

# bauhaus

*annual report 2008*

**BAUHAUS INTERNATIONAL (HOLDINGS) LIMITED**  
(incorporated in the Cayman Islands with limited liability)  
(Stock Code : 483)

## **Vision and Strategies**

**Our vision is to dress up one's life with style.**

**We serve the fashion-conscious not only by offering them extensive choices of fashionable items, but also by helping them create their own style. A leading trendy fashion houses in Hong Kong, we are dedicated to bring quality fashion to Hong Kong customers as well as customers in different parts of the world.**

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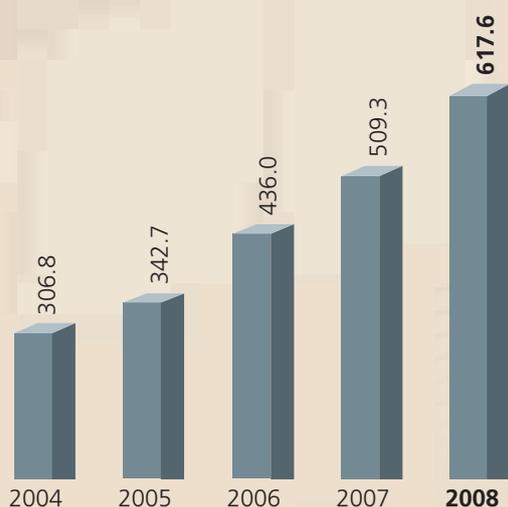
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## Sales Growth (HK\$ Million)



## Gross Profit & Net Profit (HK\$ Million)



## Segmental information

### Turnover (HK\$ Million)

Market	2008	2007	% change
<b>Retail Operation</b>			
Hong Kong	432.6	383.6	↑ 12.8%
Macau	23.6	—	—
Taiwan	61.6	42.8	↑ 43.9%
Mainland China	14.4	2.7	↑ 433.3%
	532.2	429.1	↑ 24.0%

### Franchise Business

Mainland China & Macau	38.9	28.7	↑ 35.5%
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### Wholesale Operation

Elsewhere	46.5	51.5	↓ 9.7%
	617.6	509.3	↑ 21.3%

## Self-managed retail network

	No. of outlets				TOTAL
	Hong Kong	Macau	Taiwan	Shanghai	
<b>As at 31 March 2008</b>					
BAUHAUS	31	3	—	1	35
TOUGH	5	—	16	4	25
SALAD	10	—	4	1	15
80/20	3	—	3	—	6
ELITE	2	—	—	—	2
ATTACHMENT	1	—	—	—	1
	52	3	23	6	84

Aggregate floor area (in Sq. feet)	73,875	11,890	13,015	5,778	104,558
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<b>As at 31 March 2007</b>					
BAUHAUS	28	—	—	—	28
TOUGH	4	—	13	2	19
SALAD	8	—	2	—	10
80/20	3	—	3	—	6
ELITE	1	—	—	—	1
	44	—	18	2	64

Aggregate floor area (in Sq. feet)	63,291	—	10,471	1,560	75,322
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## Five Year Financial Summary

A summary of the consolidated results and assets and liabilities of the Group for the last two financial years, as extracted from the current year's consolidated financial statements, and the pro forma consolidated results and assets and liabilities of the Group for the three preceding years, as extracted from the pro forma consolidated financial statements of the Group and the Company's annual report and listing prospectus dated 29 April 2005 which also set out the details of the basis of presentation and are restated/reclassified as appropriate, is set out below.

	Year ended 31 March				
	2008 HK\$'000	2007 HK\$'000	2006 HK\$'000	2005 HK\$'000	2004 HK\$'000
<b>RESULTS</b>					
REVENUE	<b>617,612</b>	509,248	436,008	342,726	306,768
Cost of sales	<b>(204,353)</b>	(184,580)	(158,746)	(122,767)	(120,637)
Gross profit	<b>413,259</b>	324,668	277,262	219,959	186,131
Other income and gains	<b>5,889</b>	4,931	4,156	1,501	428
Selling and distribution costs	<b>(260,831)</b>	(198,036)	(169,954)	(128,209)	(105,457)
Administrative expenses	<b>(77,564)</b>	(58,953)	(48,387)	(35,571)	(27,716)
Other expenses	<b>(1,369)</b>	(5,848)	(1,622)	(910)	(2,556)
Finance costs	—	(236)	(397)	(201)	(28)
Share of profits and losses of associates	—	—	—	—	599
PROFIT BEFORE TAX	<b>79,384</b>	66,526	61,058	56,569	51,401
Tax	<b>(12,349)</b>	(9,301)	(10,197)	(10,012)	(10,096)
PROFIT FOR THE YEAR	<b>67,035</b>	57,225	50,861	46,557	41,305
Attributable to:					
Equity holders of the parent	<b>67,035</b>	57,225	50,861	47,065	41,305
Minority interests	—	—	—	(508)	—
	<b>67,035</b>	57,225	50,861	46,557	41,305
<b>ASSETS AND LIABILITIES</b>					
TOTAL ASSETS	<b>432,493</b>	373,389	325,692	194,944	159,299
TOTAL LIABILITIES	<b>(68,522)</b>	(43,573)	(34,710)	(51,513)	(24,160)
	<b>363,971</b>	329,816	290,982	143,431	135,139

		Notes	FY 07/08	FY 06/07	Change +/-
<b>Key Financial Ratios</b>					
<b>Performance</b>					
Gross Margin	(%)	1	<b>66.9</b>	63.8	+3.1% pts.
Net Profit Margin	(%)	2	<b>10.9</b>	11.2	-0.3% pt.
Return on Average Equity	(%)	3	<b>19.3</b>	18.4	+0.9% pt.
Return on Average Assets	(%)	4	<b>16.6</b>	16.4	+0.2% pt.
<b>Operating</b>					
Inventory Turnover Days		5	<b>188</b>	182	+6 days
Debtors' Turnover Days		6	<b>12</b>	11	+1 day
Creditors' Turnover Days		7	<b>27</b>	18	+9 days
<b>Liquidity and Gearing</b>					
Current Ratio		8	<b>4.6</b>	6.8	-32.4%
Quick Ratio		9	<b>3.0</b>	4.5	-33.3%
<b>Per Share Data</b>					
Book Value Per Share	(HK cents)	10	<b>101.26</b>	91.76	+10.4%
Earnings Per Share	(HK cents)	11	<b>18.65</b>	16.26	+14.7%
Dividend Per Share					
Interim	(HK cents)		<b>2.50</b>	2.50	—
Proposed Final	(HK cents)		<b>5.00</b>	3.00	+66.7%
Proposed Special	(HK cents)		<b>6.00</b>	5.50	+9.1%
			<b>13.50</b>	11.00	+22.7%

## Notes:

1	"Gross Margin" is based on gross profit divided by turnover during the year.	7	"Creditors' Turnover Days" is based on average of opening and closing balance of trade and bills payables divided by purchases and then multiplied by number of days during the year.
2	"Net Profit Margin" is calculated as net profit divided by turnover during the year.	8	"Current Ratio" represents current assets divided by current liabilities.
3	"Return on Average Equity" represents net profit during the year divided by average of opening and closing balance of shareholders' equity.	9	"Quick Ratio" represents current assets less inventories then divided by current liabilities.
4	"Return on Average Assets" represents net profit during the year divided by average of opening and closing balance of total assets.	10	"Book Value Per Share" represents shareholders' equity divided by the total number of issued shares at the balance sheet date of 359,450,000 (2007: 359,450,000).
5	"Inventory Turnover Days" is based on average of opening and closing balance of inventories divided by cost of sales and then multiplied by number of days during the year.	11	"Earnings Per Share" is calculated based on the profit for the year attributable to ordinary equity holders of the parent of HK\$67,035,000 (2007: HK\$57,225,000) and the weighted average number of ordinary shares in issue during the year under review of 359,450,000 (2007: 351,951,918).
6	"Debtors' Turnover Days" is based on average of opening and closing balance of trade and bills receivables divided by turnover and then multiplied by number of days during the year.		

# BAUHAUS

## **NAME OF THE COMPANY**

Bauhaus International (Holdings) Limited  
包浩斯國際(控股)有限公司

## **DIRECTORS**

### **Executive directors:**

Mr. Wong Yui Lam (*Chairman and Chief Executive Officer*)  
Madam Tong She Man, Winnie (*Vice-Chairman*)  
Madam Lee Yuk Ming  
Mr. Yeung Yat Hang

### **Independent non-executive directors:**

Mr. Chu To Ki  
Mr. Mak Wing Kit  
Dr. Wong Yun Kuen

## **COMPANY SECRETARY**

Mr. Chung Chi Keung, CPA, FCCA

## **QUALIFIED ACCOUNTANT**

Mr. Chung Chi Keung, CPA, FCCA

## **AUTHORISED REPRESENTATIVES**

Mr. Wong Yui Lam  
Madam Tong She Man, Winnie

## **AUDIT COMMITTEE**

Mr. Mak Wing Kit (*Chairman*)  
Mr. Chu To Ki  
Dr. Wong Yun Kuen

## **REMUNERATION COMMITTEE**

Mr. Mak Wing Kit (*Chairman*)  
Mr. Chu To Ki  
Dr. Wong Yun Kuen

## **NOMINATION COMMITTEE**

Dr. Wong Yun Kuen (*Chairman*)  
Mr. Chu To Ki  
Mr. Mak Wing Kit

## **PRINCIPAL AUDITORS**

Ernst & Young, *Certified Public Accountants*  
18th Floor  
Two International Finance Centre  
8 Finance Street, Central  
Hong Kong

## **PRINCIPAL BANKERS**

The Hongkong and Shanghai Banking Corporation Limited  
1 Queen's Road, Central  
Hong Kong

Bank of China (Hong Kong) Limited  
382–384 Prince Edward Road  
Kowloon City  
Kowloon  
Hong Kong

## **INVESTOR RELATION**

Strategic Financial Relations Limited  
Unit A, 29/F, Admiralty Centre I,  
18 Harcourt Road, Hong Kong

## **REGISTERED OFFICE**

Cricket Square  
Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

## **HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG**

Room 501, Sino Industrial Plaza  
9 Kai Cheung Road  
Kowloon Bay, Kowloon  
Hong Kong

## **PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE**

Butterfield Bank (Cayman) Limited  
Butterfield House  
68 Fort Street, P.O. Box 705  
George Town  
Grand Cayman  
Cayman Islands

## **HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE**

Tricor Investor Services Limited  
26th Floor, Tesbury Centre  
28 Queen's Road East  
Wanchai, Hong Kong

**Listing information**

Listing exchange	Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange")
Listing date	12 May 2005
Stock code	483

**Share information**

Board lot size	2,000 shares
	<b>As at 31 March 2008</b>
Authorised shares	2,000,000,000 shares
Issued shares	359,450,000 shares
Par value	HK\$0.10

	<b>FY 2007/08</b>	<b>FY 2006/07</b>
<b>Basic earnings per share</b>	HK 18.65 cents	HK 16.26 cents
<b>Dividend per share</b>		
Interim	HK 2.50 cents	HK 2.50 cents
Proposed final	HK 5.00 cents	HK 3.00 cents
Proposed special	HK 6.00 cents	HK 5.50 cents
<b>TOTAL</b>	<b>HK 13.50 cents</b>	<b>HK 11.00 cents</b>

**Key dates**

2007 annual results announcement	16 July 2007
Closure of Register of Members	21 August 2007 to 23 August 2007 <i>(both days inclusive)</i>
2007 annual general meeting	23 August 2007
Payment of 2007 final and special dividend	24 September 2007
2008 interim results announcement	18 December 2007
Closure of Register of Members	9 January 2008 to 11 January 2008 <i>(both days inclusive)</i>
Payment of 2008 interim dividend	25 January 2008
2008 annual results announcement	15 July 2008
Closure of Register of Members	20 August 2008 to 22 August 2008 <i>(both days inclusive)</i>
2008 annual general meeting	22 August 2008
Payable of proposed final and special dividends	11 September 2008

**Internet website** [www.bauhaus.com.hk](http://www.bauhaus.com.hk)

**Financial year end** 31 March

On behalf of the board of directors (the "Board"), I am pleased to present the annual results of Bauhaus International (Holdings) Limited and its subsidiaries (the "Group" or "Bauhaus") for the year ended 31 March 2008.

While the Group was confronted with a series of challenges in the past year, we have achieved satisfactory business performance by effectively developing and implementing prudent business strategies. During the year under review, the Group was able to increase turnover by about 21.3% to about HK\$617.6 million, while gross margin reached about 66.9%. Our net profit also rose about 17.1% to about HK\$67.0 million. However, owing to rising overhead, including escalating rental costs, our profit margin dipped slightly to about 10.9%.

Consistent with our policy of distributing not less than 30% of the Group's net profit as dividends, and in recognition of shareholders' continuous support, the Board has recommended the payment of a final dividend of HK5.0 cents per share along with a special dividend of HK6.0 cents per share. Combined with an interim dividend of HK2.5 cents declared for the six months ended 30 September 2007, total dividends for the year will amount to HK13.5 cents per share.

During the year under review, we have placed concerted effort to strengthen our interests in the Greater China region. Congruous with this focus, we further extended our business reach to such Asian countries as Singapore and the Philippines, with all achieving satisfactory results.

As our operations in these new markets mature, they will benefit from the experience and advantages accumulated by our existing strongholds, such as Mainland China. In particular, our self-managed retail business in Shanghai reported excellent sales growth and our franchise business has also continued to make inroads across the country during the year under review. Leveraging the popularity of the "TOUGH" brand, Bauhaus will be extending its reach still further with strategically planned new openings in the region. To bolster our presence in certain cities, we have also introduced "SALAD" branded shops into the franchise network. As the Mainland China market is viewed as a key destination for our business expansion; both the "TOUGH" and "SALAD" brands are expected to play integral roles in spearheading the Group's long-term business growth.

Even though Mainland China is an increasing part of our business makeup, Hong Kong remains our largest market based on turnover. Reflecting this premier status, the Territory is where the Group develops, implements and appraises its latest strategies. In June and November 2007, we launched "ATTACHMENT" and "ELITE", respectively, two newly branded shops. Specifically, "ATTACHMENT" offer customers an extensive range of fashion accessories while "ELITE" fits into the high-end trendy wear segment. Based on initial response from customers, our latest venture holds great promise, having generated solid sales contributions since the openings. Backed by the Group's effective branding strategies, we expect to capture an even larger share of the local market and at the same time enjoy the patronage of a more diverse customer base.

Enthusiasm and optimism can also be drawn from our presence in Macau which, during the year under review, was the site of three retail outlet openings. With its booming economy prompting greater consumer spending, all of the stores reported very encouraging results. As consumption sentiment continues to be strong, we have full confidence in profiting from business prospects offered by the city.

Moving from Macau to Taiwan, our operation on the island over the past 12 months has been equally positive. Following successful restructuring and intensive staff training activities — and backed by an extensive retail network — we significantly enhanced our sales performance during the year. In early 2008, we also officially opened our first “BAUHAUS” flagship store in Taiwan. This strengthened presence has allowed the Group to generate sales that exceeded the industry average, thus clearly placing us in a lead position in Taiwan's trendy fashion retail sector.

While having made steady progress in most of the markets we operate in, we remain just as determined to achieve further growth. One of the key areas of focus will be strategically enhancing our competitiveness through effective branding strategies and appropriate positioning of in-house brands. We will aim to open additional stores in prime locations across Hong Kong with this objective in mind.

Stringent cost control measures must also continue to be taken to boost efficiency and margin, thus guaranteeing sustainable growth for the Group's business in the long run. Already, the economic slowdown in the United States looks certain to place pressures on the Group, while rental rates in regions where we operate have also risen sharply over the past years, further stressing the need for effective cost control. Although appreciation of the Renminbi has led to higher production costs, such a rise is expected to be offset by our business expansion drive in Mainland China.

Despite the obstacles ahead, we remain bullish about the Group's prospects. Such confidence is derived from the rapid pace of development that the fashion industry is undergoing in the Greater China region and across the rest of Asia. Mainland China, in particular, has enjoyed growing affluence and the rise of a new fashion-conscious generation that is more than willing to utilise their purchasing power. As such, we expect revenue contributions from our operation in the country to increase significantly in the coming years, and will duly dedicate more of our energies toward tapping this important market.

Having been recognised by Forbes Asia as “Best Under a Billion — The Region's Top 200 Small and Midsize Companies” in October 2007, we look forward to making further inroads through diversification with respect to markets, brands, products and customer segments. By also delivering a combination of premium branding, effective marketing and quality products, we will secure Bauhaus' position as a top fashion house in the Asia Pacific region.

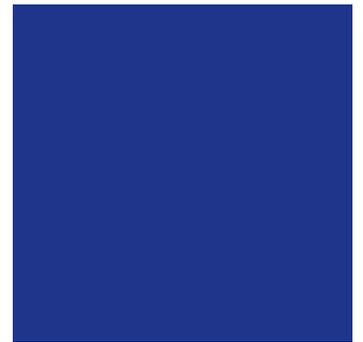
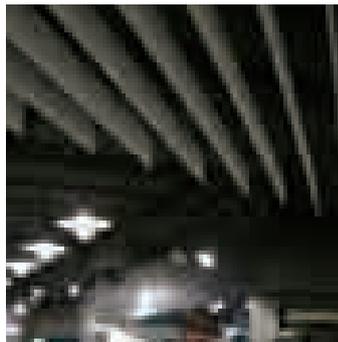
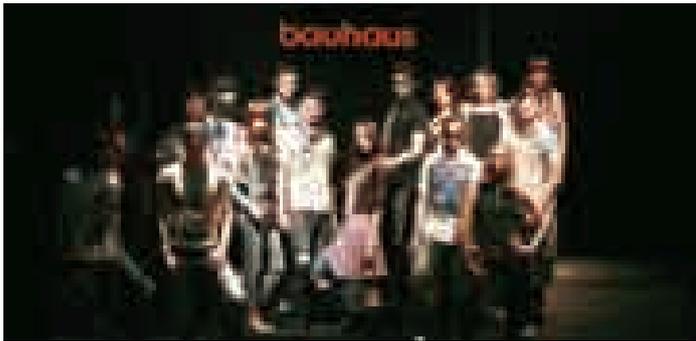
### **Appreciation**

On behalf of the Board, I would like to take this opportunity to express my sincere gratitude to our shareholders, business partners and customers for their ongoing support. I would particularly like to extend my thanks to our dedicated staff for their tireless efforts during the last 12 months. As we start a new financial year, we look forward to strengthening our growth momentum, providing excellent products to our customers and delivering greater returns to our shareholders.

**Wong Yui Lam**

*Chairman*

Hong Kong, 15 July 2008







APPARELMENT



## BUSINESS REVIEW

To sustain business development at a fast pace and at managed risk, the Group adopted three-dimensional growth strategies (the "3D Growth Strategies") during the year under review. The "3D" stands for market diversification, product diversification and geographical diversification, with the ultimate goal of fostering long-term growth of the Group's business. In the year under review guided by its 3D Growth Strategies, the Group achieved the fifth year in a row, double-digit growth in turnover at about 21.3% and recorded HK\$617.6 million (2007: HK\$509.3 million). Moreover, the Group's net profit was also improved remarkably by about 17.1% up to about HK\$67.0 million for the year ended 31 March 2008 (2007: HK\$57.2 million) despite surging rental expenses and staff costs.

### Retail Operation

The Group's retail operation remained strong for the year ended 31 March 2008, with turnover up by about 24.0% to about HK\$532.2 million (2007: HK\$429.1 million).

#### Hong Kong and Macau

Retail operation in Hong Kong, which accounted for about 70.0% of the Group's turnover during the year under review, sustained steady growth at about 12.8% to about HK\$432.6 million (2007: HK\$383.6 million), with the support of an extensive retail network strategically laid out to cover prime shopping areas and dedicated sales efforts.

In view of the positive consumption sentiment, the Group took an important strategic move by diversifying horizontally across the mass market segment in addition to continuous pursuit of existing market niche. Traditionally, the Group's in-house brands impress customers, high-spending and loyal, with their unique and trendy styles. However, the scale of such niche market is limited. Seeing immense potentials in the mass and high-end markets and armed with proven design strengths and retail expertise, the Group gradually adjusted its product mix and introduced various new in-house brands of various trendy fashion styles. In June 2007 and November 2007, the Group launched a new fashion accessories specialty shop "ATTACHMENT" and a new premium shop "ELITE" respectively, marking its diversification into the fashion accessories and high-end trendy wear market. Sales of the new shops have been climbing satisfactorily since the openings. These strategies bearing results are expected to help to boost the Group's market share and diversify its customer base.

In Macau, the Group commenced self-managed retail business during the year under review. It established 3 flagship shops in prime shopping areas in Macau to tap its huge market potential. The new shops reported very encouraging sales, amounting to about HK\$23.6 million (2007: Nil) during the year under review.

#### Taiwan

As for the retail operation in Taiwan, it continued to achieve record-breaking results. During the year ended 31 March 2008, turnover from the market jumped impressively by about 43.9% to about HK\$61.6 million (2007: HK\$42.8 million), thanks to enhanced management efforts, intensive staff training and solid support of an extensive retail network. The Group sustained leadership in the trendy fashion retail market in Taiwan out-performing the industry average.

#### Mainland China

Adhering to its 3D Growth Strategies, the Group also deepened penetration of retail market in Mainland China. During the year under review, the Group set up 4 more self-managed retail shops in Shanghai, bringing the total number of shops in this metropolis to 6 at the balance sheet date, to brace the growth momentum of its business in the country. The total sales contribution from the Mainland China retail business increased exponentially to about HK\$14.4 million (2007: HK\$2.7 million), which was over five times the amount recorded for the last financial year.

### Wholesale Operation

The Group's wholesale operation recorded a decline of about 9.7% in turnover to about HK\$46.5 million (2007: HK\$51.5 million), which was mainly attributable to a drop in Japan sales as a result of volatile demand in the Japanese market. Sales to other overseas markets, however, achieved a robust growth of about 24.2%. To minimise the impact of fluctuating demand on its wholesale business in certain regions, the Group has been diversifying its customer base aiming for a balance among different regions. In addition, by continuing to streamline its distribution channels, the Group maintained sales efficiency. It also attended certain reputable international fashion shows to boost exposure of the Group's in-house brands. As at 31 March 2008, the Group's wholesale business covered over 20 countries in Southeast Asia, the Middle East, Europe and North America.

### Franchise Business

Franchise business in the Mainland China and Macau continued to be one of the key growth drivers of the Group. Bolstered by continued strong demand in these two regions, the Group's turnover from the franchise business grew notably by about 35.5% to about HK\$38.9 million (2007: HK\$28.7 million) for the year ended 31 March 2008. After dedicating year of efforts in establishing systematic and well-coordinated franchise networks in different parts of China, "TOUGH" is now an acclaimed brand in the country. The Group's franchise network in the Mainland China has rapidly expanded in recent years and covered a number of major first-tier and second-tier cities. The Group had commenced another phase of development focusing on deepening penetration of the brand in each city and introducing "SALAD" shops into the franchise network.

## FINANCIAL REVIEW

### Turnover

The Group achieved an about 21.3% growth in turnover during the year under review. Its sales reached about HK\$617.6 million (2007: HK\$509.3 million), resulting mainly sustained sales growth with the support of expanded retail and distribution networks in all major markets including Hong Kong, Macau, Taiwan and Mainland China.

### Gross Profit

During the year under review, the Group recorded gross profit of about HK\$413.3 million (2007: HK\$324.7 million). With overwhelming consumption sentiment in the local market, the Group increased retail price of its in-house brand products to compensate purchase cost increment resulting from appreciation of the Renminbi and Euro. Apart from strong overall sales performance in general, at strengthened inventory control and the launch of bi-annual bargain sale events during the year under review, aged and slow moving inventories were significantly reduced leading to a net write-back of provision for slow moving inventories of about HK\$6.0 million (2007: provision of about HK\$11.8 million) for the year ended 31 March 2008. These achievements together pushed gross margin of the Group up by about 3.1 percentage point to about 66.9% (2007: 63.8%).

### Operating Expenses

The Group's operating expenses soared by about 29.2% to about HK\$339.8 million during the year ended 31 March 2008 (2007: HK\$263.1 million). The overall operating expenses as a percentage of turnover was about 55.0% (2007: 51.7%).

Rental, one of the major operating expenses of the Group, surged by about 39.3% to about HK\$139.0 million (2007: HK\$99.8 million) during the year under review, mainly attributable to the increase in market rents, number of retail outlets and gross shop areas. The rental expenses represented about 22.5% (2007: 19.6%) of the Group's turnover and accounted for about 40.9% (2007: 37.9%) of the Group's total operating expenses. Heeding the impact of the increase in rental expenses on its profit margin, the Group resorted to adding outlets strategically in prime shopping areas, optimising utilisation of sales areas and keeping rentals in check at all times during the year under review.

Also a key operating cost, staff costs rose moderately by about 22.8% to about HK\$115.8 million (2007: HK\$94.3) during the year ended 31 March 2008. While ensuring the competitiveness of its sales force is vital for the Group to keep expanding its business in the competitive retail markets, it is also essential for the Group to control staff cost increment at a reasonable level. Thus the Group not only offers competitive remuneration packages to sales staff, but also links their rewards with performance, personal and of the Group. Staff cost increment for the year under review was generally maintained at comparable level of sales growth.

The Group is dedicated to promote the image and customer awareness to all its brands, in-house or those it represents. Multi-promotional efforts to complement new shop opening and launch of new in-house labels during the year under review lead to an increase in advertising and promotional expenses to about HK\$9.8 million (2007: HK\$7.4 million) or up about 32.4%. Depreciation was also up by about 18.1% to about HK\$13.7 million (2007: HK\$11.6 million) as a result of substantial increase in capital expenditure for supporting expansion of the self-managed retail networks in Hong Kong, Macau, Taiwan and Mainland China.

The Group will continue to devote great efforts to streamline both its local and overseas distribution networks to improve operational efficiency and trim costs.

### Segment Information

Detailed segment turnover and contribution to profit before tax of the Group are shown in note 4 to the financial statements.

### Net Profit

The Group's net profit attributable to equity shareholders reached about HK\$67.0 million (2007: HK\$57.2 million) for the year ended 31 March 2008, up about 17.1%. Net profit margin, however, dropped slightly from about 11.2% to about 10.9% as a result of soaring operating costs, especially rentals. Although some operating conditions were challenging, the Group still saw and seized many opportunities in both the local and overseas markets to grow business. With appropriate strategies in action, flexibility in execution of those strategies and prudent risk management, the Group expects to achieve fast and sustainable growth in both turnover and profit in coming years.

### CAPITAL STRUCTURE

As at 31 March 2008, the Group had net assets of approximately HK\$364.0 million (2007: HK\$329.8 million), comprising non-current assets of about HK\$118.2 million (2007: HK\$81.4 million), net current assets of about HK\$246.6 million (2007: HK\$249.1 million) and non-current liabilities of about HK\$0.8 million (2007: HK\$0.7 million).

### LIQUIDITY AND FINANCIAL RESOURCES

As at 31 March 2008, the Group had cash and cash equivalents of approximately HK\$155.0 million (2007: HK\$161.1 million). The Group had no gearing at the balance sheet date. As at 31 March 2008, the Group had aggregate banking facilities of approximately HK\$21.0 million (2007: HK\$19.0 million) comprising interest-bearing bank overdraft, rental and utility guarantees and import and export facilities, of which HK\$14.2 million had not been utilised.

### CASH FLOWS

For the year ended 31 March 2008, net cash inflow from operating activities was about HK\$70.0 million (2007: HK\$55.0 million), mainly attributable to increase in the Group's revenue. Net cash outflow from investing activities jumped significantly from about HK\$11.4 million in 2007 to about HK\$40.5 million in 2008 because the Group expanded its self-managed retail network aggressively across Hong Kong, Macau, Taiwan and Mainland China. Net cash outflow from financing activities during the year under review amounted to about HK\$39.5 million (2007: HK\$22.9 million) was mainly resulted from payment of dividends to shareholders.

### SECURITY

As at 31 March 2008, the Group's general banking facilities were secured by certain of its leasehold buildings and prepaid land lease payment with aggregate carrying value of approximately HK\$6.6 million (2007: HK\$6.7 million) and HK\$3.4 million (2007: HK\$3.5 million) respectively.

### CAPITAL COMMITMENT

As at 31 March 2008, the Group had contracted capital commitment amounted to about HK\$1.8 million (2007: Nil) contracted but not provided for in the financial statement. The Company had no significant capital commitment as at the balance sheet date (2007: Nil).

### CONTINGENT LIABILITIES

As at 31 March 2008, the Group had contingent liabilities in respect of bank guarantees given in lieu of rental and utility deposits amounting to approximately HK\$6.8 million (2007: HK\$4.9 million). The Company had no contingent liabilities as at the balance sheet date (2007: Nil).

### HUMAN RESOURCES

Including all directors, the Group had 1,325 employees as at 31 March 2008 (2007: 999). To attract and retain high performance staff, the Group had provided competitive remuneration packages with performance bonuses, mandatory provident fund, insurance and medical coverage as well as entitlements to share options to be granted under a share option scheme based on employees' performance, experience and prevailing market rate. Remuneration packages were reviewed regularly. Regarding staff development, the Group provided regular in-house training to retail staff and subsidised them on external training programmes.

### FOREIGN EXCHANGE RISK MANAGEMENT

The Group's sales and purchases during the year were mostly denominated in Hong Kong dollar, US dollar, Euro and Renminbi. The Group was exposed to limited foreign currency exchange risk and does not anticipate future currency fluctuations to cause material operational difficulties or liquidity problems. However, the Group will monitor its foreign exchange position and, when necessary, will hedge foreign exchange exposure arising from contractual commitments in sourcing apparel from overseas suppliers. The Group's objective and policies in foreign exchange risk management and other major financial risk management are set out in note 34 to the financial statements.

## DIRECTORS

### Executive Directors

**Mr. Wong Yui Lam**, aged 50, is the Co-founder, the Chairman and the Chief Executive Officer of the Group. He is responsible for the overall development and strategic planning of the Group. Mr. Wong conceived the concept and brandname "TOUGH", the first in-house brand of the Group, and is responsible for overall development including design and direction of the brand. Mr. Wong has over 15 years of experience in fashion industry. He was awarded the Teacher's Certificate by Sir Robert Black College of Education in 1981.

**Madam Tong She Man, Winnie**, aged 49, is the Co-founder and the Vice-Chairman of the Group. Madam Tong is responsible for the overall management of retail networks and daily operations of the Group. She is also responsible for the overall merchandising functions of the Group. Madam Tong conceived the concept and brandname "SALAD", the second in-house brand of the Group and is responsible for the overall brand development including product design and brand direction. Madam Tong has over 15 years of experience in fashion industry. Madam Tong was awarded the diploma by Hong Kong Shue Yan College (Department of Journalism) in 1983.

**Madam Lee Yuk Ming**, aged 40, is the General Manager of the Group. She is responsible for implementation of corporate strategies and management of co-ordination among different departments of the Group. Madam Lee is also responsible for accounting and financial control functions of the Group. Madam Lee obtained a diploma in Management Studies from the Hong Kong Polytechnic University/Hong Kong Management Association in 1998. Madam Lee has over 18 years of experience in different areas including accounting, finance and management in Hong Kong. She joined the Group in April 2002.

**Mr. Yeung Yat Hang**, aged 31, is the Operation Manager of the Group. Mr. Yeung is responsible for overseeing leasing affairs of the Group's retail outlets and managing the Group's franchise business as well as various development projects. Mr. Yeung has extensive experience in project management, shop design and formulation of operational strategy. He joined the Group in May 1994 and had been a personal assistant to Mr. Wong Yui Lam for over 6 years.

### Independent Non-Executive Directors

**Dr. Wong Yun Kuen**, aged 50, was appointed as an Independent Non-Executive Director on 1 May 2005. Dr. Wong received his Doctorate degree from Harvard University in 1989. Dr. Wong has worked in financial industries in the United States ("US") and Hong Kong for many years, and is a member of the Hong Kong Securities Institute. Dr. Wong has substantial experience in directorship, who is an executive director of UBA Investments Limited and an independent non-executive director of Golden Resorts Group Limited, Grant Field Group Holdings Limited, Challenger Group Holdings Limited, China Yunnan Tin Minerals Group Company Limited, Harmony Asset Limited, Superb Summit International Timber Company Limited, Kong Sun Holdings Limited, ProSticks International Holdings Limited and Climax International Company Limited. All the aforesaid companies are listed either on the Main Board or GEM Board of the Stock Exchange of Hong Kong Limited.

**Mr. Chu To Ki**, aged 42, was appointed as an Independent Non-Executive Director on 1 May 2005. Mr. Chu graduated from the University of Hong Kong in June 1998 with Postgraduate Certificate in Laws and obtained from Manchester Metropolitan University a Bachelor Degree in Laws in September 1999. Mr. Chu was admitted as a solicitor of the High Court of Hong Kong in March 2000. Mr. Chu has over 18 years of working experience in the legal field in Hong Kong. Mr. Chu is currently a solicitor at Messrs. Wong, Fung & Co.

**Mr. Mak Wing Kit**, aged 40, was appointed as an Independent Non-Executive Director on 1 May 2005. Mr. Mak graduated from the Boston University in US in 1997 with a Master Degree of Science in Administrative Studies. Mr. Mak is an associate member of the Hong Kong Institute of Certified Public Accountants and a fellow member of The Association of Chartered Certified Accountants. Mr. Mak has over 14 years of experience in auditing, accounting, company secretarial and financial control in Hong Kong. Mr. Mak is currently the financial controller of a private company based in Hong Kong and People's Republic of China ("PRC").

## SENIOR MANAGEMENT

**Mr. Chan Chi Keung**, aged 57, is the General Manager — Production of the Group and the legal representative of 汕頭市包浩斯服飾製品有限公司 (“Bauhaus PRC”), a wholly-owned subsidiary of the Group. Mr. Chan is responsible for the supervision of production processes at the production site operated by the Group in the PRC and the sourcing of raw materials from suppliers in the PRC. Mr. Chan has over 22 years of manufacturing experience in the clothing and fashion accessory industry. Mr. Chan joined the Group in August 2001. Mr. Chan is the spouse of Madam Ho Kin Ching.

**Madam Ho Kin Ching**, aged 54, is the Production Manager of the Group and a director of Bauhaus PRC. Madam Ho is responsible for administration and inventory control of the production site in the PRC. She has over 22 years of experience in the clothing and fashion accessory industry. She joined the Group in August 2001. Madam Ho is the spouse of Mr. Chan Chi Keung.

**Mr. Chan Chung Kai**, aged 43, is the Strategic Marketing Director of the Group. Mr. Chan is responsible for the Group’s strategic marketing plans, buying strategies and procurement of fashion labels. Mr. Chan has over 16 years experience in strategic marketing, brand development and visual merchandising and he had successfully introduced certain foreign brands into Hong Kong market with overwhelming responses. Prior to joining the Group in January 2007, Mr. Chan gained extensive strategic marketing experience in a fashion group.

**Madam Fan Ching Shan, Susan**, aged 45, is the Design & Merchandising Director of the Group. She is responsible for all activities concerning design direction, product planning, material and factory sourcing, production capacity planning as well as garment merchandising. Madam Fan obtained a diploma in management studies from the Hong Kong Management Association/HK Polytechnic University in 1999. Madam Fan has over 23 years of product development, merchandising, sales and marketing experience in Hong Kong and overseas markets. She joined the Group in July 2001.

**Mr. Chung Chi Keung**, aged 45, is the Financial Controller, Company Secretary and Qualified Accountant of the Group. He is responsible for accounting and company secretarial matters of the Group. Mr. Chung is a fellow member of the Association of Chartered Certified Accountants, an associate member of Hong Kong Institute of Certified Public Accountants and a Certified Public Accountant in Hong Kong. He obtained an endorsement certificate in Accountancy from the Hong Kong Polytechnic University in 1989. Mr. Chung has over 18 years of experience in auditing, financial accounting and taxation in Hong Kong. He joined the Group in September 2004.

**Mr. Li Kin Cheong**, aged 32, is the Senior Finance Manager of the Group. He is responsible for the Group’s financial management and reporting affairs. Mr. Li is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants. He obtained a Master degree in Business Administration from The Chinese University of Hong Kong in 2007 and a Bachelor degree in Accountancy from the Hong Kong Polytechnic University in 1998. He has over 10 years of experience in accounting, auditing, corporate finance and company secretarial affairs. Prior to joining the Group in June 2005, he was a manager of an international accounting firm.

**Ms. Yue Sau Han, Shirley**, aged 34, is the Retail Operation Manager of the Group. Ms. Yue is responsible for management of the Group’s retail operations in Hong Kong. She has over 11 years solid experience in retail industry and specialises in fashion sales and promotion affairs. She had joined the Group since July 2000 and assisted the Group for 4 years until June 2004 to develop a sound and effective retail chains. She then re-joined the Group in August 2005.

**Madam Chan Wai Chun, Candy**, aged 42, is the Administration Manager of the Group. She is responsible for the overall administration and management of human resources of the Group. Madam Chan has over 18 years of shop management and administration experience in Hong Kong. She has been with the Group since the opening of its first Bauhaus shop in 1991.

The board of directors (the "Board") of the Company is committed to maintaining high standard of corporate governance practices. Underlying this commitment is the Board's belief that good corporate governance is a reflection of the integrity, transparency and high ethical standards of a responsible business. Throughout the year ended 31 March 2008, the Company has complied with the applicable code provision of Code on Corporate Governance Practices (the "CG Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") of the Stock Exchange except for the deviation from provision A.2.1 in respect of the roles of chairman and chief executive officer of the Company. Explanations for such non-compliance are discussed later in the section "Chairman and Chief Executive Officer" in this Corporate Governance Report.

### **BOARD OF DIRECTORS**

The Board is collectively responsible for the management and operations of the Company, and is charged with a mission of promoting success and providing effective leadership and management to the Company. All Directors are aware of their collective and individual responsibilities to the shareholders, the duties to act honestly and in good faith in the interest of the shareholders and the Company as a whole and to avoid actual and potential conflict of interests.

The Board is responsible for formulating corporate strategies of the Company, setting goals and objectives for the management as well as monitoring and controlling the performance of the management. The management of the Company implements the strategic plans and deals with operational matters of the Group under the delegation and authority of the Board.

In compliance with Rule 3.10 of the Listing Rules, the Company has appointed three independent non-executive directors. The Board considers that all the independent non-executive directors have appropriate and sufficient industry or finance experience and qualifications to carry out their duties so as to protect the interests of the shareholders of the Company.

The Company has received from each of the independent non-executive directors an annual confirmation of their independence as required under Rule 3.13 of the Listing Rules. The Company considered all the independent non-executive directors to be independent. The independent non-executive directors are explicitly identified in all corporate communications.

Each of the independent non-executive directors has taken up the role as an independent non-executive director for an initial term of one year and is subject to retirement and re-election in accordance with the articles of association of the Company.

The Company has arranged appropriate liability insurance cover to indemnify the Directors from their liabilities arising out of corporate activities. The insurance coverage will be reviewed regularly to ensure its effectiveness and sufficiency.

As at 31 March 2008, the Board comprised seven directors including four executive directors and three independent non-executive directors. The biographical details of the Directors are set out in the "Directors and Senior Management" section of this Annual Report.

**BOARD OF DIRECTORS** *(Continued)*

The members of the Board for the year ended 31 March 2008 and up to the date of this report are as follows:

**Executive directors**

Mr. Wong Yui Lam (*Chairman and Chief Executive Officer*)

Madam Tong She Man, Winnie (*Vice-Chairman*)

Madam Lee Yuk Ming

Mr. Yeung Yat Hang

**Independent non-executive directors**

Mr. Chu To Ki

Mr. Mak Wing Kit

Dr. Wong Yun Kuen

The relationship among the members of the Board, if any, are disclosed under the section headed "Directors and Senior Management" of this Annual Report.

**THE CHAIRMAN AND THE CHIEF EXECUTIVE OFFICER**

CG Code provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The roles of the chairman (the "Chairman") and chief executive officer (the "CEO") of the Company are not separated and are performed by the same person. Mr. Wong Yui Lam ("Mr. Wong") held and is currently holding both positions. Being the founder of the Group, Mr. Wong has substantial experience in fashion business industry. The Board considers that the present structure provides the Group with strong and consistent leadership which facilitates the development of the Group's business strategies and execution of its business plans in a most efficient and effective manner. The Board believes that it is in the best interest of the Company and its shareholders as a whole that Mr. Wong continues to assume the roles of the Chairman and the CEO.

**BOARD MEETINGS**

Board meetings are scheduled in advance and notice of 14 days together with the agenda have been given to facilitate maximum attendance of the Directors. At the meeting, the Directors were provided with the relevant documents to be considered and approved. Draft minutes of Board meeting are circulated to all the Directors for comments. The company secretary of the Company is responsible for keeping minutes for the meetings of the Board.

Four Board meetings were held during the year under review and details of the Directors' attendance, on a named basis, are set out as follows:

<b>Member of the Board</b>	<b>Attendance</b>
Mr. Wong Yui Lam ( <i>Chairman and Chief Executive Officer</i> )	4 out of 4
Madam Tong She Man, Winnie ( <i>Vice-Chairman</i> )	4 out of 4
Madam Lee Yuk Ming	4 out of 4
Mr. Yeung Yat Hang	4 out of 4
Mr. Chu To Ki	4 out of 4
Mr. Mak Wing Kit	4 out of 4
Dr. Wong Yun Kuen	4 out of 4

## BOARD COMMITTEES

### Audit Committee

The primary duties of audit committee are to make recommendation to the Board on the appointment, re-appointment and removal of external auditors, to approve the terms of engagement and remuneration of the external auditors, to review Group's financial reporting and internal control systems, to monitor the integrity of the Group's financial statements for publication and also to oversee audit process.

The Board established an audit committee on 22 April 2005 with terms of references in compliance with the CG Code. The audit committee comprises three independent non-executive directors, namely, Mr. Mak Wing Kit, Mr. Chu To Ki and Dr. Wong Yun Kuen. Mr. Mak Wing Kit is the chairman of the audit committee. The committee members have appropriate professional qualifications and experiences in accounting, legal affairs, financial and business management. The committee members may call any meetings at any time when necessary or desirable.

Two meetings of the audit committee were held during the year under review and details of the Directors' attendance, on a named basis, are set out as follows:

Member of the audit committee	Attendance
Mr. Mak Wing Kit ( <i>Chairman</i> )	2 out of 2
Mr. Chu To Ki	2 out of 2
Dr. Wong Yun Kuen	2 out of 2

During the year under review, the audit committee reviewed the Group's interim report and consolidated financial statements, the accounting principles and practices adopted by the Group, plans and findings of the annual audit from external auditors, internal control, risk management and financial reporting matters. In addition, the audit committee also reviewed and approved the external auditors' terms of engagement and remuneration and recommended the Board for re-appointment of the external auditors.

### Remuneration Committee

The primary duties of remuneration committee are to make recommendations to the Board on the policy and structure for all remuneration of the Directors and senior management and on the establishment of a formal and transparent procedure for developing policy on such remuneration, to review, determine and approve the terms of remuneration packages, performance-based bonus and other compensation to executive directors and senior management of the Company to ensure such remuneration or compensation is reasonable and not excessive.

The Board established a remuneration committee on 22 April 2005 with terms of references in compliance with the CG Code. The remuneration committee comprises three independent non-executive directors, namely, Mr. Mak Wing Kit, Mr. Chu To Ki and Dr. Wong Yun Kuen. Mr. Mak Wing Kit is the chairman of the remuneration committee. The committee members may call any meetings at any time when necessary or desirable.

Two meetings of the remuneration committee were held during the year under review and details of the Directors' attendance, on a named basis, are set out as follows:

Member of the remuneration committee	Attendance
Mr. Mak Wing Kit ( <i>Chairman</i> )	2 out of 2
Mr. Chu To Ki	2 out of 2
Dr. Wong Yun Kuen	2 out of 2

**BOARD COMMITTEES** *(Continued)***Remuneration Committee** *(Continued)*

During the year under review, the remuneration committee considered and reviewed remuneration policy, which is to enable the Group to retain and motivate staff to meet corporate goals and to support continuous development of the Group. The remuneration package of each director and senior management of the Company is determined by reference to his/her duties and responsibilities, experience and qualifications, prevailing market conditions and both corporate and individual performance. Subject to the Group's profitability, the Group may also provide discretionary bonus to its employees as an incentive for their contribution to the Group. The primary goal of the remuneration policy with regard to the remuneration packages of the Company's executive directors is to enable the Company to retain and motivate executive directors by linking their compensation with performance as measured against corporate objectives achieved. The remuneration committee also approved performance-based bonus to the executive directors and senior management and reviewed annual salary adjustments to staff.

**Nomination Committee**

Nomination committee is mainly responsible for making recommendations to the Board on appointment of Directors and management of Board succession. The Board established a nomination committee on 22 April 2005 with terms of references in compliance with the CG Code. The nomination committee comprises three independent non-executive directors, namely, Dr. Wong Yun Kuen, Mr. Chu To Ki and Mr. Mak Wing Kit. Dr. Wong Yun Kuen is the chairman of the nomination committee. The committee members may call any meetings at any time when necessary or desirable.

No meeting was held during the year under review as there was no candidate being nominated as new director or to fill causal vacancy upon resignation or retirement of the Directors. According to the articles of association of the Company, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation provided that every director shall be subject to retirement at least once every three years. At a Board meeting held on 15 July 2008, the Directors have reviewed the performance of Madam Lee Yuk Ming, Mr. Yeung Yat Hang and Mr. Mak Wing Kit, the directors who will retire at the forthcoming annual general meeting of the Company, and approved to recommend the re-election of such directors at the forthcoming annual general meeting of the Company.

**INTERNAL CONTROL**

The Group maintained a structure with defined lines of responsibility and appropriate delegation of duties and authority to management. The Board is responsible for the Group's system of internal controls and for reviewing its effectiveness through the audit committee. The Board requires management to establish and maintain sound and effective internal controls, which covered all material controls, including financial, operational and compliance and risk management functions. The Board conducted a review of effectiveness of the internal control system of the Group and also communicated regularly with the audit committee and the external auditors.

**SUFFICIENCY OF PUBLIC FLOAT**

Based on information that was publicly available to the Company and within the knowledge of the directors, at least 25% of the Company's total issued share capital was held by the public as at the latest practicable date.

## EXTERNAL AUDITORS AND AUDITORS' REMUNERATION

The Group appointed Ernst & Young as the Group's principal auditors. The acknowledgement of their responsibilities on the financial statements are set out in the section of "Independent Auditors' Report" on pages 35 to 36 of this Annual Report.

The fees paid or payable to Ernst & Young, and its affiliated firms, for services rendered in respect of the year ended 31 March 2008 is as follows:

	<b>Year ended 31 March 2008 HK\$'000</b>	Year ended 31 March 2007 HK\$'000
Audit services	<b>1,635</b>	1,508
Non-audit services	<b>662</b>	675
<b>Total</b>	<b>2,297</b>	2,183

## DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibilities for the preparation of the financial statements for each financial year, which give a true and fair view of the state of affairs of the Company and the Group and of the results and cash flows of the Group for that year and in compliance with relevant law and disclosure provisions of the Listing Rules. In preparing the financial statements for the year ended 31 March 2008, the Directors have selected appropriate accounting policies and applied them consistently; made judgments and estimates that are prudent and reasonable, and have prepared the financial statements on a going concern basis. The Directors are responsible for keeping proper accounting records which disclose the financial position of the Group with reasonable accuracy at any time.

## MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules as its own code of conduct for dealing in securities by the Directors of the Company. Based on specific enquiry with the Directors, all the Directors confirmed that they have complied with the required standards as set out in the Model Code throughout the year under review.

## COMMUNICATION WITH INVESTORS AND SHAREHOLDERS

To enhance transparency and effectively communicate with the investment community, the executive directors and senior management of the Company actively maintains close communications with various investors, research analysts, fund managers and the media by convening roadshows, presentations at results announcement, one-on-one meetings and press conferences.

The Board also welcomes the views of shareholders on matters affecting the Company and encourages them to attend shareholders' general meeting to communicate directly with the Board. External auditors and board committee Chairman attends the general meeting and are available to answer shareholders enquiries. The important details and dates for shareholders during the year under review and in the coming financial year are set out in the section of "Information for Investors" on page 9 of this Annual Report.

The directors present their report and the audited financial statements of the Company and the Group for the year ended 31 March 2008.

### **PRINCIPAL ACTIVITIES**

The principal activity of the Company is investment holding. Details of the principal activities of the principal subsidiaries are set out in note 17 to the financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

### **RESULTS AND DIVIDENDS**

The Group's profit for the year ended 31 March 2008 and the state of affairs of the Company and the Group at that date are set out in pages 37 to 90 of this Annual Report.

An interim dividend of HK2.5 cents per ordinary share was paid on 25 January 2008. The directors recommend the payment of a final and a special dividend of HK5.0 cents and HK6.0 cents per ordinary share, respectively, in respect of the year to shareholders on the register of members on 22 August 2008. This recommendation has been incorporated in the financial statements as an allocation of retained profits within the equity section of the balance sheet.

### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Wednesday, 20 August 2008, to Friday, 22 August 2008, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the final and special dividends, if approved, all transfer documents accompanied by the relevant share certificates must be lodged for registration with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Tuesday, 19 August 2008.

## USE OF PROCEEDS FROM THE COMPANY'S INITIAL PUBLIC OFFERING

The proceeds from the Company's issue of new shares at the time of its listing on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") in May 2005, after deduction of related issuance expenses, amounted to approximately HK\$112.4 million. As at 31 March 2008, these proceeds were applied in accordance with the proposed applications set out in the Company's listing prospectus, as follows:

	Per prospectus HK\$'000	Utilised HK\$'000	Balance as at 31 March 2008 HK\$'000
Expansion of distribution network	46,000	(46,000)	—
Expansion and upgrade of production facilities	15,000	(7,292)	7,708
Development of the "80/20" brand name	14,000	(14,000)	—
Marketing of the in-house brand names	13,000	(13,000)	—
Diversification into high-end fashion market	4,000	(4,000)	—
Enhancement of the in-house design and merchandising team	2,000	(2,000)	—
Sourcing of goods and fabrics	8,000	(8,000)	—
General working capital	10,400	(10,400)	—
	112,400	(104,692)	7,708

The unutilised balance was placed with the banks by the Company as short term bank deposits.

## SUMMARY OF FINANCIAL INFORMATION

A summary of the consolidated results and assets and liabilities of the Group for the last two financial years, as extracted from the consolidated financial statements, and the pro forma consolidated results and assets and liabilities of the Group for the three preceding years, as extracted from the pro forma consolidated financial statements of the Group and the Company's Annual Report or listing prospectus dated 29 April 2005 which also set out the details of the basis of presentation and are restated/reclassified as appropriate, is set out on page 6 of this Annual Report. This summary does not form part of the audited financial statements.

## PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group during the year are set out in note 14 to the financial statements.

## SHARE CAPITAL AND SHARE OPTIONS

There were no movements in either the Company's authorised or issued share capital during the year. Details of the Company's share capital are set out in note 27 to the financial statements.

No share options have been granted under the Company's share option scheme since its adoption on 22 April 2005. Details of the Company's share option scheme are set out in note 27 to the financial statements.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's articles of association or the Companies Law of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

### **PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY**

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

### **RESERVES**

Details of movements in the reserves of the Company and the Group during the year are set out in note 28(b) to the financial statements and in the consolidated statement of changes in equity, respectively.

### **DISTRIBUTABLE RESERVES**

At 31 March 2008, the Company's reserves available for distribution, calculated in accordance with the provisions of the Companies Law of the Cayman Islands, amounted to HK\$211,810,000, of which an aggregate of HK\$39,540,000 has been proposed as final and special dividends for the year. In addition, the Company's share premium account, in the amount of HK\$87,875,000, may be distributed in the form of fully paid bonus shares.

### **CHARITABLE CONTRIBUTIONS**

During the year, the Group made charitable contributions totalling HK\$91,600.

### **MAJOR CUSTOMERS AND SUPPLIERS**

In the year under review, sales to the Group's five largest customers accounted for less than 30% of the total sales for the year and purchases from the Group's five largest suppliers accounted for less than 30% of the total purchases for the year.

None of the directors of the Company or any of their associates or any shareholders (which, to the best knowledge of the directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest suppliers.

## DIRECTORS

The directors of the Company during the year were:

*Executive directors:*

Mr. Wong Yui Lam (*Chairman and Chief Executive Officer*)

Madam Tong She Man, Winnie (*Vice-Chairman*)

Madam Lee Yuk Ming

Mr. Yeung Yat Hang

*Independent non-executive directors:*

Mr. Chu To Ki

Mr. Mak Wing Kit

Dr. Wong Yun Kuen

In accordance with article 87 of the Company's articles of association, Madam Lee Yuk Ming, Mr. Yeung Yat Hang and Mr. Mak Wing Kit will retire by rotation and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting of the Company.

The Company has received annual confirmations of independence pursuant to Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange ("Listing Rules") from each of the independent non-executive directors and still considers them to be independent.

## DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES

Biographical details of the directors of the Company and the senior management of the Group are set out on pages 19 to 20 of this Annual Report.

## DIRECTORS' SERVICE CONTRACTS

Each of the executive directors has entered into a service contract with the Company for a term of three years commencing from 1 May 2005. The service contracts will continue thereafter until terminated by not less than six months' notice in writing served by either party on the other without payment of compensation. Under the service contracts, after each completed year of service, the remuneration payable to each of them may, subject to the discretion of the board of directors, be adjusted and they will each be entitled to a discretionary bonus provided that the total amount of bonuses payable to all the directors for such year shall not exceed HK\$5 million. Each of the executive directors will be entitled to all the reasonable out-of-pocket expenses and medical expenses, housing benefit and reimbursements, the use of a car and the fuel and maintenance (including insurance) expenses in respect of the car used by him/her.

Apart from the foregoing, no director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

## DIRECTORS' REMUNERATION

The directors' remuneration is subject to approval by the remuneration committee with reference to directors' duties, responsibilities and performance and the results of the Group.

## DIRECTORS' INTERESTS IN CONTRACTS

No director had a material interest, either directly or indirectly, in any contract of significance to the business of the Group to which the Company, its holding company, or any of its subsidiaries was a party during the year.

## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 31 March 2008, the interests and short positions of the directors of the Company in the shares and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

### (a) Long positions in ordinary shares of the Company

Name of director	Number of shares held, capacity and nature of interest				Total	Percentage of the Company's issued share capital
	Directly beneficially owned	Through controlled corporation	Through a discretionary trust/as beneficiary or trustee of trust			
Mr. Wong Yui Lam	—	30,300,000 (note 1)	180,000,000 (note 1)	210,300,000	58.51%	
Madam Tong She Man, Winnie	—	33,700,000 (note 2)	180,000,000 (note 2)	213,700,000	59.45%	
Mr. Yeung Yat Hang	2,748,000	—	—	2,748,000	0.76%	

#### Notes:

- 30,300,000 shares are held by Wonder View Limited ("Wonder View"), the entire issued share capital of which is beneficially owned by Mr. Wong Yui Lam, an executive director of the Company. 180,000,000 shares are held by Huge Treasure Investments Limited ("Huge Treasure") as trustee of The Wong & Tong Unit Trust, all units of which are owned by The Wong & Tong Family Trust, a discretionary trust established by Mr. Wong Yui Lam and Madam Tong She Man, Winnie, the executive directors of the Company.
- 33,700,000 shares are held by Great Elite Corporation ("Great Elite"), the entire issued share capital of which is beneficially owned by Madam Tong She Man, Winnie, an executive director of the Company. 180,000,000 shares are held by Huge Treasure as trustee of The Wong & Tong Unit Trust, all units of which are owned by The Wong & Tong Family Trust, a discretionary trust established by Mr. Wong Yui Lam and Madam Tong She Man, Winnie, the executive directors of the Company.

## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES *(Continued)*

### (b) Long positions in shares of associated corporations

Name of associated corporation	Name of director	Capacity	Number of shares held	Percentage of the associated corporation's issued share capital
Huge Treasure (as trustee of The Wong & Tong Unit Trust)	Mr. Wong Yui Lam	Beneficial owner	1 share of US\$1	50%
	Madam Tong She Man, Winnie	Beneficial owner	1 share of US\$1	50%
Tough Jeans Limited	Mr. Wong Yui Lam	Beneficial owner (note)	3 non-voting deferred shares of HK\$1 each	60% of the issued non-voting deferred shares
	Madam Tong She Man, Winnie	Beneficial owner (note)	2 non-voting deferred shares of HK\$1 each	40% of the issued non-voting deferred shares
Bauhaus Holdings Limited	Mr. Wong Yui Lam	Beneficial owner (note)	1 non-voting deferred share of HK\$1 each	50% of the issued non-voting deferred shares
	Madam Tong She Man, Winnie	Beneficial owner (note)	1 non-voting deferred share of HK\$1 each	50% of the issued non-voting deferred shares

Note:

Mr. Wong Yui Lam and Madam Tong She Man, Winnie, are non-voting shareholders of these companies. The holders of these non-voting deferred shares are not entitled to any dividends and have no voting rights.

Save as disclosed above, as at 31 March 2008, none of the directors had registered an interest or short position in the shares or underlying shares of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouse or minor children, or were any such rights exercised by them; or was the Company, its holding company or any of its subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

At 31 March 2008, the following interests of 5% or more of the issued share capital of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

Name	Position	Directly beneficially owned	Through discretionary trust/as beneficiary or trustee of trust	Number of ordinary shares held	Percentage of the Company's issued share capital
Huge Treasure (note 1)	Long position	180,000,000	—	180,000,000	50.08%
East Asia International Trustees Limited ("EAIT") (note 2)	Long position	—	180,000,000	180,000,000	50.08%
Wonder View (note 3)	Long position	30,300,000	—	30,300,000	8.43%
Great Elite (note 4)	Long position	33,700,000	—	33,700,000	9.37%
Galaxy China Opportunities Fund	Long position	39,866,000	—	39,866,000	11.09%

### Notes:

- The 180,000,000 shares are held by Huge Treasure as trustee of The Wong & Tong Unit Trust, all units of which are owned by The Wong & Tong Family Trust, a discretionary trust established by Mr. Wong Yui Lam and Madam Tong She Man, Winnie, both being executive directors of the Company.
- EAIT is a licensed trustee in the British Virgin Islands and acts as trustee of The Wong & Tong Family Trust. By virtue of its capacity as trustee of The Wong & Tong Family Trust, EAIT is deemed to be interested in the shares held by Huge Treasure (as trustee of The Wong & Tong Unit Trust) under the SFO.
- Wonder View is a company incorporated in the British Virgin Islands, the entire issued share capital of which is owned by Mr. Wong Yui Lam.
- Great Elite is a company incorporated in the British Virgin Islands, the entire issued share capital of which is owned by Madam Tong She Man, Winnie.

Save as disclosed above, as at 31 March 2008, no person, other than the directors of the Company, whose interests are set out in the section "Directors' interests and short positions in shares and underlying shares" above, has an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

## **CONTINUING CONNECTED TRANSACTIONS**

During the year, the Company and the Group had the following continuing connected transactions, certain details of which are disclosed in compliance with the requirements of Chapter 14A of the Listing Rules.

### **Continuing connected transactions**

The following continuing connected transactions are exempt from the independent shareholders' approval requirement under Rule 14A.34 of the Listing Rules, and the respective amounts have not exceeded the relevant annual cap approved by the Stock Exchange as disclosed in the Company's listing prospectus.

### **Licence of software and provision of services**

The Group entered into an agreement for the licence of software and the provision of services with Netideas Limited ("Netideas"), which is 100% beneficially owned by Mr. Wong Yui Hong, a brother of Mr. Wong Yui Lam, an executive director of the Company, and accordingly, Mr. Wong Yui Hong is a connected person of the Company under the Listing Rules. Under the agreement, Netideas grants to the Group the licence (the "Licence") and right to use the relevant modules of a software named Net-Retail Management System (the "Software") and the documentation relating to the Software in connection with the management of the retail business of the Group. The agreement was for a term of four years commencing from 1 April 2004 and expired on 31 March 2008.

For the year ended 31 March 2008, the aggregate amount paid by the Group to Netideas for the Licence amounted to HK\$1,051,000 which has been accounted for as expenses in the Group's consolidated income statement.

### **Sourcing of equipment**

Under the same agreement above, Netideas shall source and sell to the Group the computer equipment with the relevant hardware at prices no less favourable than the market prices of the equipment for the purpose of replacement, for upgrading the system, or for the expansion and development of the Group. This computer equipment and hardware will be used in the Group's retail stores, warehouses and offices.

For the year ended 31 March 2008, the aggregate amount paid by the Group for the sourcing of equipment was HK\$1,172,000.

The following continuing connected transactions are exempt from the reporting, announcement or independent shareholders' approval requirements under Rule 14A.33 of the Listing Rules and are included herein for information only.

### **Rental expenses paid to Sharp Woods Limited**

The Group has agreed with Sharp Woods Limited ("Sharp Woods"), which is beneficially owned by Mr. Wong Yui Lam and Madam Tong She Man, Winnie, both being executive directors of the Company, to rent the car parking spaces in Sino Industrial Plaza, 9 Kai Cheung Road, Kowloon Bay, Kowloon, Hong Kong, for a term of 1 year from 1 April 2007 to 31 March 2008.

Under the arrangement, the Group is required to pay Sharp Woods a monthly rental of HK\$16,500 which is comparable to the market price available from independent third parties.

The rental paid by the Group to Sharp Woods under the arrangement amounted to HK\$198,000 for the year ended 31 March 2008.

**CONTINUING CONNECTED TRANSACTIONS** *(Continued)*

**Rental expenses paid to Sharp Woods Limited** *(Continued)*

The independent non-executive directors have reviewed the above continuing connected transactions and confirmed that these continuing connected transactions have been entered into:

- (1) in the ordinary and usual course of business of the Group;
- (2) on normal commercial terms or on terms no less favourable to the Group than terms available from independent third parties; and
- (3) in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

**AUDITORS**

Ernst & Young retire and a resolution for their reappointment as auditors of the Company will be proposed at the forthcoming annual general meeting.

ON BEHALF OF THE BOARD

**Wong Yui Lam**

*Chairman*

Hong Kong  
15 July 2008



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To the shareholders of  
**Bauhaus International (Holdings) Limited**  
(Incorporated in the Cayman Islands with limited liability)

We have audited the financial statements of Bauhaus International (Holdings) Limited set out on pages 37 to 90 of this Annual Report, which comprise the consolidated and company balance sheets as at 31 March 2008, and the consolidated income statement, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

## **DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation and the true and fair presentation of these financial statements in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.



### **AUDITORS' RESPONSIBILITY** *(Continued)*

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **OPINION**

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 March 2008 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **Ernst & Young**

*Certified Public Accountants*

Hong Kong

15 July 2008

## 37 Consolidated Income Statement

Year ended 31 March 2008

	Notes	2008 HK\$'000	2007 HK\$'000
REVENUE	5	<b>617,612</b>	509,248
Cost of sales		<b>(204,353)</b>	(184,580)
Gross profit		<b>413,259</b>	324,668
Other income and gains	5	<b>5,889</b>	4,931
Selling and distribution costs		<b>(260,831)</b>	(198,036)
Administrative expenses		<b>(77,564)</b>	(58,953)
Other expenses		<b>(1,369)</b>	(5,848)
Finance costs	7	—	(236)
PROFIT BEFORE TAX	6	<b>79,384</b>	66,526
Tax	10	<b>(12,349)</b>	(9,301)
PROFIT FOR THE YEAR		<b>67,035</b>	57,225
DIVIDENDS	12		
Interim		<b>8,986</b>	8,766
Proposed final		<b>17,973</b>	10,783
Proposed special		<b>21,567</b>	19,770
		<b>48,526</b>	39,319
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT	13		
Basic		<b>18.65 cents</b>	16.26 cents

31 March 2008

	Notes	2008 HK\$'000	2007 HK\$'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	14	<b>50,699</b>	31,009
Prepaid land lease payments	15	<b>11,865</b>	7,174
Intangible assets	16	<b>1,632</b>	1,898
Available-for-sale financial asset	18	—	3,900
Held-to-maturity debt securities	19	<b>1,679</b>	—
Deferred tax assets	20	<b>8,082</b>	6,989
Rental, utility and other non-current deposits		<b>44,258</b>	30,395
<b>Total non-current assets</b>		<b>118,215</b>	81,365
<b>CURRENT ASSETS</b>			
Inventories	21	<b>112,160</b>	98,248
Trade and bills receivables	22	<b>22,861</b>	19,201
Prepayments, deposits and other receivables	23	<b>18,344</b>	11,116
Prepaid land lease payments, current portion	15	<b>255</b>	155
Tax recoverable		<b>1,773</b>	2,205
Available-for-sale financial asset	18	<b>3,900</b>	—
Cash and cash equivalents	24	<b>154,985</b>	161,099
<b>Total current assets</b>		<b>314,278</b>	292,024
<b>CURRENT LIABILITIES</b>			
Trade and bills payables	25	<b>17,051</b>	9,553
Other payables and accruals	26	<b>46,242</b>	27,868
Due to a related company	32(b)	<b>307</b>	198
Tax payable		<b>4,077</b>	5,272
<b>Total current liabilities</b>		<b>67,677</b>	42,891
<b>NET CURRENT ASSETS</b>		<b>246,601</b>	249,133
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>364,816</b>	330,498
<b>NON-CURRENT LIABILITIES</b>			
Deferred tax liabilities	20	<b>845</b>	682
<b>Net assets</b>		<b>363,971</b>	329,816

31 March 2008

	Notes	2008 HK\$'000	2007 HK\$'000
<b>EQUITY</b>			
<b>Equity attributable to equity holders of the parent</b>			
Issued capital	27	<b>35,945</b>	35,945
Reserves	28(a)	<b>288,486</b>	263,318
Proposed dividends	12	<b>39,540</b>	30,553
<b>Total equity</b>		<b>363,971</b>	329,816

**Wong Yui Lam**  
*Chairman*

**Tong She Man, Winnie**  
*Vice-Chairman*

## 40 Consolidated Statement of Changes in Equity

Year ended 31 March 2008

	Notes	Issued capital HK\$'000	Share premium account HK\$'000	Contributed surplus HK\$'000 (note 28(a))	Exchange fluctuation reserve HK\$'000	Reserve funds HK\$'000 (note 28(a))	Proposed dividends HK\$'000	Retained profits HK\$'000	Total equity HK\$'000
At 1 April 2006		35,065	77,447	744	407	—	21,916	155,403	290,982
Exchange realignment and total income for the year recognised directly in equity		—	—	—	983	—	—	—	983
Profit for the year		—	—	—	—	—	—	57,225	57,225
Total income for the year		—	—	—	983	—	—	57,225	58,208
Transfer to reserve funds		—	—	—	—	1,146	—	(1,146)	—
Issue of shares	27	880	10,560	—	—	—	—	—	11,440
Share issue expenses		—	(132)	—	—	—	—	—	(132)
Final 2006 dividend declared		—	—	—	—	—	(9,117)	—	(9,117)
Special 2006 dividend declared		—	—	—	—	—	(12,799)	—	(12,799)
Interim 2007 dividend	12	—	—	—	—	—	—	(8,766)	(8,766)
Proposed final 2007 dividend	12	—	—	—	—	—	10,783	(10,783)	—
Proposed special 2007 dividend	12	—	—	—	—	—	19,770	(19,770)	—
At 31 March 2007 and at 1 April 2007		35,945	87,875	744	1,390	1,146	30,553	172,163	329,816
Exchange realignment and total income for the year recognised directly in equity		—	—	—	6,659	—	—	—	6,659
Profit for the year		—	—	—	—	—	—	67,035	67,035
Total income for the year		—	—	—	6,659	—	—	67,035	73,694
Transfer to reserve funds		—	—	—	—	48	—	(48)	—
Final 2007 dividend declared		—	—	—	—	—	(10,783)	—	(10,783)
Special 2007 dividend declared		—	—	—	—	—	(19,770)	—	(19,770)
Interim 2008 dividend	12	—	—	—	—	—	—	(8,986)	(8,986)
Proposed final 2008 dividend	12	—	—	—	—	—	17,973	(17,973)	—
Proposed special 2008 dividend	12	—	—	—	—	—	21,567	(21,567)	—
At 31 March 2008		35,945	87,875*	744*	8,049*	1,194*	39,540	190,624*	363,971

\* These reserve accounts comprise the consolidated reserves of HK\$288,486,000 (2007: HK\$263,318,000) in the consolidated balance sheet.

## 41 Consolidated Cash Flow Statement

Year ended 31 March 2008

	Notes	2008 HK\$'000	2007 HK\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax		<b>79,384</b>	66,526
Adjustments for:			
Finance costs	7	—	236
Bank interest income	5	<b>(2,188)</b>	(2,236)
Depreciation	6	<b>13,705</b>	11,556
Loss on disposal/write-off of items of property, plant and equipment	6	<b>931</b>	690
Recognition of prepaid land lease payments	6	<b>225</b>	155
Write-off of intangible assets	6	<b>6</b>	—
Amortisation of intangible assets	6	<b>444</b>	352
Provision/(write-back of provision) for slow-moving inventories, net impairment/(write-back of provision for impairment) of trade and bills receivables	6	<b>(5,994)</b>	11,795
		<b>(12)</b>	4,384
		<b>86,501</b>	93,458
Increase in rental, utility and other non-current deposits		<b>(13,863)</b>	(4,318)
Increase in inventories		<b>(5,269)</b>	(24,267)
Increase in trade and bills receivables		<b>(3,395)</b>	(12,254)
Decrease/(increase) in prepayments, deposits and other receivables		<b>(6,857)</b>	962
Increase in trade and bills payables		<b>7,163</b>	3,234
Increase in other payables and accruals		<b>17,441</b>	6,622
Increase in an amount due to a related company		<b>109</b>	18
		<b>81,830</b>	63,455
Cash generated from operations		<b>81,830</b>	63,455
Interest received		<b>2,188</b>	2,236
Interest paid		—	(236)
Income tax paid		<b>(14,042)</b>	(10,500)
		<b>69,976</b>	54,955
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of items of property, plant and equipment	14	<b>(33,674)</b>	(10,621)
Proceeds from disposal of items of property, plant and equipment		<b>23</b>	157
Increase in prepaid land lease payments	15	<b>(5,016)</b>	—
Additions to intangible assets	16	<b>(184)</b>	(978)
Purchases of held-to-maturity debt securities		<b>(1,679)</b>	—
		<b>(40,530)</b>	(11,442)
Net cash outflow from investing activities		<b>(40,530)</b>	(11,442)

## 42 Consolidated Cash Flow Statement

Year ended 31 March 2008

	Notes	2008 HK\$'000	2007 HK\$'000
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issue of shares	27	—	11,440
Share issue expenses		—	(132)
Decrease in trust receipt loans		—	(3,527)
Dividends paid		<b>(39,539)</b>	(30,682)
Net cash outflow from financing activities		<b>(39,539)</b>	(22,901)
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>			
Cash and cash equivalents at beginning of year		<b>161,099</b>	139,660
Effect of foreign exchange rate changes, net		<b>3,979</b>	827
CASH AND CASH EQUIVALENTS AT END OF YEAR		<b>154,985</b>	161,099
<b>ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances	24	<b>102,722</b>	105,497
Non-pledged time deposits with original maturity of less than three months when acquired	24	<b>52,263</b>	55,602
		<b>154,985</b>	161,099

## 43 Balance Sheet of the Company

31 March 2008

	Notes	2008 HK\$'000	2007 HK\$'000
<b>NON-CURRENT ASSETS</b>			
Investments in subsidiaries	17	<b>143,631</b>	143,631
<b>CURRENT ASSETS</b>			
Due from subsidiaries	17	<b>147,197</b>	128,137
Prepayment, deposits and other receivables	23	<b>147</b>	137
Cash and cash equivalents	24	<b>46,465</b>	57,864
Total current assets		<b>193,809</b>	186,138
<b>CURRENT LIABILITIES</b>			
Due to subsidiaries	17	<b>1,800</b>	63
Other payables and accruals	26	<b>10</b>	179
Total current liabilities		<b>1,810</b>	242
<b>NET CURRENT ASSETS</b>		<b>191,999</b>	185,896
<b>Net assets</b>		<b>335,630</b>	329,527
<b>EQUITY</b>			
Issued capital	27	<b>35,945</b>	35,945
Reserves	28(b)	<b>260,145</b>	263,029
Proposed dividends	12	<b>39,540</b>	30,553
Total equity		<b>335,630</b>	329,527

**Wong Yui Lam**  
Chairman

**Tong She Man, Winnie**  
Vice-Chairman

## **1. CORPORATE INFORMATION**

Bauhaus International (Holdings) Limited is a limited liability company incorporated in the Cayman Islands. The principal place of business of the Company is located at Room 501, Sino Industrial Plaza, 9 Kai Cheung Road, Kowloon Bay, Kowloon, Hong Kong.

During the year, the Group was engaged in the manufacture and trading of garments and accessories.

In the opinion of the directors, the holding company and the ultimate holding company of the Company is Huge Treasure Investments Limited, which is incorporated in the British Virgin Islands.

## **2.1 BASIS OF PREPARATION**

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for an available-for-sale financial asset, which has been measured at fair value. These financial statements are presented in Hong Kong dollars and all values are rounded to the nearest thousand, except when otherwise indicated.

### **Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 March 2008. The results of subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. All significant intercompany transactions and balances within the Group are eliminated on consolidation.

## **2.2 IMPACT OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS**

The Group has adopted the following new and revised HKFRSs for the first time for the current year's financial statements. Except for in certain cases, giving rise to new and revised accounting policies and additional disclosures, the adoption of these new and revised standards and interpretations has had no material effect on these financial statements.

HKFRS 7	Financial Instruments: Disclosures
HKAS 1 Amendment	Capital Disclosures
HK(IFRIC)-Int 8	Scope of HKFRS 2
HK(IFRIC)-Int 9	Reassessment of Embedded Derivatives
HK(IFRIC)-Int 10	Interim Financial Reporting and Impairment
HK(IFRIC)-Int 11	HKFRS 2 — Group and Treasury Share Transactions

## **2.2 IMPACT OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS** *(Continued)*

The principal effects of adopting these new and revised HKFRSs are as follows:

**(a) HKFRS 7 *Financial Instruments: Disclosures***

This standard requires disclosures that enable users of the financial statements to evaluate the significance of the Group's financial instruments and the nature and extent of risks arising from those financial instruments. The new disclosures are included throughout the financial statements. While there has been no effect on the financial position or results of operations of the Group, comparative information has been included/revised where appropriate.

**(b) Amendment to HKAS 1 *Presentation of Financial Statements — Capital Disclosures***

This amendment requires the Group to make disclosures that enable users of the financial statements to evaluate the Group's objectives, policies and processes for managing capital. These new disclosures are shown in note 34 to the financial statements.

**(c) HK(IFRIC)-Int 8 *Scope of HKFRS 2***

This interpretation requires HKFRS 2 to be applied to any arrangement in which the Group cannot identify specifically some or all of the goods or services received, for which equity instruments are granted or liabilities (based on a value of the Group's equity instruments) are incurred by the Group for a consideration, and which appears to be less than the fair value of the equity instruments granted or liabilities incurred. As the Company has not issued equity instruments to its employees in accordance with the Company's share option scheme, the interpretation has had no effect on these financial statements.

**(d) HK(IFRIC)-Int 9 *Reassessment of Embedded Derivatives***

This interpretation requires that the date to assess whether an embedded derivative is required to be separated from the host contract and accounted for as a derivative is the date that the Group first becomes a party to the contract, with reassessment only if there is a change to the contract that significantly modifies the cash flows. As the Group has no embedded derivatives requiring separation from the host contract, the interpretation has had no effect on these financial statements.

**(e) HK(IFRIC)-Int 10 *Interim Financial Reporting and Impairment***

The Group has adopted this interpretation as of 1 April 2007, which requires that an impairment loss recognised in a previous interim period in respect of goodwill or an investment in either an equity instrument classified as available-for-sale or a financial asset carried at cost is not subsequently reversed. As the Group does not have such assets, the interpretation has had no impact on the financial position or results of operations of the Group.

**(f) HK(IFRIC)-Int 11 *HKFRS 2 — Group and Treasury Share Transactions***

This interpretation requires arrangements whereby an employee is granted rights to the Group's equity instruments to be accounted for as an equity-settled scheme, even if the Group acquires the instruments from another party, or the shareholders provide the equity instruments needed. HK(IFRIC)-Int 11 also addresses the accounting for share-based payment transactions involving two or more entities within the Group. As the Group currently has no such transactions, the interpretation has had no effect on these financial statements.

## 2.3 IMPACT OF ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements.

HKAS 1 (Revised)	Presentation of Financial Statements <sup>1</sup>
HKAS 23 (Revised)	Borrowing Costs <sup>1</sup>
HKAS 27 (Revised)	Consolidated and Separate Financial Statements <sup>4</sup>
HKAS 32 and HKAS 1 Amendments	Amendments to HKAS 32 Financial Instruments: Presentation and HKAS 1 Presentation of Financial Statements — Puttable Financial Instruments and Obligations Arising on Liquidation <sup>1</sup>
HKFRS 2 Amendments	Amendments to HKFRS 2 Share-based Payments — Vesting Conditions and Cancellations <sup>1</sup>
HKFRS 3 (Revised)	Business Combinations <sup>4</sup>
HKFRS 8	Operating Segments <sup>1</sup>
HK(IFRIC)-Int 12	Service Concession Arrangements <sup>3</sup>
HK(IFRIC)-Int 13	Customer Loyalty Programmes <sup>2</sup>
HK(IFRIC)-Int 14	HKAS 19 — The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction <sup>3</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2009

<sup>2</sup> Effective for annual periods beginning on or after 1 July 2008

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2008

<sup>4</sup> Effective for annual periods beginning on or after 1 July 2009

The revised HKAS 1 *Presentation of Financial Statements* separates owner and non-owner changes in equity. The statement of changes in equity will include only details of transactions with owners, with all non-owner changes in equity presented as a single line. In addition, the standard introduces the statement of comprehensive income: it presents all items of income and expenses recognised in profit or loss, together with all other items of recognised income and expenses, either in one single statement, or in two linked statements. The Group is still evaluating whether it will have one or two statements.

HKAS 23 has been revised to require capitalisation of borrowing costs when such costs are directly attributable to the acquisition, construction or production of a qualifying asset. As the Group currently has no such arrangement, the revised standard is unlikely to have any financial impact on the Group.

The revised HKAS 27 requires that a change in the ownership interest of a subsidiary is accounted for as an equity transaction. Therefore, such a change will have no impact on goodwill, nor will it give rise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by a subsidiary as well as the loss of control of a subsidiary. The changes introduced by the revised HKAS 27 must be applied prospectively and will affect future acquisitions and transactions with minority interests.

## 2.3 IMPACT OF ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS *(Continued)*

The amendments to HKAS 32 and HKAS 1 allow a limited scope exception for puttable financial instruments to be classified as equity if they fulfill a number of specified criteria. As the Group currently has no such financial instruments, the amendments are unlikely to have any financial impact on the Group.

The amendments to HKFRS 2 restrict the definition of “vesting condition” to a condition that includes an explicit or implicit requirement to provide services. Any other conditions are non-vesting conditions, which have to be taken into account to determine the fair value of the equity instruments granted. In the case that the award does not vest as a result of a failure to meet a non-vesting condition that is within the control of either the entity or the counterparty, this must be accounted for as a cancellation. The Group has not entered into share-based payment schemes with non-vesting conditions attached and, therefore, does not expect significant implications on its accounting for share-based payments.

HKFRS 3 introduces a number of changes in the accounting for business combinations that will impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs, and future reported results. The changes introduced by the revised HKFRS 3 must be applied prospectively and will affect future acquisitions and transactions with minority interests.

HKFRS 8, which will replace HKAS 14 *Segment Reporting*, specifies how an entity should report information about its operating segments, based on information about the components of the entity that is available to the chief operating decision maker for the purposes of allocating resources to the segments and assessing their performance. The standard also requires the disclosure of information about the products and services provided by the segments, the geographical areas in which the Group operates, and revenue from the Group’s major customers. The Group expects to adopt HKFRS 8 from 1 April 2009.

HK(IFRIC)-Int 12 requires an operator under public-to-private service concession arrangements to recognise the consideration received or receivable in exchange for the construction services as a financial asset and/or an intangible asset, based on the terms of the contractual arrangements. HK(IFRIC)-Int 12 also addresses how an operator shall apply existing HKFRSs to account for the obligations and the rights arising from service concession arrangements by which a government or a public sector entity grants a contract for the construction of infrastructure used to provide public services and/or for the supply of public services. As the Group currently has no such arrangements, the interpretation is unlikely to have any financial impact on the Group.

HK(IFRIC)-Int 13 requires that loyalty award credits granted to customers as part of a sales transaction are accounted for as a separate component of the sales transaction. The consideration received in the sales transaction is allocated between the loyalty award credits and the other components of the sale. The amount allocated to the loyalty award credits is determined by reference to their fair value and is deferred until the awards are redeemed or the liability is otherwise extinguished.

HK(IFRIC)-Int 14 addresses how to assess the limit under HKAS 19 *Employee Benefits* on the amount of a refund or a reduction in future contributions in relation to a defined benefit scheme that can be recognised as an asset, in particular, when a minimum funding requirement exists.

As the Group currently has no customer loyalty award credits and defined benefit scheme, HK(IFRIC)-Int 13 and HK(IFRIC)-Int 14 are not applicable to the Group and therefore are unlikely to have any financial impact on the Group.

## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **Subsidiaries**

A subsidiary is an entity whose financial and operating policies the Company controls, directly or indirectly, so as to obtain benefits from its activities.

The results of subsidiaries are included in the Company's income statement to the extent of dividends received and receivable. The Company's interests in subsidiaries are stated at cost less any impairment losses.

### **Impairment of non-financial assets**

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs to sell, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than certain financial assets is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such impairment loss is credited to the income statement in the period in which it arises.

### **Related parties**

A party is considered to be related to the Group if:

- (a) the party, directly or indirectly through one or more intermediaries, (i) controls, is controlled by, or is under common control with, the Group; (ii) has an interest in the Group that gives it significant influence over the Group; or (iii) has joint control over the Group;
- (b) the party is an associate;
- (c) the party is a jointly-controlled entity;
- (d) the party is a member of the key management personnel of the Group or its parent;
- (e) the party is a close member of the family of any individual referred to in (a) or (d); or
- (f) the party is an entity that is controlled, jointly controlled or significantly influenced by or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e).

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Property, plant and equipment and depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment, and where the cost of the item can be measured reliably, the expenditure is capitalised as an additional cost of that asset or as a replacement.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Buildings	2%
Leasehold improvements	Over the lease terms
Plant and machinery	9% to 25%
Computer equipment	20% to 30%
Furniture, fixtures and equipment	18% to 25%
Motor vehicles	20% to 30%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately.

Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at each balance sheet date.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statement in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

### Intangible assets

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each balance sheet date.

Trademarks with definite useful lives are stated at cost less any impairment losses and are amortised on the straight-line basis over their useful lives of 5 to 15 years.

## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)*

### **Leases**

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessee, rentals payable under the operating leases are charged to the income statement on the straight-line basis over the lease terms.

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms.

### **Investments and other financial assets**

Financial assets in the scope of HKAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

The Group assess whether a contract contains an embedded derivative when the Group first becomes a party to it and assess whether an embedded derivative is required to be separated from the host contract when the analysis shows that the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required under the contract.

The Group determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at the balance sheet date.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are subsequently carried at amortised cost using the effective interest method less any allowance for impairment. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognised in the income statement when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

### *Held-to-maturity investments*

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Group has the positive intention and ability to hold to maturity. Held-to-maturity investments are subsequently measured at amortised cost less any allowance for impairment. Amortised cost is computed as the amount initially recognised minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initially recognised amount and the maturity amount. Gains and losses are recognised in the income statement when the investments are derecognised or impaired, as well as through the amortisation process.

**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)***Investments and other financial assets** *(Continued)**Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or are not classified in any of the other three categories. After initial recognition, available-for-sale financial assets are measured at fair value, with gains or losses recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the income statement. Interest earned is reported as interest income and is recognised in the income statement as "Other income" in accordance with the policy set out for "Revenue recognition" below. Losses arising from the impairment of such investments are recognised in the income statement as "Impairment losses on available-for-sale financial assets" and are transferred from the available-for-sale investment revaluation reserve.

*Fair value*

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business at the balance sheet date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument which is substantially the same; and a discounted cash flow analysis.

**Impairment of financial assets**

The Group assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

*Assets carried at amortised cost*

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through the use of an allowance account. The amount of the impairment loss is recognised in the income statement. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognised in the income statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

In relation to trade and bills receivables and other receivables, a provision for impairment is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor and significant changes in the technological, market economic or legal environment that have an adverse effect on the debtor) that the Group will not be able to collect all of the amounts due under the original terms of an invoice. The carrying amount of the receivables is reduced through the use of an allowance account. Impaired debts are derecognised when they are assessed as uncollectible.

**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)***Impairment of financial assets** *(Continued)**Available-for-sale financial assets*

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the income statement, is transferred from equity to the income statement. A provision for impairment is made for available-for-sale financial assets when there has been a significant or prolonged decline in fair value below its cost or where other objective evidence of impairment exists. The determination of what is “significant” or “prolonged” requires judgement. In addition, the Group evaluates other factors, such as the share price volatility. Impairment losses on equity instruments classified as available for sale are not reversed through the income statement.

**Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- the rights to receive cash flows from the asset have expired;
- the Group retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group’s continuing involvement is the amount of the transferred asset that the Group may repurchase, except in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, where the extent of the Group’s continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)*

### **Financial liabilities at amortised cost**

Financial liabilities, including trade and bills payables, other payables and an amount due to a related company, are initially stated at fair value less directly attributable transaction costs and are subsequently measured at amortised cost, using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost. The related interest expense is recognised within “finance costs” in the income statement.

Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the amortisation process.

### **Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the income statement.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

### **Cash and cash equivalents**

For the purpose of the consolidated cash flow statement, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group’s cash management.

For the purpose of the balance sheets, cash and cash equivalents comprise cash on hand and at banks, including term deposits, which are not restricted as to use.

### **Income tax**

Income tax comprises current and deferred tax. Income tax is recognised in the income statement, or in equity if it relates to items that are recognised in the same or a different period directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities.

Deferred tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)***Income tax** *(Continued)*

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Conversely, previously unrecognised deferred tax assets are reassessed at each balance sheet date and are recognised to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)***Revenue recognition**

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (a) from the sale of goods, when the significant risks and rewards of ownership have been transferred to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold; and
- (b) interest income, on an accrual basis using the effective interest method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

**Employee benefits***Pension schemes and other retirement benefits*

The Group operates a defined contribution Mandatory Provident Fund retirement benefits scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for those employees who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees' basic salaries and are charged to the income statement as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

The Group's subsidiaries established in Mainland China participate in defined contribution retirement plans managed by the local municipal government of the region where they operate. The relevant authorities of the local municipal government in the People's Republic of China ("PRC") undertake the retirement obligations of the Group's employees. The Group has no obligation for the payment of retirement benefits beyond the monthly contributions. The contribution payable is charged as an expense to the income statement as and when incurred.

According to the existing relevant regulations in Taiwan, a subsidiary of the Group incorporated in Taiwan is required to participate in the retirement plan or scheme operated by the government of Taiwan (the "Taiwan Scheme") for the provision of pension benefits to its employees. This Taiwan subsidiary is required to contribute a certain percentage of its payroll costs to the Taiwan Scheme to fund the benefits. Contributions under the Taiwan Scheme are charged to the income statement as they become payable in accordance with the rules of the Taiwan Scheme, and the outstanding payment of the contribution is reflected on the balance sheet.

The subsidiaries of the Group incorporated in Macau make monthly contributions to the social security fund managed by the relevant authority of the local government, which undertake the retirement obligations of the Group's employees. The Group has no obligation for payment of retirement benefits beyond the monthly contributions. The contribution payable is charged as an expense to the income statement as and when incurred.

**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)***Dividends**

Final and special dividends proposed by the directors are classified as a separate allocation of retained profits within the equity section of the balance sheet, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.

Interim and special interim dividends are simultaneously proposed and declared, because the memorandum and articles of association of the Company grant the directors the authority to declare such dividends. Consequently, interim and special interim dividends are recognised immediately as a liability when they are proposed and declared.

**Foreign currencies**

These financial statements are presented in Hong Kong dollars, which is the Company's functional and presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions are initially recorded using the functional currency rates ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rates of exchange ruling at the balance sheet date. All differences are taken to the income statement. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

The functional currencies of certain overseas subsidiaries are currencies other than the Hong Kong dollar. As at the balance sheet date, the assets and liabilities of these entities are translated into the presentation currency of the Company at the exchange rates ruling at the balance sheet date and, their income statements are translated into Hong Kong dollars at the weighted average exchange rates for the year. The resulting exchange differences are included in the exchange fluctuation reserve. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the income statement.

For the purpose of the consolidated cash flow statement, the cash flows of overseas subsidiaries are translated into Hong Kong dollars at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into Hong Kong dollars at the weighted average exchange rates for the year.

### **3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES**

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Judgements**

In the process of applying the Group's accounting policies, management has not made any significant judgement, apart from those involving estimations, which have significant effect on the amounts recognised in the financial statements.

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

##### *Estimation of useful lives of items of property, plant and equipment*

The management estimates the useful lives of items of property, plant and equipment when acquired based on the period over which the items of property, plant and equipment are expected to be available for use to the Group. The useful lives of items of property, plant and equipment are reviewed, and adjusted if appropriate, at each balance sheet date. The carrying value of property, plant and equipment at 31 March 2008 was HK\$50,699,000 (2007: HK\$31,009,000). Further details are included in note 14 to the financial statements.

##### *Impairment test of items of property, plant and equipment*

Management estimates the recoverable amount of items of property, plant and equipment when an indication of impairment exists. This requires an estimation of the value in use of the cash-generating units. Estimating the value in use requires the management to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. Changing the assumptions selected by management to determine the level of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test. The carrying value of property, plant and equipment at 31 March 2008 was HK\$50,699,000 (2007: HK\$31,009,000). Further details are included in note 14 to the financial statements.

##### *Deferred tax assets*

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 March 2008 was HK\$110,000 (2007: HK\$153,000). The amount of unrecognised tax losses at 31 March 2008 was HK\$2,426,000 (2007: HK\$5,710,000). Further details are included in note 20 to the financial statements.

**3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES** *(Continued)***Estimation uncertainty** *(Continued)**Impairment of trade and bills receivables*

The Group maintains an allowance for estimated losses arising from the inability of its customers to make the required payments. The Group makes its estimates based on the ageing of its trade and bills receivable balances, customers' creditworthiness, and historical write-off experience. If the financial condition of its customers is to deteriorate so that the actual impairment losses might be higher than expected, the Group will be required to revise the basis of making the allowance, and its future results would be affected. The carrying value of trade and bills receivables at 31 March 2008 was HK\$22,861,000 (2007: HK\$19,201,000). Further details are included in note 22 to the financial statements.

**4. SEGMENT INFORMATION**

Segment information is presented by way of two segment formats: (i) on a primary segment reporting basis, by geographical segment; and (ii) on a secondary segment reporting basis, by business segment.

Each of the Group's geographical segments represents a strategic business unit that offers products to customers located in different geographical areas which are subject to risks and returns that are different from those of the other geographic segments. The Group's customer-based geographical segments are as follows:

- (a) Hong Kong and Macau
- (b) Taiwan
- (c) Mainland China
- (d) Elsewhere

In determining the Group's geographical segments, revenues and assets are attributed to the segments based on the location of the customers. Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

With respect to the Group's secondary reporting by business segment, the Group has three business segments and each of them represents a strategic business unit that offers products and services which are subject to risks and returns that are different from those of the other business segments. The Group's business segments comprise:

- (a) Retail operation segment engages in retail business through the operations of the Group's retail outlets;
- (b) Wholesale operation segment engages in the sale of garments and accessories to customers for distribution; and
- (c) Franchise business segment engages in the sale of garments and accessories to the designated franchisees for their own operations of retail business in the designated locations.

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#### 4. SEGMENT INFORMATION (Continued)

##### (a) Geographical segments

The following tables present revenue, profit and certain asset, liability and expenditure information for the Group's geographical segments for the years ended 31 March 2008 and 2007.

Segment revenue:	Hong Kong and Macau		Taiwan		Mainland China		Elsewhere		Eliminations		Total	
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Sales to external customers	457,983	383,573	61,614	42,827	52,611	32,490	45,404	50,358	—	—	617,612	509,248
Intersegment sales	—	—	21,428	15,634	3,209	499	—	—	(24,637)	(16,133)	—	—
Total	457,983	383,573	83,042	58,461	55,820	32,989	45,404	50,358	(24,637)	(16,133)	617,612	509,248
<b>Segment results</b>	<b>73,820</b>	<b>59,259</b>	<b>12,761</b>	<b>1,170</b>	<b>12,085</b>	<b>14,244</b>	<b>7,296</b>	<b>11,277</b>	<b>—</b>	<b>—</b>	<b>105,962</b>	<b>85,950</b>
Bank interest income											2,188	2,236
Unallocated expenses											(28,766)	(21,424)
Finance costs											—	(236)
Profit before tax											79,384	66,526
Tax											(12,349)	(9,301)
Profit for the year											67,035	57,225

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**4. SEGMENT INFORMATION** (Continued)  
**(a) Geographical segments** (Continued)

	Hong Kong and Macau		Taiwan		Mainland China		Elsewhere		Total	
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
<b>Assets and liabilities</b>										
Segment assets	148,286	120,642	27,576	20,351	53,911	29,760	12,251	16,355	242,024	187,108
Unallocated assets									190,469	186,281
Total assets									432,493	373,389
Segment liabilities	44,906	18,898	1,987	1,455	15,029	6,215	1,678	2,051	63,600	28,619
Unallocated liabilities									4,922	14,954
Total liabilities									68,522	43,573
<b>Other segment information:</b>										
Capital expenditure	24,801	6,117	1,944	656	2,636	948	103	1,502	29,484	9,223
Unallocated capital expenditure									9,390	2,376
Total									38,874	11,599
Depreciation	8,682	8,438	1,476	878	917	83	197	117	11,272	9,516
Unallocated depreciation									2,433	2,040
Total									13,705	11,556
Loss on disposal/write-off of items of property, plant and equipment	931	690	—	—	—	—	—	—	931	690
Recognition of prepaid land lease payments	225	155	—	—	—	—	—	—	225	155
Write-off of intangible assets	2	—	—	—	4	—	—	—	6	—
Amortisation of intangible assets	77	62	34	23	31	53	302	214	444	352
Impairment/(write-back of provision for impairment) of trade and bills receivables	—	—	—	3,784	—	—	(12)	600	(12)	4,384

**4. SEGMENT INFORMATION** (Continued)**(b) Business segments**

The following tables present revenue and certain asset and expenditure information for the Group's business segments for the years ended 31 March 2008 and 2007.

	2008 HK\$'000	2007 HK\$'000
<b>Segment revenue:</b>		
Sales to external customers:		
Retail	<b>532,220</b>	429,021
Wholesale	<b>46,536</b>	51,497
Franchise	<b>38,856</b>	28,730
	<b>617,612</b>	509,248
<b>Other segment information:</b>		
Segment assets:		
Retail	<b>226,111</b>	160,714
Wholesale	<b>15,472</b>	21,620
Franchise	<b>441</b>	4,774
	<b>242,024</b>	187,108
Corporate and other unallocated assets	<b>190,469</b>	186,281
Total assets	<b>432,493</b>	373,389
Capital expenditure:		
Retail	<b>28,019</b>	7,256
Wholesale	<b>1,314</b>	444
Franchise	<b>151</b>	1,523
	<b>29,484</b>	9,223
Corporate and other unallocated amounts	<b>9,390</b>	2,376
Total capital expenditure	<b>38,874</b>	11,599

**5. REVENUE, OTHER INCOME AND GAINS**

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, after allowances for returns and trade discounts and sales tax during the year.

An analysis of revenue, other income and gains is as follows:

	Group	
	2008 HK\$'000	2007 HK\$'000
<u>Revenue</u>		
Sale of garment products and accessories	<b>617,612</b>	509,248
<u>Other income</u>		
Bank interest income	<b>2,188</b>	2,236
Others	<b>1,766</b>	2,594
	<b>3,954</b>	4,830
<u>Gains</u>		
Foreign exchange differences, net	<b>1,935</b>	101
	<b>5,889</b>	4,931

**6. PROFIT BEFORE TAX**

The Group's profit before tax is arrived at after charging/(crediting):

	Notes	2008 HK\$'000	2007 HK\$'000
Cost of inventories sold		<b>210,347</b>	172,785
Depreciation	14	<b>13,705</b>	11,556
Provision/(write-back of provision) for slow-moving inventories, net, included in cost of sales		<b>(5,994)</b>	11,795
Rental expenses under operating leases in respect of equipment:			
Minimum lease payments		<b>554</b>	185
Contingent rents		<b>67</b>	—
		<b>621</b>	185
Rental expenses under operating leases in respect of land and buildings:			
Minimum lease payments		<b>120,136</b>	87,313
Contingent rents		<b>18,905</b>	12,459
		<b>139,041</b>	99,772
Auditors' remuneration		<b>1,874</b>	1,721
Recognition of prepaid land lease payments	15	<b>225</b>	155
Employee benefits expense (excluding directors' remuneration (note 8)):			
Wages, salaries and other benefits		<b>105,516</b>	86,377
Pension scheme contributions*		<b>4,849</b>	3,913
		<b>110,365</b>	90,290
Other expenses:			
Loss on disposal/write-off of items of property, plant and equipment		<b>931</b>	690
Write-off of intangible assets	16	<b>6</b>	—
Amortisation of intangible assets	16	<b>444</b>	352
Impairment/(write-back of provision for impairment) of trade and bills receivables	22	<b>(12)</b>	4,384
Others		<b>—</b>	422
		<b>1,369</b>	5,848

\* At the balance sheet date, the Group had no forfeited contribution available to reduce its contributions to the pension schemes in future years (2007: Nil).

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**7. FINANCE COSTS**

	Group	
	2008 HK\$'000	2007 HK\$'000
Interest on bank loans wholly repayable within five years	—	211
Interest on bank overdrafts	—	3
Others	—	22
	—	236

**8. DIRECTORS' REMUNERATION**

Directors' remuneration for the year, disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance, is as follows:

	Group	
	2008 HK\$'000	2007 HK\$'000
Fees	360	360
Other emoluments:		
Salaries, allowances and benefits in kind	4,124	2,606
Performance related bonuses*	878	960
Pension scheme contributions	48	48
	5,050	3,614
	5,410	3,974

\* Certain executive directors of the Company are entitled to bonus payments which are determined based on the operating results of the Group.

**(a) Independent non-executive directors**

The fees paid to independent non-executive directors during the year are as follows:

	2008 HK\$'000	2007 HK\$'000
Mr. Chu To Ki	120	120
Mr. Mak Wing Kit	120	120
Dr. Wong Yun Kuen	120	120
	360	360

There were no other emoluments payable to the independent non-executive directors during the year (2007: Nil).

**8. DIRECTORS' REMUNERATION** (Continued)**(b) Executive directors**

	Fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Performance related bonuses HK\$'000	Pension scheme contributions HK\$'000	Total remuneration HK\$'000
2008					
Mr. Wong Yui Lam	—	1,200	200	12	1,412
Madam Tong She Man, Winnie	—	1,220	300	12	1,532
Madam Lee Yuk Ming	—	912	198	12	1,122
Mr. Yeung Yat Hang	—	792	180	12	984
	—	4,124	878	48	5,050
2007					
Mr. Wong Yui Lam	—	520	480	12	1,012
Madam Tong She Man, Winnie	—	520	480	12	1,012
Madam Lee Yuk Ming	—	900	—	12	912
Mr. Yeung Yat Hang	—	666	—	12	678
	—	2,606	960	48	3,614

There was no arrangement under which a director waived or agreed to waive any remuneration during the year (2007: Nil).

**9. FIVE HIGHEST PAID EMPLOYEES**

The five highest paid employees during the year included three (2007: two) executive directors, details of whose remuneration are set out in note 8 above. Details of the remuneration of the remaining two (2007: three) non-director, highest paid employees for the year are as follows:

	2008 HK\$'000	Group 2007 HK\$'000
Salaries, allowances and benefits in kind	2,100	1,755
Performance related bonuses	900	2,327
Pension scheme contributions	24	36
	3,024	4,118

**9. FIVE HIGHEST PAID EMPLOYEES** *(Continued)*

The number of non-director, highest paid employees whose remuneration fell within the following bands is as follows:

	<b>Number of employees</b>	
	<b>2008</b>	2007
HK\$1,000,001 to HK\$1,500,000	<b>1</b>	2
HK\$1,500,001 to HK\$2,000,000	<b>1</b>	1
	<b>2</b>	3

**10. TAX**

Hong Kong profits tax has been provided at the rate of 17.5% (2007: 17.5%) on the estimated assessable profits arising in Hong Kong during the year. Taxes on profits assessable elsewhere had been calculated at the rates of tax prevailing in the countries/jurisdictions in which the Group operates, based on existing legislation, interpretations and practices in respect thereof.

The PRC corporate income tax ("CIT") are applicable to the two (2007: four) subsidiaries located in Mainland China. Currently, one of them is entitled to tax holidays with a full exemption of CIT for the first two profit-making years, followed by a 50% reduction of CIT for the succeeding three years. The other PRC subsidiary is registered as a foreign invested enterprise in the area of Shenzhen Special Economic Zone and is eligible for a concessionary CIT rate. Accordingly, these subsidiaries are subject to the applicable CIT rate ranging from 15% to 18% during their financial year ended 31 December 2007.

On 16 March 2007, the National People's Congress approved the Corporate Income Tax Law of the PRC (the "New CIT Law"), which became effective from 1 January 2008. The New CIT Law introduces a wide range of changes which include, but are not limited to, the unification of the income tax rate for domestic-invested and foreign-invested enterprises at 25%. In addition, for those enterprises benefiting from lower preferential tax rates, such preferential rates will be gradually phased out by increasing them over the next five years. This change in income tax rate has directly increased the Group's effective tax rate prospectively from 1 January 2008.

The subsidiary in Taiwan is subject to income tax at the statutory tax rate of 25%. In addition, a further 10% income tax is charged on any undistributed earnings as at each calendar year end date for that subsidiary.

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**10. TAX** (Continued)

No Macau profits tax has been provided for a Macau subsidiary as this subsidiary was incorporated under the Macau Offshore Business Law and exempted from the Macau complementary tax pursuant to the Macau Special Administration Region's offshore law (2007: Nil).

	Group	
	2008 HK\$'000	2007 HK\$'000
Current tax — Hong Kong		
Provision for the year	<b>8,328</b>	10,785
Overprovision in prior years	<b>(279)</b>	(222)
Current tax — Elsewhere		
Provision for the year	<b>5,104</b>	1,659
Overprovision in prior years	—	(29)
Deferred tax credit (note 20)	<b>(804)</b>	(2,892)
<b>Total tax charge for the year</b>	<b>12,349</b>	9,301

A reconciliation of the tax expense applicable to profit before tax using the applicable rates for the countries/jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates, and a reconciliation of the applicable rates (i.e., the statutory tax rates) to the effective tax rates, are as follows:

**Group****2008**

	Hong Kong		Elsewhere		Total	
	HK\$'000	%	HK\$'000	%	HK\$'000	%
Profit before tax	<b>49,483</b>		<b>29,901</b>		<b>79,384</b>	
Tax at the statutory or applicable tax rates	<b>8,660</b>	<b>17.5</b>	<b>5,342</b>	<b>17.9</b>	<b>14,002</b>	<b>17.6</b>
Lower tax rate for specific provinces or local authority	—	—	<b>(51)</b>	<b>(0.2)</b>	<b>(51)</b>	<b>(0.1)</b>
Adjustments in respect of current tax of previous periods	<b>(279)</b>	<b>(0.6)</b>	—	—	<b>(279)</b>	<b>(0.3)</b>
Income not subject to tax	<b>(903)</b>	<b>(1.8)</b>	<b>(666)</b>	<b>(2.2)</b>	<b>(1,569)</b>	<b>(2.0)</b>
Expenses not deductible for tax	<b>171</b>	<b>0.3</b>	<b>4</b>	—	<b>175</b>	<b>0.2</b>
Temporary differences not recognised	<b>(65)</b>	<b>(0.1)</b>	<b>444</b>	<b>1.5</b>	<b>379</b>	<b>0.5</b>
Tax losses utilised from previous periods	<b>(313)</b>	<b>(0.6)</b>	—	—	<b>(313)</b>	<b>(0.4)</b>
Tax losses not recognised	<b>5</b>	—	—	—	<b>5</b>	—
<b>Tax charge at the Group's effective rate</b>	<b>7,276</b>	<b>14.7</b>	<b>5,073</b>	<b>17.0</b>	<b>12,349</b>	<b>15.5</b>

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**10. TAX** (Continued)  
Group (Continued)

2007

	Hong Kong		Elsewhere		Total	
	HK\$'000	%	HK\$'000	%	HK\$'000	%
Profit before tax	50,520		16,006		66,526	
Tax at the statutory or applicable tax rates	8,841	17.5	2,510	15.7	11,351	17.1
Adjustments in respect of current tax of previous periods	(222)	(0.4)	(29)	(0.2)	(251)	(0.4)
Income not subject to tax	(656)	(1.3)	(2,388)	(14.9)	(3,044)	(4.6)
Expenses not deductible for tax	280	0.5	86	0.5	366	0.5
Temporary differences not recognised	152	0.3	(342)	(2.1)	(190)	(0.3)
Tax losses utilised from previous periods	(31)	(0.1)	—	—	(31)	—
Tax losses not recognised	1,100	2.2	—	—	1,100	1.7
Tax charge/(credit) at the Group's effective rate	9,464	18.7	(163)	(1.0)	9,301	14.0

**11. PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT**

The consolidated profit attributable to equity holders of the parent for the year ended 31 March 2008 includes a profit of HK\$45,642,000 (2007: HK\$26,177,000) which has been dealt with in the financial statements of the Company (note 28(b)).

**12. DIVIDENDS**

	2008 HK\$'000	2007 HK\$'000
Interim — HK2.5 cents (2007: HK2.5 cents) per ordinary share	<b>8,986</b>	8,766
Proposed final — HK5.0 cents (2007: HK 3.0 cents) per ordinary share	<b>17,973</b>	10,783
Proposed special — HK6.0 cents (2007: HK5.5 cents) per ordinary share	<b>21,567</b>	19,770
	<b>48,526</b>	39,319

The proposed final and proposed special dividends for the current year are subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

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### 13. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic earnings per share amounts is based on the profit for the year attributable to ordinary equity holders of the parent of HK\$67,035,000 (2007: HK\$57,225,000) and the weighted average number of ordinary shares in issue during the year of 359,450,000 (2007: 351,951,918).

Diluted earnings per share amounts have not been presented as no diluting events existed during the years ended 31 March 2008 and 2007.

### 14. PROPERTY, PLANT AND EQUIPMENT

#### Group

	Buildings improvements HK\$'000	Leasehold improvements HK\$'000	Plant and machinery HK\$'000	Computer equipment HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
<b>31 March 2008</b>							
At 31 March 2007 and 1 April 2007:							
Cost	13,117	32,597	3,201	7,207	12,125	2,323	70,570
Accumulated depreciation and impairment	(715)	(22,605)	(614)	(5,196)	(8,553)	(1,878)	(39,561)
Net carrying amount	12,402	9,992	2,587	2,011	3,572	445	31,009
At 1 April 2007, net of accumulated depreciation and impairment	12,402	9,992	2,587	2,011	3,572	445	31,009
Additions	1,421	22,590	816	2,407	6,440	—	33,674
Depreciation provided during the year	(313)	(9,013)	(417)	(1,315)	(2,490)	(157)	(13,705)
Disposals	—	(684)	(83)	(25)	(162)	—	(954)
Exchange realignment	—	226	349	37	63	—	675
At 31 March 2008, net of accumulated depreciation and impairment	13,510	23,111	3,252	3,115	7,423	288	50,699
At 31 March 2008:							
Cost	14,538	48,561	4,324	9,471	17,420	2,323	96,637
Accumulated depreciation and impairment	(1,028)	(25,450)	(1,072)	(6,356)	(9,997)	(2,035)	(45,938)
Net carrying amount	13,510	23,111	3,252	3,115	7,423	288	50,699

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**14. PROPERTY, PLANT AND EQUIPMENT** (Continued)**Group**

31 March 2007	Buildings HK\$'000	Leasehold improvements HK\$'000	Plant and machinery HK\$'000	Computer equipment HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
At 1 April 2006:							
Cost	13,046	31,709	2,365	6,559	10,906	2,127	66,712
Accumulated depreciation and impairment	(447)	(19,986)	(350)	(4,222)	(7,042)	(2,030)	(34,077)
Net carrying amount	12,599	11,723	2,015	2,337	3,864	97	32,635
At 1 April 2006, net of accumulated depreciation and impairment	12,599	11,723	2,015	2,337	3,864	97	32,635
Additions	71	6,473	799	886	1,877	515	10,621
Depreciation provided during the year	(268)	(7,802)	(273)	(1,126)	(1,920)	(167)	(11,556)
Disposals	—	(461)	(31)	(92)	(263)	—	(847)
Exchange realignment	—	59	77	6	14	—	156
At 31 March 2007, net of accumulated depreciation and impairment	12,402	9,992	2,587	2,011	3,572	445	31,009
At 31 March 2007:							
Cost	13,117	32,597	3,201	7,207	12,125	2,323	70,570
Accumulated depreciation and impairment	(715)	(22,605)	(614)	(5,196)	(8,553)	(1,878)	(39,561)
Net carrying amount	12,402	9,992	2,587	2,011	3,572	445	31,009

At 31 March 2008, certain of the Group's buildings with an aggregate net book value of approximately HK\$6,598,000 (2007: HK\$6,742,000) were pledged to secure general banking facilities granted to the Group.

**15. PREPAID LAND LEASE PAYMENTS**

	Group	
	2008 HK\$'000	2007 HK\$'000
Carrying amount at 1 April	7,329	7,484
Additions	5,016	—
Recognised during the year (note 6)	(225)	(155)
Carrying amount at 31 March	12,120	7,329
Current portion	(255)	(155)
Non-current portion	11,865	7,174

The leasehold land are held under medium term leases and are situated in Hong Kong and Macau.

At 31 March 2008, certain of the Group's prepaid land lease payments with an aggregate net carrying value of approximately HK\$3,421,000 (2007: HK\$3,495,000) were pledged to secure general banking facilities granted to the Group.

**16. INTANGIBLE ASSETS****Group**

	Trademarks	
	2008 HK\$'000	2007 HK\$'000
At 1 April:		
Cost	3,294	2,396
Accumulated amortisation and impairment	(1,396)	(1,124)
Net carrying amount	1,898	1,272
Cost at beginning of year, net of accumulated amortisation and impairment	1,898	1,272
Additions	184	978
Amortisation provided during the year (note 6)	(444)	(352)
Write-off during the year (note 6)	(6)	—
At 31 March	1,632	1,898
At 31 March:		
Cost	3,370	3,294
Accumulated amortisation and impairment	(1,738)	(1,396)
Net carrying amount	1,632	1,898

**17. INTERESTS IN SUBSIDIARIES**

	Company	
	2008 HK\$'000	2007 HK\$'000
Unlisted shares, at cost	<b>143,631</b>	143,631

The amounts due from and to subsidiaries included in the Company's current assets and current liabilities of HK\$147,197,000 (2007: HK\$128,137,000) and HK\$1,800,000 (2007: HK\$63,000), respectively, are unsecured, interest-free and repayable on demand. The carrying amounts of these balances approximate to their fair values.

Particulars of the principal subsidiaries are as follows:

Name	Place of incorporation/ registration and operations	Nominal value of issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Bauhaus Investments (BVI) Limited*	British Virgin Islands	Ordinary US\$200	100	—	Investment holding
Bauhaus Holdings Limited	Hong Kong	Non-voting deferred HK\$2 and ordinary HK\$2	—	100	Trading of garments and accessories
Tough Jeans Retail Limited	Hong Kong	Ordinary HK\$2	—	100	Trading of garments and accessories
Tough Jeans Limited	Hong Kong	Non-voting deferred HK\$5 and ordinary HK\$2	—	100	Trading of garments and accessories
Bauhaus Retail (Macau) Limited*	Macau	Ordinary MOP25,000	—	100	Trading of garments and accessories
Tough Jeans Macao Commercial Offshore Limited	Macau	Ordinary MOP100,000	—	100	Trading of garments and accessories
包豪氏企業有限公司	Taiwan	NT\$500,000	—	100	Trading of garments and accessories

**17. INTERESTS IN SUBSIDIARIES** (Continued)

Name	Place of incorporation/ registration and operations	Nominal value of issued ordinary/ registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Wide World Development Limited	Hong Kong	Ordinary HK\$1	—	100	Trading of garments and accessories
Eighty Twenty Products Limited	Hong Kong	Ordinary HK\$1	—	100	Trading of garments and accessories
Eighty Twenty Retail Limited	Hong Kong	Ordinary HK\$1	—	100	Trading of garments and accessories
強韜貿易(深圳)有限公司*#	PRC/ Mainland China	RMB12,000,000	—	100	Trading of garments and accessories
汕頭市包浩斯服飾製品有限公司*#	PRC/ Mainland China	RMB20,000,000	—	100	Manufacture of garments and accessories
Bauhaus Property Limited	Hong Kong	Ordinary HK\$2	—	100	Property holding
Bauhaus Management Limited	Hong Kong	Ordinary HK\$1,000,000	—	100	Provision for management services

\* The statutory financial statements of these subsidiaries were not audited by Ernst & Young Hong Kong or other member firm of the Ernst & Young global network.

# These subsidiaries are registered as wholly-foreign-owned enterprises under the PRC law.

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

**18. AVAILABLE-FOR-SALE FINANCIAL ASSET**

	Group	
	2008 HK\$'000	2007 HK\$'000
Time deposit, at fair value	3,900	3,900
Current portion	(3,900)	—
Non-current portion	—	3,900

During the year, no gain or loss of the Group's available-for-sale financial asset has been recognised directly in equity (2007: Nil).

The time deposit has a maturity date of 31 October 2008. The full principal amount of HK\$3,900,000 will be repaid on maturity date, subject to early repayment at the bank's option. Interest income is charged at a rate determined with reference to The London InterBank Offered Rate ("LIBOR") times the number of calendar days in the relevant period on which the LIBOR is within a pre-determined range. The fair value of the available-for-sale financial asset has been estimated using a valuation technique based on the prevailing market interest rate. The directors believe that the estimated fair value resulting from such valuation technique, which is recorded directly in the consolidated balance sheet, is reasonable, and that it is the most appropriate value at the balance sheet date.

**19. HELD-TO-MATURITY DEBT SECURITIES**

	Group	
	2008 HK\$'000	2007 HK\$'000
Unlisted bonds, at amortised cost	1,679	—

These unlisted bonds have an aggregate nominal value of RMB1,500,000, bear interests ranging from 3% to 3.35% per annum and will mature between 2009 and 2010. The amortised costs of the held-to-maturity debt securities have been computed as the amount initially recognised minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initially recognised amount and the maturity amount.

31 March 2008

**20. DEFERRED TAX****Group***Deferred tax assets*

	<b>Decelerated tax depreciation</b>	<b>Losses available for offsetting against future taxable profits</b>	<b>Provision for unrealised profit on inventories</b>	<b>Other provisions</b>	<b>Total</b>
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April 2006	1,639	184	2,340	—	4,163
Deferred tax credited/ (charged) to the income statement during the year*	305	(31)	760	1,792	2,826
At 31 March 2007 and 1 April 2007	1,944	153	3,100	1,792	6,989
Deferred tax credited/ (charged) to the income statement during the year*	145	(43)	900	(35)	967
Exchange realignment	—	—	—	126	126
At 31 March 2008	2,089	110	4,000	1,883	8,082

*Deferred tax liabilities*

	<b>Accelerated tax depreciation</b>
	HK\$'000
At 1 April 2006	748
Deferred tax credited to the income statement during the year*	(66)
At 31 March 2007 and 1 April 2007	682
Deferred tax charged to the income statement during the year*	163
At 31 March 2008	845

\* The total deferred tax credited to the consolidated income statement during the year amounted to HK\$804,000 (2007: HK\$2,892,000) (note 10).

**20. DEFERRED TAX** *(Continued)*

At the balance sheet date, the Group had tax losses arising in Hong Kong of HK\$2,426,000 (2007: HK\$5,710,000) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. Deferred tax assets have not been recognised in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

At the balance sheet date, there were no unrecognised deferred tax liabilities for taxes that would be payable on the unremitted earnings of certain of the Group's subsidiaries as the Group has no liability to additional tax should such amounts be remitted.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

**21. INVENTORIES**

	<b>Group</b>	
	<b>2008</b> <b>HK\$'000</b>	2007 HK\$'000
Raw materials	<b>22,274</b>	16,995
Work in progress	<b>6,584</b>	2,227
Finished goods	<b>83,302</b>	79,026
	<b>112,160</b>	98,248

**22. TRADE AND BILLS RECEIVABLES**

	<b>Group</b>	
	<b>2008</b>	2007
	<b>HK\$'000</b>	HK\$'000
Trade and bills receivables	<b>26,921</b>	23,585
Impairment	<b>(4,060)</b>	(4,384)
	<b>22,861</b>	19,201

Retail sales are made on cash terms or by credit card with very short credit terms. Wholesale and franchise sales are made to customers with general credit terms ranging from 30 days to 60 days, except for certain well-established customers with a long business relationship with the Group, where the terms are extended. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are regularly reviewed by senior management of the Group. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group's bills receivable are normally settled on 30-day to 60-day terms. Trade and bills receivables are non-interest-bearing.

An aged analysis of the trade and bills receivables as at the balance sheet date, based on the invoice date and net of provisions, is as follows:

	<b>Group</b>	
	<b>2008</b>	2007
	<b>HK\$'000</b>	HK\$'000
Within 90 days	<b>22,422</b>	18,170
91 to 180 days	<b>396</b>	1,031
181 to 365 days	<b>43</b>	—
	<b>22,861</b>	19,201

The movements in provision for impairment of trade and bills receivables are as follows:

	<b>Group</b>	
	<b>2008</b>	2007
	<b>HK\$'000</b>	HK\$'000
At 1 January	<b>4,384</b>	—
Exchange realignment	<b>276</b>	—
Impairment losses recognised/(reversed) (note 6)	<b>(12)</b>	4,384
Amount written off as uncollectible	<b>(588)</b>	—
	<b>4,060</b>	4,384

**22. TRADE AND BILLS RECEIVABLES** (Continued)

Included in the above provision for impairment of trade and bills receivables is a provision for individually impaired trade receivables of HK\$4,060,000 (2007: HK\$4,384,000) with a carrying amount of HK\$4,060,000 (2007: HK\$4,384,000). The individually impaired trade and bills receivables relate to customers that were in financial difficulties and only a portion of the receivables is expected to be recovered. The Group does not hold any collateral or other credit enhancements over these balances.

The aged analysis of the trade and bills receivables that are not considered to be impaired is as follows:

	Group	
	2008 HK\$'000	2007 HK\$'000
Neither past due nor impaired	20,654	14,905
Less than 3 months past due	2,167	4,296
3 to less than 12 months past due	40	—
	<b>22,861</b>	19,201

Receivables that are neither past due nor impaired relate to a large number of diversified customers for which there is no recent history of default.

Receivables that are past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral or other credit enhancements over these balances.

**23. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES**

	Group		Company	
	2008 HK\$'000	2007 HK\$'000	2008 HK\$'000	2007 HK\$'000
Prepayments	10,967	5,135	139	137
Deposits and other receivables	7,377	5,981	8	—
	<b>18,344</b>	11,116	<b>147</b>	137

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there is no recent history of default. The carrying amounts of deposits and other receivables approximate to their fair values.

**24. CASH AND CASH EQUIVALENTS**

	Group		Company	
	2008 HK\$'000	2007 HK\$'000	2008 HK\$'000	2007 HK\$'000
Cash and bank balances	<b>102,722</b>	105,497	<b>382</b>	2,262
Non-pledged time deposits with original maturity of less than three months when acquired	<b>52,263</b>	55,602	<b>46,083</b>	55,602
Cash and cash equivalents	<b>154,985</b>	161,099	<b>46,465</b>	57,864

At the balance sheet date, the cash and bank balances of the Group denominated in Renminbi ("RMB") amounted to approximately HK\$30,412,000 (2007: HK\$25,189,000). The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective time deposit rates. The bank balances and time deposits are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and cash equivalents approximate to their fair values.

**25. TRADE AND BILLS PAYABLES**

An aged analysis of the trade and bills payables as at the balance sheet date, based on the invoice date, is as follows:

	Group	
	2008 HK\$'000	2007 HK\$'000
Within 90 days	<b>16,654</b>	9,194
91–180 days	<b>176</b>	346
181–365 days	<b>179</b>	13
Over 365 days	<b>42</b>	—
	<b>17,051</b>	9,553

The trade payables are non-interest-bearing and are normally settled on 30-day to 60-day terms. The carrying amounts of trade and bills payables approximate to their fair values.

**26. OTHER PAYABLES AND ACCRUALS**

Other payables are non-interest-bearing and are normally settled on 30-day to 60-day terms. The carrying amounts of other payables approximate to their fair values.

**27. SHARE CAPITAL****Shares**

	Company	
	2008 HK\$'000	2007 HK\$'000
Authorised: 2,000,000,000 ordinary shares of HK\$0.1 each	<b>200,000</b>	200,000
Issued and fully paid: 359,450,000 ordinary shares of HK\$0.1 each	<b>35,945</b>	35,945

The movement in the share capital were as follows:

	Company	
	Number of ordinary shares of HK\$0.1 each	Nominal value of ordinary shares HK'000
Issued:		
At 1 April 2006	350,650,000	35,065
Issue of shares	8,800,000	880
As at 31 March 2007, 1 April 2007 and 31 March 2008	359,450,000	35,945

Pursuant to the written resolution passed on 5 February 2007, 8,800,000 shares of HK\$0.1 each were issued at a price of HK\$1.30 per share for a total cash consideration, before expenses, of HK\$11,440,000.

**27. SHARE CAPITAL** *(Continued)***Share options**

On 22 April 2005, the Company adopted a share option scheme (the "Scheme") for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Scheme include the Company's directors, including independent non-executive directors, other employees of the Group, suppliers of goods or services to the Group, customers of the Group, any consultants, advisers, managers or officers of the Group, and the Company's shareholders. The Scheme will remain in force for 10 years from the date of its adoption.

The maximum number of unexercised share options currently permitted to be granted under the Scheme is an amount equivalent, upon their exercise, to 10% of the shares of the Company in issue at any time. The maximum number of shares issuable under share options to each eligible participant in the Scheme within any 12-month period is limited to 1% of the shares of the Company in issue at any time. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting.

Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors (excluding any independent non-executive director who is the proposed grantee). In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time and with an aggregate value (based on the closing price of the Company's shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders' approval in advance in a general meeting.

The offer of a grant of share options may be accepted within 28 days from the date of offer, upon payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determinable by the directors, and commences after a certain vesting period and ends on a date which is not later than 10 years from the date of offer of the share options or the expiry date of the Scheme, if earlier.

The exercise price of the share options is determinable by the directors, but may not be less than the highest of (i) the nominal value of a share; (ii) the Stock Exchange closing price of the Company's shares on the date of offer of the share options; and (iii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of offer.

As at the date of this report, no option has been granted or agreed to be granted pursuant to the Scheme.

**28. RESERVES****(a) Group**

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity on page 40 of this Annual Report.

The Group's contributed surplus as at 31 March 2008 and 2007 comprised (i) waiver of an amount of HK\$2,046,000 due to a company owned by a controlling shareholder of the Group arising from the purchases of goods by the Group during the year ended 31 March 2002; and (ii) the difference of HK\$1,836,000 between the nominal value of the shares of the subsidiaries acquired pursuant to the group reorganisation which amounted to approximately HK\$1,936,000, and the share capital of the Company of HK\$100,000; (iii) a transfer of HK\$3,875,000 from the share premium account, which arose from the group reorganisation; and (iv) net off the distribution of a special interim dividend totalling HK\$7,013,000 during the year ended 31 March 2006.

In accordance with the relevant regulations applicable to wholly-foreign-owned enterprises in Mainland China and entities incorporated under the Macau Offshore Business Law, a portion of the profits of the Company's subsidiaries which are registered in the PRC and Macau have been transferred to the reserve funds which are restricted as to use.

**(b) Company**

		Share		Contributed surplus**	Proposed dividends	Retained profits	Total equity
Notes	Issued capital	premium account	surplus**				
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April 2006		35,065	77,447	136,518	21,916	51,778	322,724
Profit for the year		—	—	—	—	26,177	26,177
Issue of shares	27	880	10,560	—	—	—	11,440
Share issue expenses		—	(132)	—	—	—	(132)
Final 2006 dividend declared		—	—	—	(9,117)	—	(9,117)
Special 2006 dividend declared		—	—	—	(12,799)	—	(12,799)
Interim 2007 dividend	12	—	—	—	—	(8,766)	(8,766)
Proposed final 2007 dividend	12	—	—	—	10,783	(10,783)	—
Proposed special 2007 dividend	12	—	—	—	19,770	(19,770)	—
At 31 March 2007 and 1 April 2007		35,945	87,875	136,518	30,553	38,636	329,527
Profit for the year		—	—	—	—	45,642	45,642
Final 2007 dividend declared		—	—	—	(30,553)	—	(30,553)
Interim 2008 dividend	12	—	—	—	—	(8,986)	(8,986)
Proposed final 2008 dividend	12	—	—	—	17,973	(17,973)	—
Proposed special 2008 dividend	12	—	—	—	21,567	(21,567)	—
At 31 March 2008		35,945	87,875*	136,518*	39,540	35,752*	335,630

\* These reserve accounts comprise the reserves of HK\$260,145,000 (2007: HK\$263,029,000) in the balance sheet of the Company.

\*\* The Company's contributed surplus comprises the excess of the fair value of the shares of the subsidiary acquired pursuant to the group reorganisation which amounted to HK\$143,631,000 and the nominal value of the Company's shares issued in exchange for HK\$100,000; net of the distribution of a special interim dividend totalling HK\$7,013,000 during the year ended 31 March 2006.

**29. CONTINGENT LIABILITIES**

At the balance sheet date, contingent liabilities not provided for in the financial statements were as follows:

	Group	
	2008 HK\$'000	2007 HK\$'000
Bank guarantees given in lieu of utility and property rental deposits	<b>6,790</b>	4,907

**30. OPERATING LEASE ARRANGEMENTS**

The Group, as lessee, leases its retail shops and certain of its warehouses under operating lease arrangements with lease terms ranging from one to ten years.

At the balance sheet date, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	2008 HK\$'000	2007 HK\$'000
Within one year	<b>129,921</b>	88,512
In the second to fifth years, inclusive	<b>168,172</b>	59,296
Over five years	<b>5,876</b>	—
	<b>303,969</b>	147,808

The operating lease rentals of certain retail shops are based on the higher of a fixed rental and contingent rent based on the sales of the retail shops pursuant to the terms and conditions as set out in the respective rental agreements. As the future sales of these retail shops could not be estimated reliably, the relevant contingent rent has not been included above and only the minimum lease commitment has been included in the above table.

**31. COMMITMENTS**

In addition to the operating lease commitments detailed in note 30 above, the Group had capital commitments in respect of the acquisition of items of property, plant and equipment of HK\$1,785,000 (2007: Nil) contracted, but not provided for in the financial statements as at 31 March 2008.

**32. RELATED PARTY TRANSACTIONS**

- (a) In addition to the transactions detailed elsewhere in these financial statements, the Group had the following transactions with related parties during the year:

	Notes	2008 HK\$'000	2007 HK\$'000
Computer system maintenance charges paid to a related company	(i)	1,051	1,289
Purchases of computer equipment from a related company	(ii)	1,172	1,200
Rental expenses paid to a related company	(iii)	198	198
Rental expenses paid to a key management personnel	(iii)	—	28

Notes:

- (i) The computer system maintenance charges paid to a related company were determined between the parties with reference to the actual staff costs incurred.
- (ii) The purchases of computer equipment from a related company were made at prices and conditions with reference to those offered by major suppliers of the Group.
- (iii) The rental expenses paid to a related company/key management personnel were determined between the parties with reference to the prevailing market rent.

The related company referred to in notes (i) and (ii) is a company controlled by a close family member of a director of the Company. The related company referred to in note (iii) is a company controlled by certain directors of the Company.

The above related party transactions also constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. The transaction with a key management personnel under (iii) above was terminated in the prior year.

**(b) Outstanding balance with a related party**

As disclosed in the consolidated balance sheet, the Group had outstanding advances payable to a related company of HK\$307,000 (2007: HK\$198,000) as at the balance sheet date. The balance is unsecured, interest-free and repayable on demand.

As at 31 March 2008, the related company was a company controlled by a close family member of a director of the Company.

As at 31 March 2007, the related company was a company controlled by certain directors of the Company.

- (c) All compensation of key management personnel of the Group is included in the notes on directors' remuneration and the five highest paid employees as set out respectively in notes 8 and 9 to the financial statements.

31 March 2008

**33. FINANCIAL INSTRUMENTS BY CATEGORY**

The carrying amounts of each of the categories of financial instruments as at the balance sheet date are as follows:

**2008****Financial assets**

	Group			Total HK\$'000
	Loans and sale receivables	Available-for- sale financial assets	Held-to- maturity investments	
	HK\$'000	HK\$'000	HK\$'000	
Available-for-sale financial asset	—	3,900	—	3,900
Held-to-maturity debt securities	—	—	1,679	1,679
Financial assets included in rental, utility and other non-current deposits	42,303	—	—	42,303
Trade and bills receivables	22,861	—	—	22,861
Financial assets included in prepayments, deposits and other receivables	7,377	—	—	7,377
Cash and cash equivalents	154,985	—	—	154,985
	<b>227,526</b>	<b>3,900</b>	<b>1,679</b>	<b>233,105</b>

**Financial liabilities**

	Financial liabilities at amortised cost HK\$'000
Trade and bills payables	17,051
Financial liabilities included in other payables and accruals	10,263
Due to a related company	307
	<b>27,621</b>

31 March 2008

**33. FINANCIAL INSTRUMENTS BY CATEGORY** (Continued)

The carrying amounts of each of the categories of financial instruments as at the balance sheet date are as follows: (Continued)

**2007****Financial assets**

	<b>Loans and receivables</b>	<b>Group Available-for- sale financial assets</b>	<b>Total</b>
	HK\$'000	HK\$'000	HK\$'000
Available-for-sale financial asset	—	3,900	3,900
Financial assets included in rental, utility and other non-current deposits	28,393	—	28,393
Trade and bills receivables	19,201	—	19,201
Financial assets included in prepayments, deposits and other receivables	5,981	—	5,981
Cash and cash equivalents	161,099	—	161,099
	<b>214,674</b>	<b>3,900</b>	<b>218,574</b>

**Financial liabilities**

	<b>Financial liabilities at amortised cost</b>
	HK\$'000
Trade and bills payables	9,553
Financial liabilities included in other payables and accruals	4,994
Due to a related company	198
	<b>14,745</b>

**33. FINANCIAL INSTRUMENTS BY CATEGORY** (Continued)

The carrying amounts of each of the categories of financial instruments as at the balance sheet date are as follows: (Continued)

**Financial assets**

	Company	
	2008	2007
	Loans and receivables	Loans and receivables
	HK\$'000	HK\$'000
Due from subsidiaries	147,197	128,137
Financial assets included in prepayments, deposits and other receivables	8	—
Cash and cash equivalents	46,465	57,864
	<b>193,670</b>	186,001

**Financial liabilities**

	Company	
	2008	2007
	Financial liabilities at amortised cost	Financial liabilities at amortised cost
	HK\$'000	HK\$'000
Due to subsidiaries	1,800	63
Other payables	4	3
	<b>1,804</b>	66

**34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Group's principal financial instruments other than financial assets, comprise cash and time deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade and bills receivables and trade and bills payables, which arise directly from its operations.

It is, and has been, throughout the year under review, the Group's policy that no trading in financial instruments shall be undertaken.

**34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** *(Continued)*

The main risks arising from the Group's financial instruments are foreign currency risk, credit risk and liquidity risk. The Group does not have any written financial risk management policies and guidelines. However, the board of directors meets periodically to analyse and formulate measures to manage the Group's exposure to these risks. Generally, the Group introduces conservative strategies on its financial risk management. As the Group's exposure to these risks is kept to a minimum, the Group has not used any derivatives or other financial instruments for hedging purposes. The directors review and agree policies for managing each of these risks and they are summarised as follows:

**Foreign currency risk**

The Group has transactional currency exposures. Such exposures arise from sales or purchases by operating units in currencies other than the units' functional currency. As transactions denominated in currencies other than the functional currency are minimal, the exposure to foreign currency risk is not considered significant.

The following table demonstrates the sensitivity at the balance sheet date to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) and the Group's equity.

	Increase/(decrease) in exchange rate %	Increase/ (decrease) in profit before tax HK\$'000	Increase/ (decrease) in equity HK\$'000
<b>2008</b>			
If Hong Kong dollar weakens against RMB	<b>1</b>	<b>761</b>	<b>761</b>
If Hong Kong dollar strengthens against RMB	<b>1</b>	<b>(761)</b>	<b>(761)</b>
<b>2007</b>			
If Hong Kong dollar weakens against RMB	1	451	451
If Hong Kong dollar strengthens against RMB	1	(451)	(451)

**Credit risk**

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

With respect to the credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents, held-to-maturity debt securities, an available-for-sale financial asset and other receivables, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral.

**34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** (Continued)**Credit risk** (Continued)

Further quantitative data in respect of the Group's exposure to credit risk arising from trade and bills receivables are disclosed in note 22 to the financial statements.

**Liquidity risk**

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., trade and bills receivables) and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank's credit facilities. The Group's policy is to minimise borrowings.

The maturity profile of the Group's financial liabilities as at the balance sheet date, based on the contracted undiscounted payments, is as follows:

*Group*

	On demand HK\$'000	2008 Less than 3 months HK\$'000	Total HK\$'000
Trade and bills payables	1,068	15,983	17,051
Other payables	9,685	578	10,263
Due to a related company	307	—	307
	<b>11,060</b>	<b>16,561</b>	<b>27,621</b>
		2007	
	On demand HK\$'000	Less than 3 months HK\$'000	Total HK\$'000
Trade and bills payables	259	9,294	9,553
Other payables	4,994	—	4,994
Due to a related company	198	—	198
	5,451	9,294	14,745

*Company*

	2008 On demand HK\$'000	2007 On demand HK\$'000
Due to subsidiaries	1,800	63
Other payables	4	3
	<b>1,804</b>	<b>66</b>

**34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** *(Continued)***Capital management**

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes during the years ended 31 March 2008 and 31 March 2007.

The Group monitors capital using a current ratio, which is total current assets divided by total current liabilities. The Group's policy is to keep the current ratio above 1. The current ratios as at the balance sheet dates were as follows:

	2008 HK\$'000	2007 HK\$'000
Total current assets	314,278	292,024
Total current liabilities	67,677	42,891
Current ratio	4.6	6.8

**35. COMPARATIVE AMOUNTS**

Certain comparative amounts disclosed in the segment information have been reclassified to conform with the current year's presentation and accounting treatment.

**36. APPROVAL OF THE FINANCIAL STATEMENTS**

The financial statements were approved and authorised for issue by the board of directors on 15 July 2008.