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HAVAL

長 城 汽 車 股 份 有 限 公 司
GREAT WALL MOTOR COMPANY LIMITED*
 (a joint stock company incorporated in the People's Republic of China with limited liability)
 (Stock Code: 2333)

**VOLUNTARY ANNOUNCEMENT ON
 PRODUCTION AND SALES VOLUME FOR DECEMBER 2016 AND SALES VOLUME TARGET FOR 2017**

This is a voluntary announcement made by Great Wall Motor Company Limited (the “Company”).

I. The board of directors of the Company is pleased to announce that the total production and sales volume of the Company for the month of December (Units) :

Model		Sales Volume						Production Volume					
		Dec. 2016	Dec. 2015	Percentage Year on Year	Year-to-date Dec 2016	Year-to-date Dec 2015	Percentage Year on year	Dec 2016	Dec 2015	Percentage Year on Year	Year-to-date Dec 2016	Year-to-date Dec 2015	Percentage Year on Year
<i>Pick-up truck</i>	<i>Wingle</i>	11,920	10,372	14.92%	105,621	99,463	6.19%	11,547	10,112	14.19%	105,923	102,765	3.07%
<i>SUV</i>	<i>Haval-H1</i>	5,218	11,730	-55.52%	69,232	74,571	-7.16%	3,087	11,699	-73.61%	68,708	75,490	-8.98%
	<i>Haval-H2</i>	35,284	20,022	76.23%	196,926	168,467	16.89%	32,613	19,417	67.96%	202,830	172,184	17.80%
	<i>Haval-H5</i>	2,349	2,566	-8.46%	23,299	23,208	0.39%	2,239	2,119	5.66%	23,515	23,474	0.17%
	<i>Haval-H6</i>	80,495	42,553	89.16%	580,683	373,229	55.58%	76,884	42,555	80.67%	590,819	379,901	55.52%
	<i>Haval-H7</i>	10,852	-	-	48,903	-	-	11,909	-	-	51,741	-	-
	<i>Haval-H8</i>	828	1,064	-22.18%	7,471	8,985	-16.85%	853	1,094	-22.03%	7,697	9,316	-17.38%
	<i>Haval-H9</i>	1,496	1,054	41.94%	11,504	14,011	-17.89%	1,222	1,088	12.32%	11,796	14,100	-16.34%
	<i>Great Wall M series</i>	-	-	-	-	36,577	-100.00%	-	-	-	-	35,990	-100.00%
	<i>Sub-total</i>	136,522	78,989	72.84%	938,018	699,048	34.19%	128,807	77,972	65.20%	957,106	710,455	34.72%
<i>Sedan</i>	<i>Great Wall C30</i>	2,106	4,356	-51.65%	27,407	34,005	-19.40%	1,543	4,392	-64.87%	28,130	35,608	-21.00%
	<i>Great Wall C50</i>	-	2,012	-	3,424	20,081	-82.95%	-	2,049	-100.00%	3,200	20,668	-84.52%
	<i>Other sedans</i>	-	-	-	-	92	-100.00%	-	-	-	-	92	-100.00%
	<i>Sub-total</i>	2,106	6,368	-66.93%	30,831	54,178	-43.09%	1,543	6,441	-76.04%	31,330	56,368	-44.42%
<i>Others</i>		-	-	-	1	4	-75.00%	-	-	-	1	4	-75.00%
<i>Total</i>		150,548	95,729	57.26%	1,074,471	852,693	26.01%	141,897	94,525	50.12%	1,094,360	869,592	25.85%
<i>Including: Export Sales Volume</i>		2,031	693	193.07%	17,379	23,007	-24.46%	—	—	—	—	—	—

II. With actual automobile sales volume reaching 1,074,471 units, the Company has exceeded the full-year target of automobile sales for 2016 by 13.10%, which was set at 950,000 units. The Company's sales volume target for the year 2017 is 1,250,000 units.

Please note that the production and sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders and potential investors are advised to read the financial results of the Group carefully when it is published.

This announcement is made by the order of the board of directors of the Company, of which the directors individually and jointly accept responsibility for the accuracy of the information contained in this announcement.

By order of the Board
Great Wall Motor Company Limited
Xu Hui
Company Secretary

Baoding, Hebei Province, the PRC, 8 January 2017

As at the date of this announcement, members of the Board comprise:

Executive Directors: Mr. Wei Jian Jun, Ms. Wang Feng Ying and Ms. Yang Zhi Juan.

Non-executive Director: Mr. He Ping.

Independent Non-executive Directors: Mr. Wong Chi Hung, Stanley, Mr. Lu Chuang and Mr. Ma Li Hui.

** For identification purpose only*