

### HAO WEN HOLDINGS LIMITED

### 皓文控股有限公司

(Incorporated in the Cayman Islands with limited liability) Stock Code: 8019

# 2018 First Quarterly Report



### CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This report, for which the directors (the "Directors") of Hao Wen Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

#### **HIGHLIGHTS**

- Turnover of the Group for the three months ended 31 March 2018 was approximately RMB18,750,000, representing an increase of approximately 69.5% as compared with that of the corresponding period in 2017.
- Profit attributable to owners of the Company for the three months ended 31 March 2018 was approximately RMB3,262,000.
- Earnings per share was approximately RMB0.152 cents.
- The Board does not recommend the payment of any dividend for the three months ended 31 March 2018.

#### **UNAUDITED FINANCIAL RESULTS**

The board of directors of the Company (the "Board") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively, the "Group") for the three months ended 31 March 2018 (the "Period"), together with the comparative unaudited figures for the corresponding periods in last financial year, as follows:

### CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

For the three months ended 31 March 2018

### For the three months ended 31 March

		ended 311	viarcn
	Notes	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
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Revenue	3	18,750	11,060
Cost of sales		(7,752)	(3,191)
Gross profit		10,998	7,869
Other gains and losses	5	(58)	4,415
General and administrative expenses		(6,259)	(12,495)
Profit/(loss) from operations		4,681	(211)
Share of results of associates		143	135
Finance costs	6(a)	(717)	(71)
Profit/(loss) before taxation	6	4,107	(147)
Income tax expenses	7	(915)	(439)
Profit/(loss) for the period		3,192	(586)
Profit/(loss) for the period attributable to:			
Owners of the Company		3,262	(54)
Non-controlling interests		(70)	(532)
Earnings/(loss) per share			
- Basic and diluted (RMB cents)	8	0.152	(0.003)

### CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED) (Continued)

For the three months ended 31 March 2018

### For the three months

	ended 31 Warch			
	2018	2017		
	RMB'000	RMB'000		
Profit/(loss) for the period	3,192	(586)		
Other comprehensive loss, net of tax				
Items that may be reclassified subsequently				
to profit or loss				
Exchange differences on translating				
foreign operations	(15,200)	(3,975)		
Total comprehensive loss for the period	(12,008)	(4,561)		
Total comprehensive loss for the period				
attributable to:				
Owners of the Company	(11,938)	(4,029)		
Non-controlling interests	(70)	(532)		

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. GENERAL INFORMATION

The Company was incorporated in the Cayman Islands on 1 August 2000 as an exempted company with limited liability under the Companies Law (2000 Revision) of the Cayman Islands, and its shares have been listed on GEM of the Stock Exchange with effect from 20 July 2001. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The address of its principal place of business is Level 20, Infinitus Plaza, 199 Des Voeux Road Central, Sheung Wan, Hong Kong.

The Group is primarily engaged in money lending business, trading and manufacturing of biomass fuel product, and processing and trading of electronic parts.

The functional currencies of the Company and its major subsidiaries are Hong Kong dollars and Renminbi ("RMB"). For the purpose of presenting the consolidated financial statements, the Group adopted RMB as its presentation currency.

#### 2. BASIS OF PREPARATION

The Group's unaudited condensed consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS"). The unaudited condensed consolidated financial statements also comply with the applicable disclosures required by the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules").

The condensed consolidated financial information should be read in conjunction with the 2017 annual financial statements. The accounting policies and methods of computation used in preparation of these condensed financial information are consistent with those used in the annual financial statements for the year ended 31 December 2017 except for the adoption of the new and revised International Financial Reporting Standards ("IFRSs") which are effective for the accounting periods beginning on or after 1 January 2018 and relevant to its operations. The adoption of the new IFRSs has no material impact on the Group's results and financial position for current or prior periods. The Group has not applied any new standard or interpretation that is not yet effective for the current period, which has no material impact on the Group.

#### 3. REVENUE

Revenue represents (i) the sales value of goods supplied to customers, which net of value added tax and is stated after deduction of any goods returns and trade discounts and, (ii) interest income earned from the money lending business.

(Unaudited)
For the three months
ended 31 March

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Interest income earned from the money lending business Processing and trading of electronic parts	8,811 9,939	7,071 3,989
Total	18,750	11,060

### 4. SEGMENT REPORTING Segment revenues and results

### (Unaudited) For the three months ended 31 March

		Biomass fuel products Money lending Electronic Parts			nic Parts	Consolidated		
	2018 RMB'000	2017 RMB'000	2018 RMB'000	2017 RMB'000	2018 RMB'000	2017 RMB'000	2018 RMB'000	2017 RMB'000
Revenue External sales	-	_	8,811	7,071	9,939	3,989	18,750	11,060
Results Segment results	(178)	(1,147)	5,544	1,497	2,186	798	7,552	1,148
Unallocated corporate expenses (Loss)/gains on fair value of							(2,528)	(5,774)
financial assets at fair value through profit or loss							(343)	4,415
Profit/(loss) from operations Share of results of associates Finance costs							4,681 143 (717)	(211) 135 (71)
Profit/(loss) before taxation Income tax expenses							4,107 (915)	(147) (439)
Profit/(loss) for the period							3,192	(586)

#### 5. OTHER GAINS AND LOSSES

# (Unaudited) For the three months ended 31 March

	2018 <i>RMB′000</i>	2017 <i>RMB'000</i>
(Loss)/gains on fair value of financial assets at fair value through profit or loss Gain on disposal of plant and equipments	(343) 285	4,415 -
	(58)	4,415

#### 6. PROFIT/(LOSS) BEFORE TAXATION

Profit/(loss) before taxation is arrived at after charging:

## (Unaudited) For the three months ended 31 March

		chaca or march			
		2018 <i>RMB'000</i>	2017 <i>RMB'000</i>		
(a)	Finance costs				
	Interest on unsecured bonds	651	-		
	Interest on obligations under finance leases	66	71		
	Total finance costs	717	71		
(b)	Staff costs (including director's emoluments)				
	- Contributions to defined contribution plans	33	23		
	- Salaries, wages and other benefits	926	808		
	Total staff costs	959	831		
(c)	Other items				
	Depreciation	270	1,569		
	Auditors' remuneration	191	238		
	Cost of inventories sold	7,752	3,191		

#### 7. INCOME TAX EXPENSES

# (Unaudited) For the three months ended 31 March

	2018 <i>RMB'000</i>	2017 <i>RMB'000</i>
Current tax		
Hong Kong	504	239
PRC Enterprise Income Tax	411	200
	915	439

#### (i) Hong Kong profits tax

Hong Kong profits tax has been provided at the rate of 16.5% (2017: 16.5%) on the estimated assessable profit for the three months ended 31 March 2018.

#### (ii) Income taxes outside Hong Kong

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands (the "BVI"), the Company and the Company's subsidiaries registered in the BVI are not subject to any income tax in the Cayman Islands and BVI, respectively.

The subsidiary of the Company established in the PRC is generally subject to PRC Enterprise Income Tax on its taxable income at an income tax rate of 25% in respect of the Period (2017: 25%).

#### 8. EARNINGS/(LOSS) PER SHARE

#### (a) Basic earnings/(loss) per share

The calculation of the basic earnings/(loss) per share for the period is based on the following data:

(Unaudited)
For the three months
ended 31 March

	ended 3	1 March
	2018	2017
	RMB'000	RMB'000
Profit/(loss)		
Profit/(loss) for the purposes of basic earnings/(loss) per		
share, profit/(loss) for the three months period		
attributable to the owners of the Company	3,262	(54)

	(Unaud For the thre ended 31	e months
	2018	2017
	′000	′000
Number of shares		
Weighted average number of ordinary shares for		
the purpose of basic earnings/(loss) per share	2,146,521	1,931,877

#### (b) Diluted earnings/(loss) per share

Diluted earnings/(loss) per share for the three months ended 31 March 2018 and 2017 were the same as the basic earnings/(loss) per share. The Company's outstanding share options and warrants were not included in the calculation of diluted earnings/(loss) per share because the effects of the Company's outstanding share option and warrants were anti-dilutive.

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#### 9. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

				Capital	Share-based				Non-	
	Share	Share	Warrants	reduction	compensation	Exchange	Accumulated		controlling	
	capital	premium	reserve	reserve	reserve	reserve	losses	Sub-total	interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2017	29,847	325,164	1,263	495,170	34,568	29,283	(488,139)	427,156	(9,554)	417,602
Loss for the period	-	-	-	-	-	-	(54)	(54)	(532)	(586)
Exchange differences on translating										
foreign operations	-	-	-	-	-	(3,975)	-	(3,975)	-	(3,975)
Total comprehensive loss for the three										
months ended 31 March 2017	-	_	_	_	_	(3,975)	(54)	(4,029)	(532)	(4,561)
Issue of shares upon placing of shares	6,337	33,271	_	_	-	_	_	39,608	-	39,608
Transaction cost in relation to issue of										
shares pursuant to placing	-	(792)	-	-	-	-	-	(792)	-	(792)
At 31 March 2017	36,184	357,643	1,263	495,170	34,568	25,308	(488,193)	461,943	(10,086)	451,857
At 1 January 2018	36,184	357,643	_	495,170	7,315	(888)	(520,619)	374,805	(12,913)	361,892
Profit/(loss) for the period	_	_	_	-	-	_	3,262	3,262	(70)	3,192
Exchange differences on translating										
foreign operation	-	-	-	-	-	(15,200)	-	(15,200)	-	(15,200)
Total comprehensive loss for the										
three months ended 31 March 2018	-	-	-	-	-	(15,200)	3,262	(11,938)	(70)	(12,008)
At 31 March 2018	36,184	357,643	_	495,170	7,315	(16,088)	(517,357)	362,867	(12,983)	349,884

#### 10. DIVIDEND

The board of directors do not recommend the payment of any dividend for the Period (2017: Nil).

#### **MANAGEMENT DISCUSSION AND ANALYSIS**

#### **FINANCIAL REVIEW**

For the three months ended 31 March 2018, the Group recorded an unaudited consolidated turnover of approximately RMB18,750,000 (2017: RMB11,060,000), which represented an increase of approximately 69.5% as compared with that of the corresponding period in 2017.

The increase of turnover was mainly attributed to the increase in revenue from the money lending business and the processing and trading of electronic parts. Interest income earned from the money lending business increased by approximately RMB1,740,000 or 24.6% as compared with the corresponding period in 2017. The revenue from processing and trading of electronic parts boost by approximately RMB5,950,000 or 149.2% as compared with corresponding period in 2017.

The other gains and losses were attributed to net unrealised loss of approximately RMB343,000 (2017: RMB4,415,000 were net unrealised gain) recorded from the listed securities portfolio held by the Group as at 31 March 2018.

The general and administrative expenses for the Period dropped by approximately RMB6,236,000 or 50.0% as compared with the corresponding period in 2017. The decrease was mainly attributed to the decreases in depreciation charges and advertising expenses recorded during the Period compared with the corresponding period in 2017.

Finance costs for the Period increased by approximately RMB646,000 or 909.9% as compared with the corresponding period in 2017. The finance costs for the Period represented the interest expenses on the obligations under finance leases entered by the Group for the acquisition of fixed assets and the effective interests on the unsecured bonds issued for the Period.

Profit attributable to owners of the Company for the Period amounted to RMB3,262,000 (2017: RMB54,000 was loss attributable to owners of the Company), which represented an increase of approximately RMB3,316,000 or 6,140.7% as compared with the corresponding period in 2017.

#### **BUSINESS REVIEW AND FUTURE PROSPECT**

During the Period, the Group continued to focus on the money lending business and processing and trading of electronic parts.

Due to the stable demand in the loan market in Hong Kong, the Group recorded a growth of 24.6% in revenue from money lending business as compared with the corresponding period in 2017. Interest income earned from the money lending business was approximately RMB8,811,000 during the Period, which represented approximately 47.0% of the total revenue.

With an aim to achieve a steady and sustainable growth through business diversification, the Group expanded its processing centre and devoted more resources to expand the processing center for the processing and trading of electronic parts business in 2018, which recorded a growth of 149.2% in revenue as compared with the corresponding period in 2017.

During the Period, no sale was recognised for the manufacturing of biomass fuel products business due to the extremely weak demand. In the view of the poor performance of the manufacturing of biomass fuel business, the directors minimise the capital expenditure and cut the unnecessary costs.

Looking forward, the Group would devote its existing resources to expand the processing and trading of electronic parts business while keeping steady in the money lending business. The Group would also explore other potential investment opportunities in order to broaden our income sources.

#### **CHARGES ON GROUP ASSETS**

Saved as the finance leases entered by the Group, none of the assets of the Group has been pledged to secure any loan granted to the Group.

#### **CAPITAL COMMITMENT**

As at 31 March 2018, the Group did not have any material capital commitment (31 December 2017: Nil).

#### MATERIAL ACQUISITION AND DISPOSAL

The Group had no material acquisition nor disposal during the Period.

#### **EMPLOYEE INFORMATION**

As at 31 March 2018, the Group has about 27 employees working in Hong Kong and in the PRC. The Group remunerates its employees based on their performance, experience and the prevailing industry practice.

#### **GEARING RATIO**

As at 31 March 2018, the Group's gearing ratio, being the ratio of total liabilities to total assets, was approximately 14.3% (31 December 2017: 9.1%).

On 12 January 2018, the Company issued unsecured bonds to independent third parties with principal amount of HK\$30,000,000 and with effective interest rate of 11% per annum. The maturity date of which is 3 years.

#### **CONTINGENT LIABILITIES**

As at 31 March 2018, the Group did not have any material contingent liabilities.

#### OTHER INFORMATION

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS OR SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES OR DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATIONS

As at 31 March 2018, none of the Directors or chief executives of the Company had any interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 under the Laws of Hong Kong ("SFO")), which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interests and short positions which they have taken or deemed to have taken under such provisions of the SFO), or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required, pursuant to the Rules 5.46 to 5.68 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange.

### SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

As at 31 March 2018, according to the register kept by the Company pursuant to section 336 of SFO, and so far as is known to the Directors or chief executive of the Company, there is no person (other than the Directors and chief executive of the Company) had, or was deemed or taken to have, an interest or short positions in the Shares or underlying Shares which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or who were directly or indirectly interested in 10% or more of the nominal value of any class of share capital, including options in respect of such capital, carrying voting rights to vote in all circumstances at general meeting of any other member of the Group.

#### SHARE OPTION

The Company has adopted the existing share option scheme (the "Share Option Scheme") on 24 September 2009. The scheme mandate limit of which has been refreshed at the annual general meeting of the Company on 19 May 2017. During the Period, no share options were granted, exercised, cancelled nor lapsed. As at 31 March 2018, there were outstanding 160,850 options.

#### DIRECTORS' AND CHIEF EXECUTIVES' RIGHTS TO ACQUIRE SHARES OR DEBT SECURITIES

As at 31 March 2018, save for the Share Option Scheme, neither the Company nor any of its subsidiaries was a party to any arrangements to enable the Directors and chief executives of the Company to acquire benefits by means of the acquisition of shares in, or debt securities, including debentures, of the Company or any other body corporate, and none of the Directors, chief executives or their spouses or children under the age of 18 had any right to subscribe for the securities of the Company, or had exercised any such right.

#### **COMPETING INTEREST**

The Directors are not aware of any business or interest of the Directors, the controlling shareholder(s) and their respective associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person has or may have with the Group during the Period.

#### **AUDIT COMMITTEE**

The Company established an audit committee ("Audit Committee") in July 2001 with terms of reference in compliance with Rules 5.28 to 5.33 of the GEM Listing Rules. The primary duties of the Audit Committee include the review and supervision of the financial reporting process and the internal control and risk management systems of the Group on ongoing basis. During the Period, the Audit Committee comprised of three members and all of whom are independent non-executive Directors. Mr. CHAN Kwan Yiu who process appropriate professional qualifications, accounting and related financial management expertise, is the Chairman of the Audit Committee. The Audit Committee meets at least quarterly. The Group's unaudited results for the Period have been reviewed by the Audit Committee, and it was in its opinion that the preparation of such results complied with the applicable standards and statutory requirements and the requirements of the Stock Exchange. During the Period, no material matters were identified and reported by the Audit Committee to the Board.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the Period.

By Order of the Board
Hao Wen Holdings Limited
TSUI Annie
Chairlady

Hong Kong, 11 May 2018

As at the date of this report, the Board comprises the following Directors:

Executive Directors: Independent non-executive Directors:

Ms. TSUI Annie Mr. CHAN Kwan Yiu Ms. WANG Ziyi Ms. MA Sijing

Ms. HO Yuen Ki