

MAGICIAN INDUSTRIES (HOLDINGS) LIMITED 通達工業(集團)有限公司*

> (Incorporated in Bermuda with limited liability) (Stock code: 526)

ANNOUNCEMENT OF AUDITED RESULTS FOR THE YEAR ENDED 31 MARCH 2007

AUDITED RESULTS

The board of directors (the "Directors") of Magician Industries (Holdings) Limited (the "Company") announces that the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 March 2007 with comparative figures of the previous corresponding year are as follows:

CONSOLIDATED INCOME STATEMENT

Year ended 31 March 2007

	Notes	2007 HK\$'000	2006 HK\$'000
Turnover	3	219,508	233,865
Cost of sales		(189,717)	(207,883)
Gross profit		29,791	25,982
Other revenue Other income		2,538 463	2,060 8,641
Selling and distribution expenses Administrative and other operating expenses Impairment loss on property, plant and equipment Reversal of impairment loss on property, plant and equipment		(9,076) (44,287) (4,569) 14,278	(15,384) (65,020) (13,171) 15,849
Finance costs Loss before taxation	4	(11,904) (22,766)	(11,466) (52,509)
Taxation (charge) credit	5	(56)	5,537
Loss for the year attributable to equity holders of the Company		(22,822)	(46,972)
Loss per share – Basic	6	HK(2.63)cents	HK(5.41)cents

CONSOLIDATED BALANCE SHEET

At 31 March 2007

	Notes	2007 HK\$'000	2006 HK\$'000
Non-current assets Property, plant and equipment	_	222,011	225,725
Current assets	_		20.070
Inventories	-	29,534	28,070
Trade and bills receivables	7	27,015	28,435
Prepayments, deposits and other receivables Tax recoverable		4,395 233	7,826
Pledged deposits		5,058	2,130
Bank balances and cash		7,919	4,629
	_		
		74,154	71,090
Non-current assets classified as held for sale	_		12,688
	_	74,154	83,778
Current liabilities			
Trade and other payables	8	86,992	97,375
Advance from a related company		7,000	-
Loan from a related company, unsecured		7,800	-
Loans from a shareholder, unsecured		28,000	-
Short-term bank and other borrowings, secured		133,068	84,210
Current portion of long-term bank borrowings, secured		2,003	70,000 6,213
Current portion of obligations under finance leases Provision for taxation		2,005	1,173
	_		1,175
	_	264,863	258,971
Net current liabilities	_	(190,709)	(175,193)
Total assets less current liabilities	_	31,302	50,532
Non-current liabilities			
Obligations under finance leases	_	3,666	74
NET ASSETS	-	27,636	50,458
Capital and reserves			
Share capital		86,873	86,873
Reserves	_	(59,237)	(36,415)
TOTAL EQUITY	_	27,636	50,458

Notes:

1. ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS"), which collective term includes all applicable individual HKFRS, Hong Kong Accounting Standards ("HKAS") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong, the disclosure requirements of the Hong Kong Companies Ordinance and applicable disclosure requirements under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

These financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2006 financial statements except for the adoption of Amendments to HKAS 39 Financial instruments: Recognition and measurement and HKFRS 4 Insurance contracts: Financial guarantee contracts. The adoption of these new/amended standards has no significant effects on the financial statements of the Group and the Company.

2. BASIS OF PREPARATION

Adoption of the going concern basis

The financial statements have been prepared in conformity with the principles applicable to a going concern. The applicability of these principles is dependent upon the continued availability of adequate finance in view of the excess of current liabilities over current assets.

In preparing the financial statements for the year ended 31 March 2007, the directors adopted a going concern basis for the following reasons:

- (i) The Group has adopted measures to improve its liquidity, including obtaining continuing support from its banks and shareholders.
 - Included in the short-term bank borrowings are secured bank loans of HK\$120,000,000 which were due for settlement in October 2007. The Group is now in the process of negotiation with the bank to extend the loan facilities. The management is optimistic about the outcome of the loan extension as the Group's relationship with the bank had been improved since previous loan renewal in 2006. Since then, the credit terms and status of the Group have been improved because the repayments of the current bank loan were all made on time.
 - The Group has agreed with the shareholder and a related company to extend their loans of HK\$28,000,000 and US\$1,000,000 to September 2007.
 - The Group will seek for additional and sufficient funding to meet its due liabilities and on-going working capital requirement. As mentioned in the announcement dated 8 August 2006, the Group is in process of negotiation for further equity financing. Moreover, as stated in the announcement and the circular dated 28 June 2007 and 6 July 2007 respectively, a convertible bond of HK\$26 million is being arranged subject to the approval by the shareholders in a special general meeting to be held on 24 July 2007.

- (ii) In order to improve the cash flows of the Group, management will continue to step up the effort in debts collection from the domestic sales customers, such as pursuing litigation and appointing external professional parties for collection. Besides, excessive inventories will be sold at discounted prices and idle assets will be disposed of. Management will also negotiate with the suppliers for extension of credit period. On the other hand, credit periods granted to customers will be reviewed in order to determine if any of them are needed to be revised. Moreover, an increased credit limit of export credit insurance had been arranged in order to facilitate the increase in the bank trade finance facilities in the future.
- (iii) Management will continue to focus on higher-margin and creditworthy customers so as to boost up the sales volume and return.
- (iv) Measures in cost-cutting and strengthening of internal controls especially in the procurement and production cycles will continue to be implemented.

3. SEGMENT INFORMATION

In accordance with the Group's internal financial reporting, the Group has determined that geographical segments are its primary reporting format and no business segment information is presented as over 90% of the turnover and contribution to the Group's results are attributable to the manufacturing and trading of household products.

An analysis of the Group's turnover and results for the year by location of customers is as follows:

	Turno	over	Segment	results
	2007	2006	2007	2006
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
United States of America	167,462	181,787	3,365	3,159
Canada	10,463	7,640	(1,120)	(1,143)
Hong Kong	16,533	15,926	1,737	6,722
PRC	493	3,944	124	(15,780)
Europe	10,396	12,750	439	2,191
Others	14,161	11,818	893	1,698
	219,508	233,865	5,438	(3,153)
Unallocated corporate expenses Impairment loss on property,			(26,009)	(40,568)
plant and equipment			(4,569)	(13,171)
Reversal of impairment loss on property, plant and equipment			14,278	15,849
Finance costs			(11,904)	(11,466)
Taxation (charge) credit			(56)	5,537
Loss attributable to equity holders				
of the Company			(22,822)	(46,972)

No analysis of the segment assets, liabilities and capital expenditure information by geographical location is presented as approximately 90% (2006: 90%) of the Group's assets are located in the PRC.

4. LOSS BEFORE TAXATION

	Gro	up
	2007	2006
This is stated after charging:	HK\$'000	HK\$'000
Finance costs		
Interest on bank borrowings wholly repayable		
within five years	9,495	8,030
Interest on mortgage loan wholly repayable		
within five years	87	993
Interest on loans from a shareholder wholly repayable		
within five years	1,026	_
Interest on loan from a related company wholly repayable		
within five years	330	_
Finance charges on obligations under finance leases	272	1,279
Interest on trade payables overdue	528	1,164
Other interest expenses	166	
	11,904	11,466
Other items Auditors' remuneration – Current year – Underprovision in previous year	600 200	760
- Onderprovision in previous year		
	800	760
Cost of inventories	189,717	207,883
Depreciation of property, plant and equipment	17,563	30,869
Exchange loss, net	4,762	1,795
Operating lease charge on premises	907	1,551
Provision for inventory obsolescence		5,685
Staff costs (excluding directors' emoluments):		
Wages and salaries	32,452	43,295
Termination benefits	1,558	2,563
Contributions to retirement schemes	987	1,314

5. TAXATION

Hong Kong Profits Tax has not been provided as the Group incurred a loss for taxation purposes for the year.

PRC enterprise income tax has not been provided as the PRC subsidiary incurred a loss for taxation purposes.

	Group	
The charge (credit) comprises:	2007 HK\$'000	2006 HK\$'000
Current tax Hong Kong Profits Tax:		
Under (Over) provision in prior years	56	(5,822)
Deferred taxation Origination and reversal of temporary difference		285
Total taxation charge (credit) for the year	56	(5,537)

6. LOSS PER SHARE

The calculation of basic loss per share is based on the net loss for the year of HK\$22,822,000 (2006: HK\$46,972,000) and on the weighted average number of 868,733,440 (2006: 868,733,440) shares in issue during the year.

Diluted loss per share for the years of 2007 and 2006 are not shown as there are no potential ordinary shares in issue in both years.

7. TRADE AND BILLS RECEIVABLES

In general, the Group allows a credit period of 30 to 60 days to its trade customers. An ageing analysis of the Group's trade and bills receivables (net of provision for bad and doubtful debts) is set out below:

	Group	
	2007	2006
	HK\$'000	HK\$'000
Less than 1 month	14,026	16,439
1 month to 2 months	10,181	7,784
2 months to 3 months	2,267	3,756
3 months to 6 months	201	126
6 months to 1 year	340	330
	27,015	28,435

8. TRADE AND OTHER PAYABLES

	Group	
	2007	2006
	HK\$'000	HK\$'000
Trade payables		
From a related company	1,923	_
From third parties	36,581	50,256
	38,504	50,256
Other payables and accruals	48,488	47,119
	86,992	97,375

An ageing analysis of the Group's trade payables is set out below:

	Group	
	2007	2006
	HK\$'000	HK\$'000
Less than 3 months	23,158	12,195
3 months to 6 months	5,177	7,451
6 months to 1 year	2,179	9,044
More than 1 year	7,990	21,566
	38,504	50,256

Included in the other payables and accruals is an advance from a third party of HK\$13,177,000 (2006: HK\$Nil) which is unsecured, interest-free and has no fixed repayment term.

9. COMMITMENTS

(a) Capital expenditure commitments

	Group	
	2007	2006
	HK\$'000	HK\$'000
Contracted but not provided for, net of deposits paid	244	83

(b) Commitments under operating leases

At the balance sheet date, the Group had total future minimum lease payments under noncancellable operating leases, which are payable as follows:

	Group	
	2007	2006
	HK\$'000	HK\$'000
With one year	898	150
In the second to fifth years inclusive	149	
	1,047	150

SUMMARY OF THE AUDITORS' REPORT

A summary of the auditor's report to the shareholders is set out below : -

Basis for disclaimer of opinion

1) We were not able to form a view in the previous year on the appropriateness of the impairment loss of HK\$3,515,000 and the reversal of impairment loss of HK\$12,196,000 on property, plant and equipment and whether the property, plant and equipment of HK\$210,489,000 were fairly stated at 31 March 2006. We had expressed a qualified opinion in our audit report accordingly and details of our qualification were fully explained in the 2006 annual report. Any adjustments to the opening carrying amount of the property, plant and equipment which we have previously qualified would have consequential effects on the results for the year ended 31 March 2007.

As stated in note 13 to the financial statements, in light of the continuing operating loss experienced by the Group, management has carried out an impairment review of its property, plant and equipment. However, we have not been able to obtain adequate supporting information from management in respect of its assessment on the value in use of property, plant and equipment with carrying amount of HK\$211,155,000 as of 31 March 2007 and therefore unable to satisfy ourselves whether the recognition of the impairment loss of HK\$4,569,000 and the reversal of impairment loss of HK\$12,016,000 are appropriate. Consequently, we have been unable to satisfy ourselves whether the property, plant and equipment of HK\$211,155,000 were fairly stated at the balance sheet date and whether the loss for the year ended 31 March 2007 was fairly stated.

2) We were not able to form a view in the previous year on the completeness and accuracy of the assets, liabilities, income and expenses, cash flows, commitments, contingent liabilities, related party transactions and other disclosures in the financial statements in connection with the Group's sales division in the People's Republic of China ("PRC"). We had expressed a qualified opinion in our audit report accordingly and details of our qualification were fully explained in the 2006 annual report.

The Group's PRC sales division's operation has substantially been curtailed since 2006 and therefore its transactions for the year under review were minimal. However, because of the high turnover of members of management and accounting personnel, the present management is unable to give an unqualified representation that all liabilities and contingent liabilities in relation to the PRC sales division as at the balance sheet date has been properly included and disclosed in the Group's financial statements.

Accordingly, we have been unable to carry out audit procedures that we considered necessary to obtain adequate assurance regarding the completeness and accuracy of the liabilities and contingent liabilities in connection with the PRC sales division.

There were no other satisfactory audit procedures that we could adopt to satisfy ourselves as to the matters set out in paragraphs (1) and (2) above. Any adjustments to the above figures may have a consequential significant effect on the Company's interests in subsidiaries as recorded in the Company's balance sheet, the Group's loss for the year and the Group's net assets as at 31 March 2007.

Fundamental uncertainty relating to the going concern basis

In forming our opinion, we have considered the adequacy of the disclosures made in note 2 to the financial statements which explains the measures that the directors are currently undertaking and intend to take to generate sufficient liquid funds to finance its operations and, accordingly, that it is appropriate to prepare the financial statements on a going concern basis.

As detailed in note 2 to the financial statements, the Group is dependent upon the continued support of its banks and shareholders. Provided that the measures as detailed in note 2 to the financial statements can accomplish successful outcome, the directors are satisfied that the Group will be able to finance its operations and to meet in full its financial obligations as they fall due in the foreseeable future. The financial statements have been prepared on a going concern basis, the validity of which depends upon the outcome of the measures. The financial statements do not include any adjustments that may result from the failure of these measures to accomplish successful outcome. However, if the outcome turns out to be adverse, it may have significant potential adverse effect on the financial position of the Group and may in turn affect the going concern basis of the preparation of the financial statements.

Qualified opinion: Disclaimer of opinion on view given by financial statements

Because of the significance of the possible effect of:

- the limitation in evidence available to us on the matters as set out in the basis for disclaimer of opinion section; and
- the fundamental uncertainty relating to the going concern basis,

we do not express an opinion on the financial statements as to whether they give a true and fair view of the state of the affairs of the Company and the Group as at 31 March 2007 and of the loss and cash flows of the Group for the year then ended in accordance with Hong Kong Financial Reporting Standards. In all other respects, in our opinion, the financial statements have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

DIVIDEND

The Directors do not recommend the payment of a final dividend for the year ended 31 March 2007 (2006 : Nil).

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL HIGHLIGHTS

General Information

For the year ended 31 March 2007, the Group recorded a turnover of HK\$219.5 million, representing a drop of 6.2% compared to HK\$233.9 million recorded last year. Loss for the year attributable to equity holders of the Company was HK\$22.8 million, compared to HK\$47.0 million for last year. The Group's basic loss per share was HK2.63 cents.

There was neither acquisition nor disposal of principal subsidiaries or associated companies during the year.

Liquidity and Financial Resources

As at 31 March 2007, the Group's net assets decreased to HK\$27.6 million, representing net asset value per share at HK3.2 cents. The Group's total assets as at that date were valued at HK\$296.2 million, including cash and bank deposits totalling approximately HK\$7.9 million. Consolidated borrowings amounted to HK\$181.5 million. Its debt-to-equity ratio has been increased from 318.1% as at 31 March 2006 to 656.9 % as at 31 March 2007.

Capital Structure

As at 31 March 2007, the Group's major borrowings included a one year term loan provided by Bank of China, Baoan, Shenzhen, China which had an outstanding balance of HK\$120.0 million, other bank borrowings of HK\$13.1 million and advance and borrowings from a shareholder and related companies totalling HK\$42.8 million.

All of the Group's borrowings have been denominated in Hong Kong dollars and United States dollars made on a floating-rate and fixed rate basis respectively. As a result of rising market interest rates and the additional short term loan raised, the finance costs for the year under review increased slightly to HK\$11.9 million as compared to HK\$11.5 million for the previous year.

Charges on Group Assets

Certain assets of the Group with a carrying value of HK\$183.4 million as at 31 March 2007 (2006: HK\$172.5 million) were pledged to secure bank facilities for the Group.

Capital Expenditure and Commitments

The Group will continue to allocate a reasonable amount of resources to acquisition and improvement of capital assets such as moulds and new machines to maintain efficiency and to meet production and market demands. Sources of funding are expected to come primarily from trading revenue that the Group will generate and alternative debt and equity financing.

Exposure on Foreign-Exchange Fluctuations

The Group's trading income, monetary assets and liabilities were principally denominated in Hong Kong dollars, PRC Renminbi and U.S. dollars. As far as the Hong Kong dollar remains pegged to the U.S. dollar and the PRC government continues to be conservative in their foreign exchange and monetary policies, the currency risk was not significant.

Segment Information

North America remained the Group's primary market, which accounted for 81.1 % of total sales. The remaining comprised of sales to Europe, Hong Kong, PRC and others.

Contingent Liabilities

As at the balance sheet date, the Company had contingent liabilities not provided for in the financial statements in respect of corporate guarantees of HK\$152.5 million (2006: HK\$115.6 million) for banking facilities granted to its subsidiaries, which were utilised by subsidiaries to the extent of approximately HK\$133.1 million (2006: HK\$83.9 million).

Employee Information

As at 31 March 2007, the Group employed a workforce of 1,517 (2006: 2,025) employees in its various offices and factories located in Hong Kong and the PRC. Competitive remuneration packages were provided and commensurate with individual responsibilities, qualifications, experience and performance. The Group provided management skills workshops, practical seminars for knowledge update, on-the-job training and safety training programs to its employees.

There was a share option scheme in force but no share option was granted during the year under review. No bonus has been paid other than sums, each equivalent to one additional month's salary, paid to individual staff members as part of agreed salary package, which applied to most of the employees.

Staff costs during the year amounted to HK\$36.8 million (2006: HK\$50.2 million), representing a decrease of 26.7% compared to that of last year.

REVIEW OF OPERATIONS

For the year ended 31 March 2007, Magician recorded a loss for the year of HK\$22.8 million. The loss was mainly due to stagnant sales and the persisting high levels of production costs as a result of surging price level of raw materials. Rise in labour costs and shortage of labour in Guangdong also further eroded the Group's bottom line.

During the year under review, the Group continued to experience severe challenges. The Group's major markets remained sluggish. Demand for household products slackened while competition was fierce that resulted in intense pressure on profit margins. The Group responded by declining low margin sales orders while focusing on higher margin products such as metal silicone over-mould bakeware, silicone bakeware and OEM products.

International sales for the year ended 31 March 2007 declined by 5.4% to HK\$202.5 million from HK\$214.0 million in prior year. For the year under review, sales in the US market dropped by 7.9% to HK\$167.5 million when compared to HK\$181.8 million for last year. Sales in the Canadian market increased by 38.2% to HK\$10.5 million from the HK\$7.6 million recorded last year. The sales performance of the European market dropped to HK\$10.4 million, compared to HK\$12.8 million in the previous year. Sustained high oil prices had a negative impact on the demand for household products in these markets. To enhance the quality of earnings, the Group focused its efforts on orders with reasonable profit margins and favourable payment terms, which also contributed to the reduction in sales.

PROSPECTS

Looking ahead, the Group is facing three major challenges, namely rise in the materials and labor cost, the gradual appreciation of RMB and shareholders' expectation of improved bottomline. The first two are results of the shifts in the macroeconomic environment and has impact upon the final one. As a manufacturer in China, Magician cannot overturn the macroeconomic environment. However we can ride on the mega trend and hence provide favourable returns for our shareholders.

To cope with the changes in the macro environment, the Group will adopt a three-pronged strategy, namely, innovation, cost controls and higher efficiency.

As one of the leading household products manufacturer in Asia, Magician has always emphasised innovation. The Group's innovative product development and marketing team has numerous creative ideas in terms of product design and promotion. With our strong innovative capabilities, the Group firmly believes that we can produce quality products meeting the market needs and commanding higher price and margins.

Cost control is one of the important means for improving our bottom-line. Apart from streamlining our workforce, the Group in future will instill cost efficacy consciousness into all of our staff. With the gradual implementation of various cost containment measures, we are confident to maintain our production and administrative costs at a competitive level.

Ever since the new management is in place, the Group has adopted various measures to achieve greater operational efficiency and lower wastage at all levels, from the production line to the senior management. We shall carry on to try our best endeavor to achieve continuous improvement in this respect.

With all of the above measures in place, the Group believes it will turn to black in the near future and hence meet the shareholders' expectation.

The Group's experience in the last decade vividly demonstrates how a listed manufacturing player strives for a better future under the tough economic environment. We believe that with the booming PRC economy and the resilience of the Hong Kong community, Hong Kong has back to its rebound path. At Magician, after weathering all of the uncertainties in the past, we are now on the right track and will have a bright future too.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year.

AUDIT COMMITTEE

The Audit Committee of the Company has reviewed the annual results of the Group for the year ended 31 March 2007 in conjunction with the Company's external auditors.

COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE PRACTICES OF THE LISTING RULES

In the opinion of the directors, the Company has compiled with the Code of Corporate Governance Practices as set out in Appendix 14 of the Listing Rules issued by the Stock Exchange throughout the year ended 31 March 2007, except for the following:

Code Provision A.2.1 provides that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The roles of chairman and chief executive officer had been separate and performed by different individuals during the Period until resignation of the former chief executive officer with effect from 1 August 2006. Since then Mr Xu Jin, the chairman, has been acting as interim chief executive officer of the Company until the vacancy is filled by an appropriate candidate. The Company considers that the arrangement is temporary and the Company is in the process of identifying an appropriate candidate as the Company's chief executive officer.

Code Provision B.1.4 Notes 1 provides that the terms of reference of the remuneration committee should be available on request and be included in the Company's website. Such terms of reference had not been included in the Company's website during the year under review as it had not been updated. The Company has already updated its website to include the terms of reference of the remuneration committee as from April 2007.

Code Provision C.3.4 Notes 1 provides that the terms of reference of the audit committee should be available on request and be included in the Company's website. Such terms of reference had not been included in the Company's website during the year under review as it had not been updated. The Company has already updated its website to include the terms of reference of the audit committee as from April 2007.

POST BALANCE SHEET EVENTS

On 26 June 2007, the Company entered into a conditional Placing Agreement for the placing of zero-coupon convertible bonds in an aggregate principal amount of up to HK\$26,000,000 at a maturity date of eighteen months (the "Maturity Date") from the issue date of the convertible bonds (the "Issue Date"). Each convertible bond is convertible into one ordinary share at an exercise price of HK\$0.15 each. Bondholders shall not be entitled to receive notice of, attend or vote at any general meeting of the Company.

If the convertible bonds or any part thereof are not converted into ordinary shares, the Company shall have the right at any time during the period commencing from the date immediately following the Issue Date and expiring on the Maturity Date to redeem the whole or part of the outstanding convertible bonds at a premium at the rate of 10% of the principal amount of the convertible bonds to be redeemed.

SCOPE OF WORK OF THE AUDITORS

The figures in respect of the preliminary announcement of the Group's results for the year ended 31 March 2007 have been agreed by the Group's auditors, Mazars CPA Limited ("the Auditors") to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by the Auditors in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by the Auditors on the preliminary announcement.

PUBLICATION OF THE FURTHER INFORMATION

The 2007 annual report of the Company containing all information required by Appendix 16 to the Listing Rules will be published on both the websites of The Stock Exchange of Hong Kong Limited and the Company in due course.

By Order of the Board **Xu Jin** *Chairman*

Hong Kong, 23 July 2007

As at the date of this announcement, the Board comprises Mr Xu Jin (Chairman) being executive director, Mr Lau Kin Hon being non-executive director, Mr He Chengying, Mr Chan Man Sum Ivan and Mr Cheung Kiu Cho Vincent being independent non-executive directors.

* For identification only