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**北京汽车**  
**BAIC MOTOR**

**北京汽車股份有限公司**

**BAIC MOTOR CORPORATION LIMITED\***

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 1958)**

**CONNECTED TRANSACTION IN RELATION TO  
THE CAPITAL INCREASE TO MBLC**

**THE CAPITAL INCREASE**

The Board announces that, on 21 October 2016, the Company and DGRC entered into the Capital Increase Agreement, pursuant to which, the Company and DGRC agreed to contribute an aggregate amount of RMB500,000,000 to MBLC in proportion to their respective shareholding in MBLC. Of which, DGRC will contribute RMB325,000,000, representing 65% of the amount under the Capital Increase, while the Company will contribute RMB175,000,000, representing 35% of the amount under the Capital Increase. Upon completion of the Capital Increase, the registered capital of MBLC will be increased from RMB697,538,461.54 to RMB1,197,538,461.54.

Before completion of the Capital Increase, DGRC and the Company held 65% and 35% respectively of the equity interests in MBLC. Upon completion of the Capital Increase, DGRC and the Company will continue to hold 65% and 35% respectively of the equity interests in MBLC. Meanwhile, the board of directors and management of MBLC will remain unchanged.

The Directors (including independent non-executive Directors) are of the view that the terms and conditions of the Capital Increase Agreement are fair and reasonable, on normal commercial terms and in the ordinary and usual course of business of the Group, and in the interests of the Company and its Shareholders as a whole.

## **LISTING RULES IMPLICATIONS**

As at the date of this announcement, Daimler AG holds 10.08% equity interests in the Company, thus it is a substantial Shareholder of the Company. Meanwhile, Daimler AG holds 100% equity interest in DGRC, and DGRC holds 65% equity interests in MBLC, thus DGRC and MBLC are associates of Daimler AG. Accordingly, DGRC and MBLC are connected persons of the Company under Chapter 14A of the Listing Rules. The Capital Increase by the Company to MBLC constitutes a connected transaction of the Company. As the highest applicable percentage ratio calculated in accordance with the Listing Rules in respect of the Capital Increase to MBLC by the Company is more than 0.1% but less than 5%, the Transaction is subject to the reporting and announcement requirements but exempted from the independent Shareholders' approval requirement.

## **INTRODUCTION**

The Board is pleased to announce that, on 21 October 2016, the Company and DGRC entered into the Capital Increase Agreement, pursuant to which, the Company and DGRC agreed to contribute an aggregate amount of RMB500,000,000 to MBLC in proportion to their respective shareholding in MBLC. Of which, DGRC will contribute RMB325,000,000, representing 65% of the amount under the Capital Increase, while the Company will contribute RMB175,000,000, representing 35% of the amount under the Capital Increase. Upon completion of the Capital Increase, the registered capital of MBLC will be increased from RMB697,538,461.54 to RMB1,197,538,461.54.

## **CAPITAL INCREASE AGREEMENT**

The major terms of the Capital Increase Agreement are as follows:

**Parties:** The Company and DGRC

**Date:** 21 October 2016

### **The Capital Increase :**

Pursuant to the Capital Increase Agreement, the Company and DGRC agreed to contribute an aggregate amount of RMB500,000,000 to MBLC in proportion to their respective shareholding in MBLC. Of which, DGRC will contribute RMB325,000,000, while the Company will contribute RMB175,000,000. Upon completion of the Capital Increase, the registered capital of MBLC will be increased from RMB697,538,461.54 to RMB1,197,538,461.54. The respective amount to be contributed by the Company and DGRC to MBLC as stipulated under the Capital Increase Agreement will be made in one lump sum.

## IMPACT ON THE SHAREHOLDING STRUCTURE OF MBLC

Before the completion of the Capital Increase, the capital contribution by DGRC was RMB453,400,000, representing an equity interest of 65% held in MBLC. The capital contribution by the Company was RMB244,138,461.54, representing an equity interest of 35% held in MBLC.

Upon completion of the Capital Increase, the capital contribution by DGRC will be RMB778,400,000, the equity interests held in MBLC remains as 65%. The capital contribution by the Company will be RMB419,138,461.54, the equity interests held in MBLC remains as 35%. Meanwhile, the board of directors and management of MBLC will remain unchanged.

The amount of capital contributed by, and the equity interests held by the shareholders of MBLC immediately before and after the Capital Increase are set out below:

	Capital contributed before the Capital Increase (RMB)	Equity interests in MBLC before the Capital Increase (%)	Capital Contribution to be made in the Capital Increase (RMB)	Respective capital contribution after the Capital Increase (RMB)	Equity interests in MBLC after the Capital Increase (%)
DGRC	453,400,000	65	325,000,000	778,400,000	65
The Company	<u>244,138,461.54</u>	<u>35</u>	<u>175,000,000</u>	<u>419,138,461.54</u>	<u>35</u>
<b>Total</b>	<u>697,538,461.54</u>	<u>100</u>	<u>500,000,000</u>	<u>1,197,538,461.54</u>	<u>100</u>

## FINANCIAL INFORMATION OF MBLC

The table below sets out certain financial information of MBLC for the financial years ended 31 December 2014 and 2015, and the nine months ended 30 September 2016, respectively:

	For the year ended 31 December (RMB'000)		
	2014	2015	2016 (January to September)
Net profit before taxation and non-recurring items	(102,266.96)	(104,607.76)	<b>43,187.38</b>
Net profit after taxation and non-recurring items	(136,361.08)	(108,954.49)	<b>15,539.27</b>
Net assets	<u>121,620.89</u>	<u>417,013.14</u>	<u><b>460,200.51</b></u>

## **BASIS OF CONSIDERATION**

The amount of the Capital Increase was arrived at after arm's length negotiation by the parties to the Capital Increase Agreement with reference to, among others, the capital requirement of MBLC.

## **REASONS FOR AND BENEFITS OF THE TRANSACTION**

Driven by, amongst others, successful development of automobiles under the brand of Mercedes-Benz in the PRC, MBLC's sales volume has been rapidly increasing in the recent years. Moreover, it is expected that MBLC's sales volume will further expand in the next few years following the rapid development of the PRC's automobile leasing and automobile financial market. To support MBLC to expand its business scale, improve profitability, and satisfy the requirements under the Measures on the Administration of Foreign Investment in the Leasing Industry (外商投資租賃業管理辦法) promulgated by the Ministry of Commerce of the PRC that the risk assets shall not exceed 10 times of its total net assets, the Company and DGRC had agreed to make a capital contribution in an aggregate of RMB500,000,000 to MBLC to ensure the business development of the company and to satisfy the regulatory requirements of the Ministry of Commerce of the PRC. It is also expected that the contribution will help further expand the sales volume of new vehicles sold by Beijing Benz, which will bring higher return on investment for the Company and the shareholders.

## **LISTING RULES IMPLICATIONS**

As at the date of this announcement, Daimler AG holds 10.08% equity interests in the Company, thus it is a substantial Shareholder of the Company. Meanwhile, Daimler AG holds 100% equity interest in DGRC, and DGRC holds 65% equity interests in MBLC, thus DGRC and MBLC are associates of Daimler AG. Accordingly, DGRC and MBLC are connected persons of the Company under Chapter 14A of the Listing Rules. The Capital Increase by the Company to MBLC constitutes a connected transaction of the Company. As the highest applicable percentage ratio calculated in accordance with the Listing Rules in respect of the Capital Increase to MBLC by the Company is more than 0.1% but less than 5%, the Transaction is subject to the reporting and announcement requirements and exempted from the independent Shareholders' approval requirement.

## **Opinion of the Directors**

As Mr. Hubertus Troska and Mr. Bodo Uebber, both are Directors of the Company, currently hold position in Daimler AG as members of the management committee, they are deemed to have material interests in the Transaction and have abstained from voting on the resolution of the Transaction accordingly. Save for the above persons, other Directors have no interests in the Transaction.

The Directors of the Company (including the independent non-executive Directors) considered that (i) the Transaction is on normal commercial terms and in the ordinary and usual course of business of the Group; (ii) the terms and conditions of the Transaction are fair and reasonable; and (iii) the Transaction is in the interests of the Company and its Shareholders as a whole.

## **GENERAL INFORMATION**

### **Information on the Company**

The Company is a company limited by shares incorporated in China. It is a leading manufacturer of passenger vehicles in China. It is engaged in the design, research and development, manufacture and sale of an extensive and diversified portfolio of passenger vehicle models, and the provision of related services in China. It offers a variety of passenger vehicle models, including mid- to large-size sedan, mid-size sedan, compact sedan, small-size sedan, SUV, MPV and CUV products to satisfy customer demands for different types of vehicles.

### **Information on MBLC**

MBLC is a company with limited liability duly incorporated in PRC. MBLC is principally engaged in the provision of finance leasing and relevant leasing services in respect of automobiles under the brand of Mercedes-Benz to individuals and enterprises.

### **Information on DGRC**

DGRC is a company duly incorporated in the PRC. DGRC previously known as Daimler Northeast Asia Ltd, established in January 2001 in Beijing, a wholly-owned subsidiary of Daimler AG and hence a connected person of the Company. Daimler AG is a company established in Germany in 1886, it mainly engages in the manufacturing of luxury vehicles, trucks, light commercial vehicles and passenger cars, as well as provide tailored services for those products.

## **DEFINITION**

In this announcement, unless the context otherwise requires, the following expressions shall have the following meanings:

“Board”	the board of directors of the Company
“Company”	BAIC Motor Corporation Ltd. a company limited by shares duly incorporated and validly existing under the laws of the PRC
“Daimler AG”	Daimler AG(戴姆勒股份公司), a company established in Germany in 1886 which is a substantial Shareholder and a connected person of the Company
“DGRC”	Daimler Greater China Ltd., a company incorporated and existing under the laws of the PRC
“MBLC”	Mercedes-Benz Leasing Co., Ltd. (梅賽德斯－奔馳租賃有限公司), a company with limited liability duly incorporated and validly existing under the laws of the PRC
“Capital Increase”	the Company and DGRC agreed to contribute an aggregate of RMB500,000,000 to MBLC in proportion to their respective shareholding in MBLC. Of which, DGRC and the Company will contribute RMB325,000,000 and RMB175,000,000 respectively

“Capital Increase Agreement”	the Agreement on Capital Increase in Mercedes-Benz Leasing Co., Ltd. dated 21 October 2016 entered into by the Company and DGRC
“connected transaction(s)”	has the meaning ascribed to it under the Listing Rules
“connected person(s)”	has the meaning ascribed to it under the Listing Rules
“Directors”	the directors of the Company
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, as amended from time to time
“PRC” or “China”	The People’s Republic of China, for the purpose of this announcement, excluding Hong Kong SAR, Macau SAR and Taiwan
“Renminbi” or “RMB”	Renminbi, the lawful currency of the PRC
“Shareholder(s)”	the shareholder(s) of the Company
“Transaction”	the subscription by the Company of the increased capital of MBLC at a price of RMB175,000,000
“%”	percent

By Order of the board of directors  
**BAIC Motor Corporation Limited**  
**Xu Heyi**  
*Chairman*

Beijing, the PRC, 21 October 2016

*As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors, Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.*

\* *For identification purpose only*