

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 閣下如欲以香港中央結算（代理人）有限公司（「香港結算代理人」）的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統（「中央結算系統」），以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口，請使用本表格

Staple your
payment
here
請將股款
緊釘在此

This Application Form uses the same terms as defined in the prospectus dated 19 June 2014 (the “Prospectus”) of Jinmao Investments (as constituted pursuant to a deed of trust on 13 June 2014 under the laws of Hong Kong, the trustee of which is Jinmao (China) Investments Manager Limited) (“Jinmao Investments”) and Jinmao (China) Investments Holdings Limited (the “Company” together with any supplement thereto).

本申請表格使用金茂投資（根據香港法例按日期為2014年6月13日的信託契約組成，其受託人為金茂（中國）投資管理人有限公司）（「金茂投資」）與金茂（中國）投資控股有限公司（「本公司」）於2014年6月19日刊發的招股書（「招股書」）及其任何補充文件所界定的相同詞語。Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Share Stapled Units in any jurisdiction other than Hong Kong. The Hong Kong Offer Share Stapled Units may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act.

本申請表格及招股書概不構成在香港以外任何司法權區要約出售或游說要約購買任何香港發售股份合訂單位。若無根據《美國證券法》登記或豁免登記，香港發售股份合訂單位不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction (including without limitation, the United States) where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction.

在任何根據當地法例不得發送、派發或複製本申請表格及招股書的司法權區內（包括但不限於美國），概不得發送、派發或複製（不論方式，也不論全部或部分）本申請表格及招股書。

Copies of the Prospectus, all related Application Forms and the other documents specified in the “Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection” section in Appendix XI to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the “Stock Exchange”), Hong Kong Securities Clearing Company Limited (“HKSCC”), the Securities and Futures Commission of Hong Kong (the “SFC”) and the Registrar of Companies of Hong Kong take no responsibility for the contents of these documents.

招股書、所有相關申請表格及招股書附錄十一「送呈香港公司註冊處處長及備查文件」一節所述其他文件已送呈香港公司註冊處處長根據香港法例第32章《公司（清盤及雜項條文）條例》第342C條的規定登記。香港交易及結算所有限公司、香港聯合交易所有限公司（「聯交所」）、香港中央結算有限公司（「香港結算」）、香港證券及期貨事務監察委員會（「證監會」）及香港公司註冊處處長對此等文件的內容概不負責。

JINMAO INVESTMENTS 金茂投資

(As constituted pursuant to a deed of trust on 13 June 2014 under the laws of Hong Kong, the trustee of which is Jinmao (China) Investments Manager Limited)
(根據香港法例按日期為2014年6月13日的信託契約組成，其受託人為金茂（中國）投資管理人有限公司)

and
與

JINMAO (CHINA) INVESTMENTS HOLDINGS LIMITED 金茂（中國）投資控股有限公司

(Registered in the Cayman Islands with limited liability)
(於開曼群島註冊的有限公司)

Stock code : 06139

股份代號 : 06139

Maximum Offer Price : HK\$5.65 per Offer Share Stapled Unit, plus brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)

最高發售價 : 每個發售股份合訂單位港幣5.65元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費（須於申請時以港幣繳足，多繳款項可予退還）

You should read this Application Form in conjunction with the Prospectus, which contains further information on the application procedures.

招股書尚有關於申請程序的其他資料，本申請表格應與招股書一併閱讀。

Application Form 申請表格

To: Jinmao (China) Investments Manager Limited
(in its capacity as trustee-manager of Jinmao Investments)
Jinmao (China) Investments Holdings Limited
Deutsche Bank AG, Hong Kong Branch
Morgan Stanley Asia Limited
DBS Asia Capital Limited
The Hongkong and Shanghai Banking Corporation Limited

致：金茂（中國）投資管理人有限公司
(作為金茂投資的託管人—經理)
金茂（中國）投資控股有限公司
德意志銀行香港分行
摩根士丹利亞洲有限公司
星展亞洲融資有限公司
The Hongkong and Shanghai Banking Corporation Limited
(香港上海滙豐銀行有限公司)
渣打證券（香港）有限公司
香港包銷商

Standard Chartered Securities (Hong Kong) Limited
Hong Kong Underwriters

Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the “Effect of completing and submitting this Application Form” section of this Application Form.

Warning: Only one application may be made for the benefit of any person (other than an application (if any) made either through the Blue Form eIPO service via www.eipo.com.hk or on a BLUE Application Form in the capacity as a Qualifying Franchisor Shareholder). Please refer to the last four bullets of the “Effect of completing and submitting this Application Form” section.

申請人聲明

本人／吾等同意本申請表格及招股書的條款及條件以及申請程序。見本申請表格「填交本申請表格的效用」一節。

警告：任何人士只限作出一次為其利益而進行的認購申請（透過 www.eipo.com.hk 使用藍表 eIPO 服務或以合資格方與股東身份以藍色申請表格所作申請（如有除外）。請參閱「填交本申請表格的效用」一節最後四點。

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Signed by (all) applicant(s) (all joint applicants must sign):
由(所有)申請人簽署(所有聯名申請人必須簽署):

.....

Date: 日期: / /
D 日 M 月 Y 年

Number of Hong Kong Offer Share Stapled Units applied for
(not more than 30,000,000 Hong Kong Offer Share Stapled Units)
申請香港發售股份合訂單位數目(不超過30,000,000個
香港發售股份合訂單位)

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Total amount 總額

HK\$	港幣
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Name in English 英文姓名/名稱

Family name or company name 姓氏或公司名稱

Name in Chinese 中文姓名/名稱

Family name or company name 姓氏或公司名稱

Occupation in English 職業 (以英文填寫)

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Names of all other joint applicants in English (if any)
所有其他聯名申請人的英文姓名/名稱(如有)

1)
2)
3)

Hong Kong address in English and telephone number (joint applicants should give the address and the telephone number of first-named applicant only) 香港地址 (以英文填寫) 及電話號碼 (聯名申請人只須填寫排名首位申請人的地址及電話號碼)

For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner.
由代名人遞交: 閣下若不填寫本節, 是項認購申請將視為閣下利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。

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ADDRESS LABEL 地址標貼

(Your name(s) and address in Hong Kong in BLOCK letters
請用英文正楷填寫姓名/名稱及香港地址)

For internal use
此欄供內部使用

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For Broker use 此欄供經紀填寫	Lodged by 遞交申請的經紀
Broker No. 經紀號碼	Broker's Chop 經紀印章

Cheque/banker's cashier order number 支票/銀行本票號碼
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Name of bank on which cheque/Banker's cashier order is drawn (see "How to make your application" section) 兌現支票/銀行本票的銀行名稱 (見「申請手續」一節)
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Forename(s) 名字

Forename(s) 名字

Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. * (Please delete as appropriate) 香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)

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Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼* (請刪除不適用者)

1)
2)
3)

Telephone No. 電話號碼

THIS BOX MUST BE DULY COMPLETED 必須填妥此欄
Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定的中央結算系統參與者的參與者編號

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For designated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定的中央結算系統參與者或中央結算系統公司投資者戶口持有人, 請加蓋顯示公司名稱的公司印鑑

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(See paragraph 2 in the section "How to make your application") (請參閱「申請手續」一節第2段)

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閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

* (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section “How to make your application”.

如閣下為中央結算系統投資者戶口持有人，是項申請僅接納香港身份證號碼(如屬個別人士)或香港商業登記號碼(如屬法人團體)；請參閱「申請手續」一節第2段。

(2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number.

如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：如屬個別人士，必須填寫閣下的香港身份證號碼或護照號碼(持有香港身份證者請填寫香港身份證號碼，否則請填寫護照號碼)；如屬法人團體，請填寫香港商業登記號碼。

(3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of the Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque.

退款支票(如有)上或會印有閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分。有關資料將用於核實申請表格的有效性，亦會轉交第三方作資料核實和退款。銀行兌現退款支票前或會要求查證閣下的香港身份證號碼/護照號碼。

(4) If an application is made by an unlisted company and:

- the principal business of that company is dealing in securities; and
- you exercise statutory control over that company.

then the application will be treated as being made for your benefit.

倘若申請人是一家非上市公司，而：

- 該公司主要從事證券買賣業務；及
 - 閣下對該公司可行使法定控制權，
- 是項申請將視作為閣下的利益提出。

(5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.

所有聯名申請人必須提供(如屬個別人士)其香港身份證號碼或(如適用)護照號碼，或(如屬法人團體)其香港商業登記號碼。

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Mixed Media Offer

Jinmao Investments and the Company will be relying on section 9A of the Companies(Exemption of Companies and Prospectuses from Compliance with Provisions) Notice (Chapter 32L of the Laws of Hong Kong) and will be issuing (a) the **WHITE** and **YELLOW** Application Forms without them being accompanied by a printed Prospectus and (b) the **BLUE** Application Forms to the relevant Qualifying Franchise Shareholders without them being accompanied by a printed Prospectus, unless the relevant Qualifying Franchise Shareholders have elected to receive corporate communications in printed form under Franchise’s corporate communications policy or have not been asked to elect the means of receiving Franchise’s corporate communications, in which case the printed Prospectus will be despatched to them separately. The contents of the printed Prospectus are identical to the electronic version of the Prospectus which can be accessed and downloaded from the websites of the Company at www.jinmao88.com and the Stock Exchange at www.hkexnews.hk under the “HKExnews > Listed Company Information > Latest Listed Company Information” section. Members of the public and Qualifying Franchise Shareholders who wish to obtain a copy of the printed Prospectus may obtain a copy, free of charge, upon request during business hours from 9:00 a.m. on Thursday, 19 June 2014 until 12:00 noon on Tuesday, 24 June 2014 at the following locations:

混合媒介要約

金茂投資及本公司將依據香港法例第32L章《公司(豁免公司及招股章程遵從條文)公告》第9A條，並將(a)在並非與招股書印刷本一同發出的情況下發出白色及黃色申請表格及(b)在並非與招股書印刷本一同發出的情況下向相關合資格方興股東發出藍色申請表格，除非相關合資格方興股東已根據方興的公司通訊政策選擇收取公司通訊的印刷本或未被要求選擇收取方興公司通訊的方式，在此情況下將會向彼等分開寄發招股書印刷本。招股書印刷本的內容與電子形式的招股書相同，可在本公司網站 www.jinmao88.com 及聯交所網站 www.hkexnews.hk 「披露易>上市公司公告>最新上市公司公告」一欄中查閱及下載。有意索取招股書印刷本的公眾人士及合資格方興股東可於2014年6月19日(星期四)上午九時正起至2014年6月24日(星期二)中午十二時正止的一般辦公時間內，在下列地點要求免費索取：

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

1. any of the following branches of the receiving banks for the Hong Kong Public Offering: 1. 香港公開發售的收款銀行的下列任何分行：

(a) Industrial and Commercial Bank of China (Asia) Limited

	Branch Name	Address
Hong Kong Island	Central Branch	1/F, 9 Queen's Road Central
	Sheung Wan Branch	Shop F, G/F, Kai Tak Commercial Building, 317-319 Des Voeux Road Central, Sheung Wan
	Causeway Bay Branch	Shop A, G/F, Jardine Center, 50 Jardine's Bazaar, Causeway Bay
	North Point Branch	G/F, 436-438 King's Road, North Point
Kowloon	Tsimshatsui Branch	Shop 1&2, G/F, No. 35-37 Hankow Road, Tsimshatsui
	Mongkok Branch	G/F., Belgian Bank Building, 721-725 Nathan Road, Mongkok
	Kwun Tong Branch	Shop 5 & 6, 1/F, Crocodile Center, 79 Hoi Yuen Road, Kwun Tong
New Territories	Tsuen Wan Castle Peak Road Branch	G/F, 423-427 Castle Peak Road Tsuen Wan
	Tai Po Branch	Shop F, G/F, Mee Fat Building, No 34-38 Tai Wing Lane, Tai Po
	Sheung Shui Branch	Shop 2, G/F, San Fung Building, No.33 San Fung Avenue, Shek Wu Hui, Sheung Shui

(a) 中國工商銀行(亞洲)有限公司

	分行名稱	地址
香港島	中環分行	皇后大道中9號1字樓
	上環分行	上環德輔道中317-319號啟德商業大廈地下F舖
銅鑼灣分行	銅鑼灣分行	銅鑼灣渣甸街50號渣甸中心A舖
	北角分行	北角英皇道436-438號地下
九龍	尖沙咀分行	尖沙咀漢口道35至37號地下1-2號舖
	旺角分行	旺角彌敦道721-725號華比銀行大廈地下
	觀塘分行	觀塘開源道79號鱸魚脷中心一樓5號和6號舖
新界	荃灣青山公路分行	青山公路荃灣段423-427號地下
	大埔分行	大埔大棠里34至38號美發大廈地下F舖
	上水分行	上水石湖墟新豐路33號新豐大廈地下2號舖

(b) DBS Bank (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Head Office	G/F, The Center, 99 Queen's Road Central
	United Centre Branch	Shops 1015-1018, 1/F & Shops 2032-2034, 2/F, United Centre, 95 Queensway, Admiralty
	North Point Branch	G/F, 391 King's Road, North Point
	Hennessy Road Branch	G/F, 427-429 Hennessy Road, Causeway Bay
Kowloon	Nathan Road Branch	G/F, Wofoo Commercial Building, 574-576 Nathan Road, Mongkok
	Tsimshatsui Branch	G/F, 22-24 Cameron Road, Tsim Sha Tsui
	Hoi Yuen Road Branch	Unit 2, G/F, Hewlett Centre, 54 Hoi Yuen Road, Kwun Tong
New Territories	Yuen Long Branch	G/F, 1-5 Tai Tong Road, Yuen Long
	Shatin Plaza Branch	Shop 47 & 48, Level 1, Shatin Plaza, No. 21-27 Sha Tin Centre Street, Shatin
	Tsuen Wan Branch	G/F, 23 Chung On Street, Tsuen Wan

(b) 星展銀行(香港)有限公司

	分行名稱	地址
香港島	總行	中環皇后大道中99號中環中心地下
	統一中心分行	金鐘金鐘道95號統一中心1樓1015-1018號舖及2樓2032-2034號舖
北角分行	北角分行	北角英皇道391號地下
	軒尼詩道分行	銅鑼灣軒尼詩道427-429號地下
	彌敦道分行	旺角彌敦道574-576號和富商業大廈地下
九龍	尖沙咀分行	尖沙咀金馬倫道22-24號地下
	開源道分行	觀塘開源道54號豐利中心地下2號室
	元朗分行	元朗大棠道1-5號地下
沙田廣場分行	沙田廣場分行	沙田沙田正街21-27號沙田廣場地下47-48號舖
	荃灣分行	荃灣翠安街23號地下

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口，請使用本表格

2. any of the following offices of the Joint Global Coordinators:
- (a) **Deutsche Bank AG, Hong Kong Branch**, at Level 52, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong; and
 - (b) **Morgan Stanley Asia Limited**, at Level 46, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong; and
 - (c) **DBS Asia Capital Limited**, 17th Floor, The Center, 99 Queen’s Road Central, Hong Kong; and
 - (d) **The Hongkong and Shanghai Banking Corporation Limited**, 1 Queen’s Road Central, Hong Kong; and
 - (e) **Standard Chartered Securities (Hong Kong) Limited**, 15/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong; and
3. the Depository Counter of HKSCC at 2nd Floor, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong.
2. 聯席全球協調人的以下任何辦事處：
- (a) 德意志銀行香港分行，地址為香港九龍柯士甸道西1號環球貿易廣場52樓；及
 - (b) 摩根士丹利亞細有限公司，地址為香港九龍柯士甸道西1號環球貿易廣場46樓；及
 - (c) 星展亞洲融資有限公司，香港皇后大道中99號中環中心17樓；及
 - (d) **The Hongkong and Shanghai Banking Corporation Limited** (香港上海滙豐銀行有限公司)，香港皇后大道中1號；及
 - (e) 渣打證券(香港)有限公司，香港中環金融街8號國際金融中心二期15樓；及
3. 香港結算存管處服務櫃檯，地址為香港德輔道中199號無限極廣場2樓。

Details of where printed Prospectuses may be obtained will be displayed prominently at every branch of Industrial and Commercial Bank of China (Asia) Limited and DBS Bank (Hong Kong) Limited where the **WHITE** Application Forms are distributed.

During normal business hours from 9:00 a.m. on Thursday, 19 June 2014 until 12:00 noon on Tuesday, 24 June 2014, at least three copies of the printed Prospectus will be available for inspection at every location where the **WHITE** and **YELLOW** Application Forms are distributed. You should read the Prospectus prior to submitting this Application Form.

可索取招股書印刷本的地點詳情將於派發白色申請表格的中國工商銀行(亞洲)有限公司及星展銀行(香港)有限公司各分行的當眼處展示。

於2014年6月19日(星期四)上午九時正起至2014年6月24日(星期二)中午十二時正止的一般辦公時間內，在每個派發白色及黃色申請表格的地點均備有至少三份招股書印刷本可供查閱。 閣下於遞交本申請表格前應細閱招股書。

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 500 Hong Kong Offer Share Stapled Units and in one of the numbers set out in the table, or your application will be rejected.

NUMBER OF SHARE STAPLED UNITS THAT MAY BE APPLIED FOR AND PAYMENTS							
No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$	No. of Hong Kong Offer Share Stapled Units applied for	Amount payable on application HK\$
500	2,853.47	9,000	51,362.57	90,000	513,625.69	4,000,000	22,827,808.00
1,000	5,706.95	10,000	57,069.53	100,000	570,695.20	5,000,000	28,534,760.00
1,500	8,560.42	15,000	85,604.28	200,000	1,141,390.40	6,000,000	34,241,712.00
2,000	11,413.91	20,000	114,139.04	300,000	1,712,085.60	7,000,000	39,948,564.00
2,500	14,267.38	25,000	142,673.80	400,000	2,282,780.80	8,000,000	45,655,616.00
3,000	17,120.86	30,000	171,208.57	500,000	2,853,476.00	9,000,000	51,362,568.00
3,500	19,974.33	35,000	199,743.32	600,000	3,424,171.20	10,000,000	57,069,520.00
4,000	22,827.81	40,000	228,278.08	700,000	3,994,866.40	20,000,000	114,139,040.00
4,500	25,681.28	45,000	256,812.84	800,000	4,565,561.60	30,000,000 ⁽¹⁾	171,208,560.00
5,000	28,534.76	50,000	285,347.61	900,000	5,136,256.80		
6,000	34,241.72	60,000	342,417.12	1,000,000	5,706,952.00		
7,000	39,948.67	70,000	399,486.65	2,000,000	11,413,904.00		
8,000	45,655.62	80,000	456,556.16	3,000,000	17,120,856.00		

2. You, as the applicant(s), must complete the form in English as indicated below and sign on the second page of the Application Form. Only written signatures will be accepted (and not by way of personal chop).

If you are applying through a designated CCASS Participant (other than a CCASS investor participant):

- the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

If you are applying as an individual CCASS Investor Participant:

- the form must contain your NAME and Hong Kong I.D. Card number;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a joint individual CCASS Investor Participant:

- the form must contain all joint investor participants' NAMES and the Hong Kong I.D. Card number of all joint investor participants;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:

- the form must contain your company NAME and Hong Kong Business Registration number;
- your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Share Stapled Units must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

The cheque must:	Banker's cashier order must:
<ul style="list-style-type: none"> be in Hong Kong dollars; not be post-dated; be made payable to “ICBC (Asia) Nominee Limited — Jinmao Public Offer”; be crossed “Account Payee Only”; 	<ul style="list-style-type: none"> be issued by a licensed bank in Hong Kong, and have your name certified at the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name at the back of the banker's cashier order must be the same as the first-named applicant's name.
<ul style="list-style-type: none"> be drawn on your Hong Kong dollar bank account in Hong Kong; and show your account name, which must either be pre-printed on the cheque, or be endorsed at the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name. 	

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker’s cashier order attached) to one of the collection boxes at any of the following branches of the receiving banks:

(a) **Industrial and Commercial Bank of China (Asia) Limited**

	Branch Name	Address
Hong Kong Island	Central Branch	1/F, 9 Queen's Road Central
	Sheung Wan Branch	Shop F, G/F, Kai Tak Commercial Building, 317-319 Des Voeux Road Central, Sheung Wan
	Causeway Bay Branch	Shop A, G/F, Jardine Center, 50 Jardine's Bazaar, Causeway Bay
	North Point Branch	G/F, 436-438 King's Road, North Point
Kowloon	Tsimshatsui Branch	Shop 1&2, G/F, No. 35-37 Hankow Road, Tsimshatsui
	Mongkok Branch	G/F., Belgian Bank Building, 721-725 Nathan Road, Mongkok
	Kwun Tong Branch	Shop 5 & 6, 1/F, Crocodile Center, 79 Hoi Yuen Road, Kwun Tong
New Territories	Tsuen Wan Castle Peak Road Branch	G/F, 423-427 Castle Peak Road Tsuen Wan
	Tai Po Branch	Shop F, G/F, Mee Fat Building, No 34-38 Tai Wing Lane, Tai Po
	Sheung Shui Branch	Shop 2, G/F, San Fung Building, No.33 San Fung Avenue, Shek Wu Hui, Sheung Shui

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

(b) DBS Bank (Hong Kong) Limited

	Branch Name	Address
Hong Kong Island	Head Office	G/F, The Center, 99 Queen’s Road Central
	United Centre Branch	Shops 1015-1018, 1/F & Shops 2032-2034, 2/F, United Centre, 95 Queensway, Admiralty
	North Point Branch	G/F, 391 King’s Road, North Point
	Hennessy Road Branch	G/F, 427-429 Hennessy Road, Causeway Bay
Kowloon	Nathan Road Branch	G/F, Wofoo Commercial Building, 574-576 Nathan Road, Mongkok
	Tsimshatsui Branch	G/F, 22-24 Cameron Road, Tsim Sha Tsui
	Hoi Yuen Road Branch	Unit 2, G/F, Hewlett Centre, 54 Hoi Yuen Road, Kwun Tong
New Territories	Yuen Long Branch	G/F, 1-5 Tai Tong Road, Yuen Long
	Shatin Plaza Branch	Shop 47 & 48, Level 1, Shatin Plaza, No. 21-27 Sha Tin Centre Street, Shatin
	Tsuen Wan Branch	G/F, 23 Chung On Street, Tsuen Wan

5. Your Application Form can be lodged at these times:

Thursday, 19 June 2014 — 9:00 a.m. to 5:00 p.m.
Friday, 20 June 2014 — 9:00 a.m. to 5:00 p.m.
Saturday, 21 June 2014 — 9:00 a.m. to 1:00 p.m.
Monday, 23 June 2014 — 9:00 a.m. to 5:00 p.m.
Tuesday, 24 June 2014 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Tuesday, 24 June 2014. The application lists will be open between 11:45 a.m. to 12:00 noon on that day, subject only to the weather conditions, as described in “Effect of Bad Weather on the Opening and Closing of the Application Lists” in the “How to Apply for Hong Kong Offer Share Stapled Units and Reserved Share Stapled Units” section of the Prospectus.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

申請手續

1. 使用下表計算閣下應付的款項。閣下申請認購的單位數目須至少為500個香港發售股份合訂單位，並為下表所列的其中一個數目，否則恕不受理。

可供申請認購的股份合訂單位數目及應繳款項							
申請認購的香港發售股份合訂單位數目	申請時應繳款項港幣	申請認購的香港發售股份合訂單位數目	申請時應繳款項港幣	申請認購的香港發售股份合訂單位數目	申請時應繳款項港幣	申請認購的香港發售股份合訂單位數目	申請時應繳款項港幣
500	2,853.47	9,000	51,362.57	90,000	513,625.69	4,000,000	22,827,808.00
1,000	5,706.95	10,000	57,069.53	100,000	570,695.20	5,000,000	28,534,760.00
1,500	8,560.42	15,000	85,604.28	200,000	1,141,390.40	6,000,000	34,241,712.00
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6,000	34,241.72	60,000	342,417.12	1,000,000	5,706,952.00		
7,000	39,948.67	70,000	399,486.65	2,000,000	11,413,904.00		
8,000	45,655.62	80,000	456,556.16	3,000,000	17,120,856.00		

2. 閣下作為申請人，必須按照下列指示以英文填妥表格，並於申請表格第二頁簽署，只接納親筆簽名(不得以個人印章代替)。

如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：
 • 該指定中央結算系統參與者必須於表格蓋上公司印鑑(附有公司名稱)，並在適當方格內填寫參與者編號。

如閣下以個人中央結算系統投資者戶口持有人名義提出申請：

- 表格須載有閣下的姓名和香港身份證號碼；
- 須在適當方格內填寫閣下的參與者編號。

如閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請：

- 表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼；
- 須在適當方格內填寫閣下的參與者編號。

如閣下以公司中央結算系統投資者戶口持有人名義提出申請：

- 表格須載有閣下的公司名稱和香港商業登記號碼；
- 須在適當方格內填寫閣下的參與者編號並蓋上公司印鑑(附有公司名稱)。

中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印鑑)或其他類似事項如有不確或遺漏，均可能導致申請無效。

3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份合訂單位申請須附一張獨立開出支票或一張獨立開出銀行本票。支票或銀行本票必須符合以下所有規定，否則有關的認購申請不獲接納：

支票必須：	銀行本票必須：
<ul style="list-style-type: none"> • 為港幣； • 不得為期票； • 註明抬頭人為「工銀亞洲代理人有限公司－金茂公開發售」； • 劃線註明「只准入抬頭人賬戶」； 	<ul style="list-style-type: none"> • 須由香港持牌銀行開出，並由有關銀行授權的人士在銀行本票背面簽署核證閣下姓名/名稱。銀行本票所示姓名/名稱必須與閣下姓名/名稱相同。如屬聯名申請，銀行本票背面所示姓名/名稱必須與排名首位申請人的姓名/名稱相同。
<ul style="list-style-type: none"> • 從閣下在香港的港幣銀行賬戶中開出；及 • 顯示閣下的賬戶名稱，而該賬戶名稱必須已預印在支票上，或由有關銀行授權的人士在支票背書。該賬戶名稱必須與閣下姓名/名稱相同。如屬聯名申請，賬戶名稱必須與排名首位申請人的姓名/名稱相同。 	

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

4. 請撕下申請表格，對摺一次，然後將填妥的申請表格(連同支票或銀行本票)投入收款銀行下列任何一家分行特設的收集箱：

(a) 中國工商銀行(亞洲)有限公司

	分行名稱	地址
香港島	中環分行	皇后大道中9號1字樓
	上環分行	上環德輔道中317-319號啟德商業大廈地下F舖
	銅鑼灣分行	銅鑼灣渣甸街50號渣甸中心A舖
	北角分行	北角英皇道436-438號地下
九龍	尖沙咀分行	尖沙咀漢口道35至37號地下1-2號舖
	旺角分行	旺角彌敦道721-725號華比銀行大廈地下
	觀塘分行	觀塘開源道79號鱷魚恤中心一樓5號和6號舖
新界	荃灣青山公路分行	青山公路荃灣段423-427號地下
	大埔分行	大埔大榮里34至38號美發大廈地下F舖
	上水分行	上水石湖墟新豐路33號新豐大廈地下2號舖

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

(b) 星展銀行(香港)有限公司

	分行名稱	地址
香港島	總行	中環皇后大道中99號中環中心地下
	統一中心分行	金鐘金鐘道95號統一中心1樓 1015-1018號舖及2樓2032-2034號舖
	北角分行	北角英皇道391號地下
	軒尼詩道分行	銅鑼灣軒尼詩道427-429號地下
九龍	彌敦道分行	旺角彌敦道574-576號和富商業大廈地下
	尖沙咀分行	尖沙咀金馬倫道22-24號地下
	開源道分行	觀塘開源道54號豐利中心地下2號室
新界	元朗分行	元朗大棠道1-5號地下
	沙田廣場分行	沙田沙田正街21-27號沙田廣場地下47-48號舖
	荃灣分行	荃灣眾安街23號地下

5. 閣下可於下列時間遞交申請表格：

2014年6月19日(星期四)	—	上午九時正至下午五時正
2014年6月20日(星期五)	—	上午九時正至下午五時正
2014年6月21日(星期六)	—	上午九時正至下午一時正
2014年6月23日(星期一)	—	上午九時正至下午五時正
2014年6月24日(星期二)	—	上午九時正至中午十二時正

6. 截止遞交申請的時間為2014年6月24日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請，唯一會影響此時間的變化因素為當日的天氣情況(詳見招股書「如何申請香港發售股份合訂單位及預留股份合訂單位」一節「惡劣天氣對開始及截止辦理申請登記的影響」)。

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

JINMAO INVESTMENTS

(As constituted pursuant to a deed of trust on 13 June 2014 under the laws of Hong Kong, the trustee of which is Jinmao (China) Investments Manager Limited)

and

JINMAO (CHINA) INVESTMENTS HOLDINGS LIMITED

(Registered in the Cayman Islands with limited liability)

Conditions of your application

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
2. If you are a firm, the application must be in the individual members' names.
3. If you are a body corporate, the Application Form must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.
4. You must be outside the United States (within the meaning of Regulation S under the U.S. Securities Act (“**Regulation S**”)) or be a person described in paragraph (h)(3) of Rule 902 of Regulation S, and not be a legal or natural person of the PRC (except qualified domestic institutional investors).
5. Unless permitted by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“**Listing Rules**”), you cannot apply for any Hong Kong Offer Share Stapled Units if:
 - you are an existing beneficial owner of Share Stapled Units or Shares or an associate (as defined in the Listing Rules) of any such owner;
 - you are a Director of the Trustee-Manager or the Company, or an associate of any such Director;
 - you are a connected person of Jinmao Investments, the Trustee-Manager or the Company, or a person who will become a connected person of Jinmao Investments, the Trustee-Manager or the Company, immediately upon the completion of the Global Offering; or
 - you have been allocated or have applied for any International Offer Share Stapled Units or otherwise participate in the International Offering (except in respect of Reserved Share Stapled Units applied for pursuant to the Preferential Offering).
6. The number of joint applicants may not exceed Four (4).

B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Share Stapled Units by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System (“CCASS”)

(if you are a CCASS Participant); or (ii) using a **WHITE** or **YELLOW** Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- **undertake** to execute all relevant documents and instruct and authorise the Trustee-Manager, the Company, and/or the Joint Global Coordinators (or their agents or nominees), as agents of the Trustee-Manager and the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Share Stapled Units allocated to you in the name of HKSCC Nominees as required by the Company's Articles and Memorandum of Association and the Trust Deed;
- **agree** to comply with the Companies Ordinance, the Cayman Companies Law, the Memorandum of Association and Articles of the Company and the Trust Deed;
- **confirm** that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- **confirm** that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- **confirm** that you are aware of the restrictions on the Global Offering in the Prospectus;
- **agree** that none of the Trustee-Manager, the Company, the Relevant Persons and the **White Form eIPO** Service Provider is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- **undertake and confirm** that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Share Stapled Units nor participated in the International Offering (except in respect of Reserved Share Stapled Units applied for pursuant to the Preferential Offering);

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

- **agree** to disclose to the Trustee-Manager, the Company, the Share Stapled Units Registrar, the receiving banks and the Relevant Persons any personal data which they may require about you and the person(s) for whose benefit you have made the application;
- if the laws of any place outside Hong Kong apply to your application, **agree** and **warrant** that you have complied with all such laws and none of the Trustee-Manager, the Company and the Relevant Persons will breach any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
- **agree** that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- **agree** that your application will be governed by the laws of Hong Kong;
- **represent, warrant and undertake** that (i) you understand that the Hong Kong Offer Share Stapled Units have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Share Stapled Units are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- **warrant** that the information you have provided is true and accurate;
- **agree** to accept the Hong Kong Offer Share Stapled Units applied for, or any lesser number allocated to you under the application;
- **authorise** (i) the Trustee-Manager and the Company to place the name of HKSCC Nominees on the Share Stapled Units Register as the holder(s) of any Hong Kong Offer Share Stapled Units allocated to you and such other registers as required under the Trust Deed and the Company’s Articles and Memorandum of Association and (ii) the Trustee-Manager, the Company and/or their agents to deposit any Share Stapled Unit certificate(s) into CCASS and/or send any e-Refund payment instructions and/or any refund cheque(s) to you or the first-named applicant for joint applications by ordinary post at your own risk to the address stated on this Application Form, unless you have chosen to collect refund cheque(s) in person;
- **agree** that the Hong Kong Offer Share Stapled Units to be allocated shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant;
- **agree** that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allocated Share Stapled Units issued in the name of HKSCC Nominees or not to accept such allocated Share Stapled Units for deposit into CCASS; (2) to cause such allocated Share Stapled Units to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allocated Share Stapled Units to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allocated Share Stapled Units at your own risk to the address on this Application Form by ordinary post or to make available the same for your collection;
- **agree** that each of HKSCC and HKSCC Nominees may adjust the number of allocated Share Stapled Units issued in the name of HKSCC Nominees;
- **agree** that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this Application Form;
- **agree** that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- **declare and represent** that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying (other than any application(s) made either through the **Blue Form eIPO** service via www.eipo.com.hk or on a **BLUE** Application Form in your capacity as a Qualifying Franchisor Shareholder);
- **understand** that the Trustee-Manager, the Company, the Directors and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to allocate any of the Hong Kong Offer Share Stapled Units to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) **warrant** that no other application has been or will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC or through the **White Form eIPO** service by you or by anyone as your agent or by any other person (other than any application(s) made either through the **Blue Form eIPO** service via www.eipo.com.hk or on a **BLUE** Application Form in your capacity as a Qualifying Franchisor Shareholder); and
- (if you are making the application as an agent for the benefit of another person) **warrant** that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC; and (ii) you have due authority to sign the Application Form or give **electronic application instructions** on behalf of that other person as their agent.

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

D. Power of attorney

If your application is made through an authorised attorney, the Trustee-Manager, the Company and the Joint Global Coordinators, may accept or reject your application at their discretion, and on any conditions they think fit, including requiring evidence of the attorney’s authority.

Determination of Offer Price and Allocation of Hong Kong Offer Share Stapled Units

The Offer Price is expected to be fixed on or around Wednesday, 25 June 2014. Applicants are required to pay the Maximum Offer Price of HK\$5.65 for each Hong Kong Offer Share Stapled Unit together with 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee. If the Offer Price is not agreed among the Trustee-Manager, Franshion, the Company and the Joint Global Coordinators (on behalf of the Underwriters) on or before Monday, 30 June 2014, the Global Offering will not proceed and will lapse.

Applications for Hong Kong Offer Share Stapled Units will not be processed and no allocation of any Hong Kong Offer Share Stapled Units will be made until the application lists close.

The Trustee-Manager and the Company expect to announce the Offer Price, the level of indications of interest in the International Offering, the level of applications under the Hong Kong Public Offering and the Preferential Offering and the basis of allocations of the Hong Kong Offer Share Stapled Units and the Reserved Share Stapled Units on Monday, 30 June 2014 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the websites of the Stock Exchange at www.hkexnews.hk and the Company at www.jinmao88.com. The results of allocations and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where applicable) under the Hong Kong Public Offering and the Preferential Offering will be made available on the above websites.

If your application for Hong Kong Offer Share Stapled Units is successful (in whole or in part)

If your application is wholly or partially successful, your Share Stapled Unit certificate(s) (subject to their becoming valid provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Wednesday, 2 July 2014) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in this Application Form on Monday, 30 June 2014 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant

(other than a CCASS Investor Participant): For Hong Kong Offer Share Stapled Units credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Share Stapled Units allocated to you with that CCASS Participant.

- If you are applying as a CCASS Investor Participant: The Trustee-Manager and the Company expect to publish the results of CCASS Investor Participants’ applications together with the results of the Hong Kong Public Offering and the Preferential Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Monday, 30 June 2014. You should check the announcement published by the Trustee-Manager and the Company and report any discrepancies to HKSCC before 5:00 p.m. on Monday, 30 June 2014 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Share Stapled Units to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Share Stapled Units credited to your stock account.

No receipt will be issued for application money paid. The Trustee-Manager and the Company will not issue temporary documents of title.

Refund of your money

If you do not receive any Hong Kong Offer Share Stapled Units or if your application is accepted only in part, the Trustee-Manager and/or the Company will refund to you your application monies (including the related 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee) or the appropriate portion thereof, without interest. If the Offer Price is less than the Maximum Offer Price, the Trustee-Manager and/or the Company will refund to you the surplus application monies (including the related 1.0% brokerage, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee) without interest. The refund procedures are stated in the “Despatch/Collection of Share Stapled Unit certificates/e-Refund Payment Instructions/Refund Cheques” in the “How to Apply for Hong Kong Offer Share Stapled Units and Reserved Share Stapled Units” section of the Prospectus.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

金茂投資

(根據香港法例按日期為2014年6月13日的信託契約組成，
其受託人為金茂(中國)投資管理人有限公司)

與

金茂(中國)投資控股有限公司

(於開曼群島註冊的有限公司)

申請條件

除另有註明外，此等條件所用詞彙與招股書所界定者具相同涵義。

甲. 可提出申請的人士

- 閣下及閣下為其利益提出申請的任何人士必須年滿18歲並擁有香港地址。
- 如閣下為商號，申請須以個別成員名義提出。
- 如閣下為法人團體，申請表格必須蓋上公司印鑑(附有公司名稱)及獲正式授權人員簽署，並註明其所屬代表身份。
- 閣下必須身處美國境外(按《美國證券法S規例(「S規例」)的涵義)，或屬S規例第902條第(h)(3)段所述的人士，亦非中國法人或自然人(合資格境內機構投資者除外)。
- 除香港聯合交易所有限公司證券上市規則(「上市規則」)批准外，下列人士概不得申請認購任何香港發售股份合訂單位：
 - 股份合訂單位或股份的現有實益擁有人或任何該等擁有人的聯繫人(定義見上市規則)；
 - 託管人—經理或本公司的董事或任何該等董事的聯繫人；
 - 金茂投資、託管人—經理或本公司的關連人士，或於緊隨全球發售完成後將成為金茂投資、託管人—經理或本公司關連人士的人士；或
 - 已獲分配或已申請任何國際發售股份合訂單位或以其他方式參與國際發售(有關根據優先發售申請的預留股份合訂單位除外)的人士。
- 聯名申請人不得超過四(4)名。

乙. 如閣下為代名人

閣下作為代名人可提交超過一份香港發售股份合訂單位申

請，方法是：(i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如閣下為中央結算系統參與者)；或(ii)使用白色或黃色申請表格，以自身名義代表不同的實益擁有人提交超過一份申請。

丙. 填交本申請表格的效用

閣下填妥並遞交本申請表格，即表示閣下(如屬聯名申請人，即各人共同及個別)代表閣下本身，或作為閣下代其行事的每位人士的代理或代名人：

- 承諾促使所有相關文件生效，並指示及授權託管人—經理、本公司及/或聯席全球協調人(或彼等的代理或代名人)，作為託管人—經理及本公司的代理，代表閣下促使任何文件生效，並為按照本公司細則及組織章程大綱及信託契約的規定代表閣下作出一切必要事宜以將閣下獲分配的任何香港發售股份合訂單位以香港結算代理人名義登記；
- 同意遵守《公司條例》、開曼群島公司法、本公司的組織章程大綱及細則及信託契約；
- 確認閣下已細閱招股書及本申請表格所載的條款及條件以及申請程序，並同意受其約束；
- 確認閣下已收到及細閱招股書，提出申請時也僅依賴招股書載列的資料及陳述，而除招股書任何補充文件外，不會依賴任何其他資料或陳述；
- 確認閣下知悉招股書內有關全球發售的限制；
- 同意託管人—經理、本公司、有關人士及白表eIPO服務供應商現時及日後均毋須對並非載於招股書(及其任何補充文件)的任何資料及陳述負責；
- 承諾及確認閣下或閣下為其利益提出申請的人士並無申請或接納或表示有意認購，亦不會申請或接納或表示有意認購任何國際發售股份合訂單位，也沒有參與國際發售(有關根據優先發售申請的預留股份合訂單位除外)；

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

- 同意向託管人—經理、本公司、股份合訂單位登記處、收款銀行及有關人士披露，其所要求提供有關閣下及閣下為其利益提出申請的人士的任何個人資料；
 - 倘香港境外任何地方的法律適用於閣下的申請，則閣下同意並保證，閣下已遵守所有該等法律，而託管人—經理、本公司及有關人士，概不會因接納閣下的購買要約，或因閣下在招股書及本申請表格所載條款及條件項下的權利與責任所產生的任何行動而違反香港境外任何法律；
 - 同意閣下的申請一經接納，即不得因無意的失實陳述而撤銷；
 - 同意閣下的申請受香港法例規管；
 - 聲明、保證及承諾(i)閣下明白香港發售股份合訂單位不曾亦不會根據《美國證券法》登記；及(ii)閣下及閣下為其利益申請香港發售股份合訂單位的任何人士均身處美國境外(定義見S規例)，或屬S規例第902條第(h)(3)段所述的人士；
 - 保證閣下提供的資料真實及準確；
 - 同意接納所申請數目或根據申請分配予閣下但數目較少的香港發售股份合訂單位；
 - 授權(i)託管人—經理及本公司將香港結算代理人的名稱列入股份合訂單位登記冊，作為閣下獲分配的任何香港發售股份合訂單位的持有人，及列入根據信託契約及本公司細則及組織章程大綱規定的其他登記冊內，及(ii)託管人—經理、本公司及/或彼等代理將任何股份合訂單位證書存入中央結算系統及/或按申請表格上所示地址以平郵方式寄發任何電子退款指示及/或任何退款支票予閣下或於聯名申請排名首位的申請人，郵誤風險概由閣下自行承擔，除非閣下已選擇親自領取退款支票；
 - 同意獲分配的香港發售股份合訂單位以香港結算代理人的名義發行，並直接存入中央結算系統，以記存於閣下的投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口；
 - 同意香港結算及香港結算代理人各自保留權利(1)不接納以香港結算代理人名義發行的該等獲分配的任何或部分股份合訂單位，或不接納該等獲分配的股份合訂單位存入中央結算系統；(2)促使該等獲分配的股份合訂單位從中央結算系統提取，並轉入閣下名下，有關風險及費用概由閣下自行承擔；及(3)促使該等獲分配的股份合訂單位以閣下名義發行(或如屬聯名申請人，則以排名首位申請人的名義發行)，而在此情況下，會以平郵方式將該等獲分配股份合訂單位的證書寄往本申請表格上所示地址(郵誤風險概由閣下自行承擔)或提供該等證書予閣下領取；
 - 同意香港結算及香港結算代理人各自均可調整獲分配以香港結算代理人名義發行的股份合訂單位數目；
 - 同意香港結算及香港結算代理人對招股書及本申請表格未有載列的資料及陳述概不負責；
 - 同意香港結算及香港結算代理人概不以任何方式對閣下負責；
 - 聲明及表示此乃閣下為本身或閣下為其利益提出申請的人士提出及擬提出的唯一申請(閣下透過www.eipo.com.hk使用藍表eIPO服務或以合資格方興股東身份以藍色申請表格所作任何申請除外)；
 - 明白託管人—經理、本公司、董事及聯席全球協調人將依賴閣下聲明及陳述，以決定是否向閣下分配任何香港發售股份合訂單位，及閣下可能因作出虛假聲明而遭到檢控；
 - (如申請為閣下本身的利益提出)保證閣下或作為閣下代理的任何人士或任何其他人士不曾亦不會為閣下的利益以白色或黃色申請表格或向香港結算或利用白表eIPO服務發出電子認購指示而提出其他申請(閣下透過www.eipo.com.hk使用藍表eIPO服務或以合資格方興股東身份以藍色申請表格所作任何申請除外)；及
 - (如閣下作為代理為另一人士的利益提出申請)保證(i)閣下(作為代理或為該人士利益)或該人士或作為該人士代理的任何其他人士不曾亦不會以白色或黃色申請表格或向香港結算發出電子認購指示而提出其他申請；及(ii)閣下獲正式授權作為該其他人士的代理代為簽署申請表格或發出電子認購指示。
- 丁. 授權書
- 如閣下透過授權人士提出申請，託管人—經理、本公司及聯席全球協調人可按其認為合適的任何條件(包括要求獲授權證明)酌情接納或拒絕閣下的申請。

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

釐定發售價及香港發售股份合訂單位的分配

預期發售價於2014年6月25日(星期三)或前後釐定。申請人須繳付每個香港發售股份合訂單位的最高發售價港幣5.65元，另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。倘若託管人—經理、方興地產、本公司與聯席全球協調人(代表包銷商)並無於2014年6月30日(星期一)或之前協定發售價，全球發售將不會進行及將會失效。

截止登記認購申請前，概不處理香港發售股份合訂單位的申請或分配任何香港發售股份合訂單位。

託管人—經理及本公司預期發售價、國際發售的踴躍程度、香港公開發售及優先發售的申請數量以及香港發售股份合訂單位及預留股份合訂單位的分配基準於2014年6月30日(星期一)在《南華早報》(以英文)及《香港經濟日報》(以中文)以及聯交所網站www.hkexnews.hk及本公司網站www.jinmao88.com公佈。香港公開發售及優先發售的分配結果，以及成功申請人的香港身份證／護照／香港商業登記號碼(如適用)，將於上述網站公佈。

如閣下成功申請認購香港發售股份合訂單位(全部或部分)

如閣下的申請全部或部分成功，閣下的股份合訂單位證書(前提是於2014年7月2日(星期三)上午八時正香港公開發售成為無條件且並無終止，股份合訂單位證書成為有效)將以香港結算代理人名義發行，並於2014年6月30日(星期一)或在特別情況下由香港結算或香港結算代理人指定的任何其他日期按閣下在本申請表格的指示直接存入中央結算系統，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口。

- 如閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請：香港發售股份合

訂單位將存入閣下指定的中央結算系統參與者(非中央結算系統投資者戶口持有人)股份戶口，閣下可向該中央結算系統參與者查詢閣下獲分配的香港發售股份合訂單位數目。

- 如閣下以中央結算系統投資者戶口持有人身份提出申請：託管人—經理及本公司預期於2014年6月30日(星期一)在《南華早報》(以英文)及《香港經濟日報》(以中文)刊登中央結算系統投資者戶口持有人的申請結果以及香港公開發售及優先發售的結果。閣下應查閱託管人—經理及本公司刊發的公告，如有任何資料不符，請於2014年6月30日(星期一)或香港結算或香港結算代理人釐定的其他日期下午五時正前知會香港結算。緊隨香港發售股份合訂單位存入閣下的股份戶口後，閣下即可透過「結算通」電話系統及中央結算系統互聯網系統(根據香港結算不時有效的《投資者戶口持有人操作簡介》所載程序)查詢閣下的最新戶口結餘。香港結算亦將向閣下提供一份活動結單，列出存入閣下股份戶口的香港發售股份合訂單位數目。

託管人—經理及本公司不會就申請時繳付的款項發出收據，亦不會發出臨時所有權文件。

退回款項

若閣下並未收到任何香港發售股份合訂單位或申請僅部分獲接納，託管人—經理及／或本公司將不計利息退回閣下的申請款項(包括相關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)或相應部分。如發售價低於最高發售價，託管人—經理及／或本公司將不計利息退回多收申請款項(包括相關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)。

退款程序載於招股書「如何申請香港發售股份合訂單位及預留股份合訂單位」一節「發送／領取股份合訂單位證書／電子退款指示／退款支票」。

Please use this form if you want the Hong Kong Offer Share Stapled Units to be issued in the name of HKSCC Nominees Limited (“HKSCC Nominees”) and deposited directly into the Central Clearing and Settlement System (“CCASS”) for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, the Hong Kong Offer Share Stapled Units, of the policies and practices of the Trustee-Manager, the Company and the Share Stapled Units Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the “**Ordinance**”).

1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Trustee-Manager, the Company or their respective agents and the Share Stapled Units Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Share Stapled Units Registrar. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Trustee-Manager, the Company or the Share Stapled Units Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Share Stapled Units which you have successfully applied for and/or the despatch of Share Stapled Unit certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Trustee-Manager, the Company and the Share Stapled Units Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the applicants and the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Share Stapled Units;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities’ holders including, where applicable, HKSCC Nominees;
- maintaining or updating the registers of holders of Share Stapled Units and the securities of Jinmao Investments and the Company;
- verifying securities holders’ identities;
- establishing benefit entitlements of securities’ holders of Jinmao Investments and the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Trustee-Manager, the Company and its subsidiaries;
- compiling statistical information and profiles of holders of Share Stapled Units;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Trustee-Manager,

the Company and/or the Share Stapled Units Registrar to discharge their obligations to securities’ holders and/or regulators and/or any other purposes to which the securities’ holders may from time to time agree.

3. Transfer of personal data

Personal data held by the Trustee-Manager, the Company and the Share Stapled Units Registrar relating to the applicants and the securities’ holders will be kept confidential but the Trustee-Manager, the Company and the Share Stapled Units Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the appointed agents of the Trustee-Manager and the Company such as financial advisers, receiving banks and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third party service providers who offer administrative, telecommunications, computer, payment or other services to the Trustee-Manager, the Company and/or the Share Stapled Units Registrar in connection with their respective business operation;
- the Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities’ holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

4. Retention of personal data

The Trustee-Manager, the Company and the Share Stapled Units Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data was collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Trustee-Manager, the Company or the Share Stapled Units Registrar holds their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Trustee-Manager, the Company or the Share Stapled Units Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the “Corporate Information” section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our Share Stapled Units Registrar for the attention of the privacy compliance officer.

By signing this Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

閣下如欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義獲發行香港發售股份合訂單位，並直接存入中央結算及交收系統(「中央結算系統」)，以記存於閣下的中央結算系統投資者戶口持有人股份戶口或閣下指定的中央結算系統參與者股份戶口，請使用本表格

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港發售股份合訂單位的申請人和持有人說明有關託管人—經理、本公司及其股份合訂單位登記處有關個人資料和香港法例第486章《個人資料(私隱)條例》(「《條例》」)方面的政策和慣例。

1. 收集閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求股份合訂單位登記處的服務時，必須向託管人—經理、本公司或彼等各自代理及股份合訂單位登記處提供準確個人資料。

未能提供所要求的資料可能導致閣下申請證券被拒或延遲，或託管人—經理、本公司或股份合訂單位登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓閣下成功申請的香港發售股份合訂單位及／或寄發閣下應得的股份合訂單位證書及／或退款支票。

證券持有人所提供的個人資料如有任何錯誤，須立即通知託管人—經理、本公司及股份合訂單位登記處。

2. 目的

申請人及證券持有人的個人資料可被採用及以任何方式持有、處理及／或保存，以作下列用途：

- 處理閣下的申請及退款支票(如適用)、核實是否符合本申請表格及招股書載列的條款和申請程序以及公佈香港發售股份合訂單位的分配結果；
- 遵守香港及其他地區的適用法律及法規；
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券；
- 存置或更新股份合訂單位以及金茂投資及本公司證券的持有人的名冊；
- 核實證券持有人的身份；
- 確定金茂投資及本公司證券持有人的受益權利，例如股息、供股和紅股等；
- 分發託管人—經理、本公司及其附屬公司的通訊；
- 編製統計數據和股份合訂單位持有人資料；
- 披露有關資料以便就權益索償；及
- 與上述有關的任何其他附帶或相關目的及／或使託管人—經理、本公司及／或股份合訂

單位登記處能履行對證券持有人及／或監管機構承擔的責任及／或證券持有人不時同意的任何其他目的。

3. 轉交個人資料

託管人—經理、本公司及股份合訂單位登記處所持有關申請人及證券持有人的個人資料將會保密，但託管人—經理、本公司及股份合訂單位登記處可以在為達到上述任何目的之必要情況下，向下列任何人士披露、獲取或轉交(無論在香港境內或境外)有關個人資料：

- 託管人—經理及本公司委任的代理人，例如財務顧問、收款銀行和主要海外股份登記處；
- (如證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人，彼等將會就中央結算系統的運作使用有關個人資料；
- 向託管人—經理、本公司及／或股份合訂單位登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的任何代理人、承包商或第三方服務供應商；
- 聯交所、證監會及任何其他法定監管機關或政府部門或遵照其他法例、規則或法規；及
- 證券持有人與其進行或擬進行交易的任何人士或機構，例如彼等的銀行、律師、會計師或股票經紀等。

4. 保留個人資料

託管人—經理、本公司及股份合訂單位登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。無需保留的個人資料將會根據《條例》銷毀或處理。

5. 查閱和更正個人資料

證券持有人有權確定託管人—經理、本公司或股份合訂單位登記處是否持有其個人資料，並有權索取有關該資料的副本並更正任何不準確資料。託管人—經理、本公司或股份合訂單位登記處有權就處理任何查閱資料的要求收取合理費用。

所有查閱資料或更正資料的要求應按招股書「公司資料」一節所披露或不時通知的本公司註冊地址送交公司秘書，或向本公司的股份合訂單位登記處的個人資料私隱事務主任提出。

閣下簽署本申請表格或向香港結算發出電子認購指示，即表示同意上述各項。