# **DIRECTORS AND** SENIOR MANAGEMENT PROFILE

#### EXECUTIVE DIRECTORS

Paul KAN Man Lok, aged 59, is the founder and Chairman. He is also Chairman and an executive director of both Kantone Holdings Limited ("Kantone") and DIGITALHONGKONG.COM ("Digital HK"), subsidiaries of the Company whose shares are listed on the Main Board and the GEM Board of The Stock Exchange of Hong Kong Limited (the "Exchange") respectively. Mr. Kan holds a Master's degree in Business Administration from the Chinese University of Hong Kong, and brings over 38 years of experience in the computing and telecommunications industries.

Mr. Kan's achievements have been recognised by various governments: in 2006 he was conferred the CBE honour by Her Majesty Queen Elizabeth II; Commendatore dell'Ordine della Stella della Solidarietà Italiana (Comm OSSI) by the Italian Prime Minister Hon. Romano Prodi; and appointed as a Justice of Peace by the Hong Kong SAR Government. Mr. Kan has also been recognised by various local and overseas industrial and entrepreneurial awards including Young Industrialist Award (1992), Hong Kong Business Award - Enterprise Trophy (1993), Governor's Award for Hong Kong Industries (1989), Honorary Doctor of Humane Letters Degree by the University of Northern Virginia, United States (2005), and Honorary Fellow of the Academy of Chinese Studies (2005). The latest addition to the above list of honours is "Capital Leader of Excellence 2006" which was awarded in October.

In civic duties, Mr. Kan served twice on the Exchange Corporate Governance Working Group during 1994-1995 and 1999-2000, and was a member of the Listing Committee of the GEM Board for the period 1999-2003. He is currently Chairman for the third successive term of the Hong Kong Information Technology Industry Council; Chairman's Committee and council committee member of the Federation of Hong Kong Industries; member of Hong Kong Legislative Council Election Committee for the IT sector; and Chairman of the Hong Kong Trade Development Council Information and Communications Technology Services Advisory Committee. Other memberships include the Chinese People's Political Consultative Conference of Anhui Province in the PRC; and the Election Committee for the Hong Kong representatives of National People's Congress of China.

Mr. Kan also sits on the board of CLP Holdings Limited as an independent non-executive director.

Leo KAN Kin Leung, aged 50, is the Company's executive director and Chief Executive Officer, as well as a non-executive director of Kantone and Digital HK. He is the brother of Mr. Paul Kan Man Lok, Chairman of the Group. He is responsible for formulating the Group's overall policy and development strategy as well as the Group's global operations and management. Prior to joining the Group in 1988, Mr. Kan held management positions in several international companies in Hong Kong. He holds a Master's degree in Business Administration from Dalhousie University in Canada and a Master's degree in Economics from the University of Alberta in Canada. In 2006, Mr. Kan completed the Oxford Advanced Management Programme at the Saïd Business School of the University of Oxford.

Mr. Kan is a member of the Telecommunications Standards Advisory Committee at the Office of the Telecommunications Authority ("OFTA"), and a member of the Ad Hoc Committee for International Outreach and Multi-national Corporations of the Federation of Hong Kong Industries. He also serves on a number of sub-committees of the Hong Kong Information Technology Industry Council of the Federation of Hong Kong Industries, including International Development and Co-operation Sub-committee, China Development and Co-operation Sub-committee, and Government and Sub-vented Funding Subcommittee. He is Chairman of the IT Committee of the Hong Kong IT Alliance.

LAI Yat Kwong, aged 57, is the Group's executive director and Chief Financial Officer, with responsibility for its financial and accounting policy and control. He is also Chief Executive Officer (Acting), Chief Financial Officer and an executive director of Kantone, as well as a non-executive director of Digital HK. He joined the Group in March 1994 as Vice President of Internal Audit and Control. In July 1997, he took on responsibility as the Chief Financial Officer of Kantone. He holds a Bachelor's degree in Business Administration from the Chinese University of Hong Kong and has over 34 years of experience in accounting, auditing and company secretarial matters. He is a fellow member of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants (Practising).

## NON-EXECUTIVE DIRECTOR

Shirley HA Suk Ling, aged 50, has been a non-executive director of the Company since November 2004. She is Chief Executive Officer and an executive director of Digital HK, as well as a non-executive director of Kantone. She joined the Company in 1992 as its Executive Vice President, and oversaw the listing and corporate development of three listed companies within the Group. She has over 25 years of business experience including 10 years in investment banking.

Ms. Ha holds a Bachelor's degree in Arts from the University of Hong Kong and a Master's degree in Business Administration from the Chinese University of Hong Kong. She is a member of the Advisory Committee of the Division of Computer Studies at the City University of Hong Kong, member of the Hong Kong Information Technology Industry Council of the Federation of Hong Kong Industries, and member of the Hong Kong Corporate Counsel Association. She has been appointed by Hong Kong Science and Technology Parks Corporation for four consecutive years as Mentor to the incubatees under the Mentorship Programme.

## INDEPENDENT NON-EXECUTIVE DIRECTORS

Terry John MILLER, aged 67, has been an independent non-executive director of the Company since 1992. Previously, he held the position of Deputy Chief Executive at Hong Kong Telecommunications Limited, and was the Regional Director, Asia/Pacific, of Cable & Wireless PLC. He is a fellow of the Institute of Chartered Accountants in England and Wales and is the former president of the Hong Kong Institute of the International Association of Financial Executives.

Francis Gilbert KNIGHT, aged 76, has been an independent non-executive director of the Company since February 2000. He is also Chairman of the audit committee. He was appointed as an independent non-executive director of Digital HK in March 2000. Mr. Knight is the Chairman and Managing Director of Asian Security and Investigation Services Limited. Mr. Knight has over 20 years' experience in the field of copyright protection, security and commercial investigations, and acts as security adviser to a number of major organisations. He is a member of the International Association of Police Chiefs, a member of the Hong Kong Intellectual Property Society, and a fellow of each of the British Institute of Directors and the British Institute of Management. He is also a former President of the American Society for Industrial Security (Hong Kong Branch).

Professor LIANG Xiong Jian, aged 72, has been an independent non-executive director of the Company since November 2001. He is also an independent non-executive director of Kantone. He has over 30 years of experience in telecommunications in China. He is presently a professor of the School of Economics and Management at the Beijing University of Posts and Telecommunications (BUPT) and the Director of the Institute of Telecommunications Management of BUPT. From 1986 to 1993, he was the Dean of Management Engineering Department of BUPT. His other positions include member of National Committee of Chinese People's Political Consultative Conference (CPPCC); Deputy to the People's Congress, Beijing Municipality; and Director of Communication Economy & Management Society, China Institute of Communications. He was also an independent director of PRC company China Satcom Guomai Communications Company Limited, which is listed on the Shanghai Stock Exchange with its main businesses in data communications, messaging, and wireless telecommunications.

Professor Liang is well-known to the telecom community in Hong Kong, having been invited on numerous occasions to chair and lecture at major wireless and various other telecom conferences held in Hong Kong and the Region.

Professor YE Pei Da, aged 91, has been an independent non-executive director of the Company since November 2001. He is also an independent non-executive director of Kantone. He is a professor and Honorary President of Beijing University of Posts & Telecommunications in China, and a director of Lucent Technologies Fibre Optic Cable Company. He is also a senior member of the Chinese Academy of Science.

Frank BLEACKLEY, aged 69, has been an independent non-executive director of the Company since November 2001. He is also an independent non-executive director of Kantone. He was formerly Managing Director of Chubb China Holdings Limited, a subsidiary of the Chubb Security Group, a manufacturer and distributor of security and safety products and systems headquartered in the United Kingdom. He has more than 30 years of experience in the management and business development of joint venture companies in Hong Kong and Mainland China.

## COMPANY SECRETARY

**Jennifer CHEUNG Mei Ha**, aged 50, has been the Company Secretary since 1992. She is a solicitor practicing in Hong Kong. She is also the Company Secretary of Kantone and Digital HK.

#### SENIOR MANAGEMENT

Francis KAN, aged 58, is Executive Vice President, Systems Development, and has held positions of responsibility in information technology, both in Hong Kong and abroad, for over 20 years. Since 1994, he has been responsible for the operations and expansion of the Group's systems, overseeing all Internet-related activities and alliances with major partners. He is the brother of Paul Kan. Mr. Kan has a Master's degree from the University of Alberta in Canada.

Iris KOO Kin Hing, aged 42, is Senior Vice President, Finance, overseeing all financial operations of the Group. She is based in Macau and is also a director of one of the Group's subsidiaries. Before joining the Group in 1989, she worked at an international accounting firm where she had gained valuable experience. She holds a Bachelor's degree in Accountancy from the Hong Kong Polytechnic University. She is Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants.

FUNG Kin Leung, aged 45, is Senior Vice President of Microelectronics. He is responsible for managing the Group's research and development capacity to facilitate its global operations. He is also a director of several of the Group's subsidiaries. Mr. Fung has over 20 years' experience in software and product development. He joined the Group in 1987 as Technical Manager, and was promoted through the ranks to his current position. In recent years, he has been focusing on the development of information delivery systems to enhance wireless Internet applications. He holds a Bachelor's degree in Science and Electronics from the Hong Kong Polytechnic University and a Master's degree in Electronics Engineering from the University of Hong Kong. He is a Chartered Engineer as well as a member of the Institution of Electrical Engineers and the Hong Kong Institution of Engineers.

Luiz Octavio VILLA-LOBOS, aged 45, is Managing Director of the Group's Brazilian operations. He is responsible for running and developing business in South America. He is also the Group's Vice President of Interactive Knowledge Delivery, overseeing international clients' requirements for enterprise solutions. He joined the Group in 1997 and set up from its inception the business in Brazil. He holds a Master's degree in Aerospace Engineering from Sup'Aero in France and an MBA from the London Business School.

**WANG Yu Peng**, aged 41, was appointed as Chief Operating Officer, e-Lottery Business at Kantone in September 2005. He is the founder of a member company of the Group which is a pioneer systems developer and service provider in paperless betting systems in China, and a graduate of Tsing Hua University in Computer Science. He owns two invention patents in telephone betting systems.

**Roy GOSS**, aged 63, is Director of International Business, with responsibility for the Group's contract negotiation, licensee management, agency distribution and customer liaison. He is based in Macau and is also a director of several of the Group's subsidiaries. Mr. Goss is a seasoned expert in finance and telecommunications, having served in the Middle East and Macau with Cable and Wireless companies for almost 20 years. He is a fellow member of the Institute of Chartered Accountants in England and Wales. Prior to joining the Group, he was the Finance Director of Macau Telecommunications Company, a subsidiary of Cable and Wireless PLC, where he worked for more than 17 years.

Stephen GENTRY, aged 50, is Head of International Businesses at Kantone and Chief Executive of Multitone, a member company of the Group, with responsibilities for formulating the overall policy and development strategy for the Group's international operations. He is also a director of several of the Group's subsidiaries. He joined the Group in 1988 as financial accountant of the UK operations, and has considerable experience working for the Group's various European and American operations. He was promoted to the position of Chief Executive of Multitone in 2003 and is a member of the Institute of Directors.

Detlef KRULL, aged 60, is Managing Director of German operations at Kantone. He is responsible for Central European activities. He joined the Group in 1974 and concentrated on project management. He became the Managing Director of the German operation in 1993 and was promoted to the Multitone Board in 1995. He holds a degree (Diplom-Ing) in both Electronics and Business Administration and has significant experience in wireless messaging.

Cindy MAK Man Yee, aged 38, is Vice President, Administration and Logistics. She is the Group's primary liaison point with external organisations and coordinates a wide range of the Group's operations in logistics, corporate resource development and purchasing. She joined the Group after graduating from the University of Hong Kong in 1990, as a management trainee and was promoted through the ranks to her present position. Ms. Mak holds a Bachelor's degree in Social Sciences and a Master's degree in Business Administration. She also serves on the Executive Committee of Hong Kong IT Alliance.

Joanne CHIU Yim Fan, aged 35, is Vice President, Compliance, with responsibility for promoting good corporate governance practices for the Company in accordance with the relevant listing requirements in Hong Kong. She is also Vice President, Human Resources, responsible for formulating and implementing the Group's human resources policies. Ms Chiu graduated from the University of Hong Kong with a Bachelor's degree in Arts. She also holds a Master's degree in Business Administration and is a member of the Hong Kong Institute of Human Resource Management. She joined the Group in 1994.

**Teresa TONG Seek Fan**, aged 40, is Vice President, Operations. She runs the Group's call centre and is also responsible for customer care, product design and the retail aspects of the Group's business. She holds a Bachelor's degree in Business Administration and has been a qualified member of the Institute of Supervisory Management since 1992. She joined the Group in 1990. Ms. Tong is also a member of the Internet Professional Association and the China Development and Cooperation Sub-committee of the Hong Kong Information Technology Industry Council.

**Julia LEUNG Yiu Lin**, aged 41, is Vice President, Business Development, with responsibility for sales and marketing, identifying distributors and sales agents, as well as liaising with suppliers for the Group's products and services. Ms. Leung has served the Group in a number of key areas since the start of operations in the 1980's, having previously worked with Cable and Wireless in Hong Kong. She is also a member of the International Development and Co-operation Sub-committee and the Education and Community Awareness Sub-committee of the Hong Kong Information Technology Industry Council.

Gary CHOY Kin Chung, aged 36, is Vice President, China Investment. He oversees business investment in China and plays a pivotal role in the execution of the Group's growth strategy in China. He is also a member of the Group's Investment Committee and a director of several of the Group's subsidiaries. Mr. Choy holds a Bachelor's degree in Electrical Engineering from Georgia Institute of Technology, Atlanta, Georgia, U.S.A. and completed a Master of Business Administration degree (Executive MBA Programme) at the Chinese University of Hong Kong. He joined the Group in 1992 and worked with a number of divisions within the Group.

Robert SIA Chun Chung, aged 34, is Vice President of e-Commerce Operations at Digital HK, with responsibility for technical management and systems support. He holds a Bachelor's degree in Engineering from the University of Hong Kong and a Master of Science degree in Electronic Engineering from the Polytechnic University of Hong Kong. Mr. Sia has been with the Group since 1995 and has worked with a number of divisions within the Group. He also serves on the Hong Kong Radio Paging Association and the Hong Kong IT Alliance as an executive committee member, and Telecommunications Standards Advisory Committee at the OFTA as alternate member.