The directors present their report and the audited financial statements of the Company and the Group for the year ended 31 March 2005.

## **PRINCIPAL ACTIVITIES**

The principal activity of the Company consists of investment holding. Details of the principal activities of the principal subsidiaries are set out in note 17 to the financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

## **RESULTS AND DIVIDENDS**

The Group's profit for the year ended 31 March 2005 and the state of affairs of the Company and the Group at that date are set out in the financial statements on pages 36 to 94.

An interim dividend of HK1.5 cents per ordinary share was paid on 13 January 2005. The directors recommend the payment of a final dividend of HK1.5 cents per ordinary share in respect of the year to shareholders on the register of members on 28 September 2005. This recommendation has been incorporated in the financial statements as an allocation of retained profits within the capital and reserves section of the balance sheet.

### **SUMMARY FINANCIAL INFORMATION**

A summary of the published results, and assets, liabilities and minority interests of the Group for the last five financial years, as extracted from the audited financial statements and reclassified as appropriate, is set out below. This summary does not form part of the audited financial statements.

### **RESULTS**

|  | Year ended 31 March |              |              |                  |                   |  |  |  |
|--|---------------------|--------------|--------------|------------------|-------------------|--|--|--|
|  | 2005                | 2004         | 2003         | 2002             | 2001              |  |  |  |
|  | HK\$'000            | HK\$'000     | HK\$'000     | HK\$'000         | HK\$'000          |  |  |  |
| TURNOVER   | 1,564,147           | 1,176,987    | 1,056,596    | 982,227          | 935,509           |  |  |  |
| OPERATING PROFIT   | 70,275              | 37,950       | 46,843       | 24,233           | 25,348            |  |  |  |
| Share of profits and losses of:<br>Jointly-controlled entities<br>Associates | (4,442)<br>-        | (4,595)<br>- | (1,248)<br>- | 3,415<br>(1,034) | 15,457<br>(1,055) |  |  |  |
| PROFIT BEFORE TAX  | 65,833              | 33,355       | 45,595       | 26,614           | 39,750            |  |  |  |
| Tax  | (14,820)            | (10,467)     | (14,504)     | (10,215)         | (9,777)           |  |  |  |
| PROFIT BEFORE MINORITY INTERESTS   | 51,013              | 22,888       | 31,091       | 16,399           | 29,973            |  |  |  |
| Minority interests   | (5,218)             | (778)        | (13,717)     | (10,737)         | (12,109)          |  |  |  |
| NET PROFIT FROM ORDINARY ACTIVITIES ATTRIBUTABLE TO SHAREHOLDERS             | 45,795              | 22,110       | 17,374       | 5,662            | 17,864            |  |  |  |

## **SUMMARY FINANCIAL INFORMATION** (Continued)

**ASSETS, LIABILITIES AND MINORITY INTERESTS** 

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|   | 2005        | 2004      | 2003      | 2002      | 2001      |
|---|-------------|-----------|-----------|-----------|-----------|
|   | HK\$'000    | HK\$'000  | HK\$'000  | HK\$'000  | HK\$'000  |
| TOTAL ASSETS TOTAL LIABILITIES MINORITY INTERESTS | 2,196,877   | 1,801,366 | 1,659,479 | 1,592,685 | 1,588,050 |
|   | (1,162,853) | (817,397) | (686,979) | (606,729) | (601,503) |
|   | (234,842)   | (221,880) | (219,176) | (237,573) | (237,802) |
|   | 799,182     | 762,089   | 753,324   | 748,383   | 748,745   |

## **FIXED ASSETS**

Details of movements in the fixed assets of the Group during the year are set out in note 14 to the financial statements.

## **SHARE CAPITAL AND SHARE OPTIONS**

Details of movements in the Company's share capital and share options during the year, together with the reasons therefor, are set out in notes 32 and 33 to the financial statements.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's bye-laws or the laws of Bermuda which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries, purchased, sold or redeemed any of the Company's listed securities during the year.

### **RESERVES**

Details of movements in the reserves of the Company and the Group during the year are set out in note 34 to the financial statements and in the consolidated summary statement of changes in equity.

### **DISTRIBUTABLE RESERVES**

At 31 March 2005, the Company's reserves available for distribution, calculated in accordance with the Bermuda Companies Act 1981 (as amended), amounted to HK\$74,302,000 of which HK\$5,924,000 has been proposed as a final dividend for the year. This includes the Company's contributed surplus of HK\$70,770,000 which is available for distribution under certain circumstances in accordance with the Bermuda Companies Act 1981 (as amended). In addition, the Company's share premium account, in the amount of HK\$523,211,000, may be distributed in the form of fully paid bonus shares.

## **CHARITABLE CONTRIBUTIONS**

During the year, the Group made charitable contributions totalling HK\$1,274,000.

## **MAJOR CUSTOMERS AND SUPPLIERS**

The turnover attributable to the five largest customers of the Group accounted for less than 30% of the Group's total turnover for the year.

Purchases from the Group's five largest suppliers accounted for 38.3% of the Group's total purchases for the year and purchases from the largest supplier included therein amounted to 7.2%.

None of the directors of the Company or any of their associates or any shareholders (which, to the best knowledge of the directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest suppliers.

### **DIRECTORS**

The directors of the Company during the year and up to the date of this report were:

#### **Executive directors:**

Wong Chung Pak, Thomas Wong Wing Pak Wong Leung Pak, Matthew Tsang Wing Hang Lee Yin Ching, Stanley Lo Kin Wai Cheng King Hoi, Andrew Ng King Yee Chan Yu Kwong, Francis Mok Wah Fun, Peter Lam Sze Hoo, Christopher

(appointed on 1 June 2004) (appointed on 1 June 2004) (resigned on 1 June 2004)

## Independent non-executive directors:

Chan Bing Woon (SBS, JP) Sung Yuen Lam Lee Kwong Yin, Colin

Cheng Wai Po, Samuel

Choi Pak Wing

(appointed on 28 September 2004)

In accordance with Clauses 86(2) and 87(1) of the Company's bye-laws, Messrs. Wong Wing Pak, Lee Yin Ching, Stanley, Lo Kin Wai, Cheng King Hoi, Andrew and Lee Kwong Yin, Colin will retire and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting.

The Company has received annual confirmations of independence from Messrs. Chan Bing Woon (SBS, JP), Sung Yuen Lam and Lee Kwong Yin, Colin, and as at the date of this report still considers them to be independent.

## **DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES**

Biographical details of the directors of the Company and senior management of the Group are set out on pages 22 to 24 of the annual report.

## **DIRECTORS' SERVICE CONTRACTS**

Each of the executive directors, except for Messrs. Lam Sze Hoo, Christopher, Cheng Wai Po, Samuel and Tsang Wing Hang, has a service contract with the Company for a term of five years commencing on 1 October 2004 which is subject to termination by either party upon expiration of the contract giving not less than three months' prior written notice to the other.

Apart from the foregoing, no director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

## **DIRECTORS' INTERESTS IN CONTRACTS**

No director had a material interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the year.

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 31 March 2005, the interests and short positions of the directors in the share capital and underlying shares of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, were as follows:

## (i) Long positions in ordinary shares of the Company

|                         | Number of shares<br>and nature o | Percentage of the          |             |                        |
|-------------------------|----------------------------------|----------------------------|-------------|------------------------|
|                         | Directly<br>beneficially         | Through controlled         |             | Company's issued share |
| Name of director        | owned                            | corporation                | Total       | capital                |
| Wong Chung Pak, Thomas  | 1,217,665 (1)                    | 125,880,981 <sup>(2)</sup> | 127,098,646 | 32.18                  |
| Wong Wing Pak           | 699,665 (1)                      | 125,880,981 <sup>(2)</sup> | 126,580,646 | 32.05                  |
| Wong Leung Pak, Matthew | 599,665 <sup>(1)</sup>           | 125,880,981 <sup>(2)</sup> | 126,480,646 | 32.03                  |
| Lee Yin Ching, Stanley  | 2,893,556                        | _                          | 2,893,556   | 0.73                   |
| Lo Kin Wai              | 1,552,667                        | _                          | 1,552,667   | 0.39                   |
| Cheng King Hoi, Andrew  | 755,556                          | _                          | 755,556     | 0.19                   |
| Ng King Yee             | 100,000                          | _                          | 100,000     | 0.03                   |

#### Notes:

- (1) Mr. Wong Chung Pak, Thomas jointly holds 1,217,665 shares with his spouse. Mr. Wong Wing Pak jointly holds 699,665 shares with his spouse. Mr. Wong Leung Pak, Matthew jointly holds 599,665 shares with his spouse.
- (2) These shares are held by Wong Family Holdings Limited (as trustee of The Wong Family Unit Trust), with each of Messrs. Wong Chung Pak, Thomas, Wong Wing Pak and Wong Leung Pak, Matthew holding one-third of the shares in issue in Wong Family Holdings Limited. The units of The Wong Family Unit Trust are held by the discretionary trusts established for the respective spouse and issues of each of Messrs. Wong Chung Pak, Thomas, Wong Wing Pak and Wong Leung Pak, Matthew.

The interests of the directors in the share options of the Company are separately disclosed in note 33 to the financial statements.

# **DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES** (Continued)

## (ii) Long positions in shares of associated corporations

| Name of associated corporation            | Name of director        | Number of shares# | Class of shares        |
|---|-------------------------|-------------------|------------------------|
| Corporation                               | Name of unector         | Number of Shares  | Class of silates       |
| Good Funds Services<br>Limited*           | Wong Chung Pak, Thomas  | 50,000            | Non-voting<br>deferred |
| Good Funds Services<br>Limited*           | Wong Wing Pak           | 125,000           | Non-voting<br>deferred |
| Good Funds Services<br>Limited*           | Wong Leung Pak, Matthew | 125,000           | Non-voting<br>deferred |
| Good Funds Services<br>Limited*           | Lo Kin Wai              | 50,010            | Non-voting<br>deferred |
| Kwoon Chung Motors<br>Company, Limited*   | Wong Chung Pak, Thomas  | 33,333            | Non-voting<br>deferred |
| Kwoon Chung Motors<br>Company, Limited*   | Wong Wing Pak           | 33,333            | Non-voting<br>deferred |
| Kwoon Chung Motors<br>Company, Limited*   | Wong Leung Pak, Matthew | 33,334            | Non-voting<br>deferred |
| New Lantao Bus Company<br>(1973) Limited* | Wong Chung Pak, Thomas  | 5                 | Ordinary               |
| New Lantao Bus Company<br>(1973) Limited* | Wong Wing Pak           | 1                 | Ordinary               |
| New Lantao Bus Company<br>(1973) Limited* | Wong Leung Pak, Matthew | 1                 | Ordinary               |
|   |                         |                   |                        |

<sup>\*</sup> subsidiaries of the Company

In addition, Mr. Wong Chung Pak, Thomas has non-beneficial personal equity interests in certain subsidiaries of the Company held for the benefit of the Company solely for the purpose of complying with the minimum company membership requirements.

Save as disclosed above, as at 31 March 2005, none of the directors had registered an interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange to the Model Code for Securities Transactions by Directors of Listed Issuers.

<sup>#</sup> directly beneficially owned

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

Save as disclosed in the share option scheme disclosures in note 33 to the financial statements, at no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouse or minor children, or were any such rights exercised by them; or was the Company or any of its subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

## **SHARE OPTION SCHEMES**

Details of the Company's share option schemes are disclosed in note 33 to the financial statements.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

At 31 March 2005, the following interests of 5% or more of the issued share capital and share options of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

|                         |   | shares         | of ordinary<br>held and<br>of interest | Interest in<br>underlying<br>shares<br>pursuant to | Aggregate   | Percentage<br>of the<br>Company's<br>issued |
|-------------------------|---|----------------|--|--|-------------|---|
| Name                    | Capacity                                | Personal       |  | share options                                      | interest    |   |
| Wong Chung Pak, Thomas  | Joint interest<br>Founder of a          | 1,217,665<br>– | -<br>125,880,981 <sup>(</sup>          |  | 130,598,646 | 33.07                                       |
|                         | discretionary trust<br>Beneficial owner | _              | -                                      | 3,500,000  |             |   |
| Tso Anna                | Joint interest                          | 1,217,665      | _                                      | _  | 130,598,646 | 33.07                                       |
|                         | Interest of spouse                      | _              | 125,880,981                            | 3,500,000  |             |   |
| Wong Leung Pak, Matthew | Joint interest                          | 599,665        | _                                      | _  | 130,280,646 | 32.99                                       |
|                         | Founder of a discretionary trust        | _              | 125,880,981                            |  |             |   |
|                         | Beneficial owner                        | -              | -                                      | 3,500,000  |             |   |
|                         | Interest of spouse                      | _              | _                                      | 300,000  |             |   |
| Ng Lai Yee, Christina   | Joint interest                          | 599,665        | _                                      | _  | 130,280,646 | 32.99                                       |
|                         | Beneficial owner                        | _              | _                                      | 300,000  |             |   |
|                         | Interest of spouse                      | _              | 125,880,981                            | 3,500,000  |             |   |
| Wong Wing Pak           | Joint interest                          | 699,665        | _                                      | _  | 130,080,646 | 32.94                                       |
| - 0                     | Founder of a discretionary trust        | _              | 125,880,981                            |  |             |   |
|                         | Beneficial owner                        | _              | -                                      | 3,500,000  |             |   |

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES (Continued)

| Name  | Capacity                                   | shares       | of ordinary<br>held and<br>of interest<br>Corporate | Interest in<br>underlying<br>shares<br>pursuant to<br>share options | Aggregate<br>interest | Percentage<br>of the<br>Company's<br>issued<br>share capital |
|---|--|--------------|---|---|-----------------------|--|
| Tang Kit Ling, Louise   | Joint interest<br>Interest of spouse       | 699,665<br>– | -<br>125,880,981                                    | _<br>3,500,000  | 130,080,646           | 32.94  |
| Equity Trustee Limited  | Trustee                                    | -            | 125,880,981   | -   | 125,880,981           | 31.88  |
| Wong Family Holdings<br>Limited ("WFHL")                          | Beneficial owner                           | -            | 125,880,981 (1                                      | _   | 125,880,981           | 31.88  |
| New World First Holdings<br>Limited ("NWFH")                      | Interest of a<br>controlled<br>corporation | -            | 118,093,019 <sup>(2</sup>                           | 6,000,000 (4)   | 124,093,019           | 31.42  |
| NWS Transport Services<br>Limited ("NWST")                        | Interest of a<br>controlled<br>corporation | -            | 118,093,019 <sup>(2</sup>                           | 6,000,000 (4)   | 124,093,019           | 31.42  |
| NWS Service Management<br>Limited ("NWSSM-BVI") (3)               | Interest of a<br>controlled<br>corporation | -            | 118,093,019 <sup>(2</sup>                           | 6,000,000 (4)   | 124,093,019           | 31.42  |
| NWS Service Management<br>Limited ("NWSSM-Cayman<br>Islands") (3) | Interest of a<br>controlled<br>corporation | -            | 118,093,019 <sup>(2</sup>                           | 6,000,000 (4)   | 124,093,019           | 31.42  |
| NWS Holdings Limited<br>("NWSH")                                  | Interest of a<br>controlled<br>corporation | -            | 118,093,019 (2                                      | 6,000,000 (4)   | 124,093,019           | 31.42  |
| New World Development<br>Company Limited<br>("NWD")               | Interest of a<br>controlled<br>corporation | -            | 118,093,019 (2                                      | 6,000,000 (4)   | 124,093,019           | 31.42  |
| Enrich Group Limited ("EGL")                                      | Interest of a controlled corporation       | -            | 118,093,019 <sup>(2</sup>                           | 6,000,000 (4)   | 124,093,019           | 31.42  |

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES (Continued)

|   |                                      | shares   | of ordinary<br>held and<br>of interest | Interest in<br>underlying<br>shares<br>pursuant to | Aggregate   | Percentage<br>of the<br>Company's<br>issued |
|---|--------------------------------------|----------|--|--|-------------|---|
| Name  | Capacity                             | Personal | Corporate                              | share options                                      | interest    | share capital                               |
| Chow Tai Fook Enterprises<br>Limited ("CTFEL")        | Interest of a controlled corporation | -        | 118,093,019 <sup>(</sup>               | 6,000,000 (4)                                      | 124,093,019 | 31.42                                       |
| First Action Developments<br>Limited ("First Action") | Beneficial owner                     | -        | 118,093,019 <sup>(</sup>               | 3,500,000  | 121,593,019 | 30.79                                       |
| Cathay Corporation                                    | Other                                | _        | 39,456,000                             | _  | 39,456,000  | 9.99  |

#### Notes:

- (1) Each of Messrs. Wong Chung Pak, Thomas, Wong Wing Pak and Wong Leung Pak, Matthew holds one-third of the shares in WFHL and they are deemed to be interested in the 125,880,981 shares which are directly held by WFHL. These 125,880,981 shares represent approximately 31.88% of the issued share capital of the Company.
- (2) At 31 March 2005, First Action was a wholly-owned subsidiary of NWFH; NWFH was a wholly-owned subsidiary of NWST (formerly known as Merryhill Group Limited); the issued share capital of NWST was held directly by NWSSM-BVI and EGL on a 50-50 basis; NWSSM-BVI was a wholly-owned subsidiary of NWSSM-Cayman Islands; NWSSM-Cayman Islands was a wholly-owned subsidiary of NWSH; and EGL was a wholly-owned subsidiary of CTFEL; NWD owned approximately 54.00% equity shares in NWSH; CTFEL owned approximately 35.26% equity shares in NWD. At 31 March 2005, each of NWFH, NWST, NWSSM-BVI, NWSSM-Cayman Islands, NWSH, NWD, EGL and CTFEL was deemed to be interested in the 118,093,019 shares which were held directly by First Action. These 118,093,019 shares represented approximately 29.90% of the issued share capital of the Company.
- (3) NWSSM-BVI was incorporated in the British Virgin Islands and NWSSM-Cayman Islands was incorporated in the Cayman Islands.
- (4) At 31 March 2005, NWFH owned 100% equity shares in New World First Bus Services Limited ("NWFB"), which held 2,500,000 share options of the Company. At 31 March 2005, NWFH was deemed to be interested in the 6,000,000 share options which were held directly by First Action and NWFB as to 3,500,000 share options and 2,500,000 share options, respectively.

Save as disclosed above, as at 31 March 2005, no person, other than the directors of the Company, whose interests are set out in the section headed "Directors' interests and short positions in shares and underlying shares" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

#### CONNECTED TRANSACTIONS

The Group had the following continuing connected transactions during the year:

- (i) On 13 June 2003, the Company entered into an agreement with NWFB, a fellow subsidiary of a shareholder of the Company, for the provision of refueling and bus washing services by NWFB to certain of the motor vehicles of the Group in Hong Kong and the purchase of fuel from NWFB by the Group. NWFB is a whollyowned subsidiary of NWFH and First Action, a substantial shareholder holding approximately 29.90% interest in the Company, is also a wholly-owned subsidiary of NWFH. The purchase of fuel from NWFB was made according to the prices and conditions similar to those offered by other unrelated suppliers to the Group. The aggregate purchases from NWFB amounted to HK\$8,797,000 (2004: HK\$5,756,000). The fee related to the refueling and bus washing services provided by NWFB to the Group was determined at rate comparable to those offered by other unrelated service providers to the Group with a monthly charge of HK\$38,880 (2004: HK\$38,880).
- (ii) On 9 March 2005, the Company entered into a tenancy agreement with NWFB for the lease of office premises for a period of two years commencing on 1 January 2005 at a monthly charge, including rental and related management fee charges, of HK\$203,701, which was determined with reference to open market rates or on the actual disbursement basis. The total rental paid by the Group for the year amounted to HK\$226,000.

The independent non-executive directors of the Company have reviewed the continuing connected transactions set out above and confirmed that these continuing connected transactions have been entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; and (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The auditors of the Company have reviewed the continuing connected transactions during the year set out above and confirmed that these transactions: (i) were approved by the board of directors of the Company; (ii) had been entered into in accordance with the relevant agreements governing the transactions; and (iii) have not exceeded the cap stated in the relevant announcements.

### **CODE OF BEST PRACTICE**

In the opinion of the directors, the Company complied with the Code of Best Practice (the "Code"), as set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, throughout the accounting period covered by this annual report, except that the independent non-executive directors of the Company were not appointed for specific terms as required by paragraph 7 of the Code, but are subject to retirement by rotation in accordance with the Company's bye-laws.

## SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the directors, the directors confirmed that at least 25% of the Company's total issued share capital was held by the public as at the date of this report.

## **MODEL CODE FOR SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers of the Listing Rules (the "Model Code") as the Company's code of conduct for dealings in securities of the Company by the directors. Based on specific enquiry of the Company's directors, the directors confirmed that they complied with the required standard set out in the Model Code, throughout the accounting period covered by the annual report.

## **AUDIT COMMITTEE**

The Company has an audit committee which was established in compliance with Rule 3.21 of the Listing Rules for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal controls. The audit committee comprises the three independent non-executive directors of the Company.

## **AUDITORS**

Ernst & Young retire and a resolution for their reappointment as auditors of the Company will be proposed at the forthcoming annual general meeting.

#### ON BEHALF OF THE BOARD

## Wong Chung Pak, Thomas

Chairman

Hong Kong 22 July 2005