Unless otherwise defined herein, capitalised terms used in this announcement shall have the same meanings as those defined in the prospectus dated June 23, 2015 (the "**Prospectus**") issued by Guolian Securities Co., Ltd. (the "**Company**").

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

This announcement is for information purposes only and does not constitute an offer or an invitation to induce an offer by any person to acquire, purchase or subscribe for securities. Potential investors should read the Prospectus for detailed information about the Company and the Global Offering described below before deciding whether or not to invest in the H Shares thereby being offered.

This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia). This announcement does not constitute or form a part of any offer to sell or solicitation to purchase or subscribe for securities in the United States. The H Shares have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act") or any state securities laws of the United States. The H Shares may not be offered or sold in the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and in compliance with any applicable state securities laws. The H Shares are being offered and sold outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act. There will be no public offer of securities in the United States.

No stabilizing manager will be appointed and it is anticipated that no stabilization activities will be carried out in relation to the Global Offering.



(a joint stock company incorporated in the People's Republic of China with limited liability)

## **GLOBAL OFFERING**

Number of Offer Shares under the Global Offering	:	442,640,000 H Shares (comprising 402,400,000 H Shares to be offered by the Company and 40,240,000 Sale Shares to be offered by the Selling Shareholders)
Number of Hong Kong Offer Shares	:	44,264,000 H Shares (subject to adjustment)
Number of International Offer Shares	:	398,376,000 H Shares
		(comprising 358,136,000 H Shares to be offered
		by the Company and 40,240,000 Sale Shares
		to be offered by the Selling Shareholders and
		subject to adjustment)
Maximum Offer Price	:	HK\$8.25 per H Share, plus brokerage of 1.0%,
		SFC transaction levy of 0.0027% and
		Stock Exchange trading fee
		of 0.005% (payable in full on application
		in Hong Kong dollars and subject to refund)
Nominal value	:	RMB1.00 per H Share
Stock code	:	1456

Joint Global Coordinators and Joint Lead Managers

交銀國際 BOCOM International 世代 他 B 的 的 Abc International

農銀國際

ABC INTERNATIONAL

雷國際

招銀国际

**QILU INTERNATIONAL** 





Joint Bookrunners





**建银国际** CCB International

PRC Financial Advisor





Application has been made by the Company to the Listing Committee for the listing of, and permission to deal in, (i) the H Shares to be issued by the Company pursuant to the Global Offering; and (ii) the Sale Shares which will be converted from Domestic Shares owned by the Selling Shareholders to H Shares and sold for the benefit of the NSSF. Dealings in the H Shares on the Main Board are expected to commence at 9:00 a.m. on Monday, July 6, 2015.

The Global Offering comprises: (a) the Hong Kong Public Offering of 44,264,000 H Shares (subject to adjustment); and (b) the International Offering of 398,376,000 H Shares (comprising 358,136,000 H Shares to be issued by the Company and 40,240,000 Sale Shares to be offered by the Selling Shareholders and subject to adjustment). The allocation of the H Shares between the Hong Kong Public Offering and the International Offering is subject to reallocation as stated in the section headed "Structure of the Global Offering" in the Prospectus.

Subject to the granting of the approval for listing of, and permission to deal in, the H Shares to be offered pursuant to the Global Offering on the Stock Exchange and compliance with the stock admission requirements of HKSCC, the H Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the H Shares on the Stock Exchange or such other date as may be determined by HKSCC. Settlement of transactions between Exchange Participants is required to take place in CCASS on the second Business Day after any trading day. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time. All necessary arrangements have been made enabling the H Shares to be admitted into CCASS.

The Offer Price will be not more than HK\$8.25 per H Share and is expected to be not less than HK\$7.10 per H Share, unless otherwise announced. Applicants for Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HK\$8.25 per Hong Kong Offer Share (plus 1.0% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee), subject to refund if the Offer Price as finally determined is less than HK\$8.25 per H Share.

## Applications for the Hong Kong Offer Shares will only be considered on the basis of the terms and conditions set out in the Prospectus and the related Application Forms and the designated website (<u>www.eipo.com.hk</u>) in relation to the White Form eIPO.

Applicants who wish to have the allotted Hong Kong Offer Shares registered in their own names should either (i) complete and sign the **WHITE** Application Forms, or (ii) submit applications online through the designated website of the **White Form eIPO** Service Provider at <u>www.eipo</u>. <u>com.hk</u> under the **White Form eIPO** service. Applicants who wish to have the allotted Hong Kong Offer Shares registered in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants maintained in CCASS should either (i) complete and sign the **YELLOW** Application Forms, or (ii) give **electronic application instructions** to HKSCC via CCASS.

Copies of the Prospectus together with the **WHITE** Application Forms may be obtained during normal business hours from 9:00 a.m. on Tuesday, June 23, 2015 till 12:00 noon on Friday, June 26, 2015 from:

1. the following offices of the Hong Kong Underwriters:

<b>BOCOM International Securities Limited</b>	9th Floor, Man Yee Building 68 Des Voeux Road Central Hong Kong
<b>ABCI Securities Company Limited</b>	10/F, Agricultural Bank of China Tower 50 Connaught Road Central Hong Kong
Qilu International Securities Limited	7/F, Li Po Chun Chambers 189 Des Voeux Road Central Hong Kong
CCB International Capital Limited	12/F., CCB Tower 3 Connaught Road Central Central Hong Kong
CMB International Capital Limited	Units 1803-4, 18/F Bank of America Tower 12 Harcourt Road Central Hong Kong

2. any of the following branches of the receiving banks:

## Bank of Communications Co., Ltd. Hong Kong Branch

District	Branch Name	Address
Hong Kong Island	Central District Sub-Branch	G/F., Far East Consortium Building, 125A Des Voeux Road C., Central
	Taikoo Shing Sub-Branch	Shop 38, G/F., CityPlaza 2, 18 Taikoo Shing Road
Kowloon	Cheung Sha Wan Plaza Sub-Branch Mongkok Sub-Branch	Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road Shops A & B, G/F., Hua Chiao Commercial Centre, 678 Nathan Road
New Territories	Ma On Shan Sub-Branch	Shop No. 3062, Level 3, Sunshine City Plaza, Ma On Shan

## Standard Chartered Bank (Hong Kong) Limited

District	Branch Name	Address			
Hong Kong Island	Causeway Bay Branch	G/F to 2/F, Yee Wah Mansion, 38–40A Yee Wo Street, Causeway Bay			
New Territories	Tuen Mun Town Plaza Branch	Shop No. G047–G052, Tuen Mun Town Plaza Phase I, Tuen Mun			
	Tseung Kwan O Branch	Shop G37–40, G/F, Hau Tak Shopping Centre East Wing, Hau Tak Estate, Tseung Kwan O			
Wing Lung Bank Limited					
District	Branch Name	Address			
Hong Kong Island	Head Office	45 Des Voeux Road Central			
Kowloon	Lam Tin Sceneway Plaza Branch	Shop 59, 3/F Sceneway Plaza,			

**New Territories** Sheung Shui Branch 128 San Fung Avenue

Copies of the Prospectus, together with the **YELLOW** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Tuesday, June 23, 2015 till 12:00 noon on Friday, June 26, 2015 at the Depository Counter of HKSCC at 1/F, One & Two Exchange Square, 8 Connaught Place, Central, Hong Kong or your stockbroker, who may have **YELLOW** Application Forms and copies of the Prospectus available.

8 Sceneway Road

The WHITE or YELLOW Application Form completed in accordance with the instructions printed thereon, together with a cheque or banker's cashier order attached and marked payable to "Bank of Communications (Nominee) Co. Ltd. — Guolian Securities Public Offer" should be deposited in the special collection boxes provided at any of the branches of the receiving banks listed above on such dates and during such time as specified in the Application Forms.

Applicants applying by **White Form eIPO** may submit applications through the designated website of **White Form eIPO** Service Provider at <u>www.eipo.com.hk</u> from 9:00 a.m. on Tuesday, June 23, 2015 till 11:30 a.m. on Friday, June 26, 2015 and the latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Friday, June 26, 2015 or such later time as described in the section headed "How to Apply for the Hong Kong Offer Shares — Effect of Bad Weather on the Opening of the Application Lists" in the Prospectus (24 hours daily, except on the last application day).

CCASS Participants can input **electronic application instructions** from 9:00 a.m. on Tuesday, June 23, 2015 till 12:00 noon on Friday, June 26, 2015 or such later time as described in the section headed "How to Apply for the Hong Kong Offer Shares — Effect of Bad Weather on the Opening of the Application Lists" in the Prospectus.

Please refer to the sections headed "Structure of the Global Offering" and "How to Apply for the Hong Kong Offer Shares" of the Prospectus for details of the conditions and application procedures of the Hong Kong Public Offering.

The Company expects to publish the announcement on the Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering, and the basis of allocation of the Hong Kong Offer Shares in the Hong Kong Public Offering (i) in the South China Morning Post (in English); (ii) in the Hong Kong Economic Times (in Chinese); (iii) on the website of the Company at <u>www.glsc.com.cn</u>; and (iv) on the website of the Stock Exchange at <u>www.hkexnews.hk</u> on Friday, July 3, 2015. The results of allocations and the Hong Kong identity card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering will be available through a variety of channels as specified in the section headed "How to apply for the Hong Kong Offer Shares — Publication of Results" in the Prospectus from Friday, July 3, 2015.

The Company will not issue temporary documents of title or receipt for application monies received. H Share certificates will only become valid provided that the Global Offering has become unconditional in all respects and the right of termination described in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised, which is expected to be at 8:00 a.m. on Monday, July 6, 2015.

Dealings in the H Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Monday, July 6, 2015. The H Shares will be traded in board lots of 500 H Shares. The stock code of the Company is 1456.

By order of the Board of Directors Guolian Securities Co., Ltd. Yao Zhiyong Chairman

Hong Kong, June 23, 2015

As at the date of this announcement, the Board of Directors of the Company comprises Yao Zhiyong and Lei Jianhui, as executive Directors; Hua Weirong, Jiang Zhijian, Liu Hailin and Liu Gaoyuan, as non-executive Directors; and Wang Wei, Chen Qingyuan and Fan Yan Hok, Philip, as independent non-executive Directors.

Please also refer to the published version of this announcement in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).