

Sage International Group Limited

(Incorporated in the Cayman Islands and continued in Bermuda with limited liability) Stock Code: 8082

Memories

Third Quarterly Report 2017

CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "EXCHANGE")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors of Sage International Group Limited collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to Sage International Group Limited. The directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement in this report misleading.



CORPORATE INFORMATION

EXECUTIVE DIRECTORS

Mr. Chui Bing Sun *(Chairman)* Mr. Dong Choi Chi, Alex Mr. Yao Kan Shan

INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Chan Wai Man Mr. Siu Hi Lam, Alick Mr. Ting Kit Lun

COMPANY SECRETARY

Mr. Jip Ki Chi

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COMPLIANCE OFFICER

Mr. Chui Bing Sun

AUDIT COMMITTEE

Mr. Chan Wai Man *(Chairman)* Mr. Siu Hi Lam, Alick Mr. Ting Kit Lun

NOMINATION COMMITTEE

Mr. Ting Kit Lun *(Chairman)* Mr. Chan Wai Man Mr. Siu Hi Lam, Alick Mr. Yao Kan Shan

REMUNERATION COMMITTEE

Mr. Siu Hi Lam, Alick *(Chairman)* Mr. Chan Wai Man Mr. Ting Kit Lun

RISK MANAGEMENT COMMITTEE

Mr. Yao Kan Shan *(Chairman)* Mr. Chui Bing Sun Mr. Jip Ki Chi

AUTHORISED REPRESENTATIVES

Mr. Chui Bing Sun Mr. Jip Ki Chi

SOLICITOR

Michael Li & Co.

REGISTERED OFFICE

Clarendon House 2 Church Street Hamilton HM11 Bermuda

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

10/F, Fun Tower 35 Hung To Road Kwun Tong, Kowloon Hong Kong

PRINCIPAL SHARE REGISTRAR

MUFG Fund Services (Bermuda) Limited The Belvedere Building 69 Pitts Bay Road Pembroke HM08. Bermuda

HONG KONG BRANCH SHARE REGISTRAR

Tricor Tengis Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

PRINCIPAL BANKERS

DBS Bank (Hong Kong) Limited

STOCK CODE

8082

CONTACT INFORMATION

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UNAUDITED FINANCIAL RESULTS

The Board of Directors (the "Directors") of Sage International Group Limited (the "Company") announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively the "Group") for the three months and nine months ended 30 September 2017 together with the comparative unaudited figures for the corresponding periods in 2016 as follows:

UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT

For the three months and nine months ended 30 September 2017

		Three months ended 30 September		Nine months ended 30 September	
	Notes	2017 HK\$'000	2016 HK\$'000 (Unaudited and	2017 HK\$'000	2016 HK\$'000 (Unaudited and
		(Unaudited)	restated)	(Unaudited)	restated)
CONTINUING OPERATIONS					
Revenue	2	35,120	2,574	44,098	9,953
Cost of sales		(24,833)	(1,201)	(28,402)	(4,510)
Gross profit		10,287	1,373	15,696	5,443
Other income	3	2,839	65	3,157	384
Sales and marketing expenses	-	(535)	(334)	(2,076)	(1,726)
Administrative expenses		(6,556)	(5,135)	(18,594)	(16,143)
			(1.004)	(4.9.47)	(10.0.10)
PROFIT/(LOSS) BEFORE TAXATION Income tax expense	4	6,035 (70)	(4,031)	(1,817) (90)	(12,042) (153)
	4	(70)	(22)	(90)	(100)
PROFIT/(LOSS) FOR THE PERIOD FROM					
CONTINUING OPERATIONS		5,965	(4,053)	(1,907)	(12,195)
DISCONTINUED OPERATIONS					
(Loss)/profit for the period from discontinued operations	7	-	(64)	(67)	111
Profit/(loss) for the period		5,965	(4,117)	(1,974)	(12,084)
Profit//loop) officiality					
Profit/(loss) attributable to: Owners of the Company		6,032	(4,137)	(1,884)	(12,190)
Non-controlling interests		(67)	(4,137)	(1,004)	(12,190)
		(07)	20	(70)	100
		5,965	(4,117)	(1,974)	(12,084)



			nths ended tember		ths ended tember
	Notes	2017 HK\$'000 (Unaudited)	2016 HK\$'000 (Unaudited and restated)	2017 HK\$'000 (Unaudited)	2016 HK\$'000 (Unaudited and restated)
Profit/(loss) attributable to owners of the Company arises from: Continuing operations Discontinued operations		6,032	(4,073) (64)	(1,817) (67)	(12,301) 111
		6,032	(4,137)	(1,884)	(12,190)
Dividend	5	-	-	-	-
EARNINGS/(LOSS) PER SHARE FROM CONTINUING AND DISCONTINUED OPERATIONS ATTRIBUTABLE TO OWNERS OF THE COMPANY Basic earnings/(loss) per share (HK\$ per share) From continuing operations From discontinued operations	6	0.0054	(0.0049)	(0.0018)	(0.0160) 0.0001
From profit/(loss) for the period		0.0054	(0.0049)	(0.0018)	(0.0159)
Diluted earnings/(loss) per share (HK\$ per share) From continuing operations From discontinued operations		0.0054 -	(0.0049) –	(0.0018) –	(0.0160) 0.0001
From profit/(loss) for the period		0.0054	(0.0049)	(0.0018)	(0.0159)

UNAUDITED CONDENSED STATEMENT OF COMPREHENSIVE INCOME

For the three months and nine months ended 30 September 2017

		nths ended tember 2016 HK\$'000 (Unaudited and restated)		ths ended tember 2016 HK\$'000 (Unaudited and restated)
Profit/(loss) for the period Other comprehensive loss: Items that may be reclassified subsequently to profit or loss: Exchange differences on translation of	5,965	(4,117)	(1,974)	(12,084)
foreign operations Total comprehensive profit/(loss) for the period	6,262	(65)	(1,261)	(407)
Total comprehensive profit/(loss) for the period attributable to: Owners of the Company Non-controlling interests	6,307 (45)	(4,113) (69)	(1,157) (104)	(12,511) 20
	6,262	(4,182)	(1,261)	(12,491)
Total comprehensive profit/(loss) attributable to owners of the Company arises from:				
Continuing operations Discontinued operations	6,307 -	(4,049) (64)	(1,090) (67)	(12,622)
	6,307	(4,113)	(1,157)	(12,511)



For the nine months ended 30 September 2017

			Attri	butable to owne	rs of the Comp	bany			controlling interests HK\$'000	Total HK\$'000
	Share capital HK\$'000	Share premium HK\$'000	Contributed surplus HK\$'000	Exchange reserve HK\$'000	Option deed HK\$'000	Share-based payment reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000		
At 1 January 2016 (audited)	17,265	239,909	31,713	796	19	14,340	(263,876)	40,166	4,782	44,948
Loss for the period Other comprehensive loss for the period Exchange differences on translation	-	-	-	-	-	-	(12, 190)	(12,190)	106	(12,084)
of foreign operations	-	-	-	(321)	-	-	-	(321)	(86)	(407)
Total comprehensive loss for the period Issue of shares upon placement Equity-settled share options arrangement Lapse of option deed	_ 3,450 _ _	- 15,360 - -	-	(321) - - -	- - (19)	- - 230 -	(12,190) - - 19	(12,511) 18,810 230 -	20 - - -	(12,491) 18,810 230 -
At 30 September 2016 (unaudited)	20,715	255,269	31,713	475	-	14,570	(276,047)	46,695	4,802	51,497
At 1 January 2017 (audited)	20,715	255,269	31,713	186	-	14,775	(281,169)	41,489	6,872	48,361
Loss for the period Other comprehensive loss for the period Exchange differences on translation	-	-	-	-	-	-	(1,884)	(1,884)	(90)	(1,974)
of foreign operations	-	-	-	727	-	-	-	727	(14)	713
Total comprehensive loss for the period Issue of shares upon placement	- 4,125	- 21,455	-	727	-	-	(1,884)	(1,157) 25,580	(104)	(1,261) 25,580
Issue of shares Equity-settled share options arrangement Lapse of share options	4,105	22,165	-	-	-	- 431 (5)	- - 5	26,270 431 -	-	26,270 431 -
At 30 September 2017 (unaudited)	28,945	298,889	31,713	913	-	15,201	(283,048)	92,613	6,768	99,381

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL RESULTS

1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

These unaudited condensed consolidated financial statements are prepared in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and Chapter 18 of the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the "GEM Listing Rules").

These unaudited condensed consolidated financial statements should be read in conjunction with the Company's annual financial statements for the year ended 31 December 2016 ("2016 Annual Report"). The accounting policies and methods of computation used in the preparation of the unaudited condensed consolidated financial statements are consistent with those used in the Company's 2016 Annual Report.

Impact of new and revised HKFRSs which are issued but not effective

The Group had not early adopted the new and revised HKFRSs that have been issued but are not yet effective in the period.

The Group is in the process of assessing the impact of the new and revised HKFRSs upon initial application but has not yet in a position to state whether these new and revised HKFRSs would have a significant impact on its results of operations and financial position.

2. OPERATING SEGMENT INFORMATION

The chief operating decision-maker has been identified as the executive Directors and senior management collectively. They review the Group's internal reporting in order to assess performance and allocate resources.

The Group started to engage in media and entertainment business in last year. As the business nature of the media and entertainment business is different from the deathcare related business, the executive Directors and senior management determine to change the operating segments from a geographic location perspective to a business nature perspective.

The Group is organised into two operating and reportable segments as follows:

Funeral services - provision of funeral services and deathcare related business

Media and entertainment business – focus on concert related projects, live events, artiste management and film rights, etc.

The executive Directors and senior management assess the performance of segments based on a measure of segment results before finance costs, financial income and unallocated corporate income and expenses.



Segment assets consist primarily of property, plant and equipment, intangible assets, inventories, deposits, prepayment, trade and other receivables, available-for-sale financial assets and operating cash but exclude certain property, plant and equipment, club membership, deposits, prepayment, and other receivables and cash related to neither segment.

Segment liabilities comprise operating liabilities but exclude certain other payables and accruals and income tax payables related to neither segment.

The segment results and other segment items for the nine months ended 30 September 2017 are as follows:

	Funeral services HK\$'000 (Unaudited)	Media and entertainment business HK\$'000 (Unaudited)	Total HK\$'000 (Unaudited)
Segment revenue Sales to external customers	11,410	32,688	44,098
Segment results	(851)	2,969	2,118
Unallocated corporate expenses, net			(3,935)
Loss before taxation			(1,817)
Segment assets Property, plant and equipment for corporate Club membership Prepayments, deposits and other receivables Cash and cash equivalents	23,969	105,822	129,791 5,956 1,500 2,326 15,888
Total assets			155,461
Segment liabilities Other payables and accruals Income tax payable	(6,681)	(39,510)	(46,191) (2,322) (6,100)
Total liabilities			(54,613)
Other segment information: Depreciation and amortisation Corporate depreciation and amortisation Capital expenditure Corporate capital expenditure	1,163 1,296	54 294	1,217 1,152 1,590 329

The segment results and other segment items for the nine months ended 30 September 2016 are as follows:

Segment revenue Sales to external customers 9,924 29 9,953 Segment results (6,051) (560) (6,611) Unallocated corporate expenses, net (5,431) Loss before taxation (12,042) Segment assets 23,185 4,315 27,500 Property, plant and equipment for corporate 3,094 2,000 2,700 Prepayments, deposits and other receivables 1,634 2,3105 31,053 Total assets 65,981 65,981 65,981 Segment liabilities (6,807) - (6,458) Total assets 65,981 (1,220) 11,220 Income tax payable (6,458) (1,220) 11,220 Income tax payable (14,485) 789 789 Corporate depreciation and amortisation 784 5 789 Corporate depreciation and amortisation 476 45 495		Funeral services HK\$'000 (Unaudited)	Media and entertainment business HK\$'000 (Unaudited)	Total HK\$'000 (Unaudited)
Sales to external customers9,924299,953Segment results(6,051)(560)(6,611)Unallocated corporate expenses, net(5,431)Loss before taxation(12,042)Segment assets23,1854,315Property, plant and equipment for corporate3,094Club membership2,700Prepayments, deposits and other receivables1,634Cash and cash equivalents31,053Total assets65,981Segment liabilities(6,807)Other payables and accruals(1,220)Income tax payable(14,485)Other segment information: Depreciation and amortisation7845789Corporate depreciation and amortisation7845789Capital expenditure60445649	Segment revenue			
Unallocated corporate expenses, net (5,431) Loss before taxation (12,042) Segment assets 23,185 4,315 27,500 Property, plant and equipment for corporate 3,094 3,094 Club membership 2,700 7,600 Prepayments, deposits and other receivables 1,634 2,700 Cash and cash equivalents 31,053 31,053 Total assets 65,981 65,981 Segment liabilities (6,807) - (6,807) Other payables and accruals (1,220) (1,220) (1,220) Income tax payable (14,485) (14,485) Other segment information: 2 2 784 5 789 Corporate depreciation and amortisation 784 5 789 776 Capital expenditure 604 45 649	-	9,924	29	9,953
Loss before taxation (12,042) Segment assets 23,185 4,315 27,500 Property, plant and equipment for corporate 3,094 2,700 Club membership 2,700 2,700 Prepayments, deposits and other receivables 1,634 2,700 Cash and cash equivalents 31,053 31,053 Total assets 65,981 65,981 Segment liabilities (6,807) - (6,807) Other payables and accruals (1,220) (1,220) (1,220) Income tax payable (14,485) (14,485) Other segment information: 2 784 5 789 Corporate depreciation and amortisation 784 5 789 766 Capital expenditure 604 45 649	Segment results	(6,051)	(560)	(6,611)
Segment assets23,1854,31527,500Property, plant and equipment for corporate3,094Club membership2,700Prepayments, deposits and other receivables1,634Cash and cash equivalents31,053Total assets65,981Segment liabilities(6,807)Other payables and accruals(1,220)Income tax payable(6,458)Total liabilities(14,485)Other segment information:784Depreciation and amortisation784Corporate depreciation and amortisation476Capital expenditure60445649	Unallocated corporate expenses, net			(5,431)
Property, plant and equipment for corporate 3,094 Club membership 2,700 Prepayments, deposits and other receivables 1,634 Cash and cash equivalents 31,053 Total assets 65,981 Segment liabilities (6,807) - Other payables and accruals (1,220) Income tax payable (6,458) Total liabilities (14,485) Other segment information: 200 Depreciation and amortisation 784 5 Corporate depreciation and amortisation 476 Capital expenditure 604 45	Loss before taxation			(12,042)
Club membership 2,700 Prepayments, deposits and other receivables 1,634 Cash and cash equivalents 31,053 Total assets 65,981 Segment liabilities (6,807) - Other payables and accruals (1,220) Income tax payable (6,458) Total liabilities (14,485) Other segment information: 200 Depreciation and amortisation 784 5 789 760 760 Capital expenditure 604 45	-	23,185	4,315	
Prepayments, deposits and other receivables 1,634 Cash and cash equivalents 31,053 Total assets 65,981 Segment liabilities (6,807) - Other payables and accruals (1,220) Income tax payable (6,458) Total liabilities (14,485) Other segment information: 200 Depreciation and amortisation 784 5 Corporate depreciation and amortisation 476 Capital expenditure 604 45				,
Total assets 65,981 Segment liabilities (6,807) - (6,807) Other payables and accruals (1,220) (1,220) Income tax payable (6,458) Total liabilities (14,485) Other segment information: (14,485) Depreciation and amortisation 784 5 789 Corporate depreciation and amortisation 476 476 Capital expenditure 604 45 649				
Segment liabilities (6,807) - (6,807) Other payables and accruals (1,220) Income tax payable (6,458) Total liabilities (14,485) Other segment information: (14,485) Depreciation and amortisation 784 5 789 Corporate depreciation and amortisation 476 476 Capital expenditure 604 45 649	Cash and cash equivalents			31,053
Other payables and accruals(1,220)Income tax payable(6,458)Total liabilities(14,485)Other segment information:2000Depreciation and amortisation7845Corporate depreciation and amortisation476Capital expenditure6044560445649	Total assets			65,981
Other payables and accruals(1,220)Income tax payable(6,458)Total liabilities(14,485)Other segment information:2000Depreciation and amortisation7845Corporate depreciation and amortisation476Capital expenditure6044560445649	Segment liabilities	(6,807)	_	(6,807)
Total liabilities(14,485)Other segment information: Depreciation and amortisation7845789Corporate depreciation and amortisation476476Capital expenditure60445649				
Other segment information:Depreciation and amortisation7845789Corporate depreciation and amortisation476Capital expenditure60445649	Income tax payable			(6,458)
Depreciation and amortisation7845789Corporate depreciation and amortisation476Capital expenditure60445649	Total liabilities			(14,485)
Corporate depreciation and amortisation476Capital expenditure60445649	Other segment information:			
Capital expenditure 604 45 649	Depreciation and amortisation	784	5	
		104	۸E	
AUTORIE PORTE 2007	Capital expenditure Corporate capital expenditure	604	45	649 3,552



A breakdown of the revenue from all services and products from continuing operations is as follows:

The Group's revenue from external customers by geographical location of the customers is as follows:

		Nine months ended 30 September		
	2017 НК\$'000 (Unaudited)	2016 HK\$'000 (Unaudited and restated)		
Hong Kong	37,047	3,459		
The PRC	7,051	6,494		
	44,098	9,953		

3. OTHER INCOME

An analysis of the other income is as follows:

		nths ended tember	Nine months ended 30 September	
	2017 2016 HK\$'000 HK\$'000 (Unaudited and (Unaudited) restated)		2017 HK\$'000 (Unaudited)	2016 HK\$'000 (Unaudited and restated)
Gain on disposal of a subsidiary (i)	2,659	-	2,659	-
Rental income	-	-	-	105
Sundry income	180	65	498	279
	2,839	65	3,157	384

Note:

(i) On 27 June 2017, the purchaser ("Konnection Global Ltd") entered into the sale and purchase agreement with the vendor ("Sage Funeral Services Limited", a company incorporated in Hong Kong with limited liability, an indirect wholly-owned subsidiary of the Company), in relation to the sale and purchase of the entire issued share capital of Sage Eternity Gems Service Limited and the sale of loan at the consideration in the sum of HK\$3,000,000. For details, please refer to the announcements of the Company dated 27 June 2017 and 7 July 2017.

4. INCOME TAX EXPENSE

The Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for both periods.

The PRC subsidiaries are subject to the PRC corporate income tax at 25% (2016: 25%). Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

The Group did not have any significant deferred taxation which was not provided for in respect of each of the reporting periods.

5. DIVIDEND

The Directors do not recommend the payment of dividend nor transfer of any amount to reserves for the nine months ended 30 September 2017 (nine months ended 30 September 2016: nil).

6. EARNINGS/(LOSS) PER SHARE

(a) Basic

Basic earnings/(loss) per share is calculated by dividing the profit/(loss) from continuing and discontinued operations attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

On 25 July 2017, the Company issued 164, 192,312 new ordinary shares pursuant to the investment agreement dated 24 January 2017, entered between Sunny Side Up (BVI) Limited, a wholly-owned subsidiary of the Company and Sun Entertainment Films Limited, a company that wholly and beneficially owned by Mr. Dong Choi Chi, Alex, an executive Director and a substantial shareholder of the Company, to jointly invest in the production of the film right "Paradox". The issue price was HK\$0.16 per share and represented a discount to the market price of the then existing shares.

On 24 March 2017, the Company issued 165,000,000 new ordinary shares through a share placement. The placing price was HK\$0.16 per share and represented a discount to the market price of the then existing shares. The weighted average number of shares used for current period calculations of loss per share has been adjusted for the bonus element implicit in the discount.

On 8 June 2016, the Company issued 138,000,000 new ordinary shares through a share placement. The placing price was HK\$0.14 per share and represented a discount to the market price of the then existing shares. The weighted average number of shares used for current period calculations of loss per share has been adjusted for the bonus element implicit in the discount.



	Three months ended 30 September 2017 2016 HK\$'000 HK\$'000 (Unaudited and (Unaudited) restated)			ths ended tember 2016 HK\$'000 (Unaudited and restated)
Profit/(loss) from continuing operations attributable to owners of the Company (Loss)/profit from discontinued operations attributable to owners of the Company	6,032	(4,073) (64)	(1,817) (67)	(12,301) 111
	6,032	(4,137)	(1,884)	(12,190)
Weighted average number of ordinary shares in issue (in thousand)	1,114,965	828,606	1,010,596	766,895

(b) Diluted

Diluted loss per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has one category of dilutive potential ordinary shares: share options. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options.

The dilutive potential ordinary shares in respect of the Company's outstanding share options are anti-dilutive for the periods ended 30 September 2017 and 30 September 2016.

7. DISCONTINUED OPERATIONS

On 27 June 2017, the Group entered into a sale and purchase agreement to dispose of its 100% equity interests in Sage Eternity Gems Service Limited ("Sage Eternity"), which engages in sales of EGEM products, to Konnection Global Ltd. As the operation of Sage Eternity is considered as a separate major line of business which was previously classified as part of the Hong Kong operating segment, it is accounted for as a discontinued operation. The disposal was completed on 7 July 2017.

(a) The carrying amounts of assets and liabilities as of the disposal date were as follows:

	НК\$'000
Property, plant and equipment	238
Inventories	290
Prepayments, deposits and other receivables	263
Cash and cash equivalents	164
Other payables and accruals	(614)
Net assets disposed	341
Less: Consideration	(3,000)
Gain on disposal of subsidiary	(2,659)

(b) An analysis of the result of discontinued operations is as follows:

		ths ended tember
	2017 HK\$'000	2016 HK\$'000
Revenue	658	2,053
Expenses	(725)	(1,942)
(Loss)/profit for the period from discontinued operations	(67)	111

(c) Cash flows

		Nine months ended 30 September		
	2017 HK\$'000	2016 HK\$'000		
Operating cash flows Investing cash flows	(171) _	37 (114)		
Financing cash flows	-			
	(171)	(77)		



MANAGEMENT DISCUSSION AND ANALYSIS

Financial review

Revenue and gross profit – Continuing operations

For the nine months ended 30 September 2017, the total revenue of continuing operations (which mainly consists of the funeral services and media and entertainment business) was approximately HK\$44,098,000 which was 343.06% higher than that of last year corresponding period of approximately HK\$9,953,000. Gross profit increased from approximately HK\$5,443,000 to approximately HK\$15,696,000. The increase in both revenue and gross profit was mainly due to the profit generated from the concert of 《A CLASSIC TOUR學友•經典》. The overall gross profit margin of the continuing operations for the nine months ended 30 September 2017 was approximately 35.59% and decreased as compared with that of last year corresponding period of approximately 54.69%. The decrease in gross profit margin was due to much lower gross profit margin in media and entertainment business as compared with funeral services.

Other income – Continuing operations

Other income increased from approximately HK\$384,000 to approximately HK\$3,157,000. The increase was mainly due to gain on disposal of a subsidiary.

Sales and marketing expenses – Continuing operations

Sales and marketing expenses of continuing operations for the nine months ended 30 September 2017 was approximately HK\$2,076,000, which was 20.28% higher than that of last year corresponding period of approximately HK\$1,726,000. Percentage to turnover was approximately 4.71% (nine months ended 30 September 2016: 17.34%).

Administrative expenses – Continuing operations

Administration expenses of the continuing operations for the nine months ended 30 September 2017 amounted to approximately HK\$18,594,000 which was 15.18% higher as compared with last year corresponding period of approximately HK\$16,143,000. The increase was mainly due to the staff cost of hiring employees to run the media and entertainment business.

Loss for the period from continuing operations

Loss for the nine months ended 30 September 2017 from continuing operations amounted to approximately HK\$1,907,000 (nine months ended 30 September 2016: loss of approximately HK\$12,195,000).

Loss for the period from discontinued operations

Loss for the nine months ended 30 September 2017 from discontinued operations was approximately HK\$67,000 (nine months ended 30 September 2016: gain of HK\$111,000).

Loss for the period

The Group's loss for the nine months ended 30 September 2017 was approximately HK\$1,974,000 (nine months ended 30 September 2016: loss of approximately HK\$12,084,000).

Operation Review – Hong Kong

Funeral services

During the nine months ended 30 September 2017, the Group's Hong Kong funeral services and related products recorded a revenue of approximately HK\$4,720,000 and was 37.57% higher than that of the corresponding period of approximately HK\$3,431,000 in 2016. During the period, revenues were mainly generated from sales of funeral packages and provision of management service. The revenue from sales of funeral packages for the period ended 30 September 2017 was approximately HK\$2,020,000, which was 20.19% lower than that the corresponding period of last year of approximately HK\$2,531,000. The revenue from provision of management service for the period ended 30 September 2017 was approximately HK\$2,700,000, which was 20.000, which was 20.000, which was 20.000, which was 20.000 period of last year of approximately HK\$2,531,000. The revenue from provision of management service for the period ended 30 September 2017 was approximately HK\$2,700,000, which was 200% higher than that the corresponding period of last year of approximately HK\$900,000.

Media and entertainment business

During the nine months ended 30 September 2017, the media and entertainment segment recorded a revenue of HK\$32,688,000 (nine months ended 30 September 2016: HK\$29,000), which mainly consists of the sponsorship and marketing income, concert performance and artiste management income. The revenue of last corresponding period of last year was comparatively small due to the media and entertainment business has just started in the mid of 2016.

Operation Review – China

Funeral services and crematorium

Huaiji funeral parlour

Cremation business operation in Huaiji was performing steadily in the nine months ended 30 September 2017 and revenue during the period was approximately HK\$6,690,000, almost in line with last year corresponding period of approximately HK\$6,494,000. In order to maintain a high quality of service, the Group had improved the repair and maintenance works during the period.

Prospects

The Group is principally engaged in the provision of deathcare services and related business in the People's Republic of China ("PRC") and Hong Kong. As disclosed in the announcement of the Company dated 26 May 2016, whilst the Group remains focused on developing its existing businesses, the Group has recently made investments in the media and entertainment industry in order to diversify the existing businesses.

The growing momentum of the media and entertainment industry in the PRC is robust in recent year. The Group is optimistic about the industry, particularly the film right, musical, drama, online TV drama/movie, live shows and related intellectual property ("IP") trading, etc. Upon the completion of the Subscription and the Service Agreement with Mr. Chan Siu Kei (please refer to the circular of the Company dated 28 October 2016), the Target Company ("Black Sesame") will become an important operating arm of the Group and will mainly focusing on original musicals to create IP, collaboration with industry partners to enable the musical to further turn into online or movie properties.

Black Sesame is currently managing singer/songwriter, Miss CHAN Ming-Hei, Jocelyn, and organizing the pre-production of musical.

In addition, Sunny Side Up (BVI) Limited ("Sunny Side Up"), a wholly-owned subsidiary of the Group, was inaugurated in January 2017. Sunny Side Up's primary business focus is media and entertainment investment and production, with projects covering films, online/TV drama series, concerts and other types of commercial performance art media including artist management and retail & branding to optimise its business and development opportunities. Soon after its inauguration, Sunny Side Up has established work partnerships with various top-notch industry professionals from acclaimed directors, producers, production studios to sales agents, marketing companies, distributors and cinemas. Sunny Side Up has confirmed its participation in various projects with significant partners and prospects, for instance, the investment in film rights of 18 seconds (a Hollywood-Hong Kong co-production film by Apelles Entertainment and Bridge Picture, and Mr. Colin Wilson as the leading Producer) and the "Paradox" (starring Louis KOO Tin-Lok, LAM Ka-Tung, Tony JAA, WU Yue and Chris COLLINS, please refer to the announcement and the circular of the Company dated 24 January 2017 and 29 June 2017 respectively).

During the nine months period ended 30 September 2017, Sunny Side Up has also started to organize the production of the film "Luz《花明度》", the film director/screenwriter is Miss Lau Wan Man, Flora, a Hong Kong director that receives worldwide recognition with her first featured film, "Bends《過界》", that was nominated at Festival de Cannes. The film producers include Miss Yvette Tang (CEO of Sunny Side Up), Mr. Stephen LAM Bing-Kwan and Alain de la Mata (French producer, Founder/Partner of the world's top sales agent, Wild Bunch).

The Board believes that the formation of Black Sesame and Sunny Side Up can enhance the Group's presence in the media and entertainment industry and complement the Group's business projects in the long run, enabling further collaborations with potential and existing business partners.

Currency risk exposure

As at 30 September 2017, the Group has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. The Group currently does not have a foreign currency policy to hedge its currency exposure arising from the net assets of the Group's foreign operations. Otherwise, the Group had no material exposure to foreign exchange risk as majority of the Group's assets were denominated in its functional currency of either Hong Kong Dollars or Renminbi.

Employees and remuneration policies

As at 30 September 2017, the Group had 64 (nine months ended 30 September 2016: 62) employees, including Directors. Total staff costs for the nine months ended 30 September 2017, including Directors' remuneration, amounted to approximately HK\$9,598,000 (nine months ended 30 September 2016: HK\$7,355,000). The Group's employment and remuneration policies remained the same as detailed in the year ended 31 December 2016 Annual Report.

Charges on Group's assets and contingent liabilities

There were no charges on the Group's assets or any significant contingent liabilities as at 30 September 2017.



Directors' and chief executives' interests and short positions in the shares and underlying shares of the Company

As at 30 September 2017, the interests or short positions of the Directors and chief executives in the shares and underlying shares of the Company and its associated corporation, as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Futures Ordinance, or as otherwise notified to the Company and the Stock Exchange of Hong Kong Limited pursuant to the model code for Securities Transactions by Directors of the Company, were as follows:

Interests in shares and underlying shares of the Company

Number of ordinary shares and underlying shares beneficially held:

(A) Long positions

Name of Directors	Capacity	Notes	Number of shares held	Number of underlying shares held	Total number of shares and underlying shares held	Percentage of the issued share capital of the Company
Mr. Chui Bing Sun ("Mr. Chui")	Interest of a controlled corporation	1	149,472,498	-	149,472,498	12.91%
	Personal	2	1,800	1,052,820	1,054,620	0.09%
			149,474,298	1,052,820	150,527,118	13.00%
Mr. Dong Choi Chi, Alex ("Mr. Dong")	Interest of a controlled corporation	3	284,492,312	-	284,492,312	24.57%
	Personal		1,000,000	-	1,000,000	0.09%
			285,492,312	-	285,492,312	24.66%
Mr. Yao Kan Shan	Personal	4	-	1,500,000	1,500,000	0.13%
Mr. Chan Wai Man	Personal	4	27,000	143,565	170,565	0.01%
Mr. Siu Hi Lam, Alick	Personal	4	-	119,638	119,638	0.01%

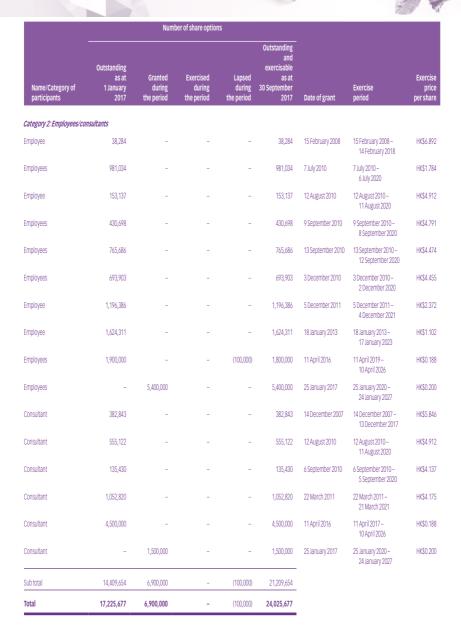
Notes:

- 1. These shares are held by New Brilliant Investments Limited ("New Brilliant"), a company incorporated in the British Virgin Islands. It is wholly and beneficially owned by Mr. Chui, an executive Director of the Company.
- Mr. Chui had a personal interest in 1,800 shares and 1,052,820 underlying shares of the Company. The underlying shares represent the share options granted by the Company to Mr. Chui to subscribe for 1,052,820 shares at adjusted exercise price of HK\$4.175 per share.
- 120,300,000 shares are held by Heading Champion Limited, a company incorporated in the British Virgin Islands. 164,192,312 shares are held by Sun Entertainment Films Limited, a company incorporated in Hong Kong. Both companies are wholly and beneficially owned by Mr. Dong, an executive Director of the Company.
- 4. For details of the underlying shares, please refer to the next section headed "share options" which stated all the details of share options granted to Directors.

(B) Share options

Pursuant to the new share options scheme adopted by the Company on 31 August 2011, certain Directors and participants were granted share options to subscribe for the Company's shares, details of share options outstanding and exercisable as at 30 September 2017 were as follow:

		Numt	ber of share option					
Name/Category of participants	Outstanding as at 1 January 2017	Granted during the period	Exercised during the period	Lapsed during the period	Outstanding and exercisable as at 30 September 2017	Date of grant	Exercise period	Exercise price per share
Category 1: Directors								
Mr. Chui	1,052,820	-	-	-	1,052,820	22 March 2011	22 March 2011 – 21 March 2021	HK\$4.175
Mr. Yao Kan Shan	1,500,000	-	-	-	1,500,000	22 August 2016	22 August 2019 – 21 August 2026	HK\$0.211
Mr. Chan Wai Man	23,927	-	-	-	23,927	15 February 2008	15 February 2008 – 14 February 2018	HK\$6.892
	119,638	-	-	-	119,638	5 December 2011	5 December 2011 – 4 December 2021	HK\$2.372
Mr. Siu Hi Lam, Alick	119,638	-	-	-	119,638	5 December 2011	5 December 2011 – 4 December 2021	HK\$2.372
Sub total	2,816,023	-	-	-	2,816,023			



During the nine months ended 30 September 2017, 100,000 options were forfeited.

Substantial shareholders' interests and short positions in the shares and underlying shares of the Company

As at 30 September 2017, the following shareholders (including Directors) had interests or short position in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and Section 336 of the SFO, were as follows:

Total number Number of of shares and Number of underlying underlying Long/short Percentage shares of interests Name Capacity shares shares position New Brilliant Beneficial owner 1 149,472,498 149,472,498 Long 12.91% Mr Chui Interested of controlled 149.472.498 149.472.498 Long 12.91% corporations 2 0.09% Personal 1,800 1,052,820 1,054,620 Long 149,474,298 1,052,820 150,527,118 13.00% Heading Champion Limited Beneficial owner 120.300.000 Long 10.39% Sun Entertainment Reneficial owner 4 164,192,312 164,192,312 14 18% Long Films Limited Mr. Dong Interested of controlled 284.492.312 284,492,312 24.57% 3 and 4 Long corporations Personal 1,000,000 Long 0.09% 285.492.312 285.492.312 24.66%

Number of ordinary shares and underlying shares beneficially held

Mr. Chan Ping Che

Beneficial owner

Notes:

1. These shares are held by New Brilliant, a company incorporated in the British Virgin Islands. It is wholly and beneficially owned by Mr. Chui.

97,390,000

97,390,000

Long

8.41%

2. Mr. Chui had a personal interest in 1,800 shares and 1,052,820 underlying shares. The underlying shares represent the share options granted by the Company to Mr. Chui to subscribe for 1,052,820 shares at adjusted exercise price of HK\$4.175 per share.



- 3. These shares are held by Heading Champion Limited, a company incorporated in the British Virgin Islands. It is wholly owned by Mr. Dong.
- 4. These shares are held by Sun Entertainment Films Limited, a company incorporated in Hong Kong. It is wholly and beneficially owned by Mr. Dong.

Save as disclosed above, as at 30 September 2017, the Directors were not aware of any other person who had an interest or short position in the shares, underlying shares or debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and Section 336 of the SFO, or who had interests of 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meeting of any other member of the Group.

Securities transactions by Directors

The Company has established written guidelines for the required standard of dealings in securities by directors of the Company on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiries of Directors of the Company and the Directors confirmed that they have fully complied with the required standard with respect to the securities dealings of the Company and there was no event of non-compliance during the nine months ended 30 September 2017.

Director's interests in competing business

Mr. Dong Choi Chi, Alex ("Mr. Dong"), an executive Director of the Company, is the sole owner and director of Sun Entertainment Holdings Limited, which together with its subsidiaries, including Sun Entertainment Culture Limited, are principally engaged in investment holding, artist and model management, entertainment, sports, publishing and film and concert production and coordination. He is also an ultimate beneficial owner and a director of Sun Motion (Hong Kong) Limited, which is also engaged in investment holding, artist and model management, entertainment, sports, publishing and film and concert production and coordination. He is also a substantial shareholder and director of Sun Entertainment Concert Group Holdings Limited, which together with its subsidiaries are principally engaged in concert investment, production and coordination. He is also a substantial shareholder and a director of Sun Entertainment Film Group Holdings Limited, which together with its subsidiaries are principally engaged in film investment and production. Mr. Dong is also one of the ultimate beneficial owners and a director of Sun Asia Group Limited, which together with its subsidiaries are principally engaged in the media and entertainment related investment and production in Macau. Therefore, he is considered to have interest in the business which competes or is likely to compete, either directly or indirectly, with the new businesses of the Group in the media and entertainment industry (as would be required to be disclosed under Rule 11.04 of the GEM Listing Rules).

Save as disclosed above, as at 30 September 2017, the Directors are not aware of any business or interest of each of the Directors, management shareholders (as defined in the GEM Listing Rules) and their respective associates that competes or may compete with business of the Group or any other conflicts of interest which any such person has or may have with the Group.

Arrangements to purchase shares

Other than the options holdings disclosed above, at no time during the nine months ended 30 September 2017 was the Company, its holding company, or any of its subsidiaries or fellow subsidiaries, a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or convertible bonds of, the Company or any other body corporate.

Purchase, sale or redemption of the Company's listed securities

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities for the nine months ended 30 September 2017.

Compliance with Corporate Governance Practices

The Company has adopted the Corporate Governance Code (the "CG Code") as stated in Appendix 15 of the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange of Hong Kong Limited.

Non-compliance with paragraph A2.1

Code provision A2.1 stipulates that the roles of Chairman and Chief Executive Officer ("CEO") should be separate and should not be performed by the same individual. During the nine months ended 30 September 2017, Mr. Chui held the offices of Chairman and CEO of the Company. The Board believes that vesting the roles of both Chairman and Chief Executive Office in the same person provides the Company with strong and consistent leadership and allows for effective and efficient planning and implementation of business decisions and strategies.

Save as the deviation from the code provision A2.1, separation of roles of Chairman and Chief Executive Officer pursuant to code provision A2.1 as disclosed in the section "Chairman and Chief Executive Officer", the Company has met all the code provisions in the CG Code during the nine months ended 30 September 2017.

Audit committee

The Company has established an Audit Committee ("AC") with specific terms of reference explaining its role and authorities delegated by the Board. The AC consists of three independent non-executive Directors, namely Mr. Chan Wai Man (Chairman of AC), Mr. Siu Hi Lam, Alick and Mr. Ting Kit Lun, who together have sufficient accounting and financial management expertise, legal and business experience to discharge their duties and none of them is a former partner of the external auditors of the Company. In accordance with the provisions of the CG Code, the terms of reference of the AC were also revised which are substantially the same as the provisions set out in the CG Code.



The AC's principal duties include reviewing the Group's financial controls, internal control and risk management systems, reviewing and monitoring integrity of consolidated financial statements and reviewing annual, interim and quarterly consolidated financial statements and reports before submission to the Board and considering and recommending the appointment, re-appointment and removal of external auditors of the Company. The AC meets with the external auditors and the management of the Group to ensure that the audit findings are addressed properly. The AC is authorized to take independent professional advice at Company's expense, if necessary.

The AC has reviewed the Group's unaudited result for the nine months ended 30 September 2017.

By order of the Board SAGE INTERNATIONAL GROUP LIMITED Chui Bing Sun Chairman and executive Director

Hong Kong, 13 November 2017

As at the date of this report, the executive Directors are Mr. Chui Bing Sun, Mr. Dong Choi Chi, Alex and Mr. Yao Kan Shan; and the independent non-executive Directors are Mr. Chan Wai Man, Mr. Siu Hi Lam, Alick and Mr. Ting Kit Lun.