

MAJOR SHAREHOLDERS

As of the Latest Practicable Date, our share capital comprised 40,434,790,000 A Shares. The following Shareholders directly or indirectly control or have the right to exercise or control the exercise of 5% or more of the voting powers attached to our A Shares:

Name	Class	Number of Shares	Approximate percentage of interest in the issued share capital of our Bank as of the Latest Practicable Date
Huijin ⁽¹⁾	A Shares	19,659,191,852	48.62%
China Reinsurance ⁽¹⁾	A Shares	1,026,642,808	2.54%
China Everbright (Group)	A Shares	2,093,991,629	5.18%

Note:

- (1) As Huijin held 84.91% of the shares of China Reinsurance as of September 30, 2013, the interest held by China Reinsurance in our Bank is deemed to be the interest held by Huijin in our Bank under the provisions of Divisions 2 and 3 of Part XV of the SFO.

Immediately following the Global Offering (assuming neither the Offer Size Adjustment Option nor the Over-allotment Option is exercised), our share capital will comprise 39,926,790,000 A Shares and 5,588,000,000 H Shares, representing 87.72% and 12.28% of our total issued share capital, respectively. The following table shows the shareholdings of the above Shareholders in our Bank immediately following the Global Offering (assuming neither the Offer Size Adjustment Option nor the Over-allotment Option is exercised and the shareholdings of the above Shareholders remain unchanged after the Latest Practicable Date apart from Shares to be transferred to the SSF pursuant to the relevant PRC regulations relating to reduction of state-owned Shares, where applicable):

Name	Class	Number of Shares	Approximate percentage of interest in the issued share capital of our Bank immediately after the Global Offering
Huijin ⁽¹⁾	A Shares	19,328,718,247	42.47%
China Reinsurance ⁽¹⁾	A Shares	1,009,384,807	2.22%
China Everbright (Group)	A Shares	2,058,791,354	4.52%

Note:

- (1) As Huijin held 84.91% of the shares of China Reinsurance as of September 30, 2013, the interest held by China Reinsurance in our Bank is deemed to be the interest held by Huijin in our Bank under the provisions of Divisions 2 and 3 of Part XV of the SFO.

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Immediately following the Global Offering (assuming either the Offer Size Adjustment Option or the Over-allotment Option is exercised in full), our share capital will comprise 39,850,590,000 A Shares and 6,426,200,000 H Shares, representing 86.11% and 13.89% of our total issued share capital, respectively. The following chart shows the shareholdings of the above Shareholders in our Bank immediately following the Global Offering (assuming either the Offer Size Adjustment Option or the Over-allotment Option is exercised in full and the shareholdings of the above Shareholders remain unchanged after the Latest Practicable Date apart from Shares to be transferred to the SSF pursuant to the relevant PRC regulations relating to reduction of state-owned Shares, where applicable):

Name	Class	Number of Shares	Approximate percentage of interest in the issued share capital of our Bank immediately after the Global Offering
Huijin ⁽¹⁾	A Shares	19,279,147,206	41.66%
China Reinsurance ⁽¹⁾	A Shares	1,006,796,107	2.18%
China Everbright (Group)	A Shares	2,053,511,313	4.44%

Note:

- (1) As Huijin held 84.91% of the shares of China Reinsurance as of September 30, 2013, the interest held by China Reinsurance in our Bank is deemed to be the interest held by Huijin in our Bank under the provisions of Divisions 2 and 3 of Part XV of the SFO.

Immediately following the Global Offering (assuming both the Offer Size Adjustment Option and the Over-allotment Option are exercised in full), our share capital will comprise 39,774,390,000 A Shares and 7,264,400,000 H Shares, representing 84.56% and 15.44% of our total issued share capital, respectively. The following chart shows the shareholdings of the above Shareholders in our Bank immediately following the Global Offering (assuming both the Offer Size Adjustment Option and the Over-allotment Option are exercised in full and the shareholdings of the above Shareholders remain unchanged after the Latest Practicable Date apart from Shares to be transferred to the SSF pursuant to the relevant PRC regulations relating to reduction of state-owned Shares, where applicable):

Name	Class	Number of Shares	Approximate percentage of interest in the issued share capital of our Bank immediately after the Global Offering
Huijin ⁽¹⁾	A Shares	19,229,576,166	40.88%
China Reinsurance ⁽¹⁾	A Shares	1,004,207,407	2.13%
China Everbright (Group)	A Shares	2,048,231,271	4.35%

Note:

- (1) As Huijin held 84.91% of the shares of China Reinsurance as of September 30, 2013, the interest held by China Reinsurance in our Bank is deemed to be the interest held by Huijin in our Bank under the provisions of Divisions 2 and 3 of Part XV of the SFO.

For details of the substantial shareholders who, immediately following the completion of the Global Offering (without taking into account the exercise of either the Offer Size Adjustment Option or the Over-allotment Option), will have interests or short positions in our Shares which are required to be disclosed to us and the Hong Kong Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or who will be, directly or indirectly, interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in any subsidiary of the Bank, see “Appendix VII – Statutory and General Information – C. Further Information about Our Directors, Management and Staff – 2. Substantial Shareholders”.