

北京汽車股份有限公司 BAIC MOTOR CORPORATION LIMITED

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

REPLY SLIP

2016 Annual General Meeting

To: BAIC Motor Corporation Limited (the "Company")

I/We intend to attend in person or appoint a proxy(ies) to attend the 2016 Annual General Meeting of the Company to be held at Multi-purpose Hall, 1st Floor, the South Tower of Beijing Automotive Industry R&D Base, No. 99 Shuanghe Road, Shunyi District, Beijing, the PRC, at 9:30 a.m. on Friday, June 23, 2017.

Date: _____ 2017

Signature of Shareholder(s): _____

Name of Shareholder(s): _____

Notes:

- 1. Please insert the full name(s) (in Chinese or English) and registered address(es) as recorded in the register of Shareholders of the Company in BLOCK CAPITALS.
- 2. Please insert the number of shares registered in your name(s) and select the class of shares (delete as inappropriate). If no number or no class of shares is inserted, this reply slip will be deemed to relate to all the shares of the Company registered in your name(s).
- 3. Holders of H Shares of the Company should deliver the completed and signed reply slip to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by hand, by post or by fax on or before Saturday, June 3, 2017.
- 4. Holders of domestic shares should deliver the completed and signed reply slip to the Board of Directors' Office of the Company at the Investor Relationship Center, 9th Floor, Peng Long Building, No. 10 Hua Wei Li, Chaoyang District, Beijing, the PRC by hand, by post or by fax on or before Saturday, June 3, 2017.