## **Operations Review**

## **Consolidated Operating Results**

The Group's activities are focused on five core business divisions – ports and related services; property and hotels; retail; energy, infrastructure, finance & investments and others; and telecommunications.

The Group reported total revenue, including the Group's share of associated companies' and jointly controlled entities' revenue of HK\$241,862 million, a 33% increase over 2004. EBIT for the year from the established businesses, excluding investment properties revaluation profit and profit on disposal of investments, was HK\$38,514 million, a 17% increase over 2004. LBIT for the year for the **3** Group, excluding the profit on elimination of minority interests, was HK\$36,280 million, a 6% improvement over last year. The Group's consolidated total EBIT for the year was HK\$32,576 million, 71% above last year.

The profit attributable to shareholders for the year was HK\$14,343 million, which is 11% ahead of last year's amount of HK\$12,978 million. This profit comprises HK\$39,500 million (2004 - HK\$41,217 million) from the Group's established businesses, including a profit on disposal of investments of HK\$15,717 million (2004 - HK\$19,181 million), a 4% decrease over last year due to lower exceptional profit, and HK\$25,157 million of losses (2004 - HK\$28,239 million) from the **3** Group, an 11% improvement compared to 2004.

## **Financial Performance Summary**

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	2005	As restated <sup>(1)</sup> 2004	
	HK\$ millions	HK\$ millions	Chang
			chang
Total revenue <sup>(2)</sup>			
Ports and related services	29,917	26,980	+ 11
Property and hotels	10,265	9,117	+ 13
Retail	88,780	68,299	+ 30
Cheung Kong Infrastructure	16,590	14,792	+ 12
Husky Energy	22,879	17,524	+ 31
Finance & Investments and others	10,530	10,937	- 4
Hutchison Telecommunications International	25,399	18,406	+ 38
3 Group	37,502	15,742	+ 138
Total	241,862	181,797	+ 33
EBIT <sup>(2)</sup>			
Established businesses			
Ports and related services	10,219	8,956	+ 14
Property and hotels	3,939	3,003	+ 31
Retail	3,261	3,202	+ 2
Cheung Kong Infrastructure	6,675	5,921	+ 13
Husky Energy	6,140	2,793	+ 120
Finance & Investments and others	5,491	8,989	- 39
Hutchison Telecommunications International	2,789	162	+ 1,622
EBIT before the following	38,514	33,026	+ 17
Change in fair value of investment properties	5,225	5,302	- 1
Profit on disposal of investments and others	15,717	19,181	- 18
EBIT of established businesses	59,456	57,509	+ 3
3 Group			
EBITDA/(LBITDA) before all CACs	1,825	(7,906)	+ 123
			improvemer
Prepaid CACs	(11,444)	(8,423)	- 36
Reported LBITDA	(9,619)	(16,329)	+ 41
Depreciation and amortisation	(26,661)	(22,120)	- 21
Profit on elimination of minority interests	9,400	-	
LBIT of 3 Group	(26,880)	(38,449)	+ 30
TOTAL EBIT	32,576	19,060	+ 71
Interest expense and other finance costs	(18,156)	(13,547)	- 34
Profit before taxation	14,420	5,513	+ 162
Taxation Current taxation	(4.110)	(777()	_
	(4,119)	(3,776)	- 9
Deferred taxation	3,253	4,398	- 26
Profit after taxation	13,554	6,135	+ 121
		( 0.4 )	
Minority interests	789	6,843	- 88

(1) See Note 1 to the accounts

(2) The above information includes the Company, its subsidiary companies and its proportionate share of associated companies' and jointly controlled entities' respective items (see Note 7 to the accounts)