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BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1958)

ANNOUNCEMENT

ESTIMATED PROFIT INCREASE

This announcement is made by BAIC Motor Corporation Limited (the "**Company**", together with its subsidiaries, the "**Group**") pursuant to Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

The Company wishes to inform the shareholders of the Company and potential investors that, due to the increase in the results of the Beijing Benz and Beijing Brand in 2016 and based on the preliminary review of the management accounts of the Group for the year ended 31 December 2016, the net profit attributable to the equity holders of the Company for the year ended 31 December 2016 is expected to increase by over 90% as compared with the corresponding period in 2015.

The information contained in this announcement is only based on the preliminary review of the management accounts of the Group for the year ended 31 December 2016 by the Company, which have not been reviewed or audited by the Company's auditors. As at the date of this announcement, the consolidated results of the Group for the year ended 31 December 2016 have yet to be finalized and may be subject to adjustment after further internal review. Details of the information of the Group are expected to be disclosed in March 2017 when the Company publishes the results for the year ended 31 December 2016.

Shareholders of the Company and potential investors should exercise caution when dealing in the shares of the Company.

By order of the board of directors BAIC Motor Corporation Limited Xu Heyi Chairman

Beijing, the PRC, 13 February 2017

As at the date of this announcement, the board of directors comprises Mr. Xu Heyi, as Chairman of the board of directors and non-executive director; Mr. Zhang Xiyong, as non-executive director; Mr. Li Feng, as executive director; Mr. Zhang Jianyong, Ms. Shang Yuanxian, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive directors.

* For identification purpose only