

COMPANY PROFILE

CHINA PETROLEUM & CHEMICAL CORPORATION (“SINOPEC CORP.”) IS AN INTEGRATED ENERGY AND CHEMICAL COMPANY WITH UPSTREAM, MIDSTREAM AND DOWNSTREAM OPERATIONS. THE BUSINESSES OF SINOPEC CORP. AND ITS SUBSIDIARIES INCLUDE:



- exploring and developing, producing and trading crude oil and natural gas
- processing crude oil into refined products, producing refined products and trading, transporting, distributing and marketing refined products
- producing, distributing and trading petrochemical products

Based on the sales revenues in 2000 Sinopec Corp. and its subsidiaries (collectively, the “Company”) are:

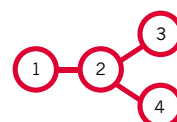
- the largest petroleum and petrochemical company in China and one of the largest in Asia
- the largest refiner and distributor of gasoline, diesel, jet fuel and most other major refined products in China and in Asia
- the second largest producer of crude oil and natural gas in China

The Company’s competitive strengths are grounded on:

- its commanding market share in the production and sale of refined products
- its status as the largest petrochemical producer and supplier in China
- its strategic market position in China’s highest growth areas
- its well established and extensive network of relatively cost-effective sales and distribution channels
- its integrated operation’s ability to reduce the effects of industry cycles
- its long-standing brand name and reputation
- its management’s extensive experience in managing petroleum and petrochemical companies
- its research institutes’ development of much of China’s refining and petrochemical technology
- its status as a domestic partner of choice for many large international petroleum and petrochemical companies for projects in China

Since the listings of Sinopec Corp’s H shares on the Stock Exchange of Hong Kong, and its ADSs on the New York Stock Exchange and the London Stock Exchange in October 2000, the Company has been more focused than ever to improve its return on capital employed (ROCE) and increase shareholders’ value and return, and is determined to capture profitable growth and expansion opportunities, centralise and rationalise its capital allocation and investment activities, improve the use of resources, develop and effectively deploy technologies and human resources and improve its overall competitive position and strengths.

In 2001, the Company aims to achieve new breakthroughs in expanding resources and markets, reducing cost and disciplining capital expenditures. In the new century, the Company will strive to become an integrated world class energy and chemical company with outstanding core businesses, quality assets, state of the art technologies, professional management, disciplined financial practice, and improved competitive strength in the global market.



- 1 Exploration and Production
- 2 Refining
- 3 Marketing and Distribution
- 4 Chemicals