
HOW TO APPLY FOR PUBLIC OFFER SHARES

1 Who can apply for the Public Offer Shares

You can apply for the Public Offer Shares if you, or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are outside the United States;
- are not a U.S. person (as defined in Regulation S); and
- are not a legal or natural person of the PRC (except qualified domestic institutional investors).

If you wish to apply for Public Offer Shares online through the White Form eIPO Service Provider at www.eipo.com.hk, referred to herein as the “White Form eIPO” service, in addition to the above you must also:

- have a valid Hong Kong identity card number; and
- be willing to provide a valid email address and a contact telephone number.

You may only apply by means of the White Form eIPO service if you are an individual applicant. Corporations or joint applicants may not apply by means of **White Form eIPO**.

If the applicant is a firm, the application must be in the names of the individual members, not the firm’s name. If the applicant is a body corporate, the application form must be signed by a duly authorized officer, who must state his or her representative capacity.

If an application is made by a person duly authorized under a valid power of attorney, our Company and the Joint Lead Managers (or their respective agents or nominees), as agent for us, may accept it at their discretion, and subject to any conditions we or they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

We, the Joint Lead Managers or the designated White Form eIPO Service Provider (where applicable) or our or their respective agents and nominees, have full discretion to reject or accept any application, in full or in part, without assigning any reason.

The Public Offer Shares are not available to existing legal and beneficial owners of Shares, our Directors or chief executive officer, the directors or chief executive officer of any of our subsidiaries, or their respective associates or any other connected persons of our Company or persons who will become our connected persons immediately upon completion of the Global Offering.

You may apply for Public Offer Shares under the Public Offer or indicate an interest for Placing Shares under the Placing, but may not do both.

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2 Channels of applying for the Public Offer Shares

There are four channels to make an application for the Public Offer Shares:

- you may apply for the Public Offer Shares by using a **white** Application Form. Use a **white** Application Form if you want the Shares issued in your own name;
- instead of using a **white** Application Form, you may apply for the Public Offer Shares by means of **White Form eIPO** by submitting applications online through the designated website of the White Form eIPO Service Provider at www.eipo.com.hk. Use **White Form eIPO** if you want the Shares issued in your own name;
- you may apply for the Public Offer Shares by using a **yellow** Application Form. Use a **yellow** Application Form if you want the Shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account; or
- instead of using a **yellow** Application Form, you may give **electronic application instructions** to HKSCC to cause HKSCC Nominees to apply for the Public Offer Shares on your behalf.

3 Where to collect the application forms

You can collect a **white** Application Form and a Prospectus during normal business hours between 9:00 a.m. to 5:00 p.m. on Thursday, December 13, 2012 and Friday, December 14, 2012, between 9:00 a.m. to 1:00 p.m. on Saturday, December 15, 2012, between 9:00 a.m. to 5:00 p.m. on Monday, December 17, 2012 and between 9:00 a.m. to 12:00 noon on Tuesday, December 18, 2012 from:

any of the following addresses of the Public Offer Underwriters:

Citigroup Global Markets Asia Limited

50th Floor, Citibank Tower
Citibank Plaza, 3 Garden Road
Central
Hong Kong

Deutsche Bank AG, Hong Kong Branch

Level 52, International Commerce Centre
1 Austin Road West
Kowloon
Hong Kong

BOCOM International Securities Limited

9/F, Man Yee Building
No.68, Des Voeux Road Central
Hong Kong

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UBS AG, Hong Kong Branch

52/F Two International Finance Centre
8 Finance Street
Central
Hong Kong

CITIC Securities Corporate Finance (HK) Limited

26/F CITIC Tower
1 Tim Mei Avenue
Central
Hong Kong

or any of the following branches of Bank of China (Hong Kong) Limited:

	Branch name	Address
Hong Kong Island:	Bank of China Tower Branch	3/F, 1 Garden Road
	United Centre Branch	Shop 1021, United Centre, 95 Queensway
	409 Hennessy Road Branch	409-415 Hennessy Road, Wan Chai
	Central District (Wing On House) Branch	71 Des Voeux Road Central
	Aberdeen Branch	25 Wu Pak Street, Aberdeen
Kowloon:	Tsim Sha Tsui East Branch	Shop G02-03, Inter-Continental Plaza, 94 Granville Road, Tsim Sha Tsui
	Kowloon Plaza Branch	Unit 1, Kowloon Plaza, 485 Castle Peak Road
	To Kwa Wan Branch	80N To Kwa Wan Road, To Kwa Wan
	Festival Walk Branch	Unit LG256, Festival Walk, Kowloon Tong
New Territories:	Tuen Mun Town Plaza Branch	Shop 2, Tuen Mun Town Plaza Phase II
	Tai Po Branch	68-70 Po Heung Street, Tai Po Market
	Castle Peak Road (Yuen Long) Branch	162 Castle Peak Road, Yuen Long

Prospectuses and Application Forms will be available for collection at the above places during the following times:

Thursday, December 13, 2012—9:00 a.m. – 5:00 p.m.

Friday, December 14, 2012—9:00 a.m. – 5:00 p.m.

Saturday, December 15, 2012—9:00 a.m. – 1:00 p.m.

Monday, December 17, 2012—9:00 a.m. – 5:00 p.m.

Tuesday, December 18, 2012—9:00 a.m. – 12:00 noon

You can collect a yellow Application Form and a Prospectus during normal business hours between 9:00 a.m. to 5:00 p.m. on Thursday, December 13, 2012 and Friday, December 14, 2012, between 9:00 a.m. to 1:00 p.m. on Saturday, December 15, 2012, between 9:00 a.m. to 5:00 p.m. on Monday, December 17, 2012 and between 9:00 a.m. to 12:00 noon on Tuesday, December 18, 2012 from the Depository Counter of HKSCC at 2nd Floor, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong.

Your stockbroker may also have Application Forms and this prospectus available.

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4 How to apply using a white or yellow application form

- (a) Obtain an Application Form as described in “—Where to collect the application forms” above.
- (b) Complete the Application Form in English using blue or black ink, and sign it. There are detailed instructions on each Application Form. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected and returned by ordinary post, together with the accompanying check or banker’s cashier order, to you (or the first-named applicant in the case of joint applicants) at your own risk at the address stated in the Application Form.
- (c) Each Application Form must be accompanied by payment, in the form of either one check or one banker’s cashier order. You should read the detailed instructions set out on the Application Form carefully, as an application is liable to be rejected if the check or banker’s cashier order does not meet the requirements set out on the Application Form.
- (d) Lodge the Application Form in one of the collection boxes by the time and at one of the locations as described in “—When may applications be made” below.

In order for an application made on yellow Application Form to be valid:

- (i) If the application is made through a designated CCASS Participant (other than a CCASS Investor Participant):
 - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
- (ii) If the application is made by an individual CCASS Investor Participant:
 - the Application Form must contain the CCASS Investor Participant’s name and Hong Kong identity card number; and
 - the CCASS Investor Participant must insert its participant I.D. in the appropriate box in the Application Form.
- (iii) If the application is made by a joint individual CCASS Investor Participant:
 - the Application Form must contain all joint CCASS Investor Participants’ names and the Hong Kong identity card number of all joint CCASS Investor Participants; and
 - the participant I.D. must be inserted in the appropriate box in the Application Form.
- (iv) If the application is made by a corporate CCASS Investor Participant:
 - the Application Form must contain the CCASS Investor Participant’s company name and Hong Kong business registration number; and

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- the participant I.D. and company chop (bearing its company name) must be inserted in the appropriate box in the Application Form.

Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of the participant I.D. and/or company chop bearing its company name or other similar matters may render the application invalid.

5 How to apply through white form eIPO service

- (a) If you are an individual and meet the criteria set out in “—Who can apply for the Public Offer Shares” above, you may apply through White Form eIPO by submitting an application to the White Form eIPO Service Provider through the designated website of the White Form eIPO Service Provider at www.eipo.com.hk. If you apply through White Form eIPO, the Shares will be issued in your own name.
- (b) Detailed instructions for application through the White Form eIPO service are set out on the designated website at www.eipo.com.hk. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the designated White Form eIPO Service Provider and may not be submitted to our Company.
- (c) In addition to the terms and conditions set out in this prospectus, the White Form eIPO Service Provider may impose additional terms and conditions upon you for the use of the White Form eIPO service. Such terms and conditions are set out on the designated website at www.eipo.com.hk. You will be required to read, understand and agree to such terms and conditions in full, prior to making any application.
- (d) By submitting an application to the White Form eIPO Service Provider through the White Form eIPO service, you are deemed to have authorized the White Form eIPO Service Provider to transfer the details of your application to our Company and our Hong Kong Share Registrar.
- (e) You may submit an application through the White Form eIPO service in respect of a minimum of 1,000 Public Offer Shares. Each electronic application instruction in respect of more than 1,000 Public Offer Shares must be in one of the numbers set out in the table in the Application Forms, or as otherwise specified on the designated website at www.eipo.com.hk.
- (f) You should give electronic application instructions through White Form eIPO at the times set out in “— When may applications be made—White Form eIPO” below.
- (g) You should make payment for your application made by White Form eIPO service in accordance with the methods and instructions set out on the designated website, www.eipo.com.hk. If you do not make complete payment of the application monies (including any related fees) on or before 12:00 noon on Tuesday, December 18, 2012, or such later time as described in “—When may applications be made—Effects of Bad Weather Conditions on the Opening of the Application Lists” below, the White Form eIPO Service Provider will reject your application and your

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application monies will be returned to you in the manner described on the designated website, www.eipo.com.hk.

- (h) **Warning:** The application for Public Offer Shares through the White Form eIPO service is only a facility provided by the designated White Form eIPO Service Provider to public investors. Our Company, our Directors, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and the White Form eIPO Service Provider take no responsibility for such applications, and provide no assurance that applications through the White Form eIPO service will be submitted to our Company or that you will be allotted any Public Offer Shares.

Environmental Protection

The obvious advantage of White Form eIPO is to save the use of papers via the self-serviced and electronic application process. The Hong Kong Share Registrar, being the designated White Form eIPO Service Provider, will contribute HK\$2 for each “WISON ENGINEERING SERVICES CO. LTD.” White Form eIPO application submitted via www.eipo.com.hk to support the funding of “Source of DongJiang—Hong Kong Woodland” project initiated by Friends of the Earth (HK).

Please note that Internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through the White Form eIPO service, you are advised not to wait until the last day for submitting applications in the Public Offer to submit your electronic application instructions.

In the event that you have problems connecting to the designated website for the White Form eIPO service, you should submit a white Application Form. However, once you have submitted electronic application instructions and completed payment in full using the payment reference number provided to you on the designated website, you will be deemed to have made an actual application and should not submit a white Application Form. See “—How many applications may be made” below.

6 Applying by giving electronic application instructions to HKSCC

(a) General

CCASS Participants may give electronic application instructions to HKSCC to apply for the Public Offer Shares and to arrange payment of the monies due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures.

If you are a CCASS Investor Participant, you may give electronic application instructions through the CCASS Phone System by calling 2979-7888 or through the CCASS Internet System (<https://ip.ccass.com>) (using the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time).

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HKSCC can also input electronic application instructions for you if you go to:

Hong Kong Securities Clearing Company Limited

Customer Service Center
2/F Infinitus Plaza
199 Des Voeux Road Central
Hong Kong

and complete an input request form.

Prospectuses are available for collection from the above address.

If you are not a CCASS Investor Participant, you may instruct your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for the Public Offer Shares on your behalf.

You are deemed to have authorized HKSCC and/or HKSCC Nominees to transfer the details of your application, whether submitted by you or through your broker or custodian, to our Company and our Hong Kong Share Registrar.

(b) Minimum Subscription Amount and Permitted Numbers

You may give electronic application instructions in respect of a minimum of 1,000 Public Offer Shares. Each electronic application instruction in respect of more than 1,000 Public Offer Shares must be in one of the numbers set out in the table in the Application Forms.

(c) Warning

The subscription of the Public Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our Company, our Directors, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, Joint Lead Managers and the Underwriters take no responsibility for the application and provide no assurance that any CCASS Participant will be allotted any Public Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or the CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input their electronic application instructions to the systems. In the event that CCASS Investor Participants have problems connecting to the CCASS Phone System or the CCASS Internet System to submit their electronic application instructions, they should either:

- (i) submit a white or yellow Application Form; or
- (ii) go to HKSCC's Customer Service Center to complete an input request form for electronic application instructions before 12:00 noon on Tuesday, December 18, 2012, or such later time as described in "—When may applications be made—"

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Effects of Bad Weather Conditions on the Opening of the Application Lists” below.

7 When may applications be made

(a) Applications on White or Yellow Application Forms

Your completed white or yellow Application Form, together with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving banks listed in “—Where to collect the application forms” above at the following times:

Thursday, December 13, 2012—9:00 a.m. – 5:00 p.m.

Friday, December 14, 2012—9:00 a.m. – 5:00 p.m.

Saturday, December 15, 2012—9:00 a.m. – 1:00 p.m.

Monday, December 17, 2012—9:00 a.m. – 5:00 p.m.

Tuesday, December 18, 2012—9:00 a.m. – 12:00 noon

Completed white or yellow Application Forms, together with payment attached, must be lodged by 12:00 noon on Tuesday, December 18, 2012, or, if the application lists are not open on that day, then by the time and date stated in “—Effects of Bad Weather Conditions on the Opening of the Application Lists” below.

(b) White Form eIPO

You may submit your application to the White Form eIPO Service Provider through the designated website, www.eipo.com.hk, from 9:00 a.m. on Thursday, December 13, 2012 until 11:30 a.m. on Tuesday, December 18, 2012 or such later time as described in “—Effects of Bad Weather Conditions on the Opening of the Applications Lists” below (24 hours daily, except on the last application day).

The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Tuesday, December 18, 2012, the last application day, or, if the application lists are not open on that day, then by the time and date stated in “—Effects of Bad Weather Conditions on the Opening of the Application Lists” below.

You will not be permitted to submit your application to the White Form eIPO Service Provider through the designated website, www.eipo.com.hk, after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained a payment reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.

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(c) Electronic Application Instructions to HKSCC via CCASS

CCASS Clearing/Custodian Participants should input electronic application instructions at the following times on the following dates:

Thursday, December 13, 2012—8:00 a.m. – 8:30 p.m.⁽¹⁾

Friday, December 14, 2012—8:00 a.m. – 8:30 p.m.⁽¹⁾

Saturday, December 15, 2012—8:00 a.m. – 1:00 p.m.⁽¹⁾

Monday, December 17, 2012—8:00 a.m. – 8:30 p.m.⁽¹⁾

Tuesday, December 18, 2012—8:00 a.m.⁽¹⁾ – 12:00 noon

Note:

(1) These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m. on Thursday, December 13, 2012 until 12:00 noon on Tuesday, December 18, 2012.

The latest time for inputting electronic application instructions will be 12:00 noon on Tuesday, December 18, 2012, the last application day, or, if the application lists are not open on that day, by the time and date stated in “—Effects of Bad Weather Conditions on the Opening of the Application Lists” below.

(d) Application Lists

The application lists will be open from 11:45 a.m. to 12:00 noon on Tuesday, December 18, 2012, except as provided in “—Effects of Bad Weather Conditions on the Opening of the Application Lists” below.

Applicants should note that checks or banker’s cashier orders will not be presented for payment before the closing of the application lists, but may be presented at any time thereafter.

(e) Effects of Bad Weather Conditions on the Opening of the Application Lists

The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above; or
- a “black” rainstorm warning signal,

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Tuesday, December 18, 2012. Instead, the last application day will be postponed and the application lists will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in Hong Kong in force at any time between 9:00 a.m. and 12:00 noon. For this purpose, “Business Day” means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

8 How many applications may be made

Multiple applications or suspected multiple applications are liable to be rejected.

You may make more than one application for the Public Offer Shares if, and only if, you are a nominee, in which case you may make an application as a nominee by (i) giving

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electronic application instructions to HKSCC (if you are a CCASS Participant), and (ii) lodging more than one Application Form in your own name if each application is made on behalf of different beneficial owners. In the box on the Application Form marked “For nominees” you must include:

- an account number; or
- some other identification code,

for each beneficial owner. If you do not include this information, the application will be treated as being made for your benefit.

Otherwise, multiple applications are not allowed.

If you apply by means of White Form eIPO, once you complete payment in respect of any electronic application instruction given by you or for your benefit to the designated White Form eIPO Service Provider to make an application for Public Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction under White Form eIPO more than once and obtaining different application reference numbers without effecting full payment in respect of a particular reference number will not constitute an actual application.

If you are suspected of submitting more than one application through the White Form eIPO service by giving electronic application instructions to the White Form eIPO Service Provider through the designated website at www.eipo.com.hk and completing payment in respect of such electronic application instructions, or of submitting one application through the White Form eIPO service and one or more applications by any other means, all of your applications are liable to be rejected.

If you have made an application by giving electronic application instructions to HKSCC and you are suspected of having made multiple applications, or if more than one application is made for your benefit, the number of Public Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Public Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any electronic application instructions to make an application for the Public Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purposes of considering whether multiple applications have been made. No application for any other number of Public Offer Shares will be considered and any such application is liable to be rejected.

For further information, see “Further Terms and Conditions of the Public Offer—Multiple applications”.

9 How much are the Public Offer Shares

The maximum offer price is HK\$3.53 per Offer Share. You must also pay brokerage of 1%, SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%. This means that for one board lot of 1,000 Shares you will pay HK\$3,565.59. The Application

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Forms have tables showing the exact amount payable for numbers of Shares up to 30,000,000 Shares.

If the Offer Price as finally determined is less than HK\$3.53 per Share, appropriate refund payments (including brokerage, SFC transaction levy and the Stock Exchange trading fee attributable to the surplus application monies) will be made to successful applicants, without interest. Details of the procedure for refund are set out in “—Publication of results, dispatch/collection of Share certificates and refunds of application monies” below.

If your application is successful, brokerage is paid to participants of the Stock Exchange and the SFC transaction levy and the Stock Exchange trading fees are paid to the Stock Exchange (in the case of the SFC transaction levy, collected by the Stock Exchange on behalf of the SFC).

10 Publication of results, dispatch/collection of Share certificates and refunds of application monies

We expect to announce the level of applications in the Public Offer, the level of indication of interest in the Placing and the basis of allotment of the Public Offer on Thursday, December 27, 2012 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

The results of allocations and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Public Offer will be available at the times and dates and in the manner specified below:

- results of allocations for the Public Offer can be found in our announcement to be posted on the website of the Stock Exchange at www.hkexnews.hk on Thursday, December 27, 2012;
- results of allocations for the Public Offer will be available from our designated results of allocations website at www.iporesults.com.hk on a 24-hour basis from 8:00 a.m. on Thursday, December 27, 2012 to 12:00 midnight on Wednesday, January 2, 2013. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;
- results of allocations will be available from our Public Offer allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Public Offer Shares allocated to them, if any, by calling 2862-8669 between 9:00 a.m. and 10:00 p.m. from Thursday, December 27, 2012 to Sunday, December 30, 2012; and
- special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches from Thursday, December 27, 2012 to Saturday, December 29, 2012 at all the receiving bank branches at the addresses set out in “—Where to collect the application forms” above.

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Refund checks for surplus application monies (if any) under white or yellow Application Forms and Share certificates for successful applicants under white Application Forms and White Form eIPO will be posted and/or available for collection (as the case may be) on Thursday, December 27, 2012 from Computershare Hong Kong Investor Services Limited.

Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, December 28, 2012, provided that the Public Offer has become unconditional in all respects and the right of termination described in “Underwriting—Underwriting Arrangements and Expenses—Public Offer—Grounds for Termination” has not been exercised.

Commencement of dealings in the Shares

Dealings in the Shares on the Stock Exchange are expected to commence on Friday, December 28, 2012. The Shares will be traded in board lots of 1,000 Shares each.

Shares will be eligible for CCASS

Subject to the granting of listing of, and permission to deal in, the Shares on the Stock Exchange, as well as the compliance with the stock admission requirements of HKSCC, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Shares on the Stock Exchange or on any other date HKSCC chooses. Settlement of transactions between participants of the Stock Exchange is required to take place in CCASS on the second Business Day after any trading day.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

All necessary arrangements have been made for the Shares to be admitted into CCASS.

For further information on arrangements for the dispatch/collection of Share certificates and refunds of application monies, please refer to “Further Terms and Conditions of the Public Offer—If your application for Public Offer Shares is successful (in whole or in part)” and “Further Terms and Conditions of the Public Offer—Refund of application monies”.