## FINANCIAL HIGHLIGHTS

Year ended 2004

Year ended 31 March

|  | $\begin{array}{r} 2004 \\ \text { HK\$'000 } \end{array}$ | $\begin{array}{r} 2003 \\ H K \$ ' 000 \end{array}$ | $\begin{array}{r} 2002 \\ \text { HK\$'000 } \end{array}$ | $\begin{array}{r} 2001 \\ \text { HK\$'000 } \end{array}$ | $\begin{array}{r} 2000 \\ \text { HK\$'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TURNOVER BY BUSINESS SEGMENTS |  |  |  |  |  |
| Designated bus routes services in Mainland China | 613,849 | 569,061 | 526,287 | 490,858 | 442,682 |
| Non-franchised bus services |  |  |  |  |  |
| Student services | 108,510 | 116,483 | 110,450 | 102,986 | 99,584 |
| Resident services | 92,086 | 81,031 | 77,484 | 81,940 | 88,597 |
| Employee services | 83,735 | 85,608 | 91,043 | 96,940 | 99,340 |
| Tour services | 76,136 | 44,319 | 44,535 | 47,033 | 51,990 |
| Mainland China/Hong Kong cross-border services | 54,589 | 2,876 | 3,463 | 3,023 | 2,415 |
| Bus hire services | 8,531 | 11,363 | 9,279 | 8,761 | 5,462 |
|  | 423,587 | 341,680 | 336,254 | 340,683 | 347,388 |
| Franchised bus services | 70,090 | 69,199 | 68,329 | 61,816 | 60,670 |
| Travel agency and tour services | 36,474 | 46,085 | 28,377 | 22,415 |  |
| Hotel services | 18,910 | 15,939 | 17,278 | 14,748 |  |
| Other transportation services | 13,173 | 13,800 | 4,950 | 4,172 | 2,510 |
| Power generation | 904 | 832 | 752 | 817 | - |
| TOTAL TURNOVER | 1,176,987 | 1,056,596 | 982,227 | 935,509 | 853,250 |
| NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS | 22,110 | (Restated) $17,374$ | (Restated) 5,662 | (Restated) $17,864$ | $\begin{array}{r} \text { (Restated) } \\ 48,032 \end{array}$ |

BUS FLEET

| Franchised | $\mathbf{7 4}$ | 80 | 76 | 84 | 85 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Non-franchised | 714 | 605 | 581 | 587 | 587 |
| Mainland China CJVs | 602 | 597 | 621 | 581 | 507 |
| Mainland China EJVs | $\mathbf{3 , 0 8 6}$ | 2,908 | 2,792 | 2,773 | 2,551 |
|  |  |  |  |  |  |
|  | 4,476 | 4,190 | 4,070 | 4,025 | 3,730 |

EMPLOYEES

|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Number of full-time employees |  |  |  |  |  |
| Hong Kong operations | $\mathbf{1 , 4 3 8}$ | 845 | 826 | 819 | 808 |  |
| Mainland China operations* | $\mathbf{1 5 , 6 1 5}$ | 15,430 | 15,825 | 15,608 | 13,810 |  |
|  | $\mathbf{1 7 , 0 5 3}$ | 16,275 | 16,651 | 16,427 | 14,618 |  |

[^0]FINANCIAL HIGHLIGHTS


Year ended 31 March


[^0]:    * Employed by EJVs and CJVs in Mainland China.

