

## DEFINITIONS

*In this prospectus, unless the context otherwise requires, the following expressions have the following meanings.*

“Affiliate(s)”	in relation to any specified person, such other person, directly or indirectly, controlling or controlled by or under common control with such specified person
“Application Form(s)”	<b>WHITE</b> application form(s), <b>YELLOW</b> application form(s) and <b>GREEN</b> application form(s), or where the context so requires, any of them, relating to the Hong Kong Public Offering
“Articles of Association” or “Articles”	the articles of association of our Company adopted on September 30, 2013 and as amended from time to time, a summary of which is set out in Appendix IV to this prospectus
“Audit Committee”	the audit committee of the Board
“Beijing Coal”	Beijing Coal Co., Ltd. (北京京煤集團有限責任公司), a limited liability company first established on January 1, 1948, and reorganized under the laws of the PRC in 2001, which owns 100% equity interest in Jing Mei Hospital Group, and an Independent Third Party
“Beijing Construction Engineering Group”	Beijing Construction Engineering Group Co., Ltd. (北京建工集團有限責任公司), a limited liability company incorporated under the laws of the PRC on November 17, 1993, which owns 20% equity interest in Jian Gong Hospital, and an Independent Third Party
“Beijing Dayao”	Beijing Dayao Guanghua Investment Consulting Co., Ltd. (北京大堯光華投資顧問有限公司), a limited liability company incorporated under the laws of the PRC on January 9, 2000, and an Independent Third Party
“Beijing Jiayi”	Beijing Phoenix Jiayi Medical Devices Co., Ltd. (北京鳳凰佳益醫療器械有限公司), formerly known as Beijing Phoenix Luoke Medical Technology Co., Ltd. (北京鳳凰洛克醫學技術有限公司) and Phoenix Wanfeng Medical Technology (Beijing) Co., Ltd. (鳳凰萬峰醫學技術(北京)有限公司), a limited liability company incorporated under the laws of the PRC on December 9, 2004, and a wholly-owned subsidiary of our Company

## DEFINITIONS

“Beijing Juxin Wantong”	Beijing Juxin Wantong Investment Co., Ltd. (北京聚信萬同投資有限公司), formerly known as Phoenix United Hospital Management (Beijing) Co., Ltd. (鳳凰聯盟醫院管理(北京)有限公司) and Phoenix Healthcare Investment Management (Beijing) Co., Ltd. (鳳凰醫療投資管理(北京)有限公司), a limited liability company incorporated under the laws of the PRC on June 9, 2003, and a wholly-owned subsidiary of Beijing Wantong and a connected person to our Company
“Beijing Municipal Health Bureau”	a municipal government department governing the health work of Beijing (北京市衛生局)
“Beijing Nuopu”	Beijing Nuopu Investment Management Co., Ltd. (北京諾譜投資管理有限公司), a limited liability company incorporated under the laws of the PRC on January 6, 2013, and an Independent Third Party
“Beijing Phoenix”	Beijing Phoenix United Hospital Management Consulting Co., Ltd. (北京鳳凰聯合醫院管理諮詢有限公司), formerly known as Beijing Phoenix United Hospital Management Co., Ltd. (北京鳳凰聯合醫院管理有限公司) and Beijing Phoenix United Hospital Management Joint Stock Co., Ltd. (北京鳳凰聯合醫院管理股份有限公司), a limited liability company incorporated under the laws of the PRC on November 6, 2007, and a wholly-owned subsidiary of our Company
“Beijing Rongzhi”	Beijing Rongzhi Junhe Investment Center (北京融智君合投資中心), a limited liability partnership incorporated under the laws of the PRC on August 30, 2010, and an Independent Third Party
“Beijing Tianjian”	Beijing Tianjian Runyuan Investment Center (Limited Partnership) (北京天健潤遠投資中心(有限合伙)), a limited liability partnership incorporated under the laws of the PRC on November 4, 2010, and an Independent Third Party
“Beijing Wanrong”	Beijing Wanrong Yikang Medical Pharmaceutical Co., Ltd. (北京萬榮億康醫藥有限公司), a limited liability company incorporated under the laws of the PRC on March 20, 2000, and a wholly-owned subsidiary of our Company

## DEFINITIONS

“Beijing Wantong”	Beijing Phoenix Wantong Investment Management Co., Ltd. (北京鳳凰萬同投資管理有限公司), formerly known as Phoenix Hospital Management (Beijing) Co., Ltd. (鳳凰醫院管理(北京)有限公司), a limited liability company incorporated under the laws of the PRC on April 24, 2002, and wholly owned by our Controlling Shareholders, Ms. Xu Jie and Ms. Xu Xiaojie and a connected person to our Company
“Beijing Weike”	Beijing Weike Lai'en Art Design Co., Ltd. (北京維可萊恩藝術設計有限公司), a limited liability company incorporated under the laws of the PRC on December 30, 2006, and wholly owned by our Controlling Shareholder, Ms. Xu Xiaojie, and a connected person to our Company
“Beijing Easylife”	Beijing Phoenix Easylife Healthcare Consulting Co., Ltd. (北京鳳凰益生醫學技術諮詢有限公司), a limited liability company incorporated under the laws of the PRC on January 18, 2008, and a wholly-owned subsidiary of our Company
“Beijing Zhongjin”	Beijing Zhongjin Venture Capital Investment Center (北京中金華創投資中心), a limited liability partnership incorporated under the laws of the PRC on November 26, 2009, and an Independent Third Party
“BFDA”	the Beijing Food and Drug Administration (北京食品藥品監督管理總局)
“Board” or “Board of Directors”	the board of Directors of our Company
“Business Day”	a day that is not a Saturday, Sunday or public holiday in Hong Kong, on which banks in Hong Kong are open generally for normal banking business
“BVI”	the British Virgin Islands
“CAGR”	compound annual growth rate
“Cayman Companies Law”	the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands
“CCASS Clearing Participant”	a person admitted to participate in CCASS as a direct clearing participant or general clearing participant
“CCASS Custodian Participant”	a person admitted to participate in CCASS as a custodian participant

## DEFINITIONS

“CCASS Investor Participant”	a person admitted to participate in CCASS as an investor participant who may be an individual or joint individuals or a corporation
“CCASS Participant”	a CCASS Clearing Participant, a CCASS Custodian Participant or a CCASS Investor Participant
“CCASS”	the Central Clearing and Settlement System established and operated by HKSCC
“CFDA”	the China Food and Drug Administration (國家食品藥品監督管理總局)
“Chairman”	the chairman of our Board
“Chief Executive Officer” or “CEO”	the chief executive officer of our Company
“Chief Financial Officer” or “CFO”	the chief financial officer of our Company
“China” or “PRC”	the People’s Republic of China; for the purpose of this prospectus only, references in this prospectus to “China” or the “PRC” do not include Taiwan, the Macau Special Administrative Region and Hong Kong
“Circular 7”	Notice on Relevant Issues Concerning the Administration of Foreign Exchange in respect of Domestic Individuals’ Participating in the Share Incentive Schemes of Overseas-Listed Companies (國家外匯管理局關於境內個人參與境外上市公司股權激勵計劃外匯管理有關問題的通知), issued by SAFE on February 15, 2012
“Circular 75”	the Notice on Issues Relating to Foreign Exchange Control on Fund Raisings and Round-trip Investment by Domestic Residents Through Offshore Special Purpose Vehicles (國家外匯管理局關於境內居民通過境外特殊目的公司融資及返程投資外匯管理有關問題的通知), issued by SAFE on October 21, 2005
“CITIC Trust”	CITIC Trust Co., Ltd. (中信信託有限責任公司), a limited liability company incorporated under the laws of the PRC on March 5, 1988, an Independent Third Party
“Companies Ordinance” or “Hong Kong Companies Ordinance”	the Companies Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time

## DEFINITIONS

“Company” or “our Company”	Phoenix Healthcare Group Co. Ltd, a company with limited liability incorporated in the Cayman Islands on February 28, 2013
“Controlling Shareholder(s)”	has the meaning ascribed thereto under the Listing Rules and, depending on the context, refers to Ms. Xu Jie (徐捷), Ms. Xu Xiaojie (徐小捷) and Speed Key Limited or any one of them
“Dalian New Century Hospital”	Dalian New Century Hospital Co., Ltd. (大連新世紀醫院有限公司), a limited liability company incorporated under the laws of the PRC on April 23, 2003, and wholly owned by Ms. Xu Jie, our Controlling Shareholder
“Director(s)”	the directors of our Company or any one of them
“Easylife Technology and Trade”	Beijing Phoenix Easylife Technology and Trade Co., Ltd. (北京鳳凰益生科貿有限公司), a limited liability company incorporated under the laws of the PRC on April 28, 2011, and a wholly-owned subsidiary of our Company
“EIT Law”	the PRC Enterprise Income Tax Law (中華人民共和國企業所得稅法), which came into effect on January 1, 2008
“Excluded Pharmaceuticals”	certain pharmaceuticals such as prepared traditional Chinese medicine (中藥飲片) and pharmaceuticals sold at community clinics which are excluded from our supply agreement with Hong Hui. For more details, see “Summary — Our Customers and Suppliers — Supply Agreement with Hong Hui”
“Frost & Sullivan Report”	an industry report dated October 23, 2013 commissioned by us for a fee of RMB850,000, issued by Frost & Sullivan, a private independent research firm
“GDP”	gross domestic product
“Global Offering”	the Hong Kong Public Offering and the International Offering
“GREEN application form(s)”	the application form(s) to be completed by the <b>White Form eIPO</b> Service Provider, Computershare Hong Kong Investor Services Limited, designated by the Company
“Green Talent”	Green Talent Investments Limited, a limited liability company incorporated in the British Virgin Islands on March 26, 2012, our Shareholder and Noteholder

## DEFINITIONS

“Group”, “our Group”, “we” or “us”	our Company and its subsidiaries or, where the context so requires in respect of the period before our Company became the holding company of our present subsidiaries, the present subsidiaries of our Company
“HK\$” and “cent”	Hong Kong dollar and cent respectively, the lawful currency of Hong Kong
“HKSCC”	Hong Kong Securities Clearing Company Limited
“HKSCC Nominees”	HKSCC Nominees Limited, a wholly owned subsidiary of HKSCC
“Hong Hui”	Hong Hui Pharmaceutical Co., Ltd. (紅惠醫藥有限公司), a limited liability company incorporated under the laws of the PRC on March 15, 1994, a supplier of our Group, and an Independent Third Party
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the People’s Republic of China
“Hong Kong Offer Shares”	the 20,091,000 Shares being initially offered by our Company for subscription under the Hong Kong Public Offering at the Offer Price, subject to adjustment as described in “Structure of the Global Offering — The Hong Kong Public Offering” in this prospectus
“Hong Kong Public Offering”	the offer of the Hong Kong Offer Shares for subscription by the public in Hong Kong for cash at the Offer Price, on and subject to the terms and conditions described in this prospectus and in the Application Forms relating thereto
“Hong Kong Share Registrar”	Computershare Hong Kong Investor Services Limited
“Hong Kong Underwriters”	the several underwriters of the Hong Kong Public Offering listed in “Underwriting — Hong Kong Underwriters”
“Hong Kong Underwriting Agreement”	the underwriting agreement dated November 15, 2013 relating to the Hong Kong Public Offering entered into, among other parties, our Company, the Controlling Shareholders, the Joint Sponsors and the Hong Kong Underwriters
“Hyde International Investment Limited”	a limited liability company incorporated in the BVI on January 16, 2012, our Shareholder
“IFRS”	International Financial Reporting Standards

## DEFINITIONS

“Independent Third Party(ies)”	an individual(s) or a company(ies) who or which is/are not a director, chief executive or substantial shareholder (within the meaning of the Listing Rules) of our Company or any of our subsidiaries, or an associate (within the meaning of the Listing Rules) of any of such director, chief executive or substantial shareholder
“Independent Valuer”	Jones Lang LaSalle Corporate Appraisal and Advisory Limited, an independent property valuer, whose property valuation report is included in Appendix III to this prospectus
“in-network hospitals and clinics”	collectively, Jian Gong Hospital and our IOT hospitals and clinics
“International Offer Shares”	the 180,816,000 Shares being initially offered for subscription under the International Offering together, where relevant, with any additional Shares that may be issued pursuant to any exercise of the Over-allotment Option, subject to adjustment as described in “Structure of the Global Offering — The International Offering” in this prospectus
“International Offering”	the conditional placing of the International Offer Shares (a) in the United States solely to QIBs pursuant to an exemption from the registration requirement under the U.S. Securities Act, and (b) outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act, including to professional investors in Hong Kong, as further described in the section entitled “Structure of the Global Offering” in this prospectus
“International Purchase Agreement”	the purchase agreement relating to the International Offering, which is expected to be entered into among the Company, the Controlling Shareholders, the Joint Sponsors and the International Purchasers, among other parties, as further described in the paragraph headed “The International Offering” under the section headed “Structure of the Global Offering” in this prospectus
“International Purchasers”	the group of underwriters led by the Joint Global Coordinators, who are expected to enter into the International Purchase Agreement to procure purchasers for or, failing which, to purchase the International Offer Shares in the International Offering
“IOT”	the “invest-operate-transfer” model

## DEFINITIONS

“IOT hospitals and clinics”	third-party hospitals and clinics, which we manage and operate under the IOT model
“Jian Gong Hospital”	Beijing Jian Gong Hospital Co., Ltd. (北京市健宮醫院有限公司), a limited liability company incorporated under the laws of the PRC on May 12, 2003 and a subsidiary of our Company, and its predecessor, Beijing Construction Worker Hospital (北京市建築工人醫院), before its reform
“Jilin Trust”	Jilin Province Trust Co., Ltd. (吉林省信託有限責任公司), a limited liability company incorporated under the laws of the PRC in 1985, and an independent third party
“Jing Mei Hospital”	Jing Mei Hospital (北京京煤集團總醫院), a not-for-profit hospital incorporated under the laws of the PRC in 1956 and wholly owned by Beijing Coal, which we began managing in May 2011 pursuant to the Jing Mei IOT Agreement
“Jing Mei Hospital Group”	collectively, Jing Mei Hospital and seven Grade I hospitals and 11 community clinics affiliated with Jing Mei Hospital
“Jing Mei IOT Agreement”	collectively, the IOT agreement we entered into with Beijing Coal on May 5, 2011, as amended
“Latest Practicable Date”	November 8, 2013, being the latest practicable date for the purpose of ascertaining certain information contained in this prospectus
“Liaoning Machinery”	Liaoning Machinery Import Export Co., Ltd. (遼寧省機械進出口公司), a limited liability company incorporated under the laws of the PRC on May 22, 1992, and an Independent Third Party
“Listing”	the listing of the Shares on the main board of the Stock Exchange
“Listing Committee”	the Listing Committee of the Stock Exchange
“Listing Date”	the date, expected to be on or around November 29, 2013, on which dealings in the Shares first commence on the Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange, as amended



## DEFINITIONS

“M&A Provisions”	the Regulations of the Ministry of Commerce on Merger and Acquisition of Domestic Enterprises by Foreign Investors promulgated by the Ministry of Commerce of the PRC and effective on June 22, 2009
“Main Board”	the stock exchange operated by the Stock Exchange which is independent from and operated in parallel with the Growth Enterprise Market
“Memorandum of Association”	the memorandum of association of our Company adopted on September 30, 2013, as amended
“Mentougou Hospital”	Mentougou Hospital (北京市門頭溝區醫院), a not-for-profit hospital incorporated under the laws of the PRC in 1951 and wholly owned by the Mentougou District government, which we began managing in June 2010 pursuant to the Mentougou IOT Agreement
“Mentougou IOT Agreement”	collectively, the IOT agreement we entered into with the Mentougou District government on July 30, 2010, as amended
“Mentougou TCM Hospital IOT Agreement”	the IOT agreement we entered into with the Mentougou District government on June 6, 2012
“Mentougou Traditional Chinese Medicine Hospital”	Mentougou Traditional Chinese Medicine Hospital (北京市門頭溝區中醫院), a not-for-profit hospital incorporated under the laws of the PRC in 1956 and wholly owned by the Mentougou District government, which we began managing in June 2012 pursuant to the Mentougou TCM Hospital IOT Agreement
“MOF”	the Ministry of Finance of the PRC (中華人民共和國財政部)
“MOFCOM”	the Ministry of Commerce of the PRC (中華人民共和國商務部)
“MOH”	the Ministry of Health of the PRC (中華人民共和國衛生部), one of the predecessor of the NHFPC
“MOHRSS”	the Ministry of Human Resources and Social Security of the PRC (中華人民共和國人力資源和社會保障部)
“NDRC”	the National Development and Reform Commission of the PRC (中華人民共和國國家發展和改革委員會)

## DEFINITIONS

“NHFPC”	the National Health and Family Planning Commission of the PRC (中華人民共和國國家衛生和計劃生育委員會), which was reorganized from the former MOH & National Population and Family Planning Commission in March 2013
“Noteholders”	Green Talent, Silvapower Investments and Vertex Fund collectively, which were issued with exchangeable notes by Speed Key Limited
“NPC”	the National People’s Congress of the PRC (中華人民共和國全國人民代表大會), the legislative apparatus of the PRC
“Offer Price”	the final offer price per Offer Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) at which the Offer Shares are to be subscribed pursuant to the Hong Kong Public Offering
“Offer Shares”	the Hong Kong Offer Shares and the International Offer Shares
“Over-allotment Option”	the option to be granted by our Company to the International Purchasers exercisable by the Joint Global Coordinators on behalf of the International Purchasers, pursuant to which our Company may be required to allot and issue up to 30,136,000 additional new Shares, representing approximately 15.0% of the Shares initially available under the Global Offering at the Offer Price, to, among other things, cover over-allocations in the International Offering (if any) as described in “Structure of the Global Offering — Over-allotment Option”
“PBOC”	People’s Bank of China (中國人民銀行), the central bank of the PRC
“Phoenix International”	Phoenix Healthcare International Investment Limited (鳳凰醫療國際投資有限公司), a limited liability company incorporated in Hong Kong on August 28, 2012, and a wholly-owned subsidiary of our Company
“Pinyu Limited”	a limited liability company incorporated in the BVI on January 3, 2013, a wholly-owned subsidiary of our Company
“PRC GAAP”	the generally accepted accounting principles in China

## DEFINITIONS

“PRC Healthcare Reform Plan”	the announced plan of the PRC government to systematically improve the PRC healthcare system, as reflected in various pronouncements and public documents, including the Opinions on Promoting Further Reform of the Healthcare System (中共中央國務院關於深化醫藥衛生體制改革的意見) jointly issued by the Central Committee of the Communist Party of China and the State Council on March 17, 2009, and the Notice on the Implementation Measure for the Reform of the Healthcare System (2009 to 2011) (醫藥衛生體制改革近期重點實施方案(2009-2011年)的通知) subsequently released by the State Council
“Price Determination Date”	the date, expected to be on or around November 21, 2013 but not later than November 27, 2013, on which the Offer Price is fixed for the purpose of the Global Offering
“PPP” or “public-private partnership”	partnership between government and one or more private sector companies to provide public goods or services, such as healthcare services, involving a long-term partnership agreement pursuant to which the private sector partner is responsible for managing, operating, maintaining, constructing and/or improving the relevant facilities while the public sector partner provides financial or other incentives
“QIBs”	qualified institutional buyers as defined in Rule 144A
“Redemption Price”	defined in “History and Reorganization — The Reorganization — Equity Investments by Silvapower Investments, Vertex Fund and Green Talent — Share redemption” in this prospectus
“Regulation S”	Regulation S under the U.S. Securities Act
“Remuneration Committee”	the remuneration committee of our Board
“Reorganization”	the reorganization of the businesses comprising our Group in preparation for the Global Offering, as described in “History and Reorganization”
“RMB” or “Renminbi”	the lawful currency of the PRC
“Rule 144A”	Rule 144A under the U.S. Securities Act
“SAFE”	the State Administration of Foreign Exchange of the PRC (中華人民共和國國家外匯管理局)

## DEFINITIONS

“SAIC”	the State Administration for Industry and Commerce of the PRC (中華人民共和國國家工商行政管理總局)
“SAT”	the State Administration of Taxation of the PRC (國家稅務總局)
“segment results”	the profit before tax earned by each segment, without allocation of finance cost relating to borrowing except for the general hospital services segment. We use this measure to assess our segment performance. For more details, see Note 7 to the Accountants’ Report in Appendix I to this prospectus
“Senmart Investments”	Senmart Investments Limited, a limited liability company incorporated in the British Virgin Islands on January 11, 2013, our Shareholder and a connected person to our Company
“SFC”	the Securities and Futures Commission of Hong Kong
“SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Share Option Scheme”	the share option scheme conditionally adopted by our Company pursuant to a resolution passed by our Shareholders on September 30, 2013
“Share(s)”	share(s) with par value of HK\$0.00025 each in the capital of our Company
“Shareholder(s)”	holder(s) of the Share(s)
“Shareholders Agreement”	the shareholders agreement entered into by and among Ms. Xu Xiaojie, Speed Key Limited, Hyde International Investment Limited, Senmart Investments, Exalt Great Limited, Green Talent and Silvapower Investments dated June 13, 2013, as amended by two amendments entered into by and among all of the above-mentioned parties and Vertex Fund dated June 13, 2013 and September 2, 2013, respectively
“Shenzhen Tiantu”	Shenzhen Tiantu Venture Capital Co., Ltd. (深圳市天圖創業投資有限公司), a limited liability company incorporated under the laws of the PRC on April 11, 2002, and an Independent Third Party

## DEFINITIONS

“Shenzhen Tiantu Investment”	Shenzhen Tiantu Investment Management Co., Ltd. (深圳市天圖投資管理有限公司), a limited liability company incorporated under the laws of the PRC on January 11, 2010, and an Independent Third Party
“Silvpower Investments”	Silvpower Investments Limited, a limited liability company incorporated in the British Virgin Islands on January 11, 2013, our Shareholder and a Noteholder and a connected person to our Company
“SOE”	state owned enterprise
“Speed Key Limited”	a limited liability company incorporated in the BVI on January 30, 2013, a Controlling Shareholder and a connected person to our Company
“Star Target”	Star Target Investments Limited (星通投資有限公司), a limited liability company incorporated in Hong Kong on January 3, 2013, a wholly-owned subsidiary of our Company
“State Council”	the PRC State Council (中華人民共和國國務院)
“Stock Borrowing Agreement”	the stock borrowing agreement entered into on November 8, 2013 between Goldman Sachs International as borrower and Speed Key Limited as lender
“Stock Exchange”	the Stock Exchange of Hong Kong Limited
“Subsidiary”	has the meaning ascribed thereto in the Companies Ordinance
“Tianjin Tiantu”	Tianjin Tiantu Xingsheng Private Equity Limited Partnership (天津天圖興盛股權投資基金合夥企業), a limited liability partnership incorporated under the laws of the PRC on March 25, 2010, and an Independent Third Party
“Tiantu Funds”	collectively, Shenzhen Tiantu, Tiantu Xingrui, Tianjin Tiantu and Shenzhen Tiantu Investment
“Tiantu Partners”	the manager of Tiantu Onshore Funds, an Independent Third Party
“Tiantu Xingrui”	Shenzhen Tiantu Xingrui Venture Capital Co., Ltd. (深圳市天圖興瑞創業投資有限公司), a limited liability company incorporated under the laws of the PRC on July 16, 2009, and an Independent Third Party

## DEFINITIONS

“Track Record Period”	the three years ended December 31, 2012 and the six months ended June 30, 2013
“U.S. dollar” or “US\$”	United States dollar, the lawful currency of the United States
“U.S. Securities Act”	the United States Securities Act of 1933, as amended
“Underwriters”	collectively, the Hong Kong Underwriters and the International Purchasers
“Underwriting Agreements”	collectively, the Hong Kong Underwriting Agreement and the International Purchase Agreement
“Unison Champ”	Unison Champ Limited, a limited liability company incorporated in the BVI on January 7, 2013, a wholly-owned subsidiary of our Company
“United States” or “U.S.”	the United States of America, its territories and possessions, and all areas subject to its jurisdiction
“Vertex Fund”	Vertex Asia Fund Pte. Ltd., formerly known as Huan Chemical Pte. Ltd., a limited liability company incorporated in Singapore on April 20, 2011, our Shareholder and a Noteholder
“White Form eIPO Service”	the application for Hong Kong Offer Shares to be issued in the applicant’s own name by submitting applications online through the designated website of <a href="http://www.eipo.com.hk">www.eipo.com.hk</a>
“White Form eIPO Service Provider”	Computershare Hong Kong Investor Services Limited
“Wuhan Hengjiantong”	Wuhan Hengjiantong Technology Co., Ltd. (武漢恒健通科技有限公司), a limited liability company incorporated under the laws of the PRC on January 30, 2008, and an Independent Third Party
“Yan Hua Hospital Group”	collectively, Yan Hua Hospital and 17 community clinics affiliated with Yan Hua Hospital
“Yan Hua Hospital”	Yan Hua Hospital (北京燕化醫院), a not-for-profit hospital established under the laws of the PRC in 1973 and wholly owned by Yan Hua Phoenix, which we started to manage and operate in February 2008 pursuant to the Yan Hua IOT Agreement and a connected person to our Company

## DEFINITIONS

“Yan Hua IOT Agreement”	collectively, the IOT agreement we entered into with Yan Hua Hospital Group and Yan Hua Phoenix on February 1, 2008, as amended
“Yan Hua Phoenix”	Beijing Yan Hua Phoenix Healthcare Asset Management Co., Ltd. (北京燕化鳳凰醫療資產管理有限公司), a limited liability company incorporated under the laws of the PRC on July 18, 2005, a wholly-owned subsidiary of Beijing Juxin Wantong and a connected person to our Company

In this prospectus, the terms “associate”, “connected person”, “connected transaction”, “subsidiary” and “substantial shareholder” shall have the meanings given to such terms in the Listing Rules, unless the context otherwise requires.