This announcement is not for distribution, directly or indirectly, in or into the United States. This announcement does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The securities mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933. The securities may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the Securities Act. There will be no public offer of securities in the United States.

This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities. Potential investors should read the prospectus dated November 29, 2013 (the "**Prospectus**") issued by Qinhuangdao Port Co. Ltd., (the "**Company**") for detailed information about the Global Offering described below before deciding whether or not to invest in the Offer Shares thereby being offered.

Prospective investors of the Hong Kong Public Offer Shares should note that the Joint Global Coordinators (on behalf of the Hong Kong Underwriters) are entitled to terminate their obligations under the Hong Kong Underwriting Agreement by notice in writing to the Company, upon the occurrence of any of the events set out in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offer — Grounds for Termination" in the Prospectus, at any time prior to 8:00 a.m. (Hong Kong time) on the date on which dealings in H Shares first commence on the Stock Exchange (which is currently expected to be December 12, 2013).

In connection with the Global Offering, Citigroup Global Markets Asia Limited as stabilizing manager (the "Stabilizing Manager"), its affiliates or any person acting for it, on behalf of the Hong Kong Underwriters, may effect transactions with a view to stabilizing or supporting the market price of the H Shares at a level higher than that which might otherwise prevail in the open market, for a limited period after the Listing Date. There is no obligation on the Stabilizing Manager, its affiliates or any person acting for it, to conduct such stabilizing action. Such stabilization action, if taken, will be conducted at the absolute discretion of the Stabilizing Manager, its affiliates or any person acting for it, and may be discontinued at any time, and is required be brought to an end after a limited period.

Such transactions may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws and regulatory requirements. The details of the intended stabilization and how it will be regulated under the Securities and Futures (Price Stabilizing) Rules of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) are contained in the Prospectus.

In connection with the Global Offering, the Stabilizing Manager after consultation with the Joint Global Coordinators, on behalf of the International Underwriters, may exercise the Over-allotment Option to allot and issue up to and not more than an aggregate of 124,477,000 additional H Shares (representing approximately 15% of the initial number of the Offer Shares) to cover over-allocations (if any) in the International Placing at any time from the Listing Date until January 3, 2014, being the 30th day from the last day for the lodging of applications under the Hong Kong Public Offering. In the event that such Over-allotment Option is exercised, a press announcement will be made.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

Unless otherwise defined in this announcement, terms defined in the Prospectus have the same meanings when used in this announcement.



GLOBAL OFFERING

| Number of Offer Shares under the Global Offering Number of International Offer Shares Maximum Offer Price | (comprising 754,412,000 H Shares to be offered by the Company and 75,441,000 Sale Shares to be offered by the Selling Shareholders, subject to the Over-allotment Option) 746,867,000 H Shares (subject to adjustment and the Over-allotment Option) 82,986,000 H Shares (subject to adjustment) HK\$6.70 per H Share payable in full on application, subject to refund on final placing, plus brokerage of 1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% RMB1.00 per H Share | | | |
|--|---|--|--|--|
| Joint Sponsors | | | | |
| CITI O G Joint Globa | 金香港证券 HSBC (本) I Coordinators | | | |
| CITI O C | ICC 全香港证券 HSBC (本) | | | |
| Joint Bookrunners | | | | |
| Cft Of Carlos HSBC (本) 該 UBS J.P.Morgan <u>CMS</u> @ 招商证券 合交集 國際 Joint Lead Managers | | | | |
| | Aorgan <u>CMS @ 招商证券</u> 合交 死 國 際 (香港) 融資 有限 公司 Bocom International CMS (a) CAPITAL LIGITED | | | |

* For identification purposes only The Company has applied to the Listing Committee of the Hong Kong Stock Exchange for the listing of, and permission to deal in, the H Shares, including (i) any H Shares which may be issued by our Company pursuant to the Global Offering and upon the exercise of the Over-allotment Option; (ii) the H Shares converted from Domestic Shares and offered by the Selling Shareholders pursuant to the Global Offering and upon the exercise of the Over-allotment Option; and (iii) the H Shares converted from state-owned shares which are to be held by the NSSF. Dealings in the H Shares on the Hong Kong Stock Exchange are expected to commence on December 12, 2013. In the event the Over-allotment Option is exercised, an announcement will be made by the Company which will be posted on the website of the Hong Kong Stock Exchange (www.hkexnews.hk) and on the website of the Company (www.portqhd.com).

Applications for the Hong Kong Public Offer Shares will only be considered on the basis of the terms and conditions set out in the Prospectus, the **WHITE** or **YELLOW** Application Forms and the designated website (<u>www.eipo.com.hk</u>) for **White Form eIPO**.

Applicants who wish to be issued the Hong Kong Public Offer Shares in their own names should (i) complete and sign the **WHITE** Application Form; or (ii) submit applications online through the designated website of the **White Form eIPO Service Provider** at <u>www.eipo.com.hk</u> under the **White Form eIPO** service. Applicants who wish to have the Hong Kong Public Offer Shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to their CCASS Investor Participant stock account or their designated CCASS Participant's stock account should (i) complete and sign the **YELLOW** Application Form; or (ii) give **electronic application instructions** to HKSCC via CCASS.

Copies of the Prospectus, together with the **WHITE** Application Forms, may be obtained during normal business hours from 9:00 a.m. on November 29, 2013 till 12:00 noon on December 4, 2013 (or such later date as may apply as described in the section headed "How to Apply for Hong Kong Public Offer Shares — Effect of Bad Weather on the Opening of the Applications Lists" in the Prospectus) from any of the following addresses of the Hong Kong Underwriters:

CITIGROUP GLOBAL MARKETS ASIA LIMITED

50th Floor, Citibank Tower, Citibank Plaza, 3 Garden Road, Central, Hong Kong

CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

29th Floor, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong

THE HONGKONG AND SHANGHAI BANKING CORPORATION LIMITED

1 Queen's Road Central Hong Kong

UBS AG, HONG KONG BRANCH

2 International Finance Centre52/F, 8 Finance StreetCentral, Hong Kong

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

28/F, Chater House 8 Connaught Road Central Hong Kong

CHINA MERCHANTS SECURITIES (HK) CO., LIMITED

48/F., One Exchange Square Central, Hong Kong

BOCOM INTERNATIONAL SECURITIES LIMITED

9/F, Man Yee Building68 Des Voeux Road Central, Hong Kong

INDUSTRIAL SECURITIES (HONG KONG) CAPITAL LIMITED

Unit 3201, 32/F, Infinitus Plaza 199 Des Voeux Road Central Hong Kong

FIRST SHANGHAI SECURITIES LIMITED

19/F, Wing On House71 Des Voeux Road Central, Hong Kong

SUN HUNG KAI INVESTMENT SERVICES LIMITED

42/F, The Lee Gardens33 Hysan Avenue, Causeway Bay, Hong Kong

or any of the following branches of:

(i) Bank of Communications Co., Ltd. Hong Kong Branch

| | | Branch Name | Address |
|--|-------------------|--|---|
| | Hong Kong Island: | Hong Kong Branch Wanchai Sub-Branch Chaiwan Sub-Branch | 20 Pedder Street, Central G/F., 32–34 Johnston Road G/F., 121–121A Wan Tsui Road, Chaiwan |
| | Kowloon: | Kowloon Sub-Branch Ngau Tau Kok Sub-Branch | G/F., 563 Nathan Road Shop G1 & G2, G/F., Phase I, Amoy Plaza, 77 Ngau Tau Kok Road |
| | | Tsimshatsui Sub-Branch | Shop 1–3, G/F., 22–28 Mody Road, Tsimshatsui |
| | New Territories: | Market Street Sub-Branch Shatin Sub-Branch | G/F., 53 Market Street, Tsuen Wan Shop No.193, Level 3, Lucky Plaza, Shatin |
| (ii) Standard Chartered Bank (Hong Kong) Limited | | | |
| | | Branch Name | Address |
| | Hong Kong Island: | Des Voeux Road Branch | Standard Chartered Bank Building, 4–4A, Des Voeux Road Central, Central |
| | | Hennessy Road Branch Quarry Bay Branch | 399 Hennessy Road, WanchaiG/F, Westlands Gardens,1027 King's Road, Quarry Bay |
| | | Yun Ping Road Branch | G/F to 2/F, Fortune Centre, 44–48 Yun Ping Road, Causeway Bay, Hong Kong |
| | Kowloon: | Mei Foo Stage I Branch | G/F, 1C Broadway, Mei Foo Sun Chuen Stage I, Lai Chi Kok |
| | New Territories: | Tai Po Branch | G/F shop No. 2, 23 & 25 Kwong Fuk Road, Tai Po Market, Tai Po |
| | | Tseung Kwan O Branch | Shop G37-40, G/F, Hau Tak Shopping Centre East Wing, Hau Tak Estate, Tseung Kwan O |

Copies of the Prospectus, together with the **YELLOW** Application Forms, may be obtained during normal business hours from 9:00 a.m. on November 29, 2013 till 12:00 noon on December 4, 2013 from the Depository Counter of HKSCC at 2/F, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong or your stockbroker, who may have **YELLOW** Application Forms and the Prospectus available.

Friday, November 29, 2013 — 9:00 a.m. to 5:00 p.m.
Saturday, November 30, 2013 — 9:00 a.m. to 1:00 p.m.
Monday, December 2, 2013 — 9:00 a.m. to 5:00 p.m.
Tuesday, December 3, 2013 — 9:00 a.m. to 5:00 p.m.
Wednesday, December 4, 2013 — 9:00 a.m. to 12:00 noon

Applicants may apply online through the **White Form eIPO service** by submitting an application through the designated website at <u>www.eipo.com.hk</u> from 9:00 a.m. on Friday, November 29, 2013 till 11:30 a.m. on Wednesday, December 4, 2013 or such later date as described in the section headed "How to Apply for Hong Kong Public Offer Shares — Effect of Bad Weather on the Opening of the Applications Lists" in the Prospectus (24 hours daily, except on the last application day).

CCASS Participants can input **electronic application instructions** from 9:00 a.m. on Friday, November 29, 2013 till 12:00 noon on Wednesday, December 4, 2013 or such later date as may apply as described in the section headed "How to Apply for Hong Kong Public Offer Shares — Effect of Bad Weather on the Opening of the Applications Lists" in the Prospectus.

Please refer to the sections entitled "Structure of the Global Offering" and "How to Apply for Hong Kong Public Offer Shares" of the Prospectus for details of the conditions and procedures of the Hong Kong Public Offering.

It is expected that the Offer Price will be published on December 11, 2013.

The Company expects to announce the results of applications in the Hong Kong Public Offering, including indication of levels of interest in the International Offering, levels in the applications of the Hong Kong Public Offering and the basis of allocation of the Hong Kong Public Offer Shares on December 11, 2013 in the South China Morning Post (in English), Hong Kong Economic Times (in Chinese), the website of the Hong Kong Stock Exchange (<u>www.hkexnews.hk</u>) and the website of the Company (<u>www.portqhd.com</u>).

The Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering will be available at the times and date and in the manner specified in the section headed "How to Apply for Hong Kong Public Offer Shares — Publication of Results" in the Prospectus.

No temporary documents of title will be issued in respect of the H Shares and no receipt will be issued for sums paid on application. H Share certificates will only become valid certificates of title at 8:00 a.m. on December 12, 2013 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section entitled "Underwriting — The Hong Kong Public Offering — Grounds for Termination" has not been exercised. Dealings in the H Shares are expected to commence at 9:00 a.m. on December 12, 2013. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the H Shares is 3369.

By order of the Board 秦皇島港股份有限公司 QINHUANGDAO PORT CO., LTD.* XING Luzhen Chairman

November 29, 2013

As at the date of this announcement, the executive directors of the Company are XING Luzhen, HE Shanqi, WANG Lubiao and MA Xiping; the non-executive directors are ZHAO Ke, ZHENG Yunming and DUAN Gaosheng; and the independent non-executive directors are HONG Shanxiang, SHI Rongyao, YU Shulian and LI Man Choi.

Please also refer to the published version of this announcement in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

* For identification purposes only