

TEN YEAR OPERATING SUMMARY

	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
HOTEL AND PROPERTY PERFORMANCE										
The Peninsula Hong Kong*										
Occupancy rate	70%	57%	71%	77%	80%	79%	69%	57%	62%	56%
Average room rate (HK\$)	3,816	3,796	4,095	3,774	3,228	2,872	2,659	2,337	2,670	2,749
RevPAR (HK\$)	2,660	2,182	2,927	2,892	2,592	2,271	1,836	1,332	1,655	1,527
The Peninsula Shanghai* (opened October 2009)										
Occupancy rate	63%	42%								
Average room rate (HK\$)	2,830	2,209								
RevPAR (HK\$)	1,778	926								
The Peninsula Beijing*										
Occupancy rate	46%	34%	50%	63%	67%	66%	58%	49%	63%	63%
Average room rate (HK\$)	1,409	1,354	2,116	1,664	1,436	1,219	1,008	845	691	671
RevPAR (HK\$)	650	457	1,065	1,048	958	806	589	414	434	420
The Peninsula New York										
Occupancy rate	67%	62%	64%	75%	74%	75%	76%	67%	65%	66%
Average room rate (HK\$)	5,570	5,317	6,338	6,326	5,458	4,902	4,137	3,900	3,958	3,839
RevPAR (HK\$)	3,727	3,317	4,048	4,771	4,066	3,655	3,145	2,613	2,565	2,519
The Peninsula Chicago (opened June 2001)										
Occupancy rate	59%	54%	65%	72%	72%	71%	72%	64%	51%	30%
Average room rate (HK\$)	2,965	2,987	3,670	3,641	3,398	2,947	2,490	2,437	2,338	2,371
RevPAR (HK\$)	1,762	1,623	2,395	2,638	2,449	2,087	1,781	1,560	1,197	719
The Peninsula Beverly Hills										
Occupancy rate	72%	61%	80%	85%	83%	83%	84%	81%	78%	78%
Average room rate (HK\$)	5,147	5,032	5,364	5,017	4,523	4,091	3,634	3,250	3,121	3,184
RevPAR (HK\$)	3,699	3,072	4,275	4,242	3,772	3,395	3,046	2,633	2,439	2,471
The Peninsula Tokyo* (opened September 2007)										
Occupancy rate	65%	60%	63%	57%						
Average room rate (HK\$)	3,861	3,584	3,759	3,853						
RevPAR (HK\$)	2,522	2,148	2,380	2,206						
The Peninsula Bangkok										
Occupancy rate	49%	48%	65%	70%	71%	72%	77%	66%	73%	73%
Average room rate (HK\$)	1,398	1,502	1,714	1,708	1,424	1,293	1,155	1,056	986	889
RevPAR (HK\$)	688	725	1,119	1,201	1,010	935	893	697	718	646
The Peninsula Manila										
Occupancy rate	69%	57%	55%	75%	66%	78%	69%	62%	59%	48%
Average room rate (HK\$)	1,036	974	1,133	1,005	737	630	606	562	627	815
RevPAR (HK\$)	719	555	626	752	484	493	420	349	370	390

Notes:

* All of the average room rates and RevPAR shown above do not include undistributed service charge. Service charge is levied and recorded as revenue in Hong Kong at the rate of 10%, in mainland China at 15% and in Tokyo at 10%.

Occupancy rates are based on the total number of rooms at each hotel.

TEN YEAR OPERATING SUMMARY

	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
HOTEL AND PROPERTY PERFORMANCE										
Quail Lodge Resort, USA (accommodation closed from November 2009)										
Occupancy rate	N/A	56%	64%	71%	65%	61%	54%	28%	54%	58%
Average room rate (HK\$)	N/A	1,787	2,014	2,062	2,190	2,297	2,288	2,214	1,871	1,962
RevPAR (HK\$)	N/A	1,006	1,298	1,462	1,431	1,393	1,229	624	1,014	1,136
The Repulse Bay Apartments										
Occupancy rate	92%	88%	94%	92%	91%	82%	77%	74%	77%	89%
Average monthly yield per square foot (HK\$)	36	37	39	35	33	27	25	25	29	33
The Landmark, Vietnam										
Occupancy rate – Residential	85%	93%	99%	99%	97%	94%	95%	94%	94%	87%
Average monthly yield per square foot (HK\$)	18	21	21	18	17	16	16	15	15	14
Occupancy rate – Office	98%	98%	100%	100%	99%	95%	98%	100%	100%	98%
Average monthly yield per square foot (HK\$)	26	32	26	22	19	17	16	16	15	15
St. John's Building										
Occupancy rate	97%	93%	99%	99%	99%	90%	87%	78%	83%	97%
Average monthly yield per square foot (HK\$)	37	35	33	25	21	15	15	14	17	21
The Peak Tower										
Occupancy rate	100%	99%	100%	100%	72%	31%	100%	100%	98%	100%
Average monthly yield per square foot (HK\$)	72	60	60	56	29	6	28	23	25	24
Peak Tram										
Patronage ('000)	5,385	4,862	5,006	4,939	4,430	3,923	4,107	3,092	3,714	3,504
Average fare (HK\$)	17	16	16	16	15	14	14	14	14	14
Employee Numbers (31 December)										
Hotel	5,526	5,489	5,239	5,138	4,601	4,334	4,814	4,748	4,918	4,974
Property	339	339	339	329	316	307	297	306	315	326
Miscellaneous	1,090	998	1,056	1,027	1,004	981	955	946	984	1,072
Total employees	6,955	6,826	6,634	6,494	5,921	5,622	6,066	6,000	6,217	6,372

Note:

Occupancy rates are based on the total number of rooms or space available at each operation.