Unless otherwise defined herein, terms used in this announcement shall have the same meanings as those defined in the prospectus dated Friday, 6 December 2013 (the "Prospectus") issued by Kerry Logistics Network Limited (the "Company").

This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities. This announcement is not a prospectus. Potential investors should read the Prospectus for detailed information about the Global Offering described below before deciding whether or not to invest in the Offer Shares.

This announcement is not an offer of securities for sale in the United States. Securities may not be offered or sold in the United States except pursuant to Rule 144A or an exemption from registration requirements under the United States Securities Act of 1933, as amended (the "U.S. Securities Act"). The Hong Kong Offer Shares are being offered and sold outside the United States in offshore transactions in accordance with Regulation S under the U.S. Securities Act. There will not and is not currently intended to be any public offering of securities in the United States.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



(Incorporated in BVI and continued into Bermuda as an exempted company with limited liability)

#### **GLOBAL OFFERING**

Number of Offer Shares under the : 216,071,500 Shares (subject to reallocation

Global Offering and the Over-allotment Option)

Number of Hong Kong Offer Shares 21,607,500 Shares (subject to reallocation) **Number of International Placing Shares** 194,464,000 Shares (subject to reallocation

and the Over-allotment Option)

Maximum Offer Price : HK\$10.20 per Offer Share, plus brokerage of

1%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)

Nominal value HK\$0.50 per Share

Stock code : 636

Joint Global Coordinators and Joint Sponsors (in alphabetical order)

**(**b) BOC INTERNATIONAL

HSBC (X)

Morgan Stanley

Joint Bookrunners (in alphabetical order)

( BOC INTERNATIONAL

HSBC (X)

Morgan Stanley

Joint Lead Managers (in alphabetical order)













Application has been made by the Company to the Listing Committee of the Hong Kong Stock Exchange for the granting of the listing of, and permission to deal in, (i) the Shares in issue immediately prior to the Global Offering; (iii) Shares to be issued and allotted pursuant to the Global Offering; (iii) Shares to be issued and allotted pursuant to any exercise of the Over-allotment Option; (iv) Shares to be issued and allotted pursuant to the exercise of the Pre-IPO Share Options and Post-IPO Share Options; and (v) Shares to be issued pursuant to the RSU Scheme, each as further described in the Prospectus. The Global Offering comprises the Hong Kong Public Offering of initially 21,607,500 Hong Kong Offer Shares (including 2,160,500 Employee Reserved Shares), representing approximately 10% of the total number of Offer Shares initially being available under the Global Offering (subject to reallocation), and the International Placing of initially 194,464,000 International Placing Shares, representing approximately 90% of the total number of Offer Shares initially available under the Global Offering (subject to reallocation and the Over-allotment Option). The allocation of the Shares between the Hong Kong Public Offering and the International Placing is subject to adjustment as described in the section headed "Structure and Conditions of the Global Offering – The Hong Kong Public Offering – Reallocation" in the Prospectus.

Assuming the Hong Kong Public Offering becomes unconditional at or before 8:00 a.m. in Hong Kong on Thursday, 19 December 2013, it is expected that dealings in the Shares on the Hong Kong Stock Exchange will commence at 9:00 a.m. on Thursday, 19 December 2013. In the event that the Over-allotment Option is exercised, an announcement will be made on the website of the Company at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.hkexnews.hk">www.hkexnews.hk</a>.

The Offer Price will not be more than HK\$10.20 per Share and is expected to be not less than HK\$8.80 per Share. Applicants for the Offer Shares are required to pay, on application, the Maximum Offer Price of HK\$10.20 per Offer Share together with a brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, subject to refund should the final Offer Price be lower than HK\$10.20.

Applications for the Hong Kong Offer Shares will only be considered on the basis of the terms and conditions of the Prospectus and the Application Forms and the designated website (www.hkeipo.hk) for the HK eIPO White Form. Applicants who would like to have the allotted Hong Kong Offer Shares registered in their own names should complete and sign the WHITE Application Forms or submit applications online through the designated website of the HK eIPO White Form Service Provider at www.hkeipo.hk under the HK eIPO White Form service. Applicants who would like to have the allocated Hong Kong Offer Shares registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to their CCASS Investor Participant's stock accounts or their designated CCASS Participant's stock accounts should (i) complete and sign the YELLOW Application Forms; or (ii) give electronic application instructions to HKSCC via CCASS.

Copies of the Prospectus, together with the **WHITE** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Friday, 6 December 2013, until 12:00 noon on Wednesday, 11 December 2013 at:

#### **BOCI Asia Limited**

26/F, Bank of China Tower 1 Garden Road Central Hong Kong

## **CIMB Securities Limited**

Units 7706-08 Level 77 International Commerce Centre 1 Austin Road West Kowloon Hong Kong

## Citigroup Global Markets Asia Limited

50/F, Citibank Tower Citibank Plaza, 3 Garden Road Hong Kong

## The Hongkong and Shanghai Banking Corporation Limited

Level 15, 1 Queen's Road Central Hong Kong

#### Morgan Stanley Asia Limited

46/F, International Commerce Centre 1 Austin Road West Kowloon Hong Kong

#### **DBS Asia Capital Limited**

17/F, The Center 99 Queen's Road Central Hong Kong

#### Mizuho Securities Asia Limited

12/F, Chater House 8 Connaught Road Central Hong Kong

or any of the following branches of:

#### Bank of China (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Bank of China Tower Branch	3/F, 1 Garden Road
	409 Hennessy Road Branch	409-415 Hennessy Road, Wan Chai
	Wan Chai (Wu Chung House) Branch	213 Queen's Road East, Wan Chai
	Aberdeen Branch	25 Wu Pak Street, Aberdeen
	King's Road Branch	131-133 King's Road, North Point
	Lee Chung Street Branch	29-31 Lee Chung Street, Chai Wan

	Branch Name	Address
	Connaught Road Central Branch	13-14 Connaught Road Central
	United Centre Branch	Shop 1021, United Centre, 95 Queensway
Kowloon	Wong Tai Sin Branch	Shop G13, Wong Tai Sin Plaza, Wong Tai Sin
	Telford Gardens Branch	Shop P2 Telford Gardens, Kowloon Bay
	Tsim Sha Tsui East Branch	Shop G02-03, Inter-Continental Plaza, 94 Granville Road, Tsim Sha Tsui
	Yau Ma Tei Branch	471 Nathan Road, Yau Ma Tei
	Shanghai Street (Mong Kok) Branch	611-617 Shanghai Street, Mong Kok
	To Kwa Wan Branch	80N To Kwa Wan Road, To Kwa Wan
New Territories	Lucky Plaza Branch	Lucky Plaza, Wang Pok Street, Sha Tin
	Tuen Mun Town Plaza Branch	Shop 2, Tuen Mun Town Plaza Phase II
	Tai Po Branch	68-70 Po Heung Street, Tai Po Market
	Citywalk Branch	Shop 65, G/F, Citywalk, 1 Yeung Uk Road, Tsuen Wan
	Yuen Long (Hang Fat Mansion) Branch	8-18 Castle Peak Road, Yuen Long
	Sheung Shui Branch Securities Services Centre	136 San Fung Avenue, Sheung Shui

# Standard Chartered Bank (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Des Voeux Road Branch	Standard Chartered Bank Building, 4-4A, Des Voeux Road Central, Central
	Causeway Bay Branch	G/F, Yee Wah Mansion, 38-40A Yee Wo Street, Causeway Bay
Kowloon	68 Nathan Road Branch	Basement, Shop B1, G/F Golden Crown Court, 66-70 Nathan Road, Tsim Sha Tsui
New Territories	Mei Foo Manhattan Branch	Shop Nos.07 & 09, Ground Floor, Mei Foo Plaza, Mei Foo Sun Chuen
	Metroplaza Branch	Shop No. 175-176, Level 1, Metroplaza, 223 Hing Fong Road, Kwai Chung

## The Bank of East Asia, Limited

	Branch Name	Address
Hong Kong Island	Queen's Road Central Branch	Shop A-C, G/F, Wah Ying Cheong Central Building, 158-164 Queen's Road Central
	Wanchai Branch	Shop A-C, G/F, Easey Commercial Building, 253-261 Hennessy Road, Wanchai
	North Point Branch	326-328 King's Road
	Shaukeiwan Branch	G/F, Ka Fook Building, 289-293 Shau Kei Wan Road
	Quarry Bay Branch	Shop G2-G4, G/F, Fok Cheong Building, 1032-1044 King's Road, Quarry Bay
	Taikoo Shing Branch	Shop G1010-1011, Yiu Sing Mansion

	Branch Name	Address
Kowloon	Mongkok Branch	638-640 Nathan Road
	Hoi Yuen Road Branch	Unit 1, G/F, Hewlett Centre, 54 Hoi Yuen Road
	Lok Fu Branch	Shop 1158-1159, 1/F, Lok Fu Plaza, Wang Tau Hom
	Ma Tau Wei Road Branch	23-27 Ma Tau Wei Road
New Territories	Tai Wai Branch	16-18 Tai Wai Road, Cheung Fung Mansion, Shatin
	Sheung Kwai Chung Branch	44-46 Shek Yam Road
	Tuen Mun Branch	Shop G16, G/F, Eldo Court Shopping Centre
	Park Central Branch	Shop G6, G/F, Park Central, 9 Tong Tak Street, Tseung Kwan O
	Fanling Branch	Shop 27B-C, Level 2, Fanling Town Centre, 18 Fanling Station Road, Fanling

Copies of the Prospectus, together with the **YELLOW** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Friday, 6 December 2013 until 12:00 noon on Wednesday, 11 December 2013 at the Depository Counter of HKSCC at 2nd Floor, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong or your stockbrokers, who may have such Application Forms and the Prospectus available.

Applicants applying by **HK eIPO White Form** service may submit their applications through the designated website at <a href="www.hkeipo.hk">www.hkeipo.hk</a> from 9:00 a.m. on Friday, 6 December 2013 until 11:30 a.m. on Wednesday, 11 December 2013 or such later time as described in the section headed "How to Apply for Hong Kong Offer Shares and Employee Reserved Shares – 10. Effect of Bad Weather on the Opening of the Application Lists" in the Prospectus (24 hours daily, except on the last application day).

CCASS Participants can input **electronic application instructions** from 9:00 a.m. on Friday, 6 December 2013 until 12:00 noon on Wednesday, 11 December 2013.

PINK Application Forms together with the Prospectus can be collected from the Company's headquarters at 16/F, Kerry Cargo Centre, 55 Wing Kei Road, Kwai Chung, New Territories, Hong Kong during normal business hours from 9:00 a.m. on Friday, 6 December 2013 until 4:00 p.m. on Tuesday, 10 December 2013. Electronic copies of the PINK Application Form and the Prospectus can be viewed from the website of the Company at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a>. Completed PINK Application Forms, together with a cheque attached and marked payable to "Bank of China (Hong Kong) Nominees Limited — Kerry Logistics Public Offer" for the payment must be returned to the Company's headquarters at 16/F, Kerry Cargo Centre, 55 Wing Kei Road, Kwai Chung, New Territories, Hong Kong by 4:00 p.m. on Tuesday, 10 December 2013.

The application lists will open from 11:45 a.m. to 12:00 noon on Wednesday, 11 December 2013 (or such later time as described in the section headed "How to Apply for Hong Kong Offer Shares and Employee Reserved Shares – 10. Effect of Bad Weather on the Opening of the Application Lists" in the Prospectus). Please refer to the sections headed "Structure and Conditions of the Global Offering" and "How to Apply for Hong Kong Offer Shares and Employee Reserved Shares" in the Prospectus for details of the conditions and procedures of the Global Offering.

The Company expects to publish an announcement on the final Offer Price, the level of applications in the Hong Kong Public Offering, the level of indication of interest in the International Placing and the basis of allocation of the Hong Kong Offer Shares on Wednesday, 18 December 2013 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), and on the website of the Company at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website of the Hong Kong Stock Exchange at <a href="www.kerrylogistics.com">www.kerrylogistics.com</a> and the website

Results of allocations of the Hong Kong Public Offering, the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering will be available through a variety of channels at the times and date and in the manner specified in the section entitled "How to Apply for Hong Kong Offer Shares and Employee Reserved Shares – II. Publication of Results" in the Prospectus.

No temporary document of title will be issued and no receipt will be issued for application monies paid. Share certificates will only become valid certificates of title provided that the Global Offering has become unconditional and the right of termination described in the section headed "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination" in the Prospectus has not been exercised, which is expected to be at 8:00 a.m. on Thursday, 19 December 2013.

Dealings in the Offer Shares on the Hong Kong Stock Exchange are expected to commence at 9:00 a.m. on Thursday, 19 December 2013. The Shares will be traded in board lots of 500 Shares each. The stock code of the Shares is 636.

By Order of the Board
Kerry Logistics Network Limited
LEE Pui Nee
Company Secretary

Hong Kong, 6 December 2013

As at the date of this announcement, the Executive Directors are Mr. YEO George Yong-boon, Mr. MA Wing Kai William, Mr. ERNI Edwardo and Mr. KUOK Khoon Hua; the Non-executive Director is Mr. QIAN Shaohua; and the Independent Non-executive Directors are Ms. WONG Yu Pok Marina, Mr. WAN Kam To and Mr. YEO Philip Liat Kok.

Please also refer to the published version of this announcement in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).