ACCOUNTANTS' REPORT

The Following is the text of a report, prepared for the purpose of incorporation in this prospectus, received from the Company's reporting accountants, KPMG, Certified Public Accountants, Hong Kong.



8th Floor Prince's Building 10 Chater Road Central Hong Kong

February 28, 2014

The Directors Hanhua Financial Holding Co., Ltd.

China International Capital Corporation Hong Kong Securities Limited China Galaxy International Securities (Hong Kong) Co., Limited

Dear Sirs,

INTRODUCTION

We set out below our report on the financial information relating to Hanhua Financial Holding Co., Ltd. (formerly known as "Hanhua Guarantee Co., Ltd.") (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") comprising the consolidated statements of financial position of the Group and the statement of financial position of the Company as at December 31, 2010, 2011 and 2012 and October 31, 2013 and the consolidated income statements, the consolidated statements of comprehensive income, the consolidated statements of changes in equity, and the consolidated cash flow statements of the Group for each of the years ended December 31, 2010, 2011 and 2012 and for the ten months ended October 31, 2013 (the "Relevant Periods"), together with the explanatory notes thereto (the "Financial Information"), for inclusion in the prospectus of the Company dated February 28, 2014 (the "Prospectus").

The Company was established in Chongqing, the People's Republic of China (the "PRC") on July 28, 2004 as a limited liability company. In connection with a group reorganization, as detailed in the section headed "History, Reorganization and Corporate Structure" in the Prospectus, the Company was converted into a joint stock limited liability company on March 13, 2013.

All subsidiaries of the Company have adopted December 31 as their financial year end date. Details of the Company's subsidiaries that were subject to audit during the Relevant Periods and the names of the respective auditors are set out in Section B Note 34. The statutory financial statements of these companies were prepared in accordance with the Accounting Standards for Business Enterprises issued by the Ministry of Finance of the PRC.

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ACCOUNTANTS' REPORT

The directors of the Company have prepared the consolidated financial statements of the Group for the Relevant Periods (the "Underlying Financial Statements") in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). The Underlying Financial Statements for each of the years ended December 31, 2010, 2011 and 2012 and for the ten months ended October 31, 2013 were audited by us under separate terms of engagement with the Company in accordance with Hong Kong Standards on Auditing issued by the HKICPA.

The Financial Information has been prepared by the directors of the Company for inclusion in the Prospectus in connection with the listing of shares of the Company on the Main Board of The Stock Exchange of Hong Kong Limited based on the Underlying Financial Statements, with no adjustments made thereon and in accordance with the applicable disclosure provisions of the Hong Kong Companies Ordinance and the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL INFORMATION

The directors of the Company are responsible for the preparation of the Financial Information that gives a true and fair view in accordance with HKFRSs issued by the HKICPA, the disclosure requirements of the Hong Kong Companies Ordinance and the applicable disclosure provisions of the Listing Rules, and for such internal control as the directors of the Company determine is necessary to enable the preparation of the Financial Information that is free from material misstatement, whether due to fraud or error.

REPORTING ACCOUNTANTS' RESPONSIBILITY

Our responsibility is to form an opinion on the Financial Information based on our procedures performed in accordance with Auditing Guideline "Prospectuses and the Reporting Accountant" (Statement 3.340) issued by the HKICPA. We have not audited any financial statements of the Company, its subsidiaries or the Group in respect of any periods subsequent to October 31, 2013.

OPINION

In our opinion, the Financial Information gives, for the purpose of this report and on the basis of preparation set out in Section B Note 1(b) below, a true and fair view of the state of affairs of the Group and the Company as at December 31, 2010, 2011 and 2012 and October 31, 2013 and the Group's consolidated results and cash flows for the Relevant Periods then ended.

CORRESPONDING FINANCIAL INFORMATION

For the purpose of this report, we have also reviewed the unaudited corresponding interim financial information of the Group comprising the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated cash flow statement for the ten months ended October 31, 2012, together with the explanatory notes thereon (the "Corresponding Financial Information"), for which the directors are responsible, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA.

The directors of the Company are responsible for the preparation of the Corresponding Financial Information in accordance with the same basis adopted in respect of the Financial Information. Our responsibility is to express a conclusion on the Corresponding Financial Information based on our review.

A review consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the Corresponding Financial Information.

Based on our review, for the purpose of this report, nothing has come to our attention that causes us to believe that the Corresponding Financial Information is not prepared, in all material respects, in accordance with the same basis adopted in respect of the Financial Information.

A CONSOLIDATED FINANCIAL INFORMATION OF THE GROUP

1 Consolidated income statements

(Expressed in Renminbi "RMB")

| | Section B | Years ei | nded Decen | nber 31, | Ten months ended October 31, | |
|------------------------------------------------------------------------------------------------------------------------------|----------------------|------------------------------------------------------|-------------------------------|-------------------------------|---------------------------------|------------------------------|
| | Note | 2010 | 2011 | 2012 | 2012 | 2013 |
| | | <i>RMB'000</i> | <i>RMB</i> '000 | | <i>RMB'000</i> (Unaudited) | |
| Guarantee and consulting fee income Re-guarantee expenses | | 123,374 (179) | 455,131 (2,474) | 786,685 (2,209) | 616,377 (1,263) | 741,301 (603) |
| Net guarantee and consulting fee income | | 123,195 | 452,657 | 784,476 | 615,114 | 740,698 |
| Interest and handling fee income Interest and commission | | 211,893 | 472,081 | 437,867 | 370,147 | 591,495 |
| expenses | | (13,166) | (54,444) | (79,091) | (59,426) | (85,390) |
| Net interest and handling fee income | | 198,727 | 417,637 | 358,776 | 310,721 | 506,105 |
| Net fee and interest income | 2 | 321,922 | 870,294 | 1,143,252 | 925,835 | 1,246,803 |
| Other revenue Provisions for guarantee losses Impairment losses Administrative expenses Other net losses | 3 23 4 5(c) | 15,144 (77,600) (25,090) (124,014) (558) | | (130,068) | (105,938) (289,232) | |
| Profit before taxation | 5 | 109,804 | 576,187 | 633,963 | 505,803 | 369,608 |
| Income tax | 6 | (19,841) | (99,997) | (116,116) | (93,358) | (95,694) |
| Profit for the year/period | | 89,963 | 476,190 | 517,847 | 412,445 | 273,914 |
| Attributable to: Equity holders/shareholders of the Company Non-controlling interests Profit for the year/period | | 39,660 50,303 89,963 | 185,198 290,992 476,190 | 199,275 318,572 517,847 | 173,462 238,983 412,445 | 210,689 63,225 273,914 |
| ~ 1 | | | | | | |
| Earnings per share Basic and diluted (RMB) | 11 | 0.14 | 0.49 | 0.51 | 0.44 | 0.08 |

2 Consolidated statements of comprehensive income

(Expressed in RMB)

| | Section B | Years e | nded Decer | nber 31, | Ten months ended October 31, | |
|------------------------------------------------------------------------------------------------------|-----------|---------|------------|----------|---------------------------------|---------|
| | Note | 2010 | 2011 | 2012 | | 2013 |
| | | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Profit for the year/period | | 89,963 | 476,190 | 517,847 | 412,445 | 273,914 |
| Other comprehensive income for the year/period (after tax and reclassification adjustments) | | | | | | |
| Item that may be reclassified subsequently to profit | | | | | | |
| or loss | | | | | | |
| Available-for-sale financial assets: net movement in the | | | | | | |
| fair value reserve | 10 | 35,525 | (57,800) | | | (305) |
| Total comprehensive income | | | | | | |
| for the year/period | | 125,488 | 418,390 | 517,847 | 412,445 | 273,609 |
| Attributable to: Equity holders/shareholders of | | | | | | |
| the Company | | 43,395 | 159,188 | 199,275 | 173,462 | 210,384 |
| Non-controlling interests | | 82,093 | 259,202 | 318,572 | 238,983 | 63,225 |
| Total comprehensive income | | | | | | |
| for the year/period | | 125,488 | 418,390 | 517,847 | 412,445 | 273,609 |

3 Consolidated statements of financial position

(Expressed in RMB)

| | Section B | At December 31, | | 1, | At October 31, |
|-------------------------------------------------------------|-----------|-----------------|-----------|-----------|-------------------|
| | Note | 2010 | 2011 | 2012 | 2013 |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Assets | | | | | |
| Cash and cash equivalents | 12 | 562,872 | 528,532 | 254,355 | 810,174 |
| Restricted bank deposits | 13 | 865,767 | 2,233,066 | 2,207,229 | 2,276,434 |
| Trade and other receivables | 14 | 34,078 | 71,889 | 310,339 | 308,845 |
| Loans and advances to | 17 | 000 004 | 1 (1(00) | 1.0(1.500 | 2 520 021 |
| customers | 16 | 922,384 | 1,616,934 | 1,961,599 | 3,730,021 |
| Available-for-sale financial | 17 | 170 500 | | 10,000 | 0.502 |
| assets | 17 | 170,500 | - | 10,000 | 9,593 |
| Fixed assets | 19 | 60,840 | 75,116 | 81,444 | 297,251 |
| Intangible assets | 20 | 578 | 891 | 631 | 3,403 |
| Deferred tax assets | 26(b) | 29,198 | 90,746 | 142,336 | 215,438 |
| Total assets | | 2,646,217 | 4,617,174 | 4,967,933 | 7,651,159 |
| Liabilities | | | | | |
| Interest-bearing borrowings | 21 | 280,000 | 735,362 | 880,550 | 702,590 |
| Financial assets sold under | 21 | 200,000 | 755,502 | | 102,390 |
| repurchase agreement | 22 | 81,500 | 51,352 | 222,304 | 465,985 |
| Liabilities from guarantees | 23 | 249,219 | 488,192 | 626,750 | 790,973 |
| Customer pledged deposits | 24(a) | 680,505 | 1,070,051 | 446,929 | 86,581 |
| Accruals and other payables | 24(b) | 68,982 | 151,556 | 169,545 | 265,497 |
| Current tax liabilities | 26(a) | 33,701 | 116,131 | 113,816 | 94,953 |
| Total liabilities | | 1,393,907 | 2,612,644 | 2,459,894 | 2,406,579 |
| NET ASSETS | | 1,252,310 | 2,004,530 | 2,508,039 | 5,244,580 |
| | | | | | |
| CAPITAL AND RESERVES | 27 | 200.000 | 200.000 | 200.000 | 2 420 000 |
| Paid-in/share capital | | 300,000 | 300,000 | 300,000 | 3,430,000 |
| Reserves | | 139,194 | 314,494 | 489,499 | 1,334,113 |
| Total equity attributable to equity holders/shareholders | | 420 104 | 614 404 | 790 400 | 4764 112 |
| of the Company | | 439,194 | 614,494 | 789,499 | 4,764,113 |
| Non-controlling interests | | 813,116 | 1,390,036 | 1,718,540 | 480,467 |
| TOTAL EQUITY | | 1,252,310 | 2,004,530 | 2,508,039 | 5,244,580 |

4 Statement of financial position

(Expressed in RMB)

| | Section B | At | | At October 31, | |
|-----------------------------|-----------|---------|---------|-------------------|-----------|
| | Note | 2010 | 2011 | 2012 | 2013 |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Assets | | | | | |
| Cash and cash equivalents | 12 | 1,121 | 602 | 227 | 29,833 |
| Restricted bank deposits | 13 | 7,764 | 2,400 | 1,000 | 20,000 |
| Trade and other receivables | 14 | 10,791 | 17,112 | 31,064 | 189,847 |
| Loans and advances to | | | | | |
| customers | 16 | 59,900 | 27,280 | - | - |
| Investment in Hanhua | | | | | |
| Guarantee | 18 | 450,000 | 909,000 | 818,100 | 3,075,592 |
| Investment in other | | | | | |
| subsidiaries | 18 | 30,004 | 30,004 | - | 1,172,397 |
| Fixed assets | 19 | 461 | 351 | 263 | 583 |
| Intangible assets | 20 | | | | 1,501 |
| Total assets | | 560,041 | 986,749 | 850,654 | 4,489,753 |
| Liabilities | | | | | |
| Interest-bearing borrowings | 21 | 130,000 | 535,362 | 362,350 | - |
| Liabilities from guarantees | 23 | 2,632 | 278 | 4,166 | 850 |
| Customer pledged deposits | 24(a) | 15,720 | 930 | 130 | 130 |
| Accruals and other payables | 24(b) | 34,156 | 52,647 | 7,648 | 255,397 |
| Current tax liabilities | 26(a) | 4,820 | | | |
| Total liabilities | | 187,328 | 589,217 | 374,294 | 256,377 |
| NET ASSETS | | 372,713 | 397,532 | 476,360 | 4,233,376 |
| CAPITAL AND RESERVES | 27 | | | | |
| Paid-in/share capital | - | 300,000 | 300,000 | 300,000 | 3,430,000 |
| Reserves | | 72,713 | 97,532 | 176,360 | 803,376 |
| TOTAL EQUITY | | 372,713 | 397,532 | 476,360 | 4,233,376 |

5 Consolidated statements of changes in equity

(Expressed in RMB)

| Attributable to equity holders of the Company | | | | | | | | |
|-----------------------------------------------------------------------------------------|----------------------------------------------|--------------------------------------------------|---------------------------------------------------|--------------------------------------------------|----------------------|---------------------|------------------------------|---------------------|
| | Paid-in capital | Capital reserve | Surplus reserve | General reserve | Retained earnings | Total | Non-controlling interests | Total equity |
| | <i>RMB'000</i> Section B Note 27(c) | <i>RMB'000</i> Section B Note 27(d)(ii) | <i>RMB'000</i> Section B Note 27(d)(iii) | <i>RMB'000</i> Section B Note 27(d)(iv) | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Balance at January 1, 2010 | 250,000 | 22,275 | 7,320 | 8,067 | 58,573 | 346,235 | 403,498 | 749,733 |
| Changes in equity for 2010: Profit for the year | _ | _ | _ | _ | 39,660 | 39,660 | 50,303 | 89,963 |
| Other comprehensive income | | 3,735 | | | | 3,735 | 31,790 | 35,525 |
| Total comprehensive income | - | 3,735 | . | - | 39,660 | 43,395 | 82,093 | 125,488 |
| Capital injection Purchase of equity interests of subsidiaries from non- | 50,000 | - | - | - | _ | 50,000 | - | 50,000 |
| controlling interests Capital injection in subsidiaries | - | _ | - | - | (436) | (436) | (26,935) | (27,371) |
| from non-controlling interests | _ | - | - | - | _ | - | 362,000 | 362,000 |
| Appropriation to surplus reserve | _ | - | 3,892 | - | (3,892) | _ | - | , |
| Appropriation to general reserve Cash dividends paid to non- | - | - | - | 7,297 | (7,297) | - | - | - |
| controlling interests | | | | | | | (7,540) | (7,540) |
| Balance at December 31, 2010 | 300,000 | 26,010 | 11,212 | 15,364 | 86,608 | 439,194 | 813,116 | 1,252,310 |
| Balance at January 1, 2011 | 300,000 | 26,010 | 11,212 | 15,364 | 86,608 | 439,194 | 813,116 | 1,252,310 |
| Changes in equity for 2011: Profit for the year Other comprehensive income | - | (26,010) | - | - | 185,198 | 185,198 (26,010) | 290,992 (31,790) | 476,190 (57,800) |
| 1 | | | | | | | | |
| Total comprehensive income | | (26,010) | | | 185,198 | 159,188 | 259,202 | 418,390 |
| Purchase of equity interest of subsidiary from non- | | | | | | | (100.110) | (0.1.000) |
| controlling interests | - | - | - | - | 16,112 | 16,112 | (100,112) | (84,000) |
| Capital injection in subsidiaries from non-controlling interests | _ | _ | _ | _ | _ | _ | 498,220 | 498,220 |
| Appropriation to surplus reserve | _ | _ | 20,576 | _ | (20,576) | _ | | |
| Appropriation to general reserve | - | - | | 47,908 | (47,908) | - | - | - |
| Cash dividends paid to non- controlling interests | | | | | | | (80,390) | (80,390) |
| Balance at December 31, 2011 | 300,000 | | 31,788 | 63,272 | 219,434 | 614,494 | 1,390,036 | 2,004,530 |
| | | | | | | | | |

Attributable to equity holders of the Company

5 Consolidated statements of changes in equity (continued)

(Expressed in RMB)

| | | Attributable | e to equity h | olders/share | holders of th | e Company | | | |
|-------------------------------------------------------------------------------------------------|---------------------------------------|------------------------------------------|-------------------------------------------|--------------------------------------------|-------------------------------------------|-----------------------|----------------------|------------------------------|----------------------|
| | Paid-in/ share capital | Capital/ share premium | Capital reserve | Surplus reserve | General reserve | Retained earnings | Total | Non-controlling interests | Total equity |
| | RMB'000 Section B Note 27(c) | RMB'000 Section B Note 27(d)(i) | RMB'000 Section B Note 27(d)(ii) | RMB'000 Section B Note 27(d)(iii) | RMB'000 Section B Note 27(d)(iv) | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Balance at January 1, 2012 | 300,000 | | | 31,788 | 63,272 | 219,434 | 614,494 | 1,390,036 | 2,004,530 |
| Changes in equity for 2012: | | | | | | | | | |
| Profit for the year and total comprehensive income | | | | | | 199,275 | 199,275 | 318,572 | 517,847 |
| Purchase/disposal of shares/equity interests in subsidiaries from/to | | | | | | | | | |
| non-controlling interests Capital injection in subsidiaries from | - | - | - | - | - | (24,270) | (24,270) | 85,170 | 60,900 |
| non-controlling interests Appropriation to surplus reserve | - | - | - | - 18,334 | - | (18,334) | - | 60,000 | 60,000 |
| Appropriation to surplus reserve Appropriation to general reserve Cash dividends paid to | - | - | - | - 10,554 | 58,680 | (58,680) | - | - | _ |
| non-controlling interests | | | | | | | | (135,238) | (135,238 |
| Balance at December 31, 2012 | 300,000 | | _ | 50,122 | 121,952 | 317,425 | 789,499 | 1,718,540 | 2,508,039 |
| Balance at January 1, 2013 | 300,000 | | | 50,122 | 121,952 | 317,425 | 789,499 | 1,718,540 | 2,508,039 |
| Changes in equity for the ten months ended October 31, 2013 | | | | | | | | | |
| Profit for the period Other comprehensive income | | | (305) | | | 210,689 | 210,689 (305) | 63,225 | 273,914 (305 |
| Total comprehensive income | | | (305) | | | 210,689 | 210,384 | 63,225 | 273,609 |
| Capital injection Equity-settled share-based payment | 1,276,128 | 909,973 | 117,258 | - | - | (870) | 2,185,231 117,258 | (20,191) | 2,165,040 117,258 |
| Purchase equity interest from non-controlling interests | _ | _ | - | _ | _ | 15,233 | 15,233 | (89,781) | (74,548 |
| Business combination under common control | 935,480 | 383,943 | _ | 44,328 | _ | 79,517 | 1,443,268 | (1,443,268) | _ |
| Capital injection in subsidiaries from non-controlling interests | _ | - | 3,240 | _ | _ | _ | 3,240 | 394,750 | 397,990 |
| Share capital increased by retained earnings transfer Conversion into joint stock company | 125,549 792,843 | (657,201) | - | (50,122) | (50,122) | (125,549) (35,398) | - | - | - |
| Cash dividends paid to non-controlling interests | | (037,201) | _ | (30,122) | (50,122) | (33,398) | _ | (142,808) | (142,808 |
| Balance at October 31, 2013 | 3,430,000 | 636,715 | 120,193 | 44,328 | 71,830 | 461,047 | 4,764,113 | 480,467 | 5,244,580 |

5 Consolidated statements of changes in equity (continued)

(Expressed in RMB)

| | | Attributable | | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|--------------------------------------------------|---------------------------------------------------|--------------------------------------------------|----------------------|----------|------------------------------|-----------------|
| | Paid-in capital | Capital reserve | Surplus reserve | General reserve | Retained earnings | Total | Non-controlling interests | Total equity |
| | <i>RMB'000</i> Section B Note 27(c) | <i>RMB'000</i> Section B Note 27(d)(ii) | <i>RMB'000</i> Section B Note 27(d)(iii) | <i>RMB'000</i> Section B Note 27(d)(iv) | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Unaudited | | | | | | | | |
| Balance at January 1, 2012 | 300,000 | | 31,788 | 63,272 | 219,434 | 614,494 | 1,390,036 | 2,004,530 |
| Changes in equity for the ten months ended October 31, 2012: Profit for the period and total comprehensive income | - | - | - | - | 173,462 | 173,462 | 238,983 | 412,445 |
| Purchase equity interests in subsidiaries from non-controlling interests | - | _ | _ | _ | (10,749) | (10,749) | (19,251) | (30,000) |
| Capital injection in subsidiaries from non-controlling interests Cash dividends paid to non- | _ | - | - | - | - | - | 60,000 | 60,000 |
| controlling interests | | | | | | | (135,238) | (135,238) |
| Balance at October 31, 2012 | 300,000 | _ | 31,788 | 63,272 | 382,147 | 777,207 | 1,534,530 | 2,311,737 |

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6 Consolidated cash flow statements

(Expressed in RMB)

| | Section B | Years ended December 31, Ten months ended October 31, | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| | Note | 2010 | 2011 | 2012 | 2012 | 2013 |
| | | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Operating activities Cash (used in)/generated from operations | 12(b) | (229,654) | (857,584) | (207,747) | 21,799 | (1,475,621) |
| PRC income tax paid | 12(0) | (229,034) | (68,915) | (170,021) | (168,608) | (1,475,621) (187,557) |
| Net cash used in operating activities | | (258,688) | (926,499) | (377,768) | (146,809) | (1,663,178) |
| Investing activities Proceeds from disposal of investments Dividends received Proceeds from sale of fixed assets and other non-current | | 13,180 5,500 | 193,807 | - - | - - | - - |
| assets | | 143 | 35 | 503 | 440 | 541 |
| Payments for the purchase of fixed assets Payments on acquisition of | | (13,663) | (25,466) | (131,052) | (130,982) | (125,932) |
| investments | | | | (10,000) | (10,000) | |
| Net cash generated from/(used in) investing activities | | 5,160 | 168,376 | (140,549) | (140,542) | (125,391) |
| Financing activities Proceeds from capital injection Proceeds from new borrowings | | 412,000 569,580 | 498,220 911,362 | 60,000 1,140,708 | 60,000 558,500 | 2,296,583 658,610 |
| Proceeds from financial assets sold under repurchase agreement Purchase of equity interests | | 81,500 | 189,859 | 369,713 | 248,003 | 472,147 |
| of subsidiaries from non-controlling interests Repayment of borrowings Interest paid | | (27,371) (439,750) (11,918) | (84,000) (456,000) (30,059) | (30,000) (878,641) (72,830) | (30,000) (289,612) (61,414) | (74,548) (570,119) (62,509) |
| Dividends paid to non- controlling interests | | (7,540) | (85,592) | (146,049) | (146,049) | (142,808) |
| Repurchase of assets with repurchase agreement Cash paid for other financing | | _ | (220,007) | (198,761) | (178,761) | (228,466) |
| activities | | | | | | (4,502) |
| Net cash generated from financing activities | | 576,501 | 723,783 | 244,140 | 160,667 | 2,344,388 |
| Net increase/(decrease) in cash and cash equivalents | | 322,973 | (34,340) | (274,177) | (126,684) | 555,819 |
| Cash and cash equivalents at January 1 | | 239,899 | 562,872 | 528,532 | 528,532 | 254,355 |
| Cash and cash equivalents at December 31/October 31 | 12(a) | 562,872 | 528,532 | 254,355 | 401,848 | 810,174 |

B NOTES TO THE FINANCIAL INFORMATION

(Expressed in RMB'000 unless otherwise indicated)

1 SIGNIFICANT ACCOUNTING POLICIES

(a) Statement of compliance

The Financial Information set out in this report has been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes Hong Kong Accounting Standards and related interpretations, promulgated by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). Further details of the significant accounting policies adopted are set out in the remainder of this Section B.

The HKICPA has issued a number of new and revised HKFRSs. For the purpose of preparing this Financial Information, the Group has adopted all applicable new and revised HKFRSs to the years ended December 31, 2010, 2011, 2012 and ten months ended October 31, 2013 (the "Relevant Periods"), except for any new standards or interpretations that are not yet effective for the accounting period beginning January 1, 2013. The revised and new accounting standards and interpretations issued but not yet effective for the accounting period beginning January 1, 2013 are set out in Note 33.

The Financial Information also complies with the disclosure requirements of the Hong Kong Companies Ordinance and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The accounting policies set out below have been applied consistently to all periods presented in the Financial Information.

The Corresponding Financial Information for the ten months ended October 31, 2012 has been prepared in accordance with the same basis and accounting policies adopted in respect of the Financial Information.

(b) Basis of preparation

The Financial Information comprises the Company and its subsidiaries (together referred to as the "Group").

The Company, which was previously known as Chongqing Hanhua Credit Guarantee Co., Ltd., was established as a limited liability company in Chongqing, PRC, in 2004. Since its establishment, a series of equity transfers and capital injections in the Company were conducted. Prior to the reorganisation as further described below, the Company was 100% owned by Loncin Holdings Co., Ltd. ("Loncin Holdings"), a company controlled by Mr. Tu Jianhua ("Mr. Tu"). On March 13, 2013, the Company was converted into a joint stock limited liability company and was renamed to Hanhua Financial Holding Co., Ltd.

The Group is principally engaged in the provision of credit guarantees and lending to small and medium-sized and micro enterprises ("SME lending"), and related consulting services across the PRC. During the Relevant Periods, the Group's businesses were conducted mainly through Hanhua Guarantee Corporation Limited ("Hanhua Guarantee") and its subsidiaries. Hanhua Guarantee was established as a joint stock limited liability company in the PRC on August 19, 2009 by the Company, Chongqing Huitai Investment Co., Ltd. ("Huitai") and certain corporate and individual investors (the shareholders of Hanhua Guarantee other than the Company and Huitai are collectively referred to hereinafter as the "Other Shareholders"). Upon establishment, Hanhua Guarantee was legally owned as to 40.5% by the Company, 10.0% by Huitai and 49.5% by the Other Shareholders.

Huitai was established on July 15, 2009 as an investment holding company for the purpose of providing share incentive to the senior management of the Group. Upon establishment, Huitai was legally owned as to 50% each by two senior management members of the Group and would hold the equity interest (i.e. 10% at inception) in Hanhua Guarantee on behalf the Company and the Other Shareholders based on their respective equity interests in Hanhua Guarantee until the details of the share incentive scheme (see Note 25) had been worked out and the implementation of the scheme. The Company and the Other Shareholders provided Huitai the funding for subscribing the ordinary shares of Hanhua Guarantee and agreed to give Mr. Tu the right to determine all significant matters related to Huitai including Huitai's voting rights in respect of its equity interest in Hanhua Guarantee from the establishment of Hanhua Guarantee until the share incentive scheme was implemented. As a result, Hanhua Guarantee was controlled by Mr. Tu by virtue of his control over the Company through Loncin Holdings and Huitai, which collectively owned a majority equity interest in Hanhua Guarantee.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(b) Basis of preparation (continued)

As detailed in the section headed "History, Reorganization and Corporate Structure" in the Prospectus, the Group underwent a reorganisation (the "Reorganisation") in February 2013 to rationalize its structure in preparation for the listing of the Company's H shares on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Immediately prior to the Reorganisation, Hanhua Guarantee was legally owned (directly and indirectly) as to 42.52% by the Company, 9.56% by Huitai and 47.92% by Other Shareholders. As part of the Reorganisation, each of the then existing shareholders of Hanhua Guarantee, other than the Company and Chongqing Huiwei Investment Co., Ltd. ("Chongqing Huiwei", a wholly owned subsidiary of the Company that held a 0.1% equity interest in Hanhua Guarantee), entered into an equity swap agreement under which the then existing shareholders, other than the Company and Chongqing Huiwei, exchanged their equity interests in Hanhua Guarantee for ordinary shares of the Company. Upon the completion of the share transfers as of February 25, 2013, the Company has 100% direct and indirect equity interests in Hanhua Guarantee. Immediately after the Reorganisation, Loncin Holdings and Huitai respectively held 43.40% and 9.76% equity interest in the Company. Accordingly, the Company equity interest in the Company.

Since the Company and Hanhua Guarantee were controlled by Mr. Tu both before and after the Reorganisation, the increase in the Company's direct and indirect equity interests in Hanhua Guarantee from 42.52% to 100% is considered as a business combination of entities under common control as defined in Accounting Guideline 5, *Merger Accounting for Common Control Combinations*, issued by the HKICPA. Accordingly, the Financial Information has been prepared under the merger basis of accounting as if the common control combination had occurred before the beginning of the Relevant Periods notwithstanding that the Company did not obtain a controlling interest in Hanhua Guarantee until the completion of the Reorganization in February 2013. The assets and liabilities of Hanhua Guarantee are consolidated using the historical book values from the perspective of Mr. Tu, the ultimate controlling shareholder. The equity interests in Hanhua Guarantee directly and indirectly attributable to the other corporate and individual shareholders for periods prior to the Reorganisation have been presented as non-controlling interests in the Group's Financial Information.

The consolidated income statements, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated cash flow statements of the Group include the consolidated results of operations of the Company and Hanhua Guarantee, and their respective subsidiaries, for the Relevant Periods. The consolidated statements of financial position of the Group as at December 31, 2010, 2011 and 2012 and October 31, 2013 have been prepared to present the consolidated assets and liabilities of the Company and Hanhua Guarantee, and their respective subsidiaries, as at the respective dates. All material intra-group transactions and balances have been eliminated in consolidation.

(c) Basis of measurement

The Financial Information is presented in RMB, rounded to the nearest thousand. It is prepared on the historical cost basis except for available-for-sale financial assets (see Note 1(j)) that are stated at their fair value and liabilities from guarantees (see Note 1(q)(i)).

(d) Use of estimates and judgments

The preparation of Financial Information in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the Financial Information and major sources of estimation uncertainty are discussed in Note 32.

(e) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the Financial Information from the date that control commences until the date that control ceases. Intra-group balances and transactions and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the Financial Information. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(e) Subsidiaries and non-controlling interests (continued)

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interests either at fair value or at their proportionate share of the subsidiary's net identifiable assets.

Non-controlling interests are presented in the consolidated statements of financial position within equity, separately from equity attributable to the equity holders/shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated income statements and the consolidated statements of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity/shareholders holders of the Company. Loans from holders of non-controlling interests and other contractual obligations towards these holders are presented as financial liabilities in the consolidated statements of financial position in accordance with Notes 1(j) depending on the nature of the liability.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in the consolidated income statements. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see Note 1(j)) or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see Note 1(m)(i)), unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale).

(f) Associates and joint ventures

An associate is an entity in which the Company has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

A joint venture is an arrangement whereby the Company and other parties contractually agree to share control of the arrangement, and have rights to the net assets of the arrangement.

In the Company's statement of financial position, investments in associates and joint ventures are stated at cost less impairment losses (see Note 1(m)(i)), unless classified as held for sale (or included in a disposal group that is classified as held for sale).

In all other cases, when the Company ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in income statement. Any interest retained in that former investee at the date when significant influence or joint control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see Note 1(j)).

(g) Fixed assets

Fixed assets are stated at cost less accumulated depreciation and impairment losses (see Note 1(m)(ii)).

The cost of self-constructed items of fixed assets includes the cost of materials, direct labour and borrowing costs (see Note 1(s)).

Gains or losses arising from the retirement or disposal of an item of fixed assets are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in the income statement on the date of retirement or disposal.

ACCOUNTANTS' REPORT

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(g) Fixed assets (continued)

Depreciation is calculated to write off the cost of items of fixed assets, less their estimated residual value, if any, using the straight line method over their estimated useful lives as follows:

Estimated useful lives

| Buildings held for use | 30-35 years |
|-----------------------------|-------------|
| Motor vehicles | 5 years |
| Office and other equipments | 5 years |
| Leasehold improvements | 1-5 years |

Where parts of an item of fixed assets have different useful lives, the cost is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

(h) Intangible assets

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (see Note 1(m)(ii)). Expenditure on internally generated goodwill and brands is recognised as an expense in the period in which it is incurred.

Amortisation of intangible assets with finite useful lives is charged to the income statement on a straight-line basis over the assets' estimated useful lives. The following intangible assets with finite useful lives are amortised from the date they are available for use and their estimated useful lives are as follows:

Estimated useful lives

Software

Both the period and method of amortisation are reviewed annually.

(i) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

(i) Classification

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

(ii) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to the income statement in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in the income statement as an integral part of the aggregate net lease payments made. Contingent rentals are charged to the income statement in the accounting period in which they are incurred.

2-10 years

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(j) Financial instruments

(i) Recognition and measurement of financial assets and liabilities

A financial asset or financial liability is recognised in the statements of financial position when the Group becomes a party to the contractual provisions of a financial instrument.

Financial assets and financial liabilities are measured initially at fair value, plus, for instruments not classified as at fair value through profit or loss, any directly attributable transaction costs.

Financial assets and financial liabilities are categorised as follows:

Loans and receivables

Loans and receivables are non-derivative financial assets held by the Group with fixed or determinable recoverable amounts that are not quoted in an active market, other than

- (a) those that the Group intends to sell immediately or in the near-term, which will be classified as held for trading;
- (b) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; or
- (c) those where the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which will be classified as available-for-sale.

Subsequent to initial recognition, loans and receivables are stated at amortised cost using the effective interest method.

• Available-for-sale financial assets

Available-for-sale financial assets include non-derivative financial assets that are designated upon initial recognition as available-for-sale and other financial assets are not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity assets.

Subsequent to initial recognition, available-for-sale financial assets are measured at fair value, without any deduction for transaction costs that may occur on sale and changes therein, except for impairment losses and foreign exchange gains and losses from monetary financial assets, are recognised directly in other comprehensive income. When an investment is derecognised, the cumulative gain or loss in other comprehensive income is reclassified to income statement.

• Other financial liabilities

Financial liabilities other than the financial liabilities at fair value through profit or loss are classified as other financial liabilities.

Subsequent to initial recognition, other financial liabilities are measured at amortised cost using the effective interest method.

(ii) Impairment of financial assets

The carrying amounts of financial assets other than those at fair value through profit or loss are reviewed by the Group at the end of each reporting period to determine whether there is objective evidence of impairment. If any such evidence exists, impairment loss is provided. Objective evidence of impairment in the financial asset represents events that occur after the initial recognition of the financial asset and have impact on the estimated future cash flows of the asset, which can be estimated reliably.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(j) Financial instruments (continued)

(ii) Impairment of financial assets (continued)

Objective evidence includes the following loss event:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it is becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- disappearance of an active market for financial assets because of financial difficulties;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

If any such evidence exists, any impairment loss is determined and recognised as follows:

Loans and receivables

The Group uses two methods of assessing impairment losses: those assessed individually and those assessed on a collective basis.

- Individual assessment

Loans and receivables, which are considered individually significant, are assessed individually for impairment. If there is objective evidence of impairment of loans and receivables, the amount of loss is measured as the excess of its carrying amount over the present value of the estimated future cash flows, discounted at the original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. The impairment losses are recognised in the income statement.

Cash flows relating to short-term loans and receivables are not discounted when assessing impairment loss if the difference between the estimated future cash flows and its present value is immaterial.

The calculation of the present value of the estimated future cash flows of a collateralised loan or receivable reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

- Collective assessment

Loans and receivables which are assessed collectively for impairment include individually assessed loans and receivables with no objective evidence of impairment on an individual basis, and homogeneous groups of loans and receivables which are not considered individually significant and not assessed individually. Loans and receivables are grouped for similar credit risk characteristics for collective assessment. The objective evidence of impairment mainly includes that, though it is unable to identify the decrease of cash flow of each individual asset, after collective assessment based on observable data, there is observable evidence indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets.

The Group periodically reviews and assesses the impaired loans and receivables for any subsequent changes to the estimated recoverable amounts and the resulted changes in the provisions for impairment losses.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(j) Financial instruments (continued)

(ii) Impairment of financial assets (continued)

If, in a subsequent period the amount of an impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through the income statement. The reversal shall not result in a carrying amount of the financial asset that exceeds the amortised cost at the date of the reversal had the impairment not been recognised.

When the Group determines that a loan has no reasonable prospect of recovery after the Group has completed all the necessary legal or other claim proceedings, the loan is written off against its provisions for impairment losses upon necessary approval.

Available-for-sale financial assets

For available-for-sale securities, the cumulative loss that has been recognised in the fair value reserve is reclassified to the income statement. The amount of the cumulative loss that is recognised in the income statement is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in the income statement.

Impairment losses recognised in the income statement in respect of available-for-sale equity securities are not reversed through the income statement. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income.

Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in the income statement.

(iii) Fair value measurement

If there is an active market for a financial asset or financial liability, the quoted price in the active market without adjusting for transaction costs that may be incurred upon future disposal or settlement is used to establish the fair value of the financial asset or financial liability.

If no active market exists for a financial instrument, a valuation technique is used to establish the fair value. Valuation techniques include using recent arm's length market transactions between knowledgeable, willing parties; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis and option pricing models. Where discounted cash flow technique is used, future cash flows are estimated based on management's best estimates and the discount rate used is the prevailing market rate applicable for instrument with similar terms and conditions at the end of each reporting period. Where other pricing models are used, inputs are based on market data at the end of each reporting period.

In estimating the fair value of a financial asset and financial liability, the Group considers all factors including, but not limited to, risk-free interest rate, credit risk, foreign exchange rate and market volatility, that are likely to affect the fair value of the financial asset and financial liability.

The Group obtains market data from the same market where the financial instrument was originated or purchased.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(j) Financial instruments (continued)

(iv) Derecognition of financial assets and financial liabilities

Financial assets (or a part of a financial asset or group of financial assets) are derecognised when the financial assets meet one of the following conditions:

- the contractual rights to the cash flows from the financial asset expire; or
- the Group transfers substantially all the risks and rewards of ownership of the financial assets or where substantially all the risks and rewards of ownership of a financial asset are neither retained nor transferred, the control over that asset is relinquished.

If the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, but retains control, the Group continues to recognise the financial asset and relevant liability to the extent of its continuing involvement in the financial asset.

The financial liability (or part of it) is derecognised only when the underlying present obligation (or part of it) specified in the contracts is discharged, cancelled or expired. An agreement between the Group and an existing lender to replace the original financial liability with a new financial liability with substantially different terms, or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and recognition of a new financial liability. The difference between the carrying amount of the derecognised financial liability and the consideration paid is recognised in the income statement.

(v) Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to set off the recognised amounts and the transactions are intended to be settled on a net basis, or by realising the asset and settling the liability simultaneously.

(vi) Derivative financial instruments

Derivative financial instruments are recognised initially at fair value. At the end of each reporting period the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in the income statement, except where the derivatives qualify for cash flow hedge accounting or hedge the net investment in a foreign operation, in which case recognition of any resultant gain or loss depends on the nature of the item being hedged.

(k) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in the income statement over the period of borrowings, together with any interest and fees payable, using the effective interest method.

(l) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(m) Impairment of non-financial assets

(i) Impairment of investments in subsidiaries, associates and joint venture

Investments in subsidiaries, associates and joint venture are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the loss events in Note 1(j)(ii). When any such evidence exists, the impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with Note 1(e) and Note 1(f). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount in accordance with Note 1(m)(ii).

(ii) Impairment of other assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased:

- Fixed assets; and
- Intangible assets

If any such indication exists, the asset's recoverable amount is estimated.

- Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

Recognition of impairment losses

An impairment loss is recognised in the income statement if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs to sell, or value in use, if determinable.

Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to the income statement in the year in which the reversals are recognised.

(n) Employee benefits

Short term employee benefits and contributions to defined contribution retirement plans

Salaries, annual bonuses, paid annual leave and defined contribution the Group makes pursuant to the relevant laws and regulations of the PRC are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

Pursuant to the relevant laws and regulations of the PRC, the Group's subsidiaries in the PRC have joined defined contributions for the employees, such as basic pension scheme, housing fund, basic medical insurance, unemployment insurance, injury insurance and maternity insurance. The Group makes contributions to the above mentioned schemes at the applicable rates based on the amounts stipulated by the government organisation. The contributions are charged to the income statement on an accrual basis.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(o) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in the income statement except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credit, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
 - the same taxable entity; or
 - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

(p) Financial guarantees issued

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(p) Financial guarantees issued (continued)

Where the Group issues a financial guarantee, the fair value of the guarantee (being the transaction price, unless the fair value can otherwise be reliably estimated) is initially recognised as deferred income within liabilities from guarantees. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group's policies applicable to that category of asset. Where no such consideration is receivable, an immediate expense is recognised in the income statement on initial recognition of any deferred income.

The amount of the guarantee initially recognised as deferred income is amortised in the income statement over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised in accordance with Note 1(q)(i) if and when (i) it becomes probable that the holder of the guarantee will call upon the Group under the guarantee, and (ii) the amount of that claim on the Group is expected to exceed the amount currently carried in liabilities from guarantees in respect of that guarantee i.e. the amount initially recognised, less accumulated amortisation.

(q) **Provisions and contingent liabilities**

(i) Provisions for guarantee losses

When determining the amounts to be recognised in respect of liabilities arising from the guarantee business, management estimates the provisions based on prior experience and default history of the business. It is possible that the prior experience and default history is not indicative of future loss on the guarantees issued. Any increase or decrease in the provisions would affect the income statement in future years.

(ii) Provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

(r) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in the income statement as follows:

(i) Guarantee and consulting fee income

Guarantee income is recognised when guarantee contracts have been made whereby the related guarantee obligation has been accepted, the economic benefits associated with the guarantee contracts will probably flow in, and the amount of revenue associated with guarantee contracts can be measured reliably. Guarantee income is determined based on the total agreed fee in the guarantee contracts and is recognised in the income statement over the period of guarantee. The Group receives consulting fee income in relation to guarantee services in full at inception and records it as unearned income before amortising it throughout the period of guarantee.

(ii) Interest and handling fee income

Interest income is recognised as it accrues using the effective interest method. The Group receives handling fee income from loan services in full at inception and records it as unearned income before amortising it throughout the contractual period of the loan.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(r) Revenue recognition (continued)

- (iii) Dividends
 - Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.
 - Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

(iv) Government grants

Government grants are recognised in the statement of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for providing guarantee services to SMEs under certain criteria are recognised as revenue in the income statement upon receiving such grants. Grants that compensate the Group for the cost of an asset are deducted from the carrying amount of the assets and consequently are effectively recognised in the income statement over the useful life of the asset by way of reduced depreciation expense.

(s) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

(t) Share-based payments

The fair value of share awards granted to employees is recognised as an employee cost with a corresponding increase in a capital reserve within equity. The fair value is measured at grant date using the Cox-Ross-Rubinstein Binomial Pricing model, taking into account the terms and conditions upon which the awards were granted. Where the employees have to meet vesting conditions before becoming unconditionally entitled to the awards, the total estimated fair value of the awards is spread over the vesting period, taking into account the probability that the awards will vest.

During the vesting period, the number of share awards that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognised in prior years is charged /credited to the profit or loss for the year of the review, unless the original employee expenses qualify for recognition as an asset, with a corresponding adjustment to the capital reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of awards that vest (with a corresponding adjustment to the capital reserve) except where forfeiture is only due to not achieving vesting conditions that relate to the market price of the company's shares.

(u) Repossessed assets

Repossessed assets are physical assets or property rights obtained by the Group from debtors, warrantors or third parties following the enforcement of its creditor's rights. The initial cost of repossessed assets is measured at the lower of the net carrying amount of loans and advances and the fair value of the assets less costs to sell on the acquisition date. Repossessed assets are not depreciated or amortized. The impairment losses of initial measurement and subsequent revaluation are charged to the profit or loss.

1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(v) Related parties

- (a) A person, or a close member of that person's family, is related to the Group if that person:
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
 - The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
 - One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
 - (iii) Both entities are joint ventures of the same third party;
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third party;
 - The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
 - (vi) The entity is controlled or jointly controlled by a person identified in (a);
 - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

(w) Segment reporting

Operating segments, and the amounts of each segment item reported in the Financial Information, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

2 NET FEE AND INTEREST INCOME

The principal activities of the Group are the provision of credit guarantee and related consulting services, loans to customers and agency services in the PRC. Net fee and interest income represents net guarantee and consulting fee income and net interest and handling fee income. The amount of each significant category of net fee and interest income recognised is as follows:

| | Years ended December 31, | | | Ten months ended October 31, | |
|-----------------------------------------------------------------------------------------------|--------------------------|----------|-----------|---------------------------------|-----------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Guarantee and consulting fee income | | | | | |
| Financing guarantee and consulting fee income | 118,170 | 441,073 | 774,178 | 609,097 | 736,829 |
| Performance guarantee and consulting fee income Litigation guarantee and consulting fee | 2,049 | 8,824 | 10,453 | 6,722 | 3,842 |
| income | 3,155 | 5,234 | 2,054 | 558 | 630 |
| | 123,374 | 455,131 | 786,685 | 616,377 | 741,301 |
| Less: Re-guarantee expenses | (179) | (2,474) | (2,209) | (1,263) | (603) |
| Net guarantee and consulting fee | | | | | |
| income | 123,195 | 452,657 | 784,476 | 615,114 | 740,698 |
| Interest and handling fee income arising from: | | | | | |
| - Loans and advances to customers | 207,050 | 447,135 | 384,725 | 327,938 | 545,231 |
| – Cash at banks | 2,976 | 10,104 | 29,988 | 23,013 | 19,136 |
| - Restricted bank deposits | 1,867 | 14,842 | 23,154 | 19,196 | 27,128 |
| | 211,893 | 472,081 | 437,867 | 370,147 | 591,495 |
| Interest and commission expenses | | | | | |
| arising from: – Borrowings from banks – Borrowings from non-bank | (4,748) | (11,056) | (18,723) | (14,050) | (31,182) |
| institutions – Financial assets sold under | (5,859) | (26,629) | (32,876) | (30,765) | (14,390) |
| repurchase agreements | (1,500) | (9,170) | (9,498) | (5,224) | (18,179) |
| - Commission paid to agents | (1,059) | (7,589) | (17,994) | (9,387) | (21,639) |
| | (13,166) | (54,444) | (79,091) | (59,426) | (85,390) |
| Net interest and handling fee income | 198,727 | 417,637 | 358,776 | 310,721 | 506,105 |
| | 321,922 | 870,294 | 1,143,252 | 925,835 | 1,246,803 |

The Group's customer base is diversified and has no customer with whom transactions exceeded 10% of the Group's net fee and interest income during the Relevant Periods. Details of concentrations of credit risk are set out in Note 29(a).

Further details regarding the Group's principal activities are disclosed in Note 28.

3 OTHER REVENUE

| | Years ended December 31, | | | Ten months ended October 31, | |
|----------------------------------------------------------------------------------------------------|--------------------------|----------------|---------|---------------------------------|---------|
| | 2010 | 2010 2011 2012 | | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Investment income from available-for- sale financial assets Dividend income from an unlisted | 1,180 | 91,307 | - | _ | _ |
| security | 5,500 | _ | _ | _ | - |
| Government grants | 7,642 | 31,534 | 26,210 | 7,105 | 12,323 |
| Others | 822 | 284 | 3,406 | 332 | 289 |
| | 15,144 | 123,125 | 29,616 | 7,437 | 12,612 |

4 IMPAIRMENT LOSSES

| | Years ended December 31, | | | Ten months ended October 31, | |
|--------------------------------------------------------------------------------|--------------------------|---------|---------|---------------------------------|---------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Trade and other receivables (Note 14(b)) Loans and advances to customers | 8,000 | 16,529 | 90,241 | 74,585 | 147,576 |
| (Note $16(f)$) | 17,090 | 27,002 | 39,827 | 31,353 | 76,789 |
| | 25,090 | 43,531 | 130,068 | 105,938 | 224,365 |

5 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging:

(a) Staff costs

| | Year | s ended Dece | mber 31, | Ten months ended October 31, | | |
|-------------------------------------------------------------------------------|---------|--------------|----------|---------------------------------|---------|--|
| | 2010 | 2011 | 2012 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 | |
| Salaries, wages, bonuses and other benefits Contributions to retirement | 45,434 | 82,304 | 127,528 | 105,419 | 165,331 | |
| schemes | 5,779 | 11,492 | 19,644 | 15,728 | 24,150 | |
| Equity-settled share-based payment expenses | | | | | 117,258 | |
| | 51,213 | 93,796 | 147,172 | 121,147 | 306,739 | |

The Group is required to participate in pension schemes organised by the respective municipal governments of the People's Republic of China (the "PRC") whereby the Group is required to pay annual contributions for PRC based employees at certain rate of the standard wages determined by the relevant authorities in the PRC during the year/period. The Group has no other material obligation for payment of retirement benefits to the PRC based employees beyond the annual contributions described above.

5 PROFIT BEFORE TAXATION (CONTINUED)

(b) Other items

| | Year | s ended Dece | mber 31, | Ten months ended October 31, | | |
|-------------------------------------------------|---------|------------------|----------|---------------------------------|---------|--|
| | 2010 | 2011 | 2012 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 | |
| Operating lease charges in respect of buildings | 7.805 | 23,546 | 36.466 | 29,998 | 38.703 | |
| Depreciation expenses (Note 19) | 4,130 | 23,540 10.597 | 14,789 | 14.053 | 16,018 | |
| Amortisation expenses (Note 17) | 164 | 178 | 266 | 223 | 364 | |
| Auditors' remuneration | 328 | 529 | 799 | | 4,042 | |

(c) Other net losses

| | Years | s ended Dece | Ten months ended October 31, | | | |
|-----------------------------------------------|---------|--------------|---------------------------------|----------------------------|---------|--|
| | 2010 | 2011 | 2012 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 | |
| Net (gain)/losses on disposal of fixed assets | (17) | 67 | (228) | (51) | 84 | |
| Others | 575 | 296 | 1,026 | 518 | 711 | |
| | 558 | 363 | 798 | 467 | 795 | |

6 INCOME TAX IN THE CONSOLIDATED INCOME STATEMENTS

(a) Taxation in the consolidated income statements:

| | Years | s ended Dece | Ten months ended October 31, | | |
|---------------------------------------------------------------------------------------------------|----------|--------------|---------------------------------|----------------------------|----------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Current tax (<i>Note 26(a)</i>) Provision for PRC income tax for the year | 55,493 | 151,345 | 167,706 | 142,300 | 168,694 |
| Deferred tax (<i>Note 26(b)</i>) Origination and reversal of temporary differences | (35,652) | (51,348) | (51,590) | (48,942) | (73,000) |
| | 19,841 | 99,997 | 116,116 | 93,358 | 95,694 |

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6 INCOME TAX IN THE CONSOLIDATED INCOME STATEMENTS (CONTINUED)

(b) Reconciliation between tax expense and accounting profit at applicable tax rates:

| | Years | s ended Dece | Ten months ended October 31, | | | |
|------------------------------------------------------------------------------------------------------------------------------------|---------|--------------|---------------------------------|----------------------------|----------|--|
| | 2010 | 2011 | 2011 2012 | | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 | |
| Profit before taxation | 109,804 | 576,187 | 633,963 | 505,803 | 369,608 | |
| Notional tax on profit before taxation, calculated at the rates applicable in the jurisdictions concerned (<i>Note</i>) | 19.201 | 93.021 | 105,205 | 84.359 | 56,505 | |
| Effect of PRC tax concessions | (1,746) | (2,169) | (3,329) | | - 50,505 | |
| Effect of non-deductible expenses | 2,386 | 3,402 | 13,638 | 8,397 | 4,250 | |
| Effect of unused tax losses not recognised | | 5,743 | 602 | 602 | 34,939 | |
| Actual income tax expense | 19,841 | 99,997 | 116,116 | 93,358 | 95,694 | |

Note:

Except for Hanhua Guarantee, Chongqing Hanhua Assets Management Co., Ltd., Chongqing Yuzhong Hanhua Micro-credit Co., Ltd. and Sichuan Hanhua Financing Guarantee Co., Ltd., the Company and its subsidiaries are subject to PRC income tax rate of 25%.

Hanhua Guarantee, Chongqing Hanhua Assets Management Co., Ltd., and Chongqing Yuzhong Hanhua Micro-credit Co., Ltd. are qualified enterprises located in the Western Region and are therefore entitled to preferential tax rate of 15% during the Relevant Periods. Sichuan Hanhua Financing Guarantee Co., Ltd. is a qualified enterprise located in the Western Region and is entitled to preferential tax rate of 15% for the years ended December 31, 2010 and 2012 and the ten months ended October 31, 2013.

7 DIRECTORS' REMUNERATION

Directors' remuneration disclosed pursuant to section 161 of the Hong Kong Company Ordinance is as follows:

| | Director's fees | Salaries, allowances and benefits in kind | Discretionary bonuses | Year ended December 31, 2010 Total |
|----------------------------|--------------------|-------------------------------------------------|--------------------------|---------------------------------------------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Chairman | | | | |
| Liu Jiaoyang | - | 104 | - | 104 |
| Executive directors | | | | |
| Zhang Guoxiang | _ | 384 | 210 | 594 |
| Li Ruping | - | 210 | 58 | 268 |
| Supervisor | | | | |
| Li Changjin | | 138 | 32 | 170 |
| | | 836 | 300 | 1,136 |
| | | | | |

7 DIRECTORS' REMUNERATION (CONTINUED)

| | Director's fees | Salaries, allowances and benefits in kind | Discretionary bonuses | Year ended December 31, 2011 Total |
|-----------------------------------------------|--------------------|-------------------------------------------------|--------------------------|---------------------------------------------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Chairman | | | | |
| Liu Jiaoyang (Resigned on August 17, 2011) | _ | 171 | 113 | 284 |
| Tu Minghai (Appointed on August 17, 2011) | _ | _ | _ | - |
| Executive directors | | | | |
| Zhang Guoxiang | _ | 606 | 270 | 876 |
| Li Ruping | _ | 210 | 53 | 263 |
| Supervisor | | | | |
| Li Changjin | | 152 | 45 | 197 |
| | | 1,139 | 481 | 1,620 |
| | _ | 1,139 | 481 | 1, |

| | Director's fees | Salaries, allowances and benefits in kind | Discretionary bonuses | Year ended December 31, 2012 Total |
|-----------------------------------------------------------|--------------------|-------------------------------------------------|--------------------------|---------------------------------------------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Chairman Tu Minghai | _ | _ | - | - |
| Executive directors Zhang Guoxiang Li Ruping | - - | 654 210 | 360 80 | 1,014 290 |
| Supervisor Li Changjin | | 179 | 57 | 236 |
| | | 1,043 | 497 | 1,540 |

| | Director's fees | Salaries, allowances and benefits in kind | Discretionary bonuses | Ten months ended October 31, 2012 Total |
|-------------------------------|--------------------|-------------------------------------------------|--------------------------|-----------------------------------------------------|
| | RMB'000 | RMB '000 | RMB'000 | RMB'000 |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| Chairman Tu Minghai | _ | _ | - | _ |
| Executive directors | | | | |
| Zhang Guoxiang | - | 540 | 300 | 840 |
| Li Ruping | - | 118 | 67 | 185 |
| Supervisor | | | | |
| Li Changjin | | 148 | | 148 |
| | _ | 806 | 367 | 1,173 |

7 DIRECTORS' REMUNERATION (CONTINUED)

| | Director's fees | Salaries, allowances and benefits in kind | Discretionary bonuses | Subtotal | Share-based payments | Ten months ended October 31, 2013 Total |
|---------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------------------------------------|--------------------------|--------------|-------------------------|-----------------------------------------------------|
| | RMB'000 | RMB'000 | | RMB'000 | RMB'000 | RMB'000 |
| Chairman Tu Minghai (Resigned on February 6, 2013) Tu Jianhua (Appointed on February 6, 2013 and resigned on | - | _ | - | - | - | _ |
| March 13, 2013) Zhang Guoxiang (Appointed on March 13, 2013) | - | - 1,154 | - 330 | - 1,484 | - 72,806 | - 74,290 |
| Waten 15, 2015) | - | 1,154 | 550 | 1,404 | 72,000 | 74,290 |
| Executive directors Li Ruping (Resigned on March 13, 2013) Lin Feng (Appointed on March 13, 2013) | - | 82 800 | 20 280 | 102 1,080 | 950 6,578 | 1,052 7,658 |
| Non-executive directors | | | | | | |
| Tu Jianhua (Appointed on March 13, 2013) Duan Xiaohua (Appointed on | - | - | - | - | - | _ |
| June 17, 2013) Liu Jiaoyang (Appointed on | - | - | - | - | - | - |
| March 13, 2013) | - | 91 | 45 | 136 | - | 136 |
| Liu Tingrong (Appointed on March 13, 2013) | - | - | - | - | - | - |
| Wang Fangfei (Appointed on March 13, 2013) | - | 49 | 8 | 57 | - | 57 |
| Feng Yongxiang (Appointed on March 13, 2013) | _ | - | _ | _ | _ | _ |
| Zhou Xinyu (Appointed on June 17, 2013) | | | | | | |
| Liu Bolin (Appointed on June 17, 2013) | _ | _ | _ | _ | _ | _ |
| Independent non-executive directors | | | | | | |
| Bai Qinxian (Appointed on March 13, 2013) Deng Zhaoyu (Appointed on | - | 83 | - | 83 | - | 83 |
| March 13, 2013) | - | 83 | - | 83 | - | 83 |
| Qian Shizheng (Appointed on June 17, 2013) | _ | _ | - | - | _ | - |
| Ng Leung Sing (Appointed on June 17, 2013) | _ | - | - | _ | - | - |
| Yuan Xiaobin (Appointed on June 17, 2013) | - | - | - | - | - | - |
| Supervisor Li Changjin (Resigned on March 13, 2013) | _ | 168 | 40 | 208 | _ | 208 |
| Zhou Daoxue (Appointed on March 13, 2013) | _ | _ | _ | _ | _ | _ |
| Chen Zhonghua (Appointed on March 13, 2013) | _ | 130 | 250 | 380 | _ | 380 |
| Li Ruping (Appointed on March 13, 2013) | _ | 328 | 80 | 408 | 3,799 | 4,207 |
| | | 2,968 | 1,053 | 4,021 | 84,133 | 88,154 |
| | | | | | | |

7 **DIRECTORS' REMUNERATION (CONTINUED)**

There were no amounts paid during the Relevant Periods to the directors in connection with their retirement from employment or compensation for loss of office with the Group, or inducement to join. There was no arrangement under which a director waived or agreed to waive any remuneration during the Relevant Periods.

INDIVIDUALS WITH HIGHEST EMOLUMENTS 8

Of the five individuals with the highest emoluments, one is director of the Company for the years ended December 31, 2010, 2011, and 2012 and for the ten months ended October 31, 2012, and two are directors of the Company for the ten months ended October 31, 2013, whose emoluments are disclosed in Note 7.

The aggregate of the emoluments in respect of the remaining four individuals for the years ended December 31, 2010, 2011 and 2012, and the ten months ended October 31, 2012, and the remaining three individuals for the ten months ended October 31, 2013, respectively, are as follows:

| | Years en | nded Decembe | er 31, | Ten months ended C | october 31, |
|---------------------------------------------|----------|--------------|---------|----------------------------|-------------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Salaries, allowance and benefits in kind | 1,172 | 1,803 | 1,895 | 1,540 | 2,304 |
| Discretionary bonuses Equity settled | 600 | 780 | 1,040 | 1,033 | 840 |
| share-based payment expenses | _ | _ | _ | _ | 13,836 |
| | 1,772 | 2,583 | 2,935 | 2,573 | 16,980 |
| | | | | | |

No emoluments are paid or payable to these individuals as an inducement to join or upon joining the Group or as compensation for loss of office during the Relevant Periods.

PROFIT ATTRIBUTABLE TO EQUITY HOLDERS/SHAREHOLDERS OF THE COMPANY 9

The consolidated profit attributable to equity holders/shareholders of the Company includes a profit of RMB6.4 million, RMB24.8 million, RMB78.8 million and a loss of RMB52.0 million for each of the years ended December 31, 2010, 2011, 2012 and for the ten months ended October 31, 2013, respectively, which has been dealt with in the financial statements of the Company (see Note 27(a)).

10 **OTHER COMPREHENSIVE INCOME**

(a) Tax effects relating to each component of other comprehensive income

| | Years ended December 31, | | | | | | | | Ten | months end | ed October 3 | 1, | | | |
|------------------------------------------------------------|--------------------------|----------------|----------------------|----------------------|-------------|----------------------|---------|-------------|----------------------|------------------------|------------------------|------------------------|----------------------|----------------|----------------------|
| | 2010 | | | | 2011 | | 2012 | | 2012 | | | 2013 | | | |
| | Before-tax amount | Tax expense | Net-of-tax amount | Before-tax amount | Tax benefit | Net-of-tax amount | | Tax benefit | Net-of-tax amount | Before-tax amount | Tax expense | Net-of-tax amount | Before-tax amount | Tax expense | Net-of-tax amount |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 (Unaudited) | RMB'000 (Unaudited) | RMB'000 (Unaudited) | RMB'000 | RMB'000 | RMB'000 |
| Available-for-sale financial assets: net movement in | | | | | | | | | | | | | | | |
| fair value reserve | 38,300 | (2,775) | 35,525 | (68,000) | 10,200 | (57,800) | - | - | - | - | _ | | (407) | 102 | (305) |

10 OTHER COMPREHENSIVE INCOME (CONTINUED)

| | Years ended December 31, | | | Ten month October | |
|------------------------------------------------------------------------------------------|--------------------------|----------|---------|----------------------------|---------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Available-for-sale financial assets: | | | | | |
| Changes in fair value | | | | | |
| recognised during the year | 36,410 | 19,811 | - | _ | (305) |
| Reclassification adjustments for amounts transferred to the consolidated income | | | | | |
| statement – gains on disposal | (885) | (77,611) | | | |
| Net movement in the fair value reserve during the year | | | | | |
| recognised in other comprehensive income | 35,525 | (57,800) | _ | | (305) |

(b) Components of other comprehensive income, including reclassification adjustments

11 EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit attributable to ordinary equity holders/shareholders of the Company and the weighted average of ordinary shares in issue for the Relevant Periods as follows:

| | Years ended December 31, | | | Ten months ended October 31, | | |
|-------------------------------------------------------------------------------------------------|--------------------------|---------|---------|---------------------------------|-----------|--|
| | 2010 | 2011 | 2012 | 2012 | 2013 | |
| | | | | (Unaudited) | | |
| Profit attributable to the equity holders/shareholders of the Company (RMB'000) | 39,660 | 185,198 | 199,275 | 173,462 | 210,689 | |
| Weighted average number of ordinary shares in issue for the purpose of basic earnings per | 292.045 | 279.164 | 280 752 | 200.000 | 2 (77 742 | |
| share ('000) | 283,945 | 378,164 | 389,753 | 390,000 | 2,677,743 | |
| Basic earnings per share (RMB) | 0.14 | 0.49 | 0.51 | 0.44 | 0.08 | |

11 EARNINGS PER SHARE (CONTINUED)

(i) Weighted average number of ordinary shares

| | Years ended December 31, | | | Ten months ended October 31, | | |
|-----------------------------------------------------------------------------|--------------------------|---------|---------|---------------------------------|-----------|--|
| | 2010 | 2011 | 2012 | 2012 | 2013 | |
| | '000 | '000 | '000 | '000 (Unaudited) | '000 | |
| Issued ordinary shares at | | | | | | |
| January 1 | 250,000 | 300,000 | 300,000 | 300,000 | 300,000 | |
| Effect of new issues | 7,808 | _ | _ | _ | 2,377,743 | |
| Effect of issue of shares to Huitai in exchange of interest in Hanhua | | | | | | |
| Guarantee (Note) | 26,137 | 78,164 | 89,753 | 90,000 | | |
| Weighted average number of ordinary shares at | | | | | | |
| December 31/October 31 | 283,945 | 378,164 | 389,753 | 390,000 | 2,677,743 | |

Note: This represents 90 million ordinary shares issued to Huitai in exchange of equity interest in Hanhua Guarantee held by Huitai on the Company's behalf as part of the Group's reorganisation in February 2013, which has been described in Note 1(b). For the purpose of calculation of earnings per share, such ordinary shares were included in the calculation of the weighted average number of ordinary shares for all periods presented, adjusted to reflect the changes in ownership interest in Hanhua Guarantee held by Huitai on behalf of the Company during the Relevant Periods.

There were no dilutive potential ordinary shares during the Relevant Periods, and therefore, diluted earnings per share are the same as the basic earnings per share.

12 CASH AND CASH EQUIVALENTS

(a) Cash and cash equivalents comprise:

The Group

| | | At December 3 | 1, | At October 31, |
|---------------------------------------------------------|----------------|----------------|----------------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Cash in hand Cash at banks | 631 562,241 | 236 528,296 | 246 254,109 | 246 809,928 |
| Cash and cash equivalents in the consolidated cash flow | | | | |
| statements | 562,872 | 528,532 | 254,355 | 810,174 |

The Company

| | | At December 3 | 1, | At October 31, |
|---------------------------------------------------------|---------|---------------|-----------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Cash in hand Cash at banks | 1,121 | 82 520 | 20 207 | 7 29,826 |
| Cash and cash equivalents in the statement of financial | | | | |
| position | 1,121 | 602 | 227 | 29,833 |

The Group's operation of guarantees and loans to customers services in the PRC are conducted in RMB. RMB is not a freely convertible currency and the remittance of RMB out of the PRC is subject to the relevant rules and regulations of foreign exchange control promulgated by the PRC government.

12 CASH AND CASH EQUIVALENTS (CONTINUED)

(b) Reconciliation of profit before taxation to cash (used in)/generated from operating activities:

| | Years ended December 31, | | | Ten months ended October 31, | | |
|----------------------------------------------------|--------------------------|-------------|-----------|---------------------------------|------------|--|
| | 2010 201 | | 2012 | 2012 | 2013 | |
| | | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 | |
| Profit before taxation | 109,804 | 576,187 | 633,963 | 505,803 | 369,608 | |
| Adjustments for: | | | | | | |
| Impairment losses | 25,090 | 43,531 | 130,068 | 105,938 | 224,365 | |
| Provisions for guarantee losses | 77,600 | 123,946 | 51,669 | 31,832 | 102,956 | |
| Depreciation and amortisation | 4,294 | 10,775 | 15,055 | 14,276 | 16,382 | |
| (Gain)/losses on disposal of fixed assets | (17) | 67 | (228) | (51) | 84 | |
| Interest expenses | 12,107 | 46,855 | 61,097 | 50,039 | 63,751 | |
| Investment income | (6,680) | (91,307) | - | - | - | |
| Equity-settled share-based payment | - | - | - | - | 117,258 | |
| Change in working capitals: | | | | | | |
| (Increase)/decrease in restricted bank deposits | (519,509) | (1,367,299) | 25,837 | (51,451) | (69,205 | |
| Increase in loans and advances to customers | (528,666) | (721,552) | (422,448) | (51,592) | (1,845,211 | |
| Decrease/(increase) in trade and other receivables | 54,587 | (49,138) | (196,250) | (170,647) | (243,171 | |
| Increase/(decrease) in customer pledged deposits | 471,396 | 389,546 | (623,122) | (478,497) | (360,348 | |
| Increase in accruals and other payables | 70,340 | 180,805 | 116,612 | 66,149 | 147,910 | |
| Cash (used in)/generated from operations | (229,654) | (857,584) | (207,747) | 21,799 | (1,475,621 | |

13 RESTRICTED BANK DEPOSITS

Except for the prepaid capital for establishing a new subsidiary, Kunming Panlong District Hanhua Micro-credit Co., Ltd., of RMB140.0 million as at October 31, 2013, which cannot be used before the inception of the new subsidiary, all the other restricted bank deposits represent the deposits at banks according to the requirements from banks or related government regulations for the credit guarantees that the Group provides to third parties for their borrowing from banks.

14 TRADE AND OTHER RECEIVABLES

The Group

| | At December 31, | | | At October 31, |
|-------------------------------------------------------------------------------------------------|-----------------|----------|-----------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Trade receivables and receivables for default payments (<i>Note 14(a)</i>) | 16,896 | 48,259 | 205,601 | 356,565 |
| Less: allowance for doubtful debts (Note 14(b)) | (8,000) | (24,529) | (114,770) | (262,346) |
| | 8,896 | 23,730 | 90,831 | 94,219 |
| Interest receivables | 6,319 | 20,685 | 29,601 | 38,856 |
| Amount due from related parties (<i>Note 14(c)</i>) Prepayments for purchase of a building | - | 5,202 | 27,988 | 16,012 |
| for own use | _ | _ | 109,654 | _ |
| Repossessed assets | - | - | - | 12,565 |
| Other prepayments, deposits and other receivables | 18,863 | 22,272 | 52,265 | 147,193 |
| | 34,078 | 71,889 | 310,339 | 308,845 |

ACCOUNTANTS' REPORT

14 TRADE AND OTHER RECEIVABLES (CONTINUED)

As at December 31, 2010, 2011, 2012 and October 31, 2013, except for deposits of RMB4.8 million, RMB8.4 million, RMB135.6 million and RMB79.3 million, respectively, all of the remaining trade and other receivables are expected to be recovered or recognised as expense within one year.

The Company

| | At December 31, | | | At October 31, |
|------------------------------------------------------------------------------------------------|-----------------|---------|---------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Receivables for the default payment (<i>Note 14(a)</i>) Amounts due from related parties/ | 6,186 | 7,304 | - | - |
| subsidiaries (<i>Note 14(c)</i>) Prepayments, deposits and other | - | 5,202 | 27,988 | 106,026 |
| receivables | 4,605 | 4,606 | 3,076 | 83,821 |
| | 10,791 | 17,112 | 31,064 | 189,847 |

All of the other trade and other receivables were expected to be recovered or recognised as expense within one year.

(a) Ageing analysis:

As of the end of the reporting period, the ageing analysis of trade receivables and receivables for default payments, based on the invoice date and net of allowance for doubtful debts, is as follows:

The Group

| | | At October 31, | | |
|------------------------------------|---------|-------------------|-----------|-----------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Within 1 year | 14,920 | 34,222 | 174,354 | 203,455 |
| Over 1 year but less than 2 years | - | 12,061 | 23,247 | 135,125 |
| Over 2 years but less than 3 years | 1,976 | _ | 8,000 | 17,985 |
| Over 3 years but less than 4 years | | 1,976 | | |
| | 16,896 | 48,259 | 205,601 | 356,565 |
| Less: allowance for doubtful debts | (8,000) | (24,529) | (114,770) | (262,346) |
| | 8,896 | 23,730 | 90,831 | 94,219 |

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14 TRADE AND OTHER RECEIVABLES (CONTINUED)

The Company

| | | At December 3 | 31, | At October 31, |
|------------------------------------|---------|---------------|---------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Within 1 year | 4,210 | 1,267 | _ | _ |
| Over 1 years but less than 2 years | - | 4,061 | _ | - |
| Over 2 years but less than 3 years | 1,976 | - | - | - |
| Over 3 years but less than 4 years | | 1,976 | | |
| | 6,186 | 7,304 | | _ |

Receivables that were not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

(b) Impairment of trade receivables:

Impairment losses in respect of trade receivables and receivables for default payments are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade receivables and receivables for default payments directly (see Note 1(j)(ii)).

The movement in the allowance for doubtful debts during the Relevant Periods, including both specific and collective loss components, is as follows:

The Group

| | | At October 31, | | |
|------------------------------------------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| At the beginning of the year/period Impairment losses recognised | _ | 8,000 | 24,529 | 114,770 |
| in the consolidated income statements (<i>Note 4</i>) | 8,000 | 16,529 | 90,241 | 147,576 |
| At the end of the year/period | 8,000 | 24,529 | 114,770 | 262,346 |

At December 31, 2010, 2011, 2012 and October 31, 2013, the Group's receivables for default payments of RMB14.2 million, RMB40.7 million, RMB198.0 million and RMB352.1 million, respectively, were individually determined to be impaired. The individually impaired receivables were related to customers that were in financial difficulties and management assessed that only a portion of the receivables is expected to be recovered. Consequently, specific allowances for doubtful debts of RMB8.0 million, RMB24.5 million, RMB114.8 million and RMB262.3 million were made at December 31, 2010, 2011, 2012 and October 31, 2013 respectively.

(c) Amounts due from related parties and subsidiaries

The amounts due from related parties and subsidiaries are unsecured, non-interest bearing and have no fixed terms of repayment.

15 LOANS TO OFFICERS

Loans to officers of the Group disclosed pursuant to section 161B of the Hong Kong Companies Ordinance are as follows:

(a) Loans made by a third party under a guarantee given by the Company

| Name of borrower | Lin Feng | Zhou Xiaochuan | Xie Jinfeng | Cui Weilan | Li Ruping |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| Position | Executive Director/Vice President | Vice President | Vice President | Secretary of the Board/Vice President | Supervisor/ General Manager |
| Particulars of guarantee given (RMB'000) | Guarantee given to financial institution in respect of a loan of 900 | Guarantee given to financial institution in respect of a loan of 980 | Guarantee given to financial institution in respect of a loan of 970 | Guarantee given to financial institution in respect of a loan of 1,000 | Guarantee given to financial institution in respect of a loan of 1,000 |
| Maximum liability under the guarantee (<i>RMB'000</i>) – at October 31, 2013 – at December 31, 2012 – at December 31, 2011 – at December 31, 2010 | - 810 900 | | | 1,000 950 | 1,000 |
| Amount paid or liability incurred under the guarantee | Nil | Nil | Nil | Nil | Nil |

The guarantees are given without recourse to the directors and have expired by September 2013.

The directors do not consider it probable that a claim will be made against the Company under Guarantee.

(b) Loans made by the Group

| PositionVice PresidentExecutive DirectorSupervisorSupervisor (Resigned on March 13, 2013)Terms of the loans - durationthree months1-1.5 yearssix months- 1.5 yearssix months- one year one year- loan amount (RMB'000)400100200750- interest rate10%5%10%10%-12% None- securitiesNonePropertyNoneNoneBalance of the loan (RMB'000) - at October 31, 2013 at December 31, 201290- at December 31, 2011-3352205- at December 31, 2010400100-267Maximum balance outstanding (RMB'000)90- during the ten months ended October 31, 201390- during 2012-3352355- during 2011400100100460 | Name of borrower | Xie Jinfeng | Liu Jiaoyang | Chen Zhonghua | Li Changjin |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|----------------|-----------------|------------------|--------------|
| - durationthree months1-1.5 yearssix months- six months- 1.5 yearssix months- one year- loan amount (RMB'000)400100200750- interest rate10%5%10%10%-12%- securitiesNonePropertyNoneNoneBalance of the loan (RMB'000) at October 31, 2013 at December 31, 201290- at December 31, 2011-3352205- at December 31, 2010400100-267Maximum balance outstanding (RMB'000)90- during the ten months ended October 31, 201390- during 2012-3352355355- during 2011400100100467 | Position | | | Supervisor | (Resigned on |
| InternationInternationInternationInternationInternation- loan amount (RMB'000)400100200750- interest rate10%5%10%10%-12%- securitiesNonePropertyNoneNoneBalance of the loan (RMB'000) $ -$ - at October 31, 2013 $ -$ - at December 31, 2012 $ 90$ - at December 31, 2011 $ 33$ 52 205 - at December 31, 2010400100 $ 267$ Maximum balance outstanding (RMB'000) $ 90$ - during the ten months ended October 31, 2013 $ 90$ - during 2012 $ 33$ 52 355 - during 2011400100100 467 | Terms of the loans | | | | |
| - loan amount (RMB'000) 400 100 200 750 - interest rate 10% 5% 10% 10%-12% - securities None Property None None Balance of the loan (RMB'000) - - - - - at October 31, 2013 - - - - - at December 31, 2012 - - - 90 - at December 31, 2011 - 33 52 205 - at December 31, 2010 400 100 - 267 Maximum balance outstanding (RMB'000) - - - 90 - during the ten months ended - - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | – duration | three months | 1-1.5 years | | |
| - interest rate 10% 5% 10% $10\%-12\%$ - securitiesNonePropertyNoneNoneBalance of the loan (<i>RMB'000</i>) at October 31, 2013 at December 31, 2012 at December 31, 2011-3352205- at December 31, 2010400100-267Maximum balance outstanding(<i>RMB'000</i>)90- during the ten months ended90- during 2012-3352355- during 2011400100100467 | – loan amount (RMB'000) | 400 | 100 | | |
| Balance of the loan (RMB'000) - at October 31, 2013 - - - - - at December 31, 2012 - - - 90 - at December 31, 2011 - 33 52 205 - at December 31, 2010 400 100 - 267 Maximum balance outstanding (RMB'000) - - - 90 - during the ten months ended - - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | | 10% | 5% | 10% | |
| - at October 31, 2013 - - - - - - - - 90 - at December 31, 2012 - - - - 90 - at December 31, 2011 - 33 52 205 - at December 31, 2010 400 100 - 267 Maximum balance outstanding (<i>RMB'000</i>) - - 267 - during the ten months ended October 31, 2013 - - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | – securities | None | Property | None | None |
| - at December 31, 2012 - - - 90 - at December 31, 2011 - 33 52 205 - at December 31, 2010 400 100 - 267 Maximum balance outstanding (RMB'000) - 267 - during the ten months ended - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | Balance of the loan (RMB'000) | | | | |
| - at December 31, 2011 - 33 52 205 - at December 31, 2010 400 100 - 267 Maximum balance outstanding (<i>RMB'000</i>) - during the ten months ended October 31, 2013 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | | _ | _ | _ | - |
| - at December 31, 2010 400 100 - 267 Maximum balance outstanding (<i>RMB'000</i>) - during the ten months ended October 31, 2013 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | - at December 31, 2012 | - | - | - | 90 |
| Maximum balance outstanding (RMB'000) - - - 90 - during the ten months ended - - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | – at December 31, 2011 | - | 33 | 52 | 205 |
| (RMB'000) - during the ten months ended October 31, 2013 - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | – at December 31, 2010 | 400 | 100 | _ | 267 |
| October 31, 2013 - - 90 - during 2012 - 33 52 355 - during 2011 400 100 100 467 | (RMB'000) | | | | |
| - during 2012 - 33 52 355 - during 2011 400 100 100 467 | | _ | _ | _ | 90 |
| - during 2011 400 100 100 467 | · · · · · · · · · · · · · · · · · · · | _ | 33 | 52 | |
| e | e | 400 | | | |
| | e | 400 | 100 | - | |

There was neither amount due but unpaid, nor any provision made against the principal amount or interest on these loans at December 31, 2010, 2011, 2012 and October 31, 2013.

16 LOANS AND ADVANCES TO CUSTOMERS

(a) Analysed by nature

The Group

| | | At October 31, | | |
|----------------------------------------------|----------|-------------------|-----------|-----------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Micro-lending | 542,727 | 886,592 | 981,866 | 1,778,741 |
| Retail loans Loans to individual business | 354,747 | 721,126 | 716,660 | 1,728,907 |
| proprietors | - | 6,440 | 342,747 | 381,053 |
| Loans to related parties | 48,187 | 51,170 | 4,323 | |
| Gross loans and advances to | | | | |
| customers | 945,661 | 1,665,328 | 2,045,596 | 3,888,701 |
| Less: Allowances for impairment losses | | | | |
| – Individually assessed | (7,618) | (16,484) | (15,958) | (35,610) |
| - Collectively assessed | (15,659) | (31,910) | (68,039) | (123,070) |
| Total allowances for | | | | |
| impairment losses | (23,277) | (48,394) | (83,997) | (158,680) |
| Net loans and advances to | 022 284 | 1 616 024 | 1 061 500 | 2 720 021 |
| customers | 922,384 | 1,616,934 | 1,961,599 | 3,730,021 |

Loans and advances to customers included loans under repurchase agreements, amounting to RMB80.0 million, RMB50.0 million, RMB220.0 million and RMB460.0 million as at December 31, 2010, 2011, 2012 and October 31, 2013, respectively (See Note 22).

| | | At October 31, | | |
|----------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Micro-lending | 31,280 | 27,280 | _ | _ |
| Loans to related parties | 28,620 | | | |
| Gross loans and advances to customers | 59,900 | 27,280 | _ | - |
| Less: Allowances for impairment losses | | | | |
| Net loans and advances to customers | 59,900 | 27,280 | _ | _ |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(b) Analysed by industry sector

The Group

| | At December | r 31, 2010 | At December | r 31, 2011 | At Decembe | r 31, 2012 | At October 31, 2013 | |
|----------------------------------------------|-------------|------------|-------------|------------|------------|------------|---------------------|---------|
| | RMB'000 | % | RMB'000 | % | RMB'000 | % | RMB'000 | % |
| Wholesale and | | | | | | | | |
| retail | 310,368 | 32.82% | 614,635 | 36.91% | 735,296 | 35.95% | 1,431,713 | 36.82% |
| Manufacturing | 279,177 | 29.52% | 445,245 | 26.74% | 542,134 | 26.50% | 702,400 | 18.06% |
| Real estate | 4,000 | 0.42% | 38,800 | 2.33% | 110,530 | 5.40% | 370,530 | 9.53% |
| Construction Leasing and commercial | 38,041 | 4.02% | 74,958 | 4.50% | 94,011 | 4.60% | 339,025 | 8.72% |
| services | 23,063 | 2.44% | 61,761 | 3.71% | 141,088 | 6.90% | 201,006 | 5.17% |
| Others | 242,825 | 25.68% | 378,759 | 22.74% | 418,214 | 20.44% | 844,027 | 21.70% |
| Loans to related | 897,474 | 94.90% | 1,614,158 | 96.93% | 2,041,273 | 99.79% | 3,888,701 | 100.00% |
| parties | 48,187 | 5.10% | 51,170 | 3.07% | 4,323 | 0.21% | | _ |
| Gross loans and advances to customers | 945,661 | 100.00% | 1,665,328 | 100.00% | 2,045,596 | 100.00% | 3,888,701 | 100.00% |
| Less: Allowances for impairment losses | (23,277) | | (48,394) | | (83,997) | | (158,680) | |
| Net loans and advances to customers | 922,384 | | 1,616,934 | | 1,961,599 | | 3,730,021 | |

| | At Decembe | r 31, 2010 | At December 31, 2011 | | At December 31, 2012 | | At October 31, 2013 | |
|---------------------------|------------|------------|----------------------|---------|----------------------|---|---------------------|---|
| | RMB'000 | % | RMB'000 | % | RMB'000 | % | RMB'000 | % |
| Manufacturing | 27,280 | 45.54% | 27,280 | 100.00% | _ | _ | - | _ |
| Real estate | 4,000 | 6.68% | - | - | - | - | - | - |
| Loans to related parties | 28,620 | 47.78% | | | | _ | | |
| Net loans and advances to | | | | | | | | |
| customers | 59,900 | 100.00% | 27,280 | 100.00% | | - | | - |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(c) Analysed by type of collateral

The Group

| | | At December | · 31, | At October 31, |
|----------------------------------------|----------|-------------|-----------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Guaranteed loans | 784,855 | 1,310,234 | 1,347,977 | 1,416,494 |
| Unsecured loans | 150,013 | 310,724 | 515,571 | 1,887,832 |
| Secured loans | 10,793 | 44,370 | 182,048 | 584,375 |
| Gross loans and advances to customers | 945,661 | 1,665,328 | 2,045,596 | 3,888,701 |
| Less: Allowances for impairment losses | | | | |
| – Individually assessed | (7,618) | (16,484) | (15,958) | (35,610) |
| - Collectively assessed | (15,659) | (31,910) | (68,039) | (123,070) |
| Total allowances for impairment losses | (23,277) | (48,394) | (83,997) | (158,680) |
| Net loans and advances to customers | 922,384 | 1,616,934 | 1,961,599 | 3,730,021 |

| | | At October 31, | | |
|---------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Guaranteed loans | 27,280 | 27,280 | _ | - |
| Unsecured loans | 32,620 | | | |
| Net loans and advances to | | | | |
| customers | 59,900 | 27,280 | _ | _ |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(d) Overdue loans analysed by overdue period

The Group

| | | At October 31, | | |
|----------------------------------------------------------|---------|----------------|---------|---------|
| - | 2010 | 2011 | 2012 | 2013 |
| _ | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Overdue within 3 months (inclusive) | 7,229 | 15,069 | 52,281 | 71,868 |
| Overdue more than 3 months to 6 months | 2.576 | 10.725 | 11.020 | (4.252 |
| (inclusive) Overdue more than 6 months to one year | 2,576 | 10,735 | 11,089 | 64,252 |
| (inclusive) | 8,343 | 49,586 | 20,520 | 21,900 |
| Overdue more than one year | 25,360 | 27,769 | 20,117 | 25,229 |
| - | 43,508 | 103,159 | 104,007 | 183,249 |

The Company

| | | At October 31, | | |
|----------------------------------------------------------|---------|----------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Overdue within 3 months (inclusive) | _ | _ | _ | _ |
| Overdue more than 3 months to 6 months (inclusive) | 2,300 | | | |
| Overdue more than 6 months to one year | 2,500 | _ | _ | _ |
| (inclusive) Overdue more than one | _ | - | - | - |
| year | 24,980 | 27,280 | | |
| | 27,280 | 27,280 | _ | |

Overdue loans represent loans, of which the whole or part of the principal or interest were overdue for one day or more.

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(e) Analysed by methods for assessing allowances for impairment losses

The Group

| | At December 31, 2010 | | | | | | |
|---------------------------------------------------|---------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|-----------------|--------------------|--|--|
| | Loans and | Impair | Impaired loans and advances | | | | |
| | advances for which allowances are collectively assessed | for which allowances are collectively assessed | for which allowances are individually assessed | Subtotal | Total | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| Micro-lending Retail Loans Loans to related | 498,710 352,255 | 1,387 2,492 | 42,630 | 44,017 2,492 | 542,727 354,747 | | |
| parties | 48,187 | | | | 48,187 | | |
| Gross loans and advances to customers | 899,152 | 3,879 | 42,630 | 46,509 | 945,661 | | |
| Less: Allowances for impairment losses | (11,980) | (3,679) | (7,618) | (11,297) | (23,277) | | |
| Net loans and advances to customers | 887,172 | 200 | 35,012 | 35,212 | 922,384 | | |

| | At December 31, 2010 | | | | | | |
|-----------------------------------|---------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|----------|---------|--|--|
| | Loans and | Impair | Impaired loans and advances | | | | |
| | advances for which allowances are collectively assessed | for which allowances are collectively assessed | for which allowances are individually assessed | Subtotal | Total | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| Micro-lending Loans to related | 4,000 | - | 27,280 | 27,280 | 31,280 | | |
| parties | 28,620 | | | | 28,620 | | |
| Net loans and advances to | | | | | | | |
| customers | 32,620 | _ | 27,280 | 27,280 | 59,900 | | |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(e) Analysed by methods for assessing allowances for impairment losses (continued)

The Group

| - | | At December 31, 2011 | | | | | | | |
|---------------------------------------------------------------------|---------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|-----------------|--------------------|--|--|--|--|
| | Loans and | Impair | Impaired loans and advances | | | | | | |
| | advances for which allowances are collectively assessed | for which allowances are collectively assessed | for which allowances are individually assessed | Subtotal | Total | | | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | | | |
| Micro-lending Retail Loans Loans to individual business | 826,913 711,340 | 5,669 2,427 | 54,010 7,359 | 59,679 9,786 | 886,592 721,126 | | | | |
| proprietor | 6,440 | - | _ | - | 6,440 | | | | |
| Loans to related parties | 51,170 | | | | 51,170 | | | | |
| Gross of loans and advances to customers | 1,595,863 | 8,096 | 61,369 | 69,465 | 1,665,328 | | | | |
| Less: Allowances for impairment losses | (24,675) | (7,235) | (16,484) | (23,719) | (48,394) | | | | |
| Net loans and advances to customers | 1,571,188 | 861 | 44,885 | 45,746 | 1,616,934 | | | | |

| At December | 31, | 2011 |
|-------------|-----|------|
|-------------|-----|------|

| | Loans and advances for which allowances are collectively assessed | Impair | Impaired loans and advances | | |
|---------------|----------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|----------|---------|
| | | for which allowances are collectively assessed | for which allowances are individually assessed | Subtotal | Total |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Micro-lending | | | 27,280 | 27,280 | 27,280 |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(e) Analysed by methods for assessing allowances for impairment losses (continued)

| | | At December 31, 2012 | | | | | | |
|---------------------------------------------------------|---------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|------------------|--------------------|--|--|--|
| | Loans and | Impair | Impaired loans and advances | | | | | |
| | advances for which allowances are collectively assessed | for which allowances are collectively assessed | for which allowances are individually assessed | Subtotal | Total | | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | | |
| Micro-lending Retail Loans Loans to individual | 940,947 694,221 | 22,557 11,729 | 18,362 10,710 | 40,919 22,439 | 981,866 716,660 | | | |
| business proprietors Loans to related parties | 342,293 4,323 | | | 454 | 342,747 4,323 | | | |
| Gross of loans and advances to customers | 1,981,784 | 34,740 | 29,072 | 63,812 | 2,045,596 | | | |
| Less: Allowances for impairment losses | (37,241) | (30,798) | (15,958) | (46,756) | (83,997) | | | |
| Net loans and advances to customers | 1,944,543 | 3,942 | 13,114 | 17,056 | 1,961,599 | | | |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(e) Analysed by methods for assessing allowances for impairment losses (continued)

| | At October 31, 2013 | | | | | |
|---------------------------------------------------------------------|---------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|------------------|------------------------|--|
| | Loans and | Impaire | Impaired loans and advances | | | |
| | advances for which allowances are collectively assessed | for which allowances are collectively assessed | for which allowances are individually assessed | Subtotal | Total | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Micro-lending Retail Loans Loans to individual business | 1,739,507 1,679,867 | 25,274 25,022 | 13,960 24,018 | 39,234 49,040 | 1,778,741 1,728,907 | |
| proprietors | 375,030 | 1,007 | 5,016 | 6,023 | 381,053 | |
| Gross loans and advances to customers | 3,794,404 | 51,303 | 42,994 | 94,297 | 3,888,701 | |
| Less: Allowances for impairment losses | (78,793) | (44,277) | (35,610) | (79,887) | (158,680) | |
| Net loans and advances to customers | 3,715,611 | 7,026 | 7,384 | 14,410 | 3,730,021 | |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(f) Movements of allowances for impairment losses

| | At December 31, 2010 | | | | | | |
|----------------------------------------|-------------------------------------------------------------------------------------|---------------------------------------|-----------------------------------------------|-----------------|-----------------|--|--|
| | Allowances for loans and advances which are collectively assessed | | Allowances for impaired loans and advances | | | | |
| | | which are collectively assessed | which are individually assessed | Subtotal | Total | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| As at January 1 Charge for the year | 6,767 | 147 | - | 147 | 6,914 | | |
| (<i>Note 4</i>) Write-offs | 5,213 | 3,532 | 8,345 (727) | 11,877 (727) | 17,090 (727) | | |
| As at December 31 | 11,980 | 3,679 | 7,618 | 11,297 | 23,277 | | |

| | At December 31, 2011 | | | | | | |
|----------------------------------------|-------------------------------------------------------------------------------------|---------------------------------------|---------------------------------------|----------|---------|--|--|
| | Allowances for loans and advances which are collectively assessed | ans Allowances for impaired | | | | | |
| | | which are collectively assessed | which are individually assessed | Subtotal | Total | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| As at January 1 Charge for the year | 11,980 | 3,679 | 7,618 | 11,297 | 23,277 | | |
| (Note 4) | 12,695 | 5,441 | 8,866 | 14,307 | 27,002 | | |
| Write-offs | | (1,885) | | (1,885) | (1,885) | | |
| As at December 31 | 24,675 | 7,235 | 16,484 | 23,719 | 48,394 | | |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(f) Movements of allowances for impairment losses (continued)

The Group (continued)

| | At December 31, 2012 | | | | | | |
|------------------------------------|--------------------------------------------------------------------------------------------------------|---------------------------------------|-----------------------------------------------|----------|---------|--|--|
| | Allowances for loans and advances which are collectively assessed <i>RMB</i> '000 | | Allowances for impaired loans and advances | | | | |
| | | which are collectively assessed | which are individually assessed | Subtotal | Total | | |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| As at January 1 | 24,675 | 7,235 | 16,484 | 23,719 | 48,394 | | |
| Charge/(reversals) for the year | | | | | | | |
| (Note 4) | 12,566 | 27,787 | (526) | 27,261 | 39,827 | | |
| Write-offs | - | (4,233) | - | (4,233) | (4,233) | | |
| Recoveries | | 9 | | 9 | 9 | | |
| As at December 31 | 37,241 | 30,798 | 15,958 | 46,756 | 83,997 | | |

| | | At October 31, 2013 | | | | | | |
|-----------------------|-------------------------------------------------------------------------------------------------------|--------------------------------------------|---------------------------------------|----------|---------|--|--|--|
| | Allowances for loans and advances which are collectively assessed <i>RMB'000</i> | Allowances for impaired loans and advances | | | | | | |
| | | which are collectively assessed | which are individually assessed | Subtotal | Total | | | |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | | |
| As at January 1 | 37,241 | 30,798 | 15,958 | 46,756 | 83,997 | | | |
| Charge for the period | | | | | | | | |
| (Note 4) | 41,552 | 15,585 | 19,652 | 35,237 | 76,789 | | | |
| Write-offs | - | (2,372) | _ | (2,372) | (2,372) | | | |
| Recoveries | | 266 | | 266 | 266 | | | |
| As at October 31 | 78,793 | 44,277 | 35,610 | 79,887 | 158,680 | | | |

16 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(g) Analysed by credit quality

The Group

| | | At December 3 | 31, | At October 31, |
|--------------------------------------------------|----------|---------------|-----------|-------------------|
| - | 2010 | 2011 | 2012 | 2013 |
| - | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Gross balance of loans and advances to customers | | | | |
| Neither past due nor impaired | 886,804 | 1,543,029 | 1,941,589 | 3,705,452 |
| Overdue but not impaired | 12,348 | 52,834 | 40,195 | 88,952 |
| Impaired | 46,509 | 69,465 | 63,812 | 94,297 |
| - | 945,661 | 1,665,328 | 2,045,596 | 3,888,701 |
| Less: allowances for impairment losses | | | | |
| Neither past due nor impaired | (11,687) | (22,738) | (32, 194) | (70,078) |
| Overdue but not impaired | (293) | (1,937) | (5,047) | (8,715) |
| Impaired | (11,297) | (23,719) | (46,756) | (79,887) |
| - | (23,277) | (48,394) | (83,997) | (158,680) |
| Net balance | | | | |
| Neither past due nor impaired | 875,117 | 1,520,291 | 1,909,395 | 3,635,374 |
| Overdue but not impaired | 12,055 | 50,897 | 35,148 | 80,237 |
| Impaired | 35,212 | 45,746 | 17,056 | 14,410 |
| | 922,384 | 1,616,934 | 1,961,599 | 3,730,021 |

The Company

| | | At October 31, | | |
|----------------------------------------------------------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Gross and net balance of loans and advances to customers Neither past due nor | | | | |
| impaired | 32,620 | - | _ | _ |
| Overdue but not impaired | 27,280 | 27,280 | - | - |
| Impaired | | | | |
| | 59,900 | 27,280 | | |

17 AVAILABLE-FOR-SALE FINANCIAL ASSETS

The Group

| | At | At October 31, | | |
|------------------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Unlisted available-for-sale equity instruments | 170,500 | | 10,000 | 9,593 |

At December 31, 2010, 2012 and October 31, 2013, available-for-sale equity instruments were all unlisted securities.

18 INVESTMENTS IN HANHUA GUARANTEE AND OTHER SUBSIDIARIES

The Company

| | At | At October 31, | | |
|----------------------------------|---------|-------------------|---------|-----------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Investment in Hanhua Guarantee | 450,000 | 909,000 | 818,100 | 3,075,592 |
| Investment in other subsidiaries | 30,004 | 30,004 | | 1,172,397 |
| | | | | |

As detailed in Note 1(b), Hanhua Guarantee was established by the Company, Huitai and the Other Shareholders on August 19, 2009. Upon establishment of Hanhua Guarantee and until August 2011, the Company had significant influence over the management of Hanhua Guarantee and accounted for it as an associate on the Company's statement of financial position. As described in Note 1(b), upon establishment 10% equity interest in Hanhua Guarantee was held by Huitai on behalf of the Company and the Other Shareholders based on their respective equity interests in Hanhua Guarantee. In addition, Mr. Tu was given the right to determine all significant matters related to Huitai including Huitai's voting rights in respect of its equity interest in Hanhua Guarantee. Accordingly, Mr. Tu had control while the Company had significant influence over Hanhua Guarantee upon its establishment. On August 26, 2011, the Company and Huitai entered into an agreement pursuant to which the Company and Huitai agreed to act in concert with respect to all significant matters of Hanhua Guarantee. As a result, Hanhua Guarantee became jointly controlled by the Company and Huitai and was accounted for as a joint venture for the purpose of the Company's statement of financial position. In connection with the Reorganisation as further described in Note 1(b), Hanhua Guarantee became a subsidiary of the Company on February 25, 2013.

In accordance with the accounting policies of the Company as disclosed in Note 1(e) and (f), the investment in Hanhua Guarantee is stated at cost less impairment losses in the Company's statement of financial position. Please refer to Note 1(b) for a discussion of the basis of preparation of the Financial Information of the Group on a consolidated basis.

The following list contains the information of the Company's subsidiaries as at October 31, 2013.

| | Place and date | Equit | y interest | held by t | Particulars of registered and paid in | | |
|-----------------------------------------------------------------------------------------------------------|------------------------------------|----------------|----------------|-----------|---------------------------------------------|------------------------------|------------------------|
| | of incorporation/ | At | | | At October 31. | capital as at October 31, | Princinal |
| | establishment | 2010 | 2011 | 2012 | 2013 | | activity |
| | | (Note (ii)) | (Note (ii)) | | | | |
| Sichuan Hanhua Financing Guarantee Co., Ltd. (四川瀚華融資擔保有限公司) (Note (i)), (Note (iii)) | Chengdu May 19, 2005 | 45.00% | 47.24% | 42.52% | 100.00% | 500,000 | Financial guarantee |
| Beijing Hanhua Financing Guarantee Co., Ltd. (北京瀚華融資擔保有限公司) (Note (ii)), (Note (iii)) | Beijing August 11, 2006 | 45.00% | 47.24% | 42.52% | 100.00% | 300,000 | Financial guarantee |
| Liaoning Hanhua Investment Guarantee Co., Ltd. (遼寧瀚華投資擔保有限公司) (Note (ii), (Note (iii)) | Shenyang August 25, 2006 | 45.00% | 47.24% | 42.52% | 100.00% | 300,000 | Financial guarantee |
| Guiyang Hanhua Investment Guarantee Co., Ltd. (貴陽瀚華投資擔保有限公司) (Note (i)), (Note (iv)) | Guiyang September 7, 2006 | 100.00% | 100.00% | N/A | N/A | - | Financial guarantee |
| Chongqing Hanhua Assets Management Co., Ltd. (重慶瀚華資產管理有限公司) (Note (i)), (Note (iii)) | Chongqing May 29, 2007 | 45.00% | 47.24% | 42.52% | 100.00% | 100,000 | Assets management |
| Chongqing Yuzhong Hanhua Micro-credit Co., Ltd. (重慶市渝中區瀚華小額貸款有限 責任公司) (Note (i)), (Note (v)) | Chongqing September 25, 2008 | 13.50% | 18.90% | 27.64% | 56.00% | 500,000 | SME lending |
| Sichuan Hanhua Micro-credit Co., Ltd. (四川瀚華小額貸款有限公司) (Note (i)), (Note (vi)) | Chengdu May 19, 2009 | 21.60% | 40.95% | 36.85% | 95.00% | 400,000 | SME lending |
| Hanhua Guarantee (瀚華擔保股份有限公司) (Note (i)) | Chongqing August 19, 2009 | 45.00% | 47.24% | 42.52% | 100.00% | 3,000,000 | Financial guarantee |
| Sichuan Small & Medium-sized Assets Management Co., Ltd. (四川中微資產管理有限公司) (Note (i)), (Note (iii)) | Chengdu October 21, 2010 | 45.00% | 47.24% | 42.52% | 100.00% | 200,000 | Assets management |

18 INVESTMENTS IN HANHUA GUARANTEE AND OTHER SUBSIDIARIES (CONTINUED)

| | Place and date | | | | | Particulars of registered and paid in | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------|-----------------|--------|---------|---------------------------------------------|--------------------------------------------------------|--|-----------|
| | of incorporation/ | At I | At December 31, | | | | At October 31. | | Principal |
| | establishment | 2010 | 2011 | 2012 | 2013 | | activity | | |
| | | (Note (ii)) | (Note (ii)) | | | | | | |
| Tianjin Hanhua Micro-credit Co., Ltd. (天津瀚華小額貸款有限公司) (Note (i)), (Note (iii)) | Tianjin June 29, 2011 | - | 47.24% | 42.52% | 100.00% | 100,000 | SME lending | | |
| Shenyang Financial and Commercial Development District Hanhua Technology Small Loan Company (瀋陽金融商貿開發 區瀚華科技小額貸款有限公司) (Note (ii)), (Note (vii)) | Shenyang September 30, 2011 | - | 23.15% | 31.68% | 100.00% | 300,000 | SME lending | | |
| Tianjin Small & Medium-sized International Factoring Co., Ltd. (天津中微國際保理有限公司) (Note (ii)), (Note (iii)) | Tianjin November 11, 2011 | - | 47.24% | 42.52% | 100.00% | 10,000 | Investment consulting | | |
| Nanning Hanhua Micro-credit Co., Ltd. (南寧市瀚華小額貸款有限公司) (Note (i)), (Note (iii)) | Nanning December 8, 2011 | - | 47.24% | 42.52% | 100.00% | 150,000 | SME lending | | |
| Beijing Hanhua Credit Management Co., Ltd. (北京瀚華信用管理有限公司) (Note (i)), (Note (iii)) | Beijing March 15, 2012 | - | - | 42.52% | 100.00% | 5,000 | Investment consulting | | |
| Chongqing Huiwei Investment Co., Ltd. (重慶惠微投資有限公司) (Note (i)) | Chongqing January 7, 2013 | - | - | - | 100.00% | 3,000 | Investment consulting | | |
| Changchun Hanhua Micro-credit Co., Ltd. (長春市瀚華小額貸款有限公司) (Note (i)) | Changchun January 25, 2013 | - | - | - | 60.00% | 150,000 | SME lending | | |
| Xi'an Hanhua Micro-credit Co., Ltd. (西安市瀚華小額貸款有限公司) (Note (i)) | Xi'an September 12, 2013 | - | - | - | 65.00% | 400,000 | SME lending | | |
| Beijing Hanhua Network Technology Co., Ltd. (北京瀚華網絡科技有限公司) (Note (i)) | Beijing October 11, 2013 | _ | - | _ | 100.00% | 10,000 | Technical consulting and technical service | | |

All of the above subsidiaries are incorporated and operated in the PRC.

Notes:

- (i) The English translation of the names of these companies is for reference only. The official names of these companies are in Chinese.
- (ii) It included the equity interests in the subsidiaries directly and indirectly held by Huitai on behalf of the Company. (See Note 1(b))
- (iii) These entities were wholly owned subsidiaries of Hanhua Guarantee or Hanhua Guarantee's subsidiary since its establishment and before the Reorganisation.
- (iv) Guiyang Hanhua Investment Guarantee Co., Ltd ("Guiyang Hanhua"), which was a wholly-owned subsidiary in the years ended 31 December 2010 and 2011, was liquidated on July 11, 2012.
- (v) Pursuant to the Articles of Association of Chongqing Yuzhong Hanhua Micro-credit Co., Ltd. ("Chongqing Yuzhong"), Hanhua Guarantee and Sichuan Small & Medium-sized Assets Management Co., Ltd. had 60% voting right of the Board of Directors of Chongqing Yuzhong as at December 31, 2010, 2011 and 2012 respectively.
- (vi) Pursuant to the Articles of Association of Sichuan Hanhua Micro-credit Co., Ltd. ("Sichuan Hanhua Micro-credit"), Hanhua Guarantee, Sichuan Hanhua Financing Guarantee Co., Ltd. and Chongqing Hanhua Assets Management Co., Ltd. had 57.14% voting right of the Board of Directors of Sichuan Hanhua Micro-credit as at December 31, 2010, 2011 and 2012 respectively.
- (vii) Pursuant to the Articles of Association of Shenyang Financial and Commercial Development District Hanhua Technology Small Loan Company ("Shenyang Hanhua Small Loan"), Hanhua Guarantee, Liaoning Hanhua Investment Guarantee Co., Ltd. and Sichuan Small & Medium-sized Assets Management Co., Ltd. had 100.0% voting right of the Board of Directors of Shenyang Hanhua Small Loan since its inception in 2011 and before the Reorganisation.

19 FIXED ASSETS

| | Buildings held for own use | Motor vehicles | Office and other equipments | Leasehold improvements | Construction in process | Total fixed assets |
|--------------------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|-----------------------------------|---------------------------|----------------------------|-------------------------------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Cost: At January 1, 2010 Additions Disposals | 41,438 | 4,119 7,029 (511) | 5,166 2,792 | 4,271 3,252 | | 13,556 54,765 (511) |
| At December 31, 2010 and January 1, 2011 Additions Disposals | 41,438 | 10,637 7,237 (282) | 7,958 6,774 (241) | 7,523 10,964 | 254 | 67,810 24,975 (523) |
| At December 31, 2011 and January 1, 2012 Additions Disposals | 41,438 | 17,592 3,768 (1,413) | 14,491 6,218 (45) | 18,487 11,141 | 254 265 | 92,262 21,392 (1,458) |
| At December 31, 2012 and January 1, 2013 Additions Disposals | 41,438 212,811 | 19,947 3,365 (1,130) | 20,664 4,686 (269) | 29,628 5,893 | 519 5,695 | 112,196 232,450 (1,399) |
| At October 31, 2013 | 254,249 | 22,182 | 25,081 | 35,521 | 6,214 | 343,247 |
| Accumulated depreciation: At January 1, 2010 Charge for the year Written back on disposals | - - - | (1,824) (1,255) 385 | (1,032) (1,261) – | . , | - - - | (3,225) (4,130) 385 |
| At December 31, 2010 and January 1, 2011 Charge for the year Written back on disposals | (1,202) | (2,694) (2,594) 268 | (2,293) (2,036) 153 | , | | (6,970) (10,597) 421 |
| At December 31, 2011 and January 1, 2012 Charge for the year Written back on disposals | (1,202) (1,202) | (5,020) (3,476) 1,160 | (4,176) (3,259) 23 | , | | (17,146) (14,789) 1,183 |
| At December 31, 2012 and January 1, 2013 Charge for the period Written back on disposals | (2,404) (1,583) | (7,336) (3,397) <u>621</u> | (7,412) (3,582) 153 | | - - - | (30,752) (16,018) 774 |
| At October 31, 2013 | (3,987) | (10,112) | (10,841) | (21,056) | | (45,996) |
| Net book value: At December 31, 2010 | 41,438 | 7,943 | 5,665 | 5,540 | 254 | 60,840 |
| At December 31, 2011 | 40,236 | 12,572 | 10,315 | 11,739 | 254 | 75,116 |
| At December 31, 2012 | 39,034 | 12,611 | 13,252 | 16,028 | 519 | 81,444 |
| At October 31, 2013 | 250,262 | 12,070 | 14,240 | 14,465 | 6,214 | 297,251 |

19 FIXED ASSETS (CONTINUED)

| | Motor vehicles | Office and other equipments | Construction in process | Total fixed assets |
|----------------------------------------------|-------------------|-----------------------------------|----------------------------|-----------------------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Cost: | | | | |
| At January 1, 2010 | 852 | 33 | _ | 885 |
| Additions | 425 | 4 | | 429 |
| At December 31, 2010 and | | | | |
| January 1, 2011 | 1,277 | 37 | - | 1,314 |
| Additions | | 25 | | 25 |
| At December 31, 2011, January 1, 2012 and | | | | |
| December 31, 2012, January 1, 2013 | 1,277 | 62 | | 1,339 |
| Additions | | | 394 | 394 |
| | | | | |
| At October 31, 2013 | 1,277 | 62 | 394 | 1,733 |
| Accumulated depreciation: | | | | |
| At January 1, 2010 | (692) | (18) | _ | (710) |
| Charge for the year | (138) | (5) | | (143) |
| At December 31, 2010 and | | | | |
| January 1, 2011 | (830) | (23) | - | (853) |
| Charge for the year | (128) | (7) | | (135) |
| At December 31, 2011 and | | | | |
| January 1, 2012 | (958) | (30) | - | (988) |
| Charge for the year | (80) | (8) | | (88) |
| At December 31, 2012 and | | | | |
| January 1, 2013 | (1,038) | (38) | _ | (1,076) |
| Charge for the period | (68) | (6) | | (74) |
| At October 31, 2013 | (1,106) | (44) | | (1,150) |
| Net book value: | | | | |
| At December 31, 2010 | 447 | 14 | _ | 461 |
| At December 31, 2011 | 319 | 32 | | 351 |
| | | | | |
| At December 31, 2012 | 239 | 24 | | 263 |
| At October 31, 2013 | 171 | 18 | 394 | 583 |

20 INTANGIBLE ASSETS

The Group

All intangible assets of the Group are software during Relevant Periods.

| | At | At October 31, | | |
|-------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Cost | | | | |
| At the beginning of the year/period | 617 | 953 | 1,444 | 1,450 |
| Additions | 336 | 491 | 6 | 3,136 |
| At the end of the year/period | 953 | 1,444 | 1,450 | 4,586 |
| Less: Accumulated amortisation | | | | |
| At the beginning of the year/period | (211) | (375) | (553) | (819) |
| Charge for the year/period | (164) | (178) | (266) | (364) |
| At the end of the year/period | (375) | (553) | (819) | (1,183) |
| Net book value | | | | |
| At the end of the year/period | 578 | 891 | 631 | 3,403 |
| At the beginning of the year/period | 406 | 578 | 891 | 631 |

| | At | At October 31, | | |
|-------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Cost | | | | |
| At the beginning of the year/period | _ | _ | _ | _ |
| Additions | | | | 1,536 |
| At the end of the year/period | | | | 1,536 |
| Less: Accumulated amortisation | | | | |
| At the beginning of the year/period | - | _ | - | _ |
| Charge for the year/period | | | | (35) |
| At the end of the year/period | | | | (35) |
| Net book value | | | | |
| At the end of the year/period | _ | _ | _ | 1,501 |
| At the beginning of the year/period | | _ | | _ |

21 INTEREST-BEARING BORROWINGS

The Group's interest-bearing borrowings are analysed as follows:

The Group

| | At | December 31, | | At October 31, |
|---------------------------------------------------------------------------------------------|---------|--------------|---------|-------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Bank loans (Note (i)) | | | | |
| Guaranteed by third parties Secured by properties of the Group | - | 85,000 | 312,500 | 360,000 |
| (Note (ii)) | _ | _ | _ | 97,000 |
| – Unsecured | 150,000 | 115,000 | 168,500 | 133,090 |
| | 150,000 | 200,000 | 481,000 | 590,090 |
| Loans from related parties (Note (iii)) | | | | |
| – Unsecured Other loans (<i>Note</i> (<i>iv</i>)) | 130,000 | 505,362 | 324,600 | 20,000 |
| – Unsecured | | 30,000 | 74,950 | 92,500 |
| | 280,000 | 735,362 | 880,550 | 702,590 |

The Company

| | A | At October 31, | | |
|---------------------------------------------------------|---------|-------------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Loans from related parties (Note (iii)) | | | | |
| – Unsecured | 130,000 | 505,362 | 287,400 | - |
| Other loans (<i>Note</i> (<i>iv</i>)) – Unsecured | | 30,000 | 74,950 | |
| - Oliseculeu | | | 74,930 | |
| | 130,000 | 535,362 | 362,350 | |

Details of the repayment schedule of the Group's interest-bearing borrowings are set out in Note 29(c).

Notes:

- (i) All of the Group's bank loans are subject to the fulfilment of covenants commonly found in lending arrangements with financial institutions. If the Group was to breach the covenants, the loans would become payable on demand. The Group regularly monitors its compliance with these covenants. Further details of the Group's management of liquidity risk are set out in Note 29(c). At December 31, 2010, 2011, 2012 and October 31, 2013, none of covenants relating to the bank loans had been breached.
- (ii) The bank loans are secured by the Group's buildings held for own use. The aggregate carrying value of the secured properties amounted to RMB212.8 million as at October 31, 2013.
- (iii) Loans from related parties bear interest at a range from 6% to 15% per annum, are unsecured and are repayable before March 15, 2014. Part of the loan, with an amount of RMB266.5 million, was converted into the registered capital of the Company on February 3, 2013.
- (iv) Other loans bear interest at a range from 6% to 15% per annum, are unsecured and are repayable before May 30, 2015.

22 FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENT

The Group

| At December 31, | | | At October 31 | |
|-----------------|-----------------|-----------------------------------------------------|----------------------------------------------------------------------------------|--|
| 2010 | 2011 | 2012 | 2013 | |
| RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| | | | | |
| 81,500 | 51,352 | 222,304 | 465,985 | |
| | 2010 RMB'000 | 2010 2011 RMB'000 RMB'000 | 2010 2011 2012 RMB'000 RMB'000 RMB'000 | |

Details of the carrying values of underlying assets of financial assets under repurchased agreement are set out in Note 16(a).

23 LIABILITIES FROM GUARANTEES

The Group

| At | At December 31, | | | |
|---------|------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 2010 | 2011 | 2012 | 2013 | |
| RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| 144,619 | 259,646 | 346,535 | 407,802 | |
| 104,600 | 228,546 | 280,215 | 383,171 | |
| 249,219 | 488,192 | 626,750 | 790,973 | |
| | 2010 <i>RMB</i> '000 144,619 104,600 | 2010 2011 RMB'000 RMB'000 144,619 259,646 104,600 228,546 | 2010 2011 2012 RMB'000 RMB'000 RMB'000 144,619 259,646 346,535 104,600 228,546 280,215 | |

The Company

| | At | At December 31, | | | |
|----------------------------------------------------|---------|-----------------|---------|---------|--|
| | 2010 | 2011 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Deferred income Provisions for guarantee losses | - | - | 4,039 | 723 | |
| (Note 23(a)) | 2,632 | 278 | 127 | 127 | |
| | 2,632 | 278 | 4,166 | 850 | |

(a) **Provisions for guarantee losses**

| | At | At October 31, | | |
|-------------------------------|----------|----------------|----------|-----------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| At the beginning of the | | | | |
| year/period | 27,000 | 104,600 | 228,546 | 280,215 |
| Charge for the year/period | 97,679 | 141,903 | 142,063 | 250,532 |
| Transfers out | (20,079) | (17,957) | (90,394) | (147,576) |
| At the end of the year/period | 104,600 | 228,546 | 280,215 | 383,171 |

23 LIABILITIES FROM GUARANTEES (CONTINUED)

(a) **Provisions for guarantee losses (continued)**

The Company

| | At | At October 31, | | |
|---------------------------------------------------------------------------------------|-----------------------------|----------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| At the beginning of the year/period Charge for the year/period Transfers out | 13,211 1,500 (12,079) | 2,632 | 278 | 127 |
| At the end of the year/period | 2,632 | 278 | 127 | 127 |

24 CUSTOMER PLEDGED DEPOSITS AND ACCRUALS AND OTHER PAYABLES

(a) Customer pledged deposits

Customer pledged deposits refer to deposits received from customers as collateral security of the credit guarantee issued by the Group. These deposits are interest-free, and will be returned to customers after the guarantee contracts expire.

(b) Accruals and other payables

The Group

| | At | At October 31, | | |
|-----------------------------------|---------|----------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Accrued staff cost | | | | |
| - Salaries, wages, bonuses and | | | | |
| other benefits | 15,635 | 24,968 | 30,518 | 53,914 |
| - Contribution to retirement | | | | |
| scheme | 72 | 8 | 51 | 49 |
| Interest payables | 2,632 | 19,428 | 7,695 | 8,937 |
| Other payables | 5,757 | 5,312 | 4,986 | 16,851 |
| Financial liabilities measured at | | | | |
| amortised cost | 24,096 | 49,716 | 43,250 | 79,751 |
| Business tax and other surcharges | | | | |
| payable | 3,817 | 6,020 | 9,216 | 13,741 |
| Receipts in advance | 41,069 | 95,820 | 117,079 | 172,005 |
| Total | 68,982 | 151,556 | 169,545 | 265,497 |
| | | | | |

| | At | At October 31, | | |
|--------------------------------------------------------------------------------|------------------------|-------------------------|-----------|----------------------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Interest payables Amount due to subsidiaries Other accruals and payables | 2,265 30,969 922 | 18,997 32,894 756 | 6,197 | 5,888 238,700 10,809 |
| Total | 34,156 | 52,647 | 7,648 | 255,397 |

25 EQUITY SETTLED SHARE-BASED TRANSACTIONS

As described in Note 1(b), Huitai was established as the Group's vehicle for implementing a share-based incentive scheme (the "Share Incentive Scheme") to provide share incentive to the senior management of the Group. On June 20, 2013 (the "Grant Date"), details of the Share Incentive Scheme were finalised under which 15 directors, supervisors and senior management of the Company (the "Grantees") were granted entitlement to shares of the Company through their equity interests in Huitai (the "share awards") at a discounted price. The share awards would vest in installments on a monthly basis over the 8-year service period from January 1, 2013 to December 31, 2020. When a Grantee terminates his/her employment with the Group, any unvested portion of benefits will be reallocated to the remaining Grantees in proportion to their then respective interests in Huitai.

Huitai held 7.88% of the equity interests of the Company on the Grant Date for the purpose of the Share Incentive Scheme and did not carry out any other business.

(a) The terms and conditions of the grants are as follows:

| | Number of instruments | Vesting conditions |
|--------------------------------------------------------------------|-----------------------|-------------------------------------------------------------|
| Awards granted to directors and supervisors: – on June 20, 2013 | 193,918,615 | Every month from January 1, 2013 to December 31, 2020 |
| Awards granted to employees: – on June 20, 2013 | 76,351,233 | Every month from January 1, 2013 to December 31, 2020 |
| Total share awards granted | 270,269,848 | |

(b) The number and weighted average exercise prices of share awards are as follows:

| | Ten months ended <i>Weighted average</i> | October 31, 2013 |
|--------------------------------------------------------------------------------------------------------|----------------------------------------------------|------------------|
| | exercise price (RMB) | Number of shares |
| Outstanding at the beginning of the period Granted during the period Exercised during the period | 0.42 | 270,269,848 |
| Outstanding at the end of the period | 0.42 | 270,269,848 |
| Exercisable at the end of the period | 0.42 | 28,153,109 |

(c) Fair value of share awards and assumptions

The fair value of services received in return for share awards granted is measured by reference to the fair value of share awards granted. The Company accounts for the Share Incentives Scheme on the basis of the pool of shares granted rather than treating the individual Grantee as the unit of account. The fair value of the total pool of shares is measured at the Grant Date with the non-vesting condition effectively ignored for valuation purposes. Subsequent forfeitures and reallocations would have no effect on the accounting treatment and the measurement of share awards granted to management. The estimate of the fair value of the share awards granted is measured based on a Cox-Ross-Rubinstein Binomial Pricing model. The contractual life of the share awards is used as an input into this model.

25 EQUITY SETTLED SHARE-BASED TRANSACTIONS (CONTINUED)

Fair value of share awards and assumptions (continued) (c)

| Fair value of share awards and assumptions | Share awards granted on June 20, 2013 |
|-----------------------------------------------------------------------------|---------------------------------------------|
| Fair value at measurement date (RMB) | 1.77 |
| Share price (RMB) | 2.26 |
| Exercise price (RMB) | 0.53 |
| Expected volatility (expressed as weighted average volatility used in the | |
| modelling under Cox-Ross-Rubinstein Binomial Pricing model) | 64.3% |
| Option life (expressed as weighted average life used in the modelling under | |
| Cox-Ross-Rubinstein Binomial Pricing model) | 7.53 years 1.3% |
| Expected dividend yield | 1.3% |
| Risk-free interest rate (based on Exchange Fund Notes) | 1.45% |

The expected volatility is based on the historic volatility (calculated based on the weighted average remaining life of the share awards), adjusted for any expected changes to future volatility based on publicly available information. Expected dividends are based on historical dividends. Changes in the subjective input assumptions could materially affect the fair value estimate.

Share awards were granted under a service condition. This condition has not been taken into account in the grant date fair value measurement of the services received. There were no market conditions associated with the share awards grants.

INCOME TAX IN THE STATEMENTS OF FINANCIAL POSITION 26

Movements in current taxation in the consolidated statement of financial position are as follows: (a)

The Group

| | At | At October 31, | | |
|---------------------------------------------------------------------------------------------------------------------------------------------|----------|----------------|-----------|-----------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Balance of income tax payable at the beginning of the year/period Provision for income tax on the estimated taxable profit for the | 7,242 | 33,701 | 116,131 | 113,816 |
| year/period (<i>Note</i> $6(a)$) | 55,493 | 151,345 | 167,706 | 168,694 |
| Income tax paid during the year/period | (29,034) | (68,915) | (170,021) | (187,557) |
| Balance of income tax payable at the end of the year/period | 33,701 | 116,131 | 113,816 | 94,953 |

| | At | At October 31, | | |
|---------------------------------------------------------------------------------------------------------------------------------------------|---------|----------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Balance of income tax payable at the beginning of the year/period Provision for income tax on the estimated taxable profit for the | 2,625 | 4,820 | _ | - |
| year/period | 5,224 | _ | _ | - |
| Income tax paid during the year/period | (3,029) | (4,820) | | |
| Balance of income tax payable at the end of the year/period | 4,820 | _ | _ | |

26 INCOME TAX IN THE STATEMENTS OF FINANCIAL POSITION (CONTINUED)

(b) Deferred tax assets and liabilities recognised:

The Group

The components of deferred tax assets/(liabilities) recognised in the consolidated statements of financial position and the movements during the Relevant Periods are as follows:

| | | Def | erred tax assets | | | Deferred tax Liabilities | | | |
|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------|------------------|------------------------------------------------------------------------------------------|---------------------|----------------------------------------------------------------------------------------------|---------------------------------|-------------------------------|------------------------------|
| Deferred tax arising from: | Provisions for impairment losses RMB'000 | Accrued staff cost RMB'000 | accruals | Fair value adjustments on available- for-sale financial assets PMB'000 | Total RMB'000 | Fair value adjustments on available- for-sale financial assets <i>RMB'000</i> | Government grants RMB'000 | Total | Net |
| | NMD 000 | KMD 000 | Kind 000 | KMD 000 | KIMD 000 | NMD 000 | NMD 000 | KIMD 000 | |
| At January 1, 2010 Recognised/(credited) to the consolidated income statements (<i>Note 6(a)</i>) Charged to reserves | 708 5,941 | 976 1,859 | | - - | 3,746 36,778 | (7,425) | (1,126) | (7,425) (1,126) (2,775) | (3,679) 35,652 (2,775) |
| At December 31, 2010 and at January 1, 2011 Recognised to the consolidated income statements | 6,649 | 2,835 | 31,040 | - | 40,524 | (10,200) | (1,126) | (11,326) | 29,198 |
| (Note 6(a)) | 4,188 | 1,669 | 45,161 | - | 51,018 | - | 330 | 330 | 51,348 |
| Charged to reserves | | | | | | 10,200 | | 10,200 | 10,200 |
| At December 31, 2011 and at January 1, 2012 Recognised/(credited) to the consolidated | 10,837 | 4,504 | 76,201 | _ | 91,542 | - | (796) | (796) | 90,746 |
| income statements (Note 6(a)) | 14,914 | 1,036 | 36,197 | _ | 52,147 | - | (557) | (557) | 51,590 |
| At December 31, 2012 and at January 1, 2013 | 25,751 | 5,540 | 112,398 | | 143,689 | | (1,353) | (1,353) | 142,336 |
| Recognised to the consolidated income statements (<i>Note</i> 6(<i>a</i>)) Charged to reserves | 15,383 | 3,483 | 53,576 | 102 | 72,442 | - | 558 | 558 | 73,000 102 |
| At October 31, 2013 | 41,134 | 9,023 | 165,974 | 102 | 216,233 | | (795) | (795) | 215,438 |
| | | | | | | | | | |

The Company

There were no significant deferred tax assets and liabilities at December 31, 2010, 2011, 2012 and October 31, 2013.

26 INCOME TAX IN THE STATEMENTS OF FINANCIAL POSITION (CONTINUED)

(c) Deferred tax assets not recognised

In accordance with the accounting policy set out in Note 1(0), the Group and the Company has not recognised deferred tax assets in respect of cumulative tax losses of nil, RMB23.0 million, RMB25.4 million and RMB165.1 million at December 31, 2010, 2011, 2012 and October 31, 2013, respectively, as it is not probable that future taxable profits against which the losses can be utilised will be available in the relevant tax jurisdiction and entity. The tax losses will expire in five years since initial occurrence under current tax legislation.

27 CAPITAL, RESERVES AND DIVIDENDS

(a) Movement in components of equity

The reconciliation between the opening and closing of each component of the Group's consolidated equity is set out in the consolidated statements of changes in equity. Details of the changes in the Company's individual components of equity between the beginning and the end of the year/period are set out below:

| | Paid-in capital | Capital reserve | Surplus reserve | General reserve | Retained earnings | Total |
|-------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--------------------------------|-------------------|
| | <i>RMB'000</i> Note 27(c) | <i>RMB'000</i> Note 27(d)(ii) | <i>RMB'000</i> Note 27(d)(iii) | <i>RMB'000</i> Note 27(d)(iv) | RMB'000 | RMB'000 |
| Balance at January 1, 2010 | 250,000 | 22,275 | 7,320 | 7,320 | 51,668 | 338,583 |
| Changes in equity for 2010: | | | | | | |
| Profit for the year Other comprehensive income | | (22,275) | - | | 6,405 | 6,405 (22,275) |
| Total comprehensive income | | (22,275) | | | 6,405 | (15,870) |
| Capital injection Appropriation to surplus reserve Appropriation to general reserve | 50,000 | - - - | 3,892 | 3,892 | (3,892) (3,892) | 50,000 |
| Balance at December 31, 2010 | 300,000 | | 11,212 | 11,212 | 50,289 | 372,713 |
| Balance at January 1, 2011 | 300,000 | | 11,212 | 11,212 | 50,289 | 372,713 |
| Changes in equity for 2011: | | | | | | |
| Profit for the year and total comprehensive income Appropriation to surplus reserve Appropriation to general reserve | - - | - - - | 20,576 | 20,576 | 24,819 (20,576) (20,576) | 24,819 |
| Balance at December 31, 2011 | 300,000 | | 31,788 | 31,788 | 33,956 | 397,532 |
| Balance at January 1, 2012 | 300,000 | | 31,788 | 31,788 | 33,956 | 397,532 |
| Changes in equity for 2012: | | | | | | |
| Profit for the year and total comprehensive income Appropriation to surplus reserve Appropriation to general reserve | | - - | 18,334 | 18,334 | 78,828 (18,334) (18,334) | 78,828 |
| Balance at December 31, 2012 | 300,000 | | 50,122 | 50,122 | 76,116 | 476,360 |

27 CAPITAL, RESERVES AND DIVIDENDS (CONTINUED)

(a) Movement in components of equity (continued)

The Company (continued)

| | Paid-in capital | Capital/ share premium | Capital reserve | Surplus | General | Retained earnings | Total |
|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|------------------------------|-----------------------------|-----------|
| | <i>RMB'000</i> Note 27(c) | <i>RMB'000</i> Note 27(d)(i) | <i>RMB'000</i> Note 27(d)(ii) | RMB'000 Note 27(d)(iii) | RMB'000 Note 27(d)(iv) | RMB'000 | RMB'000 |
| Balance at January 1, 2013 | 300,000 | - | - | 50,122 | 50,122 | 76,116 | 476,360 |
| Changes in equity for the ten months ended October 31, 2013: Loss for the period and total comprehensive income | _ | _ | _ | _ | _ | (52,013) | (52,013) |
| Capital injection | 2,211,608 | 1,480,163 | _ | _ | _ | - | 3,691,771 |
| Equity-settled share-based payment Share capital increased by | | - | 117,258 | _ | _ | _ | 117,258 |
| retained earnings transfer Conversion into joint stock | 125,549 | - | - | - | - | (125,549) | - |
| company | 792,843 | (657,201) | | (50,122) | (50,122) | (35,398) | |
| Balance at October 31, 2013 | 3,430,000 | 822,962 | 117,258 | | | (136,844) | 4,233,376 |
| Unaudited Balance at January 1, 2012 | 300,000 | | | 31,788 | 31,788 | 33,956 | 397,532 |
| Changes in equity for the ten months ended October 31, 2012 : Profit for the period and total comprehensive income | <u> </u> | | . <u> </u> | | <u> </u> | 75,582 | 75,582 |
| Balance at October 31, 2012 | 300,000 | | _ | 31,788 | 31,788 | 109,538 | 473,114 |

(b) Dividends

The Company has not distributed any dividend to the equity holders/shareholders during the Relevant Periods.

(c) Paid-in/share capital

The paid-in/share capital of the Group as at January 1, 2010, December 31, 2010, 2011, 2012 and October 31, 2013 represented the paid-in/share capital of the Company.

27 CAPITAL, RESERVES AND DIVIDENDS (CONTINUED)

(d) Nature and purpose of reserves

(i) Capital/share premium

The capital/share premium represents the difference between the paid-in capital/par value of the shares of the Company and capital injection/proceeds received from the issuance of the shares of the Company.

(ii) Capital reserve

The capital reserve mainly comprises the following:

- the cumulative net change in the fair value of available-for-sale financial assets held at the end of the reporting period and is dealt with in accordance with the accounting policies in Note 1(j)(i);
- the portion of the grant date fair value of unexercised share options granted to employees of the Company that has been recognised in accordance with the accounting policy adopted for share-based payments in Note 1(t).
- (iii) Surplus reserve

The surplus reserve represents statutory surplus reserve fund. The Company is required to appropriate 10% of its net profit as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the Ministry of Finance of the PRC after making good prior year's accumulated loss, to the statutory surplus reserve fund until the reserve fund balance reaches 50% of its registered capital.

(iv) General reserve

Pursuant to relevant regulations, the Company and its subsidiaries are required to set aside a general reserve through appropriations of profit after tax according to 10% of its net profit as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the Ministry of Finance of the PRC after making good prior year's accumulated loss to cover potential losses against their assets.

(e) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for equity holders/shareholders and benefits for other stakeholders, by pricing products and services commensurate with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher equity holder/shareholders returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

There were no changes in the Group's approach to capital management during the Relevant Periods.

Particularly for guarantee and credit loan operation, the Group monitors regularly the residual balance of outstanding guarantees or/and credit loans for single customers and multiples of the total outstanding guarantees or/and credit loans in relation to paid-in/share capital of companies in the Group engaging guarantee or/and credit loan business respectively, so as to keep the capital risk within an acceptable limit. The decision to manage the paid-in/share capital of companies in the Group to meet the needs of developing guarantee or/and credit loans business rests with the directors.

28 SEGMENT REPORTING

The Group manages its business by business lines. Consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group defines reporting segments based on the following operating segments:

Guarantee business

This segment represents the provision of a range of guarantee and related consulting services to customers. These guarantee services include financing guarantee, performance guarantee and litigation guarantee. The consulting services include the provision of debt financing, internal control and risk management related consulting services to the guarantee customers.

SME lending

This segment represents the provision of a range of loan and services to the small and medium sized and micro enterprises ("SME enterprises") or the owners of SME enterprises.

Others

This segment represents the aggregation of other non-significant business lines and the operational results of the headquarters.

(a) Segment results, assets and liabilities

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

Segment assets include all tangible, intangible assets and current assets with the exception of deferred tax assets. Segment liabilities include all liabilities managed directly by the segments.

Revenue and expenses are allocated to the reportable segments with reference to revenue generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purpose of resource allocation and assessment of segment performance for the Relevant Periods is set out below:

| | Year ended December 31, 2010 | | | | |
|--------------------------------------|------------------------------|----------------|---------|-----------|--|
| - | Guarantee business | SME lending | Others | Total | |
| - | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Net guarantee and consulting fee | | | | | |
| income | 123,195 | - | - | 123,195 | |
| Net interest and handling fee income | 1,511 | 197,216 | | 198,727 | |
| Reportable segment revenue | 124,706 | 197,216 | _ | 321,922 | |
| Other net revenue | 7,262 | 168 | 476 | 7,906 | |
| Investment income | _ | _ | 6,680 | 6,680 | |
| Provisions for guarantee losses | (77,600) | - | - | (77,600) | |
| Impairment losses | (8,000) | (17,090) | - | (25,090) | |
| Administrative expenses | (68,891) | (51,516) | (3,607) | (124,014) | |
| Reportable segment profit before | | | | | |
| taxation | (22,523) | 128,778 | 3,549 | 109,804 | |

28 SEGMENT REPORTING (CONTINUED)

(a) Segment results, assets and liabilities (continued)

| | | At December 31, 2010 | | | | |
|---------------------------------------|------------------------|----------------------|---------|------------------------|--|--|
| | Guarantee business | SME lending | Others | Total | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| Segment assets Segment liabilities | 1,503,178 1,121,138 | 943,341 272,769 | 170,500 | 2,617,019 1,393,907 | | |

| | Year ended December 31, 2011 | | | |
|--------------------------------------|------------------------------|----------------|----------|-----------|
| | Guarantee business | SME lending | Others | Total |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Net guarantee and consulting fee | | | | |
| income | 452,657 | - | - | 452,657 |
| Net interest and handling fee income | 14,554 | 403,083 | | 417,637 |
| Reportable segment revenue | 467,211 | 403,083 | _ | 870,294 |
| Other net revenue | 31,011 | 264 | 180 | 31,455 |
| Investment income | _ | - | 91,307 | 91,307 |
| Provisions for guarantee losses | (123,946) | - | _ | (123,946) |
| Impairment losses | (16,529) | (27,002) | _ | (43,531) |
| Administrative expenses | (133,598) | (113,368) | (2,426) | (249,392) |
| Reportable segment profit before | | | | |
| taxation | 224,149 | 262,977 | 89,061 | 576,187 |
| | | At December | 31, 2011 | |

| | Guarantee business | SME lending | Others | Total |
|---------------------------------------|------------------------|----------------------|---------|------------------------|
| | RMB'000 | | RMB'000 | RMB'000 |
| Segment assets Segment liabilities | 2,840,890 2,272,253 | 1,685,538 340,391 | - | 4,526,428 2,612,644 |

| Year ended December 31, 2012 | | | | |
|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Guarantee business | SME lending | Others | Total | |
| RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| 784.476 | _ | _ | 784,476 | |
| , | | | , | |
| 23,295 | 335,481 | | 358,776 | |
| 807,771 | 335,481 | _ | 1,143,252 | |
| 26,267 | 1,312 | 1,239 | 28,818 | |
| (51,669) | - | - | (51,669) | |
| (90,241) | (39,827) | - | (130,068) | |
| (225,646) | (127,182) | (3,542) | (356,370) | |
| | | | | |
| 466,482 | 169,784 | (2,303) | 633,963 | |
| | Guarantee business RMB'000 784,476 23,295 807,771 26,267 (51,669) (90,241) (225,646) | Guarantee business SME lending RMB'000 RMB'000 784,476 - 23,295 335,481 807,771 335,481 26,267 1,312 (51,669) - (90,241) (39,827) (225,646) (127,182) | Guarantee business SME lending Others RMB'000 RMB'000 RMB'000 784,476 - - 23,295 335,481 - 26,267 1,312 1,239 (51,669) - - (90,241) (39,827) - (225,646) (127,182) (3,542) | |

28 SEGMENT REPORTING (CONTINUED)

(a) Segment results, assets and liabilities (continued)

| | At December 31, 2012 | | | | |
|---------------------------------------|------------------------|----------------------|---------|------------------------|--|
| | Guarantee business | SME lending | Others | Total | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Segment assets Segment liabilities | 2,785,361 1,581,976 | 2,030,236 877,918 | 10,000 | 4,825,597 2,459,894 | |

| | Ten months ended October 31, 2012 (Unaudited) | | | |
|--------------------------------------|--------------------------------------------------|----------------|---------|-----------|
| | Guarantee business | SME lending | Others | Total |
| - | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Net guarantee and consulting fee | | | | |
| income | 615,114 | - | - | 615,114 |
| Net interest and handling fee income | 21,220 | 289,501 | | 310,721 |
| Reportable segment revenue | 636,334 | 289,501 | _ | 925,835 |
| Other net revenue | 6,485 | 485 | _ | 6,970 |
| Provisions for guarantee losses | (31,832) | _ | _ | (31,832) |
| Impairment losses | (74,585) | (31,353) | _ | (105,938) |
| Administrative expenses | (193,743) | (93,553) | (1,936) | (289,232) |
| Reportable segment profit before | | | | |
| taxation | 342,659 | 165,080 | (1,936) | 505,803 |

| | Ten months ended October 31, 2013 | | | | |
|--------------------------------------|-----------------------------------|----------------|-----------|-----------|--|
| - | Guarantee business | SME lending | Others | Total | |
| - | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Net guarantee and consulting fee | | | | | |
| income | 740,698 | - | - | 740,698 | |
| Net interest and handling fee income | 43,776 | 462,329 | | 506,105 | |
| Reportable segment revenue | 784,474 | 462,329 | _ | 1,246,803 | |
| Other net revenue | 10,526 | 777 | 514 | 11,817 | |
| Provisions for guarantee losses | (102,956) | _ | _ | (102,956) | |
| Impairment losses | (147,576) | (76,789) | _ | (224,365) | |
| Administrative expenses | (288,241) | (130,566) | (142,884) | (561,691) | |
| Reportable segment profit before | | | | | |
| taxation | 256,227 | 255,751 | (142,370) | 369,608 | |

| | At October 31, 2013 | | | | |
|---------------------------------------|------------------------|------------------------|---------|------------------------|--|
| | Guarantee business | SME lending | Others | Total | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Segment assets Segment liabilities | 3,017,921 1,061,899 | 4,408,208 1,344,680 | 9,592 | 7,435,721 2,406,579 | |

28 SEGMENT REPORTING (CONTINUED)

(b) Reconciliation of reportable segment assets

| | At December 31, | | | At October 31, | |
|---------------------------|-----------------|-----------|-----------|----------------|--|
| | 2010 | 2011 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Assets | | | | | |
| Reportable segment assets | 2,617,019 | 4,526,428 | 4,825,597 | 7,435,721 | |
| Deferred tax assets | 29,198 | 90,746 | 142,336 | 215,438 | |
| Consolidated total assets | 2,646,217 | 4,617,174 | 4,967,933 | 7,651,159 | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES

Exposure to credit, market and liquidity risks arises in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practice used by the Group to manage these risks are described below.

(a) Credit risk

Credit risk arises from a customer's inability or unwillingness to meet its financial obligations to make timely payments under loans the Group guaranteed or provided. Credit risk is primarily attributable to unexpired guarantee issued by the Group and the loan business of the Group, loans and advances to customers and trade and other receivables.

The maximum exposure to credit risk is represented by the net carrying amount of each type of financial assets as at the end of the reporting periods. Except for the guarantee as disclosed below, the Group has no credit risk arising from any other guarantee.

Credit risk arising from guarantee business

The Group has taken measures to identify credit risks arising from guarantee business. The Group manages credit risk at every stage of the risk management system, including pre-approval, review and credit approval and post-transaction monitoring processes. The Group conducts customer acceptance and due diligence by business department and risk management department during the pre-approval process. A transaction may be subject to the review and approval of credit approval officer, regional risk committee, deputy chairman and chairman depending on the transaction size.

During the post-transaction monitoring process, the Group conducts on-site inspection and ongoing post-transaction reviews focusing on various aspects, including but not limited to customers' product markets, operating income, assets and liabilities, cash flows from operating activities to detect potential risks. The Group takes proactive preventive actions based on the risk analysis and design contingency plans accordingly.

When a certain number of clients undertake the same business activities, stay in the same geographical locations, or bear similar economic features for their industries, their ability to fulfill contracts will be affected by the same economic changes. Concentration of credit risk reflects the sensitivity of the Group's operating results to specific industries or geographical locations. As the Group mainly operates its businesses in the PRC, there exists a certain level of geographical concentration risk for its guarantee and loan portfolios in that it might be affected by changes in the PRC economic conditions.

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(a) Credit risk (continued)

The guarantees issued and outstanding are analysed by type as follows:

The Group

| | A | At October 31, | | |
|---------------------------------|-----------|----------------|------------|------------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Bank financing guarantees | 6,801,457 | 11,881,417 | 11,920,162 | 14,748,778 |
| Non-bank financing guarantees | 72,310 | 312,291 | 1,478,934 | 3,533,756 |
| Performance guarantees | 1,924,894 | 2,018,841 | 1,287,130 | 1,127,859 |
| Maximum amount guarantee | 8,798,661 | 14,212,549 | 14,686,226 | 19,410,393 |
| Less: customer pledged deposits | (680,505) | (1,070,051) | (446,929) | (86,581) |
| Net guarantee exposure | 8,118,156 | 13,142,498 | 14,239,297 | 19,323,812 |

| | At | At October 31, | | | |
|---------------------------------|----------|----------------|---------|---------|--|
| | 2010 | 2011 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Bank financing guarantees | 167,225 | 11,216 | 2,820 | 970 | |
| Performance guarantees | 350,316 | 154,706 | 154,706 | 122,106 | |
| Maximum amount guarantee | 517,541 | 165,922 | 157,526 | 123,076 | |
| Less: customer pledged deposits | (15,720) | (930) | (130) | (130) | |
| Net guarantee exposure | 501,821 | 164,992 | 157,396 | 122,946 | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(a) Credit risk (continued)

The maximum exposure to credit risk in respect of guarantees by industry at December 31, 2010, 2011, 2012 and October 31, 2013 is as follows:

The Group

| | | ember 31, At Decem | | , | | , | | |
|--------------------------------------------------------------|-----------|--------------------|------------|---------|------------|---------|------------|---------|
| | RMB'000 | % | RMB'000 | % | RMB'000 | % | RMB'000 | % |
| Commercial services Manufacturing and | 1,990,675 | 22.62% | 3,611,273 | 25.41% | 3,712,460 | 25.28% | 5,836,245 | 30.07% |
| processing | 2,609,181 | 29.65% | 4,193,387 | 29.50% | 4,187,921 | 28.52% | 5,480,144 | 28.23% |
| Construction | 2,161,825 | 24.57% | 3,828,172 | 26.94% | 3,443,772 | 23.45% | 4,406,298 | 22.70% |
| Household Goods | 1,127,642 | 12.82% | 1,318,737 | 9.28% | 1,515,087 | 10.32% | 1,903,875 | 9.81% |
| Energy Agricultural | 324,820 | 3.69% | 447,021 | 3.15% | 696,689 | 4.74% | 484,935 | 2.50% |
| processing industry | 231,680 | 2.63% | 246,210 | 1.73% | 249,220 | 1.70% | 356,882 | 1.84% |
| Service industry Telecommunications, computer services | 61,860 | 0.70% | 105,790 | 0.74% | 114,540 | 0.78% | 255,344 | 1.32% |
| and software | 85,010 | 0.97% | 129,034 | 0.91% | 94,510 | 0.64% | 193,661 | 1.00% |
| Agriculture | 61,200 | 0.70% | 317,520 | 2.23% | 471,660 | 3.21% | 45,770 | 0.24% |
| Others | 144,768 | 1.65% | 15,405 | 0.11% | 200,367 | 1.36% | 447,239 | 2.29% |
| Subtotal of guarantee | 8,798,661 | 100.00% | 14,212,549 | 100.00% | 14,686,226 | 100.00% | 19,410,393 | 100.00% |

The Company

| | | At December 31, 2010 | | At December 31, 2011 | | At December 31, 2012 | | At October 31, 2013 | |
|-----------------------|---------|-------------------------|---------|-------------------------|---------|----------------------|---------|------------------------|--|
| | RMB'000 | % | RMB'000 | % | RMB'000 | % | RMB'000 | % | |
| Manufacturing and | | | | | | | | | |
| processing | 87,232 | 16.86% | 60,937 | 36.73% | 60,000 | 38.09% | 60,000 | 48.75% | |
| Construction | 237,560 | 45.90% | 71,600 | 43.15% | 71,600 | 45.45% | 48,600 | 39.49% | |
| Commercial services | 47,980 | 9.27% | 17,980 | 10.84% | 14,980 | 9.51% | 5,380 | 4.37% | |
| Others | 144,769 | 27.97% | 15,405 | 9.28% | 10,946 | 6.95% | 9,096 | 7.39% | |
| Subtotal of guarantee | 517,541 | 100.00% | 165,922 | 100.00% | 157,526 | 100.00% | 123,076 | 100.00% | |

Credit risk arising from micro-lending business

The Group adopts the same pre-approval, review and credit approval risk management system for credit risk arising from micro-lending business. During the post-transaction monitoring process, the Group conducts a visit of customers within one month after disbursement of loans, and conducts on-site inspection on a semi-annual basis. The review focuses on the use of loans, the financial and operational conditions of the borrowers or the progress of projects and status of the collateral.

The Group adopts a loan risk classification approach to manage its loan portfolio risk. Loans are generally classified as normal, special mention, substandard, doubtful and loss according to their levels of risk. Substandard, doubtful and loss loans are considered to be impaired loans and advances. They are classified as such when one or more events demonstrate that there is objective evidence of a loss event. The impairment loss is assessed collectively or individually as appropriate.

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(a) Credit risk (continued)

Credit risk arising from micro-lending business (continued)

The core definitions of the five categories of loans and advances are set out below:

| Normal: | Borrowers can honour the terms of their loans. There is no reason to doubt their ability to repay principal and interest in full on a timely basis. |
|------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Special Mention: | Borrowers are currently able to service their loans and interest, although repayment may be adversely affected by specific factors. |
| Substandard: | Borrowers' ability to service their loans is in question and they cannot rely entirely on normal business revenues to repay principal and interest. Losses may ensue even when collateral or guarantees are invoked. |
| Doubtful: | Borrowers cannot repay principal and interest in full and significant losses will need to be recognised even when collateral or guarantees are invoked. |
| Loss: | Principal and interest of loans cannot be recovered or only a small portion of them can be recovered after taking all possible measures or resorting to all necessary legal procedures. |

The Group has established relevant mechanisms to apply tiered management of credit risks, and set limits to acceptable risks for different individual or group counterparties, different industries and geographical regions. The Group monitors the risk status of these customers regularly and reviews their risk positions at least on a quarterly basis.

In accordance with accounting policies and regulations, if there is objective evidence that indicates the cash flow for a particular loan is expected to decrease, and the amount can be estimated, the loan is recorded as an impaired loan and the impairment loss is recognised in the income statement.

The Group's policy requires regular review of the quality of individually significant financial assets. For assets for which an allowance for impairment loss is provided individually, the amount is determined by an evaluation of the incurred loss at reporting date on a case-by-case basis. In making such assessments, the Group considers the value of collateral held and expected future cash flows from the asset.

Impairment allowances are provided for the following portfolios according to historical data, experience and statistical techniques: (i) those consisting of homogeneous assets that are individually below materiality thresholds; and (ii) those where losses that have been incurred but have not yet been individually identified with any specific asset within the portfolio.

Other credit risks

In respect of trade and other receivables, individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluation focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Normally, the Group does not obtain collateral from customers.

Further quantitative disclosure in respect of the Group's exposure to credit risk arising from loans and advances to customers and trade and other receivables are set out in Note 16 and Note 14, respectively.

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(b) Interest rate risk

The Group is principally engaged in the provision of credit guarantee, lending and related consulting services to SME enterprises in the PRC. Its interest rate risk arises primarily from deposits with banks, loans and advances to customers and interest-bearing borrowings.

(i) Interest rate profile

The following tables details the interest rate profile of the Group's and the Company's assets and liabilities as at the end of the Relevant Periods:

| | A | At October 31, | | | |
|--------------------------------------------------------------------------------------|-----------|----------------|-----------|-----------|--|
| | 2010 | 2010 2011 | | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Fixed interest rate Financial assets | | | | | |
| Restricted bank deposits Loans and advances to | 253,485 | 1,472,077 | 1,577,555 | 1,612,863 | |
| customers | 922,384 | 1,616,934 | 1,961,599 | 3,730,021 | |
| | 1,175,869 | 3,089,011 | 3,539,154 | 5,342,884 | |
| Financial liabilities | | | | | |
| Interest-bearing borrowings Financial assets sold under | (195,000) | (635,362) | (512,050) | (358,350) | |
| repurchase agreement | (81,500) | (51,352) | (222,304) | (465,985) | |
| | (276,500) | (686,714) | (734,354) | (824,335) | |
| Net | 899,369 | 2,402,297 | 2,804,800 | 4,518,549 | |
| Variable interest rate Financial assets | | | | | |
| – Cash and cash equivalents | 562,241 | 528,296 | 254,109 | 809,928 | |
| - Restricted bank deposits | 612,282 | 760,989 | 629,674 | 663,571 | |
| | 1,174,523 | 1,289,285 | 883,783 | 1,473,499 | |
| Financial liabilities | | | | | |
| - Interest-bearing borrowings | (85,000) | (100,000) | (368,500) | (344,240) | |
| Net | 1,089,523 | 1,189,285 | 515,283 | 1,129,259 | |
| Fixed rate financial liabilities as a percentage of total | | | | | |
| financial liabilities | 76.49% | 87.29% | 66.59% | 70.54% | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(b) Interest rate risk (continued)

(i) Interest rate profile (continued)

The Company

| | A | At October 31, | | | |
|--------------------------------------------------------------------|-----------|----------------|-----------|---------|--|
| | 2010 | 2011 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Fixed interest rate Financial assets – Loans and advances to | | | | | |
| customers | 59,900 | 27,280 | - | - | |
| Financial liabilities – Interest-bearing borrowings | (130,000) | (535,362) | (362,350) | | |
| Net | (70,100) | (508,082) | (362,350) | | |
| Variable interest rate Financial assets | | | | | |
| - Cash and cash equivalents | 1,121 | 520 | 207 | 29,826 | |
| - Restricted bank deposits | 7,764 | 2,400 | 1,000 | 20,000 | |
| | 8,885 | 2,920 | 1,207 | 49,826 | |
| Fixed rate financial liabilities as a percentage of total | 100.000 | 100.00% | 100.007 | | |
| financial liabilities | 100.00% | 100.00% | 100.00% | | |

(ii) Sensitivity analysis

At December 31, 2010, 2011, 2012 and October 31, 2013, it is estimated that a general increase of 50 basis points in interest rates, with all other variables held constant, would have increased the Group's profit before taxation for the next 12 months by approximately RMB5.5 million, RMB5.9 million, RMB2.6 million and RMB5.6 million, respectively.

The sensitivity analysis above indicates the exposure to cash flow interest rate risk arising from floating rate non-derivative instruments held by the Group at the end of the reporting period.

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk

Management regularly monitors the Group's liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and long term.

The following tables provide an analysis of financial assets and liabilities of the Group and the Company into relevant maturity groupings based on the remaining periods to repayment at the end of the Relevant Periods:

The Group

| | | | Between | | | | | |
|------------|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|----------------------------|-------|
| Indefinite | | Indefinite | Repayable on demand | Within three months | three months and one year | Between one year and five years | More than five years | Total |
| RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| | | | | | | | | |
| _ | 562 872 | _ | _ | _ | _ | 562,872 | | |
| _ | | 209 183 | 458 603 | 62 849 | _ | 865,767 | | |
| _ | · · · | · · · | , | · · | _ | 31,269 | | |
| | 11,122 | 11,090 | 201 | 1,772 | | 51,207 | | |
| _ | 39,930 | 522,239 | 350,229 | 9,986 | _ | 922,384 | | |
| | | | | | | | | |
| 170,500 | | | | | | 170,500 | | |
| 170,500 | 752,056 | 742,820 | 809,789 | 77,627 | | 2,552,792 | | |
| | | | | | | | | |
| _ | 5.012 | 103 438 | 487 878 | 83 877 | 300 | 680,505 | | |
| _ | 5,012 | | | | 500 | 280,000 | | |
| | | 115,000 | | 105,000 | | 200,000 | | |
| _ | _ | _ | 81.500 | _ | _ | 81,500 | | |
| _ | _ | 15,707 | _ | _ | _ | 15,707 | | |
| | 2,632 | 5,557 | 200 | | | 8,389 | | |
| _ | 7,644 | 239,702 | 569,578 | 248,877 | 300 | 1,066,101 | | |
| | | | | | | | | |
| | <i>RMB'000</i> | RMB'000 RMB'000 - 562,872 - 135,132 - 14,122 - 39,930 170,500 - 170,500 752,056 - 5,012 - - - - - 2,632 | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Group (continued)

| | At December 31, 2011 | | | | | | |
|---------------------------------------------------------|----------------------|---------------------------|---------------------------|-----------------------------------------------|------------------------------------------|----------------------------|------------|
| | Indefinite | Repayable on demand | Within three months | Between three months and one year | Between one year and five years | More than five years | Total |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Assets | | 500 500 | | | | | 520 522 |
| Cash and cash equivalents | - | 528,532 | - | - | - | - | 528,532 |
| Restricted bank deposits Trade and other receivables | - | 295,781 | 814,237 | 1,032,660 | 90,088 | 300 | 2,233,066 |
| Loans and advances to | - | 39,532 | 15,146 | 7,135 | 8,406 | - | 70,219 |
| customers | | 80,530 | 798,268 | 731,683 | 6,453 | | 1,616,934 |
| Total | | 944,375 | 1,627,651 | 1,771,478 | 104,947 | 300 | 4,448,751 |
| Liabilities | | | | | | | |
| Customer pledged deposits | - | 107,291 | 196,718 | 691,778 | 74,264 | - | 1,070,051 |
| Interest-bearing borrowings | - | - | - | 433,911 | 301,451 | - | 735,362 |
| Financial assets sold under repurchase agreement | _ | _ | 20,687 | 30,665 | _ | _ | 51,352 |
| Accrued staff cost | _ | _ | 24,976 | | _ | _ | 24,976 |
| Other liabilities | | 431 | 24,309 | | | | 24,740 |
| Total | | 107,722 | 266,690 | 1,156,354 | 375,715 | | 1,906,481 |
| Net | _ | 836,653 | 1,360,961 | 615,124 | (270,768) | 300 | 2,542,270 |
| Guarantee issued Maximum amount guaranteed* | _ | 256,493 | 2,541,767 | 8,517,097 | 1,826,191 | 950 | 13,142,498 |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Group (continued)

| | At December 31, 2012 | | | | | | |
|-------------------------------------|-----------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------|-----------------------------------------------------|---------------------------------------|------------------|
| | Indefinite RMB'000 | Repayable on demand RMB'000 | Within three months RMB'000 | Between three months and one year RMB'000 | Between one year and five years RMB'000 | More than five years RMB'000 | Total RMB'000 |
| | | | | | | | |
| Assets Cash and cash equivalents | _ | 254,355 | _ | _ | _ | _ | 254,355 |
| Restricted bank deposits | _ | 276,767 | 672,451 | 1,220,305 | 36,956 | 750 | 2,207,229 |
| Trade and other receivables | _ | 129,812 | 27,140 | 13,320 | 25,863 | - | 196,135 |
| Loans and advances to | | - ,- | - , - | - / | - , | | , |
| customers | - | 92,933 | 916,389 | 938,324 | 13,953 | - | 1,961,599 |
| Available-for-sale | | | | | | | |
| financial assets | 10,000 | | | | | | 10,000 |
| Total | 10,000 | 753,867 | 1,615,980 | 2,171,949 | 76,772 | 750 | 4,629,318 |
| Iotai | | | 1,015,700 | 2,171,747 | | | |
| Liabilities | | | | | | | |
| Customer pledged deposits | - | 33,565 | 389,980 | 1,650 | 21,184 | 550 | 446,929 |
| Interest-bearing borrowings | - | - | 110,950 | 436,100 | 333,500 | - | 880,550 |
| Financial assets sold under | | | | | | | |
| repurchase agreement | - | - | 96,221 | 76,083 | 50,000 | - | 222,304 |
| Accrued staff cost | - | - | 30,569 | - | - | - | 30,569 |
| Other liabilities | | | 5,653 | 6,428 | 600 | | 12,681 |
| Total | _ | 33,565 | 633,373 | 520,261 | 405,284 | 550 | 1,593,033 |
| | <u> </u> | | | | | | |
| Net | 10,000 | 720,302 | 982,607 | 1,651,688 | (328,512) | 200 | 3,036,285 |
| Guarantee issued Maximum amount | | | | | | | |
| guaranteed* | | 273,266 | 2,873,212 | 9,588,824 | 1,469,095 | 34,900 | 14,239,297 |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Group (continued)

| | At October 31, 2013 | | | | | | | |
|---------------------------------------------------|---------------------|---------------------------|---------------------------|-----------------|------------------------------------------|----------------------------|------------|--|
| | Indefinite | Repayable on demand | Within three months | and one year | Between one year and five years | More than five years | Total | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Assets | | | | | | | | |
| Cash and cash equivalents | - | 505,094 | 305,080 | _ | _ | - | 810,174 | |
| Restricted bank deposits | _ | 523,572 | 948,565 | 799,747 | 4,550 | _ | 2,276,434 | |
| Trade and other receivables | - | 129,886 | 89,373 | 43,007 | 20,073 | - | 282,339 | |
| Loans and advances to | | | | | | | | |
| customers | _ | 112,466 | 1,075,828 | 2,380,187 | 161,540 | _ | 3,730,021 | |
| Available-for-sale financial | | | | | | | | |
| assets | 9,593 | - | - | - | - | - | 9,593 | |
| | | | | | | | | |
| Total | 9,593 | 1,271,018 | 2,418,846 | 3,222,941 | 186,163 | - | 7,108,561 | |
| | | | | | | | | |
| Liabilities | | | | | | | | |
| Customer pledged deposits | - | 81,146 | 400 | 5,000 | 35 | - | 86,581 | |
| Interest-bearing borrowings | - | - | 115,850 | 359,500 | 227,240 | - | 702,590 | |
| Financial assets sold under | | | | | | | | |
| repurchase agreement | - | - | - | 465,985 | - | - | 465,985 | |
| Accrued staff cost | - | - | 53,963 | - | - | - | 53,963 | |
| Other liabilities | | | 16,368 | 9,420 | | | 25,788 | |
| Total | _ | 81,146 | 186,581 | 839,905 | 227,275 | | 1,334,907 | |
| | | | | | | | | |
| Net | 9,593 | 1,189,872 | 2,232,265 | 2,383,036 | (41,112) | | 5,773,654 | |
| Guarantee issued Maximum amount guaranteed* | _ | 538,181 | 3,634,501 | 13,129,164 | 1,986,516 | 35,450 | 19,323,812 | |
| 5 | | | | | | | | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Company

| | At December 31, 2010 | | | | | | |
|-------------------------------|-----------------------|---------------------------------------------|--------------------------------------|----------------------------------------------------------|-----------------------------------------------------|---------------------------------------|------------------|
| | Indefinite RMB'000 | Repayable on demand <i>RMB'000</i> | Within three months RMB'000 | Between three months and one year RMB'000 | Between one year and five years RMB'000 | More than five years RMB'000 | Total RMB'000 |
| Assets | | | | | | | |
| Cash and cash equivalents | _ | 1,121 | _ | _ | _ | _ | 1,121 |
| Restricted bank deposits | _ | - | _ | 5,364 | 2,400 | _ | 7,764 |
| Trade and other receivables | _ | 6,259 | _ | - | 4,532 | _ | 10,791 |
| Loans and advances to | | | | | | | |
| customers | | 27,280 | 32,620 | | | | 59,900 |
| | | | | | | | |
| Total | - | 34,660 | 32,620 | 5,364 | 6,932 | - | 79,576 |
| | | | | | | | |
| Liabilities | | | | | | | |
| Customer pledged deposits | - | - | - | 14,790 | 930 | - | 15,720 |
| Interest-bearing borrowings | - | - | 80,000 | - | 50,000 | - | 130,000 |
| Accrued staff cost | - | - | 63 | - | - | - | 63 |
| Other liabilities | | 31,807 | 2,265 | | | | 34,072 |
| | | | | | | | |
| Total | - | 31,807 | 82,328 | 14,790 | 50,930 | - | 179,855 |
| | | | | <u> </u> | | | <u> </u> |
| Net | _ | 2,853 | (49,708) | (9,426) | (43,998) | _ | (100,279) |
| | | | | | | | |
| | | | | | | | |
| Guarantee issued | | | | | | | |
| Maximum amount guaranteed* | _ | 46,296 | 147,322 | 188,703 | 119,500 | _ | 501,821 |
| Suurantoou | | | | | | | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Company (continued)

| | At December 31, 2011 | | | | | | |
|------------------------------------------|-----------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------|-----------------------------------------------------|---------------------------------------|------------------|
| | Indefinite RMB'000 | Repayable on demand RMB'000 | Within three months RMB'000 | Between three months and one year RMB'000 | Between one year and five years RMB'000 | More than five years RMB'000 | Total RMB'000 |
| Assets | | | | | | | |
| Cash and cash equivalents | - | 602 | - | _ | _ | _ | 602 |
| Restricted bank deposits | - | _ | _ | 1,400 | 1,000 | _ | 2,400 |
| Trade and other receivables | - | 7,322 | - | 9,735 | - | - | 17,057 |
| Loans and advances to | | | | | | | |
| customers | | 27,280 | | | | | 27,280 |
| | | | | | | | |
| Total | | 35,204 | | 11,135 | 1,000 | | 47,339 |
| T :- 1-11:4: | | | | | | | |
| Liabilities Customer pledged deposits | | | | 800 | 130 | | 930 |
| Interest-bearing borrowings | _ | _ | _ | 268,911 | 266,451 | _ | 535,362 |
| Accrued staff cost | _ | _ | 81 | | - 200,431 | _ | 81 |
| Other liabilities | _ | 33,556 | 18,997 | _ | _ | _ | 52,553 |
| | | | | | | | |
| Total | _ | 33,556 | 19,078 | 269,711 | 266,581 | _ | 588,926 |
| | <u></u> | <u></u> | <u> </u> | <u> </u> | | <u> </u> | <u> </u> |
| Net | _ | 1,648 | (19,078) | (258,576) | (265,581) | - | (541,587) |
| | | | | | | | |
| Guarantee issued | | | | | | | |
| Maximum amount | | | | | | | |
| guaranteed* | | 164,992 | | | | | 164,992 |
| | | | | | | | |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Company (continued)

| | At December 31, 2012 | | | | | | |
|------------------------------------|----------------------|---------------------------|---------------------------|-----------------------------------------------|------------------------------------------|----------------------------|-----------|
| | Indefinite | Repayable on demand | Within three months | Between three months and one year | Between one year and five years | More than five years | Total |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Assets | | | | | | | |
| Cash and cash equivalents | - | 227 | _ | _ | _ | _ | 227 |
| Restricted bank deposits | - | - | _ | 1,000 | - | - | 1,000 |
| Trade and other receivables | - | 8,024 | 14,976 | 8,006 | - | - | 31,006 |
| Total | | 8,251 | 14,976 | 9,006 | | | 32,233 |
| Total | | 0,231 | 14,970 | 9,000 | | | 52,255 |
| Liabilities | | | | | | | |
| Customer pledged deposits | - | - | _ | 130 | _ | _ | 130 |
| Interest-bearing borrowings | - | - | 89,250 | 273,100 | _ | _ | 362,350 |
| Accrued staff cost | - | - | 84 | - | - | - | 84 |
| Other liabilities | | 127 | 6,197 | | | | 6,324 |
| Total | | 127 | 95,531 | 273,230 | | | 368,888 |
| Net | | 8,124 | (80,555) | (264,224) | | | (336,655) |
| Guarantee issued Maximum amount | | | | | | | |
| guaranteed* | | 157,396 | | | | | 157,396 |

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(c) Liquidity risk (continued)

The Company (continued)

| | At October 31, 2013 | | | | | | |
|------------------------------------|---------------------|---------------------------|---------------------------|------------------------------------|------------------------------------------|----------------------------|----------|
| | Indefinite | Repayable on demand | Within three months | Three months and one year | Between one year and five years | More than five years | Total |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Assets | | | | | | | |
| Cash and cash equivalents | - | 29,833 | - | - | - | - | 29,833 |
| Restricted bank deposits | - | - | 20,000 | - | - | - | 20,000 |
| Trade and other receivables | | 182,174 | | | 470 | | 182,644 |
| Total | | 212,007 | 20,000 | | 470 | | 232,477 |
| Liabilities | | | | | | | |
| Customer pledged deposits | - | 130 | - | - | - | _ | 130 |
| Accrued staff cost | - | 851 | - | - | - | - | 851 |
| Other liabilities | | 254,002 | | | | | 254,002 |
| Total | | 254,983 | <u> </u> | <u> </u> | <u> </u> | | 254,983 |
| Net | _ | (42,976) | 20,000 | | 470 | | (22,506) |
| Guarantee issued Maximum amount | | | | | | | |
| guaranteed* | | 122,946 | | | | | 122,946 |

* The maximum amount guaranteed represents the total amount of liability less the amount of customer pledged deposits should all customers default. Since a significant portion of guarantee is expected to expire without being called upon, the maximum liabilities do not represent expected future cash outflows.

29 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

(d) Fair values

The following table presents the carrying value of financial instruments measured at fair value at the end of the reporting period across the three levels of the fair value hierarchy defined in HKFRS 7, *Financial Instruments: Disclosures*, with the fair value of each financial instrument categorised in its entirety based on the lowest level of input that is significant to that fair value measurement. The levels are defined as follows:

Level 1 (highest level): fair values measured using quoted prices (unadjusted) in active markets for identical financial instruments

Level 2: fair values measured using quoted prices in active markets for similar financial instruments, or using valuation techniques in which all significant inputs are directly or indirectly based on observable market data

Level 3 (lowest level): fair values measured using valuation techniques in which any significant input is not based on observable market data

| | At | At December 31, | | | | |
|---------|---------|-----------------|---------|---------|--|--|
| | 2010 | 2011 | 2012 | 2013 | | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | | |
| Level 3 | 170,500 | _ | 10,000 | 9,593 | | |

During the years ended December 31, 2010, 2011, 2012 and October 31, 2013, there were no transfers between instruments in Level 1 and Level 2. The movement during the period in the balance of Level 3 fair value measurements is as follows:

| | 2010 | 2011 | 2012 | 2013 |
|-------------------------------------------------------------------------------|----------|-----------|---------|---------|
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| At the beginning of the year/period | 144,200 | 170,500 | _ | 10,000 |
| Net unrealised gains or losses recognised in other comprehensive income | | | | |
| during the year/period | 38,300 | _ | _ | (407) |
| Payment for purchases | _ | - | 10,000 | _ |
| Proceeds from sales | (12,000) | (170,500) | | |
| At the end of the year/period | 170,500 | _ | 10,000 | 9,593 |

30 COMMITMENTS

(a) Capital commitments outstanding at December 31, 2010, 2011, 2012 and October 31, 2013 not provided for in the Financial Information were as follows:

The Group

| | At | At October 31, | | | |
|----------------------------------------------------|---------|----------------|---------|---------|--|
| | 2010 | 2011 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Commitments in respect of purchase of fixed assets | | | | | |
| - Contracted for | | | 98,673 | 5,119 | |
| purchase of fixed assets | | | 98,673 | | |

(b) The total future minimum lease payments under non-cancellable operating leases of properties were payable as follows:

The Group

| | Α | At October 31, | | |
|--------------------------------------------------------------|---------|----------------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| Within 1 year (inclusive) After 1 year but within 3 years | 8,643 | 22,726 | 32,265 | 25,025 |
| (inclusive) | 13,052 | 23,127 | 25,869 | 21,095 |
| Over 3 years | 1,115 | 2,872 | 3,751 | 6,330 |
| Total | 22,810 | 48,725 | 61,885 | 52,450 |

The Company

| | At December 31, | | | At October 31, | |
|--------------------------------------------------------------|-----------------|---------|---------|----------------|--|
| | 2010 | 2011 | 2012 | 2013 | |
| | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| Within 1 year (inclusive) After 1 year but within 3 years | 247 | 55 | 58 | 2,905 | |
| (inclusive) | 185 | _ | _ | 8,209 | |
| Over 3 years | | | | 1,610 | |
| Total | 432 | 55 | 58 | 12,724 | |

The Group is the lessee in respect of a number of properties held under operating leases. The leases typically run for an initial period of 1-5 years, at the end of which period all terms are renegotiated. None of the leases include contingent rentals.

31 MATERIAL RELATED PARTY TRANSACTIONS

(a) Transactions with key management personnel remuneration

| | Years ended December 31, | | | Ten months ended October 31, | |
|---------------------------------------------|--------------------------|---------|---------|---------------------------------|----------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Key management personnel remuneration | | | | | |
| (Note (i)) | 3,988 | 5,997 | 6,303 | 5,633 | 116,434 |
| Guarantee income | 24 | 56 | _ | _ | _ |
| Interest income | 23 | 29 | 8 | 6 | 41 |
| Interest expenses | - | - | (511) | (153) | (318) |
| Additions in interest-bearing | | | | | |
| borrowings | _ | _ | 12,000 | 12,000 | _ |
| Repayment of | | | , | , | |
| interest-bearing | | | | | |
| borrowings | _ | _ | _ | _ | (12,000) |
| Additions of loans | | | | | ()/ |
| and advances to | | | | | |
| customers | 700 | 1,500 | 200 | 150 | 540 |
| Repayment of loans and advances to | | -,- • • | | | |
| customers | (466) | (1,977) | (400) | (326) | (630) |
| Providing guarantee | 2,850 | 950 | 2,000 | 2,000 | (050) |
| Releasing guarantee | | (280) | (3,520) | (3,520) | (2,000) |
| Baarantee | | (200) | (0,020) | (5,520) | (_,000) |

Notes:

(i) Remuneration for key management personnel of the Group includes amounts paid to the Company's directors as disclosed in Note 7 and the highest paid employees as disclosed in Note 8.

(ii) All the balances with key management personnel are disclosed in relevant notes of this section.

31 MATERIAL RELATED PARTY TRANSACTIONS (CONTINUED)

(b) Transactions with related parties other than key management personnel

| | Years ended December 31, | | | Ten month October | |
|-------------------------------------------------------------------------------------|--------------------------|----------------------|---------------------|----------------------------|--------------------|
| | 2010 | 2011 | 2012 | 2012 | 2013 |
| | RMB'000 | RMB'000 | RMB'000 | <i>RMB'000</i> (Unaudited) | RMB'000 |
| Guarantee income | 1,298 | 1,115 | 889 | 758 | 977 |
| Interest income | 218 | 1,737 | 5,796 | 4,231 | 377 |
| Interest expenses | (3,665) | (20,732) | (25,661) | (22,096) | (10,725) |
| Additions in interest-bearing borrowings Repayment of | 419,580 | 731,362 | 427,758 | 68,762 | 260,000 |
| interest-bearing borrowings (<i>Note</i> (<i>i</i>)) Additions of loans | (414,750) | (356,000) | (620,520) | (149,724) | (552,600) |
| and advances to customers Repayment of loans | 52,920 | 104,780 | 62,760 | 61,560 | 250 |
| and advances to customers | (44,300) | (101,320) | (109,407) | (85,277) | (4,483) |
| Assets transfer (Note (i)) | _ | _ | 128,855 | _ | _ |
| Providing guarantee Releasing guarantee | 108,000 (196,000) | 110,000 (107,860) | 48,500 (137,790) | 48,500 (94,790) | 35,000 (20,850) |

Notes:

(i) Assets transfer represents the transfer of 4.72% equity interest in Hanhua Guarantee to Loncin Holdings Co., Ltd. for a consideration of RMB90.9 million and the transfer of loans to customers with net book value of RMB38.0 million to a related party for a consideration of RMB38.0 million in 2012. Of the consideration, RMB116.9 million was satisfied through the repayment of interest-bearing borrowings from the counterparties, and the remaining RMB12.0 million was satisfied in cash.

RMB266.5 million out of the total repayment of interest-bearing borrowings for the ten months ended October 31, 2013 was settled as capital injection to the Company by one of its shareholders.

(ii) At December 31, 2010, 2011, 2012 and October 31, 2013, the outstanding guarantee provided to related parties are RMB108.0 million, RMB110.1 million, RMB20.8 million, and RMB35.0 million, respectively. The balances of other transactions with related parties are disclosed in relevant notes of this section.

32 ACCOUNTING JUDGEMENTS AND ESTIMATES

Note 25 and Note 29 contains information about the assumptions and their risk factors relating to fair value of share awards granted to directors, supervisors and senior management of the Company and financial instruments. Other key sources of estimation uncertainty are as follows:

(a) Impairment of receivables, loans and advances and available-for-sale financial assets

The Group reviews portfolios of receivables, loans and advances and available-for-sale financial assets periodically to assess whether any impairment losses exist and the amount of impairment losses if there is any indication of impairment. Objective evidence for impairment includes observable data indicating that there is a measurable decrease in the estimated future cash flows for receivables, loans and advances and available-for-sale financial assets. It also includes observable data indicating adverse changes in the repayment status of the debtors, or change in national or local economic conditions that causes the default in payment.

The impairment loss for receivables and loans and advances that is individually assessed for impairment is the net decrease in the estimated discounted future cash flow of the assets. When the financial assets are collectively assessed for impairment, the estimate is based on historical loss experience for assets with credit risk characteristics similar to the financial assets. Historical loss experience is adjusted on the basis of the relevant observable data that reflect current economic conditions and the judgement based on management's historical experience. Management reviews the methodology and assumptions used in estimating future cash flows regularly to reduce any difference between loss estimates and actual loss.

32 ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

(a) Impairment of receivables, loans and advances and available-for-sale financial assets (continued)

The objective evidence of impairment for available-for-sale financial assets includes significant or continual decline in fair value of investments. When deciding whether there is significant or continual decline in fair value, the Group will consider the historical fluctuation records of market and debtors' credit condition, financial position and performance of related industry.

(b) Impairment of long-lived assets

If circumstances indicate that the carrying amount of a long-lived asset may not be recoverable, the asset may be considered "impaired", and an impairment loss may be recognised in accordance with accounting policy for impairment of long-lived assets as described in Note 1(m). The carrying amounts of long-lived assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. When such a decline has occurred, the carrying amount is reduced to recoverable amount. The recoverable amount is the greater of the fair value less costs to sell and the value in use. In determining the value in use, expected future cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to the level of revenue and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of the recoverable amount, including estimates based on reasonable and supportable assumptions and projections of the level of revenue and amount of operating costs. Changes in these estimates could have a significant impact on the carrying value of the assets and could result in additional impairment charge or reversal of impairment in future periods.

(c) Depreciation and amortisation

Fixed assets and intangible assets are depreciated and amortised using the straight-line method over their useful lives after taking into account estimated residual value. The useful lives and residual value are regularly reviewed to determine the depreciation and amortisation costs charged in each reporting period. The useful lives are determined based on historical experience of similar assets and the estimated technical changes. If there is an indication that there has been a change in the factors used to determine the depreciation, the rate of depreciation is revised.

(d) **Provisions for guarantee losses**

The Group makes reasonable estimate on costs required to fulfil the relevant obligation of guarantee contracts when the Group computes the provisions of guarantee losses. Such estimation is made based on the available information as at the balance sheet date and is determined by the Group's practical experience, taking into consideration of industry information and market data.

(e) Tax

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The Group carefully evaluates the tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislation. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax assets to be recovered.

33 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

Up to the date of issue of the Financial Information, the HKICPA has issued a number of amendments, new standards and interpretations which are not yet effective for the Relevant Periods and which have not been adopted in the Financial Information.

| | Effective for accounting periods beginning on or after |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Amendments to HKFRS 10, HKFRS 12 and HKAS 27, Investment entities | January 1, 2014 |
| Amendments to HKAS 32, Financial instruments: Presentation – Offsetting financial assets and financial liabilities | January 1, 2014 |
| Amendments to HKAS 36, <i>Recoverable amount disclosures for non-</i> <i>financial assets</i> | January 1, 2014 |
| Amendments to HKAS 39, Novation of derivatives and continuation of hedge accounting | January 1, 2014 |
| HK(IFRIC) 21, Levies | January 1, 2014 |
| Amendments to HKAS 19, Employee benefits: Defined benefit plans: Employee contribution | July 1, 2014 |
| HKFRS 9, Financial instruments (2009) | Unspecified |
| HKFRS 9, Financial instruments (2010) | Unspecified |
| Amendments to HKFRS 9, Financial instruments and HKFRS 7 Financial instruments: Disclosures – Mandatory effective date and transition disclosures | Unspecified |
| HKFRS 9, Financial instruments : Hedge accounting and amendments to HKFRS 9, HKFRS 7 and HKAS 39 (2013) | Unspecified |

The Group is in the process of making an assessment of what the impact of these amendments, new standards and new interpretations is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the Group's results of operations and financial position.

34 STATUTORY AUDIT

No statutory financial statement has been prepared for Guiyang Hanhua as of and for the years ended December 31, 2010 and 2011 as Guiyang Hanhua has not carried on any business since the date of incorporation up to its liquidation on July 11, 2012.

No statutory financial statements have been prepared for Changchun Hanhua Micro-credit Co., Ltd., Chongqing Huiwei Investment Co., Ltd., Xi'an Hanhua Micro-credit Co., Ltd. and Beijing Hanhua Network Technology Co., Ltd. (these four subsidiaries were newly established in 2013) as there is no statutory audit requirement from their inception to October 31, 2013.

Except for these five subsidiaries mentioned above, the financial statements of the companies now comprising the Group which are subject to audit during the Relevant Periods were audited by the following auditors:

| Name of company (Note (i)) | Financial year/period | Name of auditors (Note (i)) | |
|---------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|---------------------------------------------------------------------------------------------------|--|
| Hanhua Financial Holding Co., Ltd. (瀚華金控股份有限公司) Formerly named as Hanhua Guarantee Co., Ltd. (瀚華擔保有限公司) | Year ended December 31, 2010 | Chongqing Yuzi Certified Public Accountants (重慶渝諮會計師事務所 有限責任公司) | |
| | Year ended December 31, 2011 | Chongqing Jinzhou Certified Public Accountants (重慶金洲會計師事務所 有限公司) | |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) | |
| | Period from January 1, 2013 to February 28, 2013 | Pan-China Certified Public Accountants (SGP) (天健會計師事務所(特殊普通 合夥)) | |

34 STATUTORY AUDIT (CONTINUED)

| Name of company (Note (i)) | Financial year/period | Name of auditors (Note (i)) |
|---------------------------------------------------------------------|--------------------------------------------|---------------------------------------------------------------------------------------------------|
| Hanhua Guarantee (瀚華擔保股份有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants (天健正信會計師事務所 有限公司) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) (天健會計師事務所(特殊普通 合夥)) |
| lichuan Hanhua Financing Guarantee Co., Ltd. (四川瀚華融資擔保有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普延 合夥)重慶分所) |
| Beijing Hanhua Financing Guarantee Co., Ltd. (北京瀚華融資擔保有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普延 合夥)重慶分所) |
| Liaoning Hanhua Investment Guarantee Co., Ltd. (遼寧瀚華投資擔保有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |
| Chongqing Hanhua Assets Management Co., Ltd. (重慶瀚華資產管理有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |
| Chongqing Yuzhong (重慶市渝中區瀚華小額貸款 有限責任公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普延 合夥)重慶分所) |

34 STATUTORY AUDIT (CONTINUED)

| Name of company (Note (i)) | Financial year/period | Name of auditors (Note (i)) |
|-------------------------------------------------------------------------------------------------------|--------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|
| Sichuan Hanhua Micro-credit (四川瀚華小額貸款有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 |
| | Year ended December 31, 2012 | 有限公司重慶分所) Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |
| Sichuan Small & Medium-sized Assets Management Co., Ltd. (四川中微資產管理有限公司) | Years ended December 31, 2010, and 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 人際委員公氏) |
| Tianjin Hanhua Micro-credit Co., Ltd. (天津瀚華小額貸款有限公司) (Note (ii)) | Year ended December 31, 2011 | 合夥)重慶分所) Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |
| Shenyang Hanhua Small Loan (瀋陽金融商貿開發區瀚華科技 小額貸款有限公司) (Note (ii)) | Year ended December 31, 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |
| Tianjin Small & Medium-sized International Factoring Co., Ltd. (天津中微國際保理有限公司) (Note (ii)) | Year ended December 31, 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |
| Nanning Hanhua Micro-credit Co., Ltd. (南寧市瀚華小額貸款有限公司) (Note (ii)) | Year ended December 31, 2011 | Ascenda Certified Public Accountants Chongqing branch (天健正信會計師事務所 有限公司重慶分所) |
| | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |

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34 STATUTORY AUDIT (CONTINUED)

| Name of company (Note (i)) | Financial year/period | Name of auditors (Note (i)) |
|---------------------------------------------------------------------------------|------------------------------|---------------------------------------------------------------------------------------------------|
| Beijing Hanhua Credit Management Co., Ltd. (北京瀚華信用管理有限公司) (Note (iii)) | Year ended December 31, 2012 | Pan-China Certified Public Accountants (SGP) Chongqing branch (天健會計師事務所(特殊普通 合夥)重慶分所) |

Notes:

- (i) The English translation of the names of these companies and auditors is for reference only. The official names of these companies and auditors are in Chinese.
- (ii) These companies were established in 2011.
- (iii) The company was established in 2012.

35 SUBSEQUENT EVENT

On December 6, 2013, the Company and two of its wholly-owned subsidiaries established Kunming Panlong District Hanhua Micro-credit Co., Ltd. ("Kunming Micro-credit") with paid-in-capital of RMB200.0 million. Upon establishment, Kunming Micro-credit became a wholly-owned subsidiary of the Group.

C SUBSEQUENT FINANCIAL STATEMENTS AND DIVIDENDS

No audited financial statements have been prepared by the Company and its subsidiaries comprising the Group in respect of any period subsequent to October 31, 2013. No dividends or distribution has been declared or made by any companies comprising the Group in respect of any period subsequent to October 31, 2013.

Yours faithfully,

KPMG Certified Public Accountants Hong Kong