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CHINA VANKE CO., LTD. *

萬科企業股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 2202)

Clarification Announcement

Reference is made to the announcement dated 3 February 2016 of China Vanke Co., Ltd. (the "Company") in relation to "Update Regarding Sales And Newly Added Development Project For the Month Ended 31 January 2016" (the "Announcement"). Unless otherwise specified, capitalised terms used herein shall have the same meanings as those defined in the Announcement.

The board of directors (the "**Board**") of the Company would like to clarify a typographical error in the English version of the Announcement. In paragraph 1 of page 1 of the English version of the Announcement, the Company's sales amount realised in January 2016 should be "RMB25.59 billion", instead of "RMB25.99 billion". Save as disclosed above, the Board confirms that the rest of the content of the Announcement remains unchanged.

By order of the Board China Vanke Co., Ltd.* Tan Huajie Company Secretary

Shenzhen, the PRC, 4 February 2016

As at the date of this announcement, the Board comprises Mr. WANG Shi, Mr. YU Liang and Mr. WANG Wenjin as executive Directors; Mr. QIAO Shibo, Mr. SUN Jianyi, Mr. WEI Bin and Mr. CHEN Ying as non-executive Directors; and Mr. ZHANG Liping, Mr. HUA Sheng, Ms. LAW Elizabeth and Mr. HAI Wen as independent non-executive Directors.

* for identification purpose only