



DICKSON CONCEPTS (INTERNATIONAL) LIMITED  
迪生創建(國際)有限公司  
(incorporated in Bermuda with limited liability)

**INTERIM REPORT**  
**2015-2016**

Stock Code : 0113



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## **CORPORATE INFORMATION**

### **Board of Directors :**

#### **Group Executive Chairman :**

Dickson Poon

#### **Executive Directors :**

Chan Tsang Wing, Nelson

**(Chief Operating Officer)**

Chan Hon Chung, Johnny Pollux

Lau Yu Hee, Gary

Ng Chan Lam\*

#### **Independent Non-Executive Directors :**

Bhanusak Asvaintra

Nicholas Peter Etches

Leung Kai Hung, Michael

### **Company Secretary :**

Or Suk Ying, Stella

### **Audit Committee :**

Nicholas Peter Etches **(Chairman)**

Bhanusak Asvaintra

Leung Kai Hung, Michael

### **Nomination Committee :**

Dickson Poon **(Chairman)**

Bhanusak Asvaintra

Nicholas Peter Etches

### **Remuneration Committee :**

Bhanusak Asvaintra **(Chairman)**

Chan Tsang Wing, Nelson

Nicholas Peter Etches

### **Independent Auditor :**

KPMG

Certified Public Accountants,

Hong Kong.

### **Head Office and Principal Place of Business :**

4th Floor, East Ocean Centre,

98 Granville Road,

Tsimshatsui East,

Kowloon, Hong Kong.

### **Registered Office :**

Clarendon House,

2 Church Street,

Hamilton HM 11,

Bermuda.

### **Principal Bankers :**

BNP Paribas

Crédit Agricole Corporate and Investment Bank

Standard Chartered Bank (Hong Kong) Limited

The Hongkong and Shanghai Banking

Corporation Limited

### **Share Registrar in Hong Kong :**

Tricor Tengis Limited

Level 22, Hopewell Centre,

183 Queen's Road East,

Hong Kong.

### **Share Registrar in Bermuda :**

Codan Services Limited

Clarendon House,

2 Church Street,

Hamilton HM 11,

Bermuda.

### **Place of Share Listing :**

The Stock Exchange of Hong Kong Limited

### **Stock Code :**

The Stock Exchange of Hong Kong Limited :

0113

### **Website :**

<http://www.dickson.com.hk>

\* Will retire and resign on 1st December, 2015

The board of directors (“the Board”) of Dickson Concepts (International) Limited (“the Company”) announces that the unaudited consolidated results of the Company and its subsidiary companies (together “the Group”) for the six months ended 30th September, 2015 together with the comparative figures are as follows :-

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the period ended 30th September, 2015

	NOTE	Six months ended 30th September,	
		2015 (unaudited) HK\$'000	2014 (unaudited) HK\$'000
<b>Turnover</b>	2	<b>1,807,915</b>	2,036,262
Cost of sales		<u><b>(882,419)</b></u>	<u>(1,052,692)</u>
<b>Gross profit</b>		<b>925,496</b>	983,570
Other (loss) / income	3	<b>(18,414)</b>	11,810
Selling and distribution expenses		<b>(812,937)</b>	(933,147)
Administrative expenses		<b>(110,284)</b>	(123,231)
Other operating expenses		<u><b>(51,770)</b></u>	<u>(62,047)</u>
<b>Operating loss</b>		<b>(67,909)</b>	(123,045)
Finance costs		<b>(865)</b>	(1,866)
Share of profits less losses of associated companies		<u><b>(5,541)</b></u>	<u>(165)</u>
<b>Loss before taxation</b>	4	<b>(74,315)</b>	(125,076)
Taxation	5	<u><b>(1,910)</b></u>	<u>(8,302)</u>
<b>Loss for the period attributable to equity shareholders of the Company</b>		<u><u><b>(76,225)</b></u></u>	<u><u>(133,378)</u></u>
<b>Loss per share</b> (basic and diluted)	6	<u><u><b>(19.7) cents</b></u></u>	<u><u>(34.8) cents</u></u>

The notes on pages 9 to 20 form part of this interim financial report. Details of dividends payable to equity shareholders of the Company are set out in Note 7.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the period ended 30th September, 2015

Six months ended 30th September,  
2015 2014

(unaudited) (unaudited)  
HK\$'000 HK\$'000

**Loss for the period** (76,225) (133,378)

## Other comprehensive income for the period :

Items that may be reclassified subsequently to profit or loss :

Exchange differences on translation of accounts  
of overseas subsidiary and associated companies (Note) (37,697) 496

Available-for-sale equity securities :

Changes in fair value recognised during the period (21,649) 59,627

Reclassification adjustments for amounts transferred  
to profit or loss :

— gains on disposal (Note 3) (3,347) —  
— impairment losses (Note 3) 23,123 —

Net movement in the fair value reserve during the  
period recognised in other comprehensive income (Note) (1,873) 59,627

**Other comprehensive income for the period** (39,570) 60,123

**Total comprehensive income for the period attributable  
to equity shareholders of the Company** (115,795) (73,255)

*Note :-*

There is no tax effect relating to the above components of the comprehensive income.

The notes on pages 9 to 20 form part of this interim financial report.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30th September, 2015

	NOTE	30/9/2015 (unaudited) HK\$'000	31/3/2015 (audited) HK\$'000
<b>Non-current assets</b>			
Fixed assets		220,394	227,634
Intangible asset	8	66,031	75,464
Associated companies		25,273	37,167
Deferred tax assets		3,595	3,804
Other financial assets	9	353,233	283,862
		<u>668,526</u>	627,931
<b>Current assets</b>			
Inventories		848,371	844,629
Debtors, deposits and prepayments	10	377,969	354,058
Tax recoverable		4,898	4,739
Other financial assets	9	27,858	—
Cash and bank balances		1,087,434	1,387,111
		<u>2,346,530</u>	2,590,537
<b>Current liabilities</b>			
Bank loans	11	83,720	70,099
Bills payable		4,572	17,269
Creditors and accruals	12	618,252	643,309
Taxation		14,832	22,458
		<u>721,376</u>	753,135
<b>Net current assets</b>		<u>1,625,154</u>	1,837,402
<b>Total assets less current liabilities</b>		2,293,680	2,465,333
<b>Non-current liabilities</b>			
Deferred tax liabilities		30,879	43,219
Amount due to associated companies		24,665	33,959
<b>Net assets</b>		<u>2,238,136</u>	2,388,155
<b>Capital and reserves</b>			
Share capital	13	115,964	116,965
Reserves		2,122,172	2,271,190
<b>Total equity attributable to equity shareholders of the Company</b>		<u>2,238,136</u>	2,388,155

The notes on pages 9 to 20 form part of this interim financial report.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the period ended 30th September, 2015

	Attributable to equity shareholders of the Company					
	Share capital HK\$'000 (unaudited)	Share premium HK\$'000 (unaudited)	Exchange reserve HK\$'000 (unaudited)	Fair value reserve HK\$'000 (unaudited)	Retained profits HK\$'000 (unaudited)	Total HK\$'000 (unaudited)
<b>At 1st April, 2015</b>	<b>116,965</b>	<b>503,758</b>	<b>128,062</b>	<b>—</b>	<b>1,639,370</b>	<b>2,388,155</b>
Dividends approved / paid in respect of prior year (Note 7(b))						
— by means of cash	—	—	—	—	(23,193)	(23,193)
Repurchase of shares of the Company	(1,001)	(10,030)	—	—	—	(11,031)
Loss for the period	—	—	—	—	(76,225)	(76,225)
Other comprehensive income for the period	—	—	(37,697)	(1,873)	—	(39,570)
<b>At 30th September, 2015</b>	<b><u>115,964</u></b>	<b><u>493,728</u></b>	<b><u>90,365</u></b>	<b><u>(1,873)</u></b>	<b><u>1,539,952</u></b>	<b><u>2,238,136</u></b>

The comparative figures for 2014 are set out as follows :-

	Attributable to equity shareholders of the Company					
	Share capital HK\$'000 (unaudited)	Share premium HK\$'000 (unaudited)	Exchange reserve HK\$'000 (unaudited)	Fair value reserve HK\$'000 (unaudited)	Retained profits HK\$'000 (unaudited)	Total HK\$'000 (unaudited)
<b>At 1st April, 2014</b>	<b>114,439</b>	<b>467,898</b>	<b>140,621</b>	<b>—</b>	<b>1,825,472</b>	<b>2,548,430</b>
Dividends approved / paid in respect of prior year (Note 7(b))						
— by means of cash	—	—	—	—	(34,638)	(34,638)
— by means of scrip dividend (Note 13)	2,840	38,815	—	—	(41,655)	—
Loss for the period	—	—	—	—	(133,378)	(133,378)
Other comprehensive income for the period	—	—	496	59,627	—	60,123
<b>At 30th September, 2014</b>	<b><u>117,279</u></b>	<b><u>506,713</u></b>	<b><u>141,117</u></b>	<b><u>59,627</u></b>	<b><u>1,615,801</u></b>	<b><u>2,440,537</u></b>

The notes on pages 9 to 20 form part of this interim financial report.



# CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the period ended 30th September, 2015

	Six months ended 30th September,	
	2015	2014
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
<b>Operating (loss) / profit before changes in working capital</b>	<b>(446)</b>	16,695
<b>Changes in working capital</b>	<b><u>(84,103)</u></b>	<u>(13,829)</u>
<b>Cash (used in) / generated from operations</b>	<b>(84,549)</b>	2,866
<b>Tax paid (net)</b>	<b><u>(21,928)</u></b>	<u>(8,047)</u>
<b>Net cash used in operating activities</b>	<b>(106,477)</b>	(5,181)
<b>Net cash used in investing activities</b>	<b>(115,394)</b>	(477,910)
<b>Net cash (used in) / generated from financing activities</b>	<b><u>(18,639)</u></b>	<u>416,452</u>
<b>Net decrease in cash and cash equivalents</b>	<b>(240,510)</b>	(66,639)
<b>Cash and cash equivalents at 1st April</b>	<b>1,312,711</b>	1,106,999
<b>Effect of foreign exchange rate changes</b>	<b><u>(19,927)</u></b>	<u>302</u>
<b>Cash and cash equivalents at 30th September (Note a)</b>	<b><u><u>1,052,274</u></u></b>	<u><u>1,040,662</u></u>

*Note :-*

## **a. Analysis of cash, bank balances and deposits :-**

Cash, bank balances and deposits in the consolidated statement of financial position	<b>1,087,434</b>	1,544,512
Less : pledged deposits with original maturity over three months	—	(465,900)
deposits with original maturity over three months	<b><u>(35,160)</u></b>	<u>(37,950)</u>
Cash and cash equivalents	<b><u><u>1,052,274</u></u></b>	<u><u>1,040,662</u></u>

The notes on pages 9 to 20 form part of this interim financial report.

# NOTES ON THE INTERIM FINANCIAL REPORT

## 1. PRINCIPAL ACCOUNTING POLICIES

### (a) Basis of preparation

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities (“the Listing Rules”) on The Stock Exchange of Hong Kong Limited (“the Stock Exchange”), including compliance with Hong Kong Accounting Standard (“HKAS”) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). It was authorised for issue on 30th November, 2015.

This interim financial report has been prepared in accordance with the same accounting policies adopted in the 2015 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2016 annual financial statements. Details of any changes in accounting policies are set out in Note 1(b).

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2015 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”, which term collectively includes all applicable individual HKFRSs, HKASs and Interpretations issued by the HKICPA).

This interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA. KPMG’s independent review report to the Board is included on page 21. In addition, this interim financial report has been reviewed by the Company’s Audit Committee.

The financial information relating to the financial year ended 31st March, 2015 that is included in the interim financial report as comparative information does not constitute the Company’s statutory annual consolidated financial statements for that financial year but is derived from those financial statements. The Company’s auditor has reported on those financial statements. The auditor’s report was unqualified and did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report.

## (b) Changes in accounting policies

The HKICPA has issued the following amendments to HKFRSs that are first effective for the current accounting period of the Group and the Company :-

- Annual Improvements to HKFRSs 2010-2012 Cycle
- Annual Improvements to HKFRSs 2011-2013 Cycle

None of these developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

## 2. TURNOVER / SEGMENTAL INFORMATION

Turnover represents the invoiced value of goods sold less discounts and returns, and income from concession and consignment sales.

### Business Segment

The Group has a single reportable segment which is the sale of luxury goods. Accordingly, the segment information for this sole operating segment is equivalent to the consolidated figures.

### Geographical information

The following table sets out information about the geographical location of the Group's revenue from external customers. The geographical location of customers is based on the location at which the goods are delivered.

	Six months ended 30th September,	
	2015	2014
	HK\$'000	HK\$'000
Hong Kong (place of domicile)	<u>1,179,726</u>	<u>1,329,042</u>
Taiwan	308,095	363,637
China	199,836	167,212
Singapore / Malaysia	88,613	136,993
Other territories (Mainly Asia)	<u>31,645</u>	<u>39,378</u>
	<u>628,189</u>	<u>707,220</u>
Total	<u>1,807,915</u>	<u>2,036,262</u>

The following table sets out information about the geographical location of the Group's fixed assets, intangible assets and interests in associated companies. The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of fixed assets, the location of the operation to which they are allocated, in the case of intangible assets, and the location of operations, in the case of interests in associated companies.

	<b>30/9/2015</b>	31/3/2015
	<b>HK\$'000</b>	HK\$'000
Hong Kong (place of domicile)	<u>183,312</u>	<u>204,069</u>
Taiwan	74,253	70,471
China	38,510	45,224
Singapore / Malaysia	6,460	9,497
Other territories (Mainly Asia)	<u>9,163</u>	<u>11,004</u>
	<u>128,386</u>	<u>136,196</u>
Total	<u><u>311,698</u></u>	<u><u>340,265</u></u>

### Information about major customers

The Group sells goods to numerous individual customers without concentration of reliance. There is no disclosable information of major customers under HKFRS 8, *Operating segments*.

## 3. OTHER (LOSS) / INCOME

	<b>Six months ended 30th September,</b>	
	<b>2015</b>	2014
	<b>HK\$'000</b>	HK\$'000
Available-for-sale equity securities : reclassified from equity		
— on disposal	3,347	—
— on impairment	(23,123)	—
Dividend income from listed securities	1,121	—
Interest income	4,901	8,844
Loss on disposal of fixed assets	(1,145)	(1,736)
Net foreign exchange loss	(4,356)	(119)
Realised and unrealised gains / (losses)		
from financial assets designated at fair value		
through profit or loss :-		
— interest income	1,278	7,339
— net fair value losses	<u>(437)</u>	<u>(2,518)</u>
	<u><u>(18,414)</u></u>	<u><u>11,810</u></u>

#### 4. LOSS BEFORE TAXATION

	Six months ended 30th September,	
	2015	2014
	HK\$'000	HK\$'000
Loss before taxation is arrived at after charging :-		
Amortisation of intangible asset	9,433	9,433
Depreciation	43,972	60,479
Impairment loss on fixed assets recognised	—	81,757
Interest on bank overdrafts and loans repayable within five years	865	1,866
	<u>54,270</u>	<u>153,535</u>

#### 5. TAXATION

	Six months ended 30th September,	
	2015	2014
	HK\$'000	HK\$'000
Current tax — Hong Kong Profits Tax		
Provision for the period	658	2,149
Over-provision in respect of prior years	(122)	(788)
	<u>536</u>	<u>1,361</u>
Current tax — Overseas		
Provision for the period	13,420	6,277
Under-provision in respect of prior years	294	196
	<u>13,714</u>	<u>6,473</u>
Deferred tax		
Origination and reversal of temporary differences	(12,340)	468
	<u>(12,340)</u>	<u>468</u>
Total income tax expense	<u>1,910</u>	<u>8,302</u>

Taxation in the consolidated statement of profit or loss includes provision for Hong Kong Profits Tax at 16.5 per cent. (2014 : 16.5 per cent.) on the estimated assessable profits for the period.

Taxation for overseas subsidiary companies is charged at the appropriate current rates of taxation ruling in the relevant countries.

## 6. LOSS PER SHARE

The calculation of basic and diluted loss per share is based on the loss for the period attributable to ordinary equity shareholders of the Company of HK\$76,225,000 (2014 : HK\$133,378,000) and the weighted average number of 387,579,660 ordinary shares (2014 : 382,808,078 ordinary shares) in issue during the period.

Weighted average number of ordinary shares

	<b>Six months ended 30th September,</b>	
	<b>2015</b>	<b>2014</b>
	<b>Number</b>	<b>Number</b>
	<b>of shares</b>	<b>of shares</b>
	<b>Thousands</b>	<b>Thousands</b>
Issued ordinary shares at 1st April	<b>389,885</b>	381,463
Effect of scrip dividend (Note 13)	—	1,345
Effect of repurchases of shares (Note 13)	<b><u>(2,305)</u></b>	<u>—</u>
Weighted average number of ordinary shares at 30th September	<b><u><u>387,580</u></u></b>	<u><u>382,808</u></u>

## 7. DIVIDENDS

	<b>Six months ended 30th September,</b>	
	<b>2015</b>	<b>2014</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>
(a) Interim dividend declared after the interim period end : Nil (2014 : Nil)	<b><u><u>—</u></u></b>	<u><u>—</u></u>
(b) Final dividend in respect of the previous financial year, approved and paid during the interim period, of HK6.0 cents (for the year ended 31st March, 2014 : HK20.0 cents) per ordinary share	<b><u><u>23,193</u></u></b>	<u><u>76,293</u></u>

## 8. INTANGIBLE ASSET

	<b>30/9/2015</b>	31/3/2015
	<b>HK\$'000</b>	HK\$'000
Cost :-		
At 1st April, 2015 and 1st April, 2014	<u>322,607</u>	<u>322,607</u>
At 30th September, 2015 and 31st March, 2015	<u>322,607</u>	<u>322,607</u>
Accumulated amortisation :-		
At 1st April, 2015 and 1st April, 2014	<u>247,143</u>	<u>228,277</u>
Amortisation for the period / year	<u>9,433</u>	<u>18,866</u>
At 30th September, 2015 and 31st March, 2015	<u>256,576</u>	<u>247,143</u>
Net book value :-		
At 30th September, 2015 and 31st March, 2015	<u>66,031</u>	<u>75,464</u>

The intangible asset represents the exclusive distribution rights for “Tommy Hilfiger” apparel and other approved merchandise in Hong Kong, Taiwan, Singapore, Malaysia and Macau.

The amortisation charge for the period is included in “Administrative expenses” in the consolidated statement of profit or loss.

## 9. OTHER FINANCIAL ASSETS

	<b>30/9/2015</b>	31/3/2015
	<b>HK\$'000</b>	HK\$'000
Non-current assets		
Listed debt securities designated at fair value through profit or loss	<u>39,772</u>	<u>68,853</u>
Listed available-for-sale equity securities	<u>97,838</u>	<u>61,426</u>
Unlisted available-for-sale equity securities	<u>215,623</u>	<u>153,583</u>
	<b>353,233</b>	<b>283,862</b>
Current assets		
Listed debt securities designated at fair value through profit or loss	<u>27,858</u>	<u>—</u>
	<u>381,091</u>	<u>283,862</u>

Unlisted available-for-sale equity securities of HK\$215,623,000 (at 31st March, 2015 : HK\$153,583,000) do not have a quoted market price in an active market and their fair values cannot be reliably measured. They are recognised at cost less impairment losses.

## 10. DEBTORS, DEPOSITS AND PREPAYMENTS

Included in debtors, deposits and prepayments are trade debtors (net of allowance for doubtful debts) with the following ageing analysis based on due date as at the end of the reporting period :-

	<b>30/9/2015</b> <b>HK\$'000</b>	31/3/2015 HK\$'000
Current	<u>120,063</u>	<u>119,851</u>
1 to 30 days overdue	<b>4,645</b>	1,027
31 to 60 days overdue	<b>1,380</b>	430
Over 60 days overdue	<u>11,446</u>	<u>270</u>
Amounts overdue	<u>17,471</u>	<u>1,727</u>
	<u><b>137,534</b></u>	<u>121,578</u>

Trade debtors are due within 30 to 90 days from the date of billing.

## 11. BANK LOANS

At the end of the reporting period, the bank loans were secured as follows :-

	<b>30/9/2015</b> <b>HK\$'000</b>	31/3/2015 HK\$'000
Secured	<b>11,134</b>	11,090
Unsecured	<u>72,586</u>	<u>59,009</u>
	<u><b>83,720</b></u>	<u>70,099</u>

At the end of the reporting period, the banking facilities of a subsidiary company were secured by a charge over certain debt securities with carrying value of HK\$39,772,000 (at 31st March, 2015 : HK\$40,238,000).

The effective borrowing interest rate at the end of the reporting period for the Group is 2.34 per cent. (at 31st March, 2015 : 2.03 per cent.) and its re-fixing date is within one year.



## 12. CREDITORS AND ACCRUALS

Included in creditors and accruals are trade creditors of HK\$218,284,000 (at 31st March, 2015 : HK\$197,307,000) and their ageing analysis based on due date as at the end of the reporting period is as follows :-

	<b>30/9/2015</b> <b>HK\$'000</b>	31/3/2015 HK\$'000
Current	<b>213,320</b>	190,770
1 to 30 days overdue	<b>2,057</b>	4,419
31 to 60 days overdue	<b>1,759</b>	1,257
Over 60 days overdue	<b>1,148</b>	861
	<b><u>218,284</u></b>	<u>197,307</u>

## 13. SHARE CAPITAL

	30/9/2015		31/3/2015	
	Number of shares Thousands	Nominal value HK\$'000	Number of shares Thousands	Nominal value HK\$'000
Authorised :-				
Ordinary shares of HK\$0.30 each	<b><u>518,000</u></b>	<b><u>155,400</u></b>	<u>518,000</u>	<u>155,400</u>
Issued and fully paid :-				
Ordinary shares of HK\$0.30 each				
Balance brought forward	<b>389,885</b>	<b>116,965</b>	381,463	114,439
New ordinary shares issued				
under scrip dividend scheme	—	—	9,467	2,840
Repurchases of shares	<b><u>(3,338)</u></b>	<b><u>(1,001)</u></b>	<u>(1,045)</u>	<u>(314)</u>
Balance carried forward	<b><u>386,547</u></b>	<b><u>115,964</u></b>	<u>389,885</u>	<u>116,965</u>

During the year ended 31st March, 2015, 9,467,039 new fully paid ordinary shares were issued and allotted at HK\$4.40 per share to the shareholders who elected to receive new ordinary shares in lieu of cash pursuant to the scrip dividend scheme in relation to the final dividend for the year ended 31st March, 2014.

During the year ended 31st March, 2015, the Company repurchased a total of 1,045,000 ordinary shares on the Stock Exchange at an aggregate purchase price (excluding expenses) of HK\$3,260,310 and such repurchased shares were cancelled on 8th May, 2015. Details of the ordinary shares repurchased on the Stock Exchange during the year ended 31st March, 2015 are as follows :-

<b>Month of repurchase</b>	<b>Number of ordinary shares repurchased</b>	<b>Highest purchase price per ordinary share HK\$</b>	<b>Lowest purchase price per ordinary share HK\$</b>	<b>Aggregate purchase price (excluding expenses) HK\$</b>
March 2015	1,045,000	3.30	3.10	3,260,310

During the six months ended 30th September, 2015, the Company repurchased a total of 3,338,328 ordinary shares on the Stock Exchange at an aggregate purchase price (excluding expenses) of HK\$10,972,055. Such repurchased shares were cancelled during the reporting period. Details of the ordinary shares repurchased on the Stock Exchange during the reporting period are as follows :-

<b>Month of repurchase</b>	<b>Number of ordinary shares repurchased</b>	<b>Highest purchase price per ordinary share HK\$</b>	<b>Lowest purchase price per ordinary share HK\$</b>	<b>Aggregate purchase price (excluding expenses) HK\$</b>
April 2015	408,500	3.35	3.30	1,362,970
May 2015	1,000,000	3.30	3.25	3,295,875
June 2015	1,929,828	3.29	3.25	6,313,210

Subsequent to the end of the reporting period and up to the date of this report, the Company repurchased a total of 6,081,500 ordinary shares on the Stock Exchange at an aggregate purchase price (excluding expenses) of HK\$19,369,079. Such repurchased shares were subsequently cancelled on 5th November, 2015. Details of the ordinary shares repurchased after the end of the reporting period are as follows :-

<b>Month of repurchase</b>	<b>Number of ordinary shares repurchased</b>	<b>Highest purchase price per ordinary share HK\$</b>	<b>Lowest purchase price per ordinary share HK\$</b>	<b>Aggregate purchase price (excluding expenses) HK\$</b>
October 2015	6,081,500	3.40	2.80	19,369,079

As a result of the above share repurchases, the issued share capital of the Company was accordingly reduced by the par value of the aforesaid repurchased ordinary shares which were cancelled during the reporting period and after the end of the reporting period on 5th November, 2015. As at the date of this report, the number of issued shares of the Company is 380,465,245 ordinary shares.

The directors believe that the above share repurchases are in the best interests of the Company and its shareholders and that such share repurchases would lead to an enhancement of the net assets value and / or earnings per share of the Company.

#### 14. MATERIAL RELATED PARTY TRANSACTIONS

The following material transactions with related parties were in the opinion of the directors carried out in the ordinary and usual course of business and on normal commercial terms :-

- (a) Transactions with associated companies :-

	<b>Six months ended 30th September,</b>	
	<b>2015</b>	2014
	<b>HK\$'000</b>	HK\$'000
Purchases of goods	<u><b>2,593</b></u>	<u>8,627</u>

There were no amount due from these associated companies at 30th September, 2015 and 31st March, 2015 and the amount due to these associated companies at 30th September, 2015 amounted to HK\$24,665,000 (at 31st March, 2015 : HK\$35,116,000), which is interest free and unsecured. Except for the amount of HK\$24,665,000 (at 31st March, 2015 : HK\$33,959,000) which has no fixed term of repayment, the balance has repayment term of 30 days.

- (b) Transactions with companies in which a director of the Company has beneficial interests :-

	<b>Six months ended 30th September,</b>	
	<b>2015</b>	2014
	<b>HK\$'000</b>	HK\$'000
Sales of goods	<b>30,803</b>	23,555
Purchases of goods	<b>4,125</b>	10,045
Management and supporting service expenses	<b>32</b>	37
Income from the provision of management and supporting service	<b>12,210</b>	6,573
Rental income	<b>9,656</b>	9,648
Advertising and promotion service expenses	<b>4,133</b>	12,018
Commission expenses	<u><b>5,597</b></u>	<u>5,536</u>

The amount due from these companies at 30th September, 2015 amounted to HK\$40,515,000 (at 31st March, 2015 : HK\$12,593,000) and the amount due to these companies at 30th September, 2015 amounted to HK\$4,447,000 (at 31st March, 2015 : HK\$7,284,000), which are interest free, unsecured and have repayment terms ranging from 20 days to 90 days.

## 15. CAPITAL COMMITMENTS

Capital commitments outstanding at 30th September, 2015 not provided for in the financial statements were as follows :-

	<b>30/9/2015</b>	31/3/2015
	<b>HK\$'000</b>	HK\$'000
Contracted for	<b>5,309</b>	10,199
Authorised but not contracted for	<u>—</u>	<u>—</u>
	<b><u>5,309</u></b>	<b><u>10,199</u></b>

## 16. CONTINGENT LIABILITIES

At 30th September, 2015, the Company had the following contingent liabilities in respect of :-

- (a) Guarantees of HK\$1,032,834,000 (at 31st March, 2015 : HK\$1,086,089,000) given to banks to secure facilities granted to certain subsidiary companies. The facilities were utilised to the extent of HK\$151,456,000 (at 31st March, 2015 : HK\$173,045,000) at the end of the reporting period.
- (b) Guarantees given to licensors to guarantee the performance by certain subsidiary companies of obligations under certain agreements. The amount due under the agreements was HK\$10,376,000 (at 31st March, 2015 : HK\$11,717,000) at the end of the reporting period.

As at the end of the reporting period, the directors do not consider it probable that a claim will be made against the Company under any of the guarantees. No provision was therefore made in this respect at 30th September, 2015 and 31st March, 2015 respectively.

The Company has not recognised any deferred income in respect of the guarantees given as their fair value cannot be reliably measured and their transaction price was Nil.

## 17. FAIR VALUE MEASUREMENT

Other financial assets are stated at fair value. Fair values are measured based on quoted prices in active markets, value inputs that are observable either directly or indirectly and / or value inputs that are not based on observable market data.

An analysis of the Group's other financial assets based on the degree to which their fair values are observable is as follows :-

Level 1: quoted prices in active markets

Level 2: value inputs, other than quoted prices, that are observable either directly or indirectly

Level 3: value inputs that are not based on observable market data

## The Group

	Level 1 HK\$'000	Total HK\$'000
At 30th September, 2015		
Recurring fair value measurements		
Other financial assets		
Listed debt securities designated at fair value through profit or loss	67,630	67,630
Listed available-for-sales equity securities	<u>97,838</u>	<u>97,838</u>
	<u><u>165,468</u></u>	<u><u>165,468</u></u>
At 31st March, 2015		
Recurring fair value measurements		
Other financial assets		
Listed debt securities designated at fair value through profit or loss	68,853	68,853
Listed available-for-sale equity securities	<u>61,426</u>	<u>61,426</u>
	<u><u>130,279</u></u>	<u><u>130,279</u></u>

The movement during the period in the balance of Level 3 fair value measurements is as follows :-

	<b>Six months ended 30th September,</b>	
	<b>2015</b>	2014
	<b>HK\$'000</b>	HK\$'000
At 1st April	—	155,194
Transfer out of Level 3 to Level 1 upon listing	—	(77,610)
Unrealised gains recognised in other comprehensive income during the period	<u>—</u>	<u>107</u>
At 30th September	<u><u>—</u></u>	<u><u>77,691</u></u>

Other than the above, there were no transfers among different levels of fair value hierarchy.

## 18. EVENT AFTER THE REPORTING PERIOD

The Group announced on 12th June, 2015 that the Group and Brooks Brothers International, LLC (“BBI”) had mutually agreed to allow BBI’s licence (“the Licence”) to the Group for the sale of the products under the brand name of “Brooks Brothers” in Hong Kong, Macau, China and other designated territories in Asia to expire on 31st December, 2015. BBI will pay the Group for the business assets and an amount for the goodwill on expiry of the Licence.

# **REVIEW REPORT TO THE BOARD OF DIRECTORS OF DICKSON CONCEPTS (INTERNATIONAL) LIMITED** (incorporated in Bermuda with limited liability)

## **INTRODUCTION**

We have reviewed the interim financial report set out on pages 4 to 20 which comprises the consolidated statement of financial position of Dickson Concepts (International) Limited as of 30th September, 2015 and the related consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and condensed consolidated cash flow statement for the six month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 (“HKAS 34”) “Interim financial reporting” issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). The directors are responsible for the preparation and presentation of the interim financial report in accordance with HKAS 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

## **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, “Review of interim financial information performed by the independent auditor of the entity” issued by the HKICPA. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

## **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30th September, 2015 is not prepared, in all material respects, in accordance with HKAS 34 “Interim financial reporting”.

**KPMG**

*Certified Public Accountants*  
8th Floor, Prince’s Building  
10 Chater Road  
Central, Hong Kong

Hong Kong, 30th November, 2015

# MANAGEMENT DISCUSSION AND ANALYSIS

## FINANCIAL RESULTS

For the six months ended 30th September, 2015, the Group's turnover was HK\$1,807.9 million, a decrease of 11.2 per cent.. Comparable store sales, adjusted for discontinued and new stores, decreased by 10.5 per cent.. Overall margin improved by 2.9 percentage points as a result of a change of sales mix and tight control over promotional activities.

Net loss from operations was HK\$53.1 million. A non-cash impairment charge of HK\$23.1 million was made on a listed equity investment as a result of the decline in market price. Loss attributable to equity shareholders totalled HK\$76.2 million.

## BUSINESS REVIEW

During this six-month period, the Group has opened 11 new stores with 7 stores in China, 3 stores in Taiwan and 1 store in Malaysia. Today, the Group's retail network totals 220 stores. This comprises 41 stores in Hong Kong, 74 in China, 78 in Taiwan, 11 in Singapore, 9 in Malaysia and 7 in Macau.

Geographically, Hong Kong contributed 65 per cent. of sales, Taiwan 17 per cent., China 11 per cent. and the rest of Asia 7 per cent..

## FULL YEAR PROSPECTS

The Group expects the retail climate in Hong Kong, China and South East Asia to remain weak in the foreseeable future. The Hong Kong retail market has further deteriorated as a result of the decline in Mainland Chinese tourist arrivals, and coupled with a structural change which resulted in significant retail price reduction in our neighbouring countries such as Japan and Korea, thereby further weakening the attractiveness of shopping in Hong Kong. Given these difficult conditions, the Group will rigorously control costs and expenses at all levels of operation and adopt a very cautious approach to its further expansion and development strategies.

The Group announced on 12th June, 2015 that the Group and Brooks Brothers International, LLC ("BBI") had mutually agreed to allow BBI's licence ("the Licence") to the Group for the sale of the products under the brand name of "Brooks Brothers" in Hong Kong, Macau, China and other designated territories in Asia to expire on 31st December, 2015. BBI will pay the Group for the business assets and an amount for the goodwill on expiry of the Licence. Notwithstanding the expiration of the Licence, the Group will continue the development of its other luxury brand-name businesses and seek new investment opportunities cautiously to further enhance its strong revenue stream.

With net cash of HK\$1,003.7 million and its strong balance sheet, the Group is in an excellent position to take advantage of any recovery in market condition as well as to undertake new investment opportunities to diversify and broaden its earnings base.

## **EMPLOYMENT AND REMUNERATION POLICIES**

As at 30th September, 2015, the Group had 2,297 (2014 : 2,495) employees. Total staff costs (including directors' emoluments) amounted to HK\$277.2 million (2014 : HK\$305.4 million). Remuneration policies are reviewed regularly by the Board and by the Remuneration Committee in respect of directors and senior management. Remuneration packages are structured to take into account the level and composition of pay and the general market conditions in the respective countries and businesses in which the Group operates. Details of the share option scheme ("the Share Option Scheme") were disclosed in the Company's 2015 annual report ("the 2015 Annual Report"). No share options were granted or exercised under the Share Option Scheme during the period under review.

## **LIQUIDITY AND FINANCIAL RESOURCES**

During the six months ended 30th September, 2015, the Group utilised its cash to fund increase in working capital requirements and net investing activities which included capital expenditure and other financial assets. Together with payment of the final dividend for the previous financial year and repurchases of shares, net cash utilisation totalled HK\$240.5 million.

As a result, the Group's net liquid financial resources as at 30th September, 2015 stood at HK\$1,003.7 million, represented by cash and bank balances of HK\$1,087.4 million less short-term bank borrowings of HK\$83.7 million.

The Group also maintains substantial uncommitted short-term loan facilities with selected international banks for day-to-day requirements and funding flexibility. Utilisation of these facilities over and above prevailing levels during the second half of the current financial year is not anticipated given the Group's net cash position.



## **FOREIGN CURRENCY EXPOSURE AND FINANCIAL MANAGEMENT**

Merchandise purchased by the Group is mainly denominated in United States Dollars, Euros, Pounds Sterling and Swiss Francs. Where appropriate, forward foreign exchange contracts are utilised to purchase the relevant currency to settle amounts due and it is the Group's policy that such foreign exchange contracts or foreign currency purchases are strictly limited to approved purchase budget amounts or actual purchase commitments.

Exposure to fluctuations in the exchange rate of regional currencies in respect of the Group's overseas operations is minimised by utilising local currency borrowings, where necessary, to fund working capital and capital expenditure requirements with repayment from funds generated from local sales.

Financial risk management for the Group is the responsibility of the treasury department based in Hong Kong which implements the policies and guidelines issued by the Board. Surplus cash is held mainly in United States Dollars, New Taiwan Dollars, Hong Kong Dollars and Renminbi with the majority placed on short-term deposits with established international banks and invested in debt securities issued by corporations with acceptable credit ratings.

As at 30th September, 2015, the Group's current ratio, being current assets divided by current liabilities, was 3.3 times compared to 3.4 times as at 31st March, 2015. The Group has maintained a net surplus cash position throughout the period under review and its gearing ratio, being total bank borrowings net of cash balances as a percentage of consolidated capital and reserves is Nil (as at 31st March, 2015 : Nil).

## DISCLOSURE OF INTERESTS

### DIRECTORS' INTERESTS

As at 30th September, 2015, the interests and short positions of the directors in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (“the SFO”)) as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (“the Directors’ Model Code”) as set out in Appendix 10 of the Listing Rules were as follows :-

#### Dickson Concepts (International) Limited

Name of Director	Capacity	Personal Interests	Ordinary shares of HK\$0.30 each			Total	Percentage <sup>(ii)</sup>
			Family Interests	Corporate Interests	Other Interests		
Dickson Poon	Beneficial owner and trust founder	15,358	—	—	175,682,347 <sup>(i)</sup>	175,697,705	45.45

*Notes :-*

- (i) These shares are held through two trusts.
- (ii) Percentage which the aggregate long position in shares represents to the issued share capital of the Company.

In addition, Sir Dickson Poon is deemed to be interested in the share capital of all the subsidiary and associated companies of the Company by virtue of his interest in the Company.

Save as referred to above, as at 30th September, 2015, none of the directors had any interest or short position in the shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO) which are recorded in the register required to be kept by the Company under Section 352 of the SFO or which are notified to the Company and the Stock Exchange pursuant to the Directors’ Model Code.

As at 30th September, 2015, no share options had been granted to the directors under the Share Option Scheme.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS

As at 30th September, 2015, the interests and short positions of the persons (other than the directors) in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows :-

### Dickson Concepts (International) Limited

Name of shareholder	Ordinary shares of HK\$0.30 each	Percentage <sup>(iii)</sup>	Capacity
Yu Kwai Chu, Pearl	175,697,705 <sup>(i)</sup>	45.45	Interest of spouse
Dickson Investment Holding (PTC) Corporation ("DIHPTC")	175,682,347 <sup>(ii)</sup>	45.45	Trustee
Paicolex Trust Company (BVI) Limited ("Paicolex BVI")	175,682,347 <sup>(ii)</sup>	45.45	Trustee
Paicolex Trust Management AG ("Paicolex AG")	175,682,347 <sup>(ii)</sup>	45.45	Trustee
Brandes Investment Partners, L.P.	31,178,750	8.07	Investment manager

Notes :-

- (i) These shares refer to the family interest attributable to Sir Dickson Poon, the spouse of Ms. Yu Kwai Chu, Pearl.
- (ii) These shares refer to the same block of shares. DIHPTC, Paicolex BVI and Paicolex AG are trustees of two trusts. These shares are also included in the 175,682,347 shares which were disclosed as "Other Interests" of Sir Dickson Poon in the "Directors' Interests" section of this report. Sir Dickson Poon is a director of DIHPTC.
- (iii) Percentage which the aggregate long position in shares represents to the issued share capital of the Company.

Save as disclosed above and in the "Directors' Interests" section of this report, the Company has not been notified by any person who had an interest or short position in the shares or underlying shares of the Company as at 30th September, 2015 which is required to be notified to the Company pursuant to Part XV of the SFO or which is recorded in the register required to be kept by the Company under Section 336 of the SFO.

## **OTHER INFORMATION**

### **INTERIM DIVIDEND**

In view of the results, the Board resolved not to declare an interim dividend (2014 : Nil).

### **SHARE PURCHASE, SALE AND REDEMPTION**

Details of ordinary shares repurchased by the Company on the Stock Exchange during the period under review are set out in Note 13 on pages 16 to 18 of the interim financial report.

Save as disclosed in Note 13, there was no purchase, sale or redemption by the Company, or any of its subsidiary companies, of the Company's ordinary shares during the period under review and up to the date of this report.

### **SHARE OPTION SCHEME**

As at 30th September, 2015, no share options had been granted to any of the directors or employees of the Company or any of its subsidiary companies under the Share Option Scheme.

### **CORPORATE GOVERNANCE PRACTICES**

The Company is committed to maintaining high standards of corporate governance. The Company recognises that corporate governance practices are fundamental to the smooth, effective and transparent operation of a company and its ability to attract investment, protect the rights of shareholders and enhance shareholder value.

The Company has applied the principles and complied with all the code provisions of the Corporate Governance Code ("the CG Code") as set out in Appendix 14 of the Listing Rules throughout the period under review except code provision A.2.1 of the CG Code as the functions of the Chief Executive Officer are now performed by Sir Dickson Poon, the Group Executive Chairman.

Detailed information on the Company's other corporate governance practices was set out in the Corporate Governance Report included in the 2015 Annual Report.

### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Directors' Model Code as set out in Appendix 10 of the Listing Rules as the code for securities transactions by the directors. Having made specific enquiries of all directors, all directors confirmed that they have complied with the required standard as set out in the Directors' Model Code throughout the period under review.

## **CHANGE IN DIRECTORS' INFORMATION**

There has been change in directors' information since the date of the 2015 Annual Report. Details of such change as required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules are as follows :-

Mr. Ng Chan Lam will retire and resign as an Executive Director of the Company with effect from 1st December, 2015, the details of which were disclosed in the announcement of the Company dated 30th October, 2015.

Save as disclosed above, there was no other change of directors' information since the date of the 2015 Annual Report that is required to be disclosed pursuant to Rules 13.51B(1) and 13.51(B)(2) of the Listing Rules.

## **REVIEW OF GROUP INTERIM RESULTS**

The Audit Committee has reviewed the unaudited consolidated interim results of the Group for the six months ended 30th September, 2015 with the Board.

As at the date of this report, the Board comprises :-

### ***Executive Directors:***

Dickson Poon (*Group Executive Chairman*)

Chan Tsang Wing, Nelson  
(*Chief Operating Officer*)

Chan Hon Chung, Johnny Pollux

Lau Yu Hee, Gary

Ng Chan Lam

### ***Independent Non-Executive Directors:***

Bhanusak Asvaintra

Nicholas Peter Etches

Leung Kai Hung, Michael

By Order of the Board

**Or Suk Ying, Stella**

*Company Secretary*

Hong Kong, 30th November, 2015