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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT ON SALES VOLUME
FOR SEPTEMBER 2016**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “**Company**”).

The Company is pleased to announce the following information on total sales volume of the Company for September 2016 and the nine months ended September 30, 2016:

Unit: vehicle

	Total sales volume for September 2016	Total sales volume for September 2015	Total sales volume of 2016 as at the end of September 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
Beijing Brand (including the three series of Senova, BJ and Wevan)	46,880	26,572	309,567	205,542	50.61%
SUV	24,181	4,001	156,160	17,153	810.39%
Sedan	567	8,214	8,616	56,620	-84.78%
MPV	13,858	11,714	95,597	84,796	12.74%
CUV	1,212	324	18,920	35,722	-47.04%
NEV	7,062	2,319	30,274	11,251	169.08%
Beijing Benz	29,483	24,437	226,795	175,283	29.39%
Beijing Hyundai	104,190	90,108	779,000	724,705	7.49%

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.

By order of the board of directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, PRC
October 11, 2016

As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors, Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.

* *For identification purpose only*