In this prospectus, unless the context otherwise requires, the following expressions shall have the following meanings. Certain other terms are explained in the section headed "Glossary of Technical Terms."

"Application Form(s)" WHITE application form(s), YELLOW application form(s) and

GREEN application form(s), or where the context so requires,

any of them

"Articles of Association" or "Articles" the articles of association of our Company adopted on July 11,

2013, as amended from time to time, a summary of which is set out in "Appendix VI — Summary of Articles of Association"

to this prospectus

"associate(s)" has the meaning ascribed thereto under the Hong Kong Listing

Rules

"Auditor(s)", "Reporting Accountant(s)"

(s)", "Reporting Ernst & Young (安永會計師事務所)

"Beijing Enterprises" Beijing Enterprises Group Company Limited

(北京控股集團有限公司), a company incorporated in the PRC with limited liability on January 18, 2005, and wholly owned by the State-owned Assets Supervision and Administration Commission of the People's Government of Beijing Municipality (北京市人民政府國有資產監督管理委員會), and owns

1% of our Company's equity interest

"Beitongpu Line" (北同蒲綫) railroad that runs from Datong Station in Shanxi Province to

Taiyuan Station in Shanxi Province

"Board of Directors" or "Board" the board of directors of our Company

"Bohai Rim" the economic hinterland surrounding the Bohai Sea, which

includes Beijing, Tianjin, Hebei Province, Liaoning Province

and Shandong Province

"business day" any day (other than a Saturday, Sunday or public holiday) in

Hong Kong on which banks in Hong Kong are generally open

for normal banking business

"CAGR" compound annual growth rate

"Cangzhou Bohai" Cangzhou Bohai Port Co., Ltd. (滄州渤海港務有限公司), a

company incorporated in the PRC with limited liability on October 31, 2007, with 95.93% of its equity interest held by

our Company

"Cangzhou Mineral" Cangzhou Huanghuagang Mineral Port Co., Ltd.

(滄州黃驊港礦石港務有限公司), a company incorporated in the PRC with limited liability on April 10, 2012, with 96.76% of its

equity interest held by our Company

"Cangzhou OSTC" Cangzhou Ocean Shipping Tally Co., Ltd.

(滄州中理外輪理貨有限公司), a company incorporated in the PRC with limited liability on August 30, 2011, with 33% and 23%, of its equity interest being held by Cangzhou Bohai and Qinhuangdao OSTC, which are our Company's subsidiaries,

respectively

DEFINITIONS		
"Cangzhou Steel Logistics"	Cangzhou Huanghuagang Steel Logistics Co., Ltd. (滄州黄 驊港鋼鐵物流有限公司), a company incorporated in the PRC with limited liability on March 15, 2012, with 30% of its equity interest held by our Company	
"Caofeidian Coal"	Tangshan Caofeidian Coal Port Co., Ltd. (唐山曹妃甸煤炭港務有限公司), a company incorporated in the PRC with limited liability on October 29, 2009, with 51% of its equity interest held by our Company	
"Caofeidian Port"	Caofeidian Port Zone in Tangshan Port, Tangshan City, Hebei Province	
"Caofeidian Shiye Port Company"	Tangshan Caofeidian Shiye Port Co., Ltd. (唐山曹妃甸實業港務有限公司), a company incorporated in the PRC with limited liability on September 4, 2002, with 35% of its equity interest held by our Company	
"Capital Settlement Center"	Capital Settlement Center of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司資金結算中心), a branch of our Company established on December 29, 2008	
"CCASS"	the Central Clearing and Settlement System established and operated by HKSCC	
"CCASS Clearing Participant"	a person admitted to participate in CCASS as a direct clearing participant or general clearing participant	
"CCASS Custodian Participant"	a person admitted to participate in CCASS as a custodian participant	
"CCASS Investor Participant"	a person admitted to participate in CCASS as an investor participant who may be an individual or joint individuals or a corporation	
"CCASS Participant"	a CCASS Clearing Participant, a CCASS Custodian Participant or a CCASS Investor Participant	
"China Coal Group"	China National Coal Group Corp. (中國中煤能源集團有限公司) and, except where the context otherwise requires, all of its associates, all of which are Independent Third Parties	
"China Goudian Corporation"	China Goudian Corporation (中國國電集團公司) and, except where the context otherwise requires, all of its associates, all of which are Independent Third Parties	
"China Huaneng Group"	China Huaneng Group (中國華能集團公司) and, except where the context otherwise requires, all of its associates, all of which are Independent Third Parties	
"China Life Investment"	China Life Investment Holding Company Limited (國壽投資控股有限公司), a company incorporated in the PRC with limited liability on June 1, 1994, wholly-owned by the China Life Insurance (Group) Company (中國人壽保險(集團)公司), and owns 1% of our Company's equity interest	

	DEFINITIONS
"China Shipping"	China Shipping (Group) Company (中國海運(集團)總公司), a company incorporated in the PRC with limited liability on October 7, 1997, wholly-owned by the SASAC, and owns 1% of our Company's equity interest
"Companies Ordinance"	the Companies Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
"Company" or "our Company"	Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司), a joint stock limited liability company incorporated under the laws of the PRC on March 31, 2008
"Company Law" or "PRC Company Law"	Company Law of the PRC (《中華人民共和國公司法》), as amended and adopted by the Standing Committee of the Tenth National People's Congress on October 27, 2005 and effective on January 1, 2006, as amended, supplemented and otherwise modified from time to time
"connected person(s)"	has the meaning ascribed thereto in the Hong Kong Listing Rules
"Controlling Shareholder" or "our Controlling Shareholder"	has the meaning ascribed thereto in the Hong Kong Listing Rules and also refers to "HPG" or its predecessor, QPG. Please refer to the section headed "Relationship with the Controlling Shareholder"
"Cornerstone Investors"	the cornerstone investors as described in the section headed "Our Cornerstone Investors" in this prospectus
"Corporate Governance Code"	the Corporate Governance Code set out in Appendix 14 to the Hong Kong Listing Rules
"CSRC"	China Securities Regulatory Commission (中國證券監督管理委員會)
"Daqin Line" (大秦綫)	railroad that runs from Hanjialing Railway Station, Datong City, Shanxi Province to Liucun South Station, Qinhuangdao, Hebei Province
"Daqin Railway"	Daqin Railway Co., Ltd. (大秦鐵路股份有限公司), a joint stock company incorporated in the PRC with limited liability on October 28, 2004, with its 61.70% equity interests held by the Taiyuan Railway Administration and owns 1% of our Company's equity interest

Company's equity interest

"Datang Group" China Datang Corporation (中國大唐集團公司) and, except where

the context otherwise requires, all of its associates, all of which

are Independent Third Parties

"Datong Mine" Datong Coal Mine Group Co., Ltd. (大同煤礦集團有限責任公司), a

company incorporated in the PRC with limited liability on August 4, 1985, with its 65.71% equity interests being held by the State-owned Assets Supervision and Administration Commission of Shanxi Provincial Government (山西省人民政府 國有資產監督管理委員會) and owns 1% of our Company's equity

interest

"Director(s)" director(s) of our Company "Domestic Share(s)" ordinary share(s) of our capital, with a nominal value of RMB1.00 each, which are subscribed for and paid up in Renminbi and are Shares which are currently not listed or traded on any stock exchange "Drewry" Drewry Maritime Service (Asia) Pte Ltd, an independent industry advisor "Eighth Port Branch" Eighth Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份 有限公司第八港務分公司), a branch of our Company established on May 30, 2008, which was deregistered on December 17, 2012 as a result of the Company's business integration decision "First Port Branch" First Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份 有限公司第一港務分公司, a branch of our Company established on May 30, 2008 "GDP" gross domestic product; except as otherwise specified, all references to GDP growth rates are to real as opposed to nominal rates of GDP growth General Cargo Port Branch of Qinhuangdao Port Co., Ltd. "General Cargo Port Branch" (秦皇島港股份有限公司雜貨港務分公司), a branch of our Company established on May 30, 2008 "Global Offering" the Hong Kong Public Offering and the International Offering the application form(s) to be completed by the White Form "GREEN Application Form(s)" eIPO Service Provider, Computershare Hong Kong Investor Services Limited "Group", "Our Group", "us" or "we" the Company and all of its subsidiaries "H Share(s)" overseas listed foreign invested ordinary share(s) in the ordinary share capital of the Company, with a nominal value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollars and for which an application has been made for the granting of listing and permission to deal in, on the Hong Kong Stock Exchange "H Share Registrar" Computershare Hong Kong Investor Services Limited "Hebei AIC" Hebei Administration for Industry & Commerce (河北省工商行 政管理局) "Hebei Communications" Hebei Construction & Investment Communications Investment

(河北建投交通投資有限責任公司), a company

incorporated in the PRC with limited liability on June 26, 2007,

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which is majority-owned by Hebei Construction & Investment Group Co., Ltd. (河北建設投資集團有限責任公司) and owns 5.06% of our Company's equity interest "Hebei Port and Shipping Bureau" Hebei Port and Shipping Bureau of Transportation Department (河北省交通運輸廳港航管理局) Hebei Port Group Co., Ltd. (河北港口集團有限公司), previously "Hebei Port Group" or "HPG" Qinhuanqdao named Port Group Co., (秦皇島港務集團有限公司), holds 73.94% of our equity interest and is our Controlling Shareholder "Hebei SA Holdings" Hebei State-owned Assets Holdings & Operation Co., Ltd. (河北省國有資產控股運營有限公司), a company incorporated in the PRC with limited liability on July 20, 2004, a Promoter of our Company "Hebei SASAC" State-owned Assets Supervision & Administration Commission of the People's Government of Hebei Province (河北省人民政府國有資產監督管理委員會) "HK\$" or "Hong Kong dollars" Hong Kong dollars, the lawful currency of Hong Kong "HKIAC" Hong Kong International Arbitration Centre "HKSCC" Hong Kong Securities Clearing Company Limited HKSCC Nominees Limited, a wholly-owned subsidiary of "HKSCC Nominees" **HKSCC** "Hong Kong" the Hong Kong Special Administrative Region of the PRC "Hong Kong Listing Rules" the Rules Governing the Listing of Securities on the Stock

Exchange of Hong Kong Limited, as amended from time to

time

"Hong Kong Public Offer Share(s)" the H Share(s) offered in the Hong Kong Public Offering

"Hong Kong Public Offering" the offer by our Company of initially 82,986,000 H Shares for

> subscription by the public in Hong Kong (subject to adjustment as described in the section headed "Structure of the Global Offering") for cash at the Offer Price (plus brokerage fee of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%) and on the terms and subject to the conditions described in this prospectus and the Application Forms, as further described in the section headed

"Structure of the Global Offering" in this prospectus

"Hong Kong Stock Exchange" The Stock Exchange of Hong Kong Limited

"Hong Kong Underwriters" the underwriters of the Hong Kong Public Offering listed in the

section headed "Underwriting - Hong Kong Underwriters"

"Hong Kong Underwriting the underwriting agreement dated November 28, 2013 relating Agreement" to the Hong Kong Public Offering entered into between,

among others, us and the Hong Kong Underwriters, as further described in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Hong Kong Underwriting Agreement" in this prospectus

"Honggang Services"

Qinhuangdao Honggang Terminal Services Co., Ltd. (秦皇島鴻港裝卸服務有限公司), a company incorporated in the PRC with limited liability on March 26, 2008, with 35% of its equity interest held by our Company

"Huanghua Port"

Huanghua Port in Cangzhou City, Hebei Province

"Huazheng Inspection"

Qinhuangdao Huazheng Coal Inspection Institute (秦皇島華正 煤炭檢驗行), formed in the PRC on September 27, 2002, with 40% of its equity interest held by our Company

"IFRS"

International Financial Reporting Standards, which include the International Accounting Standards, amendments and interpretations issued by the International Accounting Standards Board

"Indebtedness Date"

September 30, 2013

"Independent Third Party(ies)"

company(ies) or individual(s) not connected with (within the meaning of the Hong Kong Listing Rules) any of the Directors, Supervisors, chief executive, or Substantial Shareholders of our Company or with any of its subsidiaries or their respective associates

"Inner Mongolia"

Inner Mongolia Autonomous Region of the PRC

"International Offering"

the offer by the Company and the Selling Shareholders for sale of initially 746,867,000 H Shares, subject to the Over-allotment Option, for subscription by professional, institutional and other investors, as further described in the section headed "Structure of the Global Offering" in this prospectus

"International Offer Share(s)"

the H Share(s) offered in the International Offering

"International Underwriters"

the group of international underwriters expected to enter into the International Underwriting Agreement

"International Underwriting Agreement"

the international underwriting agreement relating to the International Offering and to be entered into between, among others, us, the Selling Shareholders and the International Underwriters on or around December 5, 2013, as further described in the section headed "Underwriting — Underwriting Arrangements and Expenses — International Offering" in this prospectus

"Joint Bookrunners"

in respect of the Hong Kong Public Offering, Citigroup Global Markets Asia Limited, China International Capital Corporation

Hong Kong Securities Limited, The Hongkong and Shanghai Banking Corporation Limited, UBS AG, Hong Kong Branch, J.P. Morgan Securities (Asia Pacific) Limited, China Merchants Securities (HK) Co., Limited and BOCOM International Securities Limited; in respect of the International Offering, Citigroup Global Markets Limited, China International Capital Corporation Hong Kong Securities Limited, The Hongkong and Shanghai Banking Corporation Limited, UBS AG, Hong Kong Branch, J.P. Morgan Securities plc, China Merchants Securities (HK) Co., Limited and BOCOM International Securities Limited

"Joint Global Coordinators"

Citigroup Global Markets Asia Limited, China International Capital Corporation Hong Kong Securities Limited and The Hongkong and Shanghai Banking Corporation Limited

"Joint Lead Managers"

in respect of the Hong Kong Public Offering, Citigroup Global Markets Asia Limited, China International Capital Corporation Hong Kong Securities Limited, The Hongkong and Shanghai Banking Corporation Limited, UBS AG, Hong Kong Branch, J.P. Morgan Securities (Asia Pacific) Limited, China Merchants Securities (HK) Co., Limited, BOCOM International Securities Limited and Industrial Securities (Hong Kong) Capital Limited; in respect of the International Offering, Citigroup Global Markets Limited, China International Capital Corporation Hong Kong Securities Limited, The Hongkong and Shanghai Banking Corporation Limited, UBS AG, Hong Kong Branch, J.P. Morgan Securities plc, China Merchants Securities (HK) Co., Limited, BOCOM International Securities Limited and Industrial Securities (Hong Kong) Capital Limited

"Joint Sponsors"

Citigroup Global Markets Asia Limited, China International Capital Corporation Hong Kong Securities Limited and HSBC Corporate Finance (Hong Kong) Limited

"Labor Service Branch"

Labor Service Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司勞務分公司), a branch of our Company established on May 30, 2008

"Latest Practicable Date"

November 19, 2013, the latest practicable date for the inclusion of certain information in this prospectus prior to its publication

"Listing"

listing of our H Shares on the Hong Kong Stock Exchange

"Listing Committee"

the Listing Committee of the Main Board of the Hong Kong Stock Exchange

"Listing Date"

the date, expected to be on or about December 12, 2013, on which our Offer Shares are listed and from which dealings therein are permitted to take place on the Hong Kong Stock Exchange

"Logistics Branch"

Logistics Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司物流分公司), a branch of our Company established on May 30, 2008

"Mandatory Provisions" the Mandatory Provisions for Articles of Association of Companies Listed to be Overseas (《到境外上市公司章程必備條款》), for inclusion in the articles of association of companies incorporated in the PRC to be listed overseas, promulgated by the former State Council Securities Committee and former State Council Office for Restructuring the Economic System on August 27, 1994, as amended, supplemented or otherwise modified from time to time "Material Supply Center" Material Supply Center of Qinhuangdao Port Co., Ltd. (秦皇島港 股份有限公司物資供應中心), a branch of our Company established on December 29, 2008 "Mengji Line" (蒙冀綫) railroad that runs from Ordos, Inner Mongolia to Caofeidian Port, Tangshan City, Hebei Province "Mobile Machinery Branch" Mobile Machinery Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司流動機械分公司), a branch of our Company established on May 30, 2008 "MOF" or "Ministry of Finance" Ministry of Finance of the PRC (中華人民共和國財政部) "MOFCOM" or "Ministry of Ministry of Commerce of the PRC (中華人民共和國商務部) Commerce" "MOT" Ministry of Transport of the PRC (中華人民共和國交通運輸部) "NDRC" National Development and Reform Commission of the PRC (中華人民共和國國家發展和改革委員會) "Ninth Port Branch" Ninth Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份 有限公司第九港務分公司), a branch of our Company established on May 30, 2008 "Non-Competition Agreement and the non-competition agreement dated December 25, 2008, Undertakings" entered into between the Controlling Shareholder (namely QPG) at the time) and our Company, which was re-entered on September 12, 2010 between the Controlling Shareholder, (which changed its name from QPG to HPG), and our Company, and was further amended on July 11, 2013, and the non-competition undertakings issued by HPG September 25, 2010, as further described in the section headed "Relationship with the Controlling Shareholder" in this prospectus "NPC" the National People's Congress (全國人民代表大會) of the PRC "NSSF" National Council for Social Security Fund of the PRC (中華人民 共和國全國社會保障基金理事會), an organization authorized by the State Council which is responsible for the administration of the PRC's national social security funds

the final Hong Kong dollar price per Hong Kong Public Offer Share (exclusive of the brokerage, Hong Kong Stock Exchange

"Offer Price"

trading fee and SFC transaction levy) at which the Hong Kong Public Offer Shares are to be subscribed for under the Hong Kong Public Offering, to be determined as further described in the section headed "Structure of Global Offering"

"Offer Share(s)"

the H Share(s) offered in the Global Offering, where relevant, including any additional H Shares issued pursuant to the exercise of the Over-allotment Option

"Over-allotment Option"

the option granted by the Company and the Selling Shareholders to the International Underwriters, exercisable by the Joint Global Coordinators on behalf of the International Underwriters, at any time from the date of the International Underwriting Agreement until 30 days from the last day for lodging applications under the Hong Kong Public Offering, to require our Company and the Selling Shareholders to issue or to sell up to an aggregate of 124,477,000 additional H Shares, representing approximately 15% of the initial number of the Offer Shares at the Offer Price to cover, among other things, the over allocations in the International Offering, if any, details of which are described in the section headed "Structure of the Global Offering"

"PBOC rate"

the exchange rate for foreign exchange transactions set daily by the People's Bank of China based on the previous day's interbank foreign exchange rate in China and with reference to prevailing exchange rates of the global financial markets

"Power Branch"

Power Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司電力分公司), a branch of our Company established on May 30, 2008

"PRC" or "China" or "People's Republic of China"

the People's Republic of China which, for the purpose of this prospectus, excludes Hong Kong Special Administrative Region of the PRC, Macau Special Administrative Region of the PRC and Taiwan

"PRC Government"

the government of the PRC, including all political subdivisions (including provincial, municipal and other regional or local government entities) and their instrumentalities or, where the context requires, any of them

"PRC laws"

the publicly available laws, governmental rules and regulations of the PRC

"Price Determination Date"

the date, expected to be on or around December 5, 2013 and, in any event, not later than December 10, 2013, on which the Offer Price is to be fixed by agreement between our Company (for ourselves and on behalf of the Selling Shareholders) and the Joint Global Coordinators (for themselves and on behalf of the Underwriters)

"Promoter(s)"

the promoters of our Company, namely our Controlling Shareholder, Daqin Railway, Datong Mine, China Shipping, China Life Investment, Shougang Group, Beijing Enterprises,

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Qinhuangdao Industrial, Hebei Communications and Hebei SA Holdings "Province" or "province" a province or, where the context requires, a provincial level autonomous region or municipality under the direct supervision of the central government of the PRC "Qiancao Line" (遷曹綫) railroad that runs from Qian'an North Railway Station, Hebei Province to Caofeidian South Railway Station, Hebei Province and Jingtang Port, Hebei Province "QIBs" qualified institutional buyers within the meaning of Rule 144A Qinhuangdao Administration for Industry and Commerce "Qinhuangdao AIC" (秦皇島市工商行政管理局) "Qinhuangdao Coal Market" Qinhuangdao Seaborne Coal Trading Market Co., Ltd. (秦皇島海運煤炭交易市場有限公司), a company incorporated in the PRC with limited liability on April 26, 2007, with 68% of its equity interest held by our Company "Qinhuangdao Development Zone Qinhuangdao Development Zone State-owned Management Co., Ltd. (秦皇島開發區國有資產經營有限公司), a Company" limited liability company incorporated under the laws of the PRC "Qinhuangdao Industrial" Qinhuangdao Industrial State-owned Assets Management Co., Ltd. (秦皇島市工業國有資產經營有限公司), a company incorporated in the PRC with limited liability on September 17, 2002 and wholly-owned by Qinhuangdao SASAC, a Promoter of our Company "Qinhuangdao OSTC" Qinhuangdao Ocean Shipping Tally Co., Ltd. (秦皇島中理外 輪理貨有限責任公司), a company incorporated in the PRC with limited liability on June 10, 2008, with 84% of its equity interest held by our Company "Qinhuangdao Port" Qinhuangdao Port in Qinhuangdao City, Hebei Province "Qinhuangdao SASAC" State-owned Assets Supervision and Administration Commission of the People's Government of Qinhuangdao City (秦皇島市人民政府國有資產監督管理委員會) Qinhuangdao Qinyun Energy Development Co., Ltd. "Qinyun Energy" (秦皇島秦雲能源開發有限公司), a company incorporated in the PRC with limited liability on February 20, 1998, and subsequently deregistered on December 24, 2012 "QPG" Qinhuangdao Port Group Co., Ltd. (秦皇島港務集團有限公司) which name was changed to Hebei Port Group Co., Ltd. (河北港口集團有限公司) on July 6, 2009 "QPG Seaman Labor Committee" Hebei Port Group Co., Ltd. Committee of China Seaman Labor Union (中國海員工會河北港口集團有限公司委員會)

research and development

"R&D"

"Rail Transportation Branch" Rail Transportation Branch of Qinhuangdao Port Co., Ltd.

(秦皇島港股份有限公司鐵路運輸分公司), a branch of our Company

established on May 30, 2008

"Regulation S" Regulation S under the U.S. Securities Act

"Reorganization" the reorganization arrangements undergone by our Group as

described in the section headed "History, Reorganization and

Corporate Structure — Reorganization" of this prospectus

the reorganization agreement entered into between our Controlling Shareholder and our Company on December 25,

2008

"Reorganization Plan" the reorganization and listing plan approved by the People's Government of Hebei Province according to the Approval of

the Reorganization and Listing Plan of Qinhuangdao Port Group Co., Ltd. (Ji Zheng Han [2008] No.15) dated February

28, 2008

"RMB" or "Renminbi" the lawful currency of the PRC

"Reorganization Agreement"

"Ruigang Logistics" Qinhuangdao Ruigang Coal Logistics Co., Ltd. (秦皇島睿港煤

> 炭物流有限公司), a company incorporated in the PRC with limited liability on December 19, 2011, with 17% of its equity

interest held by our Company

"Ruigang Tech" Qinhuangdao Ruigang Technology Import & Export Co., Ltd. (秦皇島瑞港技術進出口有限公司), a company incorporated in the

PRC with limited liability on March 22, 2006, which is a wholly

owned subsidiary of our Company

"Rule 144A" Rule 144A under the U.S. Securities Act

"S&EP Center" Environmental Sanitation and Protection Center

> Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司衛生環保中心), a branch of our Company established on December 29, 2008

"SAFE" State Administration of Foreign Exchange of the PRC (中華人

民共和國國家外匯管理局)

"Sale Shares" the 75,441,000 H Shares to be converted from an equal number of Domestic Shares with a nominal value of RMB1.00

> each held by the Selling Shareholders to be offered for sale by the Selling Shareholders as part of the Global Offering at the Offer Price, subject to any adjustment as mentioned in "Structure of the Global Offering" in this prospectus and, where relevant, any additional H Shares which may be sold pursuant to the exercise of the Over-allotment Option, and references to "Sale Shares" shall include, where the context

> requires, the Domestic Shares from which the Sale Shares are

converted

"SAIC" State Administration for Industry and Commerce of the PRC

(中華人民共和國國家工商行政管理總局)

and "SASAC" Administration Stated-owned Assets Supervision

> State Council Commission of the of the

(中華人民共和國國務院國有資產監督管理委員會)

"SDIC Caofeidian Port Company" SDIC Caofeidian Port Co., Ltd. (國投曹妃甸港口有限公司), a

company incorporated in the PRC with limited liability on June 1, 2005, with 15% of its equity interest held by our

Company

"Second Port Branch" Second Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股

份有限公司第二港務分公司), a branch of our Company

established on May 30, 2008

"Securities Law" Securities Law of the PRC (中華人民共和國證券法), as amended

and adopted by the Standing Committee of the Tenth National People's Congress on October 27, 2005 and effective on January 1, 2006, as amended, supplemented and otherwise

modified from time to time

"Security Center" Security Center of Qinhuangdao Port Co., Ltd. (秦皇島港股份

有限公司安保中心), a branch of our Company established on

December 29, 2008

"Selling Shareholders" our Controlling Shareholder, Qinhuangdao SASAC, Hebei

Communications, China Shipping, China Life Investment, Shougang Group, Beijing Enterprises and Datong Mine, which will be selling the Sale Shares in the Global Offering as further described in "Structure of the Global Offering — The Selling

Shareholders" in this prospectus

"Seventh Port Branch" Seventh Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港

股份有限公司第七港務分公司), a branch of our Company

established on May 30, 2008

"SFC" the Securities and Futures Commission of Hong Kong

"SFO" the Securities and Futures Ordinance

"Shanhaiguan Terminal" Qinhuangdao Port Group Shanhaiguan Terminal Co., Ltd.

(秦皇島港務集團山海關碼頭有限公司), a company incorporated in

the PRC with limited liability on May 25, 2007

"Share(s)" share(s) in the share capital of our Company, with a nominal

value of RMB1.00 each

"Shareholder(s)" holder(s) of our Shares

"Shenhua Group" Shenhua Group Co., Ltd. (神華集團有限責任公司) and, except

where the context otherwise requires, all of its associates

"Ship Branch" Ship Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限

公司船舶分公司), a branch of our Company established on

May 30, 2008

"Shougang Group" Shougang Group (首鋼總公司), a company incorporated in the

PRC on May 13, 1981 and wholly-owned by the Beijing State-owned Capital Operation and Administration Center (北京國有資本經營管理中心), and, except where the context

	otherwise requires, all of its associates, and owns 1% of our Company's equity interest			
"Sixth Port Branch"	Sixth Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司第六港務分公司), a branch of our Company established on May 30, 2008			
"Special Regulations"	Special Regulations of the State Council on the Overseas Offering and Listing of Shares by Joint Stock Limited Companies (《國務院關於股份有限公司境外募集股份及上市的特別規定》), promulgated by the State Council on August 4, 1994, as amended, supplemented or otherwise modified from time to time			
"Stabilizing Manager"	Citigroup Global Markets Asia Limited or its affiliates or any person acting for it			
"State Council"	State Council of the PRC (中華人民共和國國務院)			
"subsidiary" or "subsidiaries"	has the meaning ascribed thereto in section 2 of the Companies Ordinance			
"Substantial Shareholder(s)"	has the meaning ascribed in the Hong Kong Listing Rules			
"Supervisor(s)"	the member(s) of the Supervisory Committee			
"Supervisory Committee"	our supervisory committee established pursuant to the Company Law, as described in the section headed "Director, Supervisors, Senior Management and Employees"			
"Tangshan Jingtang Railway"	Tangshan Jingtang Railway Co., Ltd. (唐山京唐鐵路有限公司), a company incorporated in the PRC with limited liability on March 7, 2013, with 20% of its equity interest held by our Company			
"Technique Center"	Technique Center of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司技術中心), a branch of our Company established on May 30, 2008			
"Third Port Branch"	Third Port Branch of Qinhuangdao Port Co., Ltd. (秦皇島港股份有限公司第三港務分公司), a branch of our Company established on May 30, 2008			
"Track Record Period"	the three years ended December 31, 2010, 2011 and 2012 and the six months ended June 30, 2013			
"Twelfth Five-Year Plan"	the Twelfth Five-Year Plan for National Economic and Social Development (2011-2015) approved by the Eleventh NPC in 2011			
"U.S. dollars" or "US\$"	United States dollars, the lawful currency of the United States			
"U.S. Securities Act"	the U.S. Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder			
"Underwriters"	the Hong Kong Underwriters and the International Underwriters			

DEFIN	ITIONS
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"Underwriting Agreements" the Hong Kong Underwriting Agreement and the International

Underwriting Agreement

"United States" or "U.S." the United States of America, its territories, its possessions

and all areas subject to its jurisdiction

"White Form eIPO" the application for Hong Kong Public Offer Shares to be issued

in the applicant's own name by submitting applications online through the designated website of the White Form eIPO

Service Provider, www.eipo.com.hk

"White Form eIPO Service Provider" Computershare Hong Kong Investor Services Limited

"Xin'gangwan Container Company" Qinhuangdao Xin'gangwan Container Terminal Co., Ltd.

(秦皇島港新港灣集裝箱碼頭有限公司), a company incorporated in the PRC with limited liability on October 30, 2007, with 55% of

its equity interest held by our Company

"Xing'ao Qin'gang" Qinhuangdao Xing'ao Qin'gang Energy Storage 8

Transportation Co., Ltd. (秦皇島興奧秦港能源儲運有限公司), a company incorporated in the PRC with limited liability on November 24, 2008, with 40% of its equity interest held by our

Company

"Yitai Group" Inner Mongolia Yitai Group (內蒙古伊泰集團) and, except where

the context otherwise requires, all of its associates, all of which

are Independent Third Parties

"Zhangcao Line" (張曹綫) railroad that runs from Zhangjiakou, Hebei Province to

Caofeidian, Hebei Province, and is a part of the Mengji Line.

"Zheneng Fuxing" Zhejiang Zheneng Fuxing Fuel Co., Ltd.

(浙江浙能富興燃料有限公司) and, except where the context otherwise requires, all of its associates, all of which are

Independent Third Parties

In this prospectus, if there is any inconsistency between the Chinese names of entities or enterprises established in the PRC and their English translations, the Chinese names shall prevail.

In this prospectus, unless otherwise specified, references to the business data or information such as throughput and stacking capacity of the Group shall be taken to mean the aggregate of such relevant business data or information of the Group and Caofeidian Shiye Port Company (an associate company of and 35% owned by the Company), without regard to the proportion of interest held by the Company in Caofeidian Shiye Port Company.