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北京汽车
BAIC MOTOR

北京汽車股份有限公司
BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People’s Republic of China with limited liability)

(Stock Code: 1958)

STABILIZING ACTIONS AND END OF STABILIZATION PERIOD

The Company announces that the stabilization period in connection with the Global Offering ended on January 11, 2015, being the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. The stabilizing actions undertaken by Morgan Stanley Asia Limited, the Stabilizing Manager, during the stabilization period included:

- (1) over-allocations of an aggregate of 185,823,000 H Shares in the International Offering, representing approximately 15% of the total number of Offer Shares initially available under the Global Offering before any exercise of the Over-allotment Option;
- (2) successive market purchases of an aggregate of 90,254,500 H Shares at a price in the range of HK\$8.70 to HK\$8.90 per H Share (exclusive of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) during the stabilization period, representing approximately 7.29% of the total number of Offer Shares initially offered under the Global Offering before any exercise of the Over-allotment Option; and

* For identification purpose only.

(3) the partial exercise of the Over-allotment Option by the Joint Global Coordinators (on behalf of the Joint Bookrunners and the International Underwriters), on January 9, 2015, in respect of an aggregate of 96,052,500 H Shares (the “**Over-allotment Shares**”), representing approximately 7.75% of the total number of Offer Shares initially available under the Global Offering before any exercise of the Over-allotment Option, at the Offer Price per H Share.

The Company announces that the stabilization period in connection with the Global Offering ended on January 11, 2015, being the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering.

The stabilizing actions undertaken by Morgan Stanley Asia Limited, the Stabilizing Manager, during the stabilization period included:

- (1) over-allocations of an aggregate of 185,823,000 H Shares in the International Offering, representing approximately 15% of the total number of Offer Shares initially available under the Global Offering before any exercise of the Over-allotment Option;
- (2) successive market purchases of an aggregate of 90,254,500 H Shares at a price in the range of HK\$8.70 to HK\$8.90 per H Share (exclusive of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) during the stabilization period, representing approximately 7.29% of the total number of Offer Shares initially offered under the Global Offering before any exercise of the Over-allotment Option. The last purchase made by the Stabilizing Manager on the market during the course of the stabilization period was on January 8, 2015 at the price of HK\$8.90 per H Share (exclusive of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%); and
- (3) the partial exercise of the Over-allotment Option by the Joint Global Coordinators (on behalf of the Joint Bookrunners and the International Underwriters), on January 9, 2015, in respect of the Over-allotment Shares, representing approximately 7.75% of the total number of Offer Shares initially available under the Global Offering before any exercise of the Over-allotment Option, at the Offer Price per H Share, to facilitate the delivery to certain Cornerstone Investors who have agreed to a delayed delivery of H Shares subscribed by them under their respective cornerstone investor agreements. The Over-allotment Shares were allotted and issued by the Company and sold by the Selling Shareholders at HK\$8.90 per H Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%), being the Offer Price per H Share under the Global Offering.

For further details in relation to the exercise of the Over-allotment Option, please refer to the announcement of the Company dated January 12, 2015.

This announcement is made pursuant to section 9(2) of the Securities and Futures (Price Stabilizing) Rules (Chapter 571W of the Laws of Hong Kong).

By order of the Board of Directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Hong Kong, January 14, 2015

As at the date of this announcement, the Board comprises Mr. Li Feng, as executive Director; Mr. Xu Heyi, Mr. Zhang Xiyong, Mr. Li Zhili, Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.