



REORIENT GROUP LIMITED

STOCK CODE 376



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# Corporate Information

## Board of Directors

### Executive Directors

Mr. Ko Chun Shun, Johnson (*Chairman*)  
Mr. Jason Boyer (*Vice Chairman*)  
Mr. Brett McGonegal (*Chief Executive Officer*)  
Mr. Chen Shengjie  
Mr. Tsoi Tong Hoo, Tony  
Ms. Ko Wing Yan, Samantha

### Independent Non-Executive Directors

Mr. Liu Zhengui  
Mr. Ding Kebai  
Mr. Chu Chung Yue, Howard  
Dr. Wong Yau Kar, David, BBS, JP

## Audit Committee

Mr. Chu Chung Yue, Howard (*Chairman*)  
Mr. Liu Zhengui  
Mr. Ding Kebai

## Remuneration Committee

Mr. Liu Zhengui (*Chairman*)  
Mr. Ko Chun Shun, Johnson  
Mr. Chu Chung Yue, Howard

## Nomination Committee

Mr. Ko Chun Shun, Johnson (*Chairman*)  
Mr. Liu Zhengui  
Mr. Chu Chung Yue, Howard

## Company Secretary

Mr. Jim Pak Keung, Patrick

## Auditor

KPMG  
Certified Public Accountants

## Bankers

HSBC  
Goldman Sachs International  
Standard Chartered Bank  
Hang Seng Bank

## Solicitors

Linklaters

## Registered and Principal Office

Suites 1101-03  
11/F., Far East Finance Centre  
16 Harcourt Road  
Admiralty, Hong Kong

## Share Registrar

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai, Hong Kong

## Website

[www.reorientgroup.com](http://www.reorientgroup.com)

## Stock Code

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# Chairman's and CEO's Statement

Dear Fellow Shareholders:

2012 was a watershed year for Reorient. As the first full operating year for Reorient closes, the business has established two primary verticals in investment banking and institutional equity sales and trading. Reorient will look to augment both business lines in the first half of 2013 as well as establish a third vertical focused on asset management. 2013 will offer many opportunities for Reorient to establish accretive complementary business lines.

The second half of 2012 saw strong growth of revenues from the sales and trading business as Reorient was able to secure and bolster infrastructure facilities. Trading turnover increased in all four of our major markets (Hong Kong, Japan, Australia and Singapore). The increased exposure and continuously growing brand recognition have resulted in more world-class money managers opening accounts. This trend will continue and we expect to reach an inflection point late in the first half of 2013 with the approvals of US and UK licenses.

Investment banking is set to see several deal closings in the first six months of 2013 and deal flow will increase substantially as new bankers and a maturing platform aid expansion.

In the first six months of 2013, we will roll out expanded equity market offerings. Sales and trading capabilities in four additional major markets will be made available in Korea, Thailand, Malaysia and Indonesia. Such diversification responds to client demand and offers increased revenue opportunities.

Reorient's direction and business focus are clearly defined and we have been able to increase headcount and services to our customers. Headcount at the end of 2012 stood at 65. In 2013, we will look for highly qualified additions both in banking and trading at a time when the candidate pool is deep and growing, with a keen eye on the cost-benefit equation of expansion. Mainly, we anticipate increased headcount outside of Hong Kong as our growing China business requires increased staff in Beijing and the expected receipt of US and UK licenses dictates posting of employees in those market centers. Our first half of 2013 assumption is for a 20% increase in headcount.

We remain optimistic about the performance of global markets in 2013 and are confident that business levels will continue to grow as a result of the impending global rotation out of fixed income into equities. China will soon finalize the transition of power and remaining uncertainties about China's future course and direction will dissipate. We expect that the new leaders taking over the reins of government in March will continue expand the reform program for the economy and markets pursued by the outgoing leaders and will, in particular, be quick to make their mark in opening financial markets and reforms. We are prepared to play our role in this process to the benefit and advantage of our global customers. We also recognize that Japan is one of the focal markets in Asia and will prove to be a large revenue driver for Reorient. We are well-positioned to help global managers get the most informed exposure to Japan.

## Chairman's and CEO's Statement

To briefly expand further on Reorient's China business, we regard China as our home market and will demonstrate this through expanded manpower and attention to our Beijing office. As our partnership with CCT continues to develop, we look to complement our China product with a corporate access product. Distinguished corporate access is powerful in the institutional community. The insight our customers will gain allows them to perform at a high level in relation to China. The product will also help us in our continuing brand building exercise.

We are excited with the opportunities ahead of us. With the outlook of 2013 looking more promising, we will continue to build and grow the company leveraging the strong platform that we have formed in 2012. We, on behalf of the Board of Directors, would like to take this opportunity to extend our sincere gratitude to every shareholder, partner, client, investor, management and employee. We look forward to your continued support.

Sincerely,

**Johnson Ko**

*Chairman*

**Brett McGonegal**

*CEO*

Hong Kong, 5 February 2013

# Management Discussion and Analysis

## Business Review

### Overall Performance

Year 2012 was the first full year of trading and operations after the resumption of the trading of the Company's shares on the Stock Exchange of Hong Kong Limited in August 2011. During the year, the Group has devoted significant amount of time, effort, investment and costs in bolstering and expanding in the business and operational infrastructure and platforms of its institutional brokerage business. We are pleased that we have succeeded in shortening the timeframe required to reach our current stage of business and operation expansion and development.

The Group's consolidated revenue for the year was HK\$46.8 million, representing an increase of more than 2 folds as compared to the HK\$22.2 million recorded in 2011. The consolidated net loss for the year amounted to HK\$96.3 million as compared to HK\$8.8 million recorded in 2011. The substantial increase in the level of net loss of the Group compared to last year are mainly attributable to the increase in staff costs, operating and administrative expenses associated with the Group's set up of the institutional sales and investment banking business. It is vital to ensure our operation infrastructure supports not only today's activity, but also allows for future expansion. Investment and recruitment of high calibre professionals is critical to the business model and strategies of the Group. During the year, we placed substantial emphasis on the recruitment of qualified securities brokers, corporate finance professionals and various areas of support staff, scale up of our business infrastructure and information technology platforms, all to align and to support the Group's current and future business. Head count increased from 44 at the start of the year to 65 at end of the year.

### Brokerage Business

The institutional brokerage structure and their trading platform is maturing at a healthy pace. We are in position, and have been able to bring a host of globally recognized top-tier clients and investment companies onto our platform, as planned in our business strategy.

For the year ended 31 December 2012 (the "Year"), the total value of the transactions in relation to securities brokerage by the Group amounted to approximately HK\$26 billion. The Group's commission income generated from securities brokerage amounted to approximately HK\$34.2 million, representing 73% of the Group's turnover for the year (2011: 43%), and a marked increase of 3.6 times over the level of commission income of HK\$9.6 million reported last year.

### Financial Consultancy and Advisory Business

Our financial advisory business continued in the steady development in these difficult market conditions. Income generated from consultancy and advisory services amounted to approximately HK\$12.5 million, representing 27% of the Group's turnover for the year ended 31 December 2012, an increase of 40% as compared to the HK\$8.9 million recorded in last year.

# Management Discussion and Analysis

## **Business Review** *(Continued)*

### **Financial Consultancy and Advisory Business** *(Continued)*

We are currently mandated on a handful of private and public engagements and hence envisage that the consultancy and advisory income to improve this year and in future years. Corporate Finance segment has demonstrated a more even percentage distribution through Asia, with revenue coming from Hong Kong, Korea, Australia and Malaysia. The geographic distribution will broaden out as the current public and private mandates range from Australia to China, Africa and the USA. A large percentage of the deal flow currently is natural resource related and we expect that will continue into 2013.

### **Looking Forward**

During the year of 2012, the Group has successfully transformed itself from a local retail brokerage firm to a global boutique investment house. With its strong and solid platform and infrastructure in place, the Group is well equipped to expand its footprint as the Hong Kong based global reach boutique investment house.

The overhaul of its business, institutional sales operation structure and their trading platform have brought a host of globally recognized top-tier clients and investment companies onto our platform as planned in the first phase of a three tiered build-out business strategy.

The first phase focused on four market centres: Hong Kong, Japan, Australia and Singapore. The second phase of the rollout is underway and is focused on trading Thailand, Malaysia and Indonesia in addition to ADR/GDR and ETFs. The final stage will complete the global trading offering with access to the USA and Europe as well as the Asian ID markets: Korea, Taiwan and India.

The future will continue to be a challenging with uncertain economic and political climates ahead. Despite a challenging market environment, the Board is now better positioned and equipped with the maneuverability to confront difficulties and seize new opportunities as they present themselves. The Board is determined and will continue its endeavours to improve returns to stakeholders.

## **Liquidity and Financial Resources**

The Group's total shareholders' equity amounted to approximately HK\$166 million as at 31 December 2012 as compared to the total shareholders' equity of HK\$256 million reported at the end of last year. The change was attributable to the loss reported for the year ended 31 December 2012.

Year 2012 was the first full year of trading and operations after the resumption of the trading of the Company's shares on the Stock Exchange of Hong Kong Limited in August 2011. The substantial increase in the level of net loss of the Group compared to last year is mainly attributable to the increase in staff costs, operating and administrative expenses associated with the Group increased and expansion in operations, product and services, investment in staff and business infrastructure to support the Group's current and future business operations.

# Management Discussion and Analysis

## **Liquidity and Financial Resources** *(Continued)*

As at 31 December 2012, the Group had cash and cash equivalents of approximately HK\$149 million (31 December 2011: HK\$246 million). As at the end of the reporting date, the current ratio was measured at 1.6 times (31 December 2011: 4.9 times). The Group had no bank and other borrowing at the end of the reporting period (31 December 2011: nil).

During the year, the Group did not engage in the use of other financial instruments for hedging purposes, and there were no hedging instruments outstanding as at 31 December 2012.

## **Foreign Exchange Risk**

The Group has assets and liabilities denominated in currencies other than its functional currency and that are subject to fluctuation in foreign exchange amounts in the different currencies. The Group considers that its exposure to US dollar ("USD") is insignificant, on the grounds that the Hong Kong dollar is pegged to the USD. The Group is exposed to currency risk arising from various currency exposures, mainly to the extent of its bank balances in currencies other than the USD, such as the Japanese Yen and the Renminbi. The management of the Group monitors the foreign exchange exposure and will hedge significant foreign currency exposure should the need arise.

## **Material Acquisition and Disposals of Subsidiaries and Associates**

The Group did not have any material acquisitions and disposals during the year ended 31 December 2012.

## **Charge of Assets**

At the end of the reporting period, the Group did not have any charges of assets, other than a security deposit of HK\$20,000,000 for a bank overdraft facility.

## **Staffing and Remunerations**

As at 31 December 2012, the Group employed 65 full time employees, 60 of which were located in Hong Kong and 5 in the People's Republic of China. The remuneration of employees includes salary and discretionary bonus. The Group also adopted a share option scheme to provide an incentive to the employees.

The remuneration policy and package, including the share options, of the Group's employees are maintained at market level and reviewed annually by the management.



# Biographical Details of Directors and Senior Management

## Executive Directors

**Mr. Ko Chun Shun, Johnson** (“Mr. Ko”), aged 61, is the Chairman of the Company and an executive Director, the chairman of the nomination committee and a member of the remuneration committee of the Company. Mr. Ko joined the Board in 2011. Mr. Ko beneficially holds 80% interest in Gainhigh Holdings Limited (“Gainhigh”), the controlling shareholder of the Company. Mr. Ko is the father of Ms. Ko Wing Yan, Samantha, one of the executive Directors. Mr. Ko is currently the chairman and an executive director of Varitronix International Limited (stock code: 710) and DVN (Holdings) Limited (stock code: 500), and vice-chairman and an executive director of China WindPower Group Limited (stock code: 182), the shares of which are all listed on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). Mr. Ko is also a substantial shareholder of the Company, China WindPower Group Limited, DVN (Holdings) Limited and Varitronix International Limited. Mr. Ko has extensive experience in a variety of activities, including manufacturing, securities trading, international trade, electronics and the renewable energy industry. He also has extensive experience in corporate finance, corporate restructuring and mergers and acquisitions.

**Mr. Jason Boyer**, aged 43, joined the Group in 2011 and joined the Board in 2012, is the Vice Chairman of the Company and the Executive Managing Director of Reorient Financial Markets Limited (“RFM”), a wholly owned subsidiary of the Company.

Mr. Boyer is responsible for the day to day management and business development of the Group’s various initiatives and brings over 18 years of experience in institutional financial markets.

Prior to joining the Group, Mr. Boyer relocated to Hong Kong in 2004 to create and build Cantor Fitzgerald HK Capital Markets. Mr. Boyer successfully developed, managed, and expanded all aspects of the business in Asia, rapidly growing the firm to offer a full range of financial services including equities, derivatives, fixed income, FX, corporate finance and investment banking.

Mr. Boyer graduated from the Ivey Business School at the University of Western Ontario in Canada, with an Honors Degree in Business Administration.

**Mr. Brett McGonegal**, aged 39, joined the Group in 2011 and joined the Board in 2012, is an executive Director and the Chief Executive Officer of the Company.

Mr. McGonegal manages and oversees the Group’s main businesses and brings over 15 years of industry experience to the Group. Most recently he was a Managing Director at Cantor Fitzgerald HK Capital Markets and co-head of the Equity Sales and Trading desk. Mr. McGonegal helped Cantor Fitzgerald become a leading institutional market player in Asia by creating a top-tier sales and trading platform while contributing to the formation of an expanding Corporate Finance business focused on China.

Prior to Cantor Fitzgerald, Mr. McGonegal managed the Institutional IPO business for Charles Schwab Capital Markets as a Senior Managing Director and also helped form Etrade’s Capital Markets Institutional Sales and Trading businesses in New York.

Mr. McGonegal is a graduate of Hobart College and The Lawrenceville Prep School.

# Biographical Details of Directors and Senior Management

## Executive Directors *(Continued)*

**Mr. Chen Shengjie**, aged 51, is an executive Director. Mr. Chen is the general manager (legal representative) and Communist Party Committee Branch Secretary of China Chengtong Resources Recycling Development & Utilization Company, a post he has held since 2004. Mr. Chen joined the Board in 2011. Mr. Chen is an EMBA graduate of Tsinghua University and is a registered accountant in the PRC. Mr. Chen has been a division chief in the Commerce and Trade Audit Department under the National Audit Office of the PRC, the assistant to the general manager of China National Nonferrous Materials Corporation (中國有色金屬材料總公司) and the chief accountant of the China Chengtong Group.

**Mr. Tsoi Tong Hoo, Tony**, aged 48, is an executive Director. Mr. Tsoi is the chief executive officer and an executive director of Varitronix International Limited (stock code: 710). Mr. Tsoi joined the Board in 2011. Mr. Tsoi graduated from The University of Western Ontario, Canada with an Honors Degree in Business Administration in 1986. He was related as one of the “Hong Kong Young Industrialists” by the Federation of Hong Kong Industries in 2010. He is a non-executive director of China WindPower Group Limited (stock code: 182) and Zhidao International (Holdings) Limited (formerly known as Ocean Grand Holdings Limited) (stock code: 1220) and an independent non-executive director of Fairwood Holdings Limited (stock code: 52), the shares of which are all listed on the Stock Exchange. Mr. Tsoi is the deputy chairman of the supervisory board of Data Modul AG, which is listed on the Frankfurt Stock Exchange.

**Ms. Ko Wing Yan, Samantha**, aged 33, is an executive Director. Ms. Ko is the daughter of Mr. Ko Chun Shun, Johnson. Ms. Ko joined the Board in 2011. She holds a Bachelor Degree in Economics and Mathematics from Mount Holyoke College, and a Master Degree in Finance from the Imperial College Management School in London. She has over seven years of experience in banking and has extensive experience in the securities and capital markets. She was a director of global markets — structured credit and fund solutions of HSBC until August 2009. Before joining HSBC, Ms. Ko served in international investment banks including Morgan Stanley (in Hong Kong) and JP Morgan Securities Limited (in London). Ms. Ko is an executive director of China WindPower Group Limited (stock code: 182), which is listed on the Stock Exchange.

# Biographical Details of Directors and Senior Management

## Independent Non-Executive Directors

**Mr. Liu Zhengui**, aged 65, is an independent non-executive Director, the chairman of the remuneration committee, and a member of the audit committee and the nomination committee of the Company. Mr. Li joined the Board in 2011. Mr. Liu holds a bachelor degree in management engineering from HeFei University of Technology. Mr. Liu has over 40 years' experience in corporate finance and capital management. Mr. Liu is currently a director of Shandong School of Economic and Social Development (山東社會經濟發展研究院) and is the chairman of Shandong Dongyin Investment Management Co., Ltd (山東東銀投資管理有限公司). He is also a financial consultant of the Shandong provincial government. During the period from 2004 to 2009, Mr. Liu was the chairman of Bank of China Group Investment Limited (BOCGI). Prior to that, he served as the chief executive of Bank of China's branches in three different provinces for 16 years. Mr. Liu is also the vice chairman and a non-executive director of Brockman Mining Limited ("Brockman") (stock code: 159), the shares of which are listed on the Stock Exchange.

**Mr. Ding Kebai**, aged 63, is an independent non-executive Director and a member of the audit committee of the Company. Mr. Ding joined the Board in 2011. Mr. Ding obtained a postgraduate qualification in International Trade from Graduate School of Chinese Academy of Social Sciences (中國社會科學院研究生院). Mr. Ding has extensive experience in asset management and international trading. Mr. Ding served in the Ministry of Health of the PRC (國家衛生部), the Economic and Trade Office of the State Council (國務院經濟貿易辦公室), the State Economic and Trade Commission (國家經濟貿易委員會), and the State-owned Assets Supervision and Administration Commission of the State Council (國務院國有資產監督管理委員會), and has held senior positions in China National Medical Equipment and Supplies Import & Export Corporation (中國醫療衛生器材進出口公司) and CAS Investment Management Co., Ltd (中國科技產業投資管理有限公司).

**Mr. Chu Chung Yue, Howard**, aged 64, is an independent non-executive Director, the chairman of the audit committee, and a member of the remuneration committee and the nomination committee of the Company. Mr. Chu joined the Board in 2011. Mr. Chu is an executive director of Brockman.

Mr. Chu was the Vice President, Asia and Chief Representative, China — Teck Resources Limited (formerly Teckcominco Limited). Mr. Chu was responsible for the development of an Asian strategy for the company, monitoring China's economic performance and promoting business development opportunities in China. Mr. Chu held various positions including corporate controller for Teck Resources Limited from 1978 to 2007 and was the Vice President, Asia and Chief Representative, China from 2007 to April 2011. Mr. Chu holds a bachelor degree in commerce from University of British Columbia and is a member of the Canadian Institute of Chartered Accountants.

# Biographical Details of Directors and Senior Management

## Independent Non-Executive Directors *(Continued)*

**Dr. Wong Yau Kar, David, BBS, JP**, aged 55, holds a Ph.D degree in Economics from the University of Chicago. Dr. Wong joined the Board in 2012. Dr. Wong has extensive experience in manufacturing, direct investment, international trade and corporate finance and is currently the managing director of United Overseas Investments Ltd. Dr. Wong has recently been elected as a Hong Kong Deputy of the 12th National People's Congress. Dr. Wong has been actively participating in public services and to name a few, he is currently Chairman of the Land and Development Advisory Committee, the Protection of Wages on Insolvency Fund Board, and the Societal Engagement Task Force of the Commission on Poverty. In the business sector, Dr. Wong is the Permanent Honorary President of the Chinese Manufacturers' Association of Hong Kong and Deputy Chairman of the Hong Kong Institute of Directors. In 2010, Dr. Wong was appointed as a Justice of Peace (JP), and in 2012, Dr. Wong was awarded a Bronze Bauhinia Star (BBS) for his valuable contribution to the society.

Dr. Wong is currently a non-executive director of CIAM Group Limited, and an independent non-executive director of China WindPower Group Limited and Media China Corporation Limited, the shares of which are all listed on the Stock Exchange.

## Senior Management

**Mr. Brad Ainslie**, aged 35, joined the Group in 2011, is the Executive Managing Director and Head of Global Markets of RFM.

Mr. Ainslie has over 13 years of experience in equity markets and is responsible for managing and growing the Group's equity businesses globally. Most recently Mr. Ainslie was a Managing Director at Cantor Fitzgerald HK Capital Markets and co-head of the Equity Sales and Trading desk. Mr. Ainslie helped Cantor Fitzgerald become a leading institutional market player in Asia by creating a top-tier sales and trading platform while contributing to the formation of an expanding corporate finance business focused on China.

Prior to moving to Hong Kong, Mr. Ainslie worked in New York with Cantor Fitzgerald's Equity Trading desk and at Morgan Stanley where he advised and traded on behalf of the firm's private clients.

Mr. Ainslie is an Economics and Mathematics Graduate of Bates College in Lewiston Maine in 2000.

# Biographical Details of Directors and Senior Management

## Senior Management *(Continued)*

**Mr. Uwe Parpart**, aged 71, joined the Group in 2011, is the Executive Managing Director, Chief Strategist and Head of Research of RFM.

Mr. Parpart brings over three decades of experience in finance, journalism, and academia to the Reorient Group. He was most recently Chief Economist and Strategist at Cantor Fitzgerald HK Capital Markets. Prior to that, he was with Bank of America. Mr. Parpart's experience in Asia dates back to the late 1980s, when he worked with the Mitsubishi Research Institute in Tokyo, and later served as an advisor to the Thai prime minister's office.

Mr. Parpart has contributed to numerous magazines and publications, and was Deputy Editor of Asia Times, contributing editor of Forbes magazine, and a columnist for Shinchosha Foresight magazine, Tokyo. He is a frequent guest on CNBC, Bloomberg, and Reuters TV.

Mr. Parpart received a Fulbright scholarship for graduate work in mathematics and philosophy at the University of Pennsylvania. He has taught at Penn and Swarthmore College.

**Mr. John Maguire**, aged 49, joined the Group in 2011, is the Head of Corporate Finance of RFM. Prior to joining the Group, Mr. Maguire was the Managing Director and co-founder of OSK Capital Hong Kong Limited (formerly Ernst & Young Corporate Finance Limited) from 2000 to 2011. Before that, Mr. Maguire was Executive Director of Worldsec Corporate Finance Limited (an associate of Bank of Tokyo-Mitsubishi), responsible for Worldsec's investment banking activities in Hong Kong and South East Asia from 1995 to 2000. Prior to relocating to Hong Kong in 1991, Mr. Maguire worked as a solicitor in the City of London.

Mr. Maguire is the Deputy Chairman of the Takeovers and Mergers Panel, a Member of the Takeovers Appeal Committee and a Member of the Securities and Futures Commission's Committee on Real Estate Investment Trusts. Mr. Maguire is also a Director of the Hong Kong Securities and Investment Institute, a Member of the Executive Committee of the Hong Kong Securities and Investment Institute, and is the Chairman of the Institute's Communication Committee.

Mr. Maguire is a solicitor admitted in Hong Kong and in England and Wales and is a Fellow Member of the Hong Kong Securities and Investment Institute.

# Biographical Details of Directors and Senior Management

## Senior Management *(Continued)*

**Mr. Bryan C. Zolad**, aged 38, joined the Group in early 2013, is the Managing Director, Chief Operating Officer of RFM. Mr. Zolad brings over 12 years of industry experience to the Group. Most recently, he was a director at Barclays Capital Asia Limited in Hong Kong, as part of the regional Investment Banking COO team. Prior to Barclays, Mr. Zolad was with Nomura and Lehman Brothers in Hong Kong. Mr. Zolad relocated to Hong Kong from New York City in 2008 with Lehman Brothers.

Mr. Zolad holds a Bachelor of Science degree from Babson College in Wellesley, Massachusetts in 1997.

**Mr. Cecil Ho**, aged 52, joined the Group in 2011, is the Chief Financial Officer of the Company. He is also a director of a number of subsidiaries of the Company. Mr. Ho is an executive director and company secretary of Varitronix International Limited (Stock Code: 710). Mr. Ho holds a Bachelor of Commerce degree from the University of British Columbia, Canada. He is a member of the Canadian Institute of Chartered Accountants and the Hong Kong Institute of Certified Public Accountants.

**Mr. Patrick Jim**, aged 46, joined the Group in 2011, is the Financial Controller of the Group and was appointed the Secretary of the Company in 2012. Mr. Jim has a Post-graduate Diploma in Accountancy from Sheffield City Polytechnic, United Kingdom and is a fellow member of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants.

# Corporate Governance Report

The board of directors (the “Director”) of the Company (the “Board”) is committed to maintaining high standards of corporate governance. It believes that a high standard of corporate governance provides a framework and solid foundation for attracting and retaining high caliber and talented management, promoting high standards of accountability and transparency and meeting the expectations of all the Shareholders of the Company.

The principles of corporate governance adopted by the Group stress the importance of a quality board, sound internal controls, and transparency and accountability to all the Shareholders.

Throughout the Year, the Board has reviewed the Group’s corporate governance practices and is satisfied that the Company has complied with the Corporate Governance Code (the “Code”, formerly known as the Code on Corporate Governance Practices) as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the “Listing Rules”), except for the following deviation:

## **Code Provision A.2.1**

There was no separation of the role of chairman (the “Chairman”) and chief executive officer (the “CEO”) as set out in the Code Provision A.2.1 of the Code for the period from 1 January 2012 to 4 June 2012 until Mr. Brett McGonegal was appointed as the executive director and the CEO of the Company. Since 4 June 2012, the roles of the Chairman and the CEO have been segregated and exercised by different individuals.

## **Model Code of Conduct for Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules. Having made specific enquiry, all the Directors have confirmed that they have complied with the required standards as stated in the Model Code throughout the year ended 31 December 2012.

## **The Board**

The Board, led by the Chairman, is responsible for the formulation of the Group’s strategies and policies, approval of annual budgets and business plans, regulating and reviewing internal controls, formulating the Group’s corporate governance policy, and supervising the management of the business operations of the Group to ensure that its business objectives are met. The Board also ensures adequacy of resources, qualifications and experience of its Board members. The management of the Group is responsible for the day-to-day operations of the Group.

# Corporate Governance Report

## The Board *(Continued)*

The Board has a balance of skills and experience appropriate for the requirements of the business of the Group. The Board comprises the following Directors during the Year:

### Executive Directors

Mr. Ko Chun Shun, Johnson ( <i>Chairman</i> )	
Mr. Jason Boyer ( <i>Vice Chairman</i> )	(appointed on 4 June 2012)
Mr. Brett McGonegal ( <i>CEO</i> )	(appointed on 4 June 2012)
Mr. Chen Shengjie	
Mr. Tsoi Tong Hoo, Tony	
Ms. Ko Wing Yan, Samantha	
Ms. Angelina Kwan	(resigned on 31 December 2012)
Mr. Zhang Binghua	(resigned on 4 June 2012)

### Independent non-executive Directors

Mr. Liu Zhengui	
Mr. Ding Kebai	
Mr. Chu Chung Yue, Howard	
Dr. Wong Yau Kar, David BBS, JP	(appointed on 31 December 2012)

The Directors and their brief biographical details are set out in the section headed “Biographical Details of Directors and Senior Management” of this annual report.

Mr. Ko Chun Shun, Johnson (“Mr. Ko”), an executive Director and the Chairman of the Company, is the father of Ms. Ko Wing Yan, Samantha (“Ms. Ko”), an executive Director. Mr. Ko, Ms. Ko, Mr. Tsoi Tong Hoo, Tony (“Mr. Tsoi”) and Dr. Wong Yau Kar, David are directors of China WindPower Group Limited, and Mr. Ko and Mr. Tsoi are directors of Varitronix International Limited, Mr. Liu Zhengui and Mr. Chu Chung Yue, Howard are both directors of Brockman Mining Limited. The shares of the above companies are listed on the Stock Exchange.

Saved as disclosed above and in the “Biographical Details of Directors and Senior Management” of this annual report, there are no financial, business, family or other material/relevant relationships between Board members and between the Chairman and the CEO.

The Company has been maintaining the number of independent non-executive Directors at not less than one-third of the number of the Board members and has ensured that at least one of the independent non-executive Directors has appropriate professional qualifications, or accounting or related financial management expertise as required by the Listing Rules. The participation of independent non-executive Directors in the Board brings independent judgment to ensure the interests of all Shareholders have been duly considered.



# Corporate Governance Report

## **The Board** *(Continued)*

For a Director to be considered independent, that Director should not have any direct or indirect material interest in the Group. In determining the independence of Directors, the Board follows the requirement set out in the Listing Rules. The Company has received from each of the independent non-executive Directors a confirmation of his independence pursuant to Rule 3.13 of the Listing Rules in respect of the year ended 31 December 2012 and the Company considers that they are independent.

All independent non-executive Directors are appointed for a specific term. All Directors are subject to retirement by rotation and re-election at the annual general meeting of the Company according to the requirement in the articles of association of the Company and the Listing Rules (at least once every 3 years).

None of the Directors has a service contract with the Company which requires the Company to give a period of notice of more than one year or to pay compensation or make other payments equivalent to more than one year's emolument.

The Chairman is responsible for providing leadership to, and overseeing, the functioning of the Board to ensure that the Board acts in the best interest for the Group. Board meetings are planned and conducted effectively.

With the support of the executive Directors and the Company Secretary, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information in a timely manner. The Chairman also actively encourages all Directors to be fully engaged in the Board's affairs and make contributions to the Board's functions. The Board has adopted good corporate governance practices and procedures and has taken appropriate steps to provide effective communication with the Shareholders.

The CEO is responsible for managing the business of the Group, attending to the formulation and implementation of Group's policies, and assuming full accountability for the Group's operations. Acting as the principal manager of the Group's business, the CEO develops a strategic operating plan that reflects the long-term objectives and priorities established by the Board, and is directly responsible for maintaining the operational performance of the Group. Working with the senior management and the Board, the CEO ensures that the funding requirements of the business are met and closely monitors the operating and financial results against the plans and budgets. He also takes remedial actions when necessary and advises the Board of any significant developments and issues of the Group.

# Corporate Governance Report

## The Board *(Continued)*

The Board meets regularly and at least 4 times a year. Between scheduled meetings, senior management of the Group provides to the Directors the information on the activities and developments in the business of the Group on a timely basis and, when required, additional Board meetings are held. In addition, the Directors have full access to the information of the Group and to independent professional advice whenever should they consider necessary. During the year ended 31 December 2012, a total eight Board meetings and one general meeting (“2012 AGM”) were held and the attendance of each director is set out below:

Executive Directors	Number of meetings attended in the year ended 31 December 2012/ Number of meetings eligible to attend	
	Board meetings	2012 AGM*
Mr. Ko Chun Shun, Johnson <i>(Chairman)</i>	8/8	1/1
Mr. Jason Boyer <i>(Vice Chairman)</i> (appointed on 4 June 2012)	4/4	N/A
Mr. Brett McGonegal <i>(Chief Executive Officer)</i> (appointed on 4 June 2012)	4/4	N/A
Mr. Chen Shengjie	8/8	0/1
Mr. Tsoi Tong Hoo, Tony	8/8	1/1
Ms. Ko Wing Yan, Samantha	8/8	1/1
Ms. Angelina Kwan (resigned on 31 December 2012)	7/7	1/1
Mr. Zhang Binghua (resigned on 4 June 2012)	3/4	0/1
<b>Independent non-executive Directors</b>		
Mr. Liu Zhengui	8/8	0/1
Mr. Ding Kebai	8/8	0/1
Mr. Chu Chung Yue, Howard	8/8	1/1
Dr. Wong Yau Kar, David BBS, JP (appointed on 31 December 2012)	N/A	N/A

\* 2012 AGM was held on 26 March 2012

# Corporate Governance Report

## The Board *(Continued)*

### Professional Training for Directors

All Directors, including independent non-executive Directors, should always know their collective responsibilities as Directors and of the businesses and activities of the Group. Each newly appointed Director would receive an induction package covering the Group's businesses and the statutory and regulatory obligations of a director of a listed company. The Group also provides briefings and other training to develop and refresh the Directors' knowledge and skills, and updates all Directors on the latest developments regarding the Listing Rules and other applicable regulatory requirements to ensure compliance and to enhance their awareness of good corporate governance practices.

During the year ended 31 December 2012, all existing Directors have received relevant trainings on the topics relating to corporate governance and regulations and have provided their training records as follow:

Directors	Type of training
<b>Executive Directors</b>	
Mr. Ko Chun Shun, Johnson	A
Mr. Jason Boyer	A
Mr. Brett McGonegal	A
Mr. Chen Shengjie	A
Mr. Tsoi Tong Hoo, Tony	A
Ms. Ko Wing Yan, Samantha	A
<b>Independent non-executive Directors</b>	
Mr. Liu Zhengui	B
Mr. Ding Kebai	B
Mr. Chu Chung Yue, Howard	A
Dr. Wong Yau Kar, David BBS, JP*	N/A

#### Notes:

- A: attending training course
- B: reading relevant materials
- \* (appointed on 31 December 2012)

# Corporate Governance Report

## Board Committees

During the year ended 31 December 2012, the Board has reviewed and monitored the training and continuous professional development of directors and senior management. The Board has also reviewed and ensured compliance of the relevant legal and regulatory requirements, the code of conducts, the Code, and the disclosure in the Corporate Governance Report. Besides, the Company has set up three committees including the Nomination Committee, the Remuneration Committee and the Audit Committee. Each committee has its specific terms of reference with reference to the Code:

### Remuneration Committee

The remuneration committee of the Company (the “Remuneration Committee”) is chaired by Mr. Liu Zhengui with Mr. Ko Chun Shun, Johnson and Mr. Chu Chung Yue, Howard being the members. The Remuneration Committee is responsible for the determination of the remuneration packages of Directors and senior management of the Group. In addition, the Remuneration Committee shall meet as and when required to consider remuneration related matters such as making recommendations to the Board on the Group’s policy and structure for the remuneration of Directors and senior management, and to assist the Group in the administration of the fair and transparent procedure for setting policies on the remuneration of Directors and senior management of the Group. The written terms of reference are posted on the websites of the Company and the Stock Exchange.

During the Year, the Remuneration Committee has held 1 meeting with all members were present. The Committee has reviewed the remuneration packages for Directors and senior management of the Group.

### Nomination Committee

The nomination committee of the Company (the “Nomination Committee”) was established in February 2012 and is chaired by Mr. Ko Chun Shun, Johnson with Mr. Liu Zhengui and Mr. Chu Chung Yue, Howard being the members. The terms of reference of the Nomination Committee have been determined with reference to the Code and are posted on the websites of the Company and the Stock Exchange.

The roles and functions of the Nomination Committee include reviewing the structure, size and composition of the Board at least once every year, making recommendations on any proposed changes to the Board to complement the Group’s corporate strategy, identifying individuals suitably qualified to become members of the Board and selecting individuals nominated for directorship (if necessary), assessing the independence of the independent non-executive directors and making recommendations to the Board on the appointment or re-appointment of directors and succession planning for directors, in particular the chairman and the chief executive officer. In considering the nomination of new directors, the Board will take into account the qualification, ability, working experience, leadership and professional ethics of the candidates. During the Year, the Nomination Committee has held 1 meeting with all members present. The Committee has reviewed the structure, size and composition of the Board.

# Corporate Governance Report

## Board Committees *(Continued)*

### Audit Committee

The audit committee of the Company (the "Audit Committee") is chaired by Mr. Chu Chung Yue, Howard with Mr. Liu Zhengui and Mr. Ding Kebai being the other members.

Mr. Chu holds a bachelors degree in commerce from University of British Columbia and is a member of the Canadian Institute of Chartered Accountants. Mr. Chu has appropriate professional qualifications as required under Rule 3.10(2) of the Listing Rules.

The terms of reference of the Audit Committee are in line with the Code and are posted on the websites of the Company and the Stock Exchange. Under its terms of reference, the Audit Committee is required, amongst other things, to oversee the relationship with the external auditors, to review the Group's preliminary results, interim results and annual financial statements and to monitor the integrity of the financial statements of the Group, to review the scope, extent and effectiveness of the Group's internal control system and to review the Group's financial and accounting policies.

The Audit Committee held 2 meetings during the Year with all members present.

There is no disagreement between the Board and the Audit Committee on the selection, appointment, resignation or dismissal of the external auditors. The Audit Committee has reviewed, inter alia, the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters of the Group. The Audit Committee has also reviewed, and has discussion with external auditors, the interim and annual consolidated financial statements.

### Auditor's Remuneration

A summary of fees for audit and non-audit services is as follows:

Nature of services	31 December	31 December
	2012	2011
	HK\$'000	HK\$'000
Audit services	1,000	630
Other services	—	266
Total	1,000	896

# Corporate Governance Report

## Internal Controls

The Board is responsible for the Group's internal control system and has the responsibility for reviewing its effectiveness. The Company and its subsidiaries have adopted a set of internal control procedures and policies to safeguard the assets, to ensure proper maintenance of accounting records and reliability of financial reporting, and to ensure compliance with relevant legislation and regulations. The internal control system is designed to ensure the financial, operational and compliance controls, and risk management functions are in place and functioning effectively. The Board has conducted a review of and is satisfied with the effectiveness of the internal control system of the Group.

The Board also reviews, at least annually, the adequacy of resources, staff qualifications and experience of the Group's accounting and financial reporting function, and their training programmes and budget.

## Company Secretary

The Company Secretary is responsible to the Board for ensuring that Board procedures are followed and that the activities of the Board are carried out efficiently and effectively. The Company Secretary assists the Chairman to prepare agendas and Board papers for meetings and disseminates such documents to the Directors and board committees in a timely manner. The Company Secretary is responsible for ensuring that the Board is fully briefed on all legislative, regulatory and corporate governance developments when making decisions. The Company Secretary is also directly responsible for the Group's compliance with the continuing obligations of the Listing Rules and The Codes on Takeovers and Mergers and Share Repurchases, including publication and dissemination of the Company's reports and financial statements and interim reports within the period laid down in the Listing Rules, timely dissemination of announcements and information relating to the Group to the market and ensuring that proper notification is made when there are any dealings by Directors in the securities of the Group.

The Company Secretary also advises the Directors on their obligations in respect of disclosure of interests in securities, connected transactions and inside information and ensures that the standards and disclosures required by the Listing Rules are observed.

With respect to the secretarial function of the Group, the Company Secretary maintains formal minutes of the Board meetings and other Board committee meetings.

During the year, Mr. Patrick Jim, the Company Secretary of the Company, has undertaken no less than 15 hours of professional training to update his skills and knowledge.

# Corporate Governance Report

## Shareholders' Right

### How Shareholders can convene an extraordinary general meeting ("EGM")

An EGM may be convened by the Directors on requisition of shareholders of the Company (the "Shareholders") holding not less than one-twentieth (5%) of the paid-up capital of the Company or by such Shareholder(s) who made the requisition (as the case may be) pursuant to section 113 of the Companies Ordinance (Chapter 32, Laws of Hong Kong) (the "Companies Ordinance") and the articles of association of the Company. The objects of the meeting must be stated in the requisition which must be signed by the requisitionist(s) and deposited at the registered office of the Company. Shareholders should follow the requirements and procedures as set out in the Companies Ordinance for convening an EGM.

### Procedures for putting forward proposals at a general meeting

Pursuant to the Companies Ordinance, Shareholders representing not less than one-fortieth (2.5%) of the total voting rights of all Shareholders; or not less than 50 Shareholders holding shares in the Company on which there has been paid up an average sum, per Shareholder, of not less than HK\$2,000, may make requisition in writing for proposing resolution or business to be dealt with at the next general meeting. Shareholders should follow the requirements and procedures as set out in section 115A of the Companies Ordinance for putting forward a proposal at a general meeting.

### Procedures for directing Shareholders' enquiries to the Board

Shareholders may at any time send their enquiries and concerns to the Board in writing through the Company Secretary whose contact details are as follows:

Suites 1101-03, 11/F, Far East Finance Centre, 16 Harcourt Road, Admiralty, Hong Kong

Fax: (852) 3102 9022

Email: [ir@reorientgroup.com](mailto:ir@reorientgroup.com)

Shareholders may also make enquiries with the Board at the general meetings of the Company.

# Corporate Governance Report

## **Investor Relations**

The Board is committed in providing clear and full performance information of the Group to the Shareholders through the publication of interim and annual reports. In addition to the circulars, notices and financial reports sent to the Shareholders, additional information of the Group is also available to the Shareholders on the Group's website.

Shareholders are encouraged to attend the annual general meeting for which at least 20 clear business days' notice is given. The Chairman and Directors are available to answer questions on the Group's business at the meeting. All resolutions at the general meeting are decided by a poll which is conducted by the Group's share registrar.

The Group values feedback from the Shareholders on its effort to promote transparency and foster investor relationships. Comments and suggestions are always welcomed.

## **Constitutional Documents**

There are no changes in the Company's constitutional documents during the Year.



# Report of the Directors

The Directors have pleasure in submitting their report together with the audited consolidated financial statements for the year ended 31 December 2012 (the “Year”).

## Principal Activities

The principal activity of the Company is investment holding. The activities of the principal subsidiaries are set out in note 18 to the financial statements. An analysis of the revenue and the results of the Group by business segments during the Year is set out in note 12 to the financial statements.

## Results and Dividends

The results of the Group for the Year, and the statement of financial position of the Company and of the Group as of 31 December 2012 are set out in the financial statements on pages 34 to 37.

The Directors do not recommend the payment of a final dividend for the Year (2011: Nil).

## Fixed Assets

Details of the movements in fixed assets of the Group during the Year are set out in note 13 to the financial statements.

## Share Capital

Details of the movements in the share capital of the Company during the Year are set out in note 23(c) to the financial statements.

## Distributable Reserves

Details of the distributable reserves of the Company as at 31 December 2012 are set out in note 23(a) to the financial statements.

## Five Year Financial Summary

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 84.

## Purchase, Sale or Redemption of the Listed Securities of the Company

During the Year, save as disclosed in note 23(c) and other than acting as an agent for clients of the Group, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company.

# Report of the Directors

## Share Options

The Company has adopted a share option scheme on 21 July 2011 (the "Share Option Scheme").

The purpose of the Share Option Scheme is to provide the Company with a flexible means of giving incentive to rewarding, remunerating, compensating and/or providing benefits to the Participants (being any employee (whether full-time or part-time), directors or consultants of each member of the Group, provided that the Board may have absolute discretion to determine whether or not one falls within the above category) and for such other purposes as the Board may approve from time to time.

Pursuant to this 10-year term Share Option Scheme, the Company can grant options to Participants for a consideration of HK\$1.00 for each grant payable by the Participant.

No Participant shall be granted an option, if the total number of shares issued and to be issued upon exercise of all the options granted and to be granted to such Participant under the Share Option Scheme and any other share option schemes of the Company (including exercised, cancelled and outstanding options) in any 12-month period up to and including the date of such further grant would exceed 1 per cent. of the shares in issue unless such further grant has been approved by the shareholders in general meeting with the Participant and his associates abstaining from voting.

Subscription price in respect of each share issued pursuant to the exercise of options granted hereunder shall be a price solely determined by the Board and notified to a Participant and shall be at least the highest of: (a) the closing price of the shares as stated in the Stock Exchange's daily quotation sheet on the date on which the option is offered to a Participant, which must be a trading day; (b) a price being the average of the closing prices of the shares as stated in the Stock Exchange's daily quotation sheets for the 5 trading days immediately preceding the date of offer; and (c) the nominal value of a share.

According to the Share Option Scheme, unless otherwise determined by the Board, there shall be no minimum holding period for the exercise of the options but the options are exercisable within the option period as determined by the Board and in any event such period shall not be longer than 10 years from the date upon which any particular option is granted.

During the Year, no options were issued and as at 31 December 2012, no options were outstanding (31 December 2011: Nil), and the total number of share option that can be granted was 38,449,452, representing approximately 10% of the issued share capital of the Company.

# Report of the Directors

## Directors

The Directors during the Year and up to the date of this report are:

### Executive Directors

Mr. Ko Chun Shun, Johnson ( <i>Chairman</i> )	
Mr. Jason Boyer ( <i>Vice Chairman</i> )	(appointed on 4 June 2012)
Mr. Brett McGonegal ( <i>CEO</i> )	(appointed on 4 June 2012)
Mr. Chen Shengjie	
Mr. Tsoi Tong Hoo, Tony	
Ms. Ko Wing Yan, Samantha	
Ms. Kwan Angelina Agnes	(resigned on 31 December 2012)
Mr. Zhang Binghua	(resigned on 4 June 2012)

### Independent non-executive Directors

Mr. Liu Zhengui	
Mr. Ding Kebai	
Mr. Chu Chung Yue, Howard	
Dr. Wong Yau Kar, David, BBS, JP	(appointed on 31 December 2012)

In accordance with Article 94 of the Company's memorandum and articles of association, Mr. Jason Boyer, Mr. Brett McGonegal, and Dr. Wong Yau Kar, David, BBS, JP retire and offer themselves for election at the forthcoming annual general meeting of the Company.

In accordance with Article 103A of the Company's memorandum and articles of association, Mr. Chen Shengjie, Mr. Liu Zhengui, and Mr. Chu Chung Yue, Howard shall retire by rotation and, being eligible, offer themselves for re-election at the forthcoming annual general meeting of the Company.

The Company has received from each of the independent non-executive Directors a confirmation of his independence pursuant to Rule 3.13 of the Listing Rules in respect of the Year and the Company considers that they are independent.

## Directors' Service Contracts

None of the Directors has a service contract with the Company which requires the Company to give a period of notice of more than one year, or to pay compensation or make other payments equivalent to more than one year's emolument.

# Report of the Directors

## Directors' and Chief Executive's Interests and/or Short Positions in the Shares, Underlying Shares and Debentures of the Company or Any Associated Corporation

As at 31 December 2012, the interests and short positions of each director and chief executive in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") under the Listing Rules, or known to the Company, were as follows:

### Long positions in the shares of the Company:

Name of Director	Nature of interest	Number of Shares held	
		Long position	Percentage of shareholding
Mr. Ko Chun Shun, Johnson	Held by controlled corporation	277,624,382	72.21%

*Note:* Mr. Ko Chun Shun, Johnson ("Mr. Ko"), the Chairman and an executive director of the Company, was interested in 277,624,382 Shares through Gainhigh Holdings Limited ("Gainhigh"). 80% of the issued share capital of Gainhigh was held by Kwan Wing Holdings Limited, a company wholly-owned by Mr. Ko.

Save as disclosed above, as at 31 December 2012, none of the directors and chief executive of the Company and/or any of their respective associates had any interest or short position in the shares, underlying shares or debentures of the Company and/or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or the Model Code adopted by the Company.

### Directors' Rights to Acquire Shares

On 4 June 2012, the Company was informed by Gainhigh that an aggregate of 15% shareholding interest of Gainhigh will be sold to certain key employees of the Group, including Mr. Jason Boyer and Mr. Brett McGonegal, both are executive Directors. As at the date hereof, Mr. Ko Chun Shun, Johnson, the Chairman and executive Director, is indirectly interested in 80% of the issued share capital of Gainhigh. Gainhigh is currently interested in 277,624,382 shares of the Company, representing approximately 72.21% of the issued share capital of the Company. Following the sale, Mr. Ko will be interested in 65% of the issued share capital of Gainhigh. Each of Mr. Jason Boyer and Mr. Brett McGonegal will acquire 3.75% of the issued share capital of Gainhigh respectively. As of the date of this report, the sale of the shares have not yet been effected.

# Report of the Directors

## Directors' Rights to Acquire Shares *(Continued)*

Save as disclosed above and in this report, in particular in the section headed "Directors' Interest in Contracts/ Connected Transactions and Continuing Connected Transactions/Transactions in securities of the Company" below, at no time during the Year was the Company, or any of its subsidiaries or associated corporations, a party to any arrangement to enable the Directors (including their respective spouses and children under the age of 18) to acquire benefits by the means of the acquisition of the shares or underlying shares in, or debentures of, the Company or any of its associated corporations.

## Substantial Shareholders

As at 31 December 2012, save as disclosed under the section "Directors' and Chief Executive's Interests and/or Short Positions in the Shares, Underlying shares and Debentures of the Company or any Associated Corporation" above, the Company had been notified of the following substantial shareholders' interests, being 5% or more of the Company's issued share capital under Section 336 of the SFO.

Name of substantial shareholders	Nature of interest	Number of Shares held	
		Long position	Percentage of shareholding
Mr. Ko Chun Shun, Johnson <i>(Note 1)</i>	Held by controlled corporation	277,624,382	72.21%
Kwan Wing Holdings Limited <i>(Note 1)</i>	Held by controlled corporation	277,624,382	72.21%
Gainhigh Holdings Limited <i>(Note 1)</i>	Beneficial owner	277,624,382	72.21%
Shaw David Elliot <i>(Note 2)</i>	Held by controlled corporation	35,000,000	9.10%
D. E. Shaw Valence Portfolios, L.L.C. <i>(Note 2)</i>	Held by controlled corporation	35,000,000	9.10%
D. E. Shaw Composite Portfolios, L.L.C. <i>(Note 2)</i>	Held by controlled incorporation	35,000,000	9.10%
D. E. Shaw & Co., Inc <i>(Note 2)</i>	Held by controlled corporation	35,000,000	9.10%
D. E. Shaw & Co., L.P. <i>(Note 2)</i>	Investment manager	35,000,000	9.10%
D. E. Shaw & Co., L.L.C <i>(Note 2)</i>	Held by controlled corporation	35,000,000	9.10%
D. E. Shaw & Co. II, Inc <i>(Note 2)</i>	Held by controlled corporation	35,000,000	9.10%
D. E. Shaw & Co. (Asia Pacific) Limited <i>(Note 2)</i>	Investment manager	35,000,000	9.10%
Barclays PLC	Person having a security interest in shares/Held by controlled corporation	19,614,000 (long position) 114,000 (short position)	5.10% 0.03%

# Report of the Directors

## Substantial Shareholders (Continued)

### Notes:

1. Mr. Ko Chun Shun, Johnson, the Chairman and an executive Director of the Company, was interested in 277,624,382 Shares through Gainhigh. 80% of the issued share capital of Gainhigh was held by Kwan Wing Holdings Limited, a company wholly-owned by Mr. Ko.
2. Shaw David Elliot, D. E. Shaw Valence Portfolios, L.L.C., D. E. Shaw Composite Portfolios, L.L.C., D. E. Shaw & Co., Inc, D. E. Shaw & Co., L.P., D. E. Shaw & Co., L.L.C., D. E. Shaw & Co. II, Inc, and D. E. Shaw & Co. (Asia Pacific) Limited were interested in the same parcel of these 35,000,000 Shares by virtue of the SFO.

Save as disclosed above, as at 31 December 2012, there were no other persons who had an interest or short position in the shares or underlying shares of the Company which would fall to be disclosed to the Company under Section 336 of the SFO, or which were recorded in the register to be kept by the Company under Section 336 of the SFO.

## Directors' Interest in Contracts/Connected Transactions and Continuing Connected Transactions/Transactions in securities of the Company

Save as disclosed below under the section "Securities Services Agreement" below, no contract of significance (i) to which the Company, its holding company or any of their subsidiaries was a party, and in which a Director was materially interested, whether directly or indirectly, subsisted at any time during the Year or at the end of the Year, nor (ii) between the Company, or one of its subsidiaries, and a controlling Shareholder or any of its subsidiaries.

### Securities Services Agreement

On 11 October, 2011, the Company entered into a securities services agreement (the "Securities Services Agreement") with Mr. Ko Chun Shun, Johnson, who beneficially owns 80% equity interest of Gainhigh (the controlling shareholder of the Company). Mr. Ko is the Chairman and an executive Director of the Company. Pursuant to the Securities Services Agreement, the Group would provide to Mr. Ko or any of his associates securities services (the "Securities Services") including but not limited to securities broking, share placing and underwriting, asset management, financial advisory, corporate finance and related services, for a term up to 31 December 2013, with annual caps of HK\$8 million (from the effective date of the Securities Services Agreement), HK\$25 million and HK\$25 million, respectively, for each of the years ending 31 December 2011, 2012 and 2013. The Securities Services Agreement and the transactions contemplated thereunder constituted continuing connected transactions of the Company under the Listing Rules and were subject to the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules. Further details are set out in the announcement of the Company dated 11 October 2011 and the circular of the Company dated 12 October 2011.

# Report of the Directors

## **Securities Services Agreement** *(Continued)*

Mr. Ko also holds equity and/or controlling interests in other companies (which may include companies listed on the Stock Exchange) which may also require securities broking, placing and other securities related services. Any Securities Services to be provided by the Group to Mr. Ko or any of his associates will be on normal commercial terms and in the ordinary and usual course of business of the Group. The Directors considered that the entering into of the Securities Services Agreement and the provision of the Securities Services would allow the Group to carry out its normal business activities in compliance with the Listing Rules and would benefit the Group by increasing its income base.

The Securities Services Agreement was approved by independent Shareholders' voting by way of poll at an extraordinary general meeting of the Company held on 8 November 2011.

During the Year, no transaction was entered into and no fee was paid (2011: Nil) to the Group by Mr. Ko and his associates under the Securities Services Agreement.

The Directors have received a comfort letter from the auditor as required under Rule 14A.38 of the Listing Rules, which states that the terms of the Securities Services Agreement have been approved by the Board, there were no transactions that fall under the Securities Services Agreement during the Year and the Company has not exceeded the maximum aggregate annual values as disclosed in the circular of the Company dated 12 October 2011.

A summary of the related party transactions entered into by the Group during the Year is set out in note 28 to the financial statements.

## **Management Contracts**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Year.

## **Major Suppliers and Major Customers**

During the Year, revenue derived from the Group's largest 5 customers accounted for approximately 44% of the total revenue for the Year, with the single largest customer contributing approximately 20%.

The Group is a provider of financial services. In the opinion of the Board, it is therefore of no value to disclose details of the Group's suppliers.

None of the Directors, their associates or any shareholders, which to the knowledge of the Directors own more than 5% of the Company's share capital, had an interest in the major customers noted above.

# Report of the Directors

## Corporate Governance

The Company is committed to maintain a high standard of corporate governance. Information on the corporate governance code adopted by the Company is set out in the Corporate Governance Report of the annual report.

## Sufficiency of Public Float

Based on the information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this report, there was sufficient public float of the Company's securities as required under the Listing Rules.

## Auditor

The consolidated financial statements have been audited by KPMG who will retire and, being eligible, offer themselves for re-appointment at the forthcoming annual general meeting of the Company.

KPMG were appointed as auditors of the Company on 4 June 2012 following the resignation of Graham H.Y. Chan & Co. who acted as the auditors of the Company until the same date.

## Review by Audit Committee

The Audit Committee comprises three independent non-executive Directors. The Audit Committee is chaired by Mr. Chu Chung Yue, Howard with Mr. Liu Zhengui and Mr. Ding Kebai being the other members. The terms of reference of the Audit Committee are in line with the Corporate Governance Code as set out in Appendix 14 of the Listing Rules. The Group's audited consolidated financial statements for the year ended 31 December 2012 have been reviewed by the Audit Committee.

On behalf of the Board

**Ko Chun Shun, Johnson**

*Chairman*

Hong Kong, 5 February 2013



# Independent Auditor's Report



## **Independent auditor's report to the shareholders of REORIENT GROUP LIMITED**

*(Incorporated in Hong Kong with limited liability)*

We have audited the consolidated financial statements of REORIENT GROUP LIMITED ("the company") and its subsidiaries (together "the group") set out on pages 34 to 83, which comprise the consolidated and company statements of financial position as at 31 December 2012, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

### **Directors' responsibility for the consolidated financial statements**

The directors of the company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. This report is made solely to you, as a body, in accordance with Section 141 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independent Auditor's Report

## Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the company and of the group as at 31 December 2012 and of the group's loss and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

## **KPMG**

*Certified Public Accountants*

8th Floor, Prince's Building  
10 Chater Road  
Central, Hong Kong

5 February 2013

# Consolidated Income Statement

For the year ended 31 December 2012

	<i>Note</i>	<b>2012</b> <b>HK\$'000</b>	2011 <i>HK\$'000</i>
<b>Turnover</b>	3	<b>46,796</b>	22,207
Other operating income	4	<b>1,186</b>	1,260
Other net gain	5	<b>1,117</b>	30,011
		<b>49,099</b>	53,478
Staff costs	6(b)	<b>(101,780)</b>	(22,487)
Depreciation		<b>(2,424)</b>	(1,357)
Other operating expenses	6(c)	<b>(40,887)</b>	(37,370)
<b>Loss from operations</b>		<b>(95,992)</b>	(7,736)
Finance costs	6(a)	<b>(315)</b>	(1,066)
<b>Loss before taxation</b>	6	<b>(96,307)</b>	(8,802)
Income tax	7	—	—
<b>Loss for the year</b>		<b>(96,307)</b>	(8,802)
Loss attributable to equity shareholders of the Company		<b>(96,068)</b>	(8,802)
Loss attributable to non-controlling interests		<b>(239)</b>	—
<b>Loss per share attributable to equity shareholders of the Company</b>			
Basic and diluted	11	<b>(24.99) cents</b>	(7.35) cents

The notes on pages 40 to 83 form part of these financial statements. Details of dividends declared for the year are set out in note 23(b) to the financial statements.

# Consolidated Statement of Comprehensive Income

For the year ended 31 December 2012

	<b>2012</b>	2011
	<b>HK\$'000</b>	HK\$'000
<b>Loss for the year</b>	<b>(96,307)</b>	(8,802)
Other comprehensive income for the year:		
Exchange differences arising on translation of results of foreign operations	<b>213</b>	—
<b>Total comprehensive income for the year</b>	<b>(96,094)</b>	(8,802)
<b>Total comprehensive income for the year attributable to:</b>		
— equity shareholders of the Company	<b>(95,953)</b>	(8,802)
— non-controlling interests	<b>(141)</b>	—
	<b>(96,094)</b>	(8,802)

The notes on pages 40 to 83 form part of these financial statements.

# Consolidated Statement of Financial Position

At 31 December 2012

	<i>Note</i>	<b>2012</b> <b>HK\$'000</b>	2011 <i>HK\$'000</i>
<b>Non-current assets</b>			
Fixed assets	13	<b>6,897</b>	8,920
Other non-current assets	14	<b>735</b>	430
<b>Total non-current assets</b>		<b>7,632</b>	9,350
<b>Current assets</b>			
Accounts receivable	15	<b>198,514</b>	10,076
Other receivables, deposits and prepayments	16	<b>14,657</b>	3,717
Bank balance — trust and segregated accounts	17(a)	<b>41,713</b>	50,355
Cash and cash equivalents	17(a)	<b>149,271</b>	245,859
<b>Total current assets</b>		<b>404,155</b>	310,007
<b>Current liabilities</b>			
Accounts payable	19	<b>235,671</b>	55,131
Accrued expenses and other payables	20	<b>9,457</b>	7,202
Amounts due to directors		<b>504</b>	763
<b>Total current liabilities</b>		<b>245,632</b>	63,096
<b>Net current assets</b>		<b>158,523</b>	246,911
<b>NET ASSETS</b>		<b>166,155</b>	256,261
<b>EQUITY</b>			
Share capital	23(c)	<b>3,845</b>	3,845
Reserves	23(a)	<b>156,463</b>	252,416
		<b>160,308</b>	256,261
Non-controlling interests		<b>5,847</b>	—
<b>TOTAL EQUITY</b>		<b>166,155</b>	256,261

Approved and authorised for issue by the Board on 5 February 2013 and are signed on its behalf by:

**Ko Chun Shun, Johnson**  
*Chairman and Executive Director*

**Brett McGonegal**  
*CEO and Executive Director*

The notes on pages 40 to 83 form part of these financial statements.

# Statement of Financial Position

At 31 December 2012

	Note	2012 HK\$'000	2011 HK\$'000
<b>Non-current assets</b>			
Interests in subsidiaries	18	276,999	196,012
<b>Total non-current assets</b>		<b>276,999</b>	196,012
<b>Current assets</b>			
Prepayments	16	145	145
Cash and cash equivalents	17(a)	597	94,260
<b>Total current assets</b>		<b>742</b>	94,405
<b>Current liabilities</b>			
Accrued expenses and other payables	20	46	40
Amounts due to directors		504	763
<b>Total current liabilities</b>		<b>550</b>	803
<b>Net current assets</b>		<b>192</b>	93,602
<b>NET ASSETS</b>		<b>277,191</b>	289,614
<b>EQUITY</b>			
Share capital	23(c)	3,845	3,845
Reserves	23(a)	273,346	285,769
<b>TOTAL EQUITY</b>		<b>277,191</b>	289,614

Approved and authorised for issue by the Board on 5 February 2013 and are signed on its behalf by:

**Ko Chun Shun, Johnson**  
Chairman and Executive Director

**Brett McGonegal**  
CEO and Executive Director

The notes on pages 40 to 83 form part of these financial statements.

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2012

	Share capital HK\$'000	Share premium HK\$'000	Convertible note reserve HK\$'000	Asset revaluation reserve HK\$'000	Exchange reserve HK\$'000	Warrant reserve HK\$'000	Acc- umulated losses HK\$'000	Sub-total HK \$'000	Non- controlling interests HK\$'000	Total HK\$'000
<b>Balance at 1 January 2011</b>	308,701	42,395	—	2,650	—	1,415	(462,252)	(107,091)	—	(107,091)
<b>Changes in equity for the year ended 31 December 2011:</b>										
Capital reorganisation	(308,392)	—	—	—	—	—	308,392	—	—	—
Issue of subscription shares	1,282	78,218	—	—	—	—	—	79,500	—	79,500
Issue of top-up placement shares	670	200,330	—	—	—	—	—	201,000	—	201,000
Cost of issuance of shares	—	(846)	—	—	—	—	—	(846)	—	(846)
Issuance of convertible notes	—	—	92,500	—	—	—	—	92,500	—	92,500
Conversion of convertible notes	1,584	90,916	(92,500)	—	—	—	—	—	—	—
Lapse of warrants	—	1,415	—	—	—	(1,415)	—	—	—	—
Loss and total comprehensive income for the year	—	—	—	—	—	—	(8,802)	(8,802)	—	(8,802)
<b>Balance at 31 December 2011 and 1 January 2012</b>	3,845	412,428	—	2,650	—	—	(162,662)	256,261	—	256,261
<b>Changes in equity for the year ended 31 December 2012:</b>										
Loss for the year	—	—	—	—	—	—	(96,068)	(96,068)	(239)	(96,307)
Other comprehensive income for the year	—	—	—	—	115	—	—	115	98	213
Capital injection by non-controlling interests in a subsidiary	—	—	—	—	—	—	—	—	5,988	5,988
<b>Balance at 31 December 2012</b>	3,845	412,428	—	2,650	115	—	(258,730)	160,308	5,847	166,155

The notes on pages 40 to 83 form part of these financial statements.

# Consolidated Statement of Cash Flows

For the year ended 31 December 2012

	<i>Note</i>	<b>2012</b> <b>HK\$'000</b>	2011 <i>HK\$'000</i>
<b>Operating activities</b>			
<b>Net cash used in operating activities</b>	<i>17(b)</i>	<b>(102,140)</b>	(44,077)
<b>Investing activities</b>			
Payment for purchase of fixed assets		<b>(401)</b>	(10,204)
Interest received		<b>67</b>	—
<b>Net cash used in investing activities</b>		<b>(334)</b>	(10,204)
<b>Financing activities</b>			
Proceeds from loan from investor		—	15,000
Receipt of deposits from investor		—	8,500
Cash outflow on restructuring		—	(73,732)
Proceeds from subscription of shares and convertible notes pursuant to restructuring		—	113,300
Proceeds from issuance of top-up placement shares		—	201,000
Interest paid		<b>(315)</b>	—
Payment of share issuance costs		—	(846)
Capital injection by non-controlling interests in a subsidiary		<b>5,988</b>	—
<b>Net cash generated from financing activities</b>		<b>5,673</b>	263,222
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(96,801)</b>	208,941
<b>Cash and cash equivalents at 1 January</b>		<b>245,859</b>	36,918
Effect of foreign exchange rate changes		<b>213</b>	—
<b>Cash and cash equivalents at 31 December</b>	<i>17(a)</i>	<b>149,271</b>	245,859

The notes on pages 40 to 83 form part of these financial statements.



# Notes to the Financial Statements

## 1. General information

REORIENT GROUP LIMITED (the “Company”) is a limited liability company incorporated in Hong Kong, the shares of which are listed on The Stock Exchange of Hong Kong Limited. The registered office of the Company is Suites 1101-03, Far East Finance Centre, 16 Harcourt Road, Admiralty, Hong Kong. The consolidated financial statements for the year ended 31 December 2012 comprise the Company and its subsidiaries (together referred to as the “Group”).

The principal activities of the Group are securities broking, underwriting and placements, and provision of consultancy and advisory services. The principal activities and other particulars of its principal subsidiaries are set out in note 18 to the financial statements.

The consolidated financial statements are presented in Hong Kong dollars (“HKD”), which is the functional currency of the Company, and all values are rounded to the nearest thousand except when otherwise indicated.

## 2. Significant accounting policies

### (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRSs”), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“HKASs”) and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited. A summary of the significant accounting policies adopted by the Group is set out below.

The HKICPA has issued certain new and revised HKFRSs that are effective or available for early adoption for the current accounting period of the Group and the Company. Of these, the following development is relevant to the Group’s financial statements for the current and prior accounting periods:

— Amendments to HKFRS 7, *Financial instruments: Disclosure* — *Transfer of financial assets*

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period (see note 30).

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (a) Statement of compliance *(Continued)*

The impacts of the above development are discussed below:

— Amendments to HKFRS 7, *Financial instruments: Disclosures*

The amendments to HKFRS 7 require certain disclosures to be included in the financial statements in respect of transferred financial assets that are not derecognised in their entirety and for any continuing involvement in transferred financial assets that are derecognised in their entirety, irrespective of when the related transfer transaction occurred. However, an entity need not provide the disclosures for the comparative period in the first year of adoption. The group did not have any significant transfers of financial assets in previous periods or the current period which require disclosure in the current accounting period under the amendments.

### (b) Basis of preparation of the financial statements

The consolidated financial statements for the year ended 31 December 2012 comprise the Company and its subsidiaries (together referred to as the “Group”).

The measurement basis used in the preparation of the financial statements is the historical cost basis.

The preparation of financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (c) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances and transactions and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note 2(f)), unless the investment is classified as held for sale.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at their proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statement and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company. Loans from holders of non-controlling interests and other contractual obligations towards these holders are presented as financial liabilities in the consolidated statement of financial position in accordance with and depending on the nature of the liability.

Change in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, no gain or loss is recognised.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (c) Subsidiaries and non-controlling interests *(Continued)*

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset or, when appropriate, the cost on initial recognition of an investment in an associate or jointly controlled entity.

### (d) Fixed assets

Fixed assets are stated in the consolidated statement of financial position at cost less accumulated depreciation and impairment losses (see note 2(f)(ii)).

Gains or losses arising from the retirement or disposal of an item of fixed assets are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is calculated to write off the cost of items of fixed assets, less their estimated residual value, if any, using the straight-line method over their estimated useful lives as follows:

— Leasehold improvements	Shorter of the unexpired term of lease and 5 years
— Office equipment and furniture	5 years
— Computers and software	3-5 years

Both the useful life of an asset and its residual value, if any, are reviewed annually.

### (e) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (f) Impairment of assets

#### (i) ***Impairment of investments in subsidiaries and accounts receivable and other receivables***

Investments in subsidiaries and accounts receivable and other receivables that are carried at cost or amortised cost are reviewed at each reporting date to determine whether there is objective evidence of impairment. If any such evidence exists, any impairment loss is determined and recognised as follows:

- For investments in subsidiaries, the impairment loss is measured by comparing the recoverable amount in the investment with its carrying amount in accordance with note 2(f)(ii). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount in accordance with note 2(f)(ii).
- For accounts receivable and other receivables carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where financial assets carried at amortised cost share similar risk characteristics, such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior periods.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (f) Impairment of assets *(Continued)*

#### (ii) **Impairment of fixed assets**

Internal and external sources of information are reviewed at each reporting date to identify indications that fixed assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased.

If any such indication exists, the asset's recoverable amount is estimated.

#### — *Calculation of recoverable amount*

The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

#### — *Recognition of impairment losses*

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs to sell, or value in use, if determinable.

#### — *Reversals of impairment losses*

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods. Reversals of impairment losses are credited to profit or loss in the period in which the reversals are recognised.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (g) Accounts receivable and other receivables

Accounts receivable and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method less allowance for impairment of doubtful debts (see note 2(f)(i)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts (see note 2(f)(i)).

### (h) Accounts payable and other payables

Accounts payable and other payables are initially recognised at fair value and thereafter stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

### (i) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

### (j) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, and demand deposits with banks.

### (k) Employee benefits

- (i) Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees.
- (ii) Contributions to Mandatory Provident Funds as required under the Hong Kong Mandatory Provident Fund Schemes Ordinance are recognised as an expense in profit or loss as incurred.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (I) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination), and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.



# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (I) Income tax *(Continued)*

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at each reporting date and is reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (m) Provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

### (n) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (i) **Brokerage commission income**

Brokerage commission income is recognised on a trade date basis when the relevant transactions are executed.

#### (ii) **Interest income**

Interest income is recognised as it accrues using the effective interest method.

#### (iii) **Handling and settlement fee income**

Handling and settlement fee income are recognised when the related services are rendered.

#### (iv) **Underwriting and placement commission income**

Underwriting and placement commission income are recognised when the related services are rendered.

#### (v) **Consultancy and advisory fee income**

Consultancy and advisory fee income are recognised when the related services are rendered.

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (o) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates.

### (p) Fiduciary activities

The Group maintains segregated accounts with authorised institutions to hold clients' monies arising from its normal course of the regulated business activities. The Group has classified the bank balances – trust and segregated accounts within the current assets in the consolidated statement of financial position and recognised the corresponding account payables to respective clients and other institutions on the grounds that it is liable for any loss or misappropriation of clients' monies.

The Group is not allowed to use the clients' monies to settle its own obligations. The cash held on behalf of customers is restricted and governed by the Securities and Futures (Client Money) Rules under the Securities and Futures Ordinance.

### (q) Related parties

- (i) A person, or a close member of that person's family, is related to the Group if that person:
  - (1) has control or joint control over the Group;
  - (2) has significant influence over the Group; or
  - (3) is a member of the key management personnel of the Group or the Group's parent.
- (ii) An entity is related to the Group if any of the following conditions applies:
  - (1) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (2) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).

# Notes to the Financial Statements

## 2. Significant accounting policies *(Continued)*

### (q) Related parties *(Continued)*

(ii) *(Continued)*

- (3) Both entities are joint ventures of the same third party.
- (4) One entity is a joint venture of a third entity and the other entity is an associate of the third party
- (5) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
- (6) The entity is controlled or jointly controlled by a person identified in (i).
- (7) A person identified in (i)(1) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

### (r) Segment reporting

Operating segments, and the amounts of each segment item reported in the consolidated financial statements, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

# Notes to the Financial Statements

## 3. Turnover

The principal activities of the Group are securities broking, underwriting and placements, and provision of consultancy and advisory services.

Turnover represents the brokerage commission from securities broking, advisory and consultancy fee income and interest income as follows:

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Brokerage commission	<b>34,179</b>	9,611
Consultancy and advisory fee	<b>12,484</b>	8,910
Placing, underwriting and sub-underwriting commission	—	3,538
Interest income from clients	<b>133</b>	148
	<b>46,796</b>	22,207

## 4. Other operating income

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Handling and settlement fees	<b>1,120</b>	559
Sundry income	<b>66</b>	701
	<b>1,186</b>	1,260

## 5. Other net gain

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Gain on restructuring	—	30,011
Others	<b>1,117</b>	—
	<b>1,117</b>	30,011

# Notes to the Financial Statements

## 6. Loss before taxation

Loss before taxation is arrived at after charging:

	2012 HK\$'000	2011 HK\$'000
<b>(a) Finance costs</b>		
Interest expense on		
— Bank loans	34	—
— Others	281	1,066
	<b>315</b>	<b>1,066</b>
<b>(b) Staff costs</b>		
Directors' emoluments ( <i>note 8</i> )	20,936	4,088
Other staff costs		
— Commission paid	124	127
— Salaries, allowances and benefits in kind	80,125	18,045
— Contributions to Mandatory Provident Fund	595	227
	<b>101,780</b>	<b>22,487</b>
<b>(c) Other operating expenses</b>		
Auditors' remuneration	1,000	630
Legal costs — net ( <i>note 25(c)</i> )	185	17,017
Other professional costs	7,305	3,532
Operating lease payments — property rentals	5,413	3,379
Ex-liquidators' remuneration	—	406
Information, data and communication expenses	10,822	4,635
Provision for impairment loss	289	—
Net exchange loss	901	30

# Notes to the Financial Statements

## 7. Income tax

(a) No provision for Hong Kong profits tax was made for both years as the Group either had no assessable profits arising in Hong Kong or the assessable profits were wholly absorbed by tax losses brought forward for the current and prior years.

(b) Reconciliation between tax expense and accounting loss at applicable tax rates:

	<b>2012</b>	2011
	<b>HK\$'000</b>	HK\$'000
Loss before taxation	<b>(96,307)</b>	(8,802)
Notional tax on loss before taxation, calculated at 16.5% (2011: 16.5%)	<b>(15,891)</b>	(1,453)
Tax effect of non-deductible expenses	<b>4,800</b>	1,532
Tax effect of non-taxable revenue	<b>(4,432)</b>	(4,961)
Tax effect of utilisation of tax losses previously not recognised	<b>(207)</b>	(386)
Tax effect of tax losses not recognised	<b>15,730</b>	5,268
Actual tax expense	<b>—</b>	—

# Notes to the Financial Statements

## 8. Directors' remuneration

Directors' remuneration disclosed pursuant to section 161 of the Hong Kong Companies Ordinance is as follows:

	2012			Total HK\$'000
	Directors' fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Contributions to Mandatory Provident Fund HK\$'000	
<b>Executive directors</b>				
Ko Chun Shun, Johnson	240	—	12	252
Jason Boyer <sup>1</sup>	—	7,720	14	7,734
Brett McGonegal <sup>1</sup>	—	7,820	14	7,834
Chen Shengjie	240	—	12	252
Tsoi Tong Hoo, Tony	240	—	12	252
Ko Wing Yan, Samantha	240	—	12	252
Zhang Binghua <sup>2</sup>	120	—	6	126
Kwan Angelina Agnes <sup>4</sup>	240	3,200	38	3,478
<b>Independent non-executive directors</b>				
Liu Zhengui	240	12	—	252
Ding Kebai	240	12	—	252
Chu Chung Yue, Howard	240	12	—	252
Dr. Wong Yau Kar, David <sup>3</sup>	—	—	—	—
<b>Total</b>	<b>2,040</b>	<b>18,776</b>	<b>120</b>	<b>20,936</b>

Notes:

<sup>1</sup> Appointed as executive Director on 4 June 2012.

<sup>2</sup> Resigned as executive Director on 4 June 2012.

<sup>3</sup> Appointed as independent non-executive Director on 31 December 2012.

<sup>4</sup> Resigned as executive Director on 31 December 2012.



# Notes to the Financial Statements

## 8. Directors' remuneration (Continued)

	2011			Total HK\$'000
	Directors' fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Contributions to Mandatory Provident Fund HK\$'000	
<b>Executive directors</b>				
Ko Chun Shun, Johnson	95	—	1	96
Zhang Binghua	95	1	—	96
Chen Shengjie	95	1	—	96
Kwan Angelina Agnes	95	3,201	24	3,320
Tsoi Tong Hoo, Tony	95	—	1	96
Ko Wing Yan, Samantha	95	—	1	96
Lu Ruifeng <sup>1</sup>	—	—	—	—
Yiu Hoi Ying <sup>1</sup>	—	—	—	—
<b>Independent non-executive directors</b>				
Liu Zhengui	95	1	—	96
Ding Kebai	95	1	—	96
Chu Chung Yue, Howard	95	1	—	96
Lu Ning <sup>1</sup>	—	—	—	—
Li Chun <sup>1</sup>	—	—	—	—
<b>Total</b>	<b>855</b>	<b>3,206</b>	<b>27</b>	<b>4,088</b>

<sup>1</sup> Removed as executive Director and independent non-executive Director, respectively, on 9 August 2011.

# Notes to the Financial Statements

## 9. Individual with highest emoluments

Of the five individuals with the highest emoluments, two (2011: one) are directors whose emoluments are disclosed in note 8. The aggregate of the emoluments in respect of the other three (2011: four) individuals are as follows:

	<b>2012</b> <b>HK\$'000</b>	2011 <i>HK\$'000</i>
Salaries, allowances and benefits in kind	<b>10,953</b>	3,884
Inducement to join the Group ( <i>note</i> )	<b>905</b>	249
Contributions to Mandatory Provident Fund	<b>40</b>	20
	<b>11,898</b>	4,153

*Note:* The inducement to join the Group represents sign-on payments and buyout payments paid to employees on the condition that such employees have to work in the Group for at least 12 months from the date of employment. Included in the inducement paid to the above individuals to join the Group is an amount of HK\$ 754,000 (2011: HK\$180,000) charged to profit or loss for the year ended 31 December 2012. The remaining balance of HK\$ 151,000 (2011: HK\$69,000) was included in other receivables, deposits and prepayments in the consolidated statement of financial position as at 31 December 2012.

The emoluments of the five (2011: five) individuals with the highest emoluments are within the following bands:

	<b>Number of individuals</b>	
	<b>2012</b>	2011
Nil to HK\$1,000,000	—	2
HK\$1,000,001 to HK\$1,500,000	—	2
HK\$3,000,001 to HK\$3,500,000	—	1
HK\$3,500,001 to HK\$4,000,000	<b>2</b>	—
HK\$4,000,001 to HK\$4,500,000	<b>1</b>	—
HK\$7,500,001 to HK\$8,000,000	<b>2</b>	—

## 10. Loss attributable to equity shareholders of the Company

The consolidated loss attributable to equity shareholders of the Company includes a loss of HK\$12,423,000 (2011: a profit of HK\$35,917,000) which has been dealt with in the financial statements of the Company.

# Notes to the Financial Statements

## 11. Loss per share

The calculation of basic loss per share is based on the loss attributable to equity shareholders of the Company for the year ended 31 December 2012 of HK\$96,068,000 (2011: HK\$8,802,000), and the weighted average number of shares in issue during the year ended 31 December 2012 of 384,494,527 (2011: 119,772,773).

There were no potential dilutive ordinary shares for the years ended 31 December 2012 and 2011, therefore basic loss per share equals diluted loss per share for both years.

## 12. Segment reporting

The operating segments have been determined based on the reports reviewed by the executive Directors of the Company that are used for performance assessment and to make strategic decisions. The Group's operating businesses are structured and managed separately according to the nature of their operations and the products and services they provide. Each of the Group's operating segments represents a strategic business unit that offers products and services which are subject to risks and returns that are different from those of other operating segments. The Group currently has three operating segments:

- (i) Securities brokerage,
- (ii) Securities underwriting and placements, and
- (iii) Consultancy and advisory services.

The accounting policies and the basis of segmentation of the reportable segments are the same as those followed by the Group in the last annual financial statements.

Segment revenue represents the revenue generated by each operating segment from external customers. Inter-segment revenue represents inter-segment services which were transacted with reference to the normal commercial price made to third parties at the then prevailing market prices.

Segment results represent specific operating performance of the reported segments by allocating all specific and related operating costs, excluding other corporate, general administrative, and financial expenses, taxation and non-operating costs. This is the measure reported to the chief operating decision maker, at the relevant times, for the purposes of resource allocation and performance assessment.

In the prior year, the segment profit represented the profit earned by the segment without allocation of general and administrative staff costs, gain on restructuring, other central administrative costs, other income, finance costs, depreciation, and taxation. This was the measure reported to the chief operating decision maker, at the relevant times, for the purposes of resource allocation and performance assessment.

# Notes to the Financial Statements

## 12. Segment reporting (Continued)

### (a) Segment revenue and results

	2012			Total HK\$'000
	Securities brokerage HK\$'000	Securities underwriting and placements HK\$'000	Consultancy and advisory services HK\$'000	
Revenue	34,312	—	12,484	46,796
Elimination of inter-segment revenue	—	—	—	—
<b>Consolidated revenue</b>	<b>34,312</b>	<b>—</b>	<b>12,484</b>	<b>46,796</b>
Reportable segment loss	(63,559)	(2,856)	(3,828)	(70,243)
Other income				2,303
Unallocated staff costs				(17,079)
Depreciation				(1,655)
Finance costs				(7)
Legal and professional expenses				(5,454)
Other central administrative costs				(4,172)
<b>Loss for the year</b>				<b>(96,307)</b>
	2011			Total HK\$'000
	Securities brokerage HK'000	Securities underwriting and placements HK\$'000	Consultancy and advisory services HK\$'000	
Revenue	9,759	4,040	8,910	22,709
Elimination of inter-segment revenue	—	(502)	—	(502)
<b>Consolidated revenue</b>	<b>9,759</b>	<b>3,538</b>	<b>8,910</b>	<b>22,207</b>
Reportable segment profit	3,812	2,519	6,662	12,993
Other income				1,260
Gain on restructuring				30,011
Unallocated staff costs				(13,270)
Depreciation				(1,357)
Finance costs				(1,066)
Legal and professional expenses				(20,549)
Other central administrative costs				(16,824)
<b>Loss for the year</b>				<b>(8,802)</b>

# Notes to the Financial Statements

## 12. Segment reporting *(Continued)*

### (b) Segment assets and liabilities

As the assets and liabilities are regularly reviewed by the executive Directors of the Company as a whole, the measure of total assets and liabilities by operating segment is therefore not presented.

### (c) Geographical segment information

The Group's customers, operation and administration are mainly located in Hong Kong.

### (d) Information about major customers

Operating Segment		2012 HK\$'000	2011 HK\$'000
Customer A	Securities brokerage	9,545	N/A <sup>1</sup>
Customer B	Securities underwriting and placements	N/A <sup>2</sup>	4,000
Customer C	Securities underwriting and placements	N/A <sup>2</sup>	2,944
Customer D	Securities brokerage	N/A <sup>2</sup>	2,306

<sup>1</sup> There was no transaction with this customer for the year ended 31 December 2011.

<sup>2</sup> The transactions with these customers did not account for more than 10% of the total revenue of the Group for the year ended 31 December 2012.

# Notes to the Financial Statements

## 13. Fixed assets

The Group	Leasehold improvements HK\$'000	Office equipment and furniture HK\$'000	Computers and software HK\$'000	Total HK\$'000
Cost:				
At 1 January 2011	192	311	246	749
Additions	4,914	2,416	2,874	10,204
Disposal	(192)	(302)	(154)	(648)
At 31 December 2011	4,914	2,425	2,966	10,305
At 1 January 2012	4,914	2,425	2,966	10,305
Additions	270	102	29	401
Disposals	—	—	—	—
<b>At 31 December 2012</b>	<b>5,184</b>	<b>2,527</b>	<b>2,995</b>	<b>10,706</b>
Accumulated depreciation:				
At 1 January 2011	192	302	182	676
Charge for the year	722	317	318	1,357
Written back on disposal	(192)	(302)	(154)	(648)
At 31 December 2011	722	317	346	1,385
At 1 January 2012	722	317	346	1,385
Charge for the year	1,333	495	596	2,424
Written back on disposal	—	—	—	—
<b>At 31 December 2012</b>	<b>2,055</b>	<b>812</b>	<b>942</b>	<b>3,809</b>
Net book value:				
<b>At 31 December 2012</b>	<b>3,129</b>	<b>1,715</b>	<b>2,053</b>	<b>6,897</b>
At 31 December 2011	4,192	2,108	2,620	8,920

# Notes to the Financial Statements

## 14. Other non-current assets

	<b>The Group</b> <b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Statutory deposits with exchanges and clearing house	<b>735</b>	430

## 15. Accounts receivable

	<b>The Group</b> <b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Accounts receivable arising from securities brokerage:		
— Cash clients	<b>35,435</b>	7,120
— Margin clients	<b>26,124</b>	26,124
— Clearing house, brokers and dealers	<b>161,831</b>	312
	<b>223,390</b>	33,556
Accounts receivable arising from consultancy and advisory services		
— Corporate clients	<b>1,692</b>	2,799
	<b>225,082</b>	36,355
Less: allowance for doubtful debts	<b>(26,568)</b>	(26,279)
	<b>198,514</b>	10,076

The fair value of accounts receivable approximates its carrying amount.

### (a) Ageing analysis of accounts receivable

The ageing analysis of accounts receivable net of allowance for doubtful debts as of the end of the reporting period is as follows:

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Current	<b>196,676</b>	7,702
Less than 1 month past due	<b>1,728</b>	1,022
1 to 3 months past due	<b>110</b>	572
More than 3 months past due	<b>—</b>	780
Amounts past due	<b>1,838</b>	2,374
	<b>198,514</b>	10,076

# Notes to the Financial Statements

## 15. Accounts receivable *(Continued)*

### (a) Ageing analysis of accounts receivable *(Continued)*

The Group has procedures and policies to assess the client's credit quality and defines credit limits for each client. All client acceptance and credit limit are approved by designated approvers according to the client's credit worthiness.

### (b) Accounts receivable which are past due but not impaired

Included in the Group's accounts receivable balance are debtors with an aggregate carrying amount of HK\$1,838,000 (2011: HK\$2,374,000) which are past due at the end of the reporting period for which the Group has not made provision for impairment loss.

Accounts receivable from cash clients which are past due but not impaired represent client trades on the Stock Exchange which are unsettled beyond the settlement date. No impairment loss was provided for these balances as the Group holds securities collateral for those balances with fair values over the past due amounts. Collaterals held against such accounts receivable are publicly traded securities.

Accounts receivable from corporate clients which are past due but not impaired represent accounts receivable arising from provision of corporate finance, consultancy and advisory services which have not yet been settled and aged by their invoice date. No impairment loss was provided for these balances as these clients are trade counterparties with sound credit rating and/or reputation, and normally settle the outstanding balances within one to two months from the date of invoice.

### (c) Impairment of accounts receivable

The Group has a policy for allowance for doubtful debts which is based on the evaluation of collectability, ageing analysis of accounts and management's judgment including the creditworthiness, collaterals and the past collection history of each client.

The movement of the allowance for doubtful debts during the year is as follows:

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
At 1 January	<b>26,279</b>	26,282
Impairment loss recognised	<b>289</b>	—
Amount recovered during the year	—	(3)
At 31 December	<b>26,568</b>	26,279



# Notes to the Financial Statements

## 15. Accounts receivable *(Continued)*

### (c) Impairment of accounts receivable *(Continued)*

Included in the allowance for doubtful debts were individually impaired accounts receivable which have financial difficulties in making payments. Among the allowance for doubtful debts, approximately HK\$26,124,000 (2011: HK\$26,121,000) relates to individually impaired margin clients accounts receivable while HK\$444,000 (2011: HK\$158,000) relates to individually impaired accounts receivable arising from the business of dealing in securities.

The Group ceased providing margin financing service since 2004 and the balance represented the past due amounts due from margin clients brought forward from 2004.

## 16. Other receivables, deposits and prepayments

	The Group		The Company	
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Rental and utility deposits	1,565	1,177	—	—
Prepayments and other deposits	5,843	2,529	145	145
Other receivables	7,249	11	—	—
	<b>14,657</b>	3,717	<b>145</b>	145

The fair values of other receivables, deposits and prepayments approximate their carrying amounts.

## 17. Cash and cash equivalents

### (a) Cash and cash equivalents comprise:

	The Group		The Company	
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Deposit with bank	20,000	—	—	—
Cash at bank and in hand	129,271	245,859	597	94,260
	<b>149,271</b>	245,859	<b>597</b>	94,260

# Notes to the Financial Statements

## 17. Cash and cash equivalents *(Continued)*

### (a) Cash and cash equivalents comprise: *(Continued)*

The Group maintains segregated accounts with authorised institutions to hold clients' monies arising from its normal course of business of the regulated activities. The Group has classified the bank balances – Trust and segregated accounts under current assets in the consolidated statement of financial position and recognised the corresponding account payables to respective clients and other institutions on the grounds that it is liable for any loss or misappropriation of clients' monies. The Group is not allowed to use the clients' monies to settle its own obligations. The cash held on behalf of customers is restricted and governed by the Securities and Futures (Client Money) Rules under the Securities and Futures Ordinance. As at 31 December 2012, client money maintained in segregated accounts amounted to HK\$41,713,000 (2011: HK\$50,355,000).

### (b) Reconciliation of loss before taxation to cash generated from/(used in) operations:

	2012 HK\$'000	2011 HK\$'000
Loss before taxation	(96,307)	(8,802)
Adjustments for:		
Depreciation	2,424	1,357
Finance costs	315	1,066
Interest income	(67)	—
Impairment loss on accounts receivable	289	—
Recovery of impairment loss on accounts receivable	—	(3)
Gain on restructuring	—	(30,011)
	<b>(93,346)</b>	(36,393)
Changes in working capital:		
(Increase)/decrease in other non-current assets	(305)	45
(Increase)/decrease in accounts receivable	(188,727)	24,427
Increase in other receivables, deposits and prepayments	(10,940)	(3,364)
Decrease/(increase) in bank balances – trust and segregated accounts	8,642	(14,896)
Increase/(decrease) in accounts payable	180,540	(11,785)
Increase/(decrease) in accrued expenses and other payables	2,255	(1,633)
(Decrease)/increase in amounts due to directors	(259)	763
Cash used in operations	<b>(102,140)</b>	(42,836)
Interest paid	—	(1,241)
Net cash used in operations	<b>(102,140)</b>	(44,077)

# Notes to the Financial Statements

## 18. Interests in subsidiaries

	<b>The Company</b>	
	<b>2012</b>	2011
	<b>HK\$'000</b>	<i>HK\$'000</i>
<b>Investment in shares</b>		
Unlisted shares, at cost	<b>13,449</b>	13,460
Disposal of investment in the disposed subsidiaries	—	(11)
	<b>13,449</b>	13,449
<i>Less: allowance for impairment loss</i>	<b>(4,555)</b>	—
	<b>8,894</b>	13,449
<b>Due from subsidiaries</b>		
Loan to a subsidiary	<b>100,000</b>	50,000
Amounts due from subsidiaries	<b>168,105</b>	132,563
	<b>268,105</b>	182,563
Interests in subsidiaries	<b>276,999</b>	196,012

### (a) Amounts due from subsidiaries

As at 31 December 2012 and 2011, the amounts due from subsidiaries are unsecured, interest-free and repayable on demand.

A loan to a subsidiary of HK\$100,000,000 as at 31 December 2012 was unsecured, repayable on demand and bore interest at a rate of 5% per annum. The carrying amount approximates its fair value as at the reporting date.

# Notes to the Financial Statements

## 18. Interests in subsidiaries (Continued)

(b) Details of the subsidiaries principally affected the results and assets of the Group are as follows:

Name of company	Place of incorporation	Issued and fully paid-up capital	Attributable equity interest		Principal activities
			Direct	Indirect	
REORIENT Financial Markets Limited	Hong Kong	HK\$125,000,000 (2011: HK\$100,000,000)	—	100%	Securities broking, securities underwriting and placements and corporate finance advisory services
REORIENT Capital Markets Limited	Hong Kong	HK\$1	—	100%	Dormant
REORIENT (Nominees) Limited	Hong Kong	HK\$100	—	100%	Provision of nominee service
REORIENT Finance Limited	Hong Kong	HK\$1	100%	—	Money lending
REORIENT Global Limited	Hong Kong	HK\$1	100%	—	Provision of administrative services
Fast Capital Holdings Limited	Hong Kong	HK\$10,000	—	100%	Investment holding
REORIENT Holdings Limited	Hong Kong	HK\$1	100%	—	Investment holding
Mansion House Financial Holdings Limited	British Virgin Islands	US\$955,000	100%	—	Investment holding and provision of administrative services
Wise Points Holdings Limited	British Virgin Islands	US\$1	100%	—	Investment holding
Profit Trigger Limited	British Virgin Islands	US\$1	100%	—	Holding of brand and trademarks
Beijing Chengtong REORIENT Investment Consultancy Limited (北京誠通瑞東投資顧問有限公司)	PRC	RMB10,000,000	—	51%	Investment management, consulting and advisory services
Beijing REORIENT Universal Investment Consultancy Limited (北京瑞東環球投資諮詢有限公司)	PRC	RMB1,000,000	—	100%	Investment, consulting and advisory services

# Notes to the Financial Statements

## 19. Accounts payable

	<b>The Group</b>	2011
	<b>2012</b>	2011
	<b>HK\$'000</b>	HK\$'000
Accounts payable		
— Cash clients	<b>215,193</b>	53,154
— Clearing house, brokers and dealers	<b>20,478</b>	1,977
	<b>235,671</b>	55,131

Included in accounts payable are amounts payable to clients and other institutions in respect of the trust and segregated bank balances received and held for clients and other institutions in the course of the conduct of regulated activities, which amount to HK\$41,713,000 (2011: HK\$50,355,000).

All of the accounts payable are aged and due within one month or on demand.

## 20. Accrued expenses and other payables

	<b>The Group</b>		<b>The Company</b>	
	<b>2012</b>	2011	<b>2012</b>	2011
	<b>HK\$'000</b>	HK\$'000	<b>HK\$'000</b>	HK\$'000
Accrued staff costs	<b>2,763</b>	245	—	—
Stamp duty, trading levy and trading fee payables	<b>610</b>	233	—	—
Other payables	<b>6,084</b>	6,724	<b>46</b>	40
	<b>9,457</b>	7,202	<b>46</b>	40

All accrued expenses and other payables are expected to be settled or recognised as income within one year.

# Notes to the Financial Statements

## 21. Employee retirement benefits — defined contribution retirement plan

The Group operates a Mandatory Provident Fund Scheme (the “MPF scheme”) under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees’ relevant income, subject to a cap of monthly relevant income of HK\$25,000 (HK\$20,000 prior to June 2012). Contributions to the plan vest immediately.

## 22. Deferred taxation

The components of deferred tax liabilities recognised in the consolidated statement of financial position and the movements during the year are as follows:

	<b>Accelerated tax depreciation</b> <i>HK\$'000</i>	<b>Tax losses</b> <i>HK\$'000</i>	<b>Total</b> <i>HK\$'000</i>
<b>Deferred tax liabilities/(assets) arising from:</b>			
At 1 January 2011	—	—	—
Charged/(credited) to profit or loss	555	(555)	—
<b>At 31 December 2011</b>	<b>555</b>	<b>(555)</b>	<b>—</b>
At 1 January 2012	555	(555)	—
Charged/(credited) to profit or loss	399	(399)	—
<b>At 31 December 2012</b>	<b>954</b>	<b>(954)</b>	<b>—</b>

At 31 December 2012, the Group has unused tax losses of approximately HK\$290 million (2011: HK\$222 million) available for offset against future profits. A deferred tax asset amounting to HK\$399,000 (2011: HK\$555,000) has been recognised in respect of approximately HK\$2 million (2011: HK\$3 million) of such losses. No deferred tax asset has been recognised in respect of the remaining tax losses of HK\$288 million (2011: HK\$219 million) as it is not probable that future taxable profit against which the losses can be utilised will be available in the relevant tax jurisdiction and entity. The tax losses do not expire under current tax legislation.

# Notes to the Financial Statements

## 23. Capital, reserves and dividends

### (a) Movements in components of equity

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity on page 38.

Details of the changes in the Company's individual components of equity between the beginning and the end of the Year are set out below:

#### The Company

	Share premium <i>HK\$'000</i>	Warrant reserve <i>HK\$'000</i>	Convertible note reserve <i>HK\$'000</i>	Accumulated losses <i>HK\$'000</i>	Total <i>HK\$'000</i>
At 1 January 2011	42,395	1,415	—	(470,465)	(426,655)
Comprehensive income for the year	—	—	—	35,917	35,917
Capital reorganisation	—	—	—	308,392	308,392
Issue of subscription of shares	78,218	—	—	—	78,218
Issue of placement of shares	200,330	—	—	—	200,330
Costs of issuance of shares	(1,349)	—	—	—	(1,349)
Issuance of convertible notes	—	—	92,500	—	92,500
Conversion of convertible notes	90,916	—	(92,500)	—	(1,584)
Lapse of warrants	1,415	(1,415)	—	—	—
At 31 December 2011 and 1 January 2012	411,925	—	—	(126,156)	285,769
Comprehensive income for the year	—	—	—	(12,423)	(12,423)
<b>At 31 December 2012</b>	<b>411,925</b>	<b>—</b>	<b>—</b>	<b>(138,579)</b>	<b>273,346</b>

#### *Nature and purpose of the reserves*

##### (i) *Share premium reserve*

The application of the share premium account is governed by sections 48B of the Hong Kong Companies Ordinance.

# Notes to the Financial Statements

## 23. Capital, reserves and dividends *(Continued)*

### (a) Movements in components of equity *(Continued)*

#### ***Nature and purpose of the reserves*** *(Continued)*

##### *(ii) Asset revaluation reserve*

The asset revaluation reserve arose on the revaluation of the trading rights in the exchanges in Hong Kong in prior years. The carrying value of the trading rights was impaired with reference to the market value and have been fully amortised in previous years. The remaining revaluation reserve will be realized when the Group dispose of the trading rights.

##### *(iii) Exchange reserve*

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policies set out in note 2(o).

### (b) Distributability of reserves and dividends

As at 31 December 2012, the Company did not have any reserves available for distribution to equity shareholders of the Company, as calculated under the provisions of section 79B of the Hong Kong Companies Ordinance (2011: Nil).

No dividend was paid or proposed for the year ended 31 December 2012 (2011: Nil), nor has any dividend been proposed since the end of the reporting period.



# Notes to the Financial Statements

## 23. Capital, reserves and dividends (Continued)

### (c) Share capital

#### Authorised and issued share capital

	2012		2011	
	Number of shares '000	Nominal value HK\$'000	Number of shares '000	Nominal value HK\$'000
<b>Authorised</b>				
At 1 January	<b>2,000,000</b>	<b>20,000</b>	2,000,000	400,000
Share consolidation	—	—	(1,960,000)	—
Capital reduction and cancellation	—	—	(9,129)	(399,691)
Increase in authorised share capital	—	—	1,969,129	19,691
<b>At 31 December</b>	<b>2,000,000</b>	<b>20,000</b>	2,000,000	20,000
<b>Issued and fully paid</b>				
At 1 January	<b>384,494</b>	<b>3,845</b>	1,543,507	308,701
Capital reorganisation	—	—	(1,512,637)	(308,392)
Issue of subscription of shares	—	—	128,226	1,282
Issue of placement of shares	—	—	67,000	670
Conversion of convertible notes	—	—	158,398	1,584
<b>At 31 December</b>	<b>384,494</b>	<b>3,845</b>	384,494	3,845

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

# Notes to the Financial Statements

## 23. Capital, reserves and dividends *(Continued)*

### (d) Capital management

Capital comprises of share capital and reserves stated on the Group's and the Company's statement of financial position. The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for the shareholders and benefits for other stakeholders, by pricing services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Company manages capital by regularly monitoring its current and expected liquidity requirements rather than using debt/equity analyses. Neither the Company nor its subsidiaries, except for Reorient Financial Markets Limited ("RFM"), is subject to externally imposed capital requirements. RFM is regulated by the Securities and Futures Commission ("SFC") and is required to comply with certain minimum capital requirements according to the Securities and Futures Ordinance.

The management monitors RFM's liquid capital daily to ensure they meet the minimum liquid capital requirement in accordance with the Securities and Futures (Financial Resources) Rules ("FRR") adopted by SFC. Under the FRR, RFM must maintain its liquid capital in excess of HK\$3 million or 5% of their total adjusted liabilities whichever is higher. In the prior year, the required information was filed with SFC on a daily basis up to 31 October 2011 and on a monthly basis thereafter. RFM was in compliance with the capital requirements imposed by FRR during the current and prior year.

## 24. Share option

The Company has a share option scheme which was adopted on 21 July 2011 whereby the directors of the Company are authorised, at their discretion, to invite eligible participant (employee, director, consultant of each member of the Group) to take up options to subscribe for shares of the Company.

As at 31 December 2012 and 2011, there were no share options granted under the share option scheme of the Company.

# Notes to the Financial Statements

## 25. Commitments

### (a) Operating lease commitments

#### *As lessee*

As at 31 December 2012, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Within one year	<b>5,033</b>	3,809
After one year but within five years	<b>5,584</b>	8,310
	<b>10,617</b>	12,119

The Group leases a number of offices under operating leases. The leases run for an initial period of one to four years. None of the leases includes contingent rentals.

### (b) Capital commitments

Capital commitments outstanding at 31 December 2012 not provided for in financial statements were as follows:

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Fixed assets		
— Contracted but not provided	<b>1,238</b>	—

# Notes to the Financial Statements

## 25. Commitments *(Continued)*

### (c) Indemnity given in respect of the employment of staff

As previously disclosed by the Company in 2011, the Group, via a wholly-owned subsidiary, entered into employment contracts with four staff in connection with which the Group agreed to indemnify, subject to certain conditions, such staff in respect of legal costs, claims and liabilities that may arise from any claims made by their former employer arising from such staff leaving such former employment or commencing employment with the Group.

The former employer initiated proceedings against the four staff in 2011. On 29 February 2012, the High Court of Hong Kong handed down its judgment with respect to the proceedings, dismissing the claims brought by the former employer against the four staff. The High Court of Hong Kong has ordered the former employer to pay the costs of the four staff with respect to these proceedings amounting to HK\$7,063,000 in January 2013, which has been set-off against the legal costs incurred during the year of HK\$7,138,000 (2011: HK\$8,649,000) in respect of the legal and related costs pursuant to the indemnity.

The Company has been informed by the four staff that their former employer has filed a notice of appeal on 28 March 2012, in respect of certain aspects of the judgment. The appeal was scheduled to be heard in April 2013, however, subsequently the Company was informed by the four staff that they and their former employer have agreed to settle the legal action, and the appeal filed by the former employer will not proceed.

## 26. Financial risk management and fair values

Exposure to credit, liquidity, interest rate and foreign currency risks arises in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

### (a) Credit risk

The Group's credit risk is primarily attributable to accounts and other receivables and bank balances (segregated and general accounts). Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

# Notes to the Financial Statements

## 26. Financial risk management and fair values *(Continued)*

### (a) Credit risk *(Continued)*

In respect of accounts and other receivables, individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer rather than the industry or country in which the customers operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers. At the end of the reporting period, 6% (2011: 10%) and 6% (2011: 10%) of the total accounts and other receivables was due from the Group's largest customer and the five largest customers respectively.

Bank balances (segregated and general accounts) are placed with high-credit-quality institutions and management considers that the credit risk for such is minimal.

The maximum exposure to credit risk without taking account of any collateral held is represented by the carrying amount of each financial asset in the consolidated statement of financial position after deducting any impairment allowance. The Group does not provide any guarantees which would expose the Group to credit risk.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from accounts receivable are set out in note 15.

### (b) Liquidity risk

Individual operating entities within the Group are responsible for their own cash management, including the raising of loans to cover expected cash demands, and to ensure compliance with FRR. The Group's policy is to regularly monitor its liquidity requirement and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and long term.

# Notes to the Financial Statements

## 26. Financial risk management and fair values *(Continued)*

### (b) Liquidity risk *(Continued)*

The following table shows the remaining contractual maturities at the end of the reporting period of the Group and the Company's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of the reporting period) and the earliest date of the Group and the Company, as applicable, can be required to pay:

#### The Group

	Contractual undiscounted cash outflow		Carrying amount at 31 December HK\$'000
	Within 1 year or on demand HK\$'000	Total HK\$'000	
<b>As at 31 December 2012</b>			
Accounts payable	235,671	235,671	235,671
Accrued expenses and other payables	9,457	9,457	9,457
Amounts due to directors	504	504	504
	<b>245,632</b>	<b>245,632</b>	<b>245,632</b>

	Contractual undiscounted cash outflow		Carrying amount at 31 December HK\$'000
	Within 1 year or on demand HK\$'000	Total HK\$'000	
As at 31 December 2011			
Accounts payable	55,131	55,131	55,131
Financial liabilities included in accrued expenses and other payables	4,998	4,998	4,998
Amounts due to directors	763	763	763
	<b>60,892</b>	<b>60,892</b>	<b>60,892</b>

# Notes to the Financial Statements

## 26. Financial risk management and fair values *(Continued)*

### (b) Liquidity risk *(Continued)*

#### The Company

	Contractual undiscounted cash outflow		Carrying amount at 31 December HK\$'000
	Within 1 year or on demand HK\$'000	Total HK\$'000	
<b>As at 31 December 2012</b>			
Accrued expenses and other payables	46	46	46
Amounts due to directors	504	504	504
	<b>550</b>	<b>550</b>	<b>550</b>

	Contractual undiscounted cash outflow		Carrying amount at 31 December HK\$'000
	Within 1 year or on demand HK\$'000	Total HK\$'000	
As at 31 December 2011			
Financial liabilities included in accrued expenses and other payables	21	21	21
Amounts due to directors	763	763	763
	<b>784</b>	<b>784</b>	<b>784</b>

### (c) Interest rate risk

The Group's exposure to cashflow interest rate risk is mainly attributable to its bank balances (trust, segregated and general accounts). The Group's fair value interest rate risk relates primarily to fixed-rate overdue accounts receivable and fixed deposits held under bank balance — trust and segregated accounts.

# Notes to the Financial Statements

## 26. Financial risk management and fair values *(Continued)*

### (c) Interest rate risk *(Continued)*

The Group currently does not have any interest rate hedging policy. The management monitors the Group's exposure on an ongoing basis and will consider hedging interest rate risk should the need arise.

#### (i) Interest rate profile

The following table details the interest rate profile of the Group at the end of the reporting period.

#### The Group

	2012		2011	
	Effective interest rate %	Amount <i>HK\$'000</i>	Effective interest rate %	Amount <i>HK\$'000</i>
<b>Assets</b>				
General account bank balance	0.001 — 0.01	89,634	0.001 — 0.01	150,373
Trust account bank balance	0.001 — 0.01	1,331	0.001 — 0.01	1,302
		<b>90,965</b>		151,675

#### (ii) Sensitivity analysis

	2012	2011
Assume interest rate increased by	1%	1%
Effect on loss after tax ( <i>HK\$'000</i> )	910	1,517
Assume interest rate decreased by	0.01%	1%
Effect on loss after tax ( <i>HK\$'000</i> )	(9)	(1,517)

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the end of the reporting period and has been applied to the Group's exposure to interest rate risk for financial instruments in existence at that date. A 100 basis points (2011: 100 basis points) increase or a 1 basis point (2011: 100 basis points) decrease in interest rates represents management's assessment of a reasonably possible change in interest rates.



# Notes to the Financial Statements

## 26. Financial risk management and fair values *(Continued)*

### (d) Foreign currency risk

The Group is exposed to currency risk primarily arising from financial instruments that are denominated in United States dollars (“USD”), Renminbi (“RMB”) and Japanese Yen (“JPY”). As the Hong Kong dollar is pegged to the USD, the Group considers the risk of movements in exchange rates between the HKD and the USD to be insignificant. The Group is exposed to currency risk arising from various currency exposures mainly to the extent of its bank balances in currencies other than USD, such as JPY and RMB. However, the management monitors the foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

#### (i) Exposure to currency risk

The following table details the Group’s exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the Group’s functional currency of Hong Kong dollars. For presentation purposes, the amounts of the exposure are expressed in Hong Kong dollars.

#### The Group

	2012						
	United States Dollars HK\$’000	Japanese Yen HK\$’000	China Renminbi HK\$’000	Australian Dollars HK\$’000	United Kingdom Sterling HK\$’000	Singapore Dollars HK\$’000	Canadian Dollars HK\$’000
Accounts and other receivables	9	20,250	—	—	—	3,497	—
Bank balance — trust and segregated accounts	1,032	—	—	746	70	30	19
Cash and cash equivalents	1,321	892	3,799	916	159	258	56
Accounts and other payables	(1,031)	(20,478)	—	(746)	(68)	(3,524)	(19)
Net exposure to currency risk	1,331	664	3,799	916	161	261	56

# Notes to the Financial Statements

## 26. Financial risk management and fair values (Continued)

### (d) Foreign currency risk (Continued)

#### (i) Exposure to currency risk (Continued)

	2011						
	United States Dollars HK\$'000	Japanese Yen HK\$'000	China Renminbi HK\$'000	Australian Dollars HK\$'000	United Kingdom Sterling HK\$'000	Singapore Dollars HK\$'000	Canadian Dollars HK\$'000
Accounts and other receivables	137	—	—	33	22	—	107
Bank balance — trust and segregated accounts	947	—	—	741	46	19	101
Cash and cash equivalents	1,471	17,426	3,728	4	651	230	37
Accounts and other payables	(869)	—	—	(712)	(46)	(6)	(101)
Net exposure to currency risk	1,686	17,426	3,728	66	673	243	144

#### (ii) Sensitivity analysis

The Group's significant net exposure to Renminbi at the reporting date and the estimated impact to the Group's profit/(loss) for the year had the foreign exchange rates of Renminbi changed at that date are illustrated below. In this respect, it is assumed that the pegged rate between the HKD and the USD would be materially unaffected by any changes in movement in value of the USD against other currencies.

#### The Group

	2012			2011		
	Net assets in foreign currency HK\$'000	Appreciation/ (depreciation) in foreign currency %	Effect on loss after tax and retained profits HK\$'000	Net assets in foreign currency HK\$'000	Appreciation/ (depreciation) in foreign currency %	Effect on loss after tax and retained profits HK\$'000
Renminbi	3,799	10 (10)	317 (317)	3,728	10 (10)	311 (311)

The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments which expose the Group to foreign currency risk at the reporting period. The analysis is performed on the same basis for 2011.

### (e) Fair values

All financial assets and liabilities are carried at amounts not materially different from their fair values as at 31 December 2012 and 2011.

# Notes to the Financial Statements

## 27. Contingent liabilities

The Group did not have any significant contingent liabilities as at 31 December 2012.

## 28. Material related party transactions

In addition to the related party information disclosed elsewhere in the financial statements, the Group entered into the following material related party transactions.

### (a) Key management personnel remuneration

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors as disclosed in note 8 and certain of the highest paid employees as disclosed in note 9, is as follows:

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Short-term benefits	48,756	5,437
Post-employment benefits	174	35
	<b>48,930</b>	<b>5,472</b>

Total remuneration is included in "staff costs" (see note 6(b)).

### (b) Other transactions with related parties

	2012 <i>HK\$'000</i>	2011 <i>HK\$'000</i>
Placing commission	—	1,203
Consultancy fee income	—	85
Advisory fee income ( <i>note</i> )	1,693	440
	<b>1,693</b>	<b>1,728</b>

*Note:* The Group provided advisory services to China WindPower Group Limited and DVN (Holdings) Limited where our chairman Mr. Ko Chun Shun, Johnson ("Mr. Ko") is a substantial shareholder in these two companies.

### (c) Applicability of the Listing Rules relating to connected transactions

None of the above related party transactions fall under the definition of connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

# Notes to the Financial Statements

## 29. Immediate and ultimate holding company

The Directors consider the immediate parent and ultimate holding company of the Company as at 31 December 2012 to be Gainhigh Holdings Limited which is incorporated in the British Virgin Islands and beneficially owned by Mr. Ko. Gainhigh Holdings Limited does not produce financial statements available for public use.

## 30. Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2012

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments and five new standards which are not yet effective for the year ended 31 December 2012 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

	<b>Effective for accounting periods beginning on or after</b>
Amendments to HKAS 1, <i>Presentation of financial statements — Presentation of items of other comprehensive income</i>	1 July 2012
HKFRS 10, <i>Consolidated financial statements</i>	1 January 2013
HKFRS 12, <i>Disclosure of interests in other entities</i>	1 January 2013
HKFRS 13, <i>Fair value measurement</i>	1 January 2013
HKAS 27, <i>Separate financial statements</i> (2011)	1 January 2013
Revised HKAS 19, <i>Employee benefits</i>	1 January 2013
<i>Annual Improvements to HKFRSs 2009-2011 Cycle</i>	1 January 2013
Amendments to HKFRS 7, <i>Financial instruments: Disclosures — Disclosures — Offsetting financial assets and financial liabilities</i>	1 January 2013
Amendments to HKAS 32, <i>Financial instruments: Presentation — Offsetting financial assets and financial liabilities</i>	1 January 2014
HKFRS 9, <i>Financial instruments</i>	1 January 2015

The Group is in the process of making an assessment of what the impact of these amendments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the Group's results of operations and financial position.

# Five Year Financial Summary

	<b>2012</b> <i>HK\$'000</i>	2011 <i>HK\$'000</i>	2010 <i>HK\$'000</i>	2009 <i>HK\$'000</i>	2008 <i>HK\$'000</i>
<b>RESULTS</b>					
Revenue	<b>46,796</b>	22,207	14,041	3,769	3,877
(Loss)/profit before taxation	<b>(96,307)</b>	(8,802)	2,510	(12,822)	(20,997)
Taxation	—	—	—	—	—
(Loss)/profit for the year attributable to equity shareholders of the Company	<b>(96,307)</b>	(8,802)	2,510	(12,822)	(20,997)
Basic (loss)/earnings per share ( <i>HK\$</i> )	<b>(0.25)</b>	(0.07)	0.08	(0.42)	(0.68)
<b>ASSETS AND LIABILITIES</b>					
Fixed assets	<b>6,897</b>	8,920	73	100	289
Other assets	<b>735</b>	430	475	430	703
Net current assets/(liabilities)	<b>158,523</b>	246,911	(107,639)	(109,731)	(96,271)
Non-current liabilities	—	—	—	(400)	(1,500)
	<b>166,155</b>	256,261	(107,091)	(109,601)	(96,779)
Share capital	<b>3,845</b>	3,845	308,701	308,701	308,701
Share premium	<b>412,428</b>	412,428	42,395	42,395	42,395
Other reserves	<b>(255,965)</b>	(160,012)	(458,187)	(460,697)	(447,875)
	<b>160,308</b>	256,261	(107,091)	(109,601)	(96,779)
Non-controlling interests	<b>5,847</b>	—	—	—	—
Total equity/(deficit)	<b>166,155</b>	256,261	(107,091)	(109,601)	(96,779)

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