

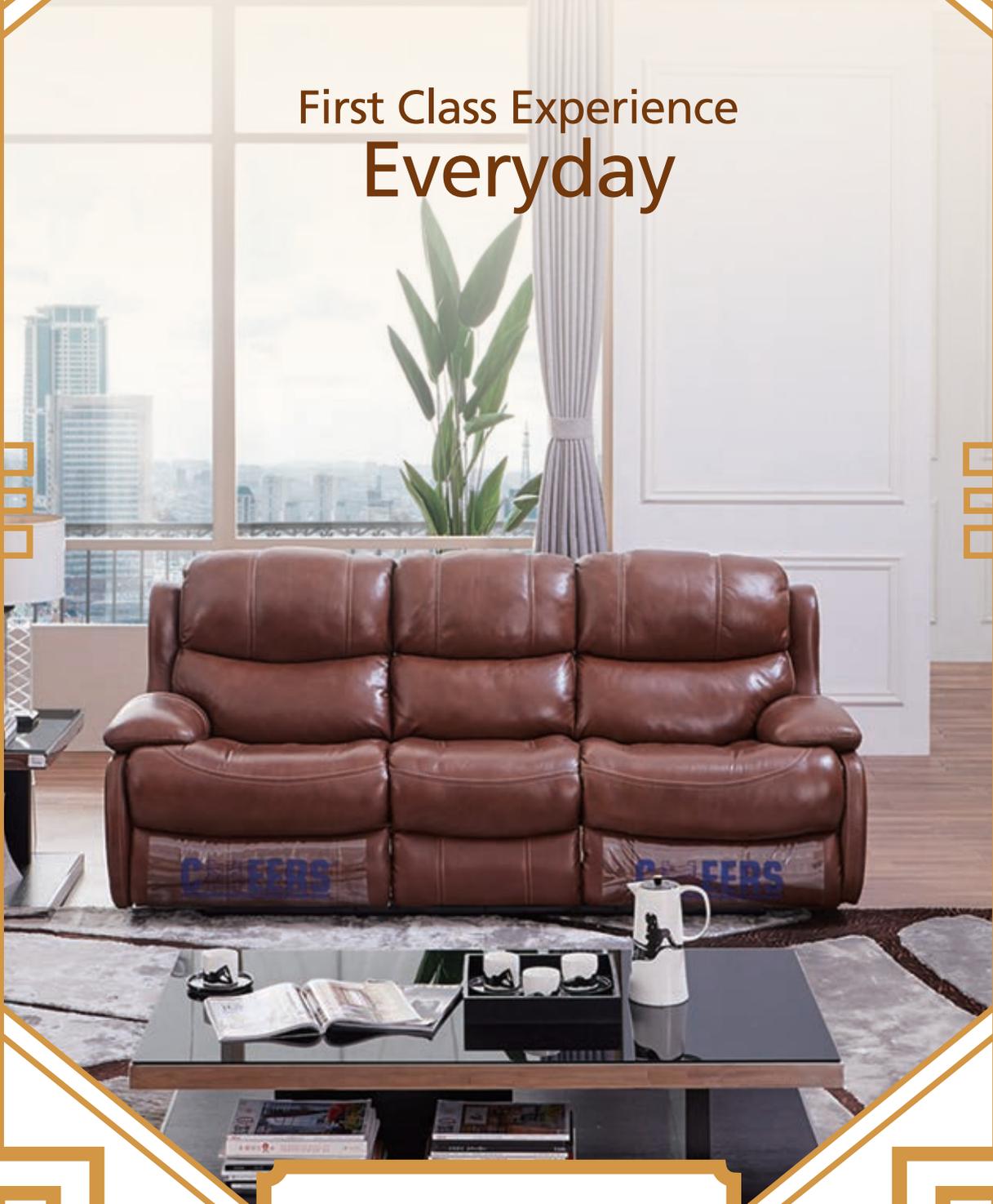


MAN WAH HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

(Stock Code: 01999)

First Class Experience
Everyday



Annual Report 2016

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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Mr. Wong Man Li (*Chairman and Managing Director*)
Ms. Hui Wai Hing
Mr. Wang Guisheng
Mr. Alan Marnie
Mr. Dai Quanfa
Ms. Wong Ying Ying

Non-executive Director

Mr. Xie Fang

Independent non-executive Directors

Mr. Ong Chor Wei
Mr. Chau Shing Yim, David
Mr. Lee Teck Leng, Robson
Mr. Kan Chung Nin, Tony

AUDIT COMMITTEE

Mr. Chau Shing Yim, David (*Chairman*)
Mr. Lee Teck Leng, Robson
Mr. Ong Chor Wei
Mr. Xie Fang

NOMINATION COMMITTEE

Mr. Wong Man Li (*Chairman*)
Mr. Lee Teck Leng, Robson
Mr. Chau Shing Yim, David
Mr. Wang Guisheng
Mr. Kan Chung Nin, Tony

REMUNERATION COMMITTEE

Mr. Lee Teck Leng, Robson (*Chairman*)
Mr. Wong Man Li
Mr. Chau Shing Yim, David
Mr. Wang Guisheng
Mr. Kan Chung Nin, Tony

COMPANY SECRETARY

Mr. Wang Guisheng

AUDITOR

Deloitte Touche Tohmatsu
Certified Public Accountants
35th Floor, One Pacific Place
88 Queensway
Hong Kong

BERMUDA SHARE REGISTRAR AND SHARE TRANSFER AGENT

Estera Management (Bermuda) Limited (formerly Appleby Management (Bermuda) Ltd.)
Canon's Court
22 Victoria Street
Hamilton HM 12
Bermuda

HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited
Shops 1712-1716
17th Floor
Hopewell Centre
183 Queen's Road East
Wanchai
Hong Kong

REGISTERED OFFICE

Canon's Court
22 Victoria Street
Hamilton HM 12
Bermuda

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

1st Floor, Wah Lai Industrial Center
10-14 Kwei Tei Street, Fotan
New Territories, Hong Kong

LEGAL ADVISERS

Reed Smith Richards Butler
Estera (formerly Appleby)

PRINCIPAL BANKERS

Standard Chartered Bank
Hang Seng Bank
Hong Kong and Shanghai Banking Corporation Limited
Citibank, N.A.
Australia & New Zealand Banking Group Limited
China Construction Bank Corporation
Agricultural Bank of China Limited
Bank of China Limited
Industrial and Commercial Bank of China Limited

STOCK CODE

1999

WEBSITE

www.manwahholdings.com

INVESTOR RELATIONS CONSULTANT

Strategic Financial Relations Limited
29A & 2402, Admiralty Centre I
18 Harcourt Road
Hong Kong

Executive Directors

Mr. Wong Man Li, aged 51, is our Chairman, Managing Director and our executive Director. Mr. Wong is also the Chairman of the Company's nomination committee and a member of the Company's remuneration committee. He is responsible for the day-to-day overall management of our Company and mapping our growth strategy. Mr. Wong founded our Group in 1992 and has served as our Chairman, Managing Director and executive Director since 17 November 2004. He is also a director of a number of subsidiaries of the Company. He has over 20 years of experience in the furniture industry. Since 2005, Mr. Wong has been the Vice-President of the China Furniture & Decoration Chamber of Commerce (全國工商聯家具裝飾業商會), the Executive Member of the China National Furniture Association (中國傢具協會) and the sofa Professional Committee Executive Chairman of the China National Furniture Association (中國傢具協會沙發專業委員會). In December 2007, Mr. Wong was recognized as one of the "Top Ten Outstanding Youth Industrialists of Hong Kong" (香港十大傑出青年工業家) and a Standing Committee of the Huizhou Chinese People's Political Consultative Conference (惠州市政協委員會) since February 2009. In December 2012, Mr. Wong was elected as a Founding Chairman of the China Furnishing Brand Federation (中國傢具品牌聯盟). In 2013, Mr. Wong was elected as an Honorary Director of the Development Committee of the Hong Kong Baptist University Jao Tsung-I Academy of Sinology (香港浸會大學饒宗頤國學院發展委員會) and as an Honorary Vice-Chairman of Hong Kong Baptist University Foundation (香港浸會大學基金) in February 2014. Since 2013, Mr. Wong was elected as a Co-Chairman of the "Community for the Chest". In 18 May 2015, Mr. Wong was elected as an Executive Chairman of the Hong Kong Industrial & Commercial Association (香港工商總會) and as a Founding Chairman of the Happy Hong Kong Charity Foundation (築福香港慈善基金會). Mr. Wong received the 2010 Fellowship Award from Asian College of Knowledge Management and an Honorary Doctorate in Management from Lincoln University (2010年度亞洲知識管理學院士暨林肯大學榮譽管理博士學位). Mr. Wong is the husband of Ms. Hui Wai Hing, an executive Director, and the father of Ms. Wong Ying Ying, an executive Director. Mr. Wong is the director of Man Wah Investments Limited, the controlling shareholder of the Company.

Ms. Hui Wai Hing, aged 53, is our executive Director and Vice President (General Administration and Retail Sales). She is also a director of a number of subsidiaries of the Company, and is responsible for our general administration and retail business functions in Hong Kong. She is the wife of Mr. Wong Man Li, our Chairman, Managing Director and executive Director, and the mother of Ms. Wong Ying Ying, an executive Director. She joined our Group in 1992 and was appointed our Director on 17 November 2004. She has over 21 years of experience in the furniture industry, over 20 years of which is management experience in our Group.

Mr. Wang Guisheng, aged 46, is our executive Director, Chief Financial Officer and Company Secretary. Mr. Wang is also a member of the Company's nomination committee and remuneration committee. He joined the Company in November 2010 and was appointed as executive Director on 25 May 2011. Mr. Wang also served as directors of certain subsidiaries of the Company. He received a bachelor's degree from China Institute of Finance 中國金融學院 (now known as University of International Business and Economics 對外經濟貿易大學) in 1993. He completed the Senior Executive Program For China ("SEPC") organised jointly by Tsinghua University School of Economics and Management, China Europe International Business School, Harvard Business School in December 2011. He received a master's degree from China Europe International Business School in Executive Business Administration ("EMBA") in August 2014. Mr. Wang is qualified as a Certified Public Accountant with The Chinese Institute of Certified Public Accountants ("CICPA") and has been a fellow member of The Association of Chartered Certified Accountants of England ("FCCA") since April 2003. He is also a member of the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Prior to joining the Company, Mr. Wang was the executive director and chief financial officer of Maoye International Holdings Limited (stock code: 848), a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, from 31 August 2007 to 20 October 2010. In addition, Mr. Wang was the executive director of Chengshang Group Co., Ltd. (stock code: 600828), a company listed on the Shanghai Stock Exchange, from 19 July 2005 to 20 October 2010 and Qinhuangdao Bohai Logistics Holdings Corporations Ltd. (stock code: 000889), a company listed on the Shenzhen Stock Exchange, from 30 June 2010 to 20 October 2010.

Directors' Biographies

Mr. Alan Marnie, aged 45, is our executive Director and was appointed on 6 October 2011 who joined the Group in September 2010. He is responsible for exploring the furniture markets in United Kingdom, Europe, Africa, Asia and Oceania. Mr. Marnie has over 25 years of experience in manufacturing, retail and marketing in furniture industry. Prior to joining the Group, he was employed by Homestyle Operations Limited (“Homestyle”) as the managing director for Steinhoff Retail Furniture Division in the United Kingdom for 2 years from 2008 to 2010. Homestyle belongs to Steinhoff International Holding Ltd (“Steinhoff”), a company listed on the Frankfurt Stock Exchange, and is one of the largest furniture retailers in Europe. In addition, Mr. Marnie had also worked for 19 years in Reid Furniture Limited, a company which was subsequently owned by Steinhoff, the largest furniture retailer of Scotland and Ireland at that time, and had served as its managing director and chief executive officer for 3 years and 2 years, respectively.

Mr. Dai Quanfa, aged 43, is our executive Director and was appointed on 19 July 2012 who joined the Group in 1995, and is currently a director of a number of subsidiaries of the Company, including Man Wah Furniture Manufacturing (Huizhou) Co., Ltd. (敏華傢具製造(惠州)有限公司), Man Wah Furniture Manufacturing (Shenzhen) Co., Ltd. (敏華傢具製造(深圳)有限公司), King Famous Bedding Manufacturing (Shenzhen) Co., Ltd. (金雅典床俱製造(深圳)有限公司), Remaco Machinery Technology (Wujiang) Co., Ltd. (銳邁機械科技(吳江)有限公司) and Man Wah Furniture (China) Co., Ltd. (敏華傢具(中國)有限公司). Mr. Dai is also a senior director of the manufacturing center of the Group. He is responsible for the Group's manufacture of furniture. Mr. Dai has over 20 years of experience in the furniture industry.

Ms. Wong Ying Ying, aged 29, is our executive Director and was appointed on 4 February 2015 who joined the Group in 2009. She is the daughter of Mr. Wong Man Li, our Chairman, Managing Director, executive Director and controlling shareholder, and Ms. Hui Wai Hing, our executive Director. She is the chief brand officer and deputy general manager of the Great China Division of the Group. Ms. Wong is also a director of some of the subsidiaries of the Company. She is responsible for retail sales, marketing plans and e-commerce in China and has been assisting in the general administration and retail business of the Group in Hong Kong. She is the vice-chairman of Dynamic Youth of Huizhou Ltd, vice-chairman of Kwai Tsing Volunteer Develop Team, honorary chairman of Shatin District Junior Police Call, member of the Y. Elites Association, honorary chairman of Shatin Sports Association, youth member of HK Industrial & Commercial Association Ltd, Youth Link and youth member of HK Young Industrialists Council and youth member of Jiangsu Youth Federation. She graduated from the University of Wisconsin Madison, Wisconsin, United States of America in 2009 with bachelor's degrees in both Marketing and Sociology.

Non-executive Director

Mr. Xie Fang, aged 41, is our non-executive Director and was appointed on 20 May 2013. Mr. Xie is also a member of the Company's audit committee. He has been the managing director of CDH Investments since 2006 where he is primarily responsible for private equity investments. Currently, he is also a director at Suntar Environment Engineering (Xiamen) Co., Ltd (三達(廈門)環境工程有限公司), Zhejiang Jindun Pressure Vessel Co., Ltd. (浙江金盾壓力容器有限公司), Access Universe International Limited (中經匯通有限責任公司) and MeiHua Holdings Group Co., Ltd. (梅花生物科技集團有限公司) (stock code: 600873), a company listed on the Shanghai Stock Exchange. From 2000 to 2002, he was a senior manager at the investment banking department of BOC International Holdings Limited (中銀國際控股有限公司). From 2002 to 2004, he was the vice president at Uni-Quantum Investment Advisory (Beijing) Co., Ltd. (量宇投資顧問(北京)有限公司). From 2004 to 2006, he was an investment manager at Shanghai NewMargin Ventures Co., Ltd. (上海永宣創業投資管理有限公司), formerly known as Shanghai Lianchuang Investment Management Co., Ltd. (上海聯創投資管理有限公司). Mr. Xie holds a bachelor degree in automation engineering (自動化工程系) and a master degree in management science and engineering (管理科學與工程系), both awarded by the Shanghai Jiao Tong University (上海交通大學).

Independent non-executive Directors

Mr. Lee Teck Leng, Robson, aged 48, was our independent non-executive Director from 26 April 2005 until the delisting of our Company from the Singapore Stock Exchange Securities Trading Limited ("SGX-ST") effective from 15 September 2009. He was re-appointed as our independent non-executive Director on 5 March 2010. Mr. Lee is the Chairman of the Company's remuneration committee and a member of each of the Company's audit and nomination committees. Mr Lee is currently a partner in the Singapore office of Gibson, Dunn & Crutcher LLP, a global law firm with 18 offices across the United States, Europe, the Middle East, Asia and South America. Before joining Gibson, Dunn & Crutcher LLP in 2015, Mr Lee was a partner of Shook Lin & Bok LLP ("SLB")'s corporate finance and international finance practice and had been with SLB since 1994. Mr Lee was also a partner in the SLB's China practice, focusing on cross-border corporate transactions in the PRC. In recognition of his experience and expertise, Mr Lee is appointed by the Deputy Prime Minister and Minister-in-charge of Monetary Authority of Singapore, as a member of the Appeal Advisory Panels, Constituted under the Business Trusts Act (Cap.31A), Financial Advisers Act (Cap. 31A), Financial Advisers Act (Cap. 110), Insurance Act (Cap. 142), Securities and Futures Act (Cap. 289), and Trust Companies Act (Cap. 336), for a term of two years, from 1 October 2015 to 30 September 2017. Mr Lee is also an executive committee member of the Board of Governors of Hwa Chong Institution, a director and Vice-Chairman of the board of directors of Singapore Chinese High School, as well as legal adviser to the Hwa Chong Alumni Association and the Singapore Plastic Industry Association. Mr Lee was conferred the Bronze and Silver Service to Education Awards by the Ministry of Education respectively in 2004 and 2010, and was appointed a member of the Feedback Supervisory panel for 2005/2006 by the Prime Minister of Singapore. Mr Lee graduated from the National University of Singapore in 1993 with a Bachelor's degree in Law (Hons), and was admitted as a solicitor in England and Wales in 2008. He is a member of the Singapore Academy of Law, and the Law Society of Singapore. Mr. Lee is currently a non-executive director of Sheng Siong Group Ltd, chairman of the respective remuneration committees of Sim Lian Group Ltd, and Matex International Ltd and chairman of the nominating committee of Serial System Ltd, all of which are listed on the SGX-ST. In addition, Mr. Lee is a member of the audit committees of Sim Lian Group Ltd, Serial System Ltd, and Matex International Ltd.

Mr. Chau Shing Yim, David, aged 52, is our independent non-executive Director and was appointed on 5 March 2010. Mr. Chau is the Chairman of the Company's audit committee and a member of each of the Company's nomination committee and remuneration committee. Mr. Chau has over 22 years of experience in corporate finance, working on projects ranging from initial public offering transactions and restructurings of PRC enterprises to cross-border and domestic takeover transactions. Mr. Chau was formerly a partner of one of the big four accounting firms in Hong Kong, holding the position as their Head of Merger and Acquisition and Corporate Advisory. He is a member of the Hong Kong Securities Institute, the Institute of Chartered Accountants in England and Wales ("ICAEW"), and was granted the Corporate Finance Qualification of the ICAEW, and the HKICPA, and was an ex-committee member of the Disciplinary Panel of the HKICPA. Mr. Chau is an independent non-executive director of Varitronix International Limited (stock code: 710), Lee & Man Paper Manufacturing Limited (stock code: 2314), Evergrande Real Estate Group Limited (stock code: 3333) and Richly Field China Development Limited (stock code: 313). Mr. Chau is an Independent Non-executive Director of Evergrande Health Industry Group Limited on 27 March 2015 (stock code: 708) and Hengten Networks Group Limited (formerly known as Mascotte Holdings Limited) on 26 October 2015 (stock code: 136). All aforesaid companies are listed on the Hong Kong Stock Exchange.

Directors' Biographies

Mr. Ong Chor Wei, aged 46, is our independent non-executive Director. Mr. Ong was formerly our non-executive Director appointed on 5 March 2010 who was redesignated on 31 May 2012 as our independent non-executive Director. Mr. Ong is also a member of the Company's audit committee. Mr. Ong is currently an executive director of Net Pacific Financial Holdings Limited (previously known as K Plas Holdings Limited) and a non-executive director of Joyas International Holdings Limited, both of which is listed on the SGX-ST. Mr Ong is an executive director of Zibao Metals Recycling Holdings Plc, a company trading on AIM, a market operated by the London Stock Exchange (stock code: ZBO). He is also a non-executive director of Hong Wei (Asia) Holdings Company Limited (stock code: 8191), which is a company listed on the GEM Board of the Stock Exchange, an independent non-executive director of O-Net Communications (Group) Limited (stock code: 877), Denox Environmental & Technology Holdings Limited (stock code:1452) and Nameson Holdings Limited (stock code:1982), all of which are companies listed on the main board of the Stock Exchange. Previously, Mr. Ong served as a non-executive director of Jets Technics International Holdings Limited, a company listed on the SGX-ST. Mr. Ong has over 24 years of experience in finance and accounting. Mr. Ong holds a Bachelor of Laws degree from The London School of Economics and Political Science, University of London. He also holds a distance learning degree in Masters in Business Administration jointly awarded by The University of Wales and The University of Manchester. Mr. Ong is an associate member of ICAEW and a member of the HKICPA.

Mr. Kan Chung Nin, Tony, aged 65, LL.B., P.C.LL., BBS, JP, is our independent non-executive Director and was appointed on 20 May 2013. Mr. Kan is also a member of the Company's nomination committee and remuneration committee. He is the Senior Consultant of Tony Kan & Co., Solicitors & Notaries, practising as a Solicitor of the Supreme Court of Hong Kong since 1982. He is also a Solicitor of the Supreme Court of England and Wales, a Barrister and Solicitor of the Supreme Court of the Australian Capital Territory, as well as Advocate and Solicitor of the Supreme Court of the Republic of Singapore. He is also a China Appointed Attesting Officer and a Notary Public. Mr. Kan is currently a Committee Member of the National Committee of the Chinese People's Political Consultative Conference and was a Committee Member of the Guangdong Committee of the Chinese People's Political Consultative Conference for three consecutive terms. Mr. Kan had been an Elected Member of the Sha Tin District Council from 1985 to the end of 2011. He had also been an Elected Member of the Regional Council and he was elected as Vice Chairman of the Council in July 1997 until its dissolution at the end of 1999. Since 1988, Mr. Kan has served as a Councillor of Heung Yee Kuk in the New Territories and is currently an Ex Officio Member and Executive Committee Member of the Kuk. Mr. Kan has served on various advisory committees for the government, including Town Planning Board Member and Member of the Building Committee of Hong Kong Housing Authority. He is currently a Member of the Election Committee of the Chief Executive of Hong Kong Special Administrative Region. Mr. Kan has been appointed since 15 March 2014 as a non-executive director of Midland Holdings Limited (Stock Code: 1200), as well as independent non-executive director of Nameson Holdings Limited (Stock Code: 1982.HK) on 29 January 2016, both companies are listed on the main board of the Stock Exchange.

Senior Management

All the executive directors of the Company are respectively responsible for the various aspects of the business and operations of the Group. These executive directors are regarded as the members of the senior management team of the Group.

Financial Highlights

| | FY2016 HK\$000 | FY2015 HK\$000 | FY2014 HK\$000 | FY2013 HK\$000 | FY2012 HK\$000 |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Revenue | 7,327,590 | 6,554,811 | 5,991,060 | 4,876,976 | 4,336,353 |
| Gross profit margin | 39.5% | 35.6% | 35.6% | 36.3% | 34.0% |
| Selling and administrative expense/Revenue | 21.5% | 20.8% | 21.9% | 25.8% | 27.8% |
| Operating profit margin | 18.0% | 14.8% | 13.7% | 10.5% | 6.2% |
| Profit attributable to owners of the Company | 1,327,244 | 1,075,159 | 976,965 | 568,401 | 303,345 |
| Net profit margin | 18.1% | 16.4% | 16.3% | 11.7% | 7.0% |
| Basic EPS (HK\$ cents) | 68.30 | 55.66 | 53.64 | 31.43 | 15.74 |
| Diluted EPS (HK\$ cents) | 67.77 | 54.55 | 51.14 | 31.40 | 15.73 |
| Interim dividend (HK\$ cents) | 16.0 | 12.5 | 12.5 | 5.0 | 3.0 |
| Special dividend (HK\$ cents) | – | 37.5 | – | – | – |
| Proposed final dividend (HK\$ cents) | 19.0 | 13.0 | 12.5 | 9.0 | 3.5 |
| Dividend payout ratio | 51.0% | 114.9% | 47.6% | 43.7% | 40.0% |
| Inventory days | 57.3 | 64.1 | 63.2 | 69.4 | 59.0 |
| Account receivable days | 30.3 | 31.3 | 26.5 | 28.4 | 30.0 |
| Account payable days | 22.6 | 24.7 | 26.0 | 32.5 | 32.0 |
| Total assets | 5,645,108 | 6,095,730 | 6,130,113 | 5,001,057 | 4,483,261 |
| Total liabilities | 934,755 | 1,643,399 | 1,627,802 | 1,532,484 | 1,294,343 |
| Total equity | 4,710,353 | 4,452,331 | 4,502,311 | 3,468,573 | 3,188,918 |
| Bank balances and cash | 1,447,508 | 1,599,028 | 2,362,450 | 1,655,439 | 1,190,072 |
| Return on equity ¹ | 28.2% | 24.5% | 21.9% | 16.6% | 9.6% |
| Return on assets ² | 23.5% | 17.6% | 15.9% | 11.4% | 6.8% |

Notes:

1. Return on equity = Profit attributable to owners of the company/Equity attributable to owners of the company at year end
2. Return on assets = Profit attributable to owners of the company/Total assets as at year end.
3. In FY2015, the Company had issued bonus shares on the basis of one bonus share for every one existing shares held by the shareholders on 7 January 2015.

For comparison purpose, earnings per share and dividend per share have been restated in each respective period.

Chairman's Statement



Dear Shareholders,

On behalf of the Board of Directors of Man Wah Holdings Limited (“Man Wah” or the “Company”), I am pleased to present the audited annual results of the Company and its subsidiaries (the “Group”) for the year ended 31 March 2016 (“FY2016”, the “Review Period” or the “Current FY”).

Business Review

During the Review Period, the Group persisted in the established development strategy, focused on core products, further reduced cost and increased the Company's competitiveness at the sofa market through continuously improving the production and operating efficiency.

In the North America market, the Group continued to enhance the market position by taking measures like product innovation, service upgrade, etc. Meanwhile, benefited from the overall favorable economic environment, the Group continued achieving stable growth during the Review Period.

In Europe and other overseas markets, product sales of the Group was significantly affected due to the exchange rate of the Euro against the US dollar was still at a low level and the overall sluggish economic growth in the Eurozone.

In the China market, benefited from the increasing brand awareness of the Group and the consumers' burgeoning demand for further healthier and more comfortable sofa products, the Group's leadership position became increasingly prominent in the reclining sofa industry. In spite of the numerous unfavorable factors during the Review Period, the Group has still achieved a pleasing revenue growth trend.

In terms of its operation management, the Group has constantly maintained the crisis consciousness and always considered cost & expense control and improvement of operating efficiency as its significant routine work. The continuously deepening performance management system has fully mobilized the enthusiasm of employees and managers at different levels in improving the operating efficiency. During the Review Period, benefited from the reduction of bulk commodity price and the further increasing production efficiency, its gross profit margin has been highly improved, while the percentage of its operating expenses to revenue kept a relatively low level.



Prospects

The Group will take full advantage of the favorable opportunity from the US economic recovery in the coming year, and will continue to increase its competitiveness in the North America market by product innovation and service upgrade. The Group has once again become a leader in innovating reclining sofa products at the recent High Point Furniture Show, where lots of new products launched have been highly praised by most customers.

In Europe and other overseas markets, the Group will achieve revenue growth by products restructuring, launching more value-added products and development of more new customers.

The Group has been considering China as a market with largest development potential in future. As a leader in China reclining sofa market, the Group will commit itself to increasing the proportion of reclining sofas in the overall sofa consumption and seizing the favorable opportunities in consumption upgrade of furniture products, two-child policy released by the Chinese government, etc., and will launch more innovative products to meet the demands of different market segments.

In consideration of its development potential in the China market, the Group will continue to maintain the goal of opening no fewer than 200 retail stores every year and will allocate more resources to online sales and business to commercial clients.

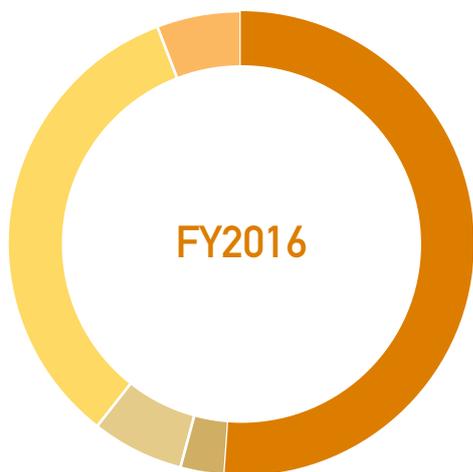
The new factory in Huizhou has put into formal production in May 2016 to replace the existing Shenzhen factory, making the Group's annual sofa production capacity increase from approximately 1,316,000 sets to approximately 1,386,000 sets, which will vigorously support the market demands in southern China and help reduce domestic logistics costs.

Appreciation

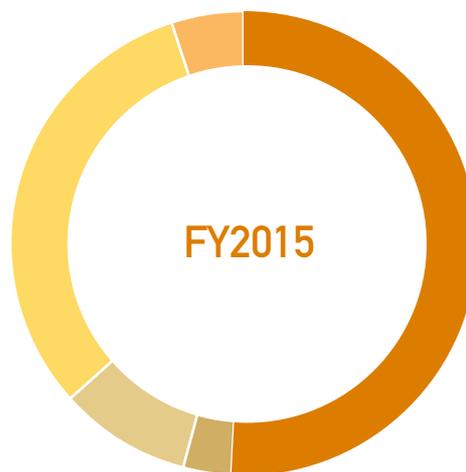
On behalf of the Board of Directors, I would like to express my gratitude to our shareholders, business partners and consumers for their great support, and I also want to appreciate all employees of the Group for their hard work and contributions in the past year. Hope we can achieve a better future through joint effort.

Wong Man Li
Chairman
Man Wah Holdings Limited

Management Discussion and Analysis



- US 51.3%
- Canada 3.1%
- Europe 6.4%
- China 33.5%
- Other 5.7%



- US 51.1%
- Canada 3.2%
- Europe 9.2%
- China 31.5%
- Other 5.0%



Man Wah International Markets

Revenue by Geographical Segment



MARKET REVIEW

During FY2016, benefited from its continual efforts in product innovation, productivity improvement and channel expansion, the Group continued to maintain a steady revenue growth trend.

China market

During the Review Period, China market was confronted with numerous challenges such as slowdown in economic growth, RMB depreciation, real estate de-stocking in third and fourth tier cities, etc. The Group has overcome lots of difficulties during the Review Period. Satisfactory sales growth has been maintained by strengthening the marketing promotion efforts, launching more products that accommodated to the demands of different market segments, expanding the sales network continuously, enhancing the performance of existing stores, etc.

As China's economy exposed to many challenges in 2015, the government has taken a series of policies and measures to stabilise the growth and adjust the structure. According to the data released by the National Bureau of Statistics of China, GDP, total retail sales of consumer goods and urban resident per capita disposable income recorded year-on-year growth of 6.9%, 10.6% and 6.6% in 2015, respectively. Although the growth rate of these economic indicators decreased compared with that in 2014, it was still in steady growth range with a further improvement in the resident consumption capacity. The total retail sales of the furniture category grew by 16.1% year-on-year in 2015, higher than 13.9% in 2014. It showed that even overall economy grew at a slower rate, there was still much room to grow in the furniture market. Per newly released market survey report published by Euromonitor International Limited ("**Euromonitor International**")¹ in May 2016, the Group maintained the leadership position in China reclining sofa market while market share rose from 29.2% in 2014 to 29.5% in 2015.

North America market

According to the report of the US Department of Commerce, the US real GDP grew by 2.4% year-on-year in 2015. According to the data of the US Department of Commerce, total new houses constructed for private owners in the US per annum in March 2016 were approximately 1,089,000 units, up by 14.2% from March 2015. The report of the US Bureau of Labour Statistics pointed out that US unemployment rate remained a low level of about 5% in March 2016, which provided strong support for the furniture consumer market. According to the market survey report published by Euromonitor International¹ in May 2016, the Group was continuously ranked as one of top three reclining sofa players in US while market share rose from 10.2% in 2014 to 10.9% in 2015. In the market survey conducted by Furniture Today (a leading US furniture magazine) published in May 2016, the Group was ranked number 6 out of top ten suppliers of US furniture market in calendar year 2015 (ranked number 6 in calendar year 2014). The Group maintained the advantages of cost, capacity and products innovation in the North America market, and will seize the favourable market opportunities to achieve the sustainable growth in revenue.

¹ Disclaimer from Euromonitor International

This information about Motion Recliners in USA and PRC contains information extracted from the commissioned report from Euromonitor International and reflects estimates of the market's size, rankings and performance from publicly available secondary sources and trade survey analysis of the opinions and perspectives of leading industry players, and is prepared primarily as a market research tool. Research by Euromonitor International should not be considered as the opinion of Euromonitor International as to the value of any security or the advisability of investing, or not investing, in the Man Wah Holdings Ltd.. Accordingly, Euromonitor International Limited does not give any representations as to the accuracy of the information set out in this report.

We believe that the sources of the information are appropriate sources for such information and have taken reasonable care in extracting and reproducing such information. We have no reason to believe that such information is false or misleading or that any fact has been omitted that would render such information false or misleading in any material respect. Information provided by the USA and PRC government or official information in the announcement, or the information prepared by Euromonitor International Limited and set out in this report, has not been independently verified by us, the Group, and they do not give any representations as to its accuracy.

Europe and other overseas markets

In European market, the performance of European countries was mixed in 2015. The European economy's growth was subject to more uncertainty due to terrorist attack, refugee problem and so on. The exchange rate of the Euro against the US dollar was still at a low level. According to the Eurostat, GDP of the European Union grew by only 1.5% year-on-year and grew by 0.3% quarter-on-quarter in the fourth quarter of 2015, showing that the growth was still sluggish.

BUSINESS REVIEW

During FY2016, the Group was committed to increasing its competitiveness in products, services and operational efficiency. In spite of facing a series of uncertain factors, the Group has still achieved impressive operating performance. During the Review Period, the Group's revenue and net profit have once again reached a record high.

1 Wholesale business of sofas and ancillary products

The Group sold sofa products mainly focuses on reclining sofas to retailers and distributors in the North America market and in Europe and other overseas markets, while wholesaled sofas and ancillary products to sofa distributors in the China market. During the Review Period, total revenue of this business was approximately HK\$6,177,652,000, up by approximately 11.4% compared with approximately HK\$5,547,055,000 from the Last Corresponding Period.

1.1 North America market

In the North America market, the Group improved the ratio of high-price products by fully seizing the relatively favorable market opportunity. Moreover, the Group continued taking product innovation as the main driving force for increasing the market share.

During the Review Period, the Group participated in four furniture exhibitions and introduced over 200 new sofa models to customers via the exhibitions. During the Review Period, the Group gained 12 new customers in the North America market. During the Review Period, revenue in the North America market grew by approximately 12.9% compared with the Last Corresponding Period.

1.2 Europe and other overseas markets

In Europe, sales of the Group suffered certain pressure due to the relatively lower euro-dollar exchange rate and the overall sluggish economic growth during the Review Period. Under the adverse market situations, the Group has duly adjusted its product mix and increased the sales ratio of non-leather sofas, particularly the ratio of some innovative products, making the gross profit margin in the markets increasing significantly and counteracting the adverse influence of sales reduction on profit. During the Review Period, sales of sofas in Europe and other overseas markets decreased by approximately 13.0%, where sales in the UK decreased by approximately 18.2%.

1.3 China market

In the China market, the Group sells sofa products to distributors at a wholesale price, and these distributors operate the “CHEERS” brand sofa stores, which is the important sales channel for sofa products of the Group in China. During the Review Period, the increase in numbers of “CHEERS” brand sofa stores opened by the distributors was 232. As at 31 March 2016, the Group had a total of 1,234 retail stores operated by distributors in China. During the Review Period, wholesales of sofas and ancillary products by distributors in the China market grew by approximately 26.4% compared with the Last Corresponding Period.

2 Retail business of sofas and ancillary products

The Group has set up self-operated “CHEERS” and “MOREWELL” brand sofa retail stores in some first and second tier cities in Mainland China and Hong Kong to sell sofas and relevant ancillary products. Meanwhile, the Group also sold sofas and ancillary products directly to consumers via Internet platforms such as TMALL website (www.tmall.com).

During the Review Period, the Group continued to benefit from the consumption upgrade trend of furniture products in the first and second tier cities, and further improved the sales performance of existing stores. During the Review Period, the number of the Group’s self-operated “CHEERS” and “MOREWELL” brand sofa stores was adjusted from 118 at the beginning of the fiscal year to 100. During the Review Period, the decrease in the number of stores was mainly because the Group converted some of the self-operated retail stores in some second tier cities to stores operated by the distributors. During the Review Period, revenue of the Group’s sofa retail business increased by approximately 11.7%.

3 Business of other products

In addition to the focus on production and sales of sofas, the Group also produced and sold bedding products, chairs and other products to high-speed railways, chain cinemas and other business customers. Moreover, the Group also produced and sold some furniture parts and other products such as metal mechanism for recliners. The Group sold its bedding products mainly by setting up retail stores in Mainland China. In March 2016, the Group started to operate bedding products stores in Mainland China with “CHEERS Five-star Mattress” brand to replace the former “ENLANDA” brand. As at 31 March 2016, the Group had a total of 286 bedding brand stores operated by distributors (31 March 2015: 289) and another 25 self-operated bedding brand stores (31 March 2015: 32).

During the Review Period, revenue from other products of the Group increased by approximately 18.1% compared with the Last Corresponding Period.

PRODUCT RESEARCH AND DEVELOPMENT

During the Review Period, the Group launched more new products onto the market. In the overseas markets, the Group continued to consider the innovation in sofa materials, structure and appearance as the major driver for its revenue growth. In the China market, the Group introduced more products that accommodate to different target customers for different market segments, and vigorously supported the business expansion via different channels. The Group introduced more than 300 new sofa and bedding products models during the Review Period. During the Review Period, the volume sold of non-leather sofas and leather sofas accounted for approximately 65.8% and 34.2% of the total sales volume of sofas in the overseas markets respectively and approximately 41.3% and 58.7% in the China market respectively.

FINANCIAL REVIEW

Revenue and gross profit margin

| | Revenue (HK\$'000) | | | As a percentage of revenue (%) | | Gross profit margin (%) | |
|--|--------------------|------------------|--------------|--------------------------------|---------------|-------------------------|--------------|
| | FY2016 | FY2015 | Change (%) | FY2016 | FY2015 | FY2016 | FY2015 |
| Wholesale business of sofas and ancillary products | 6,177,652 | 5,547,055 | 11.4% | 84.3% | 84.6% | 37.6% | 33.0% |
| Retail business of sofas and ancillary products | 705,393 | 631,397 | 11.7% | 9.6% | 9.6% | 59.6% | 58.1% |
| Other products | 444,545 | 376,359 | 18.1% | 6.1% | 5.8% | 34.3% | 35.9% |
| Total | 7,327,590 | 6,554,811 | 11.8% | 100.0% | 100.0% | 39.5% | 35.6% |

During FY2016, total revenue rose by approximately 11.8% to approximately HK\$7,327,590,000 (FY2015: approximately HK\$6,554,811,000). The overall gross profit margin increased from approximately 35.6% to approximately 39.5% year-on-year. The main reason for the margin expansion was the price fall of main raw materials since the second quarter of the Current FY.

During FY2016, the cost of goods sold rose by approximately 5.0%.

During the Review Period, the price of comparable products maintained relatively stable. During the Review Period, the Group produced approximately 937,000 sets of sofa products in total (FY2015: approximately 857,000 sets), representing an increase by approximately 9.3% (one set equals to six seats, in calculating sofa sets, excluding chairs and other products which were sold to commercial clients).

1 Wholesale business of sofas and ancillary products

During the Review Period, revenue from wholesale business of sofas and ancillary products was approximately HK\$6,177,652,000, representing an increase of approximately 11.4% as compared with approximately HK\$5,547,055,000 recorded in the Last Corresponding Period.

1.1 North America market

During the Review Period, revenue from the North America market reached approximately HK\$3,995,146,000, up by approximately 12.9% compared with approximately HK\$3,537,268,000 from the Last Corresponding Period. Of this, revenue from the US reached approximately HK\$3,761,105,000, up by approximately 13.1% compared with approximately HK\$3,324,742,000 in the Last Corresponding Period, and revenue from Canada reached approximately HK\$223,926,000, up by approximately 5.7% compared with approximately HK\$211,867,000 from the Last Corresponding Period.

1.2 *Europe and other overseas markets*

During the Review Period, revenue from Europe and other overseas markets was approximately HK\$789,466,000, down by approximately 13.0% compared with approximately HK\$907,777,000 from the Last Corresponding Period. Of this, revenue from Europe reached approximately HK\$470,425,000, down by approximately 20.6% compared with approximately HK\$592,149,000 from the Last Corresponding Period. Revenue from other overseas markets reached approximately HK\$319,041,000, up by approximately 1.1% compared with approximately HK\$315,628,000 from the Last Corresponding Period.

1.3 *China market*

During the Review Period, revenue from the China market reached approximately HK\$1,393,040,000, up by approximately 26.4% from approximately HK\$1,102,010,000 in the Last Corresponding Period.

During the Review Period, the Group continued to expand its store network in China market according to its established store opening plan. Stores operated by distributors rose to 1,234 as of 31 March 2016 from 1,002 as of 31 March 2015, representing a growth of approximately 23.2%.

During the Review Period, the average sales per distributor store under CHEERS brand decreased by approximately 1.2% from the Last Corresponding Period (average sales per store is calculated as sales of all stores during the Review Period divided by average number of stores; and the average number of stores is calculated as the arithmetic mean of stores at the beginning of the Review Period and those at the end of the Review Period respectively).

2 **Retail business of sofas and ancillary products**

- 2.1 Revenue from CHEERS brand sofa self-operated retail stores reached approximately HK\$577,287,000, up by approximately 4.7% compared with approximately HK\$551,259,000 in the Last Corresponding Period.

During the Review Period, the number of self-operated stores was adjusted to 100 as of 31 March 2016 from 118 as of 31 March 2015, down by approximately 15.3%.

During the Review Period, average sales per self-operated store increased by approximately 18.2% from the Last Corresponding Period (average sales per store is calculated as sales of all stores during the Review Period divided by average number of stores; and the average number of stores is calculated as the arithmetic mean of stores at the beginning of the Review Period and those at the end of the Review Period respectively).

- 2.2 Revenue from the internet and television platform reached approximately HK\$128,106,000, up by approximately 59.9% from approximately HK\$80,138,000 in the Last Corresponding Period.

3 Sales of other products

During the Review Period, the Group's revenue from other products reached approximately HK\$444,545,000, representing an increase of approximately 18.1% as compared with approximately HK\$376,359,000 in the Last Corresponding Period.

- 3.1 Retail revenue from bedding self-operated retail stores reached approximately HK\$51,116,000, down by approximately 25.6% compared with approximately HK\$68,665,000 in the Last Corresponding Period.

During the Review Period, the number of bedding self-operated retail stores was adjusted to 25 as of 31 March 2016 from 32 as of 31 March 2015, down by approximately 21.9%. During the Review Period, average sales per bedding self-operated retail store decreased by approximately 2.0% from the Last Corresponding Period.

- 3.2 Wholesale revenue from bedding retail stores operated by distributors reached approximately HK\$117,367,000, down by approximately 13.4% compared with approximately HK\$135,558,000 in the Last Corresponding Period.

During the Review Period, the number of bedding stores operated by distributors down from 289 as of 31 March 2015 to 286 as of 31 March 2016, down by approximately 1.0%; and the average sales per bedding stores operated by distributors decreased by approximately 16.4% from the Last Corresponding Period.

- 3.3 During the Review Period, revenue from other furniture products sold to commercial clients reached approximately HK\$48,993,000, up by approximately 7.1% from approximately HK\$45,743,000 in the Last Corresponding Period.

- 3.4 Revenue from furniture components reached approximately HK\$227,069,000, up by approximately 79.7% from approximately HK\$126,393,000 in the Last Corresponding Period. Most of the revenue was primarily from special metal frame for reclining sofas and related ancillary products of the Group which were sold to business customers.

Cost of goods sold

Cost of goods sold breakdown

| | FY2016 HK\$'000 | FY2015 HK\$'000 | Change (%) |
|------------------------|--------------------|--------------------|---------------|
| Cost of raw materials | 3,694,711 | 3,576,015 | 3.3% |
| Labour costs | 555,874 | 475,883 | 16.8% |
| Manufacturing overhead | 180,978 | 170,087 | 6.4% |
| Total | 4,431,563 | 4,221,985 | 5.0% |

Management Discussion and Analysis

| Major raw materials | Average unit cost year-on-year change (%) | % of total cost of sales (%) |
|---------------------|---|---------------------------------|
| Leather | -11.9% | 25.4% |
| Metal | -8.2% | 14.7% |
| PVC | -13.5% | 1.6% |
| Wood | -4.3% | 9.0% |
| Fabric | -7.3% | 11.3% |
| Chemicals | -21.1% | 8.0% |

Benefiting from the Group's centralized purchasing strategy and the decrease in the price of production materials in the Mainland China market during the Review Period, the price of major raw materials decreased significantly during the Review Period. The selling price of the comparable products in the major market maintained stable, resulting in a significant improvement of gross profit margin during the Review Period.

Other income

During FY2016, other income of the Group decreased by approximately 45.1% to approximately HK\$175,927,000 (FY2015: approximately HK\$320,372,000). The decrease was mainly due to the significant decrease in government subsidies income. Meanwhile, decrease in the benchmark interest rate of deposits in the Mainland China and the funds for structured deposits resulted in a significant decrease in income on structured deposits.

| | FY2016 HK\$'000 | FY2015 HK\$'000 | Change (%) |
|---------------------------------------|--------------------|--------------------|---------------|
| Income from sale of industrial waste* | 37,296 | 42,680 | -12.6% |
| Government subsidies** | 56,861 | 145,005 | -60.8% |
| Income on structured deposits*** | 61,886 | 121,549 | -49.1% |
| Others | 19,884 | 11,138 | 78.5% |
| Total | 175,927 | 320,372 | -45.1% |

Notes:

* Income from sale of industrial waste is revenue from the sale of non-reusable leather, cotton, wood etc. generated in the normal production process of the Group. During the Current FY, such income accounted for approximately 0.5% of total income (sale of industrial waste accounted for approximately 0.7% of total income in the Last FY).

** Government subsidies mainly consist of subsidies from local governments to subsidiaries in China.

*** Income from structured deposits originated from the Company using unutilized funds to invest in commercial banking wealth management products of major banks in mainland China. The banks have provided guarantee for principle and returns for all products.

Other gains and losses

During FY2016, other gains and losses of the Group amounted to gains of approximately HK\$4,457,000 (the Last Corresponding Period: losses of approximately HK\$7,704,000). The increase in other gains and losses was mainly due to the increase in exchange gain.

Selling and distribution expenses

Selling and distribution expenses increased by approximately 21.4% from approximately HK\$1,012,242,000 in FY2015 to approximately HK\$1,229,313,000 in FY2016. Selling and distribution expenses as a percentage of revenue increased from approximately 15.4% in FY2015 to approximately 16.8% in FY2016. The increase was mainly due to the strengthened brand promotion of the Group in association with the increase in number of stores in Mainland China during the Review Period, including:

- (a) Overseas transportation and port fees increased by approximately 6.2% from approximately HK\$487,411,000 to approximately HK\$517,760,000. Overseas transportation and port fees as a percentage of revenue decreased from approximately 7.4% in last year to approximately 7.1%;
- (b) Rent, property management fees and utility decreased by approximately 4.4% from approximately HK\$136,604,000 to approximately HK\$130,619,000. Rent, property management fees and utility as a percentage of revenue decreased from approximately 2.1% to approximately 1.8%;
- (c) Advertising, promotion and brand building expenses increased by approximately 112.4% from approximately HK\$72,909,000 to approximately HK\$154,889,000. Advertising, promotion and brand building expenses as a percentage of revenue increased from approximately 1.1% to approximately 2.1%;
- (d) Salaries, welfare and commissions of sales staff increased by approximately 35.2% from approximately HK\$148,706,000 to approximately HK\$201,117,000. Salaries, welfare and commissions of sales staff as a percentage of revenue increased from approximately 2.3% to approximately 2.7%; and
- (e) Domestic transportation expenses increased by approximately 35.3% from approximately HK\$35,035,000 to approximately HK\$47,414,000. Domestic transportation expenses as a percentage of revenue increased from approximately 0.5% to approximately 0.6%.

Administrative expenses

Administrative expenses decreased by approximately 2.0% from approximately HK\$351,976,000 in FY2015 to approximately HK\$344,913,000 in FY2016. As a percentage of revenue, administrative expenses decreased from approximately 5.4% in FY2015 to approximately 4.7% in FY2016, including:

- (a) Salaries and welfare of employees decreased by approximately 1.2% from approximately HK\$153,710,000 to approximately HK\$151,886,000. Salaries and welfare of employees as a percentage of revenue decreased from approximately 2.3% to approximately 2.1%; and
- (b) Depreciation and amortization expenses decreased by approximately 12.3% from approximately HK\$83,295,000 to approximately HK\$73,039,000. Depreciation and amortization expenses as a percentage of revenue decreased from approximately 1.3% to approximately 1.0%.

Share of results of a joint venture

During the Review Period, share of loss of a joint venture was approximately HK\$221,000 (FY2015: profit of approximately HK\$1,075,000).

Share of results of an associate

During the Review Period, no profit or loss was shared from an associate (FY2015: loss of approximately HK\$1,020,000). As at 31 March 2015 and 31 March 2016, there was not any associate.

Finance costs

The finance costs decreased by approximately 47.0% from approximately HK\$22,594,000 in FY2015 to approximately HK\$11,964,000 in FY2016, of which interest expense of bank loans decreased by approximately 23.6% from approximately HK\$15,663,000 in FY2015 to approximately HK\$11,964,000 in FY2016.

Income tax expense

Income tax expense decreased by approximately 14.1% from approximately HK\$174,799,000 in FY2015 to approximately HK\$150,182,000 in FY2016. The decrease in income tax expense was mainly due to the effects of the decreased tax rate upon certain companies in the Mainland China obtaining the qualification of being a high technology enterprise.

Profit attributable to Owners of the Company and net profit margin

The profit attributable to owners of the Company increased by approximately 23.4% from approximately HK\$1,075,159,000 in FY2015 to approximately HK\$1,327,244,000 in FY2016. The net profit margin of the Group continued to increase from approximately 16.4% in FY2015 to approximately 18.1% in FY2016. The increase in profit attributable to owners of the Company and net profit margin was mainly due to the continued revenue growth, and the fact that gross profit margin increased from approximately 35.6% in FY2015 to approximately 39.5% in FY2016.

Dividends

The Board has proposed a final dividend of HK19 cents per share for the current year. During the current year, the Board has already declared and paid an interim dividend of HK16 cents per share. Total dividends declared for FY2016 accounted for approximately 51.0% of the profit attributable to owners of the Company.

Working Capital

As at 31 March 2016, the Group's bank balances and cash were approximately HK\$1,447,508,000.

The Group has been committed to maintain the sound financial policy. The Group continues to improve its operational efficiency in order to reduce turnover days of the working capital. During the Review Period, turnover of the working capital was good. Benefiting from the steady and healthy development of the Company's business, we can effectively manage our cash flow and capital commitments. The Group also ensures that we have sufficient funds to meet our existing and future cash requirements while providing the sustainable and stable dividend return to shareholders. We have not experienced and do not expect to experience any difficulties meeting our obligations as they become due.

Liquidity and capital resources

As at 31 March 2016, the Group's short-term borrowings amounted to approximately HK\$250,000,000, all of which were repayable within twelve months from 31 March 2016. All of the borrowings bore floating interest rates.

The Group's primary source of working capital are cash flow from operating activities and bank deposits. As at 31 March 2016, the Group's current ratio was approximately 3.0 (31 March 2015: approximately 2.1). The Group maintained a net cash position, reflecting its healthy financial position, paving the way for future development. As at 31 March 2016, the Group's gearing ratio was approximately 5.3% (31 March 2015: approximately 21.3%), which is defined as total borrowings divided by total equity attributable to owners of the Group.

Allowance for inventories

For FY2016, the Group made impairment allowance for inventories of approximately HK\$2,099,000 (FY2015: reversal of impairment allowance for inventories of approximately HK\$1,584,000).

Impairment loss on and written off of trade and other receivables

For FY2016, the Group provided impairment loss on and written off of trade and other receivables of approximately HK\$5,356,000 (FY2015: approximately HK\$5,278,000).

Pledge of assets

As at 31 March 2016, except for approximately HK\$875,000 restricted bank balances, the Group did not have any pledged assets.

Capital commitments and contingent liabilities

Save as disclosed in note 33, the Group did not have any material capital commitment.

As at 31 March 2016, the Group did not have any contingent liabilities.

Foreign currency risks

The Group's exposure to currency risks is mainly attributable to the trade and other receivables, bank balances, trade and other payables and bank borrowings, which are denominated in currencies other than USD, the functional currency. At present, most of the Group's sales in overseas markets are settled in USD, which efficiently avoided the exchange rate fluctuation risk than settled in other currencies. The Group's sales in Mainland and Hong Kong markets are settled in RMB and HKD respectively. The Group's costs are mainly settled in USD, RMB and HKD. The Group conducts its sales in the overseas markets and the Mainland China, and also procures raw materials from both the Mainland China market and overseas markets, which is favorable to achieve natural hedging against foreign exchange risk.

Significant investments and acquisitions

During the Review Period, the Group invested approximately HK\$44,413,000 to increase the equity ratio of its subsidiary Remaco Machinery Technology (Wujiang) Co., Ltd. (“Remaco”) from 55% to 100% by means of share transfer. Subsequently, out of a total capital injection to Remaco amounted to approximately HK\$89,702,000 the Group invested approximately HK\$71,762,000 to further increase the share capital of Remaco after 31 March 2016 and as a result, the Group owns 90% of Remaco. Remaco is a company responsible for R&D and production of metal mechanism for recliners mainly for the Group. Increasing the shareholding ratio and registered capital of Remaco will help accelerate the development of Remaco and further strengthen the Group’s vertical integration in the reclining sofa industry.

Except for above, the Group did not have any other significant investments or acquisitions or sales of subsidiaries or associates or joint ventures during the Review Period.

Human Resources

As at 31 March 2016, the Group had 10,985 employees (31 March 2015: 12,121 employees).

The Group firmly believes that staff is the most important resource, and provides its staff with sound working and living conditions at the main manufacturing bases, and has developed a comprehensive staff training and development, performance evaluation and incentive system. Meanwhile, the Group also devoted to enhancing the production and operating efficiency. By increasing the standardization and automation level of the production process and improving the operation management process, the Group reduced the number of employees while maintaining the steady revenue growth momentum during the Review Period.

During FY2016, the total staff cost for the Group amounted to approximately HK\$931,011,000 (FY2015: approximately HK\$804,888,000), of which approximately HK\$19,196,000 (FY2015: approximately HK\$32,074,000) was Directors’ emoluments. The Group endeavours to keep the remuneration packages of its employees competitive and reward employees based on their performance. As part of the Group remuneration system and policy, we have adopted a share option scheme and a share award scheme, both of which enable the Group to reward employees and incentivise them to perform better.

Environmental, Social and Governance Report

Introduction

Man Wah Holdings Limited (“Man Wah” or the “Company”) has been persistent in the pursuit of its corporate value of “fulfilling social responsibility, to achieve sustainable development,” and strived to promote the environment in the community and green recycling economic development, while adhering to the irrevocable duty and responsibility of “bringing healthy, comfortable, valuable and stylish home to thousands of families”.

This report summarizes the actions and achievements of the Company and its subsidiaries (collectively the “Group”) in actively fulfilling its social responsibilities within the four key areas of environmental protection, operating practices, workplace quality and public welfare activities for the year ended March 31, 2016 (“FY 2016”, the “Review Period” or the “Current FY”), thereby reflecting the progress achieved by the Group during the current FY.

1. Environmental Protection

The Group strived to enhance operational efficiency and took lots of measures to reduce the impact on the environment. At the same time, the Group has also organized and supported environmental activities that promote environmental protection to customers, suppliers and all sectors of society, in an effort to bring together various sectors of society to protect the earth’s resources and create a greener life; the Group also fully implemented environmental management and resource conservation policies to reduce the impact of its business operations on the environment.

1.1 Energy Saving and Emission Reduction

The Group has insisted on the environmental protection principles of “conservation priority, prevention first, comprehensive treatment, public participation and liability for damage” and adhered to the environmental policy of “compliance with laws, all people’s participation in environmental protection, pollution prevention and continuous improvement”, to fulfill our corporate responsibilities in respect of the country’s Blue Sky Plan. Since our establishment, we have been focusing on treatment of waste water, gas emissions and solid wastes.

In terms of waste water treatment, the Group has self-constructed domestic sewage treatment systems in the main factories. Around 356,000 tons of domestic sewage has been treated during the Reporting Period, down by nearly 11% as compared to last year. All treated up to standard domestic sewage has been recycled and reused, saving approximately 72,500 tons of water (Last Corresponding Period: approximately 80,000 tons).

In order to ensure air quality in the workplace, the Group established the full-circumference exhaust gas collection device in all sponge factories, where plasma photolysis and activated carbon adsorption processes were used to treat the exhaust gas. (Refer to the picture)



Sponge Foam Exhaust Gas Treatment Unit 1



Sponge Foam Exhaust Gas Treatment Unit 2

In the carpentry workshop, the Group used new dust removal equipment, which can lower the dust concentration effectively, reduce exhaust emission, and protect the health of the practitioners. Moreover, waste water of the panel-type furniture factory can be reused on the production line after treatment, so as to save water resources. By establishing the enclosed type spraying device, harmful gases will not leak, thus ensuring the safe working environment of employees. (Refer to the picture)



Dust Treatment Unit in Carpentry Workshop

Dust Collection Unit in Carpentry Workshop



Wastewater Treatment of Panel-Type Furniture Device

Sealed Spraying Device

As for industrial waste including broken sponge, scrap leather, wood chips, etc. generated during production, the Company may sign purchase agreements with third parties to ensure the recycling of all industrial wastes and prevent environmental pollution.

1.2 Resources Consumption

The Group acknowledged the importance to the operation-wide consumption of energy. So at the time of the establishment, the Group set up an energy measurement and management system with detailed specifications to reduce the consumption of resources. Furthermore, a dedicated energy management organization, the Energy Management Team, was set up in 2012. Under this team's leadership, strict management and precise measurement have been implemented in the energy consumed in production and non-production systems in respect of energy imports and exports and incentive and constraint mechanisms for energy-saving have been established and improved. The energy conservation team has set up an energy-saving incentive fund to reward teams and individuals who have achieved excellent results in energy management, energy-saving innovations, and exploiting potential in energy-saving work.

During FY 2016, total electricity consumption of the Group's four sofa production bases is 32,600,000 kwh, a decrease of 4.3% as compared to the same period last year (34,100,000 kwh). In addition, due to the use of photovoltaic power generation system, the external electricity consumption reduced by 36.4% during the Review Period. Total water consumption is about 754,600 tons, increasing by 11.5% as compared to the same period last year (about 677,000 tons). The main reason for the increase lies in the expanding scale of production.

In the second half of the Review Period, the Group conducted energy-saving transformation of the central air-conditioning system in Huizhou factory, and upgraded the lighting system of the whole factory to LED lighting equipment, which is expected to reduce energy consumption effectively in future.

1.3 Environmental Sustainability

The Group has been committed to the protection of natural resources and reduction of resource wastage across its operation, which has become integral to our corporate culture.

During the financial year of 2015, the Group has vigorously upgraded its energy-saving equipment by investment in the construction of solar photovoltaic systems at the rooftops of self-owned factories located at the Huizhou and Wujiang production bases, with an annual power generation capacity of approximately 10.5 MW and 6 MW respectively. The solar photovoltaic system in Huizhou has been completed in early 2015. The completion of the two solar photovoltaic systems reduces the use of external power by nearly 10.8 million kwh in the FY 2016, accounting for more than 35% of electricity consumption in the current financial year for these two manufacturing bases. Moreover, the Group invested approximately HK\$13.2 million in the construction of a new solar photovoltaic system at the rooftops located at the new Huizhou production base, with a annual power generation capacity of 1.4 MW. Meanwhile, a vegetable greenhouse powered by the rooftop solar photovoltaic energy was constructed in Huizhou factory during the Review Period, which provides vegetables for the staff canteens.



Solar Photovoltaic System on Rooftop of New Huizhou Factory

Vegetable Greenhouse in Huizhou Factory

2. Operating Practices

The Group's sofa brand "Cheers" was awarded the accolades of "Consumers' Favorite Brand of Furniture" and "Green Furniture Products," and our products continued to gain consumer recognition. Providing the best-quality home products and services to billions of consumers around the world is Man Wah's commitment to consumers, and also the foundation for our constant and robust growth. The Group's employees must abide the anti-corruption policy strictly so as to maintain the Group's reputation.

2.1 Product Liability

A. *Raw material management and control:*

In strict compliance with the relevant national regulations and industry standards, the Group adheres to strict and reasonable raw material specification table, defining the nature, quality policy and safety indicators of raw materials, and providing quantitative and definite standards for procurement/inspection of raw materials. The Group has introduced a variety of special testing equipments. For example: the heavy metal content tester is used to check if the heavy metal content in such raw materials as fabrics, paint and plywood complies with national standards; Martindale abrasion tester is used to test the abrasion resistance of leather and ensure the quality of raw materials; vertical low-temperature flexing tester is used to test the smoothness and durability of fabrics at a low temperature environment.



B. *Product quality monitoring:*

To ensure that we provide the highest quality products to customers, the Group has developed a set of strict quality management procedures, covering the whole process from supplier selection, materials testing, process control, delivery tests, third-party inspection and certification, after-sales service, to quality tracking. Based on the strict standards of the world's respected third-party testing organizations, the Group has established testing systems for raw materials, flame retardant, electronic hardware, metal frame, foam, wrapper, fabric, cloth, semi-finished and finished products. The Group has attained ISO9001 quality management system, ISO14001 environmental management system and China Environmental Labeling Product Certifications. In addition to meeting inspection standard of customers, our products are regularly sent to third-party authoritative organization for testing.

2.2 Supply Chain Management

When selecting suppliers, the Group conducts an on-site assessment of their production capacity, technical capability, quality control systems, production facilities, testing capability and personnel quality, requiring relevant qualifications and certifications. Only those who pass the assessment can qualify as our suppliers. In addition, suppliers are managed by hierarchies based on their average monthly purchase amount to enable suppliers and Man Wah to achieve common development, thereby ensuring quality of raw materials.

For current fiscal year, the Group has further improved procurement planning and sales forecasting accuracy, effectively reduced inventory and improved inventory turnover. For example: the Group negotiated with leather suppliers, established a specialized safety stock at the suppliers, effectively reduced the waiting time and increased the response speed.

2.3 Anti-corruption

The Group has been committed to establishing and consistently improving its internal control system in order to prevent corruption and fraud.

The Company's audit committee and management do not tolerate any corruption and fraud. The integrity, impartiality, transparency and responsibility are reflected in the policies and operational procedures of the Group.

In addition, the Group conveys its firm stance against corruption and fraud to its employees, and also includes applicable provisions in the contracts with third party suppliers to explain to them its requirements. The Group's internal audit department conducts an independent audit to make the integral mechanism more effective and complete. Seminars are held regularly within the Group to communicate professional knowledge, skills and experience.

To summarize, the Group's firm stance against corruption and fraud is an integral part of its corporate governance, and ensures the assets and interests of shareholders are fully protected.

The Group has strengthened the supervision of anti-corruption, while ensuring daily supervision channels. In addition, the Group has set up a corruption reporting platform to encourage real-name reporting of corruption and theft of corporate property during the production and operation. By public WeChat ID, telephone and office automation system, this platform has realized efficient and effective communication between the grass-roots staff and management personnel, with the reward system established for informers.

3. Working Environment

The Company has been committed to attracting and retaining the best talents, providing staff with a comfortable and efficient working environment, developing labor standards in strict accordance with the national Labor Law, focusing on employee health and safety measures, offering training and development opportunities as well as broad career promotion channel for employees. The Group also advocates the work-life balance of employees.

3.1 Health & Safety

During the Review Period, the Group had actively taken the following measures to protect employees' occupational health and safety:

1. Conducting three-level safety training for new employees and in-service safety training;
2. Establishing voluntary fire brigade, purchasing professional fire and emergency rescue equipment; regularly holding fire evacuation drills to improve the safety awareness of total employees;
3. Further implementing the medical examination of employees at the positions with occupational hazards, supervising employees required to wear labor protection products;
4. Using devices to prevent and control occupational injuries during production: the use of infrared detector and nail gun protector on punching machines;
5. Strengthening the on-site identification and rectification of hidden production safety accident, and implementing the main responsibility of enterprise to protect the health and safety of employees;
6. Establishing a centralized system of supplier assessment, procurement and inspection for main food materials of staff canteens;
7. Installing central air-conditioning systems at main production areas;

During the FY2016, the staff accidental injury rate within the Group declined, and the number of lost working days due to work-related injuries fell 1.3% as compared with FY2015.

3.2 Staff Training

The Company attaches great importance to the development and cultivation of talents. In addition to the organization of regular on the job training and management training, the Company also continues to develop talent cultivation programs in cooperation with well-known institutions, and has internally set up specialist training courses, academic education classes and professional managers training courses. During the Reporting Period, training expenses rose to HK\$9.08 million, up by 112.6% as compared with the Last Corresponding Period, details of which are as follows:

(1) For junior staff:

- * offer training classes for production leaders, which have cultivated nearly 450 outstanding team leaders during the Review Period, up by 215.0% as compared with the Last Corresponding Period and have produced accumulatively more than 950 outstanding team leaders within the past five years;
- * offer production technicians, which have cultivated 422 professional technicians during the Review Period, up by 251.7% as compared with the Last Corresponding Period and have produced accumulatively 542 outstanding technicians within the past five years;
- * offer junior college academic classes, which have helped 100 employees (120 employees in the Last Corresponding Period) to enroll in junior college or undergraduate college academic courses of Huizhou College and obtain the college diploma during the Review Period;

(2) For store sales:

offer classes to junior business representatives and regional training classes, which have cultivated 5,541 outstanding business representatives (1,225 in the Last Corresponding Period) during the Reporting Period.

(3) For franchisees and certain middle-level executives:

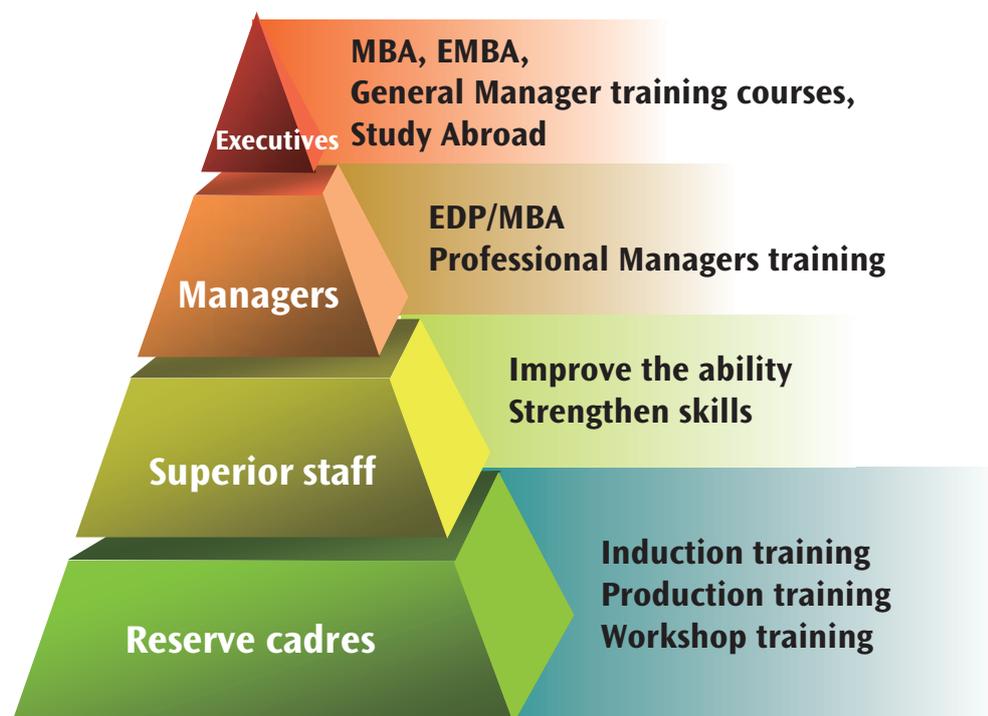
- * offer franchisees training classes to improve the management and operating capabilities of franchisees, which have trained 668 franchisees during the Reporting Period;
- * offer an EDP class and a mini MBA class in cooperation with the Research Institute of Tsinghua University. A total of 122 employees (62 employees in the Last Corresponding Period) graduated and obtained certificates from the trainings in cooperation with Research Institute of Tsinghua University during the Review Period;

(4) Middle-level talent pool plan:

Golden Seed talent pool plan: Since 2011, the Company has recruited outstanding graduates every year from well-known universities through campus recruiting. As of the Reporting Period, we have offered ten cadres reserve classes, in which five classes have been offered during the Review Period. Each outstanding college graduate, undergraduate student and junior college student has been provided with a mentor, a tailored career development plan and targeted rotation training.

(5) For certain executives:

1. EMBA education: cooperate with domestic and foreign well-known business colleges and select executives to join EMBA courses and general manager training courses;
2. Observation and study abroad: During the Reporting Period, the Company has sent more than 36 executives (30 executives in the Last Corresponding Period) abroad to observe and study overseas furniture markets, and learn advanced management experiences;



(6) Education for the children of employees:

In order to reward those employees' children who are admitted to universities, the "Golden Houses Exist in Books – Man Wah Holdings All Staff Education Grants Program," established by and with personal contributions from Dr. Wong Man Li, the Chairman of the Board and president of Man Wah Holdings, has currently awarded 162 student grants (a total of nearly RMB2.45 million) to six groups of applicants (155 employees in total) since its founding in May 2010. Among these grants, a total of over RMB450,000 has been granted to 36 employees during the Review Period.

3.3 Staff Development and Motivation

In recent years, the Company has provided management and professional channels for staff career development, initially established qualification standards and excellent staff study points system to provide a standard basis for staff promotion and career development. The Company carried out organizational and talent inventory, and adopted comprehensive assessment of performance and capability to retain reserve talents for key positions of the Company.

The Company has conducted the classified management for talents, provided the appropriate promotion, salary adjustment, job transfer, training and other development plans according to the talent situation, carried out internal personnel selection according to the business development needs, and built a broader platform for staff development.

The Company has developed a comprehensive quantitative performance appraisal system for staff at the manager-level and above, determining their rewards completely based on objective basis. In addition to cash bonus, the Company has developed the share option incentive scheme covering all officers at the manager level and above. During the Review Period, the Company had granted 12,941,600 share options to 511 officers at the manager level and above (Last Corresponding Period: the Company granted 22,334,800 share options to 410 officers at the manager level and above).

3.4 Work-Life Balance

The Group has been committed to providing employees with ideal working conditions and fully relaxing rest environment. In the staff living area, the Company has established Staff Club to offer a variety of sports equipment, cinema, library and other facilities, and regularly held various sports competitions, sports training classes, staff evening parties, etc.



The May Day Evening Party

4. Public Welfare

The Group has been actively involved in the community service and welfare activities, by creating a social concern enterprise culture and supporting groups in need in a variety of ways. In addition to cash and supply donations, we also encourage our employees, customers and even suppliers to participate in various volunteering activities, incorporating social services into the team-building activities. The Group is able to give back to society and at the same time improve the quality and the sense of belonging of its staff to the Company.

During the Reporting Period, the Group donated a total of approximately HK\$19,461,000 towards public welfare, up by 108.7% as compared with HK\$9,323,000 in the Last Corresponding Period.

Corporate Governance Report

CORPORATE GOVERNANCE PRACTICES

Man Wah Holdings Limited (the “Company”) has a policy of seeking to comply with established best practice in corporate governance. The board (the “Board”) of directors (the “Directors”) of the Company believes that good corporate governance is crucial to improving the efficiency and performance of the Company and its subsidiaries (the “Group”) and to safeguarding the interests of its shareholders (the “Shareholders”). Set out below are the principles of corporate governance as adopted by the Company during the Review Period.

CORPORATE GOVERNANCE CODE

The Board acknowledges the importance of the highest standards of corporate governance as the Board believes that effective corporate governance practices are fundamental to enhancing shareholders’ value and safeguarding the interest of shareholders. Accordingly, the Company has adopted sound corporate governance principles that emphasize effective internal control and accountability to all shareholders.

The Company has applied the principles of and complied with the applicable code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 (the “CG Code”) to the Rules Governing the Listing of Securities on the Stock Exchange (the “Listing Rules”) during the Review Period, save for the deviation from code provisions A.2.1 and A.6.7 which is explained below. The Company periodically reviews its corporate governance practices to ensure that they continue to meet the requirements of the CG Code.

Under the code provision A.2.1, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The Company does not have any officer with the title of “chief executive officer”. Mr. Wong Man Li, who acts as the Chairman and Managing Director of the Company, is also responsible for overseeing the general operations of the Group. The Board will meet regularly to consider major matters affecting the operations of the Group. The Board considers that this structure will not impair the balance of power and authority between the Board and the management of the Company. The roles of the respective executive Directors and senior management who are in charge of different functions complement the role of the chairman and chief executive officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to operate efficiently.

Under the Code Provision A.6.7, independent non-executive directors and non-executive directors should attend general meetings of the Company. Mr. Lee Teck Leng, Robson, an independent non-executive director and Mr. Xie Fang, a non-executive director could not attend the annual general meeting of the Company held on 7 July 2015 due to other business commitments.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules as a code of conduct of the Company for Directors’ securities transactions. The Company has made specific enquiry of all Directors and the relevant employees regarding any non-compliance with the Model Code during the Review Period, and they all confirmed that they had fully complied with the required standard set out in the Model Code and its code of conduct regarding directors’ securities transactions. Employees who are deemed to be in possession of unpublished price sensitive information in relation to the Company or its shares are prohibited from dealing in shares of the Company during the black-out period.

CORPORATE GOVERNANCE FUNCTIONS

It is the responsibility of the Board to determine the appropriate corporate governance practices applicable to the Company's circumstances and to ensure processes and procedures are in place to achieve the Company's corporate governance objectives.

The duties of the Board in performing its corporate governance functions under Code include:

1. to develop and review the Company's policies and practices on corporate governance;
2. to review and monitor the training and continuous professional development of Directors and senior management of the Company;
3. to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
4. to develop, review and monitor the code of conduct and compliance manual applicable to employees and Directors of the Company; and
5. to review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report.

During the Review Period, the Board in particular considered the following corporate governance issues:

- (i) to review the Terms of Reference and Proceedings of the Board;
- (ii) to review the revised Terms of References of the Audit Committee and Remuneration Committee;
- (iii) to review the Terms of Reference of the Nomination Committee;
- (iv) to review the Shareholders' Communication Policy and Procedures for Shareholders to propose a person for election as a Director;
- (v) to review the Policy for the employees to raise concerns about possible improprieties; and
- (vi) to review the effectiveness of the internal controls and risk management systems of the Company through the Audit Committee.

SHAREHOLDERS' MEETINGS

The annual general meeting and other general meetings of the Company are the primary forum for communication by the Company with the Shareholders and for Shareholders' participation. All Shareholders are encouraged to attend the general meetings or to appoint proxies to attend and vote at meetings on their behalf if they are unable to attend the meetings.

During the Review Period, apart from the annual general meeting held on 7 July 2015, the Company has not held any other general meeting.

Attendance records

During the Review Period, the annual general meeting was held and the attendance records are as follows:

| Board | Meetings attended/Eligible to attend |
|--|--------------------------------------|
| | Annual General Meeting |
| <i>Executive Directors</i> | |
| Mr. Wong Man Li (<i>Chairman</i>) | 1/1 |
| Ms. Hui Wai Hing | 1/1 |
| Mr. Wang Guisheng | 1/1 |
| Mr. Alan Marnie | 0/1 |
| Mr. Dai Quanfa | 1/1 |
| Ms. Wong Ying Ying | 1/1 |
| <i>Non-executive Director</i> | |
| Mr. Xie Fang | 0/1 |
| <i>Independent Non-executive Directors</i> | |
| Mr. Chau Shing Yim, David | 1/1 |
| Mr. Lee Teck Leng, Robson | 0/1 |
| Mr. Ong Chor Wei | 1/1 |
| Mr. Kan Chung Nin, Tony | 1/1 |

DIRECTORS' TRAINING AND PROFESSIONAL DEVELOPMENT

The Company has provided funding to encourage the Directors to participate in professional development courses and seminars to develop and refresh their knowledge and skills. During the Review Period, regulatory updates and relevant materials on amendment of Listing Rules were sent to the Directors for their awareness of the latest development on statutory requirements.

The training each Director received during the Review Period is summarized as below:

| Name of Director | Reading materials regarding regulatory update and corporate governance matters | Attending seminars/in-house workshops relevant to the Company's business, Listing Rules compliance and risk management |
|--|---|---|
| <i>Executive Directors</i> | | |
| Mr. Wong Man Li | √ | √ |
| Ms. Hui Wai Hing | √ | √ |
| Mr. Wang Guisheng | √ | √ |
| Mr. Alan Marnie | √ | √ |
| Mr. Dai Quanfa | √ | √ |
| Ms. Wong Ying Ying | √ | √ |
| <i>Non-executive Director</i> | | |
| Mr. Xie Fang | √ | √ |
| <i>Independent non-executive Directors</i> | | |
| Mr. Ong Chor Wei | √ | √ |
| Mr. Chau Shing Yim, David | √ | √ |
| Mr. Lee Teck Leng, Robson | √ | √ |
| Mr. Kan Chung Nin, Tony | √ | √ |

BOARD OF DIRECTORS

The Board currently comprises six executive Directors, one non-executive Director (the "NED") and four independent non-executive Directors (the "INEDs"). The list of Directors is set out in the section headed "Directors' Report" of this annual report.

The Board has a balance of skills and experience appropriate for the requirements of the business of the Company. The Directors' biographical information is set out in the section headed "Directors' Biographies" of this annual report.

Save for the Directors' business relationships as a result of their respective directorships in the Company, the spousal relationship between the executive Directors Mr. Wong Man Li and Ms. Hui Wai Hing, and the family relationship between Mr. Wong Man Li, Ms. Hui Wai Hing and Ms. Wong Ying Ying, as disclosed in each of their respective biographies in the section headed "Directors' Biographies" of this annual report, there are no financial, business, family or other material or relevant relationships among members of the Board and they are independent from each other.

The Board met regularly during the Review Period on an ad-hoc basis as required by business needs. The Board's primary purpose is to set and review the overall strategic development of the Group and to oversee the achievement of the plans to enhance Shareholders' value. Daily operational decisions are delegated to the executive Directors.

Role and function

The Board is responsible for overall strategic formulation and performance monitoring of the Group. It delegates day-to-day operations of the Company to the executive committee of the Board (the "Executive Committee") and senior management within the control and authority framework set by the Board. In addition, the Board has also delegated various responsibilities to the each of the Company's audit committee (the "Audit Committee"), remuneration committee (the "Remuneration Committee") and nomination committee (the "Nomination Committee"). Further details of these committees are set out in the sections headed "Audit Committee", "Remuneration Committee" and "Nomination Committee" below.

Board meetings

The Board has four scheduled meetings a year. Additional meetings would be arranged if and when required. The Directors can attend meetings in person or through other means of electronic communication in accordance with the bye-laws of the Company (the "Bye-laws").

The company secretary of the Company (the "Company Secretary") assists the Chairman in drawing the agenda of each meeting and each Director may request inclusion of matters in the agenda. Generally, at least 14 days' notice of a regular Board meeting is given and the Company aims at giving reasonable notice for all other Board meetings. The Company also aims at sending the agenda and the accompanying board papers, which are prepared in such form and quality as will enable the Board to make an informed decision on matters placed before it, to all Directors at a reasonable time before the intended date of a Board meeting.

All Directors have access to the Company Secretary who is responsible for ensuring that Board procedures are complied with and all applicable rules and regulations are followed.

The Company Secretary is responsible for taking minutes of Board and Board committee meetings, drafts and final versions of which would be sent to Directors for comments and records respectively, in both cases within a reasonable time after each meeting. Minutes are recorded in sufficient detail the matters considered by the Board and decisions reached, including any concerns raised by Directors or dissenting views (if any) expressed. Minutes of the Board and Board committees' meetings are kept by the Company Secretary and are open for inspection by any Director or committee member.

If a substantial shareholder of the Company or a Director has a conflict of interest in a matter (including material transaction with connected persons) which the Board has determined to be material, a Board meeting will be held instead of by way of resolution.

Attendance records

During the Review Period, a total of four Board meetings were held and the attendance records are as follows:

| Board | Meetings attended/Eligible to attend |
|--|--------------------------------------|
| <i>Executive Directors</i> | |
| Mr. Wong Man Li (<i>Chairman</i>) | 4/4 |
| Ms. Hui Wai Hing | 4/4 |
| Mr. Wang Guisheng | 4/4 |
| Mr. Alan Marnie | 4/4 |
| Mr. Dai Quanfa | 4/4 |
| Ms. Wong Ying Ying | 4/4 |
| <i>Non-executive Director</i> | |
| Mr. Xie Fang | 4/4 |
| <i>Independent Non-executive Directors</i> | |
| Mr. Chau Shing Yim, David | 4/4 |
| Mr. Lee Teck Leng, Robson | 4/4 |
| Mr. Ong Chor Wei | 4/4 |
| Mr. Kan Chung Nin, Tony | 4/4 |

Access to information

The Directors may seek independent professional advice in appropriate circumstances, at the Company's expenses. The Company will, upon request, provide separate independent professional advice to Directors to assist the relevant Directors to discharge their duties to the Company.

The Board is supplied with relevant information by the senior management pertaining to matters to be brought before the Board for decision as well as reports relating to operational and financial performance of the Group before each Board meeting. Where any Director requires more information than is volunteered by the management, each Director has the right to separately and independently access to the Company's senior management to make further enquiries if necessary.

Appointments and re-election of Directors

Directors were nominated by members of the Board during the year to fill casual vacancies or as an addition to existing Board. The Nomination Committee, in consultation with the Board, determines the selection criteria and identifies candidates with the appropriate expertise and experience for the appointments of new Directors. The Nomination Committee then nominates the most suitable candidate to be appointed to the Board.

According to the Bye-laws, any Director so appointed by the Board shall hold office, in the case of filling a casual vacancy, only until the next following general meeting of the Company or, in the case of an addition to their number, until the next following annual general meeting of the Company who shall then be eligible for re-election at such general meeting. Every Director (including the NED and INEDs) is appointed for a specific term and is subject to retirement by rotation at least once every three years.

Every newly appointed Director will be given an introduction of regulatory requirements. The Directors are continually updated on the latest development of the Listing Rules and other applicable statutory requirements to ensure compliance and upkeep of good corporate governance practice.

Chairman and Managing Director

Mr. Wong Man Li serves as the Chairman and Managing Director of the Company. He is responsible for the day-to-day overall management of our Company and mapping our growth strategy. With the support of the executive Directors and the Company Secretary, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information in a timely manner.

Non-executive Director

The term of appointment of the Company's non-executive Director, Mr. Xie Fang ("Mr. Xie"), was approved by shareholders as poll results of the Annual General Meeting (the "AGM") held on 7 July 2015. Mr. Xie has an existing service contract with the Company for a term of three years commencing from 17 October 2014 and expiring on the earlier of (i) the date of the Company's AGM to be held in 2018, which is expected to be held no later than 31 July 2018, and (ii) the third anniversary of the date of the service contract, and may be terminated by either party giving at least three months' prior notice in writing.

As a result of recent disposals, CDH Fund IV, L.P. and its affiliates no longer have any investment in the Company. Mr. Xie, being the Director nominated by CDH W-Tech Limited at the time of its investment to join the Board, has tendered his resignation as a non-executive Director and member of the audit committee of the Company with effect from the date following the forthcoming annual general meeting of the Company to be held on Wednesday, 13 July 2016. Mr. Xie confirmed that there is no disagreement with the Board and there are no other matters relating to his resignation that need to be brought to the attention of the shareholders of the Company and the Stock Exchange.

Independent Non-executive Directors

Pursuant to Rules 3.10(1) and 3.10(2) of the Listing Rules, the Company has currently appointed four independent non-executive Directors for a term of three years. Two of the INEDs, Mr. Chau Shing Yim, David and Mr. Ong Chor Wei, have appropriate professional qualifications or accounting or related financial management expertise. Every Director is subject to retirement by rotation at least once every three years in accordance with the Bye-laws.

The INEDs are considered by the Board to be independent of the management and free of any relationship that could materially interfere with the exercise of their independent judgments. The Board considered that each of the INEDs brings his own relevant expertise to the Board and its deliberations. None of the INEDs has any business or financial interests with the Group nor has any relationship with other Directors.

Directors' and Auditors' Responsibilities for Accounts

The Directors' responsibilities for the accounts and the responsibilities of the external auditor to the Shareholders are set out on page 63 of this annual report.

Board Committees

The Board has established the following committees to oversee particular aspects of the Company's affairs and to assist in the execution of the Board's responsibilities. All committees have their own terms of reference. All resolutions passed by the committees will be reported to the Board at the next Board meeting.

Audit Committee

The Audit Committee has been established with specific written terms of reference which deal clearly with its authorities and duties. The Audit Committee currently consists of three INEDs, namely, Mr. Chau Shing Yim, David, Mr. Lee Teck Leng, Robson and Mr. Ong Chor Wei, and a NED, namely, Mr. Xie Fang. None of the members of the Audit Committee are former partners of the auditor of the Company within the past financial year. The principal duties of the Audit Committee include, among other things:

- to review the audit plans of our external auditors;
- to review external auditors' reports;
- to review the cooperation given by our officers to the external auditors;
- to review our financial statements before their submission to the Board;
- to review, approve and monitor internal control procedures and risk management systems;
- to review the effectiveness of our internal audit function;
- to review and approve the terms and conditions for all interested person transactions;
- to nominate external auditors for appointment;
- to review and ratify interested person transactions to ensure that they comply with the approved internal control procedures and have been conducted on an arm's length basis; and
- to review our financial and accounting policies and practices.

The Audit Committee has explicit authority to investigate any activity within its terms of reference and the authority to obtain outside legal or other independent professional advice if it considers necessary. It is given access to and assistance from the employees and reasonable resources to discharge its duties properly.

During the Review Period, the Board had no disagreement with the Audit Committee's view on the re-appointment of the external auditor. The financial statements for the Review Period have been reviewed by the Audit Committee.

During the Review Period, three meetings of the Audit Committee were held and the Audit committee's primary responsibilities include overseeing the relationship with the Company's external auditor, review of financial information of the Group, and oversight of the Group's financial reporting system, internal control procedures and risk management system. The Company has adopted a term of reference of the Audit Committee, which complies with the provisions of the Code. The terms of reference of the Audit Committee are available on the Company's website. The members of the Audit Committee during the Review Period and their attendance were as follows:

| Audit Committee | Meetings attended/Eligible to attend |
|---|--------------------------------------|
| Mr. Chau Shing Yim, David (<i>Chairman</i>) | 3/3 |
| Mr. Lee Teck Leng, Robson | 3/3 |
| Mr. Ong Chor Wei | 3/3 |
| Mr. Xie Fang | 3/3 |

Nomination Committee

The Nomination Committee has been established with specific written terms of reference which deal clearly with its authorities and duties. The Nomination Committee currently consists of three INEDs, namely, Mr. Lee Teck Leng, Robson, Mr. Chau Shing Yim, David and Mr. Kan Chung Nin, Tony, and two executive Directors of the Company, namely, Mr. Wong Man Li and Mr. Wang Guisheng. The principal duties of the Nomination Committee include, among other things:

- to nominate the Directors having regard to the Directors' contribution and performance;
- to determine on an annual basis whether or not a Director is independent;
- to review the Company's board Diversity policy and the progress on achieving the objectives set for implementing the said policy;
- to decide whether or not a Director is able to and has been adequately carrying out his duties as a Director; and
- to review and assess the adequacy of the corporate governance guidelines of the Company and to recommend any proposed changes to the Board for approval.

Where vacancies exist at the Board, candidates are proposed and put forward to the Nomination Committee for consideration. The recommendations of the Nomination Committee will then be tendered to the Board for approval. In considering the nomination of a new Director, the Nomination Committee will take into account the qualification, ability, working experience, leadership and professional ethics of the candidates. In determining the independence of Directors, the Board follows the requirements set out in the Listing Rules.

The Nomination Committee has explicit authority to seek any necessary information from the employees within its scope of duties and the authority to obtain outside independent professional advice if it considers necessary.

During the Review Period, two meetings of the Nomination Committee were held and the Nomination Committee reviewed the structure of the Board and determined the policy for the nomination of Directors.

The members of the Nomination Committee during the Review Period and their attendance were as follows:

| Nomination Committee | Meetings attended/Eligible to attend |
|-------------------------------------|---|
| Mr. Wong Man Li (<i>Chairman</i>) | 2/2 |
| Mr. Lee Teck Leng, Robson | 2/2 |
| Mr. Chau Shing Yim, David | 2/2 |
| Mr. Wang Guisheng | 2/2 |
| Mr. Kan Chung Nin, Tony | 2/2 |

Remuneration Committee

The Remuneration Committee has been established with specific written terms of reference which deal clearly with its authorities and duties. The Remuneration Committee currently consists of three INEDs, namely, Mr. Lee Teck Leng, Robson, Mr. Chau Shing Yim, David and Mr. Kan Chung Nin, Tony, and two executive Directors of the Company, namely, Mr. Wong Man Li and Mr. Wang Guisheng. The principal duties of the Remuneration Committee include, among other things:

- review the remuneration of the executive Directors and to provide a greater degree of objectivity and transparency in the setting of remuneration; and
- assessing performance of the executive Directors and determines specific remuneration packages for each executive Director and our Managing Director.

The Remuneration Committee may consult the Chairman about their proposals relating to the remuneration of other executive Directors. The Remuneration Committee takes into consideration industry practices and norms in compensation, in addition to the performance relative to the industry and the performance of the individual Directors. The Company reviews the remuneration package annually taking into consideration of the market practice, competitive market position and individual performance.

During the Review Period, three meetings of the Remuneration Committee were held. The work done by the Remuneration Committee during the Review Period includes the following:

- determining the policy for the remuneration of executive Directors;
- assessing performance of executive Directors; and
- approving the terms of an executive Director's Service Contract.

In order to attract, retain, and motivate executives and key employees serving the Group, the Company has adopted a share option scheme and a share award scheme in April 2010 and January 2011, respectively. Both incentive schemes enable the eligible persons to obtain an ownership interest in the Company and thus to reward the participants who contribute to the success of the Group's operations.

Details of the remuneration of the Directors of the Company for the Review Period are set out in note 10 to the consolidated financial statements and details of the share option scheme and share award scheme are set out in note 30 to the consolidated financial statements.

The members of the Remuneration Committee during the Review Period and their attendance were as follows:

| Remuneration Committee | Meetings attended/Eligible to attend |
|---|--------------------------------------|
| Mr. Lee Teck Leng, Robson (<i>Chairman</i>) | 3/3 |
| Mr. Wong Man Li | 3/3 |
| Mr. Chau Shing Yim, David | 3/3 |
| Mr. Wang Guisheng | 3/3 |
| Mr. Kan Chung Nin, Tony | 3/3 |

COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS

The Company recognises the importance of open communication and fair disclosure. It is the Company's policy to ensure that all shareholders are equally informed of all major corporate developments.

All shareholders have proper notice of any general meeting of the Company at which the Directors and the committees' members are available to give explanation on any query raised by the shareholders. Major information of the Company could be obtained from the Company's website or financial reports and circulars sent to the shareholders. Any enquiries by the shareholders requiring the Board's attention can also be sent in writing to the Investor Relations Manager of the Company whose contact details are set out in the paragraph headed "Shareholders' rights – (c) Right to put enquiries to the Board" below.

Resolutions put to the vote at the general meetings of the Company shall be decided on a poll, save that the chairman of the meeting may in good faith allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands. Procedures for conducting a poll will be explained to the shareholders at each general meeting and questions from shareholders regarding the voting procedures will be answered. The poll results will be posted on the websites of the Stock Exchange and the Company respectively in the manner prescribed under the Listing Rules.

As part of a regular program of investor relations, senior executives may hold briefings or road shows after the results announcement and attend conferences with institutional investors and analysts to engage in two-way communications on Company's performance, objectives and developments. Company visits can be arranged upon specific request.

Shareholders' rights

(a) *Right to convene special general meeting*

Bye-laws

- (i) Bye-law 62 sets out the position under the Bye-laws where a requisition is made by shareholders of the Company (the "Shareholders" and each a "Shareholder"). Bye-law 62 provides that a special general meeting ("SGM") shall be convened on requisition, as provided by the Companies Act (as defined therein), or, in default, may be convened by the requisitionists.

Companies Act

- (ii) Pursuant to section 74 of the Companies Act, a Shareholder or Shareholders holding at the date of the deposit of the requisition not less than one-tenth of the paid-up capital of the Company as at the date of the deposit carries the right of voting at general meetings of the Company may requisition the directors of the Company (the "Directors" and each a "Director") to forthwith proceed duly to convene an SGM by depositing a written requisition at the registered office of the Company.

- (iii) The written requisition must state the purposes of the meeting (including the resolutions to be considered at the meeting), signed by the requisitionists, deposited at the registered office of the Company at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda and may consist of several documents in like form each signed by one or more requisitionists.
- (iv) If the Directors do not within twenty-one days from the date of the deposit of the requisition proceed duly to convene an SGM, the requisitionists, or any of them representing more than one half of the total voting rights of all of them, may themselves convene an SGM, but any SGM so convened shall not be held after the expiration of three months from the date of deposit of the requisition.
- (v) An SGM so convened by the requisitionists shall be convened in the same manner, as nearly as possible, as that in which meetings are to be convened by the Directors.

(b) *Right to put forward proposals at general meetings*

Companies Act

- (i) Sections 79 and 80 of the Companies Act allow certain Shareholder(s) to requisition the Company to give notice to the shareholders in respect of any resolution which is intended to be moved at an annual general meeting ("AGM") of the Company or circulate a statement in respect of any proposed resolution or business to be considered at a general meeting of the Company. Under section 79 of the Companies Act, at the expense of the requisitionists unless the Company otherwise resolves, it shall be the duty of the Company on the requisition in writing by such number of Shareholders:
 - (a) to give to the Shareholders entitled to receive notice of the next AGM notice of any resolution which may properly be moved and is intended to be moved at that meeting;
 - (b) to circulate to the Shareholders entitled to have notice of any general meeting sent to them any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or the business to be dealt with at that meeting.
- (ii) The number of Shareholders necessary to make the above-mentioned requisitions to the Company shall be:
 - (aa) either any number of Shareholders representing not less than one-twentieth of the total voting rights of all the Shareholders having at the date of the requisition a right to vote at the meeting to which the requisition relates; or
 - (bb) not less than one hundred Shareholders.
- (iii) Notice of any such intended resolution shall be given, and any such statement shall be circulated, to Shareholders entitled to have notice of the meeting sent to them by serving a copy of the resolution or statement on each such Shareholder in any manner permitted for service of notice of the meeting, and notice of any such resolution shall be given to any other Shareholder by giving notice of the general effect of the resolution in any manner permitted for giving him notice of meeting of the Company, provided that the copy shall be served, or notice of the effect of the resolution shall be given, as the case may be, in the same manner and, so far as practicable, at the same time as notice of the meeting and, where it is not practicable for it to be served or given at that time, it shall be served or given as soon as practicable thereafter.

- (iv) Section 80 of the Companies Act sets out the conditions to be met before the Company is bound to give any notice of resolution or to circulate any statement. Pursuant to section 80 of the Companies Act, the Company shall not be bound to give notice of any resolution or to circulate any statement as mentioned in paragraph (b)(i) above unless:
- (aa) a copy of the requisition signed by the requisitionists, or two or more copies which between them contain the signatures of all the requisitionists, is deposited at the registered office of the Company:
 - (i) in the case of a requisition requiring notice of a resolution, not less than six weeks before the meeting; and
 - (ii) in the case of any other requisition, not less than one week before the meeting; and
 - (bb) there is deposited or tendered with the requisition a sum reasonably sufficient to meet the Company's expense in giving effect to the procedures in paragraph (b)(i) above (i.e. the giving of notice of resolution and/or circulation of statement).

Provided that if, after a copy of the requisition requiring notice of a resolution has been deposited at the registered office of the Company, an AGM is called for a date six weeks or less after the copy has been deposited, the copy though not deposited within the above-mentioned time shall be deemed to have been properly deposited for the purposes thereof.

(c) ***Right to put enquiries to the Board***

Shareholders may at any time send their enquiries and concerns to the Board in writing for the attention of the Investor Relations Manager of the Company whose contact details are as follows:

1st Floor, Wah Lai Industrial Center
10-14 Kwei Tei Street, Fotan
New Territories, Hong Kong

Fax: (852) 2712 0630

Email: ir@manwahgroup.com

The Investor Relations Manager of the Company shall forward the Shareholders' enquiries and concerns to the Board and/or relevant committees of the Board to answer the Shareholders' questions where appropriate.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

Insurance cover has been arranged for Directors' and Officers' Liability to provide adequate cover, as determined by the Board, in respect of the Board members and senior management members of the Company. Such insurance has also been renewed before 31 March 2016 with a term from 1 April 2016 until 31 March 2017.

INTERNAL CONTROL AND RISK MANAGEMENT

The Board is of the opinion that sound internal control and risk management systems will contribute to the effectiveness and efficiency of the operations of the Group and to the safeguard of the Group's assets as well as the Shareholders' investment.

The Company improves its business and operational activities by identifying the areas of significant business risks via a regular review and taking appropriate measures to control and mitigate these risks. The management of the Company reviews all significant control policies and procedures and highlights all significant matters to the Board and Audit Committee annually.

The Board is responsible for overall ensuring, maintaining and overseeing the internal control systems of the Group. The Executive Committee helps the Board to discharge its responsibilities of ensuring and maintaining sound internal control functions by reviewing and monitoring the internal control systems and processes annually so as to ensure that they can provide reasonable assurance against material errors of the Group. The Company has an internal audit function.

The Board has reviewed the effectiveness of the risk management and internal control systems and considers the risk management and internal control systems effective and adequate.

COMPANY SECRETARY

Mr. Wang Guisheng has been the Company Secretary of the Company since 26 July 2013. Mr. Wang reports to the Chairman of the Company and is responsible for advising the Board on corporate governance matters. Mr. Wang has confirmed that he has taken no less than 15 hours of relevant professional training during the Review Period.

AUDITOR'S REMUNERATION

The Audit Committee is responsible for considering the appointment of the external auditor.

During the Review Period, the remuneration paid or payable to the Company's auditor, Messrs. Deloitte Touche Tohmatsu, is set out as follows:

| Services rendered | Paid/payable fee HK\$'000 |
|---|------------------------------|
| Statutory audit services | 2,434 |
| Non-statutory audit services: | |
| Review of interim financial information | 620 |
| Others | 566 |
| | 3,620 |

DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing financial statements of the Group which give a true and fair view of the state of affairs of the Group on a going concern basis and in presenting the financial statements, announcements and other financial disclosures required under the Listing Rules, the Directors aim to present a balanced, clear and understandable assessment of the Group's position and prospects.

Directors' Report

The directors (the "Directors") of Man Wah Holdings Limited (the "Company") present this annual report and the audited consolidated financial statements of the Company for the Review Period.

BUSINESS REVIEW

A fair review of the Company's business, an indication of likely future development in the Company's business, an analysis using financial key indicators as required by Schedule 5 to the Hong Kong Companies Ordinance (Cap. 622) can be found in the "Chairman Statement" and "Management Discussion and Analysis" section, which forms part of this Directors' Report of this annual report.

PRINCIPAL RISKS AND UNCERTAINTIES FACING THE COMPANY

The followings are part of the key risks and uncertainties identified by the Group. There may be other risks and uncertainties in addition to those shown below which are not known to the Group or which may not be material now but could turn out to be material in the future.

Competition

Our products are sold in over 60 countries. We need to compete with global sofa manufactures as well as a lot of local players. If we can not maintain our advantages in cost control, design, quality and service, we may lose our market share in major markets.

Macroeconomic environment

Currently more than half of our products are sold in US market. About one third of our products are sold in China market. The rest of the markets include Canada, Europe and other countries. Any negative macroeconomic change in our major markets, such as US, China or Europe may affect our sales growth or margins adversely. We need to keep increasing our key competences to reduce possible impacts from macroeconomy.

Besides, oversea transportation cost is one of the most important expense elements of the Group. Change of global economy plays a significant role in affecting shipping rate, consequently may affect our profitability or revenue growth.

Supply chain

For sofa production, we need to source leather, wood, chemical materials from global market. We need to plan carefully in advance on quantity, delivery time, material specifications etc. with our major suppliers. This will help us to match the delivery of materials with our production plan, try to avoid waiting time of our factories or customers. At the same time, we need to keep our inventory level as low as possible to control cost. Any disruption in supply chain may cause the increase of production cost or delay in delivery to our customers. In order to lower the risk from supply chain, we have set up a comprehensive planning system for material procurement. At the same time, for each major material, we have at least two qualified suppliers and keep reviewing the competency of suppliers on timely basis.

CORPORATE REORGANISATION

The Company was incorporated with limited liability in Bermuda.

The shares ("Shares") of the Company were listed on the main board of the Stock Exchange with effect from 9 April 2010.

PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. The activities of its principal subsidiaries and a joint venture are set out in notes 38 and 17, respectively to the consolidated financial statements.

RESULTS AND APPROPRIATIONS

The results of the Company and together with its subsidiaries (referred to as the "Group") for the Review Period are set out in the consolidated statement of profit or loss and other comprehensive income on page 65 of this annual report.

An interim dividend of HK16.0 cents per Share amounting to approximately HK\$311,084,000 were paid to the shareholders of the Company ("Shareholders") during the Review Period. The Directors recommend the payment of a final dividend of HK19 cents per Share to the Shareholders on the register of members on Tuesday, 19 July 2016, amounting to approximately HK\$365,300,000.

PROPERTY, PLANT AND EQUIPMENT

During the Review Period, the Group revalued all of its investment properties as at 31 March 2016. The net decrease in fair value of investment properties, which has been debited directly to consolidated statement of profit or loss and other comprehensive income, amounted to HK\$3,500,000.

Details of movements during the Review Period in the property, plant and equipment of the Group are set out in note 13 to the consolidated financial statements.

SHARE CAPITAL

Details of movements during the Review Period in the share capital of the Company are set out in note 29 to the consolidated financial statements.

DISTRIBUTABLE RESERVES OF THE COMPANY

The Company's reserves available for distribution to Shareholders as at the end of the Review Period were as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---------------------|------------------|------------------|
| Contributed surplus | 1,153,982 | 1,379,830 |
| Accumulated losses | (688,002) | (385,234) |
| | 465,980 | 994,596 |

Under the Companies Act 1981 of Bermuda (as amended), the contributed surplus account of the Company is available for distribution. However, the Company cannot declare or pay a dividend, or make a distribution out of contributed surplus if:

- (a) it is, or would after the payment be, unable to pay its liabilities as they become due; or
- (b) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

DIRECTORS

The Directors of the Company during the Review Period and up to the date of this annual report were:

Executive Directors:

Mr. Wong Man Li (*Chairman*)
 Ms. Hui Wai Hing
 Mr. Wang Guisheng
 Mr. Alan Marnie
 Mr. Dai Quanfa
 Ms. Wong Ying Ying

Non-executive Director:

Mr. Xie Fang

Independent Non-executive Directors:

Mr. Chau Shing Yim, David
 Mr. Lee Teck Leng, Robson
 Mr. Ong Chor Wei
 Mr. Kan Chung Nin, Tony

In accordance with bye-law 99 of the Company's bye-laws, Mr. Alan Marnie, Mr. Dai Quanfa, Mr. Chau Shing Yim, David and Mr. Kan Chung Nin, Tony will retire by rotation. Mr. Alan Marnie, Mr. Dai Quanfa, Mr. Chau Shing Yim, David and Mr. Kan Chung Nin, Tony all being eligible, will offer themselves for re-election at the forthcoming annual general meeting to be held on Wednesday, 13 July 2016.

DIRECTORS' SERVICE CONTRACTS

No Directors being proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or its subsidiaries which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

DIRECTORS' INTERESTS IN SECURITIES

As at 31 March 2016, the interests of the Directors, chief executives and their associates in the Shares, underlying Shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Futures Ordinance, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code set out in appendix 10 of the Listing Rules were as follows:

Long positions in shares, underlying shares and debentures of the Company

| Name of director | Capacity | Number of issued ordinary shares held | Approximate percentage of the issued share capital of the Company ¹ |
|--------------------|------------------------------------|---------------------------------------|--|
| Mr. Wong Man Li | Interest in controlled corporation | 1,216,480,800 ² | 62.81% |
| | Spouse | 1,063,600 ² | 0.05% |
| | Beneficial owner | 1,213,600 ² | 0.06% |
| Ms. Hui Wai Hing | Beneficial owner | 1,063,600 ³ | 0.05% |
| | Spouse | 1,217,694,400 ³ | 62.87% |
| Mr. Wang Guisheng | Beneficial owner | 3,752,000 ⁴ | 0.19% |
| Mr. Alan Marnie | Beneficial owner | 3,512,800 ⁵ | 0.18% |
| Mr. Dai Quanfa | Beneficial owner | 1,875,600 ⁶ | 0.10% |
| Ms. Wong Ying Ying | Beneficial owner | 951,200 ⁷ | 0.05% |

Notes:

- The percentage of the Company's issued share capital is based on the 1,936,862,400 Shares issued as at 31 March 2016.
- These 1,216,480,800 Shares are beneficially owned by Man Wah Investments Limited which, in turn, is owned by Mr. Wong Man Li and Ms. Hui Wai Hing as to 80% and 20%, respectively. Mr. Wong is therefore deemed to be interested in the entire 1,216,480,800 Shares held by Man Wah Investments Limited. Mr. Wong is also the sole director of Man Wah Investments Limited. Mr. Wong also holds 544,000 Shares and 669,600 Share Options (as defined below) granted to him under the Share Option Scheme (as defined below) respectively. Upon exercise of the Share Options, Mr. Wong will directly own an aggregate of 1,213,600 Shares. Mr. Wong is also deemed, under Part XV of the SFO, to be interested in the 1,063,600 Shares in which Ms. Hui Wai Hing, the spouse of Mr. Wong, has a long position.
- These 1,063,600 Shares represent the 384,000 Shares and the 679,600 Share Options granted to Ms. Hui under the Share Option Scheme that are exercisable respectively. Upon exercise of the Share Options, Ms. Hui will own an aggregate of 1,063,600 Shares. Ms. Hui is also deemed, under Part XV of the SFO, to be interested in the 1,217,694,400 Shares in which Mr. Wong Man Li, the spouse of Ms. Hui is interested (i.e. 1,213,600 Shares as beneficial owner and 1,216,480,800 Shares as interest in a controlled corporation).

Directors' Report

4. This figure represents the aggregate number of 1,134,400 Shares held by Mr. Wang and the 2,617,600 Share Options granted to Mr. Wang under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Wang will own an aggregate of 3,752,000 Shares.
5. This figure represents the aggregate number of 1,412,800 Shares held by Mr. Marnie and 2,100,000 Share Options granted to Mr. Marnie under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Marnie will own an aggregate of 3,512,800 Shares.
6. This figure represents the aggregate number of 303,200 Shares held by Mr. Dai and 1,572,400 Share Options granted to Mr. Dai under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Dai will own an aggregate of 1,875,600 Shares.
7. This figure represents the aggregate number of 445,600 Shares held by Ms. Wong and 505,600 Share Options granted to Ms. Wong under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Ms. Wong will own an aggregate of 951,200 Shares.

Long positions in the shares of our associated corporation (as defined in the SFO)

| Name of Director | Name of associated corporation | Capacity | Number of issued ordinary shares held | Percentage in the associated corporation |
|------------------|--------------------------------|------------------|---------------------------------------|--|
| Mr. Wong Man Li | Man Wah Investments Limited | Beneficial owner | 800 | 80% |
| Ms. Hui Wai Hing | Man Wah Investments Limited | Beneficial owner | 200 | 20% |

Save as disclosed above, as at 31 March 2016, none of the Company's Directors, chief executives nor their associates had any other personal, family, corporate and other interests or short positions in the Shares, underlying Shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Other than those disclosed in this section and the section headed "Share Options", no right to subscribe for equity or debt securities of the Company has been granted by the Company to, nor have any such rights been exercised by, any Directors or chief executives during the Review Period.

ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Other than shareholdings disclosed above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

SUBSTANTIAL SHAREHOLDERS

As at 31 March 2016, the register of substantial Shareholders maintained by the Company pursuant to Section 336 of the SFO shows that other than the interests disclosed above in respect of certain Directors, the following Shareholders had notified the Company of relevant interests in the issued share capital of the Company.

Long position in shares and underlying shares of the Company

| Name of shareholder | Capacity | Number of issued ordinary shares held | Approximate percentage of the issued share capital of the Company ¹ |
|-----------------------------|------------------|--|---|
| Man Wah Investments Limited | Beneficial owner | 1,216,480,800 | 62.81% |

Notes:

- The percentage of the Company's issued share capital is based on the 1,936,862,400 Shares issued as at 31 March 2016.

Save as disclosed above, as at 31 March 2016, the Company has not been notified of any other person (other than the Directors and chief executives of the Company) who had an interest or short position in the Shares and/or underlying Shares of the Company which fell to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO.

SHARE OPTION SCHEME

On 5 March 2010, the Scheme which complies with the requirements of Chapter 17 of the Listing Rules was adopted by the shareholders of the Company.

The purpose of the share option scheme (the "Share Option Scheme") is to enable the Company to grant share options to selected participants as incentives or rewards for their contributions to the Company and/or its subsidiaries and/or its associated companies. The Scheme will remain in force for a period of 10 years commencing on 5 March 2010, being the date of adoption of the Scheme, to 4 March 2020.

Under the Share Option Scheme, the Directors may, at their discretion, offer Directors (including executive and non-executive Directors), executives, officers, employees or shareholders of the Company or any of its subsidiaries or any of its associated companies, and any suppliers, customers, consultants, advisers, agents, partners or business associates who, in the sole discretion of the Directors, will contribute or have contributed to the Company or any of its subsidiaries or any of its associated companies, share options to subscribe for shares of the Company. The total number of shares of the Company which may be issued upon exercise of all outstanding share options granted under the Share Option Scheme is 110,552,220 which represents approximately 5.75% of the issued share capital of the Company as at the date of authorising these financial statements. The total number of shares of the Company issued and to be issued upon the exercise of share options granted under the Share Option Scheme (including exercised, cancelled and outstanding share options) to each grantee in any 12-month period up to the date of grant shall not exceed 1% of the issued share capital of the Company as at the date of grant. Any further grant of share options in excess of this limit is subject to the Company's shareholders' approval in a general meeting. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of in aggregate 0.1% of the shares of the Company in issue (based on the date of offer) and an aggregate value of HK\$5,000,000 (based on the closing price of the Company's shares at the date of each offer), within any 12-month period, are subject to shareholders' approval in advance in a general meeting. Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors of the Company.

The period during which a share option may be exercised will be determined by the Company's directors at their absolute discretion, save that no share option may be exercised more than 10 years after it has been granted under the Share Option Scheme. There is no requirement that a share option must be held for any minimum period before it can be exercised but the Company's directors are empowered to impose at their discretion any such minimum period at the time of grant of any share options.

The exercise price in relation to each share option will be determined by the Company's directors at their absolute discretion and shall not be less than the highest of (i) the official closing price of the shares of the Company as stated in the daily quotation sheet of the Stock Exchange on the date of offer of share options; (ii) the average of the official closing prices of the shares of the Company as stated in the daily quotation sheets of the Stock Exchange for the five business days immediately preceding the date of offer of share options; and (iii) the nominal value of the share of the Company on the date of offer of share options. Each of the grantees is required to pay HK\$1 as consideration for the grant of share options in accordance with the Share Option Scheme. The offer of share options must be accepted within 28 days from the date of the offer.

Share options do not confer rights on the holders to dividends or to vote at general meetings.

As at the date of 31 March 2016, since the adoption of the Share Option Scheme and as refreshed the share option scheme with effect from 7 July 2015, as a poll results of the annual general meeting, the total number of Share Options the Company granted to the employees and some of the Directors and their connected persons and amounted to 43,013,000 Share Options (including the Share Options lapsed/cancelled). As at the date of this report, the number of Share Options that could still be granted under the Share Option Scheme was 110,552,220 Share Options representing approximately 5.75% of the 1,922,630,800 Shares in issue as at the date of this report.

SHARE OPTIONS

On 5 March 2010, the Share Option Scheme which complies with the requirements of Chapter 17 of the Listing Rules was adopted by the Shareholders. Details of movements in the share options under the Share Option Scheme ("Share Options") during the Review Period were as follows:

| Grantee | Date of grant ² | Vesting period | Exercisable period | Exercise price per share HK\$ | Outstanding at 1.4.2015 | Number of Share Options ¹ | | | Outstanding at 31.3.2016 |
|------------------|----------------------------|-----------------------|-----------------------|-------------------------------------|----------------------------|--|---------------------------------------|--|-----------------------------|
| | | | | | | Granted during the Review Period | Cancelled/ Lapsed Review Period | Exercised during the Review Period | |
| Mr. Wong Man Li | 1.2.2013 | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 3.59 | 272,000 | - | - | (272,000) | - |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 3.59 | 272,000 | - | - | - | 272,000 |
| | 10.2.2015 | 10.2.2015 – 9.2.2017 | 10.2.2017 – 9.2.2019 | 6.72 | 198,800 | - | - | - | 198,800 |
| | | 10.2.2015 – 9.2.2018 | 10.2.2018 – 9.2.2020 | 6.72 | 198,800 | - | - | - | 198,800 |
| Ms. Hui Wai Hing | 1.2.2013 | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 3.59 | 192,000 | - | - | (192,000) | - |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 3.59 | 192,000 | - | - | - | 192,000 |
| | 10.2.2015 | 10.2.2015 – 9.2.2017 | 10.2.2017 – 9.2.2019 | 6.72 | 158,000 | - | - | - | 158,000 |
| | | 10.2.2015 – 9.2.2018 | 10.2.2018 – 9.2.2020 | 6.72 | 158,000 | - | - | - | 158,000 |
| | 27.1.2016 | 27.1.2016 – 26.1.2018 | 27.1.2018 – 26.1.2020 | 8.92 | - | 86,000 | - | - | 86,000 |
| | 27.1.2016 – 26.1.2019 | 27.1.2019 – 26.1.2021 | 8.92 | - | 85,600 | - | - | 85,600 | |

| Grantee | Date of grant ² | Vesting period | Exercisable period | Exercise price per share HK\$ | Number of Share Options ¹ | | | | | |
|--------------------|----------------------------|-----------------------|-----------------------|-------------------------------------|--------------------------------------|--|---------------------------------------|--|-----------------------------|---------|
| | | | | | Outstanding at 1.4.2015 | Granted during the Review Period | Cancelled/ Lapsed Review Period | Exercised during the Review Period | Outstanding at 31.3.2016 | |
| Mr. Wang Guisheng | 8.2.2012 | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 2.36 | 108,000 | - | - | (108,000) | - | |
| | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 2.36 | 108,000 | - | - | - | 108,000 | |
| | 1.2.2013 | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 3.59 | 515,200 | - | - | (515,200) | - | |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 3.59 | 515,200 | - | - | - | 515,200 | |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 7.28 | 511,200 | - | - | (511,200) | - | |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 7.28 | 511,200 | - | - | - | 511,200 | |
| | 10.2.2015 | 10.2.2015 – 9.2.2017 | 10.2.2017 – 9.2.2019 | 6.72 | 467,200 | - | - | - | 467,200 | |
| | | 10.2.2015 – 9.2.2018 | 10.2.2018 – 9.2.2020 | 6.72 | 466,800 | - | - | - | 466,800 | |
| 26.1.2016 | 26.1.2016 – 25.1.2018 | 26.1.2018 – 25.1.2020 | 8.92 | - | 274,800 | - | - | - | 274,800 | |
| | 26.1.2016 – 25.1.2019 | 26.1.2019 – 25.1.2021 | 8.92 | - | 274,400 | - | - | - | 274,400 | |
| Mr. Alan Marnie | 31.5.2013 | 31.5.2013 – 30.5.2015 | 31.5.2015 – 3.3.2020 | 4.08 | 1,412,800 | - | - | (1,412,800) | - | |
| | 21.5.2014 | 21.5.2014 – 20.5.2016 | 21.5.2016 – 20.5.2018 | 5.94 | 1,900,000 | - | - | - | 1,900,000 | |
| | 21.5.2015 | 21.5.2015 – 20.5.2017 | 21.5.2017 – 20.5.2019 | 9.51 | 200,000 | - | - | - | 200,000 | |
| Mr. Dai Quanfa | 8.2.2012 | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 2.36 | 52,800 | - | - | - | 52,800 | |
| | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 2.36 | 52,000 | - | - | - | 52,000 | |
| | 1.2.2013 | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 3.59 | 249,600 | - | - | - | 249,600 | |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 3.59 | 249,600 | - | - | - | 249,600 | |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 7.28 | 234,400 | - | - | - | 234,400 | |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 7.28 | 234,400 | - | - | - | 234,400 | |
| | 10.2.2015 | 10.2.2015 – 9.2.2017 | 10.2.2017 – 9.2.2019 | 6.72 | 138,400 | - | - | - | 138,400 | |
| | | 10.2.2015 – 9.2.2018 | 10.2.2018 – 9.2.2020 | 6.72 | 138,400 | - | - | - | 138,400 | |
| | 26.1.2016 | 26.1.2016 – 25.1.2018 | 26.1.2018 – 25.1.2020 | 8.92 | - | 111,600 | - | - | - | 111,600 |
| | | 26.1.2016 – 25.1.2019 | 26.1.2019 – 25.1.2021 | 8.92 | - | 111,200 | - | - | - | 111,200 |
| Ms. Wong Ying Ying | 8.2.2012 | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 2.36 | 21,600 | - | - | (21,600) | - | |
| | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 2.36 | 21,600 | - | - | - | 21,600 | |
| | 1.2.2013 | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 3.59 | 140,800 | - | - | (140,800) | - | |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 3.59 | 140,800 | - | - | - | 140,800 | |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 7.28 | 88,000 | - | - | (88,000) | - | |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 7.28 | 88,000 | - | - | - | 88,000 | |
| | 10.2.2015 | 10.2.2015 – 9.2.2017 | 10.2.2017 – 9.2.2019 | 6.72 | 87,200 | - | - | - | 87,200 | |
| | | 10.2.2015 – 9.2.2018 | 10.2.2018 – 9.2.2020 | 6.72 | 86,800 | - | - | - | 86,800 | |
| | 27.1.2016 | 27.1.2016 – 26.1.2018 | 27.1.2018 – 26.1.2020 | 8.92 | - | 40,800 | - | - | - | 40,800 |
| | | 27.1.2016 – 26.1.2019 | 27.1.2019 – 26.1.2021 | 8.92 | - | 40,400 | - | - | - | 40,400 |

Directors' Report

| Grantee | Date of grant ² | Vesting period | Exercisable period | Exercise price per share HK\$ | Number of Share Options ¹ | | | | |
|-----------------|----------------------------|-----------------------|-----------------------|-------------------------------|--------------------------------------|----------------------------------|--------------------------------|------------------------------------|--------------------------|
| | | | | | Outstanding at 1.4.2015 | Granted during the Review Period | Cancelled/Lapsed Review Period | Exercised during the Review Period | Outstanding at 31.3.2016 |
| Other employees | 6.7.2011 | 6.7.2011 – 5.7.2014 | 6.7.2014 – 5.7.2016 | 4.28 | 320,000 | - | - | - | 320,000 |
| | 8.2.2012 | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 2.36 | 2,220,000 | - | (342,400) | (1,822,400) | 55,200 |
| | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 2.36 | 2,148,800 | - | (376,000) | - | 1,772,800 |
| | 1.2.2013 | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 3.59 | 7,163,200 | - | (1,532,000) | (5,363,200) | 268,000 |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 3.59 | 7,162,400 | - | (1,584,000) | - | 5,578,400 |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 7.28 | 6,007,200 | - | (1,164,000) | (2,696,000) | 2,147,200 |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 7.28 | 6,100,000 | - | (1,211,200) | - | 4,888,800 |
| | 10.2.2015 | 10.2.2015 – 9.2.2017 | 10.2.2017 – 9.2.2019 | 6.72 | 8,574,800 | - | (1,392,400) | - | 7,182,400 |
| | | 10.2.2015 – 9.2.2018 | 10.2.2018 – 9.2.2020 | 6.72 | 8,483,600 | - | (1,378,800) | - | 7,104,800 |
| | 26.1.2016 | 26.1.2016 – 25.1.2018 | 26.1.2018 – 25.1.2020 | 8.92 | - | 5,908,800 | (88,400) | - | 5,820,400 |
| | | 26.1.2016 – 25.1.2019 | 26.1.2019 – 25.1.2021 | 8.92 | - | 5,808,000 | (76,800) | - | 5,731,200 |
| | | | | | | 58,361,600 | 12,941,600 | (9,146,000) | (13,143,200) |

Number of Share Options exercisable at 31 March 2016

3,327,200

Notes:

- Number of shares in the Company over which options granted under the Share Option Scheme are exercisable.
- The closing price of the Share immediately before the date on which the Share Options were granted on (i) 6 July 2011, i.e. on 5 July 2011 was HK\$4.22, (ii) 8 February 2012, i.e. on 7 February 2012 was HK\$2.10, (iii) 1 February 2013, i.e. on 31 January 2013 was HK\$3.57, (iv) 31 May 2013, i.e. on 30 May 2013 was HK\$4.11, (v) 22 January 2014, i.e. on 21 January 2014 was HK\$7.16, (vi) 21 May 2014, i.e. on 20 May 2014 was HK\$6.10, (vii) 10 February 2015, i.e. on 9 February 2015 was HK\$6.41, (viii) 21 May 2015, i.e. on 20 May 2015 was HK\$9.72, (ix) 26 January 2016, i.e. on 25 January 2016 was HK\$8.86; (x) 27 January 2016, i.e. on 26 January 2016 was HK\$8.56.
- Share options under each grant are subject to the restrictions that up to 50% and 100% of the total options granted will be exercisable during the period of 18th and 60th months respectively from the date of acceptance of the grant of options by the relevant grantees.
- The weighted average closing price immediately before the dates on which the options were exercised was HK\$6.26.

SHARE AWARD SCHEME

The Company adopted a share award scheme (the "Share Award Scheme") on 27 January 2011 (the "Adoption Date") with a duration of 10 years commencing from the Adoption Date. The objective of the Share Award Scheme is to recognise the contributions by certain directors and employees of the Group and to give incentive to them in order to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group. Please refer to the Company's announcement dated 31 January 2011 for further information on the Share Award Scheme.

As at 31 March 2016, the Share Award Scheme remained in place. There were no Shares granted by the Company to employees of the Company and Directors pursuant to the Share Award Scheme during the Review Period.

Given that all distributions under the Share Award Scheme for the past financial year have been made, no Shares were held by the trustee of the Share Award Scheme as at 31 March 2016.

CONFIRMATION OF INDEPENDENCE BY INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the independent non-executive Directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers that all of the independent non-executive Directors are independent.

CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

During the Review Period, the Company and the Group had continuing connected transactions, certain details of which have been disclosed in the prospectus of the Company dated 18 March 2010 and note 35 to the consolidated financial statements. Such continuing connected transaction are exempted from the reporting, announcement, shareholders' approval and annual review requirements under the Listing Rules. Save as the above continuing connected transactions, there were no transactions which need to be disclosed as connected transactions and continuing connected transactions in accordance with the requirements of the Listing Rules.

The Directors consider that those continuing related party transaction(s) disclosed in note 35 to the consolidated financial statements fall under the definition of "continuing connected transaction(s)" in Chapter 14A of the Listing Rules, which have complied with the disclosure requirements (if applicable) in accordance with Chapter 14A of the Listing Rules.

DIRECTORS' INTEREST IN TRANSACTION, ARRANGEMENT OR CONTRACT OF SIGNIFICANCE

No transaction, arrangement or contract of significance, to which the Company any of its subsidiaries, its parent company, or its parent company's subsidiaries was a party, and in which a Director or an entity connected with a Director had a material interest, whether directly and indirectly, subsisted at the end of 31 March 2016 or at any time during the Review Period.

NON-COMPETITION UNDERTAKING

Each of Man Wah Investments Limited and Mr. Wong Man Li (each a "Non-Compete Covenantor") has entered into a deed of non-competition dated 5 March 2010 with the Company, to the effect that each of them will not directly or indirectly participate in, or hold any right or interest, or otherwise be involved in any business which may be in competition with the business of the Group from time to time.

MAJOR CUSTOMERS AND SUPPLIERS

During the Review Period, sales to the Group's five largest customers and purchases from the five largest suppliers accounted for approximately 25.0% and 28.5% of the total revenue and purchases for the year, respectively. The Group's largest customer accounted for around 8.0% of the total revenue for the year. The Group's largest supplier accounted for around 8.7% of the total purchase for the year.

At no time during the Review Period did a Director, a close associate of a Director or a Shareholder of the Company (which to the knowledge of the Directors own more than 5% of the Company's issued share capital) have an interest in any of the Group's five largest customers or suppliers.

KEY RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS, SUPPLIERS AND OTHERS

The Group is not aware of any key relationships between itself and its employees, customers, suppliers and others that have a significant impact on the Company and on which the Company's success depends.

RETIREMENT BENEFITS SCHEMES

Details of the retirement benefits schemes are set out in note 34 to the consolidated financial statements.

DONATIONS

During the Review Period, the Group made charitable and other donations amounting to approximately HK\$19,461,000 (FY2015: HK\$9,323,000).

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Bye-laws, or the laws of Bermuda, which would oblige the Company to offer new shares on a pro-rata basis to existing Shareholders.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the Review Period and until the date of this report, the Company repurchased a total of 34,437,600 ordinary shares of the Company at an aggregate purchase price of HK\$317,632,304 (before brokerage and expenses) on The Stock Exchange of Hong Kong Limited. Details of the repurchases of such ordinary shares were as follows:

| Month of repurchase | Number of ordinary shares repurchased | Price per ordinary share | | Aggregate purchase price (HK\$) |
|---------------------|---------------------------------------|--------------------------|---------------|---------------------------------|
| | | Highest (HK\$) | Lowest (HK\$) | |
| February 2016 | 9,200,400 | 9.29 | 8.72 | 83,461,008 |
| March 2016 | 23,237,200 | 9.79 | 8.84 | 214,361,140 |
| April 2016 | 2,000,000 | 9.93 | 9.87 | 19,810,156 |
| Total | 34,437,600 | | | 317,632,304 |

19,145,200 ordinary shares out of the 34,437,600 repurchased ordinary shares were cancelled before 31 March 2016. 8,543,200 ordinary shares and 6,749,200 ordinary shares were cancelled on 5 April 2016 and 13 April 2016 respectively. The issued share capital of the Company was accordingly reduced by the par value of the repurchased ordinary shares so cancelled. The above repurchases were effected by the Directors pursuant to the general mandate to repurchase shares granted by the shareholders of the Company to the Board at the annual general meeting of the Company held on Tuesday, 7 July 2015, with a view to benefiting shareholders as a whole in enhancing the return on net assets and earnings per share of the Company.

Save as disclosed above, there was no purchase, sale or redemption by the Company, or any of its subsidiaries, of any listed securities of the Company during the Review Period and until the date of this report.

EMOLUMENT POLICY

The emolument policy of the employees of the Group is set up by the Remuneration Committee and the employees' emoluments are determined on the basis of their merit, qualifications and competence.

The emoluments of the Directors of the Company are decided by the Remuneration Committee, having regard to the Group's operating results, individual performance and comparable market statistics.

The emoluments of the Directors and employees of the Group include a share option scheme and share award scheme, details of which are disclosed in pages 55 to 59 of this annual report.

SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained a sufficient public float as at the date of this annual report.

AUDITOR

A resolution will be proposed at the forthcoming annual general meeting of the Company to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

ENVIRONMENTAL POLICIES AND PERFORMANCE

A discussion on the environmental policies and performance of the Company can be found in the "Environmental, Social and Governance Report" section, which forms part of this Directors' Report of this annual report.

COMPLIANCE WITH THE RELEVANT LAWS AND REGULATIONS

During the Review Period, there was no material breach or non-compliance with the applicable laws and regulations that have a significant impact on the Group.

EVENTS AFTER THE REPORTING PERIOD

As set out in a report of the Company dated 25 May 2016, the Board proposed, subject to the Shareholders' approval, a bonus issue of shares on the basis of one bonus share for every one existing share held by the Shareholders. Further details of this bonus issue, including the relevant details of the resolutions to be passed by Shareholders and the record date for such entitlements, will be disclosed in a circular to be published by the Company.

EQUITY-LINKED AGREEMENTS

Save as disclosed in this Annual Report relating to share option scheme and share award scheme, no equity-linked agreements were entered into during the Review Period or subsisted at the end of the Review Period.

MANAGEMENT CONTRACT

No contract concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or subsisting during the Review Period.

PERMITTED INDEMNITY PROVISION

The Bye-laws provides that for the time being a director of the Company, every Director shall be indemnified and secured harmless out of the assets of the Company from and against all actions, costs charges, losses, damages and expenses which he shall or may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of his duty or supposed duty in his office.

On behalf of the board

Wong Man Li
Chairman
25 May 2016



TO THE MEMBERS OF MAN WAH HOLDINGS LIMITED

(incorporated in Bermuda with limited liability)

We have audited the consolidated financial statements of Man Wah Holdings Limited (the “Company”) and its subsidiaries (collectively referred to as the “Group”) set out on pages 65 to 130, which comprise the consolidated statement of financial position as at 31 March 2016, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with section 90 of the Bermuda Companies Act, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 March 2016, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Deloitte Touche Tohmatsu
Certified Public Accountants
Hong Kong
25 May 2016

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 March 2016

| | Notes | 2016 HK\$'000 | 2015 HK\$'000 |
|---|-------|------------------|------------------|
| Revenue | 5 | 7,327,590 | 6,554,811 |
| Cost of goods sold | | (4,431,563) | (4,221,985) |
| Gross profit | | 2,896,027 | 2,332,826 |
| Other income | | 175,927 | 320,372 |
| Other gains and losses | 6 | 4,457 | (7,704) |
| Selling and distribution expenses | | (1,229,313) | (1,012,242) |
| Administrative expenses | | (344,913) | (351,976) |
| Share of (loss) profit of a joint venture | | (221) | 1,075 |
| Share of loss of an associate | | – | (1,020) |
| Finance costs | 7 | (11,964) | (22,594) |
| Profit before income tax | | 1,490,000 | 1,258,737 |
| Income tax expense | 8 | (150,182) | (174,799) |
| Profit for the year | 9 | 1,339,818 | 1,083,938 |
| Other comprehensive (expense) income: | | | |
| <i>Items that may be reclassified subsequently to profit or loss:</i> | | | |
| Exchange differences arising on translation of financial statements of foreign operations | | (216,966) | 7,099 |
| <i>Items that will not be reclassified subsequently to profit or loss:</i> | | | |
| Increase in fair value of property, plant and equipment | | 517 | 2,845 |
| Total comprehensive income for the year | | 1,123,369 | 1,093,882 |
| Profit for the year attributable to: | | | |
| Owners of the Company | | 1,327,244 | 1,075,159 |
| Non-controlling interest | | 12,574 | 8,779 |
| | | 1,339,818 | 1,083,938 |
| Total comprehensive income for the year attributable to: | | | |
| Owners of the Company | | 1,111,431 | 1,085,032 |
| Non-controlling interest | | 11,938 | 8,850 |
| | | 1,123,369 | 1,093,882 |
| Earnings per share | 11 | | |
| Basic (HK cents) | | 68.30 | 55.66 |
| Diluted (HK cents) | | 67.77 | 54.55 |

Consolidated Statement of Financial Position

At 31 March 2016

| | Notes | 2016 HK\$'000 | 2015 HK\$'000 |
|--|-------|------------------|------------------|
| Non-current assets | | | |
| Property, plant and equipment | 13 | 2,033,774 | 1,987,681 |
| Investment properties | 14 | 52,156 | 53,500 |
| Lease premium for land | 15 | 318,598 | 534,323 |
| Intangible assets | 16 | 382 | 626 |
| Interest in a joint venture | 17 | – | 221 |
| Available-for-sale investment | 18 | 1,794 | 3,748 |
| Deferred tax assets | 19 | 1,246 | 1,731 |
| Properties under development | 20 | 304,043 | – |
| Refundable earnest money paid for lease premium for land | | 4,045 | 7,973 |
| Deposit paid for a land lease | | 38,489 | – |
| Deposits paid for acquisition of property, plant and equipment | | 52,059 | 102,907 |
| | | 2,806,586 | 2,692,710 |
| Current assets | | | |
| Inventories | 21 | 607,199 | 781,231 |
| Trade receivables | 22 | 590,609 | 622,052 |
| Other receivables and prepayments | 22 | 153,530 | 215,404 |
| Lease premium for land | 15 | 7,386 | 12,109 |
| Derivative financial instruments | 23 | – | 4,067 |
| Tax recoverable | | 5,102 | 1,372 |
| Structured deposits | 24 | 26,313 | 165,059 |
| Restricted bank balances | 25 | 875 | 2,698 |
| Bank balances and cash | 26 | 1,447,508 | 1,599,028 |
| | | 2,838,522 | 3,403,020 |
| Current liabilities | | | |
| Trade payables | 27 | 266,529 | 280,647 |
| Other payables and accruals | 27 | 374,912 | 371,439 |
| Unsecured borrowings | 28 | 250,000 | 937,912 |
| Derivative financial instruments | 23 | – | 3,006 |
| Tax payable | | 40,034 | 45,327 |
| | | 931,475 | 1,638,331 |
| Net current assets | | 1,907,047 | 1,764,689 |
| Total assets less current liabilities | | 4,713,633 | 4,457,399 |

Consolidated Statement of Financial Position

At 31 March 2016

| | Notes | 2016 HK\$'000 | 2015 HK\$'000 |
|--|-------|------------------|------------------|
| Non-current liability | | | |
| Deferred tax liabilities | 19 | 3,280 | 5,068 |
| | | 4,710,353 | 4,452,331 |
| Capital and reserves | | | |
| Share capital | 29 | 774,745 | 778,426 |
| Reserves | | 3,937,591 | 3,617,324 |
| Equity attributable to owners of the Company | | 4,712,336 | 4,395,750 |
| Non-controlling interest | | (1,983) | 56,581 |
| | | 4,710,353 | 4,452,331 |

The consolidated financial statements on pages 65 to 130 were approved and authorised for issue by the Board of Directors on 25 May 2016 and are signed on its behalf by:

Wong Man Li
DIRECTOR

Wang Guisheng
DIRECTOR

Consolidated Statement of Changes in Equity

For the year ended 31 March 2016

| | Attributable to owners of the Company | | | | | | | | | | | | | | | |
|---|---------------------------------------|--|---------------------------|---|--|---|---------------------------------|---------------------------------|--|---------------------------------|----------------------------------|--|------------------------------|-----------------------|--------------------------------------|-------------------|
| | Share capital HK\$'000 | Treasury shares HK\$'000 (Note iv) | Share premium HK\$'000 | Special reserve HK\$'000 (Note i) | Other reserve HK\$'000 (Note ii) | Statutory reserve HK\$'000 (Note iii) | Translation reserve HK\$'000 | Revaluation surplus HK\$'000 | Shares held under share award scheme HK\$'000 | Share award reserve HK\$'000 | Share option reserve HK\$'000 | Convertible bonds equity reserve HK\$'000 | Retained profits HK\$'000 | Sub-total HK\$'000 | Non-controlling interest HK\$'000 | Total HK\$'000 |
| At 1 April 2014 | 380,039 | - | 1,673,061 | (16,132) | (3,944) | 125,389 | 149,382 | - | (6,476) | 3,328 | 33,861 | 655 | 2,115,417 | 4,454,380 | 47,731 | 4,502,311 |
| Profit for the year | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Exchange differences arising on translation of financial statements of foreign operations | - | - | - | - | - | - | 7,028 | - | - | - | - | - | - | 7,028 | 71 | 7,099 |
| Increase in fair value of property, plant and equipment | - | - | - | - | - | - | 2,845 | - | - | - | - | - | - | 2,845 | - | 2,845 |
| Total comprehensive income for the year | - | - | - | - | - | - | 7,028 | 2,845 | - | - | - | - | 1,075,159 | 1,085,032 | 8,850 | 1,093,882 |
| Bonus issue | 393,274 | - | (393,274) | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Repurchase of shares | (14,720) | (1,280) | (256,950) | - | - | - | - | - | - | - | - | - | - | (272,950) | - | (272,950) |
| Recognition of equity-settled share-based payments | - | - | - | - | - | - | - | - | - | 11,834 | - | - | - | 11,834 | - | 11,834 |
| Lapsed of share options | - | - | - | - | - | - | - | - | - | (13,552) | - | - | 13,552 | - | - | - |
| Issue of shares upon exercise of share options | 7,615 | - | 94,973 | - | - | - | - | - | - | (18,664) | - | (655) | 83,924 | - | - | 83,924 |
| Issue of shares upon conversion of convertible bonds | 12,218 | - | 239,915 | - | - | - | - | - | - | - | - | - | 251,478 | - | - | 251,478 |
| Shares vested under share award scheme | - | - | - | - | - | - | - | (3,328) | (3,328) | - | - | - | - | - | - | - |
| Disposal of shares under share award scheme | - | - | - | - | - | - | - | 2,700 | 2,700 | - | - | - | (56,912) | 2,700 | - | 2,700 |
| Transfer to PPC statutory reserves | - | - | - | - | - | 56,912 | - | - | - | - | - | - | (56,912) | - | - | - |
| Dividends paid (note 12) | - | - | - | - | - | - | - | - | - | - | - | - | (1,220,848) | - | - | (1,220,848) |
| At 31 March 2015 | 778,426 | (1,280) | 1,357,725 | (16,132) | (3,944) | 182,301 | 156,410 | 2,845 | (448) | - | 13,479 | - | 1,926,368 | 4,395,750 | 56,581 | 4,452,331 |
| Profit for the year | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Exchange differences arising on translation of financial statements of foreign operations | - | - | - | - | - | - | (216,330) | - | - | - | - | - | - | (216,330) | (636) | (216,966) |
| Increase in fair value of property, plant and equipment | - | - | - | - | - | - | 517 | - | - | - | - | - | - | 517 | - | 517 |
| Total comprehensive income for the year | - | - | - | - | - | - | (216,330) | 517 | - | - | - | - | 1,327,244 | 1,111,431 | 11,938 | 1,123,369 |
| Cancellation of treasury shares | (1,280) | 1,280 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Repurchase of shares | (7,658) | (5,317) | (285,585) | - | - | - | - | - | - | - | - | - | - | (298,560) | - | (298,560) |
| Recognition of equity-settled share-based payments | - | - | - | - | - | - | - | - | - | 9,859 | - | - | - | 9,859 | - | 9,859 |
| Issue of shares upon exercise of share options | - | - | - | - | - | - | - | - | - | (7,359) | - | - | - | 57,635 | - | 57,635 |
| Acquisition of additional interest in a subsidiary from a non-controlling equity holder | 5,257 | - | 59,737 | - | - | - | - | - | - | - | - | - | - | (123) | (44,290) | (44,413) |
| Capital contribution by non-controlling interest | - | - | - | - | - | - | - | - | - | - | - | - | (43,722) | - | 362 | 362 |
| Transfer to PPC statutory reserves | - | - | - | - | - | 43,722 | - | - | - | - | - | - | (563,656) | - | - | (590,230) |
| Dividends paid (note 12) | - | - | - | - | - | - | - | - | - | - | - | - | (563,656) | - | - | (590,230) |
| At 31 March 2016 | 774,445 | (5,317) | 1,131,877 | (16,132) | (4,067) | 226,023 | (59,920) | 3,362 | (448) | - | 15,979 | - | 2,646,234 | 4,712,336 | (1,983) | 4,710,353 |

Notes:

- (i) Special reserve arose from the acquisition of equity interest of certain subsidiaries through a corporate reorganisation. It represents the difference between the nominal value of share capital of those subsidiaries at the date of acquisition and the nominal value of the shares issued by the Company as consideration for the acquisition.
- (ii) Other reserve arose from the acquisition of the additional equity interest of subsidiaries. It represents the difference between the carrying amount of the net assets of the subsidiaries attributable to the additional interest at the dates of acquisition and the fair value of consideration paid by the Company.
- (iii) The statutory reserve represents the amount transferred from profit after taxation of the subsidiaries established in the Mainland of People's Republic of China (the "PRC") in accordance with the relevant PRC laws until the PRC statutory reserve reaches 50% of the registered capital of the respective subsidiaries. The statutory reserve can be applied either in setting off the accumulated losses or increasing capital.
- (iv) Treasury shares represent the Company's ordinary shares repurchased prior to 31 March 2016 and 2015 but not yet cancelled.

During the year ended 31 March 2016, 32,438,000 ordinary shares of HK\$0.40 each of the Company were repurchased at prices ranging from HK\$8.72 to HK\$9.79 per share. 19,145,000 shares were cancelled. The remaining 13,293,000 shares were recognised as treasury shares at the end of the reporting period and subsequently cancelled on 5 April 2016 and 13 April 2016.

During the year ended 31 March 2015, 40,000,000 ordinary shares of HK\$0.40 each of the Company were repurchased at prices ranging from HK\$6.29 to HK\$7.67 per share. 36,800,000 shares were cancelled. The remaining 3,200,000 shares were recognised as treasury shares at the end of the reporting period and subsequently cancelled on 9 April 2015.

Consolidated Statement of Cash Flows

For the year ended 31 March 2016

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| OPERATING ACTIVITIES | | |
| Profit before income tax | 1,490,000 | 1,258,737 |
| Adjustments for: | | |
| Amortisation of intangible assets | 222 | 228 |
| Depreciation | 155,182 | 150,845 |
| Equity-settled share-based payments expense | 9,859 | 11,834 |
| Fair value loss (gain) on investment properties | 3,500 | (1,295) |
| Finance costs | 11,964 | 22,594 |
| Government subsidies recognised in other income | (56,861) | (145,005) |
| Allowance for (reversal of) inventories | 2,099 | (1,584) |
| Impairment loss on and written off of trade and other receivables | 5,356 | 5,278 |
| Impairment loss on property, plant and equipment | – | 15 |
| Interest income | (2,773) | (2,185) |
| Dividend income from an available-for-sale investment | – | (348) |
| Income on structured deposits | (61,886) | (121,549) |
| Loss on disposal of property, plant and equipment | 1,661 | 1,805 |
| Release of lease premium for land | 7,908 | 11,859 |
| Share of loss (profit) of a joint venture | 221 | (1,075) |
| Share of loss of an associate | – | 1,020 |
| Loss on disposal of an associate | – | 1,335 |
| Loss on disposal of subsidiaries | – | 1,165 |
| Operating cash flows before movements in working capital | 1,566,452 | 1,193,674 |
| Decrease (increase) in inventories | 169,890 | (85,041) |
| Decrease (increase) in trade receivables | 20,981 | (126,057) |
| Decrease (increase) in other receivables and prepayments | 61,423 | (5,408) |
| Decrease in derivative financial instruments | 1,074 | 18,253 |
| Decrease in trade payables | (12,227) | (8,064) |
| Increase (decrease) in other payables and accruals | 4,885 | (5,794) |
| Proceeds from disposal of shares under share award scheme | – | 2,700 |
| Cash generated from operations | 1,812,478 | 984,263 |
| Interest paid | (11,964) | (27,746) |
| Interest received | 2,773 | 2,185 |
| Income tax paid | (158,802) | (169,108) |
| NET CASH FROM OPERATING ACTIVITIES | 1,644,485 | 789,594 |

Consolidated Statement Of Cash Flows

For the year ended 31 March 2016

| | Note | 2016 HK\$'000 | 2015 HK\$'000 |
|--|------|--------------------|--------------------|
| INVESTING ACTIVITIES | | | |
| Proceeds on disposal of structured deposits | | 10,599,561 | 13,510,823 |
| Investment on structured deposits | | (10,538,785) | (13,554,333) |
| Purchase of property, plant and equipment | | (227,171) | (600,182) |
| Payment of lease premium for land | | (57,693) | (2,232) |
| Construction of properties under development | | (54,328) | – |
| Deposits paid for acquisition of land lease | | (36,235) | – |
| Placement of short term time deposits with maturity over 90 days | | (35,873) | – |
| Deposits paid for acquisition of property, plant and equipment | | (15,860) | (49,292) |
| Government subsidies received | | 55,496 | 62,396 |
| Proceeds from disposal of property, plant and equipment | | 4,682 | 2,560 |
| Proceeds from capital reduction of an available-for-sale investment | | 1,827 | – |
| Withdrawal in restricted bank balances | | 1,737 | 4,803 |
| Purchase of investment properties | | – | (11,605) |
| Placement of restricted bank balances | | – | (4,572) |
| Payment of refundable earnest money paid for lease premium for land | | – | (3,748) |
| Proceeds received from disposal of an associate | | – | 66,502 |
| Dividend received from a joint venture | | – | 14,219 |
| Proceeds from disposal of subsidiaries | 31 | – | 2,475 |
| Dividend received from an available-for-sale investment | | – | 348 |
| NET CASH USED IN INVESTING ACTIVITIES | | (302,642) | (561,838) |
| FINANCING ACTIVITIES | | | |
| Repayment of borrowings | | (1,708,563) | (806,214) |
| Dividends paid | | (563,656) | (1,220,848) |
| Repurchase of shares | | (298,560) | (272,950) |
| Acquisition of additional interest in a subsidiary | | (44,413) | – |
| Dividend paid to non-controlling equity holders of a subsidiary | | (26,574) | – |
| New borrowings raised | | 1,020,632 | 1,205,954 |
| Proceeds from issue of shares upon exercise of share options | | 57,635 | 83,924 |
| Capital contribution by non-controlling equity holders of subsidiaries | | 362 | – |
| NET CASH USED IN FINANCING ACTIVITIES | | (1,563,137) | (1,010,134) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | | (221,294) | (782,378) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR | | 1,599,028 | 2,362,450 |
| Effect of foreign exchange rate changes | | 33,901 | 18,956 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR, represented by bank balances and cash | | 1,411,635 | 1,599,028 |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

1. GENERAL

The Company was incorporated and registered as an exempted company with limited liability in Bermuda under the Companies Act 1981 of Bermuda (as amended). Its shares are listed on The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”) with effect from 9 April 2010. The Company’s immediate and ultimate holding company is Man Wah Investments Limited, which is owned by Mr. Wong Man Li and Ms. Hui Wai Hing, directors of the Company.

The Company acts as an investment holding company. The principal activities of its principal subsidiaries and a joint venture are set out in notes 38 and 17.

The address of the registered office and principal place of business of the Company are disclosed in the corporate information section of the annual report.

The functional currency of the Company is United States dollars (“USD”). The consolidated financial statements of the Company are presented in Hong Kong dollars (“HKD”) for the convenience of the shareholders as the Company is listed in Hong Kong.

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”)

(i) New and revised IFRSs effective in the current year

The Group has applied the following amendments to IFRSs issued by International Accounting Standards Board for the first time in the current year:

| | |
|----------------------|--|
| Amendments to IAS 19 | Defined Benefit Plans: Employee Contributions |
| Amendments to IFRSs | Annual Improvements to IFRSs 2010 – 2012 Cycle |
| Amendments to IFRSs | Annual Improvements to IFRSs 2011 – 2013 Cycle |

The application of these amendments in the current year has had no material effect on the amounts reported in these consolidated financial statements and/or disclosures set out in these consolidated financial statements.

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) – continued

(ii) New and revised IFRSs issued but not yet effective

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

| | |
|---|--|
| IFRS 9 | Financial Instruments ¹ |
| IFRS 14 | Regulatory Deferral Accounts ² |
| IFRS 15 | Revenue from Contracts with Customers ¹ |
| IFRS 16 | Leases ³ |
| Amendments to IFRS 11 | Accounting for Acquisitions of Interests in Joint Operations ⁴ |
| Amendments to IFRS 15 | Clarifications to IFRS 15 Revenue from Contracts with Customers ¹ |
| Amendments to IAS 1 | Disclosure Initiative ⁴ |
| Amendments to IAS 16 and IAS 38 | Clarification of Acceptable Methods of Depreciation and Amortisation ⁴ |
| Amendments to IAS 16 and IAS 41 | Agriculture: Bearer Plants ⁴ |
| Amendments to IAS 27 | Equity Method in Separate Financial Statements ⁴ |
| Amendments to IFRS 10 and IAS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture ⁵ |
| Amendments to IFRS 10, IFRS 12 and IAS 28 | Investment Entities: Applying the Consolidation Exception ⁴ |
| Amendments to IAS 7 | Disclosure Initiative ⁶ |
| Amendments to IAS 12 | Recognition of Deferred Tax Assets for Unrealised Losses ⁶ |
| Amendments to IFRSs | Annual Improvements to IFRSs 2012 – 2014 Cycle ⁴ |

¹ Effective for annual periods beginning on or after 1 January 2018.

² Effective for first annual IFRS financial statements beginning on or after 1 January 2016.

³ Effective for annual periods beginning on or after 1 January 2019.

⁴ Effective for annual periods beginning on or after 1 January 2016.

⁵ Effective for annual periods beginning on or after a date to be determined.

⁶ Effective for annual periods beginning on or after 1 January 2017.

The directors of the Company anticipate that, except as described below, the application of the above new and revised IFRSs will have no material impact on the results and the financial position of the Group.

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) – continued

(ii) New and revised IFRSs issued but not yet effective – continued

IFRS 16 Leases

IFRS 16, which upon the effective date will supersede IAS 17 “Leases”, introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Specifically, under IFRS 16, a lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Accordingly, a lessee should recognise depreciation of the right-of-use asset and interest on the lease liability, and also classifies cash repayments of the lease liability into a principal portion and an interest portion and presents them in the statement of cash flows. Also, the right-of-use asset and the lease liability are initially measured on a present value basis. The measurement includes non-cancellable lease payments and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease. This accounting treatment is significantly different from the lessee accounting for leases that are classified as operating leases under the predecessor standard, IAS 17.

In respect of the lessor accounting, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

The directors of the Company will assess the impact of the application of IFRS 16. For the moment, it is not practicable to provide a reasonable estimate of the effect of the application of IFRS 16 until the Group performs a detailed review.

3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with IFRSs. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristic of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 “Share-based Payment”, leasing transactions that are within the scope of IAS 17 “Leases”, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 “Inventories” or value in use in IAS 36 “Impairment of Assets”.

In addition, for financial reporting purpose, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Basis of consolidation – continued

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interest in subsidiaries are presented in the consolidated statement of financial position within equity, separately from equity attributable to owners of the Company. Non-controlling interest in the results of the Group are presented on the face of the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the owners of the Company.

Changes in the Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

Investments in joint ventures

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Investments in joint ventures – continued

The results and assets and liabilities of joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, an investment in a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the joint venture. When the Group's share of losses of a joint venture exceeds the Group's interest in that joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the joint venture.

An investment in a joint venture is accounted for using the equity method from the date on which the investee becomes a joint venture. On acquisition of the investment in a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 "Impairment of Assets" as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be a joint venture, or when the investment (or a portion thereof) is classified as held for sale. When the Group retains an interest in the former joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the joint venture is included in the determination of the gain or loss on disposal of the joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that joint venture on the same basis as would be required if that joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Investments in joint ventures – continued

The Group continues to use the equity method when an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When the Group reduces its ownership interest in a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with a joint venture of the Group (such as a sale or contribution of assets), profits and losses resulting from the transactions with the joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the joint venture that are not related to the Group.

Property, plant and equipment

Property, plant and equipment other than construction in progress are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and any accumulated impairment losses, if any.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is recognised so as to write off the cost of items of property, plant and equipment (other than construction in progress) less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation methods are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

If an item of property, plant and equipment becomes an investment property because its use has changed as evidenced by end of owned-occupation, any difference between the carrying amount and the fair value of that item at the date of transfer is recognised in other comprehensive income and accumulated in revaluation surplus. On the subsequent sale or retirement of the asset, the relevant revaluation surplus will be transferred directly to retained profits.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured at their fair values. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the item is derecognised.

Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as “lease premium for land” in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model.

Properties under development

Properties under development are carried in the consolidated financial statements at cost less any identified impairment loss. Cost of properties under development includes, where appropriate, relevant development costs and borrowing cost capitalised, if any. No depreciation is provided for properties under development.

Properties under development are transferred at the lower of its carrying amount and fair value less cost to sell to assets held for sale when the sale become highly probable.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Intangible assets

Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effective of any changes in estimate being accounted for on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss in the period when the asset is derecognised.

Research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development activities (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for the internally-generated intangible asset is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible asset are reported at cost less accumulated amortisation and accumulated impairment losses (if any), on the same basis as intangible assets that are acquired separately.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Impairment losses on tangible and intangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Financial assets

The Group's financial assets are classified as loans and receivables and available-for-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial assets – continued

Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, structured deposits, restricted bank balances and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment (see accounting policy on impairment of financial assets below).

Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated or are not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments.

Available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period (see the accounting policy in respect of impairment loss of financial assets below).

Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial assets – continued

Impairment of financial assets – continued

For certain categories of loans and receivables, such as trade receivables, assets that are assessed not to be impaired individually are subsequently, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 30 to 90 days for export customers and 180 days for high speed train manufacturers, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

If, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment losses was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Financial liabilities and equity instruments

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Equity instrument

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments (i.e. treasury shares) is recognised and deducted directly from equity attributable to the owners of the Company until the shares are cancelled or re-issued. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial liabilities and equity instruments – continued

Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

Other financial liabilities

Other financial liabilities (including trade and other payables and unsecured borrowings) are subsequently measured at amortised cost, using the effective interest method.

Derivative financial instruments

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognised in profit or loss immediately.

Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

The Group derecognises financial liabilities, when, and only when, the Group's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Equity-settled share-based payment transactions

Share options granted to employees

The fair value of services received determined by reference to the fair value of share options granted at the grant date is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (share option reserve).

At the end of the reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the original estimates during the vesting period, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share option reserve.

When the share options are exercised, the amount previously recognised in the share option reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in the share option reserve will be transferred to retained profits.

For shares of the Company granted under the Share Award Scheme (as defined in note 30), the fair value of the employee services received is determined by reference to the fair value of shares granted at the grant date and is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (share award scheme reserve). At the end of the reporting period, the Group revises its estimates of the number of shares that are expected to ultimately vest. The impact of the revision of the estimates, if any, is recognised in profit or loss with a corresponding adjustment to the share award scheme reserve.

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease.

The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Inventories

Inventories are stated at the lower of costs and net realisable value. Cost is calculated using the weighted average cost method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of discounts and sales related taxes.

Revenue from sale of sofas and bedding products is recognised when goods are delivered and title has passed.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend income from investments is recognised when shareholders' rights to receive payment have been established (provide that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably).

The Group's accounting policy for recognition of revenue from operating leases is described in the amounting policy for leasing above.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

Retirement benefit costs

Payments to defined contribution retirement benefit plans/the Mandatory Provident Fund Scheme are recognised as an expense when employees have rendered service entitling them to the contributions.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognised as a deduction from the carrying amount of the relevant asset in the consolidated statement of financial position and transferred to profit or loss over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before income tax as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and joint ventures except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Taxation – continued

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax liabilities or deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. If the presumption is rebutted, deferred tax liabilities and deferred tax assets for such investment properties are measured in accordance with the above general principles set out in HKAS 12 (i.e. based on the expected manner as to how the economic benefits embodied in the properties will be recovered).

Current and deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are recognised in profit or loss for the period in which they arise. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group entities are translated into the presentation currency of the Group (i.e. HKD) at the rate of exchange prevailing at the end of the reporting period, and their income and expenses are translated at the average exchange rates for the year. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve (attributed to non-controlling interest as appropriate).

4. CRITICAL ACCOUNTING JUDGMENT AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 3, the directors of the Company are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Estimated impairment of trade and bills receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 March 2016, the carrying amount of trade and bills receivables is HK\$590,609,000 (2015: HK\$622,052,000).

Allowance for inventories

The management of the Group reviews its inventories at the end of the reporting period and makes allowance for obsolete and slow-moving inventory items identified that no longer suitable for use in production or for future sale. Management estimates the net realisable value for such items based on the market conditions at the end of reporting period by reference to the latest invoice prices. The Group carries out an inventory review on a product-by-product basis at the end of the reporting period and makes allowance for obsolete items. As at 31 March 2016, the carrying amount of inventories is HK\$607,199,000, net of allowance for inventories of HK\$9,900,000 (2015: carrying amount of HK\$781,231,000, net of allowance for inventories of HK\$8,186,000).

4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY – continued

Critical judgments in applying accounting policies

The followings are the critical judgments, apart from those involving estimations (see above), that the directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

Recognition of deferred taxation

At 31 March 2016, the Group provided for deferred tax liabilities of approximately HK\$1,249,000 (2015: HK\$3,166,000) in relation to the earnings expected to be distributed from the subsidiaries. Deferred tax liabilities have not been provided on the distributable profits of those subsidiaries that the Group plans to retain in the respective entities for their daily operations and future developments. In case where the actual distribution of profits are larger than expected, material tax liabilities will arise, which will be recognised in the profit or loss for the period in which such profits are declared or the future development plan of the Group vanished, whichever is earlier.

No deferred tax assets have been recognised in respect of the unused tax losses of approximately HK\$139,475,000 (2015: HK\$103,259,000) due to the unpredictability of future profit streams. The realisability of the deferred tax asset mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less than or more than expected, a material reversal or recognition of deferred tax assets may arise, which would be recognised in profit or loss for the period in which such a reversal or recognition takes place.

5. REVENUE AND SEGMENT INFORMATION

Revenue represents the amounts received and receivable for goods sold in the normal course of business, net of discounts, sales taxes and returns.

In prior years, information reported to the Company's executive directors, being the chief operating decision makers of the Group, in respect of the Group's business are focused on the location of customers. During the current year, in order to present a more meaningful representation of different types of products, consistent with how performance of different products via different distribution channel is assessed, the Group changed the structure of its internal reports reviewed by the Company's executive directors.

This led to a change in the segment report for all comparable periods. The three existing operating and reportable segments, namely North America market, Europe and other overseas markets and China market have therefore been converted into Sofa and ancillary products (wholesale), Sofa and ancillary products (retail) and Other products.

| | |
|---|---|
| Sofa and ancillary products (wholesale) | – manufacture and distribution of sofas and ancillary products through wholesale and distributors |
| Sofa and ancillary products (retail) | – manufacture and sale of sofas and ancillary products through self-operated shops including online shops |
| Other products | – manufacture and distribution of other products |

The sofa and ancillary products (wholesale) segment includes a number of sales operation in various locations, each of which is considered as a separate operating segment by the executive directors. For segment reporting, these individual operating segments have been aggregated into a single reportable segment in order to present a more systematic and structured segment information on the performance of different type of products.

5. REVENUE AND SEGMENT INFORMATION – continued

The Company's executive directors make decisions based on the operating results of each segment and review reports on the aging analysis of trade receivables and expected usage of inventories of the Group as a whole. No information of segment assets and liabilities is reviewed by the Company's executive directors for the assessment of performance of operating segments. Therefore, only the segment revenue and segment results are presented.

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 3. Segment results represent the profit before income tax earned by each segment without allocation of interest income, income on structured deposits, rental income, dividend income from an available-for-sale investment, net exchange gain, fair value gain (loss) on investment properties, government subsidies, finance costs, loss on disposal of subsidiaries, loss on disposal of an associate, central administrative costs and directors' emoluments, share of profit (loss) of a joint venture and share of loss of an associate. This is the measure reported to the executive directors for the purposes of resource allocation and performance assessment.

The information of segment revenue and segment results are as follows:

For the year ended 31 March 2016

| | Sofa and ancillary products (wholesale) HK\$'000 | Sofa and ancillary products (retail) HK\$'000 | Other products HK\$'000 | Total HK\$'000 |
|--|--|---|-------------------------------|-------------------|
| REVENUE | | | | |
| External sales | 6,177,652 | 705,393 | 444,545 | 7,327,590 |
| RESULTS | | | | |
| Segment results | 1,439,135 | 149,465 | 86,675 | 1,675,275 |
| Interest income | | | | 2,773 |
| Income on structured deposits | | | | 61,886 |
| Rental income | | | | 2,025 |
| Exchange gain – net | | | | 14,974 |
| Government subsidies | | | | 56,861 |
| Fair value loss on investment properties | | | | (3,500) |
| Finance costs | | | | (11,964) |
| Central administrative costs and directors' emoluments | | | | (308,109) |
| Share of loss of a joint venture | | | | (221) |
| Profit before income tax | | | | 1,490,000 |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

5. REVENUE AND SEGMENT INFORMATION – continued

For the year ended 31 March 2015 (restated)

| | Sofa and ancillary products (wholesale) HK\$'000 | Sofa and ancillary products (retail) HK\$'000 | Other products HK\$'000 | Total HK\$'000 |
|---|--|---|-------------------------------|-------------------|
| REVENUE | | | | |
| External sales | 5,547,055 | 631,397 | 376,359 | 6,554,811 |
| RESULTS | | | | |
| Segment results | 1,066,139 | 133,615 | 82,519 | 1,282,273 |
| Interest income | | | | 2,185 |
| Income on structured deposits | | | | 121,549 |
| Rental income | | | | 1,420 |
| Dividend income from an available-for-sale investment | | | | 348 |
| Exchange gain – net | | | | 599 |
| Government subsidies | | | | 145,005 |
| Fair value gain on investment properties | | | | 1,295 |
| Loss on disposal of subsidiaries | | | | (1,165) |
| Loss on disposal of an associate | | | | (1,335) |
| Finance costs | | | | (22,594) |
| Central administrative costs and directors' emoluments | | | | (270,898) |
| Share of profit of a joint venture | | | | 1,075 |
| Share of loss of an associate | | | | (1,020) |
| Profit before income tax | | | | 1,258,737 |

5. REVENUE AND SEGMENT INFORMATION – continued

Other information:

| | Sofa and ancillary products (wholesale) HK\$'000 | Sofa and ancillary products (retail) HK\$'000 | Other products HK\$'000 | Total HK\$'000 |
|--|--|---|-------------------------------|-------------------|
| Amounts included in the measure of segment result: | | | | |
| For the year ended 31 March 2016 | | | | |
| Loss on disposal of property, plant and equipment | 1,532 | 96 | 33 | 1,661 |
| Depreciation and amortisation | 133,299 | 18,163 | 3,942 | 155,404 |
| Release of lease premium for land | 7,908 | – | – | 7,908 |
| Impairment loss on and written off of trade and other receivables | 5,356 | – | – | 5,356 |
| Allowance for (reversal of) inventories | 515 | 1,640 | (56) | 2,099 |
| For the year ended 31 March 2015 (restated) | | | | |
| Loss on disposal of property, plant and equipment | 1,700 | 105 | – | 1,805 |
| Depreciation and amortisation | 125,482 | 21,980 | 3,611 | 151,073 |
| Release of lease premium for land | 11,859 | – | – | 11,859 |
| Impairment loss on and written off of trade and other receivables | 1,254 | 48 | 3,976 | 5,278 |
| Impairment loss on property, plant and equipment | 15 | – | – | 15 |
| (Reversal of) allowance for inventories | (3,429) | 1,897 | (52) | (1,584) |

Geographical information:

Revenue from external customers by geographical location of customers are as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---------------------------|------------------|------------------|
| U.S. | 3,761,105 | 3,349,932 |
| Canada | 223,926 | 211,877 |
| PRC (including Hong Kong) | 2,454,011 | 2,066,416 |
| Others (including Europe) | 888,548 | 926,586 |
| | 7,327,590 | 6,554,811 |

Note: Others included mainly United Kingdom, Australia, Ireland, United Arab Emirates, Israel, France, Sweden and South Africa. No further analysis by countries of this category is presented because the revenue from each individual country is insignificant to the total revenue.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

5. REVENUE AND SEGMENT INFORMATION – continued

Substantial portion of the Group's non-current assets are located in Mainland China and Hong Kong at the end of the reporting period.

Information about major customers:

During the year, none of the Group's customers individually contributed more than 10% of the Group's revenue (2015: none).

6. OTHER GAINS AND LOSSES

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Exchange gain – net | 14,974 | 599 |
| Fair value (loss) gain on investment properties | (3,500) | 1,295 |
| Loss on disposal of property, plant and equipment | (1,661) | (1,805) |
| Loss on disposal of an associate | – | (1,335) |
| Impairment loss on and written off of trade and other receivables | (5,356) | (5,278) |
| Impairment loss on property, plant and equipment | – | (15) |
| Loss on disposal of subsidiaries | – | (1,165) |
| | <u>4,457</u> | <u>(7,704)</u> |

7. FINANCE COSTS

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-------------------|------------------|------------------|
| Interest on: | | |
| Borrowings | 11,964 | 15,663 |
| Convertible bonds | – | 6,931 |
| | <u>11,964</u> | <u>22,594</u> |

8. INCOME TAX EXPENSE

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---------------------------------------|------------------|------------------|
| Current tax: | | |
| PRC Enterprise Income Tax ("PRC EIT") | 164,333 | 183,614 |
| PRC Withholding Income Tax | 1,595 | – |
| U.S. | 1,394 | 1,058 |
| | <u>167,322</u> | <u>184,672</u> |
| (Over) underprovision in prior years: | | |
| PRC EIT | (15,897) | (10,704) |
| U.S. | 67 | (323) |
| | <u>(15,830)</u> | <u>(11,027)</u> |
| Deferred tax (note 19) | <u>(1,310)</u> | <u>1,154</u> |
| | <u>150,182</u> | <u>174,799</u> |

No provision for Hong Kong Profits Tax has been made in both years as the Group had no assessable profits arising in Hong Kong.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulations of the EIT Law, the general tax rate of the PRC subsidiaries is 25% from 1 January 2008 onwards.

The EIT Law imposes withholding tax upon the distribution of the profits earned by the Company's PRC subsidiaries on or after 1 January 2008 to their non-resident shareholders, details of which are set out in note 19.

During the year ended 31 March 2014, a PRC subsidiary obtained the qualification of being a high technology enterprise for a consecutive three years from year 2012 to 2014. With such qualification, the subsidiary is approved to enjoy the preferential tax rate of 15% for its profits earned from July 2012 to December 2014, resulting in an overprovision of income tax expense amounted to HK\$13,899,000 and HK\$8,738,000, credited to the consolidated statement of profit or loss and other comprehensive income for the year ended 31 March 2016 and 2015, respectively. The preferential tax rate is subject to annual review by the PRC tax authority.

During the current year, another subsidiary of the Group also obtained the qualification of being a high technology enterprise and is approved to enjoy the preferential tax rate of 15% for a consecutive three years from year 2014. An overprovision of income tax expense amounted to HK\$3,682,000, is then credited to the condensed consolidated statement of profit or loss and other comprehensive income for the year ended 31 March 2016.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

8. INCOME TAX EXPENSE – continued

The U.S. income tax charge comprises federal income tax calculated at 34% and state income tax calculated from 0% to 9.8% on the estimated assessable profits of the subsidiary of the Company which was incorporated in the U.S..

As stated on Decree Law No. 58/99/M, Chapter 2, Article 12, dated 18 October 1999, the Group's Macao subsidiary is exempted from Macao Complementary Tax.

The tax charge for the year can be reconciled to the profit before income tax per the consolidated statement of profit or loss and other comprehensive income as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Profit before income tax | 1,490,000 | 1,258,737 |
| Tax at the PRC EIT rate of 25% (2015: 25%) | 372,500 | 314,684 |
| Tax effect of expenses not deductible in determining taxable profit | 16,156 | 15,745 |
| Tax effect of income not taxable in determining taxable profit | (608) | (796) |
| Overprovision in prior years | (15,830) | (11,027) |
| Effect of different tax rates of subsidiaries operating in other jurisdiction | (114,890) | (70,654) |
| Tax effect of tax losses not recognised | 10,708 | 7,094 |
| Utilisation of tax losses previously not recognised | (838) | (6,560) |
| Tax effect of share of results of a joint venture and an associate | 36 | (9) |
| Tax effect of profit of a subsidiary under tax exemption | (117,052) | (73,678) |
| Tax charge for the year | 150,182 | 174,799 |

9. PROFIT FOR THE YEAR

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Profit for the year has been arrived at after charging (crediting): | | |
| Directors' emoluments (note 10) | 19,196 | 32,074 |
| Other staff costs | | |
| Salaries and other allowances, including share option expenses | 856,711 | 723,972 |
| Retirement benefit scheme contributions, excluding those of directors | 55,104 | 48,842 |
| Total staff costs | 931,011 | 804,888 |
| Auditor's remuneration (including non-audit services) | 3,620 | 3,266 |
| Release of lease premium for land | 7,908 | 11,859 |
| Amortisation of intangible assets (recognised in selling and distribution expenses) | 222 | 228 |
| Depreciation | 155,182 | 150,845 |
| Cost of inventories recognised as an expense | 4,400,095 | 4,204,008 |
| Research and development expenditure | 29,369 | 19,561 |
| Allowance for (reversal of) inventories (recognised in cost of goods sold) | 2,099 | (1,584) |
| Recognised in other income include: | | |
| Interest income | (2,773) | (2,185) |
| Income on structured deposits (Note i) | (61,886) | (121,549) |
| Dividend income from an available-for-sale investment | – | (348) |
| Rental income from investment properties | (2,025) | (1,420) |
| Government subsidies recognised in other income (Note ii) | (56,861) | (145,005) |

Notes:

- (i) During the year, the Group invested into structured deposits with certain banks in the PRC by using unutilised funds for investment returns. Majority of the structured deposits are with maturities less than 6 months.
- (ii) The government subsidies recognised in other income of HK\$56,861,000 (2015: HK\$62,396,000) mainly represented the subsidies on PRC taxes paid, photovoltaic power generation, export credit insurance expenses, and research and development cost incurred in the year.

The remaining of HK\$82,609,000 for the year ended 31 March 2015 was released from the government subsidies receipt in advance in prior years, representing the subsidy on sales, marketing and corporate activities incurred by the Group in that year.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS

(a) Directors

Details of the emoluments paid to the directors of the Company for the year are as follows:

| Name of directors | Directors' fee HK\$'000 | Performance related incentive payments (Note iii) HK\$'000 | Salaries and other allowances HK\$'000 | Share-based payment HK\$'000 | Retirement benefit scheme contributions HK\$'000 | Total HK\$'000 |
|---|----------------------------|--|---|---------------------------------|---|-------------------|
| For the year ended 31 March 2016 | | | | | | |
| <i>Executive Directors:</i> | | | | | | |
| Mr. Wong Man Li (Chairman) | 250 | 308 | 1,221 | 244 | 18 | 2,041 |
| Ms. Hui Wai Hing | 250 | 83 | 989 | 207 | 12 | 1,541 |
| Mr. Wang Guisheng | 250 | 264 | 2,020 | 1,206 | 34 | 3,774 |
| Mr. Alan Marnie | 250 | – | 5,727 | 1,995 | – | 7,972 |
| Mr. Dai Quanfa | 250 | 108 | 858 | 495 | 24 | 1,735 |
| Ms. Wong Ying Ying (Note ii) | 250 | 39 | 441 | 148 | 5 | 883 |
| <i>Non-executive Director:</i> | | | | | | |
| Mr. Xie Fang | 250 | – | – | – | – | 250 |
| <i>Independent non-executive Directors:</i> | | | | | | |
| Mr. Ong Chor Wei | 250 | – | – | – | – | 250 |
| Mr. Lee Teck Leng Robson | 250 | – | – | – | – | 250 |
| Mr. Chau Shing Yim David | 250 | – | – | – | – | 250 |
| Mr. Kan Chung Nin, Tony | 250 | – | – | – | – | 250 |
| | <u>2,750</u> | <u>802</u> | <u>11,256</u> | <u>4,295</u> | <u>93</u> | <u>19,196</u> |

10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS – continued

(a) Directors – continued

| Name of directors | Directors' fee HK\$'000 | Performance related incentive payments (Note iii) HK\$'000 | Salaries and other allowances HK\$'000 | Share-based payment HK\$'000 | Retirement benefit scheme contributions HK\$'000 | Total HK\$'000 |
|---|----------------------------|--|---|---------------------------------|---|-------------------|
| For the year ended 31 March 2015 | | | | | | |
| <i>Executive Directors:</i> | | | | | | |
| Mr. Wong Man Li (Chairman) | 250 | 105 | 1,187 | 215 | 17 | 1,774 |
| Ms. Hui Wai Hing | 250 | 83 | 977 | 154 | 17 | 1,481 |
| Mr. Stephen Allen Barr (Note i) | 211 | – | 13,237 | 92 | 70 | 13,610 |
| Mr. Wang Guisheng | 250 | 246 | 2,000 | 1,166 | 32 | 3,694 |
| Mr. Alan Marnie | 250 | – | 6,148 | 2,098 | – | 8,496 |
| Mr. Dai Quanfa | 250 | 73 | 798 | 516 | 11 | 1,648 |
| Ms. Wong Ying Ying (Note ii) | 39 | – | 58 | 23 | 1 | 121 |
| <i>Non-executive Director:</i> | | | | | | |
| Mr. Xie Fang | 250 | – | – | – | – | 250 |
| <i>Independent non-executive Directors:</i> | | | | | | |
| Mr. Ong Chor Wei | 250 | – | – | – | – | 250 |
| Mr. Lee Teck Leng Robson | 250 | – | – | – | – | 250 |
| Mr. Chau Shing Yim David | 250 | – | – | – | – | 250 |
| Mr. Kan Chung Nin, Tony | 250 | – | – | – | – | 250 |
| | <u>2,750</u> | <u>507</u> | <u>24,405</u> | <u>4,264</u> | <u>148</u> | <u>32,074</u> |

Notes:

- (i) Resigned as an executive director of the Company on 4 February 2015.
- (ii) Appointed as an executive director of the Company on 4 February 2015.
- (iii) Performance related incentive payments are recommended by the Remuneration Committee and approved by the board of directors, having regard to the Group's operating result, individual performance and comparable market statistics.
- (iv) The emoluments shown above for executive directors were mainly for their services in connection with the management of the affairs of the Company and the Group. The emoluments for the non-executive director were mainly for his services as director of the Company. The emoluments for independent non-executive directors were mainly for their services as directors of the Company.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS – continued

(b) Senior management

Of the six (2015: seven) senior management of the Company for the year ended 31 March 2016, all of them are directors of the Company and their remuneration has been disclosed in note 10(a).

(c) Five highest paid individuals

Of the five individuals with the highest emoluments in the Group for the year ended 31 March 2016, three (2015: three) of them are directors of the Company whose emoluments are included in note 10(a).

The remuneration of the remaining two (2015: two) individuals for the year ended 31 March 2016 and 2015 are as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Salaries and other allowances | 10,025 | 4,378 |
| Contribution to retirement benefits scheme | 12 | 84 |
| Share-based payment expense | 396 | 402 |
| | <u>10,433</u> | <u>4,864</u> |
| Their emoluments were within the following bands: | | |
| HK\$2,000,001 to HK\$2,500,000 | 1 | 1 |
| HK\$2,500,001 to HK\$3,000,000 | – | 1 |
| HK\$8,000,001 to HK\$8,500,000 | 1 | – |
| | <u>2</u> | <u>2</u> |

During the year, no emoluments were paid by the Group to any of the directors or the five highest paid individuals (including directors and employees) as an inducement to join or upon joining the Group or as compensation for loss of office (2015: nil). None of the directors waived any emoluments during the year (2015: none).

11. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share for the year is based on the following data:

Earnings

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--|------------------|------------------|
| Profit for the year attributable to owners of the Company for the purposes of basic and diluted earnings per share | 1,327,244 | 1,075,159 |
| Effect of dilutive potential ordinary shares – interest on convertible bonds, net of tax | – | 6,931 |
| | <u>1,327,244</u> | <u>1,082,090</u> |

11. EARNINGS PER SHARE – continued

Number of shares

| | 2016 '000 | 2015 '000 |
|--|------------------|------------------|
| Weighted average number of ordinary shares in issue during the year for the purpose of basic earnings per share | 1,943,189 | 1,931,690 |
| Effect of dilutive potential ordinary shares | | |
| – Share options | 15,241 | 18,718 |
| – Convertible bonds | – | 33,307 |
| Weighted average number of ordinary shares in issue during the year for the purposes of diluted earnings per share | <u>1,958,430</u> | <u>1,983,715</u> |

During the year ended 31 March 2015, the Company had issued bonus shares on the basis of one bonus share for every one existing share held by the shareholders on 7 January 2015. Accordingly, the weighted average number of shares for the purpose of basic and diluted earnings per share have been adjusted.

In addition, the weighted average number of shares for the years ended 31 March 2016 and 2015 have been arrived at after eliminating the treasury shares held by the Company.

12. DIVIDENDS

During the year, the Company recognised the following dividends as distribution:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Final dividend for 2015 of HK\$0.13 (2015: HK\$0.25 for 2014) per share | 252,572 | 237,663 |
| Interim dividend for 2016 of HK\$0.16 (2015: HK\$0.25 for 2015) per share | 311,084 | 245,796 |
| Special dividend for 2015 of HK\$0.75 per share | – | 737,389 |
| | <u>563,656</u> | <u>1,220,848</u> |

A final dividend of HK\$0.19 per share in respect of the year ended 31 March 2016, amounting to approximately HK\$365,300,000, to be paid to the shareholders of the Company whose names appear on the Company's register of members on 22 July 2016, has been proposed by the board of directors and is subject to approval by the shareholders in the forthcoming annual general meeting.

Notes to the Consolidated Financial Statements

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13. PROPERTY, PLANT AND EQUIPMENT

| | Leasehold land and buildings in Hong Kong and Macau HK\$'000 | Buildings in the PRC HK\$'000 | Leasehold improvements HK\$'000 | Plant and machinery HK\$'000 | Furniture, fittings and office equipment HK\$'000 | Motor vehicles HK\$'000 | Construction in progress HK\$'000 | Total HK\$'000 |
|--|---|-------------------------------------|---------------------------------------|------------------------------------|---|-------------------------------|---|-------------------|
| COST | | | | | | | | |
| At 1 April 2014 | 22,260 | 1,077,238 | 198,771 | 412,539 | 173,836 | 42,603 | 114,275 | 2,041,522 |
| Exchange adjustments | – | 2,059 | 483 | 484 | 264 | (73) | 59 | 3,276 |
| Additions | 44,501 | 3,801 | 13,757 | 62,991 | 41,897 | 31,646 | 358,076 | 556,669 |
| Transfers | – | 108,130 | 9,639 | 96,826 | 9,117 | – | (223,712) | – |
| Surplus on valuation | 2,845 | – | – | – | – | – | – | 2,845 |
| Transfer to investment properties (note 14) | (25,105) | – | – | – | – | – | – | (25,105) |
| Disposals/written off/disposal of subsidiaries | – | – | (75,205) | (4,385) | (3,779) | (3,934) | (356) | (87,659) |
| At 31 March 2015 | 44,501 | 1,191,228 | 147,445 | 568,455 | 221,335 | 70,242 | 248,342 | 2,491,548 |
| Exchange adjustments | – | (52,132) | (6,273) | (21,857) | (10,064) | (2,746) | (9,946) | (103,018) |
| Additions | – | 84,608 | 25,033 | 35,197 | 18,657 | 20,553 | 108,431 | 292,479 |
| Transfers | – | 91,800 | 7,762 | 30,901 | 12,938 | – | (143,401) | – |
| Surplus on valuation | – | 517 | – | – | – | – | – | 517 |
| Transfer to investment properties (note 14) | – | (2,364) | – | – | – | – | – | (2,364) |
| Disposals/written off | – | – | (27,946) | (10,342) | (4,142) | (4,978) | (53) | (47,461) |
| At 31 March 2016 | 44,501 | 1,313,657 | 146,021 | 602,354 | 238,724 | 83,071 | 203,373 | 2,631,701 |
| ACCUMULATED DEPRECIATION AND IMPAIRMENT | | | | | | | | |
| At 1 April 2014 | 1,259 | 76,732 | 112,183 | 150,321 | 77,970 | 16,317 | – | 434,782 |
| Exchange adjustments | – | 116 | 353 | 338 | 202 | 1 | – | 1,010 |
| Provided for the year | 646 | 21,259 | 39,867 | 43,555 | 36,458 | 9,060 | – | 150,845 |
| Impairment loss recognised in profit or loss | – | – | – | 15 | – | – | – | 15 |
| Eliminated on disposals/written off/ disposal of subsidiaries | – | – | (72,104) | (4,203) | (2,749) | (2,024) | – | (81,080) |
| Eliminated on transferred to investment properties (note 14) | (1,705) | – | – | – | – | – | – | (1,705) |
| At 31 March 2015 | 200 | 98,107 | 80,299 | 190,026 | 111,881 | 23,354 | – | 503,867 |
| Exchange adjustments | – | (4,168) | (3,825) | (5,463) | (5,446) | (894) | – | (19,796) |
| Provided for the year | 801 | 23,121 | 31,091 | 48,712 | 40,547 | 10,910 | – | 155,182 |
| Eliminated on disposals/written off | – | – | (26,818) | (8,085) | (3,248) | (2,967) | – | (41,118) |
| Eliminated on transferred to investment properties (note 14) | – | (208) | – | – | – | – | – | (208) |
| At 31 March 2016 | 1,001 | 116,852 | 80,747 | 225,190 | 143,734 | 30,403 | – | 597,927 |
| CARRYING VALUES | | | | | | | | |
| At 31 March 2016 | 43,500 | 1,196,805 | 65,274 | 377,164 | 94,990 | 52,668 | 203,373 | 2,033,774 |
| At 31 March 2015 | 44,301 | 1,093,121 | 67,146 | 378,429 | 109,454 | 46,888 | 248,342 | 1,987,681 |

13. PROPERTY, PLANT AND EQUIPMENT – continued

During the year ended 31 March 2016, the Group transferred property, plant and equipment with a fair value of HK\$2,156,000 (2015: HK\$23,400,000) to investment properties as evidenced by the end of owner occupation. The difference between net book value and fair value has been credited to revaluation surplus. The fair value was determined based on the professional valuation carried out by 惠州榮德資產評估事務所 (“惠州榮德”) (2015: Cushman & Wakefield Valuation Advisory Services (HK) Limited (“Cushman & Wakefield”) at the date of transfer. 惠州榮德 and Cushman & Wakefield are professional valuers independent to the Group. The fair values were determined by a direct comparison approach, which makes reference to the market evidence of transaction prices for similar properties in the same locations and conditions and adjusted for a number of factors, including differences in location within the city, size, building age, etc., between the comparable properties and the subject matters. The fair value measurement for the property is categorised as level 3 (see note 3). Any changes in the significant unobservable inputs while other variables were held constant, the change in fair value of the property at the date of transfer would not be significant to the Group.

The Group's interest in leasehold land and buildings in Macau at their net book value of HK\$43,500,000 (2015: HK\$44,301,000).

The Group's construction in progress is located in the PRC.

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

| | |
|--|--|
| Leasehold land and buildings | 50 years or over the term of the relevant lease for land, whichever is shorter |
| Leasehold improvements | 5 years or over the term of the relevant lease, whichever is shorter |
| Plant and machinery | 10% – 20% |
| Furniture, fittings and office equipment | 20% – 33% |
| Motor vehicles | 20% |

14. INVESTMENT PROPERTIES

| | HK\$'000 |
|---|----------|
| FAIR VALUE | |
| At 1 April 2014 | 17,200 |
| Additions | 11,605 |
| Transfer from property, plant and equipment (note 13) | 23,400 |
| Fair value gain | 1,295 |
| | <hr/> |
| At 31 March 2015 | 53,500 |
| Transfer from property, plant and equipment (note 13) | 2,156 |
| Fair value loss | (3,500) |
| | <hr/> |
| At 31 March 2016 | 52,156 |
| | <hr/> |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

14. INVESTMENT PROPERTIES – continued

The fair value measurements for all of the Group's investment properties are categorised as level 3 (see note 3). The fair value was determined based on the professional valuation carried out by 惠州榮德 and Cushman & Wakefield, independent firms of professional valuers. The fair values were determined by a direct comparison approach, which makes reference to the market evidence of transaction prices for similar properties in the same locations and conditions and adjusted for a number of factors, including differences in location within the city, size, building age, etc., between the comparable properties and the subject matters. Any changes in the significant unobservable inputs while other variables were held constant, the changes in fair value of the Group's investment properties would not be significant to the Group. There has been no change to the valuation technique or level of fair value hierarchy during the year.

The carrying value of investment properties shown above comprises:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-------------------------------------|------------------|------------------|
| Properties under medium-term lease: | | |
| – in Hong Kong | 42,600 | 42,300 |
| – in Macau | 7,400 | 11,200 |
| – in PRC | 2,156 | – |
| | <u>52,156</u> | <u>53,500</u> |

15. LEASE PREMIUM FOR LAND

The Group's leasehold land is held under medium-term lease of 50 years and is situated in the PRC.

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-------------------------------------|------------------|------------------|
| Analysed for reporting purposes as: | | |
| Current asset | 7,386 | 12,109 |
| Non-current asset | 318,598 | 534,323 |
| | <u>325,984</u> | <u>546,432</u> |

As at 31 March 2015, the Group had not obtained land use right certificate for leasehold land located in Wujiang, the PRC, with a carrying value of HK\$258,054,000. The land use right certificate has been obtained during the current year.

As at 31 March 2016, the Group has not obtained land use right certificates for another leasehold land located in Wujiang, the PRC, with a carrying value of HK\$55,902,000. The directors of the Company expect to obtain the land use right certificate for the leasehold land in 2016.

16. INTANGIBLE ASSETS

| | Trademarks HK\$'000 |
|---------------------------------|------------------------|
| COST | |
| At 1 April 2014 | 1,818 |
| Exchange adjustments | 4 |
| At 31 March 2015 | 1,822 |
| Exchange adjustments | (77) |
| At 31 March 2016 | 1,745 |
| ACCUMULATED AMORTISATION | |
| At 1 April 2014 | 966 |
| Exchange adjustments | 2 |
| Charge for the year | 228 |
| At 31 March 2015 | 1,196 |
| Exchange adjustments | (55) |
| Charge for the year | 222 |
| At 31 March 2016 | 1,363 |
| CARRYING VALUE | |
| At 31 March 2016 | 382 |
| At 31 March 2015 | 626 |

The above intangible assets have finite useful lives and are amortised on a straight-line basis over 8 years.

17. INTEREST IN A JOINT VENTURE

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Cost of unlisted investment in a joint venture | 5 | 5 |
| Share of post-acquisition (loss) profit, net of dividend received | (5) | 216 |
| | – | 221 |

Notes to the Consolidated Financial Statements

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17. INTEREST IN A JOINT VENTURE – continued

As at 31 March 2016 and 2015, the Group had interest in the following joint venture:

| Name of joint venture | Form of business structure | Principal place of business and place of incorporation | Class of shares held | Effective equity interest and voting power held by the Group | | Principal activity |
|--|----------------------------|--|----------------------|--|------|--------------------|
| | | | | 2016 | 2015 | |
| Home Expo (Hong Kong) Limited (“Home Expo”) 家居博覽(香港)有限公司 | Incorporated | Hong Kong | Ordinary shares | 50% | 50% | Inactive |

18. AVAILABLE-FOR-SALE INVESTMENT

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--|------------------|------------------|
| Investments in an unlisted equity investment | 1,794 | 3,748 |

The above unlisted equity investment represents investment in unlisted equity securities issued by a private entity established in the PRC. It is measured at cost less impairment at the end of the reporting period because the range of reasonable fair value estimates is so significant that the directors of the Company are of the opinion that their fair values cannot be measured reliably.

During the year, the Group's investment in the available-for-sale investment decreased as a result of a capital reduction carried out by the available-for-sale investment.

19. DEFERRED TAXATION

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--------------------------|------------------|------------------|
| Deferred tax assets | (1,246) | (1,731) |
| Deferred tax liabilities | 3,280 | 5,068 |
| | 2,034 | 3,337 |

19. DEFERRED TAXATION – continued

The following are the major deferred tax (assets) liabilities recognised by the Group and movements thereon during the year:

| | Withholding tax HK\$'000 | Accelerated tax depreciation HK\$'000 | Fair value change in investment properties HK\$'000 | Inventory provision HK\$'000 | Total HK\$'000 |
|--------------------------|--------------------------------|--|---|------------------------------------|-------------------|
| At 1 April 2014 | 2,976 | 961 | – | (1,941) | 1,996 |
| Exchange adjustments | 190 | 1 | – | (4) | 187 |
| Charge to profit or loss | – | 155 | – | 999 | 1,154 |
| At 31 March 2015 | 3,166 | 1,117 | – | (946) | 3,337 |
| Exchange adjustments | (53) | 27 | (2) | 35 | 7 |
| Charge to profit or loss | (1,864) | 143 | 132 | 279 | (1,310) |
| At 31 March 2016 | 1,249 | 1,287 | 130 | (632) | 2,034 |

The Group had unused tax losses of HK\$139,475,000 (2015: HK\$103,259,000) as at 31 March 2016 available for offset against future profits. No deferred tax asset has been recognised due to the unpredictability of future profit stream. Most of the unused tax losses can be carried forward up to five years from the years in which the loss was originated to offset future taxable profits, with expiry dates ranging from 2017 to 2020 (2015: ranging from 2016 to 2019).

Under the EIT Law as described in note 8, withholding tax is imposed on dividends declared in respect of profits earned by the PRC subsidiaries from 1 January 2008 onwards. Except for deferred tax liability of HK\$1,249,000 (2015: HK\$3,166,000) which has been provided for, deferred taxation has not been provided for in the consolidated financial statements in respect of temporary differences attributable to accumulated profits of the PRC subsidiaries amounting to HK\$2,420,089,000 (2015: HK\$2,023,433,000) as at 31 March 2016 as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

20. PROPERTIES UNDER DEVELOPMENT

The balance as at 31 March 2016 is the land and development cost of properties under development located at Wujiang, the PRC.

The Group tendered for a piece of land with 40,990 square meters, located in Wujiang, the PRC at a consideration of RMB217,246,000 in 2011. The Group plans to develop the land into a commercial complex, including furniture shopping mall, office building, apartments and residential premises. The commercial complex is developed mainly for sale.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

21. INVENTORIES

| | 2016 HK\$'000 | 2015 HK\$'000 |
|------------------|------------------|------------------|
| Raw materials | 251,505 | 366,136 |
| Work-in-progress | 103,872 | 113,135 |
| Finished goods | 251,822 | 301,960 |
| | 607,199 | 781,231 |

22. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-----------------------------------|------------------|------------------|
| Trade receivables | | |
| Trade and bills receivables | 590,609 | 622,052 |
| Other receivables and prepayments | | |
| Valued added taxes recoverable | 27,789 | 101,738 |
| Deposits | 23,704 | 21,159 |
| Sundry receivables | 30,630 | 36,354 |
| Prepayments to suppliers | 71,407 | 56,153 |
| | 153,530 | 215,404 |

Other than cash and credit card sales for retail transactions, the Group generally allows a credit period of 30 to 90 days for export customers and 180 days for high speed train manufacturers which are state-owned enterprises. The aged analysis of the Group's trade and bills receivables (net of allowance for doubtful debts) presented based on the invoice date at the end of the reporting period is as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--------------|------------------|------------------|
| 0 – 30 days | 387,013 | 306,524 |
| 31 – 60 days | 108,275 | 215,956 |
| 61 – 90 days | 74,548 | 73,807 |
| Over 90 days | 20,773 | 25,765 |
| | 590,609 | 622,052 |

22. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS – continued

Before accepting any new customer, the Group assesses the potential customer's credit quality and defines its credit limits based on results from investigation of historical credit records of these customers.

Included in the Group's trade and bills receivable balance are receivables with aggregate carrying amount of approximately HK\$60,777,000 (2015: HK\$85,594,000) which are past due at the end of the reporting period for which the Group has not recognised impairment loss. There has not been a significant change in credit quality and the amounts are still considered to be recoverable. The Group does not hold any collateral over these balances.

The remaining trade and bills receivable balances of HK\$529,832,000 (2015: HK\$536,458,000) are neither past due nor impaired at the end of the reporting period for which the Group has not recognised an impairment loss since they are mainly the customers with good credit quality based on their repayment history.

Aging of trade and bills receivables which are past due but not impaired

| | 2016 HK\$'000 | 2015 HK\$'000 |
|----------------|------------------|------------------|
| Within 30 days | 45,972 | 64,022 |
| 31 – 60 days | 7,533 | 8,750 |
| 61 – 90 days | 2,054 | 6,238 |
| Over 90 days | 5,218 | 6,584 |
| | <u>60,777</u> | <u>85,594</u> |

The Group has provided fully for all receivables over 365 days because historical experience is such that receivables that are past due beyond 365 days are generally not recoverable.

Movement in the allowance for doubtful debts

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| 1 April | 4,928 | 1,032 |
| Impairment losses recognised on receivables | – | 4,978 |
| Amounts written off as uncollectible | – | (1,055) |
| Exchange adjustments | (210) | (27) |
| 31 March | <u>4,718</u> | <u>4,928</u> |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

23. DERIVATIVE FINANCIAL INSTRUMENTS

All the foreign exchange forward contracts matured during the current year ended 31 March 2016 and the Group did not enter into any new foreign exchange forward contracts.

24. STRUCTURED DEPOSIT

During the year, the Group invested into structured deposits with certain banks in the PRC by using unutilised funds for investment returns. Majority of these structured deposits are with maturities less than 6 months and the principal is generally renewed when matured.

25. RESTRICTED BANK BALANCES

The restricted bank balances mainly represent deposits to banks for use of bank facilities and carry interest at prevailing deposit rate from 0.35% to 1.5% (2015: 0.35% to 3%) per annum.

26. BANK BALANCES AND CASH

Included in bank balances and cash as at 31 March 2016 are short term time deposits with original maturity period of over 90 days amounted to HK\$35,873,000, with effective interest rate of approximately 0.92% per annum. The deposit has an maturity period of 184 days.

The remaining bank balances carry interest at prevailing deposit rates ranging from 0.001% to 1.1% per annum (2015: 0.001% to 2.6% per annum).

The Group's bank balances and cash that are not denominated in the functional currencies of the respective entities are as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|----------------|------------------|------------------|
| USD | 1,060,050 | 53,075 |
| HKD | 10,562 | 4,740 |
| Other currency | 41 | – |

27. TRADE AND OTHER PAYABLES AND ACCRUALS

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Trade payables | | |
| Trade and bills payables | 266,529 | 280,647 |
| Other payables and accruals | | |
| Trade deposits received from customers | 130,649 | 96,799 |
| Accruals | 185,086 | 212,544 |
| Payables for acquisition of property, plant and equipment | 20,121 | 33,902 |
| Others | 39,056 | 28,194 |
| | 374,912 | 371,439 |

The credit period on purchases of goods generally ranges from 30 to 60 days.

The aged analysis of the Group's trade and bills payables presented based on the invoice date at the end of the reporting period is as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--------------|------------------|------------------|
| 0 – 30 days | 260,648 | 263,902 |
| 31 – 60 days | 5,624 | 15,936 |
| 61 – 90 days | 199 | 424 |
| Over 90 days | 58 | 385 |
| | 266,529 | 280,647 |

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28. UNSECURED BORROWINGS

The scheduled principal repayment dates of the Group with reference to the loan agreements are as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Variable-rate borrowings: | | |
| Repayable within one year | 250,000 | 925,420 |
| Fixed-rate borrowings: | | |
| Repayable within one year | – | 12,492 |
| Carrying amount shown under current liabilities | <u>250,000</u> | <u>937,912</u> |

The Group's borrowings carry interest at variable rates which are borrowings subject to interest at Hong Kong Interbank Offered Rate plus a spread, ranging from 1.26% to 1.56% (2015: 1.65% to 2.35%) or best lending rate quoted by the Hongkong and Shanghai Banking Corporation Limited plus 1% for the year. The weighted average effective interest rate of the above variable-rate bank borrowings was 1.44% (2015: 1.73%) per annum.

An amount of HK\$12,492,000 included in the Group's borrowing as at 31 March 2015 represented an entrusted loan by a then non-controlling interest through a bank. The loan carried fixed interest rate at 4.56% per annum and were fully repaid during the year.

29. SHARE CAPITAL

| | Number of shares '000 | Amounts HK\$'000 |
|--|--------------------------|---------------------|
| Authorised: | | |
| Ordinary shares: | | |
| At 1 April 2014 – HK\$0.40 each | 1,250,000 | 500,000 |
| Increase in authorised share capital (Note a) | 3,750,000 | 1,500,000 |
| | <u>5,000,000</u> | <u>2,000,000</u> |
| At 31 March 2015 and 2016 | | |
| Issued and fully paid: | | |
| At 1 April 2014 | 950,098 | 380,039 |
| Repurchase of shares (Note b) | (36,800) | (14,720) |
| Exercise of share options | 19,037 | 7,615 |
| Conversion of convertible bonds | 30,545 | 12,218 |
| Issue of shares pursuant to bonus issue (Note c) | 983,184 | 393,274 |
| | <u>1,946,064</u> | <u>778,426</u> |
| At 31 March 2015 | 1,946,064 | 778,426 |
| Cancellation of treasury shares (Note b) | (3,200) | (1,280) |
| Repurchase of shares (Note b) | (19,145) | (7,658) |
| Exercise of share options | 13,143 | 5,257 |
| | <u>1,936,862</u> | <u>774,745</u> |
| At 31 March 2016 | 1,936,862 | 774,745 |

Notes:

(a) Pursuant to an ordinary resolution passed on 29 December 2014, increase in authorised share capital of the Company from HK\$500,000,000 divided into 1,250,000,000 shares to HK\$2,000,000,000 divided into 5,000,000,000 shares was approved.

(b) During the current year, 32,438,000 ordinary shares of the Company at HK\$0.40 each were repurchased at prices ranging from HK\$8.72 to HK\$9.79 per share. 19,145,000 shares were cancelled. The remaining 13,293,000 shares were recognised as treasury shares at the end of the reporting period and subsequently cancelled on 5 April 2016 and 13 April 2016.

During the year ended 31 March 2015, 40,000,000 ordinary shares of the Company at HK\$0.4 each were repurchased at a price ranging from HK\$6.29 to HK\$7.67 per share. 36,800,000 shares were cancelled. The remaining 3,200,000 shares were recognised as treasury shares at the end of the reporting period and subsequently cancelled on 9 April 2015.

(c) On 14 January 2015, the Company issued 983,184,000 bonus shares on the basis of one bonus share for every one existing share held on 7 January 2015 (the "Bonus Issue").

30. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME

Share option schemes

On 5 March 2010, a share option scheme was adopted by the shareholders of the Company (the “Share Option Scheme”). The purpose of the Share Option Scheme is to enable the Company to grant share options to selected participants as incentives or rewards for their contributions to the Company and/or its subsidiaries and/or its associated companies. The Share Option Scheme will remain in force for a period of 10 years commencing on 5 March 2010, being the date of adoption of the Share Option Scheme, to 4 March 2020.

Under the Share Option Scheme, the directors may, at their discretion, offer directors (including executive and non-executive directors), executives, officers, employees or shareholders of the Company or any of its subsidiaries, and any suppliers, customers, consultants, advisers, agents, partners or business associates who, in the sole discretion of the directors, will contribute or have contributed to the Company or any of its subsidiaries or any of its associated companies, share options to subscribe for shares of the Company. The maximum number of shares of the Company available for issue upon exercise of all share options which may be granted under the Scheme is 96,508,800. The total number of shares of the Company issued and to be issued upon the exercise of share options granted under the Share Option Scheme (including exercised, cancelled and outstanding share options) to each grantee in any 12-month period up to the date of grant shall not exceed 1% of the issued share capital of the Company as at the date of grant. Any further grant of share options in excess of this limit is subject to shareholders’ approval in a general meeting. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in aggregate excess of 0.1% of the shares of the Company in issue (based on the date of offer) and an aggregate value of HK\$5,000,000 (based on the closing price of the Company’s shares at the date of each offer), within any 12-month period, are subject to shareholders’ approval in advance in a general meeting. Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors.

The period during which a share option may be exercised will be determined by the directors at their absolute discretion, save that no share option may be exercised more than 10 years after it has been granted under the Share Option Scheme. There is no requirement that a share option must be held for any minimum period before it can be exercised but the directors are empowered to impose at their discretion any such minimum period at the time of grant of any share options.

The exercise price in relation to each share option will be determined by the directors at their absolute discretion and shall not be less than the highest of (i) the official closing price of the shares of the Company as stated in the daily quotation sheet of Hong Kong Stock Exchange on the date of offer of share options; (ii) the average of the official closing prices of the shares of the Company as stated in the daily quotation sheets of the Hong Kong Stock Exchange for the five business days immediately preceding the date of offer of share options; and (iii) the nominal value of the share of the Company on the date of offer of share options. Each of the grantees is required to pay HK\$1 as consideration for the grant of share options in accordance with the Share Option Scheme. The offer of share options must be accepted within 28 days from the date of the offer.

Share options do not confer rights on the holders to dividends or to vote at general meetings.

30. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share option schemes – continued

Details of the share options granted by the Company are as follows:

| | Date of grant | Exercise period | Number of share options granted | Adjusted number of share options granted (Note i) | Exercise price HK\$ | Adjusted exercise price HK\$ (Note i) | Fair value HK\$'000 |
|------------|---------------|-------------------------|---------------------------------------|---|---------------------------|---|------------------------|
| Tranche 1 | 18.10.2010 | 18.4.2012 – 17.10.2020 | 2,100,000 | 4,200,000 | 10.18 | 5.09 | 9,629 |
| | | 18.10.2015 – 17.10.2020 | 2,000,000 | 4,000,000 | 10.18 | 5.09 | 9,579 |
| Tranche 2 | 30.6.2011 | 30.6.2013 – 29.6.2015 | 240,000 | 480,000 | 8.11 | 4.06 | 770 |
| Tranche 3 | 6.7.2011 | 6.7.2014 – 5.7.2016 | 4,500,000 | 9,000,000 | 8.55 | 4.28 | 5,292 |
| Tranche 4 | 8.2.2012 | 8.2.2014 – 7.2.2016 | 1,903,200 | 3,806,400 | 4.72 | 2.36 | 1,295 |
| | | 8.2.2015 – 7.2.2017 | 1,903,200 | 3,806,400 | 4.72 | 2.36 | 872 |
| | | 8.2.2016 – 7.2.2018 | 1,903,200 | 3,806,400 | 4.72 | 2.36 | 569 |
| | | 8.2.2017 – 7.2.2019 | 1,840,000 | 3,680,000 | 4.72 | 2.36 | 360 |
| Tranche 5 | 1.6.2012 | 1.6.2013 – 3.3.2020 | 611,600 | 1,223,200 | 3.50 | 1.75 | 454 |
| Tranche 6 | 1.2.2013 | 1.2.2015 – 31.1.2017 | 5,381,600 | 10,763,200 | 7.17 | 3.59 | 5,493 |
| | | 1.2.2016 – 31.1.2018 | 5,266,400 | 10,532,800 | 7.17 | 3.59 | 3,986 |
| | | 1.2.2017 – 31.1.2019 | 5,266,000 | 10,532,000 | 7.17 | 3.59 | 2,713 |
| Tranche 7 | 31.5.2013 | 31.5.2015 – 3.3.2020 | 8,506,400 | 17,012,800 | 8.16 | 4.08 | 17,444 |
| Tranche 8 | 22.1.2014 | 22.1.2016 – 21.1.2018 | 3,765,600 | 7,531,200 | 14.56 | 7.28 | 6,754 |
| | | 22.1.2017 – 21.1.2019 | 3,820,400 | 7,640,800 | 14.56 | 7.28 | 6,012 |
| Tranche 9 | 21.5.2014 | 21.5.2016 – 3.3.2020 | 2,128,400 | 4,256,800 | 11.88 | 5.94 | 6,907 |
| | | 21.5.2016 – 20.5.2018 | 950,000 | 1,900,000 | 11.88 | 5.94 | 3,144 |
| Tranche 10 | 10.2.2015 | 10.2.2017 – 9.2.2019 | 9,674,400 | N/A | 6.72 | N/A | 5,289 |
| | | 10.2.2018 – 9.2.2020 | 9,582,000 | N/A | 6.72 | N/A | 4,268 |
| Tranche 11 | 21.5.2015 | 21.5.2017 – 20.5.2019 | 200,000 | N/A | 9.51 | N/A | 697 |
| Tranche 12 | 26.1.2016 | 26.1.2018 – 25.1.2020 | 6,295,200 | N/A | 8.92 | N/A | 6,126 |
| | | 26.1.2019 – 25.1.2021 | 6,193,600 | N/A | 8.92 | N/A | 5,027 |
| Tranche 13 | 27.1.2016 | 27.1.2018 – 26.1.2020 | 126,800 | N/A | 8.92 | N/A | 210 |
| | | 27.1.2019 – 26.1.2021 | 126,000 | N/A | 8.92 | N/A | 227 |

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30. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share option schemes – continued

The following tables disclose details of movements of the Company's share options held by directors and employees during the current and prior years:

| Options | Vesting period | Outstanding at 1.4.2015 | Granted during the year | Adjusted during the year (Note i) | Lapsed during the year | Number of share options | | Outstanding at 31.3.2015 | Granted during the year | Lapsed during the year | Exercised | Outstanding at 31.3.2016 |
|--|-------------------------|-------------------------------|-------------------------------|--|------------------------------|-------------------------|---------------------|--------------------------------|-------------------------------|------------------------------|--------------------|--------------------------------|
| | | | | | | Transfer (Note ii) | Exercised | | | | | |
| Directors | | | | | | | | | | | | |
| Tranche 1 | 18.10.2010 – 17.4.2012 | 2,100,000 | - | 2,100,000 | - | - | (4,200,000) | - | - | - | - | - |
| | 18.10.2010 – 17.10.2015 | 2,000,000 | - | 2,000,000 | (4,000,000) | - | - | - | - | - | - | - |
| Tranche 2 | 30.6.2011 – 29.6.2013 | - | - | - | - | - | - | - | - | - | - | - |
| Tranche 3 | 6.7.2011 – 5.7.2014 | 920,000 | - | 300,000 | - | - | (1,220,000) | - | - | - | - | - |
| Tranche 4 | 8.2.2012 – 7.2.2014 | 54,000 | - | - | - | 10,800 | (64,800) | - | - | - | - | - |
| | 8.2.2012 – 7.2.2015 | 80,400 | - | 91,200 | - | 10,800 | (182,400) | - | - | - | - | - |
| | 8.2.2012 – 7.2.2016 | 80,400 | - | 91,200 | - | 10,800 | - | 182,400 | - | - | (129,600) | 52,800 |
| | 8.2.2012 – 7.2.2017 | 80,000 | - | 90,800 | - | 10,800 | - | 181,600 | - | - | - | 181,600 |
| Tranche 5 | 1.6.2012 – 31.5.2013 | - | - | - | - | - | - | - | - | - | - | - |
| Tranche 6 | 1.2.2013 – 31.1.2015 | 615,600 | - | 686,400 | - | 70,800 | (1,372,800) | - | - | - | - | - |
| | 1.2.2013 – 31.1.2016 | 614,400 | - | 684,800 | - | 70,400 | - | 1,369,600 | - | - | (1,120,000) | 249,600 |
| | 1.2.2013 – 31.1.2017 | 614,400 | - | 684,800 | - | 70,400 | - | 1,369,600 | - | - | - | 1,369,600 |
| Tranche 7 | 31.5.2013 – 30.5.2015 | 8,506,400 | - | 8,506,400 | (15,600,000) | - | - | 1,412,800 | - | - | (1,412,800) | - |
| Tranche 8 | 22.1.2014 – 21.1.2016 | 372,800 | - | 416,800 | - | 44,000 | - | 833,600 | - | - | (599,200) | 234,400 |
| | 22.1.2014 – 21.1.2017 | 372,800 | - | 416,800 | - | 44,000 | - | 833,600 | - | - | - | 833,600 |
| Tranche 9 | 21.5.2014 – 20.5.2016 | - | 3,078,400 | 3,078,400 | (4,256,800) | - | - | 1,900,000 | - | - | - | 1,900,000 |
| Tranche 10 | 10.2.2015 – 9.2.2017 | - | 1,049,600 | - | - | - | - | 1,049,600 | - | - | - | 1,049,600 |
| | 10.2.2015 – 9.2.2018 | - | 1,048,800 | - | - | - | - | 1,048,800 | - | - | - | 1,048,800 |
| Tranche 11 | 21.5.2015 – 20.5.2017 | - | - | - | - | - | - | - | 200,000 | - | - | 200,000 |
| Tranche 12 | 26.1.2016 – 25.1.2018 | - | - | - | - | - | - | - | 386,400 | - | - | 386,400 |
| | 26.1.2016 – 25.1.2019 | - | - | - | - | - | - | - | 385,600 | - | - | 385,600 |
| Tranche 13 | 27.1.2016 – 26.1.2018 | - | - | - | - | - | - | - | 126,800 | - | - | 126,800 |
| | 27.1.2016 – 26.1.2019 | - | - | - | - | - | - | - | 126,000 | - | - | 126,000 |
| | | <u>16,411,200</u> | <u>5,176,800</u> | <u>19,147,600</u> | <u>(23,856,800)</u> | <u>342,800</u> | <u>(7,040,000)</u> | <u>10,181,600</u> | <u>1,224,800</u> | <u>-</u> | <u>(3,261,600)</u> | <u>8,144,800</u> |
| Employees | | | | | | | | | | | | |
| Tranche 3 | 6.7.2011 – 5.7.2014 | 2,055,000 | - | 340,000 | (50,000) | - | (2,025,000) | 320,000 | - | - | - | 320,000 |
| Tranche 4 | 8.2.2012 – 7.2.2014 | 201,600 | - | - | - | (10,800) | (190,800) | - | - | - | - | - |
| | 8.2.2012 – 7.2.2015 | 1,229,600 | - | 1,130,000 | (88,800) | (10,800) | (2,260,000) | - | - | - | - | - |
| | 8.2.2012 – 7.2.2016 | 1,229,600 | - | 1,130,000 | (128,800) | (10,800) | - | 2,220,000 | - | (342,400) | (1,822,400) | 55,200 |
| | 8.2.2012 – 7.2.2017 | 1,191,200 | - | 1,094,400 | (126,000) | (10,800) | - | 2,148,800 | - | (376,000) | - | 1,772,800 |
| Tranche 6 | 1.2.2013 – 31.1.2015 | 4,051,600 | - | 3,760,400 | (220,400) | (70,800) | (7,520,800) | - | - | - | - | - |
| | 1.2.2013 – 31.1.2016 | 3,954,000 | - | 3,670,000 | (390,400) | (70,400) | - | 7,163,200 | - | (1,532,000) | (5,363,200) | 268,000 |
| | 1.2.2013 – 31.1.2017 | 3,953,600 | - | 3,669,600 | (390,400) | (70,400) | - | 7,162,400 | - | (1,584,000) | - | 5,578,400 |
| Tranche 8 | 22.1.2014 – 21.1.2016 | 3,355,600 | - | 3,048,800 | (353,200) | (44,000) | - | 6,007,200 | - | (1,164,000) | (2,696,000) | 2,147,200 |
| | 22.1.2014 – 21.1.2017 | 3,409,600 | - | 3,096,000 | (361,600) | (44,000) | - | 6,100,000 | - | (1,211,200) | - | 4,888,800 |
| Tranche 10 | 10.2.2015 – 9.2.2017 | - | 8,624,800 | - | (50,000) | - | - | 8,574,800 | - | (1,392,400) | - | 7,182,400 |
| | 10.2.2015 – 9.2.2018 | - | 8,533,200 | - | (49,600) | - | - | 8,483,600 | - | (1,378,800) | - | 7,104,800 |
| Tranche 12 | 26.1.2016 – 25.1.2018 | - | - | - | - | - | - | - | 5,908,800 | (84,400) | - | 5,824,400 |
| | 26.1.2016 – 25.1.2019 | - | - | - | - | - | - | - | 5,808,000 | (80,800) | - | 5,727,200 |
| | | <u>24,631,400</u> | <u>17,158,000</u> | <u>20,939,200</u> | <u>(2,209,200)</u> | <u>(342,800)</u> | <u>(11,996,600)</u> | <u>48,180,000</u> | <u>11,716,800</u> | <u>(9,146,000)</u> | <u>(9,881,600)</u> | <u>40,869,200</u> |
| Exercisable at the end of the reporting period | | | | | | | | <u>320,000</u> | | | | <u>3,327,200</u> |

30. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share option schemes – continued

Notes:

- (i) The number of share options granted and the exercise price are adjusted to reflect the effect of Bonus Issue as defined in note 29.
- (ii) Ms. Wong Ying Ying was originally an employee of the Group and appointed as a director with effect from 4 February 2015. The share options granted to her was disclosed under the category of directors accordingly.

During the year ended 31 March 2016, share options of 200,000, 12,488,800 and 252,800 shares were granted on 21 May 2015, 26 January 2016 and 27 January 2016. The estimated fair values of the options granted on those dates are HK\$697,000, HK\$11,153,000 and HK\$437,000 respectively. The closing price of the Company's shares at dates of grant were HK\$9.51, HK\$8.56 and HK\$8.57 respectively.

During the year ended 31 March 2015, share options of 3,078,400 and 19,256,400 shares were granted on 21 May 2014 and 10 February 2015. The estimated fair values of the options granted on those dates were HK\$10,051,000 and HK\$9,557,000 respectively. The closing price of the Company's shares at dates of grant were HK\$5.94 (as adjusted) and HK\$6.31 respectively.

The fair values of the share options at the dates of grant were calculated using the Binomial Option Pricing model after taking into account the different vesting periods. The assumptions used for the calculation for options granted during the year ended 31 March 2016 and 2015 are as follows:

| | Tranche 9 | Tranche 10 | Tranche 11 | Tranche 12 | Tranche 13 |
|--|----------------------|----------------------|------------|----------------------|----------------------|
| Closing share price at date of grant | HK\$11.88 | HK\$6.31 | HK\$9.51 | HK\$8.56 | HK\$8.57 |
| Original exercise price | HK\$11.88 | HK\$6.72 | HK\$9.51 | HK\$8.92 | HK\$8.57 |
| Adjusted exercise price with effect to Bonus Issue | HK\$5.94 | N/A | N/A | N/A | N/A |
| Suboptimal exercise factor | 2.8 | 2.2 to 2.8 | 2.8 | 2.2 to 2.8 | 2.2 to 2.8 |
| Expected volatility | 51.98% to 60.28% | 35.71% to 38.41% | 56.97% | 46.02% to 52.23% | 46.02% to 52.23% |
| Expected dividend yield | 4.21% | 3.96% | 2.73% | 4.53% to 4.59% | 4.53% to 4.59% |
| Risk free rate | 0.96% to 1.3% | 0.96% to 1.30% | 0.93% | 0.84% to 1.23% | 0.84% to 1.23% |
| Fair value | HK\$3.25 to HK\$3.31 | HK\$0.39 to HK\$0.92 | HK\$3.49 | HK\$0.75 to HK\$1.81 | HK\$0.75 to HK\$1.81 |

The variables and assumptions used above are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumptions.

The Group recognised an expense of HK\$9,859,000 (2015: HK\$11,834,000) in relation to the share options granted by the Company.

30. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share Award Scheme

The Company adopted a share award scheme (the “Share Award Scheme”) on 27 January 2011 (the “Adoption Date”) with a duration of 10 years commencing from the Adoption Date. The objective of the Share Award Scheme is to recognise the contributions by certain directors, employees of the Group (the “Selected Participants”) and to give incentive to them in order to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group. The Company has set up the Employees’ Share Award Scheme Trust (the “Trust”) to administer and hold the Company’s shares before they are vested and transferred to the Selected Participants. The Trust purchases the Company’s shares being awarded from the open market with funds provided by the Company by way of contributions. 100% of awarded shares of the Company and the related income derived therefore are vested on the third anniversary date of the grant date. Vesting of the awarded shares of the Company and related income will be conditional on the Selected Participants remaining an employee of the Group until and on each of the relevant vesting dates and his/her execution of the relevant documents to effect the transfer from the Trustee within the period stipulated. An award shall automatically lapse forthwith when a Selected Participant ceases to be an employee of the Group, or the subsidiary employing the Selected Participant ceases to be a subsidiary, or an order for the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company.

Where the awarded shares of the Company do not vest in accordance with the Share Award Scheme, the Trust shall sell such shares of the Company as it determines in its discretion, after having taken into account the recommendations of the board of directors of the Company.

No shares granted by the Company under the Share Award Scheme was outstanding as at 31 March 2015 and 2016.

31. DISPOSAL OF SUBSIDIARIES

During the year ended 31 March 2015, the Group disposed of its 100% interest in Ningbo Carnival Furniture Co., Ltd., Dalian Man Wah Furniture Co., Ltd. and Starry Ford Development Investments Limited, indirectly wholly-owned subsidiaries of the Group, to independent third parties at aggregate considerations of HK\$4,089,000.

The aggregate amounts of the assets and liabilities attributable to the disposed subsidiaries were as follows:

| | 2015 HK\$'000 |
|--------------------------------------|------------------|
| Net assets disposed of: | |
| Non-current assets | 2,535 |
| Current assets | 10,712 |
| Bank balances and cash | 1,614 |
| Current liabilities | (9,607) |
| | 5,254 |
| Loss on disposal of subsidiaries | (1,165) |
| | 4,089 |
| Net cash inflow arising on disposal: | |
| Cash received | 4,089 |
| Bank balances and cash disposed of | (1,614) |
| | 2,475 |

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32. OPERATING LEASES

The Group as lessee

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Minimum lease payments paid under operating leases recognised as an expense | <u>84,827</u> | <u>88,972</u> |

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---------------------------------------|------------------|------------------|
| Within one year | 42,404 | 40,905 |
| In the second to fifth year inclusive | <u>28,840</u> | <u>28,640</u> |
| | <u>71,244</u> | <u>69,545</u> |

Operating lease payments represent rentals payable by the Group for certain of its office premises and retail shops. Leases are negotiated and rentals are fixed for a period of one to three years.

The Group as lessor

Property rental income earned during the year was as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-----------------|------------------|------------------|
| Rental income | 2,025 | 1,420 |
| Less: outgoings | <u>(22)</u> | <u>(22)</u> |
| | <u>2,003</u> | <u>1,398</u> |

The properties have committed tenants at the end of the reporting period as follows:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---------------------------------------|------------------|------------------|
| Within one year | 1,653 | 1,731 |
| In the second to fifth year inclusive | <u>1,835</u> | <u>3,260</u> |
| | <u>3,488</u> | <u>4,991</u> |

The properties generate rental yield of 3% (2015: 3%) on an ongoing basis. All of the properties held have committed tenants for contract terms of two years.

33. CAPITAL COMMITMENTS

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--|------------------|------------------|
| Capital expenditure contracted but not provided for in the consolidated financial statements in respect of | | |
| – acquisition of property, plant and equipment | 39,375 | 44,970 |
| – construction of production plant | 94,645 | 146,887 |
| – construction of properties under development for sale | 340,739 | – |
| – acquisition of lease premium for land | 22,644 | – |
| | 497,403 | 191,857 |
| Capital expenditure authorised but not provided for in the consolidated financial statements in respect of acquisition of lease premium for land | 15,148 | 75,925 |

34. RETIREMENT BENEFIT PLANS

The Group operates a Mandatory Provident Fund Scheme for all qualifying employees in Hong Kong. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees. The Group contributes 5% of relevant payroll costs to the scheme capped at a maximum of HK\$1,500 per month, starting in June 2014. This contribution is matched by the employee.

The employees of the Group in the PRC are members of government-managed retirement benefit schemes operated by the respective local government in the PRC. The Group is required to contribute a specified percentage of payroll cost to the retirement benefit scheme to fund the benefits. The only obligation of the Group with respect to these schemes is to make the specified contributions.

35. RELATED PARTY DISCLOSURES

(I) Related party transactions

During the year, the Group entered into the following transactions with related parties:

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Rental expense paid to related parties (Note) | 2,485 | 2,294 |
| Rental expense paid to a joint venture | – | 537 |

Note: Mr. Wong Man Li and Ms. Hui Wai Hing, who are directors of the Company, are also directors and shareholders of these related companies.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

35. RELATED PARTY DISCLOSURES – continued

(II) Compensation of key management personnel

The emoluments of executive directors who are also identified as members of key management of the Group during the year are set out in note 10.

36. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that the entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The overall strategy remains unchanged from prior year.

The capital structure of the Group consists of net debt, which includes borrowings disclosed in note 28, cash and cash equivalents disclosed in note 26 and equity attributable to owners of the Company, comprising issued share capital as disclosed in note 29 and reserves.

The directors of the Company review the capital structure regularly. As part of this review, the directors consider the cost of capital and the risks associates with each class of the capital. Based on the recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends and new share issues as well as the issue of new debt or the redemption of existing debt.

37. FINANCIAL INSTRUMENTS

Categories of financial instruments

| | 2016 HK\$'000 | 2015 HK\$'000 |
|---|------------------|------------------|
| Financial assets | | |
| Loans and receivables (including cash and cash equivalents) | 2,095,935 | 2,425,191 |
| Available-for-sale investment | 1,794 | 3,748 |
| Derivative financial instruments | – | 4,067 |
| Financial liabilities | | |
| Amortised cost | 575,706 | 1,280,655 |
| Derivative financial instruments | – | 3,006 |

37. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies

The Group's major financial instruments include available-for-sale investment, trade and other receivables, trade and other payables, derivative financial instruments, bank balances and cash, structured deposits, restricted bank balances and borrowings. Details of these financial instruments are disclosed in the respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner. There has been no change to the Group's exposure to financial risks or the manner in which it manages and measures the risk.

Currency risk

The Group's exposure to currency risk attributable to monetary assets and liabilities (trade and other receivables, bank balances and cash, structured deposits, trade and other payables, restricted bank balances and borrowings), which are denominated in currencies other than the functional currency of the entity to which they related (including those between HKD against USD as disclosed in respective notes). As HKD are pegged to USD, the Group does not have material risk on such currency. The Group currently does not have a foreign currency hedging policy. However, management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

At the end of the reporting period, the carrying amount of the Group's monetary assets and monetary liabilities denominated in currencies other than the respective functional currencies of the relevant group entities are as follows:

Assets

| | 2016 HK\$'000 | 2015 HK\$'000 |
|------------------|------------------|------------------|
| USD | 1,044,730 | 69,489 |
| HKD | 10,562 | 4,740 |
| Other currencies | 2,348 | 651 |

Liabilities

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-----|------------------|------------------|
| USD | 68,799 | 832,995 |
| HKD | – | 1,247 |

37. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Currency risk – continued

The following table details the Group's sensitivity to a 5% appreciation and depreciation in the functional currencies of the relevant group entities against the above foreign currencies. 5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items. The sensitivity analysis adjusts their translation at the year end for a 5% change in foreign currency rates. A positive number below indicates an increase in post-tax profit where the functional currency of the group entity strengthens 5% against the above foreign currencies. For a 5% weakening of functional currency of the group entity against the above foreign currencies, there would be an equal and opposite impact on the profit for the year.

| | 2016 HK\$'000 | 2015 HK\$'000 |
|--|------------------|------------------|
| Increase (decrease) in profit for the year | | |
| – HKD | (441) | (139) |
| – USD | (40,789) | 31,787 |

Interest rate risk

Interest rate risk arises from the potential changes in interest rates that may have an adverse effect on the Group's results for the current reporting period and in future years. The Group is exposed to cash flow interest rate risk arising from the volatility of Hong Kong Interbank Offered Rate or Best Lending Rate as all bank loans, cash and cash equivalents are at floating rates or at prevailing deposit rates. The Group generally does not take a speculative view on the movement in interest rates and, therefore, does not use interest rate derivative instruments to hedge exposed risks.

The sensitivity analysis below has been determined based on the exposure to interest rates on the Group's variable rate borrowings, restricted bank balances and bank balances at the end of the reporting period and prepared assuming the financial instruments outstanding at the end of the reporting period were outstanding for the whole year. A 50 basis point increase or decrease is used by management for the assessment of the reasonably possible change in interest rates.

If interest rates on restricted bank balances and bank balances had been 50 basis points higher/lower and all other variables were held constant, the Group's post-tax profit for the year ended 31 March 2016 would increase/decrease by HK\$5,948,000 (2015: HK\$6,036,000). This is mainly attributable to the Group's exposure to interest rates on its variable-rate bank deposits.

37. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Interest rate risk – continued

If interest rates on bank loans had been 50 basis points higher/lower and all other variables were held constant, the Group's post-tax profit for the year ended 31 March 2016 would decrease/increase by HK\$1,044,000 (2015: HK\$3,910,000). This is mainly attributable to the Group's exposure to interest rates on its variable-rate bank loans.

In the opinion of the directors of the Company, exposure to interest rate on the structured deposits are insignificant due to their short maturity.

Credit risk

Credit risk refers to the risk that debtors will default on their obligations to repay the amounts owing to the Group, resulting in a loss to the Group. The Group has adopted procedures in extending credit terms to customers and in monitoring its credit risk.

The Group's current credit practices include assessing the customers' credit reliability and periodic review of their financial status to determine credit limits to be granted. In addition, most of the Group's exposure on trade receivables was covered by insurance. The Group has purchased a credit insurance from certain insurance corporations on most of overseas sales to compensate for losses from debts that are not collectible.

The credit risk on liquid funds is limited because the counterparties are banks which are reputable in the opinion of management.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at end of the financial year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated statement of financial position of the Group.

Significant concentrations of credit risk

Concentrations of credit risk exist when changes in economic, industry or geographical factors similarly affect the Group's counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure.

The Group has concentration of credit risk on its bank balances and trade receivables.

Over 90% (2015: 94%) of the Group's bank balance is deposited into three (2015: three) banks. The directors of the Company anticipated that the related credit risk is limited because the banks are with good reputations.

11% (2015: 10%) and 35% (2015: 39%) of the total trade receivables was due from the Group's largest customer and the five largest customers respectively. Apart from delegating a team for determining the credit limits, credit approval and other monitoring procedures on customers, the Group also explores new markets and new customers in order to minimise the concentration of credit risk. Other than the above, no other concentration of credit risk exists on Group's trade receivables.

37. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Liquidity risk management

In managing of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. Management monitors the utilisation of borrowings on a regular basis.

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest dates on which the Group can be required to pay. Specifically, borrowings with a repayment on demand clause are included in the earliest time band regardless of the probability of the banks choosing to exercise their rights. The tables include both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from the interest rate at the end of the reporting period.

In addition, the table for information as at 31 March 2015 also detailed the Group's liquidity analysis for its derivative financial instruments. The tables have been drawn up based on the undiscounted contractual net cash (inflows) and outflows on derivative instruments that settle on a net basis. The derivative financial instruments were denominated in USD. The amount was retranslated to HKD for the presentation in the table. The liquidity analysis for the Group's derivative financial instruments prepared based on the contractual maturities of the contracts as the management consider that the contractual maturities of the contracts were essential for an understanding of the timing of the cash flows of derivatives.

Liquidity tables

| | Weighted average effective interest rate % | On demand or less than 1 year HK\$'000 | Total undiscounted cash flows HK\$'000 | Carrying amount HK\$'000 |
|---|--|--|--|--------------------------------|
| As at 31 March 2016 | | | | |
| Non-derivative financial liabilities | | | | |
| Trade and other payables | – | 325,706 | 325,706 | 325,706 |
| Bank borrowings – variable rate | 1.44 | 250,300 | 250,300 | 250,000 |
| | | <u>576,006</u> | <u>576,006</u> | <u>575,706</u> |

37. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Liquidity risk management – continued

Liquidity tables – continued

| | Weighted average effective interest rate % | On demand or less than 1 year HK\$'000 | Total undiscounted cash flows HK\$'000 | Carrying amount HK\$'000 |
|--|--|--|--|--------------------------------|
| As at 31 March 2015 | | | | |
| Non-derivative financial liabilities | | | | |
| Trade and other payables | – | 342,743 | 342,743 | 342,743 |
| Bank borrowings – variable rate | 1.73 | 939,371 | 939,371 | 937,912 |
| | | <u>1,282,114</u> | <u>1,282,114</u> | <u>1,280,655</u> |
| Derivatives – net settlement | | | | |
| Foreign currency forward contracts (liabilities) | | <u>3,006</u> | <u>3,006</u> | <u>3,006</u> |

Bank loans with a repayment on demand clause are included in the “on demand or less than 1 year” time band in the above maturity analysis. There is no bank loan that is not repayable within one year from the end of the reporting period but contains a repayable on demand clause for both years.

Fair value measurements of financial instruments

Financial assets and financial liabilities not measured at fair value on a recurring basis

The Directors consider that the carrying amounts of the Group's financial assets and financial liabilities carried at amortised cost in the consolidated financial statements approximate their fair values as at 31 March 2016 and 2015.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

38. PARTICULAR OF THE PRINCIPAL SUBSIDIARIES

Details of the Company's principal subsidiaries as at 31 March 2016 and 2015 are as follows:

| Name of subsidiary | Place/Country of incorporation or establishment/ operations | Issued and fully paid share capital/ registered capital | Attributable equity interest held by the Group | | Principal activities |
|---|---|---|--|------|--|
| | | | 31 March 2016 | 2015 | |
| Directly owned | | | | | |
| Man Wah Group Limited | British Virgin Islands ("BVI") | USD50,000 | 100% | 100% | Investment holding |
| Man Wah USA, Inc. | United States of America | USD310,000 | 100% | 100% | Advertising and marketing of home furnishing products |
| Man Wah UK Ltd. | United Kingdom | GBP100 | 100% | 100% | Advertising and marketing of home furnishing goods |
| Indirectly owned | | | | | |
| Man Wah Industrial Company Limited 敏華實業有限公司 | Hong Kong | HK\$3,000,000 | 100% | 100% | Investment holding, manufacturing and trading of sofas and other furniture |
| Man Wah Furniture (China) Co., Ltd.* ¹ 敏華家具(中國)有限公司 | The PRC | USD60,000,000 | 100% | 100% | Manufacturing and trading of sofas, bedding products, other furniture and foam |
| Man Wah (Macao Commercial Offshore) Limited 敏華(澳門離岸商業服務)有限公司 | Macau | MOP100,000 | 100% | 100% | Offshore sales, management business consultancy, back office support |
| Man Wah Industrial (Wujiang) Co., Ltd.* ¹ 敏華實業(吳江)有限公司 | The PRC | USD60,000,000 | 100% | 100% | Manufacturing and trading of sofas, bedding products, other furniture and foam |
| Man Wah Furniture Headquarter (Wujiang) Co., Ltd.* ¹ 敏華家具總部(吳江)有限公司 | The PRC | USD110,000,000 (2015: USD37,500,000) | 100% | 100% | Trading of sofas, bedding products, other furniture and foam |

38. PARTICULAR OF THE PRINCIPAL SUBSIDIARIES – continued

| Name of subsidiary | Place/Country of incorporation or establishment/ operations | Issued and fully paid share capital/ registered capital | Attributable equity interest held by the Group | | Principal activities |
|--|---|---|--|------|--|
| | | | 31 March 2016 | 2015 | |
| Indirectly owned – continued | | | | | |
| Remaco Machinery Technology (Wujiang) Co., Ltd.* ¹ 銳邁機械科技(吳江)有限公司 | The PRC | RMB75,000,000 | 100% | 55% | Manufacturing of furniture components |
| Man Wah (International) Industrial Limited 敏華(國際)實業有限公司 | Hong Kong | HK\$100 | 100% | 100% | Trading of sofas and other furniture and property investment |
| Man Wah Furniture Manufacturing (Huizhou) Co., Ltd.* ¹ 敏華家具製造(惠州)有限公司 ("Man Wah Huizhou") | The PRC | USD102,000,000 | 100% | 100% | Manufacturing and trading of sofas |
| Man Wah Furniture Manufacturing (Shenzhen) Co., Ltd.* ¹ 敏華家具製造(深圳)有限公司 | The PRC | HK\$142,000,000 | 100% | 100% | Manufacturing of sofas |
| Famous Bedding Company Limited 雅典床具有限公司 | Hong Kong | HK\$100 | 100% | 100% | Investment holding |
| King Famous Bedding Manufacturing (Shenzhen) Co., Ltd.* ¹ 金雅典床具製造(深圳)有限公司 | The PRC | HK\$1,000,000 | 100% | 100% | Manufacturing and trading of mattress and bedding accessories |
| Man Wah Home Furnishing (Huizhou) Co., Ltd.* ¹ 敏華家居產業(惠州)有限公司 | The PRC | USD11,800,000 | 100% | 100% | Manufacturing and trading of sofas, bedding products, other furniture and foam |
| Strongest Will International Limited 凌志國際有限公司 | Hong Kong | HK\$10,000 (2015: Nil) | 70% | 70% | Investment holding |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

38. PARTICULAR OF THE PRINCIPAL SUBSIDIARIES – continued

| Name of subsidiary | Place/Country of incorporation or establishment/ operations | Issued and fully paid share capital/ registered capital | Attributable equity interest held by the Group | | Principal activities |
|--|---|---|--|------|--|
| | | | 31 March 2016 | 2015 | |
| Indirectly owned – continued | | | | | |
| Man Wah Brand Management (Tianjin) Co., Ltd* ^{1,2} 敏華品牌管理(天津)有限公司 | The PRC | RMB500,000,000 | 100% | | – Trading of sofas, bedding products, other furniture and foam |
| Man Wah Home Center (Huizhou) Co., Ltd* ^{1,2} 敏華家居商場(惠州)有限公司 | The PRC | USD32,500,000 | 100% | | – Operation of furniture mall, leasing and management |
| Suzhou Hua Yi Feng Transportation Company Limited* ² 蘇州華億豐貨物運輸有限公司 | The PRC | RMB2,000,000 | 100% | | – Providing transportation service |
| Manwah Home Center (Suzhou) Company Limited* ^{1,2} 敏華家居(蘇州)有限公司 | The PRC | USD120,000,000 | 100% | | – Manufacturing and trading of sofas, bedding products and other furniture |
| Suzhou Ju Long Ge Property Management Company Limited* ² 蘇州聚瓏閣物業管理有限公司 | The PRC | RMB500,000 | 100% | | – Providing property management service |

* English translated name is for identification only.

¹ These companies were established in the PRC in the form of wholly foreign-owned enterprise.

² These companies were newly incorporated during the year ended 31 March 2016.

The above table only lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results or assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

None of the subsidiaries had any loan capital subsisting at the end of the year or at any time during the year.

39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

As at 31 March

| | 2016 HK\$'000 | 2015 HK\$'000 |
|-----------------------------------|------------------|------------------|
| Non-current assets | | |
| Investment in subsidiaries | 252,479 | 252,479 |
| Current assets | | |
| Other receivables and prepayments | 454 | 689 |
| Amounts due from subsidiaries | 988,363 | 1,531,195 |
| Cash and bank balances | 10,562 | 1,418 |
| | 999,379 | 1,533,302 |
| Current liabilities | | |
| Other payables and accruals | 919 | 1,008 |
| Net current assets | 998,460 | 1,532,294 |
| Net assets | 1,250,939 | 1,784,773 |
| Capital and reserves | | |
| Share capital | 774,745 | 778,426 |
| Reserves (Note) | 476,194 | 1,006,347 |
| Total equity | 1,250,939 | 1,784,773 |

The statement of financial position of the Company was approved and authorised for issue by the Board of Directors on 25 May 2016 and are signed on its behalf by:

WONG MAN LI
DIRECTOR

WANG GUI SHENG
DIRECTOR

Notes to the Consolidated Financial Statements

For the year ended 31 March 2016

39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY – continued

Note: Movement in reserves of the company

| | Treasury share HK\$'000 | Contributed surplus HK\$'000 | Share option reserve HK\$'000 | Shares held under share award scheme HK\$'000 | Share award scheme reserve HK\$'000 | Convertible bonds equity reserve HK\$'000 | Retained profits HK\$'000 | Total HK\$'000 |
|--|-------------------------------|------------------------------------|--|---|--|---|---------------------------------|-------------------|
| At 1 April 2014 | – | 1,695,166 | 33,861 | (6,476) | 3,328 | 655 | 40,193 | 1,766,727 |
| Profit and total comprehensive income for the year | – | – | – | – | – | – | 781,869 | 781,869 |
| Bonus issue | – | (393,274) | – | – | – | – | – | (393,274) |
| Repurchase of shares | (1,280) | (256,950) | – | – | – | – | – | (258,230) |
| Recognition of equity-settled share-based payments | – | – | 11,834 | – | – | – | – | 11,834 |
| Lapsed of share options | – | – | (13,552) | – | – | – | 13,552 | – |
| Issue of shares upon exercise of share options | – | 94,973 | (18,664) | – | – | – | – | 76,309 |
| Issue of shares upon conversion of convertible bonds | – | 239,915 | – | – | – | (655) | – | 239,260 |
| Shares vested under share award scheme | – | – | – | 3,328 | (3,328) | – | – | – |
| Disposal of shares under share award scheme | – | – | – | 2,700 | – | – | – | 2,700 |
| Dividends paid | – | – | – | – | – | – | (1,220,848) | (1,220,848) |
| At 31 March 2015 | (1,280) | 1,379,830 | 13,479 | (448) | – | – | (385,234) | 1,006,347 |
| Profit and total comprehensive income for the year | – | – | – | – | – | – | 260,888 | 260,888 |
| Cancellation of treasury shares | 1,280 | – | – | – | – | – | – | 1,280 |
| Repurchase of shares | (5,317) | (285,585) | – | – | – | – | – | (290,902) |
| Recognition of equity-settled share-based payments | – | – | 9,859 | – | – | – | – | 9,859 |
| Issue of shares upon exercise of share options | – | 59,737 | (7,359) | – | – | – | – | 52,378 |
| Dividends paid | – | – | – | – | – | – | (563,656) | (563,656) |
| At 31 March 2016 | (5,317) | 1,153,982 | 15,979 | (448) | – | – | (688,002) | 476,194 |

40. EVENT AFTER THE REPORTING PERIOD

On 25 May 2016, the directors of the Company proposes, subject to the shareholders' approval, a bonus issue of shares on the basis of one bonus share for every one existing share held by the shareholders. Subject to the fulfilment of the conditions of the bonus issue, dealings in the bonus shares are expected to commence on 5 August 2016. Upon the completion of the bonus issue, no material financial impact to the Group is expected.

Particulars of Major Properties

| Location | Existing use | Lease term | Attributable interest of the Group |
|---|--------------|------------|------------------------------------|
| Investment properties | | | |
| 1. All the portion of Ground Floor and whole of 1st Floor (and the flat roof appertaining thereto), Circle Court, Nos. 3 & 5 Java Road, North Point, Hong Kong | Commercial | Medium | 100% |
| 2. Flat B (with A/C Room(s) pertaining thereto which is/are accessible from the flat itself) on 36th Floor of Tower 8, The Palazzo, No. 28 Lok King Street, Shatin, New Territories | Commercial | Medium | 100% |
| 3. Praça Wong Chio L19, Alameda Dr. Carlos D'Assumpção N ^o s 411-417, Em Macau | Commercial | Medium | 100% |
| 4. Unit 1904, Tower 1, Huiyang World Trade Plaza, Baiyun Er Road, Danshui Town, Huiyang District, Huizhou City, Guangdong Province, the PRC | Commercial | Medium | 100% |
| Properties for the Group's own use | | | |
| 5. Industrial Complex located at Man Wah Industrial District Western Section of Daya Bay Economic and Technological Development Zone, Huizhou City, Guangdong Province, the PRC | Industrial | Long | 100% |
| 6. Industrial Complex located at Man Wah Industrial Zone No. 189 Industrial District, Henggang Town, Longgang, Shenzhen City, Guangdong Province, the PRC | Industrial | Medium | 100% |

Particulars of Major Properties

| | Location | Existing use | Lease term | Attributable interest of the Group |
|-----|--|--------------|------------|------------------------------------|
| 7. | No. 5555, Tongjin Road, Economic Development Zone, Wujiang City, Jiangsu Province, the PRC | Industrial | Long | 100% |
| 8. | CHEERS Flagship Store, CBD International Famous Store Street, 21 North Avenue, Hankou District, Wuhan City, Hubei Province, the PRC | Commercial | Long | 100% |
| 9. | Praça Wong Chio J19, Alameda Dr. Carlos D'Assumpção N ^o s 411-417, Em Macau | Commercial | Medium | 100% |
| 10. | Praça Wong Chio K19, Alameda Dr. Carlos D'Assumpção N ^o s 411-417, Em Macau | Commercial | Medium | 100% |
| 11. | 668 N. Main Street, High Point, NC 27260-5018, USA | Commercial | Long | 100% |
| 12. | 78 Fuyuan Road, Wuqing Development Zone, Tianjin, the PRC | Industrial | Long | 100% |

Financial Summary

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Year ended 31 March

| | 2012 HK\$'000 | 2013 HK\$'000 | 2014 HK\$'000 | 2015 HK\$'000 | 2016 HK\$'000 |
|---|------------------|------------------|------------------|------------------|------------------|
| Revenue | 4,336,353 | 4,876,976 | 5,991,060 | 6,554,811 | 7,327,590 |
| Cost of goods sold | (2,861,425) | (3,105,818) | (3,860,027) | (4,221,985) | (4,431,563) |
| Gross profit | 1,474,928 | 1,771,158 | 2,131,033 | 2,332,826 | 2,896,027 |
| Other income | 65,400 | 89,231 | 286,369 | 320,372 | 175,927 |
| Other gains and losses | 4,807 | 33,396 | 69,542 | (7,704) | 4,457 |
| Selling and distribution expenses | (875,458) | (934,550) | (972,706) | (1,012,242) | (1,229,313) |
| Administrative expenses | (329,169) | (325,907) | (338,568) | (351,976) | (344,913) |
| Share of profit of a joint venture | 4,652 | 7,374 | 8,877 | 1,075 | (221) |
| Share of (loss) profit of an associate | – | (1) | 12,314 | (1,020) | – |
| Finance costs | (7,693) | (16,807) | (43,160) | (22,594) | (11,964) |
| Profit before income tax | 337,467 | 623,894 | 1,153,701 | 1,258,737 | 1,490,000 |
| Income tax expense | (35,293) | (58,050) | (167,373) | (174,799) | (150,182) |
| Profit for the year | 302,174 | 565,844 | 986,328 | 1,083,938 | 1,339,818 |
| Other comprehensive (expense) income: | | | | | |
| Item that may be reclassified subsequently to profit or loss: | | | | | |
| Exchange differences arising on translation of financial statements of foreign operations | 64,995 | 27,582 | (29,632) | 7,099 | (216,966) |
| Reclassification of translation reserve upon disposal of subsidiaries | – | – | 535 | – | – |
| Items that will not be reclassified subsequently to profit or loss: | | | | | |
| Increase in fair value of property, plant and equipment | – | – | – | 2,845 | 517 |
| Other comprehensive (expenses) income for the year | 64,995 | 27,582 | (29,097) | 9,944 | (216,449) |
| Total comprehensive income for the year | 367,169 | 593,426 | 957,231 | 1,093,882 | 1,123,369 |

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Year ended 31 March

| | 2012 HK\$'000 | 2013 HK\$'000 | 2014 HK\$'000 | 2015 HK\$'000 | 2016 HK\$'000 |
|---|------------------|------------------|------------------|------------------|------------------|
| Profit for the year attributable to: | | | | | |
| Owners of the Company | 303,345 | 568,401 | 976,965 | 1,075,159 | 1,327,244 |
| Non-controlling interest | (1,171) | (2,557) | 9,363 | 8,779 | 12,574 |
| | <u>302,174</u> | <u>565,844</u> | <u>986,328</u> | <u>1,083,938</u> | <u>1,339,818</u> |
| Total comprehensive income (expenses) for the year attributable to: | | | | | |
| Owners of the Company | 367,520 | 595,757 | 948,061 | 1,085,032 | 1,111,431 |
| Non-controlling interest | (351) | (2,331) | 9,170 | 8,850 | 11,938 |
| | <u>367,169</u> | <u>593,426</u> | <u>957,231</u> | <u>1,093,882</u> | <u>1,123,369</u> |
| Earnings per share (Note) | | | | | |
| Basic (HK cents) | <u>15.74</u> | <u>31.43</u> | <u>53.64</u> | <u>55.66</u> | <u>68.30</u> |
| Diluted (HK cents) | <u>15.73</u> | <u>31.40</u> | <u>51.14</u> | <u>54.55</u> | <u>67.77</u> |
| Dividend per share (Note) | | | | | |
| Interim dividend (HK cents) | 3.0 | 5.0 | 12.5 | 12.5 | 16.0 |
| Special dividend (HK cents) | – | – | – | 37.5 | – |
| Final dividend (HK cents) | 3.5 | 9.0 | 12.5 | 13.0 | 19.0 |
| Full year dividend (HK cents) | <u>6.5</u> | <u>14.0</u> | <u>25.0</u> | <u>63.0</u> | <u>35.0</u> |
| Dividend Payout Ratio (%) | <u>40.0%</u> | <u>43.7%</u> | <u>47.6%</u> | <u>114.9%</u> | <u>51.0%</u> |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March

| | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|------------------|------------------|------------------|------------------|------------------|
| | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Non-current assets | | | | | |
| Property, plant and equipment | 1,371,095 | 1,531,884 | 1,606,740 | 1,987,681 | 2,033,774 |
| Investment properties | 29,974 | 31,894 | 17,200 | 53,500 | 52,156 |
| Lease premium for land | 362,570 | 445,464 | 542,855 | 534,323 | 318,598 |
| Intangible assets | 1,293 | 1,082 | 852 | 626 | 382 |
| Interest in a joint venture | 4,847 | 7,721 | 10,365 | 221 | – |
| Interest in an associate | – | 4 | 12,318 | – | – |
| Loan to a joint venture | – | – | – | – | – |
| Loan to an associate | – | 19,040 | 56,539 | – | – |
| Deposit paid for an equity investment | 3,701 | – | – | – | – |
| Available-for-sale investment | – | 3,749 | 3,740 | 3,748 | 1,794 |
| Deferred tax assets | 453 | 2,293 | 2,881 | 1,731 | 1,246 |
| Properties under development | – | – | – | – | 304,043 |
| Refundable earnest money paid for lease premium for land | 13,247 | 4,226 | 4,216 | 7,973 | 4,045 |
| Deposit paid for acquisition of a land lease | 11,281 | 16,244 | – | – | 38,489 |
| Derivative financial instruments | – | 558 | – | – | – |
| Deposits paid for acquisition of property, plant and equipment | 20,062 | 38,595 | 53,115 | 102,907 | 52,059 |
| | <u>1,818,523</u> | <u>2,102,754</u> | <u>2,310,821</u> | <u>2,692,710</u> | <u>2,806,586</u> |
| Current assets | | | | | |
| Inventories | 545,902 | 635,668 | 701,959 | 781,231 | 607,199 |
| Trade receivables | 390,714 | 369,119 | 500,897 | 622,052 | 590,609 |
| Other receivables and prepayments | 206,946 | 197,640 | 214,930 | 215,404 | 153,530 |
| Receivables due from non-controlling interests shareholders of a subsidiary | – | – | – | – | – |
| Lease premium for land | 7,619 | 9,567 | 12,028 | 12,109 | 7,386 |
| Derivative financial instruments | – | 24,586 | 23,103 | 4,067 | – |
| Tax recoverable | 12,604 | 317 | 996 | 1,372 | 5,102 |
| Pledged bank deposits | 310,881 | – | – | – | – |
| Structured deposits | – | – | – | 165,059 | 26,313 |
| Restricted bank balances | – | 5,967 | 2,929 | 2,698 | 875 |
| Bank balances and cash | 1,190,072 | 1,655,439 | 2,362,450 | 1,599,028 | 1,447,508 |
| | <u>2,664,738</u> | <u>2,898,303</u> | <u>3,819,292</u> | <u>3,403,020</u> | <u>2,838,522</u> |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March

| | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|------------------|------------------|------------------|------------------|-------------------------|
| | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Current liabilities | | | | | |
| Trade payables | 294,759 | 259,135 | 290,472 | 280,647 | 266,529 |
| Other payables and accruals | 225,196 | 311,793 | 357,227 | 371,439 | 374,912 |
| Unsecured borrowings | 582,800 | 745,660 | 537,870 | 937,912 | 250,000 |
| Tax payable | 6,029 | 9,345 | 45,970 | 45,327 | 40,034 |
| Convertible Bonds – current portion | – | – | 5,218 | – | – |
| Derivative financial instruments | – | – | 3,796 | 3,006 | – |
| | <u>1,108,784</u> | <u>1,325,933</u> | <u>1,240,553</u> | <u>1,638,331</u> | <u>931,475</u> |
| Net current assets | <u>1,555,954</u> | <u>1,572,370</u> | <u>2,578,739</u> | <u>1,764,689</u> | <u>1,907,047</u> |
| Total assets less current liabilities | <u>3,374,477</u> | <u>3,675,124</u> | <u>4,889,560</u> | <u>4,457,399</u> | <u>4,713,633</u> |
| Non-current liabilities | | | | | |
| Deferred tax liabilities | 4,669 | 5,908 | 4,877 | 5,068 | 3,280 |
| Derivative financial instruments | – | 249 | – | – | – |
| Convertible bonds – non-current portion | – | – | 251,412 | – | – |
| Government subsidies receipt in advance | 180,890 | 200,394 | 130,960 | – | – |
| | <u>185,559</u> | <u>206,551</u> | <u>387,249</u> | <u>5,068</u> | <u>3,280</u> |
| | <u>3,188,918</u> | <u>3,468,573</u> | <u>4,502,311</u> | <u>4,452,331</u> | <u>4,710,353</u> |
| Capital and reserves | | | | | |
| Share capital | 379,097 | 356,412 | 380,039 | 778,426 | 774,745 |
| Reserves | 2,779,372 | 3,073,600 | 4,074,541 | 3,617,324 | 3,937,591 |
| Equity attributable to owners of the Company | <u>3,158,469</u> | <u>3,430,012</u> | <u>4,454,580</u> | <u>4,395,750</u> | <u>4,712,336</u> |
| Non-controlling interest | 30,449 | 38,561 | 47,731 | 56,581 | (1,983) |
| | <u>3,188,918</u> | <u>3,468,573</u> | <u>4,502,311</u> | <u>4,452,331</u> | <u>4,710,353</u> |