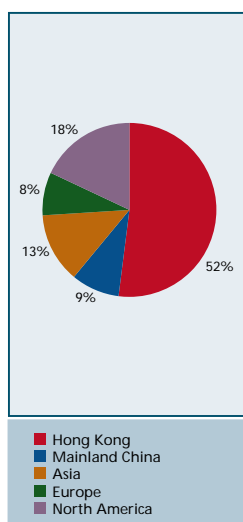


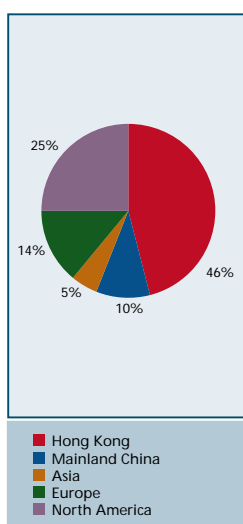
# Analysis by Core Business of Group

## Turnover, EBIT and Profit

Turnover by Geographical Area 2000



EBIT by Geographical Area 2000



|  | 2000<br>HK\$ millions | 1999<br>HK\$ millions | Percentage<br>change |
|--|-----------------------|-----------------------|----------------------|
| <b>Turnover</b>                                      |                       |                       |                      |
| Ports and related services                           | 14,226                | 12,121                | + 17%                |
| Telecommunications and e-commerce                    | 10,057                | 8,491                 | + 18%                |
| Property and hotels                                  | 7,273                 | 11,225                | - 35%                |
| Retail and manufacturing                             | 27,248                | 23,805                | + 14%                |
| Infrastructure                                       | 8,897                 | 6,729                 | + 32%                |
| Energy   | 11,442                | 7,179                 | + 59%                |
| Finance and investments                              | 5,682                 | 2,822                 | + 101%               |
| <b>Total</b>   | <b>84,825</b>         | <b>72,372</b>         | <b>+ 17%</b>         |
| <b>Earnings before interest expense and taxation</b> |                       |                       |                      |
| Ports and related services                           | 5,341                 | 4,823                 | + 11%                |
| Telecommunications and e-commerce                    | 476                   | 563                   | - 16%                |
| Property and hotels                                  | 1,536                 | 2,334                 | - 34%                |
| Retail and manufacturing                             | 665                   | 1,313                 | - 49%                |
| Infrastructure                                       | 3,972                 | 3,728                 | + 7%                 |
| Energy   | 2,116                 | 714                   | + 196%               |
| Finance and investments                              | 5,461                 | 2,990                 | + 83%                |
| <b>Total</b>   | <b>19,567</b>         | <b>16,465</b>         | <b>+ 19%</b>         |
| <b>Profit attributable to the shareholders</b>       |                       |                       |                      |
| Ports and related services                           | 2,653                 | 2,989                 | - 11%                |
| Telecommunications and e-commerce                    | 21,818                | 116,736               | - 81%                |
| Property and hotels                                  | (997)                 | (198)                 | - 404%               |
| Retail and manufacturing                             | (217)                 | 32                    | - 778%               |
| Infrastructure                                       | 2,689                 | 2,629                 | + 2%                 |
| Energy   | 5,266                 | 372                   | + 1,316%             |
| Finance and investments                              | 2,906                 | (5,215)               | N/A                  |
| <b>Total</b>   | <b>34,118</b>         | <b>117,345</b>        | <b>- 71%</b>         |

The above information includes the Company, its subsidiary companies and its proportionate share of associated companies' and jointly controlled entities' amounts.