1. WHO CAN APPLY FOR HONG KONG OFFER SHARES

You can apply for the Hong Kong Offer Shares available for subscription by the public on a **WHITE** or **YELLOW** Application Form if you or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are outside the United States;
- are not a U.S. person (as defined in Regulation S); and
- are not a legal or natural person of the PRC (except those who have complied with all relevant PRC laws and regulations in relation to such application, including but not limited to qualified domestic institutional investors).

You can also apply for Employee Reserved Shares if you satisfy the above criteria and you are also an Eligible Employee.

If the applicant is a firm, the application must be in the names of the individual members, not the firm's name. If the applicant is a body corporate, the application form must be stamped with the Company chop (bearing the Company name) and signed by a duly authorised officer, who must state his or her representative capacity.

If an application is made by a person duly authorised under a valid power of attorney, we and the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Sole Sponsor and the Underwriters, and our or their respective agents or nominee, each severally as our agent, may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of the attorney. We and the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Sole Sponsor and the Underwriters, and their respective agents or nominee, each severally as our agent, will have full discretion to reject or accept any application, or to accept only part of any application, without having to give any reasons for any rejection or acceptance.

The number of joint applicants may not exceed four (except for applications made using the **PINK** Application Form(s) where no joint application will be permitted).

The Hong Kong Offer Shares and the Employee Reserved Shares are not available to existing beneficial owners of Shares or of shares of any of the subsidiaries of the Company, the Directors or their respective associates or any other connected persons the Company or persons who will become our connected persons immediately upon completion of the Global Offering.

The Company, the Sole Global Coordinator, or the designated **White Form eIPO** Service Provider (where applicable) or their respective agents have full discretion to reject or accept any application, in full or in part, without assigning any reason.

2. CHANNELS OF APPLYING FOR THE HONG KONG OFFER SHARES

You may apply for the Hong Kong Offer Shares by using one of the following channels:

- using a WHITE or YELLOW Application Form;
- applying through the White Form eIPO service at www.eipo.com.hk; or
- electronically instructing HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf.

In addition, Eligible Employees may also make an application for the Employee Reserved Shares using a **PINK** Application Form.

Except where you are a nominee, you or your joint applicant(s) may only make one application (whether individually or jointly) by applying on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or to the designated **White Form eIPO** Service Provider (individual applicant only).

3. WHICH APPLICATION CHANNEL YOU SHOULD USE

(a) WHITE Application Forms

Use a **WHITE** Application Form if you want the Hong Kong Offer Shares to be registered in your own name.

(b) White Form eIPO

Instead of using a **WHITE** Application Form, you may apply for the Hong Kong Offer Shares by means of the **White Form eIPO** service by submitting an application online through the designated website at **www.eipo.com.hk**. In addition to any other requirements, you must also:

- have a valid Hong Kong identity card number; and
- be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the **White Form eIPO** service if you are an individual applicant. Corporations or joint applicants may not apply by means of the **White Form eIPO**. Use the **White Form eIPO** service if you want the Shares to be registered in your own name.

(c) YELLOW Application Forms

Use a **YELLOW** Application Form if you want the Hong Kong Offer Shares to be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account.

(d) Giving electronic application instructions to HKSCC via CCASS

Instead of using a **YELLOW** Application Form, you may electronically instruct HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf via CCASS. Any Hong Kong Offer Shares allocated to you will be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account.

(e) PINK Application Forms

Use a **PINK** Application Form if you are an Eligible Employee applying for the Employee Reserved Shares under the Employee Preferential Offering, and want the Employee Reserved Shares to be registered in your own name and want your application to be given preferential treatment. Any application made on a **PINK** Application Form for more than 250,000 Shares will be rejected. You may not apply on behalf of other person(s) as a nominee.

4. WHERE TO COLLECT THE APPLICATION FORMS

(a) You can collect a **WHITE** Application Form and a prospectus during normal business hours from 9:00 a.m. on Tuesday, 13 November 2012 until 12:00 noon on Friday, 16 November 2012 from:

any of the following Hong Kong Underwriters:

SBI E2-Capital Financial Services Limited

Haitong International Securities Company Limited	25/F New World Tower 16-18 Queen's Road Central Hong Kong
UOB Kay Hian (Hong Kong) Limited	15/F Aon China Building 29 Queen's Road Central Hong Kong
China Galaxy International Securities (Hong Kong) Co., Limited	Units 3501-7, 35/F, Cosco Tower Grand Millennium Plaza 183 Queen's Road Central Hong Kong
Luk Fook Securities (HK) Limited	Units 505-6, 5/F Low Block, Grand Millennium Plaza 181 Queen's Road Central Hong Kong
RaffAello Securities (HK) Limited	3/F, Plaza 168 No. 166-168, Des Voeux Road, Central Hong Kong

Unit A2, 32/F, United Centre

95 Queensway Hong Kong

any of the following branches of Bank of China (Hong Kong) Limited:

Branch Name Branch Address

Hong Kong Island

Bank of China Tower Branch

North Point (King's Centre)

Branch

3/F, 1 Garden Road

193-209 King's Road, North Point

Kowloon

Prince Edward Branch 774 Nathan Road, Kowloon

Kwun Tong Plaza Branch G1 Kwun Tong Plaza, 68 Hoi Yuen Road,

Kwun Tong

Humphrey's Avenue Branch 4-4A Humphrey's Avenue, Tsim Sha Tsui

New Territories

Sheung Shui Branch Securities

Services Centre

136 San Fung Avenue, Sheung Shui

any of the following branches of Bank of Communications Co., Ltd. Hong Kong Branch:

Branch Name Branch Address

Hong Kong Island

Hong Kong Branch

20 Pedder Street, Central

Wanchai Sub-Branch

G/F, 32-34 Johnston Road

New Territories

Tuen Mun Sub-Branch Shop 7-8, G/F, Castle Peak Lin Won Building,

2-4 Yan Ching Street

or any of the following branches of Wing Lung Bank Limited:

Branch Name Branch Address

Hong Kong Island

Head Office 45 Des Voeux Road, Central

Branch Name Branch Address

Kowloon

Mongkok Branch B/F Wing Lung Bank Centre,

636 Nathan Road

New Territories

Shatin Plaza Branch 21 Shatin Centre Street

- (b) You can collect a **YELLOW** Application Form and a prospectus during normal business hours from 9:00 a.m. on Tuesday, 13 November 2012 until 12:00 noon on Friday, 16 November 2012 from:
 - the Depository Counter of HKSCC at 2nd Floor, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong; or
 - your broker, who may have **YELLOW** Application Forms and this Prospectus available.
- (c) Each Eligible Employee can collect a **PINK** Application Form and this Prospectus during normal business hours from 9:00 a.m. on Tuesday, 13 November 2012 until 4:00 p.m. on Thursday, 15 November 2012 from our headquarters and principal place of business in Hong Kong at 5/F Yan Hing Centre, 9-13 Wong Chuk Yeung Street, Fotan, New Territories, Hong Kong.

5. WHEN AND WHERE TO APPLY FOR THE HONG KONG OFFER SHARES

(a) WHITE or YELLOW Application Forms

Completed **WHITE** or **YELLOW** Application Forms, with a cheque or banker's cashier order attached, must be lodged by 12:00 noon on Friday, 16 November 2012, or, if the application lists are not open on that day, by the time and date stated in the sub-paragraph headed "(f) Effect of bad weather conditions on the opening of the application lists" below.

Your completed **WHITE** or **YELLOW** Application Forms, with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving banks listed under the paragraph headed "Where to collect the Application Forms" in this section at the following times:

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Tuesday, 13 November 2012 - 9:00 a.m. to 5:00 p.m.

Wednesday, 14 November 2012 - 9:00 a.m. to 5:00 p.m.

Thursday, 15 November 2012 - 9:00 a.m. to 5:00 p.m.

Friday, 16 November 2012 - 9:00 a.m. to 12:00 noon
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(b) PINK Application Form

Completed **PINK** Application Forms, with payment attached, must be returned to the Company secretary at our headquarters and principal place of business in Hong Kong at 5/F Yan Hing Centre, 9-13 Wong Chuk Yeung Street, Fotan, New Territories, Hong Kong by 4:00 p.m. on Thursday, 15 November 2012.

(c) White Form eIPO

You may submit your application to the designated **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk from 9:00 a.m. on Tuesday, 13 November 2012 until 11:30 a.m. on Friday, 16 November 2012 or such later time as described under the sub-paragraph below headed "(f) Effect of bad weather conditions on the opening of the application lists" (24 hours daily, except on the last application day). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Friday, 16 November 2012, the last application day, or, if the application lists are not open on that day, then by the time and date stated in the sub-paragraph headed "(f) Effect of bad weather conditions on the opening of the application lists" below.

You will not be permitted to submit your application to the designated **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.

(d) Electronic applications instructions to HKSCC

CCASS Clearing Participants and CCASS Custodian Participants can input **electronic application instructions** via CCASS at the following times:

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Tuesday, 13 November 2012 - 9:00 a.m. to 8:30 p.m. (1)
Wednesday, 14 November 2012 - 8:00 a.m. to 8:30 p.m. (1)
Thursday, 15 November 2012 - 8:00 a.m. to 8:30 p.m. (1)
Friday, 16 November 2012 - 8:00 a.m. (1) to 12:00 noon
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Note:

(1) These times may be subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants.

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on Tuesday, 13 November 2012 until 12:00 noon on Friday, 16 November 2012 (24 hours daily, except the last application day).

The latest time for inputting your **electronic application instructions** via CCASS (if you are a CCASS Participant) is 12:00 noon on Friday, 16 November 2012 or if the application lists are not open on that day, by the time and date stated in the sub-paragraph headed "(f) Effect of bad weather conditions on the opening of the application lists" below.

(e) Application lists

The application lists will open from 11:45 a.m. to 12:00 noon on Friday, 16 November 2012, except as provided in the sub-paragraph headed "(f) Effect of bad weather conditions on the opening of the application lists" below.

No proceedings will be taken on applications for the Hong Kong Offer Shares and no allocation of any such Shares will be made until after the closing of the application lists.

(f) Effect of bad weather conditions on the opening of the application lists

The application lists will not be open in relation to the Hong Kong Public Offering if there is:

- a tropical cyclone warning signal number 8 or above; or
- a "black" rainstorm warning signal,

in force in Hong Kong at any time between 9:00 a.m. and 12:00 on Friday, 16 November 2012, or if there are similar extraneous factors as are acceptable to the Stock Exchange. Instead, they will be open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have any of the above warning or other similar extraneous factors at any time between 9:00 a.m. and 12:00 noon in Hong Kong.

If the application lists do not open and close on Friday, 16 November 2012 or if there is a tropical cyclone warning signal number 8 or above or a "black" rainstorm warning signal in force in Hong Kong on the other dates mentioned in the section headed "Expected Timetable," such dates mentioned in the section headed "Expected Timetable" may be affected. An announcement will be made in such event.

6. HOW TO APPLY BY USING A WHITE OR YELLOW OR PINK APPLICATION FORM

- (a) Obtain a WHITE or YELLOW or PINK Application Form.
- (b) You should read the instructions in this Prospectus and the relevant Application Form carefully. If you do not follow the instructions, your application is liable to be rejected and returned by ordinary post together with the accompanying cheque or banker's cashier order to you (or the first-named applicant in the case of joint applicants) at your own risk to the address stated on your Application Form.

- (c) Decide how many Hong Kong Offer Shares (or Employee Reserved Shares) you want to purchase. Calculate the amount you must pay in accordance with the table of numbers and payments set out in the Application Forms on the basis of the maximum Offer Price of HK\$2.00 per Share, plus brokerage fee of 1%, the SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%. The WHITE and YELLOW Application Forms have tables showing the exact amount payable for numbers of shares applied for up to 2,376,000 Shares. The PINK Application Form has a table showing the exact amount payable for numbers of shares applied for up to 250,000 Employee Reserved Shares.
- (d) Complete the Application Form in English save as otherwise indicated and sign it. Only written signatures will be accepted. Applications made by corporations, whether on their own behalf, or on behalf of other persons, must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, whose representative capacity must be stated. If you are applying for the benefit of someone else, you, rather than that person, must sign the Application Form. If it is a joint application, all applicants must sign it. If your application is made through a duly authorised attorney, we and the Sole Sponsor (or their respective agents or nominees) may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney.
- (e) Each Application Form must be accompanied by either a separate cheque or a banker's cashier order, which must be stapled to the Application Form.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- not be post-dated;
- be drawn on your Hong Kong dollar bank account with a licensed bank in Hong Kong;
- show your account name, which must either be pre-printed on the cheque, or be endorsed at the back by person authorised by the bank. This account name must be the same as the name on the Application Form. If it is a joint application (except for applications made using the PINK Application Form(s) where no joint application is permitted), the account name must be the same as the name of the first-named applicant;
- be made payable to "Bank of China (Hong Kong) Nominees Limited –
 Casablanca Public Offer";
- be crossed "Account Payee Only"; and

• match the amount set out under the column headed "Amount payable on application HK\$" in the table headed "Number of Shares that may be applied for and payments" in the Application Form with the corresponding number of Hong Kong Offer Shares applied for in the application.

Your application may be rejected if your cheque does not meet all these requirements or is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must:

- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application (except for applications made using the PINK Application Form(s) where no joint application is permitted), the name on the back of the banker's cashier order must be the same as the name of the first-named joint applicant;
- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "Bank of China (Hong Kong) Nominees Limited Casablanca Public Offer";
- be crossed "Account Payee Only"; and
- match the amount set out under the column headed "Amount payable on application HK\$" in the table headed "Number of Shares that may be applied for and payments" in the Application Form with the corresponding number of Hong Kong Offer Shares applied for in the application.

Your application may be rejected if your banker's cashier order does not meet all these requirements.

- (f) If you are applying for Shares using a **WHITE** or **YELLOW** Application Form, you should lodge your Application Form in one of the collection boxes by the time and at one of the locations, as respectively referred to in sub-paragraphs 4(a) and 4(b) above.
- (g) If you are applying for Employee Reserved Shares using a **PINK** Application Form, you should return your Application Form to the Company Secretary at the headquarters and principal place of business in Hong Kong at 5/F Yan Hing Centre, 9-13 Wong Chuk Yeung Street, Fotan, New Territories, Hong Kong by 4:00 p.m. on Thursday, 15 November 2012.

- (h) The right is reserved to present all or any remittance for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Friday, 16 November 2012. We will not give you a receipt for your payment. We will keep any interest accrued on your application monies (up until, in the case of monies to be refunded, the date of despatch of refund checks). The right is also reserved to retain any share certificate(s) and/or any surplus application monies or refunds pending clearance of your check or banker's cashier order.
- (i) Multiple or suspected multiple applications will be rejected. Please see the paragraph headed "How many applications you can make" in this section of this Prospectus.
- (j) In order for the **YELLOW** Application Forms to be valid:

You, as the applicant(s), must complete the form and sign on the first page of the Application Form. Only written signature will be accepted.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):
 - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its CCASS Participant I.D. in the appropriate box on the YELLOW Application Form.
- If you are applying as an individual CCASS Investor Participant:
 - you must fill in your full name and your Hong Kong Identity Card number; and
 - you must insert your CCASS Participant I.D. in the appropriate box.
- If you are applying as a joint individual CCASS Investor Participant:
 - you must insert all joint CCASS Investor Participants' names and the Hong Kong Identity Card numbers of all joint CCASS Investor Participants; and
 - you must insert your CCASS Participant I.D. in the appropriate box.

- If you are applying as a corporate CCASS Investor Participant:
 - you must insert your company name and your company's Hong Kong business registration number; and
 - you must fill in your CCASS Participant I.D. and stamp your company chop (bearing your company's name) in the appropriate box.

Incorrect or incomplete details of the CCASS Participant or CCASS Participant I.D. or other similar matters may render the application invalid.

- (k) Nominees who wish to submit separate applications in their names on behalf of different beneficial owners are requested to designate on each Application Form in the box marked "For nominees" an account number or some other identification code for each beneficial owner.
- (1) If you apply for the Employee Reserved Shares using a **PINK** Application Form, you are deemed to:
 - (i) warrant that, in making such application, you are an Eligible Employee; and
 - (ii) have not made more than one application using a PINK Application Form.

Supplemental information

If any supplement to this Prospectus is issued, applicant(s) who have already submitted a WHITE, YELLOW or PINK Application Form may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of this Prospectus as supplemented.

7. TERMS AND CONDITIONS OF AN APPLICATION

By completing and submitting an Application Form or an application through the **White Form eIPO** service, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee for and on behalf of any person for whom you act as agent or nominee shall be deemed to:

• **instruct** and **authorise** us, the Sole Global Coordinator, the Joint Bookrunners or the Joint Lead Managers (or their agents or nominees) as our agent to do on your behalf all things necessary to register any Hong Kong Offer Shares (or Employee Reserved Shares) allotted to you in your name as required by the Articles and otherwise to give effect to the arrangements described in this Prospectus and the **White Form eIPO** Application;

- undertake to sign all documents and to do all things necessary to enable you (or HKSCC Nominees, as the case may be) to be registered as the holder of the Hong Kong Offer Shares (or Employee Reserved Shares) to be allocated to you, and as required by the Articles, and otherwise to give effect to the arrangements described in this Prospectus and the Application Form(s);
- **confirm** that you have received and read a copy of this Prospectus and you have only relied on the information and representations in this Prospectus in making your application and will not rely on any other information and representations save as set out in any supplement to this Prospectus;
- agree that we, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners, the Joint Lead Managers and the Underwriters, our or their respective directors, officers, employees, partners, agents, advisors, or any other parties involved in the Global Offering are liable only for the information and representations contained in this Prospectus and any supplement thereto;
- **agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not revoke it because of an innocent misrepresentation or other than as provided in this Prospectus;
- (if the application is made for your own benefit) warrant that such application is the only application which will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider via the White Form eIPO service (other than an application (if any) made on a PINK Application Form by you in the capacity of an Eligible Employee);
- (if you are an agent or nominee for another person) warrant and undertake that such application is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or to the White Form eIPO Service Provider via the White Form eIPO service (other than an application (if any) made on a PINK Application Form by you in the capacity of an Eligible Employee), and that you are duly authorised to submit such application as that other person's agent or nominee;
- (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
- undertake and confirm that, you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not indicated an interest for or apply or taken up and will not indicate an interest for or apply or take up any of the International Placing Shares nor otherwise have participated or will participate in the International Placing;

- **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- agree to disclose to us, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Sole Sponsor, the Hong Kong Underwriters, the Hong Kong Share Registrar, the receiving bank(s), and/or their respective advisors and agents any personal data and any information which they require about you or the person(s) for whose benefit you have made this application;
- **agree** with us and each of our Shareholders, and we agree with each of our Shareholders, to observe and comply with the Companies Ordinance, the Companies Law, the Memorandum and the Articles;
- **agree** with us and each of our Shareholders that our Shares are freely transferable by the holders thereof;
- authorise us to enter into a contract on your behalf with each of our Directors and
 officers whereby each such Director and officer undertakes to observe and comply
 with his or her obligations to Shareholders as stipulated in the Memorandum and the
 Articles;
- **agree** that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by us;
- represent, warrant and undertake that the Hong Kong Offer Shares (and the Employee Reserved Shares) have not been and will not be registered under the U.S. Securities Act and you (and any person for whose account or benefit you are acquiring the Hong Kong Offer Shares for), when completing and submitting the Application Form or applying through the White Form eIPO service, are outside the United States (as defined in Regulation S) and are not a U.S. person (as defined in Rule 902 of Regulation S);
- warrant the truth and accuracy of the information contained in your application;
- authorise us to place your name(s) (or the name of HKSCC Nominees, as the case may be) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares (or Employee Reserved Shares) allocated to you, and the Company and/or its agents to send any share certificate(s) (where applicable) and/or any refund cheque (where applicable) to you or (in case of joint applicants) the first-named applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (except that if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in the Application Form that you wish to collect your share certificate(s) (where applicable) and/or refund cheque(s) (where applicable) in person);

- understand that these declarations and representations will be relied upon by us, our Directors, the Sole Global Coordinator, the Sole Sponsor, the Joint Bookrunners, the Joint Lead Managers and the Underwriters in deciding whether or not to allocate any Hong Kong Offer Shares (or Employee Reserved Shares) in response to your application;
- **confirm** that you are aware of the restrictions on the Hong Kong Offer Shares described in this Prospectus;
- **confirm** that you have read the terms and conditions and application procedures set out in this Prospectus (and in the case of a **White Form eIPO** Application, additionally the **White Form eIPO** website (<u>www.eipo.com.hk</u>)) and agree to be bound by them;
- **undertake** and **agree** to accept the Hong Kong Offer Shares (or Employee Reserved Shares) applied for, or any lesser number allocated to you under your application;
- (if you are applying with a **YELLOW** Application Form and you are joint applicants, each of you jointly and severally) **agree** that:
 - (1) any Hong Kong Offer Shares allocated to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant in accordance with your election on the Application Form;
 - (2) each of HKSCC and HKSCC Nominees reserves the right: (a) not to accept any or part of such allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees or not to accept such allotted Hong Kong Offer Shares for deposit into CCASS; (b) to cause such allotted Hong Kong Offer Shares to be withdrawn from CCASS and transferred into your name (or, if you are a joint applicant, to the firstnamed applicant) at your own risk and costs; and (c) to cause such allotted Hong Kong Offer Shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the Share certificates for such allotted Hong Kong Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
 - (3) each of HKSCC and HKSCC Nominees may adjust the number of allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees;
 - (4) neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in this Prospectus and the Application Form;
 - (5) neither HKSCC nor HKSCC Nominees shall be liable to you in any way; and

• if the laws of any place outside Hong Kong are applicable to your application, agree and warrant that you have complied with all such laws and none of the Company, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, and the Underwriters nor any of their respective officers or advisors will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in this Prospectus, the White Form eIPO application and the White Form eIPO website (www.eipo.com.hk).

We, the Sole Sponsor, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and our or their respective directors, officers, employees, partners, agents, advisors, and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in such application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

8. HOW TO APPLY THROUGH THE WHITE FORM eIPO SERVICE

- (a) If you are an individual and meet the criteria set out in relation to applying for Hong Kong Offer Shares through the **White Form eIPO** service, you may apply through the **White Form eIPO** service by submitting an application through the designated website at www.eipo.com.hk. If you apply through the **White Form eIPO** service, the Shares will be issued in your own name.
- (b) Detailed instructions for application through the **White Form eIPO** service are set out on the designated website at www.eipo.com.hk. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the designated **White Form eIPO** Service Provider and may not be submitted to us.
- (c) In addition to the terms and conditions set out in this Prospectus, the designated White Form eIPO Service Provider may impose additional terms and conditions upon you for the use of the White Form eIPO service. Such terms and conditions are set out on the designated website at www.eipo.com.hk. You will be required to read, understand and agree to such terms and conditions in full prior to making any application.
- (d) By submitting an application to the designated **White Form eIPO** Service Provider through the **White Form eIPO** service (<u>www.eipo.com.hk</u>), you are deemed to have authorised the designated **White Form eIPO** Service Provider to transfer the details of your application to us and the Group's Hong Kong Share Registrar.

- (e) You may submit an application through the **White Form eIPO** service in respect of a minimum of 2,000 Hong Kong Offer Shares. Each electronic application instruction in respect of more than 2,000 Hong Kong Offer Shares must be in one of the numbers set out in the table in the Application Forms, or as otherwise specified on the designated website at **www.eipo.com.hk**.
- (f) You may submit your application to the designated **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk from 9:00 a.m. on Tuesday, 13 November 2012 until 11:30 a.m. on Friday, 16 November 2012 or such later time as described under the paragraph above headed "5. When and Where to Apply for the Hong Kong Offer Shares (f) Effect of bad weather conditions on the opening of the application lists" (24 hours daily, except on the last application day). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Friday, 16 November 2012, the last application day, or, if the application lists are not open on that day, then by the time and date stated in the sub-paragraph above headed "Effect of bad weather conditions on the last application day."
- (g) You will not be permitted to submit your application to the designated White Form eIPO Service Provider through the designated website at www.eipo.com.hk after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close. You should make payment for your application made through the White Form eIPO service in accordance with the methods and instructions set out in the designated website at www.eipo.com.hk. If you do not make complete payment of the application monies (including any related fees) on or before 12:00 noon on Friday, 16 November 2012, or such later time as described under the paragraph above headed "5. When and Where to Apply for the Hong Kong Offer Shares - (f) Effects of bad weather conditions on the opening of the application lists" in this Prospectus, the designated White Form eIPO Service Provider will reject your application and your application monies will be returned to you in the manner described in the designated website at www.eipo.com.hk.

Supplemental information

If any supplement to this Prospectus is issued, applicant(s) who have already submitted an electronic application instruction through the **White Form eIPO** service may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications through the **White Form eIPO** service that have been submitted remain valid and may be accepted. Subject to the above and below, an application once made through the **White Form eIPO** service is irrevocable and applicants shall be deemed to have applied on the basis of this Prospectus as supplemented.

Additional information

For the purposes of allocating Hong Kong Offer Shares, each applicant giving **electronic application instructions** through the **White Form eIPO** service to the **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk will be treated as an applicant.

If your payment of application monies is insufficient, or in excess of the required amount, having regard to the number of Hong Kong Offer Shares for which you have applied, or if your application is otherwise rejected, the designated **White Form eIPO** Service Provider may adopt alternative arrangements for the refund of monies to you. Please refer to the additional information provided by the designated **White Form eIPO** Service Provider on the designated website at **www.eipo.com.hk**.

Please note that internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through the White Form eIPO service (www.eipo.com.hk), you are advised not to wait until the last day for submitting applications in the Hong Kong Public Offering to submit your electronic application instructions. In the event that you have problems connecting to the designated website for the White Form eIPO service (www.eipo.com.hk), you should submit a WHITE Application Form. However, once you have submitted electronic application instructions and completed payment in full using the application reference number provided to you on the designated website, you will be deemed to have made an actual application and should not submit a WHITE Application Form. See the paragraph headed "How many applications you can make" in this section of this Prospectus.

Warning

The application for Hong Kong Offer Shares through the **White Form eIPO** service (<u>www.eipo.com.hk</u>) is only a facility provided by the designated **White Form eIPO** Service Provider to public investors. We, our Directors, the Sole Global Coordinator, the Underwriters and the **White Form eIPO** Service Provider take no responsibility for such applications, and provide no assurance that applications through the **White Form eIPO** service (<u>www.eipo.com.hk</u>) will be submitted to us or that you will be allotted any Hong Kong Offer Shares.

Environmental Protection

The obvious advantage of **White Form eIPO** is to save the use of paper via the self-serviced and electronic application process. Computershare Hong Kong Investor Services Limited, being the designated **White Form eIPO** Service Provider, will contribute HK\$2.0 for each "Casablanca Group Limited" **White Form eIPO** application submitted via www.eipo.com.hk to support the funding of "Source of DongJiang – Hong Kong Forest" project initiated by Friends of the Earth (HK).

9. HOW TO APPLY BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

- (a) CCASS Participants may give **electronic application instructions** via CCASS to HKSCC to apply for Hong Kong Offer Shares and to arrange payment of the money due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures.
- (b) If you are a CCASS Investor Participant, you may give **electronic application instructions** through the CCASS Phone System by calling 2979 7888 or CCASS Internet System at https://ip.ccass.com (according to the procedures contained in "An Operating Guide for Investor Participants" in effect from time to time). HKSCC can also input **electronic application instructions** for you if you go to:

Hong Kong Securities Clearing Company Limited

Customer Service Centre
2/F Infinitus Plaza
199 Des Voeux Road Central
Hong Kong

and complete an input request form.

Prospectuses are available for collection from the above address.

- (c) If you are not a CCASS Investor Participant, you may instruct your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for Hong Kong Offer Shares on your behalf.
- (d) You are deemed to have authorised HKSCC and/or HKSCC Nominees to transfer the details of your application whether submitted by you or through your CCASS Clearing Participant or CCASS Custodian Participant to us and the Hong Kong Share Registrar.
- (e) You may give **electronic application instructions** in respect of a minimum of 2,000 Hong Kong Offer Shares. Each electronic application instruction in respect of more than 2,000 Hong Kong Offer Shares must be in one of the numbers set out in the table in the Application Forms.

- (f) Where a WHITE Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares:
 - (i) HKSCC Nominees is only acting as nominee for those persons and shall not be liable for any breach of the terms and conditions of the **WHITE** Application Form or this Prospectus; and
 - (ii) HKSCC Nominees does the following things on behalf of each of such person:
 - agrees that the Hong Kong Offer Shares to be allotted shall be issued in the
 name of HKSCC Nominees and deposited directly into CCASS for the credit
 of the stock account of the CCASS Participant who has input electronic
 application instructions on that person's behalf or that person's CCASS
 Investor Participant stock account;
 - undertakes and agrees to accept the Hong Kong Offer Shares in respect of
 which that person has given electronic application instructions or any lesser
 number allocated to that person;
 - undertakes and confirms that that person has not indicated an interest for, applied for or taken up or indicated an interest for, any International Placing Shares under the International Placing nor otherwise participated in the International Placing;
 - (if the electronic application instructions are given for that person's own benefit) declares that only one set of electronic application instructions has been given for that person's benefit;
 - (if that person is an agent for another person) **declares** that that person has only given one set of **electronic application instructions** for the benefit of that other person and that person is duly authorised to give those instructions as that other person's agent;
 - understands that these declarations and undertakings will be relied upon by us, our Directors and the Joint Bookrunners in deciding whether or not to make any allotment of Hong Kong Offer Shares in respect of the electronic application instructions given by that person and that person may be prosecuted if he makes a false declaration;
 - authorises us to place the name of HKSCC Nominees on the Company's Hong Kong register of members as the holder of the Hong Kong Offer Shares allotted in respect of that person's electronic application instructions and to send share certificate(s) and/or refund monies in accordance with the arrangements separately agreed between us and HKSCC;

- **confirms** that that person has read the terms and conditions and application procedures set out in this Prospectus and agrees to be bound by them;
- **confirms** that that person has only relied on the information and representations in this Prospectus in giving that person's **electronic application instructions** or instructing that person's broker or custodian to give **electronic application instructions** on that person's behalf save as set out in any supplement to this Prospectus;
- **agrees** that we, the Sole Global Coordinator, the Joint Bookrunners, the Underwriters, our or their respective directors, officers, employees, partners, agents, advisors and any other parties involved in the Global Offering are liable only for the information and representations contained in this Prospectus and any supplement thereto;
- agrees to disclose that person's personal data to us, the Sole Global Coordinator, the Joint Bookrunners, the Hong Kong Share Registrar, the Underwriters receiving bank(s) and/or our or their respective agents and any information which they may require about that person;
- **agrees** (without prejudice to any other rights which that person may have) that once the application of HKSCC Nominees has been accepted, the application cannot be rescinded for innocent misrepresentation;
- agrees that any application made by HKSCC Nominees on behalf of that person pursuant to electronic application instructions given by that person is irrevocable before the expiration of the fifth Business Day after the time of opening of the application lists or such later date as the application lists may close as described under the sub-paragraph "5. When and Where to Apply for the Hong Kong Offer Shares – (f) Effect of bad weather on the opening of the application lists" above, such agreement to take effect as a collateral contract with us and to become binding when that person gives the instructions and such collateral contract to be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person before the expiration of the fifth day after the time of opening of the application lists except by means of one of the procedures referred to in this Prospectus. However, HKSCC Nominees may revoke the application before the fifth day after the time of opening of the application lists (excluding for this purpose any day which is a Saturday, Sunday or public holiday in Hong Kong) if a person responsible for this Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this Prospectus;
- **agrees** that once the application of HKSCC Nominees is accepted, neither that application nor that person's **electronic application instructions** can be revoked, and that acceptance of that application will be evidenced by the announcement of the results of the Hong Kong Public Offering published by us;

- agrees to the arrangements, undertakings and warranties specified in the
 participant agreement between that person and HKSCC, read with the General
 Rules of CCASS and the CCASS Operational Procedures, in respect of the
 giving of electronic application instructions relating to Hong Kong Offer
 Shares:
- agrees with us, for ourselves and for the benefit of each of the Group's Shareholders (and so that the Group will be deemed by the Group's acceptance in whole or in part of the application by HKSCC Nominees to have agreed, for themselves and on behalf of each of the Shareholders, with each CCASS Participant giving electronic application instructions) to observe and comply with the Companies Law, the Companies Ordinance and the Memorandum and the Articles:
- **agrees** with us (for ourselves and for the benefit of each of our Shareholders) that the shares are freely transferable by the holders thereof; and
- **agrees** that person's application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong.
- (g) If you are suspected of having made multiple applications or if more than one application is made for your benefit, the number of Hong Kong Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any electronic instructions to make an application for Hong Kong Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purpose of considering whether multiple applications have been made.
- (h) For the purpose of allocating Hong Kong Offer Shares, HKSCC Nominees shall not be treated as an applicant. Instead, each CCASS Participant who gives **electronic application instructions** or each person for whose benefit each such instruction is given shall be treated as an applicant.
- (i) The section of the Application Form entitled "Personal data" applies to any personal data held by the Sole Sponsor, the Company and the Hong Kong Share Registrar about you in the same way as it applies to personal data about applicants other than HKSCC Nominees.

For the avoidance of doubt, the Company and all other parties involved in the preparation of this Prospectus acknowledge that each CCASS Participant who gives, or causes to give, **electronic application instructions** is a person who may be entitled to compensation under section 40 of the Companies Ordinance.

Effect of giving electronic application instructions to HKSCC

By giving electronic application instructions to HKSCC or instructing your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give such instructions to HKSCC, you (and if you are joint applicants, each applicant jointly and severally) are deemed to do the following things. Neither HKSCC nor HKSCC Nominees will be liable to us or any other person in respect of the things mentioned below:

- **instruct** and **authorize** HKSCC to cause HKSCC Nominees (acting as nominee for the CCASS Participants) to apply for public offer shares on your behalf;
- instruct and authorize HKSCC to arrange payment of the issue price, brokerage, transaction levy and trading fee by debiting your designated bank account and, in the case of wholly or partly unsuccessful applications, refund the application money by crediting your designated bank account;
- **instruct** and **authorize** HKSCC to cause HKSCC Nominees to do on your behalf all the things which are to be done on your behalf in accordance with the white application form.

Warning

Application for Hong Kong Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. We, the Joint Bookrunners and any parties involved in the Global Offering take no responsibility for the application and provide no assurance that any CCASS Participant will be allocated any Hong Kong Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input instructions. If CCASS Investor Participants have problems in connecting to the CCASS Phone System or CCASS Internet System to submit electronic application instructions, they should either:

- (a) submit the WHITE or YELLOW Application Form (as appropriate); or
- (b) go to HKSCC's Customer Service Centre to complete an application instruction input request form before 12:00 noon on Friday, 16 November 2012 or such later time as described under the sub-paragraph headed "5. When and Where to Apply for the Hong Kong Offer Shares (f) Effect of bad weather conditions on the opening of the application lists" above.

10. HOW MANY APPLICATIONS YOU CAN MAKE

- (a) You may make more than one application for the Hong Kong Offer Shares only if:
 - you are a nominee, in which case you may make an application as a nominee by: (i) giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant); or (ii) lodging more than one WHITE or YELLOW Application Form in your own name on behalf of different beneficial owners. In the box on the WHITE or YELLOW Application Form marked "For nominees" you must include:
 - an account number; or
 - some other identification code,

for each beneficial owner (or, in the case of joint beneficial owners, for each such joint beneficial owner). If you do not include this information, the application will be treated as being made for your own benefit.

• If you are an Eligible Employee using a **PINK** Application Form, you may also make another application for the Hong Kong Offer Shares either on a **WHITE** or **YELLOW** Application Form or by way of giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or act through a CCASS Clearing or Custodian Participant) or submit an application through the **White Form eIPO** Service Provider through the designated **White Form eIPO** website.

Otherwise, multiple or suspected multiple applications will be rejected.

It will be a term and condition of all applications that by completing and delivering an Application Form or giving **electronic application instructions** to HKSCC or to the designated **White Form eIPO** Service Provider, you:

- (if the application is made for your own benefit) warrant that this is the only application which has been or will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider:
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that this is the only application which has or will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or to the designated **White Form eIPO** Service Provider, and that you are duly authorised to sign the Application Form (where applicable) as that other person's agent.

- (b) Save as referred to in sub-paragraph 10(a) above, all of your applications for the Hong Kong Offer Shares (including the part of the application made by HKSCC Nominees Limited acting on **electronic application instructions**) will be rejected as multiple applications if you, or you and your joint applicant(s) together or any of your joint applicants:
 - make more than one application (whether individually or jointly with others) on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing or Custodian Participant) or to the designated White Form eIPO Service Provider (other than an application (if any) made on a PINK Application Form by you in the capacity of an Eligible Employee);
 - apply both (whether individually or jointly with others) on one (or more)
 WHITE Application Form and one (or more)
 YELLOW Application Form or on one (or more)
 WHITE or YELLOW Application Form and give electronic application instructions to HKSCC via CCASS or to the designated White Form eIPO Service Provider (other than an application (if any) made on a PINK Application Form by you in the capacity of an Eligible Employee);
 - apply (whether individually or jointly with others) on one (or more) **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing or Custodian Participant) or to the designated **White Form eIPO** Service Provider for more than 50% of the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering after deducting 250,000 Hong Kong Offer Shares available for subscription by Eligible Employees using **PINK** Application Forms as referred to in the section headed "Structure of the Global Offering" in this Prospectus, being 2,376,000 Shares;
 - have applied for or taken up, or indicated an interest in applying for or taking up or have been or will be placed (including conditionally and/or provisionally) any International Placing Shares under the International Placing.
- (c) Save as referred to above, all of your applications for the Hong Kong Offer Shares will be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees Limited acting on **electronic application instructions**) unless you are an Eligible Employee who has made an application on a **PINK** Application Form. If an application is made by an unlisted company and:
 - (i) the principal business of that company is dealing in securities; and

(ii) you exercise statutory control over that company,

then the application will be deemed to be made for your benefit.

Unlisted company means a company with no equity securities listed on the Stock Exchange.

Statutory control in relation to a company means you:

- (i) control the composition of the board of directors of that company;
- (ii) control more than half of the voting power of that company; or
- (iii) hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profit or capital).
- (d) If you apply by means of **White Form eIPO**, once you complete payment in respect of any electronic application instruction given by you or for your benefit to the designated **White Form eIPO** Service Provider to make an application for Hong Kong Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction under **White Form eIPO** more than once and obtaining different application reference numbers without effecting full payment in respect of a particular reference number will not constitute an actual application.

If you are suspected of submitting more than one application through the **White** Form eIPO service by giving electronic application instructions through the designated website at www.eipo.com.hk and completing payment in respect of such electronic application instructions, or of submitting one application through the White Form eIPO service and one or more applications by any other means, all of your applications will be rejected.

11. HOW MUCH ARE THE HONG KONG OFFER SHARES AND EMPLOYEE RESERVED SHARES

The maximum offer price is HK\$2.00 per Share. You must also pay brokerage of 1.0%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%. This means that for one board lot of 2,000 Shares you will pay HK\$4,040.32. The WHITE, YELLOW and PINK Application Forms have tables showing the exact amount payable for the numbers of Shares as shown in the table.

You must pay the maximum Offer Price, brokerage, SFC transaction levy and the Stock Exchange trading fee in full upon application for Shares by a cheque or a banker's cashier order in accordance with the terms set out in the Application Forms (if you apply by an Application Form).

If your application is successful, brokerage is paid to participants of the Stock Exchange, and the SFC transaction levy and the Stock Exchange trading fee are paid to the Stock Exchange (in the case of the SFC transaction levy, collected by the Stock Exchange on behalf of the SFC).

For further details on the Offer Price, see the section headed "Structure of the Global Offering – Determination of the Offer Price" in this Prospectus.

12. RESULTS OF ALLOCATIONS

Announcement of the results of allocation in the Hong Kong Public Offering, including the level of applications in the Hong Kong Public Offering, the indication of the levels of interest under the International Placing, the level of applications of the Employee Preferential Offering, the basis of allotment of Hong Kong Offer Shares (and the Employee Reserved Shares) and the number of Hong Kong Offer Shares (and the Employee Reserved Shares) successfully applied for will be made available on the website of the Stock Exchange at www.hkexnews.hk and the website of the Company www.casablanca.com.hk on Thursday, 22 November 2012.

The results of allocation and the Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering (and the Employee Preferential Offering) will be available at the times and date and in the manner specified below:

- results of allocation for the Hong Kong Public Offering (and the Employee Preferential Offering) will be available from the website of the Stock Exchange at www.hkexnews.hk and the website of the Company at www.casablanca.com.hk by no later than Thursday, 22 November 2012;
- results of allocation for the Hong Kong Public Offering (and the Employee Preferential Offering) will be available from our designated results of allocation website at www.iporesults.com.hk on a 24-hour basis from 8:00 a.m. on Thursday, 22 November 2012 to midnight on Wednesday, 28 November 2012. The user will be required to key in the Hong Kong Identity Card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;
- results of allocation will be available from our Hong Kong Public Offering (and the Employee Reserved Shares) allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Offer Shares (or the Employee Reserved Shares) allocated to them, if any, by calling **2862 8669** between 9:00 a.m. and 10:00 p.m. from Thursday, 22 November 2012 to Sunday, 25 November 2012; and
- special allocation results booklets setting out the results of allocation will be available for inspection during opening hours of individual locations from Thursday, 22 November 2012 to Saturday, 24 November 2012 at all the receiving bank locations at the addresses set out in the paragraph headed "Where to collect the Application Forms" in this section above.

13. CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED HONG KONG OFFER SHARES OR EMPLOYEE RESERVED SHARES

Full details of the circumstances in which you will not be allotted Hong Kong Offer Shares or Employee Reserved Shares are set out in the notes attached to the Application Forms and in the electronic application instructions on the **White Form eIPO** service designated website at www.eipo.com.hk for applications made using the **White Form eIPO** service, and you should read them carefully. You should note in particular the following situations in which Hong Kong Offer Shares or Employee Reserved Shares will not be allotted to you:

(a) If your application is revoked:

By completing and submitting an Application Form or submitting an electronic application instruction to HKSCC, you agree that your application or the application made by HKSCC Nominees on your behalf or to the designated White Form eIPO Service Provider through White Form eIPO service (www.eipo.com.hk) on your behalf cannot be revoked on or before the expiration of the fifth day after the opening of the application lists (excluding for this purpose, any day which is a Saturday, Sunday or public holiday in Hong Kong), being Friday, 23 November 2012, unless a person responsible for this Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this Prospectus. This agreement will take effect as a collateral contract with us and will become binding when you lodge your Application Form or submit your electronic application instructions to HKSCC or to White Form eIPO Service Provider and an Application Form has been made by HKSCC Nominees on your behalf accordingly. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares or Employee Reserved Shares to any person before the end of the fifth Business Day after the time of opening of the application lists except by means of one of the procedures referred to in this Prospectus.

If any supplement to this Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If applicant(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of this Prospectus as supplemented.

If your application or the application made by HKSCC Nominees on your behalf or to the designated **White Form eIPO** Service Provider through **White Form eIPO** service (www.eipo.com.hk) has been accepted, it cannot be revoked or withdrawn. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.

(b) Full discretion of the Company, the Joint Bookrunners or their respective agents or nominees to reject or accept your application:

We, the Joint Bookrunners, the **White Form eIPO** Service Provider or our or their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance.

(c) If the allotment of Hong Kong Offer Shares (and Employee Reserved Shares) is void:

The allotment of Hong Kong Offer Shares to you or to HKSCC Nominees (if you give **electronic application instructions** to HKSCC or apply by a **YELLOW** Application Form) will be void if the Listing Committee does not grant permission to list the Hong Kong Offer Shares either:

- within three weeks from the closing of the application lists; or
- within a longer period of up to six weeks if the Listing Committee notifies us
 of that longer period within three weeks of the closing date of the application
 lists.

(d) You will not receive any allotment if:

- you make multiple applications or you are suspected to have made multiple applications;
- you or the person for whose benefit you apply have taken up or indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally) International Placing Shares. By filling in any of the Application Forms or submitting **electronic application instructions**, you agree not to apply for or indicate an interest for Offer Shares in the International Placing. Reasonable steps will be taken to identify and reject applications in the Hong Kong Public Offering from investors who have received Offer Shares in the International Placing, and to identify and reject indications of interest in the International Placing from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering;
- your payment is not made correctly or you pay by check or banker's cashier order and the check or banker's cashier order is dishonoured upon its first presentation;
- your Application Form is not completed in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
- your **electronic application instructions** through the **White Form eIPO** service are not completed in accordance with the instructions, terms and conditions set out in the designated website at **www.eipo.com.hk**;

- you apply for more than 2,376,000 Shares using a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or to the **White Form eIPO** Service Provider under the **White Form eIPO** service (**www.eipo.com.hk**);
- you apply for more than 250,000 Employee Reserved Shares using a PINK Application Form;
- we believe that by accepting your application, we would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address overleaf is located;
- the Underwriting Agreements do not become unconditional; or
- the Hong Kong Underwriting Agreement or the International Underwriting Agreement is terminated in accordance with their respective terms.

14. DESPATCH/COLLECTION OF SHARE CERTIFICATES AND REFUND MONIES

If an application is rejected, not accepted or accepted in part only, or if the conditions of the Hong Kong Public Offering are not fulfilled in accordance with the paragraph headed "Conditions" under the section headed "Structure of the Global Offering" in this Prospectus or if any application is revoked or any allotment pursuant thereto has become void, the application monies, or the appropriate portion thereof, together with the related brokerage, SFC transaction levy and the Stock Exchange trading fee, will be refunded, without interest. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

You will receive one share certificate for all the Hong Kong Offer Shares issued to you under the Hong Kong Public Offering (except pursuant to applications made on **YELLOW** Application Forms or by **electronic application instructions** to HKSCC via CCASS where the share certificates will be deposited into CCASS as described below) and one share certificate for all of the Employee Reserved Shares sold to you under the Employee Preferential Offering.

No temporary document of title will be issued in respect of the Shares. No receipt will be issued for sums paid on application but, subject to personal collection as mentioned below, in due course there will be sent to you (or, in the case of joint applicants, to the first-named applicant) by ordinary post, at your own risk, to the address specified on the application:

- (a) for applications on WHITE or PINK Application Forms or White Form eIPO:
 - (i) share certificate(s) for all the Hong Kong Offer Shares or Employee Reserved Shares applied for, if the application is wholly successful; or
 - (ii) share certificate(s) for the number of Hong Kong Offer Shares or Employee Reserved Shares successfully applied for, if the application is partially successful;

- (b) for applications on **YELLOW** Application Forms (whether wholly or partially successful, share certificates for all the Hong Kong Offer Shares successfully applied for will be deposited into CCASS as described below; or
- for applications on all Application Forms, refund cheque(s) crossed "Account Payee Only" in favour of the applicant (or, in the case of joint applicants, the first-named applicant) for (i) the surplus application monies for the Hong Kong Offer Shares and/or Employee Reserved Shares unsuccessfully applied for, if the application(s) is partially unsuccessful; or (ii) all the application monies, if the application(s) is wholly unsuccessful; and/or (iii) the difference between the Offer Price and the maximum offer price per Share paid on application in the event that the Offer Price is less than the offer price per Share initially paid on application, in each case including brokerage of 1%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%, attributable to such refund/surplus monies but without interest. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of, or may invalidate, your refund cheque.

Subject to personal collection as mentioned below, refund cheques for surplus application monies (if any) in respect of wholly and partially unsuccessful applications and the difference between the Offer Price and the offer price per Share initially paid on application (if any) under the WHITE and/or YELLOW and/or PINK Application Forms, and share certificates for wholly and partially successful applicants under WHITE and/or PINK Application Forms, are expected to be posted on or before Thursday, 22 November 2012. The right to retain any share certificate(s) and any surplus application monies pending clearance of cheque(s) is reserved.

Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, 23 November 2012 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the paragraph headed "Grounds for termination" under the section headed "Underwriting" in this Prospectus has not been exercised.

Personal Collection

(a) if you apply using a WHITE Application Form:

If you apply for 1,000,000 or more Hong Kong Offer Shares and have indicated your intention in your WHITE Application Form to collect your refund cheque(s) and/or share certificate(s) (where applicable) in person and have provided all information required by your Application Form, you may collect your refund cheque(s) (where applicable) and share certificate(s) (where applicable) from our Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Oueen's Road East, Wan Chai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Thursday, 22 November 2012 or such other date as notified by us in the newspapers as the date of collection/despatch of e-Refund Payment instructions/refund cheques/share certificates. If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. If you do not collect your refund cheque(s) (where applicable) and/or share certificate(s) (where applicable) personally within the time specified for collection, they will be sent to the address as specified in your Application Form promptly thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Offer Shares, or you apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on your Application Form that you will collect your refund cheque(s) (where applicable) and/or share certificate(s) (where applicable) in person, your refund cheque(s) (where applicable) and/or share certificate(s) (where applicable) will be sent to the address on your Application Form on Thursday, 22 November 2012, by ordinary post and at your own risk.

(b) If you apply using a YELLOW Application Form:

If you apply for 1,000,000 Hong Kong Offer Shares or more and you have elected on your YELLOW Application Form to collect your refund cheque (where applicable) in person, please follow the same instructions as those for WHITE Application Form applicants as described above. If you have applied for 1,000,000 Hong Kong Offer Shares or above and have not indicated on your Application Form that you will collect your refund cheque (if any) in person, or if you have applied for less than 1,000,000 Hong Kong Offer Shares, your refund cheque (if any) will be sent to the address on your Application Form on the date of despatch, which is expected to be on Thursday, 22 November 2012, by ordinary post and at your own risk.

If you apply for Hong Kong Offer Shares using a **YELLOW** Application Form and your application is wholly or partially successful, your share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Thursday, 22 November 2012, or under contingent situation, on any other date as shall be determined by HKSCC or HKSCC Nominees.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

 for Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you with that CCASS Participant.

If you are applying as a CCASS Investor Participant:

• we expect to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the manner described in the section headed "How to Apply for Hong Kong Offer Shares – 12. Results of Allocations" in this Prospectus on Thursday, 22 November 2012. You should check the announcement published by us and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, 22 November 2012 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account, you can check your new account balance via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). Immediately after the credit of the Hong Kong Offer Shares to your stock account, HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

(c) If you apply using a PINK Application Form:

Share certificate(s) and/or refund cheque(s) (if any) for applications on **PINK** Application Forms will be sent to us on your behalf on the date of dispatch, which is expected to be Thursday, 22 November 2012, and we will arrange for onward dispatch to you at the address specified in your Application Form or as otherwise notified by you to us. Any dispatch will be by ordinary post and at your own risk.

(d) If you apply through White Form eIPO:

If you apply for 1,000,000 Hong Kong Offer Shares or more through the **White Form eIPO** service by submitting an electronic application to the designated **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk and your application is wholly or partially successful, you may collect your Share certificate(s) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor,

Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, 22 November 2012, or such other date as notified by the Company in the newspapers as the date of despatch/collection of e-Refund payment instructions/refund cheques/Share certificates.

If you do not collect your share certificate(s) personally within the time specified for collection, they will be sent to the address specified in your application instructions to the designated **White Form eIPO** Service Provider promptly thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Offer Shares, your share certificate(s) will be sent to the address specified in your application instructions to the designated **White**Form eIPO Service Provider through the designated website at www.eipo.com.hk on Thursday, 22 November 2012, by ordinary post and at your own risk.

If you paid the application monies from a single bank account, refund monies (if any) will be despatched to the application payment account on Thursday, 22 November 2012 in the form of e-Refund payment instructions. If you used multi-bank accounts to pay the application monies, refund monies (if any) will be despatched to you on Thursday, 22 November 2012 to the address as specified in your **White Form eIPO** application instructed to the White Form eIPO Service Provider in the form of refund cheque(s), by ordinary post at your own risk.

(e) If you apply by giving electronic application instructions to HKSCC:

Allocation of Hong Kong Offer Shares

For the purposes of allocating Hong Kong Offer Shares, HKSCC Nominees will not be treated as an applicant. Instead, each CCASS Participant who gives **electronic application instructions** or each person for whose benefit each such instructions is given will be treated as an applicant.

Deposit of share certificates into CCASS and refund of application monies

- If your application is wholly or partially successful, your share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for the credit of the stock account of the CCASS Participant which you have instructed to give electronic application instructions on your behalf or your CCASS Investor Participant stock account on Thursday, 22 November 2012, or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.
- We expect to publish the application results of CCASS Participants (and where the CCASS Participant is a broker or custodian, we will include information relating to the relevant beneficial owner), your Hong Kong identity card number/passport number or other identification number (Hong Kong business registration number for

corporations) and the basis of allotment of the Hong Kong Offer Shares in the manner described in the section headed "How to Apply for Hong Kong Offer Shares – 12. Results of Allocations" in this Prospectus on Thursday, 22 November 2012. You should check the announcement published by us and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, 22 November 2012 or such other date as shall be determined by HKSCC or HKSCC Nominees.

- If you have instructed your broker or custodian to give **electronic application instructions** on your behalf, you can also check the number of Hong Kong Offer Shares allotted to you and the amount of refund monies (if any) payable to you with that broker or custodian.
- If you have applied as a CCASS Investor Participant, you can also check the number of Hong Kong Offer Shares allotted to you and the amount of refund monies (if any) payable to you via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) on Thursday, 22 November 2012. Immediately after the credit of the Hong Kong Offer Shares to your CCASS Investor Participant stock account and the credit of refund monies to your designated bank account, HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your CCASS Investor Participant stock account and the amount of refund monies (if any) credited to your designated bank account.
- Refund of your application monies (if any) in respect of wholly and partially unsuccessful applications, including brokerage of 1%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%, will be credited to your designated bank account or the designated bank account of your broker or custodian on Thursday, 22 November 2012. No interest will be paid thereon.

15. SHARES WILL BE ELIGIBLE FOR ADMISSION INTO CCASS

If the Stock Exchange grants the listing of, and permission to deal in, the Shares and the Company complies with the stock admission requirements of HKSCC, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the Listing Date or any other date HKSCC chooses. Settlement of transactions between participants of the Stock Exchange is required to take place in CCASS on the second Business Day after any trading day.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time. Investors should seek the advice of their stockbroker or other professional advisor for details of the settlement arrangements as such arrangements will affect their rights and interests.

All necessary arrangements have been made for the Shares to be admitted into CCASS.