

MARKETING & DISTRIBUTION

THE COMPANY HAS THE LARGEST DISTRIBUTION NETWORK FOR REFINED PRODUCTS IN CHINA. AS AT 31 DECEMBER 2000, THE COMPANY HAD 1,118 STORAGE FACILITIES AND 25,493 SERVICE STATIONS UNDER THE "SINOPEC" BRAND, WHERE THE COMPANY OPERATED 20,259 STATIONS AND FRANCHISED 5,234 STATIONS. IN 2000, THE COMPANY'S SALES VOLUME OF REFINED PRODUCTS ACCOUNTED FOR 62% OF THE NATIONAL CONSUMPTION IN CHINA.





