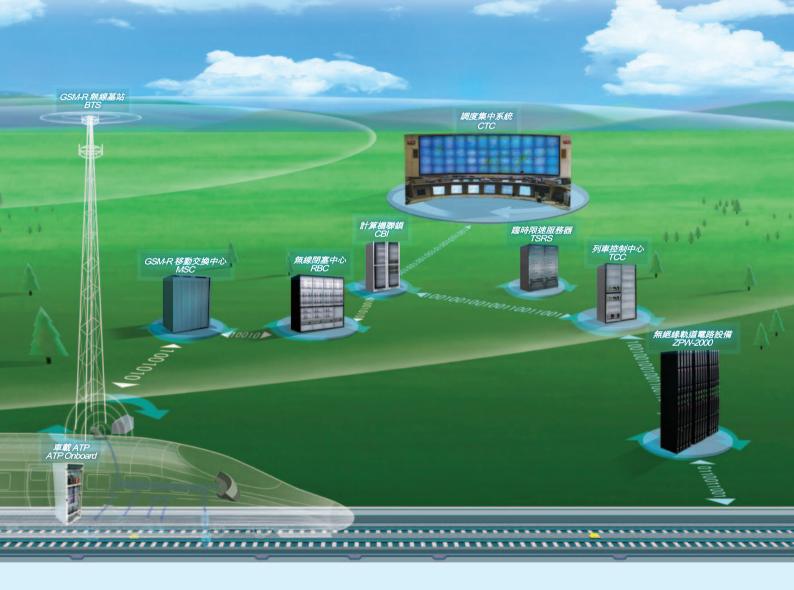


China Railway Signal & Communication Corporation Limited<sup>\*</sup> 中國鐵路通信信號股份有限公司

(A joint stock limited liability company incorporated in the People's Republic of China)

Stock code : 3969





CONTENTS

| Chairman's Statement  | 2   |
|---|-----|
| Corporate Information   | 4   |
| Financial Highlights  | 6   |
| Management Discussion and Analysis                                      | 7   |
| Report of the Directors   | 21  |
| Report of Board of Supervisors  | 43  |
| Significant Events  | 46  |
| Changes in Share Capital and Information of Shareholders                | 48  |
| Corporate Governance Report   | 49  |
| Directors, Supervisors, Senior Management and Employees                 | 71  |
| Independent Auditors' Report  | 82  |
| Consolidated Statement of Profit or Loss and Other Comprehensive Income | 84  |
| Consolidated Statement of Financial Position                            | 85  |
| Consolidated Statement of Changes in Equity                             | 87  |
| Consolidated Statement of Cash Flows                                    | 89  |
| Notes to Financial Statements   | 92  |
| Four-year Financial Summary   | 188 |
| Definitions and Glossary of Technical Terms                             | 189 |

1

## **CHAIRMAN'S STATEMENT**

#### Dear Shareholders,

First of all, I would like to express my sincere gratitude on behalf of the Board of CRSC towards all shareholders and all sectors of society for their cares and support to the Company.

In 2015, the concluding year of the 12th Five-Year Plan, we achieved success in Listing and remarkable results by exploring on the market and strengthening our management fundamentals through innovations.

Our economic results reached a record high. Staying highly-motivated under pressure, we vigorously expanded market niche, innovated in business model and improved cost efficiency in a great effort to boost business performance. During the year, the total value of our newly signed contracts amounted to RMB37.82 billion, a year-on-year increase of 24.4%, including: RMB14.6 billion railway-related contracts (a year-on-year increase of 6.8%), RMB9.92 billion contracts in urban rail transportation sector (a year-on-year increase of 209.1%) and RMB1.13 billion overseas contracts (a year-on-year increase of 57.6%). Our operating revenue and profit before tax for the year totaled RMB23.95 billion and RMB3.14 billion, up by 38.2% and 27.1% over the preceding year respectively and both hitting record highs. In merely half a year since our Listing, we stood out from peers with good recognition in the market. We won the award of "Listed Company with the Best Brand Value" among the Golden Bauhinia Awards of China Securities sponsored by Ta Kung Pao, and the title of "Best Investment Value Award" among the "Deals of 2015 among Chinese Listed Companies" organized by the prestigious financial magazine Chinese Venture.

Our market operations were quite fruitful. We won bids for a number of major railway projects including Shijiazhuang-Jinan Passenger Dedicated Line and Yunnan-fuizhou High-Speed Rail, maintaining a leading position in the existing market. We won the bids for Shanghai Metro Line 17 and Chongqing Metro Line 5 by virtue of our CBTC system with proprietary intellectual property rights. We carried out strategic cooperation with provincial and municipal governments in Guangdong, Henan and other provinces to vigorously expand emerging markets and business.

Our technological strength continued to improve. We proactively participated in national and industry development planning, facilitating the applications and promotion of our proprietary CBTC system and signal & communication agile operation and maintenance system. During the year, we were granted 112 patents and 13 science awards at provincial or ministerial level or above, including the National Special Award for Science and Technology Progress granted to Beijing-Shanghai High-Speed Rail to which the Company was a contractual party, and the First Prize of Scientific and Technology Award granted by China Railway Society to our three technology applications.

We sustained consistent performance of quality safety. Over the past year, we constantly integrated and optimized our quality safety control system to improve its efficiency, fully implemented the quality safety accountability system by breaking down relevant targets and responsibilities, and put quality safety procedures under tight control to keep improving our quality safety assurance.

We stepped up our transformation and upgrading paces. We standardized our product commercialization technology and manufacturing processes to achieve economy of scale and synergies. Through mergers and acquisitions, we rapidly established the tramcar manufacturing capability and improved our presence across the whole value chain of the tram sector. We partnered with Zhengzhou Railway Bureau to establish Electrification Engineering Bureau, a joint venture integral to our complete industry chain covering "communication, signal, electric power and electrification engineering". We seized the opportunities in emerging businesses such as smart city, information consumption and "Internet Plus" to extend our footprints in smart city business and information markets.

## **CHAIRMAN'S STATEMENT**

Looking ahead, China has announced its 13th Five-Year Plan which sets forth the blueprint of its railroad network. The additional 30,000 kilometers of railway under the 13th Five-Year Plan are to include over 12,000 kilometers of high-speed rails, as well as over 10,000 kilometers of intercity railways which have emerged as a new investment hotspot. In the next five years, the total length of urban rail transportation systems will reach nearly 10,000 kilometers. Tram networks are scheduled to be deployed in more than 100 cities with a total estimated length of over 5,000 kilometers in next five years. Moreover, the total investment in information-related sectors including smart city, Internet Plus, Big Data, cloud computing and 5G technologies is expected to exceed RMB3 trillion. As for overseas markets, the State is vigorously carrying out the "One Belt One Road" initiative and the "Going Global" strategy for its railway arm, thus creating tremendous room for overseas market development. Overall, we are still in a favorable market environment with attractive opportunities.

In 2016, an opening year of the 13th Five-Year Plan, we as a dedicated team with strong confidence will, as always, focus on development quality and efficiency to establish rational presence in domestic and overseas markets, optimize business portfolio and product mix, and keep improving technological innovation capability in light of the safety development philosophy. We are committed to giving back to the society, shareholders and employees with better growth and performance.

*Chairman* **ZHOU Zhiliang** March 28, 2016

## **CORPORATE INFORMATION**

## LEGAL NAME OF THE COMPANY:

中國鐵路通信信號股份有限公司

### OFFICIAL ENGLISH NAME OF THE COMPANY:

China Railway Signal & Communication Corporation Limited\*

### DIRECTORS

#### **Executive Directors**

Mr. ZHOU Zhiliang *(Chairman)* Ms. LI Yanqing *(Vice Chairwoman)* Mr. YIN Gang *(President)* 

#### Independent Non-executive Directors

Mr. WANG Jiajie Mr. SUN Patrick Mr. CHEN Jin'en Mr. GAO Shutang

### **SUPERVISORS**

Ms. TIAN Liyan *(Chairwoman)* Mr. GAO Fan Ms. ZHAO Xiumei

### JOINT COMPANY SECRETARIES

Mr. HU Shaofeng Ms. NG Wing Shan (FCIS, FCS)

## AUTHORIZED REPRESENTATIVES

Mr. ZHOU Zhiliang Ms. NG Wing Shan *(FCIS, FCS)* 

### **BOARD COMMITTEES**

#### Strategy and Investment Committee

Mr. ZHOU Zhiliang *(Chairman)* Ms. LI Yanqing Mr. WANG Jiajie Mr. CHEN Jin'en Mr. GAO Shutang

#### **Remuneration and Evaluation Committee**

Mr. GAO Shutang *(Chairman)* Mr. SUN Patrick Mr. CHEN Jin'en

#### Audit and Risk Management Committee

Mr. SUN Patrick *(Chairman)* Mr. WANG Jiajie Mr. GAO Shutang

#### Nomination Committee

Mr. CHEN Jin'en *(Chairman)* Ms. LI Yanqing Mr. WANG Jiajie

#### **Quality and Safety Committee**

Mr. YIN Gang *(Chairman)* Ms. LI Yanqing Mr. GAO Shutang

## **REGISTERED OFFICE**

B 49 Xisihuan South Road Fengtai District Beijing, PRC

\* For identification only

4

## **CORPORATE INFORMATION**

# HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

CRSC Building 1 Compound, Automobile Museum Nansihuan West Road Fengtai District Beijing, PRC

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

18th Floor, Tesbury Centre 28 Queen's Road East Wan Chai Hong Kong

## STOCK ABBREVIATION AND STOCK CODE

CHINA CRSC (03969)

### **H SHARE REGISTRAR**

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor, Hopewell Centre 183 Queen's Road East Wan Chai, Hong Kong

### **COMPANY WEBSITE**

www.crsc.cn

### **INVESTOR RELATIONS**

Tel: +86-10-50809076 Fax: +86-10-51846610 Email: ir@crsc.cn Address: CRSC Building, 1 Compound, Automobile Museum, Nansihuan West Road, Fengtai District, Beijing, PRC Postal Code: 100070

## **COMPLIANCE ADVISOR**

Haitong International Capital Limited 22th Floor, Li Po Chun Chambers 189 Des Voeux Road Central, Hong Kong

## LEGAL ADVISERS

#### Hong Kong Legal Adviser

Clifford Chance 27th Floor, Jardine House 1 Connaught Place Central Hong Kong

#### **PRC Legal Adviser**

Beijing DeHeng Law Offices 12th Floor, Tower B Focus Place 19 Finance Street Xicheng District Beijing, PRC

## **AUDITORS**

Ernst & Young *Certified Public Accountants* 22th Floor, CITIC Tower 1 Tim Mei Avenue Central, Hong Kong

## **FINANCIAL HIGHLIGHTS**

Key financial information of the Group for the year is set out as follows:

Unit: RMB'000 (except for percentages)

|  | 2015                | 2014                | Increase/<br>(Decrease)<br>(%)          |
|--|---------------------|---------------------|---|
| Revenue  | 23,951,553          | 17,328,643          | 38.2                                    |
| Profit attributable to equity owner of the Company       | 2,496,403           | 2,033,469           | 22.8                                    |
| Net cash flow from operating activities                  | 2,763,329           | 1,190,816           | 132.1                                   |
| Basic earnings per share (RMB/share)                     | 0.32                | 0.29                | 10.3                                    |
| Diluted earnings per share (RMB/share)                   | 0.32                | 0.29                | 10.3                                    |
| Weighted average rate of return on net assets (%)        | 16.3                | 18.2                | Decrease of<br>1.9 percentage<br>points |
|  | 31 December<br>2015 | 31 December<br>2014 | Increase/<br>(Decrease)<br>(%)          |
| Total assets   | 41,992,159          | 28,576,548          | 46.9                                    |
| Total liabilities  | 22,256,977          | 16,101,249          | 38.2                                    |
| Total equity attributable to equity owner of the Company | 18,843,289          | 11,663,725          | 61.6                                    |

### **OVERVIEW**

In 2015, under the backdrop of a complicated and uncertain economy, the Group responsively adapted to the "new normal" economic growth phase by adhering to technological innovation and proactively expanding the market. It also innovated its business model and adjusted the structure of product and business while strengthening its management capability and cost efficiency, and upgrading development quality, thereby achieving a new breakthrough in corporate efficiency.

During the reporting period, the Group continued to maintain the growth momentum of its operating results, and recorded a revenue of RMB23,951.6 million in 2015, an increase of RMB6,623.0 million or by 38.2% as compared to that in 2014. Profit before tax was RMB3,144.2 million, an increase of RMB671.3 million or by 27.1% as compared to that in 2014; profit attributable to equity shareholders of the Group was RMB2,496.4 million, an increase of 22.8% as compared to that in 2014. During the reporting period, there were no material changes to the composition or sources of the profit of the Group.

### **FINANCIAL REVIEW**

#### I. Analysis on Principal Business

Analysis of changes in the relevant items of the income statement

|                         | Unit: RMB million (except for percentages) |            |                                |  |
|-------------------------|--|------------|--------------------------------|--|
|                         | 2015                                       | 2014       | Increase/<br>(Decrease)<br>(%) |  |
| Revenue                 | 23,951.6                                   | 17,328.6   | 38.2                           |  |
| Cost of sales           | (17,936.9)                                 | (13,134.0) | 36.6                           |  |
| Other income and gains  | 706.8                                      | 756.9      | (6.6)                          |  |
| Selling expenses        | (646.6)                                    | (458.6)    | 41.0                           |  |
| Administrative expenses | (2,826.6)                                  | (2,158.3)  | 31.0                           |  |
| Finance costs           | (51.8)                                     | (14.7)     | 252.4                          |  |
| Profit before tax       | 3,144.2                                    | 2,472.9    | 27.1                           |  |
| Income tax expense      | (520.7)                                    | (433.0)    | 20.3                           |  |
| Profit for the year     | 2,623.5                                    | 2,039.9    | 28.6                           |  |

#### Revenue

Revenue of the Group increased by 38.2% in 2015 as compared to that in 2014, with design and integration, equipment manufacturing, system implementation and other businesses accounting for 24.3%, 28.8%, 31.1% and 15.8% of the total revenue, respectively. The increases of the revenue of our three main segments were primarily due to: (i) the increase in the number of orders and business scale resulting from the rapid development in the rail transportation industry in China, and (ii) the Group persisted in the strategy by focusing on one major business area and diversifying into related businesses in 2015. By proactively gaining market shares in different areas and adjusting and enhancing business and product structure, the operating revenue of all business segments grow rapidly.

#### Analysis of orders

During the reporting period, new orders entered into by the Group amounted to RMB37,824.0 million, representing an increase of 24.4% as compared to RMB30,413.2 million last year. As of the end of the reporting period, performing contracts amounted to RMB35,633.9 million. New orders of domestic rail transportation business grew steadily in the reporting period as overseas businesses grew rapidly, with annual export contracts amounting to US185.2 million, an increase of 57.6% as compared to that of last year.

#### Analysis of the impact of new products and services

During the reporting period, the Group persisted in pursuing independent innovation in core technologies and accelerating the industrialization process of the achievements of technological research. It facilitated the application of the proprietary CBTC system for urban rail transportation and the commercial use of the achievements of C2+ATO train control system for intercity railway. It also initiated the R&D and promotion of system technologies including the high sensitivity operation and maintenance system for signals and communications, ultra-high-speed network, system upgrade for modern tram and location network. It signed new product and new service contracts with a total amount of RMB3,240.0 million, and the output value of its new products amounted to RMB2,313.1 million.

#### Other income and gains

During the reporting period, the Group had other income and gains of RMB706.8 million, an decrease of 6.6% as compared to that in 2014, mainly attributable to an increase in net investment gains arising from an acquisition in 2014, resulting in an increase in other income and gains of the Group, while no such gain was recorded in 2015.

#### Cost of sales

During the reporting period, the cost of sales of the Group amounted to RMB17,936.9 million, an increase of 36.6% as compared to that in 2014, lower than the growth in revenue. In 2015, the gross profit margin of the Group was 25.1%, representing an increase of 0.9 percentage point compared with 24.2% last year, mainly due to an increase in cost of sales arising from business development. However, the Group focused on promoting cost efficiency and enhancing quality, resulting in a further improvement of the gross profit margin.

#### Selling expenses, administrative expenses and finance costs

During the reporting period, the selling expenses, administrative expenses and finance costs of the Group amounted to RMB3,525.0 million, representing an increase of 33.9% or RMB893.4 million as compared to RMB2,631.6 millionin in 2014. The three expense items accounted for 14.7% of the revenue, representing a decrease of 0.5 percentage point as compared to 15.2% in 2014, among which: (i) the selling expense of RMB646.6 million increased by 41.0%, primarily due to an increase in selling expense arising from business development; (ii) the administrative expense of RMB2,826.6 million increased by 31.0%, primarily due to the increased R&D investment; and (iii) the finance costs of RMB51.8 million increased by 252.4%, primarily due to an increase in interest expense due to borrowings during normal production operations.

#### Profit before Tax

For the foregoing reasons, during the reporting period, the Group's profit before tax was RMB3,144.2 million, an increase of 27.1% as compared to that in 2014.

#### Income Tax Expense

During the reporting period, the Group paid income tax expense of RMB520.7 million, an increase of 20.3% compared to last year. The effective tax rate of the Group was 16.6%, a decrease of 0.9 percentage point, primarily due to (i) an increase in the proportion of profit before tax entitled to a lower tax rate under preferential tax policies for high technology enterprises after the Group completed the acquisition in 2014, thus lowering the effective tax rate; (ii) the corresponding increase in the permitted additional amount of deduction of R&D cost as a result of the continued increase in R&D investment of the Group, resulting in a corresponding decrease in the effective tax rate for income tax.

### Net Profit for the year

For the foregoing reasons, during the reporting period, the Group had net profit of RMB2,623.5 million for the year, an increase of 28.6% as compared to that in 2014.

### II. Results on Business Lines

The table below sets forth the revenue and results on business lines of the Group during the reporting period.

Unit: RMB million (except for percentages)

| Results on business lines | Revenue  | Cost of sales | Gross<br>profit<br>margin<br>(%) | Increase/<br>(Decrease)<br>in revenue<br>compared to<br>last year<br>(%) | Increase/<br>(Decrease)<br>in cost of<br>sales<br>compared to<br>last year<br>(%) | Increase/<br>(Decrease)<br>in gross<br>profit margin<br>compared to<br>last year<br>Percentage<br>point |
|---------------------------|----------|---------------|----------------------------------|--|---|---|
| Design and integration    | 5,808.4  | 3,651.8       | 37.1                             | 18.3   | 11.5  | 3.8   |
| Equipment manufacturing   | 6,903.3  | 4,443.9       | 35.6                             | 17.6   | 12.4  | 3.0   |
| System implementation     | 7,438.2  | 6,654.0       | 10.5                             | 38.6   | 37.0  | 1.0   |
| Other businesses          | 3,801.7  | 3,187.2       | 16.2                             | 221.9  | 204.3   | 4.9   |
| Total                     | 23,951.6 | 17,936.9      | 25.1                             | 38.2   | 36.6  | 0.9   |

**Design and integration:** revenue from the design and integration business is mainly derived from the provision of engineering design and system integration services for rail transportation control system projects, and integrated solutions designed to achieve the functionality and performance of the control systems. During the reporting period, revenue from the design and integration business was RMB5,808.4 million, a year-on-year increase of 18.3%. Gross profit margin was 37.1%, a year-on-year increase of 3.8 percentage points, primarily due to: (i) an increase in revenue resulting from the rapid development of the rail transportation business in China, and (ii) the refined management and various cost control measures implemented by the Group, thus improving the cost efficiency of the segment.

**Equipment manufacturing:** revenue from the equipment manufacturing business is mainly derived from the manufacturing and sale of signal system products, communication information system products and other products. During the reporting period, revenue from the equipment manufacturing business was RMB6,903.3 million, a year-on-year increase of 17.6%. Gross profit margin was 35.6%, a year-on-year increase of 3.0 percentage points, primarily due to: (i) an increase in the volume of rail transportation equipment provided by the Group resulting from the rapid development of the rail transportation business in China, and (ii) adjustments to the sales mix and an increase in the sales proportion of products with high gross profit margin, as well as effectively implementing a series of measures to promote cost efficiency, thereby improving the overall gross profit margin of the equipment manufacturing sector.

**System implementation:** revenue from the system implementation business is mainly derived from the provision of construction, installation, testing and maintenance services for rail transportation control system projects. During the reporting period, revenue from the system implementation business was RMB7,438.2 million, a year-on-year increase of 38.6%. Gross profit margin was 10.5%, a year-on-year increase of 1.0 percentage point, primarily due to: (i) an increase in the volume of the Group's system implementation services resulting from the rapid development of the rail transportation business in China, and (ii) enhanced cost control of projects and the settlement arrangements with owners, thereby lifting the gross profit margin of certain projects.

**Other businesses:** revenue from other businesses is mainly derived from the provision of municipal engineering and related construction services and logistics. During the reporting period, revenue from other business was RMB3,801.7 million, a year-on-year increase of 221.9%. Gross profit margin was 16.2%, a year-on-year increase of 4.9 percentage points, primarily due to: (i) the Group's proactive efforts to tap into emerging business while consistently cultivating the traditional communication and signal business, resulting in a rapid growth in revenue of the sector, and (ii) the higher gross profit of certain projects implemented during the year, thus lifting the overall gross profit margin of the sector.

The table below sets forth the revenue of the various business lines of the Group during the reporting period by market.

Unit: RMB million (except for percentages)

|                 | 2015     |            | 2014     |            |            |
|-----------------|----------|------------|----------|------------|------------|
|                 |          |            |          |            | Increase/  |
|                 | Revenue  | Percentage | Revenue  | Percentage | (Decrease) |
|                 |          | (%)        |          | (%)        | (%)        |
| Domestic market | 23,434.4 | 97.8       | 16,751.9 | 96.7       | 39.9       |
| Railway         | 15,702.9 | 65.6       | 13,642.0 | 78.8       | 15.1       |
| Urban transit   | 3,929.8  | 16.4       | 1,928.8  | 11.1       | 103.7      |
| Other business  | 3,801.7  | 15.8       | 1,181.1  | 6.8        | 221.9      |
| Sub-total       | 23,434.4 | 97.8       | 16,751.9 | 96.7       | 39.9       |
| Overseas market | 517.2    | 2.2        | 576.7    | 3.3        | (10.3)     |
| Total           | 23,951.6 | 100.0      | 17,328.6 | 100.0      | 38.2       |

During the reporting period, the Group's operating revenue from domestic market was RMB23,434.4 million, a year-on-year increase of 39.9%, primarily due to: (i) an increase in the number of orders and business scale due to the rapid development of the rail transportation business in China, resulting in an increase in revenue, and (ii) the accelerated implementation of certain key projects, driving up the revenue in our respective segments.

During the reporting period, the Group's operating revenue from overseas market was RMB517.2 million, a year-on-year decrease of 10.3%, primarily due to adjustments to the progress of overseas projects. Most of the operating revenue from overseas market will be recognized in 2016.

#### III. Analysis of Statement of Cash Flows

Analysis of changes in the relevant items of the statement of cash flows

|  |           | Unit: RMB million |
|--|-----------|-------------------|
|  | 2015      | 2014              |
| Net cash flows from operating activities | 2,763.3   | 1,190.8           |
| Net cash flows from investing activities | (3,018.3) | 1,503.9           |
| Net cash flows from financing activities | 5,699.4   | 52.1              |

During the reporting period, the Group had net cash inflows from operating activities of RMB2,763.3 million, a year-on-year increase of RMB1,572.5 million, primarily due to: (i) an increase in profit before tax resulting from the expansion of business scale, and (ii) the Group's efforts to step up the settlement of trade receivables and free up the capital locked up by inventories, thereby increasing cash inflows from operations.

During the reporting period, the Group had net cash outflows from investing activities of RMB3,018.3 million, and last year a net cash inflow of RMB1,503.9 million was recorded, primarily due to: (i) the increase in time deposits with maturity of more than three months in 2015, and (ii) the significant decrease in disposal of fixed assets in 2015 as compared to that in 2014.

During the reporting period, the Group had net cash inflows from financing activities of RMB5,699.4 million, a year-on-year increase of RMB5,647.3 million in the previous year, primarily due to an increase in proceeds raised in 2015.

#### IV. Financial Ratios

|                                       | 31 December | 31 December |
|---------------------------------------|-------------|-------------|
|                                       | 2015        | 2014        |
|                                       |             |             |
| Current ratio <sup>(1)</sup>          | 160.3%      | 145.6%      |
| Quick ratio <sup>(2)</sup>            | 147.6%      | 126.5%      |
| Gearing ratio <sup>(3)</sup>          | 2.4%        | 2.5%        |
| Return on total assets <sup>(4)</sup> | 7.4%        | 8.1%        |
| Return on equity <sup>(5)</sup>       | 16.3%       | 18.2%       |

Notes

- Current ratio is calculated by dividing total current assets by total current liabilities as at the relevant date and multiplying by 100%.
- (2) Quick ratio is calculated by dividing total current assets less inventories by total current liabilities as at the relevant date and multiplying by 100%.
- (3) Gearing ratio is calculated by dividing total debt by total equity as at the relevant date and multiplying by 100%. Total debt means the sum of long-term and short-term interest-bearing debts.
- (4) Return on total assets is calculated by dividing profit for the year by average balance of total assets at the beginning and at the end of the year and multiplying by 100%.
- (5) Return on equity is calculated by dividing profit for the year by average balance of the total equity at the beginning and at the end of the year and multiplying by 100%.

### V. Current Liabilities

Unit: RMB million (except for percentages)

|                                  | 31 December 2015 |                   | 31 December 2014              |                   |            |
|----------------------------------|------------------|-------------------|-------------------------------|-------------------|------------|
|                                  | Amount at the e  | end of the year   | Amount at the end of the year |                   |            |
|                                  |                  | Proportion to     |                               | Proportion to     | Increase/  |
|                                  |                  | total liabilities |                               | total liabilities | (Decrease) |
|                                  | Amount           | (%)               | Amount                        | (%)               | (%)        |
| Total current liabilities        | 21,193.1         | 95.2              | 14,993.8                      | 93.1              | 41.3       |
| Including: interest-bearing bank |                  |                   |                               |                   |            |
| and other borrowings             | 429.4            | 1.9               | 227.6                         | 1.4               | 88.7       |
| Trade and bills payables         | 10,954.2         | 49.2              | 6,985.7                       | 43.4              | 56.8       |
| Other payables and accruals      | 5,501.0          | 24.7              | 4,416.5                       | 27.4              | 24.6       |
| Amount due to contract customers | 3,998.9          | 18.0              | 3,136.3                       | 19.5              | 27.5       |
| Total non-current liabilities    | 1,063.8          | 4.8               | 1,107.4                       | 6.9               | (3.9)      |
| Including: interest-bearing bank |                  |                   |                               |                   |            |
| and other borrowings             | 38.0             | 0.2               | 90.0                          | 0.6               | (57.7)     |
| Total liabilities                | 22,256.9         | 100.0             | 16,101.2                      | 100.0             | 38.2       |

As at the end of the reporting period, short-term interest-bearing bank and other borrowings in the Group's current liabilities increased 88.7% as compared to that in 2014, mainly attributable to the increased bank borrowings due to capital needs for normal business operations.

As at the end of the reporting period, trade and bills payable in the Group's current liabilities increased 56.8% as compared to that in 2014, primarily due to business development and the increased number of projects.

As at the end of the reporting period, other payables and accruals in the Group's current liabilities increased 24.6% as compared to that in 2014, primarily due to: (i) increased in project payables, resulting from construction in progress, and (ii) declaration of a special dividend for the period from 1 January to 30 June 2015, which increased the dividends payable.

As at the end of the reporting period, Amount due to contract customers in the Group's current liabilities increased 27.5% as compared to that in 2014, the increased number of projects due to our business development and the accelerated contract settlement progress of the customers.

As at the end of the reporting period, long-term interest-bearing bank borrowings and other borrowings in the Group's non-current liabilities decreased 57.7% as compared to that in 2014, primarily due to the reclassification of long-term borrowings due in one year from non-current liabilities to current liabilities.

#### Borrowings

As at the end of the reporting period, the Group had total interest-bearing bank and other borrowings of approximately RMB467.4 million, representing an increase of 47.2% from RMB317.6 million of last year, primarily due to the increased demand for borrowings to support daily operation.

As at the end of the reporting period, the Group's total interest-bearing bank and other borrowings were denominated in RMB.

As at the end of the reporting period, the long-term interest-bearing borrowings and short-term interest-bearing borrowings of the Group amounted to RMB38.0 million and RMB429.4 million, respectively. The table below sets forth the maturity profile of interest-bearing bank and other borrowings of the Group as of 31 December 2015 and 31 December 2014:

Unit: RMB million

|  | 31 December<br>2015 | 31 December<br>2014 |
|--|---------------------|---------------------|
| Bank loans                             |                     |                     |
| Within one year                        | 429.3               | 227.6               |
| In the second year                     | 17.4                | 48.1                |
| In the third to fifth years, inclusive |                     | 41.0                |
|  | 446.7               | 316.7               |
| Other borrowings                       |                     |                     |
| Within one year                        | 0.1                 | _                   |
| Beyond five years                      | 20.6                | 0.9                 |
|  | 20.7                | 0.9                 |
| Total                                  | 467.4               | 317.6               |

As at the end of the reporting period, the Group's total bank borrowings and other borrowings at floating interest rates amounted to RMB467.4 million, as compared with RMB117.6 million as at 31 December 2014.

As at the end of the reporting period, the total capitalized interest was nil.

As at the end of the reporting period, interest-bearing bank and other borrowings of the Group were all unsecured.

#### **Pledged assets**

As at the end of the reporting period, certain assets of the Group with a total carrying value of RMB201.0 million (last year: RMB179.3 million) were pledged for issue of certain bills payables, letters of credit and performance guarantees. Such assets included trade receivables of RMB2.5 million (last year: RMB15.8 million) and bank deposits of RMB198.5 million (last year: RMB163.5 million).

#### Liquidity

As at the end of the reporting period, the Group had bank facilities of approximately RMB30,150.0 million granted by commercial banks to the Group, of which RMB21,711.6 million was unused and unrestricted. As of 31 December 2015, the Group had cash and cash equivalents of approximately RMB14,339.8 million, of which RMB13,142.3 million was denominated in RMB, RMB98.1 million was denominated in US dollars, RMB11.4 million was denominated in Euros and RMB1,088.0 million was denominated in HK dollars.

## VI. Capital Expenditures and Capital Commitments

During the reporting period, capital expenditures on cash basis of the Group amounted to RMB977.0 million, including property, plant and equipment of RMB432.3 million, prepaid land lease payments of RMB510.4 million and other intangible assets of RMB34.3 million.

As at the end of the reporting period, the Group had capital commitments of RMB126.3 million contracted for but not yet incurred, which would be mainly used for technological revamp for improving the technology and equipment capabilities of the CRSC Railway Transportation Research Center and the railway transportation safety control system.

#### VII. Contingent Liabilities

As at the end of the reporting period, the Group had no material contingent liabilities.

#### VIII. Employees and Remuneration Policies

As at the end of the reporting period, the Group had 16,584 full-time employees and its total staff costs for the year reached RMB3,035.1 million. The employee recruitment and retention policy reflects numerous factors including the market environment, business needs and expansion plans. The Group plans to recruit, nurture and retain professional talents by a series of procedures during the recruitment and training phases, together with attractive performance-based remuneration packages and development opportunities. The Group performs regular employee performance evaluation with the remuneration and bonus set according to performance. In addition, the Group implements training schemes according to different work requirements and believes that these measures will help enhance employees' productivity.

#### IX. Risk Management

The risks faced by the Group in the course of daily operations include interest rate risks, currency risks, credit risks and liquidity risks.

#### Interest rate risks

The risks of the Group from fluctuations in market interest rates mainly arise from floating rate bank borrowings. The Group manages its interest rate risks by regularly examining the fixed rate and floating rate borrowings portfolio. During the reporting period, the Group did not use interest rate swaps to hedge interest rate risks.

#### Currency risks

The majority of the Group's business transacted in Renminbi. Renminbi is not freely convertible into foreign currencies and conversion of Renminbi into foreign currencies is subject to rules and regulations of foreign exchange control promulgated by the PRC government. As a result of its significant business operations in Mainland China, the effect of the fluctuations in the exchange rates of Renminbi against foreign currencies on the Group's results of operations is therefore minimal and as at the end of the reporting period, the Group has not entered into any hedging transactions in order to reduce the Group's exposure to foreign currency risk in this regard.

#### Credit risks

Credit risks of the Group mainly arise from cash and cash equivalents, pledged deposits, trade and bills receivables, available-for-sale investments and financial assets included in prepayments, deposits and other receivables. The Group has policies to control the size of the deposits to be placed with various reputable financial institutions according to their market reputation, operating scale and financial background with a view to limiting the amount of credit exposure to any single financial institution. Substantially all of the Group's cash and cash equivalents and pledged deposits are held in major financial institutions located in the PRC, which management believes are of high credit quality.

#### Liquidity risks

The liquidity of the Group is primarily dependent on its ability to maintain adequate cash inflows from operations to meet its debt obligations as they fall due, and its ability to obtain external financing to meet its committed future capital expenditure. The Group has made use of a wide range of bank loans of varying repayment schedules as well as other loans to ensure a consistently abundant capital supply with flexibility while guaranteeing that the obligation of outstanding loans of the Group does not pose material repayment risk in any given year.

### X. Business Outlook for 2016

#### Competition landscape and development trend of the industry

Competition landscape: with the continuous construction of railways for high-speed trains within the country and the overall economy entering into the new normal state, the economy is faced with aggravated downturn pressure, and the railway transportation markets, the communication and signal market in particular, gradually become more topical with various new competitors entering and resulting in intensified price competition. However, the advantaged position of the Group will remain unchanged in the foreseeable future.

As at the end of the reporting period, for the Chinese high-speed train integration market featuring communications, signal, power and electrification, CRSC boasted a mileage coverage ratio of winning bids of over 58% for routes with a speed of 200 to 250 km/h, ranking the first with major competitors including China Railway Construction, China Railway and their subsidiaries; and CRSC achieved a mileage coverage ratio of winning bids of over 72% for routes with a speed of 300 to 350 km/h, ranking the first with major competitors including China Railway Construction and its subsidiaries. For the core product market of China's high-speed rail control system, CRSC has been participating in the production of core products for high-speed rail core equipment including train control center, central dispatching system, radio block center, computer interlocking, track circuit and vehicle-mounted automatic protection system with a leading position by market shares in these areas.

As at the end of the reporting period, for the urban rail transportation control system market, the Group's core railway transportation control system products and services covered 20 provinces or autonomous regions in China and the four municipalities, Beijing, Shanghai, Tianjin and Chongqing; its contract amount in the urban rail transportation signal system market was over 49%, enjoying a comfortable lead over competitors. With the CBTC systems independently developed by the subsidiary design institute of CRSC and by CASCO, the Group will continue to enjoy an absolute advantage in terms of market share in the future.

Development trend: for national railway, it is estimated that the size of the Chinese railway market in 2016 will be approximately at the same level of that of 2015, and the investment volume will remain at around RMB800 billion. For intercity railway, with the devolvement of intercity railway construction investment, construction investment in intercity railway and city railway becomes popular among various provinces and cities. The National Development and Reform Commission approved a number of intercity rail plans for multiple regions in 2015, which will start construction in the coming years. It is expected that the intercity railway investment in 2016 will scale up to RMB100 billion, and continue to increase year by year over the next five years. For the international market, the Jakarta to Bandung high-speed railway in Indonesia successfully bided by the joint venture under the lead of China Railway Corporation with CRSC as a participant has commenced construction. With the expansion and implementation of the "One Belt, One Road" national strategy, the capital export at all levels in the country and the implementation of the "going global" strategy for businesses, the year 2016 and the coming years will see a booming period for international railway projects. For urban rail transportation sectors, CRSC achieved a breakthrough in its tram business and entered into a Tianshui tram project with Tianshui City in Gansu. Currently, the urban railway transportation market at home and abroad are demonstrating a rapid growth, and it is estimated that the scale of investment in urban rail transportation market will rise to RMB320 billion in China in 2016. For smart city, the business development momentum of CRSC is promising, successfully bidding the smart city project of Tongren in Guizhou. As the smart city policy is beginning to reap benefits, smart cities in China will welcome a new wave of rapid development opportunities.

#### Development strategies of the Group

The Group will adhere to the quality and safety first principle, and shoulder the mission of leading the national railway communication and signal industry in the "going global process". The Group will expedite technological innovation, accelerate transformation and upgrading, take advantage of industry chain integration, and put an emphasis on making strategic breakthroughs in the structural adjustments to industry products, historical breakthroughs in core technologies, and international breakthroughs in high-speed train standards and industry export of China. By continuously promoting the development of the core technology of railway control system into relevant areas such as smart city, Internet of things, and ultra-high-speed wireless broadband, we will become the provider of comprehensive information system products, solutions and services. Seizing the opportunities arising from the emergence of rail transit equipment industry related to tramcar and related industries such as intelligent manufacturing equipment, we will foster new industries as new economic growth engines. Following the national policies of "One Belt, One Road" and "Go global", we will tap into overseas high-speed railway market, and accelerate the internalization of CRSC, building up a cross-national industry group of international standards featuring rail transportation control technology.

### **Operational plans**

Based on the "seven business segments" confirmed by the medium and long term strategy, the Group accelerated technological innovation, transformation and upgrading, leveraging the advantages of industry chain integration and by way of investment and acquisition and merger as well as resources consolidation to strengthen the foundations of traditional businesses while developing emerging businesses. To achieve the operations targets, the Group will further strengthen its two-tiered operations system and enhance its sales and marketing layout, create innovative business and commercial models to explore emerging markets and businesses, step up sales and marketing to increase market share, and strengthen overseas market development to accelerate the progress of internationalization.

#### Potential risks

- 1. **Macro-economic risks:** As the global economy faces a slow recovery, our country enters "new normal" growth phase and market competition intensifies, uncertainty in the macro-economy may bring a considerable strategic risk to the development of the Group.
- 2. **Policy Risks:** The negative impacts from the changes in China's foreign exchange management system, tax policy and policy in respect of the infrastructure industry.
- 3. Market Risks: Although infrastructure such as railway and urban rail transportation has considerable room for development, the strict control of the scale of local debt by local authorities has resulted in a tendency to adopt a public-private partnership model for rail transportation projects such as metro projects, resulting in longer investment duration, higher occupied capital and increased investment risks.
- 4. Financial Risks: The change in the financing environment may bring a risk of failing to meet the cash demand for production operations and investment activities. The change in the product market may bring a risk of failing to satisfy capital demand for production operations due to imbalanced production volume and higher capital demand during the peak production season of the Group. Under the impact of the economic environment, the operations of certain customers may be impacted considerably due to the volatile market, making it more difficult for the Group to collect its accounts receivables.

- 5. Overseas Merger and Acquisition Risks: We may face the following risks during overseas merger and acquisition, including the unstable macro environment of the target country, such as the economy and policy condition, the risk of unable to pass the merger and acquisition examination conducted by the country in which the subject for acquisition is located, and the difficulty in consolidating resources and integrating corporate culture after the acquisition.
- 6. Legal Risks: The intellectual property risks of the Group are intertwined with the Company's production and operation activities, affecting the whole process of the Company's operation, mainly manifested in the risks of intellectual property being infringed in areas such as corporate names, patented technologies, propriety technologies, registered trademarks, commercial secrets, and product packages and decorations. Meanwhile, the Company also faces the risk of infringing the intellectual property of others and being involved in intellectual property disputes and inappropriate competitive acts. While the Group's overseas market keeps growing, our operational experience in overseas legal matters is limited. The export business of the Group is therefore facing legal risks of intellectual property and applicable laws.

#### Core competitiveness

1. Strong technological innovation and system integration capabilities

CRSC, as a leading technological position in the railway communication and signal industry in China, engages in the setting of industry standards and specifications of the Chinese railway communication and signal industry. With strong technological innovation capabilities, we developed the C3 train control system technology and the CBTC system technology with proprietary intellectual property rights and has strong system integration capabilities.

#### 2. A whole industry chain comprehensive advantage

CRSC has set up a relatively complete and professional industry chain, and is capable of providing onestop services including capital operation, research and design, system integration, product manufacturing, technological services and operational maintenance.

#### 3. Leading technical professionals within the industry

During the long period of project practice, CRSC has built up a highly professional team with comprehensive capacity that always rises up to challenges and lives up to its expectations. Our communication and signal technical professionals, in particular, demonstrate outstanding capabilities and have major influence in the industry.

19

### 4. Excellent customer relationship

CRSC has undertaken a large number of key state projects over the years and accumulated rich technological experience. Through business operations and engineering practice, we have built up a solid customer base and excellent cooperation resources.

## 5. High quality assets and sufficient room for financing

With good operations results in the past few years, CRSC has maintained sound business development. With a low gearing ratio that maintains at a good industry standard, we have high quality assets and good financing capability featuring multiple channels and low costs, which can well support the transformation and upgrading needs in our development.

The board (the "Board") of directors (the "Directors") hereby presents this report of the Directors and the annual report as well as the Group's audited consolidated financial statements for 2015 prepared in accordance with the International Financial Reporting Standards ("IFRS").

### CORPORATE INFORMATION AND INITIAL PUBLIC OFFERING

The Company was incorporated as a joint stock Company in the PRC with limited liability on 29 December 2010. The H shares of the Company have been listed on the Main Board of the Hong Kong Stock Exchange since 7 August 2015.

Basic information about the Company is set out in "Corporate Information" on pages 4 to 5 of this report.

### **BUSINESSES REVIEW**

The Company is a rail transportation control system solution provider offering specialized one-stop solutions that cover design and integration, equipment manufacturing and system implementation services for rail transportation control systems to its customers. Through its "three-in-one" business model, the Company has become a rail transportation control system solution provider that is capable of independently providing an entire suite of products and services across the whole market chain.

The Company is principally engaged in the following three business lines:

- Design and integration: mainly includes engineering design and system integration services for rail transportation control system projects, and integrated solutions designed to achieve functionality and performance of control system;
- *Equipment manufacturing*: mainly includes manufacturing and sale of signal system products, communication information system products and other products; and
- *System implementation*: mainly includes construction, installation, testing and maintenance services for rail transportation control system projects.

The discussion and analysis of the Group's performance for the year and the key factors affecting its results and financial position are set out in "Management Discussion and Analysis" on pages 7 to 20, this "Report of the Directors", and "Significant Events" on pages 46 to 47 of this report.

Details of the major subsidiaries, joint ventures and associates of the Company are set out in note 1, note 16 and note 17 to the financial statements, respectively.

### ENVIRONMENTAL POLICIES AND PERFORMANCE OF THE COMPANY

In 2015, the Group continuously paid close attention to energy conservation and environmental protection, striving to create a green, safe and comfortable working environment. The Group achieved remarkable results in building a paperless office by establishing various means to handle official businesses in an electronic manner, including the construction of an IT-oriented platform. Meanwhile, the Group also endeavoured to raise energy conservation awareness and to minimize the consumption of water, electricity, coal, gas and other energy sources through management of energy conservation and consumption reduction in its office areas. In addition, the Group encouraged its staff to convene meetings in the form of teleconference to reduce the use of vehicles and to avoid travel, so as to minimize carbon emission and energy consumption arising from business trips.

### COMPLIANCE WITH LAWS AND REGULATIONS

As a H share company incorporated in the PRC with limited liabilities and listed on the Hong Kong Stock Exchange, the Company is governed by various applicable domestic laws and regulations including the Company Law of the People's Republic of China, the Production Safety Law of the People's Republic of China, the Standards for Corporate Governance of Listed Companies (《上市公司治理準則》) promulgated by the CSRC, the Guideline on Comprehensive Risk of Central Enterprises (《中央企業全面風險指引》) promulgated by the SASAC, as well as the Listing Rules and the Securities and Futures Ordinance. The Group has implemented internal control measures to ensure its compliance with such laws and regulations. Having reviewed the business performance of the Group, the Board is of the view that the Group has been in compliance with the requirements of relevant laws and regulations in all material respects.

The discussion and analysis of legal risks exposed to the Company are set out in "Management Discussion and Analysis" on pages 7 to 20 of this report.

### **ISSUE OF SHARES**

The shares of the Company have been listed and traded on the Main Board of the Stock Exchange since 7 August 2015. The prospectus in connection with the listing has been published on the website of the Stock Exchange (www.hkexnews.hk) and the website of the Company (www.crsc.cn).

### **Initial Public Offering**

On 7 August 2015, the Company issued 1,750,000,000 ordinary shares at an offering price of HK\$6.30 each for its initial public offering. The net proceeds from the Company's initial public offering (net of Stock Exchange trading fee, SFC transaction levy, registration fee of Computershare Hong Kong Investor Services and fees charged by the Receiving Bank) amounted to approximately HK\$11,023.9 million. Details of the initial public offering are disclosed in the prospectus.

#### Partial Exercise of Over-allotment Option

On 28 August 2015, the over-allotment option described in the prospectus was partially exercised by the joint global coordinators (on behalf of the international underwriters), involving an aggregate of 39,819,000 H shares (the "Over-allotment Shares") (representing approximately 2.28% of the total number of Offer Shares initially available under the Global Offering), to cover, among other things, the over-allotment under the International Offering. The Over-allotment Shares will be issued and allotted by the Company at HK\$6.30 per share (exclusive of brokerage fee of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%), being the offering price per offer share under the Global Offering.

#### Stabilization Actions and End of Stabilization Period

The stabilization period in connection with the Global Offering ended on 30 August 2015. The stabilizing actions undertaken by the Stabilizing Manager of the Company, Goldman Sachs (Asia) L.L.C., during the stabilization period were as follows:

- representing 15% of the total number of Offer Shares initially available under the Global Offering before any exercise of the over-allotment option;
- (ii) successive purchases of an aggregate of 232,681,000 H shares on the market at a price in the range of HK\$5.67 to HK\$6.30 per H share (exclusive of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) during the stabilization period, representing approximately 13.30% of the total number of Offer shares initially offered under the Global Offering before any exercise of the over-allotment option;
- (iii) sales of an aggregate of 10,000,000 H shares on the market at a price in the range of HK\$6.43 to HK\$6.55 per H share (exclusive of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) during the stabilization period, representing approximately 0.57% of the total number of Offer shares initially offered under the Global Offering before any exercise of the over-allotment option; and
- (iv) partial exercise of the over-allotment option, involving Over-allotment Shares, by the joint global coordinators (on behalf of the international underwriters) at the offering price on 28 August 2015, so as to deliver H shares to those cornerstone investors who had agreed to the delayed delivery of such H shares which they agreed to subscribe under their respective cornerstone investor agreements.

### USE OF PROCEEDS FROM THE INITIAL PUBLIC OFFERING

The Company has been listed on the Main Board of the Hong Kong Stock Exchange since 7 August 2015. The net proceeds (net of Stock Exchange trading fee, SFC transaction levy, registration fee of Computershare Hong Kong Investor Services and fees charged by the Receiving Bank) from the Company's initial public offering of new shares for the purpose of its listing on the Stock Exchange and issue of new shares upon partial exercise of the overallotment option amounted to approximately HK\$11,274.7 million, which were intended to be utilized for the proposed use as set out in the section headed "Future Plans and Use of Proceeds" of the prospectus of the Company dated 28 July 2015.

The actual use of proceeds from the Company's initial public offering of new shares for the purpose of its listing on the Stock Exchange and issue of new shares upon partial exercise of the over-allotment option is as follows:

As at the end of the reporting period, total expenses of the proceeds raised amounted to RMB2,696.3 million, among which, RMB900.0 million was used in replenishing liquidity, RMB1,130.7 million was used in the construction of the CRSC Railway Transportation Research Center and RMB665.6 million was used in the technical overhaul of CRSC Xi'an.

Save for the use of proceeds mentioned above, approximately HK\$1,274.7 million and RMB5,551.1 million of the Company's proceeds remains unused and has been deposited in the special account maintained by the Company with the bank.

### PERFORMANCE AND DISTRIBUTION

The performance of the Group for the year ended 31 December 2015 is set out in the audited consolidated statements of profit or loss and other comprehensive income on page 84 of this report. The financial position of the Group for the year ended 31 December 2015 is set out in the consolidated statements of financial position on pages 85 to 86 of this report.

According to the resolutions of the shareholders of the Company passed on 6 February 2015, which was amended and supplemented by the resolutions of the shareholders of the Company passed on 21 May 2015, the Company declared special dividends representing all of the undistributed distributable profit of the Company and its subsidiaries accrued up to 30 June 2015 to the then existing shareholders of the Company. The special dividend representing the undistributed distributable profit of the period up to 31 December 2014 was RMB3,227.7 million. The Company paid such special dividend to the then existing shareholders of the Company with its available cash and cash equivalents on hand in June 2015. The Company has engaged an independent auditor to conduct an audit for the purpose of determining the amount of the actual amount of the special dividend representing the undistributed distributable profit of the period from 1 January 2015 to 30 June 2015 (the "Remaining Special Dividend"). According to the audit result, net profit attributable to the shareholders of the Company for the period from 1 January 2015 to 30 June 2015 is RMB1,125.1 million (being the lower of the amounts determined in accordance with the accounting rules of the PRC and the IFRS). After appropriations of the statutory and discretionary reserve, the Company had paid the Remaining Special Dividend in the amount of RMB723.4 million to the then existing shareholders of the Company. Shareholders of H shares of the Company are not entitled to the Remaining Special Dividend.

### DISTRIBUTION PLAN AND POLICY OF FINAL DIVIDEND

### **Final Dividend**

According to the resolutions in relation to the "Resolution in Relation to the Profit Distribution Policy of the Company" passed at the 2015 second annual general meeting held at 21 May 2015 and the dividend policy as set out in the prospectus of the Company, the Company will distribute cash dividends under the circumstances that the profit and accumulated undistributed profit of the year are both positive and the cash reserve is abundant. The profit to be distributed in cash every year will be no less than 15% of the distributable profit of the realized consolidated financial statement of the year (the lower of the audit results of the accounting rules of the PRC and the International Financial Reporting Standards respectively).

The Board has proposed to distribute dividends from July 2015 to December 2015 (the "Final Dividend") to the domestic shareholders and H shareholders (the "Shareholders") whose names appear on the register of members of the Company on the record date specified in the notice of 2015 annual general meeting to be published by the Company in due course a cash dividend of RMB0.025 (tax inclusive) per share. The 2015 final dividend to be distributed will be denominated and announced in RMB, of which domestic shareholders will be paid in RMB and H shareholders will be paid in HK dollars. The exchange rate of HK dollars will be calculated in accordance with the average forex closing price published by the People's Bank of China for the three working days before the day the dividend distribution announcement is made (inclusive of the day of the dividend distribution announcement). Such final dividend will be distributed on or before 30 June 2016. The above profit distribution plan is subject to approval at the 2015 annual general meeting of the Company.

#### Withholding and Payment of Final Dividend Income Tax

Final dividend income tax applicable to overseas shareholders

### Withholding and Payment of Enterprise Income Tax on behalf of Overseas Non-Resident Enterprise Shareholders

Pursuant to the applicable provisions of the Enterprise Income Tax Law of the PRC (《中華人民共和國企業所得税 法》) and its implementing rules and the requirements under the Notice on the Issues Concerning Withholding and Payment of the Enterprise Income Tax on the Dividends Paid by Chinese Resident Enterprises to H Share Holders Who Are Overseas Non-resident Enterprises (Guo Shui Han [2008] No. 897) issued by the State Administration of Taxation (國家税務總局《關於中國居民企業向境外H股非居民企業股東派發股息代扣代繳企業所得税有關問題 的通知》(國税函[2008]897號)), the Company will withhold and pay enterprise income tax at the rate of 10% when it distributes the final dividend to overseas non-resident enterprise holders of H shares (including any H shares of the Company registered in the name of HKSCC Nominees Limited, but excluding any H shares of the Company registered in the name of HKSCC Nominees Limited which are held by China Securities Depository and Clearing Corporation Limited as nominee shareholder on behalf of investors who invest in the H shares of the Company through Shanghai-Hong Kong Stock Connect).

#### Withholding and Payment of Individual Income Tax on behalf of Overseas Individual Shareholders

Pursuant to the applicable provisions of the Individual Income Tax Law of the PRC (《中華人民共和國個人所得税法》) and its implementing rules, the Tax Notice, the Notice of the State Administration of Taxation on Issues Concerning the Administration of Individual Income Tax Collection after the Annulment of Document Guo Shui Fa [1993] No. 045 (Guo Shui Han [2011] No. 348) (《國家税務總局關於國税發[1993]045號文件廢止後有關個人所得税徵管問題的通知》(國税函[2011]348號)) and other relevant laws, regulations and requirements under normative documents, the Company will implement the following arrangements in relation to the withholding and payment of individual income tax on behalf of the overseas individual H shareholders:

- For individual H shareholders who are Hong Kong or Macau residents or whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 10%, the Company will withhold and pay individual income tax at the rate of 10% on behalf of these individual H shareholders in the distribution of the final dividend;
- For individual H shareholders whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of less than 10%, the Company will temporarily withhold and pay individual income tax at the rate of 10% on behalf of these individual H shareholders in the distribution of the final dividend. If relevant individual H shareholders would like to apply for a refund of the excess amount of tax withheld and paid, the Company will handle, on their behalf, the applications for tax preferential treatments under relevant tax treaties according to the Tax Notice. Qualified shareholders please submit in time a letter of entrustment and all application materials as required under the Tax Notice to the Company's H share registrar, Computershare Hong Kong Investor Services Limited. The Company will then submit the above documents to the competent tax authorities and, after their examination and if and when approved, the Company will assist in refunding the excess amount of tax withheld and paid;
- For individual H shareholders whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of more than 10% but less than 20%, the Company will withhold and pay individual income tax at the effective tax rate stipulated in the relevant tax treaty on behalf of these individual H shareholders in the distribution of the final dividend; and
- For individual H shareholders whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 20%, or a country (region) which has not entered into any tax treaties with the PRC, or under any other circumstances, the Company will withhold and pay individual income tax at the rate of 20% on behalf of these individual H shareholders in the distribution of the final dividend.

Final dividend income tax applicable to shareholders in Mainland China investing in H shares of the Company through Shanghai-Hong Kong Stock Connect

# Withholding and Payment of Individual Income Tax on behalf of Domestic Individual Shareholders Investing through Shanghai-Hong Kong Stock Connect

Pursuant to the Notice on Tax Policies for Shanghai-Hong Kong Stock Connect Pilot Program (Cai Shui [2014] No. 81) (《關於滬港股票市場交易互聯互通機制試點有關税收政策的通知》(財税[2014]81號)), for domestic individual shareholders who invest in H shares of the Company through Shanghai-Hong Kong Stock Connect (such H shares are registered in the name of HKSCC Nominees Limited and held by China Securities Depository and Clearing Corporation Limited as nominee shareholder), the Company will withhold and pay individual income tax at the rate of 20% on their behalf in the distribution of the final dividend. For domestic shareholders who are securities are registered in the name of HKSCC Nominees Limited and held by China Securities Depository and Clearing Corporation Limited as nominee shareholder), the Company will withhold and pay individual income tax at the rate of 20% on their behalf in the distribution of the final dividend. For domestic shareholders who are securities are registered in the name of HKSCC Nominees Limited and held by China Securities Depository and Clearing Corporation Limited as nominee shareholder), the Company will withhold and pay individual income tax at the rate of 20% on their behalf in the distribution of the Company will withhold and pay individual income tax at the rate of 20% on their behalf in the distribution of the final dividend.

## No Withholding and Payment of Enterprise Income Tax on behalf of Domestic Enterprise Shareholders Investing through Shanghai-Hong Kong Stock Connect

Pursuant to the Notice on Tax Policies for Shanghai-Hong Kong Stock Connect Pilot Program (Cai Shui [2014] No. 81) (《關於滬港股票市場交易互聯互通機制試點有關税收政策的通知》(財税[2014]81號)), for domestic enterprise shareholders who invest in H shares of the Company through Shanghai-Hong Kong Stock Connect (such H shares are registered in the name of HKSCC Nominees Limited and held by China Securities Depository and Clearing Corporation Limited as nominee shareholder), the Company will not withhold or pay enterprise income tax on their behalf in the distribution of the final dividend, and the domestic enterprise shareholders shall report and pay the relevant taxes payable by themselves. Any dividend received in respect of H shares of the Company which have been continuously held by a domestic enterprise shareholder for 12 months shall be exempted from enterprise income tax. H shareholders of the Company are recommended to consult their own tax advisors on the relevant tax impact in China, Hong Kong and other countries (regions) on the possession and disposal of H shares of the Company.

## **ISSUED SHARE CAPITAL**

As at 31 December 2015, the total share capital of the Company was RMB8,789,819,000, divided into 8,789,819,000 shares with a nominal value of RMB1.00 each. Details of the change of the share capital of the Company during the reporting period are set out in note 31 to financial statements.

During the reporting period, upon partial exercise of the over-allotment option and conversion, the Company issued and allotted a total of 43,801,000 H shares, comprising (i) 3,982,000 H shares converted from domestic shares; and (ii) 39,819,000 H shares further issued and placed by the Company.

### REPURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor the Group repurchased, sold or redeemed any of the Company's listed securities during the reporting period.

### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment of the Group for 2015 are set out in note 12 to the financial statements.

At the end of the reporting period, the Group had no investment properties or properties held for development and/ or sale with one or more of the percentage ratios (as defined under Rule 14.04 (9) of the Hong Kong Listing Rules) exceeding 5%.

### TAXATION

Details of the taxation of the Group for 2015 are set out in note 9 to the financial statements.

### EVENTS AFTER THE BALANCE SHEET DATE

Details of the events after the balance sheet date of the Group are set out in note 44 to the financial statements.

### CAPITAL RESERVE, SURPLUS RESERVE AND SPECIAL RESERVE

Details of the capital reserve, surplus reserve and special reserve of the Group for 2015 are set out in the consolidated statement of changes in equity and note 32 to the financial statements.

## DISTRIBUTABLE RESERVE

As at 31 December 2015, the distributable reserve (retained earnings) of the Company amounted to RMB1,991.9 million.

Pursuant to Article 209 of the Articles, "the financial statements of the Company shall, in addition to being prepared in accordance with PRC accounting standards and regulations, be prepared in accordance with either international accounting standards or that of the overseas place where the shares of the Company are listed. If there is any material difference between the financial statements prepared respectively in accordance with the two accounting standards, explanations shall be made in the notes to financial statements. When the Company is to distribute its profit after taxation, the lower of the profit after taxation as shown in the two financial statements shall be adopted."

The Board proposes to set aside 10% of the profit after tax as the statuary surplus reserve in accordance with the Company Law and the Articles of the Company, and not to set aside discretionary reserve. This proposal will be submitted to the 2015 annual general meeting for consideration and approval.

#### MAJOR CUSTOMERS AND SUPPLIERS

For the year ended 31 December 2015, total sales to the Company's five largest customers represented approximately 18.7% of total revenue for the year, among which total sales to the largest customer accounted for approximately 4.7% of total revenue for the year.

For the year ended 31 December 2015, total purchase from the Company's five largest suppliers represented approximately 12.0% of total cost of sales for the year, among which total purchase from the largest supplier accounted for approximately 6.2% of total cost of sales for the year.

In 2015, none of the Directors, associates of Directors or shareholders of the Company (who, to the knowledge of the Directors, holds more than 5% of the issued share capital of the Company) had interests in the five largest customers or the five largest suppliers of the Group.

During the reporting period, the Company maintained good co-operation relations with its customers and suppliers. The Company kept contact with its customers and suppliers, and maintained communication with them via various channels, such as telephone, email and physical meetings, to receive feedback and suggestions.

#### STAFF

Staff is the key for the Group's sustainable development. Details of the staff of the Group are set out in "Directors, supervisors, senior management and employees" on pages 71 to 81 in this report.

#### **BANK AND OTHER BORROWINGS**

Details of the bank and other borrowings of the Group as at 31 December 2015 are set out in note 27 to the financial statements.

#### ENTRUSTED DEPOSITS AND OVERDUE TERM DEPOSITS

For the year ended 31 December 2015, the Group had no entrusted deposits with financial institutions in China, or term deposits which were overdue but unrecovered.

#### **EXTERNAL DONATIONS**

In 2015, the Company donated a total of RMB0.72 million to various organizations including local charities and governments of impoverished counties.

29

### DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

The following table sets out the information on the Directors, the Supervisors and senior management of the Company in 2015.

| Name               | Position held in the Company                | Date of appointment |
|--------------------|---|---------------------|
| Directors          |   |                     |
| Mr. ZHOU Zhiliang  | Chairman and executive Director             | 31 January 2012     |
| Ms. LI Yanqing     | Executive Director and vice chairwoman      | 29 December 2010    |
| Mr. YIN Gang       | Executive Director and president            | 21 May 2015         |
| Mr. WANG Jiajie    | Independent non-executive Director          | 21 May 2015         |
| Mr. SUN Patrick    | Independent non-executive Director          | 21 May 2015         |
| Mr. CHEN Jin'en    | Independent non-executive Director          | 21 May 2015         |
| Mr. GAO Shutang    | Independent non-executive Director          | 21 May 2015         |
| Supervisors        |   |                     |
| Ms. TIAN Liyan     | Chairwoman of the Supervisory Committee     | 21 May 2015         |
| Mr. GAO Fan        | Supervisor                                  | 21 May 2015         |
| Ms. ZHAO Xiumei    | Employee representative Supervisor          | 21 May 2015         |
| Senior management  |   |                     |
| Mr. YIN Gang       | President and executive Director            | 22 May 2015         |
| Mr. KONG Ning      | Chief accountant                            | 29 December 2010    |
| Mr. CHEN Hong      | Vice president                              | 18 April 2013       |
| Mr. HUANG Weizhong | Vice president                              | 18 April 2013       |
| Mr. HU Shaofeng    | Board secretary and deputy chief accountant | 29 May 2013         |

On 22 May 2015, the Board of the Company completed its change of session. The first Board comprised of Mr. ZHOU Zhiliang, Ms. LI Yanqing, Mr. SHI Weizhong, Mr. CHEN Hong, Mr. ZHANG Wei, Mr. TONG Bao'an and Mr. Mr. BAI Jingwu. The second Board comprises of Mr. ZHOU Zhiliang, Ms. LI Yanqing, Mr. YIN Gang, Mr. WANG Jiajie, Mr. SUN Patrick, Mr. CHEN Jin'en and Mr. GAO Shutang.

The Company has received an annual confirmation on independence from each of the independent non-executive Directors in accordance with Rule 3.13 of the Listing Rules, and the Company is of the view that all independent non-executive Directors are independent from the Company. There was no change in the members of the Board or the Supervisory Committee of the Company during the reporting period.

### BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Biographical details of the Directors, Supervisors and Senior Management are set out on pages 71 to 81 of this report.

#### SERVICE CONTRACTS OF DIRECTORS AND SUPERVISORS

Each of the Directors and Supervisors has entered into a service contract with the Company, the principal particulars of which comprise: (a) the term of office of three years commencing from the date when their respective appointments are approved by shareholders, and (b) termination provisions in accordance with their respective terms.

Save as disclosed above, none of the Directors or Supervisors has entered into or intends to enter into a service contract with any member of the Group (other than contracts expiring or determinable by the relevant employer within one year without payment of compensation (other than statutory compensation)).

### REMUNERATION OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Remuneration of the Directors and Supervisors are paid in the form of fees, salaries, pension-defined contribution, discretionary bonuses, housing allowances and other allowances and benefits in kind.

Details of the directors, supervisors and five highest paid individuals of the Company are set out in note 8 to the financial statements.

During the reporting period, the remuneration of the senior management members (except for Ms. NG Wing Shan, one of the joint company secretaries of the Company, who serves as the vice president of SW Corporate Services Group Limited) whose biographical details are set out in the section headed "Biographies of Directors, Supervisors and Senior Management" in this report falls within the following bands.

# INTERESTS OF DIRECTORS AND SUPERVISORS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS

During the reporting period, the Group did not participate in, directly or indirectly, concluding transactions, arrangements and contracts of significance in which the Director or the Supervisor or any entity which he or she was related to was materially interested, and related to the businesses of the Company and were subsisting during or by the end of the year.

## INTERESTS OF DIRECTORS IN COMPETING BUSINESSES

During the reporting period, save as disclosed in this report, none of the Directors or any of their respective associates had any competing interests in the businesses which, directly or indirectly, competed or were likely to compete with the Company.

#### DIRECTORS AND SUPERVISORS SERVING IN COMPETING BUSINESSES

The businesses of the Group are partially competing with those of CRSC Corporation Group and its subsidiaries. The Company's executive Director (Mr. ZHOU Zhiliang) devotes most of his time into the management of the Company's daily operations.

31

The Company further confirms that, as of the date of this report, members of the senior management have not involved in the daily operations of the businesses of CRSC Corporation Group and its subsidiaries which compete with the Group's businesses.

The following table summarizes the particulars of the Directors of the Company serving in CRSC Corporation Group and its subsidiaries:

...

| Name              | Main Positions in the Group                    | Main Position in CRSC Corporation<br>Group and its subsidiaries |
|-------------------|--|---|
| Mr. ZHOU Zhiliang | Chairman and executive Director of the Company | General manager of CRSC<br>Corporation Group                    |

Save as disclosed above, none of the Directors, the Supervisors or their respective associates had any interests in the businesses which competed or were likely to compete with the Group, or any other conflict of interests with the Group.

## DIRECTORS', SUPERVISORS' AND THE COMPANY'S CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 31 December 2015, none of the Directors, the Supervisors or chief executives of the Company had any interests and/or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which will have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which he is taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or will be required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules, to be notified to the Company and the Stock Exchange.

## DIRECTORS' AND SUPERVISORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

None of the Directors or Supervisors or any of their respective associates was granted by the Company or its subsidiaries any right to acquire the shares or debentures of the Company or any other corporate body, or had exercised any such right.

# FINANCIAL, BUSINESS AND FAMILY RELATIONSHIPS AMONG DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT MEMBERS

As at the date of this report, there were no financial, business or family relationships among the Directors, Supervisors and senior management members of the Company.

## DIRECTORS' INSURANCE

As at the date of this report, the Company maintained effective directors' insurance for the Directors of the Company.

# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS IN SHARES AND UNDERLYING SHARES

As at 31 December 2015, so far as is known to the Directors, the following persons (other than the Directors, the Supervisors or chief executives of the Company) had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and, which were entered in the register required to be kept by the Company pursuant to section 336 of the SFO:

| Name of shareholder                                  | Class of shares | Capacity               | Number of shares held | Approximate<br>percentage<br>of shares in<br>the relevant<br>class of<br>shares of the<br>Company (%) | Approximate<br>percentage of<br>shares in the<br>total issued<br>shares of the<br>Company (%) |
|--|-----------------|------------------------|-----------------------|---|---|
| China Railway Signal &                               | Domestic        | Beneficial owner       | 6,604,426,424         | 96.82   | 75.14   |
| Communication Corporation                            | shares          |                        | (Long position)       |   |   |
| China Shipping (Group) Company <sup>(1)</sup>        | H shares        | Interests in a         | 123,063,000           | 6.25  | 1.40  |
|  |                 | controlled corporation | (Long position)       |   |   |
| China Shipping (Hong Kong) Holdings                  | H shares        | Beneficial owner       | 123,063,000           | 6.25  | 1.40  |
| Co., Limited <sup>(1)</sup>                          |                 |                        | (Long position)       |   |   |
| Shanghai Zhenhua Heavy                               | H shares        | Interests in a         | 123,063,000           | 6.25  | 1.40  |
| Industries Co., Ltd. (2)                             |                 | controlled corporation | (Long position)       |   |   |
| Shanghai Zhenhua Port Machinery                      | H shares        | Beneficial owner       | 123,063,000           | 6.25  | 1.40  |
| (Hong Kong) Company Limited <sup>(2)</sup>           |                 |                        | (Long position)       |   |   |
| National Council for Social Security                 | H shares        | Beneficial owner       | 178,982,000           | 9.09  | 2.04  |
| Fund of the PRC                                      |                 |                        | (Long position)       |   |   |
| China Railway Group Investment                       | H shares        | Beneficial owner       | 123,063,000           | 6.25  | 1.40  |
| (Hong Kong) Limited <sup>(3)</sup>                   |                 |                        | (Long position)       |   |   |
| China Railway Engineering Corporation <sup>(3)</sup> | H shares        | Interests in a         | 123,063,000           | 6.25  | 1.40  |
|  |                 | controlled corporation | (Long position)       |   |   |
| China Railway Group Limited <sup>(3)</sup>           | H shares        | Interests in a         | 123,063,000           | 6.25  | 1.40  |
|  |                 | controlled corporation | (Long position)       |   |   |
| China Railway International                          | H shares        | Interests in a         | 123,063,000           | 6.25  | 1.40  |
| Group Co., Limited <sup>(3)</sup>                    |                 | controlled corporation | (Long position)       |   |   |
|  |                 |                        |                       |   |   |

#### Notes:

- 1. China Shipping (Group) Company was interested in those shares through China Shipping (Hong Kong) Holdings Co., Limited.
- 2. Shanghai Zhenhua Heavy Industries Co., Ltd. was interested in those shares through Shanghai Zhenhua Port Machinery (Hong Kong) Company Limited.
- 3. China Railway Engineering Corporation was interested in those shares through China Railway Group Limited, China Railway International Group Co., Limited and China Railway Group Investment (Hong Kong) Limited.

Save as disclosed above, as at 31 December 2015, the Directors were not aware of any persons who had interests and/or short positions in the shares or underlying shares of the Company which would be required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and which were entered in the register required to be kept by the Company pursuant to section 336 of the SFO.

### ARRANGEMENTS FOR SHARE PRE-EMPTIVE RIGHT AND STOCK OPTION

In 2015, no arrangement for share pre-emptive right and stock option was made by the Company, as there are no specific provisions under the China laws or the Articles regarding share pre-emptive right.

#### COMPLIANCE OF CRSC CORPORATION GROUP WITH THE NON-COMPETITION UNDERTAKING

The Company has received the confirmation letter from CRSC Corporation Group, which confirms that, in 2015, CRSC Corporation Group was in compliance with all undertakings as set out in the "Letter of Non-competition Undertaking" issued to the Company.

#### **PUBLIC FLOAT**

According to the information publicly available to the Company, and to the knowledge of the Directors of the Company, the public held no less than 22.40% of shares issued by the Company as at the date of issue of this report, which is in compliance with the waiver regarding public float obtained by the Company when Listing. For details, please refer to the prospectus and the Company's announcement dated 30 August 2015 in relation to partial exercise of over-allotment option.

#### CONNECTED TRANSACTIONS

During the reporting period, the Group has conducted the following connected transactions:

### EXEMPT CONTINUING CONNECTED TRANSACTIONS

The following continuing connected transactions of the Group have been entered into on normal commercial terms. Pursuant to Chapter 14A of the Listing Rules, such transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

#### Property Leasing Framework Agreement between CRSC Corporation Group and the Company

The Company entered into a property leasing framework agreement (the "Property Leasing Framework Agreement") with CRSC Corporation Group on 19 July 2015, pursuant to which, the Group and CRSC Corporation Group and/or its associates may lease properties, including land and buildings, from each other according to actual demands.

The principal terms of the Property Leasing Framework Agreement include: (1) rental pricing policy (see below); (2) that the Group and CRSC Corporation Group and/or its associates must enter into specific agreements to stipulate specific terms and conditions, including property rental, payment method and other usage fees, in respect of the relevant leasing property and facilities based on the principles as set out in the Property Leasing Framework Agreement; and (3) that the Property Leasing Framework Agreement will have a term of three years commencing from the Listing Date and may be renewed with mutual consent after negotiation.

According to the pricing policy of the Property Leasing Framework Agreement, the rental price shall be determined at arm's length negotiations between relevant parties and by reference to the prevailing market price of local properties with similar size and quality.

The Property Leasing Framework Agreement was entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 0.1%. Pursuant to Rule 14A.76(1) (a) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

#### General Services Framework Agreement between CRSC Corporation Group and the Company

The Company entered into a general services framework agreement (the "CRSC Corporation Group General Services Framework Agreement") with CRSC Corporation Group on 19 July 2015, pursuant to which, CRSC Corporation Group and/or its associates may provide integrated services, such as logistics, to us according to actual needs.

The principal terms of the CRSC Corporation Group General Services Framework Agreement include: (1) pricing policy of service fee (see below); (2) except for public tender, both parties must confirm the service demand plan for the next year or the service adjustment plan of the current year on a stipulated date of each year; (3) the Group and CRSC Corporation Group and/or its associates must enter into specific agreements to stipulate specific terms and conditions, including specific scope of service, form of service and payment method, in respect of the relevant services based on the principles as set out in the CRSC Corporation Group General Services Framework Agreement; and (4) the CRSC Corporation Group General Services Framework Agreement will have a term of three years commencing from the Listing Date and may be renewed with mutual consent after negotiation.

According to the pricing policy of the CRSC Corporation Group General Services Framework Agreement, the provision of logistics service to the Group by CRSC Corporation Group and/or its associates is priced at the cost of the service without making any profit to ensure the service fee is fair and reasonable or more favorable to the Group than being available from independent third parties.

The CRSC Corporation Group General Services Framework Agreement was entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 0.1%. Pursuant to Rule 14A.76(1) (a) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

#### Domain Name Usage Licensing Agreement between CRSC Corporation Group and the Company

The Company entered into a domain name usage licensing agreement (the "Domain Name Usage Licensing Agreement") with CRSC Corporation Group on 19 July 2015, pursuant to which, CRSC Corporation Group has agreed to authorize the Group to use the domain names "crsc.cn", "crsc.com.cn" and "crsc.中國" owned by it at nil consideration. The licensing period of domain name usage will commence from the Listing Date for a term of ten years.

The Domain Name Usage Licensing Agreement was entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 0.1%. Pursuant to Rule 14A.76(1) (a) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

### Service Agreement between CRSC CASCO and ALSTOM IC

CRSC CASCO and ALSTOM IC entered into a service agreement (the "Service Agreement") on 27 April 2015, pursuant to which, ALSTOM IC would designate personnel to CRSC CASCO for the provision of supportive service, and CRSC CASCO would pay an annual service fee and annual bonus for the designated personnel to ALSTOM IC. The agreement shall remain valid during the operation period of CRSC CASCO. The Service Agreement will be effective from 1 June 2015.

According to the pricing policy of the Service Agreement, during the period from 1 March 2006 to 31 March 2007, the annual service fee under the Service Agreement was RMB1,650,165, and the amount of annual fee in subsequent years would be adjusted after negotiation between the parties according to the actual expenses incurred for the provision of this service by ALSTOM IC. The annual bonus for deployed personnel under the Service Agreement shall be determined by the chairman and vice chairman of CRSC CASCO.

The Service Agreement was entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 1%. The transaction above constitutes a connected transaction under the Listing Rules only because it involves a connected person at the subsidiary level, therefore, according to Rule 14A.76(1) (b) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

#### U888 Technology Transfer Framework Agreement between CRSC CASCO and ALSTOM Transport S.A.

CRSC CASCO and ALSTOM Transport S.A. entered into the U888 technology transfer framework agreement (the "U888 Technology Transfer Framework Agreement") on 10 September 2008, pursuant to which, ALSTOM Transport S.A. agreed to transfer the relevant technology to CRSC CASCO and CRSC CASCO agreed to accept such technology for application in URBALIS 888 solutions and for the production and sales of UNIVIC and 2003 Platform. For this purpose, ALSTOM Transport S.A. granted the right to use relevant technology to CRSC CASCO which is non-transferable and cannot be sub-licensed. The agreement will remain valid until 4 March 2023.

According to the pricing policy of the U888 Technology Transfer Framework Agreement, based on the value of the transferred technology, the required product assembly, inspection and testing, maintenance, training as well as other services that will be provided by ALSTOM Transport S.A. during the transferring process, a price quotation will be provided by ALSTOM Transport S.A. and the final price will be determined at arm's length negotiation between both parties.

The U888 Technology Transfer Framework Agreement was entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 1%. The transaction above constitutes a connected transaction under the Listing Rules only because it involves a connected person at the subsidiary level, therefore, according to Rule 14A.76(1) (b) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

# Services Framework Agreements on Mutual Provision of Support among the Company, ALSTOM Transport S.A. and Alstom Transport Holdings

The Company entered into the general services framework agreement (the "Alstom General Services Framework Agreements") with ALSTOM Transport S.A. and Alstom Transport Holdings, respectively, on 13 July 2015. The ALSTOM General Services Framework Agreements shall be effective from the Listing Date for a term of three years. They are subject to renewal after mutual negotiation. Under the Alstom General Services Framework Agreements, we may engage in mutual supply of technical services with ALSTOM Transport S.A. and Alstom Transport S.A. and Alstom Transport Holdings and/or their respective subsidiaries.

According to the pricing policy of the Alstom General Services Framework Agreements, with respect to technical services required by the Company, the Company generally selects suppliers through tender process, the price will be determined on the basis of the specific competitive bidding in the market and by considering various factors comprehensively, such as, among others, the quality of service provided by ALSTOM, work load and labour cost. With respect to the technical services provide by the Company to ALSTOM, the price will be determined by considering comprehensively the prevailing conditions, scale, needs of the project, and the costs of labour, materials, transportation and logistics, together with the market competition in bidding for the project.

The Alstom General Services Framework Agreements were entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 1%. The transaction above constitutes a connected transaction under the Listing Rules only because it involves a connected person at the subsidiary level, therefore, according to Rule 14A.76(1) (b) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

# Sales Services Framework Agreements among the Company, ALSTOM Transport S.A. and Alstom Transport Holdings

The Company entered into the Alstom General Services Framework Agreements with ALSTOM Transport S.A. and Alstom Transport Holdings, respectively, on 13 July 2015. The ALSTOM General Services Framework Agreements shall be effective from the Listing Date for a term of three years. They are subject to renewal after mutual negotiation. Under the Alstom General Services Framework Agreements, we may sell our products to ALSTOM Transport S.A. and Alstom Transport Holdings and/or their respective subsidiaries.

According to the pricing policy of the Alstom General Services Framework Agreements, price will be determined by considering comprehensively the project conditions, scale, demands and costs of labour, materials, transportation and logistics, together with market supply and demand conditions.

The Alstom General Services Framework Agreements were entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 1%. The transaction above constitutes a connected transaction under the Listing Rules only because it involves a connected person at the subsidiary level, therefore, according to Rule 14A.76(1) (b) of the Listing Rules, the aforesaid continuing connected transactions are exempt from the requirements of reporting, annual review, announcement and approval by independent shareholders under Chapter 14A of the Listing Rules.

### NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS

The following continuing connected transactions of the Group have been entered into on normal commercial terms. The Directors currently expect that pursuant to Chapter 14A of the Listing Rules, all relevant annual "applicable percentage ratios" of the relevant transactions are less than 5%. According to Rules 14A.74 and 14A.76(2) (a) of the Listing Rules, these continuing connected transactions are subject to the requirements of reporting and announcement, but are exempt from the requirement of approval by independent shareholders under Chapter 14A of the Listing Rules.

#### Purchases and Sales Framework Agreement between the Company and CRSC Corporation Group

The Company entered into a purchases and sales framework agreement (the "CRSC Corporation Group Purchases and Sales Framework Agreement") with CRSC Corporation Group on 19 July 2015, pursuant to which, the Group and CRSC Corporation Group and/or its associates may purchase or sell, among others, materials, equipment, parts and accessories and related products (including the provision of relevant third party processing business) to each other. The principal terms of CRSC Corporation Group Purchases and Sales Framework Agreement include: (1) pricing policy (see below); (2) that except for public tender, both parties must confirm the demand schedule for the next year or the demand adjustment schedule of the current year on a stipulated date of each year; (3) that the Group and CRSC Corporation Group and/or its associates must enter into specific agreements to stipulate specific terms and conditions, including specific scope of business, quality standards, specific fees and payment method, in respect of the relevant business based on the principles as set out in the CRSC Corporation Group Purchases and Sales Framework Agreement; and (4) that the CRSC Corporation Group Purchases and Sales Framework Agreement will have a term of three years commencing from the Listing Date and may be renewed with mutual consent after negotiation.

According to the pricing policy of the CRSC Corporation Group Purchases and Sales Framework Agreement, the pricing will be determined on the basis of market price, together with purchasing costs of materials, labour costs, management costs, transportation and packaging costs incurred by sales, tax burden and profitability standards. The pricing of products provided by the Group to CRSC Corporation Group and/or its associates will be by reference to and subject to the contractual terms agreed between CRSC Corporation Group and the contractual party of the Overseas Project. CRSC Corporation Group will purchase products from the Group at the price agreed between itself and the contractual party of the Overseas Project without making any profit.

The Company has applied to the Stock Exchange for exemption of the aforesaid connected transaction from the announcement requirement under Chapter 14A of the Listing Rules, on condition that the aggregate amount of non-exempt continuing connected transactions in each of 2015, 2016 and 2017 will not exceed the respective annual caps set out in the Prospectus. The Stock Exchange has approved the above-mentioned exemption.

The exempt caps of the purchases/sales during the reporting period approved by the Stock Exchange were RMB109,629,000 and RMB81,332,000, respectively. The actual total transaction amounts of purchases/sales by the Group and CRSC Corporation Group under the aforesaid agreements were RMB95,025,000 and RMB27,013,000, respectively.

#### General Services Framework Agreement between the Company and CRSC Corporation Group

Pursuant to the CRSC Corporation Group General Services Framework Agreement entered into between the Company and CRSC Corporation Group on 19 July 2015, the Group may provide integrated services, such as property entrustment management and technical services, to CRSC Corporation Group and/or its associates. The principal terms of the CRSC Corporation Group General Services Framework Agreement include: (1) pricing policy of service fee (see below); (2) except for public tender, both parties must confirm the service demand plan for the next year or the service adjustment plan of the current year on a stipulated date of each year; (3) the Group and CRSC Corporation Group and/or its associates must enter into specific agreements to stipulate specific terms and conditions, including specific scope of service, form of service and payment method, in respect of the relevant services based on the principles as set out in the CRSC Corporation Group General Services Framework Agreement will have a term of three years commencing from the Listing Date and may be renewed with mutual consent after negotiation.

According to the pricing policy of the CRSC Corporation Group General Services Framework Agreement, the service fees of property entrustment service will be determined at arm's length negotiations between the relevant parties by reference to the market rate of service fees required by local properties with similar size and quality. The pricing of technical services provided by the Group to CRSC Corporation Group and/or its associates shall comply with the terms of agreement between CRSC Corporation Group and the contractual party of the project. CRSC Corporation Group will purchase technical services from the Group at the price agreed between itself and the contractual party of the project and then supply the same to the contractual party of the project, without making any profit.

The Company has applied to the Stock Exchange for exemption of the aforesaid connected transaction from the announcement requirement under Chapter 14A of the Listing Rules, on condition that the aggregate amount of non-exempt continuing connected transactions in each of 2015, 2016 and 2017 will not exceed the respective annual caps set out in the prospectus. The Stock Exchange has approved the above-mentioned exemption.

The exempt cap for the reporting period approved by the Stock Exchange was RMB35,000,000. The Group provided general service transaction to CRSC Corporation Group and/or its associates under the aforesaid agreement.

# General Services Framework Agreements among the Company, ALSTOM Transport S.A. and Alstom Transport Holdings

The Company entered into the general services framework agreement ("Alstom General Services Framework Agreements") with ALSTOM Transport S.A. and Alstom Transport Holdings, respectively, on 13 July 2015. The ALSTOM General Services Framework Agreements shall be effective from the Listing Date for a term of three years. They are subject to renewal after mutual negotiation. Under the Alstom General Services Framework Agreements, we may purchase products from ALSTOM Transport S.A. and Alstom Transport Holdings and/or their respective subsidiaries.

According to the pricing policy of the Alstom General Services Framework Agreements, with respect to products required by the Company, the Company generally selects suppliers through tender process, the price will be determined by considering comprehensively, among others, the specific competitive bidding in the market, price quotation from ALSTOM, specific conditions of the project and product cost. If the tender process will not be carried out, then the price will be determined by reference to historical price and through negotiations and communications between the parties.

The Company has applied to the Stock Exchange for exemption of the aforesaid connected transaction from the announcement requirement under Chapter 14A of the Listing Rules, on condition that the aggregate amount of non-exempt continuing connected transactions in each of 2015, 2016 and 2017 will not exceed the respective annual caps set out in the prospectus. The Stock Exchange has approved the above-mentioned exemption.

The exempt cap for 2015 approved by the Stock Exchange was RMB153,880,000. The actual total amount of purchases from Alstom Transport Holdings and/or its subsidiaries under the aforesaid agreement was RMB123,734,000.

#### NON-EXEMPT CONNECTED TRANSACTIONS

There were no non-exempt connected transactions entered into by the Company with its connected persons during the reporting period.

### CONFIRMATION BY INDEPENDENT NON-EXECUTIVE DIRECTORS

The independent non-executive Directors of the Company have reviewed the aforesaid continuing connected persons and have confirmed that they have been entered into: in the ordinary and usual course of the Group's business; on normal or better commercial terms; on conditions no less favorable to the Company than those offered to or by (as the case may be) independent third parties, if it was not practical to make judgement, based on comparable transactions, as to whether such transactions have been carried out on normal commercial terms; and in accordance with relevant agreements whose conditions are fair and reasonable and in the interest of the shareholders of the Company as a whole.

#### AUDITOR'S LETTER

In accordance with Rule 14A.56 of the Listing Rules, the Company has engaged its auditor, Ernst & Young, to report on the Group's continuing connected transactions in accordance with Hong Kong Standards on Assurance Engagements 3000 "Hong Kong Standard on Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accounts. Based on its work, Ernst & Young has provided the Board with a letter confirming that, with respect to the aforesaid continuing connected transactions:

- (a) nothing has come to Ernst & Young's attention that causes it to believe that the aforesaid continued connected transactions have not been approved by the Board.
- (b) in relation to the transactions involving products or services supplied by the Group, nothing has come to Ernst & Young's attention that causes it to believe that the transactions have not followed the Group's pricing policy in any material way.
- (c) nothing has come to Ernst & Young's attention that causes it to believe that the transactions have not been carried out in any material way in accordance with the relevant agreements.
- (d) in relation to the aggregate amounts for each of the aforesaid continuing connected transactions, nothing has come to Ernst & Young's attention that causes it to believe that the actual transaction amount of any of the aforesaid continuing connected transactions has not exceeded the cap determined by the Company for the year.

#### Related party transactions

During the reporting period, the Group has entered into certain transactions with parties considered to be "related parties" in accordance with the applicable accounting standards. Details of the related party transactions entered into by the Group during the reporting period are set out in note 39 to the financial statements. Except for those disclosed in the paragraph headed "Connected transactions" in this annual report, the related party transactions as disclosed in note 39 are not considered as connected transactions, or are exempt from reporting, announcement and shareholders' approval requirements under the Hong Kong Listing Rules.

#### AUDIT AND RISK MANAGEMENT COMMITTEE

The Audit and Risk Management Committee has reviewed the annual results of the Company for 2015 as well as the financial statements for the year ended 31 December 2015 prepared in accordance with IFRSs.

### ACCOUNTING POLICIES

The principal accounting policies adopted by the Company for the preparation of its audited consolidated financial statements for 2015 are consistent with those adopted for the preparation of its audited consolidated financial statements for the year ended 31 December 2014.

### AUDITORS

Beijing Branch of Deloitte Touche Tohmatsu LLP served as the auditor of the Company's annual financial statements for 2012 and 2013 prepared under the PRC Generally Accepted Accounting Principles ("PRC GAAP").

In November 2014, the Board decided to appoint Ernst & Young Hua Ming LLP (安永華明會計師事務所(特殊普通合 夥)) as the auditor of the Company's consolidated financial statements for 2014 prepared under PRC GAAP.

In December 2014, the Board decided to appoint Ernst & Young as the reporting accountants and independent auditor of the Company for preparation of listing and public offering.

In July 2015, the Board decided to appoint Ernst & Young and Ernst & Young Hua Ming LLP (安永華明會計師事務所 (特殊普通合夥)) as the auditors of the Company's consolidated financial statements for 2015 prepared under IFRSs and PRC GAAP, respectively.

In March 2016, the Board proposed to re-appoint Ernst & Young and Ernst & Young Hua Ming LLP (安永華明會計師 事務所(特殊普通合夥)) as the auditors of the Company's financial statements for 2016 to be prepared under IFRSs and PRC GAAP, respectively. Their term of appointment, which was proposed to be effective upon the conclusion of the 2015 Annual General Meeting of the Company and until the conclusion of 2016 Annual General Meeting of the Company, is subject to approval at the Annual General Meeting of the Company.

> By order of the Board China Railway Signal & Communication Corporation Limited\*

ZHOU Zhiliang Chairman

### **REPORT OF BOARD OF SUPERVISORS**

In 2015, the Board of Supervisors of the Company abode by the principle of good faith, conscientiously performed its supervisory duties and effectively safeguarded the legitimate rights and interests of the Company, its shareholders and employees based on the principle of accountability to all the shareholders of the Company, in strict compliance with relevant rules and regulations such as the Company Law, the Articles of Association and the Rules of Procedure of the Board of Supervisors. The work report of the Board of Supervisors was as follows:

#### 1. CHANGES IN COMPOSITION

On 21 May 2015, at the 2015 Second Extraordinary General Meeting of the Company, the resolution in relation to the amendment of the Articles of Association was approved to change the composition of the Board of Supervisors from "6 supervisors" to "3 supervisors", and Ms. TIAN Liyan and Mr. GAO Fan were elected as representatives of shareholders of the second session of the Board of Supervisors. Ms. ZHAO Xiumei was elected at the staff representative meeting as the representative of staff and workers for the second session of the Board of Supervisors. On 21 May 2015, Ms. TIAN Liyan was elected as chairperson of the second session of the Board of Supervisors at the first meeting of the second session of the Board of Supervisors of the Company.

### 2. MEETINGS

In 2015, three meetings of the Board of Supervisors of the Company were held in total during the year. The procedures for convening and holding these meetings were in compliance with the provisions of the Articles of Association and the Rules of Procedure of the Board of Supervisors. Details of these meeting were as follows:

- (i) on 30 January 2015, the fifth meeting of the first session of the Board of Supervisors was held on-site, at which the "Resolution in Relation to the Rules of Procedure of the Board of Supervisors of the Company (Amendment)" was considered and approved.
- (ii) on 21 May 2015, the first meeting of the second session of the Board of Supervisors was held on-site, at which the "Resolution in Relation to the Election of the Chairperson of the Second Session of the Board of Supervisors of the Company" was considered and approved.
- (iii) on 20 July 2015, the second meeting of the second session of the Board of Supervisors was held onsite, at which the "Resolution in Relation to the 2014 Work Report of the Board of Supervisors of the Company" was considered and approved.

### 3. ATTENDANCE OF IMPORTANT MEETINGS

In 2015, the Supervisors attended three general meetings pursuant to regulations and attended eight Board meetings as non-voting attendees. Moreover, the chairperson of the Board of Supervisors also regularly attended the office meeting of the President as a non-voting attendee. By attending these important meetings as non-voting attendees, the Supervisors not only understood the operation and management of the Company, but also actively participated in the consideration and discussion of the resolutions and put forward their opinions and suggestions in a responsible manner, thus having effectively supervised the procedures for convening these meetings and the discussion of issues.

### **REPORT OF BOARD OF SUPERVISORS**

### 4. ROUTINE INSPECTION AND RESEARCH

The Board of Supervisors placed emphasis on combining meeting supervision with routine inspection to improve the work style, and proactively took advantage of various opportunities to carry out research, inspection and guidance tasks at the grass-roots level. During the reporting period, the Supervisors were able to combine the tasks with the work of the Board of Supervisors by participating in the supervision of internal audit, research of the legal business as well as contract management and inspection, etc. for carrying out a comprehensive research on major subsidiaries and high-risk projects. By carrying out field research, all the Supervisors acquired more comprehensive and in-depth knowledge and understanding of the operation and management of the Company, having assured that information was available for better carrying out supervision.

### 5. INDEPENDENT OPINION AND SPECIAL EXPLANATION

- (1) Having monitored the directors and senior management members of the Company, the Board of Supervisors was of the view that the Board of the Company was able to make decisions according to the law and in strict compliance with various requirements such as the Company Law and the Articles of Association such that its major business decision-making procedures were lawful and valid; that the Company further perfected and improved various internal management systems and internal control mechanisms; that the Company disclosed significant information about the Company in a timely manner pursuant to the securities regulatory requirements such that the information was disclosed in a regulated manner and the securities trading system for the informed parties of insider information was conducted well; that the Directors and senior management members were able to implement conscientiously and thoroughly relevant laws and regulations, the Articles of Association and the resolutions of the general meetings and the Board during the execution of the duties of the Company in a faithful, pioneering and aggressive manner; and that no Directors or senior management members of the Company were found to have acts which violated laws, regulations or the Articles of Association or harmed the interests of the Company and the rights or interests of shareholders during the execution of their duties.
- (2) By communicating with the accounting firm in charge of the audit and review services for the Company, the Board of Supervisors examined the Company's financial statements, considered its periodic reports and the audit report of the accounting firm, regularly listened to the report of the internal audit department of the Company on the commencement of internal audit work, and carried out effective supervision and inspection on the Company's financial management and operation by means of on-site inspection, research, etc. The Board of Supervisors was of the view that the Company had a sound financial system, regulated management practices and reasonable spending of fees during 2015. The Company's 2015 financial report was audited by Ernst & Young (special general partnership) and Baker Tilly (special general partnership) which issued a standard audit report with an unqualified opinion that the 2015 annual financial report prepared by the Company fairly reflected the Company's financial status and operating results.

### **REPORT OF BOARD OF SUPERVISORS**

- (3) The Board of Supervisors monitored the utilization of the proceeds by the Company. It was of the view that the Company was able to manage and utilize the proceeds in accordance with national laws and regulations as well as the commitments made by it in the prospectus. The Board of Supervisors will continue to oversee and inspect the utilization of the proceeds.
- (4) The Board of Supervisors monitored the connected transactions carried out by the Company. It was of the view that the Company's related (connected) transactions were conducted in accordance with the Company Law, the Listing Rules as well as the Company's Articles of Association and Rules Governing Related (Connected) Transactions, and that the pricing of these related (connected) transactions was fair, without violating the principles of openness, fairness and impartiality, and without identifying any acts which harmed the interests of the Company and minority shareholders.
- (5) The Board of Supervisors made a special explanation of the Company's internal control. It was of the view that the Company abode by the basic principle of internal control based on its development strategies and regulatory requirements, and further improved the internal control system in line with its own actual situation to so that the Company was able to give a reasonable assurance that the internal control objective would be achieved. In addition, the Company has established a complete internal control organizational structure to ensure that its internal control system will be monitored and implemented effectively and its control and management capability will continue to increase.

### **SIGNIFICANT EVENTS**

### EVENTS OF MAJOR LITIGATION, ARBITRATION AND GENERALLY QUESTIONED BY THE MEDIA

As at 31 December 2015, the Group did not involve in any events of major litigation, arbitration and generally questioned by the media. The Directors were also not aware of any significant litigations or claims which were pending or may face with.

### CAPITAL BEING USED AND PROGRESS OF CLEARING DURING THE REPORTING PERIOD

During the reporting period, the Company did not involve in any events of capital being used and progress of clearing.

### BANKRUPTCY AND RESTRUCTURING

During the reporting period, the Company did not involve in any events of bankruptcy and restructuring.

### TRANSACTIONS OF ASSETS AND MERGERS OF ENTERPRISES

Reference is made to "Financial Information – Acquisitions During and After Track Record Period – Proposed Acquisition After Track Record Period" in the prospectus in respect of the proposed acquisition of 65% of the enlarged share capital in Zhengzhou Zhongyuan by way of capital increase by the Company. As at 31 December 2015, the Company contributed capital of RMB325,000,000 and gained the control of Zhengzhou Zhongyuan.

We have applied for and the Stock Exchange has granted us a waiver from strict compliance with certain disclosure requirements in relation to the proposed acquisition pursuant to the Listing Rules. For details relating to the proposed acquisition of Zhengzhou Zhongyuan and businesses and financial highlights of Zhengzhou Zhongyuan, please see the sections headed "Our History and Development – Proposed Acquisition", "Waivers from Strict Compliance with the Hong Kong Listing Rules – Waiver from Strict Compliance with Rules 4.04(2) and 4.04(4) of the Hong Kong Listing Rules".

Apart from the aforementioned, the Company is not involved in any transactions of assets and mergers of enterprises during the reporting period.

### EQUITY INCENTIVES OF THE COMPANY AND ITS IMPACT

During the reporting period, the Company did not involve in any events of equity incentives.

### SIGNIFICANT CONTRACTS

Save as disclosed in the section headed "Connected Transactions" in this report, the Company or any of its subsidiaries had not entered into any significant contracts with controlling shareholders or any of their subsidiaries other than those of the Group, and the Group did not have any significant contracts of service provision for controlling shareholders or any subsidiaries other than those of the Group

### EQUITY RIGHTS HELD IN OTHER LISTED COMPANIES

During the reporting period, the Company did not involve in any events of equity rights held in other listed companies.

### DEALINGS IN THE SHARES OF OTHER LISTED COMPANIES

During the reporting period, the Company did not involve in any events of dealings in the shares of other listed companies.

### EXPOSURE TO RISKS OF SUSPENSION AND TERMINATION OF LISTING

During the reporting period, the Company was not involve of in any circumstances which may lead to suspension or termination of listing, nor involve in any detailed arrangement and planning of investor relations management as a result of suspension or termination of listing.

### SIGNIFICANT SUBSEQUENT EVENTS

From 1 January 2016 to the date of this report, there were no significant subsequent events.

### **CLOSURE OF REGISTER OF MEMBERS**

### 2015 annual general meeting

The 2015 annual general meeting of the Company will be convened at 9:30 a.m. on Tuesday, 24 May 2016 at Meeting Room 1, Building B, CRSC Building, 1 Compound, Automobile Museum, Nansihuan West Road, Fengtai District, Beijing, PRC. The notice convening the 2015 annual general meeting has been despatched on 8 April 2016.

In order to ascertain the entitlements of the shareholders to attend the 2015 annual general meeting, the register of members of the Company will be closed from Saturday, 23 April 2016 to Tuesday, 24 May 2016 (both days inclusive), during which period no transfer of Shares of the Company will be effected. To be eligible to attend and vote at the 2015 annual general meeting, all transfer documents must be lodged with the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for holders of H Shares no later than 4:30 p.m. on Friday, 22 April 2016

### **Final dividend**

The Board has proposed to distribute dividends from July 2015 to December 2015 to the shareholders whose names appear on the register of members of the Company on 2 June 2016 a cash dividend of RMB0.025 (tax inclusive) per share. The above dividend is subject to the approval by shareholders at the annual general meeting to be held on Tuesday, 24 May 2016.

The proposed final dividend is expected to be distributed on or before 30 June 2016. In order to ascertain the entitlements of the shareholders to receive the proposed final dividend, the register of members of the Company will be closed from Saturday, 28 May 2016 to Thursday, 2 June 2016 (both days inclusive), during which period no transfer of shares of the Company will be effected. To be eligible to receive the proposed final dividend, all transfer documents must be lodged with the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for holders of H Shares no later than 4:30 p.m. on Friday, 27 May 2016.

### **OTHER SIGNIFICANT EVENTS**

### Successful Listing of H Shares on the Main Board of the Hong Kong Stock Exchange

On 7 August 2015, upon approval by the Hong Kong Stock Exchange, 1,750,000,000 H Shares issued by the Company and 175,000,000 overseas listed foreign H Shares converted from state-owned shares (A Shares) by CRSCS、CCT Group、CRHC and SINOMACH to NSSF, totaling 1,925,000,000 H Shares, were listed on the Main Board of the Hong Kong Stock Exchange and dealing in such H Shares commenced. H Shares are abbreviated as "中 國通號" (Chinese) and "CHINA CRSC" (English). The stock code for the H Shares is "3969".

# CHANGES IN SHARE CAPITAL AND INFORMATION OF SHAREHOLDERS

Upon approval from the approval authority authorized by the State Council, the Company issued 4,500,000,000 shares to its promoters upon its establishment on 29 December 2010, representing 100% of the total issuable ordinary shares of the Company. Among the promoters, China Railway Signal & Communication Corporation held 4,357,540,000 shares (96.8343%), China National Machinery Industry Corporation held 41,900,000 shares (0.9311%), China Chengtong Holdings Group Ltd. held 41,900,000 shares (0.9311%), China Reform Holdings Corporation Ltd. held 41,900,000 shares (0.9311%) and CICC Jiacheng Investment Management Co., Ltd. held 16,760,000 shares (0.3724%).

On 6 December 2013, the Company issued 2,500,000,000 ordinary shares to its original shareholders by way of capital increase on a pro-rata basis, whereby the Company's total number of shares was changed to 7,000,000,000 ordinary shares. Among the promoters, China Railway Signal & Communication Corporation held 6,778,390,000 shares (96.8343%), China National Machinery Industry Corporation held 65,180,000 shares (0.9311%), China Chengtong Holdings Group Ltd. held 65,180,000 shares (0.9311%), China Reform Holdings Corporation Ltd. held 65,180,000 shares (0.9311%) and CICC Jiacheng Investment Management Co., Ltd. held 26,070,000 shares (0.3724%).

Upon approval by the CSRC under Zheng Jian Xu Ke [2015] No.1630 (證監許可[2015]1630號文), the Company initially issued to foreign investors 1,789,819,000 overseas-listed foreign ordinary shares (including an overallotment of 39,819,000 overseas listed foreign ordinary shares), which were listed on the Main Board of the Hong Kong Stock Exchange. Pursuant to the Provisional Measures for the Administration of the Reduction of the Holding of State-Owned Shares in Order to Raise Social Security Funds and relevant regulations of the State Council, the Company's state-owned shareholders, simultaneously with the issuance of the overseas-listed foreign shares, transferred 178,982,000 state-owned shares held by it into the possession of the National Council for Social Security Fund, which were converted into overseas-listed foreign shares. Upon completion of the afore-said issuances, the Company had total share capital of 8,789,819,000 shares, comprising a total of 8,789,819,000 ordinary shares in issue; and 1,968,801,000 shares were overseas-listed foreign shares the shareholders of which include National Council for Social Security Fund, accounting for 22.4% of the Company's total ordinary shares in issue.

### **CORPORATE GOVERNANCE PRACTICES**

The Company strives to maintain high standards of corporate governance to safeguard the interests of its shareholders and to enhance corporate value and accountability.

The Company's H shares have been listed on the Main Board of the Hong Kong Stock Exchange since 7 August 2015. In order to ensure that the Company is able to fully perform its obligations under the Listing Rules, the Company has established an effective corporate governance structure and, from time to time, reviews and improves its internal control and corporate governance mechanism.

The Company also operates in strict compliance with the Articles of Association of the Company, Operating Procedures for Board Committees, the Company Law and the requirements of the applicable laws, regulations and regulatory documents, as well as the relevant rules and regulations of the Hong Kong Stock Exchange in relation to corporate information disclosure and investors' relations management and services.

The Company's corporate governance practices are based on the principles and code provisions as set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules. The Board is of the view that the Company has complied with all the code provisions as set out in the Corporate Governance Code throughout the period from the Listing Date up to 31 December 2015.

### SECURITIES TRANSACTIONS CONDUCTED BY DIRECTORS AND SUPERVISORS

The Company has adopted the Model Code as the code of conduct for securities transactions of the Company carried out by all the Directors and Supervisors. The Company has made specific enquiries to all the Directors and Supervisors, and all the Directors and Supervisors have confirmed that they have complied with the standards as set out in the Model Code throughout the period from the Listing Date up to 31 December 2015.

#### BOARD

The Board currently consists of three executive Directors and four independent non-executive Directors. The Directors who have served throughout the period from the Listing Date up to the date of this report are as follows:

#### **Executive Directors**

Mr. ZHOU Zhiliang *(Chairman)* Ms. LI Yanqing Mr. YIN Gang

### Independent non-executive Directors

Mr. WANG Jiajie Mr. SUN Patrick Mr. CHEN Jin'en Mr. GAO Shutang

There is no relationship (including financial, business, family or other material/relevant relationship(s)) among the members of the Board, especially between the chairman and the president.

Biographies of the Directors are set out in the section headed "Directors, Supervisors, Senior Management and Employees" in this report.

According to the requirements of Article 130 of the Articles of Association (the "Articles") of the Company, Directors shall be elected or replaced by the shareholders' general meeting and serve terms of three years. At the expiry of their terms, Directors may continue to serve as such if re-elected. The term of office of a Director shall commence from the date on which the resolution is passed at the shareholders' general meeting and end upon expiry of the term of the incumbent Board. If an election is not held in a timely manner upon the expiry of the term of service of a Director shall continue to perform his or her duties as a Director in accordance with laws and the Articles until the incoming Director assumes his or her position.

A code provision of the Corporate Governance Code requires Directors to disclose to the issuer the number and nature of offices held in public companies or organisations and other significant commitments as well as the natures of such companies or organisations and the time involved in such offices, each Director has agreed to disclose their commitments to the Company in a timely manner.

### Independent non-executive Directors

Throughout the period since the Listing Date up to 31 December 2015, the Board has complied with the requirements of Rule 3.10(1) of the Listing Rules relating to the appointment of at least three independent non-executive Directors with at least one independent non-executive Director possessing appropriate professional qualifications or accounting or related financial management expertise as set out in Rule 3.10(2) of the Listing Rules.

The Company has appointed a sufficient number of independent non-executive Directors in compliance with Rule 3.10A of the Listing Rules which requires the number of independent non-executive Directors shall represent at least one third of the board of a listed company.

The Company has received the annual confirmation on independence from each of the independent non-executive Directors in accordance with Rule 3.13 of the Listing Rules. The Company is of the view that all independent non-executive Directors are independent in accordance with the independence guidelines set out in the Listing Rules.

### CHAIRMAN AND PRESIDENT

The roles, duties and responsibilities of the chairman and the president of the Company are held by different individuals and are explicitly defined in writing.

Mr. ZHOU Zhiliang serves as the chairman of the Company, while Mr. YIN Gang acts as the president of the Company. The positions of chairman and president are held by different individuals to maintain the independence as well as the balance of views and judgments.

According to Article 147 of the Articles, the chairman of the Board is entitled to the following powers:

- (1) to preside over general meetings and to convene and preside over Board meetings;
- (2) to supervise and check on the implementation of resolutions of the Board;
- (3) to supervise and check on the work of each special committee;
- (4) listen to the regular or non-regular work reports of the president and other senior management members of the Company and provide guidance on the execution of the resolutions of the Board;
- (5) to exercise special rights over the Company's affairs that are in line with the requirements under the laws and the interests of the Company when the chairman of the Board is unable to convene a Board meeting in time in the event of force majeure, critical crisis or situations resulting in significant effect to the production and operation of the Company and report to the Board and shareholders' general meeting afterwards;
- (6) to nominate candidates for secretary to the Board of the Company;
- (7) to sign the share certificates, corporate bonds and other securities certificates issued by the Company;
- to sign the significant documents of the Board and to represent the Company in signing with third parties important documents that are legally-binding;
- to organize the formulation of various rules and regulations for the operation of the Board and coordinate the Board's work;
- (10) to review and approve the plan for using funds of the Board;
- (11) to exercise the duties and powers as the legal representative; and
- (12) to exercise other duties and powers provided for in laws and regulations or the Articles and those granted by the Board.

According to Article 162 of the Articles, the Company shall have one president, several vice presidents and one chief accountant. According to Article 164 of the Articles, the president of the Company shall be accountable to the Board and exercise the following powers:

- to lead the Company's production, operation and management, to organize the implementation of the resolution of the Board and report to the Board;
- (2) to organize the implementation of the Company's annual plan and investment plan;
- (3) to draft plans for the establishment of the Company's internal management structure;
- (4) to draft the Company's basic management system;
- (5) to formulate the specific rules and regulations of the Company;
- (6) to propose to the Board the appointment or dismissal of vice presidents and chief accountant of the Company;
- (7) to appoint or dismiss other management members of the Company other than those required to be appointed or dismissed by the Board; and
- (8) to exercise other powers conferred by the Articles or the Board.

The chairman is responsible for the management of the operations of the Board, while the president is responsible for the operations of the Company. The chairman is required to keep close communication with the president and all Directors to keep them fully informed of all substantive matters relating to the Company's business development, and is also responsible for building and maintaining a highly efficient administrative support team to support him to discharge the assigned duties in this position.

### TERM OF OFFICE FOR DRECTORS

Each of the Directors has entered into a service contract with the Company. The principal particulars of these service contracts comprise, among other things, (a) the term of office of three years commencing from the date when their respective appointments are approved by the shareholders, and (b) termination provisions in accordance with their respective terms.

#### NOMINATION, APPOINTMENT AND REMOVAL OF DIRECTORS

The procedures and processes for appointment, re-election and removal of Directors are set out in the Articles The Nomination Committee is responsible for reviewing the structure, number of members and composition of the Board, advising on any changes made by the Board in response to the Company's strategies, and reviewing the independence of the independent non-executive Directors.

### **DUTIES OF THE BOARD**

According to Article 141 of the Articles, duties of the Board shall include the exercise of the following functions and powers:

- (1) to convene general meetings and to report on its work to shareholders' general meeting;
- (2) to implement the resolutions of shareholders' general meeting;
- (3) to decide on the business plans and investment plans of the Company;
- (4) to formulate the annual financial budgets and final accounts of the Company;
- (5) to formulate the profit distribution plans and plans for making up losses of the Company;
- (6) to formulate plans for the increase or reduction of the registered capital of the Company;
- to formulate plans for the issuance of corporate bonds, any class of shares, warrants and other similar securities;
- (8) to formulate plans for significant acquisition by the Company, repurchase of shares of the Company or merger, division, reorganization or dissolution of the Company and changes in the corporate form of the Company;
- (9) to decide on the provision by the Company of any external guarantee other than those to be approved by shareholders' general meeting as required by Article 63 of the Articles;
- (10) to decide on significant acquisition or disposal within one year by the Company of assets not more than 30% of the latest audited total assets of the Company;
- (11) to decide on connected transactions other than those to be approved by shareholders' general meeting as required by laws and regulations and regulatory rules in the place where Shares of the Company are listed;
- (12) to decide on significant investment projects of the Company with the single amount not more than 30% of the latest audited net assets of the Company;
- (13) to decide on entrusted wealth management and asset mortgages or pledges with the accumulated amount not more than 30% of the latest audited net assets of the Company;
- (14) to decide on extra costs and expenses with the single amount not more than 10% of the latest audited net assets of the Company;
- (15) to decide on plans of external donation and sponsorship of the Company with the single amount not more than RMB5 million;

- (16) to formulate amendments to the Articles, the Rules of Procedure for General Meetings and the Rules of Procedure for the Board;
- (17) to engage or dismiss the Company's President and Secretary to the Board; to engage or dismiss Vice Presidents and the Chief Accountant of the Company, as proposed by the President, and decide on matters relating to their remuneration, rewards and punishments;
- (18) to decide on the establishment of the Company's internal management organization;
- (19) to decide on the establishment of special committees under the Board and to consider and approve resolutions proposed by each special committee under the Board;
- (20) to formulate the basic management systems of the Company;
- (21) to formulate development strategies, long and medium term development plans and corporate culture development plans, and to monitor the implementation of such plans;
- (22) to decide on the Company's risk management system, including risk evaluation, financial control, internal audit and legal risk control, and to monitor the implementation of such systems;
- (23) to propose to shareholders' general meeting the appointment, removal or termination of reappointment of an accounting firm;
- (24) to listen to the work reports of the Company's President and inspect the work of the President and other senior management members;
- (25) to perform duties of corporate governance and to evaluate and improve the corporate governance of the Company regularly in accordance with the regulatory rules in the place where shares of the Company are listed;
- (26) to formulate share option incentive scheme;
- (27) to manage the Company's information disclosure matters; and
- (28) other functions and powers provided in laws and regulations, regulatory rules in the place where shares of the Company are listed or specified in the Articles or granted by shareholders' general meeting.

Resolutions by the Board on the matters referred to in the preceding paragraph shall, be passed by the affirmative vote of more than one half of all of the Directors with the exception of resolutions on the matters referred to in items(6), (7), (8), (16) and(26), which shall require the affirmative vote of at least two-thirds of all of the Directors for adoption. When considering matters referred to in item (9), in addition to the affirmative vote of more than one half of all of the Directors, the affirmative vote of at least two-thirds of all the Directors present is required for adoption.

The abovementioned functions and powers of the Board as well as any transaction or arrangement of the Company shall be proposed to shareholders' general meeting for approval as prescribed by the regulatory rules in the place where shares of the Company are listed.

### **CORPORATE GOVERNANCE FUNCTION**

The Board shall be jointly responsible for the fulfilment of the following corporate governance responsibilities:

- to formulate, review and make recommendations on the corporate governance policies and practices of the Company;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with laws and regulatory requirements;
- (4) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and
- (5) to review the Company's compliance with the Corporate Governance Code and disclosures made in the Corporate Governance Report of the annual report of the Company.

The Board and the Audit and Risk Management Committee have reviewed and approved the disclosures made in the Corporate Governance Report. The Board has also reviewed the Company's compliance with the corporate governance policies, practices, laws and regulatory requirements, and monitored and organised the training courses designed for Directors and senior management.

### **DIRECTORS' TRAINING**

Each newly appointed Director receives formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of Director's responsibilities and obligations under the Listing Rules and relevant statutory requirements.

Directors are continually updated on the statutory and regulatory regime and the business environment to facilitate the discharge of their responsibilities. Continuous briefing and professional development for Directors will be arranged where necessary. Individual Directors also participated in the courses relating to the roles, functions and duties of a listed company director or further enhancement of their professional development by way of attending training courses or via online resources or reading relevant materials.

During the reporting period, executive Directors, Mr. ZHOU Zhiliang, Ms. LI Yanqing and Mr. YIN Gang and independent non-executive Directors, Mr. WANG Jiajie, Mr. SUN Patrick, Mr. CHEN Jin'en and Mr. GAO Shutang, before the listing of the Company, received training provided by legal advisors of the Company concerning ongoing obligations and responsibilities of directors, supervisors and senior management of listing companies in Hong Kong. In addition, the executive Directors of the Company also received training on cross-border mergers and acquisitions provided by legal advisors of the Company and Citibank, on governance management and risk control provided by legal advisors of the Company and on financial management provided by the Company's auditors. Independent non-executive Directors, Mr. SUN Patrick, also received a number of professional training sessions provided by the Hong Kong Stock Exchange and Trinity Limited and independent non-executive Directors, Mr. WANG Jiajie, Mr. CHEN Jin'en and Mr. GAO Shutang received a number of professional training sessions provided by SASAC and other related domestic organisations.

### **BOARD MEETINGS**

Board meetings include regular meetings and extraordinary meetings of the Board. The secretariat of the Company shall deliver a written meeting notice to all of the Directors and Supervisors of the Company by hand, mail, fax or other means permitted by the regulatory rules in the place where shares of the Company are listed 14 days prior to the date of a regular meeting or 5 days prior to an extraordinary meeting. If service is made indirectly, confirmation shall additionally be made by telephone and the appropriate record thereof shall be made.

In the event of emergencies where an extraordinary Board meeting needs to be convened as soon as possible, such notice may be served via telephone or by other verbal means, provided that an explanation shall be made at the meeting by the convener and the same is entered into the meeting minutes.

According to Article 156 of the Articles, if any Director has connection with or significant interest in the enterprise involved in the resolution made at a Board meeting, the said Director shall not vote on the said resolution for himself or on behalf of other Director. The aforesaid Board meeting may be held when more than half of the Directors without connection or significant interest attend the meeting. The resolution of the said Board meeting shall be passed by more than half of the non-connected or non-interested Directors. If the number of non-connected or non-interested Directors attending the meetings is less than three, the matter shall be submitted to shareholders' general meeting for consideration.

Agenda of the Board meeting together with all appropriate, complete and reliable information are sent to all Directors and/or members of the respective Board Committee at least three days before each Board meeting or Board Committee meeting to keep the Directors and/or members of the respective Board Committee apprised of the latest developments and financial position of the Company and to enable them to make informed decisions. The Board and each Director also have separate and independent access to the senior management where necessary.

Draft minutes are circulated to the Directors for review within a reasonable time after each meeting and final versions are open for Directors' inspection.

#### **Directors' Attendance at Meetings**

During the reporting period, the Board held a total of eight meetings to address various matters including the review and approval of items including interim results and financial statements for the six months ended 30 June 2015, distribution of profits, overall budget, material investments, appointment and removal of directors and senior management.

For the year ended 31 December 2015, the Directors' attendance records of the Board meetings and shareholders' general meetings are set out as follows:

|                   |                 | Number of        |
|-------------------|-----------------|------------------|
|                   | Number of       | shareholders'    |
|                   | Board meetings  | general meetings |
|                   | attended/Number | attended/Number  |
|                   | of Board        | of shareholders' |
|                   | meetings held   | general meetings |
|                   | during their    | held during      |
|                   | respective      | their respective |
| Name of Director  | tenures         | tenures          |
| Mr. ZHOU Zhiliang | 8/8             | 3/3              |
| Ms. LI Yanqing    | 8/8             | 3/3              |
| Mr. YIN Gang      | 5/5             | 1/1              |
| Mr. WANG Jiajie   | 5/5             | 1/1              |
| Mr. SUN Patrick   | 5/5             | 1/1              |
| Mr. CHEN Jin'en   | 5/5             | 1/1              |
| Mr. GAO Shutang   | 5/5             | 1/1              |
| Mr. SHI Weizhong  | 2/2             | 1/1              |
| Mr. CHEN Hong     | 2/3             | 0/2              |
| Mr. ZHANG Wei     | 2/3             | 1/2              |
| Mr. TONG Bao'an   | 3/3             | 2/2              |
| Mr. BAI Jingwu    | 2/3             | 2/2              |
|                   |                 |                  |

On 22 May 2015, the Board of the Company completed its change of session. The first Board comprised of Mr. ZHOU Zhiliang, Ms. LI Yanqing, Mr. SHI Weizhong, Mr. CHEN Hong, Mr. ZHANG Wei, Mr. TONG Bao'an and Mr. Mr. BAI Jingwu. The second Board comprises of Mr. ZHOU Zhiliang, Ms. LI Yanqing, Mr. YIN Gang, Mr. WANG Jiajie, Mr. SUN Patrick, Mr. CHEN Jin'en and Mr. GAO Shutang. Directors who were obliged to attend the meeting but failed to do so had appointed other directors to attend and vote in accordance with statutory procedures.

In strict accordance with the Articles and the authorization of Shareholders' general meetings, the Board fulfills decision-making responsibilities, supervises management's implementation of the resolutions of the Board to ensure their effective implementation, and implements the resolutions of Shareholders' general meeting and reports the work to Shareholders' general meetings.

#### Delegation by the Board

The duties and power of the Board and the management have been defined in the Articles. The Board undertakes responsibility for decision making in major Company matters, including the approval and monitoring of all policy matters, overall strategies and budgets, internal control and risk management systems, material transactions (in particular those that may involve conflict of interests), financial information and other significant financial and operational matters. The day-to-day management, administration and operation of the Company are delegated to the president and the senior management.

All Directors have full and timely access to all relevant information as well as the advice and services of the Company Secretary, with a view to ensuring that Board procedures and all applicable rules and regulations are followed. Each Director is normally able to seek independent professional advice in appropriate circumstances at the Company's expense, upon making request to the Board.

#### **BOARD COMMITTEES**

The Board has delegated certain of its duties to various committees. In accordance with the relevant PRC laws and regulations and the corporate governance practice prescribed in the Hong Kong Listing Rules and the Articles, the Company has established five Board committees, namely the Strategy and Investment Committee, the Nomination Committee, the Remuneration and Evaluation Committee, the Audit and Risk Management Committee and the Quality and Safety Committee.

#### Nomination Committee

The Company has established the Nomination Committee with written terms of reference. The Nomination Committee of the Company consists of 3 Directors, namely Ms. LI Yanqing (being an executive Director), Mr. CHEN Jin'en and Mr. WANG Jiajie (both being independent non-executive Directors). Mr. CHEN Jin'en (being an independent non-executive Director) currently serves as the chairman of the Nomination Committee. The primary duties of the Nomination Committee include, but are not limited to, the following:

- reviewing the structure, number of members and composition of the Board, and advising on any changes made by the Board in response to the Company's strategies;
- studying and advising on the standards, procedures and methods for the election of Directors, president and other senior management members;
- evaluating the eligibility of candidates for Directors and senior management members, reporting to the Board its opinions and advising on the relevant appointment to the Board;
- (4) searching for qualified candidates for Directors and senior management members;
- (5) reviewing the independence of the independent non-executive Directors;

- (6) advising to the Board on the appointment or re-appointment of Directors and senior management, as well as the succession plan for Directors and senior management (especially Chairman and President);
- (7) reporting its decisions or opinions to the Board, unless otherwise restricted by laws or regulations; and
- (8) other duties authorized by the Board.

During the reporting period, the Nomination Committee did not held any meetings.

#### **Diversity Policy of Board Members**

The Company believes that a diversified Board is highly beneficial to the performance of the Company, therefore the Nomination Committee has formulated the "Diversity Policy of Board Members" in relation to the nomination and appointment of new Directors. It states that the Nomination Committee can consider board diversity from various aspects, including but not limited to gender, age, cultural and educational background, race, professional experience, skills, knowledge and years of service. After taking into account the above relevant factors, the Nomination Committee can submit final nomination recommendations to the Board based on the candidates' advantages and potential contributions to the Board. The composition details of the Board (including the gender, age and years of service) will be disclosed in the annual reports every year.

The Nomination Committee will consider and adopt the above criteria when considering the composition of the Board. After evaluating the capabilities and experiences of every director and their suitability to the business of the Company, the Nomination Committee considers that the existing structure of the Board during the reporting period is reasonable and is in line with the requirements of the "Diversity Policy of Board Members", therefore no adjustments are needed.

#### **Remuneration and Evaluation Committee**

The Company has established the Remuneration and Evaluation Committee with written terms of reference. The Remuneration and Evaluation Committee of the Company consists of 3 independent non-executive Directors, namely Mr. GAO Shutang, Mr. SUN Patrick and Mr. CHEN Jin'en. Mr. GAO Shutang (being an independent non-executive Director) currently serves as the chairman of the Remuneration and Evaluation Committee. The primary duties of the Remuneration and Evaluation Committee include, but are not limited to, the following:

- advising to the Board on the overall remuneration policy and framework for Directors and senior management members, and on the establishment of standardized and transparent remuneration policy formulation procedures;
- (2) studying assessment criteria, performance evaluation procedures, remuneration and rewards and punishment policies for Directors and senior management members and submitting it to the Board for approval;
- reviewing the performance of duties by and conducting performance appraisal and evaluation over Directors and senior management members;
- reviewing and approving proposals on senior management's remuneration in accordance with the Company's guidelines and targets approved by the Board of Directors;

- (5) formulating and advising to the Board the remuneration packages for Directors and senior management members;
- reviewing and approving the compensation for the loss or termination of the office or appointment of the executive Directors and senior management members;
- (7) reviewing and approving the compensation arrangements with regard to the dismissal or removal of Directors due to their misconduct;
- (8) ensuring any Director or their contacts not to determine by themselves, or be involved in determining, their remuneration;
- (9) supervising the implementation of the Company's remuneration policies;
- (10) studying and advising to the Company's equity incentive proposal;
- (11) reporting to the Board on their decisions or recommendations, unless as restricted by laws or regulations; and
- (12) other duties authorized by the Board.

During the reporting period, the Remuneration and Evaluation Committee held one meeting, with Directors' attendance records set out as follows:

|   | Number of<br>meetings<br>attended/<br>Number of |
|---|---|
| Name of Director                                      | meetings held                                   |
| Mr. GAO Shutang<br>Mr. SUN Patrick<br>Mr. CHEN Jin'en | 1/1<br>1/1<br>1/1                               |

During the reporting period, the Remuneration and Evaluation Committee considered and listened to the "Report on the Remuneration Condition of the Enterprise Person-in-Charge of CRSC" to supervise the remuneration approval and distribution of the enterprise person-in-charge and investigate how to take advantage of the remuneration incentive mechanism to promote the development of enterprise reform.

### Remuneration of Directors and senior management

The remuneration of the Directors, Supervisors and Senior Management of the Company is determined with reference to factors including the salaries paid by comparable companies, time commitment and responsibilities of the Directors, Supervisors and Senior Management, employment conditions of other positions in the Company and desirability of performance-based remuneration. The Remuneration and Appraisal Committee of the Company is responsible for reviewing and examining the remuneration policies and plans of the Directors, president and other Senior Management of the Company from time to time.

The Company has established formal and transparent procedures for formulating policies on remuneration of senior management of the Group.

The biographies of the senior management are disclosed in the section headed "Directors, Supervisors, Senior Management and Employees" in this report. Remuneration paid to the senior management (excluding the Directors) by band during the reporting period is set out below:

|                          | Number of   |
|--------------------------|-------------|
| Remuneration band        | individuals |
| Nil to RMB700,000        | 3           |
| RMB700,000 to RMB800,000 | 1           |

### Audit and Risk Management Committee

The Company has established the Audit and Risk Management Committee with written terms of reference. The Audit and Risk Management Committee of the Company consists of 3 independent non-executive Directors, namely Mr. SUN Patrick, Mr. WANG Jiajie and Mr. GAO Shutang. Mr. SUN Patrick (being an independent non-executive Director) currently serves as the chairman of the Audit and Risk Management Committee. The primary duties of the Audit and Risk Management Committee include, but are not limited to, the following:

- advising to the Board on the appointment, renewal, change or dismissal of external auditors, approving and reviewing audit fees and appointment terms of external auditors, handling any issues related to the resignation or dismissal of external auditors, taking appropriate measures to supervise the work of external auditors and reviewing the report of external auditors;
- (2) reviewing and supervising the independence and objectivity of the external auditors and the effectiveness of the audit procedures, and discussing issues related to the nature, category and reporting responsibility of auditing with external auditors before the auditing work starts according to applicable standards;
- (3) formulating and implementing policies of non-audit services provided by external auditors, reporting and advising to the Board the actions they deem necessary and matters to be improved;
- (4) reviewing and supervising the completeness of the Company's financial statements, annual reports and accounts, interim reports and quarterly reports (if any), and reviewing the important opinions on the financial reporting recorded in the financial statements and financial reports;
- (5) reviewing the Company's financial control, internal control and risk management system and monitoring the implementation of such system on an on-going basis, and ensuring that the effectiveness of the Group's risk management and internal control system is reviewed at least once a year;
- (6) reviewing the compliance of the Company with the applicable corporate governance code and the disclosure of corporate governance report as required by the regulatory rules at the place where the Shares are listed;
- (7) discussing on the risk management and internal control system with the management of the Company to ensure the establishment of an effective internal control system, supervising the effective implementation of internal control and the self-assessment of internal control, and coordinating internal control audit and other related matters;

- (8) ensuring co-ordination between the internal and external auditors, ensuring that the internal audit department is adequately resourced and has appropriate standing within the Company, and reviewing and supervising the effectiveness of the internal audit department;
- (9) examining the Company's financial and accounting policies and practices;
- (10) reviewing the Explanatory Letter of Review Matters issued by the external auditor to the Company's management, any material queries raised by the external auditor to management about accounting records, financial accounts or internal control system and management's response;
- (11) confirming the list of the Company's related/connected parties and reporting to the Board and the Supervisory Committee; conducting a preliminary review of the related/connected transactions to be submitted to the Board for consideration; and reviewing the reasonableness and necessity of major related transactions;
- (12) reporting to the Board annual report on the Company's overall risk management, and reviewing the risk management strategies and material risks of the Company, and managing resolution proposals;
- (13) reviewing internal control valuation report reported by internal audit department;
- (14) supervising and controlling the risks that the Company is affected by the overseas sanction laws to ensure a timely, complete and accurate disclosure of information related to transactions subject to sanctions in accordance with such laws; and
- (15) other duties authorized by the Board.

During the reporting period, the Audit and Risk Management Committee held two meetings, with Directors' attendance records set out as follows:

|                  | Number of     |
|------------------|---------------|
|                  | meetings      |
|                  | attended/     |
|                  | Number of     |
| Name of Director | meetings held |
| Mr. SUN Patrick  | 2/2           |
| WI. SUN Fallick  | 212           |
| Mr. WANG Jiajie  | 2/2           |
| Mr. GAO Shutang  | 2/2           |

The Audit and Risk Management Committee has reviewed the interim results of the Group for the six months ended 30 June 2015. The Audit and Risk Management Committee has also discussed the accounting policies and practices adopted by the Company, internal control and financial reporting matters with the senior management of the Company, and has reviewed the effectiveness of the accounting policies and practices adopted by the Company and the internal control system of the Group as well as the audit planning of the 2015 financial statements. In addition, the Audit and Risk Management Committee has had two meetings with external auditors.

#### Strategy and Investment Committee

The Company has established the Strategy and Investment Committee with written terms of reference. The Strategy and Investment Committee of the Company consists of 5 Directors, including Mr. ZHOU Zhiliang and Ms. LI Yanqing (both being executive Directors) as well as Mr. GAO Shutang, Mr. CHEN Jin'en and Mr. WANG Jiajie (all being independent non-executive Directors). Mr. ZHOU Zhiliang (being an executive Director) currently serves as the chairman of the Strategy and Investment Committee. The primary duties of the Strategy and Investment Committee include, but are not limited to, the following:

- (1) establishing the basic framework for the Company's strategy-making procedures, studying and advising on the Company's medium and long-term strategic development plan;
- (2) studying and advising on major financing and investment plans which, according to the Articles, should be approved by the Board or at a shareholders' general meeting;
- (3) auditing and advising on the Company's annual business plan;
- (4) conducting study and advising on major capital operation and asset management project which are required to be approved by the Board or at a shareholders' general meeting according to the Articles;
- (5) studying and advising on the plans for corporate reorganization, mergers and acquisitions, equity transfer, restructuring, organizational restructuring which, according to our Articles, should be approved by the Board or at a shareholders' general meeting, and making suggestions;
- (6) studying and advising on other major events which may have influence in the Company's development;
- (7) supervising the implementation of the above matters; and
- (8) other duties authorized by the Board.

During the reporting period, the Strategy and Investment Committee held one meeting, with Directors' attendance records set out as follows:

|                   | Number of     |
|-------------------|---------------|
|                   | meetings      |
|                   | attended/     |
|                   | Number of     |
| Name of Director  | meetings held |
| Mr. ZHOU Zhiliang | 1/1           |
| Ms. LI Yanqing    | 1/1           |
| Mr. GAO Shutang   | 1/1           |
| Mr. CHEN Jin'en   | 1/1           |
| Mr. WANG Jiajie   | 1/1           |
|                   |               |

During the reporting period, the Strategy and Investment Committee considered and listened to the "Report in Relation to the Strategy and Investment-related Issues of CRSC in 2015" to investigate issues affecting the development of the Company including the strategy and planning of the development of the 13th Five-Year Plan, material investment and restructuring.

#### **Quality and Safety Committee**

The Company has established the Quality and Safety Committee with written terms of reference. The Quality and Safety Committee of the Company consists of 3 Directors, namely Mr. YIN Gang and Ms. LI Yanqing (being executive Directors) and Mr. GAO Shutang (being an independent non-executive Director). Mr. YIN Gang currently serves as the chairman of the Quality and Safety Committee. The primary duties of the Quality and Safety Committee include, but are not limited to, the following:

- (1) studying and advising to the Board on the Company's quality and safety management plan;
- (2) studying and advising to the Board on the annual quality and safety guidelines and objectives;
- (3) studying the targets and measures for the construction of long-term quality and safety mechanism;
- (4) supervising the establishment, implementation and maintenance of the Company's integrated management system of quality, environment and occupational health and safety, supervising and guiding the establishment and operation of the safety guarantee system;
- (5) supervising and guiding the Company's control of major hazard sources, and organizing the formulation of emergency management plan for production safety;
- (6) evaluating the severe quality and safety accidents, failures and quality issues, and providing guidance to handling the related issues; and
- (7) other duties authorized by the Board.

During the reporting period, the Quality and Safety Committee held one meeting, with Directors' attendance records set out as follows:

|                  | Number of     |
|------------------|---------------|
|                  | meetings      |
|                  | attended/     |
|                  | Number of     |
| Name of Director | meetings held |
| Mr. YIN Gang     | 1/1           |
| Ms. LI Yanqing   | 1/1           |
| Mr. GAO Shutang  | 1/1           |

During the reporting period, the Quality and Safety Committee reviewed the amended draft of the "Working Rules of the Quality and Safety Committee of the Board of Directors of China Railway Signal & Communication Corporation Limited"; listen to and examined the condition of safety and quality works in 2015 and the report of key safety and quality works arrangement in 2016 of China Railway Signal & Communication Corporation Limited.

### SUPERVISORY COMMITTEE

The Supervisory Committee of the Company consists of 3 members, namely Ms. TIAN Liyan, Mr. GAO Fan and Ms. ZHAO Xiumei. Ms. TIAN Liyan currently serves as the chairwoman. The Supervisory Committee is made up of representatives of the shareholders and an appropriate proportion of representatives of the Company's staff. The actual proportion shall be stipulated in the Articles, provided that the proportion of representatives of the Company's staff shall not be less than one-third. Representatives of the Company's staff at the Supervisory Committee shall be democratically elected by the Company's staff at the staff representative assembly, general staff meeting or otherwise.

Each term of office of a Supervisor is 3 years and he or she may serve consecutive terms if re-elected. A Supervisor shall continue to perform his or her duties in accordance with the laws, administrative regulations and the Company's Articles until a duly re-elected Supervisor takes office, if re-election is not conducted in a timely manner upon the expiry of his term of office or if the resignation of Supervisors results in the number of Supervisors being less than the quorum.

The Supervisory Committee shall be accountable to shareholders' general meeting and may exercise the following powers:

- (1) to review the Company's financial position;
- (2) to supervise the Directors, president and other members of senior management in their performance of their duties of the Company and to propose the removal of Directors and the senior management who have violated laws, regulations, the Articles of the Company or resolutions of shareholders' general meeting;
- (3) when the acts of a Director, president or any other member of senior management is detrimental to the Company's interests, to require him/her to correct such acts;
- (4) to propose the convening of extraordinary general meetings and to convene and preside over shareholders' general meetings when the Board fails to perform the duty of convening and presiding over shareholders' general meeting according to laws;
- (5) to put forward proposals to shareholders' general meetings;
- (6) to review and issue written review comments on the periodical reports prepared by the Board;
- (7) to initiate proceedings against Directors and the senior management in accordance with the requirements of applicable laws;

- to initiate investigations into any irregularities identified in the operation of the Company and, where necessary, to engage professional institutions, such as an accounting firm and a law firm, to assist their work;
- (9) other duties authorized by the Articles or shareholders' general meeting.

During the reporting period, the Supervisory Committee held three meetings, with Supervisors' attendance records set out as follows:

|                    | Number of             |
|--------------------|-----------------------|
|                    | meetings<br>attended/ |
|                    |                       |
|                    | Number of             |
| Name of Supervisor | meetings held         |
| Ms. TIAN Liyan     | 2/2                   |
| Mr. GAO Fan        | 2/2                   |
| Ms. ZHAO Xiumei    | 2/2                   |
| Mr. TANG Sujun     | 1/1                   |
| Ms. YANG Hongyan   | 1/1                   |
| Mr. LUO Xiaoping   | 1/1                   |
| Ms. CHEN Shiyou    | 0/1                   |
| Mr. LI Jingxiang   | 1/1                   |
| Mr. GENG Xin       | 1/1                   |

On 21 May 2015, the 2015 second annual general meeting of the Company approved the resolution in relation to the amendment of the Articles of Association to change the composition of the Supervisory Committee from "6 supervisors" to "3 supervisors", and Ms. TIAN Liyan and Mr. GAO Fan were elected as representatives of shareholders of the second Supervisory Committee and Ms. ZHAO Xiumei was elected by the staff representative meeting as the representative of staff and workers of the second Supervisory Committee. Previously, the members of the first Supervisory Committee were Mr. TANG Sujun, Ms. YANG Hongyan, Mr. LUO Xiaoping, Ms. CHEN Shiyou, Mr. LI Jingxiang and Mr. GENG Xin. Supervisors who were obliged to attend the meeting but failed to do so had appointed other supervisors to attend and vote in accordance with statutory procedures.

During the reporting period, the Supervisory Committee reviewed matters including the rules of procedures of the Supervisory Committee of the Company, the 2014 work statements of the Supervisory Committee and the election of the chairman of the second session of the Supervisory Committee.

During the reporting period, major tasks completed by the supervisors during the year included ensuring the Supervisory Committee's performance of duties in accordance with the laws, monitoring the occupational behavior of directors and managers and the operation of the Company in compliance with laws, examining the financial conditions of the Company as well as the audit of the period reports prepared by the Board.

#### ACCOUNTABILITY AND AUDIT

The Directors acknowledge their responsibility for preparing the consolidated financial statements of the Company during the reporting period. The Directors consider that the Group has adequate resources to continue in business for the foreseeable future and are not aware of material uncertainties that may cast significant doubt on the Company's ability to continue as a going concern.

The Board is responsible for presenting a balanced, clear and understandable assessment of annual and interim reports, inside information announcements and other disclosures required under the Listing Rules and other statutory and regulatory requirements.

The management has provided to the Board such explanation and information as are necessary to enable the Board to carry out an informed assessment of the Company's audited consolidated financial statements which are put to the Board for approval.

### **RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS**

During the reporting period, the Board, through the Audit and Risk Management Committee, conducted a review of the effectiveness of the risk management and internal control systems of the Company including the adequacy of resources of the Company's accounting and financial reporting function, qualifications and experience of the staff, and the training programs for the staff and relevant budget.

In accordance with the Basic Standard for Enterprise Internal Control and its supplementary guidance formulated by the five ministries including the Ministry of Finance and the China Securities Regulatory Commission as well as the requirements of the relevant laws and regulations of the Stock Exchange, the Company has taken into account the actual circumstances of the operation management and formulated rules and regulations regarding internal control. During the previous year, the Company further strengthened internal auditing, promoted the establishment of rules and regulations, regulated basic management and further optimized the working mechanism of shareholders' meeting, the Board and the Board of Supervisors in accordance with the relevant listing requirements. It also established and regulated information disclosure and investor relations management mechanism and organized internal control auditing inside the Company while integrating the internal control shortcoming checklist to strengthen the tracking and supervising of the correction of auditing problems. Closely integrating the development strategy of the Company, the Board comprehensively consolidated the rules and regulations of the Company to strengthen the centralized management of aspects such as capital and procurement while enhancing the standardized management of contracts so as to effectively carry our risk management. It also proactively utilized information technology to realize the coordination of human resources, financial assets and inventory of the business categories as well as the upper stream and lower stream of the production chain, thereby enhancing the overall standard of management and control.

The Board is responsible for maintaining an adequate internal control system to safeguard shareholders' investments and Company's assets and with the support of the Audit and Risk Management Committee, reviewing the effectiveness of such system on an annual basis.

The internal control system of the Group is designed to facilitate effective and efficient operations, to ensure reliability of financial reporting and compliance with applicable laws and regulations, to identify and manage potential risks and to safeguard assets of the Group. The internal auditor and senior management review and evaluate the control process, monitor any risk factors on a regular basis, and report to the Audit and Risk Management Committee on any findings and measures to address the variances and identified risks.

### EXTERNAL AUDITOR AND AUDITOR'S REMUNERATION

During the reporting period, the remuneration paid/payable to the Company's independent auditors, Ernst & Young and Ernst & Young Hua Ming LLP, is set out below:

|                        | Amount    |  |
|------------------------|-----------|--|
|                        | (RMB)     |  |
| Interim review service | 1,600,000 |  |
| Annual audit service   | 4,800,000 |  |
| Non-audit service      | 0         |  |
| Total fees             | 6,400,000 |  |

#### AMENDMENTS TO THE ARTICLES

On 6 February 2015, the Company passed a resolution to approve and adopt the new Articles, which were effective on the Listing Date. The updated Articles have been published on the website of the Stock Exchange. On 21 May 2015, the second annual general meeting of the Company made amendments to the then applicable Articles. Save for the above, the Company has not made any significant changes to the Articles during the reporting period.

#### SHAREHOLDERS' RIGHTS

To safeguard shareholders' interests and rights, the Company proposes a separate resolution for each substantially separate issue at shareholders' general meetings, including the election of individual Directors.

All resolutions put forward at shareholders' general meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each shareholders' general meeting.

Shareholders who intend to put forward their enquiries to the Board could send their enquiries to the Company's headquarters in the PRC at B 49 Xisihuan South Road Fengtai District, Beijing, PRC or by email to ir@crsc.cn, or by fax at +86-10-51846610. Shareholders may contact Computershare Hong Kong Investor Services Limited, the Hong Kong branch share registrar of the Company, if they have any enquiries about their shareholdings and entitlements to dividend.

### CONVENING OF EXTRAORDINARY GENERAL MEETING ON REQUISITION BY SHAREHOLDERS

According to Article 71 of the Articles, where shareholders request to hold an extraordinary general meeting or class meeting, the following procedures shall be followed:

- (1) shareholders who individually or jointly hold 10% or more of the voting shares at the proposed meeting may make a proposal to the Board on holding an extraordinary general meeting or class meeting by signing one or several written requests with same contents in the same format and define the meeting agenda. The above shareholders shall guarantee that the contents of the proposal shall be in compliance with the laws, regulations and the Articles. The Board shall convene such meeting as soon as possible upon receipt of the aforesaid written request. The aforesaid number of shares shall be calculated as of the close of the date or, if it falls on a non-trading date, the prior trading date on which such shareholders request to convene the meeting in writing;
- (2) If the Board is unable to or fails to perform its duty of convening a shareholders' general meeting or class meetings, the Supervisory Committee shall convene and preside over such meeting in a timely manner; if the Supervisory Committee cannot convene and preside over such meeting, shareholders who individually or jointly hold 10% of the shares for more than 90 consecutive days may independently convene and preside over such meeting.

#### PUTTING FORWARD PROPOSES AT SHAREHOLDERS' GENERAL MEETING

According to Article 77 of the Articles, in the event the Company convenes a general meeting, the Board, the Supervisory Committee or shareholders individually or jointly holding an aggregate of 3% or more of the Company's shares with voting rights are entitled to submit proposals in writing to the Company. Shareholders individually or jointly holding 3% or more of the Company's shares may submit ad hoc proposals to the convener of a general meeting in writing ten days prior to the shareholders' general meeting. The convener shall issue a supplementary notice of the shareholders' general meeting and announce the content of such ad hoc proposals within two days after receipt thereof. Except as provided in the preceding paragraph, the convener of a general meeting shall not amend the proposals set out in the notice of the shareholders' general meeting. The general meeting shall not carry out the voting and adopt resolutions on the proposals that are not stated in the notice of the shareholders' general meeting that are not stated in the notice of the shareholders' general meeting or fails to meet the requirements under Article 75 of the Articles.

#### COMMUNICATION WITH SHAREHOLDERS AND INVESTORS/INVESTOR RELATIONS

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company also recognises the importance of transparency and timely disclosure of corporate information, which will enable shareholders and investors to make the best investment decisions. Shareholders' general meetings of the Company provide a forum for face-to-face communication between the Board and the shareholders dialogue. The chairman of the Board as well as chairmen of the Nomination Committee, the Remuneration and Evaluation Committee and the Audit and Risk Management Committee or, in their absence, other members of the respective committees and, where applicable, the chairman of the independent Board committee, are available to answer questions at shareholders' general meetings.

For the year ended 31 December 2015, the Company held a total of three shareholders' general meetings to address various matters including the review and approval of financial budget, final accounts, profit distribution, matters related to H share listing and authorization, amendments of the Company's basic system, material investment projects, work statements of the Board and the board of supervisors and the remuneration policy of directors and supervisors,

To promote effective communication, the Company maintains on its website up-to-date information and updates on the Company's business operations and developments, financial information, corporate governance practices and other information are posted and are available for public access.

#### JOINT COMPANY SECRETARIES

The Company engages Ms. NG Wing Shan, the vice president of SW Corporate Services Group Limited, as one of the joint company secretaries of the Company. Her primary contact person of the Company is Mr. HU Shaofeng, being the other joint company secretary of the Company. Ms. Ng and Mr. Hu have undertaken no less than 15 hours of relevant professional training during the year ended 31 December 2015.

## DIRECTORS, SUPERVISORS, SENIOR MANAGEMENT AND EMPLOYEES

### DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

### Directors

| Name                   | Age | Present Title                          | Roles and Responsibilities  |
|------------------------|-----|--|---|
| ZHOU Zhiliang<br>(周志亮) | 51  | Executive Director,<br>Chairman        | Overseeing the overall work of the Board,<br>and formulating the Company's strategies   |
| LI Yangqing<br>(李燕青)   | 60  | Executive Director,<br>Vice Chairwoman | Assisting with the work of our chairman,<br>and supervising the implementation<br>of the Board resolutions  |
| YIN Gang<br>(尹剛)       | 53  | Executive Director,<br>President       | Overseeing the management of the<br>Company's daily production and operations   |
| WANG Jiajie<br>(王嘉傑)   | 65  | Independent Non-<br>executive Director | Providing advices with regard to the<br>corporate governance, connected<br>transactions, the Company's business<br>strategies, the nomination of the Directors<br>and senior management of our Company,<br>and auditing and risk management                                 |
| SUN Patrick<br>(辛定華)   | 57  | Independent Non-<br>executive Director | Providing advices with regard to the<br>corporate governance, connected<br>transactions, remuneration of Directors<br>and senior management of our Company,<br>and auditing and risk management   |
| CHEN Jin'en<br>(陳津恩)   | 62  | Independent Non-<br>executive Director | Providing advices with regard to the<br>corporate governance, connected<br>transactions, the Company's business<br>strategies, nomination and remuneration<br>of Directors and senior management<br>of our Company  |
| GAO Shutang<br>(高樹堂)   | 66  | Independent Non-<br>executive Director | Providing advices with regard to the<br>corporate governance, connected<br>transactions, the Company's business<br>strategies, remuneration of Directors and<br>senior management, auditing and risk<br>management, and production safety and<br>product quality management |

#### Supervisors

| Name                 | Age | Present Title  | Roles and Responsibilities  |
|----------------------|-----|--|---|
| TIAN Liyan<br>(田麗豔)  | 42  | Chairwoman of<br>the Supervisory<br>Committee            | Overall work of the Supervisory<br>Committee, organizing and supervising the<br>management and the Board of Directors,<br>making relevant suggestions |
| GAO Fan<br>(高帆)      | 41  | Supervisor   | Supervising operations and financial activities   |
| ZHAO Xiumei<br>(趙秀梅) | 42  | Supervisor<br>(Employee<br>Representative<br>Supervisor) | Supervising operations and financial activities   |

#### Senior Management

| Name                       | Age | Present Title                                    | Roles and Responsibilities  |
|----------------------------|-----|--|---|
| YIN Gang<br>(尹剛)           | 53  | President,<br>Executive Director                 | Overseeing the management of the<br>Company's daily production and operations   |
| KONG Ning<br>(孔寧)          | 51  | General Accountant                               | In charge of the Company's financial work   |
| CHEN Hong<br>(陳紅)          | 53  | Vice President                                   | Assisting the president in daily production and operation   |
| HUANG<br>Weizhong<br>(黃衛中) | 50  | Vice President                                   | Assisting the president in daily production and operation   |
| HU Shaofeng<br>(胡少峰)       | 49  | Board Secretary,<br>Deputy General<br>Accountant | In charge of information disclosure, investor relationship coordination, and preparation of general meetings and Board meetings |

#### **BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT**

#### **Executive Directors**

Mr. ZHOU Zhiliang, aged 51, has been the Company's chairman since 31 January 2012, and is mainly responsible for overseeing the overall work of the Board and formulating the Company's strategies. Mr. Zhou has been the general manager of CRSC Corporation Group since January 2012. Mr. Zhou was a vice president of CRCC (listed on the Stock Exchange, stock code: 1186; listed on the Shanghai Stock Exchange, stock code: 601186) from October 2007 to January 2012, during which Mr. Zhou served as chairman of China Railway Construction Investment Group Co., Ltd. (中國鐵建投資有限公司) from March 2011 to January 2012. From December 2004 to October 2007, Mr. Zhou was a deputy general manager of China Railway Construction Corp. (中國鐵道建築總公司). From November 2001 to December 2004, Mr. Zhou was the director of China Railway No.4 Survey & Design Group Co., Ltd. (鐵道部第四勘察設計院). From November 1996 to November 2001, Mr. Zhou successively served as director at No.2 Railway Survey and Design Department (第二勘測設計處) of, director at No.2 Railway Survey and Design Institute (第二勘測設計研究處) of, and chairman of Labor Union of China Railway No.4 Survey & Design Group Co., Ltd.

Mr. Zhou graduated from China University of Mining & Technology (中國礦業學院) in July 1985 with a bachelor's degree in engineering and majored in hydrogeology and engineering geology, and from Tsinghua University School of Economic and Management with an EMBA degree in January 2008. In December 2010, Mr. Zhou was conferred the title of Professor of Engineering by Technological Qualification Review Committee for Senior Engineers of CRCC (中國鐵建股份有限公司工程系列正高級專業技術職務任職資格評審委員會).

Ms. LI Yanqing, aged 60, has been the Company's vice chairwoman since 29 December 2010, and is mainly responsible for assisting with the work of our chairman, and supervising the implementation of Board resolutions. Ms. LI was the Deputy General Manager of CRSC Corporation Group from January 2000 to August 2001 and from December 2003 to May 2015. From June 1997 to January 2000, Ms. Li was successively the vice director and director of the Personnel Department of CRSC Corporation Group, director of Personnel and Education Department of CRSC Corporation Group, director of Personnel and Education Department of CRSC Corporation Group. From September 1996 to June 1997, Ms. Li also served as the vice director of Students' Affairs Office of North Jiaotong University. From July 1988 to September 1996, Ms. Li was a faculty of communication control department of North Jiaotong University (北方交通 大學), during which, Ms. Li was a visiting scholar at Education Department of UK University of East Anglia from May 1995 to May 1996.

Ms. Li graduated from railway telecommunication department of North Jiaotong University in March 1982, with a Bachelor's degree in engineering and majored in railway signal. In December 1999, Ms. Li was conferred the title of Senior Engineer by Ministry of Qualifications Review Committee for Senior Engineering (Management) Titles.

Mr. YIN Gang, aged 53, has been appointed as an executive Director since 21 May 2015 and president of the Company since 22 May 2015, and is mainly responsible for overseeing the management of the Company's daily production and operations. From December 2010 to May 2015, Mr. Yin was a vice president of the Company, during which, Mr. Yin served as the chairman of CRSCD from January 2012 to November 2012 and as Board secretary of our Company from April 2011 to May 2013. From August 2001 to May 2015, Mr. Yin was the deputy general manager of CRSC Corporation Group. From December 1996 to August 2001, Mr. Yin successively served as deputy general manager and general manager of Shenyang Railway Signal Factory (瀋陽鐵路信號工廠) (the predecessor of Shenyang Railway Communication Co., Ltd. (瀋陽鐵路信號有限責任公司)).

Mr. Yin graduated from Dalian Railway Institute (大連鐵道學院) in July 1983, with a bachelor's degree in engineering and majored in metal material and heat treatment. In December 1999, he was conferred the title of Senior Engineer by the Qualification Review Committee for Senior Engineering Technical Position of China Railway Signal & Communication Company.

#### Independent Non-executive Directors

Mr. WANG Jiajie, aged 65, has been appointed as the Company's independent non-executive Director since 21 May 2015, and is mainly responsible for providing advice with regard to corporate governance, connected transactions, the Company's business strategies, nomination of the Directors and senior management of the Company and auditing and risk management. Mr. Wang is currently the arbitrator of China International Economic and Trade Arbitration Commission and the arbitrator of Beijing Arbitration Commission. Before joining our Company, Mr. Wang served in several positions in China General Technology (Group) Holding Co., Ltd. (中國通用技術 (集團) 控股有 限責任公司), including serving as its general counsel from December 2004 to December 2010 and as the general manager of its legal department from July 1999 to December 2004. Mr. Wang also served in several positions in China National Technical Imp. & Exp. Corp. (中國技術進出口總公司), including serving as the general manager of its legal department from July 1999; and the vice general manager of its legal department from December 1998 to July 1999; and the vice general manager of its legal department from December 1998.

Mr. Wang graduated from the law school of Renmin University of China (中國人民大學) with a master's degree in laws in July 1987 and from the legal department of the second campus of Renmin University of China with a bachelor's degree in law in February 1983.

Mr. SUN Patrick, aged 57, has been appointed as the Company's independent non-executive Director since 21 May 2015. Mr. Sun currently serves as independent non-executive directors of several companies listed on the Hong Kong Stock Exchange, including Trinity Limited (利邦控股有限公司), Sihuan Pharmaceutical Holdings Group Ltd. (四環醫藥控股集團有限公司), China NT Pharma Group Company (中國泰凌醫藥集團有限公司) and Kunlun Energy Company Limited (昆侖能源有限公司). Mr. Sun is also the independent non-executive director of several companies listed on both the Shanghai Stock Exchange and Hong Kong Stock Exchange, including CRRC Corporation Limited (中國中車股份有限公司) and China Railway Construction Corporation Limited (中國鐵建股份有限公司). Mr. Sun is the vice chairman of the Chamber of Hong Kong Listed Companies and formerly served as the honorary secretary general of the Chamber (2013-2015).

Mr. Sun served as an independent non-executive director and non-executive chairman of Solomon Systech (International) Limited, a non-executive director of Renhe Commercial Holdings (人和商業控股有限公司), an executive director of Value Convergence Holdings Limited (滙盈控股有限公司) and Sunwah Kingsway Capital Holdings Limited (滙富金融控股有限公司) as well as an independent non-executive director of China Railway Group Limited (中國中鐵股份有限公司) (those are Hong Kong-listed companies), as well as the independent non-executive director of The Link Management Limited (the manager of The Link Real Estate Investment Trust (領匯房地產投資 信託基金) in Hong Kong), senior country officer and head of investment banking for Hong Kong of JPMorgan Chase and group executive director and head of investment banking for Greater China of Jardine Fleming Holdings Limited (怡富控股有限公司). He was a member of the Takeovers & Mergers Panel and the Takeovers Appeal Committee, Deputy Convenor of the Listing Committee of the Stock Exchange and a council member of the Stock Exchange.

Mr. Sun obtained a bachelor's degree in economics from the Wharton School of University of Pennsylvania in 1981 and completed the Stanford Executive Program at Stanford Graduate School of Business in 2000. Mr. Sun has been a fellow of the Association of Chartered Certified Accountants, United Kingdom, and a fellow of the Hong Kong Institute of Certified Public Accountants.

Mr. CHEN Jin'en, aged 62, has been appointed as an independent non-executive Director since 21 May 2015, and is mainly responsible for providing advice with regard to corporate governance, connected transactions, the Company's business strategies, nomination and remuneration of the Directors and senior management of the Company. Before joining our Company, from March 2010 to August 2013, Mr. Chen was the vice chairman of China Energy Conservation and Environmental Protection Group (中國節能環保集團公司). Mr. Chen also served as a non-executive director of Billion Industrial Holdings Limited (listed on the Hong Kong Stock Exchange, stock code: 2299) from September 2012 to March 2013. Mr. Chen also served several positions in China Energy Conservation Investment Co., Ltd. (中國節能投資公司), including serving as its deputy general manager from October 2004 to March 2010, its vice chairman from September 2001 to October 2004. From November 2000 to September 2001, Mr. Chen was the head of the working department of the supervisory committee of Central Work Committee for Enterprises (中央企業工委). From August 1998 to November 2000, Mr. Chen was the deputy director of General Administration Office of Special Inspector of Ministry of Personnel (人事部稽查特派員總署辦公室). From July 1988 to August 1998, Mr. Chen served as a deputy director, director and assistant supervisor of the Department of Title of Ministry of Personnel (人事部職稱司).

Mr. Chen graduated from City University of Macau with a master's degree in business administration in July 2000, and from Nanjing University of Aeronautics and Astronautics (南京航空航天大學), majoring in aircraft design in July 1978.

Mr. GAO Shutang, aged 66, has been appointed as an independent non-executive Director since 21 May 2015, and is mainly responsible for providing advice with regard to corporate governance, connected transactions, the Company's business strategies, remuneration of Directors and senior management, auditing and risk management, and product quality and production safety management. Before joining in our Company, Mr. Gao served as a director of China Railway Engineering Corporation (中國鐵路工程總公司) from September 2006 to September 2007 and as chairman of the supervisory committee of China Railway Group Limited (中國中鐵股份有限公司) (listed on the Hong Kong Stock exchange, stock code: 390; listed on the Shanghai Stock Exchange, stock code: 601390) from September 2007 to June 2009, during which periods, from September 2007 to December 2009, he served as the director of China Railway Group Limited Hongda Center (中鐵宏達中心). From May 2001 to September 2006, Mr. Gao was the secretary to the disciplinary committee of China Railway Engineering Corporation. Mr. Gao served as the chairman of the board of directors of China Railway Group Limited the Fifth Bureau Group (中鐵五局集團) from August 2002 to December 2003. He also served as the chairman of China Railway Electrification Engineering Group Co. (中鐵電氣化局集團有限公司) from December 2003 to January 2008. From July 2009 to July 2013, Mr. Gao was the chairman of the third session of the supervision committee of Beijing Public Company Association (北京上市公司協會).

Mr. Gao graduated from the Correspondence School of Party School of CPC Central Committee (中央黨校函授學院) in the PRC in December 1996, majored in economics and management.

#### Supervisors

Ms. TIAN Liyan, aged 42, has been appointed as the chairwoman of the Supervisory Committee of our Company since 21 May 2015, and is mainly responsible for overall work of the Supervisory Committee, organizing and supervising the management and the Board of Directors, making relevant suggestions. Ms. Tian has served several positions in CRSCD, including serving as its general counsel from August 2013 to July 2015, as one of its directors from February 2012 to July 2015 and as its chief accountant from February 2007 to July 2015. Ms. Tian has also been a director of Thales Transport Automation Control Systems (Beijing) Co., Ltd. (北京泰雷茲交通自動化控制系統 有限公司) from October 2013 to July 2015. From June 2012 to October 2013, Ms. Tian was a supervisor of Thales Transport Automation Control Systems (Beijing) Co., Ltd. (北京泰雷茲交通自動化控制系統 有限公司) from October 2013 to July 2015. From June 2012 to October 2013, Ms. Tian was a supervisor of Thales Transport Automation Control Systems (Beijing) Co., Ltd. (北京泰雷茲交通自動化控制系统 有限公司) from October 2013 to July 2015. From June 2012 to October 2013, Ms. Tian was a supervisor of Thales Transport Automation Control Systems (Beijing) Co., Ltd. From November 2005 to February 2007, Ms. Tian was the deputy chief accountant and head of the asset and finance department of the CRSCD; from October 2005 to November 2005, Ms. Tian was an accountant and deputy head of the asset and finance department of CRSCD; from July 1999 to October 2005, Ms. Tian was also a manager of the audit department of Deloitte Touche Tohmatsu CPA Ltd. (Beijing Branch).

Ms. Tian graduated from the accounting department of Dongbei University of Finance (東北財經大學) with a master's degree in economics in April 1997, and graduated from the accounting department of Shanxi Finance and Economics College with a bachelor's degree in economics in July 1994. Ms. Tian obtained CPA certificate in January 2000 and was appointed as a senior accountant by CRSCD in May 2012.

Mr. GAO Fan, aged 41, has been appointed as a Supervisor since 21 May 2015, and is mainly responsible for supervising operations and financial issues. Since March 2016, Mr. Gao has been the general manager of public equity department of CRHC. He was a deputy general manager of the investment development department of CRHC from July 2014 to March 2016 and was a deputy general manager of comprehensive business department of CRHC from January 2012 to October 2014. Mr. Gao also served as the general manager of business development department of Zhuhai Zhen Rong Company (珠海振戎公司) from February 2004 to December 2011 and a project manager of Zhen Rong International Petroleum Company Limited (振戎國際石油有限公司) from December 2001 to November 2006. From April 1999 to November 2001, Mr. Gao was also a project manager of corporate business department in the headquarters of the Bank of China Limited.

Mr. Gao graduated from the international finance department of Harbin Institute of Technology (哈爾濱工業大學) in August 1998, with a bachelor's degree in economics.

Ms. ZHAO Xiumei, aged 42, has been appointed as an employee representative Supervisor since 21 May 2015, and is mainly responsible for supervising operations and financial activities. Ms. Zhao has served as a supervisor of the legal department of our Company since December 2010. Ms. Zhao also served as a supervisor of the legal department of CRSC Corporation Group from December 2005 to December 2010, and a translator and an administrative supervisor of the general office of CRSC Corporation Group from May 2002 to December 2005. Ms. Zhao worked at CRSC Corporation Group Three Series System Control Communication Technology Co., Ltd. (中國 通號集團三系程控通信技術公司) from August 1996 to June 2002, during which, Ms. Zhao served as a translator of the Committee of Railway Cooperation Organization (Warsaw, Poland) from May 1998 to April 2002.

Ms. Zhao graduated from Northern Jiaotong University (北方交通大學) with a bachelor's degree in arts and majored in Russian (Technology) in July 1996, and graduated from Renmin University of China (中國人民大學) with a master's degree in law and majored in economic law in January 2008. Ms. Zhao has obtained enterprise legal adviser qualification certificate in October 2006.

#### Senior Management

Mr. YIN Gang, aged 53, is the president of the Company. For biography of Mr. Yin, please see the section headed "---Directors".

Mr. KONG Ning, aged 51, has been the Company's chief accountant since 29 December 2010, and is mainly in charge of our financial work. Mr. Kong was the chief accountant of CRSC Corporation Group from November 2004 to May 2015. Mr. Kong served as head of finance department in the finance department of China Huanqiu Contracting & Engineering Corporation (中國寰球工程公司) and the chief accountant of HQCEC (HB) (華北規劃設計院) from August 2001 to November 2004; as the deputy chief of financial department of Medicament Joint Venture Company (安徽省醫藥聯合經營公司) in Anhui province (renamed as Anhui Hua Shi Medicament Co., Ltd. (安徽華氏醫藥有限公司)) from April 1996 to August 2001.

Mr. Kong graduated from Anhui Ma'anshan Business Technical College (安徽省馬鞍山商業專科學校) in July 1986, with a college diploma in business financial accounting; in June 2009, he graduated from Dongbei University of Finance and Economics (東北財經大學), with an EMBA degree. In November 2003, Mr. Kong was conferred the title of Senior Accountant by the Qualification Review Committee for Senior Accountant Professional Technology Positions of China National Nonmetallic Mineral Industry (Group) Corporation (中國非金屬礦工業(集團)總公司).

Mr. CHEN Hong, aged 53, has been the Company's vice president since April 2013, and is mainly responsible for assisting the president in daily production and operation. Mr. Chen was an employee representative Director from December 2010 to May 2015, chairman of our labor union from April 2011 to April 2013, and assistant to president of our Company from February 2012 to April 2013. Mr. Chen was chairman of China Railway Signal & Communication Shanghai Engineering Bureau Group Co., Ltd. (中國鐵路通信信號上海工程局集團有限公司) ("CRSCS") from September 2013 to October 2014, chairman of Innovation Investment (創新投資) from August 2012 to February 2014. Mr. Chen was chairman of labor union of CRSC Corporation Group from March 2007 to April 2013. Mr. Chen also served as office director of CRSC Corporation Group from November 2004 to March 2007. Mr. Chen successively served as deputy general manager of China Railway Signal & Communication Shanghai Engineering Co., Ltd. (中國鐵路通信信號上海工程公司) (the predecessor of CRSCS) from June 2000 to November 2004, and office manager, project manager and assistant to general manager of this company from June 1992 to June 2000.

Mr. Chen graduated from Luoyang Railway Electrical Engineering School (洛陽鐵路電務工程學校) as a secondary student majoring in railway communications in July 1981, and graduated from the Correspondence School of Party School of the CPC Central Committee (中央黨校函授學院) with a bachelor's degree in administrative management in December 2001. In December 2009, Mr. Chen was conferred the title of Senior Engineer by Technological Qualification Review Committee for Senior Engineers of CRSC Corporation Group.

Mr. HUANG Weizhong, aged 50, has been the Company's Vice President since 18 April 2013, mainly responsible for assisting the president in daily production and operation. Mr. Huang served as the chairman of CRSCD from November 2012 to September 2014, as the director and general manager of CRSCD from November 2010 to November 2012, as the vice president of CRSCD from January 2004 to November 2010, as the director of CRSCD from December 1996 to January 2004.

Mr. Huang graduated from Southwest Jiaotong University (西南交通大學) in July 1987, with a Bachelor's degree in engineering and majoring in automatic control; and graduated from Fordham University in the United States in May 2003, with a MBA degree. In December 2005, Mr. Huang was conferred the title of Senior Engineer by the Qualification Review Committee for Senior Engineers of the MOR.

Mr. HU Shaofeng, aged 49, has been the Company's Board Secretary since May 2013 and the deputy chief accountant since July 2012, and is mainly in charge of information disclosure, investor relationship coordination, and preparation of general meetings and Board meetings. Mr. Hu has been the director of Innovation Investment (創新 投資) since August 2012. Mr. Hu served as deputy general manager, chief accountant and general counsel of China Railway Construction Heavy Industry Co., Ltd. (中國鐵建重工集團有限公司) from December 2011 to July 2012. Mr. Hu served as the chief accountant of China Railway Track Systems Group Co., Ltd. (中鐵軌道系統集團有限公司) from May 2007 to December 2011. Mr. Hu served as deputy chief accountant of the China Railway No.4 Survey & Design Group Co., Ltd. (鐵道部第四勘察設計院) from February 2004 to October 2006, as the director of financial department of the China Railway No. 4 Survey & Design Group Co., Ltd. from February 2004 to April 2005, as the assistant to director and deputy director of financial department of the China Railway No. 4 Survey 2004.

Mr. Hu graduated from Zhongnan University of Economics (中南財經大學) in July 1990, with a bachelor's degree in economics and majoring in industrial economics; in June 2007, Mr. Hu graduated from Wuhan University (武漢 大學) with a Master's degree in software engineering (financial informatization major). In December 2005, Mr. Hu was conferred the title of Senior Engineer by Qualification Review Committee for Senior Accounting Professional Technical Positions of China Railway Construction Corporation.

#### Joint Company Secretaries

Mr. HU Shaofeng, aged 49, has been the Company's Board Secretary since May 2013. Please refer to the subsection headed "Senior Management" in this section for biographical details of Mr. Hu.

Ms. Ng Wing Shan (吳詠珊) was appointed as our joint company secretary on 17 March 2015. Ms. Ng is an assistant vice president of SW Corporate Services Group Limited and is responsible for assisting listed companies in professional company secretarial work. She has over 10 years of professional experience in the company secretarial field and is a fellow member of The Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators in the United Kingdom.

#### CHANGES IN DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT AND THEIR INFORMATION

There were no changes in any Director, Supervisor, Senior Management of the Company between the listing date and the date of this report.

Change of information of Director and Supervisor or President which is required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules since the publication of the 2015 interim report of the Company are as follows:

In February 2016, Mr. Patrick Sun, independent non-executive director of the Company, was appointed as independent non-executive director of Kunlun Energy Company Limited (昆侖能源有限公司) which is listed on the Hong Kong Stock Exchange.

Since March 2016, Mr. Gao Fan, a Supervisor of the Company, has been the general manager of public equity department of CRHC, and has ceased to be a deputy general manager of the investment development department of CRHC.

#### Employees

#### Staff Composition

As at 31 December 2015, the Group had a total of 16,584 full-time employees. The number of employees of the respective entities is set out as below:

| Distribution                | Number of<br>Employees |
|-----------------------------|------------------------|
| The Company                 | 115                    |
| Subsidiaries of the Company | 16,469                 |
| Total                       | 16,584                 |

#### Staff Incentive

The Bank has established a comprehensive performance evaluation system, linking the annual operation targets with the performance evaluation of all departments and employees. With an all-round performance evaluation system covering the Company, department, sub-subsidiary and personal levels, the Group breaks down the key indicators layer by layer to ensure they are all covered, and performs management level by level to assure indicators are being accomplished and implemented. With multiple measures and multi-dimensional approaches, the operational status of the Company and personal incentive are intertwined and bound together, thereby fully stimulating organizational and personal creativity. Upholding the business philosophy of being responsible to shareholders and the society, the Group is dedicated to realize the long-term development of the enterprise.

#### Staff Training

The Group places high importance on establishing a corporate culture and focuses on improving the overall employee quality by proactively implementing a comprehensive staff training initiative by levels and layers. During the reporting period, in accordance with the Company's strategy and key task arrangement of the year and supported by the training system infrastructure of the Company, the Group focused on co-ordinating and planning company-level training programs, covering aspects including system, course, teaching staff and management. As at 31 December 2015, the Group provided training to 44,210 employees with a total of 243,920 learning hours, and the total training cost amounted to RMB19.0 million.

#### **Employee Evaluation and Remuneration**

In conjunction of the human resources strategy, the Group, based on different positions and categories, has established a performance and capability oriented employee remuneration system as well as formulated a competitive remuneration standard with reference to the remuneration standard in the Beijing area and related enterprises in the same industry. As such, the Group has effectively safeguarded the capability of the Company's human resources strategy to recruit, retain and incentivize talents.

#### **Pension Scheme**

In 2015, the Company had a total of 10,827 retired employees. Those employees are entitled to the endowment insurance scheme approved by the Ministry of Labour and Social Security. The Company has established an enterprise annuity system which serves as a supplementary pension system providing a certain level of income security for retired employees who fulfil certain requirements and participate on a voluntary basis. The Company and participating employees make contribution according to certain ratios while the trustee commissions a third-party legal entity to act as account manager, custodian and investment manager to perform fund management and investment operation. According to the regulation of this pension system, the pension payment will be made when the employee retires.

## **INDEPENDENT AUDITORS' REPORT**



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#### To the shareholders of China Railway Signal & Communication Corporation Limited (A joint stock limited liability company established in the People's Republic of China)

We have audited the consolidated financial statements of China Railway Signal & Communication Corporation Limited (中國鐵路通信信號股份有限公司, the "Company") and its subsidiaries set out in pages 84 to 187, which comprise the consolidated statement of financial position as at 31 December 2015, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board (the "IASB") and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for contents of this report.

We conducted our audit in accordance with International Standards on Auditing issued by the International Auditing and Assurance Standards Board. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risk of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risks assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **INDEPENDENT AUDITORS' REPORT**

#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Company and its subsidiaries as at 31 December 2015, and of their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Ernst & Young Certified Public Accountants Hong Kong 25 March 2016

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

Year ended 31 December 2015

|  | Notes | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-------|-----------------|-----------------|
| REVENUE  | 5     | 23,951,553      | 17,328,643      |
| Cost of sales  | 7     | (17,936,850)    | (13,134,039)    |
| Gross profit   |       | 6,014,703       | 4,194,604       |
| Other income and gains                                     | 5     | 706,792         | 756,924         |
| Selling and distribution expenses                          |       | (646,558)       | (458,625)       |
| Administrative expenses                                    |       | (2,826,582)     | (2,158,320)     |
| Other expenses   |       | (117,616)       | (29,466)        |
| Finance costs  | 6     | (51,758)        | (14,736)        |
| Share of profits and losses of:                            |       |                 |                 |
| Joint ventures   |       | 35,037          | 143,207         |
| Associates   |       | 30,144          | 39,327          |
| PROFIT BEFORE TAX  | 7     | 3,144,162       | 2,472,915       |
| Income tax expense   | 9     | (520,684)       | (433,000)       |
|  |       |                 |                 |
|  |       | 2,623,478       | 2,039,915       |
|  |       |                 |                 |
| Other comprehensive income not to be reclassified to       |       |                 |                 |
| profit or loss in subsequent periods, net of tax:          |       |                 |                 |
| Re-measurement losses on defined benefit plans, net of tax |       | (103,716)       | (00,606)        |
| benefit plans, net of tax                                  |       | (103,710)       | (99,696)        |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR                    |       | 2,519,762       | 1,940,219       |
| Profit attributable to:                                    |       |                 |                 |
| Owners of the parent                                       |       | 2,496,403       | 2,033,469       |
| Non-controlling interests                                  |       | 127,075         | 6,446           |
|  |       |                 |                 |
|  |       | 2,623,478       | 2,039,915       |
| Total comprehensive income attributable to:                |       |                 |                 |
| Owners of the parent                                       |       | 2,392,687       | 1,933,773       |
| Non-controlling interests                                  |       | 127,075         | 6,446           |
| 5  |       |                 |                 |
|  |       | 2,519,762       | 1,940,219       |
| Earnings per share attributable to ordinary                |       |                 |                 |
| equity holders of the parent                               |       |                 |                 |
| Basic and diluted (expressed in RMB per share)             | 11    | 0.32            | 0.29            |
| • •  |       |                 |                 |

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

31 December 2015

|   | 2015       | 2014       |
|---|------------|------------|
| Notes   | RMB'000    | RMB'000    |
| NON-CURRENT ASSETS                                      |            |            |
| Property, plant and equipment 12                        | 3,105,083  | 2,749,777  |
| Prepaid land lease payments 13                          | 2,277,608  | 2,011,580  |
| Investment properties                                   | 3,918      |            |
| Goodwill 14   | 267,225    | 236,699    |
| Other intangible assets 15                              | 588,710    | 689,148    |
| Investments in joint ventures 16                        | 241,692    | 141,655    |
| Investments in associates 17                            | 181,289    | 202,464    |
| Available-for-sale investments 18                       | 62,709     | 2,359      |
| Deferred tax assets 19                                  | 147,444    | 115,405    |
| Trade receivables 22                                    | 935,737    | 595,955    |
| Prepayments, deposits and other receivables 23          | 208,125    | 4,587      |
| Total non-current assets                                | 8,019,540  | 6,749,629  |
| CURRENT ASSETS  |            |            |
| Prepaid land lease payments 13                          | 59,747     | 47,330     |
| Inventories 20  | 2,689,098  | 2,861,486  |
| Trade and bills receivables 22                          | 8,285,130  | 7,324,348  |
| Prepayments, deposits and other receivables 23          | 2,466,214  | 1,959,649  |
| Amounts due from contract customers 21                  | 5,904,875  | 3,110,558  |
| Tax recoverable   | 29,212     | 14,374     |
| Pledged deposits 24                                     | 198,549    | 163,466    |
| Cash and cash equivalents 24                            | 14,339,794 | 6,345,708  |
| Total current assets                                    | 33,972,619 | 21,826,919 |
| CURRENT LIABILITIES                                     |            |            |
| Trade and bills payables 25                             | 10,954,247 | 6,985,712  |
| Amounts due to contract customers 21                    | 3,998,934  | 3,136,332  |
| Other payables, advances from customers and accruals 26 | 5,501,037  | 4,416,537  |
| Interest-bearing bank and other borrowings 27           | 429,446    | 227,626    |
| Provisions for supplementary retirement benefits 30     | 73,557     | 71,916     |
| Tax payable   | 190,674    | 144,049    |
| Government grants 29                                    | 9,755      | 11,694     |
| Provisions 28   | 35,481     |            |
| Total current liabilities                               | 21,193,131 | 14,993,866 |
| NET CURRENT ASSETS                                      | 12,779,488 | 6,833,053  |
| TOTAL ASSETS LESS CURRENT LIABILITIES                   | 20,799,028 | 13,582,682 |

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

31 December 2015

|  | 2015                | 2014       |
|--|---------------------|------------|
| No   | otes RMB'000        | RMB'000    |
| TOTAL ASSETS LESS CURRENT LIABILITIES              | 20,799,028          | 13,582,682 |
| NON-CURRENT LIABILITIES                            |                     |            |
| Trade payables 2                                   | 25 <b>34,024</b>    | 75,012     |
| Interest-bearing bank and other borrowings 2       | 27 <b>37,982</b>    | 89,932     |
| Provisions for supplementary retirement benefits 3 | <b>682,273</b>      | 618,692    |
| Deferred tax liabilities 1                         | 9 74,252            | 88,767     |
| Government grants 2                                | 29 <b>112,741</b>   | 130,379    |
| Provisions 2                                       | 28 <b>122,574</b>   | 104,601    |
| Total non-current liabilities                      | 1,063,846           | 1,107,383  |
| Net assets   | 19,735,182          | 12,475,299 |
| EQUITY   |                     |            |
| Equity attributable to owners of the parent        |                     |            |
| Share capital 3                                    | 81 <b>8,789,819</b> | 7,000,000  |
| Reserves 3   | <b>10,053,470</b>   | 4,663,725  |
|  | 18,843,289          | 11,663,725 |
| Non-controlling interests                          | 891,893             | 811,574    |
| ten controlling interotio                          |                     |            |
| Total equity                                       | 19,735,182          | 12,475,299 |

Zhou Zhiliang Director Yin Gang Director

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

31 December 2015

|  | Attributable to owners of the parent |          |           |           |            |            |             |            |
|--|--------------------------------------|----------|-----------|-----------|------------|------------|-------------|------------|
|  |                                      |          |           | Statutory |            |            | Non-        |            |
|  | Share                                | Capital  | Special   | surplus   | Retained   |            | controlling | Total      |
|  | capital                              | reserve  | reserve   | reserve   | profits    | Total      | interests   | equity     |
|  | RMB'000                              | RMB'000  | RMB'000   | RMB'000   | RMB'000    | RMB'000    | RMB'000     | RMB'000    |
| As at 1 January 2014                     | 7,000,000                            | 523,129  | 138,916   | 187,943   | 2,131,684  | 9,981,672  | 17,212      | 9,998,884  |
| Profit for the year                      | _                                    | _        | _         | _         | 2,033,469  | 2,033,469  | 6,446       | 2,039,915  |
| Other comprehensive loss for the year:   |                                      |          |           |           |            |            |             |            |
| Re-measurement losses on                 |                                      |          |           |           |            |            |             |            |
| defined benefit plans, net of tax        |                                      | (99,696) |           |           |            | (99,696)   |             | (99,696)   |
| Total comprehensive income/(loss)        |                                      |          |           |           |            |            |             |            |
| for the year                             | _                                    | (99,696) | _         | _         | 2,033,469  | 1,933,773  | 6,446       | 1,940,219  |
| Acquisition of subsidiaries (note 33)    | _                                    | _        | _         | _         | _          | _          | 787,153     | 787,153    |
| Capital contribution from                |                                      |          |           |           |            |            |             |            |
| non-controlling shareholders             | _                                    | _        | _         | _         | _          | _          | 980         | 980        |
| Dividends declared (note 10)             | _                                    | _        | _         | _         | (250,691)  | (250,691)  | (217)       | (250,908)  |
| Appropriation to statutory surplus       |                                      |          |           |           |            |            |             |            |
| reserve (note (ii))                      | _                                    | _        | _         | 100,261   | (100,261)  | _          | _           | _          |
| Transfer to special reserve (note (i))   | _                                    | _        | 139,731   | _         | (139,731)  | _          | _           | _          |
| Utilisation of special reserve (note(i)) | _                                    | _        | (120,047) | _         | 120,047    | _          | _           | _          |
| Others                                   |                                      | (1,029)  | _         |           |            | (1,029)    |             | (1,029)    |
| As at 31 December 2014                   | 7,000,000                            | 422,404* | 158,600*  | 288,204*  | 3,794,517* | 11,663,725 | 811,574     | 12,475,299 |

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

31 December 2015

|   |           |            | Attributable to owr | ners of the parent | t           |             |             |             |
|---|-----------|------------|---------------------|--------------------|-------------|-------------|-------------|-------------|
|   |           |            |                     | Statutory          |             |             | Non-        |             |
|   | Share     | Capital    | Special             | surplus            | Retained    |             | controlling | Total       |
|   | capital   | reserve    | reserve             | reserve            | profits     | Total       | interests   | equity      |
|   | RMB'000   | RMB'000    | RMB'000             | RMB'000            | RMB'000     | RMB'000     | RMB'000     | RMB'000     |
| As at 1 January 2015                      | 7,000,000 | 422,404    | 158,600             | 288,204            | 3,794,517   | 11,663,725  | 811,574     | 12,475,299  |
| Profit for the year                       | -         | -          | -                   | -                  | 2,496,403   | 2,496,403   | 127,075     | 2,623,478   |
| Other comprehensive loss for the year:    |           |            |                     |                    |             |             |             |             |
| Re-measurement losses on                  |           |            |                     |                    |             |             |             |             |
| defined benefit plans, net of tax         | -         | (103,716)  | -                   | -                  | -           | (103,716)   | -           | (103,716)   |
| Total comprehensive income/(loss)         |           |            |                     |                    |             |             |             |             |
| for the year                              | _         | (103,716)  | _                   | _                  | 2,496,403   | 2,392,687   | 127,075     | 2,519,762   |
| Issue of H shares (note 31)               | 1,789,819 | 7,117,044  | _                   | _                  | _           | 8,906,863   | _           | 8,906,863   |
| Share issue expenses                      | _         | (208,620)  | _                   | _                  | _           | (208,620)   | _           | (208,620)   |
| Acquisition of non-controlling interests  | _         | 2,098      | _                   | _                  | _           | 2,098       | (54,166)    | (52,068)    |
| Acquisition of a subsidiary (note 33)     | _         | _          | _                   | _                  | _           | _           | 46,843      | 46,843      |
| Capital contribution from a shareholder   | _         | 37,673     | _                   | _                  | _           | 37,673      | _           | 37,673      |
| Capital contribution from                 |           |            |                     |                    |             |             |             |             |
| non-controlling shareholders              | _         | _          | _                   | _                  | -           | _           | 118,632     | 118,632     |
| Special dividend declared (note 10)       | _         | _          | _                   | _                  | (3,951,137) | (3,951,137) | _           | (3,951,137) |
| Dividends declared to                     |           |            |                     |                    |             |             |             |             |
| non-controlling shareholders              | -         | -          | -                   | -                  | -           | -           | (158,065)   | (158,065)   |
| Appropriation to statutory surplus        |           |            |                     |                    |             |             |             |             |
| reserve (note (ii))                       | -         | -          | -                   | 363,629            | (363,629)   | -           | -           | -           |
| Transfer to special reserve (note (i))    | -         | -          | 133,054             | -                  | (133,054)   | -           | -           | _           |
| Utilisation of special reserve (note (i)) | _         | -          | (148,823)           | -                  | 148,823     | -           | _           | -           |
| As at 31 December 2015                    | 8,789,819 | 7,266,883* | 142,831*            | 651,833 *          | 1,991,923*  | 18,843,289  | 891,893     | 19,735,182  |

\* As at 31 December 2015, these reserve accounts comprise the consolidated reserves of RMB10,053,470,000 (31 December 2014: RMB4,663,725,000) in the consolidated statement of financial position.

#### Notes:

- (i) In preparation of the consolidated financial statements, the Company and its subsidiaries has appropriated certain amounts of retained profits to a special reserve fund for the years ended 31 December 2015 and 2014, for safety production expense purposes as required by the directives issued by relevant PRC government authorities. The Group charged the safety production expenses to profit or loss when such expenses were incurred, and at the same time the corresponding amounts of special reserve fund were utilised and transferred back to retained profits.
- (ii) In accordance with the PRC Company Law and the articles of association of the Company, the Company is required to appropriate 10% of its net profit after tax, as determined under the Ministry of finance of the PRC ("PRC GAAP"), to the statutory surplus reserve until the reserve balance reaches 50% of its registered capital. Subject to certain restrictions set out in the relevant PRC regulations and in the articles of association of the Company, the statutory surplus reserve may be used either to offset losses, or to be converted to increase share capital provided that the balance after such conversion is not less than 25% of the registered capital of the Company.

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

Year ended 31 December 2015

|  | Notes | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-------|-----------------|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                                 |       |                 |                 |
| Profit before tax  |       | 3,144,162       | 2,472,915       |
| Adjustments for:   |       |                 |                 |
| Finance costs  | 6     | 51,758          | 14,736          |
| Foreign exchange differences, net                                    |       | (409,866)       | 776             |
| Interest income  | 5     | (95,352)        | (49,295)        |
| Share of profits of associates and joint ventures                    |       | (65,181)        | (182,534)       |
| Gain on re-measurement of the previously held interest in            |       |                 |                 |
| an acquiree at its acquisition-date fair value in a step             |       |                 |                 |
| acquisition of a subsidiary  | 5     | _               | (135,165)       |
| Gains on disposal of a subsidiary and an associate                   | 5     | (2,717)         | (9,102)         |
| Losses on disposal of other intangible assets                        | 7     | 43              | —               |
| Losses on forward commodity purchase contracts                       | 7     | 6,963           | 14,391          |
| Depreciation of items of property, plant and equipment               | 7     | 346,134         | 343,543         |
| Amortisation of other intangible assets                              | 7     | 137,703         | 35,658          |
| Amortisation of prepaid land lease payments                          | 7     | 50,536          | 34,813          |
| Impairment of trade receivables                                      | 7     | 90,717          | 12,121          |
| Impairment/(reversal of impairment) of deposits and                  |       |                 |                 |
| other receivables  | 7     | 17,507          | (178)           |
| Write-down of inventories to net realisable value                    | 7     | 5,655           | 2,342           |
| Provision for foreseeable losses on contracts                        | 7     | 4,037           | 3,891           |
| Losses/(gains) on disposal of items of property, plant and equipment | 7     | 2,428           | (25,615)        |
| Gain on disposal of a non-current asset held for sale                | 5     | _               | (393,904)       |
| Write-off of deferred development costs                              | 7     | _               | 28,304          |
| Government grants  |       | (28,775)        | (28,345)        |
|  |       |                 |                 |
|  |       | 3,255,752       | 2,139,352       |

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

Year ended 31 December 2015

| Notes  | 2015        | 2014        |
|--|-------------|-------------|
|  | RMB'000     | RMB'000     |
| Decrease/(increase) in inventories                           | 215,823     | (726,831)   |
| Changes in amounts with contract customers                   | (1,480,983) | 216,438     |
| Increase in trade and bills receivables                      | (1,278,749) | (1,055,077) |
| Increase in prepayments, deposits and other receivables      | (595,855)   | (542,470)   |
| Increase in pledged deposits                                 | (35,084)    | (26,861)    |
| Increase in trade and bills payables                         | 3,459,509   | 1,023,328   |
| Increase/(decrease) in other payables, advances from         |             |             |
| customers and accruals                                       | (317,720)   | 523,366     |
| Decrease in provisions for supplementary retirement benefits | (38,494)    | (32,041)    |
| Increase/(decrease) in provision                             | 53,454      | (47,340)    |
| Increase in government grants                                | 9,198       | 19,391      |
| Cash generated from operations                               | 3,246,851   | 1,491,255   |
|  |             |             |
| Interest received  | 38,982      | 26,232      |
| Income tax paid  | (522,504)   | (326,671)   |
| Net cash flows from operating activities                     | 2,763,329   | 1,190,816   |

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

Year ended 31 December 2015

| Notes  | 2015        | 2014      |
|--|-------------|-----------|
|  | RMB'000     | RMB'000   |
|  |             |           |
| CASH FLOWS FROM INVESTING ACTIVITIES                               | (422.251)   | (604.016) |
| Payments for acquisition of items of property, plant and equipment | (432,251)   | (694,916) |
| Payments for acquisition of prepaid land lease payments            | (510,437)   | (700,608) |
| Payments for acquisition of other intangible assets                | (34,279)    | (38,625)  |
| Addition of available-for-sale investment                          | (60,350)    | (57.000)  |
| Addition of investments in joint ventures and associates           | (80,000)    | (57,000)  |
| Proceeds from disposal of items of property, plant and equipment   | 2,979       | 21,497    |
| Proceeds from disposal of a non-current asset held for sale        | _           | 1,468,031 |
| Proceeds from disposal of a subsidiary and an associate            |             | 37,824    |
| Dividends received from associates and joint ventures              | 58,685      | 89,400    |
| Acquisitions of subsidiaries, net of cash acquired 33              | 24,219      | 700,551   |
| Settlement of acquisition of a subsidiary in the prior year        | (7,006)     |           |
| (Increase)/decrease in non-pledged time deposits with              | (2.401.606) | 640 716   |
| original maturity of more than three months                        | (2,491,696) | 643,716   |
| Decrease in pledged deposits                                       | 100,000     | 11,000    |
| Settlement of advances to a non-controlling shareholder            |             |           |
| Exchange gain from proceed from issue of H shares 5(a)             | 355,400     | 22.062    |
| Interest received  | 56,370      | 23,063    |
| Net cash flows (used in)/generated from investing activities       | (3,018,366) | 1,503,933 |
| CASH FLOWS FROM FINANCING ACTIVITIES                               |             |           |
| New bank loans and other borrowings                                | 2,720,000   | 300,000   |
| Repayment of bank loans and other borrowings                       | (2,570,130) | (233,894) |
| Interest paid  | (51,764)    | (14,745)  |
| Acquisitions of non-controlling interests                          | (52,068)    | —         |
| Dividends paid to shareholders                                     | (3,305,246) | —         |
| Dividends paid to non-controlling shareholders                     | (88,497)    | (217)     |
| Capital contribution from a shareholder                            | 37,673      |           |
| Proceeds from issue of H shares                                    | 8,906,863   | —         |
| Payments of share issue expenses                                   | (15,990)    | —         |
| Capital contribution from non-controlling shareholders             | 118,632     | 980       |
| Net cash flows from financing activities                           | 5,699,473   | 52,124    |
| NET INCREASE IN CASH AND CASH EQUIVALENTS                          | 5,444,436   | 2,746,873 |
| Cash and cash equivalents at beginning of the year                 | 5,917,548   | 3,171,451 |
| Effect of exchange rate changes on cash and cash equivalents       | 57,954      | (776)     |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR    24                 | 11,419,938  | 5,917,548 |

31 December 2015

#### 1. CORPORATE AND GROUP INFORMATION

China Railway Signal & Communication Corporation Limited (the "Company") was established as a joint stock company with limited liability on 29 December 2010 in the People's Republic of China (the "PRC"). The shares of the Company have been issued and listed on the Main board of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") from 7 August 2015. The registered office of the Company is located at B 49 Xisihuan South Road, Fengtai District, Beijing, the PRC.

The Company and its subsidiaries (collectively referred to as the "Group") are primarily engaged in the rendering of rail transportation control system projects in the PRC.

In the opinion of the directors of the Company, the Company's holding company is China Railway Signal & Communication Corporation ("CRSC Corporation Group"), which is wholly owned by the State Council of the PRC.

#### Information about subsidiaries

Particulars of the Company's principal subsidiaries are as follows:

| Company name  | Notes | Place and date of       registration and     Registered       es     place of business     share capital |                   | Percentage<br>interest att<br>to the Co | ributable | Principal activities   |  |
|---|-------|--|-------------------|---|-----------|--|--|
|   |       |  |                   | Direct                                  | Indirect  |  |  |
| CRSC Cables Company Ltd. *<br>("CRSC Cables")<br>(通號電纜集團有限公司)   |       | The PRC/<br>Mainland China<br>13 March 2014  | RMB347,500,000    | 100%                                    | _         | Manufacture and sale of<br>cables, electrical appliances<br>and equipment  |  |
| China Railway Signal & Communication<br>Shanghai Engineering Bureau Group<br>Co., Ltd. *<br>(中國鐵路通信信號上海工程局<br>集團有限公司)                     |       | The PRC/<br>Mainland China<br>21 August 1984   | RMB338,099,357.06 | 100%                                    | _         | System integration,<br>engineering contracting, and<br>provision of survey, design<br>and consultation services  |  |
| CRSC Communication &<br>Information Group Company Ltd. *<br>(通號通信信息集團有限公司)  |       | The PRC/<br>Mainland China<br>5 October 1992   | RMB232,749,317    | 100%                                    | _         | Technical development and<br>provision of technical service<br>for communication information<br>system integration   |  |
| Beijing National Railway Research &<br>Design Institute of Signal &<br>Communication Co., Ltd.*<br>("CRSCD")<br>(北京全路通信信號研究設計院集團<br>有限公司) |       | The PRC/<br>Mainland China<br>18 November 1994   | RMB1,360,000,000  | 100%                                    | _         | Design of and consultancy<br>for railway communication,<br>protection, signal, electric<br>power and auxiliary works,<br>technical development, and<br>testing installation of system<br>integration |  |

31 December 2015

#### 1. CORPORATE AND GROUP INFORMATION (Continued)

#### Information about subsidiaries (Continued)

Particulars of the Company's principal subsidiaries are as follows: (Continued)

| Company name   | Notes | Place and date of<br>registration and<br>place of business | Registered share capital | Percentage<br>interest attr<br>to the Cor | ibutable | Principal activities  |
|--|-------|--|--------------------------|---|----------|---|
|  |       |  |                          | Direct                                    | Indirect |   |
| Beijing Urban Transit Technology Co., Ltd. *<br>(北京通號國鐵城市軌道技術有限公司)   |       | The PRC/<br>Mainland China<br>6 May 2010                   | RMB100,000,000           | 100%                                      | _        | Urban rail transit technical<br>development, consultation<br>and provision of related<br>service  |
| CRSC International Holdings<br>Company Ltd. *<br>(通號國際控股有限公司)  |       | The PRC/<br>Mainland China<br>23 December 2011             | RMB120,000,000           | 100%                                      | _        | Project investment, technical<br>development, provision of<br>technical service,<br>construction contracting and<br>import and export of goods  |
| CRSC Innovation Investment Co., Ltd. *<br>(通號創新投資有限公司)   |       | The PRC/<br>Mainland China<br>21 September 2012            | RMB5,000,000,000         | 100%                                      | _        | Project investment, project<br>management and investment<br>consulting  |
| CRSC Assets Management<br>Company Limited *<br>(通號資產管理有限公司)  |       | The PRC/<br>Mainland China<br>17 June 2013                 | RMB100,000,000           | 100%                                      | _        | Property management   |
| CRSC Material Group Company Limited *<br>(通號物資集團有限公司)  |       | The PRC/<br>Mainland China<br>22 May 2013                  | RMB100,000,000           | 100%                                      | _        | Trading of equipment<br>in communication, signal,<br>electric power and automatic<br>control, minerals, coal, coke,<br>and other materials      |
| CRSC Engineering Group Co., Ltd. *<br>(通號工程局集團有限公司)  |       | The PRC/<br>Mainland China<br>10 September 2012            | RMB401,463,200           | 100%                                      | -        | Construction and installation contracting   |
| CRSC Inspection &Testing Co., Ltd.*<br>(通號檢驗檢測有限公司)  |       | The PRC/<br>Mainland China<br>29 October 2014              | RMB85,000,000            | 100%                                      | _        | Technical detection   |
| CRSC (Changsha) Railway Traffic<br>Control Technology Company Limited *<br>("CRSC Changsha Railway")<br>(通號(長沙)軌道交通控制技術有限公司) |       | The PRC/<br>Mainland China<br>17 March 2014                | RMB300,000,000           | 100%                                      | _        | Manufacture, construction and<br>installation of rail transportation<br>control products and electric<br>power engineering                      |
| CRSC Wanquan Signal<br>Equipment Company Ltd. *<br>("CRSC Wanquan")<br>(通號萬全信號設備有限公司)  |       | The PRC/<br>Mainland China<br>18 March 1996                | RMB84,330,000            | 70%                                       | _        | Manufacture, installation, and<br>construction of communication<br>and signal automatic equipment<br>and electronic and electrical<br>equipment |

31 December 2015

#### 1. CORPORATE AND GROUP INFORMATION (Continued)

#### Information about subsidiaries (Continued)

Particulars of the Company's principal subsidiaries are as follows: (Continued)

| Company name   | Notes | Place and date of<br>registration and<br>place of business | Registered share capital | Percentage<br>interest attr<br>to the Co | ributable | Principal activities   |
|--|-------|--|--------------------------|--|-----------|--|
|  |       |  |                          | Direct                                   | Indirect  |  |
| CRSC Guizhou Construction<br>Company Ltd. *<br>("CRSC Guizhou Construction")<br>(中國鐵路通信信號貴州建設有限公司)               |       | The PRC/<br>Mainland China<br>18 June 1985                 | RMB500,000,000           | 90%                                      | -         | Industrial and civil construction<br>contracting and municipal<br>engineering  |
| Casco Signal Ltd.*<br>("CRSC CASCO")<br>(卡斯柯信號有限公司)  |       | The PRC/<br>Mainland China<br>5 March 1986                 | RMB200,000,000           | 51%                                      | _         | Design, integration and<br>contracting of communication<br>signal works, manufacture and<br>sale of communication signal<br>equipment and related ancillary<br>equipment |
| CRSC (Zhengzhou) Zhong'an<br>Engineering Co., Ltd.*<br>("CRSC Zhengzhou Zhong'an")<br>(中國鐵路通信信號(鄭州)中安<br>工程有限公司) |       | The PRC/<br>Mainland China<br>7 July 1997                  | RMB125,000,000           | 60%                                      | _         | Railway engineering<br>construction contracting  |
| CRSC (Beijing) Rail Industry Group Co.,<br>Ltd.*("CRSC Beijing Industry")<br>(通號 (北京) 軌道工業集團有限公司)                |       | The PRC/<br>Mainland China<br>29 December 2014             | RMB1,400,000,000         | 100%                                     | _         | Manufacture and sale of<br>rail transportation control,<br>information and electric power<br>basic equipment and devices   |
| CRSC (Xi'an) Rail Industry Group Co.,<br>Ltd.*("CRSC Xi'an Industry")<br>(通號 (西安) 軌道交通工業集團有限公司)                  |       | The PRC/<br>Mainland China<br>30 December 2014             | RMB900,000,000           | 100%                                     | _         | Manufacture and sale of<br>rail transportation control,<br>information and electric power<br>basic equipment and devices   |
| Zhengzhou Zhongyuan Railway<br>Engineering Co., Ltd.*<br>("Zhengzhou Zhongyuan")<br>(鄭州中原鐵道工程有限責任公司)             | (i)   | The PRC/<br>Mainland China<br>26 October 2001              | RMB186,980,000           | 65%                                      | _         | Industrial and civil construction<br>contracting construction of rail<br>transportation control projects<br>and electrification projects                                 |
| CRSC Railway Vehicles Co., Ltd.*<br>("CRSC Vehicle")<br>(通號軌道車輛有限公司)   | (ii)  | The PRC/<br>Mainland China<br>8 January 2015               | RMB342,000,000           | 66%                                      | _         | Design, manufacture, sale,<br>service and training of tramcars,<br>light rail vehicles and pipe<br>fittings  |
| CRSC (Zhengzhou) Electrification<br>Bureau Group Co., Ltd.*<br>("CRSC Electrification")<br>(通號(鄭州)電氣化局集團有限公司)    |       | The PRC/<br>Mainland China<br>26 June 2015                 | RMB500,000,000           | 100%                                     | _         | Industrial and Civil construction<br>contracting and, construction<br>of rail transportation control<br>projects and electrification<br>projects                         |

31 December 2015

#### 1. CORPORATE AND GROUP INFORMATION (Continued)

#### Information about subsidiaries (Continued)

Particulars of the Company's principal subsidiaries are as follows: (Continued)

- The English names of the companies registered in the PRC represent the best efforts of the management of the Company in directly translating the Chinese names of the companies as no English names have been registered.
- \*\* The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year ended 31 December 2015 or formed a substantial portion of the net assets of the Group as at 31 December 2015. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

Notes:

- (i) In November 2015, the Company acquired a 65% equity interest of Zhengzhou Zhongyuan from a third party by the capital injection of RMB 117,520,000 in cash in the entity.
- (ii) In January 2015, CRSC Vehicle was established by the Company and two third parties. The Company owned directly a 66% equity interest in the entity.

#### 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") (which include all International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations) issued by the International Accounting Standards Board ("IASB") and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements have been prepared under the historical cost convention. These financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand, except when otherwise indicated.

#### Basis of consolidation

The consolidated financial statements include the financial statements of the Group for the year ended 31 December 2015. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

31 December 2015

#### 2.1 BASIS OF PREPARATION (Continued)

#### Basis of consolidation (Continued)

The financial statements of the subsidiaries are prepared for the same reporting periods as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described for subsidiaries above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

#### 2.2 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in the financial statements.

| IFRS 9                                    | Financial Instruments <sup>3</sup>   |
|---|--|
| Amendments to IFRS 10 and IAS 28          | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>6</sup> |
| Amendments to IFRS 10, IFRS 12 and IAS 28 | Investment Entities: Applying the Consolidation Exception <sup>1</sup>                             |
| Amendments to IFRS 11                     | Accounting for Acquisitions of Interests in Joint Operations <sup>1</sup>                          |
| Amendments to IAS 7                       | Disclosure Initiative <sup>2</sup>   |
| IFRS 14                                   | Regulatory Deferral Accounts⁵  |
| IFRS 15                                   | Revenue from Contracts with Customers <sup>3</sup>   |
| Amendments to IAS 12                      | Recognition of Deferred Tax Assets for Unrealised Losses <sup>2</sup>                              |
| IFRS 16                                   | Leases <sup>4</sup>  |
| Amendments to IAS 1                       | Disclosure Initiative <sup>1</sup>   |
| Amendments to IAS 16 and IAS 38           | Clarification of Acceptable Methods of Depreciation and<br>Amortisation <sup>1</sup>               |
| Amendments to IAS 16 and IAS 41           | Agriculture: Bearer Plants <sup>1</sup>  |
| Amendments to IAS 27                      | Equity Method in Separate Financial Statements <sup>1</sup>  |
| Annual Improvements                       | Amendments to a number of IFRSs1   |
| 2012-2014 Cycles                          |  |

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2016

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2017

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2018

- <sup>4</sup> Effective for annual periods beginning on or after 1 January 2019
- <sup>5</sup> Effective for an entity that first adopts IFRSs for its annual financial statements beginning on or after 1 January 2016 and therefore is not applicable to the Group
- <sup>6</sup> No mandatory effective date yet determined but is available for adoption

Further information about those IFRSs that are expected to be applicable to the Group is as follows:

In July 2014, the IASB issued the final version of IFRS 9, bringing together all phases of the financial instruments project to replace IAS 39 and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. The Group expects to adopt IFRS 9 from 1 January 2018. The Group is currently assessing the impact of the standard.

The amendments to IFRS 10 and IAS 28 address an inconsistency between the requirements in IFRS 10 and in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The Group expects to adopt the amendments from 1 January 2016.

31 December 2015

#### 2.2 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

The amendments to IFRS 11 require that an acquirer of an interest in a joint operation in which the activity of the joint operation constitutes a business must apply the relevant principles for business combinations in IFRS 3. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party. The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation. The amendments are not expected to have any impact on the financial position or performance of the Group upon adoption on 1 January 2016.

The amendments to amendments to IAS 7 requires that the following changes in liabilities arising from financing activities are disclosed (to the extent necessary): (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes. The amendments defines liabilities arising from financing activities as liabilities "for which cash flows were, or future cash flows will be, classified in the statement of cash flows as cash flows from financing activities". It also stresses that the new disclosure requirements also relate to changes in financial assets if they meet the same definition. The amendments state that one way to fulfil the new disclosure requirement is to provide a reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities. The Group expects to adopt the amendments from 1 January 2017.

IFRS 15 establishes a new five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The standard will supersede all current revenue recognition requirements under IFRSs. In September 2015, the IASB issued an amendment to IFRS 15 regarding a one-year deferral of the mandatory effective date of HKFRS 15 to 1 January 2018. The Group expects to adopt IFRS 15 on 1 January 2018 and is currently assessing the impact of IFRS 15 upon adoption.

#### NOTES TO FINANCIAL STATEMENTS 31 December 2015

2.2 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

Amendments to IAS 1 include narrow-focus improvements in respect of the presentation and disclosure in financial statements. The amendments clarify:

- (i) the materiality requirements in IAS 1;
- that specific line items in the statement of profit or loss and other comprehensive income and the statement of financial position may be disaggregated;
- (iii) that entities have flexibility as to the order in which they present the notes to financial statements; and
- (iv) that the share of other comprehensive income of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement of profit or loss and other comprehensive income. The Group expects to adopt the amendments from 1 January 2016. The amendments are not expected to have any significant impact on the Group's financial statements.

The amendments to IAS 12 clarify:

- that unrealised losses on debt instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use;
- (ii) that the carrying amount of an asset does not limit the estimation of probable future taxable profits;
- (iii) that estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences; and
- (iv) that an entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type.

The Group expects to adopt the amendments from 1 January 2017.

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17. The Group expects to adopt IFRS 16 from 1 January 2019. The Group is currently assessing the impact of the standard.

31 December 2015

#### 2.2 ISSUED BUT NOT YET EFFECTIVE INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

Amendments to IAS 16 and IAS 38 clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through the use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are to be applied prospectively. The amendments are not expected to have any impact on the financial position or performance of the Group upon adoption on 1 January 2016 as the Group has not used a revenue-based method for the calculation of depreciation of its non-current assets.

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Investments in associates and joint ventures

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The Group's investments in associates and joint ventures are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist. The Group's share of the post-acquisition results and other comprehensive income of associates and joint ventures is included in the consolidated statement of profit or loss and other comprehensive income. In addition, when there has been a change recognised directly in the equity of the associate or joint venture, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's investments in the associates or joint ventures, except where unrealised losses provide evidence of an impairment of the Group's investments in associates or joint ventures.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in an associate or a joint venture is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Business combinations and goodwill

Business combinations not under common control are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Business combinations and goodwill (Continued)

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cashgenerating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Fair value measurement (Continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, construction and service contract assets, financial assets, investment properties and noncurrent assets/a disposal group classified as held for sale), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Related parties**

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

#### or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personel services to the Group or to the parent of the Group.

#### Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. When an item of property, plant and equipment is classified as held for sale or when it is part of a disposal group classified as held for sale, it is not depreciated and is accounted for in accordance with IFRS 5. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Property, plant and equipment and depreciation (Continued)

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

# CategoriesAnnual ratesBuildings2.25%-4.85%Machinery9.00%-19.40%Motor vehicles11.25%-19.40%Electronic equipment and others9.00%-32.33%Leasehold improvement20.00%-50.00%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents property, plant and equipment under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Investment properties

Investment properties are interests in land and buildings (including the leasehold interest under an operating lease for a property which would otherwise meet the definition of an investment property) held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purposes; or for sale in the ordinary course of business. Such properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and any impairment losses. Depreciation is charged so as to write off the cost of investment properties using the straight-line method over the estimated useful lives of 50 years. Owner-occupied property is transferred to investment property when there is a change in use evidenced by the end of owner occupation.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year in which the item is derecognised.

#### Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition.

The useful lives of intangible assets are assessed to be either finite or indefinite.

|                                 | Estimated useful life | Internally generated or acquired  |
|---------------------------------|-----------------------|-----------------------------------|
| Purchased software              | 5 years               | Acquired                          |
| Patents and licences            | 5 years               | Internally generated and acquired |
| Patents and technology know-how | 8 years               | Acquired                          |
| Backlog                         | 2-3 years             | Acquired                          |
| Customer relationship           | 5-9 years             | Acquired                          |

Intangible assets with finite lives are subsequently amortised over the useful economic life on straight-line basis and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end. The amortisation expenses on intangible assets with finite lives are recognised in profit or loss in the expense category consistent with the function of the intangible asset.

#### NOTES TO FINANCIAL STATEMENTS 31 December 2015

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Intangible assets (other than goodwill) (Continued)

Research and development costs

All research costs are charged to profit or loss as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

Deferred development costs are stated at cost less any impairment losses and are amortised using the straightline basis over the commercial lives of the underlying products not exceeding five to seven years, commencing from the date when the products are put into commercial production.

#### Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date. The arrangement is assessed for whether fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

Leases that transfer substantially all the rewards and risks of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases, including prepaid land lease payments under finance leases, are included in property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to profit or loss so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased by the Group under operating leases are included in non-current assets, and rentals receivable under the operating leases are credited to the statement of profit or loss on the straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to profit or loss on the straight-line basis over the lease terms.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Prepaid land lease payments

Prepaid land lease payments under operating leases are initially stated at cost and subsequently recognised on the straight-line basis over the lease terms.

#### Investments and other financial assets

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. When financial assets are recognised initially, they are measured at fair value plus transaction costs that are attributable to the acquisition of the financial assets, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with positive net changes in fair value presented as other income and gains and negative net changes in fair value presented as finance costs in profit or loss. These net fair value changes do not include any dividends or interest earned on these financial assets, which are recognised in accordance with the policies set out for "Revenue recognition" below.

31 December 2015

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments and other financial assets (Continued)

#### Financial assets at fair value through profit or loss (Continued)

Financial assets designated upon initial recognition as at fair value through profit or loss are designated at the date of initial recognition and only if the criteria in IAS 39 are satisfied.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated as at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income and gains in profit or loss. The loss arising from impairment is recognised in other comprehensive income in finance costs for loans and in other expenses for receivables.

#### Available-for-sale financial investments

Available-for-sale financial investments are non-derivative financial assets in listed and unlisted equity investments and debt securities. Equity investments classified as available for sale are those which are neither classified as held for trading nor designated as at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in market conditions.

After initial recognition, available-for-sale financial investments are subsequently measured at fair value, with unrealised gains or losses recognised as other comprehensive income in the available-for-sale investment revaluation reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in profit or loss in other income, or until the investment is determined to be impaired, when the cumulative gain or loss is reclassified from the available-for-sale investment revaluation reserve to profit or loss in other gains or losses. Interest and dividends earned whilst holding the available-for-sale financial investments are reported as interest income and dividend income, respectively and are recognised in profit or loss as other income in accordance with the policies set out for "Revenue recognition" below.

31 December 2015

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Investments and other financial assets (Continued)

#### Available-for-sale financial investments (Continued)

When the fair value of unlisted equity investments cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such investments are stated at cost less any impairment losses.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term are still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if management has the ability and intention to hold the assets for the foreseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to profit or loss.

#### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited in profit or loss.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Impairment of financial assets (Continued)

#### Assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

#### Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at the end of each reporting period whether there is objective evidence that an investment or a group of investments is impaired.

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in profit or loss, is removed from other comprehensive income and recognised in profit or loss.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of an investment below its cost. "Significant" is evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in profit or loss – is removed from other comprehensive income and recognised in profit or loss. Impairment losses on equity instruments classified as available for sale are not reversed through profit or loss. Increases in their fair value after impairment are recognised directly in other comprehensive income.

The determination of what is "significant" or "prolonged" requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost.

## NOTES TO FINANCIAL STATEMENTS 31 December 2015

2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Financial liabilities**

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Group's financial liabilities include trade and bills payables, interest-bearing bank and other borrowings and other payables.

#### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in profit or loss.

#### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in profit or loss.

31 December 2015

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### Derivative financial instruments

#### Initial recognition and subsequent measurement

The Group uses derivative financial instruments, such as forward commodity purchase contracts to hedge its commodity purchase price risk. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

The fair value of commodity purchase contracts that meet the definition of a derivative as defined by IAS 39 is recognised in profit or loss as cost of sales. Commodity contracts that are entered into and continue to be held for the purpose of the receipt or delivery of a non-financial item in accordance with the Group's expected purchase, sale or usage requirements are held at cost.

Any gains or losses arising from changes in fair value of derivatives are taken directly to profit or loss, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income and later reclassified to profit or loss when the hedged item affects profit or loss.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

#### Properties under development

Properties under development are stated at the lower of cost and net realisable value. Cost comprises land costs, construction costs, borrowing costs, professional fees and other costs directly attributable to such properties incurred during the development period. The net realisable value of properties under development is determined by establishing the market values of the properties on an "as-if" completed basis with appropriate deduction on construction costs, professional fees, applicable various selling expense and interests to be incurred from the valuation date to completion.

Properties under development are classified as current assets unless the construction period of the relevant property development project is expected to complete beyond the normal operating cycle. Upon completion, the properties are transferred to completed properties held for sale.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

#### Trade and bills receivables and other receivables

Trade and bills receivables and other receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of these receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets.

Trade and bills receivables and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

#### Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in profit or loss.

Provisions for product warranties granted by the Group on certain products are recognised based on sales volume and past experience of the level of repairs and returns, discounted to their present values as appropriate.

#### Trade and bills payables and other payables

Trade and bills payables and other payables are mainly obligations to pay for goods, equipment or services that have been acquired in the ordinary course of business from suppliers and service providers. These payables are classified as current liabilities if they are due within one year or less (or in the normal operating cycle of the business if longer).

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the country in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Income tax (Continued)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the statement of profit or loss and other comprehensive income over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to profit or loss by way of a reduced depreciation charge.

Where the Group receives grants of non-monetary assets, the grants are recorded at the fair value of the nonmonetary assets and released to profit or loss over the expected useful lives of the relevant assets by equal annual instalments.

Where the Group receives government loans granted with no or at a below-market rate of interest for the construction of a qualifying asset, the initial carrying amount of the government loans is determined using the effective interest rate method, as further explained in the accounting policy for "Financial liabilities" above. The benefit of the government loans granted with no or at a below-market rate of interest, which is the difference between the initial carrying value of the loans and the proceeds received, is treated as a government grant and released to profit or loss over the expected useful life of the relevant asset by equal annual instalments.

31 December 2015

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Revenue recognition**

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (a) from the sale of goods, when the significant risks and rewards of ownership have been transferred to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold;
- (b) from the rendering of services, on the percentage of completion basis, as further explained in the accounting policy for "Contracts for services" below;
- (c) from construction contracts, on the percentage of completion basis, as further explained in the accounting policy for "Construction contracts" below;
- (d) rental income, on a time proportion basis over the lease terms;
- (e) interest income, on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset; and
- (f) dividend income, when the shareholders' right to receive payment has been established.

#### Contracts for services

Contract revenue on the rendering of services comprises the agreed contract amount. Costs of rendering services comprise direct labour, the cost of subcontracting and other costs of personnel directly engaged in providing the services and attributable overheads.

Revenue from the rendering of services is recognised based on the percentage of completion of the transaction, provided that the revenue, the costs incurred and the estimated costs to completion can be measured reliably. The percentage of completion is established by reference to the costs incurred to date as compared to the total costs to be incurred under the transaction. Where the outcome of a contract cannot be measured reliably, revenue is recognised only to the extent that the expenses incurred are eligible to be recovered.

Provision is made for foreseeable losses as soon as they are anticipated by management. Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is treated as an amount due from contract customers. Where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is treated as an amount due to contract customers.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Construction contracts**

Contract revenue comprises the agreed contract amount and appropriate amounts from variation orders, claims and incentive payments. Contract costs incurred comprise direct materials, the costs of subcontracting, direct labour and an appropriate proportion of variable and fixed construction overheads.

Revenue from fixed price construction contracting is recognised using the percentage of completion method, measured by reference to the proportion of costs incurred to date to the estimated total cost of the relevant contract.

Provision is made for foreseeable losses as soon as they are anticipated by management. Where contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is treated as an amount due from contract customers. Where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is treated as an amount due to contract customers.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

### Dividends

Final dividends are recognised as a liability when they are approved by shareholders in a general meeting. In prior years, final dividends proposed by the directors were classified as a separate allocation of retained profits within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. Following the implementation of the Hong Kong Companies Ordinance (Cap. 622), proposed final dividends are disclosed in the notes to the financial statements.

31 December 2015

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Foreign currencies**

The financial statements are presented in RMB, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

#### **Employee benefits**

#### Retirement benefits

(a) Social pension plans

The Group has the social pension plans for its employees arranged by local government labour and security authorities. The Group makes contributions on a monthly basis to the social pension plans. The contributions are charged to profit or loss as they become payable in accordance with the rules of the social pension plans. Under the plans, the Group has no further obligations beyond the contributions made.

#### (b) Annuity plan

The Group provides an annuity plan to the voluntary or eligible employees. Contributions are made based on a percentage of the voluntary or eligible employees' basic salaries and are charged to profit or loss as they become payable in accordance with the rules of the plan. Under the plan, the Group has no further obligations beyond the contributions made.

31 December 2015

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Employee benefits (Continued)

Retirement benefits (Continued)

#### (c) Supplementary retirement benefits

The Group also provides the retirement pension subsidies, medical benefits and other supplementary benefits to employees who retired on or before 31 December 2013. These supplementary retirement benefits are considered to be defined benefit plans and are unfunded. The obligation recognised in the consolidated statement of financial position in respect of these defined benefit plans is the present value of the defined benefit obligations at the end of each reporting period. The defined benefit obligation is calculated by independent qualified actuaries using the projected unit credit method annually, or when any material changes in the plans and key assumptions will occur. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government securities of the currency and term consistent with the currency and term of the supplementary retirement benefit obligations. Re-measurements arising from experience adjustments and changes in actuarial assumptions are recognised immediately in the consolidated statement of financial position to other comprehensive income in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss at the earlier of:

- the date of the plan amendment or curtailment; and
- the date that the Group recognises restructuring-related costs.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset.

The Group recognises the following changes in the net defined benefit obligation under "cost of sales" and "administrative expenses" in the consolidated statement of comprehensive income by function:

- service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- net interest expense or income.

31 December 2015

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Employee benefits (Continued)

#### Termination benefits and early retirement benefits

Termination benefits are recognised at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.

Early retirement benefits are recognised in the period in which the Group has entered into an agreement with the employee specifying the terms of redundancy, or after the individual employee has been advised of the specific terms. As for early retirement benefits, the Group recognises monthly paid salaries and social benefits for these early retirees during the period from the date of early retirement to the normal retirement date as termination benefits. The expected costs of these benefits are measured by the projected cumulative unit credit method. All service cost, net interest on the net liability of early retirement benefits, and Re-measurement including actuarial gains and losses arising from experience adjustments, and changes in actuarial assumptions are recognised immediately in profit or loss for the current period.

#### Housing fund and other social insurances

The Group has participated in defined social security contribution schemes for its employees pursuant to the relevant laws and regulations of the PRC. These include housing fund, basic medical insurance, unemployment insurance, injury insurance and maternity insurance. The Group makes monthly contributions to the housing fund and other social insurances. The contributions are charged to profit or loss on an accrual basis. The Group has no further obligations beyond the contributions made.

Apart from those described above, the Group does not have any other legal or constructive obligations over employee benefits.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of each reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

#### Estimation uncertainty (Continued)

#### Estimation of total budgeted costs and percentage of completion of construction and service works

The Group recognises revenue according to the percentage of completion of individual contracts of construction and service work, which requires estimation to be made by management. The stage of completion is estimated by reference to the actual costs incurred over the total budgeted costs.

Total budgeted costs for construction contracts and contracts for services comprise (i) direct material costs and direct labour, (ii) costs of subcontracting, and (iii) an appropriation of variable and fixed construction and services overheads. In estimating the total budgeted costs for construction contracts and contracts for services, management makes reference to information such as (i) current offers from sub-contractors and suppliers, (ii) recent offers agreed with sub-contractors and suppliers, and (iii) professional estimation on material costs, labour costs and other costs.

Due to the nature of the activity undertaken in contracts for construction and services, the date at which the activity starts and the date at which the activity is completed usually fall into different accounting periods. Hence, the Group reviews and, when necessary, revises the estimate of total budgeted costs and the percentage of completion of construction and service works as the contract progresses. If the estimate of total budgeted costs and the percentage of completion are changed when new events or circumstances affected total budgeted costs arise or are different from previous estimation, revenue recognised for the periods that the estimation changes and thereafter will be affected, besides, where the contract revenue is less than expected or actual contract costs are more than expected, a foreseeable loss may arise.

#### Useful lives and residual values of items of property, plant and equipment and other intangible assets

In determining the useful lives and residual values of items of property, plant and equipment and other intangible assets, the Group periodically reviews the changes in market conditions, expected physical wear and tear, and the maintenance of the asset. The estimation of the useful life of the asset is based on historical experience of the Group with similar assets that are used in a similar way. The depreciation amount will be adjusted if the estimated useful lives and/or the residual values of items of property, plant and equipment and other intangible assets are different from previous estimation. Useful lives and residual values are reviewed at the end of the reporting period based on changes in circumstances.

#### Current income tax and deferred income tax

The Group is subject to income taxes in numerous jurisdictions in the PRC. Estimation is required in determining the provision for taxation. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts originally recorded, the differences will impact on the current income tax and deferred income tax in the periods in which the differences arise.

31 December 2015

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Continued)

#### Estimation uncertainty (Continued)

#### Deferred tax assets

Deferred tax assets relating to certain deductible temporary differences are recognised as management considers it is probable that future taxable profits will be available against which the unused temporary differences or unused tax losses can be utilised. The realisation of the deferred tax assets mainly depends on whether sufficient future taxable profits or taxable temporary differences will be available in the future. In cases where the actual future taxable profits generated are less than expected, a material reversal of deferred tax assets may arise, which will be recognised in profit or loss in the period in which such a reversal takes place.

#### Write-down of inventories to net realisable value

The Group determines the write-down for obsolescence of inventories. These estimates are made with reference to aged inventories, projections of expected future saleability of goods and management experience and judgement. Based on this review, write-down of inventories will be made when the estimated net realisable values decline below their carrying amounts of inventories. Due to changes in market conditions, actual saleability of goods may be different from estimation and profit or loss could be affected by differences in this estimation.

#### Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating units and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Impairment of trade and bills receivables

The Group maintains an allowance for estimated loss arising from the inability of its customers to make the required payments. The Group makes its estimates based on the ageing of its trade receivable balances, customers' creditworthiness, and historical write-off experience. If the financial condition of its customers will deteriorate such that the actual impairment loss might be higher than expected, the Group would be required to revise the basis for making the allowance and its future results would be affected.

31 December 2015

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Continued)

#### Estimation uncertainty (Continued)

#### Impairment of non-financial assets

The Group assesses whether there are any indicators of impairment for all non-financial assets at the end of each reporting period. Indefinite life intangible assets are tested for impairment annually and at other times when such an indicator exists. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs of disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Warranty provision

Provision for product warranties given by the Group for certain products is recognised based on sales volume and past experience of the level of repairs, discounted to their present values as appropriate.

#### Supplementary employee retirement benefits

The Group has recognised the supplementary employee retirement benefit obligations as a liability. The Group's obligations are determined using actuarial valuations, which rely on various assumptions and conditions. The assumptions used in actuarial valuation reports include discount rates, future salary increases, mortality rates, the growth rate of the benefits and other factors. The deviation from the actual result and the actuary result will affect the accuracy of related accounting estimates. Even though management is of the view that the above assumptions are reasonable, any changes in condition of assumptions will still affect the estimated liability amount of supplementary employee retirement benefit obligations. All assumptions are reviewed at each reporting date.

31 December 2015

## 4. OPERATING SEGMENT INFORMATION

The Group's revenue and contribution to consolidated results are mainly derived from the rendering of rail transportation control system projects, which is regarded as a single reportable segment in a manner consistent with the way in which information is reported internally to the Group's senior management (e.g, the president and vice president) for purposes of resource allocation and performance assessment. Accordingly, no segment analysis is presented other than entity-wide disclosures.

#### Geographical information

#### (a) Revenue from external customers

|                 | 2015       | 2014       |
|-----------------|------------|------------|
|                 | RMB'000    | RMB'000    |
| Mainland China  | 23,434,313 | 16,751,965 |
| Other countries | 517,240    | 576,678    |
|                 | 23,951,553 | 17,328,643 |

The revenue information above is based on the locations of the customers.

#### (b) Non-current assets

|                | 2015      | 2014      |
|----------------|-----------|-----------|
|                | RMB'000   | RMB'000   |
| Mainland China | 6,870,335 | 6,031,323 |

All the non-current assets are located in Mainland China. The non-current asset information above excludes deferred tax assets and financial instruments.

#### Information about major customers

No revenue from a single customer contributed 10% or more to the Group's revenue for the years ended 31 December 2015 and 2014.

### 5. REVENUE, OTHER INCOME AND GAINS

Revenue represents: (1) the net invoiced value of goods sold, after allowance for returns and trade discounts and excludes sales taxes and intra-group transactions; (2) the values of services rendered, and (3)revenue from construction contract.

An analysis of the Group's revenue, other income and gains is as follows:

|  | Notes | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-------|-----------------|-----------------|
| Revenue  |       |                 |                 |
| Design and integration                                     |       | 5,808,424       | 4,908,771       |
| Equipment manufacturing                                    |       | 6,903,242       | 5,870,725       |
| System implementation                                      |       | 7,438,153       | 5,368,037       |
| Others   |       | 3,801,734       | 1,181,110       |
|  |       | 23,951,553      | 17,328,643      |
| Other income and gains                                     |       |                 |                 |
| Interest income  |       | 95,352          | 49,295          |
| Government grants  |       | 165,869         | 124,949         |
| Gain on disposal of a non-current asset held for sale      |       | —               | 393,904         |
| Gain on disposal of items of property, plant and equipment |       | —               | 25,615          |
| Gain on disposal of a subsidiary and an associate          |       | 2,717           | 9,102           |
| Gain on re-measurement of the previously held interest in  |       |                 |                 |
| an acquiree at its acquisition-date fair value in          |       |                 |                 |
| a step acquisition of a subsidiary                         | 33    | -               | 135,165         |
| Foreign exchange gains, net                                | (a)   | 405,236         | —               |
| Others   |       | 37,618          | 18,894          |
|  |       | 706,792         | 756,924         |

(a) Included an exchange gain RMB355.4million arising from the exchange of most of the HK dollars received from the issuance of the Company' H shares into Renminbi during the year ended 31 December 2015.

## 6. FINANCE COSTS

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
| Interest on bank loans and other borrowings wholly repayable | 50,181  | 19,932  |
| Interest on discounted bills receivable                      | 1,577   | 805     |
| Interest capitalised   |         | (6,001) |
|  | 51,758  | 14,736  |

31 December 2015

## 7. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

|   | Notes  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|---|--------|-----------------|-----------------|
| Cost of sales   |        | 17,936,850      | 13,134,039      |
| Depreciation of items of property, plant and equipment      | 12,(a) | 346,134         | 343,543         |
| Amortisation of prepaid land lease payments                 | 13     | 50,536          | 34,813          |
| Amortisation of other intangible assets                     | 15     | 137,703         | 35,658          |
| Total depreciation and amortisation                         |        | 534,373         | 414,014         |
| Impairment of trade receivables                             | 22     | 90,717          | 12,121          |
| Impairment/(reversal of impairment) of deposits and other   |        |                 |                 |
| receivables   | 23     | 17,507          | (178)           |
| Write-down of inventories to net realisable value           |        | 5,655           | 2,342           |
| Provision for foreseeable losses on contracts               |        | 4,037           | 3,891           |
| Lease expenses under operating leases of land and buildings | (b)    | 87,343          | 71,412          |
| Auditors' remuneration                                      |        | 8,200           | 2,400           |
| Employee benefit expenses                                   |        |                 |                 |
| (including directors' and supervisors' remuneration):       |        |                 |                 |
| Wages, salaries and allowances                              | (c)    | 2,027,936       | 1,434,076       |
| Retirement benefit costs                                    |        |                 |                 |
| <ul> <li>Defined contribution retirement schemes</li> </ul> |        | 378,944         | 290,552         |
| - Defined benefit retirement schemes and early retirement   |        |                 |                 |
| costs   | 30,(c) | 40,059          | 46,947          |
| Total retirement benefit costs                              |        | 419,003         | 337,499         |
| Welfare and other expenses                                  |        | 588,139         | 418,758         |

31 December 2015

## 7. PROFIT BEFORE TAX (Continued)

|   | Notes  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|---|--------|-----------------|-----------------|
| Research and development costs                                  | (d)    | 1,012,769       | 749,873         |
| Government grants   | 5, (e) | (165,869)       | (124,949)       |
| Product warranty provision:                                     |        |                 |                 |
| Additional provision  | 28     | 94,771          | 37,214          |
| Reversal of provision   | 28     | (1,227)         | (305)           |
|   |        | 93,544          | 36,909          |
| Interest income   | 5      | (95,352)        | (49,295)        |
| Write-off of deferred development costs                         | 15     | —               | 28,304          |
| Gain on disposal of a non-current asset held for sale           | 5      | _               | (393,904)       |
| Loss/(gain) on disposal of items of property, plant and equipme | nt     | 2,428           | (25,615)        |
| Losses on disposal of other intangible assets                   |        | 43              | —               |
| Gain on disposal of a subsidiary and an associate               | 5      | (2,717)         | (9,102)         |
| Gain on re-measurement of the previously held interest in       |        |                 |                 |
| an acquiree at its acquisition-date fair value in               |        |                 |                 |
| a step acquisition of a subsidiary                              | 5      | —               | (135,165)       |
| Losses on forward commodity purchase contracts                  |        | 6,963           | 14,391          |
| Foreign exchange gains, net                                     |        | (405,236)       | 3,132           |

#### Notes:

- (a) Depreciation of approximately RMB277,488,000 and RMB255,234,000 are included in cost of sales in the consolidated statements of profit or losses and other comprehensive income for the years ended 31 December 2015 and 2014, respectively.
- (b) Lease expenses of approximately RMB52,470,000 and RMB38,683,000 are included in cost of sales in the consolidated statement of profit or loss and other comprehensive income for the years ended 31 December 2015 and 2014, respectively.
- (c) Employee benefit expenses of approximately RMB1,384,385,000 and RMB1,019,996,000 are included in cost of sales in the consolidated statement of profit or loss and other comprehensive income for the years ended 31 December 2015 and 2014, respectively.
- (d) Employee benefit expenses of approximately RMB531,811,000 and RMB338,061,000 are included in research and development costs for the years ended 31 December 2015 and 2014, respectively.
- (e) Most of government grants have been received for conducting research activities. The government grants released when research and development costs incurred to which they relate. Government grants received for which related expenditures have not yet been undertaken are included in government grants in the consolidated statement of financial position.

31 December 2015

### 8. DIRECTORS' AND SUPERVISORS' REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES

### (a) Directors' and supervisors' remuneration

The aggregate amounts of remuneration of the directors and supervisors of the Company during the years ended 31 December 2015 and 2014, disclosed pursuant to the Hong Kong Listing Rules, section 383(1) (a), (b), (c) and (f) of the Hong Kong Companies Ordinance and part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
| Fees   | 464     | 222     |
| Other emoluments:                                |         |         |
| - Salaries, allowances and benefits in kind      | 1,911   | 2,398   |
| - Performance related bonuses                    | 1,561   | 1,905   |
| <ul> <li>Pension scheme contributions</li> </ul> | 381     | 416     |
|  | 4,317   | 4,941   |

|                         | Notes | Fees<br>RMB'000 | Salaries,<br>allowances<br>and benefits<br>in kind<br>RMB'000 | Performance<br>related<br>bonuses<br>RMB'000 | Pension<br>scheme<br>contributions<br>RMB'000 | Total<br>remuneration<br>RMB'000 |
|-------------------------|-------|-----------------|---|--|---|----------------------------------|
| Executive Directors     |       |                 |   |  |   |                                  |
| Mr. Zhou Zhiliang (周志亮) |       |                 |   |  |   |                                  |
| (Chief executive)       |       | _               | 371   | 338  | 68  | 777                              |
| Ms. Li Yanqing (李燕青)    |       | _               | 372   | 293  | 71  | 736                              |
| Mr. Yin Gang (尹剛)       | (vii) | _               | 206   | 184  | 41  | 431                              |
| Mr. Chen Hong (陳紅)      | (iii) | _               | 122   | 123  | 26  | 271                              |
| Mr. Shi Weizhong (施衛忠)  | (ii)  |                 | 112   | 232  | 24  | 368                              |
|                         |       |                 | 1,183   | 1,170  | 230   | 2,583                            |

31 December 2015

## 8. DIRECTORS' AND SUPERVISORS' REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES (Continued)

## (a) Directors' and supervisors' remuneration (Continued)

2015 (Continued)

|                           | Notes      | Fees<br>RMB'000 | Salaries,<br>allowances<br>and benefits<br>in kind<br>RMB'000 | Performance<br>related<br>bonuses<br>RMB'000 | Pension<br>scheme<br>contributions<br>RMB'000 | Total<br>remuneration<br>RMB'000 |
|---------------------------|------------|-----------------|---|--|---|----------------------------------|
| Independent Non-executive |            |                 |   |  |   |                                  |
| Directors                 |            |                 |   |  |   |                                  |
| Mr. Tong Bao'an (佟保安)     | (iii)      | 51              | -   | -  | -   | 51                               |
| Mr. Bai Jingwu (白敬武)      | (iii)      | 53              | -   | -  | -   | 53                               |
| Mr. Zhang Wei (張偉)        | (iii)      | 53              | -   | -  | -   | 53                               |
| Mr. Wang Jiajie (王嘉傑)     | (i)        | 69              | -   | -  | -   | 69                               |
| Mr. Sun Patrick (辛定華)     | (i)        | 80              | -   | -  | -   | 80                               |
| Mr. Chen Jin'en (陳津恩)     | (i)        | 78              | -   | -  | -   | 78                               |
| Mr. Gao Shutang (高樹堂)     | (i)        | 80              |   |  |   | 80                               |
|                           |            | 464             |   |  |   | 464                              |
| Supervisors               |            |                 |   |  |   |                                  |
| Mr. Tang Sujun (唐蘇軍)      | (iii)      | -               | 144   | 274  | 21  | 439                              |
| Ms. Yang Hongyan (楊鴻雁)    | (iii), (v) | -               | -   | -  | -   | -                                |
| Mr. Luo Xiaoping (羅小平)    | (iii), (v) | -               | -   | _  | _   | -                                |
| Ms. Chen Shiyou (陳十遊)     | (iii), (v) | -               | -   | _  | _   | -                                |
| Mr. Geng Xin (耿新)         | (iii)      | -               | 150   | 9  | 23  | 182                              |
| Mr. Li Jingxiang (李景祥)    | (iii)      | -               | 147   | _  | 25  | 172                              |
| Ms. Tian Liyan (田麗豔)      | (i)        | -               | 173   | _  | 41  | 214                              |
| Mr. Gao Fan (高帆)          | (i), (v)   | -               | -   | _  | _   | -                                |
| Ms. Zhao Xiumei (趙秀梅)     | (i)        |                 | 114   | 108  | 41  | 263                              |
|                           |            |                 | 728   | 391  | 151   | 1,270                            |
|                           |            | 464             | 1,911   | 1,561  | 381   | 4,317                            |

31 December 2015

## 8. DIRECTORS' AND SUPERVISORS' REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES (Continued)

## (a) Directors' and supervisors' remuneration (Continued)

|                           |             |         | Salaries,    |             |               |              |
|---------------------------|-------------|---------|--------------|-------------|---------------|--------------|
|                           |             |         | allowances   | Performance | Pension       |              |
|                           |             |         | and benefits | related     | scheme        | Total        |
|                           | Notes       | Fees    | in kind      | bonuses     | contributions | remuneration |
|                           |             | RMB'000 | RMB'000      | RMB'000     | RMB'000       | RMB'000      |
| Executive Directors       |             |         |              |             |               |              |
| Mr. Zhou Zhiliang (周志亮)   |             |         |              |             |               |              |
| (Chief executive)         |             | _       | 268          | 432         | 62            | 762          |
| Ms. Li Yanqing (李燕青)      |             | —       | 268          | 432         | 71            | 771          |
| Mr. Shi Weizhong (施衛忠)    | (ii)        | _       | 246          | 323         | 68            | 637          |
| Mr. Chen Hong (陳紅)        | (iii)       |         | 246          | 246         | 52            | 544          |
|                           |             |         | 1,028        | 1,433       | 253           | 2,714        |
| Non-executive Director    |             |         |              |             |               |              |
| Mr. Xiao Yuze (肖玉澤)       | (iv)        |         | 108          | 29          | 14            | 151          |
|                           |             |         | 108          | 29          | 14            | 151          |
| Independent Non-executive |             |         |              |             |               |              |
| Directors                 |             |         |              |             |               |              |
| Mr. Tong Bao'an (佟保安)     | (iii)       | 112     | _            | —           | —             | 112          |
| Mr. Bai Jingwu (白敬武)      | (iii)       | 110     | _            | —           | —             | 110          |
| Mr. Zhang Wei (張偉)        | (iii), (vi) |         |              |             |               |              |
|                           |             | 222     |              |             |               | 222          |
| Supervisors               |             |         |              |             |               |              |
| Mr. Tang Sujun (唐蘇軍)      | (iii)       | _       | 246          | 357         | 40            | 643          |
| Ms. Yang Hongyan (楊鴻雁)    | (iii), (v)  | _       | _            | _           | —             | _            |
| Mr. Luo Xiaoping (羅小平)    | (iii), (v)  | _       | _            | _           | _             | _            |
| Ms. Chen Shiyou (陳十遊)     | (iii), (v)  | —       | _            | _           | —             | _            |
| Mr. Geng Xin (耿新)         | (iii)       | —       | 700          | 55          | 52            | 807          |
| Mr. Li Jingxiang (李景祥)    | (iii)       |         | 316          | 31          | 57            | 404          |
|                           |             |         | 1,262        | 443         | 149           | 1,854        |
|                           |             | 222     | 2,398        | 1,905       | 416           | 4,941        |
|                           |             | _       |              |             |               |              |

## NOTES TO FINANCIAL STATEMENTS 31 December 2015

8. DIRECTORS' AND SUPERVISORS' REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES (Continued)

#### (a) Directors' and supervisors' remuneration (Continued)

Notes:

- (i) Those directors and supervisors were appointed effective from 21 May 2015.
- Mr. Shi Weizhong was appointed as an executive director of the Company effective from 9 January 2012 to 27 April 2015.
- (iii) Those directors and supervisors resigned as directors and supervisors since 21 May 2015.
- (iv) Mr. Xiao Yuze was resigned as a non-executive director effective from April 2014 due to retirement.
- (v) Those supervisors received no emoluments for the year ended 31 December 2015 and 2014, because they did not receive any remuneration in the capacity as supervisors.
- (vi) Mr. Zhang Wei received no emoluments for the year ended 31 December 2014, because he did not receive any remuneration in the capacity as independent non-executive director.
- (vii) Mr. Yin Gang was appointed as an executive director of the Company effective from 22 May 2015.

#### (b) Five highest paid employees

An analysis of the headcounts of the five highest paid employees within the Group for the year ended 31 December 2015 is as follows:

|   | 2015 | 2014 |
|---|------|------|
| Non-director and non-supervisor employees | 5    | 5    |

Details of the directors' and supervisors' remuneration are set out above.

31 December 2015

## 8. DIRECTORS' AND SUPERVISORS' REMUNERATION AND FIVE HIGHEST PAID EMPLOYEES (Continued)

## (b) Five highest paid employees (Continued)

Details of the remuneration of the above non-director and non-supervisor highest paid employees are as follows:

|   | 2015    | 2014    |
|---|---------|---------|
|   | RMB'000 | RMB'000 |
|   |         |         |
| Salaries, allowances and benefits in kind | 3,139   | 5,000   |
| Performance related bonuses               | 8,246   | 3,377   |
| Pension scheme contributions              | 355     | 372     |
|   |         |         |
|   | 11,740  | 8,749   |

The number of non-director and non-supervisor highest paid employees whose remuneration fell within the following bands is as follows:

|                                | 2015 | 2014 |
|--------------------------------|------|------|
| HK\$1,000,001 to HK\$2,000,000 | _    | 3    |
| HK\$2,000,001 to HK\$3,000,000 | 5    | 2    |
|                                | 5    | 5    |

During the year ended 31 December 2015 and 2014, no directors or supervisors, or none of the nondirector and non-supervisor highest paid individuals waived or agreed to waive any emoluments. No emoluments were paid by the Group to the directors and supervisors or any of the non-director and non-supervisor highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

### 9. INCOME TAX EXPENSE

The Company and certain subsidiaries have been accredited as "high and new technology enterprises" and were entitled to a preferential income tax rate of 15% for the years ended 31 December 2015 and 2014 in accordance with the PRC Corporate Income Tax Law. Other entities within the Group in Mainland China have been subject to corporate income tax at the statutory rate of 25%.

In addition, one of the subsidiaries of the Company is entitled to the preferential tax rate of 15% as it operates in the western region in the Mainland China and engages in the industries which are entitled to preferential tax treatment pursuant to the applicable tax laws and regulations.

## 9. INCOME TAX EXPENSE (Continued)

No Hong Kong profits tax has been provided because the Group did not generate any assessable profits in Hong Kong during the years ended 31 December 2015 and 2014.

|  | 2015     | 2014    |
|--|----------|---------|
|  | RMB'000  | RMB'000 |
| Current income tax - Mainland China                |          |         |
| Charge for the year                                | 557,560  | 381,259 |
| (Overprovision)/underprovision for the prior years | (3,268)  | 6,338   |
| Deferred income tax (note 19)                      | (33,608) | 45,403  |
| Tax charge for the year                            | 520,684  | 433,000 |

A reconciliation of the income tax expense applicable to profit before tax at the statutory income tax rate to the income tax expense at the Group's effective income tax rate is as follows:

|  | 2015      | 2014      |
|--|-----------|-----------|
|  | RMB'000   | RMB'000   |
| Profit before tax  | 3,144,162 | 2,472,915 |
| Income tax charge at the statutory income tax rate of 25%                | 786,041   | 618,229   |
| Effect of the different income tax rates for some entities               | (218,215) | (148,460) |
| Income not subject to tax  | (25,423)  | (33,791)  |
| Expenses not deductible for tax purposes                                 | 43,106    | 58,908    |
| Tax losses and deductible temporary differences not recognised           | 16,800    | 5,228     |
| Utilisation of tax losses and deductible temporary differences           |           |           |
| not recognised in previous periods                                       | (16,150)  | (6,663)   |
| Additional tax deduction for research and development costs              | (40,700)  | (21,476)  |
| Tax effect of share of profits and loss of joint ventures and associates | (16,295)  | (45,634)  |
| Adjustments in respect of current tax of previous periods                | (3,268)   | 6,338     |
| Others   | (5,212)   | 321       |
| Tax charge for the year at the effective rate                            | 520,684   | 433,000   |

The share of tax attributable to associates and joint ventures amounting to RMB5,749,000 (2014:RMB6,742,000) and RMB6,584,000 (2014:RMB29,229,000) respectively, is included in "share of profits and losses of joint ventures and associates" in the consolidated statement of profit or loss.

31 December 2015

### 10. DIVIDENDS

|   | Notes | 2015      | 2014    |
|---|-------|-----------|---------|
|   |       | RMB'000   | RMB'000 |
| Declared:   |       |           |         |
| Dividends declared to owners of the parent        |       | —         | 250,691 |
| Special dividend declared to owners of the parent | (i)   | 3,951,137 |         |
|   |       | 3,951,137 | 250,691 |
| Proposed:   |       |           |         |
| Final dividend – RMB 0.025 per ordinary share     | (ii)  | 219,745   |         |

(i) Pursuant to a resolution passed by the shareholders of the Company on 6 February 2015, which was amended and supplemented by the resolution of the shareholders of the Company passed on 21 May 2015, all the shareholders of the Company prior to the completion of the listing of shares of the Company are entitled to a special dividend, which represents an amount equal to the distributable retained profits of the Group attributable to the owners of the Company earned and accrued up to 30 June 2015.

The first part of the special dividend representing the distributable retained profits of the Group attributable to the owners of the Company up to 31 December 2014 (the "First Special Dividend') is the lower of retained profits of the Group attributable to the owners of the Company as at 31 December 2014, after deducting any appropriation to the statutory and discretionary reserve funds, determined in accordance with PRC GAAP and IFRSs. The First Special Dividend was declared on 21 May 2015 in an aggregate amount of RMB 3,227.7million and was settled in full on 30 June 2015.

The second part of the special dividend representing the distributable net profits of the Group attributable to the owners of the Company generated in the period from 1 January 2015 to 30 June 2015 (the "Second Special Dividend") is the lower of the distributable net profits of the Group attributable to the owners of the Company during the period from 1 January 2015 to 30 June 2015, after deducting any appropriation to the statutory and discretionary reserve funds, determined in accordance with PRC GAAP and IFRSs. The final amount of the Second Special Dividend of RMB723.4 million was approved on 28 December 2015 and will be settled in 2016.

- (ii) On 24 March 2016, the board of directors of the Company proposed the payment of a final dividend of RMB0.025 per ordinary share in respect of the year ended 31 December 2015, based on the enlarged issued share capital of the Company of 8,789,819,000 shares. The proposed final dividend is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.
- (iii) Pursuant to the applicable provisions of the Enterprise Income Tax Law of the People's Republic of China (《中華人民共和國企業所得税法》) and its implementing rules, the Company will withhold and pay enterprise income tax at the rate of 10% when it distributes final dividend to non-resident enterprise holders of H Shares (including any H Shares registered in the name of HKSCC Nominees Limited).

Pursuant to the applicable provisions of the Individual Income Tax Law of the People's Republic of China (《中 華人民共和國個人所得税法》) and its implementing rules as well as the Tax Notice, the Company will implement arrangements in relation to the withholding and payment of individual income tax ranging from 10% to 20% on behalf of individual holders of H Shares.

31 December 2015

## 11. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit attributable to ordinary equity holders of the parent and the weighted average number of ordinary shares in issue during the year ended 31 December 2015.

The Group had no potentially dilutive ordinary shares in issue during the years ended 31 December 2015 and 2014.

|   | 2015      | 2014      |
|---|-----------|-----------|
|   | RMB'000   | RMB'000   |
| Earnings:   |           |           |
| Profit for the year attributable to ordinary equity holders of the parent | 2,496,403 | 2,033,469 |
|   | 2015      | 2014      |
|   | 000'      | '000      |
| Number of shares:   |           |           |
| Weighted average number of ordinary shares for the purpose of             |           |           |
| the basic earnings per share calculation                                  | 7,712,873 | 7,000,000 |

31 December 2015

### 12. PROPERTY, PLANT AND EQUIPMENT

|  | Buildings<br>RMB'000 | Machinery<br>RMB'000 | Motor<br>vehicles<br>RMB'000 | Electronic<br>equipment<br>and others<br>RMB'000 | Construction<br>in progress<br>RMB'000 | Leasehold<br>improvements<br>RMB'000 | Total<br>RMB'000 |
|--|----------------------|----------------------|------------------------------|--|--|--------------------------------------|------------------|
| Cost:                                    |                      |                      |                              |  |  |                                      |                  |
| At 1 January 2015                        | 2,675,461            | 555,355              | 301,641                      | 603,876  | 59,506                                 | 19,762                               | 4,215,601        |
| Additions                                | 21,555               | 76,148               | 41,313                       | 116,084  | 446,339                                | 12,823                               | 714,262          |
| Acquisition of a subsidiary (note 33)    | 2,709                | 1,794                | 2,835                        | 1,627  | -                                      | -                                    | 8,965            |
| Disposals                                | (2,087)              | (60,942)             | (26,292)                     | (41,308)   | -                                      | -                                    | (130,629)        |
| Transfers                                | 18,767               | 10,379               | _                            | 7,131  | (36,277)                               | -                                    | _                |
| Transfer to prepaid land lease payments  |                      |                      |                              |  |  |                                      |                  |
| (note 13)                                | (8,597)              | -                    | -                            | -  | -                                      | -                                    | (8,597)          |
| Transfers to investment Properties       | (4,672)              | -                    | -                            | -  | -                                      | -                                    | (4,672)          |
| At 31 December 2015                      | 2,703,136            | 582,734              | 319,497                      | 687,410  | 469,568                                | 32,585                               | 4,794,930        |
| Accumulated depreciation and impairment: |                      |                      |                              |  |  |                                      |                  |
| At 1 January 2015                        | (477,789)            | (395,093)            | (156,966)                    | (423,957)  | _                                      | (12,019)                             | (1,465,824)      |
| Depreciation charge for the year         | (109,161)            | (85,982)             | (42,742)                     | (101,382)  | -                                      | (6,867)                              | (346,134)        |
| Acquisition of a subsidiary (note 33)    | (482)                | (771)                | (1,330)                      | (1,282)  | -                                      | -                                    | (3,865)          |
| Disposals                                | 1,901                | 58,157               | 25,171                       | 39,993   | _                                      | -                                    | 125,222          |
| Transfers to investment properties       | 754                  | _                    | _                            | _  | _                                      | _                                    | 754              |
| At 31 December 2015                      | (584,777)            | (423,689)            | (175,867)                    | (486,628)  |  | (18,886)                             | (1,689,847)      |
| Net carrying amount:                     |                      |                      |                              |  |  |                                      |                  |
| At 31 December 2015                      | 2,118,359            | 159,045              | 143,630                      | 200,782  | 469,568                                | 13,699                               | 3,105,083        |
| At 1 January 2015                        | 2,197,672            | 160,262              | 144,675                      | 179,919  | 59,506                                 | 7,743                                | 2,749,777        |

31 December 2015

## 12. PROPERTY, PLANT AND EQUIPMENT (Continued)

2014

|  |           |           |           | Electronic |              |              |             |
|--|-----------|-----------|-----------|------------|--------------|--------------|-------------|
|  |           |           | Motor     | equipment  | Construction | Leasehold    |             |
|  | Buildings | Machinery | vehicles  | and others | in progress  | improvements | Total       |
|  | RMB'000   | RMB'000   | RMB'000   | RMB'000    | RMB'000      | RMB'000      | RMB'000     |
| Cost:                                    |           |           |           |            |              |              |             |
| At 1 January 2014                        | 1,252,639 | 549,536   | 273,753   | 365,339    | 345,996      | 15,309       | 2,802,572   |
| Additions                                | 165,636   | 14,616    | 39,819    | 114,012    | 840,946      | 69           | 1,175,098   |
| Acquisition of subsidiaries (note 33)    | 160,658   | 16,287    | 7,281     | 150,775    | _            | 4,384        | 339,385     |
| Disposals                                | (30,401)  | (24,835)  | (19,018)  | (26,757)   | _            | _            | (101,011)   |
| Disposal of a subsidiary                 | _         | (249)     | (194)     | _          | _            | _            | (443)       |
| Transfers                                | 1,126,929 |           |           | 507        | (1,127,436)  |              |             |
| At 31 December 2014                      | 2,675,461 | 555,355   | 301,641   | 603,876    | 59,506       | 19,762       | 4,215,601   |
| Accumulated depreciation and impairment: |           |           |           |            |              |              |             |
| At 1 January 2014                        | (383,622) | (315,720) | (127,711) | (294,599)  | _            | (6,037)      | (1,127,689) |
| Depreciation charge for the year         | (105,067) | (87,195)  | (41,117)  | (104,182)  | _            | (5,982)      | (343,543)   |
| Acquisition of subsidiaries (note 33)    | (2,735)   | (11,577)  | (1,753)   | (46,373)   | _            | -            | (62,438)    |
| Disposals                                | 13,635    | 19,184    | 13,551    | 21,197     | _            | -            | 67,567      |
| Disposal of a subsidiary                 |           | 215       | 64        |            |              |              | 279         |
| At 31 December 2014                      | (477,789) | (395,093) | (156,966) | (423,957)  |              | (12,019)     | (1,465,824) |
| Net carrying amount:                     |           |           |           |            |              |              |             |
| At 31 December 2014                      | 2,197,672 | 160,262   | 144,675   | 179,919    | 59,506       | 7,743        | 2,749,777   |
| At 1 January 2014                        | 869,017   | 233,816   | 146,042   | 70,740     | 345,996      | 9,272        | 1,674,883   |

No property, plant and equipment were pledged to secure general banking facilities granted to the Group at 31 December 2015 and 2014.

As at the date of this report, the Group was in the process of applying for the title certificates of certain of its buildings with an aggregate net carrying amount of approximately RMB1,089,547,000 (2014:RMB1,145,946,000) as at 31 December 2015 and 2014. The directors of the Company are of the view that the Group is entitled to lawfully and validly occupy and use the above-mentioned buildings. The directors of the Company are also of the opinion that the aforesaid matters will not have any significant impact on the Group's financial position as at 31 December 2015.

31 December 2015

### 13. PREPAID LAND LEASE PAYMENTS

|   | 2015      | 2014      |
|---|-----------|-----------|
|   | RMB'000   | RMB'000   |
|   |           |           |
| Carrying amount at beginning of the year              | 2,058,910 | 1,348,176 |
| Additions   | 320,384   | 745,547   |
| Transfer from property, plant and equipment (note 12) | 8,597     | —         |
| Amortisation for the year                             | (50,536)  | (34,813)  |
|   |           |           |
| Carrying amount at end of the year                    | 2,337,355 | 2,058,910 |
| Portion classified as current assets                  | (59,747)  | (47,330)  |
| Non-current portion                                   | 2,277,608 | 2,011,580 |
| F   |           | , ,       |

As at the date of this report, all of the Group's land use right in the PRC had been completed and registered.

## 14. GOODWILL

|   | Note | 2015    | 2014    |
|---|------|---------|---------|
|   |      | RMB'000 | RMB'000 |
| Cost and carrying amount at beginning of the year |      | 236,699 | 330     |
| Acquisition of subsidiaries                       | 33   | 30,526  | 236,369 |
| Cost and carrying amount at end of the year       |      | 267,225 | 236,699 |

Goodwill acquired through business combinations is allocated to the following cash-generating units for impairment testing:

- Design and integration cash-generating unit;
- Equipment manufacturing cash-generating unit; and
- System implementation and construction cash-generating unit.

### 14. GOODWILL (Continued)

#### Design and integration cash-generating unit

The recoverable amount of the design and integration cash-generating unit has been determined based on a value in use calculation using cash flow projections based on a financial budget covering a five-year period approved by senior management. The discount rate applied to the cash flow projections is 17.52%. The carrying amount of goodwill allocated to the design and integration cash-generating unit was RMB201,027,000 as at 31 December 2015.

#### Equipment manufacturing cash-generating unit

The recoverable amount of the equipment manufacturing cash-generating unit has been determined based on a value in use calculation using cash flow projections based on a financial budget covering a five-year period approved by senior management. The discount rate applied to the cash flow projections is 16.81%. The carrying amount of goodwill allocated to the equipment manufacturing cash-generating unit was RMB3,866,000 as at 31 December 2015.

#### System implementation and construction cash-generating unit

The recoverable amount of the system implementation and construction cash-generating unit has been determined based on a value in use calculation using cash flow projections based on a financial budget covering a five-year period approved by senior management. The discount rate applied to the cash flow projections ranges from 18.04% to 19.29%. The carrying amount of goodwill allocated to the system implementation and construction cash-generating unit was RMB62,332,000 as at 31 December 2015.

Assumptions were used in the value in use calculation of the design and integration, equipment manufacturing, system implementation and construction cash-generating units for 31 December 2015. The following describes each key assumption on which management has based its cash flow projection to undertake impairment testing of goodwill:

Budgeted gross margins — the basis used to determine the value assigned to the budgeted gross margins is the average gross margin achieved in the year immediately before the budget year, increased for expected efficiency improvement and expected market development.

Discount rate — the discount rate used is before tax and reflects specific risks relating to the relevant unit.

The values assigned to the key assumptions on market development of design and integration, equipment manufacturing, system implementation and construction and sales, discount rate and raw materials price inflation are consistent with external information sources.

31 December 2015

## 15. OTHER INTANGIBLE ASSETS

|                                       | Patents,<br>licences and<br>technology | Office    | Deferred<br>development |          | Customer     |            |
|---------------------------------------|--|-----------|-------------------------|----------|--------------|------------|
|                                       |  |           | •                       |          |              | <b>T</b>   |
|                                       | know-how                               | software  | costs                   | Backlog  | relationship | Total      |
|                                       | RMB'000                                | RMB'000   | RMB'000                 | RMB'000  | RMB'000      | RMB'000    |
| Cost:                                 |  |           |                         |          |              |            |
| At 1 January 2015                     | 372,912                                | 144,224   | 9,676                   | 168,091  | 243,127      | 938,030    |
| Additions                             | 23                                     | 33,021    | 1,235                   | _        | _            | 34,279     |
| Acquisition of a subsidiary (note 33) | _                                      | _         | _                       | 1,830    | 1,199        | 3,029      |
| Disposals                             | (27)                                   | (5,399)   | _                       | _        | _            | (5,426)    |
| Transfer                              | 1,461                                  | 4,199     | (5,660)                 | _        | _            | _          |
| At 31 December 2015                   | 374,369                                | 176,045   | 5,251                   | 169,921  | 244,326      | 969,912    |
| Accumulated amortisation:             | (454.405)                              | (04.457)  |                         |          |              | (0.40,000) |
| At 1 January 2015                     | (154,425)                              | (94,457)  | _                       | —        |              | (248,882)  |
| Amortisation for the year             | (29,855)                               | (24,611)  | —                       | (56,183) | (27,054)     | (137,703)  |
| Disposals                             |  | 5,383     |                         |          |              | 5,383      |
| At 31 December 2015                   | (184,280)                              | (113,685) |                         | (56,183) | (27,054)     | (381,202)  |
| Net carrying amount:                  |  |           |                         |          |              |            |
| At 31 December 2015                   | 190,089                                | 62,360    | 5,251                   | 113,738  | 217,272      | 588,710    |
| At 1 January 2015                     | 218,487                                | 49,767    | 9,676                   | 168,091  | 243,127      | 689,148    |

31 December 2015

## 15. OTHER INTANGIBLE ASSETS (Continued)

2014

|                                       | Patents,     |          |             |         |              |           |
|---------------------------------------|--------------|----------|-------------|---------|--------------|-----------|
|                                       | licences and |          | Deferred    |         |              |           |
|                                       | technology   | Office   | development |         | Customer     |           |
|                                       | know-how     | software | costs       | Backlog | relationship | Total     |
|                                       | RMB'000      | RMB'000  | RMB'000     | RMB'000 | RMB'000      | RMB'000   |
| Cost:                                 |              |          |             |         |              |           |
| At 1 January 2014                     | 238,232      | 104,529  | 31,839      | _       | _            | 374,600   |
| Additions                             | 90           | 37,245   | 6,141       | _       | _            | 43,476    |
| Acquisition of subsidiaries (note 33) | 134,590      | 2,450    |             | 168,091 | 243,127      | 548,258   |
| Write-off                             |              |          | (28,304)    |         |              | (28,304)  |
| At 31 December 2014                   | 372,912      | 144,224  | 9,676       | 168,091 | 243,127      | 938,030   |
| Accumulated amortisation:             |              |          |             |         |              |           |
| At 1 January 2014                     | (140,882)    | (72,342) | _           | _       | _            | (213,224) |
| Amortisation for the year             | (13,543)     | (22,115) |             |         |              | (35,658)  |
| At 31 December 2014                   | (154,425)    | (94,457) |             |         |              | (248,882) |
| Net carrying amount:                  |              |          |             |         |              |           |
| At 31 December 2014                   | 218,487      | 49,767   | 9,676       | 168,091 | 243,127      | 689,148   |
| At 1 January 2014                     | 97,350       | 32,187   | 31,839      |         |              | 161,376   |

31 December 2015

#### 16. INVESTMENTS IN JOINT VENTURES

|                     | 2015    | 2014    |
|---------------------|---------|---------|
|                     | RMB'000 | RMB'000 |
| Share of net assets | 241,692 | 141,655 |

The Group's trade receivables, prepayments and other receivables, trade payables balances with joint ventures are disclosed in notes 22, 23 and 25 to the financial statements, respectively.

The aggregate financial information of the Group's joint ventures that are not individually material is set out below:

|  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-----------------|-----------------|
| Aggregate carrying amount of the Group's |                 |                 |
| investments in the joint ventures        | 241,692         | 141,655         |
|  | 0045            |                 |
|  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|  |                 |                 |
| Share of the joint ventures' results:    |                 |                 |
| Profit for the year                      | 35,037          | 143,207         |
| Other comprehensive income               |                 |                 |
| Total comprehensive income               | 35,037          | 143,207         |

The joint ventures had no contingent liabilities or capital commitments as at 31 December 2015 and 2014.

31 December 2015

#### **17. INVESTMENTS IN ASSOCIATES**

|                     | 2015    | 2014    |
|---------------------|---------|---------|
|                     | RMB'000 | RMB'000 |
| Share of net assets | 181,289 | 202,464 |

The Group's trade receivables, prepayments and other receivables, trade payables, other payables and advances from customers and accruals balances with associates are disclosed in notes 22, 23, 25 and 26 to the financial statements, respectively.

The aggregate financial information of the Group's associates that are not individually material is set out below:

|  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-----------------|-----------------|
| Aggregate carrying amount of the Group's investments in the associates | 181,289         | 202,464         |
|  | 2015            | 2014            |
|  | RMB'000         | RMB'000         |
| Share of the associates' results:                                      |                 |                 |
| Profit for the year  | 30,144          | 39,327          |
| Other comprehensive income   |                 |                 |
| Total comprehensive income   | 30,144          | 39,327          |

#### 18. AVAILABLE-FOR-SALE INVESTMENTS

|                                      | 2015    | 2014    |
|--------------------------------------|---------|---------|
|                                      | RMB'000 | RMB'000 |
| Unlisted equity investments, at cost | 62,709  | 2,359   |

The unlisted equity investments are unlisted equity investments in entities established in Mainland China. The investments are measured at cost less impairment at each reporting date because they do not have quoted market prices in an active market and the range of reasonable fair value estimates is so significant that the Directors are of the opinion that their fair values cannot be measured reliably. The Group does not intend to dispose of them in the near future.

31 December 2015

#### 19. DEFERRED TAX ASSETS/LIABILITIES

The movements in deferred tax assets/liabilities during the reporting period are as follows:

|   | Note | 2015     | 2014     |
|---|------|----------|----------|
|   |      | RMB'000  | RMB'000  |
| Deferred tax assets:  |      |          |          |
|   |      |          |          |
| At beginning of the year  |      | 115,405  | 152,882  |
| Deferred tax credited/(charged) to profit or loss during the year |      | 17,856   | (45,403) |
| Acquisition of subsidiaries                                       | 33   | 14,183   | 7,926    |
|   |      |          |          |
| At end of the year  |      | 147,444  | 115,405  |
|   |      |          |          |
|   | Note | 2015     | 2014     |
|   |      | RMB'000  | RMB'000  |
|   |      |          |          |
| Deferred tax liabilities:   |      |          |          |
| At beginning of the year  |      | 88,767   | —        |
| Deferred tax credited to profit during the year                   |      | (15,752) | _        |
| Acquisition of subsidiaries                                       | 33   | 1,237    | 88,767   |
|   |      |          |          |
| At end of the year  |      | 74,252   | 88,767   |

The deferred tax assets/liabilities are attributed to the following items:

|   | 2015    | 2014    |
|---|---------|---------|
|   | RMB'000 | RMB'000 |
|   |         |         |
| Deferred tax assets:                                    |         |         |
| Provisions for impairment of receivables                | 108,685 | 68,141  |
| Government grants received not yet recognised as income | 3,210   | 3,521   |
| Product warranty provisions                             | 22,172  | 17,150  |
| Accrued but not paid salaries, wages and benefits       | 6,432   | 7,513   |
| Loss on disposal of other intangible assets             | 2,953   | 14,311  |
| Unrealised gains arising from intra-group transactions  | 1,714   | 1,911   |
| Others  | 2,278   | 2,858   |
|   |         |         |
|   | 147,444 | 115,405 |

31 December 2015

#### 19. DEFERRED TAX ASSETS/LIABILITIES (Continued)

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
| Deferred tax liabilities:<br>Excess of fair values of identifiable assets and liabilities over |         |         |
| carrying values arising from acquisition of subsidiaries                                       | 74,252  | 88,767  |
|  | 74,252  | 88,767  |

Deferred tax assets have not been recognised in respect of the following items:

|                                  | 2015    | 2014    |
|----------------------------------|---------|---------|
|                                  | RMB'000 | RMB'000 |
|                                  |         |         |
| Tax losses                       | 104,274 | 96,155  |
| Deductible temporary differences | 36,691  | 42,209  |
|                                  | 140,965 | 138,364 |

The above tax losses are available for a maximum of five years for offsetting against future taxable profits of the companies in which the losses arose. Deferred tax assets have not been recognised in respect of the above items as it is not considered probable that taxable profits will be available against which the above items can be utilised.

#### 20. INVENTORIES

|                              | 2015      | 2014      |
|------------------------------|-----------|-----------|
|                              | RMB'000   | RMB'000   |
|                              |           |           |
| Components and raw materials | 582,381   | 752,147   |
| Work in progress             | 341,291   | 342,047   |
| Finished goods               | 1,589,956 | 1,766,298 |
| Low value consumables        | 151       | 994       |
| Properties under development | 175,319   | —         |
|                              |           |           |
|                              | 2,689,098 | 2,861,486 |

31 December 2015

### 21. AMOUNTS DUE FROM/(TO) CONTRACT CUSTOMERS

|  | 2015         | 2014         |
|--|--------------|--------------|
|  | RMB'000      | RMB'000      |
|  |              |              |
| Amount due from contract customers                   | 5,904,875    | 3,110,558    |
| Amount due to contract customers                     | (3,998,934)  | (3,136,332)  |
|  |              |              |
|  | 1,905,941    | (25,774)     |
|  |              |              |
|  | 2015         | 2014         |
|  |              | -            |
|  | RMB'000      | RMB'000      |
| Contract costs incurred plus recognised profits less |              |              |
| recognised losses to date                            | 80,690,707   | 64,999,980   |
| Less: Progress billings received and receivable      | (78,784,766) | (65,025,754) |
|  |              |              |
|  | 1,905,941    | (25,774)     |

31 December 2015

#### 22. TRADE AND BILLS RECEIVABLES

The Group's trading terms with its customers are mainly on credit, except for new customers, where payment in advance is normally required. The credit period offered by the Group is six months. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade and bills receivables are non-interest-bearing.

|  | Note | 2015      | 2014      |
|--|------|-----------|-----------|
|  |      | RMB'000   | RMB'000   |
| Trade receivables                        |      | 9,050,830 | 7,569,475 |
| Provision for impairment                 |      | (545,395) | (433,582) |
| Trade receivables, net                   |      | 8,505,435 | 7,135,893 |
| Bills receivable                         |      | 715,432   | 784,410   |
|  |      | 9,220,867 | 7,920,303 |
| Portion classified as non-current assets | (i)  | (935,737) | (595,955) |
| Current portion                          |      | 8,285,130 | 7,324,348 |

Note:

(i) The non-current portion of trade receivables mainly represents the amounts of retentions held by customers and other long term receivables from certain construction projects.

Certain bills receivable with carrying amounts of RMB2,525,000 at 31 December 2015 (31 December 2014:RMB 15,803,000) were pledged for issuance of certain bills payable.

At 31 December 2015 and 2014, the amounts of retentions held by customers for contract works included in trade receivables are as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
| Amounts of retentions in trade receivables | 787,459 | 305,545 |

31 December 2015

#### 22. TRADE AND BILLS RECEIVABLES (Continued)

An aged analysis of the Group's trade and bills receivables, based on the billing date and net of provision for impairment of trade receivables, as at 31 December 2015 and 2014 respectively is as follows:

|               | 2015      | 2014      |
|---------------|-----------|-----------|
|               | RMB'000   | RMB'000   |
|               |           |           |
| Within 1 year | 6,966,725 | 6,142,789 |
| 1 to 2 years  | 1,393,856 | 1,295,643 |
| 2 to 3 years  | 522,564   | 336,235   |
| Over 3 years  | 337,722   | 145,636   |
|               |           |           |
|               | 9,220,867 | 7,920,303 |

The movements in provision for impairment of trade receivables are as follows:

|                                      | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--------------------------------------|-----------------|-----------------|
| At beginning of the year             | 433,582         | 414,778         |
| Impairment losses recognised         | 172,139         | 54,059          |
| Acquisition of subsidiaries          | 21,888          | 11,398          |
| Impairment losses reversed           | (81,422)        | (41,938)        |
| Amounts written off as uncollectible | (792)           | (4,715)         |
| At end of the year                   | 545,395         | 433,582         |

Included in the above provision for impairment of trade receivables are provisions for individually impaired trade receivables of RMB178,201,000 (2014: RMB109,298,000) with aggregate carrying amounts before provision of RMB193,938,000 (2014: RMB146,829,000).

The individually impaired trade receivables relate to customers that were in default in principal payments or were in financial difficulties and only a portion of the receivables is expected to be recovered.

#### 22. TRADE AND BILLS RECEIVABLES (Continued)

The aged analysis of the trade receivables that are not individually nor collectively considered to be impaired is as follows:

|                               | 2015      | 2014      |
|-------------------------------|-----------|-----------|
|                               | RMB'000   | RMB'000   |
| Neither past due nor impaired | 1,774,673 | 1,056,833 |
| Past due but not impaired:    |           |           |
| Less than 6 months past due   | 150,610   | 43,159    |
| Over 6 months past due        | 52,772    | 42,227    |
|                               | 1,978,055 | 1,142,219 |

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

The amounts due from CRSC Corporation Group, fellow subsidiaries, associates, associates of a fellow subsidiary, joint ventures, a non-controlling shareholder's affiliates included in the trade receivables are as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| CRSC Corporation Group                     | 77,266  | 147,048 |
| Fellow subsidiaries                        | 251     | 340     |
| Associates                                 | 370     | 1,476   |
| Associates of a fellow subsidiary          | 3,108   | 32,458  |
| Joint ventures                             | -       | 999     |
| A non-controlling shareholder's affiliates |         | 374     |
|  |         |         |
| Total                                      | 80,995  | 176,135 |

The above balances are unsecured, non-interest-bearing and repayable on similar credit terms to those offered to other major customers of the Group.

31 December 2015

#### 23. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

|  | 2015      | 2014      |
|--|-----------|-----------|
| Note   | RMB'000   | RMB'000   |
|  |           |           |
| Deposits and other receivables                             | 1,621,723 | 1,185,347 |
| Provision for impairment of deposits and other receivables | (36,122)  | (16,525)  |
|  |           |           |
|  | 1,585,601 | 1,168,822 |
| Prepayments to suppliers                                   | 804,670   | 650,672   |
| Prepayment for acquisition of prepaid land lease payments  | 204,810   | —         |
| Other prepayments  | 12,982    | —         |
| Deductible input VAT and BT                                | 66,276    | 37,992    |
| Dividend receivables                                       | —         | 6,750     |
| Advances to a non-controlling shareholder                  | —         | 100,000   |
|  |           |           |
|  | 2,674,339 | 1,964,236 |
| Portion classified as non-current assets (i)               | (208,125) | (4,587)   |
|  | 0 400 014 | 1 050 040 |
| Current portion  | 2,466,214 | 1,959,649 |

Note:

(i) The non-current portion of deposits and other receivables includes performance guarantee amounts held by customers and prepayments for acquisition of prepaid land lease payments at 31 December 2015 and 2014.

The movements in provision for impairment of deposits and other receivables are as follows:

|                                     | 2015    | 2014     |
|-------------------------------------|---------|----------|
|                                     | RMB'000 | RMB'000  |
| At beginning of the year            | 16,525  | 20,474   |
| Impairment losses recognised        | 17,528  | 3,490    |
| Acquisition of subsidiaries         | 2,091   | 6,706    |
| Disposal of a subsidiary            | —       | (276)    |
| Impairment losses reversed          | (21)    | (3,668)  |
| Amount written off as uncollectible | (1)     | (10,201) |
| At end of the year                  | 36,122  | 16,525   |

Included in the above provisions for impairment of other receivables are provisions for individually impaired other receivables of RMB8,008,000 (2014: RMB7,296,000) with an aggregate carrying amount before a provision of RMB8,029,000 (2014: RMB7,486,000).

31 December 2015

#### 23. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES (Continued)

The aged analysis of the deposits and other receivables that are not individually nor collectively considered to be impaired is as follows:

|                               | 2015      | 2014    |
|-------------------------------|-----------|---------|
|                               | RMB'000   | RMB'000 |
| Neither past due nor impaired | 1,013,025 | 733,166 |
| Past due but not impaired:    |           |         |
| Less than 6 months past due   | 161,121   | 64,053  |
| Over 6 months past due        | 160,498   | 112,807 |
|                               | 1,334,644 | 910,026 |

The financial assets except for the deposits and other receivables above are neither past due or impaired and related to balances for which there was no recent history of default.

The amounts due from CRSC Corporation Group, fellow subsidiaries, associates, joint ventures and a noncontrolling shareholder's affiliates included in prepayments, deposits and other receivables are as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| CRSC Corporation Group                     | 57,652  | 43,440  |
| Fellow subsidiaries                        | 2,704   | 2,510   |
| Associates                                 | 1,536   | 2,914   |
| Joint ventures                             | 7,371   | 5,212   |
| A non-controlling shareholder's affiliates | 24,143  | 123,693 |
| Total                                      | 93,406  | 177,769 |

The above balances except advances to a non-controlling shareholder are unsecured, non-interest-bearing and have no fixed terms of settlement. Advances to a non-controlling shareholder of RMB 100,000,000 at 31 December 2014 was unsecured, bore interest at a rate of 5.4% per annum and were fully repaid in 2015.

31 December 2015

#### 24. CASH AND CASH EQUIVALENTS AND PLEDGED DEPOSITS

|   | 2015        | 2014      |
|---|-------------|-----------|
|   | RMB'000     | RMB'000   |
|   |             |           |
| Cash and bank balances  | 11,475,109  | 5,368,738 |
| Time deposits   | 3,063,234   | 1,140,436 |
|   | 44 500 040  | 0.500.474 |
|   | 14,538,343  | 6,509,174 |
| Less: Pledged bank balances for performance guarantees                |             |           |
| and for issurance of letters of credits                               | (198,549)   | (163,466) |
|   |             |           |
| Cash and cash equivalents in the consolidated statement               |             |           |
| of financial position   | 14,339,794  | 6,345,708 |
| Less: Non-pledged time deposits with original maturity of more than   |             |           |
| three months when acquired  | (2,919,856) | (428,160) |
|   |             |           |
| Cash and cash equivalents in the consolidated statement of cash flows | 11,419,938  | 5,917,548 |
| Cash and hards belowers and time demonite demonstrations              |             |           |
| Cash and bank balances and time deposits denominated in:              |             |           |
| – RMB   | 13,340,823  | 6,366,300 |
| – Other currencies  | 1,197,520   | 142,874   |
|   |             |           |
|   | 14,538,343  | 6,509,174 |

The RMB is not freely convertible into other currencies. However, under Mainland China's prevailing rules and regulations over foreign exchange, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods mainly depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. The bank balances and pledged deposits are deposited with creditworthy banks with no recent history of default.

31 December 2015

#### 25. TRADE AND BILLS PAYABLES

|   |      | 2015       | 2014      |
|---|------|------------|-----------|
|   | Note | RMB'000    | RMB'000   |
|   |      |            |           |
| Trade payables                                |      | 10,499,116 | 6,683,093 |
| Bills payable                                 |      | 489,155    | 377,631   |
|   |      |            |           |
|   |      | 10,988,271 | 7,060,724 |
| Portion classified as non-current liabilities | (i)  | (34,024)   | (75,012)  |
|   |      |            |           |
| Current portion                               |      | 10,954,247 | 6,985,712 |

Note:

(i) The non-current portion of trade payables mainly represents the amount of retentions from suppliers of the Group at 31 December 2015 and 2014.

An aged analysis of the trade and bills payable, as at the end of the reporting period, based on the invoice date, is as follows:

|               | 2015       | 2014      |
|---------------|------------|-----------|
|               | RMB'000    | RMB'000   |
|               |            |           |
| Within 1 year | 8,859,851  | 5,462,818 |
| 1 to 2 years  | 1,617,804  | 1,075,883 |
| 2 to 3 years  | 233,371    | 209,448   |
| Over 3 years  | 277,245    | 312,575   |
|               |            |           |
|               | 10,988,271 | 7,060,724 |

Trade payables are non-interest-bearing and are normally settled within six to eight months.

31 December 2015

#### 25. TRADE AND BILLS PAYABLES (Continued)

The amounts due to fellow subsidiaries, an associate of CRSC Corporation Group, associates, associates of a fellow subsidiary, joint ventures, and a non-controlling shareholder's affiliates included in the trade payables are as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| Fellow subsidiaries                        | 199,322 | 188,364 |
| An associate of CRSC Corporation Group     | 2,627   | 1,761   |
| Associates                                 | 53,484  | 80,366  |
| Associates of a fellow subsidiary          | 60,958  | 77,342  |
| Joint ventures                             | 155     | 2,062   |
| A non-controlling shareholder's affiliates | 127,680 | 75,186  |
|  |         |         |
|  | 444,226 | 425,081 |

The above balances are unsecured, non-interest-bearing and have no fixed terms of settlement.

#### 26. OTHER PAYABLES, ADVANCES FROM CUSTOMERS AND ACCRUALS

|  | 2015      | 2014      |
|--|-----------|-----------|
|  | RMB'000   | RMB'000   |
|  |           |           |
| Advances from customers  | 1,992,433 | 2,919,160 |
| Accrued salaries, wages and benefits                               | 347,758   | 443,862   |
| Other taxes payable  | 628,617   | 265,748   |
| Dividends payable  | 792,969   | 77,510    |
| Payables for acquisition of items of property, plant and equipment | 597,222   | 349,737   |
| Other payables   | 1,142,038 | 360,520   |
|  |           |           |
|  | 5,501,037 | 4,416,537 |

31 December 2015

#### 26. OTHER PAYABLES, ADVANCES FROM CUSTOMERS AND ACCRUALS (Continued)

The amounts due to CRSC Corporation Group, fellow subsidiaries, an associate, an associate of a fellow subsidiary and a non-controlling shareholder and its affiliates included in other payables, advances from customers and accruals are as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| CRSC Corporation Group                           | 759,688 | 92,411  |
| Fellow subsidiaries                              | 1,174   | 4,802   |
| An associate                                     | —       | 4,494   |
| An associate of a fellow subsidiary              | 14      | 170     |
| A non-controlling shareholder and its affiliates | 63,753  | 7,006   |
|  |         |         |
|  | 824,629 | 108,883 |

The above balances are unsecured, non-interest-bearing and have no fixed terms of repayment.

#### 27. INTEREST-BEARING BANK AND OTHER BORROWINGS

|   |                    | 2015     |         |                    | 2014      |         |
|---|--------------------|----------|---------|--------------------|-----------|---------|
|   | Effective interest |          |         | Effective interest |           |         |
|   | rate (%)           | Maturity | RMB'000 | rate (%)           | Maturity  | RMB'000 |
| Current:  |                    |          |         |                    |           |         |
| Bank loans – unsecured  | 4.37-6.21          | 2016     | 429,300 | 6.00-6.65          | 2015      | 227,626 |
| Other loans – unsecured                                       | 3.30               | 2016     | 146     |                    |           |         |
|   |                    |          | 429,446 |                    |           | 227,626 |
| Non-current:  |                    |          |         |                    |           |         |
| Bank loans – unsecured  | 5.60-6.21          | 2017     | 17,400  | 6.15-6.65          | 2016-2017 | 89,059  |
| Other loans – unsecured                                       | 3.30-4.95          | 2020     | 20,582  | 3.30               | 2020      | 873     |
|   |                    |          | 37,982  |                    |           | 89,932  |
| Total   |                    |          | 467,428 |                    |           | 317,558 |
| Interest-bearing bank and other<br>borrowings denominated in: |                    |          |         |                    |           |         |
| – RMB   |                    |          | 467,428 |                    |           | 317,558 |

31 December 2015

#### 27. INTEREST-BEARING BANK AND OTHER BORROWINGS (Continued)

The maturity profile of the interest-bearing bank and other borrowings as at 31 December 2015 and 2014 is as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| Analysed into:                         |         |         |
| Bank loans repayable:                  |         |         |
| Within one year                        | 429,300 | 227,626 |
| In the second year                     | 17,400  | 48,138  |
| In the third to fifth years, inclusive | —       | 40,921  |
|  |         |         |
|  | 446,700 | 316,685 |
| Other borrowings repayable:            |         |         |
|  | 440     |         |
| Within one year                        | 146     | —       |
| Beyond five years                      | 20,582  | 873     |
|  | 20 729  | 070     |
|  | 20,728  | 873     |
|  | 467,428 | 317,558 |

Other interest rate information:

|   | 2015                  |                          | 2014                  |                          |
|---|-----------------------|--------------------------|-----------------------|--------------------------|
|   | Fixed rate<br>RMB'000 | Floating rate<br>RMB'000 | Fixed rate<br>RMB'000 | Floating rate<br>RMB'000 |
| Bank loans:<br>Unsecured<br>Other borrowings: | _                     | 446,700                  | 200,000               | 116,685                  |
| Unsecured                                     |                       | 20,728                   |                       | 873                      |
|   |                       | 467,428                  | 200,000               | 117,558                  |

31 December 2015

#### 28. PROVISIONS

The Group generally provides two-year warranties to its customers on the transportation control system products sold by the Group, under which faulty components are repaired or replaced. The amount of the provision for the warranties is estimated based on sales volumes and past experience of the level of repairs. The estimation basis is reviewed on an ongoing basis and revised where appropriate.

#### 2015

|   | Product<br>warranties<br>RMB'000 |
|---|----------------------------------|
| At beginning of the year                  | 104,601                          |
| Additional provision                      | 94,771                           |
| Provision reversed                        | (1,227)                          |
| Amounts utilised                          | (40,090)                         |
| At end of the year                        | 158,055                          |
| Portion classified as current liabilities | (35,481)                         |
| Non-current portion                       | 122,574                          |

2014

|   | Lawsuit  | Product    |          |
|---|----------|------------|----------|
|   | claims   | warranties | Total    |
|   | RMB'000  | RMB'000    | RMB'000  |
| At beginning of the year                  | 52,780   | 99,161     | 151,941  |
| Additional provisions                     | —        | 37,214     | 37,214   |
| Provisions reversed                       | —        | (305)      | (305)    |
| Amounts utilised                          | (52,780) | (31,469)   | (84,249) |
| At end of the year                        |          | 104,601    | 104,601  |
| Portion classified as current liabilities |          |            |          |
| Non-current portion                       |          | 104,601    | 104,601  |

31 December 2015

#### 29. GOVERNMENT GRANTS

The movements of government grants during the reporting period are as follows:

|   | 2015     | 2014     |
|---|----------|----------|
| Note                                      | RMB'000  | RMB'000  |
|   |          |          |
| At beginning of the year                  | 142,073  | 135,244  |
| Additions                                 | 47,257   | 62,684   |
| Acquisition of subsidiaries 33            | —        | 15,782   |
| Recognised as income during the year      | (66,834) | (71,637) |
| At end of the year                        | 122,496  | 142,073  |
| Portion classified as current liabilities | (9,755)  | (11,694) |
| Non-current portion                       | 112,741  | 130,379  |

Government grants are received by the Group as financial subsidies for the research and development projects and relocation compensation of the Group. Government grants are recognised as income over the periods necessary to match the grant on a systematic basis to the costs and expenses that they are intended to compensate or over the weighted average of the expected useful life of the relevant property, machinery and equipment.

#### 30. PROVISIONS FOR SUPPLEMENTARY RETIREMENT BENEFITS

The Group provides supplementary retirement benefits, including the retirement pension subsidies, medical benefits and other supplementary benefits to employees who retired on or before 31 December 2013. The Group also implements an early retirement plan for certain employees in addition to the benefits under the government-sponsored retirement plans and supplementary pension subsidies described above.

The Group's obligations in respect of the above supplementary retirement benefits at 31 December 2015 were computed by an independent qualified actuarial firm, Towers Watson Consulting Company Limited ("韜睿惠悦 諮詢公司") using the projected unit credit actuarial valuation method.

The components of net benefit expenses recognised in profit or loss and the amounts recognised in the statement of financial position are summarised below:

### 30. PROVISIONS FOR SUPPLEMENTARY RETIREMENT BENEFITS (Continued)

(a) The provisions for supplementary retirement and early retirement benefits recognised in the statement of financial position are shown as follows:

|   | 2015                | 2014                |
|---|---------------------|---------------------|
|   | RMB'000             | RMB'000             |
| At end of the year<br>Portion classified as current liabilities | 755,830<br>(73,557) | 690,608<br>(71,916) |
| Non-current portion   | 682,273             | 618,692             |

(b) The movements of the provisions for supplementary retirement and early retirement benefits are as follows:

|   | 2015     | 2014     |
|---|----------|----------|
|   | RMB'000  | RMB'000  |
|   |          |          |
| At beginning of the year                    | 690,608  | 622,953  |
| Interest costs on benefit obligations       | 24,041   | 26,398   |
| Past service costs                          | 8,446    | 12,580   |
| Actuarial losses recognised during the year | 7,572    | 7,969    |
| Benefits paid during the year               | (78,553) | (78,988) |
| Re-measurement losses recognised in         |          |          |
| other comprehensive income                  | 103,716  | 99,696   |
| At end of the year                          | 755,830  | 690,608  |

The details of re-measurement losses recognised in other comprehensive income of the Group during the years ended 31 December 2015 and 2014 are as follows:

|   | 2015    | 2014    |
|---|---------|---------|
|   | RMB'000 | RMB'000 |
|   |         |         |
| Actuarial changes arising from changes in financial assumptions | 52,547  | 40,844  |
| Liability experience adjustments                                | 51,169  | 58,852  |
|   |         |         |
| Re-measurement losses recognised in other comprehensive income  | 103,716 | 99,696  |

31 December 2015

#### 30. PROVISIONS FOR SUPPLEMENTARY RETIREMENT BENEFITS (Continued)

(c) The net expenses recognised in profit or loss in respect of the provisions for supplementary retirement and early retirement benefits of the Group during the years ended 31 December 2015 and 2014 are as follows:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| Interest costs on benefit obligations                      | 24,041  | 26,398  |
| Past service costs   | 8,446   | 12,580  |
| Actuarial losses recognised during the year                | 7,572   | 7,969   |
|  |         |         |
| Net benefit expenses recognised in administrative expenses | 40,059  | 46,947  |
|  |         |         |

(d) The principal actuarial assumptions used in valuing the provisions for supplementary retirement benefits as at 31 December 2015 and 2014 are as follows:

|  | 2015   | 2014  |  |
|--|--|-------|--|
| Discount rates   | 3.00%  | 3.75% |  |
| Mortality rate   | Average life expectancy of residents in Mainland China |       |  |
| Average annual benefit increase:                                   |  |       |  |
| <ul> <li>Average medical expense increase rate</li> </ul>          | 8.00%  | 8.00% |  |
| <ul> <li>Lump sum death benefits increase rate</li> </ul>          | 3.00%  | 3.00% |  |
| - Supplementary pension benefits increase rate                     | 3.00%  | 3.00% |  |
| <ul> <li>Cost of living adjustment for internal retires</li> </ul> | 4.50%  | 4.50% |  |

The average duration of the provisions for supplementary retirement benefits as at 31 December 2015 and 2014 is as follows:

|                         | 2015  | 2014  |
|-------------------------|-------|-------|
|                         | Years | Years |
| Average life expectancy | 18    | 18    |

31 December 2015

#### 30. PROVISIONS FOR SUPPLEMENTARY RETIREMENT BENEFITS (Continued)

(e) The quantitative sensitivity analysis of the provisions for supplementary retirement benefits as at 31 December 2015 and 2014 is as follows:

|                        |          | Increase/      |          | Increase/      |
|------------------------|----------|----------------|----------|----------------|
|                        |          | (decrease) in  |          | (decrease) in  |
|                        |          | provisions for |          | provisions for |
|                        |          | supplementary  |          | supplementary  |
|                        | Increase | retirement     | Decrease | retirement     |
|                        | in rate  | benefits       | in rate  | benefits       |
|                        | %        | RMB'000        | %        | RMB'000        |
| As at 31 December 2014 |          |                |          |                |
| Discount rate          | 0.25     | (16,304)       | (0.25)   | 17,079         |
| Future medical expense | 1.00     | 21,565         | (1.00)   | (17,980)       |
| As at 31 December 2015 |          |                |          |                |
| Discount rate          | 0.25     | (19,027)       | (0.25)   | 19,964         |
| Future medical expense | 1.00     | 28,314         | (1.00)   | (23,520)       |

The sensitivity analysis above has been determined based on a method that extrapolates the impact on the provisions for supplementary retirement benefits as a result of reasonable changes in key assumptions occurring as at 31 December 2015 and 2014.

#### 31. SHARE CAPITAL

|  | 2015      | 2014      |
|--|-----------|-----------|
|  | RMB'000   | RMB'000   |
|  |           |           |
| Issued and fully paid:                             |           |           |
| 8,789,819,000 (2014:7,000,000,000) ordinary shares | 8,789,819 | 7,000,000 |
|  |           |           |

31 December 2015

#### 31. SHARE CAPITAL (Continued)

The movements in share capital are as follows:

|   |      | 2015                   |                        | 20        | 14        |
|---|------|------------------------|------------------------|-----------|-----------|
|   |      | Number                 | Nominal                | Number    | Nominal   |
|   | Note | of shares              | value                  | of shares | value     |
|   |      | '000                   | RMB'000                | '000      | RMB'000   |
| At the beginning of the year<br>Issue of H shares | (i)  | 7,000,000<br>1,789,819 | 7,000,000<br>1,789,819 | 7,000,000 | 7,000,000 |
| At the end of the year                            |      | 8,789,819              | 8,789,819              | 7,000,000 | 7,000,000 |

Note:

(i) The Company's shares were listed on the Hong Kong Stock Exchange on 7 August 2015 and in connection with the Company's global offering, 1,789,819,000 ordinary shares of the Company of per value of RMB1.00 each were issued at a price of HK\$6.3 per share for a total cash consideration, before expenses, of approximately HK\$11,276 million.

The net proceeds received from the issue of 1,789,819,000 H shares amounted to RMB8,698,243,000, net of share issue expenses. Part of the net proceeds amounting to RMB1,789,819,000 was credited as issued share capital, and the remaining balance of the proceeds of RMB 6,908,424,000 was credited to capital reserve. The share capital of the Company increased from RMB7,000,000,000 to RMB8,789,819,000 accordingly upon completion of the issue of the new shares.

#### 32. RESERVES

The amounts of the Group's reserves and the movements therein for the years ended 31 December 2015 and 2014 are presented in the consolidated statement of changes in equity.

31 December 2015

#### 33. BUSINESS COMBINATIONS

During the years ended 31 December 2015 and 2014, the following entities were acquired from third parties for the purpose of expanding business. Acquisitions of equity interests in these entities have been accounted for using the acquisition method of accounting effective from the dates when the entities were controlled by the Group. Details are as follows:

|                           |      |                  | Percentage   |                |
|---------------------------|------|------------------|--------------|----------------|
|                           |      |                  | of interests | Cash           |
| Company name              | Note | Acquisition date | acquired     | consideration  |
| Zhengzhou Zhongyuan       |      | November 2015    | 65.0%        | RMB117,520,000 |
| CRSC CASCO                | (i)  | December 2014    | 1.00%        | RMB15,006,000  |
| CRSC Guizhou Construction |      | January 2014     | 79.7%        | RMB398,276,000 |
| CRSC Wanquan              |      | January 2014     | 70.0%        | RMB119,951,000 |
| CRSCE Hunan Construction  |      |                  |              |                |
| Engineering Ltd           |      |                  |              |                |
| (通號工程局集團湖南建設              |      |                  |              |                |
| 工程有限公司)                   |      | July 2014        | 100.0%       | RMB50,360,000  |
| CRSC Zhengzhou Zhong'an   |      | August 2014      | 60.0%        | RMB153,750,000 |

Note: (i) The Company step acquired an additional 1% equity interest in CRSC CASCO, a joint venture of the Company at the cash consideration of RMB15.0 million on 31 December 2014.

The Group has elected to measure the non-controlling interests in the above companies at the respective noncontrolling interests' proportionate share of those identifiable net assets.

31 December 2015

#### 33. BUSINESS COMBINATIONS (Continued)

The aggregated fair values of the identifiable assets and liabilities of the above-mentioned entities acquired as at the respective dates of acquisition are as follows:

|  | Notes | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-------|-----------------|-----------------|
| Property, plant and equipment, net                           | 12    | 5,100           | 276,947         |
| Other intangible assets                                      | 15    | 3,029           | 548,258         |
| Deferred tax assets  | 19    | 14,183          | 7,926           |
| Inventories  |       | 49,090          | 89,394          |
| Trade and bills receivables                                  |       | 111,260         | 567,609         |
| Amount due from customers for contract work                  |       | 454,771         | 723,420         |
| Prepayments, deposits and other receivables                  |       | 31,994          | 561,423         |
| Pledged deposits   |       | _               | 23,390          |
| Cash and cash equivalents                                    |       | 141,739         | 1,182,081       |
| Trade and bills payables                                     |       | (433,513)       | (516,980)       |
| Amount due to contract customers                             |       | —               | (569,115)       |
| Other payable, advances from customers and accruals          |       | (240,239)       | (715,667)       |
| Deferred tax liabilities                                     | 19    | (1,237)         | (88,767)        |
| Tax payable  |       | (2,340)         | (24,833)        |
| Government grants  | 29    |                 | (15,782)        |
|  |       | 133,837         | 2,049,304       |
| Non-controlling interests                                    |       | (46,843)        | (787,153)       |
| Goodwill on acquisition                                      | 14    | 30,526          | 236,369         |
| Investment in a joint venture before step acquisition        |       | _               | (626,012)       |
| Gain on re-measurement of the previously held interest in an |       |                 |                 |
| acquiree at its acquisition date fair value in a step        |       |                 |                 |
| acquisition of a subsidiary                                  | 5     |                 | (135,165)       |
| Total consideration  |       | 117,520         | 737,343         |

31 December 2015

#### 33. BUSINESS COMBINATIONS (Continued)

An analysis of the net inflow of cash and cash equivalents in respect of the acquisitions of subsidiaries is as follows:

|  | 2015      | 2014      |
|--|-----------|-----------|
|  | RMB'000   | RMB'000   |
| Cash consideration   | (117,520) | (737,343) |
| Prepayments of cash consideration in prior year                        | —         | 518,227   |
| Cash consideration payable at the end of year                          | —         | 7,006     |
| Cash and cash equivalents acquired                                     | 141,739   | 1,182,081 |
| Non-pledged time deposit with original maturity of more than           |           |           |
| three months when acquired   |           | (269,420) |
| Net inflow of cash and cash equivalents in respect of the acquisitions | 24,219    | 700,551   |

#### Acquirees' contributions

Contributions of these acquirees to the Group's revenue and the Group's profit after tax for the period between the date of the acquisitions and the year end date of the respective year are as follows:

|                          | 2015    | 2014    |
|--------------------------|---------|---------|
|                          | RMB'000 | RMB'000 |
|                          |         |         |
| Contributions to:        |         |         |
| Group's revenue          | 430,146 | 963,577 |
| Group's profit after tax | 17,880  | 31,281  |

Had the acquisitions taken place at the beginning of the year, the revenue of the Group and the profit after tax of the Group would have been as follows:

|                          | 2015       | 2014       |
|--------------------------|------------|------------|
|                          | RMB'000    | RMB'000    |
|                          |            |            |
| Group's revenue          | 24,284,166 | 18,933,324 |
| Group's profit after tax | 2,618,706  | 2,178,478  |
|                          |            |            |

31 December 2015

#### 34. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

During the year ended 31 December 2015 and 2014, the Group had the following major non-cash transactions:

|  |       | 2015    | 2014    |
|--|-------|---------|---------|
|  | Notes | RMB'000 | RMB'000 |
| Dividends payment settled with other receivables | (i)   |         | 173,181 |

Note:

(i) During the years ended 31 December 2014, dividend payables to CRSC Corporation Group amounting to nil and RMB173.2 million were settled by offsetting other receivables from CRSC Corporation Group pursuant to agreements between the Company and CRSC Corporation Group.

#### 35. PLEDGE OF ASSETS

Details of the Group's assets pledged for issuance of bills payable, letters of credit and performance guarantees are disclosed in notes 22 and 24, respectively.

#### 36. PARTY-OWNED SUBSIDIARY WITH MATERIAL NON-CONTROLLING INTERESTS

Details of the Group's subsidiary that has material non-controlling interests are set out below:

|  | Note | 2015      | 2014    |
|--|------|-----------|---------|
| Percentage of equity interest held by non-controlling interests:<br>CRSC CASCO | (i)  | 49.0%     | 49.0%   |
|  | (1)  | 1010/0    | 40.070  |
| CRSC CASCO   |      | 2015      | 2014    |
|  | Note | RMB'000   | RMB'000 |
| Profit for the year allocated to non-controlling interests                     | (i)  | 99,653    | N/A     |
| Dividends paid to non-controlling interests                                    | (i)  | (133,658) | N/A     |
| Accumulated balances of non-controlling interests                              |      |           |         |
| at the reporting dates   | (i)  | 518,596   | 552,601 |

31 December 2015

#### 36. A PARTY-OWNED SUBSIDIARY WITH MATERIAL NON-CONTROLLING INTERESTS (Continued)

The following table illustrates the summarised financial information of the above subsidiary. The amounts disclosed are before any inter-company elimination:

| CRSC CASCO                                  | 2015      | 2014      |
|---|-----------|-----------|
|   | RMB'000   | RMB'000   |
|   |           |           |
| Current assets                              | 2,506,563 | 2,006,776 |
| Non-current assets                          | 695,028   | 822,612   |
| Current liabilities                         | 2,071,285 | 1,603,040 |
| Non-current liabilities                     | 71,947    | 98,591    |
|   |           |           |
| Revenue                                     | 2,115,277 | (i) N/A   |
| Total expenses                              | 433,646   | (i) N/A   |
| Profit for the year                         | 203,373   | (i) N/A   |
| Total comprehensive income for the year     | 203,373   | (i) N/A   |
|   |           |           |
| Net cash flows from operating activities    | 329,166   | (i) N/A   |
| Net cash flows used in investing activities | (132,072) | (i) N/A   |
| Net cash flows used in financing activities | (209,019) | (i) N/A   |
| Net decrease in cash and cash equivalents   | (11,922)  | (i) N/A   |

Note:

(i) The acquisition of CRSC CASCO was completed on 31 December 2014. Therefore, effective on 31 December 2014, CRSC CASCO was accounted for as a subsidiary of the Group and Alstom became a related party of the Group as a material non-controlling shareholder of the Group since then.

Accordingly, the consolidated statement of financial position of the Group as at 31 December 2014 includes the assets, liabilities and equity of CRSC CASCO as at the same date, while the consolidated statements of profit or loss and other comprehensive income and cash flows of the Group during the periods before 31 December 2014 only share the results of CRSC CASCO under "Share of profits and losses of joint ventures".

31 December 2015

#### 37. OPERATING LEASE ARRANGEMENTS

#### As lessor

The Group leases its investment properties under operating lease arrangements, with leases negotiated for 5 years. The terms of the leases generally also require the tenants to pay security deposits and provide for periodic rent adjustments according to the then prevailing market conditions.

At the end of the reporting period, the Group had total future minimum lease receivables under non-cancellable operating leases with its terms falling due as follows:

|   | 2015    | 2014    |
|---|---------|---------|
|   | RMB'000 | RMB'000 |
| Within one year                         | 2,959   | _       |
| In the second to fifth years, inclusive | 10,492  |         |
|   | 13,451  |         |

During the year ended 31 December 2015, no contingent rental receivable was recognised.

#### As lessee

At the end of the reporting period, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

|   | 2015    | 2014    |
|---|---------|---------|
|   | RMB'000 | RMB'000 |
|   |         |         |
| Within one year                         | 23,090  | 15,309  |
| In the second to fifth years, inclusive | 15,820  | 8,633   |
| After five years                        | —       | 148     |
|   |         |         |
|   | 38,910  | 24,090  |

#### **38. COMMITMENTS**

The Group had the following capital commitments at the end of the reporting period:

|                                   | 2015    | 2014    |
|-----------------------------------|---------|---------|
|                                   | RMB'000 | RMB'000 |
| Contracted, but not provided for: |         |         |
| Property, plant and equipment     | 15,446  | 28,908  |
| Land use right                    | 110,900 | —       |
|                                   | 126,346 | 28,908  |

#### **39. RELATED PARTY TRANSACTIONS**

(a) The Group had the following material transactions with related parties during the years ended 31 December 2015 and 2014:

|  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-----------------|-----------------|
|  |                 |                 |
| Sales of products:<br>CRSC Corporation Group     | 27,013          | 40,876          |
| Fellow subsidiaries                              | 27,015          | 40,878          |
| Associates                                       | 36,418          | 53,302          |
| Associates of a fellow subsidiary                | 31,408          | 72,330          |
| Joint ventures                                   | 6,773           | 147,322         |
|  |                 |                 |
|  | 101,612         | 318,251         |
| Durahasas of meduate.                            |                 |                 |
| Purchases of products:<br>CRSC Corporation Group |                 | 882             |
| Fellow subsidiaries                              | 87,320          | 70,357          |
| An associate of CRSC Corporation Group           | 7,705           | 12,936          |
| Associates                                       | 185,556         | 131,672         |
| Associates of a fellow subsidiary                | 89,792          | 91,936          |
| Joint ventures                                   | 5,019           | 169,477         |
| A non-controlling shareholder's affiliates       | 123,734         |                 |
| · · · · · · · · · · · · · · · · · · ·            |                 |                 |
|  | 499,126         | 477,260         |
| Use of U888 Technology                           |                 |                 |
| A non-controlling shareholder's affiliates       | 79,314          | —               |
| Services provided to:                            |                 |                 |
| CRSC Corporation Group                           |                 | 248             |
| An associate                                     | 5,252           | 3,321           |
| Joint ventures                                   | 6,120           | 4,377           |
|  |                 |                 |
|  | 11,372          | 7,946           |
| Services provided by:                            |                 |                 |
| Fellow subsidiaries                              | 3,885           | 3,422           |
| Associates of a fellow subsidiary                | 650             | 608             |
| A non-controlling shareholder's affiliates       | 1,066           |                 |
|  | 5,601           | 4,030           |
|  | - ,             | .,              |

31 December 2015

#### 39. RELATED PARTY TRANSACTIONS (Continued)

(a) The Group had the following material transactions with related parties during the years ended 31 December 2015 and 2014: (Continued)

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
|  |         |         |
| Rental income received or receivable from: |         |         |
| Associates of a fellow subsidiary          | 916     | 932     |
| Joint ventures                             | 1,232   | 10,356  |
|  |         |         |
|  | 2,148   | 11,288  |
|  |         |         |
| Rental expenses paid or payable to:        |         |         |
| Fellow subsidiaries                        | 688     | 1,417   |
|  |         |         |
| Interest expenses paid or payable to:      |         |         |
| A joint venture                            | _       | 3,825   |
|  |         |         |
| Borrowings provided by:                    |         |         |
| A joint venture                            | _       | 100,000 |
|  |         |         |
| Interest income received or receivable by: |         |         |
| A non-controlling shareholder              | 1,550   | _       |
| -  |         |         |

The above related party transactions were conducted in accordance with the terms mutually agreed between the parties.

The Group is indirectly controlled by the PRC government and operates in an economic environment predominated by entities directly or indirectly owned or controlled by the government through its agencies, affiliates or other organisations (collectively "State-owned Enterprises" ("SOEs")). During the years ended 31 December 2015 and 2014, the Group entered into extensive transactions with other SOEs, such as bank deposits, bank borrowings, the rendering and receiving of design and integration, equipment manufacturing and system implementation services, and purchases and sales of inventories and machinery. In the opinion of the Directors, the transactions with SOEs were activities conducted in the ordinary course of business, and the dealings of the Group have not been significantly or unduly affected by the fact that the Group and those SOEs are ultimately controlled or owned by the PRC government. The Group has also established pricing policies for rendering services and such pricing policies do not depend on whether or not the customers are SOEs.

#### 39. RELATED PARTY TRANSACTIONS (Continued)

(a) The Group had the following material transactions with related parties during the years ended 31 December 2015 and 2014: (Continued)

In the opinion of the directors of the Company, the following related party transactions shall also constitute continuing connected transactions under Chapter 14A of the Listing Rules:

|  | 2015    | 2014    |
|--|---------|---------|
|  | RMB'000 | RMB'000 |
| Sales of products:                         |         |         |
| CRSC Corporation Group                     | 27,013  | 40,876  |
| Fellow subsidiaries                        |         | 4,421   |
| An associate of a fellow subsidiary        | _       | 25      |
|  |         |         |
|  | 27,013  | 45,322  |
| Purchases of products:                     |         |         |
| CRSC Corporation Group                     | _       | 882     |
| Fellow subsidiaries                        | 87,320  | 70,357  |
| An associate of CRSC Corporation Group     | 7,705   | 12,936  |
| A non-controlling shareholder's affiliates | 123,734 | _       |
|  |         |         |
|  | 218,759 | 84,175  |
| Use of U888 Technology                     |         |         |
| A non-controlling shareholder's affiliates | 79,314  | —       |
|  |         |         |
| Services provided to:                      |         |         |
| CRSC Corporation Group                     |         | 248     |
| Services provided by:                      |         |         |
| Fellow subsidiaries                        | 3,885   | 3,422   |
|  |         |         |
| Rental income received or receivable from: |         |         |
| An associate of a fellow subsidiary        | 36      | 52      |
| Rental expenses paid or payable to:        |         |         |
| Fellow subsidiaries                        | 688     | 1,417   |
|  |         |         |

#### (b) Outstanding balances with related parties

Details of the outstanding balances with related parties are set out in notes 22, 23, 25 and 26 to the financial statements.

31 December 2015

#### 39. RELATED PARTY TRANSACTIONS (Continued)

#### (c) Compensation of key management personnel of the Group

Further details of directors' and supervisors' emoluments are included in note 8 to the financial statements.

|                              | 2015    | 2014    |
|------------------------------|---------|---------|
|                              | RMB'000 | RMB'000 |
| Short term employee benefits | 6,900   | 7,337   |
| Pension scheme contributions | 670     | 819     |
|                              | 7,570   | 8,156   |

#### (d) Commitments with related parties

As at the end of the reporting period, the Group entered into several sales and purchase agreements with related parties. The material commitments and backlogs are as follows:

|  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-----------------|-----------------|
| Sales of products:                         |                 |                 |
| Associates                                 | 19,247          | 2,642           |
| An associate of a fellow subsidiary        | 3,819           | —               |
|  | 23,066          | 2,642           |
| Purchases of products:                     |                 |                 |
| Associates                                 | 26,034          | 21,050          |
| Associates of a fellow subsidiary          | 4,402           | 10,480          |
| Fellow subsidiaries                        | 319             | —               |
| A joint venture                            | 1,671           | —               |
| A non-controlling shareholder's affiliates | 79,293          | 139,781         |
|  | 111,719         | 171,311         |

#### 40. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at 31 December 2015 and 2014 are as follows:

|   | 2015<br>RMB'000 | 2014<br>RMB'000 |
|---|-----------------|-----------------|
| Financial assets                                  |                 |                 |
| Available-for-sale financial investments:         |                 |                 |
| Available-for-sale investments                    | 62,709          | 2,359           |
| Loans and receivables:                            |                 |                 |
| Trade and bills receivables                       | 9,220,867       | 7,920,303       |
| Financial assets included in prepayments,         |                 |                 |
| deposits and other receivables                    | 1,585,601       | 1,275,572       |
| Pledged deposits                                  | 198,549         | 163,466         |
| Cash and cash equivalents                         | 14,339,794      | 6,345,708       |
|   | 25,407,520      | 15,707,408      |
| Financial liabilities                             |                 |                 |
| Financial liabilities at amortised cost:          |                 |                 |
| Interest-bearing bank and other borrowings        | 467,428         | 317,558         |
| Trade and bills payables                          | 10,988,271      | 7,060,724       |
| Financial liabilities included in other payables, |                 |                 |
| advances from customers and accruals              | 2,532,229       | 787,767         |
|   | 13,987,928      | 8,166,049       |

31 December 2015

#### 41. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values as at the end of the reporting period, are as follows:

|  | Carrying amounts |         | Fair Value |         |
|--|------------------|---------|------------|---------|
|  | 2015             | 2014    | 2015       | 2014    |
|  | RMB'000          | RMB'000 | RMB'000    | RMB'000 |
| Financial assets<br>Loans and receivables:<br>Trade receivables,<br>non-current portion<br>Financial assets included in<br>prepayments, deposits | 935,737          | 595,955 | 917,341    | 573,849 |
| and other receivables,<br>non-current portion  | 3,315            | 4,587   | 3,072      | 4,438   |
|  | 939,052          | 600,542 | 920,413    | 578,287 |
| Financial liabilities<br>Financial liabilities at amortised cost:<br>Interest-bearing bank and   |                  |         |            |         |
| other borrowings   | 467,428          | 317,558 | 466,261    | 317,558 |
| Trade payables, non-current portion  | 34,024           | 75,012  | 33,172     | 72,571  |
|  | 501,452          | 392,570 | 499,433    | 390,129 |

Management has assessed that the fair values of cash and cash equivalents, pledged deposits, the current portion of trade and bills receivables, the current portion of trade and bills payables, the current portion of financial assets included in prepayments, deposits and other receivables and the current portion of financial liabilities included in other payables and accruals, approximate to their carrying amounts largely due to the short term maturities of these instruments.

The Group's corporate finance team headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The corporate finance team reports directly to the chief financial officer. At each reporting date, the corporate finance team analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the senior management twice a year for annual and interim financial reporting.

### NOTES TO FINANCIAL STATEMENTS 31 December 2015

41. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Continued)

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The fair values of the non-current portion of trade and bills receivables, non-current portion of financial assets included in prepayments, deposits and other receivables, non-current portion of trade payables, and interestbearing bank and other borrowings have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The Group's own non-performance risks for trade and bills payables, and interest-bearing bank and other borrowings as at 31 December 2015 and 2014 were assessed to be insignificant.

The fair values of unlisted available-for-sale equity investments cannot be measured reliably because they do not have quoted market prices in an active market and the range of reasonable fair value estimates is so significant.

#### Fair value hierarchy:

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets for which fair values are disclosed:

|   | Fair value measurement using |             |              |         |
|---|------------------------------|-------------|--------------|---------|
|   | Quoted                       |             |              |         |
|   | prices                       | Significant | Significant  |         |
|   | in active                    | observable  | unobservable |         |
|   | markets                      | inputs      | inputs       |         |
|   | (Level 1)                    | (Level 2)   | (Level 3)    | Total   |
|   | RMB'000                      | RMB'000     | RMB'000      | RMB'000 |
| Trade receivables, non-current portion<br>Financial assets included in<br>prepayments, deposits and<br>other receivables, | _                            | 917,341     | _            | 917,341 |
| non-current portion   |                              | 3,072       |              | 3,072   |
|   |                              | 920,413     |              | 920,413 |

#### 2015

31 December 2015

#### 41. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Continued)

#### Fair value hierarchy: (Continued)

#### Assets for which fair values are disclosed: (Continued)

2014

|  | Fair value measurement using |             |              |         |
|--|------------------------------|-------------|--------------|---------|
|  | Quoted                       |             |              |         |
|  | prices                       | Significant | Significant  |         |
|  | in active                    | observable  | unobservable |         |
|  | markets                      | inputs      | inputs       |         |
|  | (Level 1)                    | (Level 2)   | (Level 3)    | Total   |
|  | RMB'000                      | RMB'000     | RMB'000      | RMB'000 |
| Trade receivables, non-current portion<br>Financial assets included in | _                            | 573,849     | _            | 573,849 |
| prepayments, deposits and  |                              |             |              |         |
| other receivables,   |                              |             |              |         |
| non-current portion  |                              | 4,438       |              | 4,438   |
|  |                              | 578,287     |              | 578,287 |

Liabilities for which fair values are disclosed:

2015

|  | Fair value measurement using |             |              |         |
|--|------------------------------|-------------|--------------|---------|
|  | Quoted                       |             |              |         |
|  | prices                       | Significant | Significant  |         |
|  | in active                    | observable  | unobservable |         |
|  | markets                      | inputs      | inputs       |         |
|  | (Level 1)                    | (Level 2)   | (Level 3)    | Total   |
|  | RMB'000                      | RMB'000     | RMB'000      | RMB'000 |
| Trade payables, non-current portion<br>Interest-bearing bank and other | -                            | 33,172      | -            | 33,172  |
| borrowings   | _                            | 466,261     | _            | 466,261 |
|  |                              | 499,433     |              | 499,433 |

### NOTES TO FINANCIAL STATEMENTS 31 December 2015

41. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (Continued)

Fair value hierarchy: (Continued)

Liabilities for which fair values are disclosed: (Continued)

2014

|  | Fair value measurement using |             |              |         |
|--|------------------------------|-------------|--------------|---------|
|  | Quoted                       |             |              |         |
|  | prices                       | Significant | Significant  |         |
|  | in active                    | observable  | unobservable |         |
|  | markets                      | inputs      | inputs       |         |
|  | (Level 1)                    | (Level 2)   | (Level 3)    | Total   |
|  | RMB'000                      | RMB'000     | RMB'000      | RMB'000 |
| Trade payables, non-current portion<br>Interest-bearing bank and<br>other borrowings | _                            | 72,571      | _            | 72,571  |
|  |                              | 317,558     |              | 317,558 |
|  |                              | 390,129     |              | 390,129 |

#### 42. TRANSFERS OF FINANCIAL ASSETS

Transferred financial assets that are derecognised in their entirety

As at 31 December 2015, the Group endorsed and discounted certain bills receivable accepted by banks in Mainland China (the "Derecognised Bills") to certain of its suppliers in order to settle the trade payables due to such suppliers with a carrying amount in aggregate of RMB272,774,000 (2014:RMB529,090,000). The Derecognised Bills had a maturity of one to six months at 31 December 2015 and 2014. In accordance with the Law of Negotiable Instruments in the PRC, the holders of the Derecognised Bills have a right of recourse against the Group if the PRC banks default (the "Continuing Involvement"). In the opinion of the directors of the Company, the Group has transferred substantially all risks and rewards relating to the Derecognised Bills. Accordingly, it has derecognised the full carrying amounts of the Derecognised Bills and the associated trade payables. The maximum exposure to loss from the Group's Continuing Involvement in the Derecognised Bills and the undiscounted cash flows to repurchase these Derecognised Bills is equal to their carrying amounts. In the opinion of the directors of the Company, the fair values of the Group's Continuing Involvement in the Derecognised Bills are not significant.

As at 31 December 2015, trade receivables amounted to RMB1,849,876,000 had been factored to certain banks on a non-recourse basis. These receivables were derecognised as the Group had transferred the significant risks and rewards relating to the receivables to the bank under the non-recourse factoring agreements.

During the years ended 31 December 2015 and 2014, the Group has not recognised any gains or losses on the date of transfer of the Derecognised Bills and the Derecognised Trade Receivables. No gains or losses were recognised from the Continuing Involvement, both during the periods or cumulatively. The endorsement of the bills has been made evenly throughout the years ended 31 December 2015 and 2014.

31 December 2015

#### 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise interest-bearing bank and other borrowings, cash and cash equivalents and pledged deposits. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade and bills receivables and trade and bills payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. Generally, the senior management of the Company meets regularly to analyse and formulate measures to manage the Group's exposure to these risks. In addition, the board of directors of the Company holds meetings regularly to analyse and approve the proposals made by the senior management of the Company. Generally, the Group introduces conservative strategies on its risk management.

#### (a) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate due to changes in market interest rates. With its borrowings issued at fixed and floating interest rates, the Group is exposed to both fair value and cash flow interest rate risks. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with floating interest rate risks. The Group's exposure to the risk of changes trates. Meanwhile, as to cash at banks, the Group is exposed to both fair value and cash flow interest rate risks. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group is exposed to both fair value and cash flow interest rate risks. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's cash at banks with floating interest rates.

The Group regularly reviews and monitors the mix of fixed and floating interest rate borrowings in order to manage its interest rate risk. The Group's interest-bearing bank and other borrowings, pledged deposits and cash and cash equivalents are stated at amortised cost and not revalued on a periodic basis. Floating rate interest income and expenses are credited/charged to profit or loss as earned/incurred.

As at 31 December 2015 and 2014, floating interest rate borrowings accounted for about 100% and 37% of the Group's borrowings, and fixed interest rate borrowings accounted for about Nil and 63%. Management would adjust the proportion of floating rate borrowings based on changes in the market interest rates to reduce the significant impact of the interest rate risk.

If there would be a general increase/decrease in the market interest rates by one percentage point of floating interest rate borrowings, with all other variables held constant, the Group's consolidated after-tax profit would have decreased/increased by approximately RMB 3,900,000 and RMB 970,000 for the years ended 31 December 2015 and 2014, respectively, and there would be no impact on other components of the consolidated equity, except for retained profits, of the Group.

If there would be a general increase/decrease in the market interest rates by 0.1 percentage point of floating interest rate cash at banks, with all other variables held constant, the Group's consolidated aftertax profit would have decreased/increased by approximately RMB 9,573,000 and RMB 4,269,000 for the years ended 31 December 2015 and 2014, respectively, and there would be no impact on other components of the consolidated equity, except for retained profits, of the Group.

31 December 2015

#### 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

#### (b) Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates. With the majority of the Group's business transacted in RMB, the aforesaid currency is defined as the Group's functional currency. RMB is not freely convertible into foreign currencies and conversion of RMB into foreign currencies is subject to rules and regulations of foreign exchange control promulgated by the PRC government.

As a result of its significant business operations in Mainland China, the Group's revenue and expenses are mainly denominated in RMB and over 95% of the financial assets and liabilities are denominated in RMB. The effect of the fluctuations in the exchange rates of RMB against foreign currencies on the Group's results of operations is therefore minimal and the Group has not entered into any hedging transactions in order to reduce the Group's exposure to foreign currency risk in this regard.

Details of the Group's cash and cash equivalents and pledged deposits at the end of the reporting period are disclosed in note 24 to the financial statements.

The following table indicates the appropriate change in the Group's profit after tax in response to reasonably possible changes in the foreign exchange rates to which the Group has significant exposure as at the end of the reporting period. The sensitivity analysis is on bank deposits in United States dollars and Hong Kong dollars.

#### Effects on profit after tax

|   | Increase/<br>(decrease) |            |           |
|---|-------------------------|------------|-----------|
|   | in foreign              | Increase/( | decrease) |
|   | exchange rate           | in profit  | after tax |
|   |                         | 2015       | 2014      |
|   |                         | RMB'000    | RMB'000   |
| If RMB weakens against the United States dollar     | 5%                      | 4,090      | 5,593     |
| If RMB strengthens against the United States dollar | (5%)                    | (4,090)    | (5,593)   |
| If RMB weakens against the Hong Kong dollar         | 5%                      | 45,393     | _         |
| If RMB strengthens against the Hong Kong dollar     | (5%)                    | (45,393)   |           |

The sensitivity analysis above has been determined assuming that the change in foreign exchange rates had occurred at the end of the reporting period and has applied the exposure to foreign currency risk to bank deposits denominated in United States dollars and Hong Kong dollars in existence at that dates.

31 December 2015

#### 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

#### (c) Credit risk

The carrying amounts of cash and cash equivalents, pledged deposits, trade and bills receivables, available-for-sale investments and financial assets included in prepayments, deposits and other receivables represent the Group's maximum exposure to credit risk in relation to financial assets. Substantially all of the Group's cash and cash equivalents and pledged deposits are held in major financial institutions located in the PRC, which management believes are of high credit quality. The Group has policies to control the size of the deposits to be placed with various reputable financial institutions according to their market reputation, operating scale and financial background with a view to limiting the amount of credit exposure to any single financial institution.

The Group trades only with recognised and creditworthy customers with no requirement for collateral. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

As the Group's major customers are either PRC government agencies at the national, provincial and local levels or other SOEs, the Group believes that they are reliable and of high credit quality and hence, there is no significant credit risk with these customers. The senior management of the Company keeps reviewing and assessing the creditworthiness of the Group's existing customers on an ongoing basis. As the Group's exposure to credit risk spreads over a diversified portfolio of customers, there is no significant concentration of credit.

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables and other receivables are disclosed in notes 22 and 23 to the financial statements.

#### (d) Liquidity risk

The liquidity of the Group is primarily dependent on its ability to maintain adequate cash inflows from operations to meet its debt obligations as they fall due, and its ability to obtain external financing to meet its committed future capital expenditure.

31 December 2015

#### 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

#### (d) Liquidity risk (Continued)

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

|                                   | Within<br>1 year<br>RMB'000 | 1 to 5<br>years<br>RMB'000 | Over<br>5 years<br>RMB'000 | Total<br>RMB'000 |
|-----------------------------------|-----------------------------|----------------------------|----------------------------|------------------|
| 2015                              |                             |                            |                            |                  |
| Interest-bearing bank and         |                             |                            |                            |                  |
| other borrowings                  | 438,596                     | 41,709                     | —                          | 480,305          |
| Trade and bills payables          | 10,954,247                  | 34,024                     | —                          | 10,988,271       |
| Financial liabilities included in |                             |                            |                            |                  |
| other payables and accruals       | 2,532,229                   |                            |                            | 2,532,229        |
| Total                             | 13,925,072                  | 75,733                     |                            | 14,000,805       |
| 2014                              |                             |                            |                            |                  |
| Interest-bearing bank and         |                             |                            |                            |                  |
| other borrowings                  | 235,514                     | 92,185                     | 880                        | 328,579          |
| Trade and bills payables          | 6,985,712                   | 75,012                     | —                          | 7,060,724        |
| Financial liabilities included in |                             |                            |                            |                  |
| other payables and accruals       | 787,767                     |                            |                            | 787,767          |
| Total                             | 8,008,993                   | 167,197                    | 880                        | 8,177,070        |

#### (e) Capital management

The Group's primary objective for managing capital is to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns to shareholders and benefits to other stakeholders, by pricing services and products commensurately with the level of risk.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders or sell assets to reduce debts. No change was made in the objectives, policies or processes for managing capital during the year ended 31 December 2015 and 2014.

31 December 2015

#### 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Continued)

#### (e) Capital management (Continued)

The Group monitors Capital using a gearing ratio, which is net debt, divided by the capital plus net debt. Net debt includes interest-bearing bank and other borrowings, trade and bills payables, financial liabilities included in other payables and accruals, less cash and cash equivalents and pledged deposits. Capital includes the equity attributable to owners of the parent and non-controlling interests stated in the consolidated statement of financial position.

The Group's strategy is to maintain the gearing ratio at a healthy capital level in order to support its businesses. The principal strategies adopted by the Group include, but are not limited to, reviewing future cash flow requirements and the ability to meet debt repayment schedules when they fall due, maintaining a reasonable level of available banking facilities and adjusting investment plans and financing plans, if necessary, to ensure that the Group has a reasonable level of capital to support its businesses. The gearing ratios as at the end of the reporting periods are as follows:

|   | 2015         | 2014        |
|---|--------------|-------------|
|   | RMB'000      | RMB'000     |
| laterest beserves bench and attended when we will be (mater 07) | 467 400      | 017 550     |
| Interest-bearing bank and other borrowings (note 27)            | 467,428      | 317,558     |
| Trade and bills payables (note 25)                              | 10,988,271   | 7,060,724   |
| Financial liabilities included in other payables and accruals   | 2,532,229    | 787,767     |
| Cash and cash equivalents (note 24)                             | (14,339,794) | (6,345,708) |
| Pledged deposits  | (198,549)    | (163,466)   |
| (Net cash)/net debt   | (550,415)    | 1,656,875   |
| Total equity  | 19,735,182   | 12,475,299  |
| Capital and net debt  | 19,184,767   | 14,132,174  |
| Gearing ratio   | N/A          | 12%         |

#### 44. EVENTS AFTER THE REPORTING PERIOD

On 25 March 2016, the board of directors proposed the final dividend of RMB0.025 per share, totally amounting to RMB219,745,475 for the year ended 31 December 2015. The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

31 December 2015

#### 45. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

|  | 2015                 | 2014        |
|--|----------------------|-------------|
|  | RMB'000              | RMB'000     |
|  |                      |             |
| NON-CURRENT ASSETS                                     | 205 661              | 170 007     |
| Property, plant and equipment                          | 285,661              | 173,337     |
| Prepaid land lease payments                            | 1,136,915            | 1,138,925   |
| Investment properties                                  | 875,150              | 896,190     |
| Other intangible assets<br>Investments in subsidiaries | 52,830<br>10,672,869 | 37,235      |
| Investment in an associate                             | 33,000               | 7,767,021   |
|  |                      | 33,000      |
| Available-for-sale investments                         | 2,141                | 2,141       |
| Deferred tax assets                                    | 40,830               | 37,019      |
| Trade receivables                                      | 517,477              | 197,192     |
| Prepayments, deposits and other receivables            | 3,315                | 3,249       |
| Total non-current assets                               | 13,620,188           | 10,285,309  |
|  |                      |             |
| CURRENT ASSETS   |                      |             |
| Prepaid land lease payments                            | 24,680               | 24,041      |
| Inventories  | 340                  | 653         |
| Trade receivables                                      | 1,788,274            | 1,678,098   |
| Prepayments, deposits and other receivables            | 4,956,895            | 2,381,428   |
| Amounts due from contract customers                    | 962,470              | 690,731     |
| Tax recoverable  | -                    | 8,402       |
| Pledged deposits                                       | 29,167               | 27,467      |
| Cash and cash equivalents                              | 10,952,333           | 3,528,925   |
| Total current assets                                   | 18,714,159           | 8,339,745   |
| CURRENT LIABILITIES                                    |                      |             |
| Trade payables   | 3,546,604            | 1,953,115   |
| Amounts due to contract customers                      | 978,395              | 1,446,338   |
| Other payables, advances from customers and accruals   | 9,748,949            | 5,784,967   |
| Interest-bearing bank and other borrowings             | 400,000              | 300,000     |
| Provisions for supplementary retirement benefits       | 7,556                | 8,101       |
| Tax payable  | 35,263               |             |
| Government grants                                      | 2,737                | 2,737       |
|  |                      |             |
| Total current liabilities                              | 14,719,504           | 9,495,258   |
| NET CURRENT ASSETS/(LIABILITIES)                       | 3,994,655            | (1,155,513) |
| TOTAL ASSETS LESS CURRENT LIABILITIES                  | 17,614,843           | 9,129,796   |
|  |                      |             |

31 December 2015

#### 45. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

Information about the statement of financial position of the Company at the end of the reporting period is as follows: (Continued)

|  | 2015<br>RMB'000 | 2014<br>RMB'000 |
|--|-----------------|-----------------|
| TOTAL ASSETS LESS CURRENT LIABILITIES            | 17,614,843      | 9,129,796       |
| NON-CURRENT LIABILITIES                          |                 |                 |
| Provisions for supplementary retirement benefits | 97,076          | 90,820          |
| Government grants                                | 33,324          | 34,061          |
| Provisions                                       | 58,662          | 58,611          |
| Total non-current liabilities                    | 189,062         | 183,492         |
| Net assets                                       | 17,425,781      | 8,946,304       |
| EQUITY   |                 |                 |
| Share capital                                    | 8,789,819       | 7,000,000       |
| Reserves   | 8,635,962       | 1,946,304       |
| Total equity                                     | 17,425,781      | 8,946,304       |

Zhou Zhiliang Director Yin Gang Director

31 December 2015

#### 45. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

#### Note:

A summary of the Company's reserves is as follows:

|  | Capital<br>reserve<br>RMB'000 | Statutory<br>surplus<br>reserve<br>RMB'000 | Special<br>reserve<br>RMB'000 | Retained<br>profits<br>RMB'000 | <b>Total</b><br>RMB'000 |
|--|-------------------------------|--|-------------------------------|--------------------------------|-------------------------|
| As at 1 January 2014   | 839,926                       | 187,943                                    | 45,029                        | 200,661                        | 1,273,559               |
| Profit for the year<br>Other comprehensive loss:<br>Re-measurement losses on | _                             | _  | _                             | 945,947                        | 945,947                 |
| defined benefit plans, net of tax  | (22,511)                      |  |                               |                                | (22,511)                |
| Total comprehensive income/(loss) for the year                               | (22,511)                      |  | _                             | 945,947                        | 923,436                 |
| Appropriation to statutory surplus reserve                                   | (22,011)                      | 100,261                                    | _                             | (100,261)                      |                         |
| Dividends declared   | _                             |  | _                             | (250,691)                      | (250,691)               |
| Transfer to special reserve  | _                             | _  | 1,180                         | (1,180)                        | _                       |
| Utilisation of special reserve   | —                             | _  | (16,046)                      | 16,046                         | _                       |
| As at 31 December 2014<br>and 1 January 2015                                 | 817,415                       | 288,204                                    | 30,163                        | 810,522                        | 1,946,304               |
| Profit for the year  | _                             | _  | _                             | 3,709,695                      | 3,709,695               |
| Other comprehensive loss:<br>Re-measurement losses on                        |                               |  |                               |                                |                         |
| defined benefit plans, net of tax  | (14,997)                      |  |                               |                                | (14,997)                |
| Total comprehensive income/(loss) for the year                               | (14,997)                      | _  | _                             | 3,709,695                      | 3,694,698               |
|  | 07.070                        |  |                               |                                | 07.070                  |
| Capital contribution from a shareholder<br>Issue of H shares                 | 37,673<br>7,117,044           | _  | —                             | —                              | 37,673                  |
| Share issue expenses   | (208,620)                     | _  | _                             | _                              | 7,117,044<br>(208,620)  |
| Appropriation to statutory surplus reserve                                   | (200,020)                     | 363,629                                    | _                             | (363,629)                      | (200,020)               |
| Dividends declared   |                               |  |                               | (3,951,137)                    | (3,951,137)             |
| Transfer to special reserve  | _                             | _  | 6,366                         | (6,366)                        | (0,000,000)             |
| Utilisation of special reserve   | _                             | _  | (6,938)                       | 6,938                          |                         |
| As at 31 December 2015   | 7,748,515                     | 651,833                                    | 29,591                        | 206,023                        | 8,635,962               |

#### 46. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors of the Company on 25 March 2016.

### **FOUR-YEAR FINANCIAL SUMMARY**

A summary of the results and of the assets, liabilities and non-controlling interests of the Group for the last four financial years, as extracted from the published audited financial statements is set out below.

|                                   |              | Year ended 31 | December    |             |
|-----------------------------------|--------------|---------------|-------------|-------------|
|                                   | 2015         | 2014          | 2013        | 2012        |
|                                   | RMB'000      | RMB'000       | RMB'000     | RMB'000     |
| REVENUE                           | 23,951,553   | 17,328,643    | 13,064,585  | 10,550,912  |
| Cost of sales                     | (17,936,850) | (13,134,039)  | (9,625,281) | (7,650,319) |
| Gross profit                      | 6,014,703    | 4,194,604     | 3,439,304   | 2,900,593   |
| Other income and gains            | 706,792      | 756,924       | 154,665     | 140,265     |
| Selling and distribution expenses | (646,558)    | (458,625)     | (369,979)   | (295,842)   |
| Administrative expenses           | (2,826,582)  | (2,158,320)   | (1,706,370) | (1,562,204) |
| Other expenses                    | (117,616)    | (29,466)      | (191,603)   | (49,064)    |
| Finance costs                     | (51,758)     | (14,736)      | (14,382)    | (46,013)    |
| Share of profits and losses of:   |              |               |             |             |
| Joint ventures                    | 35,037       | 143,207       | 134,432     | 120,097     |
| Associates                        | 30,144       | 39,327        | 26,640      | 28,364      |
| PROFIT BEFORE TAX                 | 3,144,162    | 2,472,915     | 1,472,707   | 1,236,196   |
| Income tax expense                | (520,684)    | (433,000)     | (233,793)   | (148,861)   |
| PROFIT FOR THE YEAR               | 2,623,478    | 2,039,915     | 1,238,914   | 1,087,335   |
| Profit attributable to:           |              |               |             |             |
| Owners of the parent              | 2,496,403    | 2,033,469     | 1,260,459   | 1,067,669   |
| Non-controlling interests         | 127,075      | 6,446         | (21,545)    | 19,666      |
|                                   | 2,623,478    | 2,039,915     | 1,238,914   | 1,087,335   |

|                                 |              | As at 31 D   | ecember      |             |
|---------------------------------|--------------|--------------|--------------|-------------|
|                                 | 2015         | 2014         | 2013         | 2012        |
|                                 | RMB'000      | RMB'000      | RMB'000      | RMB'000     |
| TOTAL ASSETS                    | 41,992,159   | 28,576,548   | 21,645,251   | 17,084,195  |
| TOTAL LIABILITIES               | (22,256,977) | (16,101,249) | (11,646,367) | (9,442,184) |
| TOTAL NON-CONTROLLING INTERESTS | (891,893)    | (811,574)    | (17,212)     | (45,461)    |
|                                 | 18,843,289   | 11,663,725   | 9,981,672    | 7,596,550   |

#### DEFINITIONS

In this report, unless the context otherwise requires, the following terms shall have the following meaning:

| "ALSTOM"   | ALSTOM Holdings and/or its subsidiaries   |
|--|---|
| "ALSTOM Holdings"                                | Alstom Holdings (阿爾斯通控股有限公司), a limited liability company established in France on 14 June 1989, a holding company of ALSTOM IC and a connected person of the Company   |
| "ALSTOM IC"                                      | Alstom Investment Company Limited (阿爾斯通投資 (上海) 有限公司), a limited<br>liability company established in the PRC on 21 January 2015, holds 49% of the<br>equity interests in CRSC CASCO, and is a connected person of the Company  |
| "Board" or<br>"Board of Directors"               | the board of Directors of the Company   |
| "Corporate Governance<br>Code"                   | the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 of the Hong Kong Listing Rules  |
| "CCT Group"                                      | China Chengtong Holdings Group Ltd. (中國誠通控股集團有限公司), a wholly state-<br>owned enterprise with limited liability established in the PRC on 22 January 1998,<br>one of the Shareholders and promoters of the Company   |
| "China" or the "PRC"                             | the People's Republic of China excluding, for the purposes of this report, Hong Kong, Macau and Taiwan  |
| "CICC Jiacheng"                                  | ICC Jiacheng Investment Management Co., Ltd. (中金佳成投資管理有限公司), a limited liability company established in the PRC on 26 October 2007, and wholly owned by the China International Capital Corporation Limited (中國國際金融有限公司), one of the Shareholders and promoters of the Company, |
| "Company" or<br>"our Company"<br>or "we" or "us" | China Railway Signal & Communication Corporation Limited (中國鐵路通信信號股份<br>有限公司), a joint stock limited liability company established in the PRC on 29<br>December 2010  |
| "2015" or "the year"                             | the year beginning from 1 January 2015 and ending on 31 December 2015   |
| "Ernst & Young"                                  | Ernst & Young/Ernst & Young Hua Ming LLP  |
| "Prospectus"                                     | The prospectus of the Company dated 28 July 2015  |
| "Connected person"                               | has the meaning ascribed to it under the Hong Kong Listing Rules  |
| "Connected Transaction"                          | shas the meaning as defined in the Hong Kong Listing Rules, unless the context otherwise requires   |
| "Controlling Shareholder"                        | has defined under the Hong Kong Listing Rules, and as at the Latest Practicable Date, refers to the controlling shareholder of the Company, being CRSC Corporation Group  |

| "General Meeting"               | general meeting of the Company  |
|---------------------------------|---|
| "Independent director"          | a director holding no position other than that of being a director in the Company, and having no relationship with the Company and major shareholders of the Company as to hinder his/her independent and objective judgment  |
| "associate"                     | has the meaning ascribed to it under the Hong Kong Listing Rules  |
| "CRCC"                          | China Railway Construction Corporation Ltd. (中國鐵建股份有限公司), a joint stock<br>limited liability company established in the PRC on 5 November 2007  |
| "CREC"                          | China Railway Group Ltd. (中國中鐵股份有限公司), a joint stock limited liability company established in the PRC on 12 September 2007  |
| "CRHC"                          | China Reform Holdings Corporation Ltd. (中國國新控股有限責任公司), a wholly state-owned enterprise with limited liability established in the PRC on 1 December 2010, one of the Shareholders and promoters of the Company   |
| "CRSC" or "Group"               | the Company and its subsidiaries (or the Company and any one or more of its<br>subsidiaries, as the context may require), or where the context so requires, in<br>respect of the period before the Company became the holding company of its<br>present subsidiaries, such subsidiaries as if they were subsidiaries of the Company<br>at the relevant time |
| "CRSC CASCO"                    | Casco Signal Ltd. (卡斯柯信號有限公司), a limited liability company established<br>in the PRC on 5 March 1986 and a direct non-wholly owned subsidiary of the<br>Company. It is owned as to 51% by the Company and as to 49% by ALSTOM IC<br>respectively  |
| "CRSC Corporation Group"        | China Railway Signal Communication Corporation (中國鐵路通信信號集團公司), a wholly state-owned enterprise approved to be established by MOR on 8 May 1981 and registered in the PRC on 7 January 1984, the sole Controlling Shareholder and one of the promoters of the Company  |
| "CRSC Innovation<br>Investment" | CRSC Innovation Investment Company Ltd. (通號創新投資有限公司), a limited liability company established in the PRC on 21 September 2012 and a direct wholly-owned subsidiary of the Company   |
| "CRSCD"                         | Beijing National Railway Research & Design Institute of Signal & Communication<br>Co., Ltd. (北京全路通信信號研究設計院有限公司) (formerly known as Beijing<br>National Railway Research & Design Institute (北京全路通信信號研究設計院)), a<br>limited liability company established in the PRC on 18 November 1994 and a direct<br>wholly-owned subsidiary of the Company               |
| "CRSCS"                         | China Railway Signal & Communication Shanghai Engineering Bureau Group Co.,<br>Ltd. (中國鐵路通信信號上海工程局集團有限公司) (formerly known as China Railway<br>Signal & Communication Shanghai Engineering Co., Ltd. (中國鐵路通信信號上海工<br>程有限公司)), a limited liability company established in the PRC on 21 August 1984<br>and a direct wholly-owned subsidiary of the Company    |

| "CSRC"   | China Securities Regulatory Commission (中國證券監督管理委員會)  |
|--|---|
| "Director"   | a director of the Company   |
| "Domestic Shares"                                    | ordinary shares of the Company, with a nominal value of RMB1.00, which are subscribed for or credited as fully paid in Renminbi   |
| "EIT"  | enterprise income tax of the PRC  |
| "H Shares"   | ordinary shares of the Company, being overseas listed foreign shares with nominal value of RMB1.00 each, which are subscribed for and traded in HK dollars and listed on the Hong Kong Stock Exchange |
| "H Share Registrar"                                  | Computershare Hong Kong Investor Services Limited   |
| "HK\$" or "HK dollars" or<br>"Hong Kong dollars"     | Hong Kong dollars, the lawful currency of Hong Kong   |
| "Hong Kong" or "HK"                                  | the Hong Kong Special Administrative Region of the PRC  |
| "Hong Kong<br>Stock Exchange" or<br>"Stock Exchange" | The Stock Exchange of Hong Kong Limited   |
| "IFRS"   | International Financial Reporting Standards which include standards and interpretations promulgated by the International Accounting Standards Board (IASB)  |
| "Independent Third Party"                            | a person who, as far as the Directors are aware after having made all reasonable<br>enquiries, is not a connected person of the Company within the meaning of the<br>Listing Rules                    |
| "Listing"  | the listing of H Shares on the Main Board of the Hong Kong Stock Exchange   |
| "Listing Rules" or<br>"Hong Kong Listing Rules"      | the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong<br>Limited (as amended from time to time)  |
| "Main Board"   | the stock exchange (excluding the option market) operated by the Hong Kong Stock<br>Exchange which is independent from and operated in parallel to the GEM  |
| "MOF"  | Ministry of Finance of the PRC (中華人民共和國財政部)   |
| "MOR"  | the former Ministry of Railway of the PRC (中華人民共和國鐵道部)  |
| "NDRC"   | National Development and Reform Commission of the PRC (中華人民共和國國家發<br>展和改革委員會)   |
| "NSSF"   | National Council for Social Security Fund of the PRC (中華人民共和國全國社會保障<br>基金理事會)   |
| "PBOC"   | the People's Bank of China (中國人民銀行), the central bank of the PRC  |

| "Company Law"                                  | the Company Law of the PRC (中華人民共和國公司法), as promulgated after being<br>amended by the Standing Committee of the 12th National People's Congress<br>of the PRC on 28 December 2013 and effective on 1 March 2014 (as amended,<br>supplemented or otherwise modified from time to time) |
|--|---|
| "State"  | the government of the PRC including all political subdivisions (including provincial, municipal and other regional or local government entities) and their instrumentalities thereof or, where the context requires, any of them  |
| "R&D"  | research and development  |
| "RMB" or "Renminbi"                            | Renminbi Yuan, the lawful currency of the PRC   |
| "SFC"  | the Securities and Futures Commission of Hong Kong  |
| "SFO" or "Securities and<br>Futures Ordinance" | the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time  |
| "Shanghai Stock Exchange"                      | the Shanghai Stock Exchange (上海證券交易所)   |
| "Shares"                                       | ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each  |
| "Shareholders"                                 | holders of the Shares   |
| "SINOMACH"                                     | China National Machinery Industry Corporation (中國機械工業集團有限公司), a wholly state-owned enterprise with limited liability incorporated in the PRC on 21 May 1988, one of the Shareholders and promoters of the Company   |
| "State Administration<br>of Taxation" or "SAT" | State Administration of Taxation of the PRC (中華人民共和國國家税務總局)   |
| "State Council"                                | State Council of the PRC (中華人民共和國國務院)   |
| "Supervisors"                                  | the supervisors of the Company  |
| "Supervisory Committee"                        | the Supervisory Committee of the Company  |
| "United States" or "U.S."                      | the United States of America  |
| "US\$" or "US dollars"                         | United States dollars, the lawful currency of the United States   |
| "Zhengzhou Zhongyuan"                          | Zhengzhou Zhongyuan Railway Engineering Co., Ltd. (鄭州中原鐵道工程有限責任公司), a limited liability company established in the PRC on 26 October 2001   |
| "CASBE"  | China Accounting Standards for Business Enterprises promulgated by the Ministry of Finance of the PRC   |
| "Strategic and Investment<br>Committee"        | Strategic and Investment Committee of the Board   |

| "Remuneration and<br>Evaluation Committee" | Remuneration and Evaluation Committee of the Board  |
|--|---|
| "Audit and Risk Management<br>Committee"   | Audit and Risk Management Committee of the Board  |
| "Nomination Committee"                     | Nomination Committee of the Board   |
| "Quality and Safety<br>Committee"          | Quality and Safety Committee of the Board   |
| "Special committees"                       | collectively, Strategic and Investment Committee, Remuneration and Evaluation<br>Committee, Audit and Risk Management Committee, Nomination Committee and<br>Quality and Safety Committee |
| "Listing Date"                             | 7 August 2015, the date on which the Company's overseas listed foreign shares (H<br>Shares) were listed on the Main Board of the Stock Exchange   |
| "Model Code"                               | Model Code for Securities Transactions by Directors of Listed Issuers as set out in<br>Appendix 10 of the Hong Kong Listing Rules   |
| "reporting period"                         | A period of 12 months from 1 January 2015 to 31 December 2015   |
| "SASAC"                                    | State-owned Assets Supervision and Administration Commission of the State<br>Council (國務院國有資產監督管理委員會)   |
| "Senior Management"                        | the senior management of the Company  |
| "subsidiary"                               | has the meaning as defined under the Hong Kong Listing Rules, unless the context otherwise requires   |
| "Substantial shareholder"                  | has the meaning as defined under the Hong Kong Listing Rules, unless the context otherwise requires   |
| "%"  | per cent  |

#### **GLOSSARY OF TECHNICAL TERMS**

This glossary contains explanations of certain technical terms used in this report in connection with the Company and its business. Such terminology and meanings may not correspond to standard industry meanings or usages of those terms.

| "ATO"    | the automatic train operation system, a system that automatically adjusts the speed<br>and operation status of trains to automatically control a train's operation |
|----------|--|
| "balise" | an intermittent device used for ground-to-vehicle information transmission, including  |
|          | passive balise and active balise, whose main function is to provide the on-board train   |
|          | operation control equipment with reliable fixed and changeable data from the ground  |

| "CBTC"                                  | the wireless communication based train control system, a wireless communication<br>system for urban transit that enables bidirectional communication between vehicle<br>and ground to control the operation of trains   |
|---|---|
| "communication system"                  | a system using information transmission and exchange technology for rail transportation   |
| "high-speed railway"                    | passenger dedicated railway with an operating speed of 200km/h or higher  |
| "intercity railway"                     | rapid, convenient and high-density passenger dedicated railway with a designed speed of 200km/h and lower, which is dedicated to serving cities or among cities   |
| "modern tram"                           | the light-axle transportation system running on the rail and powered by electricity   |
| "normal-speed railway"                  | railway with an operating speed lower than 160km/h  |
| "rail transportation"                   | includes railway, urban transit and modern tram   |
| "rail transportation<br>control system" | a system that monitors, controls and adjusts the operation status of trains, such as<br>speed and braking mode, based on the objective conditions and actual situation<br>of trains, which includes rail transportation communication system and rail<br>transportation signal system |
| "railway"                               | the generic term for national railway and intercity railway. National railway includes normal-speed railway and high-speed railway  |
| "signal system"                         | a system using manual, automatic and remote control technology to ensure train safety and enhance the traffic capacity among areas and stations   |
| "Smart City"                            | an advanced form of informationized city, in which the information technology of new generation is fully applied to each industry and every aspect of municipal life, that deeply integrates the informatization, industrialization and urbanization of the city                      |
| "track circuit"                         | a track circuit using steel rail of certain section of railways as conductor, which is<br>used to automatically and continuously detect whether the track is occupied   |
| "train control center"                  | a system that controls track circuit encoding and active balise information and grants<br>movement authority to trains, based on information such as the location of each train<br>within its monitoring scope, interlocking route, temporary speed limits                            |
| "train control system"                  | a system that monitors, controls and adjusts operation status of trains, such as<br>speed and braking mode, based on the objective conditions and actual situation  |
| "urban transit"                         | the electricity-powered public transportation operating on rails, which has high carrying capacity, including metro and light rail  |



China Railway Signal & Communication Corporation Limited<sup>\*</sup> 中國鐵路通信信號股份有限公司