



Stock Code: 0113



DICKSON CONCEPTS (INTERNATIONAL) LIMITED 迪生創建(國際)有限公司 (incorporated in Bermuda with limited liability) ANNUAL REPORT 2015

Stock Code: 0113



	Page
Corporate Information	3
Chairman's Statement	4-7
Notice of Annual General Meeting	8-12
Report of the Directors	13-26
Corporate Governance Report	27-38
Independent Auditor's Report	39-40
Consolidated Profit and Loss Account	41
Consolidated Statement of Comprehensive Income	42
Balance Sheets	43
Consolidated Statement of Changes in Equity	44
Consolidated Cash Flow Statement	45-46
Notes on the Accounts	47-92
Principal Subsidiary and Associated Companies	88-92
Five Year Group Financial Summary	93



# **Board of Directors :**

**Group Executive Chairman :** Dickson Poon

### Executive Directors :

Chan Tsang Wing, Nelson (Chief Operating Officer) Chan Hon Chung, Johnny Pollux Lau Yu Hee, Gary Ng Chan Lam

Independent Non-Executive Directors : Bhanusak Asvaintra Nicholas Peter Etches Leung Kai Hung, Michael

# **Company Secretary :**

Or Suk Ying, Stella

# Audit Committee :

Nicholas Peter Etches (**Chairman**) Bhanusak Asvaintra Leung Kai Hung, Michael

# Nomination Committee :

Dickson Poon **(Chairman)** Bhanusak Asvaintra Nicholas Peter Etches

# **Remuneration Committee :**

Bhanusak Asvaintra (**Chairman**) Chan Tsang Wing, Nelson Nicholas Peter Etches

# **Independent Auditor :**

KPMG Certified Public Accountants, Hong Kong.

# Head Office and Principal Place of Business :

4th Floor, East Ocean Centre, 98 Granville Road, Tsimshatsui East, Kowloon, Hong Kong.

# **Registered** Office :

Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

# Principal Bankers :

BNP Paribas Crédit Agricole Corporate and Investment Bank Standard Chartered Bank (Hong Kong) Limited The Hongkong and Shanghai Banking Corporation Limited

# Share Registrar in Hong Kong :

Tricor Tengis Limited Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong.

# Share Registrar in Bermuda :

Codan Services Limited Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

# **Place of Share Listing :**

The Stock Exchange of Hong Kong Limited

## Stock Code :

The Stock Exchange of Hong Kong Limited : 0113

### Website :

http://www.dickson.com.hk



For the financial year ended 31st March, 2015, the Group achieved sales of HK\$4,322.2 million. Comparable store sales, adjusted for discontinued and new stores, decreased by 4.2 per cent. As a result of a change in sales mix and in order to maximise sales in the face of the significant decline in the retail markets in which the Group operates, particularly in Hong Kong, China and Singapore, margins were lowered by 2.6 percentage points.

Net profit from operations for the second half was HK\$23.1 million. For the first time, this includes a net profit contribution of HK\$22.4 million from the Group's diversification into direct investment and equities. The Group's full year net loss from operations was HK\$28.5 million. Due to the non-cash impairment charge of HK\$81.8 million made in the first half on the fixed assets of certain retail stores as a result of the declining retail climate, full year net loss attributable to equity shareholders totalled HK\$110.3 million.



# Financial Results and Final Dividend

Turnover for the year ended 31st March, 2015 was HK\$4,322.2 million, a decrease of 0.7 per cent. compared to HK\$4,353.4 million in the previous year.

Loss attributable to equity shareholders was HK\$110.3 million compared to a profit of HK\$154.8 million in the previous year.

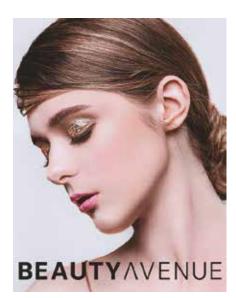
In view of these results, the Board is recommending the payment of a final dividend of HK6.0 cents per ordinary share, compared to a total dividend of HK31.0 cents per ordinary share in the previous year.



Spring / Summer 2015 fashion at Harvey Nichols. 於「Harvey Nichols」的二零一五年春/夏季時裝。



S.T. Dupont 'NEW DEFI McLAREN COLLECTION' leathergoods. 「都彭」的「NEW DEFI McLAREN COLLECTION」皮具。



Cosmetics and skincare products at Beauty Avenue. 於「Beauty Avenue」的化妝及護膚產品。



Fashionwear by Tommy Hilfiger. 「Tommy Hilfiger」時裝。



Tod's handbag. 「Tod's」 手袋。

# **Review of Operations**

The Group continued to demonstrate its commitment and confidence in its principal markets with the opening of 30 new shops during the year. Its retail network as at 31st March, 2015 totalled 248 shops comprising 47 shops in Hong Kong, 90 in China, 7 in Macau, 81 in Taiwan and 23 in Singapore and Malaysia.

Geographically, 65 per cent. of sales was generated in Hong Kong, 18 per cent. in Taiwan, 8 per cent. in China and 9 per cent. in the rest of South East Asia.

In Hong Kong, 7 new shops were opened this year, including a 5,300 sq. ft. Beauty Avenue store at Tsuen Wan Plaza in November 2014 offering the most comprehensive cosmetics and skincare products from leading international names and a 3,100 sq. ft. Tommy Hilfiger store at the Moko Mall in Mongkok in December 2014.

In China, 10 new shops were opened this year, bringing the retail network to 90 shops.

In South East Asia, the retail network comprises 23 shops in Singapore and Malaysia and 81 shops in Taiwan after the opening of 13 new shops during the year.



## **Board of Directors and Employees**

I would like to take this opportunity to thank my fellow Directors and all the Group's employees for all their commitment and contribution during the year. Without their hard work and dedication, we would not have achieved our solid results this year.

### **Future Prospects**

The retail climate in China and South East Asia remains weak. The Hong Kong retail market has not recovered since Occupy Central and has further deteriorated as a result of the one-trip-per-week cap the Central Government has implemented. As such, the Group regards the retail sector with conflicted pessimism and will rigorously control costs and expenses at all levels of operation and adopt a very cautious approach to its further expansion and development strategies.

With its substantial net cash position of HK\$1,317.0 million, the Group is well positioned to take advantage of any suitable investment opportunities that arise as well as undertake further investments outside of the Group's principal activities in order to diversify and broaden its earnings base.

film -

**Dickson Poon** Group Executive Chairman

<image><text><text>

Christofle tableware. 「Christofle」 餐具。



Handbag and shoes by Hogan. 「Hogan」 手袋及鞋履。

Hong Kong, 28th May, 2015

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of the shareholders of the Company will be held at 4th Floor, East Ocean Centre, 98 Granville Road, Tsimshatsui East, Kowloon, Hong Kong on Thursday, 23rd July, 2015 at 11:30 a.m. for the following purposes :-

- 1. To receive and consider the Reports of the Directors and the Independent Auditor and the Statement of Accounts for the year ended 31st March, 2015.
- 2. To approve the payment of the final dividend recommended by the Directors in respect of the year ended 31st March, 2015.
- 3. To re-elect Directors and to fix the Directors' fees.
- 4. To re-appoint the Independent Auditor for the ensuing year and to authorise the Directors to fix their remuneration.
- 5. As special business, to consider and, if thought fit, pass with or without modifications the following resolution as an Ordinary Resolution :-

#### "THAT :-

- (A) subject to paragraph 5(C) below, the exercise by the Directors of the Company during the Relevant Period (as defined below) of all the powers of the Company to allot, issue and deal with additional shares in the share capital of the Company and to make or grant offers, agreements and options which might require the exercise of such powers be and is hereby generally and unconditionally approved;
- (B) the approval in paragraph 5(A) shall authorise the Directors of the Company during the Relevant Period to make or grant offers, agreements and options which might require the exercise of such powers after the end of the Relevant Period;
- (C) the aggregate nominal amount of share capital allotted or agreed conditionally or unconditionally to be allotted (whether pursuant to an option or otherwise) by the Directors of the Company pursuant to the approval in paragraph 5(A), otherwise than pursuant to (i) a Rights Issue (as defined below); (ii) any scrip dividend scheme or similar arrangement pursuant to the New Bye-Laws of the Company from time to time; or (iii) any share option scheme or similar arrangement for the time being adopted for the grant or issue to employees of the Company and / or any of its subsidiary companies of shares or rights to acquire shares of the Company, shall not exceed 20 per cent. of the aggregate nominal amount of the share capital of the Company in issue at the date of the passing of this Resolution and the said approval shall be limited accordingly; and
- (D) for the purpose of this Resolution :-

"Relevant Period" means the period from the passing of this Resolution until whichever is the earlier of :-

- (i) the conclusion of the next Annual General Meeting of the shareholders of the Company;
- (ii) the expiration of the period within which the next Annual General Meeting of the shareholders of the Company is required by the New Bye-Laws of the Company or any applicable laws to be held; and



(iii) the revocation or variation of the authority given under this Resolution by an ordinary resolution of the shareholders of the Company in General Meeting.

"Rights Issue" means an offer of shares open for a period fixed by the Directors of the Company to holders of shares, or any class thereof on the Register of Members on a fixed record date in proportion to their then holdings of such shares (subject to such exclusions or other arrangements as the Directors of the Company may deem necessary or expedient in relation to fractional entitlements or having regard to any restrictions or obligations under the laws of, or the requirements of any recognised regulatory body or any stock exchange in, any territory outside Hong Kong)."

6. As special business, to consider and, if thought fit, pass with or without modifications the following resolution as an Ordinary Resolution :-

#### "THAT :-

- (A) subject to paragraph 6(C) below, the exercise by the Directors of the Company during the Relevant Period (as defined below) of all the powers of the Company to repurchase issued shares in the share capital of the Company subject to and in accordance with all applicable laws be and is hereby generally and unconditionally approved;
- (B) the approval in paragraph 6(A) shall be in addition to any other authorisation given to the Directors of the Company;
- (C) the aggregate nominal amount of share capital purchased or agreed conditionally or unconditionally to be purchased by the Company pursuant to the approval in paragraph 6(A) during the Relevant Period shall not exceed 10 per cent. of the aggregate nominal amount of the share capital of the Company in issue at the date of the passing of this Resolution and the said approval shall be limited accordingly; and
- (D) for the purpose of this Resolution :-

"Relevant Period" means the period from the passing of this Resolution until whichever is the earlier of :-

- (i) the conclusion of the next Annual General Meeting of the shareholders of the Company;
- (ii) the expiration of the period within which the next Annual General Meeting of the shareholders of the Company is required by the New Bye-Laws of the Company or any applicable laws to be held; and
- (iii) the revocation or variation of the authority given under this Resolution by an ordinary resolution of the shareholders of the Company in General Meeting."



7. As special business, to consider and, if thought fit, pass with or without modifications the following resolution as an Ordinary Resolution :-

"**THAT** conditional upon the passing of the Ordinary Resolutions as set out in paragraphs 5 and 6, the general mandate granted to the Directors of the Company pursuant to paragraph 5(A) be and is hereby extended by the addition thereto of an amount representing the aggregate nominal amount of the share capital of the Company repurchased by the Company under the authority granted in paragraph 6, provided that such amount shall not exceed 10 per cent. of the aggregate nominal amount of the share capital of this Resolution."

By Order of the Board

**Or Suk Ying, Stella** *Company Secretary* 

Hong Kong, 24th June, 2015

#### **Registered** Office :

Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

### Head Office and Principal Place of Business : 4th Floor, East Ocean Centre, 98 Granville Road, Tsimshatsui East, Kowloon, Hong Kong.



Notes :-

- 1. A shareholder entitled to attend and vote at the above meeting (or at any adjournment thereof) is entitled to appoint a proxy or proxies to attend and, on a poll, vote instead of him / her. A shareholder may appoint a proxy in respect of part only of his / her holding of ordinary shares in the Company. A proxy need not also be a shareholder of the Company.
- 2. Where there are joint registered holders of any ordinary share, any one of such persons may vote at the above meeting, either personally or by proxy, in respect of such ordinary share as if he / she were solely entitled thereto; but if more than one of such joint holders are present at the above meeting personally or by proxy, that one of the said persons so present whose name stands first on the Register of Members of the Company in respect of such ordinary share shall alone be entitled to vote in respect thereof.
- 3. In order to be valid, the completed proxy form, together with the power of attorney or other authority, if any, under which it is signed or a notarially certified copy thereof must be lodged with the Company's Hong Kong Branch Registrar, Tricor Tengis Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong as soon as possible and in any event not later than 11:30 a.m. on Tuesday, 21st July, 2015.
- 4. For the purpose of ascertaining shareholders' right to attend and vote at the above meeting, the Register of Members of the Company will be closed from Wednesday, 22nd July, 2015 to Thursday, 23rd July, 2015, both days inclusive, during which period no transfer of shares will be effected. In order for a shareholder to be eligible to attend and vote at the above meeting, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong Branch Registrar, Tricor Tengis Limited, at the address as mentioned in Note 3 above not later than 4:30 p.m. on Tuesday, 21st July, 2015.
- 5. For the purpose of ascertaining shareholders' entitlement to the proposed final dividend, the Register of Members of the Company will be closed from Thursday, 30th July, 2015 to Friday, 31st July, 2015, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend (subject to shareholders' approval at the above meeting), all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong Branch Registrar, Tricor Tengis Limited, at the address as mentioned in Note 3 above not later than 4:30 p.m. on Wednesday, 29th July, 2015.
- 6. With regard to item 3 of this Notice, details of the three retiring Directors who have offered themselves for re-election at the above meeting are contained in Appendix I to the circular accompanying the 2015 Annual Report of the Company. Separate resolutions will be proposed for the aforesaid re-election.
- 7. With regard to item 5 of this Notice, the Directors wish to state that, currently, they have no plans to issue any additional new ordinary shares of the Company. The present general mandate given by shareholders pursuant to the provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("the Listing Rules") will expire at the above meeting and, accordingly, a renewal of that general mandate is now being sought.
- 8. With regard to items 6 and 7 of this Notice, the present general mandate given by shareholders pursuant to the provisions of the Listing Rules and the Code on Share Buy-backs ("the Share Buy-Backs Code") will expire at the above meeting and, accordingly, a renewal of that general mandate is now being sought. In accordance with the Listing Rules and the Share Buy-Backs Code, the terms and conditions upon which such power will be exercised are contained in the circular as mentioned in Note 6 above.



- 9. Completion and return of the proxy form will not preclude a shareholder from attending and voting in person at the above meeting (or at any adjournment thereof) if he / she so wishes. In that event, the shareholder's proxy form will be deemed to have been revoked.
- 10. Pursuant to Rule 13.39(4) of the Listing Rules, all resolutions to be proposed at the above meeting will be decided by way of a poll.
- 11. In the event of typhoon signal No. 8 or above or a "black" rainstorm warning is hoisted / issued and remains hoisted / in issue at any time after 9:00 a.m. on the date of the above meeting, then the above meeting will be postponed. The Company will post an announcement on the website of Hong Kong Exchanges and Clearing Limited at <u>www.hkexnews.hk</u> and the website of the Company at <u>www.dickson.com.hk</u> to notify shareholders of the date, time and place of the rescheduled meeting.
- 12. In case of any conflict between any translation and the English text hereof, the English text will prevail.
- 13. As at the date of this Notice, the Board of Directors of the Company comprises :-

# Executive Directors :

Dickson Poon (*Group Executive Chairman*) Chan Tsang Wing, Nelson (*Chief Operating Officer*) Chan Hon Chung, Johnny Pollux Lau Yu Hee, Gary Ng Chan Lam

### Independent Non-Executive Directors : Bhanusak Asvaintra Nicholas Peter Etches Leung Kai Hung, Michael



The board of directors ("the Board") has pleasure in presenting the annual report together with the audited accounts for the year ended 31st March, 2015.

# **Group Activities**

The Company's activity is that of investment holding. The principal activity of the Group is the sale of luxury goods.

The analysis of the principal activities and geographical locations of the operations of the Group during the financial year are set out in Note 2 on the accounts.

### Accounts

The results of the Group for the year ended 31st March, 2015 and the financial position of the Company and the Group at that date are set out in the accounts on pages 41 to 92.

## Dividends

The Board resolved not to declare an interim dividend in respect of the year ended 31st March, 2015 (2014 : HK11.0 cents per ordinary share).

The Board recommends the payment of a final dividend of HK6.0 cents (2014 : HK20.0 cents) per ordinary share in respect of the year ended 31st March, 2015.

## Share Capital and Reserves

Movements in share capital and reserves during the year are set out in Notes 22 and 23 on the accounts respectively.

# Share Option Scheme

Details of the Share Option Scheme of the Company are set out in Note 22 on the accounts.

# Share Purchase, Sale and Redemption

Details of ordinary shares repurchased by the Company on The Stock Exchange of Hong Kong Limited ("the Stock Exchange") during the year ended 31st March, 2015 are set out in Note 22 on the accounts.

Save as disclosed in Note 22, there was no purchase, sale or redemption by the Company, or any of its subsidiary companies, of the Company's ordinary shares during the year ended 31st March, 2015 and up to the date of this report.

# Pre-emptive Rights

There is no provision for pre-emptive rights under the Company's New Bye-Laws although there is no restriction against such rights under the laws of Bermuda.

# Charitable Donations

Donations made by the Group during the year amounted to HK\$2,082,000.

# Fixed Assets

Movements in fixed assets during the year are set out in Note 11 on the accounts.



## Borrowings

Bank loans are set out in Note 19 on the accounts.

## **Retirement Schemes**

Retirement schemes operated by the Group during the year are outlined in Notes 1(0), 4, 20 and 25 on the accounts.

# Principal Subsidiary and Associated Companies

Particulars of the Company's principal subsidiary and associated companies are set out on pages 88 to 92.

### **Management** Contracts

No contracts concerning the management and/or administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

### Corporate Strategy

The Group's strategy is to cater to the Asian market's demand for quality branded products through a combination of licensed brands, the Group's own brands, and own retail platforms. Our corporate values rest in growing the presence of our existing businesses and identifying new business and investment opportunities not limited to our current businesses in order to deliver value to both our customers and our shareholders. All such opportunities will continue to be diligently and carefully evaluated by the Board with the primary view of further enhancing the Group's financial and market position as well as delivering value to our shareholders. We believe implementing disciplined business strategies and prudent financial management serves this purpose by preserving the longevity and sustainability of our businesses. We also believe in maintaining a conservative balance sheet so we can take advantage of any investment opportunities of exceptional value as and when they arise.

# **Employment and Remuneration Policies**

As at 31st March, 2015, the Group had 2,445 (2014 : 2,598) employees. Total staff costs (including directors' emoluments) amounted to HK\$644.9 million (2014 : HK\$636.2 million). Remuneration policies are reviewed regularly by the Board and by the Remuneration Committee in respect of directors and senior management. Remuneration packages are structured to take into account the level and composition of pay and the general market conditions in the respective countries and businesses in which the Group operates.

## Liquidity and Financial Resources

During the year, the Group generated net cash from operating activities of HK\$169.6 million (2014 : HK\$192.0 million) which included operating cash flow of HK\$79.6 million (2014 : HK\$304.7 million) and a net decrease in working capital less tax payments totalling HK\$90.0 million (2014 : a net increase in working capital and tax payments totalling HK\$112.7 million).

The net cash surplus from investing activities was HK\$102.2 million (2014 : net utilisation of HK\$127.7 million) during the year which included net cash surplus from other financial assets of HK\$244.1 million (2014 : net utilisation of HK\$135.5 million) and net capital expenditure of HK\$115.4 million (2014 : HK\$48.9 million).

Together with other financing activities including dividend payments of HK\$34.6 million (2014 : HK\$77.0 million), the surplus of net cash inflow over utilisation increased the Group's cash and bank deposits as at 31st March, 2015 to HK\$1,387.1 million (2014 : HK\$1,107.0 million). The Group's net liquid financial resources as at 31st March, 2015 were HK\$1,317.0 million (2014 : HK\$1,011.5 million) comprising cash and bank deposits of HK\$1,387.1 million less short-term bank borrowings of HK\$70.1 million.



### Foreign Currency Exposure and Financial Management

Merchandise purchased by the Group is mainly denominated in United States Dollars, Euros, Pounds Sterling and Swiss Francs. Where appropriate, forward foreign exchange contracts are utilised to purchase the relevant currency to settle amounts due and it is the Group's policy that such foreign exchange contracts or foreign currency purchases are strictly limited to approved purchase budget amounts or actual purchase commitments.

Exposure to fluctuations in the exchange rate of regional currencies in respect of the Group's overseas operations is minimised by utilising local currency borrowings, where necessary, to fund working capital and capital expenditure requirements with repayment from funds generated from local sales.

Financial risk management for the Group is the responsibility of the treasury department based in Hong Kong which implements the policies and guidelines issued by the Board. Surplus cash is held mainly in United States Dollars, New Taiwan Dollars, Hong Kong Dollars and Renminbi with the majority placed on short-term deposits with established international banks and invested in debt securities issued by corporations with acceptable credit ratings.

As at 31st March, 2015, the Group's current ratio, being current assets divided by current liabilities, was 3.4 times (as at 31st March, 2014 : 3.5 times). The Group has maintained a net surplus cash position throughout the financial year under review and its gearing ratio, being total bank borrowings net of cash balances as a percentage of consolidated capital and reserves is Nil (as at 31st March, 2014 : Nil).

### **Financial Summary**

The results, assets and liabilities of the Group for the last five years are summarised on page 93.

### Major Customers and Suppliers

During the year, the Group sold less than 30 per cent. of its goods and services to its five largest customers.

The percentages of purchases for the year attributable to the Group's major suppliers are as follows :-

The largest supplier	24 per cent.
Five largest suppliers in aggregate	54 per cent.

### **Directors**

The directors during the year were :-

Dickson Poon Raymond Lee

Chan Tsang Wing, Nelson Chan Hon Chung, Johnny Pollux Lau Yu Hee, Gary Ng Chan Lam Tsang Chi Kin Bhanusak Asvaintra Nicholas Peter Etches Christopher Patrick Langley, OBE Leung Kai Hung, Michael (Group Executive Chairman) (Deputy Chairman and Chief Executive Officer) (Resigned on 1st July, 2014) (Executive Director and Chief Operating Officer) (Executive Director) (Executive Director) (Executive Director) (Executive Director) (Resigned on 31st March, 2015) (Independent Non-Executive Director ("INED")) (INED) (INED) (Retired on 24th July, 2014) (INED) In accordance with Bye-law 111(A) of the Company's New Bye-Laws, Mr. Chan Hon Chung, Johnny Pollux, Mr. Chan Tsang Wing, Nelson and Mr. Ng Chan Lam (all are Executive Directors) shall retire from office by rotation at the forthcoming annual general meeting of the shareholders of the Company to be held on 23rd July, 2015. All these three retiring Directors, being eligible, have offered themselves for re-election. None of the Directors offering themselves for re-election has a service contract with the Group which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

# Directors' Biographies

### Sir Dickson Poon (Group Executive Chairman)

Sir Dickson, aged 58, is the founder and a substantial shareholder of the Group. He established the Dickson group business in 1980 and was appointed an Executive Director of the Company in November 1991 and has been the Group Executive Chairman since February 1992. Sir Dickson provides leadership for the Board and ensures that the Board discharges its responsibilities effectively and efficiently. The relationship between Sir Dickson and Dickson Investment Holding (PTC) Corporation which has a notifiable interest in the Company under the provisions of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) ("the SFO") is mentioned in the "Directors' Interests" and "Substantial Shareholders' and Other Persons' Interests" sections of this report.

### Mr. Chan Tsang Wing, Nelson (Executive Director and Chief Operating Officer)

Mr. Chan, aged 59, was appointed an Executive Director in February 2000 and the Chief Operating Officer in March 2011. He is a Fellow of The Institute of Chartered Accountants in England and Wales, and was previously chief executive of a major international trading group.

### Mr. Chan Hon Chung, Johnny Pollux (Executive Director)

Mr. Chan, aged 55, joined the Group in October 1983 and was appointed an Executive Director in September 2011. He is a Fellow of The Hong Kong Institute of Certified Public Accountants and is in charge of the financial reporting function of the Group. Prior to joining the Group, Mr. Chan acquired extensive audit experience in an international audit firm in Hong Kong.



#### Mr. Lau Yu Hee, Gary (Executive Director)

Mr. Lau, aged 61, joined the Group in June 1990 and was appointed an Executive Director in January 2008. Educated in Hong Kong, Mr. Lau started his career as a journalist and later moved on to work for a French company distributing luxury goods in the region before joining the Group. He is currently in charge of the Group's watch and jewellery business in Taiwan.

#### Mr. Ng Chan Lam (Executive Director)

Mr. Ng, aged 66, joined the Group in July 1988 and was appointed an Executive Director in July 1994. A graduate of a university in Montreal, Canada, he acquired extensive trading and administrative experience prior to joining the Group.

#### Mr. Bhanusak Asvaintra (INED)

Mr. Asvaintra, aged 70, was appointed an INED in September 2004. A graduate of the University of Pennsylvania and the University of Chicago, he held senior executive positions with the Chase Manhattan Bank group in New York, Hong Kong and Singapore in the 1970s. Mr. Asvaintra joined the Charoen Pokphand group of companies in 1980 and retired as its chief executive officer in 1998.

#### Mr. Nicholas Peter Etches (INED)

Mr. Etches, aged 66, was appointed an INED in June 2004. He has over 34 years auditing experience with clients in a range of industries, also specialising in the fields of banking and finance as well as insolvency and corporate recovery practice. He is a Fellow of The Institute of Chartered Accountants in England and Wales and a Fellow of the Hong Kong Institute of Certified Public Accountants of which he was the President in 1995. Mr. Etches joined one of the leading international accounting firms in London in 1967, transferred to the firm's Hong Kong office in 1975 and became a partner in 1978 until his retirement in 2002.

#### Mr. Leung Kai Hung, Michael (INED)

Mr. Leung, aged 72, was appointed an INED in January 2014. A graduate of the University of Hong Kong, he is an entrepreneur with extensive international experience in garment manufacturing and trading. Mr. Leung is the executive chairman of the Onwel Group which he formed in 1969 and serves as a council member of various schools and associations, holding a directorship in one other listed company.

DICKSON REPORT OF THE DIRECTORS

# Disclosure of Interests

### Directors' Interests

As at 31st March, 2015, the interests and short positions of the directors in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers ("the Directors' Model Code") as set out in Appendix 10 of the Rules Governing the Listing of Securities ("the Listing Rules") on the Stock Exchange were as follows :-

#### **Dickson Concepts (International) Limited**

	Ordinary shares of HK\$0.30 each						
Name of Director	Capacity	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total	<b>Percentage</b> <sup>(ii)</sup>
Dickson Poon	Beneficial owner and trust founder	15,358	_	_	175,682,347 <sup>(i)</sup>	175,697,705	44.94

Notes :-

(i) These shares are held through two trusts.

(ii) Percentage which the aggregate long position in shares represents to the issued share capital of the Company.

In addition, Sir Dickson Poon is deemed to be interested in the share capital of all the subsidiary and associated companies of the Company by virtue of his interest in the Company.

Save as referred to above, as at 31st March, 2015, none of the directors had any interest or short position in the shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO) which are recorded in the register required to be kept by the Company under Section 352 of the SFO or which are notified to the Company and the Stock Exchange pursuant to the Directors' Model Code.

Save as disclosed in the "Continuing Connected Transactions" section of this report, no contracts of significance in relation to the Group's business to which the Company or any of its subsidiary companies was a party and in which a director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

As at 31st March, 2015, no share options had been granted to the directors under the share option scheme which was adopted on 18th July, 2013.

Save as disclosed above, at no time during the year was the Company or any of its subsidiary companies a party to any arrangements to enable the directors or any of their spouses or children under 18 years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.



### Substantial Shareholders' and Other Persons' Interests

As at 31st March, 2015, the interests and short positions of the persons (other than the directors) in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows :-

#### **Dickson Concepts (International) Limited**

Name of shareholder	Ordinary shares of HK\$0.30 each	<b>Percentage</b> <sup>(iii)</sup>	Capacity
Yu Kwai Chu, Pearl	175,697,705 <sup>(i)</sup>	44.94	Interest of spouse
Dickson Investment Holding (PTC) Corporation ("DIHPTC")	175,682,347 <sup>(ii)</sup>	44.94	Trustee
Paicolex Trust Company (BVI) Limited ("Paicolex BVI")	175,682,347 <sup>(ii)</sup>	44.94	Trustee
Paicolex Trust Management AG ("Paicolex AG")	175,682,347 <sup>(ii)</sup>	44.94	Trustee
Brandes Investment Partners, L.P.	26,737,578	6.84	Investment manager

Notes :-

- (i) These shares refer to the family interest attributable to Sir Dickson Poon, the spouse of Ms. Yu Kwai Chu, Pearl.
- (ii) These shares refer to the same block of shares. DIHPTC, Paicolex BVI and Paicolex AG are trustees of two trusts. These shares are also included in the 175,682,347 shares which were disclosed as "Other Interests" of Sir Dickson Poon in the "Directors' Interests" section of this report. Sir Dickson Poon is a director of DIHPTC.

(iii) Percentage which the aggregate long position in shares represents to the issued share capital of the Company.

Save as disclosed above and in the "Directors' Interests" section of this report, the Company has not been notified by any person who had an interest or short position in the shares or underlying shares of the Company as at 31st March, 2015 which is required to be notified to the Company pursuant to Part XV of the SFO or which is recorded in the register required to be kept by the Company under Section 336 of the SFO.

REPORT OF THE DIRECTORS



# **Continuing Connected Transactions**

- During the year, the Group has on an on-going basis conducted transactions with the S.T. Dupont Group (i.e. S.T. Dupont 1. S.A., a company incorporated in France with limited liability, the shares of which are listed on the Paris Bourse in France and which is owned as to 79.29 per cent. of its issued share capital by a trust established for the benefit of the family members of Sir Dickson Poon, the Group Executive Chairman, together with its subsidiary companies, which are principally engaged in the manufacture and distribution of luxury lighters, writing instruments, leather goods, accessories, ready-to-wear clothing, watches and fragrances under the brand name of "S.T. Dupont"). These transactions involve sales and purchases of merchandise, provision of management and supporting services, provision of interior design services, licensing of a sales corner and payment of sublicence fee, all of which are conducted on normal commercial terms and in the ordinary and usual course of business of the Group, details of which are set out as follows :-
  - On 26th March, 2012, Dickson Concepts Limited ("DCL"), a member of the Group, as seller and S.T. Dupont (a) Marketing Limited ("STDML"), a member of the S.T. Dupont Group, as purchaser entered into a renewal merchandise sale and purchase agreement ("the Agreement No. 1") regarding the sales of certain merchandise by the Group to the S.T. Dupont Group including, but not limited to, luxury lighters, writing instruments, leather goods, accessories, ready-to-wear clothing, watches as well as fragrances under the brand name of "S.T. Dupont" or names of product lines under "S.T. Dupont" (for that merchandise manufactured in the People's Republic of China ("PRC") only) for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The selling prices of the obsolete merchandise are set at the Group's purchase cost of the obsolete merchandise while the selling prices of other merchandise are set at the standard wholesale prices of the Group, due upon shipment of the merchandise and to be settled in cash with a credit period of up to 60 days. The maximum annual cap received by the Group for the sales of merchandise to the S.T. Dupont Group under the Agreement No. 1 for the financial year ended 31st March, 2015 is HK\$43,241,000. The sales of merchandise by the Group to the S.T. Dupont Group under the Agreement No. 1 during the year was HK\$31,359,000 which was below the maximum annual cap of HK\$43,241,000.

On 20th March, 2015, DCL as seller and STDML as purchaser entered into a merchandise sale and purchase renewal agreement ("the Renewal Agreement No. 1") regarding the renewal of the Agreement No. 1 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps receivable by the Group for the sales of merchandise to the S.T. Dupont Group under the Renewal Agreement No. 1 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$34,603,000, HK\$36,333,000 and HK\$38,150,000 respectively.

On 26th March, 2012, STDML, a member of the S.T. Dupont Group, as seller and DCL, a member of the Group, as (b) purchaser entered into a renewal merchandise sale and purchase agreement ("the Agreement No. 2") regarding the purchases of certain merchandise by the Group from the S.T. Dupont Group including, but not limited to, luxury lighters, writing instruments, leather goods, accessories, ready-to-wear clothing, watches as well as fragrances under the brand name of "S.T. Dupont" or names of product lines under "S.T. Dupont" (for that merchandise manufactured outside the PRC only) for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The purchase prices of the merchandise are at the standard wholesale prices as set by the S.T. Dupont Group, due upon shipment of the merchandise and to be settled in cash with a credit period of up to 60 days. The maximum annual cap paid by the Group for the purchases of merchandise from the S.T. Dupont Group under the Agreement No. 2 for the financial year ended 31st March, 2015 is HK\$28,711,000. The purchases of merchandise by the Group from the S.T. Dupont Group under the Agreement No. 2 during the year was HK\$7,630,000 which was below the maximum annual cap of HK\$28,711,000.



On 20th March, 2015, STDML as seller and DCL as purchaser entered into a merchandise sale and purchase renewal agreement ("the Renewal Agreement No. 2") regarding the renewal of the Agreement No. 2 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps payable by the Group for the purchases of merchandise from the S.T. Dupont Group under the Renewal Agreement No. 2 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$5,496,000, HK\$6,595,000 and HK\$7,914,000 respectively.

On 26th March, 2012, DCL, a member of the Group, as service provider and STDML, a member of the S.T. Dupont (c) Group, as service receiver entered into a renewal services agreement ("the Agreement No. 3(a)") together with a renewal agreement on personnel ("the Agreement No. 3(b)") regarding the provision of certain management and supporting services by the Group to the S.T. Dupont Group including office and warehouse space, stock management services, centralised administrative and supporting functions including management, stock control and information technology for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. Moreover, pursuant to the Agreement No. 3(b), the salaries of employees in charge of marketing and selling of products provided by the S.T. Dupont Group and the Group and supervising exclusive "S.T. Dupont" boutiques in the PRC are to be shared between the Group and the S.T. Dupont Group. The service fee payable by the S.T. Dupont Group is calculated on a cost and/or cost plus (as may be required by the relevant tax or other rulings or regulations) allocation basis, and this service fee shall be payable in cash on a monthly basis with a credit period of up to 30 days. The maximum annual cap received by the Group for the provision of management and supporting services to the S.T. Dupont Group under the Agreements Nos. 3(a) and 3(b) for the financial year ended 31st March, 2015 is HK\$28,332,000. The service fee received by the Group from the S.T. Dupont Group in respect of the provision of management and supporting services to the S.T. Dupont Group under the Agreements Nos. 3(a) and 3(b) during the year was HK\$14,184,000 which was below the maximum annual cap of HK\$28,332,000.

On 20th March, 2015, DCL as service provider and STDML as service receiver entered into a services renewal agreement ("the Renewal Agreement No. 3(a)") together with a renewal agreement on personnel ("the Renewal Agreement No. 3(b)") regarding the renewal of each of the Agreements Nos. 3(a) and 3(b) upon their expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps receivable by the Group for the provision of management and supporting services to the S.T. Dupont Group under the Renewal Agreements Nos. 3(a) and 3(b) for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$15,079,000, HK\$18,095,000 and HK\$21,714,000 respectively.

(d) On 26th March, 2012, Dickson Interior Design Limited ("DIDL"), a member of the Group, as service provider and STDML, a member of the S.T. Dupont Group, as service receiver entered into a renewal interior design services agreement ("the Agreement No. 4") regarding the provision of interior design services by the Group to the S.T. Dupont Group relating to its retail outlets and sales corners for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The interior design service fee payable by the S.T. Dupont Group is charged at a rate of 10 per cent. (which is derived in accordance with industry practice) of the total contract sum for the building and fitting out of any of its freestanding boutiques, department store corners and retail outlets, and this interior design service fee shall be payable in cash on a contract phase completion basis with a credit period of up to 30 days. The maximum annual cap received by the Group for the provision of interior design services to the S.T. Dupont Group under the Agreement No. 4 for the financial year ended 31st March, 2015 is HK\$950,000. The service fee received by the Group from the S.T. Dupont Group in respect of the provision of interior design services to the S.T. Dupont Group under the Agreement No. 4 during the year was HK\$944,000 which was below the maximum annual cap of HK\$950,000.

On 20th March, 2015, DIDL as service provider and STDML as service receiver entered into an interior design services renewal agreement ("the Renewal Agreement No. 4") regarding the renewal of the Agreement No. 4 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps receivable by the Group for the provision of interior design services to the S.T. Dupont Group under the Renewal Agreement No. 4 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$1,140,000, HK\$1,368,000 and HK\$1,642,000 respectively.

- (e) On 24th September, 2013, Harvey Nichols (Hong Kong) Limited ("HNHKL"), a member of the Group, as grantor and STDML, a member of the S.T. Dupont Group, as licensee entered into a licence agreement ("the Agreement No. 5") regarding the licensing of a sales corner ("the STD HN Corner") by the Group to the S.T. Dupont Group in the Group's Harvey Nichols store at Two Pacific Place, 88 Queensway, Hong Kong ("the PP Harvey Nichols Store") with a total lettable area of about 685 sq. ft. for a period of two years commencing from 7th October, 2013 and ending on 6th October, 2015. The licence fee payable by the S.T. Dupont Group is based on a certain percentage of the monthly gross turnover made at the STD HN Corner but subject to a minimum monthly licence fee payment of HK\$230,160, and this licence fee shall be payable in cash within 20 days from the end of each month in arrears. The maximum annual caps received/receivable by the Group for the licensing of the STD HN Corner to the S.T. Dupont Group under the Agreement No. 5 for the financial years ended/ending 31st March, 2015 and 31st March, 2016 are HK\$3,635,000 and HK\$2,252,000 (six months and six days) respectively. The licence fee received by the Group from the S.T. Dupont Group in respect of the licensing of the STD HN Corner to the S.T. Dupont Group under the Agreement No. 5 during the year was HK\$2,762,000 which was below the maximum annual cap of HK\$3,635,000.
- (f) On 26th March, 2012, STDML, a member of the S.T. Dupont Group, as licensor and Bondwood Investments Limited ("Bondwood"), a member of the Group, as licensee entered into a renewal sublicence agreement ("the Agreement No. 6") regarding the granting of a sublicence by the S.T. Dupont Group to the Group for the use of various "S.T. Dupont" trademarks and logos under which "S.T. Dupont" products are marketed, sold and manufactured within the limits of the PRC (excluding Hong Kong) and Taiwan in its capacity as both retailer and wholesaler for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The sublicence fee is calculated based on certain percentages (which is in line with market practice) on each of the retail and wholesale turnover (excluding sales of imported products purchased from the S.T. Dupont Group) of "S.T. Dupont" products per year, and this sublicence fee shall be payable in cash on a quarterly basis with a credit period of up to 45 days. The maximum annual cap paid by the Group for the payment of sublicence fee to the S.T. Dupont Group in respect of the "S.T. Dupont" products distributed by the Group in the PRC (excluding Hong Kong) and Taiwan under the Agreement No. 6 for the financial year ended 31st March, 2015 is HK\$52,538,000. The sublicence fee paid by the Group to the S.T. Dupont Group in respect of the distribution of "S.T. Dupont" products by the Group in the PRC (excluding Hong Kong) and Taiwan under the Agreement No. 6 during the year was HK\$15,104,000 which was below the maximum annual cap of HK\$52,538,000.

On 20th March, 2015, STDML as licensor and Bondwood as licensee entered into a sublicence renewal agreement ("the Renewal Agreement No. 6") regarding the renewal of the Agreement No. 6 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. Either party may terminate the agreement without cause by serving the other party with not less than three months' prior notice. The maximum annual caps payable by the Group for the payment of sublicence fee to the S.T. Dupont Group in respect of the "S.T. Dupont" products distributed by the Group in the PRC (excluding Hong Kong) and Taiwan under the Renewal Agreement No. 6 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$17,203,000, HK\$20,644,000 and HK\$24,773,000 respectively.



- 2. During the year, the Group has on an on-going basis conducted transactions with the Artland Group (i.e. Artland Watch Company Limited ("AWCL") and Precision Watch Company Limited ("PWCL"), both of which are indirectly wholly-owned by Sir Dickson Poon, together with their subsidiary companies, which are principally engaged in the sale of watches and jewellery). These transactions involve sales and purchases of merchandise and licensing of a sales corner, all of which are conducted on normal commercial terms and in the ordinary and usual course of business of the Group, details of which are set out as follows :-
  - (a) On 26th March, 2012, Castlereagh Limited ("Castlereagh"), a member of the Group, as seller and AWCL and PWCL, both of which are members of the Artland Group, as purchasers entered into a renewal merchandise sale and purchase agreement ("the Agreement No. 7") regarding the sales of certain merchandise by the Group to the Artland Group including, but not limited to, certain prestigious branded watches, timepieces and jewellery under various prestigious international brand names for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The selling prices of the merchandise are equal to the retail prices less normal trade discounts, due upon shipment of the merchandise and to be settled in cash with a credit period of up to 90 days. The maximum annual cap received by the Group for the sales of merchandise to the Artland Group under the Agreement No. 7 for the financial year ended 31st March, 2015 is HK\$11,063,000 which was subsequently revised to HK\$15,000,000, reflecting the revised projection for the total sales of certain merchandise by the Group to the Artland Group ("the Revision-Sales"). The Revision-Sales was disclosed in the announcement of the Company dated 20th March, 2015. The sales of merchandise by the Group to the Artland Group under the Agreement No. 7 during the year was HK\$13,022,000 which was below the revised maximum annual cap of HK\$15,000,000.

On 20th March, 2015, Castlereagh as seller and AWCL and PWCL as purchasers entered into a merchandise sale and purchase renewal agreement ("the Renewal Agreement No. 7") regarding the renewal of the Agreement No. 7 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps receivable by the Group for the sales of merchandise to the Artland Group under the Renewal Agreement No. 7 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$20,000,000, HK\$22,000,000 and HK\$24,000,000 respectively.

(b) On 26th March, 2012, AWCL and PWCL, both of which are members of the Artland Group, as sellers and DCL, a member of the Group, as purchaser entered into a renewal merchandise sale and purchase agreement ("the Agreement No. 8") regarding the purchases of certain merchandise by the Group from the Artland Group including, but not limited to, certain prestigious branded watches, timepieces and jewellery under various prestigious international brand names for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The purchase prices of the merchandise are equal to the retail prices less normal trade discounts, due upon shipment of the merchandise and to be settled in cash with a credit period of up to 30 days. The maximum annual cap paid by the Group for the purchases of merchandise from the Artland Group under the Agreement No. 8 for the financial year ended 31st March, 2015 is HK\$2,500,000 which was subsequently revised to HK\$20,000,000, reflecting the revised projection for the total purchases of certain merchandise by the Group from the Artland Group ("the Revision-Purchases"). The Revision-Purchases was disclosed in the announcement of the Company dated 26th March, 2013. The purchases of merchandise by the Group from the Artland Group under the Agreement No. 8 during the year was HK\$14,223,000 which was below the revised maximum annual cap of HK\$20,000,000.

On 20th March, 2015, AWCL and PWCL as sellers and DCL as purchaser entered into a merchandise sale and purchase renewal agreement ("the Renewal Agreement No. 8") regarding the renewal of the Agreement No. 8 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps payable by the Group for the purchases of merchandise from the Artland Group under the Renewal Agreement No. 8 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$20,000,000, HK\$22,000,000 and HK\$24,000,000 respectively.

- (c) On 24th September, 2013, HNHKL, a member of the Group, as grantor and PWCL, a member of the Artland Group, as licensee entered into a licence agreement ("the Agreement No. 9") regarding the licensing of a sales corner ("the PW HN Corner") by the Group to the Artland Group in the PP Harvey Nichols Store with a total lettable area of about 4,095 sq. ft. for a period of three years commencing from 7th October, 2013 and ending on 6th October, 2016 at a monthly licence fee payment of HK\$1,375,000, to be paid in cash within 20 days from the end of each month in arrears. The maximum annual caps received/receivable by the Group for the licensing of the PW HN Corner to the Artland Group under the Agreement No. 9 for the financial years ended/ending 31st March, 2015, 31st March, 2016 and 31st March, 2017, based on the monthly licence fee of HK\$1,375,000, are HK\$16,500,000, HK\$16,500,000 and HK\$8,517,000 (six months and six days) respectively. The licence fee received by the Group from the Artland Group in respect of the licensing of the PW HN Corner to the Artland Group under the same as the maximum annual cap.
- 3. During the year, the Group has on an on-going basis conducted transactions with Dickson Communications Limited ("Dickson Communications") (which is indirect wholly-owned by Sir Dickson Poon and is principally engaged in the provision of advertising, marketing and promotion services). These transactions involve provision of advertising, marketing and promotion services, all of which are conducted on normal commercial terms and in the ordinary and usual course of business of the Group, details of which are set out as follows :-

On 26th March, 2012, Dickson Communications as service provider and DCL, a member of the Group, as service receiver entered into a renewal promotional services agreement ("the Agreement No. 10") regarding the provision of certain advertising, marketing and promotion services by Dickson Communications to the Group for a period of three years commencing from 1st April, 2012 and ending on 31st March, 2015. The Group pays a monthly retainer fee and a handling service fee at a rate of 10 per cent. (which was derived in accordance with the industry practice) of the media or other costs incurred and paid by the Group to any third party media specialists, agents or independent contractors in connection with the provision of these services to the Group and this handling service fee shall be payable in cash on a monthly basis with a credit period of up to 30 days. The maximum annual cap paid by the Group for the receipt of advertising, marketing and promotion services from Dickson Communications under the Agreement No. 10 for the financial year ended 31st March, 2015 is HK\$18,120,000. The retainer fee and the handling service fee paid by the Group to Dickson Communications in respect of the receipt of advertising, marketing and promotion services from Dickson Communications under the Agreement No. 10 during the year was HK\$16,142,000 which was below the maximum annual cap of HK\$18,120,000.

On 20th March, 2015, Dickson Communications as service provider and DCL as service receiver entered into a promotional services renewal agreement ("the Renewal Agreement No. 10") regarding the renewal of the Agreement No. 10 upon its expiry on 31st March, 2015 for a further period of three years commencing from 1st April, 2015 and ending on 31st March, 2018 with other terms remaining unchanged. The maximum annual caps payable by the Group for the receipt of advertising, marketing and promotion services from Dickson Communications under the Renewal Agreement No. 10 for the financial years ending 31st March, 2016, 31st March, 2017 and 31st March, 2018 will be HK\$18,227,000, HK\$20,050,000 and HK\$22,055,000 respectively.



The above continuing connected transactions have been reviewed by the directors (including the INEDs). The INEDs hereby confirm that during the year the above continuing connected transactions have been entered into :-

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms or, where there is no available comparison, on terms no less favourable to the Group than terms available to or from (as appropriate) independent third parties; and
- (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

In accordance with the requirement of Rule 14A.56 of the Listing Rules, the Company has engaged the independent auditor of the Company to conduct certain procedures in respect of the continuing connected transactions of the Group. The work performed by the independent auditor is in accordance with Hong Kong Standard on Assurance Engagements 3000, *Assurance Engagements Other Than Audits or Reviews of Historical Financial Information*, and with reference to Practice Note 740, *Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules*, issued by the Hong Kong Institute of Certified Public Accountants. Based on the results of procedures performed and in accordance with the aforesaid Listing Rules, the independent auditor has provided a letter to the Board confirming that :-

- (i) nothing has come to their attention that causes them to believe that the continuing connected transactions have not been approved by the Board;
- (ii) for transactions involving the provision of goods or services by the Group, nothing has come to their attention that causes them to believe that the transactions were not, in all material respects, in accordance with the pricing policies of the Group;
- (iii) nothing has come to their attention that causes them to believe that the transactions were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions; and
- (iv) with respect to the aggregate amount of each of the continuing connected transactions, nothing has come to their attention that causes them to believe that the continuing connected transactions have exceeded the maximum aggregate annual value disclosed in the announcements of the Company dated 26th March, 2012, 26th March, 2013, 24th September, 2013 and 20th March, 2015 in respect of each of the continuing connected transactions.

## **Director's Interest in Competing Business**

The following director is considered to have interests in the following business, which competes or is likely to compete, either directly or indirectly, with the business of the Group as required to be disclosed pursuant to Rule 8.10(2) of the Listing Rules :-

Sir Dickson Poon, the Group Executive Chairman, is a director of AWCL and PWCL and the ultimate shareholder of the Artland Group which is engaged in the sale of watches and jewellery. These businesses are deemed as competing with the retail business of the Group. However, the Artland Group targets its own specific customer base which is attracted by its unique history, reputation and image. Given the distinct features of the Artland Group's customer base, the Group considers that its interests are adequately safeguarded. The day-to-day operations of the Group and the Artland Group are managed by two distinct management teams except for Sir Dickson Poon who as aforementioned is one of the four board members of AWCL and one of the five board members of PWCL.

In order to further safeguard the interests of the Group, those directors not interested in this competing business review on a regular basis the businesses and operations of the Group to ensure that its businesses are run on the basis that they are independent of, and at arm's length from, the Artland Group.

# Public Float

Based on the information that is publicly available to the Company and within the knowledge of the directors as at the date of this report, the Company has maintained the prescribed amount of public float as required under the Listing Rules at all times up to the date of this report.

## **Corporate Governance Practices**

The Company is committed to maintaining high standards of corporate governance. The Company recognises that corporate governance practices are fundamental to the smooth, effective and transparent operation of a company and its ability to attract investment, protect the rights of shareholders and enhance shareholder value.

The Company has applied the principles and complied with all the code provisions of the Corporate Governance Code ("the CG Code") as set out in Appendix 14 of the Listing Rules throughout the year ended 31st March, 2015 except code provision A.2.1 of the CG Code as, following the resignation of Mr. Raymond Lee as an Executive Director and the Chief Executive Officer ("CEO") of the Company with effect from 1st July, 2014, the functions of CEO are now performed by Sir Dickson Poon, the Group Executive Chairman. Detailed information on the Company's corporate governance practices is set out in the Corporate Governance Report on pages 27 to 38.

## **Independent Auditor**

KPMG retire and, being eligible, offer themselves for re-appointment. A resolution for the re-appointment of KPMG as independent auditor of the Company is to be proposed at the forthcoming annual general meeting.

By Order of the Board

**Dickson Poon** Group Executive Chairman

Hong Kong, 28th May, 2015



This report describes the Company's corporate governance practices and explains the application of the principles in the Corporate Governance Code ("the CG Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities ("the Listing Rules") on The Stock Exchange of Hong Kong Limited ("the Stock Exchange") throughout the year ended 31st March, 2015 and includes any significant subsequent events for the period up to the date of this report.

## **Corporate Governance Practices**

The Company is committed to maintaining high standards of corporate governance. The Company recognises that corporate governance practices are fundamental to the smooth, effective and transparent operation of a company and its ability to attract investment, protect the rights of shareholders and enhance shareholder value.

The Company has applied the principles and complied with all the code provisions of the CG Code throughout the year ended 31st March, 2015 except code provision A.2.1 of the CG Code as, following the resignation of Mr. Raymond Lee as an Executive Director and the Chief Executive Officer ("CEO") of the Company with effect from 1st July, 2014, the functions of CEO are now performed by Sir Dickson Poon, the Group Executive Chairman.

## **Directors' Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("the Directors' Model Code") as set out in Appendix 10 of the Listing Rules as the code for securities transactions by the Directors. Amendments will be made to the Directors' Model Code from time to time in order to conform with any new amendments made to Appendix 10 of the Listing Rules.

Reminders are issued half-yearly to all Directors to remind them not to deal in the ordinary shares of the Company during the "Black Out Period" specified in the Directors' Model Code.

Having made specific enquiries of all Directors, all Directors confirmed that they have complied with the required standard as set out in the Directors' Model Code throughout the year ended 31st March, 2015.

## **Board of Directors**

The Board of Directors ("the Board") of the Company currently comprises the following Directors :-

### **Executive Directors**

Sir Dickson Poon (*Group Executive Chairman*) Mr. Chan Tsang Wing, Nelson (*Chief Operating Officer*) Mr. Chan Hon Chung, Johnny Pollux Mr. Lau Yu Hee, Gary Mr. Ng Chan Lam

### Independent Non-Executive Directors ("INEDs")

Mr. Bhanusak Asvaintra Mr. Nicholas Peter Etches Mr. Leung Kai Hung, Michael

The biographical details of the Directors and the relevant relationships among them, if any, are set out in the Report of the Directors on pages 16 and 17.

CORPORATE GOVERNANCE REPORT

The Board meets regularly and Board Meetings are held at least four times a year at approximately quarterly intervals. Regular Board Meetings of the year are scheduled in advance and at least 14 days' notice is given to Directors so as to give them an opportunity to attend. All Directors are given an opportunity to include matters in the agenda for Board Meetings. The Directors may attend a meeting in person or may participate by means of a conference telephone or similar communication equipments by means of which all persons participating in the meeting are capable of hearing each other in accordance with the New Bye-Laws of the Company ("the New Bye-Laws").

Four regular Board Meetings and an Annual General Meeting were held during the year ended 31st March, 2015. The attendance record of each Director at the said meetings during the year ended 31st March, 2015 is set out below :-

	<u>Number of Meetings Attended/Held</u> Annual		
<u>Directors</u>	Board <u>Meetings</u>	Annual General <u>Meeting</u>	
Executive Directors			
Sir Dickson Poon (Group Executive Chairman)	4/4	1/1	
Mr. Raymond Lee (Deputy Chairman and CEO) (Resigned on 1st July, 2014)	1/1	_	
Mr. Chan Tsang Wing, Nelson (Chief Operating Officer)	4/4	0/1	
Mr. Chan Hon Chung, Johnny Pollux	4/4	1/1	
Mr. Lau Yu Hee, Gary	4/4	0/1	
Mr. Ng Chan Lam	4/4	1/1	
Mr. Tsang Chi Kin (Resigned on 31st March, 2015)	3/4	1/1	
INEDs			
Mr. Bhanusak Asvaintra	3/4	0/1	
Mr. Nicholas Peter Etches	4/4	0/1	
Mr. Christopher Patrick Langley, OBE (Retired on 24th July, 2014)	1/1	0/1	
Mr. Leung Kai Hung, Michael	4/4	1/1	

The Board is ultimately accountable for the activities of the Company and its subsidiary companies (together "the Group") and responsible for determining those matters which are to be retained for full Board sanction including, but not limited to, overall strategy and long-term objectives, new business activities, annual budgets, business plans and financial statements, interim and final results announcements, material acquisitions and disposals of assets, investments, capital projects and commitments, annual internal control assessment, major treasury, funding and risk management policies as well as material connected transactions.

The Board has delegated the day-to-day responsibility in respect of management and administrative functions to management including, but not limited to, implementing and achieving the strategies and objectives set by the Board as well as overseeing the performance of different business units/departments and monitoring and implementing proper internal controls and systems.

To ensure Directors' contribution to the Board remains informed and relevant, the Company encourages Directors to participate in continuous professional development to develop and refresh their knowledge and skills and understanding of the business and markets in which the Group operates. Directors are also provided with monthly performance and position updates of the Group, and information such as performance and key operational highlights to enable the Board as a whole as well as each Director to discharge their duties. In addition, the Company has arranged in-house training on updates to regulatory matters for the year ended 31st March, 2015.

All Directors have participated in appropriate continuous professional development and provided the Company with their records of training they received during the year ended 31st March, 2015.



The records of training the Directors received during the year ended 31st March, 2015 are as follows :-

Directors	Attending Conferences, Forums and/or Seminars	Reading Newspapers, Journals and/or Updates
Executive Directors		
Sir Dickson Poon (Group Executive Chairman)	✓	<i>✓</i>
Mr. Raymond Lee (Deputy Chairman and CEO) (Resigned on 1st July, 2014)	1	1
Mr. Chan Tsang Wing, Nelson (Chief Operating Officer)	$\checkmark$	$\checkmark$
Mr. Chan Hon Chung, Johnny Pollux	$\checkmark$	$\checkmark$
Mr. Lau Yu Hee, Gary	$\checkmark$	$\checkmark$
Mr. Ng Chan Lam	$\checkmark$	$\checkmark$
Mr. Tsang Chi Kin (Resigned on 31st March, 2015)	$\checkmark$	$\checkmark$
INEDs		
Mr. Bhanusak Asvaintra	1	1
Mr. Nicholas Peter Etches	, ,	· ✓
Mr. Christopher Patrick Langley, OBE (Retired on 24th July, 2014)	, ,	√ √
Mr. Leung Kai Hung, Michael	1	$\checkmark$

### **Corporate Governance Functions**

The Board is responsible for performing the corporate governance duties under the Terms of Reference of Corporate Governance Functions of the Board. Given below are the main corporate governance duties of the Board :-

- (i) to develop and review the Company's policies and practices on corporate governance and make recommendations;
- (ii) to review and monitor the Company's corporate governance policies and practices to ensure compliance with legal and regulatory requirements;
- (iii) to review the Company's compliance with the CG Code and other related rules and disclosure in the Corporate Governance Report;
- (iv) to develop, review and monitor the implementation of the Shareholders' Communication Policy to ensure its effectiveness and make recommendations where appropriate to enhance shareholder relationship with the Company;
- (v) to monitor and respond to emerging corporate governance issues and make recommendations where appropriate to further the Company's corporate governance performance; and
- (vi) to conform to any requirement and regulation contained in the New Bye-Laws or imposed from time to time by legislation.

The corporate governance duties performed by the Board for the year ended 31st March, 2015 were in accordance with the Terms of Reference of the Corporate Governance Functions of the Board and are summarised below :-

- (i) reviewed the Company's corporate governance policies (including the Inside Information Policy ("the Inside Information Policy")) and practices to ensure compliance with legal and regulatory requirements;
- (ii) reviewed the Company's compliance with (a) the CG Code and other related rules; and (b) the mandatory disclosure requirements in respect of the Corporate Governance Report as set out in Appendix 14 of the Listing Rules;
- (iii) reviewed the training and continuous professional development of the Directors and senior management; and
- (iv) reviewed the Shareholders' Communication Policy and its implementation to ensure its effectiveness.

## Directors' Responsibilities for Preparing Consolidated Accounts

The Directors acknowledge their responsibilities to prepare consolidated accounts for each half and full financial year which give a true and fair view of the state of affairs of the Group. The Directors' responsibilities for preparing consolidated accounts are set out in the Independent Auditor's Report on pages 39 and 40. The Directors, having made appropriate enquiries, consider that the Group has adequate resources to continue its operational existence for the foreseeable future and thus it is appropriate to adopt the going concern basis in preparing the consolidated accounts.

## Chairman and Chief Executive Officer

The roles of the Chairman and the CEO are separate and should be performed by different individuals so as to ensure a clear division between the Chairman's responsibility to manage the Board and the CEO's responsibility to manage the Company's business. A list setting out the respective responsibilities of the Chairman and the CEO has been adopted by the Company.

Following the resignation of Mr. Raymond Lee as an Executive Director and the CEO of the Company with effect from 1st July, 2014, the functions of CEO are now performed by Sir Dickson Poon, the Group Executive Chairman.

## Independent Non-Executive Directors

There are currently three INEDs. The terms of office of all the INEDs, subject to earlier determination or retirement by rotation and re-election at the annual general meeting of the shareholders of the Company in accordance with the New Bye-Laws and/or applicable laws and regulations, are fixed for one year renewable on an annual basis.

The Company has received from each of the INEDs their annual confirmation of independence and considers that each of the INEDs is independent in accordance with the guidelines for assessing independence as set out in Rule 3.13 of the Listing Rules.



## **Remuneration Committee**

The Remuneration Committee comprises three members and is chaired by Mr. Bhanusak Asvaintra, an INED, with Mr. Nicholas Peter Etches, an INED, and Mr. Chan Tsang Wing, Nelson (who was appointed as a member of the Remuneration Committee with effect from 1st July, 2014), the Chief Operating Officer, as members.

The Terms of Reference of the Remuneration Committee adopted by the Company is aligned with the Code Provisions of the CG Code. Given below are the main duties of the Remuneration Committee :-

- (i) to recommend to the Board the Company's policy and structure for all Directors' and senior management's remuneration;
- (ii) to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives;
- (iii) to recommend to the Board the remuneration packages of individual Executive Directors and senior management;
- (iv) to recommend to the Board the remuneration of Non-Executive Directors;
- (v) to review and approve compensation payable to Executive Directors and senior management for any loss or termination of office or appointment; and
- (vi) to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct.

A Remuneration Committee Meeting was held during the year ended 31st March, 2015. The attendance record of each member at the Remuneration Committee Meeting during the year ended 31st March, 2015 is set out below :-

Remuneration Committee Members	Number of Meeting(s) Attended/Held		
Mr. Bhanusak Asvaintra ( <i>Chairman</i> )	1/1		
Mr. Nicholas Peter Etches	1/1		
Mr. Chan Tsang Wing, Nelson (Appointed on 1st July, 2014)	1/1		
Mr. Raymond Lee (Resigned on 1st July, 2014)	_		

The work performed by the Remuneration Committee for the year ended 31st March, 2015 was in accordance with the Terms of Reference of the Remuneration Committee and is summarised below :-

- (i) reviewed the existing remuneration policy (structure and procedure) for all Directors' and senior management's remuneration;
- (ii) reviewed and approved the management's and the Group's remuneration proposals with reference to the Board's corporate goals and objectives;
- (iii) assessed the performance of Executive Directors and recommended the remuneration packages of individual Executive Directors and senior management;
- (iv) considered Directors' fees paid by comparable companies and recommended the amount of Director's fees to be paid to each Executive Director for the year ended 31st March, 2015 and reviewed the amount of Director's fees to be paid to each INED for the year ended 31st March, 2015 for shareholders' approval at the forthcoming Annual General Meeting of the shareholders of the Company to be held on 23rd July, 2015 ("the 2015 AGM"); and
- (v) considered the grant of share options to Directors and senior management, if any.

The primary aim of the remuneration policy is to enable the Company to motivate and retain Executive Directors and senior management by comparing their performance against corporate goals and objectives when determining appropriate compensation for them. The principal elements of the remuneration package include basic salary, discretionary bonus, retirement scheme contributions and share options. In determining guidelines for each compensation element, the Company refers to the comparable remuneration standard in the market.

INEDs are compensated with the primary aim to fairly represent their efforts and time dedicated to the Board and the Committee Meetings. The fees of INEDs are recommended by the Remuneration Committee and reviewed by the Board for shareholders' approval at the annual general meeting.

In determining the level of Director's fees of INEDs, account is taken of factors such as directors' fees paid by comparable companies, and time commitment and responsibilities of the INEDs.

The amount of remuneration paid to each Director for the year ended 31st March, 2015 is set out in Note 5 on the accounts.

## Nomination Committee

The Nomination Committee comprises three members and is chaired by Sir Dickson Poon, the Group Executive Chairman, with Mr. Bhanusak Asvaintra and Mr. Nicholas Peter Etches, both INEDs, as members.

The Terms of Reference of the Nomination Committee adopted by the Company is aligned with the Code Provisions of the CG Code. Given below are the main duties of the Nomination Committee :-

- (i) to determine nomination policy, procedures and criteria for nomination of Directors for the Board's consideration;
- (ii) to review the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and make recommendations on any proposed changes to the Board to implement the Company's corporate strategy;
- (iii) to identify and nominate individuals suitably qualified to become additional Directors or to fill casual vacancies of the Board and make recommendations to the Board on the selection of individuals nominated for directorships;
- (iv) to assess the independence of INEDs and review the INEDs' annual confirmations on their independence; and
- (v) to recommend to the Board the appointment or re-appointment of Directors and succession planning for Directors.

A regular Nomination Committee Meeting was held during the year ended 31st March, 2015. The attendance record of each member at the Nomination Committee Meeting during the year ended 31st March, 2015 is set out below :-

Nomination Committee Members Number of Meeting(s) Attende	
Sir Dickson Poon (Chairman)	1/1
Mr. Bhanusak Asvaintra	1/1
Mr. Nicholas Peter Etches	1/1



The work performed by the Nomination Committee for the year ended 31st March, 2015 was in accordance with the Terms of Reference of the Nomination Committee and is summarised below :-

- (i) reviewed the Board Diversity Policy (a summary of which is set out in the section headed "Board Diversity Policy" below);
- (ii) reviewed the nomination policy, procedures and criteria for nomination of Directors;
- (iii) reviewed the structure, size and composition (including the skills, knowledge and experience) of the Board to implement the Company's corporate strategy;
- (iv) assessed the independence of INEDs and reviewed the INEDs' annual confirmations on their independence and considered that each of the INEDs is independent as each of them has met the independence guidelines for assessing independence as set out in Rule 3.13 of the Listing Rules; and
- (v) noted those Directors who are required to retire from office by rotation (but eligible for re-election) at the 2015 AGM and considered succession planning for Directors.

## **Board Diversity Policy**

The Company has adopted the Board Diversity Policy. The policy aims to set out the approach to Board diversity and to ensure that there is broad experience and diversity on the Board.

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. In designing the Board's composition, Board diversity has been considered from a number of aspects, including but not limited to, gender, age, cultural and educational background, regional and business / professional experience, skills, knowledge and length of service. All Board appointments will be based on merit against objective criteria with due regard for the benefits of diversity on the Board.

Selection of candidates will be based on a range of diversity perspectives, including but not limited to, gender, age, cultural and educational background, regional and business / professional experience, skills, knowledge and length of service. The ultimate decision will be based on merit in the context of the Company's businesses and strategies, and contribution which the selected candidates will bring to the Board.

## Audit Committee

The Audit Committee comprises three members and is chaired by Mr. Nicholas Peter Etches, an INED, with Mr. Bhanusak Asvaintra and Mr. Leung Kai Hung, Michael, both INEDs, as members. Following the retirement of Mr. Christopher Patrick Langley, OBE, as an INED of the Company with effect from 24th July, 2014, he also ceased to be a member of the Audit Committee with effect from 24th July, 2014.

The Terms of Reference of the Audit Committee adopted by the Company is aligned with the Code Provisions of the CG Code. Given below are the main duties of the Audit Committee :-

- to recommend to the Board the appointment, re-appointment and removal of the external auditor, and to approve the remuneration and terms of engagement of the external auditor, and to answer any questions of resignation or dismissal of those auditors;
- (ii) to monitor the integrity of the Company's financial statements, annual report and accounts and half-year report and to review any significant financial reporting judgments contained therein before submission to the Board, with particular focus on :-
  - any changes in accounting policies and practices;
  - major judgmental areas;
  - significant adjustments resulting from audit;
  - the going concern assumptions and any qualifications;
  - compliance with accounting standards; and
  - compliance with the Listing Rules and legal requirements in relation to financial reporting;
- (iii) to review the contents of the representation letter to the external auditor prior to submission to the Board;
- (iv) to review the Company's financial controls, internal control and risk management systems;
- (v) to consider major investigation findings on internal control matters as delegated by the Board or on its own initiative and management's response to these findings;
- (vi) to ensure co-ordination between the internal and external auditors and to ensure that the internal audit function is adequately resourced and has appropriate standing within the Company, and to review and monitor its effectiveness; and
- (vii) to review the Group's financial and accounting policies and practices.

Four Audit Committee Meetings were held during the year ended 31st March, 2015. The attendance record of each member at the Audit Committee Meetings during the year ended 31st March, 2015 is set out below :-

#### **Audit Committee Members**

#### Number of Meetings Attended/Held

Mr. Nicholas Peter Etches (Chairman)	4/4
Mr. Bhanusak Asvaintra	3/4
Mr. Christopher Patrick Langley, OBE (Ceased on 24th July, 2014)	1/1
Mr. Leung Kai Hung, Michael	4/4



The work performed by the Audit Committee for the year ended 31st March, 2015 was in accordance with the Terms of Reference of the Audit Committee and is mainly summarised below :-

- (i) reviewed and discussed with Messrs. KPMG, the Independent Auditor of the Company ("the Independent Auditor"), before submission to the Board, the Company's Annual Report and accounts, Interim Report and any significant financial reporting judgments contained therein together with the relevant draft Letters of Representation/Letter of Engagement addressed to / from the Independent Auditor;
- (ii) reviewed the announcements of the Company regarding (i) the Group's final results for the year ended 31st March, 2014; and (ii) the Group's interim results for the six months ended 30th September, 2014;
- (iii) reviewed the Company's quarterly operating results and financial highlights for the three months ended 30th June,
   2014 and nine months ended 31st December, 2014 respectively;
- (iv) reviewed the effectiveness of the internal control system of the Group covering material controls for financial, operational, compliance and risk management;
- (v) considered the Compliance Certificates for the year ended 31st March, 2014 received from the heads of business units / departments and countersigned by the Head of Internal Audit Department;
- (vi) considered the Corporate Governance Report for the year ended 31st March, 2014 as endorsed by the Head of Internal Audit Department;
- (vii) reviewed the quarterly reports from the Head of Internal Audit Department;
- (viii) considered the internal and external audit plans for 2015 / 2016 from the Head of Internal Audit Department and the Independent Auditor respectively; and
- (ix) considered matters relating to (a) the revision of the maximum annual cap for an existing continuing connected transaction with a private group company; and (b) the renewals of eight continuing connected transactions with certain private group companies.



### Auditor's Remuneration

During the year ended 31st March, 2015, the fees charged to the accounts of the Group for the Group's statutory audit services amounted to HK\$5,472,000 (2014 : HK\$5,107,000), and in addition HK\$100,000 (2014 : HK\$78,000) for other non-statutory audit services such as advisory services.

### Independent Auditor's Reporting Responsibilities

The reporting responsibilities of the Independent Auditor are set out in the Independent Auditor's Report on pages 39 and 40.

### **Internal Controls**

The Board has the overall responsibility for maintaining sound and effective internal controls to safeguard the shareholders' investment and the Group's assets. The Group's internal control systems are designed to provide reasonable assurance that material misstatement or loss can be avoided, and to manage and minimise risks of failure in operational systems.

Apart from annual review of the effectiveness of the Group's internal control system by the Board, it delegates such responsibility of reviewing the effectiveness of the Group's internal control systems to the Audit Committee which monitors the Group's internal control systems through the Internal Audit Department. The Internal Audit Department performs regular independent reviews of all material controls, including financial, operational and compliance controls and risk management functions of the Group and evaluates their adequacy and effectiveness on a continuing basis. The annual audit plan is discussed and agreed every year with the Audit Committee. A report of major audit findings is submitted quarterly to the members of the Audit Committee and discussed at the Audit Committee Meetings. The audit reports are then followed up by the Internal Audit Department to ensure corrective actions have been taken in respect of findings previously identified and that they have been properly resolved. Internal audits are designed to provide the Board with reasonable assurance that sound and effective internal control systems of the Group are implemented for protecting the Group's assets and identifying business risks.

Apart from the regular independent reviews by the Internal Audit Department, there is an annual compliance review by all the business units / departments of the Company. For the year under review, various Compliance Certificates were received from the heads of business units / departments of the Company countersigned by the Head of Internal Audit Department confirming that the internal control systems have been assessed and compliance reviews have been conducted by the relevant business units / departments (with the relevant disclosure of matters arising and remedial action taken, if any) and reviewed by the Internal Audit Department. These certificates also included confirmation that the internal control procedures of the relevant business units / departments have been complied with and their internal control systems with the relevant risk assessment are effective and in compliance with all the relevant statutory requirements and regulations.



A model code for securities transactions by relevant employees ("the Relevant Employees' Model Code") has been adopted by the Company which sets out the securities dealing and confidentiality requirements for compliance by all Relevant Employees (as defined in the Relevant Employees' Model Code) of the Company which is on no less exacting terms than the Directors' Model Code. Amendments will be made to the Relevant Employees' Model Code from time to time in order to conform with any new amendments made to Appendix 10 of the Listing Rules. Among the requirements under the Relevant Employees' Model Code, the Relevant Employees who have knowledge of unpublished price-sensitive information should take extra care and treat such information in the strictest confidence. Moreover, the Inside Information Policy has been adopted by the Company which sets out guidelines to the employees of the Group to ensure inside information is to be disseminated to the public in equal, timely and effectively manner in accordance with the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), the Listing Rules and all other applicable rules and regulations. In addition, the Company will issue memoranda half-yearly and through the head of each business unit / department to remind the Relevant Employees of the Company to observe the said securities dealing and confidentiality requirements under the Relevant Employees' Model Code and the Inside Information Policy respectively.

The Board has reviewed the effectiveness of the Group's internal control system covering all material controls, including financial, operational, compliance and risk management for the year under review and in view of the above, it considered that the Group's internal control systems are effective, adequate and in compliance with the code provisions on internal control of the CG Code.

### Shareholders' Rights

Pursuant to Bye-law 70 of the New Bye-Laws, shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition ("the Written Requisition"), specifying the proposed resolution ("the Proposed Resolution") accompanied by a statement in respect of the matter referred to in the Proposed Resolution, to the Board or the Company Secretary of the Company at its Head Office, to request the Board to include the Proposed Resolution in the agenda for the annual general meeting or to require a special general meeting to be convened by the Board for transaction of any business specified in such Written Requisition.

Shareholders and other stakeholders may at any time send their written enquiries and concerns by post or by fax to the Board by addressing them to the Company Secretary of the Company at its Head Office as follows :-

The Company Secretary Dickson Concepts (International) Limited 4th Floor, East Ocean Centre, 98 Granville Road, Tsimshatsui East, Kowloon, Hong Kong. Fax No.: +852 2301 0315 CORPORATE GOVERNANCE REPORT

### Investor Relations and Communication with Shareholders

The Company has established a range of communication channels to ensure fair disclosure and comprehensive and transparent reporting of its performance and activities. These include announcements and notices, Interim Reports, Annual Reports and circulars which are sent to the shareholders from time to time. Moreover, institutional investors and / or analysts briefings and / or one-to-one meetings are arranged as appropriate to keep them abreast of the Company's development. In order to promote effective communication, the Company maintains its website at <a href="http://www.dickson.com.hk">www.dickson.com.hk</a> on which press releases, announcements and notices, Memorandum of Association and New Bye-Laws, procedures for shareholders to put forward proposals for election of a person (other than the Retiring Director) as a Director, financial and other information relating to the Company and its businesses are disclosed.

All shareholders are encouraged to attend the general meetings of the Company. Pursuant to Rule 13.39(4) of the Listing Rules, any vote of shareholders at a general meeting must be taken by poll. The Chairman of the general meeting will therefore exercise his right under Bye-law 78 of the New Bye-Laws to demand a poll for each resolution to be proposed at the general meeting. The poll results will be published on the website of Hong Kong Exchanges and Clearing Limited at <u>www.hkexnews.hk</u> and the website of the Company at <u>www.dickson.com.hk</u> ("the Websites") in accordance with Rule 2.07C of the Listing Rules as soon as possible after conclusion of the general meeting, but in any event not later than the time that is 30 minutes before the earlier of either the commencement of the morning trading session or any pre-opening session on the business day following the general meeting. The Directors and the Independent Auditor will also attend the annual general meetings to answer shareholders' questions, if any.

### **Constitutional Documents**

The Company's Memorandum of Association and New Bye-Laws, in both English and Chinese, are available on the Websites. There was no change to the Memorandum of Association and New Bye-Laws of the Company during the year ended 31st March, 2015.

By Order of the Board

**Dickson Poon** Group Executive Chairman

Hong Kong, 28th May, 2015



# To the Shareholders of Dickson Concepts (International) Limited (incorporated in Bermuda with limited liability)

We have audited the consolidated accounts of Dickson Concepts (International) Limited (the "Company") and its subsidiary companies (together the "Group") set out on pages 41 to 92, which comprise the consolidated and company balance sheets as at 31st March, 2015, and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

### Directors' Responsibility for the Consolidated Accounts

The directors of the Company are responsible for the preparation of the consolidated accounts that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated accounts that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated accounts based on our audit. This report is made solely to you, as a body, in accordance with section 90 of the Bermuda Companies Act 1981, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated accounts. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated accounts that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated accounts.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated accounts give a true and fair view of the state of affairs of the Company and of the Group as at 31st March, 2015 and of the Group's loss and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

KPMG Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

Hong Kong, 28th May, 2015



		2015	2014
	NOTE	HK\$'000	HK\$'000
Turnover	2	4,322,230	4,353,361
Cost of sales		(2,225,800)	(2,126,698)
Gross profit		2,096,430	2,226,663
	2	<b>20 5</b> 00	16 205
Other income	3	38,708	16,285
Selling and distribution expenses		(1,836,495)	(1,682,861)
Administrative expenses		(1,050,495)	(1,002,001) (282,776)
-		· · · ·	
Other operating expenses		(120,623)	(105,190)
Operating (loss) / profit		(83,314)	172,121
operating (1055) / pront		(05,514)	172,121
Finance costs		(3,796)	(1,430)
Share of profits less losses of associated companies		(4,437)	(1,525)
(Loss) / profit before taxation	4	(91,547)	169,166
Taxation	7	(18,713)	(14,336)
(Loss) / profit for the year attributable to equity shareholder	S		
of the Company	8 & 23	(110,260)	154,830
(Loss) / earnings per share (basic and diluted)	10	(28.5) cents	41.0 cents

The notes on pages 47 to 92 form part of these accounts. Details of dividends payable to equity shareholders of the Company are set out in Note 9.

# DICKSON CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2015

	2015 HK\$'000	2014 <i>HK\$'000</i>
(Loss) / profit for the year	(110,260)	154,830
Other comprehensive income for the year :		
Items that will not be reclassified to profit or loss :		
Remeasurement of net defined benefit liability (after tax)	451	(159)
Items that may be reclassified subsequently to profit or loss :		
Exchange differences on translation of accounts of overseas subsidiary and associated companies (Note)	(12,559)	874
Available-for-sale equity securities :		
Changes in fair value recognised during the year	22,407	-
Reclassification adjustments for amounts transferred to profit or loss :		
— gains on disposal (Note 3)	(39,616)	-
— impairment losses (Note 3)	17,209	
Net movement in the fair value reserve during the		
year recognised in other comprehensive income (Note)		
Other comprehensive income for the year	(12,108)	715
Total comprehensive income for the year attributable to		
equity shareholders of the Company	(122,368)	155,545

Note :-

There is no tax effect relating to the above component of the other comprehensive income.



		The	Group	The C	ompany
		2015	2014	2015	2014
	NOTE	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Non-current assets					
Fixed assets	11	227,634	305,795	_	-
Intangible asset	12	75,464	94,330	-	_
Subsidiary companies	13	_	_	1,833,321	1,832,818
Associated companies	14	37,167	49,117	-	-
Deferred tax assets	21(a)	3,804	4,729	-	_
Other financial assets	15	283,862	224,443		
		627,931	678,414	1,833,321	1,832,818
Current assets	16	0.4.4.600	0.00.000		
Inventories	16	844,629	968,299	_	-
Debtors, deposits and prepayments	17	354,058	356,674	170	169
Tax recoverable	7(c)	4,739	3,816	-	-
Other financial assets	15	-	291,624	-	-
Cash and bank balances	18	1,387,111	1,106,999	16,032	16,900
		2,590,537	2,727,412	16,202	17,069
Current liabilities	10	<b>5</b> 0,000	05 452		
Bank loans	19	70,099	95,453	-	-
Bills payable	20	17,269	17,194	-	-
Creditors and accruals	20	643,309	651,035	165	166
Taxation	7(c)	22,458	17,938		
		753,135	781,620	165	166
Net current assets		1,837,402	1,945,792	16,037	16,903
Total assets less current liabilities		2,465,333	2,624,206	1,849,358	1,849,721
Non-current liabilities					
Deferred tax liabilities	21(a)	43,219	42,949	-	_
Amount due to associated companies	14	33,959	32,827	-	_
Amount due to a subsidiary company	13			741,391	780,375
Net assets		2,388,155	2,548,430	1,107,967	1,069,346
Capital and reserves					
Share capital	22	116,965	114,439	116,965	114,439
Reserves	23	2,271,190	2,433,991	991,002	954,907
Total equity attributable to equity					
shareholders of the Company		2,388,155	2,548,430	1,107,967	1,069,346

Approved and authorised for issue by the Board of Directors on 28th May, 2015.

----

**Dickson Poon** Group Executive Chairman

Hyeran

**Chan Hon Chung, Johnny Pollux** *Executive Director* 

# DCKSON CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2015

	Attributable to equity shareholders of the Company				
	<b>Share</b> <b>capital</b> <i>HK\$'000</i> (Note 22)	<b>Share</b> <b>premium</b> <i>HK\$'000</i> (Note 23(a)(i))	<b>Exchange</b> <b>reserve</b> <i>HK\$'000</i> (Note 23(a)(ii))	Retained profits HK\$'000	Total <i>HK\$'000</i>
At 1st April, 2014	114,439	467,898	140,621	1,825,472	2,548,430
<ul> <li>Dividends approved / paid in respect of prior year (Note 9(b))</li> <li>by means of cash</li> <li>by means of scrip dividend (Note 22)</li> <li>Dividends declared / paid in respect of</li> </ul>	2,840	 38,815	- -	(34,638) (41,655)	(34,638) –
the current year (Note 9(a)) - by means of cash	-	-	-	-	-
Repurchase of shares of the Company	(314)	(2,955)	-	-	(3,269)
Loss for the year	-	-	-	(110,260)	(110,260)
Other comprehensive income for the year			(12,559)	451	(12,108)
At 31st March, 2015	116,965	503,758	128,062	1,639,370	2,388,155

The comparative figures for 2014 are set out as follows :-

	Attributable to equity shareholders of the Company				
	Share capital <i>HK\$'000</i> (Note 22)	Share premium <i>HK\$'000</i> (Note 23(a)(i))	Exchange reserve <i>HK\$'000</i> (Note 23(a)(ii))	Retained profits HK\$'000	Total <i>HK\$'000</i>
At 1st April, 2013	111,693	431,200	139,747	1,787,224	2,469,864
<ul> <li>Dividends approved / paid in respect of prior year (Note 9(b))</li> <li>by means of cash</li> <li>by means of scrip dividend (Note 22)</li> </ul>	2,746	- 36,698	- -	(35,018) (39,444)	(35,018) –
Dividends declared / paid in respect of the current year (Note 9(a)) - by means of cash	_	-	-	(41,961)	(41,961)
Profit for the year	-	-	-	154,830	154,830
Other comprehensive income for the year			874	(159)	715
At 31st March, 2014	114,439	467,898	140,621	1,825,472	2,548,430



	201	15	201	1
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Operating activities				
(Loss) / profit before taxation	(91,547)		169,166	
Adjustments for :-	()1,047)		109,100	
Depreciation	107,385		133,904	
Impairment loss on fixed assets recognised /	101,000		100,001	
(written back)	81,757		(20,720)	
Impairment loss on available-for-sale equity	01,000		(_0,,_0)	
securities recognised	17,209		_	
Impairment loss on goodwill			13,900	
Amortisation of intangible asset	18,866		18,866	
Interest income	(17,320)		(11,088)	
Interest expenses	3,796		1,430	
Share of profits less losses of associated companies	4,437		1,525	
Loss on disposal of fixed assets	2,375		9,986	
Gain on disposal of available-for-sale equity securities	(39,616)		,	
Net gains from financial assets designated at fair value	~ / /			
through profit or loss	(7,762)		(12,232)	
	70 590		204 727	
Operating profit before changes in working capital	79,580		304,737	
Decrease / (increase) in inventories	123,670		(64,136)	
(Increase) / decrease in debtors, deposits and prepayments	(2,107)		105,178	
Increase / (decrease) in bills payable	75		(3,041)	
Decrease in creditors and accruals	(7,293)		(131,771)	
Increase in amount due to associated companies	1,132		2,075	
Effect of foreign exchange rate changes	(11,547)		(3,764)	
Cash generated from operations	183,510		209,278	
Hong Kong profits tax paid (net)	(2,339)		(3,207)	
Overseas tax paid (net)	(11,571)		(14,060)	
Net cash generated from operating activities		169,600		192,011
Investing activities				
Payment for purchase of fixed assets	(126,696)		(98,852)	
Payment for purchase of other financial assets	(120,030) (77,025)		(315,392)	
Proceeds from sale of fixed assets	11,264		49,938	
Net proceeds from sale / redemption of other	,		,	
financial assets	321,148		179,856	
Interest received	40,293		49,068	
Increase in bank deposit with original maturity over	, _		,	
three months	(74,400)		_	
Dividend received from an associated company	7,650		7,650	
Net cash generated from / (used in) investing activities		102.234		(127.732)

Net cash generated from / (used in) investing activities  $% \mathcal{A}(\mathcal{A})$ 

102,234

## DICKSON CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2015

	20	)15	2014	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Financing activities	(2, 2(0))			
Payment for repurchase of shares	(3,269)		(69,629)	
Repayment of bank loans	(41,672)		(68,628)	
Proceeds from new bank loans	21,431		66,500	
Interest paid	(3,796)		(1,430)	
Dividends paid	(34,638)		(76,979)	
Net cash used in financing activities		(61,944)		(80,537)
Net increase / (decrease) in cash and cash equivalents		209,890		(16,258)
Cash and cash equivalents at 1st April		1,106,999		1,120,215
Effect of foreign exchange rate changes		(4,178)		3,042
Cash and cash equivalents at 31st March (Note a)		1,312,711		1,106,999
Note :-				
a. Analysis of cash and bank balances :-				
Cash and bank balances in the consolidated balance	e sheet	1,387,111		1,106,999
Less : deposits with original maturity over three m	onths	(74,400)		
Cash and cash equivalents		1,312,711		1,106,999



### 1. PRINCIPAL ACCOUNTING POLICIES

These accounts have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and accounting principles generally accepted in Hong Kong. These accounts also comply with the applicable disclosure requirements of the Hong Kong Companies Ordinance, which for this financial year and the comparative period, as permitted by the Rules Governing the Listing of Securities ("the Listing Rules") on The Stock Exchange of Hong Kong Limited ("the Stock Exchange"), continue to be those of the predecessor Companies Ordinance (Cap. 32). These accounts also comply with the applicable disclosure provisions of the Listing Rules. A summary of the principal accounting policies adopted by the Group is set out below.

The HKICPA has issued a number of amendments to HKFRSs and one new interpretation that are first effective for the current accounting period of the Group and the Company. Of these, the following development is relevant to the Group's accounts :-

#### - Amendments to HKAS 36, Recoverable amount disclosures for non-financial assets

The amendments to HKAS 36 modify the disclosure requirements for impaired non-financial assets. Among them, the amendments expand the disclosures required for an impaired asset or cash-generating unit whose recoverable amount is based on fair value less costs of disposal. The adoption of these amendments does not have an impact on the Group's financial report.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period (see Note 31).

#### (a) Basis of preparation of the accounts

The consolidated accounts for the year ended 31st March, 2015 comprise the Company and its subsidiary companies (together referred to as "the Group") and the Group's interest in associated companies.

The measurement basis used in the preparation of the accounts is the historical cost basis except the financial assets designated at fair value through profit or loss (Note 1(d)), available-for-sale equity securities (Note 1(d)) and derivative financial instruments (Note 1(e)).

The preparation of accounts in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have significant effect on the accounts and estimates are discussed in Note 30.



#### (b) Subsidiary companies and non-controlling interests

Subsidiary companies are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary company is consolidated into the consolidated accounts from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated accounts. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary company not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability. For each business combination, the Group can elect to measure any non-controlling interest either at fair value or at the non-controlling interests' proportionate share of the subsidiary company's net identifiable assets.

Non-controlling interests are presented in the consolidated balance sheet within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated profit and loss account and the consolidated statement of comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company.

Changes in the Group's interests in a subsidiary company that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

When the Group loses control of a subsidiary company, it is accounted for as a disposal of the entire interest in that subsidiary company, with a resulting gain or loss being recognised in the consolidated profit and loss account. Any interest retained in that former subsidiary company at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see Note 1(d)) or, when appropriate, the cost on initial recognition of an investment in an associated company (see Note 1(c)).

In the Company's balance sheet an investment in a subsidiary company is stated at cost less impairment losses (see Note 1(h)).

#### (c) Associated companies

An associated company is an entity in which the Group has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.



#### (c) Associated companies (cont'd)

An investment in an associated company is accounted for in the consolidated accounts under the equity method. Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post-acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see Note 1(h)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated profit and loss account, whereas the Group's share of the post-acquisition, post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of comprehensive income.

When the Group's share of losses exceeds its interest in the associated company, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associated company.

Unrealised profits and losses resulting from transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in the consolidated profit and loss account.

When the Group ceases to have significant influence over an associated company, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in the consolidated profit and loss account. Any interest retained in that former investee at the date when significant influence is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see Note 1(d)).

#### (d) Other financial assets

The Group's other financial assets represent financial assets designated at fair value through profit or loss, and available-for-sale financial assets.

Other financial assets are initially stated at fair value, which is their transaction price unless fair value can be more reliably estimated using valuation techniques whose variables include only data from observable markets.

Financial instruments are designated at fair value through profit or loss upon initial recognition when the assets or liabilities are managed, evaluated and reported internally on a fair value basis. At each balance sheet date the fair value is remeasured, with any resultant gain or loss being recognised in profit or loss. The net gain or loss recognised in profit or loss includes any dividends or interest earned on these investments.

Financial instruments which do not fall into the above category are classified as available-for-sale financial assets. At each balance sheet date the fair value is remeasured, with any resultant gain or loss being recognised in other comprehensive income and accumulated separately in equity in the fair value reserve. As an exception to this, investments in equity securities that do not have a quoted price in an active market for an identical instrument and whose fair value cannot otherwise be reliably measured are recognised in the balance sheet at cost less impairment losses (see Note 1(h)). Dividend income from these investments is recognised in profit or loss. When the investments are derecognised or impaired, the cumulative gain or loss recognised in equity is reclassified to profit or loss.

Other financial assets are recognised / derecognised on the date the Group commits to purchase / sell the investments or they expire.

DICKSON NOTES ON THE ACCOUNTS

### 1. PRINCIPAL ACCOUNTING POLICIES (cont'd)

#### (e) **Derivative financial instruments**

Derivative financial instruments are recognised initially at fair value. At each balance sheet date the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in the consolidated profit and loss account, except where the derivative financial instruments qualify for cash flow hedge accounting, in which case any resultant gain or loss is recognised in other comprehensive income and accumulated separately in equity to the extent that the hedge is effective and until the hedged transaction occurs. The ineffective portion of any gain or loss and any other changes in fair value of derivative financial instruments are recognised in the consolidated profit and loss account.

#### (f) Fixed assets and depreciation

Fixed assets are stated at cost less aggregate depreciation and impairment losses (see Note 1(h)).

Depreciation is calculated to write off the cost of items of fixed assets, less their estimated residual value, if any, using the straight-line method over their estimated useful lives as follows :-

Leasehold land and buildings	50 years or the remaining lease term whichever is shorter
Leasehold improvements	4 - 10 years or the remaining lease term whichever is shorter
Furniture, fixtures, equipment and others	3 - 10 years

Both the useful life of an asset and its residual value, if any, are reviewed annually.

Gains or losses arising from the retirement or disposal of an item of fixed assets are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in the consolidated profit and loss account on the date of retirement or disposal.

Restoration costs are provided for and included in fixed assets and charged to the consolidated profit and loss account on a straight-line basis over the lease terms.

#### (g) Intangible asset

Intangible asset acquired by the Group is stated in the balance sheet at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (see Note 1(h)).

Amortisation of intangible asset with a finite useful life is charged to the consolidated profit and loss account on a straight-line basis over the asset's estimated useful life. The intangible asset, being the exclusive distribution rights, with finite useful life is amortised from the date it is available for use. On 31st March, 2010, the remaining useful life of the exclusive distribution rights was extended from 4 years to 9 years.



#### (h) Impairment of assets

(i) Impairment of trade and other receivables and other financial assets

Trade and other receivables that are stated at cost or amortised cost and other financial assets that are classified as available-for-sale financial assets are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events :-

- significant financial difficulty of the debtor, issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor, issuer or obligor will enter bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor, issuer or obligor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

If any such evidence exists, the impairment loss for trade and other receivables is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through the consolidated profit and loss account. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior years.

The impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade debtors and bills receivable directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in the consolidated profit and loss account.

For available-for-sale financial assets, the cumulative loss that has been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Impairment losses recognised in profit or loss in respect of available-for-sale equity securities are not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income.

For unquoted equity securities carried at cost, the impairment loss is measured as the difference between the carrying amount of the financial asset and the estimated future cash flows, discounted at the current market rate of return for a similar financial asset where the effect of discounting is material. Impairment losses for equity securities carried at cost are not reversed.



#### (h) Impairment of assets (cont'd)

(ii) Impairment of other assets

Internal and external sources of information are reviewed at each balance sheet date to identify indications that the following assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased :-

- fixed assets;
- intangible asset; and
- investments in subsidiary and associated companies.

If any such indication exists, the recoverable amount of the asset is estimated.

- Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

Recognition of impairment losses

An impairment loss is recognised in the consolidated profit and loss account if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs to sell, or value in use, if determinable.

Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of an impairment loss is limited to the carrying amount of the asset that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to the consolidated profit and loss account in the year in which the reversals are recognised.

#### (iii) Interim financial reporting and impairment

Under the Listing Rules, the Group is required to prepare an interim financial report in compliance with HKAS 34, *Interim financial reporting*, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see Notes 1(h)(i) and (ii)).

Impairment losses recognised in an interim period in respect of available-for-sale equity securities are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates. Consequently, if the fair value of an available-for-sale equity security increases in the remainder of the annual period, or in any other period subsequently, the increase is recognised in other comprehensive income and not profit or loss.



#### (i) Inventories

Inventories are carried at the lower of cost and net realisable value.

Cost is calculated using the FIFO method and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the year in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the year the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as an expense in the year the amount of inventories recognised as an expense in the year in the year in the amount of inventories recognised as an expense in the year in the amount of inventories recognised as an expense in the year in which the reversal occurs.

#### (j) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

#### (i) Classification of assets leased to the Group

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

Land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease. For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

#### (ii) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to the consolidated profit and loss account in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in the consolidated profit and loss account as an integral part of the aggregate net lease payments made. Contingent rentals are charged to the consolidated profit and loss account in the accounting period in which they are incurred.



#### (k) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using effective interest method less allowance for impairment of doubtful debts (see Note 1(h)(i)), except where the receivables are interest free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

#### (l) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in the consolidated profit and loss account over the period of the borrowings, together with any interest and fee payable, using the effective interest method.

#### (m) Trade and other payables

Trade and other payables are initially recognised at fair value and are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

#### (n) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement.

#### (o) Employee benefits

(i) Short term employee benefits and contributions to defined contribution retirement schemes

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement schemes, including those payable in China, Taiwan and Hong Kong under relevant legislation, and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.



#### (o) **Employee benefits** (cont'd)

#### (ii) Defined benefit retirement scheme obligations

The Group's net obligation in respect of defined benefit retirement schemes is calculated separately for each scheme by estimating the amount of future benefit that employees have earned in return for their service in the current and prior years; that benefit is discounted to determine the present value and the fair value of any scheme assets is deducted. The calculation is performed by an independent qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan.

Service cost and net interest expense (income) on the net defined benefit liability (asset) are recognised in profit or loss and allocated by function as part of "selling and distribution expenses" or "administrative expenses". Current service cost is measured as the increase in the present value of the defined benefit obligation resulting from employee service in the current period. When the benefits of a plan are changed, or when a plan is curtailed, the portion of the changed benefit related to past service by employees, or the gain or loss on curtailment, is recognised as an expense in profit or loss at the earlier of when the plan amendment or curtailment occurs and when related restructuring costs or termination benefits are recognised. Net interest expense (income) for the period is determined by applying the discount rate used to measure the defined benefit obligation at the beginning of the reporting period to the net defined benefit liability (asset). The discount rate is the yield at the end of the reporting period on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations.

Remeasurements arising from defined benefit retirement plans are recognised in other comprehensive income and reflected immediately in retained earnings. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

#### (iii) Termination benefits

Termination benefits are recognised when, and only when, the Group demonstrably commits itself to terminate employment or to provide benefits as a result of voluntary redundancy by having a detailed formal plan which is without realistic possibility of withdrawal.

#### (p) Income tax

- (i) Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in the consolidated profit and loss account except to the extent that it relates to items recognised in other comprehensive income or directly to equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.
- (ii) Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.
- (iii) Deferred tax assets and liabilities arise from deductible and taxable temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the tax bases respectively. Deferred tax assets also arise from unused tax losses and unused tax credits.



#### (p) **Income tax** (cont'd)

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (providing they are not part of a business combination), and temporary differences relating to investments in subsidiary companies to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

- (iv) Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met :-
  - in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
  - in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either :-
    - the same taxable entity; or
    - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.



#### (q) Financial guarantees issued, provisions and contingent liabilities

(i) Financial guarantees issued

Financial guarantees are contracts that require the issuer (i.e. the guarantor) to make specific payments to reimburse the beneficiary of the guarantee ("the holder") for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee, the fair value of the guarantee (being the transaction price, unless the fair value can otherwise be reliably estimated) is initially recognised as deferred income within creditors and accruals. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group's accounting policies applicable to that category of asset. Where no such consideration is receivable, an immediate expense is recognised in the consolidated profit and loss account on initial recognition of any deferred income.

The amount of the guarantee initially recognised as deferred income is amortised in the consolidated profit and loss account over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised in accordance with Note 1(q)(ii) if and when (i) it becomes probable that the holder of the guarantee will call upon the Group under the guarantee; and (ii) the amount of that claim on the Group is expected to exceed the amount currently carried in creditors and accruals in respect of that guarantee i.e. the amount initially recognised, less accumulated amortisation.

#### (ii) Other provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (r) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in the consolidated profit and loss account as follows :-

(i) Sales of goods and income from sale of concession and consigned goods

Revenue and income are recognised when goods are sold and the related risks and rewards of ownership of the goods have been transferred to the customers. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

- (ii) Interest income Interest income is recognised as it accrues using the effective interest method.
- (iii) Royalty income Royalty income is accrued on a time proportioned basis over the term of the royalty agreement.
- (iv) Dividends

Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.



#### (s) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the balance sheet date. Exchange differences are recognised in the consolidated profit and loss account.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

The results of foreign operations are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Balance sheet items are translated into Hong Kong dollars at the closing foreign exchange rates at the balance sheet date. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve.

On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to consolidated profit and loss account when the profit or loss on disposal is recognised.

#### (t) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.



#### (u) Related parties

- (a) A person, or a close member of that person's family, is related to the Group if that person :-
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies :-
  - (i) the entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary company is related to the others);
  - (ii) one entity is an associated company or joint venture of the other entity (or an associated company or joint venture of a member of a group of which the other entity is a member);
  - (iii) both entities are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associated company of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); or
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

#### (v) Segment reporting

An operating segment is a component of the Group that engages in business activities from which the Group may earn revenue and incur expenses, and is identified on the basis of the internal financial reports that are provided to and regularly reviewed by the Group's chief operating decision maker in order to allocate resources and assess performance of the segment. For the periods presented, management has determined that the Group has a single reportable segment as the Group is only engaged in the sale of luxury goods.



### 2. TURNOVER / SEGMENTAL INFORMATION

The principal activity of the Company is that of investment holding. The principal activities of the subsidiary companies are set out on pages 88 to 92.

Turnover represents the invoiced value of goods sold less discounts and returns, and income from concession and consignment sales.

#### **Business segment**

The Group has a single reportable segment which is the sale of luxury goods. Accordingly, the segment information for this sole operating segment is equivalent to the consolidated figures.

#### **Geographical information**

The following table sets out information about the geographical location of the Group's revenue from external customers. The geographical location of customers is based on the location at which the goods are delivered.

	2015 HK\$'000	2014 <i>HK\$'000</i>
Hong Kong (place of domicile)	2,825,663	2,768,429
Taiwan	755,842	736,477
China	366,757	394,922
Singapore / Malaysia	289,458	351,882
Other territories (Mainly Asia)	84,510	101,651
	1,496,567	1,584,932
Total	4,322,230	4,353,361

The following table sets out information about the geographical location of the Group's fixed assets, intangible asset and interests in associated companies. The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of fixed assets, the location of the operation to which they are allocated, in the case of intangible asset, and the location of operations, in the case of interests in associated companies.

	2015 HK\$'000	2014 HK\$'000
Hong Kong (place of domicile)	204,069	304,417
Taiwan China	70,471 45,224	65,148 51,979
Singapore / Malaysia Other territories (Mainly Asia)	9,497 11,004	23,455 4,243
	136,196	144,825
Total	340,265	449,242

#### Information about major customers

The Group sells goods to numerous individual customers without concentration of reliance. There is no disclosable information of major customers under HKFRS 8, *Operating segments*.

81,757

1,634

3,796

2,497

637,627

(20,720)

13,900

1,430

2,958

599,410

(727)



### 3. OTHER INCOME

4

		2015 HK\$'000	2014 <i>HK\$</i> '000
	Available-for-sale equity securities : reclassified from equity		
	— on disposal	39,616	-
	— on impairment	(17,209)	-
	Interest income	17,320	11,088
	Loss on disposal of fixed assets	(2,375)	(9,986)
	Net foreign exchange (loss) / gain	(6,406)	2,951
	Realised and unrealised gains from financial assets		
	designated at fair value through profit or loss :-		
	— interest income	10,726	21,470
	— net fair value losses	(2,964)	(9,238)
		38,708	16,285
<b>!</b> .	(LOSS) / PROFIT BEFORE TAXATION		
		2015	2014
		HK\$'000	HK\$'000
	(Loss) / profit before taxation is arrived at after charging / (crediting) :-		
	Amortisation of intangible asset (Note 12)	18,866	18,866
	Auditors' remuneration		
	— audit services	5,472	5,107
	— other services	100	78
	Cost of inventories (Note 16)	2,233,180	2,132,766
	Depreciation (Note 11)	107,385	133,904

— contingent rent	239,705	219,809
Staff costs	613,167	598,599
Including :-		
Contributions to defined contribution retirement schemes	29,217	30,212
Expenses recognised in respect of defined benefit retirement scheme	227	212

Impairment loss on fixed assets recognised / (written back on disposal) (Note 11)

Impairment loss on trade debtors recognised / (written back) (Note 17(b))

Operating lease charges for hire of plant and machinery, and other assets

Interest on bank overdrafts and loans repayable within five years

Operating lease charges in respect of land and buildings

Impairment loss on goodwill

- minimum lease payments

### 5. DIRECTORS' REMUNERATION

Directors' remuneration disclosed with reference to section 161 of the predecessor Hong Kong Companies Ordinance (Cap. 32), is as follows :-

	Directors' fees <i>HK\$'000</i>	Salaries, allowances and benefits in kind <i>HK\$'000</i>	Discretionary bonuses <i>HK\$'000</i>	Retirement scheme contributions <i>HK\$'000</i>	2015 Total <i>HK\$'000</i>
Executive directors					
Dickson Poon	10	5,399	2,600	18	8,027
Raymond Lee	10	1,604	3,125	4	4,743
Chan Tsang Wing, Nelson	10	4,165	4,125	18	8,318
Chan Hon Chung, Johnny Pollux	<b>. 10</b>	1,588	1,712	18	3,328
Lau Yu Hee, Gary	10	2,091	57	18	2,176
Ng Chan Lam	10	905	330	-	1,245
Tsang Chi Kin	-	3,185	-	18	3,203
Independent non-executive directors					
Bhanusak Asvaintra	228	-	-	-	228
Nicholas Peter Etches	228	-	-	-	228
Christopher Patrick Langley,					
OBE	223	-	-	-	223
Leung Kai Hung, Michael	55				55
	794	18,937	11,949	94	31,774
	Directors' fees <i>HK</i> \$'000	Salaries, allowances and benefits in kind <i>HK\$'000</i>	Discretionary bonuses <i>HK\$'000</i>	Retirement scheme contributions <i>HK\$'000</i>	2014 Total <i>HK\$'000</i>
Executive directors					
Dickson Poon	10	5,191	4,000	15	9,216
Raymond Lee	10	4,117	6,250	15	10,392
Chan Tsang Wing, Nelson	10	4,004	5,600	15	9,629
Chan Hon Chung, Johnny Pollux	. 10	1,507	1,590	15	3,122
Lau Yu Hee, Gary	10	2,026	222	15	2,273
Ng Chan Lam	10	870	550	8	1,438
Tsang Chi Kin	-	828	-	4	832
Independent non-executive directors					
Bhanusak Asvaintra	225	-	-	-	225
Nicholas Peter Etches	225	-	-	-	225
Christopher Patrick Langley,					
OBE	223	-	-	-	223
Leung Kai Hung, Michael					
	733	18,543	18,212	87	37,575



### 6. REMUNERATION OF THE FIVE HIGHEST PAID INDIVIDUALS

Among the five highest paid individuals, three (2014 : four) are directors whose remuneration is disclosed in Note 5. Details of the remuneration of the other two (2014 : one) highest paid individuals are as follows :-

	2015 HK\$'000	2014 <i>HK\$'000</i>
Salaries, allowances and benefits in kind Discretionary bonuses	6,216 2,319	1,926 1,909
Retirement scheme contributions	27	15
	8,562	3,850

The remuneration of the two (2014 : one) individuals falls within the following bands :-

	2015 Number of individuals	2014 Number of individuals
HK\$3,500,001 – 4,000,000	1	1
HK\$4,500,001 – 5,000,000	1	

### 7. TAXATION

(a) Taxation in the consolidated profit and loss account represents :-

	2015	2014
	HK\$'000	HK\$'000
Current tax – Hong Kong Profits Tax		
Provision for the year	1,533	4,444
Over-provision in respect of prior years	(676)	(4,783)
	857	(339)
Current tax – Overseas		
Provision for the year	16,277	10,863
Under-provision in respect of prior years	439	270
	16,716	11,133
Deferred tax		
Origination and reversal of temporary differences	1,140	3,542
Total income tax expense	18,713	14,336
Total medine tax expense	10,/13	14,550

The provision for Hong Kong Profits Tax for 2015 is calculated at 16.5 per cent. (2014 : 16.5 per cent.) of the estimated assessable profits for the year.

Taxation for overseas subsidiary companies is charged at the appropriate current rates of taxation ruling in the relevant countries.



### 7. TAXATION (cont'd)

(b) Reconciliation between tax expense and accounting (loss) / profit at applicable tax rates :-

	2015 HK\$'000	2014 <i>HK\$</i> '000
(Loss) / profit before taxation	(91,547)	169,166
Notional tax on accounting profit calculated at		
applicable tax rates	(13,612)	29,746
Tax effect of non-deductible expenses	29,556	5,995
Tax effect of non-taxable revenue	(22,667)	(28,227)
Tax effect of prior years' tax losses utilised this year	(19,251)	(20,208)
Tax effect of temporary differences not recognised	4,254	5,969
Tax effect of unused tax losses not recognised	40,670	25,574
Over-provision in prior years	(237)	(4,513)
Actual tax expenses	18,713	14,336

(c) None of the taxation payable / recoverable in the balance sheet is expected to be settled after more than one year.

### 8. PROFIT ATTRIBUTABLE TO EQUITY SHAREHOLDERS OF THE COMPANY

The consolidated profit attributable to equity shareholders of the Company includes a profit of HK\$28,000 (2014 : HK\$114,000) which has been dealt with in the accounts of the Company.



### 9. DIVIDENDS

(a) Dividends payable to equity shareholders of the Company attributable to the year :-

	2015 HK\$'000	2014 <i>HK\$'000</i>
No interim dividend was declared and paid (2014 : HK11.0 cents per ordinary share)		41,961
Final dividend proposed after the balance sheet date of HK6.0 cents (2014 : HK20.0 cents) per ordinary share	23,369	76,293

The final dividend proposed after the balance sheet date have not been recognised as liabilities at the balance sheet date.

(b) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year :-

	2015 HK\$'000	2014 <i>HK\$'000</i>
Final dividend in respect of the previous financial year, approved and paid during the year, of HK20.0 cents (2013 : HK20.0 cents)		
per ordinary share	76,293	74,462

### 10. (LOSS) / EARNINGS PER SHARE

The calculation of basic and diluted (loss) / earnings per share is based on the loss for the year attributable to ordinary equity shareholders of the Company of HK\$110,260,000 (2014 : profit for the year of HK\$154,830,000) and the weighted average number of 386,826,049 ordinary shares (2014 : 377,676,990 ordinary shares) in issue during the year.

Weighted average number of ordinary shares

	2015 Number of shares <i>Thousands</i>	2014 Number of shares <i>Thousands</i>
Issued ordinary shares at 1st April Effect of scrip dividend (Note 22) Effect of repurchases of shares (Note 22)	381,463 5,395 (32)	372,311 5,366 
Weighted average number of ordinary shares at 31st March	386,826	377,677

### 11. FIXED ASSETS

The Group

Тпе блоцр	Land and buildings <i>HK\$'000</i>	Leasehold improvements HK\$'000	Furniture, fixtures, equipment and others <i>HK\$</i> '000	Total <i>HK\$'000</i>
Cost :-	100.050		220.054	010 055
At 1st April, 2014	108,872	479,327	330,876	919,075
Exchange difference Additions	-	(8,560) 75 426	(1,899) 51,270	(10,459)
Disposals	-	75,426 (61,662)	(25,818)	126,696 (87,480)
Disposais		(01,002)	(23,010)	(07,400)
At 31st March, 2015	108,872	484,531	354,429	947,832
Aggregate depreciation :-				
At 1st April, 2014	46,047	334,555	232,678	613,280
Exchange difference	-	(6,766)	(1,618)	(8,384)
Charge for the year	2,586	65,872	38,927	107,385
Impairment loss	-	56,829	24,928	81,757
Written back on disposals		(50,052)	(23,788)	(73,840)
At 31st March, 2015	48,633	400,438	271,127	720,198
Net book value :-				
At 31st March, 2015	60,239	84,093	83,302	227,634
Cost :-				
At 1st April, 2013	108,872	515,630	360,407	984,909
Exchange difference	-	(2,344)	69	(2,275)
Additions	-	67,011	31,841	98,852
Disposals		(100,970)	(61,441)	(162,411)
At 31st March, 2014	108,872	479,327	330,876	919,075
Aggregate depreciation :-				
At 1st April, 2013	43,461	325,109	234,471	603,041
Exchange difference	-	(1,950)	52	(1,898)
Charge for the year	2,586	90,159	41,159	133,904
Impairment loss written back				
on disposal	-	(20,199)	(521)	(20,720)
Written back on disposals		(58,564)	(42,483)	(101,047)
At 31st March, 2014	46,047	334,555	232,678	613,280
Net book value :-				
At 31st March, 2014	62,825	144,772	98,198	305,795



### 11. FIXED ASSETS (cont'd)

Net book value of land and buildings comprises :-

	The Group	
	2015	
	HK\$'000	HK\$'000
Long-term leases in Hong Kong	29,299	30,796
Medium-term lease in Hong Kong	30,940	32,029
	60,239	62,825

During the year ended 31st March, 2015, management performed an impairment assessment on certain fixed assets of the Group's retail store investments in accordance with the accounting policy on impairment of assets. Based on the assessment, a full impairment of HK\$81,757,000 was recognised in respect of the respective fixed assets and charged to the consolidated profit and loss account. The recoverable amounts of these fixed assets were determined based on the estimated future cash flows generated from these retail store investments for the remaining non-cancellable lease term of the respective retail stores at a discount rate of 10.9 per cent..

### 12. INTANGIBLE ASSET

	The Group		
	2015		
	HK\$'000	HK\$'000	
Cost :-			
At 1st April and 31st March	322,607	322,607	
Accumulated amortisation :-			
At 1st April	228,277	209,411	
Amortisation for the year	18,866	18,866	
At 31st March	247,143	228,277	
Net book value :-			
At 31st March	75,464	94,330	

The intangible asset represents the exclusive distribution rights for "Tommy Hilfiger" apparel and other approved merchandise in Hong Kong, Taiwan, Singapore, Malaysia and Macau.

The amortisation charge for the year is included in "Administrative expenses" in the consolidated profit and loss account.

### 13. SUBSIDIARY COMPANIES

	The Co	The Company	
	2015	2014	
	HK\$'000	HK\$'000	
Unlisted shares, at cost	1,864,256	1,863,753	
Less : impairment loss	(30,935)	(30,935)	
	1,833,321	1,832,818	

Particulars of principal subsidiary companies are set out on pages 88 to 92.

Amount due to a subsidiary company is interest free, unsecured and has no fixed term of repayment.

### 14. ASSOCIATED COMPANIES

The Group	
2015	2014
HK\$'000	HK\$'000
37,167	49,117
	2015 HK\$'000

Aggregate information of associated companies that are not individually material :

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Aggregate carrying amount of individually immaterial		
associated company in the consolidated accounts	37,167	49,117
Aggregate amounts of the Group's share of those associated companies		
Profit or loss from continuing operations	(7,249)	(816)
Post-tax profit or loss from discontinued operations	2,812	(709)
Dividend received	(7,650)	(7,650)
Other comprehensive income	136	485
Total comprehensive income	(4,301)	(1,040)

Particulars of a principal associated company are set out on pages 88 to 92.

Amount due to associated companies is interest free, unsecured and has no fixed term of repayment.



### **15. OTHER FINANCIAL ASSETS**

Other financial assets comprise :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Non-current assets		
Listed debt securities designated at fair value through profit or loss	68,853	69,249
Listed available-for-sale equity securities	61,426	-
Unlisted available-for-sale equity securities	153,583	155,194
	283,862	224,443
Current assets		
Listed debt securities designated at fair value through profit or loss		291,624
	283,862	516,067

Unlisted available-for-sale equity securities of HK\$153,583,000 (2014 : Nil) do not have a quoted market price in an active market and their fair values cannot be reliably measured. They are recognised at cost less impairment losses.

### **16. INVENTORIES**

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Inventories comprise :-		
Finished goods	836,229	951,943
Raw materials	8,400	16,356
	844,629	968,299

The analysis of the amount of inventories recognised as an expense is as follows :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Carrying amount of inventories sold	2,225,800	2,126,698
Write-down of inventories	7,380	6,068
	2,233,180	2,132,766

The write-down of inventories made during the year was due to a decrease in net realisable value of certain merchandise held for sale as a result of a change in consumer preferences.



### 17. DEBTORS, DEPOSITS AND PREPAYMENTS

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Trade debtors	137,707	147,815
Less : allowance for doubtful debts (Note 17(b))	(16,129)	(14,648)
	121,578	133,167
Other debtors	232,480	223,507
	354,058	356,674

All debtors, deposits and prepayments of the Group, apart from certain rental deposits totalling HK\$172,692,000 (2014 : HK\$156,276,000), are expected to be recovered or recognised as an expense within one year.

#### (a) Ageing analysis

Included in debtors, deposits and prepayments are trade debtors (net of allowance for doubtful debts) with the following ageing analysis based on due date as at the balance sheet date :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Current	119,851	124,477
1 to 30 days overdue	1,027	1,849
31 to 60 days overdue	430	369
Over 60 days overdue	270	6,472
Amounts overdue	1,727	8,690
	121,578	133,167

Trade debtors are due within 30 to 90 days from the date of billing. Further details on the Group's credit policy are set out in Note 28(a).



### 17. DEBTORS, DEPOSITS AND PREPAYMENTS (cont'd)

#### (b) Impairment of trade debtors

Impairment losses in respect of trade debtors are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade debtors directly (see Note 1(h)(i)).

The movement in the allowance for doubtful debts during the year, including both specific and collective loss components, is as follows :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
At 1st April	14,648	16,567
Exchange difference	(153)	74
Impairment loss recognised / (written back)	1,634	(727)
Bad debts written off		(1,266)
At 31st March	16,129	14,648

At 31st March, 2015, the Group's trade debtors of HK\$16,129,000 (2014 : HK\$14,648,000) were individually determined to be impaired. The individually impaired receivables related to customers that were in financial difficulties and management assessed that none or only a portion of the receivables is expected to be recovered. Consequently, specific allowances for doubtful debts of HK\$16,129,000 (2014 : HK\$14,648,000) were recognised. The Group does not hold any collateral over these balances.

#### (c) Trade debtors that are not impaired

The ageing analysis of trade debtors that are overdue but neither individually nor collectively considered to be impaired are as follows :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
1 to 30 days overdue	1,027	1,849
31 to 60 days overdue	430	369
Over 60 days overdue	270	6,472
	1,727	8,690

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

Receivables that were neither past due nor impaired relate to a wide range of customers for whom there was no recent history of default.



## 18. CASH AND BANK BALANCES

The effective deposit interest rates at the balance sheet date for the Group and the Company are 0.89 per cent. (2014 : 1.04 per cent.) and Nil (2014 : Nil) respectively. Their refixing dates are all within one year.

## **19. BANK LOANS**

At the balance sheet date, the bank loans were repayable within one year and were secured as follows :-

	The	The Group	
	2015	2014	
	HK\$'000	HK\$'000	
Secured	11,090	44,958	
Unsecured	59,009	50,495	
	70,099	95,453	

At the balance sheet date, the banking facilities of a subsidiary company were secured by a charge over certain debt securities with carrying value of HK\$40,238,000 (2014 : HK\$69,038,000).

The effective borrowing interest rate at the balance sheet date for the Group is 2.03 per cent. (2014 : 1.37 per cent.) and its refixing date is within one year.

## 20. CREDITORS AND ACCRUALS

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Trade creditors	197,307	213,967
Amount due to an associated company	1,157	583
Net defined benefit liability	1,199	1,527
Other creditors and accruals	443,646	434,958
	643,309	651,035

Included in creditors and accruals are trade creditors with the following ageing analysis based on due date as at the balance sheet date :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Current	190,770	205,578
1 to 30 days overdue	4,419	4,452
31 to 60 days overdue	1,257	2,571
Over 60 days overdue	861	1,366
	197,307	213,967

The amount of the Group's creditors and accruals expected to be settled after more than one year is HK\$46,184,000 (2014 : HK\$54,131,000).



## **21. DEFERRED TAXATION**

(a) Net deferred tax (assets) / liabilities recognised in the consolidated balance sheet :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Deferred tax assets	(3,804)	(4,729)
Deferred tax liabilities	43,219	42,949
	39,415	38,220

### The Group

The components of deferred tax (assets) / liabilities recognised in the consolidated balance sheet and the movements during the year are as follows :-

Deferred tax arising from :-	Depreciation allowances in excess of the related depreciation <i>HK\$'000</i>	Future benefit of tax losses <i>HK\$</i> '000	Undistributed profits of subsidiary and associated companies <i>HK\$'000</i>	Other temporary differences <i>HK\$</i> '000	Total <i>HK\$'000</i>
At 1st April, 2014	2,897	(139)	40,207	(4,745)	38,220
Exchange difference	-	-	-	73	73
Charged / (credited) to the consolidated profit and					
loss account	(98)	137	231	870	1,140
Credited to reserve				(18)	(18)
At 31st March, 2015	2,799	(2)	40,438	(3,820)	39,415
At 1st April, 2013	137	(250)	38,447	(3,747)	34,587
Exchange difference	-	-	-	102	102
Charged / (credited) to the consolidated profit and					
loss account	2,760	111	1,760	(1,089)	3,542
Credited to reserve				(11)	(11)
At 31st March, 2014	2,897	(139)	40,207	(4,745)	38,220



## 21. DEFERRED TAXATION (cont'd)

(b) Deferred tax assets not recognised
 Deferred tax assets have not been recognised in respect of the following items :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Deductible temporary differences	20,609	11,970
Future benefit of tax losses	147,318	165,372
	167,927	177,342

The Group has not recognised deferred tax assets in respect of tax losses of certain subsidiary companies as it is not probable that the subsidiary companies will generate sufficient future taxable profits against which the accumulated tax losses may be offset in the foreseeable future. HK\$86,479,000 (2014 : HK\$103,266,000) future benefit of tax losses will expire within a range of 1 to 5 years from 1st April, 2015. The remaining balance of tax losses has no expiry date under current tax legislation.

### (c) Deferred tax liabilities not recognised

At 31st March, 2015, temporary differences relating to the undistributed profits of a subsidiary company amounted to HK\$255,843,000 (2014 : HK\$248,835,000). Deferred tax liabilities of HK\$24,541,000 (2014 : HK\$23,952,000) have not been recognised in respect of the tax that would be payable on the distribution of these retained profits as the Company controls the dividend policy of this subsidiary company and that it is probable that retained profits will not be distributed in the foreseeable future.

## 22. SHARE CAPITAL

	20	)15	20	014
	Number	Nominal	Number	Nominal
	of shares	value	of shares	value
	Thousands	HK\$'000	Thousands	HK\$'000
Authorised :-				
Ordinary shares of HK\$0.30 each	518,000	155,400	518,000	155,400
Issued and fully paid :-				
Ordinary shares of HK\$0.30 each				
Balance brought forward	381,463	114,439	372,311	111,693
New ordinary shares issued under				
scrip dividend scheme	9,467	2,840	9,152	2,746
Repurchases of shares	(1,045)	(314)		
Balance carried forward	389,885	116,965	381,463	114,439



## 22. SHARE CAPITAL (cont'd)

During the year ended 31st March, 2015, 9,467,039 new fully paid ordinary shares were issued and allotted at HK\$4.40 per share to the shareholders who elected to receive new ordinary shares in lieu of cash pursuant to the scrip dividend scheme in relation to the final dividend for the year ended 31st March, 2014.

During the year ended 31st March, 2014, 9,151,696 new fully paid ordinary shares were issued and allotted at HK\$4.31 per share to the shareholders who elected to receive new ordinary shares in lieu of cash pursuant to the scrip dividend scheme in relation to the final dividend for the year ended 31st March, 2013.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per ordinary share at general meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

During the year ended 31st March, 2015, the Company repurchased a total of 1,045,000 ordinary shares on the Stock Exchange at an aggregate purchase price (excluding expenses) of HK\$3,260,310 and such repurchased shares were cancelled on 8th May, 2015. Details of the ordinary shares repurchased on the Stock Exchange during the year are as follows :-

Month of repurchase	Number of ordinary shares repurchased	Highest purchase price per ordinary share HK\$	Lowest purchase price per ordinary share <i>HK</i> \$	Aggregate purchase price (excluding expenses) HK\$
March 2015	1,045,000	3.30	3.10	3,260,310

Subsequent to the balance sheet date of 31st March, 2015 and up to the date of these accounts, the Company repurchased a total of 408,500 ordinary shares on the Stock Exchange at an aggregate purchase price (excluding expenses) of HK\$1,362,970. Such repurchased shares were subsequently cancelled on 8th May, 2015. Details of the ordinary shares repurchased after the balance sheet date are as follows :-

	Number of	Highest purchase	Lowest purchase	Aggregate purchase
Month of	ordinary shares	price per ordinary	price per ordinary	purchase price (excluding
repurchase	repurchased	share HK\$	share HK\$	expenses) HK\$
April 2015	408,500	3.35	3.30	1,362,970

As a result of the above share repurchases, the issued share capital of the Company was accordingly reduced by the par value of the aforesaid repurchased ordinary shares which were cancelled on 8th May, 2015. As at the date of these accounts, the number of issued shares of the Company is 389,476,573 ordinary shares.

The directors believe that the above share repurchases are in the best interests of the Company and its shareholders and that such share repurchases would lead to an enhancement of the net assets value and / or earnings per share of the Company.



## 22. SHARE CAPITAL (cont'd)

On 18th July, 2013 ("the Adoption Date"), the Company adopted a share option scheme ("the Scheme"). Pursuant to the Scheme, the board of directors ("the Board") may offer to grant an option to any current employee (including executive directors, non-executive directors and independent non-executive directors) of the Company and / or any of its subsidiary companies ("the Participant") to subscribe for shares of the Company. The Scheme serves to recognise the contribution of the employees to the growth of the Group and to provide incentives for their contribution to the future success of the Group.

The total number of shares which may be issued upon exercise of all options to be granted under the Scheme and any other schemes of the Company (excluding options lapsed in accordance with any other schemes of the Company) must not in aggregate exceed 10 per cent. of the shares in issue at the Adoption Date. The aforesaid 10 per cent. limit may be increased to 30 per cent. of the shares in issue from time to time by refreshment and separate approval by the shareholders of the Company in general meeting.

The total number of shares issued and to be issued upon exercise of the options granted to each Participant (included exercised, cancelled and outstanding options) under the Scheme in any 12-month period must not exceed 1 per cent. of the shares in issue unless approved by the shareholders of the Company in general meeting.

An option may be exercised at any time during such option period as the Board may in its absolute discretion determine, save that such period shall not expire later than 10 years after the date of grant of the option. The Scheme shall be valid and effective for a period of 10 years commencing on the Adoption Date, i.e. until 17th July, 2023.

The Board may at its discretion when offering the grant of an option impose any conditions, restrictions or limitations in relation thereto additional to those set forth in the Scheme as it may think fit (to be stated in the letter containing the offer of the grant of the option). Unless otherwise specified in the letter offering the grant of an option, no performance target is required to be achieved and no minimum period for which an option must be held before an option or part thereof can be exercised.

An offer of the grant of an option under the Scheme shall be deemed to have been accepted when the duplicate letter comprising acceptance of the option duly signed by the relevant Participant together with a remittance in favour of the Company of HK\$1.00 by way of consideration for the grant thereof is received by the Company.

The subscription price in respect of any particular option shall be such price as the Board may in its absolute discretion determine at the time of grant of the relevant option but shall be at least the higher of :-

- (a) the closing price of the shares as stated in the Stock Exchange's daily quotations sheets on the date of grant of the option;
- (b) the average closing price of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant of the option; and
- (c) the nominal value of the shares.

As at 31st March, 2015, no share options had been granted to any of the directors or employees of the Company or any of its subsidiary companies under the Scheme.



# 23. CAPITAL AND RESERVES

### The Group

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity on page 44.

## The Company

Details of the changes in the Company's individual components of equity between the beginning and the end of the year are set out below :-

	Share capital <i>HK\$'000</i>	Share premium <i>HK\$'000</i>	Retained profits HK\$'000	Total <i>HK\$'000</i>
At 1st April, 2014	114,439	467,898	487,009	1,069,346
Dividends approved / paid in respect of prior year (Note 9(b))		ŕ		
– by means of cash	_	_	(34,638)	(34,638)
- by means of scrip dividend (Note 22)	2,840	38,815	(41,655)	-
Dividends declared / paid in respect of the current year (Note 9(a))				
– by means of cash	-	-	-	-
Repurchase of shares of the Company	(314)	(2,955)	-	(3,269)
Profit for the year (Note 8)			76,528	76,528
At 31st March, 2015	116,965	503,758	487,244	1,107,967
At 1st April, 2013	111,693	431,200	253,118	796,011
Dividends approved / paid in respect of prior year (Note 9(b))	,	,	,	,
– by means of cash	_	_	(35,018)	(35,018)
- by means of scrip dividend (Note 22)	2,746	36,698	(39,444)	-
Dividends declared / paid in respect of the current year (Note 9(a))				
– by means of cash	-	-	(41,961)	(41,961)
Profit for the year (Note 8)	-	_	350,314	350,314
At 31st March, 2014	114,439	467,898	487,009	1,069,346

### (a) Nature and purpose of reserves

(i) Share premium

The application of the share premium account is governed by the Bermuda Companies Act 1981 and the New Bye-Laws of the Company.

(ii) Exchange reserve

The exchange reserve comprises all foreign exchange differences arising from the translation of the accounts of foreign operations. The reserve is dealt with in accordance with the accounting policies set out in Note 1(s).

### (b) Distributability of reserves

The distributable reserves of the Company at 31st March, 2015 amounted to HK\$487,244,000 (2014 : HK\$487,009,000).



# 23. CAPITAL AND RESERVES (cont'd)

### (c) Capital management

The Group's objectives on managing capital are to safeguard the Group's ability to continue as a going concern as well as maximising returns for shareholders and benefits for other stakeholders.

The Group's strategy is to maintain a prudent gearing ratio and a solid base to support the operations and development of its business in the long term. No changes were made in the objectives, policies or processes during the years ended 31st March, 2015 and 31st March, 2014 respectively.

At 31st March, 2015, the Group had bank loans amounting to HK\$70,099,000 (2014 : HK\$95,453,000). The gearing ratio, being total bank borrowings net of cash balances as a percentage of consolidated capital and reserves is Nil (as at 31st March, 2014 : Nil).

The Group's capital structure is as follows :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Total equity	2,388,155	2,548,430

Neither the Company nor any of its subsidiary companies are subject to externally imposed capital requirements.

## 24. MATERIAL RELATED PARTY TRANSACTIONS

The following material transactions with related parties were in the opinion of the directors carried out in the ordinary and usual course of business and on normal commercial terms :-

(a) Transactions with associated companies :-

	The Group	
	2015	2014
	HK\$'000	HK\$'000
Purchases of goods	17,095	19,302

There were no amount due from these associated companies at 31st March, 2015 (2014 : Nil) and the amount due to these associated companies at 31st March, 2015 amounted to HK\$35,116,000 (2014 : HK\$33,411,000), which is interest free and unsecured. Except for the amount of HK\$33,959,000 (2014 : HK\$32,827,000) which has no fixed term of repayment, the balance has repayment term of 30 days.



# 24. MATERIAL RELATED PARTY TRANSACTIONS (cont'd)

(b) Transactions with companies in which a director of the Company has beneficial interests :-

	The Group		
	2015	2014	
	HK\$'000	HK\$'000	
Sales of goods	44,382	18,986	
Purchases of goods	21,853	21,475	
Management and supporting service expenses	70	77	
Income from the provision of management and			
supporting service	15,469	11,698	
Rental expenses	_	1,484	
Rental income	19,302	18,887	
Advertising and promotion service expenses	16,142	14,453	
Commission expenses	15,104	21,370	

The amount due from these companies at 31st March, 2015 amounted to HK\$12,593,000 (2014 : HK\$10,145,000) and the amount due to these companies at 31st March, 2015 amounted to HK\$7,284,000 (2014 : HK\$13,122,000), which are interest free, unsecured and have repayment terms ranging from 20 days to 90 days.

### (c) Applicability of the Listing Rules relating to connected transactions

The related party transactions in respect of Note 24(b) above that constituted continuing connected transactions as defined in Chapter 14A of the Listing Rules and required disclosures under Chapter 14A of the Listing Rules are provided in "Continuing Connected Transactions" section of the Report of the Directors on pages 20 to 25.

# **25. EMPLOYEE RETIREMENT BENEFITS**

### (a) Defined benefit retirement scheme

The Group makes contributions to a defined benefit retirement scheme which covers certain employees of the Group's Taiwan operation. The scheme is administered by independent trustees with their assets held separately from those of the Group. The scheme is funded by contributions from the Group as determined and approved by the relevant government authorities. The latest independent actuarial valuation of the scheme was at 31st March, 2015 and was prepared by Dr. Magic Lin, Actuary, EA, A.S.A., FAIRC, Ph.D.. The Group has contributed HK\$100,000 (2014 : HK\$107,000) to the scheme.

The present value of obligations under the scheme is HK\$12,845,000 (2014 : HK\$13,722,000) with HK\$11,646,000 (2014 : HK\$12,194,000) covered by plan assets carried at fair value, which are mainly composed of bank deposits.

Current service cost, including net interest on the scheme, of HK\$227,000 (2014 : HK\$212,000) was charged to profit or loss, with actuarial gain of HK\$451,000 (2014 : actuarial loss of HK\$159,000) recognised in other comprehensive income. Discount rate of 2.0 per cent. (2014 : 2.0 per cent.) and future salary increase of 3.8 per cent. (2014 : 3.8 per cent.) are used by the Group as significant actuarial assumptions for the valuations. Sensitivity analysis on significant actuarial assumptions is not performed as the changes in actuarial assumptions would not have a material effect on the Group's result for the year.



## 25. EMPLOYEE RETIREMENT BENEFITS (cont'd)

(b) Defined contribution retirement scheme

The Group operates a Mandatory Provident Fund Scheme ("the MPF Scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance and not previously covered by the defined benefit retirement scheme. The MPF Scheme is a defined contribution retirement scheme administered by independent trustees. Under the MPF Scheme, the employeer and its employees are each required to make contributions to the scheme at 5 per cent. of the employees' relevant income, subject to a cap of monthly relevant income of HK\$30,000 (HK\$25,000 prior to June 2014). Contributions to the scheme vest immediately.

Employees of the Group's subsidiary companies in China are required to participate in defined contribution retirement schemes which are administered and operated by the local municipal government. The Group's subsidiary companies contribute funds which are calculated on certain percentage of the payroll to the schemes to fund the retirement benefits of the employees. Contributions to the schemes vest immediately.

A subsidiary company and branches of subsidiary companies of the Group in Taiwan have a defined contribution scheme governed by the Taiwan Labor Pension Act. Under the scheme, a subsidiary company and branches of subsidiary companies of the Group in Taiwan contribute monthly to the Bureau of Labour Insurance 6 per cent. of the payroll of the employees who choose to participate in the scheme. Contributions to the scheme vest immediately.

## **26. COMMITMENTS**

(a) Capital commitments outstanding at 31st March, 2015 not provided for in the accounts were as follows :-

	The	Group	The Company		
	2015	2014	2015	2014	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Contracted for	10,199	13,454	-	_	
Authorised but not contracted for		1,210			
	10,199	14,664			

(b) At 31st March, 2015, the total future minimum lease payments under non-cancellable operating leases are payable as follows :-

	The	Group	The Company		
	2015	2014	2015	2014	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Within one year	623,076	595,714	-	-	
After one year but within five years	1,205,493	1,157,307	_	_	
After five years	360,740	36,817	-	-	
	2,189,309	1,789,838			

The leases run for an initial period of 1 to 10 years, with an option to renew the lease when all terms are renegotiated. In addition to the minimum rental payments disclosed above, the Group has a commitment to pay additional rent of a proportion of turnover for certain leased properties if the turnover generated from those leased properties exceeds the predetermined levels. Contingent rentals are not included in the above commitments as it is not possible to estimate the amounts which may be payable.



# 27. CONTINGENT LIABILITIES

At 31st March, 2015, the Company had the following contingent liabilities in respect of :-

- (a) Guarantees of HK\$1,086,089,000 (2014 : HK\$1,077,213,000) given to banks to secure facilities granted to certain subsidiary companies. The facilities were utilised to the extent of HK\$173,045,000 (2014 : HK\$154,352,000) at the balance sheet date.
- (b) Guarantees given to licensors to guarantee the performance by certain subsidiary companies of obligations under certain agreements. The amount due under the agreements was HK\$11,717,000 (2014 : HK\$9,013,000) at the balance sheet date.

As at the balance sheet date, the directors do not consider it probable that a claim will be made against the Company under any of the guarantees. No provision was therefore made in this respect at 31st March, 2015 and 31st March, 2014 respectively.

The Company has not recognised any deferred income in respect of the guarantees given as their fair value cannot be reliably measured and their transaction price was Nil.



# 28. FINANCIAL RISK MANAGEMENT

The Group's activities exposed the Group mainly to credit, liquidity, interest rate and foreign exchange risks. The Group's overall risk management programme seeks to minimise potential adverse effects of these financial risks on the Group's financial performance.

(a) Credit risk

The Group's credit risk is primarily attributable to cash at banks, bank deposits, debt securities and debtors, deposits and prepayments. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

Cash at banks and bank deposits are placed with major financial institutions. The Group monitors the exposure to each single financial institution.

The Group made transactions with counterparties with acceptable credit quality in conformance to the Group treasury policies to minimise credit exposure. Acceptable credit ratings from reputable credit rating agencies is an important criterion in the selection of counterparties. The credit quality of counterparties will be closely monitored over the life of the transaction. The Group reviews its financial counterparties periodically in order to reduce credit risk concentrations relative to the underlying size and credit strength of each counterparty.

For debtors, deposits and prepayments, credit checks are part of the normal operating process and stringent monitoring procedures are in place to deal with overdue debts. In addition, the Group reviews the recoverable amounts of debtors, deposits and prepayments at each balance sheet date to ensure that adequate impairment losses are made for irrecoverable amounts. Sales to retail customers are made in cash or via major credit cards.

The Group has no significant concentration of credit risk with exposure spread over a number of counterparties and customers. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet after deducting any impairment allowance.

Further quantitative disclosure in respect of the Group's exposure to credit risk arising from debtors, deposits and prepayments are set out in Note 17.



# 28. FINANCIAL RISK MANAGEMENT (cont'd)

## (b) Liquidity risk

Individual operating entities within the Group are responsible for their own cash management, including the short-term investment of cash surpluses and the raising of loans to cover expected cash demands, subject to approval by the Company's Board when the borrowings exceed certain pre-determined levels of authority. The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient cash and an adequate amount of credit facilities from major financial institutions to meet its liquidity requirements in the short and longer term.

The following tables detail the remaining contractual maturities at the balance sheet date of the Group's and the Company's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the balance sheet date) and the earliest date the Group and the Company can be required to pay.

The Group	Carrying amount HK\$'000	Total contractual undiscounted cashflow <i>HK\$'000</i>	Within one year or on demand HK\$'000	More than one year but less than five years <i>HK\$</i> '000	More than five years HK\$'000
At 31st March, 2015 Creditors and accruals Bills payable Amount due to	643,309 17,269	643,309 17,269	597,124 17,269	44,494 -	1,691 –
associated companies	33,959	33,959	-	33,959	-
Bank loans	70,099	70,229	70,229		
	764,636	764,766	684,622	78,453	1,691
At 31st March, 2014					
Creditors and accruals	651,035	651,035	596,904	37,246	16,885
Bills payable	17,194	17,194	17,194	-	-
Amount due to associated companies	32,827	32,827	-	32,827	-
Bank loans	95,453	95,562	95,562		
	796,509	796,618	709,660	70,073	16,885

### The Group

# 28. FINANCIAL RISK MANAGEMENT (cont'd)

(b) Liquidity risk (cont'd) **The Company** 

ι ·	Carrying amount HK\$'000	Total contractual undiscounted cashflow <i>HK\$</i> '000	Within one year or on demand <i>HK\$'000</i>	More than one year but less than five years <i>HK\$'000</i>	More than five years <i>HK\$'000</i>
At 31st March, 2015					
Creditors and accruals Amount due to a	165	165	165	-	-
subsidiary company	741,391	741,391		741,391	
	741,556	741,556	165	741,391	
Financial guarantees issu	ied :-				
Maximum amount guaranteed (Note 27)		184,762	184,762		
At 31st March, 2014					
Creditors and accruals Amount due to	166	166	166	-	-
a subsidiary company	780,375	780,375		780,375	
	780,541	780,541	166	780,375	
Financial guarantees issu	ied :-				
Maximum amount guaranteed (Note 27)		163,365	163,365		

### (c) Interest rate risk

Except for the short-term bank borrowings of HK\$70,099,000 (2014 : HK\$95,453,000) held at effective interest rate of 2.03 per cent. (2014 : 1.37 per cent.), the Group has no significant interest bearing liabilities. The short-term bank borrowings at floating rate expose the Group to cash flow interest rate risk which is insignificant to the Group. The Group's exposure to changes in interest rates also relates to bank deposits and debt securities and the Group's income and operating cash flows are substantially independent of changes in market interest rates. Management does not anticipate significant impact resulting from changes in interest rates.



# 28. FINANCIAL RISK MANAGEMENT (cont'd)

### (d) Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from commercial transactions, recognised assets and liabilities and net investments in foreign operations.

As at the year end, the foreign exchange risk of the Group arising from commercial transactions, recognised assets and liabilities is considered to be insignificant. This is due to the Group's transactions being generally denominated in the functional currencies of the respective group entities, while balances denominated in currencies other than the functional currency of the relevant group entity are generally settled promptly leaving minimal outstanding foreign currency position as at the balance sheet date.

To manage foreign exchange risk arising from commercial transactions, recognised assets and liabilities, companies in the Group may use forward foreign exchange contracts when major fluctuation in the relevant foreign currency is anticipated. There were no outstanding forward contracts as at 31st March, 2015 (2014 : Nil).

The Group has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of the Group's foreign operation such as Singapore is managed partially through borrowings denominated in their relevant foreign currencies.

### (e) Price risk

The Group is exposed to equity price risk because investments held by the Group are classified on the consolidated balance sheet as financial assets designated at fair value through profit or loss and available-for-sale financial assets.

At 31st March, 2015, if there had been a 1 per cent. (2014 : 1 per cent.) change in the fair value of financial assets designated at fair value through profit or loss and available-for-sale financial assets with all other valuables held constant, the Group's equity would have increased / decreased by HK\$1,303,000 (2014 : HK\$5,161,000) and the Group's (loss) / profit after tax would have increased / decreased by HK\$689,000 (2014 : HK\$3,609,000).



# **29. FAIR VALUE MEASUREMENT**

Other financial assets are stated at fair value. Fair values are measured based on quoted prices in active markets, value inputs that are observable either directly or indirectly and / or value inputs that are not based on observable market data.

An analysis of the Group's other financial assets based on the degree to which their fair values are observable is as follows :-

- Level 1: quoted prices in active markets
- Level 2: value inputs, other than quoted prices, that are observable either directly or indirectly
- Level 3: value inputs that are not based on observable market data

#### The Group

	Level 1	Level 3	Total
	HK\$'000	HK\$'000	HK\$'000
At 31st March, 2015			
Recurring fair value measurements			
Other financial assets			
Listed debt securities designated at			
fair value through profit or loss	68,853	-	68,853
Listed available-for-sale equity securities	61,426		61,426
	100 050		120.250
	130,279		130,279
At 31st March, 2014			
Recurring fair value measurements			
Other financial assets			
Listed debt securities designated at			
fair value through profit or loss	360,873	_	360,873
Unlisted available-for-sale equity			
securities	_	155,194	155,194
	360,873	155,194	516,067

The movement during the year in the balance of Level 3 fair value measurements is as follows :-

	2015 HK\$'000	2014 <i>HK</i> \$'000
At 1st April	155,194	-
Additions	-	155,194
Transfer out of Level 3 to cost less impairment losses	(77,584)	-
Transfer out of Level 3 to Level 1 upon listing	(77,610)	
At 31st March		155,194

Other than the above, there were no transfers among different levels of fair value hierarchy.



# 30. ACCOUNTING ESTIMATES AND JUDGEMENTS

Note 28 contains information about the assumptions and their risk factors relating to financial risk management. Other estimates and judgements are discussed below :-

### (a) Recognition of deferred tax assets

As explained in Note 21, the Group recognises deferred tax assets in respect of tax losses based on the management's estimation of future taxable profits against which the accumulated tax losses may be offset in the foreseeable future for each individual subsidiary company. It is possible that certain assumptions adopted in the preparation of the profit forecasts for these operations may not be indicative of future taxable profits against which the accumulated tax losses may be offset. Any increase or decrease in the provision for deferred taxation would affect the Group's net asset value.

### (b) Depreciation

Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the assets. The Group reviews the estimated useful lives of the assets regularly in order to determine the amount of depreciation expense to be recorded during any reporting period. The useful lives are based on the Group's historical experience with similar assets. The depreciation expense for future periods is adjusted if there are material changes from previous estimates.

### (c) Inventories

The Group evaluates the carrying value of inventories based on their estimated net realisable value. It is possible that the actual net realisable value may be different from that estimated due to changes in consumer preference and retail market environment.

### (d) Assessment of impairment of other non-current assets

The Group conducts impairment reviews of other non-current assets that are subject to depreciation and amortisation whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. Management assesses the recoverable amount of each non-current asset based on its value in use or on its fair value less costs to sell (by reference to market prices), depending upon the anticipated future plans for the assets. These calculations require the use of judgements and estimates.

## 31. POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31ST MARCH, 2015

Up to the date of issue of these accounts, the HKICPA has issued a few amendments and new standards which are not yet effective for the year ended 31st March, 2015 and which have not been adopted in these accounts. These include the following which may be relevant to the Group :-

Effective for accounting periods beginning on or after

Amendments to HKAS 19, Defined benefit plans: Employee contributions	1st July, 2014
Annual improvements to HKFRSs 2010-2012 cycle	1st July, 2014
Annual improvements to HKFRSs 2011-2013 cycle	1st July, 2014
Amendments to HKAS 16 and HKAS 38, Clarification of acceptable methods of	1st January, 2016
depreciation and amortisation	
HKFRS 15, Revenue from contracts with customers	1st January, 2017
HKFRS 9, Financial instruments	1st January, 2018

The Group is in the process of making an assessment of what the impact of these amendments and new standards is expected to be in the period of initial application. So far it has concluded that the above developments and new standards may be relevant to the consolidated accounts but the impact upon adoption of them is yet to be determined.

	Name	Issued share capital / Registered capital	Effective perce shareholdi Directly Indi	ng	Principal activities	Place of incorporation / operation
	PRINCIPAL SUBSIDIARY	COMPANIES :-				
	Ambrose China Limited	US\$1	-	100	Sale of watches, leather goods and fashion products	British Virgin Islands / Hong Kong
*	Bertolucci SA	CHF4,700,000	-	100	Sale of watches	Switzerland
	Bestway Holdings Limited 裕宏集團有限公司	HK\$2	-	100	Investment holding	Hong Kong
	Bondwood Investments Limited 寶活投資有限公司	HK\$2	-	100	Sale of leather goods and fashion products	Hong Kong
	Castlereagh Limited	US\$2	100	-	Investment holding	British Virgin Islands
*	D Marketing Japan K.K.	YEN35,000,000	-	100	Sale of watches	Japan
	Dickson Concepts Limited 廸生創建有限公司	HK\$1,000	-	100	Investment holding and provision of management consultancy and professional services	Hong Kong
	Dickson Concepts (Retail) Limited	HK\$2	-	100	Sale of watches and fashion products	Hong Kong
	Dickson Concepts (Wholesale) Limited	HK\$10,000	-	100	Sale of watches and fashion products	Hong Kong
*	Dickson Cyber Ventures Holdings Limited	US\$1	-	100	Investment holding	British Virgin Islands
	Dickson Interior Design Limited 廸生室內設計有限公司	HK\$2	-	100	Provision of interior design services	Hong Kong



	Issued share capital / Registered	Effective percentage shareholding			Place of incorporation /	
Name	capital		Indirectly	Principal activities	operation	
PRINCIPAL SUBSIDIARY	<b>COMPANIES</b> (cont'd)	:-				
Dickson Investments (H.K.) Limited	HK\$2	_	100	Sale of luxury tableware	Hong Kong	
* Dickson Licensing Limited	US\$1	100	-	Trademarks agency	British Virgin Islands	
* Dickson Macau Limited	MOP25,000	-	100	Sale of fashion products	Macau	
* Dickson (Shanghai) Company Limited	US\$200,000	-	100 foreign- owned enterprise	Sale of watches and fashion products	China	
Dickson Stores Pte Ltd	S\$700,000	_	100	Sale of watches and fashion products	Singapore	
Dickson Trading (Asia) Company Limited 廸生貿易(亞洲)有限公司	HK\$1,000,000	-	100	Sale of fashion products	Hong Kong / Taiwan	
Dickson Warehousing Limited 廸生倉務有限公司	HK\$2	-	100	Operation of warehouses	Hong Kong	
* Ever Success Consultancy (Shenzhen) Limited	HK\$1,000,000	-	100 foreign- owned enterprise	Provision of management consultancy and professional services	China	
Ever Success Management Limited 永盛管理有限公司	НК\$2	-	100	Provision of management consultancy and professional services	Hong Kong	

Name	Issued share capital / Registered capital	share	percentage holding Indirectly	Principal activities	Place of incorporation / operation
PRINCIPAL SUBSIDIARY	<b>COMPANIES</b> (cont'd)	:-			
Harmonious Time Limited	HK\$2	-	100	Investment holding	Hong Kong
Harvey Nichols (Hong Kong) Limited	HK\$10,000,000	-	100	Operation of Harvey Nichols, Beauty Avenue and Beauty Bazaar stores and sale of fashion products	Hong Kong
Hong Kong Stores Co. Ltd.	US\$65,000	100	-	Sale of fashion jewellery and fashion products	British Virgin Islands / Hong Kong
Hong Kong Stores (LP) Limited	HK\$20	-	100	Sale of fashion products	Hong Kong
* Leading Way Apparel Shanghai Limited	US\$200,000	-	100 foreign- owned enterprise	Sale of watches, leather goods and fashion products	China
* Kinford International Limited	US\$1	100	-	Investment holding	British Virgin Islands
Mighty Achievements Investments Limited	HK\$2	-	100	Property investment	Hong Kong
Mighty Leader Limited 霸令有限公司	HK\$2	-	100	Arrangement of property tenancy agreements	Hong Kong
Pui Chak Enterprises Limited 培澤企業有限公司	HK\$24,000	-	100	Property investment	Hong Kong



Name	Issued share capital / Registered capital	share	percentage holding Indirectly	Principal activities	Place of incorporation / operation
PRINCIPAL SUBSIDIARY	<b>COMPANIES</b> (cont'd)	:-			
* Raglan Resources Limited	US\$1	-	100	Investment holding	British Virgin Islands
* Shenzhen Dickson Retail Limited	HK\$3,500,000	-	100 foreign- owned enterprise	Sale of fashion products	China
The Dickson Shop Sdn. Bhd.	RM3	-	100	Sale of fashion products	Malaysia
The Dickson Trading (Taiwan) Co., Ltd.	NTD200,000,000	_	100	Sale of watches and fashion products	Taiwan
Tommy Hilfiger Asia-Pacific Limited	US\$2	-	100	Sale of fashion products	British Virgin Islands / Taiwan
Top Creation Limited	HK\$2	-	100	Sale of fashion products	Hong Kong
Top Strength Ventures Limited	US\$130,000	-	100	Sale of fashion products	British Virgin Islands / Hong Kong
* 联彩国际贸易(深圳) 有限公司	RMB1,000,000	_	100 foreign- owned enterprise	Provision of import services	China

Name	Issued share capital / Registered capital	Effective percent shareholding Directly Indirect		Principal activities	Place of incorporation / operation
PRINCIPAL ASSOCIATED	COMPANY :-				
* Chopard Hong Kong Distribution Limited	HK\$30,000,000	-	45	Sale of watches	Hong Kong

All the issued share capital of the above principal subsidiary and associated companies consist of ordinary shares.

\* Companies not audited by KPMG



	2015 HK\$'000	2014 HK\$'000	2013 HK\$'000	2012 HK\$'000	2011 <i>HK\$'000</i>					
CONSOLIDATED PROFIT AND LOSS ACCOUNT										
Turnover	4,322,230	4,353,361	4,126,217	3,985,304	3,403,861					
(Loss) / profit before taxation Taxation	(91,547) (18,713)	169,166 (14,336)	267,836 (38,559)	252,190 (63,298)	417,780 (70,841)					
(Loss) / profit for the year	(110,260)	154,830	229,277	188,892	346,939					
Attributable to :- Equity shareholders of the Company Non-controlling interests	(110,260)  (110,260)	154,830  154,830	229,277	186,706 2,186 188,892	346,835 104 346,030					
(Loss) / profit for the year	(110,200)			100,092	346,939					
CONSOLIDATED BALANCE SHEET										
Fixed assets Intangible asset Goodwill Associated companies Deferred tax assets Other financial assets Net current assets Total assets less current liabilities Deferred tax liabilities Amount due to associated companies Net assets	227,634 75,464 - 37,167 3,804 283,862 1,837,402 2,465,333 43,219 33,959 2,388,155 116,965	305,79594,330-49,1174,729224,4431,945,7922,624,20642,94932,8272,548,430114,439	381,868 113,196 13,900 57,807 6,363 219,751 1,748,681 2,541,566 40,950 30,752 2,469,864 111,693	383,912 132,062 13,900 54,955 10,399 337,902 1,473,375 2,406,505 38,995 6,750 2,360,760	253,327 150,928 13,900 132,534 22,414 346,532 1,424,115 2,343,750 32,710 6,750 2,304,290					
Share capital Reserves	116,965 2,271,190	114,439 2,433,991	111,693 2,358,171	111,693 2,249,055	111,693 2,185,241					
Total equity attributable to equity shareholders of the Company	2,388,155	2,548,430	2,469,864	2,360,748	2,296,934					
Non-controlling interests				12	7,356					
Total equity	2,388,155	2,548,430	2,469,864	2,360,760	2,304,290					
OTHER FINANCIAL DATA										
(Loss) / earnings per share (HK cents) Dividend per share (HK cents)	(28.5) 6.0	41.0 31.0	61.6 31.0	50.1 33.0	93.2 33.0					



Newly opened S.T. Dupont corner at SOGO, Fuxing Store, Taipei, Taiwan. 位於台灣台北市SOGO復興館新開設的「都彭」專櫃。



Newly opened Beauty Avenue store at Tsuen Wan Plaza, Tsuen Wan, Hong Kong. 位於香港荃灣荃灣廣場新開設 的 「Beauty Avenue」 店。

