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**北京汽车**  
BAIC MOTOR

北京汽車股份有限公司

**BAIC MOTOR CORPORATION LIMITED\***

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 1958)**

## VOLUNTARY ANNOUNCEMENT ON SALES VOLUME FOR OCTOBER 2016

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for October 2016 and the ten months ended October 31, 2016:

**Unit: vehicle**

	Total sales volume for October 2016	Total sales volume for October 2015	Total sales volume of 2016 as at the end of October 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
<b>Beijing Brand (including the three series of Senova, BJ and Wevan)</b>	47,409	33,761	356,976	239,303	49.17%
SUV	27,279	4,377	183,439	21,530	752.02%
Sedan	519	8,996	9,135	65,616	-86.08%
MPV	11,982	16,206	107,579	101,002	6.51%
CUV	348	1,598	19,268	37,320	-48.37%
NEV	7,281	2,584	37,555	13,835	171.45%
<b>Beijing Benz</b>	28,207	21,054	255,002	196,337	29.88%
<b>Beijing Hyundai</b>	90,000	100,069	869,000	824,774	5.36%

**Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.**

By order of the board of directors  
**BAIC Motor Corporation Limited**  
**Xu Heyi**  
*Chairman*

Beijing, PRC  
November 7, 2016

*As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors; Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.*

\* *For identification purpose only*