
EXPECTED TIMETABLE

Date⁽¹⁾

Latest time to complete electronic applications
under **White Form eIPO service** through
the designated website www.eipo.com.hk⁽²⁾11:30 a.m. on Thursday, March 6, 2014

Application lists open⁽³⁾11:45 a.m. on Thursday, March 6, 2014

Latest time for lodging **WHITE** and
YELLOW Application Forms12:00 noon on Thursday, March 6, 2014

Latest time to give **electronic application**
instructions to HKSCC^(3 and 4)12:00 noon on Thursday, March 6, 2014

Latest time to complete payment for
White Form eIPO applications by
effecting internet banking transfer(s)
or PPS payment transfer(s)12:00 noon on Thursday, March 6, 2014

Application lists close12:00 noon on Thursday, March 6, 2014

Expected Price Determination Date⁽⁵⁾Friday, March 7, 2014

(1) Announcement of:

- the Offer Price;
- the level of applications in the Hong Kong Public Offering;
- the level of indications of interest in the International Offering; and
- the basis of allotment of the Hong Kong Offer Shares will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on or beforeWednesday, March 12, 2014

(2) Results of allocations in the Hong Kong Public Offering (with successful applicants' identification document numbers, where appropriate) will be available through a variety of channels as described in "How to Apply for the Hong Kong Offer Shares — Publication of Results" fromWednesday, March 12, 2014

(3) A full announcement of the Hong Kong Public Offering containing (1) and (2) above to be published on the website of the Hong Kong Stock Exchange at www.hkexnews.hk⁽⁶⁾ and our Company's website at www.hanhua.com⁽⁷⁾ from . . .Wednesday, March 12, 2014

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Results of allocations in the Hong Kong Public Offering

will be available at www.iporesults.com.hk

with a “search by ID” function Wednesday, March 12, 2014

H Share certificates in respect of wholly or partially

successful applications will be dispatched

or deposited into CCASS on or before^(8 and 9) Wednesday, March 12, 2014

Refund cheques (if applicable) will be dispatched

on or before^(9 and 10) Wednesday, March 12, 2014

White Form e-Refund Payment Instructions

will be dispatched on or before⁽¹⁰⁾ Wednesday, March 12, 2014

Dealings in H Shares on the Hong Kong

Stock Exchange expected to commence at 9:00 a.m. on Thursday, March 13, 2014

Notes:

- (1) All dates and times refer to Hong Kong local time and dates unless otherwise stated.
- (2) You will not be permitted to submit your application to the **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the designated website at or before 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications when the application lists will close.
- (3) If there is a “black” rainstorm warning or a tropical cyclone warning signal number eight or above in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on **Thursday, March 6, 2014**, the application lists will not open and close on that day. Further information is set out in “How to Apply for the Hong Kong Offer Shares — Effect of Bad Weather on the Opening of Application Lists.” If the application lists do not open and close on **Thursday, March 6, 2014**, the dates mentioned above may be affected. Our Company will make a press announcement in such event.
- (4) Applicants who apply for the Hong Kong Offer Shares by giving **electronic application instructions** to HKSCC should refer to “How to Apply for the Hong Kong Offer Shares — Applying by Giving **Electronic Application Instructions** to HKSCC via CCASS.”
- (5) The Price Determination Date, being the date on which the Offer Price is to be determined, is expected to be on or about **Friday, March 7, 2014**, and in any event no later than **Tuesday, March 11, 2014**. If, for any reason, the Offer Price is not agreed on or before **Tuesday, March 11, 2014**, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.
- (6) The announcement will be available for viewing on the “Main Board — Results of Allotment” page on the Hong Kong Stock Exchange’s website at www.hkexnews.hk.
- (7) Neither our Company’s website nor any of the information contained on our Company’s website forms part of this prospectus.
- (8) Our Company will not issue any temporary documents of title in respect of the Offer Shares. H Share certificates will only become valid certificates of title at 8:00 a.m. on **Thursday, March 13, 2014**, provided that (i) the Global Offering has become unconditional in all respects and (ii) the Underwriting Agreements have not been terminated in accordance with their respective terms. Investors who trade H Shares on the basis of publicly available allocation details prior to the receipt of share certificates or prior to the share certificates becoming valid certificates of title do so entirely at their own risk. If the Global Offering does not become unconditional or the Underwriting Agreements are terminated in accordance with their terms, the Global Offering will not proceed. In such a case, our Company will make an announcement as soon as possible thereafter.

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- (9) Applicants who apply on **WHITE** Application Forms for 1,000,000 H Shares or more under the Hong Kong Public Offering and have provided all required information may collect their refund cheques (if any) and H Share certificates in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on **Wednesday, March 12, 2014**. Identification and (where applicable) authorization documents acceptable to Computershare Hong Kong Investor Services Limited must be produced at the time of collection.

Applicants who apply on **YELLOW** Application Forms for 1,000,000 H Shares or more under the Hong Kong Public Offering and have provided all required information may collect their refund cheques (if any) but may not elect to collect their H Share certificates, which will be deposited into CCASS for credit to their designated CCASS Participants' stock accounts or CCASS Investor Participant stock accounts, as appropriate. The procedures for collection of refund cheques for applicants who apply on **YELLOW** Application Forms is the same as those for **WHITE** Application Form applicants.

Applicants who apply for Hong Kong Offer Shares by giving **electronic application instructions** to HKSCC should refer to "How to Apply for the Hong Kong Offer Shares — Applying by Giving **Electronic Application Instructions** to HKSCC via CCASS."

Applicants who apply for 1,000,000 Hong Kong Offer Shares or more through the **White Form eIPO service** by submitting an electronic application to the White Form eIPO Service Provider through the designated website at www.eipo.com.hk and whose applications are wholly or partially successful, may collect their H Share certificates in person from Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, Hong Kong from 9:00 a.m. to 1:00 p.m. on Wednesday, March 12, 2014. For applicants who apply for less than 1,000,000 Hong Kong Offer Shares, H Share certificates will be sent to the address specified in their application instructions to the White Form eIPO Service Provider through the designated website at www.eipo.com.hk on **Wednesday, March 12, 2014** by ordinary post and at their own risk.

Applicants being individuals who opt for personal collection must not authorize any person to make collection on their behalf. Applicants being corporations which opt for personal collection must attend by their authorized representatives with letters of authorization of their corporations stamped with the corporation's chops (bearing the name of the corporations). Both individuals and authorized representatives of corporations (as applicable) must produce, at the time of collection, evidence of identity and authority (as applicable) acceptable to Computershare Hong Kong Investor Services Limited.

Uncollected H Share certificates and refund cheques will be dispatched by ordinary post to the addresses specified in the relevant Application Forms at the applicant's own risk. Further information is set out in "How to Apply for the Hong Kong Offer Shares — Dispatch/Collection of Share Certificates and Refund Monies."

- (10) e-Refund payment instructions or refund cheques will be issued in respect of wholly or partially unsuccessful applications and in respect of successful applications if the final Offer Price is less than the price payable on application. Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund cheques, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before cashing of your refund cheques. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheques.

For details of the structure of the Global Offering, including the conditions of the Hong Kong Public Offering, and the procedures for application for the Hong Kong Offer Shares, you should read "Structure of the Global Offering" and "How to Apply for the Hong Kong Offer Shares."