

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

ANNOUNCEMENT

THE OPERATING RESULTS OF THE COMPANY FOR THE FIRST QUARTER ENDED MARCH 31, 2017

This announcement is made pursuant to Rules 13.09(2) and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) and Inside Information Provisions (as defined under the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

BAIC Motor Corporation Limited (the “**Company**”, and its subsidiaries, collectively the “**Group**”) issued the mid-term notes and short-term debentures in the inter-bank open market of the People’s Republic of China (the “**PRC**”), and the mid-term notes and ultra short-term debentures are within the period of existence. Pursuant to the relevant laws and regulations of the PRC, the Company must disclose its operating results for the first quarter on the website of the Shanghai Clearing House (<http://www.shclearing.com>).

The operating results attached hereto are the unaudited operating results of the Group for the three months ended March 31, 2017 prepared in accordance with the Accounting Standards for Business Enterprises of the PRC, which have been disclosed on the website of the Shanghai Clearing House (<http://www.shclearing.com>).

The announcement and the attached operating results were originally prepared in Chinese and published in both Chinese and English. In the case of any discrepancy, the Chinese text shall prevail over the English text.

CONSOLIDATED BALANCE SHEET

Unit: RMB Yuan

Assets	Balance at the end of the period March 31, 2017	Balance at the beginning of the year January 1, 2017
Current assets:		
Monetary assets	41,766,937,394.83	37,651,166,881.79
Notes receivables	12,121,190,596.61	14,640,461,564.54
Trade receivables	15,649,613,751.68	12,548,465,655.96
Prepayments	1,956,748,684.50	1,163,248,567.73
Interest receivables	—	—
Dividend receivables	—	—
Other receivables	1,370,522,729.99	2,600,939,489.64
Inventories	13,474,625,246.00	14,166,927,497.09
Non-current assets due within one year	—	—
Other current assets	2,736,934,950.82	2,201,798,731.90
Total current assets	89,076,573,354.43	84,973,008,388.65
Non-current assets:		
Available-for-sale financial assets	536,480,000.00	536,480,000.00
Held-to-maturity investments	—	—
Long-term receivables	—	—
Long-term equity investments	18,346,922,662.21	17,913,650,249.75
Investment properties	—	—
Net fixed assets	34,032,322,573.85	34,186,809,630.10
Construction in progress	6,242,138,126.11	5,884,532,354.85
Construction materials	—	—
Disposal of fixed assets	—	—
Productive biological assets	—	—
Oil and gas assets	—	—
Intangible assets	11,235,057,829.11	11,525,489,571.41
Development expenditures	6,814,061,418.05	6,501,237,301.73
Goodwill	901,945,451.41	901,945,451.41
Long-term deferred expenses	391,867,245.34	379,278,969.57
Deferred income tax assets	5,500,083,196.69	5,504,385,744.49
Other non-current assets	684,317,071.95	593,568,224.21
Total non-current assets	84,685,195,574.72	83,927,377,497.52
Total assets	173,761,768,929.15	168,900,385,886.17

Unit: RMB Yuan

Liabilities	Balance at the end of the period March 31, 2017	Balance at the beginning of the year January 1, 2017
Current liabilities:		
Short-term borrowings	19,078,641,070.31	18,708,976,640.93
Notes payables	11,743,403,461.48	9,916,906,389.41
Trade payables	31,683,901,707.36	31,975,337,191.82
Advance receipts	648,565,188.44	463,128,406.80
Payroll payables	518,716,713.80	939,156,042.42
Tax payables	3,419,681,366.71	3,699,699,408.28
Interest payables	283,418,309.45	296,937,247.85
Dividend payables	2,824,005,000.00	902,670,000.00
Other payables	21,550,274,380.52	20,901,433,362.37
Non-current liabilities due within one year	3,838,919,553.96	5,358,755,758.90
Other current liabilities	4,998,938,194.49	4,997,563,194.47
Total current liabilities	100,588,464,946.52	98,160,563,643.25
Non-current liabilities:		
Long-term borrowings	748,484,396.09	818,218,711.21
Bonds payables	7,787,647,366.51	6,990,872,022.12
Long-term payables	—	—
Specific payables	—	—
Accrued liabilities	2,361,470,024.19	2,067,043,548.69
Deferred income	2,113,807,231.72	2,021,756,849.55
Deferred income tax liabilities	802,833,681.07	808,608,484.01
Total non-current liabilities	13,814,242,699.58	12,706,499,615.58
Total liabilities	114,402,707,646.10	110,867,063,258.83
Owners' equity (or shareholders' equity):		
Paid-in capital (share capital)	7,595,338,182.00	7,595,338,182.00
Capital reserves	16,653,632,804.02	16,653,632,804.02
Other comprehensive income	21,195,457.83	-77,620,950.99
Surplus reserves	1,971,505,327.01	1,971,505,327.01
Unallocated profits	15,374,925,812.41	14,017,253,492.64
Foreign currency translation differences	—	—
Total equity attributable to owners of the parent	41,616,597,583.27	40,160,108,854.68
*Minority interests	17,742,463,699.78	17,873,213,772.66
Total owners' equity	59,359,061,283.05	58,033,322,627.34
Total liabilities and owners' equity	173,761,768,929.15	168,900,385,886.17

CONSOLIDATED INCOME STATEMENT

Unit: RMB Yuan

Items	Accumulated amounts for January to March in 2017	Accumulated amounts for January to March in 2016
I. Total operating income	36,418,469,549.92	24,771,796,920.79
II. Total operating costs	31,869,950,114.14	23,144,521,613.96
Including: Operating costs	25,210,575,053.03	18,406,488,386.59
Business tax and surcharges	2,355,339,257.58	1,386,926,062.05
Selling expenses	3,582,463,485.95	2,515,364,800.63
Administrative expenses	570,727,556.99	644,691,399.74
Financial expenses	150,844,760.59	191,050,964.95
Impairment losses of assets	—	—
Add: Gain on changes in fair value (loss is marked by “-”)	-259,434,576.08	—
Investment gain (loss is marked by “-”) Including: gain from investment in associated companies and joint ventures	403,550,387.54	758,010,833.72
403,550,387.54	403,550,387.54	758,010,833.72
III. Operating profit (loss is marked by “-”)	4,692,635,247.24	2,385,286,140.55
Add: Non-operating income	45,051,579.34	17,087,417.32
Less: Non-operating expenses	27,158,872.54	12,207,391.88
IV. Total profit (total loss is marked by “-”)	4,710,527,954.04	2,390,166,165.99
Less: Income tax expenses	1,356,284,727.20	610,239,489.71
V. Net profit (net loss is marked by “-”)	3,354,243,226.84	1,779,926,676.28
Net profit attributable to owners of the parent	1,357,672,319.77	870,205,693.92
* Minority interests	1,996,570,907.07	909,720,982.36

CONSOLIDATED CASH FLOWS STATEMENT

Unit: RMB Yuan

Items	Accumulated amounts for January to March in 2017	Accumulated amounts for January to March in 2016
I. Cash flows from operating activities:		
Cash received from sales of goods and provision of labor services	41,127,301,419.75	28,043,878,987.98
Tax refunds received	-	-
Cash received relating to other operating activities	274,693,240.60	219,004,392.65
Sub-total of cash inflows from operating activities	41,401,994,660.35	28,262,883,380.63
Cash paid for purchase of goods and engagement of labor services	21,983,802,523.86	19,368,832,372.79
Cash paid to and on behalf of employees	1,370,778,640.88	1,200,476,043.62
Payments of all types of taxes	8,186,633,746.22	4,805,157,616.60
Cash paid relating to other operating activities	3,181,038,213.35	1,795,523,903.42
Sub-total of cash outflows from operating activities	34,722,253,124.31	27,169,989,936.43
Net cash flows from operating activities	6,679,741,536.04	1,092,893,444.20
II. Cash flows from investing activities:		
Cash received from return of investment	-	-
Cash received from investment gains	-	6,812,199.48
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	171,500.00	87,785.00
Net cash received from disposal of subsidiaries and other operating units	-	-
Cash received relating to other investing activities	-	-
Sub-total of cash inflows from investing activities	171,500.00	6,899,984.48
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	1,624,978,531.25	1,539,565,060.67
Cash paid for investment	44,998,071.33	1,884,123,065.50
Net cash paid for acquisition of subsidiaries and other operating units	-	-
Cash paid relating to other investing activities	-	-
Sub-total of cash outflows from investing activities	1,669,976,602.58	3,423,688,126.17
Net cash flows from investing activities	-1,669,805,102.58	-3,416,788,141.69

Unit: RMB Yuan

Items	Accumulated amounts for January to March in 2017	Accumulated amounts for January to March in 2016
III. Cash flows from financing activities:		
Cash received from investors	–	–
Including: Cash received from absorbing minority shareholders' investment by subsidiaries	–	–
Cash received from borrowings	5,135,228,006.88	6,397,000,000.00
Cash received relating to other financing activities	85,559,304.68	69,150,603.76
Sub-total of cash inflows from financing activities	5,220,787,311.56	6,466,150,603.76
Cash paid for repayment of debts	5,595,500,000.00	3,024,041,800.00
Cash paid for distribution of dividends, profits or payment of interests	513,747,453.58	273,347,873.78
Including: Dividend and profit paid to minority shareholders by subsidiaries	262,262,235.48	–
Cash paid relating to other financing activities	40,042,158.07	4,348,125.00
Sub-total of cash outflows from financing activities	6,149,289,611.65	3,301,737,798.78
Net cash flows from financing activities	-928,502,300.09	3,164,412,804.98
IV. Effect of changes in exchange rate on cash and cash equivalents	-7,359,462.69	-25,214.80
V. Net increase in cash and cash equivalents	4,074,074,670.68	840,492,892.69
VI. Balance of cash at the end of the period	41,726,971,899.71	24,786,988,963.15

BALANCE SHEET

Unit: RMB Yuan

	Balance at the end of the period March 31, 2017	Balance at the beginning of the year January 1, 2017
Assets		
Current assets:		
Monetary assets	1,935,056,275.00	1,560,531,288.84
Financial assets at fair value through profit or loss	—	—
Notes receivables	589,732,491.93	686,596,688.97
Trade receivables	15,642,283,793.15	13,193,615,149.12
Prepayments	1,390,253,779.43	449,594,620.15
Interest receivables	—	—
Dividend receivables	3,060,000,000.00	1,020,000,000.00
Other receivables	14,034,787,865.09	15,605,299,424.00
Inventories	854,913,413.29	717,169,230.12
Non-current assets due within one year	—	—
Other current assets	1,626,807,195.75	1,367,719,181.32
Total current assets	39,133,834,813.64	34,600,525,582.52
Non-current assets:		
Available-for-sale financial assets	536,480,000.00	536,480,000.00
Held-to-maturity investments	—	—
Long-term receivables	—	—
Long-term equity investments	22,498,603,872.29	22,183,239,283.49
Investment properties	—	—
Net fixed assets	6,813,839,011.92	6,969,649,740.42
Construction in progress	2,208,927,484.18	1,759,489,175.49
Construction materials	—	—
Disposal of fixed assets	—	—
Productive biological assets	—	—
Oil and gas assets	—	—
Intangible assets	5,048,325,828.17	5,323,282,039.94
Development expenditures	5,650,616,691.84	5,367,046,688.39
Goodwill	—	—
Long-term deferred expenses	15,045,561.40	14,799,875.93
Deferred income tax assets	—	—
Other non-current assets	2,283,115.00	113,741,413.91
Total non-current assets	42,774,121,564.80	42,267,728,217.57
Total assets	81,907,956,378.44	76,868,253,800.09

Unit: RMB Yuan

Liabilities	Balance at the end of the period March 31, 2017	Balance at the beginning of the year January 1, 2017
Current liabilities:		
Short-term borrowings	16,380,000,000.00	16,180,000,000.00
Financial liabilities at fair value through profit or loss	—	—
Notes payables	2,730,338,367.87	860,344,362.38
Trade payables	12,679,891,837.56	12,349,462,023.99
Advances receipts	1,438,812.02	1,374,812.02
Payroll payables	34,772,114.22	95,790,330.80
Tax payables	40,919,182.13	55,287,705.94
Interest payables	243,345,211.69	180,918,166.88
Dividend payables	—	—
Other payables	3,088,687,771.78	2,607,298,854.32
Non-current liabilities due within one year	1,741,132,876.72	1,817,043,761.11
Other current liabilities	4,998,938,194.49	4,997,563,194.47
Total current liabilities	41,939,464,368.48	39,145,083,211.91
Non-current liabilities:		
Long-term borrowings	653,500,000.00	764,000,000.00
Bonds payable	3,995,912,192.00	3,995,836,835.50
Long-term payables	—	—
Specific payables	—	—
Accrued liabilities	94,810,189.74	53,314,919.47
Deferred income tax liabilities	—	—
Other non-current liabilities	312,399,271.97	314,472,038.24
Total non-current liabilities	5,056,621,653.71	5,127,623,793.21
Total liabilities	46,996,086,022.19	44,272,707,005.12
Owners' equity (or shareholders' equity):	—	—
Paid-in capital (share capital)	7,595,338,182.00	7,595,338,182.00
Capital reserves	19,413,441,928.63	19,413,441,928.63
Less: Treasury stock	—	—
Surplus reserves	1,287,924,357.07	1,287,924,357.07
Unallocated profits	6,615,165,888.55	4,298,842,327.27
Foreign currency translation differences	—	—
Total equity attributable to owners of the parent	34,911,870,356.25	32,595,546,794.97
*Minority interests	—	—
Total owners' equity	34,911,870,356.25	32,595,546,794.97
Total liabilities and owners' equity	81,907,956,378.44	76,868,253,800.09

INCOME STATEMENT

Unit: RMB Yuan

Items	Accumulated amounts for January to March in 2017	Accumulated amounts for January to March in 2016
I. Total operating income	4,066,394,321.88	4,260,998,002.20
II. Total operating costs	4,875,385,381.81	4,462,785,812.98
Including: Operating costs	4,313,944,664.62	3,988,235,556.03
Business tax and surcharges	115,994,516.13	105,888,729.96
Selling expenses	79,340,045.83	–
Administrative expenses	196,468,635.31	188,633,028.18
Financial expenses	169,637,519.92	180,028,498.81
Impairment losses of assets	–	–
Add: Gain on changes in fair value (loss is marked by “-”)	–	–
Investment gain (loss is marked by “-”) Including: gain from investments in associated companies and joint ventures	3,113,913,224.11	-3,357,853.01
	53,913,224.11	-3,357,853.01
III. Operating profit (loss is marked by “-”)	2,304,922,164.18	-205,145,663.79
Add: Non-operating income	12,042,737.49	2,693,745.27
Less: Non-operating expenses	641,340.39	912,643.27
IV. Total profit (total loss is marked by “-”)	2,316,323,561.28	-203,364,561.79
Less: Income tax expenses	–	–
V. Net profit (net loss is marked by “-”)	2,316,323,561.28	-203,364,561.79
Net profit attributable to owners of the parent	2,316,323,561.28	-203,364,561.79
*Minority interests	–	–

CASH FLOWS STATEMENT

Unit: RMB Yuan

Items	Accumulated amounts for January to March in 2017	Accumulated amounts for January to March in 2016
I. Cash flows from operating activities:		
Cash received from sales of goods and provision of labor services	199,944,462.54	1,488,817,209.06
Tax refunds received	-	-
Cash received relating to other operating activities	2,149,092,603.22	795,014,349.22
Sub-total of cash inflows from operating activities	2,349,037,065.76	2,283,831,558.28
Cash paid for purchase of goods and engagement of labor services	764,827,885.86	1,951,800,131.16
Cash paid to and on behalf of employees	597,602,032.65	507,377,206.03
Payments of all types of taxes	132,339,925.83	122,171,829.25
Cash paid relating to other operating activities	218,526,203.44	464,297,207.79
Sub-total of cash outflows from operating activities	1,713,296,047.78	3,045,646,374.23
Net cash flows from operating activities	635,741,017.98	-761,814,815.95
II. Cash flows from investing activities:		
Cash received from return of investment	-	-
Cash received from investment gain	272,966,808.51	-
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	-	8,785.00
Net cash received from disposal of subsidiaries and other operating units	-	-
Cash received relating to other investing activities	-	-
Sub-total of cash inflows from investing activities	272,966,808.51	8,785.00
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	379,354,235.05	440,865,783.06
Cash paid for investment	-	532,480,000.00
Net cash paid for acquisition of subsidiaries and other operating units	-	-
Cash paid relating to other investing activities	-	-
Sub-total of cash outflows from investing activities	379,354,235.05	973,345,783.06
Net cash flows from investing activities	-106,387,426.54	-973,336,998.06

Unit: RMB Yuan

Items	Accumulated amounts for January to March in 2017	Accumulated amounts for January to March in 2016
III. Cash flows from financing activities:		
Cash received from investors	–	–
Including: Cash received from absorbing minority shareholders' investment by subsidiaries	–	–
Cash received from borrowings	4,200,000,000.00	4,900,000,000.00
Cash received relating to other financing activities	–	–
Sub-total of cash inflows from financing activities	4,200,000,000.00	4,900,000,000.00
Cash paid for repayment of debts	4,160,000,000.00	2,904,041,800.00
Cash paid for distribution of dividends or profits or payment of interests	194,826,129.17	176,873,310.37
Including: Dividend and profit paid to minority shareholders by subsidiaries	–	–
Cash paid relating to other financing activities	39,966,665.12	4,348,125.00
Sub-total of cash outflows from financing activities	4,394,792,794.29	3,085,263,235.37
Net cash flows from financing activities	-194,792,794.29	1,814,736,764.63
IV. Effect of changes in exchange rate on cash and cash equivalents	-1,306.11	-8,887.67
V. Net increase in cash and cash equivalents	334,559,491.04	79,576,062.95
VI. Balance of cash at the end of the period	1,895,090,779.88	1,681,878,722.63

Note: the financial information contained in this operating results update is prepared in accordance with the Accounting Standards for Business Enterprises of the PRC and has not been audited.

By order of the Board
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, the PRC, April 27, 2017

As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, as non-executive Director; Mr. Li Feng, as executive Director; Mr. Zhang Jianyong, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Mr. Guo Xianpeng, Ms. Wang Jing and Mr. Zhu Baocheng, as non-executive Directors; and Mr. Ge Songlin, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.

* For identification purpose only