## Chairman's Statement

# 主席報告書

Dear Shareholders,

On behalf of the Board, I am pleased to report that Tradelink Electronic Commerce Limited ("Tradelink" or the "Company") and its group of companies (the "Group") recorded an unaudited profit of HK\$46.4 million for the six months ended 30 June 2006, a slight increase of 1.3% compared to HK\$45.8 million for the same period last year. After absorbing a share of loss of HK\$1.2 million from our associated company, Digital Trade and Transportation Network Limited ("DTTNCo"), the consolidated profit attributable to our shareholders for the period under review stands at HK\$45.2 million. Basic earnings per share amounted to HK cents 5.81, a slight decrease as a result of an expanded share base following an IPO in October 2005.

#### Dividend

In view of the satisfactory results, the Directors recommend the payment of an interim dividend of HK cents 4.80 per share or a total of HK\$37.3 million for the six months ended 30 June 2006. The proposed dividend payout ratio is about 83%. This is in line with our dividend policy that the Company's dividend would not be less than 80% of our distributable profit in respect of 2005 and 2006 respectively.

#### Review

The Group's core businesses of providing front-end Government Electronic Trading Services ("GETS") remained strong. We continued to command a leading role in the market.

One of our key drivers Digital Trade and Transportation Network ("DTTN") is progressing well. While the pilot phase of the programme is continuing, the DTTN concept has already generated a great deal of interest outside of Hong Kong. A number of co-operation/partnership possibilities are being explored.

The Group is also looking into the opportunity of extending its digital certificate service to the consumer market. We have submitted a bid, together with a partner, in response to the Government of the Hong Kong Special Administrative Region's (the "Government") proposal to outsource the Hongkong Post's Certification Authority operation. The Group is awaiting the results, expected to be announced in October 2006.

各位股東:

本人謹代表董事會欣然宣布,貿易通電子貿易有限公司(「貿易通」或「本公司」)及旗下公司(「本集團」),於截至二零零六年六月三十日止六個月錄得未經審核溢利港幣46,400,000元,較去年同期的港幣45,800,000元微升1.3%。本公司分佔了集團旗下聯營公司數碼貿易運輸網絡有限公司(Digital Trade and Transportation Network Limited,「DTTNCo」)虧損港幣1,200,000元後,期內本公司股東應佔綜合溢利為港幣45,200,000元。每股基本盈利輕微減少至5.81港仙,此乃由於二零零五年十月首次公開招股後股本基礎擴闊所致。

#### 股息

鑑於業績表現理想,董事建議就截至二零零六年六月三十日止六個月,派付中期股息每股4.80港仙或合共港幣37,300,000元。建議派息率約為83%。是次分派股息的建議,與我們計劃分別於二零零五年及二零零六年,將不少於80%可供分派溢利作為派付股息的股息政策一致。

#### 回顧

本集團提供前端政府電子貿易服務(「GETS」)的核心業務持續強勁,我們繼續穩佔市場領導地位。

我們其中一項主要增長動力來源數碼貿易運輸網絡系統(Digital Trade and Transportation Network,「DTTN」)的進展良好。該系統的試用計劃仍在進行中,而香港以外市場已對該系統深感興趣。我們目前正研究若干合作/合夥計劃的可能性。

本集團亦正考慮·將數碼證書服務伸延至消費者市場。 因應香港特別行政區政府(「政府」)計劃將香港郵政 核證機關的運作外判·我們已連同一名夥伴·提交承接 該外判的標書。本集團現正等候投標結果·預期有關結 果將於二零零六年十月公布。

## **Prospects**

The Group is cautiously optimistic that the trade performance of Hong Kong will remain strong in the second half of 2006. The Group will continue to strive for growth and maintain a healthy financial position.

Steering forward, the Group will progressively implement the business plan of DTTNCo and grow DTTN into a "digital express link" for its customers in and out of Hong Kong.

The Board of Directors ("the Board") would like to express their appreciation to the employees for their good work and dedication and to our shareholders and business partners for their continued support.

### 展望

本集團審慎樂觀地認為,香港貿易市場將於二零零六年下半年,表現保持強勁。本集團將繼續積極發展,保持穩健的財政狀況。

展望將來,本集團將會逐步落實DTTNCo的業務計劃,並 將DTTN發展成為香港以至海外地區客戶的「數碼直通 快車」。

董事會謹向集團員工的摯誠努力,以及股東及業務夥伴的鼎力支持,致以衷心謝意。

Dr. LEE Nai Shee, Harry, S.B.S., J.P.

Chairman

Hong Kong, 7 September 2006

主席 **李乃熺博士**, S.B.S., J.P.

香港,二零零六年九月七日