

# ANNUAL REPORT 2017



Park Mediterranean







## SINO LAND COMPANY LIMITED • ANNUAL REPORT 2017

This annual report (“Annual Report”) is available in both English and Chinese. Shareholders who have received either the English or the Chinese version of the Annual Report may request a copy in the language different from that has been received by writing to the Company’s Share Registrars, Tricor Standard Limited at Level 22, Hopewell Centre, 183 Queen’s Road East, Hong Kong.

The Annual Report (in both English and Chinese versions) has been posted on the Company’s website at [www.sino.com](http://www.sino.com). Shareholders who have chosen to rely on copies of the Corporate Communications (including but not limited to annual report, summary financial report (where applicable), interim report, summary interim report (where applicable), notice of meeting, listing document, circular and proxy form) posted on the Company’s website in lieu of any or all the printed copies thereof may request printed copy of the Annual Report.

Shareholders who have chosen or are deemed to have consented to receive the Corporate Communications using electronic means through the Company’s website and who have difficulty in receiving or gaining access to the Annual Report posted on the Company’s website will upon request be sent the Annual Report in printed form free of charge.

Shareholders may at any time choose to change their choice of language and means of receipt (i.e. in printed form or by electronic means through the Company’s website) of all future Corporate Communications from the Company by giving notice in writing by post to the Company’s Share Registrars, Tricor Standard Limited at Level 22, Hopewell Centre, 183 Queen’s Road East, Hong Kong or by email at [sinoland83-ecom@hk.tricorglobal.com](mailto:sinoland83-ecom@hk.tricorglobal.com).







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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Robert Ng Chee Siong, Chairman  
 Ronald Joseph Arculli, GBM, CVO, GBS, OBE, JP<sup>#</sup>  
 Allan Zeman, GBM, GBS, JP\*  
 Adrian David Li Man-kiu, JP\*  
 Steven Ong Kay Eng\*  
 Wong Cho Bau, JP\*  
 Daryl Ng Win Kong, JP  
 Ringo Chan Wing Kwong  
 Alice Ip Mo Lin  
 Gordon Lee Ching Keung  
 Sunny Yeung Kwong (appointed on 21st November, 2016)

(<sup>#</sup> Non-Executive Director)

(\* Independent Non-Executive Directors)

## AUDIT COMMITTEE

Adrian David Li Man-kiu, JP, Chairman  
 Allan Zeman, GBM, GBS, JP  
 Steven Ong Kay Eng

## NOMINATION COMMITTEE

Robert Ng Chee Siong, Chairman  
 Allan Zeman, GBM, GBS, JP  
 Adrian David Li Man-kiu, JP

## REMUNERATION COMMITTEE

Steven Ong Kay Eng, Chairman  
 Allan Zeman, GBM, GBS, JP  
 Adrian David Li Man-kiu, JP  
 Daryl Ng Win Kong, JP

## AUTHORIZED REPRESENTATIVES

Robert Ng Chee Siong  
 Ringo Chan Wing Kwong

## CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY

Velencia Lee

## AUDITOR

Deloitte Touche Tohmatsu  
 Certified Public Accountants, Hong Kong

## SOLICITORS

Woo, Kwan, Lee & Lo  
 Clifford Chance  
 Baker & McKenzie

## SHAREHOLDERS' CALENDAR

<b>Closure of Register of Members for entitlement to attend and vote at Annual General Meeting</b>	23rd to 26th October, 2017 (both dates inclusive)
<b>Annual General Meeting</b>	26th October, 2017
<b>Closure of Register of Members for dividend entitlement</b>	1st to 2nd November, 2017 (both dates inclusive)
<b>Record Date for final dividend entitlement</b>	2nd November, 2017
<b>Last Date for lodging form of election for scrip dividend</b>	24th November, 2017 4:30 p.m.
<b>Interim Dividend</b> Paid	HK13 cents per share 12th April, 2017
<b>Final Dividend</b> Payable	HK40 cents per share 5th December, 2017

## PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited  
 Hang Seng Bank Limited  
 DBS Bank Ltd., Hong Kong Branch  
 The Hongkong and Shanghai Banking Corporation Limited  
 China Construction Bank (Asia) Corporation Limited  
 The Bank of East Asia, Limited  
 Bank of Communications, Hong Kong Branch  
 Bangkok Bank Public Company Limited  
 Industrial and Commercial Bank of China (Asia) Limited

## INVESTOR RELATIONS CONTACT

Please direct enquiries to:  
 General Manager – Corporate Finance  
 Telephone : (852) 2734 8312  
 Fax : (852) 2369 1236  
 Email : investorrelations@sino.com

## REGISTERED OFFICE

12th Floor, Tsim Sha Tsui Centre,  
 Salisbury Road, Tsim Sha Tsui,  
 Kowloon, Hong Kong  
 Telephone : (852) 2721 8388  
 Fax : (852) 2723 5901  
 Website : www.sino.com  
 Email : info@sino.com

## SHARE REGISTRARS

Tricor Standard Limited  
 Level 22, Hopewell Centre,  
 183 Queen's Road East,  
 Hong Kong  
 Telephone : (852) 2980 1333  
 Fax : (852) 2861 1465  
 Email : sinoland83-ecom@hk.tricorglobal.com

## LISTING INFORMATION

<b>Stock Code</b>	83
<b>American Depositary Receipt</b>	
CUSIP Number	829344308
Trading Symbol	SNLAY
ADR to Ordinary Share Ratio	1:5
Listing	Level One (OTC)
Depository Bank	The Bank of New York 101 Barclay Street, 22nd Floor – West, New York, NY 10286, U.S.A.



# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of the Shareholders of **Sino Land Company Limited** (“Company”) will be held at The Pacific Rooms, 9th Floor, Towers Wing, The Royal Pacific Hotel & Towers, 33 Canton Road, Tsim Sha Tsui, Kowloon, on Thursday, the 26th day of October, 2017 at 9:30 a.m. for the following purposes:

1. To receive, consider and adopt the audited Financial Statements and the Directors’ and Independent Auditor’s Reports for the year ended 30th June, 2017.
2. To declare a final dividend.
3. To re-elect retiring Directors and to authorise the Board to fix the Directors’ remuneration for the financial year ending 30th June, 2018.
4. To re-appoint Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorise the Board to fix their remuneration.
5. To consider and, if thought fit, pass with or without amendments, the following resolutions as Ordinary Resolutions:

### Ordinary Resolutions

(i) **“THAT:**

- (a) subject to paragraph (i)(b) below, the exercise by the Directors of the Company during the Relevant Period of all the powers of the Company to buy back shares of the Company on The Stock Exchange of Hong Kong Limited (“Stock Exchange”) or on any other stock exchange on which the shares of the Company may be listed and recognised by the Securities and Futures Commission and the Stock Exchange for this purpose, subject to and in accordance with all applicable laws and the requirements of the Rules Governing the Listing of Securities on the Stock Exchange or of any other stock exchange as amended from time to time be and is hereby generally and unconditionally approved;
- (b) the aggregate number of shares to be bought back pursuant to the approval in paragraph (i)(a) above shall not exceed 10% of the total number of shares of the Company in issue as at the date of passing this resolution and the said approval shall be limited accordingly; and
- (c) for the purposes of this resolution:

“Relevant Period” means the period from the passing of this resolution until whichever is the earlier of:

- (1) the conclusion of the next Annual General Meeting of the Company;
- (2) the expiration of the period within which the next Annual General Meeting of the Company is required by law or the articles of association of the Company to be held; and
- (3) the date on which the authority set out in this resolution is revoked or varied by an ordinary resolution of the shareholders in general meeting.”



## NOTICE OF ANNUAL GENERAL MEETING *(Continued)*

(ii) **“THAT:**

- (a) a general mandate be and is hereby unconditionally given to the Directors of the Company to exercise during the Relevant Period all the powers of the Company to allot, issue and deal with additional shares of the Company, to allot, issue or grant securities of the Company, including bonds, debentures and notes convertible into shares of the Company and to make or grant offers, agreements or options which would or might require the exercise of such powers either during or after the Relevant Period, provided that these powers of the Directors and this general mandate are in respect of and in addition to any shares which may be issued on the exercise of the subscription rights under the Company’s securities or pursuant to any scrip dividend scheme or pursuant to a rights issue or pursuant to any rights of conversion under any existing convertible bonds, debentures or notes of the Company, and provided further that these powers of the Directors and this general mandate shall be subject to the restrictions that the aggregate number of shares allotted or agreed to be allotted or issued pursuant thereto, whether by way of option or conversion or otherwise, shall not exceed 20% of the total number of shares of the Company in issue as at the date of passing this resolution; and

- (b) for the purposes of this resolution:

“Relevant Period” means the period from the passing of this resolution until whichever is the earlier of:

- (1) the conclusion of the next Annual General Meeting of the Company;
- (2) the expiration of the period within which the next Annual General Meeting of the Company is required by law or the articles of association of the Company to be held; and
- (3) the date on which the authority set out in this resolution is revoked or varied by an ordinary resolution of the shareholders in general meeting.”

- (iii) **“THAT**, conditional upon the resolutions (i) and (ii) above being passed, the aggregate number of shares which are bought back by the Company under the authority granted pursuant to resolution (i) above (up to a maximum of 10% of the total number of shares of the Company in issue as at the date of this resolution) shall be added to the aggregate number of shares that may be allotted or agreed conditionally or unconditionally to be allotted by the Directors of the Company pursuant to resolution (ii) above.”

By Order of the Board  
**Velencia Lee**  
*Company Secretary*

Hong Kong, 15th September, 2017



## NOTICE OF ANNUAL GENERAL MEETING *(Continued)*

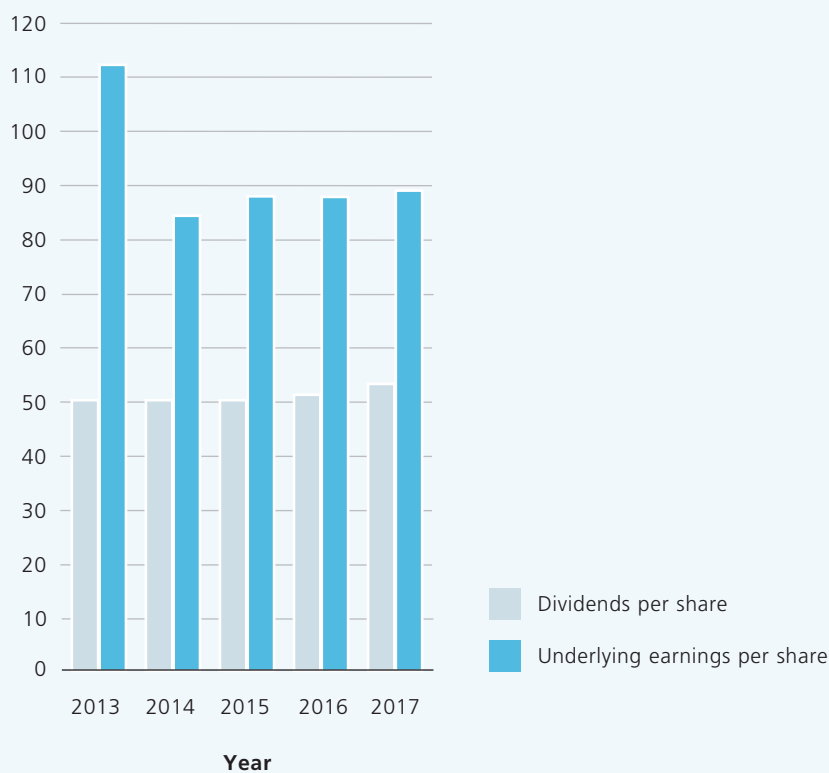
### Notes:

- (a) At the Annual General Meeting, the Chairman of the Meeting will put each of the above resolutions to the vote by way of a poll. On a poll, every shareholder who is present in person or by proxy shall have one vote for every share of which he/she is the holder.
- (b) Any shareholder entitled to attend and vote at the above meeting may appoint one or more proxies to exercise all or any of his/her rights to attend and vote instead of him/her, provided that the proxy is appointed to represent respectively the number of shares held by the shareholder as specified in the relevant instrument of appointment. A proxy need not be a shareholder of the Company.
- (c) In order to be valid, the instrument appointing a proxy and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy of that power or authority, must be lodged at the registered office of the Company at 12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong not less than 48 hours before the time appointed for holding the meeting.
- (d) For determining the entitlement to attend and vote at the Annual General Meeting to be held on Thursday, 26th October, 2017, the register of members of the Company will be closed from Monday, 23rd October, 2017 to Thursday, 26th October, 2017, both dates inclusive, during which period no transfer of shares will be effected. In order to be eligible to attend and vote at the Annual General Meeting, shareholders should ensure that all transfers accompanied by the relevant share certificates are lodged with the Company's Share Registrars, Tricor Standard Limited, Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Friday, 20th October, 2017.
- (e) The proposed final dividend is subject to the approval of the shareholders at the Annual General Meeting. The record date for the proposed final dividend is at the close of business on Thursday, 2nd November, 2017. For determining the entitlement to the proposed final dividend, the register of members of the Company will be closed from Wednesday, 1st November, 2017 to Thursday, 2nd November, 2017, both dates inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend, shareholders should ensure that all transfers accompanied by the relevant share certificates are lodged with the Company's Share Registrars, Tricor Standard Limited, Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Tuesday, 31st October, 2017.
- (f) Regarding the re-election of the Directors of the Company under item 3, separate ordinary resolutions will be considered and, if thought fit, passed at the Annual General Meeting to:
  - (i) re-elect Mr. Robert Ng Chee Siong as Director of the Company.
  - (ii) re-elect Mr. Adrian David Li Man-kiu as Director of the Company.
  - (iii) re-elect Ms. Alice Ip Mo Lin as Director of the Company.
  - (iv) re-elect Mr. Sunny Yeung Kwong as Director of the Company.

## GROUP FINANCIAL SUMMARY

	2013 HK\$	2014 HK\$	2015 HK\$	2016 HK\$	2017 HK\$
Turnover	<u>7,818,585,463</u>	<u>7,450,911,679</u>	<u>21,838,516,109</u>	<u>10,803,690,687</u>	<u>18,333,874,993</u>
Underlying net profit from operations	<u>6,635,850,519</u>	<u>5,021,827,916</u>	<u>5,301,493,751</u>	<u>5,351,424,759</u>	<u>5,526,868,895</u>
Profit attributable to the Company's shareholders	<u>11,687,131,302</u>	<u>8,921,483,066</u>	<u>9,371,985,144</u>	<u>7,090,436,987</u>	<u>7,414,672,305</u>
Underlying earnings per share (cents)	111.92	84.05	87.64	87.53	<b>88.70</b>
Reported earnings per share (cents)	197.11	149.32	154.94	115.98	<b>119.00</b>
Dividends per share (cents)	50.0	50.0	50.0	51.0	<b>53.0</b>

**Underlying Earnings & Dividends Per Share (HK cents)**

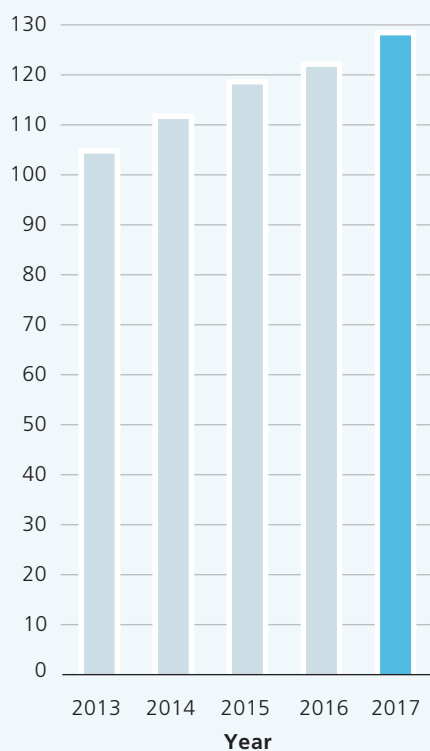




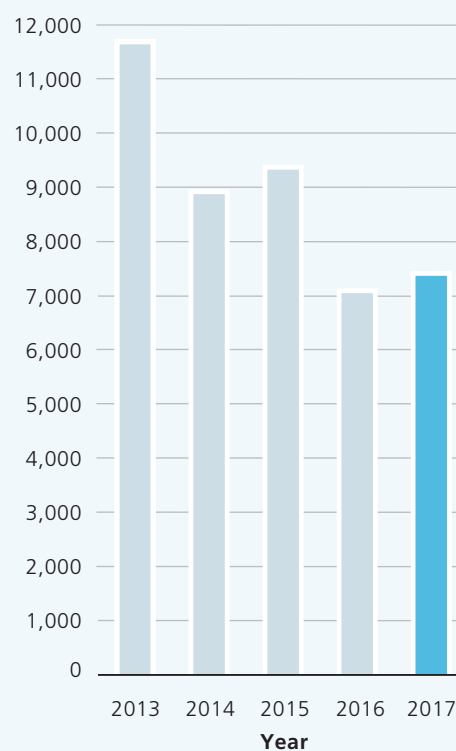
## GROUP FINANCIAL SUMMARY (Continued)

	2013	2014	2015	2016	2017
	HK\$	HK\$	HK\$	HK\$	HK\$
CONSOLIDATED STATEMENT OF FINANCIAL POSITION					
Non-current assets	88,487,464,480	90,181,434,914	90,598,939,732	90,771,041,127	<b>94,319,325,140</b>
Current assets	40,775,748,820	46,747,199,797	51,203,621,770	58,287,413,047	<b>60,946,539,943</b>
Current liabilities	(12,986,780,314)	(11,098,434,981)	(12,842,536,270)	(17,649,712,727)	<b>(20,050,896,042)</b>
	<b>116,276,432,986</b>	<b>125,830,199,730</b>	<b>128,960,025,232</b>	<b>131,408,741,447</b>	<b>135,214,969,041</b>
Share capital	5,947,824,375	36,767,987,593	37,667,764,680	38,657,017,941	<b>40,590,631,436</b>
Reserves	98,858,390,237	74,897,385,874	80,890,246,091	83,474,152,717	<b>87,763,136,246</b>
Shareholders' funds	104,806,214,612	111,665,373,467	118,558,010,771	122,131,170,658	<b>128,353,767,682</b>
Non-controlling interests	1,178,920,912	1,284,068,613	467,571,196	543,049,902	<b>971,301,683</b>
Non-current liabilities	10,291,297,462	12,880,757,650	9,934,443,265	8,734,520,887	<b>5,889,899,676</b>
	<b>116,276,432,986</b>	<b>125,830,199,730</b>	<b>128,960,025,232</b>	<b>131,408,741,447</b>	<b>135,214,969,041</b>
Shareholders' funds at book value per share	<b>17.62</b>	<b>18.56</b>	<b>19.48</b>	<b>19.81</b>	<b>20.32</b>

Shareholders' Funds (HK\$ Billion)



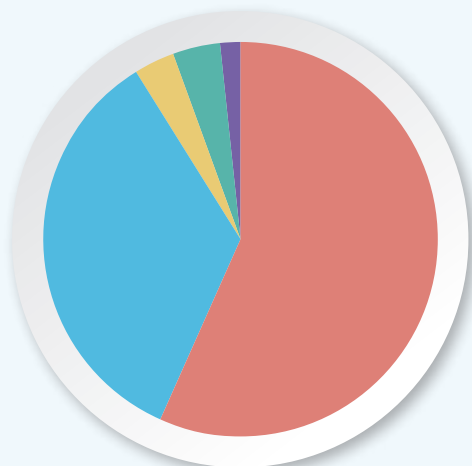
Profit Attributable to the Company's Shareholders (HK\$ Million)



## GROUP FINANCIAL SUMMARY *(Continued)*

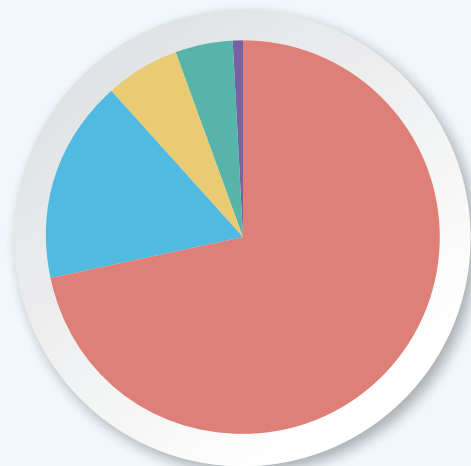
### The Company and its subsidiaries (the "Group")

**Breakdown of Segment Results**  
for the year ended 30th June, 2017



- Property sales **56.8%**
- Property rental **34.4%**
- Property management and other services **3.4%**
- Hotel operations **3.9%**
- Investments in securities and financing **1.5%**

**Breakdown of Segment Revenue**  
for the year ended 30th June, 2017



- Property sales **71.9%**
- Property rental **16.7%**
- Property management and other services **6.1%**
- Hotel operations **4.6%**
- Investments in securities and financing **0.7%**

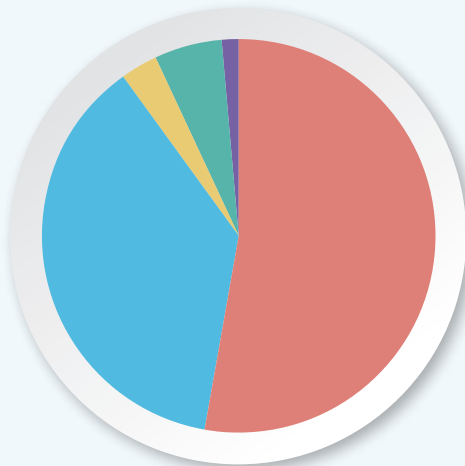


## GROUP FINANCIAL SUMMARY *(Continued)*

### The Group and attributable share from associates and joint ventures

#### Breakdown of Segment Results

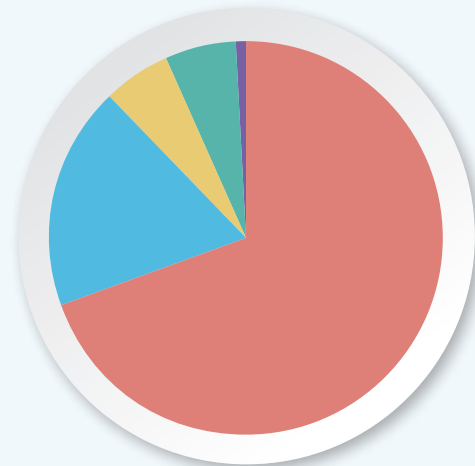
for the year ended 30th June, 2017



- Property sales **53.0%**
- Property rental **37.2%**
- Property management and other services **3.1%**
- Hotel operations **5.4%**
- Investments in securities and financing **1.3%**

#### Breakdown of Segment Revenue

for the year ended 30th June, 2017



- Property sales **69.6%**
- Property rental **18.2%**
- Property management and other services **5.7%**
- Hotel operations **5.9%**
- Investments in securities and financing **0.6%**

## CHAIRMAN'S STATEMENT





## CHAIRMAN'S STATEMENT *(Continued)*

I am pleased to present the 2016/2017 Annual Report to shareholders.

### FINAL RESULTS

For the year ended 30th June, 2017, the Group's underlying net profit attributable to shareholders, excluding the effect of fair-value changes on investment properties, was HK\$5,526.8 million (2015/2016: HK\$5,351.4 million). Underlying earnings per share was HK\$0.89 (2015/2016: HK\$0.88).

The Group's reported net profit attributable to shareholders was HK\$7,414.6 million (2015/2016: HK\$7,090.4 million). Earnings per share was HK\$1.19 (2015/2016: HK\$1.16). The reported profit for the year included a revaluation surplus (net of deferred taxation) on investment properties of HK\$1,887.8 million (2015/2016: HK\$1,739.0 million).

### DIVIDENDS

The Directors have resolved to recommend a final dividend of 40 cents per share in respect of the year ended 30th June, 2017 to shareholders whose names appear on the Register of Members of the Company on 2nd November, 2017. Together with the interim dividend of 13 cents per share, the total dividend for the year ended 30th June, 2017 is 53 cents per share.

The Directors propose that shareholders be given the option to receive the final dividend in new shares in lieu of cash. The scrip dividend proposal is subject to: (1) the approval of the proposed final dividend at the Annual General Meeting to be held on 26th October, 2017; and (2) The Stock Exchange of Hong Kong Limited granting the listing of and permission to deal in the new shares to be issued pursuant to this proposal.

A circular containing details of the scrip dividend proposal will be dispatched to shareholders together with the form of election for scrip dividend on or about 9th November, 2017. It is expected that the final dividend warrants and share certificates for the scrip dividend will be dispatched to shareholders on or about 5th December, 2017.



## CHAIRMAN'S STATEMENT *(Continued)*

### BUSINESS REVIEW

#### (1) Sales Activities

Total revenue from property sales for the year ended 30th June, 2017, including property sales of associates and joint ventures recognised by the Group, was HK\$15,029.1 million (2015/2016: HK\$11,439.4 million).

Total revenue from property sales comprises mainly the sales of residential units in Corinthia By The Sea in Tseung Kwan O, Dragons Range in Kau To, Mayfair By The Sea I and II in Pak Shek Kok, Cluny Park at 53 Conduit Road, Botanica Bay in Lantau and Mayfair By The Lake in Xiamen, and to date, approximately 100%, 99%, 99%, 100%, 93%, 94% and 99% of the units in the respective projects have been sold.

During the financial year 2016/2017, the Group launched the residential project Park Mediterranean in Sai Kung for sale and to date, approximately 56% of the units have been sold.

In China, 215 residential units in The Palazzo in Chengdu were launched for sale during the financial year 2016/2017. To date, a total of 3,915 residential units in The Palazzo in Chengdu and 1,649 residential units in Dynasty Park in Zhangzhou have been launched for sale and approximately 99% of the units in both of the projects have been sold.

#### (2) Land Bank

As at 30th June, 2017, the Group has a land bank of approximately 32.8 million square feet of attributable floor area in Hong Kong, China, Singapore and Sydney which comprises a balanced portfolio of properties of which 55.3% is residential; 28.7% commercial; 7.4% industrial; 4.6% car parks and 4.0% hotels. In terms of breakdown of the land bank by status, 20.2 million square feet were properties under development, 11.9 million square feet of properties for investment and hotels, together with 0.7 million square feet of properties held for sale. The Group will continue to be selective in replenishing its land bank to optimise its earnings potential.



#### **Botanica Bay**

*Located in the picturesque Southern Lantau, Botanica Bay commands panoramic views of the South China Sea. The highly exclusive development features lush gardens and landscaping and offers 16 houses crafted to the finest details.*



#### **Corinthia By The Sea**

*Located on the seafront of Tseung Kwan O and commanding views of Tathong Channel, Corinthia By The Sea provides 536 residential units and a shopping mall. Residents can enjoy the convenience of living with the close proximity to Tseung Kwan O Station and easy access to city centre.*



# CHAIRMAN'S STATEMENT *(Continued)*

## BUSINESS REVIEW *(Continued)*

### (2) Land Bank *(Continued)*

During the year ended 30th June, 2017, the Group acquired in Hong Kong three sites from the HKSAR Government as well as the development rights of four sites with a total attributable floor area of approximately 1.5 million square feet. Details of the projects are as follows:

<u>Location</u>	<u>Usage</u>	<u>Group's Interest</u>	<u>Attributable Floor Area</u> <i>(Square feet)</i>
1. TPTL 228 Fo Yin Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong	Residential	100%	412,530
2. Lot No. 1040 in D.D. No. 103 Kam Sheung Road Station Package One Property Development, Kam Ho Road and Tung Wui Road, New Territories, Hong Kong	Residential	Joint Venture	412,247
3. The Fullerton Hotel Ocean Park Hong Kong Tai Shue Wan, Hong Kong	Hotel	60%	262,020
4. KCTL 524 Wing Kei Road, Kwai Chung, New Territories, Hong Kong	Industrial	100%	176,906
5. AIL 462 Yip Kan Street and Wong Chuk Hang Road, Wong Chuk Hang, Hong Kong	Commercial	60%	144,567
6. IL 9064 Site A, Peel Street/ Graham Street, Central, Hong Kong	Residential	Joint Venture	84,260
7. NKIL 6558 1-3B Kowloon Road/ 1-5 Kiu Yam Street, Sham Shui Po, Kowloon, Hong Kong	Residential/ Retail	Joint Venture	52,571
			1,545,101



#### **Cluny Park**

Located in the prestigious Mid-Levels West, Cluny Park comprises 27 exquisite flats with layouts ranging from three-bedroom and four-bedroom flats to special units. Residents can enjoy the views of Victoria Harbour or the greenery of Victoria Peak in addition to easy access to the Central Business District.

## CHAIRMAN'S STATEMENT (Continued)

### BUSINESS REVIEW (Continued)

#### (2) Land Bank (Continued)



##### Paloma Bay

Ensnconed in the beautiful Peng Chau, Paloma Bay is a haven of tranquillity and harmonious living. It comprises two villas and 52 apartments and duplexes replete with stylish décor and thoughtful provisions. Each block is connected to an 8,500-square-foot European-style landscaped garden. Residents can enjoy the attentive services of Sino Homes in addition to breath-taking scenery and amenities.

Subsequent to the year ended 30th June, 2017, the Group acquired a site in Whitehead, Ma On Shan (STTL 611) at a government tender for residential development on 21st July, 2017. Upon completion, it will provide a total of approximately 119,351 square feet of attributable gross floor area.

In China, the Group acquired a commercial site in Qianhai during the financial year 2016/2017 and details of the project are as follows:

<u>Location</u>	<u>Usage</u>	<u>Group's Interest</u>	<u>Attributable Floor Area</u> (Square feet)
T102-0262 Land Parcel 04, Unit 7, Qianwan Area, Qianhai Shenzhen-Hong Kong Modern Service Industry Cooperation Zone, Shenzhen, PRC	Serviced Apartment	50%	247,572

#### (3) Property Development

During the year ended 30th June, 2017, the Group completed the project Mayfair By The Lake in Xiamen and obtained Occupation Permits for two residential projects in Hong Kong and details of the projects are as follows:



##### Paloma Cove

Nestling by Tung Wan on Peng Chau, Paloma Cove is a magnificent development that offers a coveted waterfront lifestyle comparable to its sister development Paloma Bay. Comprising ten villas, each residence has been designed to bring nature into home. Exclusive garden and roof terrace, thoughtfully crafted rooms and tasteful furnishings exude an air of class, it is a dream residence of tranquillity, joy and comforts of home.

<u>Location</u>	<u>Usage</u>	<u>Group's Interest</u>	<u>Attributable Floor Area</u> (Square feet)
1. Mayfair By The Lake 26 North Hubin Road, Xiamen, PRC	Residential/ Retail	100%	522,223
2. The Staunton Suites 22 Staunton Street, Central, Hong Kong	Residential/ Retail	100%	37,629
3. Paloma Cove 8 Peng Chau Ho King Street, Peng Chau, New Territories, Hong Kong	Residential	100%	14,372
			574,224

# CHAIRMAN'S STATEMENT *(Continued)*

## BUSINESS REVIEW *(Continued)*

### (4) Rental Activities

For the year ended 30th June, 2017, the Group's gross rental revenue, including attributable share from associates and joint ventures, increased 3.0% to HK\$3,949.1 million (2015/2016: HK\$3,834.1 million) and net rental income increased 4.2% to HK\$3,486.0 million (2015/2016: HK\$3,344.7 million). The increase in rental revenue was mainly due to higher rental rates on renewals. Overall occupancy of the Group's investment property portfolio was at approximately 97% (2015/2016: 97%) for the year ended 30th June, 2017.

The Group's retail portfolio in Hong Kong recorded rental growth with overall occupancy rate at approximately 98% (2015/2016: 97%) for the financial year 2016/2017. The leasing performance of the Group's office portfolio was steady with overall occupancy rate at approximately 97% (2015/2016: 98%) for the year ended 30th June, 2017. The leasing performance of the Group's industrial portfolio saw stable rental growth with occupancy rate at approximately 95% (2015/2016: 97%).

The Group's investment property portfolio primarily serves the need of its customers which include tenants, shoppers and the communities around the properties. The design and condition of the properties together with the quality of service provided to customers are of paramount importance. To ensure that the properties are in good condition with the proper layout and design, the Group would perform regular review of the properties. On service quality, the Group places a strong emphasis on regular training particularly for all front-line staff to ensure that the service provided to customers meets their expectations. Comments from customers, reports by silent shoppers and recognitions from professional institutions all play a role in assessing the quality of service delivered by the staff.

As at 30th June, 2017, the Group has approximately 11.9 million square feet of attributable floor area of investment properties and hotels in Hong Kong, China, Singapore and Sydney. Of this portfolio, commercial developments (retail and office) account for 62.4%, industrial 14.8%, car parks 12.3%, hotels 7.7%, and residential 2.8%.



#### **Lee Tung Avenue**

*Lee Tung Avenue features a 200-metre tree-lined pedestrianised boulevard; greening opportunities have been maximised with a vertical green system, trees transplanted from the old site, new flowering trees as well as a range of hardscape elements, creating a vibrant streetscape.*

*Conveniently located with excellent accessibility, and home to chic bistros, posh international and local brands as well as shops which used to operate from the neighbourhood, Lee Tung Avenue has quickly become a destination since opening in 2015 and adds vibrancy to the Wan Chai district.*

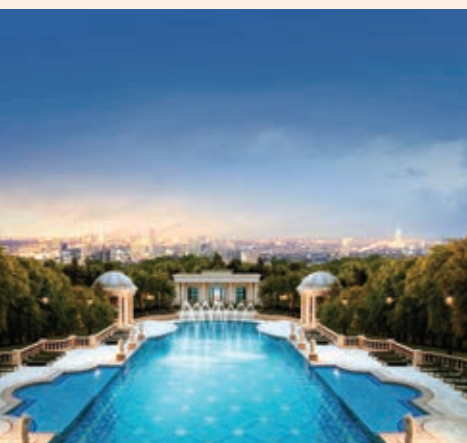
*Lee Tung Avenue was named the 'Best Retail Development' at the MIPIM Asia Awards 2016.*

## CHAIRMAN'S STATEMENT *(Continued)*



### **The Olympian Hong Kong**

*Situated in the heart of West Kowloon overlooking Victoria Harbour, The Olympian Hong Kong provides 32 well-appointed guest rooms and suites and delivers personalised services, including exclusive in-room check-in and chauffeur services. The hotel enjoys an extensive transport network, and is minutes away from the business hub of Tsim Sha Tsui.*



### **The Palazzo, Chengdu**

*Situated close to the Second Ring district in Chengdu and near Shahe River and Tazishan Park, this riverfront and landscaped development enjoys excellent accessibility. The development comprises a world-class hotel, Grade A offices, a shopping mall and residences, covering a total gross floor area of over 13 million sq. ft.*

## BUSINESS REVIEW *(Continued)*

### (5) Hotels

The Group has a total of five hotels, namely The Fullerton Hotel Singapore, The Fullerton Bay Hotel Singapore, Conrad Hong Kong, The Westin Sydney and The Olympian Hong Kong. Overall business performance of the Group's hotels was slightly affected by soft demand and competitive business environment during the year. The Group will continue to improve the quality of its hotel services to ensure our discerning guests have enjoyable experiences during their stays in the hotels.

The Fullerton Hotel Singapore was gazetted as Singapore's 71st national monument on 7th December, 2015 by the country's National Heritage Board. It is the highest form of recognition given to a building for its national significance.

### (6) China Business

China achieved several important international milestones in 2016/2017 which were the inclusion of Renminbi in the International Monetary Fund's basket of reserve currencies; the launch of Shenzhen-Hong Kong Stock Connect; and the imminent inclusion of China's domestic A-shares in the MSCI Emerging Markets Index.

China's economic parameters including inflation rate and job creation were both within target. Economic policies pursued by Central Government continued to focus on controlling capacity in production and sustaining financial healthiness in both fiscal and monetary sectors. On the residential property market, inventory levels have been reduced and Central Government stepped up housing measures and monetary tightening which are expected to suppress growth in home sales prices and volume in the near term.

The Group has two projects in China mainly for residential development, namely The Palazzo in Chengdu and Dynasty Park in Zhangzhou and a serviced apartment project in Qianhai Bay, Shenzhen. Attributable plot ratio area from the three projects total approximately 15.8 million square feet.

Other than the matters mentioned above, there has been no material change from the information published in the report and accounts for the year ended 30th June, 2016.



## CHAIRMAN'S STATEMENT *(Continued)*

### FINANCE

As at 30th June, 2017, the Group had cash and bank deposits of HK\$33,142.9 million. After netting off total borrowings of HK\$5,921.7 million, the Group had net cash of HK\$27,221.2 million as at 30th June, 2017. Of the total borrowings, 65.4% was repayable within one year, 6.6% repayable between one and two years and the balance repayable between two and five years. The Group's borrowings are subject to floating and fixed interest rates. Total assets and shareholders' funds of the Group were HK\$155,265.9 million and HK\$128,353.7 million respectively.

The majority of the Group's debts are denominated in Hong Kong dollars and US dollars, with the balance in Singapore dollars. The Singapore dollars denominated debts are mainly used to fund The Fullerton Heritage project in Singapore. Other than the above-mentioned, there was no material change in foreign currency borrowings and the capital structure of the Group for the financial year 2016/2017. The majority of the Group's cash are denominated in Hong Kong dollars with a portion of Renminbi, Australian dollars and US dollars. The Group has maintained a sound financial management policy and foreign exchange exposure has been prudently kept at a minimal level.

## CHAIRMAN'S STATEMENT *(Continued)*

### CORPORATE GOVERNANCE

The Group places great importance on corporate integrity, business ethics and good governance. With the objective of practising good corporate governance, the Group has formed Audit, Compliance, Remuneration and Nomination Committees. The Group is committed to maintaining corporate transparency and disseminates information about new developments through various channels, including press releases, its corporate website, results briefings, site visits and participation in investor conferences.

### CUSTOMER SERVICE

The Group is committed to building quality projects. In keeping with its mission to enhance customer satisfaction, the Group will, wherever possible, ensure that attractive design concepts and features are also environmentally friendly for its developments. Management conducts regular reviews of the Group's properties and service so that improvements can be made on a continuous basis.

### CORPORATE SOCIAL RESPONSIBILITY



*The Group won three awards at the 7th Asian Excellence Awards, namely 'Asia's Best CFO (Investor Relations)', 'Best Investor Relations Company' and 'Best Environmental Responsibility'. The awards have been given in recognition of the Group's steadfast commitment to upholding corporate governance, investor relations, CSR, business ethics, environmental practices and financial performance.*

As a committed corporate citizen, the Group has been actively participating in a wide range of community programmes, voluntary services for charity organisations and events as well as green initiatives to promote sustainability, environmental protection, arts and culture and heritage conservation. In recognition of the Group's continuous efforts in promoting sustainability and upholding high standards in environmental, social and corporate governance aspects, the Group has been named a constituent company of the Hang Seng Corporate Sustainability Index Series since September 2012. During the financial year 2016/2017, the Group published its Sustainability Review 2016 which has been prepared with reference to Hong Kong Exchanges and Clearing Limited's 'Environmental, Social and Governance Reporting Guide' under Appendix 27 to the Main Board Listing Rules.

Sino Heritage was established in 2011 with the belief that conservation of cultural heritage helps the community build a sense of identity and strengthen relationships in the city. Sino Heritage identifies and showcases the heritage significance of historical projects in both Hong Kong and Singapore. In March 2008, the Ng Teng Fong Family, the major shareholder of the Group, set up a non-profit-making organisation, named Hong Kong Heritage Conservation Foundation Limited ("HCF"). HCF revitalised and converted the Old Tai O Police Station, a Grade II historic building, into a boutique hotel. Named Tai O Heritage Hotel ("Hotel"), it is home to nine colonial-style rooms and suites, and commenced operation in March 2012. The Hotel, operated by HCF as a non-profit-making social enterprise, is part of the HKSAR Government's 'Revitalising Historic Buildings Through Partnership Scheme'. The Hotel was a winner of the '2013 UNESCO Asia-Pacific Awards for Cultural Heritage Conservation'.

## CHAIRMAN'S STATEMENT *(Continued)*

### PROSPECTS

Following decades of export-oriented economic growth, China has established itself as the second largest economy and one of the key contributors in the process of globalisation. The creation of an economic and mutually beneficial trade route between Asia and Europe through the Belt and Road Initiative can benefit Asia, Europe and many other nations. A successful Belt and Road Initiative will go beyond infrastructure development and trade as it will help reduce poverty and regional economic disparity along the Belt and Road. China has taken the role to lead and manage the Belt and Road Initiative since its inception in 2013, paving the way for the next stage of development. In May 2017, the first Leaders Roundtable of the Belt and Road Forum for International Co-operation was held in Beijing which covered integration issues and the further development of economic partnership. Many state leaders and over a thousand representatives attended the event indicating wide support internationally for the Initiative. Hong Kong has a role to play in the Belt and Road. This year, President Xi Jinping visited Hong Kong for the first time as President of China, to celebrate the 20th anniversary of the handover of sovereignty to China by the British government. During his visit, the President highlighted the benefits for Hong Kong to leverage its strengths and role in advancing the Belt and Road Initiative and to cooperate with other core regions to capitalise on this opportunity.

The concept of the Guangdong-Hong Kong-Macau Greater Bay Area ("Greater Bay Area") can be traced back to 2004 when the first strategic planning study named "Planning Study on the Coordinated Development of the Greater Pearl River Delta Townships" was proposed and completed in 2009. There have been much discussion and reports done since then. The development of the Greater Bay Area is also supported by the 13th Five-Year Plan and it covers 11 cities which are Dongguan, Foshan, Guangzhou, Hong Kong, Huizhou, Jiangmen, Macau, Shenzhen, Zhaoqing, Zhongshan and Zhuhai with a total area of over 56,000 square kilometers. The plan was also stated in the report of the Central Government by the Premier of the State Council in the Fifth Session of the 12th National People's Congress of the People's Republic of China in March 2017. Establishing the Greater Bay Area promotes the development of the metropolitan areas along Pearl River Delta Region and is part of the nation-wide urban agglomeration plan designed by the National Development and Reform Commission. Improvement in connectivity among cities can optimise their synergies and maximise economic potential of the cities.

Management will continue to optimise earnings, enhance efficiency and productivity and improve the quality of products and services. In respect of property development, the Group will maintain a policy of selectively and continuously replenishing its land bank, which will enable it to strengthen earnings and shareholders' value. Since July 2016, the Group has acquired a total of approximately 1.9 million square feet of attributable floor area for sale and investment purposes. The Group's recurrent businesses, which comprise property leasing, hospitality and property management services, continue to contribute stable stream of income. With a good financial position, the Group is well-positioned to respond to challenges ahead.

## CHAIRMAN'S STATEMENT *(Continued)*

### **STAFF AND MANAGEMENT**

On behalf of the Board, I would like to take this opportunity to express my sincere appreciation to all staff for their commitment, dedication and continuing support. I would also like to express my gratitude to my fellow Directors for their guidance and wise counsel.

**Robert NG Chee Siong**  
*Chairman*

Hong Kong, 24th August, 2017



## BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT

### (I) EXECUTIVE DIRECTORS

**Mr. Robert Ng Chee Siong<sup>N+</sup>**, aged 65, an Executive Director since 1981 and Chairman of the Group since 1991, was called to the Bar in 1975. He has been actively engaged in property investment and development in Hong Kong during the last 41 years and is also a director of a number of subsidiaries and associated companies of the Company. Mr. Ng is the Chairman of Tsim Sha Tsui Properties Limited, the holding company of the Company, and the Chairman of Sino Hotels (Holdings) Limited. In addition, he is a Director of The Real Estate Developers Association of Hong Kong and a member of the 11th and 12th National Committee of the Chinese People's Political Consultative Conference. Mr. Ng is the father of Mr. Daryl Ng Win Kong, an Executive Director of the Company, a son of the late substantial shareholder Mr. Ng Teng Fong and the brother of Mr. Philip Ng Chee Tat, the co-executor of the estate of the late Mr. Ng Teng Fong.

**Mr. Daryl Ng Win Kong<sup>R</sup>**, JP, aged 39, an Executive Director since April 2005, holds a Bachelor of Arts Degree in Economics, a Master Degree of Science in Real Estate Development from Columbia University in New York, an Honorary Doctor of Humane Letters degree from Savannah College of Art and Design and an Honorary University Fellowship from The Open University of Hong Kong. Mr. Ng first joined the Company as Executive (Development) in 2003. He is a director of a number of subsidiaries and associated companies of the Company, and an Executive Director of Tsim Sha Tsui Properties Limited and Sino Hotels (Holdings) Limited. He is also an Independent Non-Executive Director of The Bank of East Asia, Limited. He is a member of the Global Leadership Council of Columbia University in the City of New York, a member of the 10th Sichuan Committee of the Chinese People's Political Consultative Conference ("CPPCC"), a member of the 12th Beijing Municipal Committee of the CPPCC, a member of the 10th and 11th Committees of the All-China Youth Federation and the Deputy Chairman of the Chongqing Youth Federation. He is a trustee member of World Wide Fund for Nature Hong Kong, the Vice Chairman of Hong Kong United Youth Association, a member of the Executive Committee of Hong Kong Sheng Kung Hui Welfare Council Limited, a member of Friends of Hong Kong Association Limited, a Council Member of the Hong Kong Committee for UNICEF and a Council Member of The Hong Kong Management Association. Mr. Ng's major public service appointments include being a member of the Social Welfare Advisory Committee of the Government of Hong Kong Special Administrative Region ("HKSAR"), a co-opted member of the Community Care Fund Task Force of Commission on Poverty of HKSAR, a member of the Council for Sustainable Development of HKSAR, a member of the Council of the University of Hong Kong, a member of the Court of the Hong Kong University of Science and Technology, a member of NUS Medicine International Council at the Yong Loo Lin School of Medicine of National University of Singapore, a member of the Steering Committee on the Promotion of Electric Vehicles of HKSAR, a member of the Board of M Plus Museum Limited and a Board Member of National Heritage Board, Singapore. He is a Director of The Real Estate Developers Association of Hong Kong and a Director of The Community Chest of Hong Kong. He is the eldest son of the Chairman of the Group Mr. Robert Ng Chee Siong and the eldest grandson of the late substantial shareholder Mr. Ng Teng Fong.

N+: Nomination Committee Chairman R: Remuneration Committee member

## BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT *(Continued)*

### (I) EXECUTIVE DIRECTORS *(Continued)*

**Mr. Ringo Chan Wing Kwong**, aged 57, an Executive Director since January 2008. He first joined the Company in 1988 and had been an Associate Director (Group Treasury) of the Company since 2005. He is also a director of a number of subsidiaries and associated companies of the Company. Mr. Chan holds a Master Degree of Business Administration and is a Fellow Member of the Association of Chartered Certified Accountants and an Associate Member of The Hong Kong Institute of Certified Public Accountants (Practising). Mr. Chan has over 33 years of experience in accounting and finance.

**Ms. Alice Ip Mo Lin**, aged 61, an Executive Director since June 2011, joined the Company in 2007 and had been an Associate Director of the Company since 2009. Ms. Ip has a Bachelor's Degree from the University of British Columbia, Canada and has extensive experience in the areas of organization development and human resources management. Ms. Ip currently oversees the Company's human resources management and development. She is a member of the Hong Kong Management Association Quality Award Organizing Committee and a member of the Employment-Related Hong Kong Legislation and Issues Committee of the Hong Kong Institute of Human Resource Management. Ms. Ip is also a member of the Hong Kong Professionals and Senior Executives Association and was a registered member of the Board of Registration of Social Worker, British Columbia. She is also a director of a number of subsidiaries and associated companies of the Company.

**Mr. Gordon Lee Ching Keung**, aged 57, an Executive Director since January 2013. Mr. Lee first joined the Company in 1989 and left the Company in 1995. He rejoined the Company in 1997 and has been an Associate Director (Development Division) of the Company since 2006. He is also a director of a number of subsidiaries and associated companies of the Company. Mr. Lee is a member of The Hong Kong Institute of Architects, a Registered Architect and an Authorized Person (Architect). He has extensive experience in design, project management, quality management, construction site management and cost management and is in charge of the Development Division.

**Mr. Sunny Yeung Kwong**, aged 62, an Executive Director since November 2016, holds degrees in Law, Arbitration and Dispute Resolution, and Architecture. He is a registered architect, a non-practising barrister and a fellow of the Chartered Institute of Arbitrators. He has extensive experience in architecture, property and project management. Prior to joining the Company, he had held senior positions in various reputable organizations. He is also a director of a number of subsidiaries of the Company.

## BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT *(Continued)*

### (II) NON-EXECUTIVE DIRECTOR

**The Honourable Ronald Joseph Arculli**, GBM, CVO, GBS, OBE, JP, aged 78, has been a Director of the Company since 1981 and was re-designated from an Independent Non-Executive Director to a Non-Executive Director in July 2005. The Honourable Ronald Arculli through Ronald Arculli and Associates provides consultancy services to the Company. He is also a Non-Executive Director of Tsim Sha Tsui Properties Limited and Sino Hotels (Holdings) Limited. The Honourable Ronald Arculli was an Independent Non-Executive Director of Hong Kong Exchanges and Clearing Limited from 2006 to April 2013, for which he was also a former Independent Non-Executive Chairman from 2006 to April 2012. He has a long and distinguished record of public service on numerous government committees and advisory bodies. He was the Chairman of The Hong Kong Jockey Club from 2002 to August 2006. He is a practising solicitor and has served on the Legislative Council from 1988 to 2000. He was a Non-Official Member of the Executive Council of the HKSAR Government from November 2005 to June 2012, for which he also acted as Convenor of the Non-Official Members since December 2011. He chairs FWD Group, the Honorary Advisory Committee of SVHK Foundation Limited and Common Purpose Charitable Foundation Limited in Hong Kong. He is also a Non-Executive Director of Asia Art Archive Limited and a Trustee, Vice-Chair of the Trustees and Director of IFRS Foundation. He is a Board Member and the Vice-Chairman of the Board of The West Kowloon Cultural District Authority and chairs its Executive Committee and Development Committee. The Honourable Ronald Arculli is an Independent Non-Executive Director of Hang Lung Properties Limited and a Non-Executive Director of HKR International Limited, HK Electric Investments Manager Limited (as trustee-manager of HK Electric Investments) and HK Electric Investments Limited (all are listed on The Stock Exchange of Hong Kong Limited except HK Electric Investments Manager Limited). He was formerly a Non-Executive Director of Hutchison Harbour Ring Limited (now known as China Oceanwide Holdings Limited).



## BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT *(Continued)*

### (III) INDEPENDENT NON-EXECUTIVE DIRECTORS

**Dr. Allan Zeman<sup>A N R</sup>**, GBM, GBS, JP, aged 69, an Independent Non-Executive Director of the Company since September 2004. He is also an Independent Non-Executive Director of Tsim Sha Tsui Properties Limited. Dr. Zeman is the Chairman of Lan Kwai Fong Group in Hong Kong. Dr. Zeman serves as an Independent Non-Executive Director of Wynn Macau, Limited, Pacific Century Premium Developments Limited, Global Brands Group Holding Limited and Television Broadcasts Limited, all of which are listed on the Main Board of The Stock Exchange of Hong Kong Limited. Dr. Zeman was the Chairman of Hong Kong Ocean Park from July 2003 to June 2014 and is now the Honorary Advisor to the Park. He is also a Board member of the Alibaba Entrepreneurs Fund and the Airport Authority Hong Kong, an appointed member of the Economic Development Commission of Hong Kong, a member of the General Committee of the Hong Kong General Chamber of Commerce, a governor of the Board of Governors of Our Hong Kong Foundation and a representative of Hong Kong China to the APEC Business Advisory Council (ABAC). Dr. Zeman is also a member of the Board of Governors of The Canadian Chamber of Commerce in Hong Kong, a member of the Asian Advisory Board of the Richard Ivey School of Business, The University of Western Ontario and the Vice Patron of The Community Chest of Hong Kong. Dr. Zeman is a holder of Honorary Doctorate of Laws Degree from The University of Western Ontario, Canada. In 2012, he was awarded Honorary Doctorate Degrees of Business Administration from City University of Hong Kong and The Hong Kong University of Science and Technology.

## BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT *(Continued)*

### (III) INDEPENDENT NON-EXECUTIVE DIRECTORS *(Continued)*

**Mr. Adrian David Li Man-kiu<sup>A+ N R</sup>**, JP, aged 44, an Independent Non-Executive Director since April 2005, is Executive Director & Deputy Chief Executive of The Bank of East Asia, Limited. He is also an Independent Non-Executive Director of Tsim Sha Tsui Properties Limited and Sino Hotels (Holdings) Limited. Mr. Li is a member of the Guangdong Provincial Committee of the Chinese People's Political Consultative Conference and a Counsellor of the Hong Kong United Youth Association. He is a board member of The Community Chest of Hong Kong, a member of the MPF Industry Schemes Committee of the MPFA, a Trustee of The University of Hong Kong's occupational retirement schemes, an Advisory Committee member of the Hong Kong Baptist University's School of Business and a Vice President of The Hong Kong Institute of Bankers' Council. Furthermore, he serves as a member of the Election Committees responsible for electing the Chief Executive of the HKSAR and deputies of the HKSAR to the 12th National People's Congress. He also sits on the Judging Panel of the BAI Global Banking Innovation Awards. He was previously a member of the All-China Youth Federation and Deputy Chairman of the Beijing Youth Federation. Mr. Li is currently an Independent Non-Executive Director of China State Construction International Holdings Limited and COSCO SHIPPING Ports Limited, both companies listed in Hong Kong. In addition, he is a Non-Executive Director of The Berkeley Group Holdings plc, which is listed on the London Stock Exchange. He is also a member of the International Advisory Board of Abertis Infraestructuras, S.A., a company listed in Spain. He was previously an Alternate Director of AFFIN Holdings Berhad, which is listed on the Bursa Malaysia, an Alternate Independent Non-Executive Director of San Miguel Brewery Hong Kong Limited, a company listed on the Hong Kong Stock Exchange, and an Independent Non-Executive Director of Shanghai Fosun Pharmaceutical (Group) Co., Ltd., which is dual listed on the Shanghai Stock Exchange and the Hong Kong Stock Exchange. Mr. Li holds a Master of Management degree from the Kellogg School of Management, Northwestern University in the US, and a Master of Arts degree and Bachelor of Arts degree in Law from the University of Cambridge in Britain. He is a member of The Law Society of England and Wales, and The Law Society of Hong Kong.

## BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT *(Continued)*

### (III) INDEPENDENT NON-EXECUTIVE DIRECTORS *(Continued)*

**Mr. Steven Ong Kay Eng<sup>A R+</sup>**, aged 71, an Independent Non-Executive Director since October 2011. He is also an Independent Non-Executive Director of Tsim Sha Tsui Properties Limited and Sino Hotels (Holdings) Limited since July 2005. He is a Director of Altrade Investments Pte. Ltd. in Singapore. He is also a Non-Executive Independent Director of EnGro Corporation Limited and a substantial shareholder of Hwa Hong Corporation Limited, both of which are listed on the main board of the Singapore Stock Exchange. Mr. Ong has been a veteran banker with extensive experience in banking and finance over 43 years. He was the General Manager and Country Head for American Express Bank in Singapore for nearly 10 years and also the Chief Representative and Country Manager in China for Banca Monte dei Paschi di Siena S.p.A. for 16 years. Mr. Ong remained as the bank's advisor and consultant for 2 years after he left China in 2006 having resided in the country for over 16 years. He was the Chairman of Foreign Bankers' Association in Beijing, PRC from 1999 to 2000.

**Mr. Wong Cho Bau, JP**, aged 58, an Independent Non-Executive Director since January 2015. He is also an Independent Non-Executive Director of Sino Hotels (Holdings) Limited. He is an Honorary Fellow of City University of Hong Kong and currently serves as Chairman of East Pacific (Holdings) Ltd., Shenzhen East Pacific Group Ltd., Donghai Airlines Co., Ltd., Donghai Jet Co., Ltd., and the sole shareholder of Digital Broadcasting Corporation Hong Kong Ltd.. Mr. Wong has more than 30 years of business experience and is one of the pioneers on the establishment of Shenzhen Special Economic Zone. His business interests have expanded from property development to industrial, hotel, aviation, tourism and recently extended to media. Mr. Wong is a National Committee Member of the 10th, the 11th and the 12th Chinese People's Political Consultative Conference, an Executive Councilor of the 4th Council of China Overseas Friendship Association and a Committee Adviser of Hong Kong Association for The Promotion of Peaceful Reunification of China. He was formerly a Councilor of the 1st and the 2nd Council and an Executive Councilor of the 3rd Council of China Overseas Friendship Association. He is also a Director of Hong Kong Chiu Chow Chamber of Commerce.

### (IV) SENIOR MANAGEMENT

Various businesses and functions of the Company are respectively under the direct responsibilities of the Executive Directors who are regarded as senior management of the Company.



# CORPORATE GOVERNANCE REPORT

The Board of Directors (“Board”) is committed to providing effective management and sound control of the Company for maximizing the shareholders’ value. The corporate governance principles of the Company emphasize the attainment and maintenance of a high standard of corporate governance practices and procedures, a quality board, sound internal control, and high transparency and accountability to the shareholders. The Company has adopted its own Corporate Governance Code and has complied with all code provisions as set out in Appendix 14 (“Code”) to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“Listing Rules”), except for the deviation as disclosed in this report. The corporate governance practices of the Company in compliance with the Code during the financial year ended 30th June, 2017 with explanation of the deviation are set out in this report.

## CORPORATE GOVERNANCE PRACTICES

### DIRECTORS

#### Corporate Governance Principle

The Board provides overall leadership and control for the Company in an effective and responsible manner with a view to maximizing the financial performance of the Company and the shareholders’ value. The Board makes decisions on business strategies and corporate governance practices, determines the Company’s objectives, value and standards, and oversees and monitors the management performance within the control and delegation framework of the Company. These include the Company’s financial statements, dividend policy, any significant changes in accounting policy, adoption of corporate governance practices and procedures, and risk management and internal control strategies.

#### Board Composition

The current Board has 11 Directors comprising six Executive Directors including the Chairman of the Board, one Non-Executive Director and four Independent Non-Executive Directors, details of which are set out under the section entitled “Directors’ Report” of this Annual Report. Biographical details of the Directors and their relationships, where applicable, are contained under the section entitled “Biographical Details of Directors & Senior Management” of this Annual Report. The Company has maintained on its website and on the website of The Stock Exchange of Hong Kong Limited (“Stock Exchange”) an updated list of its Directors identifying their roles and functions and whether they are Independent Non-Executive Directors. Independent Non-Executive Directors are identified in all corporate communications that disclose the names of Directors of the Company.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### DIRECTORS *(Continued)*

##### **Board Diversity**

With a view to achieving a sustainable and balanced development, the Company has been seeing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and its sustainable development. It is the policy of the Company to consider board diversity from a number of factors when deciding on new appointments to the Board and the continuation of those appointments in order to achieve a diversity of perspectives among Board members. These factors include but not limited to gender, age, cultural and educational background, professional or industry experience, skills, knowledge and other qualities of Directors. The Board as a whole is responsible for reviewing the structure, size and composition of the Board with due regard to the intended benefits of board diversity. The balance between the number of Executive and Non-Executive Directors is considered effective in ensuring independent judgment being exercised effectively to provide sufficient checks and balances to safeguard the interests of the Company and its shareholders. The Company believes that the current Board composition is well-balanced and of a diverse mix appropriate for the business of the Company. The Board reviews and monitors the implementation of board diversity on a regular basis to ensure its effectiveness on determining the optimal composition of the Board.

##### **Division of Responsibilities**

The Board, led by the Chairman, is responsible for the Company's future development directions, overall strategies and policies, evaluation of the financial performance of the Company and approval of matters that are of a material or substantial nature, including adequacy of systems of financial, risk management and internal control, and conduct of business in conformity with applicable laws and regulations. The Executive Directors, constituting the senior management of the Company, are delegated with responsibilities in the day-to-day management of the Company and make operational and business decisions within the control and delegation framework of the Company. The Board gives clear directions as to the matters that must be approved by the Board before decisions are made on behalf of the Company. The implementation of strategies and policies of the Board and the operations of each business unit are overseen and monitored by designated responsible Executive Directors. The Board has found that the current arrangement has worked effectively in enabling it to discharge its responsibilities satisfactorily. The types of decisions to be delegated by the Board to the management include implementation of the strategy and direction determined by the Board, operation of the businesses of the Company and its subsidiaries ("Group"), preparation of financial statements and operating budgets, and compliance with applicable laws and regulations.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### DIRECTORS *(Continued)*

#### Division of Responsibilities *(Continued)*

The Chairman ensures that the Board works effectively and discharges its responsibilities in the best interests of the Company and all key and appropriate issues are discussed by the Board in a timely manner. He takes responsibility for ensuring that good corporate governance practices and procedures are established and encourages all Directors to make a full and active contribution to the board's affairs. Directors with different views are encouraged to voice their concerns. They are allowed sufficient time for discussion of issues so as to ensure that board decisions fairly reflect board consensus. A culture of openness and debate is promoted to facilitate the effective contribution of Non-Executive Directors and ensure constructive relations between Executive and Non-Executive Directors. Besides, the Chairman of the Board holds, at least annually, meetings with the Non-Executive Directors (including Independent Non-Executive Directors) in the absence of the Executive Directors.

There is no separation of the roles of the chairman and the chief executive in the Company. The Chairman of the Board provides leadership to the Board and undertakes both roles of chairman and chief executive. The Board is of the view that the current management structure has been effective in facilitating the Company's operation and business development and that necessary checks and balances consistent with sound corporate governance practices are in place. In addition, the four Independent Non-Executive Directors have contributed valuable views and proposals for the board's deliberation and decisions. The Board reviews the management structure regularly to ensure that it continues to meet these objectives and is in line with the industry practices.

To enhance the function of the Board, four board committees, namely the Remuneration Committee, Nomination Committee, Audit Committee and Compliance Committee, have been set up to take up different responsibilities. All board committees have specific terms of reference clearly defining their powers and responsibilities. All board committees are required by their terms of reference to report to the Board in relation to their decisions, findings or recommendations, and in certain specific situations, to seek the Board's approval before taking any action.

The Non-Executive Directors, including Independent Non-Executive Directors, provide the Company with diverse skills, expertise and varied backgrounds and qualifications. They participate in board/board committee (including Audit Committee, Nomination Committee and Remuneration Committee) meetings to bring independent views, advice and judgment on important issues relating to the Company's strategy, policy, financial performance, and take the lead on matters where potential conflicts of interests arise. They also attend annual general meetings of the Company to understand the view of shareholders. They make a positive contribution to the development of the Company's strategy and policy through independent, constructive and informed comments.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### DIRECTORS *(Continued)*

##### Division of Responsibilities *(Continued)*

Every Director is considered to have given sufficient time and attention to the Company's affairs for the year. Each of the Directors is required to disclose to the Company the number and nature of offices he/she held in public companies or organizations and other significant commitments as well as the identity of such public companies or organizations.

##### Directors' and Officers' Liabilities Insurance

The Company has arranged appropriate directors' and officers' liabilities insurance coverage for the Directors and officers of the Company.

##### Board Meetings and Supply of and Access to Information

The Board holds at least four regular meetings a year, which are normally scheduled in advance in the fourth quarter of the preceding year. During the financial year ended 30th June, 2017, the Board had held four meetings. The attendance records of the Directors to these board meetings are set out below:

<b>Directors</b>	<b>Meeting(s) Attended/Held</b>
<i>Executive Directors</i>	
Mr. Robert Ng Chee Siong ( <i>Chairman</i> )	4/4
Mr. Daryl Ng Win Kong	4/4
Mr. Ringo Chan Wing Kwong	4/4
Ms. Alice Ip Mo Lin	4/4
Mr. Gordon Lee Ching Keung	4/4
Mr. Sunny Yeung Kwong <i>(appointed on 21st November, 2016)</i>	3/3
<i>Non-Executive Director</i>	
The Honourable Ronald Joseph Arculli	4/4
<i>Independent Non-Executive Directors</i>	
Dr. Allan Zeman	4/4
Mr. Adrian David Li Man-kiu	4/4
Mr. Steven Ong Kay Eng	4/4
Mr. Wong Cho Bau	2/4

Notice incorporating the agenda for each regular board meeting or board committee meeting is given to all Directors or board committee members at least 14 days in advance, and all Directors or board committee members are given the opportunity to include matters for discussion in the agenda. All Directors/board committee members are entitled to have access to board/board committee papers and related materials in sufficient details to enable them to make informed decisions on matters to be placed before the board/board committee meetings. Meeting papers are normally sent to all Directors or board committee members at least 5 days in advance of every regular board meeting or board committee meeting.



# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### DIRECTORS *(Continued)*

#### **Board Meetings and Supply of and Access to Information** *(Continued)*

The Company Secretary assists the Chairman of the Board and the chairmen of board committees in preparing meeting agendas and ensures that the Code as well as all applicable laws and regulations are duly complied with. Minutes of board meetings and board committee meetings are recorded in sufficient details of the matters considered and decisions reached at the relevant meetings. Draft and final versions of the minutes in respect of board meetings and board committee meetings are sent to all Directors or board committee members respectively for comment and records within a reasonable time after the relevant meetings. All minutes are properly kept by the Company Secretary and are available for the Directors' and board committee members' inspection.

All Directors are given unrestricted access to the advice and services of the Company Secretary who is responsible to the Board for ensuring that the board procedures and all applicable laws, rules and regulations are followed. The selection, appointment or dismissal of the Company Secretary is subject to approval by the Directors at board meeting.

All Directors are entitled to have access to timely information in relation to the Company's business and make further enquiries or retain independent professional advisors where necessary. The management provides all relevant explanation and information to the Board so as to give the Board the information it needs to discharge its responsibilities. During the year, the management has provided all members of the Board with monthly updates of major business operations giving a balanced and understandable assessment of the Company's performance, position and prospects.

#### **Directors' Appointment, Re-election and Removal**

All Non-Executive Directors have entered into letters of appointment with the Company for a specific term of three years. The Company's Articles of Association provide that each Director is subject to retirement from office by rotation and re-election once every three years and that one-third (or the number nearest to one-third) of the Directors shall retire from office every year at the annual general meeting. New appointment to the Board is subject to re-election at the next following annual general meeting. In addition, the appointment of an Independent Non-Executive Director who has served on the Board for more than nine years will be subject to a separate resolution to be approved by shareholders. The Board will provide in the circular accompanying the annual report sent to shareholders the reason why the Board considers the Independent Non-Executive Director is still independent and our recommendation to shareholders to vote in favour of the re-election of such Independent Non-Executive Director.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### DIRECTORS *(Continued)*

##### **Directors' Appointment, Re-election and Removal** *(Continued)*

The Directors who are subject to retirement and re-election at the 2017 annual general meeting are set out on page 66 of this Annual Report.

The Board is empowered under the Company's Articles of Association and is collectively responsible to appoint any person as a Director either to fill a casual vacancy or as an additional board member. Only the most suitable candidate who is experienced, competent and able to fulfill the fiduciary duties and duties of skill, care and diligence would be selected as Director.

During the year, the Nomination Committee recommended and the Board approved the appointment of Mr. Sunny Yeung Kwong as Executive Director with effect from 21st November, 2016, who is subject to retirement and re-election at the 2017 annual general meeting.

##### **Confirmation of Independence**

The independence of the Independent Non-Executive Directors has been assessed in accordance with the applicable Listing Rules. Each of the Independent Non-Executive Directors has provided an annual written confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company is of the view that all the Independent Non-Executive Directors meet the guidelines for assessing independence as set out in Rule 3.13 of the Listing Rules and are independent.

##### **Directors' Training and Professional Development**

Every Director keeps abreast of responsibilities as a Director and of the conduct, business activities and development of the Company. Every newly appointed director receives a comprehensive induction package covering the statutory and regulatory obligations of directors, organizational structure, policies, procedures and codes of the Company, terms of reference of board committees and internal audit charter of internal audit. The Company Secretary from time to time updates and provides written training materials to the Directors, and organizes seminars on the latest development of the Listing Rules, applicable laws, rules and regulations relating to Directors' duties and responsibilities.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### DIRECTORS *(Continued)*

#### Directors' Training and Professional Development *(Continued)*

The Company Secretary maintains records of trainings attended by the Directors. The trainings attended by the current Directors during the year are as follows:

<b>Directors</b>	<b>Training Matters</b> <i>(Note)</i>
<i>Executive Directors</i>	
Mr. Robert Ng Chee Siong	a, b
Mr. Daryl Ng Win Kong	a, b
Mr. Ringo Chan Wing Kwong	a, b, c, d
Ms. Alice Ip Mo Lin	a, b, d
Mr. Gordon Lee Ching Keung	a, b
Mr. Sunny Yeung Kwong <i>(appointed on 21st November, 2016)</i>	a, b
<i>Non-Executive Director</i>	
The Honourable Ronald Joseph Arculli	a, b, c, d
<i>Independent Non-Executive Directors</i>	
Dr. Allan Zeman	a, b, d
Mr. Adrian David Li Man-kiu	a, b, c
Mr. Steven Ong Kay Eng	a, b
Mr. Wong Cho Bau	a, b

*Note:*

- a. *corporate governance*
- b. *regulatory*
- c. *finance*
- d. *managerial*

## REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT

### Emolument Policy

The Company's emolument policy is to ensure that the remuneration offered to employees, including Executive Directors and senior management, is based on skill, knowledge, responsibilities and involvement in the Company's affairs. The remuneration packages of Executive Directors are also determined by reference to the Company's performance and profitability, the prevailing market conditions and the performance or contribution of each Director. The emolument policy for Non-Executive Directors is to ensure that the Non-Executive Directors are adequately compensated for their efforts and time dedicated to the Company's affairs, including their participation in board committees. Individual Directors and senior management have not been involved in deciding their own remuneration.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT *(Continued)*

##### **Remuneration Committee**

The Company established its Remuneration Committee with written terms of reference on 23rd June, 2005. The current written terms of reference are available at the Company's website [www.sino.com](http://www.sino.com) and the Stock Exchange's website.

The Remuneration Committee is responsible for making recommendations to the Board on the Company's policy and structure for all Directors' and senior management's remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy. In arriving at its recommendations, the Committee consults the Chairman of the Board and takes into consideration factors including salaries paid by comparable companies, employment conditions elsewhere in the Group, and desirability of performance-based remuneration. The Committee makes recommendations to the Board relating to the remuneration package of individual Executive Directors and senior management, and it also makes recommendations to the Board on the remuneration of Non-Executive Directors. The Committee meets at least once a year and is provided with sufficient resources enabling it to discharge its duties.

The Remuneration Committee currently comprises four members with the Independent Non-Executive Directors constituting the majority of the Committee and an Independent Non-Executive Director acting as its chairman.

During the year, the Remuneration Committee had performed the following works:

- reviewed the existing emolument policy of Directors;
- reviewed the remuneration packages of Executive Directors; and
- made recommendations on Non-Executive Directors' fees.



# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT *(Continued)*

#### Remuneration Committee *(Continued)*

No Director was involved in deciding his own remuneration at the meeting of the Remuneration Committee. The attendance records of the committee members to committee meeting(s) are set out below:

Committee members	Meeting(s) Attended/Held
Mr. Steven Ong Kay Eng* <i>(Committee Chairman)</i>	1/1
Dr. Allan Zeman*	1/1
Mr. Adrian David Li Man-kiu*	1/1
Mr. Daryl Ng Win Kong	1/1

\* *Independent Non-Executive Director*

Details of Directors' emoluments for the year are set out in Note 12 to the consolidated financial statements.

### NOMINATION OF DIRECTORS AND SENIOR MANAGEMENT

#### Nomination Committee

The Company established its Nomination Committee with written terms of reference on 20th February, 2012. The current written terms of reference are available at the Company's website [www.sino.com](http://www.sino.com) and the Stock Exchange's website.

The Nomination Committee is responsible for regularly reviewing the structure, size and composition of the Board with reference to the board diversity policy of the Company and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy. Its duties include making recommendations to the Board on the selection of individuals nominated for directorships, the appointment or re-appointment of Directors and succession planning for Directors, and regularly reviewing the time required from a Director to perform his/her responsibilities. The Committee is also responsible for assessing the independence of Independent Non-Executive Directors and reviewing their annual confirmations on independence. The Committee meets at least once a year and is provided with sufficient resources enabling it to discharge its duties.

The Nomination Committee, which is chaired by the Chairman of the Board, currently comprises three members with the Independent Non-Executive Directors constituting the majority of the Committee.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### NOMINATION OF DIRECTORS AND SENIOR MANAGEMENT *(Continued)*

##### Nomination Committee *(Continued)*

During the year, the Nomination Committee had performed the following works:

- recommended the appointment of Mr. Sunny Yeung Kwong as an Executive Director;
- reviewed the current structure, size and composition of the Board;
- assessed the independence of Independent Non-Executive Directors and their annual confirmations on independence; and
- reviewed time commitment of Directors.

The attendance records of the committee members to committee meeting(s) are set out below:

Committee members	Meeting(s) Attended/Held
Mr. Robert Ng Chee Siong <i>(Committee Chairman)</i>	1/1
Dr. Allan Zeman*	1/1
Mr. Adrian David Li Man-kiu*	1/1

\* *Independent Non-Executive Director*

### ACCOUNTABILITY AND AUDIT

#### Directors' Responsibilities for Financial Statements

The Board is responsible for the preparation of the financial statements which should give a true and fair view of the state of affairs of the Company and of the results and cash flows for such reporting period. In preparing the financial statements, the Board has adopted generally accepted accounting standards in Hong Kong and suitable accounting policies and applied them consistently, made judgments and estimates that are prudent, fair and reasonable, and prepared the financial statements on a going concern basis. The Board is responsible for ensuring that the Company keeps proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company.

The Board is not aware of any material uncertainties relating to events or conditions which may cast significant doubt over the Company's ability to continue as a going concern. Accordingly, the Board has continued to adopt the going concern basis in preparing the financial statements.

The auditor is responsible for auditing and reporting its opinion on the financial statements of the Company and the independent auditor's report for the financial year ended 30th June, 2017 is set out in the section entitled "Independent Auditor's Report" of this Annual Report.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### ACCOUNTABILITY AND AUDIT *(Continued)*

#### **Risk Management and Internal Control**

The Board has the overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Company's strategic objectives, and ensuring that the Company establishes and maintains appropriate and effective risk management and internal control systems. The Audit Committee is delegated with the authority from the Board to oversee the risk management and internal control systems.

Effective risk management is important to the Company's achievement of its strategic goals. To this end, the Company adopts an Enterprise Risk Management ("ERM") approach to assist the Audit Committee and the Board in discharging its risk management responsibilities and individual business units in managing the key risks faced by the Company. Details of the main features of the ERM system including the processes for the identification, evaluation and management of significant risks are set out in the "Risk Management Report" on pages 55 to 62.

The Company's internal control system is built on a sound control environment with a strong commitment to ethical values. The system includes an appropriate organizational structure with clearly defined responsibilities, accountability and authorities underpinning proper segregation of duties, complemented by monitoring and reporting mechanism to ensure proper checks and balances. Policies and procedures covering key business processes are established and communicated to staff, and are regularly reviewed to ensure continued relevance and effectiveness, and for continuous improvement.

The Company's internal control framework is fully integrated with the risk management framework. The ERM is a process whereby risks together with the relevant controls are assessed, evaluated and reviewed on an ongoing basis. All the significant risks identified are mapped to and incorporated in the annual internal audit plan. Key controls are subject to review and testing by the Internal Audit Department in order to assess their adequacy and effectiveness.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### ACCOUNTABILITY AND AUDIT *(Continued)*

##### **Risk Management and Internal Control** *(Continued)*

###### *Internal Audit*

The Internal Audit Department provides independent assurance as to the existence of adequate and effective controls in the operations of the Company's business units. The Head of Internal Audit Department reports directly to the Audit Committee. In performing its duties, the Internal Audit Department has free and unfettered access to information and to meet with any of the department heads or persons-in-charge.

The Internal Audit Department adopts a risk-based audit approach. It conducts annual risk assessment and devises a 3-year-rolling internal audit plan which is reviewed and approved by the Audit Committee. Depending on the nature and exposure of the risks of individual business units, the Internal Audit Department performs audit reviews on their operations, and makes recurring and impromptu site investigations on selected risk areas to ensure the effectiveness of the controls implemented by the relevant business units. The findings regarding control weaknesses are communicated to the business units concerned. Major audit findings and recommendations are reported to the Audit Committee, which in turn reports to the Board. The implementation of the agreed actions in response to the identified audit issues are tracked and followed up regularly, and the status is reported to the Audit Committee.

###### *Internal Control Self-assessment*

To further enhance the risk management and internal control systems, an internal control self-assessment process was introduced during the year ended 30th June, 2017. On an annual basis, the head of each business unit conducts internal control self-assessment with reference to the 17 principles of the COSO (The Committee of Sponsoring Organizations of the Treadway Commission) 2013 Internal Control – Integrated Framework. They systemically review and assess the effectiveness of all the internal controls over their business operations that are in place to mitigate the risks, through the use of internal control self-assessment questionnaires. The summary results of the self-assessment are reported to the Board through the Audit Committee and form part of the annual assessment of the adequacy and effectiveness of the risk management and internal control systems.



# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### ACCOUNTABILITY AND AUDIT *(Continued)*

#### **Risk Management and Internal Control *(Continued)***

##### *Evaluation of the Adequacy of Resources of the Company's Accounting and Financial Reporting Function, and Internal Audit Function*

For the year ended 30th June, 2017, the Internal Audit Department conducted an assessment and concluded that the resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function were adequate. The Head of Internal Audit Department, in conjunction with the Human Resources Department, also carried out a review of the internal audit function and concluded that its resources, staff qualifications and experience, training programmes and budget were adequate. The review results were reported to the Audit Committee.

Based on the above, the Board and the Audit Committee were satisfied with the adequacy of the resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function, and internal audit function.

##### *Review of the Effectiveness of Risk Management and Internal Control Systems*

The Board has the overall responsibility for the risk management and internal control systems and reviewing their effectiveness. Such systems are designed to manage rather than eliminate the risks of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss.

On behalf of the Board, the Audit Committee evaluates the effectiveness of the Company's risk management and internal control systems at least annually. For the financial year ended 30th June, 2017, the Audit Committee, with the assistance of the Internal Audit Committee, conducted a review of the effectiveness of the Group's risk management and internal control systems covering all the material controls, including environmental, social and governance related risks, financial, operational and compliance controls. Throughout the year, the Audit Committee also oversaw the risk management system on an ongoing basis through various activities including reviewing and approving the ERM Policy and Framework as well as the ERM reports.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### ACCOUNTABILITY AND AUDIT *(Continued)*

##### **Risk Management and Internal Control *(Continued)***

###### *Review of the Effectiveness of Risk Management and Internal Control Systems (Continued)*

For the financial year ended 30th June, 2017, the Board received a confirmation statement from management on the effectiveness of the risk management and internal control systems. The confirmation is based on:

- the work performed by management in identifying, evaluating, monitoring and managing the existing, new and emerging risks on an ongoing basis;
- the results of formal risk assessments conducted quarterly during the year in accordance with the approved ERM Policy and Framework;
- the responses of individual business units to the questionnaires prepared for the Group-wide internal control self-assessment; and
- the independent verification and assurance provided through work done by the Internal Audit Department and the external auditor.

In the light of the above, the Board and the Audit Committee concluded that the risk management and internal control systems of the Group were effective and adequate. Despite there were no significant control failings or weaknesses and areas of concern identified during the year, the risk management and internal control systems will be regularly reviewed for continuous improvement.

##### **Policy and Procedures of Inside Information Handling and Dissemination**

The Company handles and disseminates inside information in accordance with the Securities and Futures Ordinance and the Listing Rules and with reference to the Guidelines on Disclosure of Inside Information issued by the Securities and Futures Commission. Potential inside information is captured through established reporting channels of the business units and escalated to senior management which will consider the price sensitivity of the information. Inside information is kept strictly confidential and is restricted to relevant parties on a need-to-know basis so as to ensure confidentiality until consistent and timely disclosure by way of corporate announcement is made to inform the public of the inside information in an equal and timely manner. A strict prohibition on the unauthorized use of confidential information is included in the Company's code of conduct applicable to all employees of the Group.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### ACCOUNTABILITY AND AUDIT *(Continued)*

#### **Audit Committee**

The Company established its Audit Committee with written terms of reference on 23rd September, 1998. The current written terms of reference are available at the Company's website [www.sino.com](http://www.sino.com) and the Stock Exchange's website.

The Audit Committee reports to the Board and holds regular meetings to assist the Board in discharging its responsibilities for effective financial reporting controls, risk management and internal control. The Committee monitors the integrity of the Company's financial statements, annual report and accounts and half-year report and reviews significant financial reporting judgments contained in them. It reviews, makes recommendations and reports to the Board on findings relating to the financial statements, reports and accounts, risk management and internal control systems and compliance issues. The Committee also oversees the Company's relationship with the external auditor, reviews auditor's letter of engagement and makes recommendations to the Board on the appointment and re-appointment of external auditor. It is empowered to review and monitor the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards. It reviews external auditor's management letter and any material queries raised by the auditor to the management and the management's response. The Committee meets at least four times a year and is provided with sufficient resources enabling it to discharge its duties.

The Audit Committee currently comprises three members, all of them being Independent Non-Executive Directors.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### ACCOUNTABILITY AND AUDIT *(Continued)*

##### Audit Committee *(Continued)*

During the year, the Audit Committee had held four meetings and reviewed the following matters:

- the Company's 2016 annual report and audited financial statements and the 2016/2017 interim report and unaudited interim financial statements, including the accounting policies and practices adopted by the Company, before submitting to the Board;
- the ERM Policy and Framework of the Company for the enhancement of the risk management system;
- the Group's Risk Appetite Statement and risk tolerance levels which state the level of risk the Group is willing to accept in pursuit of its objectives;
- internal audit reports and ERM reports on the risk management and internal control systems, including the effectiveness of the risk management and internal control systems of the Group, the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function, and internal audit function;
- internal audit plan 2017/2018;
- usage of annual caps on certain continuing connected transactions of the Company; and
- re-appointment of the Company's auditor before submitting to the Board.

All the meetings were attended by the external auditor of the Company. The attendance records of the committee members to these committee meetings are set out below:

<b>Committee members</b>	<b>Meeting(s) Attended/Held</b>
Mr. Adrian David Li Man-kiu <i>(Committee Chairman)</i>	4/4
Dr. Allan Zeman	1/4
Mr. Steven Ong Kay Eng	4/4



# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### ACCOUNTABILITY AND AUDIT *(Continued)*

#### Codes for Dealing in the Company's Securities

The Company has adopted its own code for dealing in the Company's securities by Directors ("Directors Dealing Code") on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers of the Listing Rules ("Model Code"). The Company has made specific enquiries of all Directors who held such offices during the year under review. All of them confirmed their compliance with the required standard set out in the Directors Dealing Code during the year ended 30th June, 2017. The Company has also adopted a code for dealing in the Company's securities by relevant employees, who are likely to be in possession of inside information in relation to the securities of the Company, on no less exacting terms than the Model Code.

#### Auditor's Remuneration

The fees in respect of audit and non-audit services provided to the Group by the external auditor of the Company for the year ended 30th June, 2017 amounted to HK\$4,757,528 and HK\$884,000 respectively. The non-audit services mainly consist of review and consultancy services.

## CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the following corporate governance duties as required under the Code:

- to develop and review the Company's policies and practices on corporate governance;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual applicable to employees and Directors; and
- to review the Company's compliance with the Code and disclosure in the Corporate Governance Report.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### CORPORATE GOVERNANCE FUNCTIONS *(Continued)*

During the year, the Board considered the following corporate governance matters:

- reviewed the usage of annual caps on certain continuing connected transactions of the Company;
- reviewed the compliance with the Code through the Compliance Committee; and
- reviewed the effectiveness of the risk management and internal control systems of the Group through the Internal Audit Committee and the Audit Committee.

#### **Compliance Committee**

The Company established its Compliance Committee with written terms of reference on 30th August, 2004 to enhance the corporate governance standard of the Company. The Compliance Committee has dual reporting lines. A principal reporting line is to the Board through the Committee Chairman. A secondary reporting line is to the Audit Committee. The Compliance Committee currently comprises the Executive Director Mr. Daryl Ng Win Kong (Committee Chairman), the other Executive Directors of the Company, the Chief Financial Officer and Head of Legal and Company Secretarial Departments, the Head of Internal Audit Department, other department heads and the Compliance Officer. The Committee holds regular meetings on a bi-monthly basis to review and make recommendations to the Board and the Audit Committee on the Company's corporate governance issues and Listing Rules compliance matters.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### COMMUNICATION WITH SHAREHOLDERS

The Company affirms its commitment to maintaining a high degree of corporate transparency, communicating regularly with its shareholders and ensuring in appropriate circumstances, the investment community at large being provided with ready, equal and timely access to balanced and understandable information about the Company (including its financial performance, strategic goals and plans, material developments, governance, risk profile and other material information), in order to enable the shareholders to exercise their rights in an informed manner.

#### Communication Strategies

##### *Principles*

The Board is dedicated to maintain an ongoing dialogue with the shareholders of the Company and the investment community. Information is communicated to the shareholders and the investment community mainly through the Company's financial reports (interim and annual reports), annual general meetings and regular meetings with research analysts and fund managers, as well as by making available all the disclosures submitted to the Stock Exchange and its corporate communications and other corporate publications on the Company's website. The Company continuously enhances its website in order to improve communication with shareholders. Investor/analyst briefings and one-on-one meetings, investor conferences, site visits and results briefings are conducted on a regular basis in order to facilitate effective communication between the Company, shareholders and the investment community. The Board strives to ensure effective and timely dissemination of information to shareholders and the investment community at all times and reviews regularly the above arrangements to ensure its effectiveness.

##### *Shareholders' Meetings*

The Board strives to maintain a continuing open dialogue with the shareholders of the Company. Shareholders are encouraged to participate in general meetings or to appoint proxies to attend and vote at meetings for and on their behalf if they are unable to attend the meetings. The process of the Company's general meeting is monitored and reviewed on a regular basis, and, if necessary, changes will be made to ensure that shareholders' needs are best served.

The Company uses annual general meeting as one of the principal channels for communicating with its shareholders. The Company ensures that shareholders' views are communicated to the Board. At the annual general meeting, each substantially separate issue has been considered by a separate resolution, including the election of individual Directors. The Chairman of the Board, chairmen of the respective board committees and the external auditor usually attend annual general meetings to inter-face with and answer questions from shareholders.

## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### COMMUNICATION WITH SHAREHOLDERS *(Continued)*

##### Communication Strategies *(Continued)*

##### Shareholders' Meetings *(Continued)*

The last annual general meeting of the Company is the 2016 annual general meeting ("2016 AGM") which was held on 28th October, 2016 at The Pacific Rooms, 9th Floor, Towers Wing, The Royal Pacific Hotel & Towers, 33 Canton Road, Tsim Sha Tsui, Kowloon. The Directors, including the Chairman of the Board, the Chairman of the Audit Committee, the Chairman of the Nomination Committee and the Chairman of the Remuneration Committee, and the external auditor of the Company, Deloitte Touche Tohmatsu, attended the 2016 AGM. The attendance records of the then Directors to the 2016 AGM are set out below:

	<b>Meeting(s) Attended/Held</b>
<i>Executive Directors</i>	
Mr. Robert Ng Chee Siong	1/1
Mr. Daryl Ng Win Kong	1/1
Mr. Ringo Chan Wing Kwong	1/1
Ms. Alice Ip Mo Lin	1/1
Mr. Gordon Lee Ching Keung	1/1
<i>Non-Executive Director</i>	
The Honourable Ronald Joseph Arculli	1/1
<i>Independent Non-Executive Directors</i>	
Dr. Allan Zeman	0/1
Mr. Adrian David Li Man-kiu	1/1
Mr. Steven Ong Kay Eng	1/1
Mr. Wong Cho Bau	0/1

The Company's notice to shareholders for the 2016 AGM was sent to shareholders more than 20 clear business days prior to the meeting. The chairman of the meeting exercised his power under the Company's Articles of Association to put each proposed resolution to vote by way of a poll. The Company adopted poll voting for all resolutions put to vote at the meeting. The procedures for voting by poll at the 2016 AGM were contained in the circular of the Company to its shareholders, which was dispatched together with the 2016 annual report, and were further explained at the 2016 AGM prior to the polls being taken. Simultaneous translation from English to Cantonese was available at the 2016 AGM.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### COMMUNICATION WITH SHAREHOLDERS *(Continued)*

#### Communication Strategies *(Continued)*

##### Shareholders' Meetings *(Continued)*

Separate resolutions were proposed at the 2016 AGM on each substantive issue and the percentage of votes cast in favour of such resolutions as disclosed in the announcement of the Company dated 28th October, 2016 are set out below:

<b>Resolutions proposed at the 2016 AGM</b>		<b>Percentage of Votes</b>
1	Adoption of the audited Financial Statements and the Directors' and Independent Auditor's Reports for the year ended 30th June, 2016	99.99%
2	Declaration of a final dividend of HK\$0.38 per ordinary share with an option for scrip dividend	99.99%
3(i)	Re-election of Mr. Daryl Ng Win Kong as Director	84.96%
3(ii)	Re-election of Mr. Ringo Chan Wing Kwong as Director	87.05%
3(iii)	Re-election of Mr. Gordon Lee Ching Keung as Director	87.05%
3(iv)	Authorization of the Board to fix the Directors' remuneration for the financial year ending 30th June, 2017	99.03%
4	Re-appointment of Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorize the Board to fix their remuneration	99.94%
5(i)	Share buy-back mandate up to 10% of the Company's issued shares	99.98%
5(ii)	Share issue mandate up to 20% of the Company's issued shares	82.86%
5(iii)	Extension of share issue mandate to the shares bought back under the share buy-back mandate	82.98%



## CORPORATE GOVERNANCE REPORT *(Continued)*

### CORPORATE GOVERNANCE PRACTICES *(Continued)*

#### COMMUNICATION WITH SHAREHOLDERS *(Continued)*

##### Communication Strategies *(Continued)*

###### *Shareholders' Meetings (Continued)*

All resolutions put to shareholders at the 2016 AGM were passed. The Company's Share Registrars were appointed as scrutineers to monitor and count the poll votes cast at that meeting. The results of the voting by poll were published on the respective websites of the Company and the Stock Exchange.

The latest version of the Articles of Association of the Company is available at the Company's website [www.sino.com](http://www.sino.com) and the Stock Exchange's website. No changes have been made to the Company's Articles of Association during the year.

###### *Enquiries*

Shareholders can direct their questions about their shareholdings to the Company's Share Registrars. To the extent the requisite information of the Company is publicly available, shareholders and the investment community may at any time make a request for such information. Designated contacts, email addresses and enquiry lines of the Company have been provided in the "Corporate Information" section of this Annual Report to enable the shareholders and the investment community to make any enquiry in respect of the Company.

###### *Shareholders' Privacy*

The Company recognizes the importance of shareholders' privacy and will not disclose shareholders' information without their consent, unless required by law to do so.

###### *Corporate Communications*

Corporate communications issued by the Company have been provided to the shareholders in both English and Chinese versions to facilitate their understanding. Shareholders have the right to choose the language (either English or Chinese, or both) or means of receipt of the corporate communications (in hard copy or through electronic means). They are encouraged to provide, amongst other things, their email addresses to the Company in order to facilitate timely, effective and environmental friendly communication.

###### *Company's Website*

A section entitled "Investor Relations" is available on the Company's website [www.sino.com](http://www.sino.com). Information on the Company's website is updated on a regular basis. Information released by the Company to the Stock Exchange is also posted on the Company's website immediately thereafter in accordance with the Listing Rules. Such information includes financial statements, announcements, circulars to shareholders and notices of general meetings, etc.

# CORPORATE GOVERNANCE REPORT *(Continued)*

## CORPORATE GOVERNANCE PRACTICES *(Continued)*

### COMMUNICATION WITH SHAREHOLDERS *(Continued)*

#### Shareholders' Rights

Pursuant to Section 566 of the Companies Ordinance, Directors are required to call a general meeting if the Company has received requests to do so from shareholders representing at least 5% of the total voting rights of all the shareholders having a right to vote at the general meetings. The request must state the general nature of the business to be dealt with at the meeting and may include the text of a resolution that may properly be moved and is intended to be moved at the meeting. Such request must be authenticated by the shareholders making it and may either be deposited at the registered office of the Company at 12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong for the attention of the Company Secretary or sent to the Company's email address at [investorrelations@sino.com](mailto:investorrelations@sino.com).

In relation to an annual general meeting which the Company is required to hold, Sections 615 and 616 of the Companies Ordinance provide that the Company must give notice of a resolution if it has received request to do so from shareholders representing at least 2.5% of the total voting rights of all shareholders of the Company having a right to vote on the resolution at the annual general meeting, or at least 50 shareholders having a right to vote on the resolution at the annual general meeting. Such request must be authenticated by the shareholders making it and may either be deposited at the registered office of the Company or sent to the Company's email address, both of which are mentioned above.

Shareholders who wish to propose a person (other than a retiring Director) for election as director ("Candidate") at a general meeting of the Company, should (a) deposit a written notice of such proposal at the registered office of the Company for the attention of the Company Secretary, signed by the shareholders who should be qualified to attend and vote at the general meeting; (b) provide biographical details of the Candidate as set out in Rule 13.51(2)(a) to (x) of the Listing Rules; and (c) provide a written consent signed by the Candidate indicating his/her willingness to be elected. The period for lodgment of such a written notice shall be at least 7 days commencing no earlier than the day after the dispatch of the notice of the meeting appointed for such meeting and such election and ending not later than 7 days prior to the meeting.

The Company has been practising the above shareholders' communication policy to handle enquiries put to the Board and will review them on a regular basis to ensure their effectiveness. Specific enquiries and suggestions by shareholders can be sent in writing to the Board or the Company Secretary at our registered office address or by email to the Company.

## CORPORATE SOCIAL RESPONSIBILITY

### SUSTAINABILITY AND ENVIRONMENTAL POLICIES AND PERFORMANCE

The Company is committed to the sustainable development of the community and to build a cleaner environment to its residents, tenants, customers, employees and the community as a whole. The Company appreciates the potential climate impact due to building development and operation, and strives to enhance the environmental performance of its properties through eco-friendly architectural planning, design, operational measures, green management as well as supporting a number of external charters with regard to energy efficiency and carbon emissions reduction.

The Company addresses the potential environmental impacts of its business from carbon management to waste minimization. Under its environmental policy, the Company undertakes to:

- actively promote a culture of environmental sustainability among its residents, tenants, customers, employees and contractors and encourage their involvement in its green initiatives;
- improve environmental protection through energy conservation, waste reduction and pollution prevention;
- implement and update effective measures to sustain green living; and
- ensure full compliance with applicable legislation in relation to environmental protection.

By adhering to the environmental policy, the Company has implemented concrete measures and initiatives in energy conservation, waste reduction, pollution prevention, etc. and conducted periodic monitoring and reviews of the relevant key performance indicators to protect the environment where it operates. The Company strives to minimize greenhouse gas emissions, reduce hazardous and non-hazardous waste generation and effluent discharge from its properties by formulating its Environmental Aspect Register, which pins down all identified environmental aspects and impacts of the business activities of the Group. For the year ended 30th June, 2017, the key emissions include carbon dioxide, hazardous and non-hazardous solid waste and effluent.

For the year ended 30th June, 2017, the Company had no violation record on relevant laws and regulations relating to emissions that have a significant impact on the Group.

## CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

### **SUSTAINABILITY AND ENVIRONMENTAL POLICIES AND PERFORMANCE** *(Continued)*

The Company is committed to implementing more stringent measures on carbon dioxide emissions reduction in response to local and international initiatives, such as Hong Kong's Climate Action Plan 2030+ and the Paris Agreement signed during the United Nations Climate Change Conference. With a view to enhancing transparency and promoting public awareness on climate change issues, the Company took part in the Carbon Footprint Repository for Listed Companies in Hong Kong under the Carbon Reporting Website developed by the Environmental Protection Department, which is a carbon disclosure initiative to make available information on greenhouse gas emissions reported directly by the listed companies in Hong Kong as a result of their business operations, together with other related information such as their carbon reduction programmes on combating climate change.

With the launch of food waste recycling programme at various properties, the Company is committed to recycling food waste to reduce the burden on landfills. High-efficiency food waste decomposer of 500 kg daily capacity has been installed at Olympian City and other decomposers have also been set up at various properties of the Group. The Company strives to further its efforts in minimizing waste at source and promoting green living to the public. During the year ended 30th June, 2017, over 200,000 kg of food waste was collected for recycling.

To support the HKSAR Government's regulation of handling waste cooking oils ("WCO"), Best Result Environmental Services Limited and Perfect Green Supplies Company Limited, subsidiaries of the Company, were certified as registered WCO collectors, assuring its operations are in full compliance with the practice notes stipulated in the registration requirements for properly collecting WCO.

The Company takes initiative to conserve water resources in daily operations through the following measures:

- replacing lavatory faucets with automatic sensors or self-closing faucets;
- using bleed-off water from fresh water cooling towers for flushing; and
- reducing fresh water used in landscape irrigation.

## CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

### **SUSTAINABILITY AND ENVIRONMENTAL POLICIES AND PERFORMANCE**

*(Continued)*

The Company has also launched various programmes and initiatives on corporate social responsibility front in a further effort to drive the Company's efforts in "forging a greener environment", "caring for the community", "creating an artistic community" and "revitalizing and conserving heritage". Further information of its sustainability and environmental policies, performance, programmes and initiatives can be found in the Company's annual Sustainability Review, which is available on the Company's website [www.sino.com/sustainability-report](http://www.sino.com/sustainability-report).

### **RELATIONSHIPS WITH STAKEHOLDERS**

The Company appreciates that its employees, customers and business associates are key to its sustainability journey and strives to build a better community through engaging employees, providing quality services for customers, collaborating with business partners and supporting the community.

### **EMPLOYEES**

The Company places significant emphasis on human capital. The Company is committed to providing a fair workplace through promoting non-discrimination and diversity to staff, together with competitive remunerations and benefits, as well as opportunities for career development based on merits and performances. Regular trainings are provided for staff to keep abreast of the latest developments in the market and industry, in the form of both internal trainings and trainings provided by external specialists.

As a responsible employer, the Company is committed to providing equal employment opportunities in relation to all human resources matters including recruitment, training, promotion, transfer, remuneration etc. regardless of gender, disability, family status, marital status, pregnancy, race, religion, age, national origin and sexual orientation. The Company is also committed to providing a workplace free of discrimination, harassment and vilification. Differential treatment and harassment on grounds of race, sex, disability and family status is unlawful whereas discrimination, harassment and vilification on the ground of sexual orientation is unacceptable, and will therefore not be tolerated in the workplace.

The Company strives to ensure that comments of employees are escalated and heard through transparent and effective communication channels, including Town Hall Meetings, Staff Suggestion Award Scheme, Quality Improvement Champions Scheme, monthly Mini-Town Hall Meetings and staff newsletters.

## CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

### RELATIONSHIPS WITH STAKEHOLDERS *(Continued)*

#### EMPLOYEES *(Continued)*

Staff integrity is one of the critical factors to success. The Company prohibits, among others, bribery and corruption. Employees are required to conduct themselves with integrity, in an ethical and proper manner, and in compliance with the applicable laws and regulations of the countries in which the Group operates, including anti-bribery laws.

The code of conduct of the Company ensures the proper conduct of all functions of the Group as well as the employees. This includes, inter alia, policies, rules, guidelines and procedures relating to prevention of bribery, solicitation and acceptance of advantages, conflict of interest, falsifying documents or furnishing false accounting records, acceptance of gifts and entertainment from third parties.

For the year ended 30th June, 2017, there was no legal case regarding corrupt practices brought against the Company or its employees.

The Company enforces zero tolerance towards workplace harassment and discrimination through exercising a grievance reporting mechanism. No incidence of workplace discrimination was filed during the year ended 30th June, 2017.

Through the establishment of the Employee Safety and Health Committee, the Company administers its employee health and safety management system and ensures the adoption of the principles across all business lines. A holistic mechanism certified under the Occupational Health and Safety ("OHS") Management System (OHSAS 18001) has been set up to assist in planning, implementing, monitoring and improving the safety management system. A safety manual in accordance with the Factories and Industrial Undertakings (Safety Management) Regulation has also been prepared to cover comprehensive OHS management aspects including safety assessment and contractors monitoring for staff's reference.

For the year ended 30th June, 2017, the Company had no violation record on relevant laws and regulations about employment, health and safety and labour standards that have a significant impact on the Group.



## CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

### RELATIONSHIPS WITH STAKEHOLDERS *(Continued)*

#### CUSTOMERS

To promote a customer-oriented culture within the Company and enhance customer satisfaction, the Company takes “Customer First” as one of its Core Values and includes the same in the Service Pledge. The Company takes responsibility of its products and services, and strictly follows regulatory requirements, industry guidelines and internal procedures to improve customer health and safety, promote responsible marketing and ensure information security of its customers. The Company values feedback from its customers as an important learning opportunity. Open communication channels have been established to make sure that its services keep up with clients’ needs. These channels include daily personal contact, site inspections and customer satisfaction surveys. During the reporting period, the customer satisfaction rating was 3.62 out of 4, reflecting the Company’s efforts in upholding service quality and pursuing customer satisfaction have been recognized. The ISO 10002 certified Customer Satisfaction and Complaints Handling System guides the Company’s complaint handling process. The Company also sets up hotlines for collecting suggestions, enquiries or complaints from customers, and a complaint/incident handling platform, “iPromise”, which enables its dedicated customer relation team to respond appropriately to customers’ concerns and turn them into useful lessons for the Company.

For the year ended 30th June, 2017, the Company had no violation record on relevant laws and regulations that have a significant impact on the Group relating to product responsibility issues.

#### BUSINESS PARTNERS

The Company holds the belief that its business partners (including suppliers and contractors) are integral to driving delivery of quality excellence of its projects. The Company collaborates with business partners to deliver quality sustainable products and services. To communicate with suppliers/contractors on sustainability issues, the Company has developed the Policies & Procedures for Group Approved Contractors/Suppliers List and included the associated requirements in its standard tender documents. These requirements include regulatory compliance, labour practices, anti-corruption, environmental measures, green procurement, occupational safety and health and other business ethics. The Company assures the performances of its suppliers/contractors through suppliers/contractors approval process and by conducting regular monitoring and annual performance reviews on registered suppliers/contractors.

In an effort to include green purchasing in procurement decisions, the Company continues to implement the Green Purchasing Guidelines, taking into consideration all relevant financial, environmental and social costs and benefits over the entire life cycle of the procured goods and services.

Further information of the Company’s relationships with stakeholders can be found in the Company’s annual Sustainability Review, which is available on the Company’s website [www.sino.com/sustainability-report](http://www.sino.com/sustainability-report).

# RISK MANAGEMENT REPORT

## RISK POLICY STATEMENT

Robust and effective management of risks is an essential and integral part of corporate governance. It helps to ensure that the risks encountered in the course of achieving the Group's strategic objectives are managed within the Group's risk appetite.

To achieve this, the Group has reviewed and enhanced its risk management system during the year. An Enterprise Risk Management ("ERM") approach is adopted for identifying, assessing, responding to and reporting on risks that might affect the Group in pursuit of its objectives and goals. In August 2016, the Audit Committee, which is delegated with authority from the Board to oversee the risk management and internal control systems, approved the ERM Policy and Framework proposed by the Risk Management function of the Internal Audit Department. The purposes of the implementation of ERM are as follows:

- establishes a structured, systematic and consistent process for identifying, evaluating, reporting and managing risks;
- defines roles and responsibilities within a "Three Lines of Defence" framework;
- increases awareness of risk management at all levels;
- encourages constructive discussion and timely escalation of risks by adopting a common platform for risk management;
- focuses on risks that are relevant to the Group's business and reputation, the Board's requirements and stakeholders' expectations;
- provides senior management and the Board with a holistic view of the Group's material risk exposures and steps taken to manage and monitor such exposures;
- provides senior management with the best available risk information and facilitates the making of informed decisions;
- ensures compliance with the relevant laws and regulations, and best practices in corporate governance; and
- helps to protect the assets and reputation of the Group.

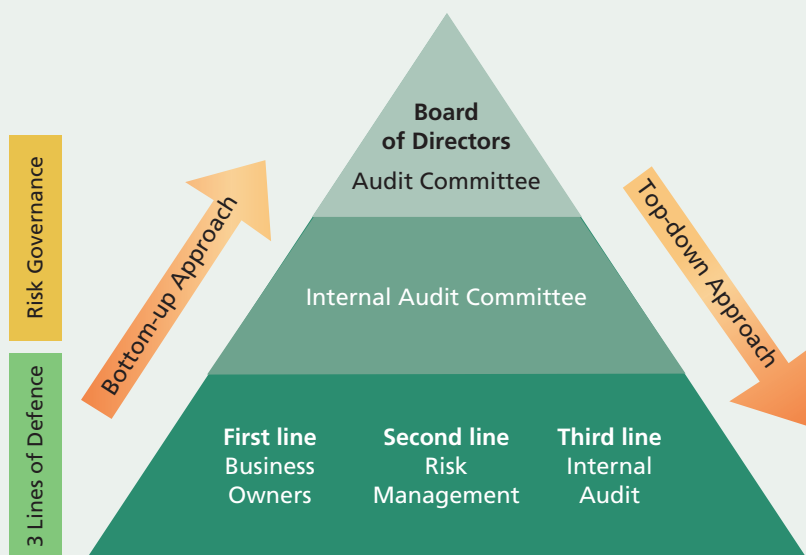
The Group is committed to continuously improving its ERM framework and processes and building a risk-aware culture with a view to achieving a sustainable and balanced development.

## RISK MANAGEMENT REPORT (Continued)

### RISK GOVERNANCE AND MANAGEMENT

The Group adopts a “Three Lines of Defence” model in risk governance. This is manifested by the oversight and directions from the Board, the Audit Committee and the Internal Audit Committee of the Group. The risk management framework of the Group combines a top-down strategic view with a bottom-up operational assessment conducted by each division and department. Members of senior management discuss the top-tier risks escalated through the bottom-up process and deliberate on any other risk issues that they consider important. This combined approach ensures that all the significant risks which need to be considered are identified.

The following diagram illustrates the Group’s Risk Governance and Management Framework:



The Board has the overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Group’s strategic objectives, and ensuring that the Group establishes and maintains appropriate and effective risk management and internal control systems.

Reporting to the Board, the Audit Committee is delegated with authority from the Board to oversee the Group’s management in the design, implementation and monitoring of the risk management and internal control systems. The Audit Committee advises the Board on the Group’s risk-related matters. The Audit Committee is also responsible for reviewing and approving the Group’s ERM Policy and Framework and ensuring the adequacy and effectiveness of the Group’s risk management and internal control systems.

## RISK MANAGEMENT REPORT *(Continued)*

### **RISK GOVERNANCE AND MANAGEMENT** *(Continued)*

The Internal Audit Committee is responsible for ensuring that the ERM system is adequate and effective and that the ERM framework is implemented consistently throughout the Group. It monitors the Group's overall risk profiles by reviewing key risks relating to individual business units and key risks that are enterprise-wide, and ensures alignment with the approved risk appetite. The Head of Internal Audit Department reports to the Audit Committee, which in turn reports to the Board regularly on the Group's overall risk position and key exposures, the actions proposed or taken by management, and major emerging risks that require special attention.

As the first line of defence, heads of individual divisions and departments manage risks within their business units/functions. As risk owners, they identify and evaluate the risks which may potentially impact the achievement of their business objectives, mitigate and monitor the risks by designing and executing control procedures in their day-to-day operations. They conduct risk assessment and control self-assessment on a regular basis to evaluate the effectiveness of controls that are in place to mitigate the identified risks.

As the second line of defence, the Risk Management function is responsible for the ongoing maintenance of the ERM infrastructure and recommending changes to the Board through the Audit Committee as appropriate. The Risk Management function collects and collates risk information to create an enterprise-wide view of risks and controls. In doing so, it critically reviews the risk assessment results of individual business units, constructively challenges their view so as to ensure that all the risks relevant to the Group is properly identified, consistently assessed and timely reported. It prepares reports for the Internal Audit Committee, the Audit Committee and the Board and escalates risk and control issues with reference to the risk appetite thresholds.

As the third line of defence, the Internal Audit Department acts as an independent assessor. It conducts independent review and assessment of the adequacy and effectiveness of the risk management and internal control systems. The Internal Audit Department assesses if all the key risks are properly identified and evaluated under the current ERM system and whether the existing controls are operating effectively. The risk assessment results are also mapped to the internal audit plan to ensure audit performed by the Internal Audit Department systematically covers all the significant risks and the corresponding key controls. As such, the Internal Audit Department is able to provide independent assurance on the adequacy and effectiveness of the risk management and internal control systems and reports any deficiencies to the Internal Audit Committee and Audit Committee.

## RISK MANAGEMENT REPORT *(Continued)*

### RISK MANAGEMENT PROCESS

The ERM process is guided by the International Standard ISO 31000:2009 Risk Management – Principles and Guidelines. The risk management process is integrated into business and decision-making processes, including the formulation of strategic objectives, business planning and daily operations. Communication and consultation with external and internal stakeholders should take place during all stages of the ERM processes. The ERM process is illustrated in the diagram below:



#### a) Establishing the context

A risk context that provides parameters for managing risk as well as the scope for every phase of the risk management process is developed. When establishing the context, relevant external and internal factors are taken into consideration to ensure that the risk management approach adopted is appropriate for the Group.

#### b) Risk identification

Divisions and departments analyze business activities and main processes to identify operational risks, which forms a “bottom-up” approach. A “top-down” approach is also adopted to identify business/strategic risks. Using the output from the two approaches, a comprehensive list of risks for individual business units and hence for the Group can be generated. Risk classification system is used to facilitate identification and accumulation of similar risks.

#### c) Risk analysis

The root causes or sources of risks, along with their potential consequences and likelihood, are analyzed and assessed using the predefined risk assessment criteria. Risk criteria are the parameters established to measure the relevant significance of risks to ensure that there is a common assessment standard.

## RISK MANAGEMENT REPORT *(Continued)*

### RISK MANAGEMENT PROCESS *(Continued)*

#### d) Risk evaluation

Divisions and departments score the risks identified with reference to the risk matrix (i.e. a combination of the impact and likelihood scores) to determine the risk ratings (i.e. low risk, moderate risk, high risk and extreme risk). The risk ratings reflect the required management attention and risk treatment effort taking into account the Group's risk appetite.

#### e) Risk treatment

The adequacy of existing controls is assessed in order to determine if additional measures are required to bring the residual risks to an acceptable level. When determining the appropriate risk mitigation plans, one or more of the following four types of risk response will generally be adopted:

- avoid (not to start or continue with the activity that gives rise to the risk);
- reduce (changing the likelihood or consequences);
- transfer (sharing the risk with another party, e.g. insurance); and
- accept (retaining the risk by making an informed decision).

#### f) Monitoring and review

Annual risk assessment is conducted to effectively manage the Group's risk profile. The results of risk assessment are documented in the risk registers in a consistent manner. A half-yearly review is also conducted to update the progress of treatment plans and incorporate changes in the business and external environment. A half-yearly ERM report and an annual ERM report are prepared for the Internal Audit Committee and the Audit Committee. Key risks and emerging risks are reviewed at least quarterly and an update report is prepared for Audit Committee's information.

The Group's top tier risks are presented in a heat map which provides a dynamic and forward-looking picture of the Group's risk position. The changes in risk profile since the last review and the corresponding key controls and mitigation plans, as well as the targeted risk positions upon completion of mitigation plans with specified time frame are stated in the ERM reports. The potential/expected trend of certain risks, such as emerging risk, is also indicated on the heat map.



## RISK MANAGEMENT REPORT (Continued)

### PRINCIPAL RISKS TO THE GROUP

The following is a summary of the principal risks identified in the latest risk assessment together with the relevant key controls and mitigation measures in place:

Principal Risks	Description	Key Controls/Mitigation Measures
Strategic Risk	Changing market sentiment caused by uncertainties in macro-economic and political outlook, changes in government policies	<ul style="list-style-type: none"> <li>• Close monitoring of market situation and adopting appropriate strategies promptly</li> <li>• Conduct stress test under different scenarios</li> <li>• Regular review and monitoring of performance of individual business units/projects</li> <li>• Maintain good financial position</li> </ul>
	Changes in the competition landscape regarding property development in Hong Kong, e.g. new competitors, increasing land cost, challenges in land acquisition	<ul style="list-style-type: none"> <li>• Selective land bank replenishment to optimize earning potential</li> <li>• Careful review of business cases before commitment, closely monitor market transactions and engage JV partner if necessary</li> <li>• Regular review of conditions of existing properties and carry out asset enhancement if necessary</li> <li>• Continued effort to improve quality of products and services to strengthen our brand and market position</li> <li>• Overseas investments in the PRC, Singapore and Australia</li> </ul>
Operational Risk	Rising costs, including construction costs and operating costs	<ul style="list-style-type: none"> <li>• Budgetary control mechanism established</li> <li>• Perform cost analysis and benchmarking</li> <li>• Tender/quotation procedures in place to ensure best prices are achieved through competitive bidding</li> <li>• Broaden contractor/supplier base</li> <li>• Ongoing enhancement of efficiency and productivity</li> </ul>

## RISK MANAGEMENT REPORT *(Continued)*

### PRINCIPAL RISKS TO THE GROUP *(Continued)*

Principal Risks	Description	Key Controls/Mitigation Measures
Operational Risk <i>(Continued)</i>	Cyber security risk	<ul style="list-style-type: none"> <li>• Implement security measures such as firewall, anti-spam and anti-virus protection</li> <li>• Ongoing review of our infrastructure and systems and the need for upgrade/enhancement</li> <li>• Internally communicate cyber-attack threats to raise staff awareness</li> </ul>
	Fraud	<ul style="list-style-type: none"> <li>• High commitment to ethical values with “integrity” as one of our core values</li> <li>• Code of Conduct covering prevention of bribery</li> <li>• Whistle-blowing and staff grievance procedures in place</li> <li>• Regularly reinforce our core value of “integrity” to staff and external stakeholders including contractors and suppliers through training and communication</li> <li>• Policies and procedures established incorporating proper segregation of duties and checking processes</li> <li>• System of approved contractor and supplier list established with performance evaluation mechanism</li> </ul>
	Disaster event, e.g. epidemic, terrorist attack	<ul style="list-style-type: none"> <li>• Comprehensive insurance coverage for our properties and business operations</li> <li>• Contingency plans developed for critical business processes/functions</li> <li>• Take immediate response actions, e.g. step up hygiene measures when potential threat of epidemic is noted</li> </ul>

For financial risks of the Group, please refer to Notes to the “Consolidated Financial Statement” on pages 246 to 252.

## RISK MANAGEMENT REPORT *(Continued)*

### **INTEGRATION OF RISK MANAGEMENT WITH INTERNAL CONTROL SYSTEM**

Risk management is closely linked to the Group's Internal Control Framework. Key controls for mitigating high risks items identified in the ERM process are subject to independent review and testing by the Internal Audit Department in order to assess their adequacy and effectiveness. Details of the internal control system are set out in the "Corporate Governance Report" on pages 37 to 40.

### **REVIEW OF THE EFFECTIVENESS OF RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS**

During the year, the Audit Committee, on behalf of the Board, has reviewed the effectiveness of the Group's risk management and internal control systems. Details of the aforesaid review of effectiveness are described in the "Corporate Governance Report" on pages 39 to 40.

# DIRECTORS' REPORT

The Directors present their annual report and the audited consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 30th June, 2017.

## PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. The principal activities of its principal subsidiaries are set out in Note 46 to the consolidated financial statements.

## BUSINESS REVIEW

A review of the business of the Group during the year and a discussion on the Group's future business development are provided in the Chairman's Statement on pages 10 to 20 of this Annual Report. Description of possible risks and uncertainties that the Group may be facing can be found in the Risk Management Report on pages 55 to 62. Also, the financial risk management objectives and policies of the Group can be found in Note 43 to the consolidated financial statements. Particulars of important events affecting the Group that have occurred since the end of the financial year ended 30th June, 2017, if any, are provided in the Notes to the consolidated financial statements. An analysis of the Group's performance during the year using financial key performance indicators is provided in the Group Financial Summary on pages 6 to 9 of this Annual Report. In addition, discussions on the Group's environmental policies, performance and relationships with its key stakeholders are contained in the Chairman's Statement and the Corporate Social Responsibility on pages 10 to 20 and pages 50 to 54 respectively and in the Sustainability Review available on the Company's website.

The Group has set up proper procedures to ensure adherence to the relevant laws and regulations which have a significant impact on the Group in conduct of its business, including but not limited to the Residential Properties (First-hand Sales) Ordinance, Competition Ordinance, Personal Data (Privacy) Ordinance, Minimum Wage Ordinance, Employment Ordinance and Occupational Safety and Health Ordinance in Hong Kong. The Group also complies with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules"), the applicable companies laws and the Securities and Futures Ordinance ("SFO"). Any new enactment of or changes in the relevant laws and regulations would be communicated to the relevant departments and staff to ensure compliance. Reminders on the compliance would also be sent out regularly where necessary. No incident of non-compliance to environmental laws and regulations that has a significant impact on the Group was recorded for the financial year ended 30th June, 2017.

## DIRECTORS' REPORT (Continued)

### RESULTS AND APPROPRIATIONS

The results of the Group for the year are set out in the consolidated statement of profit or loss on page 170.

An interim dividend of HK13 cents per share amounting to HK\$813,931,853, including HK\$90,241,182 by way of cash dividends and HK\$723,690,671 by way of scrip alternatives, was paid to the shareholders during the year. The Directors now recommend the payment of a final dividend of HK40 cents per share amounting to HK\$2,526,229,908 payable to shareholders whose names appear on the Register of Members of the Company on 2nd November, 2017.

### MAJOR PROPERTIES

Details of the major properties of the Group at 30th June, 2017 are set out on pages 279 to 300.

### SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

Details of the Company's principal subsidiaries, associates and joint ventures at 30th June, 2017 are set out in Notes 46, 47 and 22 to the consolidated financial statements, respectively.

### SHARE CAPITAL

Details of shares issued by the Company during the year are set out in Note 32 to the consolidated financial statements. The shares issued during the year were in lieu of cash dividends.

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year, the Company bought back 572,000 shares on The Stock Exchange of Hong Kong Limited ("Stock Exchange") at an aggregate consideration of HK\$7,770,088. The buy-backs were effected by the Directors for the enhancement of shareholders' value. Details of the buy-backs are as follows:

Month	Total number of the ordinary shares	Highest price paid per share HK\$	Lowest price paid per share HK\$	Aggregate consideration HK\$
August 2016	572,000	13.76	13.50	7,770,088
	<u>572,000</u>			<u>7,770,088</u>

All 572,000 shares bought back were cancelled on delivery of the share certificates during the year. The aggregate consideration of HK\$7,770,088 was paid out from the Company's retained profits.

Apart from the above, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company during the year.

**DIRECTORS' REPORT** *(Continued)***DISTRIBUTABLE RESERVES OF THE COMPANY**

The Company's reserves available for distribution to shareholders as at 30th June, 2017 were the retained profits of HK\$22,881,864,935 (2016: HK\$22,484,744,376).

**MEDIUM TERM NOTE PROGRAMME**

As at 30th June, 2017, the aggregate carrying amount of notes guaranteed by the Company and issued under the Group's Medium Term Note Programme established in April 2012 and which remain outstanding was US\$500,000,000, with maturity terms of five years and fixed interest rate at 3.25% per annum. These guarantee notes are included in the Group's bank and other borrowings at 30th June, 2017 as referred to in Note 31 to the consolidated financial statements.

**TREASURY, GROUP BORROWINGS AND INTEREST CAPITALISED**

The Group maintains a prudent approach in its treasury management with foreign exchange exposure being kept at a minimal level and interest rates on a floating rate basis. Bank borrowings repayable within one year are classified as current liabilities. Repayment analysis of bank borrowings as at 30th June, 2017 are set out in Note 31 to the consolidated financial statements.

Interest expenses capitalised by the Group during the year in respect of properties under development amounted to HK\$17,936,109.

**NAME OF DIRECTOR**

The Directors of the Company during the year and up to the date of this report are:

*Executive Directors*

Mr. Robert Ng Chee Siong (Chairman)  
 Mr. Daryl Ng Win Kong  
 Mr. Ringo Chan Wing Kwong  
 Ms. Alice Ip Mo Lin  
 Mr. Gordon Lee Ching Keung  
 Mr. Sunny Yeung Kwong (appointed on 21st November, 2016)

*Non-Executive Director*

The Honourable Ronald Joseph Arculli

*Independent Non-Executive Directors*

Dr. Allan Zeman  
 Mr. Adrian David Li Man-kiu  
 Mr. Steven Ong Kay Eng  
 Mr. Wong Cho Bau



## DIRECTORS' REPORT (Continued)

### NAME OF DIRECTOR

(Continued)

In accordance with the Company's Articles of Association and pursuant to Appendix 14 to the Listing Rules, Mr. Robert Ng Chee Siong, Mr. Adrian David Li Man-kiu, Ms. Alice Ip Mo Lin and Mr. Sunny Yeung Kwong will retire at the forthcoming Annual General Meeting and, who being eligible, will offer themselves for re-election.

The list of directors who have served on the boards of the subsidiaries of the Company included in the annual consolidated financial statements for the financial year ended 30th June, 2017 during the year and up to the date of this report is available on the Company's website at [www.sino.com](http://www.sino.com) under Corporate Governance of the Investor Relations section.

### DIRECTORS' INTERESTS

As at 30th June, 2017, the interests and short positions held by the Directors of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register required to be kept by the Company under Section 352 of the SFO or otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") contained in the Listing Rules, were as follows:

#### (A) Long Positions in Shares of the Company

Name of Director	Number of Ordinary Shares	Capacity and Nature of Interest	% of Issued Shares
Mr. Robert Ng Chee Siong	3,448,888,192 <i>(Note)</i>	Beneficial owner of 197,824 shares, spouse interest in 4,232,889 shares and trustee interest in 3,444,457,479 shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong	54.60%
The Honourable Ronald Joseph Arculli	1,191,997	Beneficial owner	0.01%
Dr. Allan Zeman	–	–	–
Mr. Adrian David Li Man-kiu	–	–	–
Mr. Steven Ong Kay Eng	–	–	–
Mr. Wong Cho Bau	–	–	–
Mr. Daryl Ng Win Kong	113,393	Beneficial owner	≈0%
Mr. Ringo Chan Wing Kwong	–	–	–
Ms. Alice Ip Mo Lin	–	–	–
Mr. Gordon Lee Ching Keung	–	–	–
Mr. Sunny Yeung Kwong	–	–	–

**DIRECTORS' REPORT** *(Continued)***DIRECTORS' INTERESTS (A) Long Positions in Shares of the Company** *(Continued)*

Note:

The trustee interest in 3,444,457,479 shares comprises:

- (a) 1,473,021,341 shares which were held by Tsim Sha Tsui Properties Limited, which was 72% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong;
- (b)
  - (i) 48,639,938 shares which were held by Orchard Centre Holdings (Private) Limited, in which Nam Lung Properties Development Company Limited, a wholly-owned subsidiary of Tsim Sha Tsui Properties Limited, had a 95.23% control; and
  - (ii) 1,771,666,442 shares which were held through wholly-owned subsidiaries of Tsim Sha Tsui Properties Limited;
- (c) 111,367,327 shares which were held through companies 100% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong, namely, 183,338 shares by Fanlight Investment Limited, 178,065 shares by Garford Nominees Limited, 40,072,158 shares by Karaganda Investments Inc., 17,282,950 shares by Orient Creation Limited, 8,399,933 shares by Strathallan Investment Limited, 25,317,558 shares by Strong Investments Limited, 19,400,891 shares by Tamworth Investment Limited and 532,434 shares by Transpire Investment Limited; and
- (d) 39,762,431 shares which were held by the co-executors of the estate of the late Mr. Ng Teng Fong.

# DIRECTORS' REPORT (Continued)

## DIRECTORS' INTERESTS (B) Long Positions in Shares of Associated Corporations (Continued)

### (i) Holding Company

#### Tsim Sha Tsui Properties Limited

Name of Director	Number of Ordinary Shares	Capacity and Nature of Interest	% of Issued Shares
Mr. Robert Ng Chee Siong	1,257,292,780 <i>(Note)</i>	Beneficial owner of 675,201 shares and trustee interest in 1,256,617,579 shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong	72.04%
The Honourable Ronald Joseph Arculli	60,000	Beneficial owner	≈0%
Dr. Allan Zeman	–	–	–
Mr. Adrian David Li Man-kiu	–	–	–
Mr. Steven Ong Kay Eng	–	–	–
Mr. Wong Cho Bau	–	–	–
Mr. Daryl Ng Win Kong	–	–	–
Mr. Ringo Chan Wing Kwong	–	–	–
Ms. Alice Ip Mo Lin	–	–	–
Mr. Gordon Lee Ching Keung	–	–	–
Mr. Sunny Yeung Kwong	–	–	–

#### Note:

The trustee interest in 1,256,617,579 shares comprises:

- (a) 1,157,442,111 shares which were held through companies 100% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong, namely, 119,968,852 shares by Fanlight Investment Limited, 162,575,295 shares by Nippomo Limited, 3,735,808 shares by Orient Creation Limited, 319,751,395 shares by Strathallan Investment Limited, 477,155,912 shares by Tamworth Investment Limited and 74,254,849 shares by Transpire Investment Limited; and
- (b) 99,175,468 shares which were held by the co-executors of the estate of the late Mr. Ng Teng Fong.

## DIRECTORS' REPORT *(Continued)*

### **DIRECTORS' INTERESTS (B) Long Positions in Shares of Associated Corporations *(Continued)***

#### **(ii) Associates and joint ventures**

Mr. Robert Ng Chee Siong was deemed to be interested in shares of the following companies through corporations controlled by him:

Name of Company	Number of Ordinary Shares	% of Issued Shares
Brighton Land Investment Limited	1,000,002 <i>(Notes 1 and 2)</i>	100%
Dramstar Company Limited	440 <i>(Notes 1 and 3)</i>	44%
Empire Funds Limited	1 <i>(Notes 1 and 4)</i>	50%
Erleigh Investment Limited	110 <i>(Notes 1 and 4)</i>	55%
Eternal Honest Finance Company Limited	1 <i>(Notes 1 and 4)</i>	50%
Famous Empire Properties Limited	5,000 <i>(Notes 1 and 5)</i>	50%
FHR International Limited	1 <i>(Note 6)</i>	33.33%
Island Resort Estate Management Company Limited	10 <i>(Notes 1 and 4)</i>	50%
Jade Result Limited	500,000 <i>(Notes 1 and 4)</i>	50%
Murdoch Investments Inc.	2 <i>(Notes 1 and 2)</i>	100%
Real Maker Development Limited	20,000 <i>(Notes 1 and 7)</i>	10%
Rich Century Investment Limited	500,000 <i>(Notes 1 and 4)</i>	50%
Sea Dragon Limited	70 <i>(Notes 1 and 4)</i>	70%
Silver Link Investment Limited	10 <i>(Notes 1 and 4)</i>	50%
Sino Club Limited	2 <i>(Note 8)</i>	100%
Sino Parking Services Limited	450,000 <i>(Note 9)</i>	50%
Sino Real Estate Agency Limited	50,000 <i>(Note 9)</i>	50%

## DIRECTORS' REPORT *(Continued)*

### DIRECTORS' INTERESTS (B) Long Positions in Shares of Associated Corporations *(Continued)*

*(Continued)*

#### (ii) Associates and joint ventures *(Continued)*

Notes:

1. *Osborne Investments Ltd. ("Osborne") was a wholly-owned subsidiary of Seaview Assets Limited which was in turn 100% owned by Boswell Holdings Limited in which Mr. Robert Ng Chee Siong had a 50% control.*
2. *The shares were held by Erleigh Investment Limited, a company 55% controlled by Osborne.*
3. *The shares were held by Jade Result Limited, a company 50% controlled by Osborne.*
4. *The share(s) was(were) held by Osborne.*
5. *The shares were held by Standard City Limited, a wholly-owned subsidiary of Osborne.*
6. *The share was held by Smart Link Limited in which Mr. Robert Ng Chee Siong had a 100% control.*
7. *The shares were held by Goegan Godown Limited, a wholly-owned subsidiary of Osborne.*
8. *The shares were held by Sino Real Estate Agency Limited, a company 50% controlled by Deansky Investments Limited in which Mr. Robert Ng Chee Siong had a 100% control.*
9. *The shares were held by Deansky Investments Limited.*

Save as disclosed above, as at 30th June, 2017, none of the Directors had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations which were recorded in the register required to be kept by the Company under Section 352 of the SFO or required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

**DIRECTORS' REPORT** *(Continued)***ARRANGEMENT TO PURCHASE SHARES OR DEBENTURES**

At no time during the year was the Company, its holding company, any of its subsidiaries or fellow subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

**DIRECTORS' INTERESTS IN COMPETING BUSINESSES**

Pursuant to Rule 8.10(2) of the Listing Rules, the Company discloses that during the year, the following current Directors held share interests and/or directorships in companies engaged in businesses which compete or likely to compete, either directly or indirectly, with the businesses of the Group:

Mr. Robert Ng Chee Siong and Mr. Daryl Ng Win Kong held share interests and directorships and Mr. Ringo Chan Wing Kwong held directorships in companies of the Ng Family (including Mr. Robert Ng Chee Siong, Mr. Philip Ng Chee Tat, and as co-executors of the estate of the late Mr. Ng Teng Fong and/or their respective associates) which engage in businesses of property investment, development and management and hotel operation.

The Honourable Ronald Joseph Arculli is a Non-Executive Director of HKR International Limited, which engages in businesses of property investment, development and management and hotel operation.

As the Board of Directors of the Company is independent of the boards of the aforesaid companies and maintains four Independent Non-Executive Directors, the Group operates its businesses independently of, and at arm's length from, the businesses of the aforesaid companies.

**DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS**

Apart from the transactions disclosed under the heading "Related Party Disclosures" as set out in Note 44 to the consolidated financial statements, there were no other transactions, arrangements or contracts of significance in relation to the Group's business to which the Company, its holding company, any of its subsidiaries or fellow subsidiaries was a party and in which a Director of the Company or his/her connected entities had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

**PERMITTED INDEMNITY PROVISION**

Pursuant to the Company's Articles of Association, every Director shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities (to the fullest extent permitted by the Companies Ordinance) which he/she may sustain or incur in or about the execution of the duties of his/her office or otherwise in relation thereto. The Company has arranged appropriate directors' and officers' liability insurance coverage for the Directors and officers of the Group during the year.

**SERVICE CONTRACTS**

None of the Directors of the Company has a contract of service with the Company or any of its subsidiaries not determinable by the employing company within one year without payment of compensation (except for statutory compensation).

## DIRECTORS' REPORT (Continued)

### CONNECTED TRANSACTIONS

#### Continuing Connected Transactions for the year ended 30th June, 2017

The Company and its holding company, Tsim Sha Tsui Properties Limited ("TST Properties"), jointly announced on 28th June, 2016 that the Company and/or its subsidiaries ("Group") had entered into agreements on 28th June, 2016 ("Agreements" or individually, "Agreement") relating to the following continuing connected transactions between the Group and the Ng Family (including Mr. Robert Ng Chee Siong, Mr. Philip Ng Chee Tat, and as co-executors of the estate of the late Mr. Ng Teng Fong, and/or their respective associates) for the three financial years commencing from 1st July, 2016 and ending on 30th June, 2019 with annual caps fixed for each of the years. Applicable particulars of the Agreements together with the total amount received/paid in respect of the transactions for the year ended 30th June, 2017 are disclosed herein as required under the Listing Rules:

Nature of Services provided under the Agreement	Parties to the Transactions		Nature of Transactions	Basis of Consideration	Applicable Annual Cap(s) under the Agreement	Total Amount received/paid for the Year ended 30th June, 2017
	Service Provider	Service Recipient				
1. Building Cleaning Services	Best Result Environmental Services Limited, a wholly-owned subsidiary of the Company	Ng Family	Provision of building cleaning services and cleaning consultancy services by the Group to properties developed/ owned/partly owned or to be developed/owned/partly owned by the Ng Family	A lump sum fee to be agreed between the parties which shall be determined by reference to cost plus a profit margin	(i) HK\$135 million for the period from 1st July, 2016 to 30th June, 2017; (ii) HK\$148 million for the period from 1st July, 2017 to 30th June, 2018; and (iii) HK\$163 million for the period from 1st July, 2018 to 30th June, 2019	HK\$89.88 million
2. Car Park Management Services	Sino Parking Services Limited ("SPSL"), a company held as to 50% by the Company and 50% by the Ng Family	Group	Provision of car park management services by SPSL and/or members of the Ng Family to properties owned/ developed or to be owned/developed by the Group	A lump sum fee to be agreed between the parties which shall be determined by reference to a rate of the total gross revenue generated from car parking operations in the properties managed by SPSL and/or the relevant member of the Ng Family	(i) HK\$51 million for the period from 1st July, 2016 to 30th June, 2017; (ii) HK\$58 million for the period from 1st July, 2017 to 30th June, 2018; and (iii) HK\$63 million for the period from 1st July, 2018 to 30th June, 2019	HK\$34.72 million



# DIRECTORS' REPORT *(Continued)*

## CONNECTED TRANSACTIONS *(Continued)*

### Continuing Connected Transactions for the year ended 30th June, 2017 *(Continued)*

Nature of Services provided under the Agreement	Parties to the Transactions		Nature of Transactions	Basis of Consideration	Applicable Annual Cap(s) under the Agreement	Total Amount received/paid for the Year ended 30th June, 2017
	Service Provider	Service Recipient				
3. Estate Management and General Administrative Services	Sino Estates Management Limited ("SEML"), a wholly-owned subsidiary of the Company	Ng Family	Provision of estate management, life style services, home maintenance services, courtesy services and general administrative services by the Group to properties developed/ owned/partly owned or to be developed/owned/ partly owned by the Ng Family	A lump sum fee to be agreed between the parties which shall be a fixed sum or determined by reference to a rate of the management expenditure as shown in the annual budget of, or actually incurred by, the Ng Family in respect of the properties managed by SEML	(i) HK\$43 million for the period from 1st July, 2016 to 30th June, 2017; (ii) HK\$47 million for the period from 1st July, 2017 to 30th June, 2018; and (iii) HK\$51 million for the period from 1st July, 2018 to 30th June, 2019	HK\$24.04 million
4. Security Services	Sino Security Services Limited, a wholly-owned subsidiary of the Company	Ng Family	Provision of security services by the Group to properties developed/ owned/partly owned or to be developed/owned/ partly owned by the Ng Family	A lump sum fee to be agreed between the parties which shall be determined by reference to cost plus a profit margin	(i) HK\$112 million for the period from 1st July, 2016 to 30th June, 2017; (ii) HK\$123 million for the period from 1st July, 2017 to 30th June, 2018; and (iii) HK\$136 million for the period from 1st July, 2018 to 30th June, 2019	HK\$66.53 million
5. Lease of Properties	(i) Ng Family (ii) Group	(i) Group (ii) Ng Family	Lease of properties by: (i) the Group of properties owned or to be owned by the Ng Family; and (ii) the Ng Family of properties owned or to be owned by the Group	A lump sum rent exclusive of rates and management fees to be agreed between the parties which shall be determined by reference to the prevailing market rent of the particular properties	(i) For the period from 1st July, 2016 to 30th June, 2017, HK\$159.8 million comprising: (a) HK\$137.2 million for lease of properties by the Group; and (b) HK\$22.6 million for lease of properties by the Ng Family (ii) For the period from 1st July, 2017 to 30th June, 2018, HK\$180.5 million comprising: (a) HK\$155 million for lease of properties by the Group; and (b) HK\$25.5 million for lease of properties by the Ng Family; and (iii) For the period from 1st July, 2018 to 30th June, 2019, HK\$204.1 million comprising: (a) HK\$175.2 million for lease of properties by the Group; and (b) HK\$28.9 million for lease of properties by the Ng Family	HK\$54.52 million, comprising: (i) HK\$41.89 million for lease of properties by the Group; and (ii) HK\$12.63 million for lease of properties by the Ng Family

## DIRECTORS' REPORT *(Continued)*

### CONNECTED TRANSACTIONS *(Continued)*

#### **Continuing Connected Transactions for the year ended 30th June, 2017** *(Continued)*

The Ng Family and its associates are connected persons of TST Properties and the Company by virtue of the Ng Family being the controlling shareholder of both TST Properties and the Company. Therefore, the above transactions constituted continuing connected transactions of each of TST Properties and the Company under the Listing Rules.

During the year, the above continuing connected transactions were carried out within their respective applicable annual caps for the year. The Independent Non-Executive Directors have reviewed and confirmed that during the year, the above continuing connected transactions were all conducted and entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms; and
- (iii) according to the relevant agreements governing them on terms that are fair and reasonable and in the interests of the Company's shareholders as a whole.

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed by the Group in this Annual Report in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

Details of the above continuing connected transactions have been disclosed in accordance with Chapter 14A of the Listing Rules and are set out in the announcement of the Company which is available at the Stock Exchange's website and the Company's website at [www.sino.com](http://www.sino.com).

Details of other related party transactions are set out in Note 44 to the consolidated financial statements.

**DIRECTORS' REPORT** (Continued)**SUBSTANTIAL  
SHAREHOLDERS' AND  
OTHER SHAREHOLDERS'  
INTERESTS**

As at 30th June, 2017, the interests and short positions of the substantial shareholders and other shareholders (other than Directors of the Company) in the shares and underlying shares of the Company as notified to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the SFO and as recorded in the register required to be kept under Section 336 of the SFO were as follows:

**Long Positions in Shares of the Company**

<b>Name of Substantial Shareholder</b>	<b>Number of Ordinary Shares</b>	<b>Capacity and Nature of Interest</b>	<b>% of Issued Shares</b>
Mr. Philip Ng Chee Tat	3,457,488,134 <i>(Notes 1, 2, 4, 5, 6 and 7)</i>	Interest of controlled corporations in 13,030,655 shares and trustee interest in 3,444,457,479 shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong	54.74%
Tsim Sha Tsui Properties Limited	3,261,363,228 <i>(Notes 3, 4, 5 and 7)</i>	Beneficial owner of 1,458,724,438 shares and interest of controlled corporations in 1,802,638,790 shares	52.09%

<b>Name of Other Shareholder</b>	<b>Number of Ordinary Shares</b>	<b>Capacity and Nature of Interest</b>	<b>% of Issued Shares</b>
Spangle Investment Limited	403,368,756 <i>(Notes 4 and 7)</i>	Beneficial owner	6.44%
Ka Fai Land Investment Limited	361,330,812 <i>(Notes 5 and 7)</i>	Beneficial owner	5.77%

## DIRECTORS' REPORT (Continued)

### SUBSTANTIAL SHAREHOLDERS' AND OTHER SHAREHOLDERS' INTERESTS (Continued)

#### Long Positions in Shares of the Company (Continued)

Notes:

1. 13,030,655 shares were held through companies 100% controlled by Mr. Philip Ng Chee Tat, namely, 4,021,512 shares by Far East Ventures Pte. Ltd. and 9,009,143 shares by Western Properties Pte Ltd.
2. The trustee interest in 3,444,457,479 shares comprises:
  - (a) 1,473,021,341 shares which were held by Tsim Sha Tsui Properties Limited, which was 72% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong;
  - (b)
    - (i) 48,639,938 shares which were held by Orchard Centre Holdings (Private) Limited, in which Nam Lung Properties Development Company Limited, a wholly-owned subsidiary of Tsim Sha Tsui Properties Limited, had a 95.23% control; and
    - (ii) 1,771,666,442 shares which were held through wholly-owned subsidiaries of Tsim Sha Tsui Properties Limited (including 407,322,158 shares held by Spangle Investment Limited (Note 4) and 364,872,202 shares held by Ka Fai Land Investment Limited (Note 5));
  - (c) 111,367,327 shares which were held through companies 100% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong, namely, 183,338 shares by Fanlight Investment Limited, 178,065 shares by Garford Nominees Limited, 40,072,158 shares by Karaganda Investments Inc., 17,282,950 shares by Orient Creation Limited, 8,399,933 shares by Strathallan Investment Limited, 25,317,558 shares by Strong Investments Limited, 19,400,891 shares by Tamworth Investment Limited and 532,434 shares by Transpire Investment Limited; and
  - (d) 39,762,431 shares which were held by the co-executors of the estate of the late Mr. Ng Teng Fong.
3.
  - (a) 1,458,724,438 shares which were held by Tsim Sha Tsui Properties Limited, which was 72% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong;
  - (b)
    - (i) 48,167,848 shares which were held by Orchard Centre Holdings (Private) Limited, in which Nam Lung Properties Development Company Limited, a wholly-owned subsidiary of Tsim Sha Tsui Properties Limited, had a 95.23% control; and
    - (ii) 1,754,470,942 shares which were held through wholly-owned subsidiaries of Tsim Sha Tsui Properties Limited (including 403,368,756 shares held by Spangle Investment Limited (Note 4) and 361,330,812 shares held by Ka Fai Land Investment Limited (Note 5));
4. Spangle Investment Limited is a wholly-owned subsidiary of Tsim Sha Tsui Properties Limited and its shareholding was duplicated in the interests of the co-executors of the estate of the late Mr. Ng Teng Fong and Tsim Sha Tsui Properties Limited.
5. Ka Fai Land Investment Limited is a wholly-owned subsidiary of Tsim Sha Tsui Properties Limited and its shareholding was duplicated in the interests of the co-executors of the estate of the late Mr. Ng Teng Fong and Tsim Sha Tsui Properties Limited.

**DIRECTORS' REPORT** *(Continued)***SUBSTANTIAL SHAREHOLDERS' AND OTHER SHAREHOLDERS' INTERESTS** *(Continued)***Long Positions in Shares of the Company** *(Continued)*

Notes: *(Continued)*

6. *The trustee interest of Mr. Philip Ng Chee Tat was duplicated in the trustee interest of Mr. Robert Ng Chee Siong as disclosed under the section headed "Directors' Interests" above as the co-executors of the estate of the late Mr. Ng Teng Fong.*
7. *The number and the percentage of shares as disclosed are based on the substantial shareholder notices filed with the Stock Exchange.*

Save as disclosed above and so far as the Directors of the Company are aware, as at 30th June, 2017, no other person (other than Directors of the Company) had an interest or short position in the shares and underlying shares of the Company which were notified to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the SFO and were recorded in the register required to be kept under Section 336 of the SFO, or was otherwise a substantial shareholder of the Company.

**DONATIONS**

During the year, the Group made charitable and other donations amounting to approximately HK\$2,993,000.

**EQUITY-LINKED AGREEMENTS**

For the year ended 30th June, 2017, the Company has not entered into any equity-linked agreement.

**MAJOR SUPPLIERS AND CUSTOMERS**

The aggregate amount of purchases attributable to the Group's five largest suppliers accounted for approximately 60% of the Group's total purchases and the purchases attributable to the Group's largest supplier was approximately 16% of the Group's total purchases.

The percentage of sales attributable to the Group's five largest customers is less than 30% of the Group's total sales for the year.

At no time during the year did the Directors, their associates or any shareholders of the Company (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had an interest in the share capital of any of the Group's five largest suppliers.

**CORPORATE GOVERNANCE**

The corporate governance report is set out on pages 27 to 49.

**SUFFICIENCY OF PUBLIC FLOAT**

Based on information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float under the Listing Rules.

## **DIRECTORS' REPORT** *(Continued)*

### **AUDITOR**

The consolidated financial statements for the year ended 30th June, 2017 of the Group have been audited by Messrs. Deloitte Touche Tohmatsu. A resolution will be submitted to the forthcoming Annual General Meeting to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On behalf of the Board  
**Robert NG Chee Siong**  
*Chairman*

Hong Kong, 24th August, 2017

# REVIEW OF OPERATIONS

## (1) LAND BANK

As at 30th June, 2017, the Group has 32.8 million square feet of land bank. This land bank consists of a well-diversified portfolio of properties, comprising: residential 55.3%, commercial 28.7%, industrial 7.4%, car parks 4.6% and hotels 4.0%. Developments currently under construction are generally situated in good locations and are conveniently served by various modes of transport, including railway and subway lines. The tables below show the detailed breakdown of the Group's land bank as at 30th June, 2017.

The Group's commercial, industrial buildings, car parks and hotels are held mainly for long-term investment and to generate a stable stream of recurrent income.

	By Status and Usage					Total Area	Percentage
	Residential	Commercial	Industrial	Car Park	Hotel		
	<i>(Floor Area in Square Feet)</i>						
Properties under Development	17,648,197	1,960,227	176,906	39,676	414,772	20,239,778	61.6%
Investment Properties and Hotels	330,451	7,402,893	1,754,017	1,464,849	909,845	11,862,055	36.1%
Completed Properties for Sale	181,765	49,266	506,480	0	0	737,511	2.3%
<b>Total</b>	<b>18,160,413</b>	<b>9,412,386</b>	<b>2,437,403</b>	<b>1,504,525</b>	<b>1,324,617</b>	<b>32,839,344</b>	<b>100.0%</b>

<b>Percentage</b>	<b>55.3%</b>	<b>28.7%</b>	<b>7.4%</b>	<b>4.6%</b>	<b>4.0%</b>	<b>100.0%</b>
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	By Location and Usage					Total Area	Percentage
	Residential	Commercial	Industrial	Car Park	Hotel		
	<i>(Floor Area in Square Feet)</i>						
Kowloon	1,436,724	3,153,682	1,493,782	391,452	43,759	6,519,399	19.9%
New Territories	1,825,851	2,674,488	943,621	1,039,910	0	6,483,870	19.7%
Hong Kong Island	302,538	1,355,982	0	60,302	427,526	2,146,348	6.5%
China	14,595,300	2,067,783	0	12,861	152,752	16,828,696	51.2%
Singapore	0	130,729	0	0	545,510	676,239	2.1%
Sydney, Australia	0	29,722	0	0	155,070	184,792	0.6%
<b>Total</b>	<b>18,160,413</b>	<b>9,412,386</b>	<b>2,437,403</b>	<b>1,504,525</b>	<b>1,324,617</b>	<b>32,839,344</b>	<b>100.0%</b>



## REVIEW OF OPERATIONS *(Continued)*

### (1) LAND BANK *(Continued)*

The following charts show the changes of the Group's land bank by usage and geographical location over the last five financial years:

**Land Bank – Breakdown by Usage**  
(As at 30th June)



# REVIEW OF OPERATIONS *(Continued)*

## (1) LAND BANK *(Continued)*

### Land Bank Breakdown by Geographical Location (As at 30th June)



## REVIEW OF OPERATIONS *(Continued)*

### (2) HIGHLIGHTS OF THE GROUP'S PROPERTIES COMPLETED DURING THE FINANCIAL YEAR 2016/2017

#### **The Staunton Suites (100% owned)**

22 Staunton Street, Central, Hong Kong

The site is situated at the heart of an area with a number of heritage establishments, including a section of the Dr. Sun Yat-sen Historical Trail, the Central Police Station Compound, Man Mo Temple, Wing Lee Street and the original site of the Central School in Hollywood Road. It is also next to the Soho entertainment area, featuring a number of upmarket restaurants, boutiques, café and shops and can be accessed by the Central-Mid-levels escalators. The Occupation Permit for the project was obtained in the financial year 2016/2017. This project provides a total of approximately 37,629 square feet of plot ratio area comprising approximately 28,439 square feet of residential plot ratio area in 57 residential units and approximately 9,190 square feet of retail area. Named The Staunton Suites, the project is designated for leasing purposes.

#### **Paloma Cove (100% owned)**

8 Peng Chau Ho King Street, Peng Chau, New Territories, Hong Kong

The site of Lot 674 in DD Peng Chau was acquired through a government tender in September 2012. It has a site area of approximately 19,163 square feet. The Occupation Permit for the project was issued in December, 2016 whilst the Certificate of Compliance was obtained in August 2017. Named Paloma Cove, the project provides a total of approximately 14,372 square feet of residential plot ratio area in 10 houses. Paloma Cove is designated for leasing purposes.

#### **Mayfair By The Lake, Xiamen, PRC (100% owned)**

26 North Hubin Road, Xiamen, Fujian Province, PRC

Completed in the financial year 2016/2017, the project provides a total of approximately 522,224 square feet of plot ratio area consisting of approximately 502,142 square feet of residential area in 487 units and approximately 20,082 square feet of retail area. It was launched for sale in June 2015 and to date, 99% of the units have been sold. The units have been handed over to owners since June 2017.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS

#### DEVELOPMENT PROJECTS IN HONG KONG

##### **NKIL 6514 (Joint Venture)**

Kwun Tong Town Centre Project (Development Areas 2 & 3)  
Kwun Tong, Kowloon, Hong Kong

In September 2014, the Group was awarded the rights to develop Areas 2 and 3 of the Kwun Tong Town Centre Development project. The entire Kwun Tong Town Centre Development project is the largest redevelopment initiative ever undertaken by the Urban Renewal Authority of Hong Kong ("URAHK") and it is divided into five development areas comprising residences, shopping arcades, office buildings, a hotel, government facilities and a transport interchange.

Development Areas 2 and 3 comprise residences, a shopping mall, government facilities and a public transport interchange. Upon completion, the project will be a vibrant world-class integrated mixed-used mega development. The location is easily accessed by various modes of public transport including MTR, buses and public light buses. There will be public transport interchange for road transports. The project will provide residential plot ratio area of approximately 1,495,981 square feet in approximately 2,000 units. As the Group has 90% equity interest in the project, the residential plot ratio area attributable to the Group is approximately 1,346,383 square feet. The foundation of the project has been completed and it is in the process of starting the construction of the superstructure. It is expected that both the Occupation Permit and the Certificate of Compliance will be obtained in the financial year 2020/2021. The Group will build and sell the residential units. The retail area, government facilities and the public transport interchange will be developed by the Group and after completion, the retail area will be transferred to URAHK whilst government facilities and the public transport interchange will be transferred to HKSAR Government.

##### **YLTL 532 (100% owned)**

Junction of Wang Yip Street West and Hong Yip Street, Tung Tau Industrial Area, Yuen Long, New Territories, Hong Kong

The Group acquired the site in Yuen Long for commercial development at a government tender in December 2015. The site is within walking distance from the residential project The Spectra at Long Ping Station (North). Upon completion, a total of approximately 497,620 square feet of commercial area will be built. In respect of the breakdown of the retail and office areas, approximately 15% of the total plot ratio area are expected to be designated for the development of retail area and 85% office area. The project is at foundation stage. Both the Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial year 2021/2022.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **TPTL 228 (100% owned)**

Fo Yin Road, Pak Shek Kok, New Territories, Hong Kong

The site of TPTL 228 was acquired at a government tender in July 2016. It has a site area of approximately 114,594 square feet and is designated for residential development. The project is next to the Science Park and is only a few minutes' walk from Mayfair By The Sea I and II which were also developed by the Group. Upon completion, the project will provide a total of approximately 412,530 square feet of residential plot ratio area in approximately 528 units. It is estimated that both the Occupation Permit and the Certificate of Compliance will be obtained in the financial year 2020/2021. The project is currently under planning and site formation stage.

##### **Lot No. 1040 in Demarcation District No. 103 (Joint Venture)**

Kam Sheung Road Station Package One Property Development, Kam Ho Road and Tung Wui Road, New Territories, Hong Kong

In May 2017, the joint venture company to which the Group has 33.3% equity interest was awarded the development right by the MTR Corporation Limited to develop the residential property at the site next to the MTR Kam Sheung Road Station. The Station is along the West Rail and between Tsuen Wan West and Yuen Long Stations. The site with a total area of approximately 448,719 square feet lies in between Kam Ho Road and Tung Wui Road. Upon completion, the site will provide a total of approximately 1,236,741 square feet of residential plot ratio area in approximately 2,300 units. The project is considered as the package one of the residential project at the Station. As the Group has 33.3% equity interest in the project, the residential plot ratio area attributable to the Group is approximately 412,247 square feet. The Occupation Permit and Compliance Certificate are expected to be obtained in the financial years 2022/2023 and 2023/2024 respectively. The project is currently at planning stage.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **The Fullerton Hotel Ocean Park Hong Kong (60% owned)**

Tai Shue Wan, Hong Kong

In January 2017, the joint venture company, to which the Group has 60% equity interest, was awarded the development right by the Ocean Park Corporation to build and manage a hotel located at the sea-front between Po Chong Wan and Tai Shue Wan within the Ocean Park boundary. It is adjacent to the all-weather, all year water park in Tai Shue Wan Development Project in the Ocean Park which is due to open in 2018. Upon completion, the project will provide a total of approximately 436,700 square feet of plot ratio area and the total plot ratio area attributable to the Group is approximately 262,020 square feet. The hotel is estimated to open for business in the financial year 2020/2021. Named The Fullerton Hotel Ocean Park Hong Kong, the total number of guest rooms in the hotel is expected to be approximately 450.

##### **The Mediterranean (100% owned)**

8 Tai Mong Tsai Road, Sai Kung, New Territories, Hong Kong

The development site of approximately 166,089 square feet was acquired at a government tender in January 2013 and is located in the centre of Sai Kung. Sai Kung, which is well known as the 'Back Garden of Hong Kong', is surrounded by greenery, mountains and Geoparks. The project is a few minutes' walk from the sea-front of Sai Kung Promenade where there are public recreation facilities. Upon completion, a total of approximately 249,133 square feet of plot ratio area in approximately 297 residential units will be built. Both the Occupation Permit and Certificate of Compliance for the project are expected to be obtained in the financial year 2017/2018. It was launched for sale in December 2015 and to date, over 85% of the total units have been sold.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **Commune Modern (100% owned)**

28 Wo Fung Street, Luen Wo Hui, Fanling, New Territories, Hong Kong

The development site of 30,440 square feet was acquired at a government tender in September, 2014. The project is next to Luen Wo Market and Grand Regentville, a residential-cum-commercial project developed by the Group. It can be accessed by MTR Fanling Station. Built in 1951, Luen Wo Hui was formerly a market developed by local people and it was a popular place where local people did shopping daily. The building of Luen Wo Market has a history of over half of a century. It has been classified as Grade 3 historic building by Antiquities and Monuments Office of the Leisure and Cultural Services Department of the HKSAR Government since 2010.

The superstructure of the project is currently under construction. The Occupation Permit and the Certificate of Compliance are expected to be obtained in the financial years 2017/2018 and 2018/2019 respectively. Upon completion, it will provide a total of approximately 209,909 square feet of plot ratio area comprising approximately 135,896 square feet of residential area in approximately 296 units, approximately 34,337 square feet of commercial area and approximately 39,676 square feet of carparking space. The project was launched for sale in June 2016. Market response to the sale was good and to date, a total of approximately 98% of the units have been sold.

##### **The Spectra (Joint Venture)**

8 Kwong Yip Street, New Territories, Hong Kong

The Group was awarded the development right to develop the site next to Long Ping Station (North) in Yuen Long from MTR Corporation Limited at a tender in October 2012. The construction of superstructure is in progress. Upon completion, the project will provide a total of approximately 523,938 square feet of plot ratio area in approximately 912 residential units. The Occupation Permit for the project was obtained in August 2017 whilst the Certificate of Compliance is expected to be obtained in the financial year 2017/2018. It was launched for sale in March 2016 and to date, over 96% of the total units have been sold.



## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **KCTL 524 (100% owned)**

Wing Kei Road, Kwai Chung, New Territories, Hong Kong

The Group acquired an industrial site in Kwai Chung at a government tender in May 2017. The site has an area of approximately 18,623 square feet. Upon completion, the project will provide a total of approximately 176,906 square feet of plot ratio area. The building can be used for a wide variety industrial purposes which can be godown and ancillary office; office in direct support of an industrial operation; information technology and telecommunications industries; audio-visual recording studio; media design and media production; vehicle repair workshop/inspection centre; cargo handling and forwarding facilities and laboratory and so forth. The Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial years 2019/2020 and 2020/2021.

##### **Park Mediterranean (100% owned)**

9 Hong Tsuen Road, Sai Kung, New Territories, Hong Kong

The development site of approximately 86,898 square feet was acquired at a government tender in November 2013. The project is within the vicinity of Sai Kung Outdoor Recreation Centre, the Lion Club's Nature Education Centre and Ma On Shan Country Park. The Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial year 2017/2018. Upon completion, the project will provide a total of approximately 173,796 square feet of plot ratio area in approximately 285 residential units. The construction of superstructure is in progress. Park Mediterranean was launched for sale in July 2016 and to date, over 56% of the units have been sold.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **AIL 462 (60% owned)**

Yip Kan Street and Wong Chuk Hang Road, Wong Chuk Hang, Hong Kong

The commercial site of AIL 462 in Wong Chuk Hang was acquired at a government tender in October 2016. The site is a few minutes' walk from Wong Chuk Hang Station on the MTR South Island Line and the Wong Chuk Hang Station is two stations from Admiralty Station. With the MTR South Island Line commenced operations in December 2016 connecting the Central to Southern part of the Hong Kong Island, it has become a desirable location for corporations to set up their offices and the area has been undergoing a transformation from a traditional industrial area into a hub where there is a good mix of commercial, industrial and residential. The infrastructure development has also made the local attractions such as Ocean Park, Aberdeen Marina Club, Aberdeen and the floating restaurant more accessible, making the area more popular. The project is currently under planning and site formation stage. Upon completion, the project will provide a total of approximately 144,567 square feet of attributable plot ratio area to the Group. Of the total plot ratio area, approximately 87% will be designated for the development of office area and the rest for retail area. Both the Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial year 2021/2022.

##### **NKIL 6313 (30% owned)**

Junction of Cheung Yip Street, Sheung Yee Road and Wai Yip Street, Kowloon Bay, Kowloon, Hong Kong

The site was acquired at a government tender in May 2015 and it is for commercial development. The site has an area of 40,849 square feet. Upon completion, it will provide a total of approximately 490,193 square feet of commercial plot ratio area. Both the Occupation Permit and Certificate of Compliance are expected to be issued in the financial year 2018/2019. As the Group has 30% equity interest in the project, the total plot ratio area attributable to the Group is approximately 147,058 square feet. Of the total plot ratio area, approximately 92% are designated for the development of office area and the rest for retail area.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **STTL 611 (100% owned)**

Whitehead, Ma On Shan, Sha Tin, New Territories, Hong Kong

The site of STTL 611 was acquired at a government tender for residential development in July 2017 subsequent to the financial year 2016/2017. It has a site area of approximately 49,729 square feet. Upon completion which is expected to be in four to five years' time, it will provide a total of approximately 119,351 square feet of attributable gross floor area. The project is currently under planning stage.

##### **IL 9064 (Joint Venture)**

Site A, Peel Street/Graham Street, Central, Hong Kong

The Group was awarded the right to develop Site A at Peel Street/Graham Street in Central at a tender from Urban Renewal Authority of Hong Kong in March 2017. The project has a site area of approximately 9,607 square feet. Upon completion, the Group will build approximately 84,260 square feet of residential plot ratio area in approximately 121 residential units as well as area for retail and the Government, Institution and Community ("GIC") facilities. Both the retail and GIC facilities will be handed over to URAHK upon completion of the project. The Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial years 2021/2022 and 2022/2023 respectively. The project is under planning stage.

##### **NKIL6558 (Joint Venture)**

1-3B Kowloon Road/1-5 Kiu Yam Street, Sham Shui Po, Kowloon, Hong Kong

The Group was awarded the right to develop the site at Kowloon Road/Kiu Yam Street in Sham Shui Po at a tender from Urban Renewal Authority of Hong Kong in October 2016. The project has a site area of approximately 5,841 square feet. Upon completion, a total of approximately 52,571 square feet of plot ratio area will be built, comprising approximately 43,809 square feet of residential plot ratio area in approximately 100 residential units as well as approximately 8,762 square feet of retail area. Both the Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial year 2020/2021. The project is under planning stage.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN HONG KONG *(Continued)*

##### **Lot No. 1181 in Demarcation District No. 215 (100% owned)**

Hong Kin Road, Tui Min Hoi, Sai Kung, New Territories, Hong Kong

The site was acquired at a government tender in April 2015. It is located at the prime position along the sea-front of Sai Kung town and is closed to 6-hectare Sai Kung Outdoor Recreation Centre managed by the Leisure and Cultural Services Department of the HKSAR Government and 16-hectare Lions Nature Education Centre managed by the Agriculture, Fisheries and Conservation Department of the HKSAR Government. The project has a site area of approximately 36,856 square feet. Upon completion, the project will provide a total of approximately 51,592 square feet of residential plot ratio area in approximately 34 residential units comprising 26 apartments and 8 houses. Both the Occupation Permit and Certificate of Compliance are expected to be obtained in the financial year 2019/2020. The project is under site formation and foundation stage.

##### **IL9049 (100% owned)**

Sik On Street, Wan Chai, Hong Kong

The site of IL9049 at Sik On Street in Wan Chai was acquired at a government tender in September 2013. It has a site area of approximately 2,239 square feet and will be used for residential development. The project is close to The Avenue Phase 1 and 2 which were also developed by the Group and it is only a few minutes' walk from the Wan Chai Station. Both the Occupation Permit and the Certificate of Compliance for the project are expected to be obtained in the financial year 2017/2018. Upon completion, a total of approximately 11,195 square feet of residential plot ratio area in 22 residential units will be built. The construction of superstructure is in progress.

#### DEVELOPMENT PROJECTS IN CHINA

##### **The Palazzo, Chengdu, Sichuan Province, PRC (100% owned)**

No. 9, Yufeng 2 Road, Chenghua District (Intersection of Yinghui Road and Yufeng 2 Road), Chengdu, PRC

The Group acquired the site in Cheng Hua District in Chengdu at a land auction in July 2007. The site is close to the second ring road and is situated along The Sha River (River of Sand) with Tazishan Park nearby. It is conveniently located around the transport network including The Chengdu East Railway Station, Tazishan Park Station of the Metro Line number 2, Sha River Station of the Metro Line number 4 and Jiancai Road South Station of the Metro Line number 7.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN CHINA *(Continued)*

##### **The Palazzo, Chengdu, Sichuan Province, PRC (100% owned)** *(Continued)*

The project will be completed in phases over the next five years. Upon completion of the entire project, the approximately 13.3 million-square-foot development will include residential area of approximately 12.5 million square feet in approximately 11,778 units, commercial area of approximately 0.7 million square feet and hotel area of approximately 0.1 million square feet. A total of approximately 1.6 million square feet of floor area were completed in the financial year 2014/2015. In respect of sales, a total of 3,915 residential units have been launched for sale since September 2013 and to date, approximately 99% of the units have been sold.

The Group received the award of 'Outstanding Chengdu Property Developer Award' at the Chengdu Real Estate Industry Awards 2016 from the House and Real Estate Association of Chengdu ("HREA-CD") and the 'Most Trusted Brand in Property Services' at the Property Review of China (Chengdu) 2016. Apart from the awards granted to the Group, the project itself has been rated the 'Outstanding Residential Project Award' by HREA-CD, a 'Top 10 Residential Project' by the Chengdu Economic Daily and 'Prestigious Resources Property' at the Property Review of China (Chengdu) 2016.

##### **Dynasty Park, Zhangzhou, Fujian Province, PRC (100% owned)**

No. 298, Tengfei Road, Xiangcheng District, Zhangzhou, Fujian Province, PRC

The development site of Dynasty Park was acquired in 2005. Named Dynasty Park, the project has a total of approximately 4.5 million square feet of plot ratio area with 4.2 million square feet of residential area in approximately 3,960 units, the remaining commercial area and resident communal facilities.

The project is sold and completed in phases over the next two to three years. In respect of sales, a total of 1,649 residential units have been launched for sale since September 2012 and to date, approximately 99% of these units launched have been sold. The Group will continue to launch the residential units for sale. In respect of the progress of the construction, Phase I comprising residential plot ratio area of approximately 0.6 million square feet in 602 units and commercial plot ratio area of 25,654 square feet was completed in the financial year 2013/2014.

## REVIEW OF OPERATIONS *(Continued)*

### (3) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTY DEVELOPMENTS *(Continued)*

#### DEVELOPMENT PROJECTS IN CHINA *(Continued)*

##### **T102-0262 (50% owned)**

Land Parcel 04, Unit 7, Qianwan Area, Qianhai Shenzhen-Hong Kong Modern Service Industry Cooperation Zone, Shenzhen, PRC

The Group acquired 50% equity interest of a development project with Land Parcel Number of T102-0262 in Qianhai in May 2017. The project has a total site area of approximately 80,485 square feet. Upon completion which is estimated to be in 2020, it will provide a total of approximately 495,144 square feet of plot ratio area of commercial area. The project will be developed into serviced apartment. As the Group has 50% equity interest in the project, the commercial plot ratio area which is attributable to the Group is approximately 247,572 square feet. The project is currently under planning stage.

### (4) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTIES COMPLETED IN RECENT YEARS

##### **Corinthia By The Sea (60% owned)**

23 Tong Yin Street, Tseung Kwan O, New Territories, Hong Kong

This site was acquired at a government tender in September 2012 and it is located on the sea-front of Tseung Kwan O overlooking Junk Bay. The project provides a total of 417,047 square feet and 69,513 square feet of residential and commercial plot ratio areas respectively. The Group has 60% equity interest in the project. Therefore, the plot ratio area attributable to the Group is 291,936 square feet. The Occupation Permit for the project was obtained in June 2016 whilst the Certificate of Compliance was obtained in November 2016. The pre-sale consent for the project was issued in June 2015 and it was launched for sale in the same month. All of the units have been sold.

##### **Dragons Range (40% owned)**

33 Lai Ping Road, Kau To, New Territories, Hong Kong

The site of Dragons Range was acquired at a government land auction in August 2011. Located in the mid-level of Kau To Shan, the project is surrounded by greenery and it affords a total of approximately 1,031,471 square feet of plot ratio area in 973 units. The Group has 40% equity interest in the project. Therefore, the plot ratio area attributable to the Group is 412,588 square feet. The Occupation Permit for Dragons Range was obtained in June 2015 and the Certificate of Compliance was issued in January 2016. It was launched for sale in November 2014 and to date, approximately 99% of the units have been sold.

## REVIEW OF OPERATIONS *(Continued)*

### (4) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTIES COMPLETED IN RECENT YEARS *(Continued)*

#### **Cluny Park (100% owned)**

53 Conduit Road, Hong Kong Island, Hong Kong

The Group acquired the residential site of Cluny Park from a private landlord in August 2004. Conduit Road is located at Western Mid-Levels of the Hong Kong Island with Pok Fu Lam Country Park behind it. It is at the highest point on Victoria Peak reached by the Central-Mid-levels escalators. The project provides a total of approximately 60,421 square feet of plot ratio area in 27 residential units. Majority of the residential apartments can enjoy the seaview of the Victoria Harbour with the other apartments overlooking the greenery of the Tai Ping Shan and Lung Fu Shan. The Occupation Permit for Cluny Park was obtained in June 2015 whilst the Certificate of Compliance was issued in February 2016. A total of 25 units have been sold.

#### **Botanica Bay (100% owned)**

3 Cheung Fu Street, South Lantau Coast, Hong Kong

The site of Botanica Bay was acquired at a government land auction in October 2007. It is located in the picturesque southern part of Lantau Island overlooking an environmental reserve area. The project provides a total of approximately 71,417 square feet of plot ratio area of residential area in approximately 16 houses. The Occupation Permit was obtained in September 2013 whilst the Certificate of Compliance was issued in March 2015. A total of 15 houses have been sold.

#### **Mayfair By The Sea I (85% owned)**

23 Fo Chun Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong

The site was acquired at a government land auction in December 2009. The area is well known for various types of sports including water sports and cycling. The Occupation Permit and Certificate of Compliance for the project were issued in June and November 2015 respectively. The project affords a total of approximately 720,757 square feet of plot ratio area. Of this total plot ratio area, 675,710 square feet are for residential purposes comprising 546 units and the remaining area of 45,047 square feet for commercial. The Group has 85% equity interest in the project. Therefore, the plot ratio area attributable to the Group is 612,643 square feet. The project was launched for sale in June 2014 and to date, approximately 99% of the residential units have been sold.



## REVIEW OF OPERATIONS *(Continued)*

### (4) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTIES COMPLETED IN RECENT YEARS *(Continued)*

#### **Mayfair By The Sea II (100% owned)**

21 Fo Chun Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong

The site was acquired at a government land auction in December 2009. The Occupation Permit and Certificate of Compliance for the project were issued in June and November 2015 respectively. The project affords a total of approximately 720,757 square feet of plot ratio area. Of this total plot ratio area, 675,710 square feet will be for residential purposes comprising 545 units and the remaining area of 45,047 square feet for commercial. The project was launched for sale in June 2014 and to date, all of the residential units have been sold. The commercial area of Mayfair By The Sea II has been named Mayfair Lane, which is for leasing purposes.

#### **Providence Bay (35% owned)**

5 Fo Chun Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong

This site (TPTL 186, Site B) was acquired at a government land auction in September 2007. It is located next to site TPTL 187 (Site A) and 188 (Site C). The project provides a total of approximately 714,493 square feet of plot ratio area of residential area in 482 units. The Group has 35% equity interest in the project. Therefore, the plot ratio area attributable to the Group is 250,073 square feet. The sale of Providence Bay was started in November 2011. Approximately 98% of the units have been sold since its first sale launch. The Occupation Permit and Certificate of Compliance were obtained in September 2012 and February 2013 respectively.

#### **Providence Peak (25% owned)**

8 Fo Chun Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong

The development consists of approximately 749,788 square feet of residential premises. This site (TPTL 188, Site C) was acquired at a government land auction in March 2007. A total of approximately 548 units have been built. The Group has 25% equity interest in the project. Therefore, the plot ratio area attributable to the Group is 187,447 square feet. The project was launched for sale in June 2012 with approximately 99% of total units sold to date. The Occupation Permit and Certificate of Compliance were obtained in December 2012 and April 2013 respectively.

## REVIEW OF OPERATIONS *(Continued)*

### (4) HIGHLIGHTS OF THE GROUP'S MAJOR PROPERTIES COMPLETED IN RECENT YEARS *(Continued)*

#### **The Graces • Providence Bay (50% owned)**

9 Fo Chun Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong

Acquired in March 2007, the Group has built 345,406 square feet of low-density residential premises overlooking Tolo Harbour. Of the total plot ratio area, approximately 323,824 square feet are residential area and approximately 21,582 square feet are retail area. A total of approximately 193 units have been built. The Group has 50% equity interest in the project. Therefore, the plot ratio area attributable to the Group is 172,703 square feet. The project was launched for sale in October 2013 and to date, approximately 99% of the units have been sold. The Occupation Permit and Certificate of Compliance for the project were obtained in September 2012 and July 2013 respectively.

#### **The Fullerton Heritage (100% owned)**

Singapore

Capitalising on the important history and heritage of the conserved buildings in the heart of Singapore's Central Business District, and the prime location of the promenade along the waterfront in Collyer Quay, the Group has developed and transformed the entire area into a major destination for hospitality, dining and entertainment. The development has been named The Fullerton Heritage which comprises The Fullerton Hotel Singapore, The Fullerton Bay Hotel Singapore, One Fullerton, The Fullerton Waterboat House, Clifford Pier, Customs House and The Fullerton Pavilion. The Fullerton Heritage offers a memorable lifestyle experience for locals and tourists, and also promotes the conservation of heritage buildings in line with the Group's ongoing commitment to corporate social responsibility. Descriptions of One Fullerton, The Fullerton Waterboat House, The Fullerton Pavilion and Customs House can be found in Section (6) of this Review of Operations whilst descriptions of The Fullerton Hotel Singapore, The Fullerton Bay Hotel Singapore can be found in Section (7) of this Review of Operations.

## REVIEW OF OPERATIONS *(Continued)*

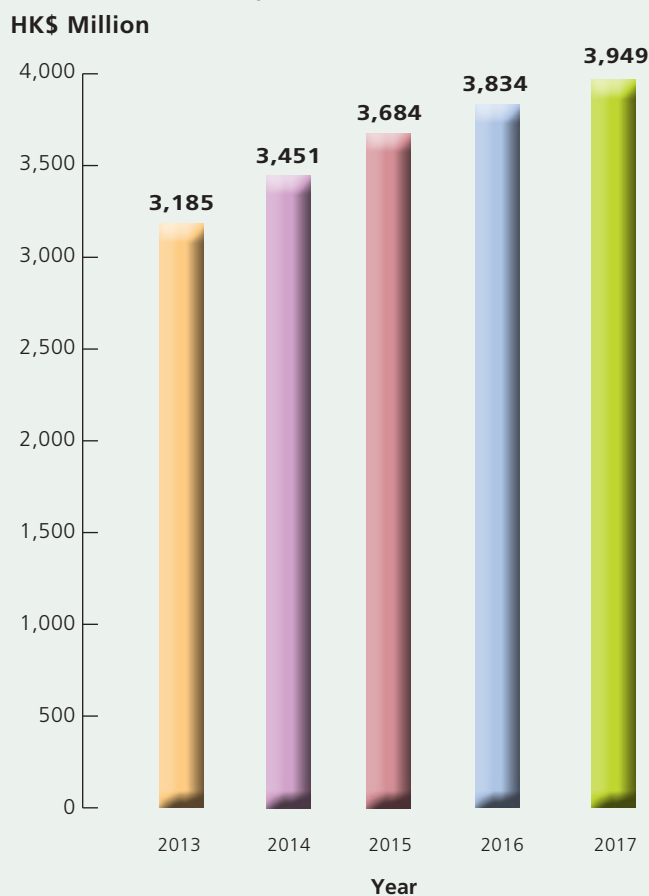
### (5) MAJOR INVESTMENT PROPERTIES AND HOTELS

The Group's investment properties and hotels, including attributable share in associated companies, was approximately 11.9 million square feet as at 30th June, 2017. The portfolio comprises properties of diversified usage:

Use	Floor Area (Square feet)	Percentage
Office/Retail	7,402,893	62.4%
Industrial	1,754,017	14.8%
Car parks	1,464,849	12.3%
Hotels	909,845	7.7%
Residential	330,451	2.8%
	<u>11,862,055</u>	100.0%

The Group's investment property portfolio showed an overall occupancy rate of 97% for the financial year 2016/2017. Including contributions from associated and related companies, the total gross rental revenue was HK\$3,949 million.

#### Gross Rental Revenue (Including those from associates, joint ventures and related companies attributable to the Group) (For the years ended 30th June)



## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES

#### **Tuen Mun Town Plaza Phase I (100% owned)**

1 Tuen Shun Street and 1 Tuen Shing Street, Tuen Mun, New Territories, Hong Kong

Tuen Mun Town Plaza Phase I is one of the major retail malls and landmarks in North-West New Territories. It provides over 1 million square feet of floor area comprising approximately 853,000 square feet of retail area and approximately 157,000 square feet of car park area. The mall offers a wide spectrum of business mix with over 400 shops and restaurants catering to a diverse customer base. A good transport network including the West Rail, the local Light Rail System and buses as well as increasing number of residential developments in the region over the years are the major contributory factors to support a good shoppers' flow to the mall.

Trade mix is regularly reviewed and reorganised from time to time to meet the demand of shoppers. A balanced trade mix combined with the Group's thematic promotional and marketing events, the customers shopping in the mall will find it appealing. The Group will continue its effort in providing a pleasant shopping environment for its customers. The occupancy rate of the mall was maintained at high level during the year under review.

#### **Olympian City 1 and 2 (Joint Venture)**

11 Hoi Fai Road and 18 Hoi Ting Road, Olympic Station, Kowloon, Hong Kong

Olympian City 1 and 2 combined offer in excess of 650,000 square feet of retail area and they are conveniently accessed by MTR and other public road transports. These two malls are inter-connected and linked to the Olympic Station by footbridges. The malls have become the landmarks in the region which are desirable for major events during holiday seasons or special occasions such as Christmas, New Year and international events.

Olympian City 1 and 2 with its three levels of shopping, an open piazza, variety of retail and a cinema offer shoppers a wide range of choices of entertainment and shopping, and the opportunity to dine on a wide selection of cuisines in its restaurants. Both malls were maintained at high occupancy throughout the year under review.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Olympian City 3 (50% owned)**

1 Hoi Wang Road, South West Kowloon, Hong Kong

Olympian City 3 is the shopping mall at the residence of The Hermitage and it is adjacent to the Olympian City 2 and Central Park residence which are also developed by the Group. The shopping mall has a total of approximately 120,000 square feet of retail area. It is also connected to Mongkok area by a covered footbridge which enhances the accessibility of the mall and shoppers' flow. Combining the existing Olympian City 1 and 2 shopping malls, the entire Olympian City shopping mall accommodates an attractive trade mix. The Group strives to develop its malls as favourite family destinations by providing a pleasant shopping environment and an exciting programme of special events and entertainment. The occupancy rate of Olympian City 3 was maintained at high level during the year under review.

#### **Citywalk (Joint Venture)**

1 Yeung Uk Road, Tsuen Wan, New Territories, Hong Kong

Open since January 2008, Citywalk is an award-winning and environmentally friendly shopping mall which offers approximately 250,000 square feet of retail area. The development is located in the heart of Tsuen Wan, with footbridge connecting to both the Tsuen Wan Station of Mass Transit Railway Tsuen Wan Line and the Tsuen Wan West Station on the West Rail as well as other developments.

A landmark shopping attraction, Citywalk includes a piazza, a Vertical Garden, an optimal tenant mix, good floor layouts, ample car park facilities and high accessibility via public transport networks. The project has received a Platinum rating from the Hong Kong Building Environmental Assessment Method Society (HK-BEAM Society) for eleven distinctive green features and designs, which include the Vertical Garden, Citywalk Piazza, a hybrid water and air-cooled air-conditioning system and more.

Comprehensive promotion and marketing programmes designed to attract both shoppers and tenants are carried out on a regular basis. The occupancy rate of Citywalk was maintained at high level during the year under review.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Citywalk 2 (Joint Venture)**

18 Yeung Uk Road, Tsuen Wan, New Territories

Citywalk 2 is a contemporary three-storey shopping mall with approximately 200,000 square feet of plot ratio area. Both Citywalk 2 and Citywalk are connected by a footbridge and offer customers and local residents a complete spectrum of dynamic shopping, dining and entertainment. The occupancy of Citywalk 2 was at high level during the financial year 2016/2017.

#### **Lee Tung Avenue (Joint Venture)**

200 Queen's Road East, Wan Chai, Hong Kong

Lee Tung Avenue is a 200-metre tree-lined pedestrianised boulevard connecting Johnston Road and Queen's Road East in Wan Chai. It is only a few minutes' walk from Wan Chai Station. It was completed in April 2015 and opened in November 2015. It provides a total plot ratio area of approximately 87,720 square feet and houses approximately 50 tenants offering a wide spectrum of business mix including cafes, confectioneries, fine restaurants and brand stores. Among them are PANDORA, Le Creuset, Moleskine and Vivienne Tam. With its history as a centre for producing and selling wedding cards and other items for wedding purposes before the re-development, public transport network and existing business surroundings in the area, Lee Tung Avenue has become a popular place for all walks of life. The occupancy of Lee Tung Avenue was at high level during the year under review.

#### **Mayfair Lane (100% owned)**

21 Fo Chun Road, Tai Po, New Territories, Hong Kong

Completed in 2015 along with the residence Mayfair By The Sea II, Mayfair Lane is a shopping mall of 45,047 square feet of plot ratio area. The mall was opened in November 2015 and currently houses a variety of trade mix including a supermarket, a Chinese restaurant, a convenience store, a few health, beauty and personal care shops as well as a bakery and café which cater to the needs of the residences in projects in Pak Shek Kok. It is fully occupied.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Island Resort Mall (45% owned)**

28 Siu Sai Wan Road, Hong Kong Island, Hong Kong

With 189,190 square feet of retail area over three levels and in excess of 1,240 car parks, Island Resort Mall offers a good consumer choice. The ground floor comprises an air-conditioned public transport interchange. Served by different bus companies with more than 20 routes, it links popular locations across the city and help increase shoppers' flow. The mall features fine retail shopping and the relaxed appeal of a spacious promenade with views of Victoria Harbour. The occupancy rate of the mall was satisfactory during the year under review.

#### **Coronation Circle (45% owned)**

1 Yau Cheung Road, South West Kowloon, Hong Kong

Coronation Circle is the commercial part of the residential development named The Coronation. It is conveniently located in South West Kowloon, close to the West Kowloon terminus of the future Express Rail Link which connects the railway systems in China and Hong Kong as well as Yau Ma Tei Station of the Mass Transit Railway. The mall has a total of 86,758 square feet of plot ratio area. It features fine retail shopping and quality education centres to serve the residents in the region.

#### **Tsim Sha Tsui Centre (45% owned)**

Salisbury Road, Tsim Sha Tsui East, Kowloon, Hong Kong

Tsim Sha Tsui Centre can be conveniently accessed by various transport options. A well-developed public transport network, which includes the Tsim Sha Tsui Station, East Tsim Sha Tsui Station on the West Rail Line and the Tsim Sha Tsui East (Mody Road) bus terminus has helped to increase shopper's flow in the area. Tsim Sha Tsui Centre has a total area of approximately 514,020 square feet. Located on the seafront of Tsim Sha Tsui East overlooking panoramic views of Hong Kong Island, most of the tenants can enjoy the view of the Victoria harbour and food and beverage tenants can provide alfresco dining experience. The mall has attracted locals and overseas visitors. The occupancy of the property was at high level during the year under review.



## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Hong Kong Pacific Centre (100% owned)**

28 Hankow Road, Tsim Sha Tsui, Kowloon, Hong Kong

Located in the centre of Tsim Sha Tsui's vibrant retail neighbourhood, this commercial development comprises a high-rise office tower and a shopping centre podium with a total area of 232,606 square feet. Most of the shops enjoy extensive street frontage with a heavy pedestrian flow at Hankow Road and from nearby Nathan Road. The building is only a few minutes' walk from Tsim Sha Tsui Station and also in proximity to the East Tsim Sha Tsui Station on The West Rail Line. The property was close to full occupancy during the year under review.

#### **China Hong Kong City (25% owned)**

33 Canton Road, Tsim Sha Tsui, Kowloon, Hong Kong

China Hong Kong City is a development encompassing a retail mall, offices, a 673-room hotel named The Royal Pacific Hotel & Towers, a public transport interchange as well as a ferry terminal, located on the waterfront of western Tsim Sha Tsui. The gold curtain wall cladding and China Ferry Terminal passenger facilities have led to its recognition as the 'Golden Gateway to China'. The commissioning of the Kowloon Southern Link railway line and the commencement of passenger service of Austin Station have enhanced the accessibility of the area. These factors have made China Hong Kong City a desirable property for businesses, shoppers, business travellers and tourists. Excluding the hotel, China Hong Kong City offers a total of over one million square feet of area of offices and retail, to which the Group has 25% equity interest. The occupancy rates of both office and retail were maintained at high levels during the year under review.

#### **Skyline Tower (50% owned)**

39 Wang Kwong Road, Kowloon Bay, Kowloon, Hong Kong

The development is located next to the East Kowloon Expressway and provides a total attributable area of 413,915 square feet. The building maintained high occupancy during the year under review. The HKSAR Government's plan to develop Kowloon East as new core business district with new transport infrastructure to support the development will be positive to the leasing market.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Futura Plaza (100% owned)**

111-113 How Ming Street, Kwun Tong, Kowloon, Hong Kong

This 26-storey building located in Kwun Tong is only a few minutes walk from the Kwun Tong Station. The property has been converted from industrial use to office use. The project was completed in November 2001 and enjoyed good occupancy during the year under review. Kwun Tong has been going through a significant improvement in terms of its commercial and residential landscape. The Kwun Tong Town Centre Development project is the largest redevelopment initiative ever undertaken by the Urban Renewal Authority of Hong Kong. The entire project comprises approximately 2,000 residential units, hotel, shopping arcades, commercial buildings and a public transport interchange. Combining the HKSAR Government's development programme currently under consultation to enhance the infrastructure of Kowloon East, Kwun Tong, Kowloon Bay and the Old Kai Tak Airport will benefit from this world-class integrated mixed-used development. The occupancy of the building was maintained at high level during the year under review.

#### **Central Plaza (10% owned)**

18 Harbour Road, Wan Chai, Hong Kong

Central Plaza has been recognised as one of the tallest buildings in Asia. It is a 78-storey intelligent Grade-A office tower, with panoramic views of the Victoria Harbour. The building has a total of approximately 1.4 million square feet of area. With Hong Kong Convention & Exhibition Centre opposite to it and the well-developed transport network, this office property has attracted many multinational corporate tenants. Occupancy was maintained at high level during the year under review.

#### **The Centrium (70% owned)**

60 Wyndham Street, Central, Hong Kong

This Grade-A commercial development is located near the Lan Kwai Fong 'expatriate quarter' and is known for its cosmopolitan lifestyle, entertainment and dining. It provides 255,911 square feet of commercial area with a retail area that complements the lively atmosphere and popular restaurants nearby. The building maintained high occupancy during the year under review.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **The Hennessy (100% owned)**

256 Hennessy Road, Wan Chai, Hong Kong Island, Hong Kong

The Hennessy is conveniently located in a vibrant business area near Wan Chai Station, a stone's throw from the Causeway Bay entertainment hub and only minutes from the Central Business District. The building has been designed with full-height windows offering panoramic Victoria Harbour views, a 4.8-metre floor-to-floor height and flexible layout. The first three floors of retail space are encased in a 15-metre glass curtain providing excellent visibility from the street. The aptly named Sky Garden reaches a colossal 6 metre floor-to-floor height. The rooftop floor, with its stunning panoramic views of the harbour and the city, offers a visually spectacular setting for alfresco dining. The building contains a total of 71,862 square feet of commercial area and the occupancy was maintained at high level during the year under review.

#### **148 Electric Road (100% owned)**

148 Electric Road, North Point, Hong Kong

This is a prime commercial development near Fortress Hill Station and the Cross-Harbour Tunnel. The development caters to a wide range of businesses and is within walking distance of five international hotels, including the City Garden Hotel. The project has an attributable area of 197,400 square feet. The project enjoyed good occupancy during the year under review.

#### **Pacific Plaza (100% owned)**

418 Des Voeux Road West, Hong Kong

Pacific Plaza is situated in the popular Western district near HKU Station and the Western Harbour Tunnel. The building provides approximately 132,000 square feet of office area and a 32,500 square feet of shopping podium. The occupancy rate was maintained at high level during the year under review.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Riverwalk (100% owned)**

6 Ngan Kwong Wan Road, Mui Wo, Hong Kong

The Group acquired the site Lot 726 in Demarcation District 4 in Mui Wo, Lantau Island, at a government tender in December 2011. The site has an area of 24,327 square feet and is located next to the Mui Wo section of the Nature Heritage Trail. The Occupation Permit for the project was issued in November 2015 whilst the Certificate of Compliance was obtained in July 2016. Named Riverwalk, the project provides a total of approximately 49,407 square feet of plot ratio area comprising 32,400 square feet of residential area in 50 units and 17,007 square feet of retail area. The project is designated for leasing purposes and it is close to full occupancy.

#### **Paloma Bay (100% owned)**

18 Peng Lei Road, Peng Chau, New Territories, Hong Kong

The site of Lot 676 in Demarcation District Peng Chau was acquired through a government tender in March 2012. It has a site area of 49,127 square feet and will be used for residential development. The Occupation Permit for the project was issued in June 2016 whilst the Certificate of Compliance was obtained in February 2017. Named Paloma Bay, the project affords a total of approximately 36,845 square feet of residential plot ratio area in 54 units. It is designated for leasing purposes.

#### **One Fullerton (100% owned)**

1 Fullerton Road, Singapore

Developed in 2001, the site is situated adjacent to Merlion Park across from The Fullerton Hotel Singapore. It has been developed into a well-designed modern two-storey building providing over 80,000 square feet of area of commercial area. Named One Fullerton, it houses some of Singapore's best restaurants, bars and entertainment concepts, from Michelin-star restaurants to chic cafes and fine-dining alfresco restaurants serving cuisines from around the globe, all with panoramic views of the Marina Bay. One Fullerton is connected with The Fullerton Hotel Singapore by an underground traveller. It is also a well-placed vantage point for the Formula One Grand Prix circuit in Singapore.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **The Fullerton Waterboat House (100% owned)**

3 Fullerton Road, Singapore

The Fullerton Waterboat House is a historic landmark that was formerly a dockyard where vessels took on water. It was built in 1900 and acquired by the Group in May 2002. The property has a total of 21,743 square feet of area.

#### **Customs House (100% owned)**

70 Collyer Quay, Singapore

Customs House, also part of The Fullerton Heritage, is a two-storey heritage building with a total floor area of approximately 14,800 square feet. It is located in Marina Bay, Singapore's world class Central Business District, arts, culture, and heritage waterfront area. Built in the '60s, Customs House was formerly home to the Customs Police. The building commands direct waterfront views of Marina Bay, and is now a dining destination with several chic restaurants. The project was completed in February 2010.

#### **The Fullerton Pavilion (100% owned)**

82 Collyer Quay, Singapore

An addition to The Fullerton Heritage and completed in May 2012, The Fullerton Pavilion is a first-of-its-kind floating dome-shaped structure set on waters of Marina Bay between One Fullerton and Clifford Pier. It features views of the bay, and the internal area of close to 4,500 square feet is leased to a leading restaurant.

#### **Sino International Plaza, Fuzhou, PRC (100% owned)**

137 Wusi Road, Fuzhou, PRC

Sino International Plaza is located in the central business district of Fuzhou city, the capital city of Fujian Province. Conveniently accessible through an extensive transport network, the development is in a desirable location for local and multinational firms. A number of local attractions, namely West Lake Park and Fujian Museum are also within the catchment area. The development, which provides approximately 499,000 square feet of commercial area, features environmentally friendly architectural characteristics. The project was close to full occupancy during the year under review.

## REVIEW OF OPERATIONS *(Continued)*

### (6) HIGHLIGHTS OF INVESTMENT PROPERTIES *(Continued)*

#### **Raffles City Shanghai (22.4% owned)**

Plot 105 A & B, 228 Xizang Road Central, Huangpu District, Shanghai, PRC

Jointly developed by several international property developers, this 46 storey prime office tower is located in the central business area of Huangpu District and surrounded by boutique shops that attract heavy pedestrian flows. The project was completed in October 2003, yielding a total of 1.35 million square feet of area. The building enjoyed high occupancy during the year under review.

### (7) HOTELS

#### **The Fullerton Hotel Singapore (100% owned)**

1 Fullerton Square, Singapore

Characterised by its unique heritage architecture with distinguished Doric columns and monumental porte cocheres, the Fullerton Building represents the height of Palladian architecture in Singapore. The 1928 Fullerton Building underwent a major makeover and has been transformed into a prestigious, world class, 5-star hotel with 400 guest rooms and suites. Named The Fullerton Hotel Singapore, it officially opened on 1st January, 2001.

The Fullerton Building, which houses The Fullerton Hotel Singapore, was gazetted as Singapore's 71st National Monument on 7th December, 2015, signifying the highest form of preservation and national recognition, serving as a timely reflection on the trail history had left on Singapore's landscape.

Located at the waterfront with views of the Marina Bay, the hotel is well situated in the heart of the Singapore's Financial and Business District. The hotel is linked by an underground traveller to adjacent commercial developments, namely One Fullerton, Clifford Pier, The Fullerton Bay Hotel Singapore, Customs House and The Fullerton Pavilion and offices. With its good location, comprehensive facilities including a spa, the hotel is ideal for both business and leisure travellers.

## REVIEW OF OPERATIONS *(Continued)*

### (7) HOTELS *(Continued)*

#### **The Fullerton Hotel Singapore (100% owned) *(Continued)***

The Fullerton Hotel Singapore received a number of awards from respected organisations and magazines in recognition of its standards of service during the financial year 2016/2017. These awards included (i) Grand Luxury Hotel of the Year 2017 in Singapore by Luxury Travel Guide Awards, (ii) Top 10 Hotels in Singapore in Readers' Choice Awards (2017) by DestinAsian, (iii) Top 1 Percent of Hotels in Singapore by TripAdvisor Travellers' Choice (2017), (iv) The Best Overseas Business Hotels (runner-up) (2016) by Condé Nast Traveller India, (v) Top 20 Hotels in Southern Asia (2016) by Condé Nast Traveler USA, (vi) Top 20 Hotels in Asia and the Indian Subcontinent (2016) by Condé Nast Traveller UK, (vii) Hotel Security Excellence Award by Hotel Security Awards (2016), (viii) Best Business Hotel in Singapore Business by Traveller Asia-Pacific Awards (2016), (ix) Best Heritage Solemnisation Venue: The Straits Room by Her World Brides Editor's Choice (2016), (x) Top 25 Business Hotels by Smart Travel Asia by Best in Travel Poll (2016) and (xi) Outstanding Individual Award by Safety and Security Watch Group (2016).

The hotel has previously received a number of awards in recognition of its quality of service as well as its architectural design and interior concepts. These awards included Awards of Excellence by Urban Land Institute (2004), FIABCI Prix d'Excellence under the Leisure Category Winner (2003), Urban Redevelopment Authority Architectural Heritage Award 2001 and The Singapore Institute of Architects Architectural Design Award 2001 (Conservation Category).

## REVIEW OF OPERATIONS *(Continued)*

### (7) HOTELS *(Continued)*

#### **The Fullerton Bay Hotel Singapore (100% owned)**

80 Collyer Quay, Singapore

Introduced in July 2010, The Fullerton Bay Hotel Singapore is exclusively built on the waters of Marina Bay – Singapore’s latest focal destination for both business and leisure. At its prime waterfront location, the Central Business District, the new Marina Bay Financial District and key attractions like the Merlion Park, Gardens by the Bay, Esplanade-Theatres on the Bay, Boat Quay and the Singapore Flyer are all within close proximity. The hotel features attractive architecture and sophisticated décor that combine contemporary style and Singapore’s illustrious seafaring history. Each of its 100 guest rooms further impresses with panoramic views of the vibrant Singapore skyline through full-length windows and private balconies or sun decks. Overlooking the city’s landmarks from the privacy of the guestroom, guests are treated to natural light and a sense of destination.

The hotel’s culinary experiences include the signature restaurants of The Clifford Pier, The Landing Point, La Brasserie and Lantern.

The neo-classical inspired Clifford Pier is named after Sir Hugh Charles Clifford, Governor of the Straits Settlements (1927 to 1929). The pier was first opened on 3rd June, 1933. It is defined by its notable architecture as a quintessential column-free Victorian wrought-iron pier. Clifford Pier is a celebrated historic landmark and was the key landing point for visitors and immigrants arriving by ships in the early days of Singapore. A part of The Fullerton Heritage, it was opened in December 2008. The revitalised pier has kept its original architectural characteristics and charm, and it commands the panorama of the Marina Bay developments. The pier affords over 10,000 square feet of commercial space. It was closed for refurbishment in January 2014 and re-opened for business in May 2014. The pier is now operated as a restaurant under The Fullerton Bay Hotel Singapore and has been named The Clifford Pier in honour of the landmark’s legacy. The restaurant has received awards in recognition of the quality of its service and these awards included Expat Living (2016) – Best Champagne Brunch and Expat Living (2016) – Best Afternoon Tea.

Set amidst the skyline of the Marina Bay waterfront, the newly refurbished La Brasserie is illuminated by 33-foot high floor-to-ceiling windows overlooking the sparkling waters of the bay. The restaurant retains the spirit of the seafarers as it embodies waterfront destination dining. Furnished with layers of theatrical salons and with splendid views of Marina Bay, La Brasserie sets to redefine destination dining by the bay with personalised service.



## REVIEW OF OPERATIONS *(Continued)*

### (7) HOTELS *(Continued)*

#### **The Fullerton Bay Hotel Singapore (100% owned) *(Continued)***

The Landing Point is positioned alongside an indoor promenade paved in bespoke marble mosaics. With a 43-foot long bar and spacious outdoor terrace, The Landing Point is designed to attract the sophisticated chic.

Lantern is a stylish rooftop bar, surrounding the hotel's 82-foot rooftop swimming pool, where guests can enjoy sweeping views of the Marina Bay waterfront and the Singapore skyline.

The Fullerton Bay Hotel Singapore received a number of awards from respected organisations and magazines in recognition of its standards of service during the financial year 2016/2017. These awards included (i) Five-Star Hotel by Forbes Travel Guide (2017), (ii) Best Hotel in Singapore in Readers' Choice Awards (2017) by DestinAsian, (iii) Top 1 Percent of Hotels in Singapore by TripAdvisor Travellers' Choice (2017), (iv) Top 20 Hotels in Southern Asia (2016) by Condé Nast Traveler USA, (v) Hotel Security Excellence Award by Hotel Security Awards (2016), (vi) Best Boutique Hotel in Asia-Pacific by Business Traveller Asia-Pacific Awards (2016), (vii) Best New Wedding Venue, Best Non-Chinese Wedding Menu and Best Hotel Wedding Solemnisation Venue by Her World Brides Venue Awards (2016) and (viii) Outstanding Individual Award by Safety and Security Watch Group (2016).

#### **Conrad Hong Kong (30% owned)**

Pacific Place, 88 Queensway, Hong Kong

This five-star, international-class hotel is located above a major shopping and entertainment complex on Hong Kong Island and is managed by a renowned international hotel operator. Its good location and high standard of service have placed Conrad Hong Kong among the most favoured hotels in the region. In recognition of its quality of service, Conrad Hong Kong and its restaurants received a number of awards from respected organisations and magazines during the financial year 2016/2017. These awards included 4-star rated hotel 2017 by Forbes Travel Guide, 100 Top Tables 2017 by South China Morning Post for Nicholini's, Ctrip.com Gourmet List 2017 Excellence Award for Golden Leaf and Nicholini's, Loved By Guests Award (Excellent 4.5 out of 5) by Hotels.com, Best in Travel 2017 – HOT25 Conference Hotels by Smart Travel Asia and 2016 Best Hong Kong/Macau Business Hotel Awards by Metropolitan Magazine.

## REVIEW OF OPERATIONS *(Continued)*

### (7) HOTELS *(Continued)*

#### **The Westin Sydney (50% owned)**

1 Martin Place, Sydney, New South Wales 2000, Australia

The Group acquired The Westin Sydney in July 2015. Located in the heart of Sydney's fashion and financial district, The Westin Sydney is a 5-star deluxe hotel with a total of 416 guest rooms and extensive conferencing facilities. The property is complemented by a large prime retail podium with its unparalleled location fronting Martin Place, George and Pitt Streets. Part of the redevelopment of Sydney's historic General Post Office on Martin Place, The Westin Sydney is surrounded by Sydney's most exclusive designer shopping, best restaurants and theatres, and is close to Sydney attractions such as Darling Harbour, the Sydney Opera House and the Sydney Harbour Bridge. The Westin Sydney received a number of awards from respected organisations and magazines in recognition of its standards of service during the financial year 2016/2017. These awards included Best Business Hotel by HM Awards (2016), Outstanding Community Service and Achievement by Tourism Accommodation Australia (New South Wales) Awards 2016 and Finalist Best Australian Hotel by Luxury Travel Gold List Awards 2016.

#### **The Olympian Hong Kong (100% owned)**

18 Hoi Fai Road, West Kowloon, Hong Kong

The Olympian Hong Kong hotel is situated on the waterfront of West Kowloon and only a few minutes' walk from the shopping mall of Olympian City 1. With a total of approximately 43,759 square feet of plot ratio area, the hotel provides a total of 32 guest rooms and suites which range from 463-square-foot Deluxe Olympian Room to 807-square-foot Olympian Suite, a private lounge and a 24-hour operated gymnasium. All guest rooms feature 10.8-foot ceiling height and floor-to-ceiling windows to maximise the view over Victoria Harbour and Hong Kong's skyline. It commenced operations in March 2016. The hotel has received accolades namely Luxury Boutique Hotel of the Year by Luxury Travel Guide Global Awards 2016 and South East Asia's Best Newcomer Boutique Hotel by World Boutique Awards 2016.

## REVIEW OF OPERATIONS *(Continued)*

### **(8) CORPORATE AFFAIRS**

The Group affirms its commitment to maintaining a high degree of corporate transparency and communicating regularly with banks, research analysts and investors. The Corporate Finance Department disseminates information about the Group's latest developments through various channels, including meetings with investors, fund managers and analysts, investor conferences, site visits, results briefings and the [www.sino.com](http://www.sino.com) website. During the financial year 2016/2017, the Group participated in a total of 11 investor conferences. In addition to the meetings in the investor conferences, we had over 50 individual one-on-one or group meetings with investors and property analysts.

During the financial year, the Group received the 'Corporate Governance Asia Annual Recognition Awards 2017' from Corporate Governance Asia magazine.

Sino Land is one of the constituent stocks of the Hang Seng Index and the Hang Seng Property Index.

Sino Club was established in July 1997 to enhance communication between the Group and its customers and promote customer loyalty. Sino Club communicates regularly with members through newsletters, websites and email. The Group is developing web-based communication channels to help save paper.

Sino Club members are offered a wide range of shopping and hospitality incentives from the Group and Group-related malls and hotels both in Hong Kong and Singapore, which include exclusive home purchase privileges. They are also invited to priority previews of show flats and enjoy activities arranged exclusively for them. As the Group markets more residential units and commercial space, Sino Club will see further increases in membership.

## REVIEW OF OPERATIONS *(Continued)*



*The Group was awarded the 'Employer of Choice Award 2016'. Organised by JobMarket, the award recognises professionals and organisations across nine key areas, namely Recruitment and Retention Strategy, Training and Development, Employee Education, Recognition and Remuneration, Organisational Culture, Leadership and Strategy, Employee Health, Safety and Satisfaction, and Work-Life Balance.*



*The Group received Silver Award – 'Best On-boarding Experience' at the Asia Recruitment Awards 2017 organised by Human Resources Magazine.*

### (9) EMPLOYEE PROGRAMMES

As at 30th June, 2017, the Group employed approximately 7,140 full-time staff.

In line with the Group's mission of being the "Preferred Choice for Customers, Investors and Employees", we have established policies and offered a wide range of programmes to ensure that employees are given growth opportunities and provided with a rewarding career. The Group also seeks to retain talents through competitive employment packages, incentive and recognition schemes and a supportive work environment. Employee engagement and employee development are always placed on top of the corporate agenda.

#### Employee Engagement

The Group strongly believes that employee engagement is critical to the organisational success and therefore a high priority is placed to ensure that two-way open communication between management and employees are established. Over one hundred "Quality Improvement Team" members continue to garner quality improvement ideas and suggestions from employees of different levels to help drive quality and excellence in customer service, operational effectiveness and office procedures.

Different forms of communication channels such as "Town Hall Meetings", "Staff Communication Meetings", "Staff Suggestion Scheme", regular site visits and company newsletters have been deployed to promote open communication and listen to the views of our employees.

In recognition of the continuous commitment in creating a favorable working environment and engaging its employees, Sino Land Company Limited has been awarded the "Employer of Choice Award 2016" by JobMarket and "Happy Company" by Hong Kong Productivity Council. Happy Family Info Hub has conferred to the Group the awards of "Distinguished Family-Friendly Employers 2015/16", "Family-Friendly Employers 2015/16" and "Awards for Breastfeeding Support 2015/16" in appreciation of the Group's efforts in introducing family caring initiatives and workplace. The Group has also received the Gold Award – "Excellent in Graduate Development" and Silver Award – "Best On-boarding Experience" in Asia Recruitment Awards in 2016 and 2017 respectively, organized by Human Resources Magazine for the outstanding talent management and development programme across Asia region.

## REVIEW OF OPERATIONS *(Continued)*

### (9) EMPLOYEE PROGRAMMES *(Continued)*

#### **Employee Engagement** *(Continued)*

As a caring employer, regular recreational and welfare facilities and activities have been arranged for employees to enjoy with their family members which included holiday flat at Hong Kong Gold Coast, holiday houses in Cheung Sha, company-sponsored local tours to Tai O, Disneyland, Ocean Park, movie nights, interest classes, children's Christmas party etc. Activities held during financial year 2016/2017 were well-received with participant attendance figure over 5,100. The Group also implemented family-friendly practices such as Birthday Laisee, Employee Children Education Scholarship and Bursary, Financial Assistance for Special Need Education, Textbook Subsidy and Employee Children Summer Internship to extend our care and support to family members of our employees.

#### **Employee Training and Development**

The Group fosters a continuous learning culture and provides comprehensive training and development programmes to meet employees' training and career development needs. The Group also sets aside budget for external education and training sponsorship to support employees' career development.

During financial year 2016/2017, approximately 74,000 training hours were provided to employees within the Group. Training focus covered personal effectiveness, management capability, professional knowledge, financial acumen, corporate governance, computer and language proficiency. Three new Sino development programmes, consisting of over 20 courses in total, were launched respectively for officer, managerial and executive level employees.

The Group's well-established training "Academies" aim to help employees develop functional and professional expertise and provide quality customer service. The "Academies" offer comprehensive training with more than 120 courses covering customer service, property management, leasing operation, building maintenance, security service, clubhouse management, environmental conservation, cleaning services, car park operation and language skills.

It is the Group's policy that all staff, in particular those in front-line positions, must uphold meticulous standards of customer service. The Group continues to channel effort into enhancing customer service standards through training. A Train-the-Trainer programme was launched in 2014. With a series of onsite training and assessment sessions, over 200 supervisors have been trained and qualified as site trainers for delivering service training, monitoring and ensuring continuous service improvement at sites.



*The Group strives to help employees grow professionally and serve customers better. We provide in-house training on personal effectiveness, leadership development, project management, professional knowledge, corporate governance and language proficiency each year. During the financial year 2016/2017, approximately 74,000 training hours were provided.*

## REVIEW OF OPERATIONS *(Continued)*



*A study tour for overseas and Chinese university interns.*

### (9) EMPLOYEE PROGRAMMES *(Continued)*

#### **Leadership and Management Development**

Executive and leadership development programmes were organized regularly to strengthen the Group's leadership capability. Senior leaders are sponsored to join various reputable external courses. Examples include FranklinCovey's "Leadership Greatness", management courses by Yale School of Management. New programmes are continuously incorporated into existing training curriculum to strengthen middle to senior managers' leadership competency aligning with company's operation focus and direction. A snapshot of new course organized includes Strategic Thinking, Developing Self-Understanding and Leading Team with DISC profile, Mediation skills. Apart from training programmes, seminars and management talks conducted by experts from different fields and professions were organised for managers and executives to keep abreast of the best leadership practices and latest market trends. Examples of topics include "Disruptive Technology – Challenge and Opportunities", "Mediation for Conflict Handling".

#### **Talent Management**

The Group has taken considerable steps to strengthen its leadership pipeline to support the continuous business development in Hong Kong and Mainland China. In addition to recruiting top-tier graduates from the local universities in Hong Kong to join our Corporate Management Trainee Programme and Engineer Trainee Programme, the Group has expanded the talent base by encouraging graduates from prestigious Mainland China and overseas' universities to join the Group's Corporate Management Trainee Programme. The Group also collaborates with renowned universities such as Tsinghua University, Yale University and Columbia University and other education institutions to sponsor students for internship in our company. These have been established to provide working opportunity for young talents who are interested in considering long-term career development with different functions and businesses of the Group. This also supports the Group's continuous growth and success by creating a pipeline of potential candidates for the Group.



## REVIEW OF OPERATIONS *(Continued)*

### (10) SINO PROPERTY SERVICES

The Group's fully integrated property management service is provided by Sino Property Services (SPS) which consists of four companies, namely Sino Estates Management Limited (SEML), Sino Security Services Limited (SSSL), Best Result Environmental Services Limited (BRESL) and Sino Parking Services Limited (SPSL). Each of these companies has its own functions. SPS is set up to complement the Group's property development and investment businesses. SPS currently manages 201 projects with an aggregate floor area of 55.6 million square feet.

#### Property Management Service

By providing property management services, the Group not only manages property assets, but also gains an opportunity to better serve customers, tenants and residents. SPS is an important channel that allows the Group to communicate with customers and receive feedback from them. This two-way communications channel spans daily observations, feedback from various sources, daily personal contact, regular inspections, mystery shopper reports and customer satisfaction surveys. From this, continual operational improvements can be made to bridge the gap between the Group's offerings and customer expectations. Delivering high-quality customer services is one of the Group's key business objectives. To achieve this objective, a quality recruitment process has been developed to select the right candidate for the right career. The Group cultivates a working environment that builds the sense of belonging and enables employees to work efficiently. Other initiatives that allow the Group to serve customers better include formal in-house training to enable staff to update and strengthen their skill set, a mentoring and coaching programme, efficient internal communications to ensure messages and experience sharing reaches all staff levels, and building a culture of teamwork and performance driven attitudes. SPS has launched a Quality Improvement Champion taskforce, focusing on involving staff members from different departments and background and soliciting their ideas to further enhance quality services. Regular and thorough hardware checks are a must for effective property management and maintenance. Monitoring the maintenance process undertaken by contractors and staff, apply chain processes, efficient time management, effective process control and keeping close track of maintenance history are important to ensure the smooth running of daily operations and to optimise efficiency. SPS will continue to proactively make improvements in its quality of service with the aim to enhance both customer satisfaction and the value of the Group's properties.



*Sino Estates Management Limited received 20 awards at the Excellence in Facility Management Award 2016 organised by the Hong Kong Institute of Facility Management in recognition of its efforts in promoting the facility management profession and the excellence in performance of delivering quality facility management service.*

## REVIEW OF OPERATIONS *(Continued)*

### (10) SINO PROPERTY SERVICES *(Continued)*

#### **Property Management Service** *(Continued)*

Our efforts in quality services are recognised by the public. In recognition of our continuous improvement and innovation in customer services, Citywalk and One SilverSea won the Grand Awards for Retail and Medium-Scale Residential categories respectively at the Excellence in Facility Management Award 2016 organised by The Hong Kong Institute of Facility Management. 15 projects including Skyline Tower, Exchange Tower, Sino Plaza, Hong Kong Pacific Centre, Futura Plaza, China Hong Kong City, Citywalk 2, tmtplaza, The Avery, Park Metropolitan, Pacific Palisades, The Coronation, The Hermitage, Vision City and Sino Industrial Plaza won the Excellence Awards in various categories. During the reporting period, SPS received a total of 319 awards from the Hong Kong Police Force's various Regional Crime Prevention Offices and District Fight Crime Committees in recognising our quality security services and outstanding performance in crime prevention.

SPS's continuous involvement in Corporate Social Responsibilities (CSR) has also been recognised by the industry. Under the Caring Company Scheme by The Hong Kong Council of Social Service, SEML achieved the 15 Years Plus Caring Company Logo while SSSL and Regentville Shopping Mall received the 10 Years Plus Caring Company Logo. SPSL, BRESL, China Hong Kong City, tmtplaza and Avon Mall were given the 5 Years Plus Caring Company Logo. Olympian City, Island Resort Mall, Gold Coast Piazza, Citywalk, Citywalk 2 and Skyline Tower also received the Caring Company Logo 2016/17. SPS is committed in creating a happy working environment for staff. During the reporting period, SEML, SSSL, SPSL, BRESL together with 32 managed properties received the Happy Company Label under the Happy Organisation Label Scheme initiated by the Promoting Happiness Index Foundation.

With continuous efforts in improving service quality as well as enhancing the efficiency of work process, both SEML and BRESL have integrated their three management systems in respect of Quality (ISO9001), Environmental (ISO14001) and Occupational Health & safety (OHSAS18001) and thus qualified for the Integrated Management System Certificate.



## REVIEW OF OPERATIONS *(Continued)*

### (10) SINO PROPERTY SERVICES *(Continued)*

#### **Training**

Property management is a human capital intensive business. Employees are the Group's most important assets. Managing and maintaining a portfolio of properties requires stringent regular controls, close communications, an efficient internal operation workflow system and an effective internal database. All these are executed by human interaction. Training and good communication systems are vital to ensure staff can deliver the required standards of service, adapt to the latest changes in the working environment, and upgrade their skill set, productivity and efficiency. Training and good communications also encourage staff to raise their value and increase their contributions to the Group, enhance job satisfaction and help ensure staff mindsets, attitudes and skill sets aligned with the interests of the Group. This all contributes to a knowledge-based management. SPS has 11 academies designed to meet customer needs and expectations. Property management focused academies are Sino Property Management Academy, Sino Maintenance Academy, Sino Security Academy, Sino Cleaning Academy, Sino Carpark Academy, Sino Safety Academy and Sino Clubhouse Academy. Service focused academies are Sino 5-star Service Academy and Sino Language Academy. Sino Green Academy and Sino Landscape Academy are formed to promote green living. These academies aim at enhancing knowledge, skill and attitude for all our employees, ranging from professional property managers to frontline cleaners and security guards. Three Module Certificate Courses of SPS Academies have been recognised by the Government's Qualifications Framework: Supervisory Skills for Property Management (Level 3), Star Service (Level 2) and Clubhouse Management (Level 2).

In recognition of our commitment in providing quality security services training, SSSL was granted 5 Gold Awards and 1 Silver Award in the category of Licensed Security Company – Type 1 while SPSL also received the Silver Award in the same category at the 2016 Security Services Best Training Award jointly organised by the Vocational Training Council and the Hong Kong Police Force Crime Prevention Bureau.

## REVIEW OF OPERATIONS *(Continued)*

### (10) SINO PROPERTY SERVICES *(Continued)*

#### **Safety Management**

Establishing and maintaining a safe working environment is of paramount importance for SPS to increase productivity and efficiency. As a socially responsible corporation, SPS reviews and analyses working procedures and operations from time to time with the objective of maintaining a safe workplace. Safety precaution measures are also implemented for events and activities held in the premises where SPS manages. In addition to procedures and measures, training is also important for staff to build their mindsets and habits to pursue safety standards. SPS has been recognised and authorised by the Labour Department to run the Mandatory Basic Safety Training Courses (Construction Work) "Green Card" and the Safety Training Course for Competent Persons of Confined Spaces Operation and endorse related professional qualifications for the staff that have completed the courses. Since 2008, 4,878 staff members have completed the Green Card and 513 staff have completed the Safety Training Course for Competent Persons of Confined Spaces Operation.

SPS's commitment to providing a safe working and living environment to employees, customers and other stakeholders is also well recognised. At the Best Property Safety Management Award 2016-17, Skyline Tower was conferred the Silver Award (Safety Culture Award) whereas BRESL achieved the Bronze Award (Best Property Contractor in Occupational Safety and Health). Olympian City and Argyle Centre Phase 1 received the Merit Awards for the categories of Best Property Management Award in Occupational Safety and Health and Safety Culture Award respectively. BRESL, Vision City and One Capital Place won the Merit Awards at the 9th Hong Kong Outstanding Employees in Occupational Safety and Health Award Scheme. All these awards were organised by the Occupational Safety and Health Council.

## REVIEW OF OPERATIONS *(Continued)*

### (10) SINO PROPERTY SERVICES *(Continued)*

#### **Environmental Protection**

SPS recognises its role in promoting environmental protection. From the property management perspective, environmental protection initiatives can be applied in several main areas of the daily operations. These include treatment of used materials or waste; reduction of waste; use of sustainable materials, use of recycled materials, reduction of greenhouse gases (GHGs) or carbon audit and footprints; conservation of nature and landscaping. Initiatives can be extended to raise the awareness of the residents and customers as well as to educate the young generation to be more cautious on protecting the nature and environment. SPS supports building a sustainable environment in Hong Kong. Energy saving is also one of the main areas that can contribute to the reduction of fuel consumption thereby reducing carbon emission, much attention has been paid to minimising power consumption in the areas of lighting, electrical appliances and equipment, air-conditioning as well as lifts and escalators. During the reporting period, SPS continued to support the “Energy Saving Charter” jointly initiated by the Environment Bureau and the Electrical and Mechanical Services Department, with 47 residential buildings, 29 shopping malls, 25 office buildings and 7 industrial buildings participated. In addition, there were 10 shopping malls and 5 office buildings pledged to participate in the newly launched “4Ts Charter”. In response to the trend towards electric vehicles, over 120 electric vehicle chargers have been installed at more than 50 flagship car parks managed by SPSL and this project will be reviewed and expanded to cover more car parks with more advance charging facilities.

SEML received a number of awards in recognition of its efforts in environmental protection. Exchange Tower received the Bronze Award under Property Management – Commercial & Industrial in the 2016 Hong Kong Awards for Environmental Excellence organised by the Environmental Campaign Committee and the Environmental Protection Department. Olympian City won the Bronze Award of Green Achievement Award at the HSBC Living Business Awards 2016 organised by The Hongkong and Shanghai Banking Corporation Limited, Business Environment Council, The Hong Kong Council of Social Service and Hong Kong Institute of Human Resource Management. In recognition of their efforts in energy saving, Exchange Tower won the Gold Award of Theme Award for 2016: “Energy Management” at the Excellence in Facility Management Award 2016 organised by The Hong Kong Institute of Facility Management whereas Hong Kong Pacific Centre received the Silver Award (Property Management – Industrial and Commercial) at the CLP GREENPLUS Recognition Award 2016 initiated by CLP Power Hong Kong Limited.



*Sino Property Services was honoured at the 2016 Hong Kong Awards for Environmental Excellence for its continuous commitment to creating a more sustainable environment for residents, tenants, customers, employees and the community at large. Organised by the Environmental Campaign Committee and the Environmental Protection Department, this coveted award recognises organisations with outstanding environmental performances.*

## REVIEW OF OPERATIONS *(Continued)*



*Food waste management schemes have been implemented at residential developments, shopping malls, office and industrial properties managed by the Group, including The Coronation, The Hermitage, Olympian City, tmtplaza, Island Resort Mall, Citywalk, Exchange Tower, Skyline Tower, 1/F Remington Centre and Sino International Plaza in Fuzhou. Olympian City is the first shopping mall in Hong Kong to install a high-efficiency food decomposer, which has a capacity of 500 kg per day and 99.8% of food waste can be decomposed into vapour.*

### (10) SINO PROPERTY SERVICES *(Continued)*

#### **Environmental Protection** *(Continued)*

To support minimising waste at source, SPS has implemented the food waste management programme in residential properties, shopping malls, office and industrial buildings including Pacific Palisades, Olympian City, tmtplaza, Island Resort Mall, Citywalk, Exchange Tower, Skyline Tower, The Coronation, The Hermitage, Sino International Plaza, Fuzhou and 1/F Remington Centre (Best Result Environmental Services Limited – Headquarters Office) as well as for the government sector.

BRESL and its subsidiary Perfect Green Supplies Company Limited (Perfect Green) provide one stop waste recycling solutions to properties managed by SPS. In addition to the installation of various types of food waste decomposers in major shopping malls including Olympian City, tmtplaza and Island Resort Mall, a wasted glass bottle recycling machine namely “glass imploder” has also been installed at Olympian City to further enhance the overall waste recycling in the shopping mall. For the recycling of waste cooking oils, BRESL and Perfect Green have registered as one of the collectors under the “Waste Cooking Oils” Recycling Administrative Registration Scheme by the Environmental Protection Department. This has further strengthened Perfect Green’s competitive edge in providing professional collection services of used cooking oils.

#### **Business Development Highlights**

As part of its business strategy for the next few years, SSSL diversifies its business by obtaining a Type III Security Company license which allows the company to install and repair security devices and/or to design a security system incorporating a security device. SSSL has completed a project for provision and installation of security system at The Olympian Hong Kong and is making good progress in the business with several major projects in the pipeline. To further expand the business portfolio in security solutions, SSSL is conducting a feasibility study on burglar alarm system monitoring and vault services. SPSL is making steady progress in developing and implementing their in-house car park control system, jointly with The Hong Kong Polytechnic University. Currently, the system has been deployed in over 40 car parks. As one of the market leaders, SPSL has introduced Android and iOS parking apps which provide real time vacancy information and parking navigation services, etc., for customers to locate available parking spaces easily and therefore enhance their parking experience. To support the development of “Smart City @Kowloon East” launched by the Energizing Kowloon East Office, SPSL has joined the “Smart Parking Mobile App” scheme by providing the real time vacancy information and other parking information.

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY

As a committed corporate citizen, the Group has been actively participating in a wide range of community programmes, volunteer services, green initiatives, arts and cultural events and staff activities. In recognition of its continuous efforts in promoting sustainability and upholding high standards in environmental, social and corporate governance aspects, the Group has been selected as a constituent member of the Hang Seng Corporate Sustainability Index since September 2012.

During the financial year 2016/2017, the Group published its 2016 Sustainability Review with reference to Hong Kong Exchanges and Clearing Limited's 'Environmental, Social and Governance Reporting Guide' ('ESG') under Appendix 27 to the Main Board Listing Rules. This is the Group's sixth annual Sustainability Review on the Group's corporate sustainability footprints, and demonstrates its commitment to engaging its stakeholders in building a greener future.

#### Fullerton Care

In Singapore, The Fullerton Heritage adopted an active stance in contributing to a caring and inclusive society. In 2016, The Fullerton Heritage was recognised for its contribution and was nominated as a founding member of Company of Good by National Volunteer and Philanthropy Centre (NVPC).

In November 2016, The Fullerton Heritage partnered with Tan Chin Tuan Foundation and European Season Organisation to host 20 teenagers from Care Corner and Lakeside Family Service Centre to an afternoon of culinary experimentation and training at The Fullerton Hotel Singapore. Entitled 'The Fullerton Junior Chefs Programme', the session provided a hands-on learning experience for underprivileged children to acquire skills in food hygiene practices and inspire them to unleash their talents in the creation of heritage cuisines. Senior Sous Chef Lawrence Liew demonstrated the art of making local delights and the craft of plating. The programme concluded with an eye-opening tour of various kitchens within the Hotel.



*The Group has been selected as a constituent member of the Hang Seng Corporate Sustainability Index since September 2012 for its continual efforts in promoting sustainability.*



*During the reporting period, the Group published its sixth annual Sustainability Review to highlight the Group's corporate sustainability footprints and initiatives, demonstrating its commitment to engaging its stakeholders in building a greener future together.*

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Fullerton Care** *(Continued)*

In November 2016, The Fullerton Hotel Singapore started its festive celebrations with a captivating Christmas Light-up Ceremony and a Charity Buffet Dinner at Town Restaurant. The hotel pledged to donate partial proceeds from the dinner buffet to fund Food from the Heart (FFTH), a non-profit-making organisation in Singapore benefitting the underprivileged through a food distribution programme. Additionally, the hotel also donated partial proceeds from the sales of Fullerton Santa Bears to FFTH. A total of S\$4,400 (approximately HK\$24,800) was raised from this programme to support people in need.

In February 2017, The Fullerton Heritage shared the joy of Lunar New Year with 20 underprivileged children from Fei Yue Student Care Centre. The beneficiaries enjoyed a half-day immersive programme, including an engaging storytelling session followed by a paper-cutting craft workshop that involved cutting red packets into symmetrical Chinese characters. The children learned the skills to create their personalised postcards and mailed their New Year greetings to their families and friends at the red postal pillar-box in The Fullerton Heritage Gallery. The programme concluded with a feast at Town Restaurant, where the children tasted a variety of local delights from the Singapore High Tea Buffet.

In celebration of International Women's Day on 8th March, 2017, The Fullerton Heritage hosted a month-long campaign featuring a new International Women's Day Afternoon Tea, a limited-edition Fullerton Angelic Plush Bear and a group art exhibition entitled Les Ailes d'une Femme (Wings of a Woman). For the third consecutive year, The Fullerton Heritage pledged partial proceeds from the sales of the Afternoon Tea and the Fullerton Angelic Plush Bear to the Singapore Council of Women's Organisation (SCWO) Service Fund. A total of S\$8,900 (approximately HK\$50,500) was raised to support women in need.

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Fullerton Green**

In Singapore, The Fullerton Heritage recognises the importance of sustainable development and environmental protection. The team practises green property management and implements energy and water saving initiatives. In addition to recycling projects, The Fullerton Heritage also works closely with tenants and green partners to reduce waste and step up the management of recycled waste in all properties. Continuous efforts were made to recycle and reduce the use of cans, plastics, glass, office used paper and waste oil.

The Clean the World Soap Recycling Programme also saw both The Fullerton Hotel and The Fullerton Bay Hotel contributing close to 695kg in the recycling of soap bars and 873kg of amenity bottles during the reporting period. Through the Clean the World Programme, The Fullerton Heritage aims to reduce waste in landfills and also helps in the reduction of illnesses among communities which are lacking in proper sanitation.

In 2016, The Fullerton Heritage launched 'Merlion Plushie' on the Earth Day as a new in-room green amenity at The Fullerton Hotel and The Fullerton Bay Hotel, in compliance with Forbes 5-Star standards for Green Programme. Hotel guests could exercise the option of reusing their bed linen simply by placing the Fullerton Merlion on the bed. Through this, The Fullerton Heritage hopes to reduce its impact on the environment through water conservation. The Fullerton Merlion has been inspired by the national icon of Singapore. Each Fullerton Merlion was lovingly created by disadvantaged women from the Mother and Child Project, providing them with a source of income.



## REVIEW OF OPERATIONS *(Continued)*



*The Group has partnered with local artist duo All Things Bright and Beautiful to create a series of outdoor murals spanning over 130 square metres with the theme of 'God's Amazing Creation' for CCC Wanchai Church Kei To Primary School.*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Sino Art**

Dedicated to promoting arts and culture to enrich the everyday lives, the Group initiated 'Sino Art' in 2006. Sino Art strives to make arts and culture accessible to all. We curate events and provide opportunities for local and international artists to showcase talent at the Group's properties encompassing shopping malls, hotels and office buildings.

Sino Art launched 'Sino Art in Community' in 2013 in a further effort to serve the community. It has been reaching out to community facilities such as kindergartens, schools and children's homes, and has served eight NGOs by organising creative workshops and creating murals with a total area of over 600 square metres. 'Sino Caring Friends' and local artists tailor community art projects for the underprivileged, children and youth in addition to enhancing art education and appreciation. In November 2016, the Group partnered with local artist duo All Things Bright and Beautiful again in to create a series of outdoor murals spanning over 130 square metres, with a theme of 'God's Amazing Creation' for CCC Wanchai Church Kei To Primary School. Sino Art has also invited Agnes Nong, a local artist, to incorporate the mural's theme into a workshop, in which over 480 students have learnt to turn recycled banners into colourful purses with the theme of 'Seven Days of Creations'. After the workshop, the artist joined hands with teachers and parent volunteers to make a cross-shaped collage with their creative products, highlighting the strong bond among school members and the school's vision of 'nurturing life and testifying to God's love'.

After creating murals for Precious Blood Children's Village and Society of Boys' Centres Shing Tak Centre in 2014 and 2015, Sino Art has invited local artists to organise 18 sessions of community workshop for 30 students at both organisations from September to December 2016. Having learnt about design thinking, sales and marketing, and artistic creation, students put what they learnt into practice at the Olympian City Christmas Market in December 2016.

In April 2016, the Group collaborated with the Young Artist Development Foundation, a local NGO, on an outdoor drawing session in Lee Tung Avenue. Seventeen students aged from 13 to 18, who are from underprivileged families and interested in arts, portrayed the unique East-meets-West charm of the tree-lined pedestrianised boulevard with their creative strokes after attending a guided tour covering architectural features, art elements and green initiatives.



## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Sino Art** *(Continued)*

The Group sponsors multiple art and design events in town, adding vibrancy to the city's creative industries ecosystem. The Group has supported the Hong Kong Arts Festival for the eighth consecutive year. In the financial year 2016/2017, the Group presented three world-class performances through the 'Sino Group Arts Celebration Series'. In addition to these riveting performances, the Group also supported four complementary Festival PLUS events, providing opportunities for the audience to meet and learn from accomplished artists. The Group also supports the development of local artists and established 'Sino Digital Media Art Award' for outstanding students of the Bachelor of Arts curriculum in Fine Arts, the Chinese University of Hong Kong in 2013/14.

#### **Fullerton Art**

Dedicated to enlivening the arts and cultural scene in Singapore, the Fullerton Arts Programme plays an active role to promote locally established and international artists, providing them with visibility for their works and talents through donations to art causes and the organisation of art programmes. In 2015, The Fullerton Heritage was awarded the Patron of the Arts Award 2015 by National Arts Council in recognition of its long-term contribution.

In August 2016, The Fullerton Heritage commemorated Singapore's 51st birthday with the launch of *Sudah Makan? (Have You Eaten?)* art exhibition, presenting Singapore's cultural diversity through an exploration of the emotions and ties that are formed with local eating habits and traditions. Translated from Malay to English, the question 'Have you eaten?' is commonly used as everyday greetings by both the young and old in Singapore. The exhibition featured eight Singapore-based artists, showcasing their favourite food, their memories attached to it and the significance of the experience. A silent charity auction was also launched as part of the exhibition, with all proceeds from the sales of the hand-painted Food Bank boxes donated to the Food Bank Singapore.



*In addition to bringing world-class performances through the 'Sino Group Arts Celebration Series' of the Hong Kong Arts Festival, the Group also supports complementary Festival PLUS events, reaching out to a broader spectrum of the community with quality arts activities.*

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Fullerton Art** *(Continued)*

In October 2016, The Fullerton Heritage partnered with Art Porters Gallery to present Meows in Museum, the first Asia solo exhibition by Saint Petersburg artist Svetlana Petrova and Zarathustra the Cat at The Fullerton Hotel Singapore. The exhibition showcased 20 limited-edition mixed-media creations especially commissioned from Svetlana Petrova. Petrova's unique practice, synthesising digital art with classical painting and her deep sense of humour, is exemplified through art pieces such as her rendition of Mona Lisa with her cat in the scene with Mount Fuji in the background. Partial proceeds from the sales of artworks were donated to the Singapore Cats Welfare Society.

Featuring wildlife photography, The Fullerton Heritage presented The Wild Arctic exhibition by acclaimed photographer Karim Sahai from December 2016 to January 2017 at The East Garden Foyer. Sahai's unique brand of images combines photography and advanced digital methods used in the motion picture industry to craft compelling images that capture the untouched, fragile beauty of the High Arctic. In the Nature Photography Seminar, Sahai also shared his inspiration and works through his personal interaction with photographers.

#### **Sino Heritage**

Sino Heritage was established in 2011 with the belief that conservation of cultural heritage helps the community build a sense of identity and strengthen relationships in the city. Sino Heritage identifies and showcases the heritage significance of historical projects in both Hong Kong and Singapore.

In March 2008, the Ng Teng Fong Family, the ultimate major shareholder of the Group, set up a non-profit-making organisation named Hong Kong Heritage Conservation Foundation Limited ("HCF"). In December 2008, HCF was fortunate to win the tender to revitalise and convert the Old Tai O Police Station, a Grade II historic building built in 1902, into a boutique hotel. Named Tai O Heritage Hotel ("Hotel"), it is home to nine colonial-style rooms and suites and commenced operation in March 2012. The Hotel, operated by HCF as a non-profit-making social enterprise, is part of the HKSAR Government's Revitalising Historic Buildings Through Partnership Scheme. To raise public awareness on the importance of conserving heritage buildings, daily guided tours are provided for the public and charitable groups visiting the Hotel. The Hotel has been providing employment opportunities for Tai O residents. Over half of the staff working at the Hotel are residents of Tai O or Lantau Island with some of them employed as guides for eco and cultural experience tours.



*The Group has collaborated with local NGO Young Artist Development Foundation on a drawing event at Tai O Heritage Hotel. Eleven students aged from 13 to 18 portrayed the unique charm of Tai O Heritage Hotel and the environs with their creative strokes after attending a guided tour to learn more about fascinating history, architectural features and anecdotes of the UNESCO-awarded heritage hotel.*

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Sino Heritage** *(Continued)*

The Hotel was a winner of the '2013 UNESCO Asia-Pacific Awards for Cultural Heritage Conservation' and in October 2016, the Hotel was voted as Asia's leading heritage hotel by World Travel Awards 2016. In May 2017, the Hotel received four awards in the International Hotels Awards 2017, namely 'Hong Kong's Best Small Hotel 2017', 'Hong Kong Best Classic Heritage Hotel 2017', 'International Five Stars Standard 2017' and is the regional winner of the 'Asia Pacific's Best Small Hotel 2017'.

#### **Fullerton Heritage**

In Singapore, The Fullerton Heritage is committed to showcasing Singapore's unique history and rich heritage through the preservation and restoration of historic buildings as well as various conservation and outreach programmes.

On 7 December 2015, The Fullerton Building, which houses The Fullerton Hotel Singapore, was gazetted as Singapore's 71st National Monument at a ceremony officiated by Prime Minister Lee Hsien Loong and graced by Emeritus Minister Goh Chok Tong and Minister for Culture, Community and Youth, Grace Fu. The conferment signified the highest form of preservation and national recognition, serving as a timely reflection on the trail history had left on Singapore's landscape.

To showcase the building's legacy, The Fullerton Heritage unveiled a newly-transformed Fullerton Heritage Gallery at The Fullerton Hotel Singapore in October 2016. Designed for both the young and old to immerse themselves in Singapore's rich history, the new Gallery presented a comprehensive museum experience, featuring jigsaw puzzles, postcard embossing stations, rare postal archival materials dating back to the 1960s, as well as videos of pioneer personalities who have lived, worked and played in the precinct. One of the key highlights included a replica of the work environment on the first floor of the Fullerton Building in the old days.



*The Fullerton Building, which houses The Fullerton Hotel Singapore, was gazetted as Singapore's 71st National Monument on 7 December 2015, signifying the highest form of preservation and national recognition. The conferment served as a timely reflection on the trail history had left on Singapore's landscape.*

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Fullerton Heritage** *(Continued)*

In celebration of the first anniversary of The Fullerton Hotel Singapore's conferment as Singapore's 71st National Monument, The Fullerton Heritage organised a community engagement programme in December 2016. Children aged from 7 to 12 years from Students Care Services, a beneficiary supporting disadvantaged children and school dropouts, were invited to join the celebrations with a fun day to learn about Singapore's heritage and uniqueness together with Fullerton employees and their families. A heritage learning session was conducted, followed by a scrumptious lunch at Town Restaurant. In addition to introducing The Fullerton's finest hospitality to the children, the programme enlivened The Fullerton Heritage's vision to foster an understanding of Singapore's history to the next generation, thus allowing them to appreciate the heritage and contribute to the future.

Besides curating content and publishing materials that aid in the preservation of Singapore's historical narrative, The Fullerton Heritage has organised immersive and engaging programmes for outreach purposes. As part of Singapore HeritageFest 2017 in April and May 2017, The Fullerton Heritage presented the second run of 'A Fullerton Love Story Tour'. Participants were brought on a special tour as characters from the past came alive to portray a love story between a humble postman and a stalwart civil servant, played by professional theatre actors. Tour participants were encouraged to be part of the story in the making with riddles to solve. The journey concluded with a collection of desserts at The Fullerton Hotel Singapore.

During the same period, The Fullerton Heritage presented a brand-new set of Singapore-inspired works entitled *Where the River Always Flows II* by critically-acclaimed TENG Ensemble. The title drew reference from the Singapore River which is rich in history; a lifeline to Singapore in formative years. The TENG Ensemble's performance on the grounds of The Fullerton Hotel Singapore, at the estuary of the Singapore River, aimed to bring listeners a taste of Singapore's heritage music that has shaped not just Singaporean culture, but an identity. Both the young and old hummed along to familiar Singaporean tunes as they embarked on a nostalgic revisit of the Singapore River that is abuzz with life and activities.

## REVIEW OF OPERATIONS *(Continued)*

### (11) CORPORATE SOCIAL RESPONSIBILITY *(Continued)*

#### **Staff Engagement**

In addition to providing professional development and personal growth opportunities that enable individual staff to realise their full potential, the Group places great emphasis on the well-being of staff and strives to enhance team spirit and work-life balance by encouraging participation in various sports and events. In 2016/2017, our staff participated in a number of events including the 'New Territories Walk', 'Hong Chi Climbathon' and 'AVS Walk & Run for Volunteering'. The Group was selected as a winner of the 'Employee Engagement Award' at the 'Employer of Choice Award 2016' organised by JobMarket for its efforts in promoting effective human resources management and fostering an engaging and rewarding working environment for our employees.

#### **Recognition**

The Group received the First Runner-up of 'Highest Service Hour Award 2015 (Private Organisations – Category 1)' at the '2016 Hong Kong Volunteer Award Presentation Ceremony' organised by the Social Welfare Department in recognition of its commitment to promoting volunteering culture.

The Group was awarded the 2016/17 Award of Excellence by The Community Chest of Hong Kong in appreciation of the active participation and continuous support to various fundraising programmes organised by the Chest over the past year.

### Completed Properties

1. Cluny Park
2. Far East Finance Centre
3. Marinella
4. Pan Asia Centre
5. Westin Centre
6. The Balmoral
7. Botanica Bay
8. Cambridge Plaza
9. Dragons Range
10. Goodwood Park
11. Lake Silver
12. Lincoln Centre
13. The Palazzo
14. Providence Bay
15. Providence Peak
16. The Graces • Providence Bay

### Properties under Development

17. Sik On Street, Wan Chai, Inland Lot No. 9049
18. The Fullerton Hotel Ocean Park Hong Kong
19. Aberdeen Land Lot No. 462
20. Peel Street / Graham Street Project (Site A), Central
21. Kowloon Bay, New Kowloon Inland Lot No. 6313
22. Sham Shui Po, New Kowloon Inland Lot No. 6558
23. Kwun Tong Town Centre Development Areas 2 & 3
24. The Spectra, 8 Kwong Yip Street, Yuen Long
25. The Mediterranean, 8 Tai Mong Tsai Road, Sai Kung
26. Park Mediterranean, 9 Hong Tsuen Road, Sai Kung
27. Commune Modern, 28 Wo Fung Street, Fanling
28. Hong Kin Road, Sai Kung, Lot No. 1181 in DD215
29. Kwai Chung Town Lot No. 524
30. Pak Shek Kok, Tai Po Town Lot No. 228
31. Yuen Long Town Lot No. 532
32. West Rail Kam Sheung Road Station Package One Property Development





### Properties for Investment and Hotels

33. No. 1 Chatham Path
34. 38 Repulse Bay Road
35. 148 Electric Road
36. Central Plaza
37. The Centrium
38. Conrad Hong Kong
39. Harbour Centre
40. The Hennessy
41. Hollywood Centre
42. Island Resort Mall
43. The Johnston Suites
44. Lee Tung Avenue
45. Marina House
46. One Capital Place
47. Pacific Palisades
48. Pacific Plaza
49. The Staunton Suites
50. Cameron Plaza
51. The Camphora
52. China Hong Kong City
53. Coronation Circle
54. Corporation Square
55. Exchanger Tower
56. Fullerton Centre
57. Futura Plaza
58. Hong Kong Pacific Centre
59. Kwun Tong Harbour Plaza
60. Maison Rosé
61. Olympian City
62. The Olympian Hong Kong
63. Omega Plaza
64. Remington Centre
65. Skyline Tower
66. Sunshine Plaza Shopping Arcade
67. Tsim Sha Tsui Centre
68. Westley Square
69. Yau Tong Industrial City
70. Avon Mall
71. Citywalk
72. Citywalk 2
73. Corporation Park
74. Corinthia By The Sea
75. Golden Plaza
76. Grand Regentville Shopping Mall
77. Mansfield Industrial Centre
78. Mayfair Lane
79. Oceania Heights Shopping Mall
80. Paloma Bay
81. Paloma Cove
82. Parklane Centre
83. Ping Wui Centre
84. Riverwalk
85. Rosedale Gardens Shopping Mall
86. Shatin Galleria
87. Springdale Shopping Mall
88. Sunley Centre
89. tmtplaza
90. The Waterside Shopping Mall

(At 30th June, 2017)



## COMPLETED PROPERTIES





## COMPLETED PROPERTIES *(Continued)*



Mayfair By The Sea I & II



## COMPLETED PROPERTIES *(Continued)*



1

### 1 BOTANICA BAY

Located in the picturesque Southern Lantau, Botanica Bay commands panoramic views of the South China Sea. The highly exclusive development features lush gardens and landscaping and offers 16 houses crafted to the finest details with saleable floor areas ranging from 3,725 sq. ft. to 5,573 sq. ft.



2

### 2 CLUNY PARK

Located in the prestigious Mid-Levels West, Cluny Park comprises 27 exquisite flats with layouts ranging from three-bedroom flats to special units. Residents can enjoy the views of Victoria Harbour or the greenery of Victoria Peak in addition to easy access to the Central Business District.

## COMPLETED PROPERTIES *(Continued)*



### 3 CORINTHIA BY THE SEA

Located on the seafront of Tseung Kwan O and commanding views of Tathong Channel, Corinthia By The Sea provides 536 residential units and a shopping mall. Residents can enjoy the convenience of living with the close proximity to Tseung Kwan O Station and easy access to city centre.



### 4 MAYFAIR BY THE SEA I & MAYFAIR BY THE SEA II

Exquisite waterfront projects at Pak Shek Kok overlooking Tolo Harbour, Mayfair By The Sea I offers 546 residential units, including 7 houses; Mayfair By The Sea II provides 545 residential units, including 5 houses. The shopping arcade, Mayfair Lane, provides convenience for residents.



## COMPLETED PROPERTIES *(Continued)*



### 5 THE AVENUE (PHASES 1 & 2)

Situated in the heart of Wan Chai, The Avenue comprises two phases, delivering 179 and 1,096 residential units respectively across two sites.

The Avenue features an array of innovative green architecture features, it has received the HK-BEAM Platinum rating.

Phase 1 and Phase 2 were awarded the 'Building of the Year' and the 'Ideal Living Environment of the Year' respectively at the Fourth Building Inspectors Academy Awards in recognition of the high level of quality.

The Avenue also received the Gold Award in the Large-scale (Properties below six years of age) category of the Best Landscape Award for Private Property Development 2016.

## COMPLETED PROPERTIES *(Continued)*



### 6 THE CORONATION

Occupying a strategic location in West Kowloon, The Coronation, comprising 740 residential units, is in close proximity to five rail stations, including Kowloon Station, Austin Station and the upcoming Express Rail Link Terminus. Residents can enjoy the stunning views of Victoria Harbour, Stonecutters Island or Lei Yue Mun. West Kowloon Cultural District and the Canton Road shopping and dining belt are within walking distance.



Rendering

### 7 DRAGONS RANGE

Located on the mid-level of Kau To Shan and amid lush greenery, Dragons Range provides 973 residential units with a plot ratio area of approximately 1,031,471 sq. ft.



## COMPLETED PROPERTIES *(Continued)*



### 8 GOODWOOD PARK

Located by Beas River, Goodwood Park provides 13 houses with lush private gardens. The clubhouse features an outdoor swimming pool and a range of facilities. The property is adjacent to the prestigious Hong Kong Golf Club and the Hong Kong Jockey Club Beas River Country Club.

### 9 MARINELLA

With the background of greenery and mountains in Hong Kong's famous Island South, Marinella offers 411 residential units that can enjoy idyllic scenery with panoramic sea views. It is in close proximity to the prestigious Aberdeen Marina Club, the Hong Kong Country Club and the Hong Kong Golf Club.

### 10 PARK METROPOLITAN

Conveniently located in the Kwun Tong Town Centre, Park Metropolitan provides 299 residential units and is in close proximity to Kwun Tong Station and nearby shopping areas. The project is the first residential development of the East Kowloon and Kai Tak Redevelopment Master Plan.

## COMPLETED PROPERTIES *(Continued)*

### ⑪ CENTRAL PARK, XIAMEN

Central Park occupies a prime location in Xiamen, at the intersection of three main roads of the town centre, amid greenery of Lianhua Park and comprehensive facilities. The project has been designated for residential and commercial development, comprising 450 residential units in over 470,000 sq.ft. and a commercial space of over 52,000 sq.ft.



### ⑫ MAYFAIR BY THE LAKE, XIAMEN

Located in Binbei, the well-established central business district of Xiamen, Mayfair By The Lake enjoys spectacular views of mountain, lake and park. The project comprises 487 residential units with sizes ranging from about 450 to 3,900 sq. ft. in a total gross floor area of approximately 500,000 sq. ft. The project provides comprehensive facilities, including a five-star landscaped swimming pool and a gymnasium.



Rendering



## PROPERTIES UNDER DEVELOPMENT





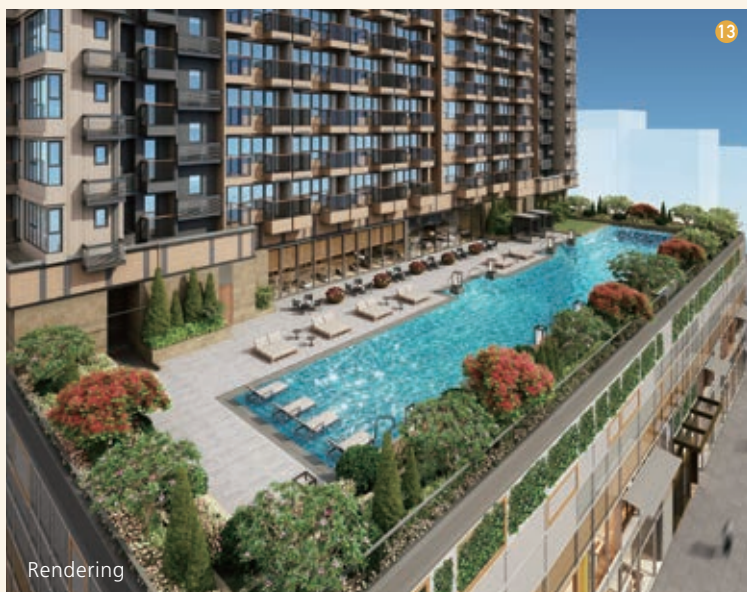
## PROPERTIES UNDER DEVELOPMENT *(Continued)*

The Palazzo (Chengdu)





## PROPERTIES UNDER DEVELOPMENT *(Continued)*



### 13 **COMMUNE MODERN**

Conveniently located at the Fanling Town Centre, the site is in close proximity to Fanling Station and next to Luen Wo Hui. The project will provide around 136,000 sq. ft. of residential area in 296 units and an exquisite shopping arcade.



### 14 **THE MEDITERRANEAN**

Located at the Sai Kung Town Centre and surrounded by greenery, mountains and geoparks, the project is close to the Sai Kung promenade, public recreational facilities and public transport. The project will provide approximately 250,000 sq. ft. of gross floor area in four towers with 297 residential units. The low-density project will provide its residents with a world-class resort living experience.

## PROPERTIES UNDER DEVELOPMENT *(Continued)*



Rendering

### **15** PARK MEDITERRANEAN

Located at the Sai Kung Town Centre, the project is in vicinity of Hebe Haven, Royal Hong Kong Yacht Club, Sai Kung Country Park, Sai Kung Recreation Centre and a range of recreational facilities. It will provide 285 units. Residents can enjoy excellent accessibility and quality living.

### **16** TUI MIN HOI PROJECT, SAI KUNG (LOT 1181 IN DD 215)

Located at a prime location on the waterfront of Sai Kung and being in proximity to the 6-hectare Sai Kung Outdoor Recreational Centre and the 16-hectare Lions Nature Education Centre, the low-density project will offer an exclusive collection of ocean view apartments and houses with about 51,592 sq. ft. of residential plot ratio area.



## PROPERTIES UNDER DEVELOPMENT *(Continued)*

### 17 KWUN TONG TOWN CENTRE DEVELOPMENT AREAS 2 & 3

Located adjacent to Park Metropolitan in Kwun Tong Town Centre Development Area 1, and connected to the rest of the Kwun Tong Town Centre Development Areas and MTR station, the project enjoys the potential the 'Energising Kowloon East' and CBD2 initiatives bring about. It will feature a shopping mall and a public transport interchange at its podium, in addition to providing about 1,495,981 sq. ft. of residential plot ratio area in about 2,000 residential units.



### 18 THE SPECTRA

Situated next to Long Ping Station in Yuen Long, the project will provide a plot ratio area of approximately 523,938 sq. ft. in 912 residential units.

## PROPERTIES UNDER DEVELOPMENT *(Continued)*



19

### 19 THE PALAZZO, CHENGDU

Situated close to the Second Ring district in Chengdu and near Shahe River and Tazishan Park, this riverfront and landscaped development enjoys excellent accessibility with an extensive transport network, including Chengdu East Railway Station and Wan Nian Chang Station. The development comprises a world-class hotel, Grade A offices, a shopping mall and residences, covering a total gross floor area of over 13 million sq. ft. Phase two of the project will offer more than 3,200 residential units, from two-bedroom apartments to four-bedroom duplexes.

### 20 DYNASTY PARK, ZHANGZHOU

Located in the city centre of Zhangzhou, Dynasty Park benefits from an extensive transport network and is easily accessible from anywhere in the city. With a total gross floor area of approximately 4.5 million sq.ft., Dynasty Park includes low-rise and high-rise luxury residences, shops and a kindergarten. Phase two of the project provides 1,047 residential units with sizes ranging from 540 to 1,900 sq. ft.



20



## PROPERTIES FOR INVESTMENT AND HOTELS



The Fullerton Hotel Singapore



# PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*





## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



### 21 LEE TUNG AVENUE

Opened in 2015, Lee Tung Avenue features a 200-metre tree-lined pedestrianised boulevard. Greening opportunities have been maximised with a vertical green system, trees transplanted from the old site, new flowering trees as well as a range of hardscape elements, creating a vibrant streetscape.

Conveniently located with excellent accessibility, and home to chic bistros, posh international and local brands as well as shops which used to operate from the neighbourhood, Lee Tung Avenue has established itself as a must-visit destination and adds vibrancy to Wan Chai.

Lee Tung Avenue was named the 'Best Retail Development' at the MIPIM Asia Awards 2016.

### 22 38 REPULSE BAY ROAD

Occupying one of the most coveted addresses, the development comprises three magnificent houses that feature fine architectural design and an impeccable array of amenities. Each house has its own private swimming pool, garden and terrace for exclusivity and privacy.

Residents can enjoy unobstructed views of the turquoise waters of Repulse Bay and Deep Water Bay as well as quaint bistros and shops in the vicinity.

## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



23

### 23 PALOMA BAY

Ensclosed in beautiful, natural surroundings of Peng Chau, Paloma Bay is a haven of tranquillity and harmonious living. It comprises two villas and 52 apartments and duplexes with practical layouts, and replete with stylish decor, thoughtful provisions and quality amenities. Each block is connected to an 8,500-square-foot European-style landscaped garden complete with beautiful water features and lounges. Residents can enjoy the attentive services of Sino Homes, breath-taking scenery as well as dining options and recreational facilities in the vicinity.

## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*

24



24

### **PALOMA COVE**

Nestling by the enchanting Tung Wan on Peng Chau, Paloma Cove is a magnificent development that offers a coveted waterfront lifestyle; it offers tranquillity and harmonious living, similar to its sister development Paloma Bay.

Comprising ten villas, each residence has been designed to bring nature into home. Exclusive garden and roof terrace, thoughtfully crafted rooms and tasteful furnishings exude an air of class, it is a dream residence of tranquillity, joy and comforts of home.



## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*

### 25 RIVERWALK

Nestling on the scenic east coast of Lantau Island and in close proximity to the shimmering beach, Riverwalk is set in idyllic surroundings with all needed amenities and accessibility to the Central Business District.

Riverwalk provides 50 elegantly appointed residences across six three-storey, villa-style blocks replete with modern convenience. Unit sizes range from 204 to 882 sq. ft., with studio units, one- to two-bedroom flats and other options for residents to create their own styles of living easily.





## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



### 26 THE STAUNTON SUITES

Located at the heart of the CBD and Soho, the 57-suite serviced apartment offers unparalleled convenience with a plethora of restaurants, bars and shops within reach. Central Station is a mere 10-minute stroll away, bringing accessibility to all major districts of the city.



### 27 THE CAMPHORA

An exquisite serviced apartment situated in the vibrant heart of Tsim Sha Tsui, The Camphora delivers a combination of modern style and rich heritage. Popular malls, chic boutiques, quaint bistros as well as the picturesque Kowloon Park are within easy reach.

The nine-storey building delivers 24 immaculately-appointed studio residences and a clubhouse. Residents can enjoy attentive services and amenities provided by Sino Homes.

## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



### 28 THE JOHNSTON SUITES HONG KONG

Occupying a coveted place in the heart of the Wan Chai business and entertainment district, The Johnston Suites Hong Kong is sought after for its location as well as its attentive services. The exquisite serviced apartments provides 87 residences.



### 29 SINO INTERNATIONAL PLAZA, FUZHOU

Located in the business centre of Fuzhou, Sino International Plaza is an international Grade A commercial building comprising office and retail space. The tower features a sky garden and a building facade made of energy-efficient 'Low-E' glass.



## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



30

### 30 THE HENNESSY

The Hennessy is located in the heart of Wan Chai, a vibrant district abounding with restaurants, shops and offices. The 4.8-metre floor-to-floor height, full-height windows, panoramic harbour views and the unique indoor and rooftop alfresco dining experience make the building an ideal office for various businesses. The Hennessy is just a stone's throw from the entertainment hub of Causeway Bay and minutes from the Central Business District with convenient MTR, bus, minibus and tram access.



31

### 31 EXCHANGE TOWER

Located in the vicinity of Kowloon Bay Station, Exchange Tower comprises retail and office spaces. It sets a new trend for modern office design by integrating a green balcony into every floor. Together with the unique and spectacular sky garden on the fifteenth floor, it provides a relaxing environment to meet with colleagues and business associates.

## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



### 32 CITYWALK/CITYWALK 2

Citywalk is Hong Kong's first green shopping mall and is located in Yeung Uk Road, Tsuen Wan. This 300,000-square-foot shopping mall has a 7,000-square-foot Vertical Garden and a 40,000-square-foot 'Citywalk Piazza' with landscaped water features. The unique green space provides shoppers and tourists with a stylish and natural environment.

Citywalk 2, a contemporary three-storey mall comprising approximately 200,000 sq.ft. of space, complements Citywalk. It is home to sought-after brands, cinema, lifestyle stores and restaurants.



### 33 OLYMPIAN CITY

Connected to Olympic Station and the affluent West Kowloon catchment by a comprehensive footbridge system, the 800,000-square-foot regional mall offers a wide variety of shops, from international fashions and cosmetics to kids' favourites and lifestyle accessories. Olympian City is well known for its varieties in food and beverages, from alfresco restaurants and bars to international cuisines, as well as a mega food court. The 80,000-square-foot open piazza houses arts exhibitions and community events throughout the year; together with the six-screen cinema, it adds vibrancy to the shopping experience for both local shoppers and tourists.



## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*

### 34 TMTPLAZA

tmtplaza sits atop the transport hub with connections to West Rail and Light Rail stations. This 1,000,000-square-foot shopping mall is home to over 400 shops and restaurants, with famous international fashion and cosmetics brands and a variety of shops from department stores and electrical appliances to jewellery and kids' wear. With the all-year-round promotional events and exhibitions taking place at its 5,000-square-foot central atrium, together with a wide spectrum of international cuisines and a four-screen cinema, the mall offers a one-stop shopping experience, attracting shoppers from the Northwest districts and the Pearl River Delta.



### 35 TSIM SHA TSUI CENTRE

Tsim Sha Tsui Centre was the first development at Tsim Sha Tsui East. It is a tribute to the Group's pioneering spirit. Today, it serves as the Group's headquarters, and is an important office-cum-retail property. Tsim Sha Tsui Centre and the adjacent Empire Centre have undergone a major renovation, transforming the harbourfront units into stylish duplex restaurants, turning the twin buildings into a premier Tsim Sha Tsui East dining destination – Alfresco Lane.





## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*

### 36 HONG KONG PACIFIC CENTRE

Hong Kong Pacific Centre is located in the centre of Tsim Sha Tsui's buzzing retail precinct, and is just a stone's throw from Nathan Road. The project comprises an office tower and a retail podium. Equipped with state-of-the-art facilities catering to the medical sector, Hong Kong Pacific Centre is one of the most sought-after medical centres in the city with a cluster of medical specialists.



### 37 CHINA HONG KONG CITY

China Hong Kong City is one of the largest golden glass-clad complexes in the world and among Hong Kong's most prominent commercial complexes. Strategically located in Canton Road, Tsim Sha Tsui – Kowloon's buzzing business and tourist district, this mixed-use development includes five office towers with spectacular sea views, a six-storey shopping mall, The Royal Pacific Hotel & Towers, China Ferry Terminal, bus and taxi terminals, and ample car parking facilities. It is well supported by all major means of public transport and is only a short stroll from the Star Ferry and Tsim Sha Tsui and Austin Stations.



### 38 SKYLINE TOWER

Skyline Tower is located in the heart of the commercial district of Kowloon Bay and commands spectacular views of Victoria Harbour. This 39-storey Grade A commercial complex comprises office and F & B offerings.

## PROPERTIES FOR INVESTMENT AND HOTELS (Continued)

### 39 THE CENTRIUM

Located in the heart of Central, The Centrium is a Grade A commercial development in the well-known Lan Kwai Fong and Soho district. The project provides prime office space and fine dining offerings.



### 40 148 ELECTRIC ROAD

Located in close proximity to Fortress Hill Station and being easily accessible to the Island Eastern Corridor and the Cross Harbour Tunnel, 148 Electric Road comprises 26 floors of Grade A office space, two levels of retail accommodation and five floors of parking space. The glass curtain walls enable a panoramic sea view of Victoria Harbour. Split-type air-conditioning units are provided to facilitate flexible working hours for tenants.





## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



### 41 THE OLYMPIAN HONG KONG

Situated in the heart of West Kowloon overlooking Victoria Harbour, The Olympian Hong Kong provides 32 well-appointed guest rooms and suites, including the 75-square-metre Olympian Suite. The hotel is an urban oasis delivering contemporary residences and personalised services, including exclusive in-room check-in and chauffeur services.

The hotel is minutes away from the business hub of Tsim Sha Tsui; the extensive transport network also connects guests to Airport Express Kowloon Station and the China-Macau Ferry Terminal.

### 42 THE FULLERTON HERITAGE

The Fullerton Heritage is the Group's large-scale waterfront development project in Singapore's Marina Bay. The architecture combines historical and contemporary aspects to add vibrancy to the long-established cultural, heritage and central business precinct. The development comprises seven buildings, namely The Fullerton Hotel Singapore, The Fullerton Bay Hotel Singapore, The Fullerton Waterboat House, One Fullerton, The Fullerton Pavilion, Clifford Pier and Customs House.



## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



43

### 43 THE FULLERTON HOTEL SINGAPORE

Once home to the General Post Office, The Singapore Club and the Chamber of Commerce, The Fullerton Hotel Singapore is now a hotel with 400 carefully designed rooms and suites. Its excellent location and comprehensive facilities make it ideal for both business and leisure travellers. The Hotel has received international awards and accolades in recognition of its standards of service.

On 7 December 2015, it was gazetted as Singapore's 71st National Monument.



44

### 44 THE FULLERTON BAY HOTEL SINGAPORE

Opened on 8 July 2010, The Fullerton Bay Hotel Singapore features breathtaking architecture and stunning interiors that combine modernity and heritage. Sited at a prime waterfront location in the Central Business District and in close proximity to the arts and cultural precinct, the hotel offers five-star hospitality and services with rooms providing spectacular views of Marina Bay and the Singapore skyline. It received the coveted 'Five-Star' rating from Forbes Travel Guide between 2013 and 2017.



## PROPERTIES FOR INVESTMENT AND HOTELS *(Continued)*



### 45 CLIFFORD PIER

A historic landmark and the first port of call for immigrants in the early days of Singapore, the revitalised Clifford Pier has kept its original architectural characteristics and charm. Occupying an area of approximately 13,000 sq.ft., the pier houses The Fullerton Bay Hotel's destination restaurant, The Clifford Pier, which offers Singapore's local favourites and Western classics, complete with breathtaking waterfront views.

### 46 CONRAD HONG KONG

Towering from the 40th to the 61st floors above one of Hong Kong's most prestigious and exclusive shopping and entertainment complexes, Conrad Hong Kong is located within the central business district and in close proximity to major sites of interest. The award-winning hotel features 514 elegantly appointed rooms and suites that offer business and leisure travellers the optimum in comfort, facilities and service. The Hotel is renowned for spaciousness and breathtaking views of The Peak and Victoria Harbour.





## PROPERTIES FOR INVESTMENT AND HOTELS (Continued)



### 47 THE WESTIN SYDNEY

Located in the heart of Sydney’s fashion and financial district, fronting Martin Place, George and Pitt Streets, the iconic five-star hotel entails the redevelopment of Sydney’s historic General Post Office, and exudes modern elegance with a touch of historical charm. It is surrounded by exclusive designer brands, fine dining and entertainment options, and is close to major attractions such as Darling Harbour, the Sydney Opera House and the Sydney Harbour Bridge.

The Westin Sydney provides 416 luxurious rooms, comprehensive conference facilities and a large prime retail podium.

### 48 RAFFLES CITY SHANGHAI

The 46-storey prime office-cum-retail tower is located in the central business area of Huangpu District and surrounded by boutique shops that attract heavy pedestrian flows. The project includes approximately 1.35 million sq.ft. of total gross floor area.



# INDEPENDENT AUDITOR'S REPORT

**Deloitte.**  
德勤

**TO THE MEMBERS OF  
SINO LAND COMPANY LIMITED**

信和置業有限公司

*(incorporated in Hong Kong with limited liability)*

**OPINION**

We have audited the consolidated financial statements of Sino Land Company Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 170 to 277, which comprise the consolidated statement of financial position as at 30th June, 2017, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30th June, 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

**BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## INDEPENDENT AUDITOR'S REPORT (Continued)

### KEY AUDIT MATTERS (Continued)

#### Key audit matter

##### Recognition of revenue from sales of properties

We identified the recognition of revenue from sales of properties as a key audit matter as it is quantitatively significant to the consolidated financial statements as a whole, combined with judgment involved in determining the appropriate point at which to recognise revenue from sales of properties with reference to the criteria as set out in Note 3 "Revenue recognition" to the consolidated financial statements.

The Group's revenue from sales of properties for the year ended 30th June, 2017 amounted to HK\$13,184,908,744, which is disclosed in Note 5 to the consolidated financial statements, representing 71.9% of the Group's total turnover.

##### Valuation of investment properties

We identified the valuation of investment properties as a key audit matter due to the significance of the balance to the consolidated financial statements as a whole, combined with the significant judgments associated with determining the fair value.

The Group's investment properties are located in Hong Kong, the People's Republic of China and Singapore. As at 30th June, 2017, the Group's investment properties amounted to HK\$61,360,795,684 and represented 39.5% of the Group's total assets.

All of the Group's investment properties are stated at fair value based on valuations carried out by independent qualified professional valuers (the "Valuers"). The valuations are dependent on capitalisation rate which is the significant unobservable input that involve management's significant judgment. Details of the valuation techniques and significant unobservable input used in the valuations are disclosed in Note 17 to the consolidated financial statements.

#### How our audit addressed the key audit matter

Our procedures in relation to recognition of revenue from sales of properties included:

- Testing the Group's internal control over revenue recognition, including the timing of revenue recognition;
- Checking, on a sample basis, the terms regarding the timing of completion of sales and purchase as set out in the sale and purchase agreements to assess the progress of the transfer of properties to buyers; and
- Checking, on a sample basis, the settlement of considerations for the property sales and evaluating the management's assessment of possibility of default of the buyers after taking into account the market conditions and performance.

Our procedures in relation to the valuation of the investment properties included:

- Evaluating the competence, capabilities and objectivity of the Valuers;
- Obtaining an understanding of the valuation process and techniques adopted by the Valuers to assess if they are consistent with industry norms; and
- Obtaining the valuation reports and meeting with the Valuers to assess the reasonableness of the significant unobservable input and the accuracy of the source data adopted by the management and the Valuers by comparing them, on a sample basis, to where relevant, existing tenancy profiles, publicly available information of similar comparable properties and our knowledge of the real estate industry.

# INDEPENDENT AUDITOR'S REPORT *(Continued)*

## KEY AUDIT MATTERS *(Continued)*

### Key audit matter

#### Net realisable value of properties under development and stocks of completed properties

We identified the net realisable value ("NRV") of the Group's properties under development and stocks of completed properties as a key audit matter due to the significant judgments involved in the determination of the NRV and the estimation of future cost to completion by the management of the Group.

The Group's properties under development and stocks of completed properties are stated at the lower of cost and NRV. As at 30th June, 2017, the Group's properties under development and stocks of completed properties amounted to HK\$23,588,805,558 and HK\$1,266,835,062 respectively.

As disclosed in Note 4 to the consolidated financial statements, the NRV is determined with reference to the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### How our audit addressed the key audit matter

Our procedures in relation to the NRV of the properties under development and stocks of completed properties included:

- Challenging the assumptions and judgments applied by management in estimating the NRV and future costs to completion of the properties under development by evaluating the effectiveness of management's prior period estimation process;
- Evaluating the reasonableness of the management's estimation of the future costs to completion for the properties under development, on a sample basis, by comparing them to the actual development costs of similar completed properties of the Group and comparing the adjustments made by the management to current market data; and
- Assessing the appropriateness of the selling price estimated by the management, on a sample basis, by comparing the estimated selling price to recent market prices in the same projects or comparable properties, based on the current market conditions in the real estate industry and our knowledge of the Group's business.

## INDEPENDENT AUDITOR'S REPORT *(Continued)*

### OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



## INDEPENDENT AUDITOR'S REPORT *(Continued)*

### **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with section 405 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

## INDEPENDENT AUDITOR'S REPORT *(Continued)*

### **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

*(Continued)*

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## INDEPENDENT AUDITOR'S REPORT *(Continued)*

### **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

*(Continued)*

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Ho Kam Wing, Richard.

**Deloitte Touche Tohmatsu**

*Certified Public Accountants*

Hong Kong

24th August, 2017

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 30th June, 2017

	NOTES	2017 HK\$	2016 HK\$
Turnover	5	<b>18,333,874,993</b>	10,803,690,687
Cost of sales		<b>(7,859,044,281)</b>	(3,613,369,102)
Direct expenses		<b>(2,561,113,098)</b>	(2,456,865,746)
Gross profit		<b>7,913,717,614</b>	4,733,455,839
Change in fair value of investment properties	17	<b>1,332,948,974</b>	1,301,819,986
Other income and other gains or losses		<b>218,666,575</b>	91,170,174
Gain (loss) arising from change in fair value of trading securities		<b>1,947,960</b>	(2,986,100)
Gain on disposal of investment properties		<b>86,699,964</b>	470,005,091
Administrative expenses		<b>(778,493,558)</b>	(957,150,404)
Other operating expenses		<b>(173,656,571)</b>	(159,152,609)
Finance income	7	<b>497,936,595</b>	489,494,985
Finance costs	8	<b>(213,657,936)</b>	(216,808,157)
Less: Interest capitalised	8	<b>17,936,109</b>	22,443,215
Finance income, net		<b>302,214,768</b>	295,130,043
Share of results of associates	9	<b>1,546,143,601</b>	1,884,575,901
Share of results of joint ventures	10	<b>164,165,699</b>	96,048,080
Profit before taxation	11	<b>10,614,355,026</b>	7,752,916,001
Income tax expense	14	<b>(2,507,862,151)</b>	(593,973,965)
Profit for the year		<b>8,106,492,875</b>	7,158,942,036
Attributable to:			
The Company's shareholders		<b>7,414,672,305</b>	7,090,436,987
Non-controlling interests		<b>691,820,570</b>	68,505,049
		<b>8,106,492,875</b>	7,158,942,036
Earnings per share (reported earnings per share)			
Basic	16(a)	<b>1.19</b>	1.16

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 30th June, 2017

	2017 HK\$	2016 HK\$
Profit for the year	<u>8,106,492,875</u>	<u>7,158,942,036</u>
<b>Other comprehensive income (expense)</b>		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Gain (loss) on fair value change of available-for-sale investments	<b>200,762,620</b>	(211,829,659)
Exchange differences arising on translation of foreign operations	<b>(45,106,714)</b>	(1,140,602,856)
	<b>155,655,906</b>	(1,352,432,515)
Reserve released upon deregistration of an associate	<b>(117,203,701)</b>	–
Other comprehensive income (expense) for the year	<u>38,452,205</u>	<u>(1,352,432,515)</u>
Net comprehensive income for the year	<u><b>8,144,945,080</b></u>	<u>5,806,509,521</u>
Net comprehensive income attributable to:		
The Company's shareholders	<b>7,453,124,510</b>	5,738,004,472
Non-controlling interests	<b>691,820,570</b>	68,505,049
	<u><b>8,144,945,080</b></u>	<u>5,806,509,521</u>



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30th June, 2017

	NOTES	2017 HK\$	2016 HK\$
<b>Non-current assets</b>			
Investment properties	17	<b>61,360,795,684</b>	59,255,635,189
Hotel properties	18	<b>1,926,929,883</b>	1,987,487,748
Property, plant and equipment	19	<b>209,063,754</b>	155,108,749
Prepaid lease payments – non-current	20	<b>1,126,413,923</b>	1,165,234,108
Interests in associates	21	<b>16,530,777,959</b>	16,200,150,158
Interests in joint ventures	22	<b>3,208,139,224</b>	3,200,426,596
Available-for-sale investments	23	<b>962,731,330</b>	733,811,163
Advances to associates	21	<b>4,132,772,917</b>	6,372,606,832
Advances to joint ventures	22	<b>3,009,904,156</b>	966,095,260
Advance to an investee company	25	<b>15,385,955</b>	16,405,349
Long-term loans receivable	26	<b>1,836,410,355</b>	718,079,975
		<b>94,319,325,140</b>	90,771,041,127
<b>Current assets</b>			
Properties under development	41	<b>23,588,805,558</b>	22,686,748,390
Stocks of completed properties		<b>1,266,835,062</b>	4,385,820,661
Hotel inventories		<b>21,115,825</b>	19,098,824
Prepaid lease payments – current	20	<b>19,823,175</b>	20,151,711
Trading securities	27	<b>10,167,465</b>	8,217,269
Amounts due from associates	21	<b>272,053,241</b>	188,609,710
Amounts due from joint ventures	22	<b>704,540,843</b>	545,462,658
Amounts due from non-controlling interests	24	<b>212,629,297</b>	81,274,836
Accounts and other receivables	28	<b>1,360,966,521</b>	2,684,612,322
Current portion of long-term loans receivable	26	<b>65,055,071</b>	16,324,945
Taxation recoverable		<b>281,593,373</b>	209,374,914
Restricted bank deposits	29	<b>1,926,429,569</b>	545,689,072
Time deposits	29	<b>28,194,108,188</b>	23,275,843,911
Bank balances and cash	29	<b>3,022,416,755</b>	3,620,183,824
		<b>60,946,539,943</b>	58,287,413,047
<b>Current liabilities</b>			
Accounts and other payables	30	<b>4,535,110,800</b>	5,765,293,242
Deposits received on sales of properties		<b>7,992,318,014</b>	9,404,171,155
Amounts due to associates	21	<b>1,646,848,617</b>	1,132,981,774
Amounts due to joint ventures	22	<b>7,329</b>	226,643
Amounts due to non-controlling interests	24	<b>55,962,725</b>	147,634,967
Taxation payable		<b>1,945,208,640</b>	1,199,404,946
Other borrowing – due within one year	31	<b>3,875,439,917</b>	–
		<b>20,050,896,042</b>	17,649,712,727
<b>Net current assets</b>		<b>40,895,643,901</b>	40,637,700,320
<b>Total assets less current liabilities</b>		<b>135,214,969,041</b>	131,408,741,447

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION** *(Continued)*

At 30th June, 2017

	NOTES	2017 HK\$	2016 HK\$
Capital and reserves			
Share capital	32	<b>40,590,631,436</b>	38,657,017,941
Reserves		<b>87,763,136,246</b>	83,474,152,717
Equity attributable to the Company's shareholders		<b>128,353,767,682</b>	122,131,170,658
Non-controlling interests		<b>971,301,683</b>	543,049,902
Total equity		<b>129,325,069,365</b>	122,674,220,560
Non-current liabilities			
Long-term bank and other borrowings			
– due after one year	31	<b>2,046,229,161</b>	4,442,167,268
Deferred taxation	33	<b>2,160,969,959</b>	1,925,928,640
Advances from associates	34	<b>1,025,320,593</b>	1,876,123,504
Advances from non-controlling interests	35	<b>657,379,963</b>	490,301,475
		<b>5,889,899,676</b>	8,734,520,887
		<b>135,214,969,041</b>	131,408,741,447

The consolidated financial statements on pages 170 to 277 were approved and authorised for issue by the Board of Directors on 24th August, 2017 and are signed on its behalf by:

**Robert NG Chee Siong**  
*Chairman*

**Daryl NG Win Kong**  
*Director*

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 30th June, 2017

	Attributable to the Company's shareholders						Non-controlling interests HK\$	Total HK\$
	Share capital HK\$	Investment revaluation reserve HK\$	Exchange reserve HK\$	Retained profits HK\$	Attributable to the Company's shareholders HK\$			
At 1st July, 2015	37,667,764,680	204,164,208	2,161,565,456	78,524,516,427	118,558,010,771	467,571,196	119,025,581,967	
Profit for the year	-	-	-	7,090,436,987	7,090,436,987	68,505,049	7,158,942,036	
Other comprehensive expense:								
- loss on fair value change of available-for-sale investments	-	(211,829,659)	-	-	(211,829,659)	-	(211,829,659)	
- exchange differences arising on translation of foreign operations	-	-	(1,140,602,856)	-	(1,140,602,856)	-	(1,140,602,856)	
Net comprehensive (expense) income for the year	-	(211,829,659)	(1,140,602,856)	7,090,436,987	5,738,004,472	68,505,049	5,806,509,521	
Shares issued in lieu of cash dividends	989,253,261	-	-	-	989,253,261	-	989,253,261	
Cancellation upon repurchase of own shares	-	-	-	(46,738,635)	(46,738,635)	-	(46,738,635)	
Deemed capital contribution from non-controlling interests in relation to interest-free advances from non-controlling interests	-	-	-	-	-	11,815,848	11,815,848	
Dividend paid to non-controlling interests	-	-	-	-	-	(4,842,191)	(4,842,191)	
Final dividend – 2015	-	-	-	(2,311,979,810)	(2,311,979,810)	-	(2,311,979,810)	
Interim dividend – 2016	-	-	-	(795,379,401)	(795,379,401)	-	(795,379,401)	
At 30th June, 2016	38,657,017,941	(7,665,451)	1,020,962,600	82,460,855,568	122,131,170,658	543,049,902	122,674,220,560	
Profit for the year	-	-	-	7,414,672,305	7,414,672,305	691,820,570	8,106,492,875	
Other comprehensive income (expense):								
- gain on fair value change of available-for-sale investments	-	200,762,620	-	-	200,762,620	-	200,762,620	
- exchange differences arising on translation of foreign operations	-	-	(45,106,714)	-	(45,106,714)	-	(45,106,714)	
- reserve released upon deregistration of an associate	-	-	(117,203,701)	-	(117,203,701)	-	(117,203,701)	
Net comprehensive income (expense) for the year	-	200,762,620	(162,310,415)	7,414,672,305	7,453,124,510	691,820,570	8,144,945,080	
Shares issued in lieu of cash dividends	1,933,613,495	-	-	-	1,933,613,495	-	1,933,613,495	
Cancellation upon repurchase of own shares	-	-	-	(7,770,088)	(7,770,088)	-	(7,770,088)	
Deemed capital contribution from non-controlling interests in relation to interest-free advances from non-controlling interests	-	-	-	-	-	16,180,547	16,180,547	
Dividend paid to non-controlling interests	-	-	-	-	-	(279,749,336)	(279,749,336)	
Final dividend – 2016	-	-	-	(2,342,439,040)	(2,342,439,040)	-	(2,342,439,040)	
Interim dividend – 2017	-	-	-	(813,931,853)	(813,931,853)	-	(813,931,853)	
<b>At 30th June, 2017</b>	<b>40,590,631,436</b>	<b>193,097,169</b>	<b>858,652,185</b>	<b>86,711,386,892</b>	<b>128,353,767,682</b>	<b>971,301,683</b>	<b>129,325,069,365</b>	

**CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 30th June, 2017

	2017 HK\$	2016 HK\$
OPERATING ACTIVITIES		
Profit before taxation	10,614,355,026	7,752,916,001
Adjustments for:		
Finance costs	195,721,827	194,364,942
Amortisation and depreciation of property, plant and equipment and hotel properties	98,270,625	82,367,071
Release of prepaid lease payments	19,987,443	20,091,421
(Gain) loss on disposal of property, plant and equipment	(411,414)	804,696
Property, plant and equipment written off	3,830	–
Recognition of impairment loss on trade receivables	1,516,165	928,294
Share of results of associates	(1,546,143,601)	(1,884,575,901)
Share of results of joint ventures	(164,165,699)	(96,048,080)
Increase in fair value of investment properties	(1,332,948,974)	(1,301,819,986)
Finance income	(497,936,595)	(489,494,985)
(Gain) loss arising from change in fair value of trading securities	(1,947,960)	2,986,100
Gain on deregistration of an associate	(117,360,800)	–
Gain on disposal of investment properties	(86,699,964)	(470,005,091)
Interest income from loans receivable	(32,306,693)	(3,234,035)
Dividend income from listed investments	(36,921,702)	(34,733,400)
Dividend income from unlisted investments	(49,060,400)	(28,853,025)
Operating cash flows before movements in working capital	7,063,951,114	3,745,694,022
Increase in long-term loans receivable	(1,167,060,506)	(501,569,265)
Increase in properties under development	(5,277,708,368)	(3,694,333,548)
Decrease in stocks of completed properties	6,957,398,282	3,714,078,240
Increase in hotel inventories	(2,017,001)	(1,741,442)
Increase in trading securities	(2,236)	(1,853)
Decrease in accounts and other receivables	1,413,014,565	256,416,196
(Decrease) increase in accounts and other payables and deposits received on sales of properties	(2,641,507,658)	5,761,478,926
Cash generated from operations	6,346,068,192	9,280,021,276
Hong Kong Profits Tax paid	(769,013,412)	(291,785,821)
Taxation in other jurisdictions paid	(797,235,667)	(312,422,461)
Interest received from loans receivable	32,306,693	3,234,035
Dividends received from listed investments	8,764,155	34,733,400
Dividends received from unlisted investments	49,060,400	28,853,025
NET CASH FROM OPERATING ACTIVITIES	4,869,950,361	8,742,633,454

**CONSOLIDATED STATEMENT OF CASH FLOWS** (Continued)

For the year ended 30th June, 2017

	2017	2016
	HK\$	HK\$
INVESTING ACTIVITIES		
Repayments from associates	1,370,314,593	2,617,975,445
Repayments from joint ventures	239,916,710	889,759,246
Dividends received from associates	1,018,306,250	725,956,100
Dividends received from joint ventures	137,000,000	180,500,000
Installments received for the sale of a subsidiary and assignment of loan	1,400,000,000	1,050,000,000
Increase in restricted bank deposits	(1,380,740,497)	(351,122,291)
Interest received	327,488,533	298,256,938
Proceeds from disposal of investment properties	124,182,299	1,129,802,671
Repayment from (advance to) an investee company	1,019,394	(51,300)
Proceeds from disposal of property, plant and equipment	614,453	1,204,047
Advances to associates	(524,673,217)	(1,379,530,794)
Advances to joint ventures	(2,395,702,242)	(1,483,008,276)
Advances to non-controlling interests	(131,354,461)	(81,274,836)
Additions to investment properties	(272,257,969)	(111,790,878)
Additions to hotel properties	(1,842,406)	(2,696,967)
Additions to property, plant and equipment	(119,277,975)	(71,463,060)
Additions to available-for-sale investments	–	(39,603,035)
Increase in time deposits with original maturity over three months	(4,994,931,294)	(14,964,353,283)
Distribution upon deregistration of an associate	142,024,734	–
Acquisition of additional interests in joint ventures	(17)	(8)
Acquisition of additional interests in associates	–	(82,448)
NET CASH USED IN INVESTING ACTIVITIES	<b>(5,059,913,112)</b>	<b>(11,591,522,729)</b>
FINANCING ACTIVITIES		
New bank loans raised	1,656,000,000	–
Repayments of bank loans	(176,032,671)	(1,609,781,377)
Advances from associates	848,900,163	432,746,813
Advances from joint ventures	–	226,643
Repayments to non-controlling interests	(99,459,123)	(920,937,360)
Advances from non-controlling interests	191,045,916	222,431,502
Dividends paid to ordinary shareholders of the Company	(1,222,757,398)	(2,118,105,950)
Repayments to associates	(1,213,593,597)	(322,406,958)
Repayments to joint ventures	(219,314)	–
Interest paid	(159,950,888)	(166,935,730)
Repurchase of own shares	(7,770,088)	(46,738,635)
Dividends paid to non-controlling interests	(279,749,336)	(4,842,191)
NET CASH USED IN FINANCING ACTIVITIES	<b>(463,586,336)</b>	<b>(4,534,343,243)</b>
NET DECREASE IN CASH AND CASH EQUIVALENTS	<b>(653,549,087)</b>	<b>(7,383,232,518)</b>
CASH AND CASH EQUIVALENTS BROUGHT FORWARD	<b>10,596,910,658</b>	<b>18,228,108,267</b>
EFFECT OF FOREIGN EXCHANGE RATE CHANGES	<b>(20,884,999)</b>	<b>(247,965,091)</b>
CASH AND CASH EQUIVALENTS CARRIED FORWARD	<b>9,922,476,572</b>	<b>10,596,910,658</b>



**CONSOLIDATED STATEMENT OF CASH FLOWS** *(Continued)*

For the year ended 30th June, 2017

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS		
Restricted bank deposits	<b>1,926,429,569</b>	545,689,072
Time deposits	<b>28,194,108,188</b>	23,275,843,911
Bank balances and cash	<b>3,022,416,755</b>	3,620,183,824
Deposits, bank balances and cash in the consolidated statement of financial position	<b>33,142,954,512</b>	27,441,716,807
Less: Time deposits with original maturity over three months	<b>(21,294,048,371)</b>	(16,299,117,077)
Restricted bank deposits	<b>(1,926,429,569)</b>	(545,689,072)
Cash and cash equivalents in the consolidated statement of cash flows	<b>9,922,476,572</b>	10,596,910,658

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30th June, 2017

## 1. GENERAL

The Company is a public listed limited liability company incorporated in Hong Kong and with its shares listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Its parent and ultimate holding company is Tsim Sha Tsui Properties Limited, a public listed limited liability company incorporated in Hong Kong and with its shares listed on the Stock Exchange. The address of the registered office and principal place of business of the Company is 12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong.

The Company acts as an investment holding company. The principal activities of its principal subsidiaries are set out in Note 46.

The consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "Group") are presented in Hong Kong dollars, which is the same as the functional currency of the Company.

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

In the current year, the Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"):

Amendments to HKAS 1	Disclosure Initiative
Amendments to HKAS 16 and HKAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to HKAS 16 and HKAS 41	Agriculture: Bearer Plants
Amendments to HKFRSs	Annual Improvements to HKFRSs 2012 – 2014 Cycle
Amendments to HKFRS 10, HKFRS 12 and HKAS 28	Investment Entities: Applying Consolidated Exception
Amendments to HKFRS 11	Accounting for Acquisitions of Interests in Joint Operations

Except as described below, the application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

### Amendments to HKAS 1 "Disclosure Initiative"

The Group has applied the amendments to HKAS 1 for the first time in the current year. The amendments to HKAS 1 clarify that an entity need not provide a specific disclosure required by an HKFRS if the information resulting from that disclosure is not material, and give guidance on the bases of aggregating and disaggregating information for disclosure purposes. However, the amendments reiterate that an entity should consider providing additional disclosures when compliance with the specific requirements in HKFRS is insufficient to enable users of financial statements to understand the impact of particular transactions, events and conditions on the entity's financial position and financial performance.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) *(Continued)*

### Amendments to HKAS 1 “Disclosure Initiative” *(Continued)*

As regards the structure of the financial statements, the amendments provide examples of systematic ordering or grouping of the notes.

The Group has applied these amendments retrospectively. The grouping and ordering of certain notes have been revised to give prominence to the areas of the Group’s activities that management considers to be the most relevant to an understanding of the Group’s financial performance and financial position. Specifically, information to capital risk management and financial instruments was reordered to Notes 42 and 43, respectively, to the consolidated financial statements. Other than the above presentation and disclosure changes, the application of the amendments to HKAS 1 has not resulted in any impact on the financial performance or financial position of the Group in these consolidated financial statements.

### New and amendments to HKFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to HKFRSs and interpretation that have been issued but are not yet effective:

HKFRS 9	Financial Instruments <sup>2</sup>
HKFRS 15	Revenue from Contracts with Customers and the related Amendments <sup>2</sup>
HKFRS 16	Leases <sup>3</sup>
HK(IFRIC) – Int 22	Foreign Currency Transactions and Advance Consideration <sup>2</sup>
HK(IFRIC) – Int 23	Uncertainty over Income Tax Treatments <sup>3</sup>
Amendments to HKAS 7	Disclosure Initiative <sup>1</sup>
Amendments to HKAS 12	Recognition of Deferred Tax Assets for Unrealised Losses <sup>1</sup>
Amendments to HKAS 40	Transfers of Investment Property <sup>2</sup>
Amendments to HKFRSs	Annual Improvements to HKFRSs 2014 – 2016 Cycle <sup>5</sup>
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions <sup>2</sup>
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1st January, 2017

<sup>2</sup> Effective for annual periods beginning on or after 1st January, 2018

<sup>3</sup> Effective for annual periods beginning on or after 1st January, 2019

<sup>4</sup> Effective for annual periods beginning on or after a date to be determined

<sup>5</sup> Effective for annual periods beginning on or after 1st January, 2017 or 1st January, 2018, as appropriate

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) *(Continued)*

#### HKFRS 9 “Financial Instruments”

HKFRS 9 introduces new requirements for the classification and measurement of financial assets, financial liabilities, general hedge accounting and impairment requirements for financial assets.

Key requirements of HKFRS 9:

- all recognised financial assets that are within the scope of HKFRS 9 are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are generally measured at fair value through other comprehensive income (“FVTOCI”). All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under HKFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- with regard to the measurement of financial liabilities designated as at fair value through profit or loss, HKFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability’s credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability’s credit risk are not subsequently reclassified to profit or loss. Under HKAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss.
- in relation to the impairment of financial assets, HKFRS 9 requires an expected credit loss model, as opposed to an incurred credit loss model under HKAS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.
- the new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in HKAS 39. Under HKFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the retrospective quantitative effectiveness test has been removed. Enhanced disclosure requirements about an entity’s risk management activities have also been introduced.

Based on the Group’s financial instruments and risk management policies as at 30th June, 2017, application of HKFRS 9 in the future does not have a material impact on the classification and measurement of the Group’s financial assets. The Group’s available-for-sale investments, including those currently stated at cost less impairment, will either be measured as fair value through profit or loss or be designated as FVTOCI (subject to fulfillment of the designation criteria). In addition, the expected credit loss model may result in early provision of credit losses which are not yet incurred in relation to the Group’s financial assets measured at amortised cost.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) *(Continued)*

### **HKFRS 15 “Revenue from Contracts with Customers”**

HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 “Revenue”, HKAS 11 “Construction Contracts” and the related interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when ‘control’ of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

In 2016, the HKICPA issued Clarifications to HKFRS 15 in relation to the identification of performance obligations, principal versus agent considerations as well as licensing application guidance.

The Directors anticipate that the application of HKFRS 15 in the future may have a material impact on the amounts reported and disclosures made in the Group’s consolidated financial statements. However, it is not practicable to provide a reasonable estimate of the effect of HKFRS 15 until the Group performs a detailed review.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) *(Continued)*

#### HKFRS 16 “Leases”

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 “Leases” and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use and those classified as investment properties while other operating lease payments are presented as operating cash flows. Under the HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows.

In contrast to lessee accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by HKFRS 16.

As at 30th June, 2017, the Group as lessee has non-cancellable operating lease commitments of HK\$54,917,552. A preliminary assessment indicates that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases upon the application of HKFRS 16. In addition, the application of new requirements may result changes in measurement, presentation and disclosure as indicated above. However, it is not practicable to provide a reasonable estimate of the financial effect until the Group performs a detailed review.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) *(Continued)*

### **Amendment to HKAS 7 “Disclosure Initiative”**

The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities including both changes arising from cash flows and non-cash changes. Specifically, the amendments require the following changes in liabilities arising from financing activities to be disclosed: (a) changes from financing cash flows; (b) changes arising from obtaining or losing control of subsidiaries or other businesses; (c) the effect of changes in foreign exchange rates; (d) changes in fair values; and (e) other changes.

The amendments apply prospectively to the Group for annual period beginning on 1st July, 2017. The application of the amendments will result in additional disclosures on the Group’s financing activities, specifically reconciliation between the opening and closing balances in the consolidated statement of financial position for liabilities arising from financing activities will be provided on application.

The Directors anticipate that the application of other new and amendments to HKFRSs and interpretation will have no material impact on the consolidated financial statements.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance, with the exception of section 381 which requires a company to include all its subsidiary undertakings (within the meaning of Schedule 1 to the Hong Kong Companies Ordinance) in the company’s annual consolidated financial statements. Section 381 is inconsistent with the requirements of HKFRS 10 “*Consolidated Financial Statements*” so far as they apply to subsidiary undertakings which are not controlled by the Group in accordance with HKFRS 10. For this reason, under the provisions of section 380(6), the Company has departed from section 381 and has not treated such companies as subsidiaries but they are accounted for in accordance with the accounting policies in Note 3. Those excluded subsidiary undertakings of the Group are disclosed in Note 22. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange.

The consolidated financial statements have been prepared on the historical cost basis except for investment properties and certain financial instruments, which are measured at fair values, as explained in the accounting policies set out below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2 “*Share-based Payment*”, leasing transactions that are within the scope of HKAS 17 “*Leases*”, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 “*Inventories*” or value in use in HKAS 36 “*Impairment of Assets*”.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

A fair value measurement of a non-financial asset takes into account a market participants' ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The significant accounting policies adopted are as follows:

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss from the date the Group gains control until the date when the Group ceases to control the subsidiary.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Basis of consolidation *(Continued)***

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the carrying amount of the assets (including goodwill), and liabilities of the subsidiary attributable to the shareholders of the Company. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under HKAS 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

### **Allocation of total comprehensive income and expense to non-controlling interests**

Total comprehensive income and expense of a subsidiary is attributed to the Company's shareholders and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance (effective from 1st July, 2009 onwards).

### **Changes in the Group's ownership interests in existing subsidiaries**

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's relevant components of equity including reserves and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted after re-attribution of the relevant equity components, and the fair value of the consideration paid or received is recognised directly in equity and attributed to the Company's shareholders.

### **Investments in associates and joint ventures**

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates and joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of associates and joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate or joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Investments in associates and joint ventures *(Continued)***

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of HKAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with HKAS 36 "Impairment of Assets" as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with HKAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or a joint venture, or when the investment (or a portion thereof) is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with HKAS 39. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with an associate or a joint venture of the Group (such as a sale or contribution of assets), profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Investments in associates and joint ventures *(Continued)***

Where the accounting year end dates of the associates and joint ventures are different from the Group's accounting year end date, their results are accounted for in the Group's financial statements based on their management accounts made up to 30th June each year.

#### *Goodwill arising on acquisitions prior to 1st January, 2005*

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets and liabilities of the associate recognised at the date of acquisition is recognised as goodwill. From 1st July, 2005 onwards, the Group has discontinued amortisation of goodwill and such goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

#### *Goodwill arising on acquisitions on or after 1st January, 2005*

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets and liabilities of the associate recognised at the date of acquisition is recognised as goodwill. The goodwill is included within the carrying amount of the investment and is used for impairment as part of the investment. Any impairment loss recognised is not allocated to any asset, including goodwill, that forms part of the carrying amount of the investment in the associate. Any reversal of impairment loss is recognised to the extent that the recoverable amount of the investment subsequently increases.

Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

### **Interests in joint operations**

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

When a group entity undertakes its activities under joint operations, the Group as a joint operator recognises in relation to its interest in a joint operation:

- its assets, including its share of any assets held jointly;
- its liabilities, including its share of any liabilities incurred jointly;
- its revenue from the sale of its share of the output arising from the joint operation;
- its share of the revenue from the sale of the output by the joint operation; and
- its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the HKFRSs applicable to the particular assets, liabilities, revenues and expenses.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Interests in joint operations** *(Continued)*

When a group entity sells or contributes assets to a joint operation in which a group entity is a joint operator, the Group is considered to be selling or contributing assets to the other parties to the joint operation, and gains and losses resulting from the sale or contribution are recognised in the Group's consolidated financial statements only to the extent of other parties' interests in the joint operation.

When a group entity purchases assets from a joint operation in which a group entity is a joint operator, the Group does not recognise its share of the gains and losses until it resells those assets to a third party.

#### **Investment properties**

Investment properties are properties held to earn rentals and/or for capital appreciation. On initial recognition, investment properties are measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured at their fair values using the fair value model. Gains or losses arising from changes in the fair values of investment properties are included in profit or loss for the year in which they arise.

Investment properties under redevelopment are measured at fair value at the end of the reporting period. Construction costs incurred for investment properties under redevelopment are capitalised as part of the carrying amount of the investment properties under redevelopment. Any difference between the fair value of the investment properties under redevelopment and their carrying amounts is recognised in profit or loss in the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the item is derecognised.

#### **Hotel properties and property, plant and equipment**

Hotel properties and property, plant and equipment including leasehold land (classified as finance lease) and buildings held for use in the production or supply of goods or services, or for administrative purposes are stated in the consolidated statement of financial position at cost less subsequent accumulated amortisation and depreciation and accumulated impairment losses. Amortisation and depreciation are provided to write off the cost of items of property, plant and equipment and hotel properties over their estimated useful lives and after taking into account their estimated residual value, using the straight-line method.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the profit or loss in the period in which the item is derecognised.

For a transfer from investment property carried at fair value to owner-occupied property, the property deemed cost for subsequent accounting shall be its fair value at the date of change in use.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Impairment losses on tangible assets**

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

### **Properties under development**

Properties under development which are developed in the ordinary course of business are included in current assets at the lower of cost and net realisable value.

The cost of properties under development comprises land costs, construction costs, borrowing costs capitalised according to the Group's accounting policy and directly attributable expenses incurred during the development period.

### **Stocks of completed properties**

Stocks of completed properties are stated at the lower of cost and net realisable value. Cost is determined by apportionment of the total land and development costs attributable to the completed properties.

### **Hotel inventories**

Hotel inventories are stated in the consolidated statement of financial position at the lower of cost and net realisable value. Cost is calculated using the weighted average cost method.

### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised as an expense in the year in which they are incurred.

### **Leasing**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Leasing** *(Continued)*

##### The Group as lessor

Rental income from operating leases is recognised in the profit or loss on a straight-line basis over the term of the relevant lease.

##### The Group as lessee

Operating lease payments, including the cost of acquiring land held under operating leases, are recognised as an expense on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are recognised as a reduction of rental expense over the lease term on a straight-line basis.

#### **Leasehold land and building**

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as “prepaid lease payments” in the consolidated statement of financial position and is released over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment, unless it is clear that both elements are operating leases, in which case the entire lease is classified as an operating lease.

#### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

##### Financial assets

The Group's financial assets are classified into one of the three categories, including financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Financial instruments *(Continued)*

#### *Financial assets (Continued)*

##### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised by applying an effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

##### *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss of the Group comprise financial assets held for trading. A financial asset is classified as held for trading on initial recognition if:

- it has been acquired principally for the purpose of selling in the near future; or
- it is a part of an identified portfolio of financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

Financial assets at fair value through profit or loss are measured at fair value, with changes in fair value arising from remeasurement recognised directly in profit or loss in the period in which they arise. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial assets.

##### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including accounts and other receivables, advances to associates/joint ventures/an investee company, loans receivable, amounts due from associates/joint ventures/non-controlling interests, restricted bank deposits, time deposits and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment of financial assets below).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### Financial instruments *(Continued)*

##### Financial assets *(Continued)*

##### *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivatives that are either designated or not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments. The Group also designated debt securities (i.e. club debentures) as available-for-sale financial assets.

Equity and debt securities held by the Group that are classified as available-for-sale financial assets and are traded in an active market are measured at fair value at the end of each reporting period. Changes in the carrying amount of available-for-sale monetary financial assets relating to interest income calculated using the effective interest method and dividends on available-for-sale equity investments are recognised in profit or loss. Other changes in the carrying amount of available-for-sale financial assets are recognised in other comprehensive income and accumulated under the heading of investment revaluation reserve. When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss (see the accounting policy in respect of impairment of financial assets below).

Dividends on available-for-sale equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

For available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, they are measured at cost less any identified impairment losses at the end of the reporting period subsequent to initial recognition (see the accounting policy in respect of impairment of financial assets below).

##### *Impairment of financial assets*

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at the end of the reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been impacted.

For an available-for-sale equity investment, a significant or prolonged decline in the fair value of that investment below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Financial instruments** *(Continued)*

#### Financial assets *(Continued)*

##### *Impairment of financial assets (Continued)*

For certain categories of financial asset, such as trade receivables and loans receivable, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables and loans receivable where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable or loans receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

When an available-for-sale financial asset is considered to be impaired, cumulative losses previously recognised in other comprehensive income are reclassified to profit or loss in the period in which the impairment takes place.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Impairment losses on available-for-sale equity investments will not be reversed through profit or loss in subsequent periods. Any increase in fair value subsequent to impairment loss is recognised directly in other comprehensive income and accumulated in investment revaluation reserve.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial instruments (Continued)

##### Financial liabilities and equity instruments

Financial liabilities and equity instruments issued by a group entity are classified either as financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

##### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

##### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised by applying an effective interest rate, except for short-term receivables where the recognition of interest would be immediate.

##### *Financial liabilities*

Financial liabilities (including accounts and other payables, amounts due to associates/joint ventures/non-controlling interests, bank and other borrowings and advances from associates/non-controlling interests) are subsequently measured at amortised cost using the effective interest method.

##### Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. A financial guarantee contract issued by the Group and not designated as at fair value through profit or loss is recognised initially at its fair value less transaction costs that are directly attributable to the issue of the financial guarantee contract. Subsequent to initial recognition, the Group measures the financial guarantee contract at the higher of: (i) the amount of obligation under the contract, as determined in accordance with HKAS 37 "Provisions, Contingent Liabilities and Contingent Assets"; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation recognised in accordance with the revenue recognition policy.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### Financial instruments *(Continued)*

#### Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

Financial liabilities are derecognised when the obligations specified in the relevant contract are discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### Revenue recognition

Turnover represents the fair value of amounts received and receivable from sales of properties and services rendered.

- (a) Revenue from sale of properties in the ordinary course of business is recognised when all of the following criteria are met:
- the significant risks and rewards of ownership of the properties are transferred to buyers;
  - neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the properties are retained;
  - the amount of revenue can be measured reliably;
  - it is probable that the economic benefits associated with the transaction will flow to the Group; and
  - the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Deposits and instalments received from purchasers prior to meeting the above criteria for revenue recognition are included in the consolidated statement of financial position under current liabilities.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### Revenue recognition *(Continued)*

- (b) Rental income under operating leases is recognised on a straight-line basis over the term of the relevant lease.
- (c) Property management and service fee income is recognised when the services are rendered.
- (d) Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.
- (e) Dividend income from investments including financial assets at fair value through profit or loss and available-for-sale equity instruments is recognised when the shareholders' rights to receive payment have been established.
- (f) Hotel income is recognised when the hotel services are rendered.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred taxation.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the profit before taxation as reported in the consolidated statement of profit or loss because of income or expense that are taxable or deductible in other years, and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred taxation is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred taxation liabilities are generally recognised for all taxable temporary differences. Deferred taxation assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred taxation liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and interests in associates and joint arrangements, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred taxation assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### **Taxation** *(Continued)*

The carrying amount of deferred taxation assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred taxation assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred taxation liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred taxation liabilities or deferred taxation assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. If the presumption is rebutted, deferred taxation liabilities and deferred taxation assets for such investment properties are measured in accordance with the above general principles set out in HKAS 12 (i.e. based on the expected manner as to how the properties will be recovered).

Current and deferred taxation are recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the current and deferred taxation are also recognised in other comprehensive income or directly in equity respectively.

### **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for exchange differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised directly in other comprehensive income, in which cases, the exchange differences are also recognised directly in other comprehensive income.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

#### **Foreign currencies** *(Continued)*

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars) at the rate of exchange prevailing at the end of the reporting period, and their income and expenses are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during the period, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of exchange reserve (attributed to non-controlling interest as appropriate).

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal of interest in a joint arrangement or an associate that includes a foreign operation), all of the exchange differences accumulated in equity in respect of that operation attributable to the Company's shareholders are reclassified to profit or loss.

#### **Retirement benefit costs**

Payments to the retirement benefit schemes are charged as an expense when employees have rendered service entitling them to the contributions.

### 4. CRITICAL ACCOUNTING JUDGMENT AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, the Directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Critical judgment in applying accounting policies**

The following is the critical judgment, apart from those involving estimations (see below), that the Directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 4. CRITICAL ACCOUNTING JUDGMENT AND KEY SOURCES OF ESTIMATION UNCERTAINTY *(Continued)*

### **Critical judgment in applying accounting policies *(Continued)***

#### Deferred taxation on investment properties

For the purposes of measuring deferred taxation liabilities or deferred taxation assets arising from investment properties that are measured using the fair value model, the Directors have reviewed investment property portfolios of the subsidiaries, associates and joint ventures of the Group and concluded that the investment properties held by the subsidiaries, associates and joint ventures of the Group in Hong Kong, the People's Republic of China (the "PRC") and Singapore are not held under a business model whose objective is to consume substantially all of the economic benefits embodied in the investment properties over time. Therefore, in measuring the Group's deferred taxation on investment properties, the Directors have determined that the presumption that the carrying amounts of investment properties measured using the fair value model are recovered entirely through sale is not rebutted. As a result, the Group has not recognised any deferred taxes on changes in fair value of investment properties held by the subsidiaries, associates and joint ventures of the Group in Hong Kong and Singapore for those investment properties which are not subject to any income taxes on changes to the fair value of the investment properties upon their sales. However, for those investment properties in the PRC, the deferred taxes on changes in fair value of investment properties are recognised taking into account the Land Appreciation Tax ("LAT") and Enterprise Income Tax payable upon sales of those investment properties in the PRC.

### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Estimated net realisable value on properties under development

In determining whether allowances should be made for the Group's properties under development, the Group takes into consideration the current market environment and the estimated net realisable value (i.e. the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale). An allowance is made if the estimated or actual net realisable value of the properties under development is less than expected as a result of change in market condition and/or significant variation in the budgeted development cost, material provision for impairment losses may result. The carrying amount of the properties under development is HK\$23,588,805,558 (2016: HK\$22,686,748,390).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 4. CRITICAL ACCOUNTING JUDGMENT AND KEY SOURCES OF ESTIMATION UNCERTAINTY *(Continued)*

#### Key sources of estimation uncertainty *(Continued)*

##### Allowance for stocks of completed properties

Management exercises its judgment in making allowance for stocks of completed properties with reference to the existing market environment, the sales performance in previous years and estimated net realisable value of the properties, i.e. the estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale. A specific allowance for stocks of completed properties is made if the estimated net realisable value of the property is lower than its carrying amount. If the actual net realisable values of the stocks of completed properties are less than expected as a result of change in market condition, material provision for impairment losses may result. The carrying amount of the stocks of completed properties is HK\$1,266,835,062 (2016: HK\$4,385,820,661).

##### Depreciation on hotel properties

In determining the estimated useful lives of the hotel properties, the management makes reference to the relevant terms of leases of the hotel properties, which are 36 to 96 years. Any changes to the estimated useful lives of the hotel properties may cause a material adjustment to the carrying amount and the depreciation charge within the next financial year.

At 30th June, 2017, the carrying amount of the hotel properties is HK\$1,926,929,883 net of accumulated amortisation and depreciation of HK\$280,715,735 (2016: HK\$1,987,487,748 net of accumulated amortisation and depreciation of HK\$249,760,171). Details of the movements of the hotel properties are disclosed in Note 18.

##### Fair value of investment properties

Investment properties are carried in the consolidated statement of financial position at 30th June, 2017 at their fair value of HK\$61,360,795,684 (2016: HK\$59,255,635,189). The fair value was based on a valuation on these properties conducted by independent firms of professional valuers using property valuation techniques which involve certain assumptions of market conditions. Favourable or unfavourable changes to these assumptions would result in changes in the fair value of the Group's investment properties and corresponding adjustments to the amount of gain or loss reported in the consolidated statement of profit or loss. Details of the fair value measurement of investment properties are set out in Note 17.

##### Estimate of the PRC LAT

The PRC LAT is levied at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible allowance and expenditures including sales charges, borrowing costs and all property development expenditures.

The Group is subject to the LAT in the PRC. However, the implementation and settlement of the tax varies amongst different tax jurisdictions in various cities of the PRC and the Group has not yet reached the stage to finalise its LAT calculation and payments with any local tax bureaux in the PRC in accordance with the relevant local tax regulations. Accordingly, significant judgments are required in determining the amount of land appreciation and its related income tax provisions. The Group recognises these liabilities based on the management's best estimates according to the understanding of the tax rules. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax expenses and the related income tax provisions in the periods in which such taxes are finalised with local tax authorities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 5. TURNOVER

	2017 HK\$	2016 HK\$
Sales of properties	13,184,908,744	5,760,087,495
Gross rental income from properties	3,068,821,443	2,962,581,325
Property management and service fee income	1,122,069,384	1,155,574,334
Hotel operations	839,786,627	858,627,073
Interest income from loans receivable	32,306,693	3,234,035
Dividend income		
listed investments	36,921,702	34,733,400
unlisted investments	49,060,400	28,853,025
	<u>18,333,874,993</u>	<u>10,803,690,687</u>

## 6. OPERATING SEGMENTS

The Group's operating segments are reported by six operating divisions – property sales, property rental, property management and other services, hotel operations, investments in securities and financing. This is the measure reported to the chief operating decision makers for the purposes of resources allocation and performance assessment. No operating segment identified by chief operating decision makers has been aggregated in arriving at the reportable segments of the Group.

### Segment Results

For the year ended 30th June, 2017

	The Company and its subsidiaries		Associates and joint ventures		Total	
	External revenue	Results	Share of revenue	Share of results	Segment revenue	Segment results
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
Property						
Property sales	13,184,908,744	4,425,733,098	1,844,210,544	505,794,186	15,029,119,288	4,931,527,284
Property rental	3,068,821,443	2,679,433,112	855,982,517	782,782,017	3,924,803,960	3,462,215,129
	<u>16,253,730,187</u>	<u>7,105,166,210</u>	<u>2,700,193,061</u>	<u>1,288,576,203</u>	<u>18,953,923,248</u>	<u>8,393,742,413</u>
Property management and other services	1,122,069,384	265,094,596	102,119,681	21,298,371	1,224,189,065	286,392,967
Hotel operations	839,786,627	301,614,452	435,441,227	198,918,004	1,275,227,854	500,532,456
Investments in securities	85,982,102	85,982,102	3,900	3,900	85,986,002	85,986,002
Financing	32,306,693	32,306,693	7,168,473	7,168,473	39,475,166	39,475,166
	<u>18,333,874,993</u>	<u>7,790,164,053</u>	<u>3,244,926,342</u>	<u>1,515,964,951</u>	<u>21,578,801,335</u>	<u>9,306,129,004</u>



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

For the year ended 30th June, 2017

**6. OPERATING SEGMENTS** (Continued)**Segment Assets**

As at 30th June, 2017

	<b>The Company and its subsidiaries</b> <i>HK\$</i>	<b>Associates and joint ventures</b> <i>HK\$</i>	<b>Total</b> <i>HK\$</i>
Property			
Property sales	25,458,675,449	4,217,552,638	29,676,228,087
Property rental	61,706,603,760	14,314,523,327	76,021,127,087
	<u>87,165,279,209</u>	<u>18,532,075,965</u>	<u>105,697,355,174</u>
Property management and other services	355,060,733	31,598,170	386,658,903
Hotel operations	3,333,815,372	806,364,889	4,140,180,261
Investments in securities	1,086,061,729	353,972,482	1,440,034,211
Financing	10,162,182,972	14,905,677	10,177,088,649
	<u>102,102,400,015</u>	<u>19,738,917,183</u>	<u>121,841,317,198</u>
Segment assets			
Restricted bank deposits, time deposits, bank balances and cash			33,142,954,512
Taxation recoverable			<u>281,593,373</u>
Total assets			<u>155,265,865,083</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 6. OPERATING SEGMENTS (Continued)

### Other Information

For the year ended 30th June, 2017

	Property sales HK\$	Property rental HK\$	Property management and other services HK\$	Hotel operations HK\$	Investments in securities HK\$	Financing HK\$	Consolidated HK\$
Amounts included in the measure of segment assets:							
Capital additions							
- Property, plant and equipment	4,294,379	2,394,677	11,058,102	101,530,817	-	-	119,277,975
- Investment properties	-	272,257,969	-	-	-	-	272,257,969
- Hotel properties	-	-	-	1,842,406	-	-	1,842,406
Amount regularly reviewed by the chief operating decision makers but not included in the measure of segment profit or loss:							
Change in fair value of investment properties	-	1,332,948,974	-	-	-	-	1,332,948,974

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 6. OPERATING SEGMENTS (Continued)

### Segment Results

For the year ended 30th June, 2016

	The Company and its subsidiaries		Associates and joint ventures		Total	
	External revenue	Results	Share of revenue	Share of results	Segment revenue	Segment results
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
Property						
Property sales	5,760,087,495	1,422,471,217	5,679,321,527	1,206,558,555	11,439,409,022	2,629,029,772
Property rental	2,962,581,325	2,547,700,740	858,866,971	763,930,597	3,821,448,296	3,311,631,337
	8,722,668,820	3,970,171,957	6,538,188,498	1,970,489,152	15,260,857,318	5,940,661,109
Property management and other services	1,155,574,334	261,356,403	96,810,854	18,606,433	1,252,385,188	279,962,836
Hotel operations	858,627,073	326,012,542	418,224,553	199,709,905	1,276,851,626	525,722,447
Investments in securities	63,586,425	63,586,425	3,900	3,900	63,590,325	63,590,325
Financing	3,234,035	3,234,035	1,881,010	1,881,010	5,115,045	5,115,045
	<u>10,803,690,687</u>	<u>4,624,361,362</u>	<u>7,055,108,815</u>	<u>2,190,690,400</u>	<u>17,858,799,502</u>	<u>6,815,051,762</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 6. OPERATING SEGMENTS (Continued)

### Segment Assets

As at 30th June, 2016

	The Company and its subsidiaries HK\$	Associates and joint ventures HK\$	Total HK\$
Property			
Property sales	29,015,167,579	4,184,380,460	33,199,548,039
Property rental	59,636,269,505	13,901,090,208	73,537,359,713
	88,651,437,084	18,085,470,668	106,736,907,752
Property management and other services	273,911,357	63,347,799	337,259,156
Hotel operations	3,369,335,201	897,854,019	4,267,189,220
Investments in securities	815,177,107	346,744,653	1,161,921,760
Financing	8,896,924,950	7,159,615	8,904,084,565
Segment assets	<u>102,006,785,699</u>	<u>19,400,576,754</u>	121,407,362,453
Restricted bank deposits, time deposits, bank balances and cash			27,441,716,807
Taxation recoverable			<u>209,374,914</u>
Total assets			<u>149,058,454,174</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 6. OPERATING SEGMENTS (Continued)

### Other Information

For the year ended 30th June, 2016

	Property sales HK\$	Property rental HK\$	Property management and other services HK\$	Hotel operations HK\$	Investments in securities HK\$	Financing HK\$	Consolidated HK\$
Amounts included in the measure of segment assets:							
Capital additions							
– Property, plant and equipment	8,789,637	1,990,527	10,503,644	49,989,713	189,539	–	71,463,060
– Investment properties	–	111,790,878	–	–	–	–	111,790,878
– Hotel properties	–	–	–	2,696,967	–	–	2,696,967
Amount regularly reviewed by the chief operating decision makers but not included in the measure of segment profit or loss:							
Change in fair value of investment properties	–	1,301,819,986	–	–	–	–	1,301,819,986

### Measurement

The accounting policies of the reportable and operating segments are the same as the Group's accounting policies described in Note 3.

Segment results represent the profit before taxation earned by each segment without allocation of certain other income and other gains or losses, certain administrative expenses and other operating expenses, changes in fair value of investment properties and trading securities, gain on disposal of investment properties and certain finance income net of finance costs. The profit before taxation earned by each segment also includes the share of results from the Group's associates and joint ventures without allocation of the associates' and joint ventures' certain other income and other gains or losses, certain administrative expenses and other operating expenses, change in fair value of investment properties, gain on disposal of investment properties, finance costs net of finance income and income tax expense.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 6. OPERATING SEGMENTS (Continued)

### Reconciliation of profit before taxation

	2017 HK\$	2016 HK\$
Segment profit	9,306,129,004	6,815,051,762
Change in fair value of investment properties	1,332,948,974	1,301,819,986
Other income and other gains or losses	218,244,064	85,966,823
Gain (loss) arising from change in fair value of trading securities	1,947,960	(2,986,100)
Gain on disposal of investment properties	86,699,964	470,005,091
Administrative expenses and other operating expenses	(823,817,835)	(1,001,761,897)
Finance income, net	297,858,546	294,886,755
Results shared from associates and joint ventures		
– Other income and other gains or losses	32,353,699	43,808,294
– Change in fair value of investment properties	810,327,296	482,716,220
– Gain on disposal of investment properties	15,551,855	91,003,825
– Administrative expenses and other operating expenses	(287,508,541)	(304,212,443)
– Finance costs, net	(70,504,856)	(167,491,895)
– Income tax expense	(305,875,104)	(355,890,420)
	<b>194,344,349</b>	<b>(210,066,419)</b>
Profit before taxation	<b>10,614,355,026</b>	<b>7,752,916,001</b>

During the year ended 30th June, 2017, inter-segment sales of HK\$53,643,787 (2016: HK\$43,613,521) were not included in the segment of “property management and other services”. There were no inter-segment sales in other operating segments. Inter-segment sales were charged at cost plus margin basis as agreed between both parties.

### Revenue from major products and services

An analysis of the Group’s revenue for the year from its major products and services is set out in Note 5.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 6. OPERATING SEGMENTS (Continued)

#### Geographical information

The Group operates in four principal geographical areas – Hong Kong, the PRC, Singapore and Australia.

The Group's revenue from external customers and share of revenue from associates and joint ventures by location of operations and information about its non-current assets by location of assets, excluding financial instruments, are detailed below:

	The Company's and its subsidiaries' external revenue		Share of revenue from associates and joint ventures		The Group's non-current assets	
	2017 HK\$	2016 HK\$	2017 HK\$	2016 HK\$	2017 HK\$	2016 HK\$
Hong Kong	14,391,696,074	9,433,199,287	2,836,989,735	6,641,506,259	75,618,447,116	72,785,621,100
The PRC	3,011,795,328	405,806,482	185,217,023	210,089,573	4,452,827,369	4,787,966,248
Singapore	930,383,591	964,684,918	–	–	4,105,646,964	4,158,070,401
Australia	–	–	222,719,584	203,512,983	185,198,978	232,384,799
	<b>18,333,874,993</b>	<b>10,803,690,687</b>	<b>3,244,926,342</b>	<b>7,055,108,815</b>	<b>84,362,120,427</b>	<b>81,964,042,548</b>

#### Information about major customers

There was no customer who individually accounted for over 10% of the total revenue generated from the six operating divisions.

### 7. FINANCE INCOME

	2017 HK\$	2016 HK\$
Interest income on:		
advances to associates and joint ventures	31,158,927	104,446,273
advance to an investee company	797,481	816,300
bank deposits	386,417,054	240,272,834
Imputed interest income on non-current interest-free		
advances to associates and joint ventures	79,563,133	143,959,578
	<b>497,936,595</b>	<b>489,494,985</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 8. FINANCE COSTS

	2017 HK\$	2016 HK\$
Interest and other finance costs on:		
bank loans	33,250,532	46,128,553
other loans	135,832,076	130,561,445
Imputed interest expense on non-current interest-free advances from associates	44,575,328	40,118,159
	<u>213,657,936</u>	<u>216,808,157</u>
Less: Amounts capitalised to properties under development	(17,936,109)	(22,443,215)
	<u>195,721,827</u>	<u>194,364,942</u>

## 9. SHARE OF RESULTS OF ASSOCIATES

	2017 HK\$	2016 HK\$
Share of results of associates comprises:		
Share of profits of associates	1,833,844,571	2,224,190,194
Share of taxation of associates	(287,700,970)	(339,614,293)
	<u>1,546,143,601</u>	<u>1,884,575,901</u>

The Group's share of results of associates included the Group's share of change in fair value of investment properties of the associates, net of deferred taxation, of HK\$614,033,643 (2016: HK\$405,183,839) recognised in the statement of profit or loss of the associates.

## 10. SHARE OF RESULTS OF JOINT VENTURES

	2017 HK\$	2016 HK\$
Share of results of joint ventures comprises:		
Share of profits of joint ventures	182,339,833	112,324,207
Share of taxation of joint ventures	(18,174,134)	(16,276,127)
	<u>164,165,699</u>	<u>96,048,080</u>

The Group's share of results of joint ventures included the Group's share of change in fair value of investment properties of the joint ventures of HK\$93,384,583 (2016: HK\$77,862,381) recognised in the statement of profit or loss of the joint ventures.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

For the year ended 30th June, 2017

**11. PROFIT BEFORE TAXATION**

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
Profit before taxation has been arrived at after charging (crediting):		
Staff costs including Directors' remuneration (Note 12):		
Staff salaries and other benefits	<b>1,531,215,970</b>	1,521,615,110
Retirement benefit scheme contributions	<b>61,841,809</b>	78,342,247
Total staff costs	<b>1,593,057,779</b>	1,599,957,357
Release of prepaid lease payments (included in other operating expenses)	<b>19,987,443</b>	20,091,421
Auditor's remuneration		
– audit services		
– current year provision	<b>4,774,088</b>	4,893,867
– overprovision of previous years	<b>(16,560)</b>	(51,365)
– non-audit services	<b>884,000</b>	837,000
Cost of hotel inventories consumed (included in direct expenses)	<b>104,018,586</b>	109,131,456
Cost of properties sold	<b>7,859,044,281</b>	3,613,369,102
Amortisation and depreciation of property, plant and equipment and hotel properties (included in other operating expenses)	<b>98,270,625</b>	82,367,071
(Gain) loss on disposal of property, plant and equipment	<b>(411,414)</b>	804,696
Property, plant and equipment written off	<b>3,830</b>	–
Recognition of impairment loss on trade receivables	<b>1,516,165</b>	928,294
Gain on deregistration of an associate (included in other income and other gains or losses)	<b>(117,360,800)</b>	–

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 12. DIRECTORS' AND CHAIRMAN'S EMOLUMENTS

The emoluments paid or payable to each of the eleven (2016: ten) Directors of the Company, which include the Chairman, were disclosed pursuant to section 383(1)-(4) of the Hong Kong Companies Ordinance and Hong Kong Companies (Disclosure of Information about Benefits of Directors) Regulation. Emoluments of the Directors of the Company in respect of their qualifying services including:

### 2017

	Mr. Robert Ng Chee Siong <sup>A</sup>	Mr. Daryl Ng Win Kong <sup>A</sup>	Mr. Ringo Chan Wing Kwong <sup>A</sup>	Ms. Alice Ip Mo Lin <sup>A</sup>	Mr. Gordon Lee Ching Keung <sup>A</sup>	Mr. Sunny Yeung Kwong <sup>A</sup>	The Honourable Ronald Joseph Arculli <sup>*</sup>	Dr. Allan Zeman <sup>*</sup>	Mr. Adrian David Li Man-kiu <sup>*</sup>	Mr. Steven Ong Kay Eng <sup>*</sup>	Mr. Wong Cho Bau <sup>*</sup>	Total
	HK\$ (Note ii)	HK\$ (Note iii)	HK\$ (Note iii)	HK\$	HK\$ (Note iii)	HK\$ (Note iv)	HK\$ (Note v)	HK\$	HK\$	HK\$	HK\$	HK\$
Fees	40,000	30,000	35,000	40,000	20,000	13,340	130,000	270,000	270,000	260,000	130,000	1,238,340
Salaries and other benefits	1,226,887	899,460	3,970,650	4,979,238	5,375,430	3,540,906	-	-	-	-	-	19,992,571
Retirement benefit scheme contributions	18,000	18,000	42,000	24,000	24,000	9,000	-	-	-	-	-	135,000
Discretionary bonus (Note i)	-	716,360	894,480	1,379,590	2,128,075	53,510	-	-	-	-	-	5,172,015
<b>Total emoluments</b>	<b>1,284,887</b>	<b>1,663,820</b>	<b>4,942,130</b>	<b>6,422,828</b>	<b>7,547,505</b>	<b>3,616,756</b>	<b>130,000</b>	<b>270,000</b>	<b>270,000</b>	<b>260,000</b>	<b>130,000</b>	<b>26,537,926</b>

### 2016

	Mr. Robert Ng Chee Siong <sup>A</sup>	Mr. Daryl Ng Win Kong <sup>A</sup>	Mr. Ringo Chan Wing Kwong <sup>A</sup>	Ms. Alice Ip Mo Lin <sup>A</sup>	Mr. Gordon Lee Ching Keung <sup>A</sup>	Mr. Sunny Yeung Kwong <sup>A</sup>	The Honourable Ronald Joseph Arculli <sup>*</sup>	Dr. Allan Zeman <sup>*</sup>	Mr. Adrian David Li Man-kiu <sup>*</sup>	Mr. Steven Ong Kay Eng <sup>*</sup>	Mr. Wong Cho Bau <sup>*</sup>	Total
	HK\$ (Note ii)	HK\$	HK\$	HK\$	HK\$	HK\$ (Note iv)	HK\$ (Note v)	HK\$	HK\$	HK\$	HK\$	HK\$
Fees	40,000	30,000	35,000	40,000	20,000	-	130,000	270,000	270,000	260,000	130,000	1,225,000
Salaries and other benefits	1,226,760	866,970	3,776,670	4,703,029	5,038,489	-	-	-	-	-	-	15,611,918
Retirement benefit scheme contributions	18,000	18,000	42,000	24,000	24,000	-	-	-	-	-	-	126,000
Discretionary bonus (Note i)	-	724,988	905,340	1,379,100	1,211,570	-	-	-	-	-	-	4,220,998
<b>Total emoluments</b>	<b>1,284,760</b>	<b>1,639,958</b>	<b>4,759,010</b>	<b>6,146,129</b>	<b>6,294,059</b>	<b>-</b>	<b>130,000</b>	<b>270,000</b>	<b>270,000</b>	<b>260,000</b>	<b>130,000</b>	<b>21,183,916</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 12. DIRECTORS' AND CHAIRMAN'S EMOLUMENTS (Continued)

Note i: Discretionary bonus is determined primarily based on the performance of each Director and the profitability of the Group.

Note ii: Mr. Robert Ng Chee Siong is also the Chairman of the Company and his emoluments disclosed above include those for services rendered by him as the Chairman. Mr. Ng is also a substantial shareholder of the Company through his trustee interest in shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong.

Note iii: Mr. Daryl Ng Win Kong, Mr. Ringo Chan Wing Kwong and Mr. Gordon Lee Ching Keung retired by rotation and were re-appointed as Executive Directors of the Company on 28th October, 2016.

Note iv: Mr. Sunny Yeung Kwong was appointed as an Executive Director of the Company on 21st November, 2016.

Note v: A consultancy fee of HK\$1,666,664 (2016: HK\$1,666,664) was paid to Ronald Arculli and Associates, of which The Honourable Ronald Joseph Arculli is the sole proprietor.

Note vi: The Executive Directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group. The Non-Executive Director's and Independent Non-Executive Directors' emoluments shown above were for their services as Directors of the Company.

(^ Executive Directors)

(\* Non-Executive Director)

(\* Independent Non-Executive Directors)

### 13. EMPLOYEES' EMOLUMENTS

Of the five individuals with the highest emoluments in the Group, two (2016: two) are Directors of the Company whose emoluments are included in Note 12 above. The emoluments of the remaining three (2016: three) individuals disclosed pursuant to the Listing Rules are as follows:

	2017 HK\$	2016 HK\$
Salaries and other emoluments (including basic salaries, housing allowances and other allowances)	<b>14,169,298</b>	13,132,557
Retirement benefit scheme contributions	<b>66,000</b>	66,000
Discretionary bonus	<b>3,376,200</b>	3,059,575
	<b>17,611,498</b>	16,258,132

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 13. EMPLOYEES' EMOLUMENTS (Continued)

The emoluments of the remaining three (2016: three) individuals were within the following bands:

	Number of individuals	
	2017	2016
HK\$		
5,000,001 – 5,500,000	1	1
5,500,001 – 6,000,000	–	2
6,000,001 – 6,500,000	2	–
	<u>2</u>	<u>–</u>

For the years ended 30th June, 2017 and 2016, no emoluments were paid by the Group to these five highest paid individuals and the Directors, as an inducement to join or upon joining the Group or as compensation for loss of office. In addition, no Director waived or agreed to waive any emoluments for both years.

## 14. INCOME TAX EXPENSE

	2017	2016
	HK\$	HK\$
The charge (credit) comprises:		
Taxation attributable to the Company and its subsidiaries		
Hong Kong Profits Tax		
Provision for the year calculated at 16.5% (2016: 16.5%)	792,389,956	542,500,701
Underprovision in previous years	86,042	22,316,109
	<u>792,475,998</u>	<u>564,816,810</u>
Taxation in other jurisdictions		
Provision for the year	378,775,600	59,320,491
Under (over) provision in previous years	1,372,002	(8,844,425)
Land Appreciation Tax	1,074,994,898	11,444,786
	<u>1,455,142,500</u>	<u>61,920,852</u>
	<u>2,247,618,498</u>	<u>626,737,662</u>
Deferred taxation (Note 33)	260,243,653	(32,763,697)
	<u>2,507,862,151</u>	<u>593,973,965</u>

Taxation in other jurisdictions is provided for in accordance with the respective local tax requirements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 14. INCOME TAX EXPENSE (Continued)

The tax charge for the year can be reconciled to the profit before taxation per the consolidated statement of profit or loss as follows:

	2017 HK\$	2016 HK\$
Profit before taxation	<b>10,614,355,026</b>	7,752,916,001
Tax charge at Hong Kong Profits Tax rate of 16.5% (2016: 16.5%)	<b>1,751,368,579</b>	1,279,231,140
Tax effect of share of results of associates and joint ventures	<b>(282,201,034)</b>	(326,802,957)
Tax effect of expenses not deductible for tax purpose	<b>65,960,789</b>	46,295,754
Tax effect of income not taxable for tax purpose	<b>(339,605,970)</b>	(443,081,882)
Underprovision in previous years	<b>1,458,044</b>	13,471,684
Tax effect of tax losses not recognised	<b>17,397,431</b>	16,463,785
Tax effect of deductible temporary differences not recognised	<b>30,013,979</b>	60,779,242
Utilisation of tax losses previously not recognised	<b>(16,485,008)</b>	(65,143,742)
Utilisation of deductible temporary differences previously not recognised	<b>(31,021,480)</b>	(36,170,874)
Effect of different tax rates of subsidiaries operating in other jurisdictions	<b>235,981,923</b>	37,487,029
Land Appreciation Tax	<b>1,074,994,898</b>	11,444,786
Tax charge for the year	<b>2,507,862,151</b>	593,973,965

### 15. DIVIDENDS

	2017 HK\$	2016 HK\$
Dividends recognised as distribution during the year:		
Final dividend for the year ended 30th June, 2016: HK38 cents (2016: HK38 cents for the year ended 30th June, 2015) per share	<b>2,342,439,040</b>	2,311,979,810
Interim dividend for the year ended 30th June, 2017: HK13 cents (2016: HK13 cents for the year ended 30th June, 2016) per share	<b>813,931,853</b>	795,379,401
	<b>3,156,370,893</b>	3,107,359,211

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 15. DIVIDENDS (Continued)

During the year, scrip dividends were offered in respect of the 2016 final and 2017 interim dividends. These scrip alternatives were accepted by the certain shareholders, as follows:

	2017 Interim dividend HK\$	2016 Final dividend HK\$
Dividends:		
Cash	90,241,182	1,132,516,216
Scrip alternatives	<u>723,690,671</u>	<u>1,209,922,824</u>
	<u>813,931,853</u>	<u>2,342,439,040</u>

A final dividend of HK40 cents (2016: HK38 cents) per share for the year ended 30th June, 2017, totalling to HK\$2,526,229,908 based on 6,315,574,771 shares (2016: HK\$2,342,439,040 based on 6,164,313,263 shares), has been proposed by the Directors and is subject to approval by the shareholders at the forthcoming Annual General Meeting. It is expected that the final dividend will be dispatched to shareholders on or about 5th December, 2017.

On 7th December, 2016 and 12th April, 2017, the Company issued and allotted a total of 96,700,993 (2016: 35,903,687) ordinary shares and 54,560,515 (2016: 47,582,181) ordinary shares at an issue price of HK\$12.512 (2016: HK\$12.148) and HK\$13.264 (2016: HK\$11.624) per share in the Company in lieu of cash for the 2016 final and 2017 interim dividends (2016: 2015 final and 2016 interim dividends) respectively.

## 16. EARNINGS PER SHARE

### (a) Reported earnings per share

The calculation of the basic earnings per share attributable to the Company's shareholders is based on the following data:

	2017 HK\$	2016 HK\$
Earnings for the purpose of basic earnings per share	<u>7,414,672,305</u>	<u>7,090,436,987</u>
	Number of shares	Number of shares
Weighted average number of ordinary shares for the purpose of basic earnings per share	<u>6,230,934,375</u>	<u>6,113,635,720</u>

No diluted earnings per share has been presented for the years ended 30th June, 2017 and 2016 as there were no potential ordinary shares outstanding during the current and prior years.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 16. EARNINGS PER SHARE (Continued)

#### (b) Underlying earnings per share

For the purpose of assessing the underlying performance of the Group, basic earnings per share calculated based on the underlying profit attributable to the Company's shareholders of HK\$5,526,868,895 (2016: HK\$5,351,424,759) is also presented, excluding the net effect of changes in fair value of the Group's, associates' and joint ventures' investment properties. The denominators used are the same as those detailed above for reported earnings per share. A reconciliation of profit is as follows:

	2017 HK\$	2016 HK\$
Earnings for the purpose of basic earnings per share	<u>7,414,672,305</u>	<u>7,090,436,987</u>
Change in fair value of investment properties	<b>1,332,948,974</b>	1,301,819,986
Effect of corresponding deferred taxation charges	<b>(34,006,102)</b>	(41,295,120)
Share of results of associates		
– Change in fair value of investment properties	<b>716,942,713</b>	404,853,839
– Effect of corresponding deferred taxation (charges) credit	<b>(102,909,070)</b>	330,000
Share of results of joint ventures		
– Change in fair value of investment properties	<u>93,384,583</u>	<u>77,862,381</u>
	<b>2,006,361,098</b>	1,743,571,086
Amount attributable to non-controlling interests	<u>(118,557,688)</u>	<u>(4,558,858)</u>
Net effect of changes in fair value of investment properties attributable to the Company's shareholders	<u>1,887,803,410</u>	<u>1,739,012,228</u>
Underlying profit attributable to the Company's shareholders	<u>5,526,868,895</u>	<u>5,351,424,759</u>
Underlying earnings per share	<u>0.89</u>	<u>0.88</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 17. INVESTMENT PROPERTIES

	Investment properties in Hong Kong HK\$	Investment properties under redevelopment in Hong Kong HK\$	Investment properties in the PRC HK\$	Investment properties in Singapore HK\$	Total HK\$
<b>FAIR VALUE</b>					
At 1st July, 2015	54,612,236,385	431,000,000	2,145,293,588	1,220,756,250	58,409,286,223
Exchange realignment	–	–	(167,548,926)	7,348,500	(160,200,426)
Additions	75,799,852	35,412,578	578,448	–	111,790,878
Transfer from properties under development	244,368,344	–	–	–	244,368,344
Transfer to hotel properties	(308,500,000)	–	–	–	(308,500,000)
Disposals	(342,797,580)	–	–	–	(342,797,580)
Adjustments to construction costs	(28,386)	–	(103,850)	–	(132,236)
Increase (decrease) in fair value	<u>1,261,355,316</u>	<u>(19,412,578)</u>	<u>59,877,248</u>	<u>–</u>	<u>1,301,819,986</u>
At 30th June, 2016	55,542,433,931	447,000,000	2,038,096,508	1,228,104,750	59,255,635,189
Exchange realignment	–	–	(30,740,494)	(20,022,000)	(50,762,494)
Additions	120,034,999	148,904,951	–	3,318,019	272,257,969
Transfer from properties under development	588,952,755	–	–	–	588,952,755
Transfer from investment properties under redevelopment upon completion	583,948,213	(583,948,213)	–	–	–
Disposals	(37,482,335)	–	–	–	(37,482,335)
Adjustments to construction costs	(1,821,805)	–	1,067,431	–	(754,374)
Increase (decrease) in fair value	<u>1,310,030,020</u>	<u>(11,956,738)</u>	<u>38,193,711</u>	<u>(3,318,019)</u>	<u>1,332,948,974</u>
<b>At 30th June, 2017</b>	<b><u>58,106,095,778</u></b>	<b><u>–</u></b>	<b><u>2,046,617,156</u></b>	<b><u>1,208,082,750</u></b>	<b><u>61,360,795,684</u></b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 17. INVESTMENT PROPERTIES *(Continued)*

#### **Fair value measurement of investment properties**

##### Fair value hierarchy

The fair value of the Group's investment properties is measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13, "Fair Value Measurement".

All of the Group's investment properties measured at fair value are categorised as Level 3 valuation.

During the years ended 30th June, 2017 and 2016, there were no transfers between Level 1 and Level 2 or transfers into or out of Level 3.

##### Valuation process and methodologies

The fair values of the Group's investment properties at 30th June, 2017 and 2016 have been arrived at on the basis of valuations carried out as at those dates by Knight Frank Petty Limited and Knight Frank Pte Ltd., firms of independent qualified professional valuers not connected with the Group. The valuations were arrived at by reference to market evidence of recent transaction prices for similar properties and/or on the basis of discounted cash flow projections based on estimates of future rental income from properties using current market rentals and yields as inputs. In estimating the fair value of the properties, the highest and the best use of the properties is their current use.

For investment properties under redevelopment, the valuations had been arrived at by adopting direct comparison approach with reference to comparable transactions in the locality and assuming that the investment properties will be completed in accordance with the development proposals and the relevant approvals for the proposals have been obtained. The valuations had also taken into account the relevant future cost of development, including construction costs, finance costs, professional fees and developer's profit as of completion, which duly reflect the risks associated with the development of the properties.

All of the Group's property interests held under operating lease to earn rentals or for capital appreciation purposes are measured using fair value model and are classified and accounted for as investment properties.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 17. INVESTMENT PROPERTIES *(Continued)*

### Fair value measurement of investment properties *(Continued)*

#### Level 3 valuation methodologies

Below is a table which presents the significant unobservable input:

Investment properties	Range of capitalisation rates (%)
In Hong Kong	
– Office/Industrial	3% – 6% (2016: 3% – 6%)
– Residential	2% – 4% (2016: 2% – 4%)
– Retail	3% – 6% (2016: 3% – 6%)
Outside Hong Kong	
– Office	5% – 8% (2016: 5% – 8%)

The fair value measurement of investment properties is negatively correlated to the capitalisation rate, which is applied to the prevailing market rent. A slight increase/decrease in the capitalisation rate would result in a significant decrease/increase in fair value and vice versa. In addition, increase in fair value of investment properties is also attributable to the increase in market rental during the year.

Estimated costs to completion, developer's profit and risk margins required are estimated by valuers based on market conditions at 30th June, 2016 for investment properties under redevelopment. The estimates are largely consistent with the budgets developed internally by the Group based on management's experience and knowledge of market conditions. A slight increase/decrease in costs and margins would result in a significant decrease/increase in fair value and vice versa.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 18. HOTEL PROPERTIES

	Leasehold land in Hong Kong <i>HK\$</i>	Hotel property in Hong Kong <i>HK\$</i>	Hotel properties in Singapore <i>HK\$</i>	Total <i>HK\$</i>
<b>COST</b>				
At 1st July, 2015	–	–	1,914,518,170	1,914,518,170
Exchange realignment	–	–	11,532,782	11,532,782
Additions	–	–	2,696,967	2,696,967
Transfer from investment properties	92,900,000	215,600,000	–	308,500,000
At 30th June, 2016	92,900,000	215,600,000	1,928,747,919	2,237,247,919
Exchange realignment	–	–	(31,444,707)	(31,444,707)
Additions	–	1,842,406	–	1,842,406
<b>At 30th June, 2017</b>	<b>92,900,000</b>	<b>217,442,406</b>	<b>1,897,303,212</b>	<b>2,207,645,618</b>
<b>AMORTISATION AND DEPRECIATION</b>				
At 1st July, 2015	–	–	218,776,335	218,776,335
Exchange realignment	–	–	1,397,183	1,397,183
Provided for the year	858,199	1,991,686	26,736,768	29,586,653
At 30th June, 2016	858,199	1,991,686	246,910,286	249,760,171
Exchange realignment	–	–	(4,244,023)	(4,244,023)
Provided for the year	2,574,596	6,026,594	26,598,397	35,199,587
<b>At 30th June, 2017</b>	<b>3,432,795</b>	<b>8,018,280</b>	<b>269,264,660</b>	<b>280,715,735</b>
<b>CARRYING VALUES</b>				
<b>At 30th June, 2017</b>	<b>89,467,205</b>	<b>209,424,126</b>	<b>1,628,038,552</b>	<b>1,926,929,883</b>
At 30th June, 2016	92,041,801	213,608,314	1,681,837,633	1,987,487,748

The leasehold land and hotel properties are amortised or depreciated on a straight-line basis over the relevant terms of the leases of 36 to 96 years.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 19. PROPERTY, PLANT AND EQUIPMENT

	Computer systems HK\$	Furniture, fixtures, equipment and hotel operating equipment HK\$	Leasehold improvements HK\$	Motor vehicles HK\$	Plant and machinery HK\$	Total HK\$
<b>COST</b>						
At 1st July, 2015	99,344,939	379,396,027	46,505,757	33,936,084	12,787,663	571,970,470
Exchange realignment	(244,042)	1,025,366	(143,139)	(317,849)	(190,655)	129,681
Additions	10,340,476	53,182,572	1,753,382	3,416,702	2,769,928	71,463,060
Write off	(4,570)	(521,677)	-	-	-	(526,247)
Disposals	(2,014,296)	(3,783,684)	(1,784,469)	(2,542,652)	(1,123,056)	(11,248,157)
At 30th June, 2016	107,422,507	429,298,604	46,331,531	34,492,285	14,243,880	631,788,807
Exchange realignment	(693,199)	(6,445,184)	(52,829)	(215,779)	(34,218)	(7,441,209)
Additions	11,594,415	96,785,687	4,334,920	4,703,921	1,859,032	119,277,975
Write off	(16,044)	(35,847)	-	-	(11,007)	(62,898)
Disposals	(497,152)	(6,842,205)	-	(2,854,327)	(1,779,264)	(11,972,948)
<b>At 30th June, 2017</b>	<b>117,810,527</b>	<b>512,761,055</b>	<b>50,613,622</b>	<b>36,126,100</b>	<b>14,278,423</b>	<b>731,589,727</b>
<b>DEPRECIATION</b>						
At 1st July, 2015	80,632,892	280,827,641	41,183,628	22,217,588	8,331,486	433,193,235
Exchange realignment	(180,783)	931,634	(96,516)	(176,466)	(5,803)	472,066
Provided for the year	8,729,612	36,277,708	2,014,927	4,077,687	1,680,484	52,780,418
Write off	(4,570)	(521,677)	-	-	-	(526,247)
Eliminated on disposals	(1,985,178)	(3,520,496)	(776,936)	(2,185,729)	(771,075)	(9,239,414)
At 30th June, 2016	87,191,973	313,994,810	42,325,103	23,933,080	9,235,092	476,680,058
Exchange realignment	(581,359)	(4,611,695)	(27,274)	(174,925)	(893)	(5,396,146)
Provided for the year	9,436,988	45,165,512	2,459,616	4,388,451	1,620,471	63,071,038
Write off	(19,404)	(28,998)	-	-	(10,666)	(59,068)
Eliminated on disposals	(487,584)	(6,736,170)	-	(2,834,463)	(1,711,692)	(11,769,909)
<b>At 30th June, 2017</b>	<b>95,540,614</b>	<b>347,783,459</b>	<b>44,757,445</b>	<b>25,312,143</b>	<b>9,132,312</b>	<b>522,525,973</b>
<b>CARRYING VALUES</b>						
<b>At 30th June, 2017</b>	<b>22,269,913</b>	<b>164,977,596</b>	<b>5,856,177</b>	<b>10,813,957</b>	<b>5,146,111</b>	<b>209,063,754</b>
At 30th June, 2016	20,230,534	115,303,794	4,006,428	10,559,205	5,008,788	155,108,749

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 19. PROPERTY, PLANT AND EQUIPMENT (Continued)

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

Computer systems	20% – 33 $\frac{1}{3}$ %
Furniture, fixtures, equipment and hotel operating equipment	10% – 33 $\frac{1}{3}$ %
Leasehold improvements	20%
Motor vehicles	20% – 25%
Plant and machinery	10% – 33 $\frac{1}{3}$ %

Included in furniture, fixtures, equipment and hotel operating equipment, the carrying value of HK\$136,161,111 (2016: HK\$90,145,619) as at 30th June, 2017 represents furniture, fixtures and equipment relating to the hotel operations of the Group.

### 20. PREPAID LEASE PAYMENTS

	2017 HK\$	2016 HK\$
The Group's prepaid lease payments comprise:		
Leasehold land for hotel properties outside Hong Kong	<b><u>1,146,237,098</u></b>	<u>1,185,385,819</u>
Analysed for reporting purposes as:		
Current assets	<b>19,823,175</b>	20,151,711
Non-current assets	<b><u>1,126,413,923</u></b>	<u>1,165,234,108</u>
	<b><u>1,146,237,098</u></b>	<u>1,185,385,819</u>

### 21. INTERESTS IN ASSOCIATES/ADVANCES TO ASSOCIATES/AMOUNTS DUE FROM/TO ASSOCIATES

	2017 HK\$	2016 HK\$
Interests in associates:		
Unlisted shares, at cost	<b>3,502,070,373</b>	3,620,628,204
Share of post-acquisition profits, net of dividends received	<b><u>13,028,707,586</u></b>	<u>12,579,521,954</u>
	<b><u>16,530,777,959</u></b>	<u>16,200,150,158</u>
Advances to associates	<b>5,503,463,258</b>	7,775,637,320
Less: Allowance	<b><u>(1,370,690,341)</u></b>	<u>(1,403,030,488)</u>
	<b><u>4,132,772,917</u></b>	<u>6,372,606,832</u>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 21. INTERESTS IN ASSOCIATES/ADVANCES TO ASSOCIATES/AMOUNTS DUE FROM/TO ASSOCIATES *(Continued)*

Included in the cost of investment in associates is goodwill of HK\$142,498,716 (2016: HK\$142,498,716) arising on acquisitions of associates in prior years.

The advances to associates of the Group are unsecured and have no fixed repayment terms. At 30th June, 2017, out of the Group's advances to associates net of allowance, HK\$751,685,200 (2016: HK\$1,735,951,345) bears interest at effective rate determined based on the cost-of-funds plus a margin per annum and the remaining balance of HK\$3,381,087,717 (2016: HK\$4,636,655,487) is interest-free. The effective interest rate for imputed interest income for the interest-free loan is determined based on the cost-of-funds of the borrower per annum. In the opinion of the Directors, the Group will not demand for repayment within the next twelve months from the end of the reporting period and the advances are therefore shown as non-current.

As at 30th June, 2017, the Directors reviewed the carrying amounts of the advances to associates. The recoverable amounts of these advances to associates are determined with reference to the Directors' estimate of discounted future cash flows and financial position of these associates as at the end of the reporting period. Accordingly, no further impairment loss was recognised by considering the improvement in financial condition of the respective associates.

The amounts due from associates of the Group grouped under current assets are unsecured, interest-free and are expected to be repaid within one year.

The amounts due to associates of the Group grouped under current liabilities are unsecured, interest-free and repayable on demand.

On 19th October, 2015, the Group entered into a disposal agreement with an independent third party (the "Purchaser") for the sale of a wholly-owned subsidiary and assignment of shareholder's loan for an aggregate cash consideration of HK\$3,500,000,000. The wholly-owned subsidiary holds 50% equity interest in an associate of the Group, which indirectly owns 100% interest in a project company which owns, develops and operates a property development project in Chongqing, the PRC. The accumulated payment in total of HK\$2,450,000,000 was paid by the Purchaser as at 30th June, 2017 (2016: HK\$1,050,000,000). The remaining consideration will be payable by the Purchaser by installments in subsequent period in accordance with the payment schedule set out in the disposal agreement.

During the year, 深圳中海信和地產開發有限公司 ("深圳中海信和"), an associate of the Group, completed the process of deregistration. As a result, the Group received a distribution from 深圳中海信和 of HK\$142,024,734 and recorded a gain of HK\$117,360,800 in other income and other gains or losses.

Particulars of the principal associates at 30th June, 2017 and 2016 are set out in Note 47. The associates are accounted for using the equity method in these consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 21. INTERESTS IN ASSOCIATES/ADVANCES TO ASSOCIATES/AMOUNTS DUE FROM/TO ASSOCIATES (Continued)

#### Summarised financial information of material associates

Summarised financial information of the Group's material associates is set out below. The summarised financial information below represents amounts shown in the associates' financial statements prepared in accordance with HKFRSs.

#### Pembroke Development Investments Limited

Pembroke Development Investments Limited is incorporated by the Group and other property developers and operates in Hong Kong. The associate is mainly engaged in a luxury residential development project in Hong Kong.

	2017 HK\$	2016 HK\$
Current assets	<u>1,427,469,431</u>	<u>2,569,714,061</u>
Current liabilities	<u>492,042,412</u>	<u>943,276,969</u>
	<b>For the year ended 30th June,</b>	
	2017 HK\$	2016 HK\$
Turnover	<u>1,649,252,629</u>	<u>11,793,200,761</u>
Profit and total comprehensive income for the year	<u>458,989,927</u>	<u>2,422,239,652</u>
Dividend received from the associate during the year	<u>460,000,000</u>	<u>280,000,000</u>
Reconciliation of the above summarised financial information to the carrying amount of the interest in Pembroke Development Investments Limited recognised in the consolidated financial statements:		
	2017 HK\$	2016 HK\$
Net assets of Pembroke Development Investments Limited	935,427,019	1,626,437,092
Proportion of the Group's ownership interest in Pembroke Development Investments Limited	<u>40%</u>	<u>40%</u>
Carrying amount of the Group's interest in Pembroke Development Investments Limited	<u>374,170,808</u>	<u>650,574,837</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 21. INTERESTS IN ASSOCIATES/ADVANCES TO ASSOCIATES/AMOUNTS DUE FROM/TO ASSOCIATES (Continued)

### Summarised financial information of material associates (Continued)

#### Wide Harvest Investment Limited

Wide Harvest Investment Limited is incorporated by the Group and other property developers and operates in Hong Kong. The associate is mainly engaged in property investment in Hong Kong.

	2017 HK\$	2016 HK\$
Current assets	<u>39,592,206</u>	<u>56,673,004</u>
Non-current assets	<u>9,501,894,865</u>	<u>9,241,774,628</u>
Current liabilities	<u>4,132,412,607</u>	<u>248,398,468</u>
Non-current liabilities	<u>55,851,790</u>	<u>4,258,953,674</u>
	<b>For the year ended 30th June,</b>	
	2017 HK\$	2016 HK\$
Turnover	<u>426,261,645</u>	<u>419,059,493</u>
Profit and total comprehensive income for the year	<u>562,127,184</u>	<u>563,536,750</u>

Reconciliation of the above summarised financial information to the carrying amount of the interest in Wide Harvest Investment Limited recognised in the consolidated financial statements:

	2017 HK\$	2016 HK\$
Net assets of Wide Harvest Investment Limited	<u>5,353,222,674</u>	4,791,095,490
Proportion of the Group's ownership interest in Wide Harvest Investment Limited	<u>25%</u>	<u>25%</u>
Carrying amount of the Group's interest in Wide Harvest Investment Limited	<u>1,338,305,669</u>	<u>1,197,773,873</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 21. INTERESTS IN ASSOCIATES/ADVANCES TO ASSOCIATES/AMOUNTS DUE FROM/TO ASSOCIATES (Continued)

#### Summarised financial information of material associates (Continued)

*Aggregate information of associates that are not individually material*

	2017 HK\$	2016 HK\$
The Group's share of profit and total comprehensive income for the year	<u>1,222,015,834</u>	<u>774,795,853</u>
Aggregate carrying amount of the Group's interests in these associates	<u>14,818,301,482</u>	<u>14,351,801,448</u>

### 22. INTERESTS IN JOINT VENTURES/ADVANCES TO JOINT VENTURES/AMOUNTS DUE FROM/TO JOINT VENTURES

	2017 HK\$	2016 HK\$
Interests in joint ventures:		
Unlisted shares	451,525,967	423,859,973
Share of post-acquisition profits, net of dividends received	<u>2,756,613,257</u>	<u>2,776,566,623</u>
	<u>3,208,139,224</u>	<u>3,200,426,596</u>
Advances to joint ventures	<u>3,009,904,156</u>	<u>966,095,260</u>

The advances to joint ventures of the Group are unsecured and have no fixed repayment terms. At 30th June, 2017, out of the Group's advances to joint ventures, HK\$629,647,225 (2016: HK\$597,102,205) bear interest at effective rate determined based on the cost-of-funds plus a margin per annum and the remaining balance of HK\$2,380,256,931 (2016: HK\$368,993,055) is interest-free. The effective interest rate for imputed interest income is determined based on the cost-of-fund of the borrowers per annum. In the opinion of the Directors, the Group will not demand for repayment within the next twelve months from the end of the reporting period and the advances are therefore shown as non-current.

The amounts due from/to joint ventures of the Group grouped under current assets/liabilities are unsecured, interest-free and are expected to be repaid within one year from the end of the reporting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 22. INTERESTS IN JOINT VENTURES/ADVANCES TO JOINT VENTURES/AMOUNTS DUE FROM/TO JOINT VENTURES (Continued)

The Directors are of the opinion that a complete list of all joint ventures will be of excessive length and therefore the following list contains only the particulars of joint ventures at 30th June, 2017 and 2016 which materially affected the results of the year or form a substantial portion of the net assets of the Group. The joint ventures are accounted for using the equity method in these consolidated financial statements.

Name of joint venture	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<b>Direct:</b>						
Rich Century Investment Limited	Hong Kong	Ordinary	HK\$1,000,000	50	50	Property investment
<b>Indirect:</b>						
Empire Funds Limited	Hong Kong	Ordinary	HK\$2	50	50	Property trading
Enterprico Investment Limited	Hong Kong	Ordinary	HK\$100,000	52.5*	52.5*	Loan financing
Famous Empire Properties Limited	Hong Kong	Ordinary	HK\$10,000	50	50	Property trading and investment
Grand Ample Limited	Hong Kong	Ordinary	HK\$1	33.33	–	Property development
Grand Apex Limited	Hong Kong	Ordinary	HK\$10	60*	–	Property development and investment
Grand Site Development Limited	Hong Kong	Ordinary	HK\$2	50	50	Property development and investment
Lee Tung Avenue Management Company Limited	Hong Kong	Ordinary	HK\$2	50	50	Building management
Martin Heritage Management Pty Ltd	Australia	Ordinary	AUD100	50	50	Trustee

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 22. INTERESTS IN JOINT VENTURES/ADVANCES TO JOINT VENTURES/AMOUNTS DUE FROM/TO JOINT VENTURES (Continued)

Name of joint venture	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Parkland (Hong Kong) Limited	Hong Kong	Ordinary	HK\$10	60*	60*	Hotel development and operation
Precious Heritage Pte. Limited	British Virgin Islands	Ordinary	US\$2	50	50	Investment holding
The Avenue Finance Company Limited	Hong Kong	Ordinary	HK\$2	50	50	Mortgage loan financing
Top Regent Holdings Limited	Hong Kong	Ordinary	HK\$90	33.33	–	Investment holding
Tower Beyond Limited	Hong Kong	Ordinary	HK\$2	50	–	Investment holding
Vanguard Insight Limited	Hong Kong	Ordinary	HK\$1	50	–	Investment holding
Wise Link Management Limited	Hong Kong	Ordinary	HK\$2	50	50	Building management
深圳前晉置業有限公司	PRC	Registered	RMB665,000,000	50	–	Property development and investment

\* The Company through its subsidiaries holds more than 50% interests in these joint ventures. These joint ventures are considered as subsidiary undertakings under the Hong Kong Companies Ordinance. However, under the respective contractual arrangements, the Group does not control these joint ventures as the decisions about relevant activities require the unanimous consent of the parties sharing the control.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 22. INTERESTS IN JOINT VENTURES/ADVANCES TO JOINT VENTURES/AMOUNTS DUE FROM/TO JOINT VENTURES (Continued)

### Summarised financial information of material joint ventures

Summarised financial information of the Group's material joint ventures is set out below. The summarised financial information below represents amounts shown in the joint ventures' financial statements prepared in accordance with HKFRSs.

#### Rich Century Investment Limited

Rich Century Investment Limited is incorporated by the Group and another property developer and operates in Hong Kong. The joint venture is mainly engaged in property investment in Hong Kong.

	<b>2017</b> <b>HK\$</b>	2016 <i>HK\$</i>
Current assets	<b>35,501,208</b>	37,990,715
Non-current assets	<b>5,200,178,625</b>	5,080,313,733
Current liabilities	<b>112,738,631</b>	118,435,536
Non-current liabilities	<b>604,376,831</b>	552,806,842
	<b>For the year ended 30th June,</b>	
	<b>2017</b> <b>HK\$</b>	2016 <i>HK\$</i>
Turnover	<b>269,360,822</b>	264,261,035
Profit and total comprehensive income for the year	<b>275,502,301</b>	292,494,286
Dividend received from the joint venture during the year	<b>102,000,000</b>	120,500,000

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 22. INTERESTS IN JOINT VENTURES/ADVANCES TO JOINT VENTURES/AMOUNTS DUE FROM/TO JOINT VENTURES (Continued)

#### Summarised financial information of material joint ventures (Continued)

##### *Rich Century Investment Limited (Continued)*

Reconciliation of the above summarised financial information to the carrying amount of the interest in Rich Century Investment Limited recognised in the consolidated financial statements:

	2017 HK\$	2016 HK\$
Net assets of Rich Century Investment Limited	4,518,564,371	4,447,062,070
Proportion of the Group's ownership interest in Rich Century Investment Limited	50%	50%
Consolidation adjustment at Group level	<u>29,000</u>	<u>29,000</u>
Carrying amount of the Group's interest in Rich Century Investment Limited	<u>2,259,311,186</u>	<u>2,223,560,035</u>

##### *Grand Site Development Limited*

Grand Site Development Limited is incorporated by the Group and another property developer and operates in Hong Kong. The joint venture is mainly engaged in property development and investment in Hong Kong.

	2017 HK\$	2016 HK\$
Current assets	<u>734,636,759</u>	<u>1,783,351,275</u>
Non-current assets	<u>1,680,650,326</u>	<u>1,617,600,000</u>
Current liabilities	<u>1,070,224,406</u>	<u>2,043,708,282</u>
Non-current liabilities	<u>–</u>	<u>2,675,391</u>
	<b>For the year ended 30th June,</b>	
	2017 HK\$	2016 HK\$
Turnover	<u>614,262,446</u>	<u>777,492,742</u>
Loss and total comprehensive expense for the year	<u>(9,504,923)</u>	<u>(30,732,058)</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 22. INTERESTS IN JOINT VENTURES/ADVANCES TO JOINT VENTURES/AMOUNTS DUE FROM/TO JOINT VENTURES *(Continued)*

### Summarised financial information of material joint ventures *(Continued)*

#### *Grand Site Development Limited (Continued)*

Reconciliation of the above summarised financial information to the carrying amount of the interest in Grand Site Development Limited recognised in the consolidated financial statements:

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
Net assets of Grand Site Development Limited	<b>1,345,062,679</b>	1,354,567,602
Proportion of the Group's ownership interest in Grand Site Development Limited	<b>50%</b>	50%
Carrying amount of the Group's interest in Grand Site Development Limited	<b>672,531,340</b>	677,283,801

#### *Aggregate information of joint ventures that are not individually material*

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
The Group's share of profit (loss) and total comprehensive income (expense) for the year	<b>31,167,010</b>	(34,833,034)
Aggregate carrying amount of the Group's interests in these joint ventures	<b>276,296,698</b>	299,582,760

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

For the year ended 30th June, 2017

**23. AVAILABLE-FOR-SALE INVESTMENTS**

Available-for-sale investments comprise:

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
Listed investments:		
Equity securities listed in		
Hong Kong	<b>700,385,271</b>	461,647,421
Singapore	<b>214,515,264</b>	224,332,947
	<b>914,900,535</b>	685,980,368
Unlisted securities:		
Equity securities	<b>47,530,795</b>	47,530,795
Club debenture	<b>300,000</b>	300,000
	<b>47,830,795</b>	47,830,795
Total	<b>962,731,330</b>	733,811,163

At the end of the reporting period, all available-for-sale investments are stated at fair value, except for those unlisted securities of which their fair values cannot be measured reliably.

The above unlisted equity securities are investments in unlisted equity securities issued by private entities incorporated in Hong Kong. They are measured at cost less impairment at the end of the reporting period because the range of reasonable fair value estimates is so significant that the Directors are of the opinion that their fair values cannot be measured reliably.

**24. AMOUNTS DUE FROM/TO NON-CONTROLLING INTERESTS**

The amounts due from/to non-controlling interests of the Group are unsecured, interest-free and repayable on demand.

**25. ADVANCE TO AN INVESTEE COMPANY**

The advance to an investee company of the Group is unsecured, has no fixed repayment terms and bears interest at effective rate determined based on the cost-of-fund of the borrower plus a margin per annum. In the opinion of the Directors, the Group will not demand for repayment within the next twelve months from the end of the reporting period and the advance is therefore shown as non-current.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 26. LONG-TERM LOANS RECEIVABLE

	2017 HK\$	2016 HK\$
Total long-term variable-rate loans receivable	1,901,465,426	734,404,920
Less: Current portion shown under current assets	<u>(65,055,071)</u>	<u>(16,324,945)</u>
	<u><b>1,836,410,355</b></u>	<u>718,079,975</u>

The Group offers loans to buyers of properties sold by the Group and the repayment terms of the loans are specified in the respective loan agreements.

The Group maintains a defined credit policy to assess the credit quality of each counterparty. The collection is closely monitored to minimise any credit risk associated with these debtors.

The carrying amount of loans receivable at 30th June, 2017 is HK\$1,901,465,426 net of accumulated impairment loss of HK\$12,646,510 (2016: carrying amount of HK\$734,404,920 net of accumulated impairment loss of HK\$12,646,510).

Variable-rate loans receivable with the following maturity in accordance with the loan agreements:

	2017 HK\$	2016 HK\$
Within one year	65,055,071	16,324,945
In more than one year but not more than five years	256,133,283	68,949,039
In more than five years	<u>1,580,277,072</u>	<u>649,130,936</u>
	<u><b>1,901,465,426</b></u>	<u>734,404,920</u>

The Group's long-term loans receivable are denominated in HK\$ and carry interest rates (which are the contractual interest rates) at prime rate or prime rate plus/minus a margin per annum and are secured by mortgages over the properties acquired by the purchasers. The maturity dates of the balances are ranging from within 1 to 30 years (2016: ranging from within 1 to 25 years).

There were no movements in the allowance for doubtful debts for both years.

At 30th June, 2017 and 2016, no balance has been past due but not impaired. The Group has assessed the creditworthiness, past payment history and subsequent settlement, and considered that the amounts are still recoverable and no further credit provision is required in excess of allowance for doubtful debts. Loans receivable which are neither overdue nor impaired are in good quality. The allowance for doubtful debts made for loans receivable are individually impaired in accordance with the credit policy of the Group.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 27. TRADING SECURITIES

Trading securities comprise:

	2017 HK\$	2016 HK\$
Listed investments:		
Equity securities listed in Hong Kong	9,819,582	7,966,104
Equity securities listed elsewhere	347,883	251,165
	<hr/>	<hr/>
Total	<b>10,167,465</b>	<b>8,217,269</b>

### 28. ACCOUNTS AND OTHER RECEIVABLES

At 30th June, 2017, included in accounts and other receivables of the Group are trade receivables (net of allowance for doubtful debts) of HK\$205,023,380 (2016: HK\$1,679,083,051). Trade receivables mainly comprise rental receivables and properties sales receivables. Rental receivables are billed and payable in advance by tenants. Properties sales receivables are to be settled by the purchasers based on the terms of sales and purchase agreements of property.

	2017 HK\$	2016 HK\$
Trade receivables	227,360,362	1,699,903,868
Less: Allowance for doubtful debts	(22,336,982)	(20,820,817)
	<hr/>	<hr/>
Other receivables	205,023,380	1,679,083,051
	<b>1,155,943,141</b>	<b>1,005,529,271</b>
	<hr/>	<hr/>
	<b>1,360,966,521</b>	<b>2,684,612,322</b>

The Group maintains a defined credit policy to assess the credit quality of each counterparty. The collection is closely monitored to minimise any credit risk associated with these trade debtors.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 28. ACCOUNTS AND OTHER RECEIVABLES (Continued)

The following is an aged analysis of trade receivables (net of allowance for doubtful debts) at the end of the reporting period. The amounts not yet due represent properties sales receivables. The amounts overdue mainly represent rental receivables billed on a monthly basis and payable by the tenants in advance of the rental periods:

	2017 HK\$	2016 HK\$
Not yet due	74,852,885	1,537,371,655
Overdue:		
1 – 30 days	63,902,107	86,917,433
31 – 60 days	20,392,340	15,665,547
61 – 90 days	9,310,193	9,394,851
Over 90 days	36,565,855	29,733,565
	<b>205,023,380</b>	<b>1,679,083,051</b>

### Movements in the allowance for doubtful debts

	2017 HK\$	2016 HK\$
Balance at the beginning of the year	20,820,817	19,892,523
Recognition of impairment loss on trade receivables	1,516,165	928,294
	<b>22,336,982</b>	<b>20,820,817</b>

The allowance for doubtful debts made for trade receivables are individually impaired in accordance with the credit policy of the Group.

### Ageing of trade receivables which are past due but not impaired

	2017 HK\$	2016 HK\$
Overdue within 30 days	63,902,107	86,917,433
Overdue between 31 days to 60 days	20,392,340	15,665,547
Overdue between 61 days to 90 days	9,310,193	9,394,851
Overdue more than 90 days	36,565,855	29,733,565
	<b>130,170,495</b>	<b>141,711,396</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 28. ACCOUNTS AND OTHER RECEIVABLES (Continued)

For those past due but not impaired receivables, although no collateral is held, the Group has assessed the creditworthiness, past payment history and subsequent settlement, and considers that the amounts are still recoverable and no further credit provision is required in excess of allowance for doubtful debts. Trade receivables overdue more than 90 days amounting to HK\$36,565,855 (2016: HK\$29,733,565) are sufficiently covered by rental deposits received from the respective tenants and no allowance is required for these receivables under the Group's allowance policy.

Trade receivables as at 30th June, 2017 and 2016 which are neither overdue nor impaired are in good quality.

Other receivables mainly comprise receivables in relation to rental, utility and other deposits paid of approximately HK\$164,000,000 (2016: HK\$162,000,000), prepayments for operating expenses of approximately HK\$81,000,000 (2016: HK\$76,000,000), other payment in advance of approximately HK\$321,000,000 (2016: HK\$321,000,000) and interest receivables of approximately HK\$178,000,000 (2016: HK\$87,000,000).

### 29. RESTRICTED BANK DEPOSITS/TIME DEPOSITS/BANK BALANCES AND CASH

Included in restricted bank deposits amounted to HK\$1,925,825,433 (2016: HK\$545,085,956) in total were the proceeds received from sale of properties of certain property projects deposited into designated bank accounts of the Group which were limited to be used for settlement of construction costs of these property projects, interest payment and principal repayment of the corresponding secured bank loans. The remaining balances represent rental income received from certain properties and the usage of which is restricted for settlement of property expenses, interest payment and principal repayment of the corresponding secured bank loans.

The restricted bank deposits, bank balances and time deposits carry floating interest rates, ranging from 0.001% to 2.45% (2016: 0.001% to 2.40%) per annum.

### 30. ACCOUNTS AND OTHER PAYABLES

At 30th June, 2017, included in accounts and other payables of the Group are trade payables of HK\$133,307,677 (2016: HK\$192,133,013).

The following is an aged analysis of trade payables presented based on the invoice date at the reporting date:

	2017 HK\$	2016 HK\$
0 – 30 days	99,447,874	94,339,071
31 – 60 days	16,646,528	59,529,125
61 – 90 days	3,213,715	1,533,912
Over 90 days	13,999,560	36,730,905
	<b>133,307,677</b>	<b>192,133,013</b>

Other payables mainly comprise construction cost payable of approximately HK\$988,000,000 (2016: HK\$982,000,000), rental and utilities deposits received of approximately HK\$775,000,000 (2016: HK\$901,000,000), other receipt in advance of approximately HK\$1,471,000,000 (2016: HK\$2,882,000,000) and rental receipt in advance of approximately HK\$171,000,000 (2016: HK\$144,000,000).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 31. BANK AND OTHER BORROWINGS

	2017 HK\$	2016 HK\$
Long-term unsecured other borrowings		
Within one year	3,875,439,917	–
More than one year but not exceeding two years	–	3,867,383,975
	<u>3,875,439,917</u>	<u>3,867,383,975</u>
Less: Current portion shown under current liabilities	<u>(3,875,439,917)</u>	–
	–	<u>3,867,383,975</u>
Long-term unsecured bank borrowings		
More than two years but not exceeding five years	1,656,000,000	–
Long-term secured bank borrowings		
More than one year but not exceeding two years	390,229,161	–
More than two years but not exceeding five years	–	574,783,293
	<u>2,046,229,161</u>	<u>574,783,293</u>
Total bank and other borrowings – due after one year	<u>2,046,229,161</u>	<u>4,442,167,268</u>
Total bank and other borrowings	<u><b>5,921,669,078</b></u>	<u>4,442,167,268</u>

All of the Group's bank borrowings carry contracted interest rates (which are also the effective interest rates) at Hong Kong Interbank Offer Rate ("HIBOR") or Singapore Interbank Offer Rate ("SIBOR") plus a margin per annum.

On 21st September, 2012, the Company through a wholly-owned subsidiary, Sino (MTN) Limited issued guarantee notes with an aggregate principal amount of US\$500,000,000 (equivalent to approximately HK\$3,877,250,000) under the US\$1,000,000,000 Medium Term Note Programme (the Programme was increased to US\$2,000,000,000 in April 2013). The notes bear fixed interest rate at 3.25% per annum payable semi-annually in arrears. The notes are guaranteed by the Company and will mature on 21st September, 2017. The notes are classified as current liabilities as at 30th June, 2017.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

For the year ended 30th June, 2017

**32. SHARE CAPITAL**

	2017		2016	
	Number of ordinary shares	Share capital HK\$	Number of ordinary shares	Share capital HK\$
Ordinary shares issued and fully paid:				
At 1st July	<b>6,164,885,263</b>	<b>38,657,017,941</b>	6,085,589,395	37,667,764,680
Issue of shares in lieu of cash dividends	<b>151,261,508</b>	<b>1,933,613,495</b>	83,485,868	989,253,261
Cancellation upon buy-backs of own shares	<b>(572,000)</b>	–	(4,190,000)	–
	<u>6,315,574,771</u>	<u>40,590,631,436</u>	<u>6,164,885,263</u>	<u>38,657,017,941</u>
At 30th June – ordinary shares with no par value	<b>6,315,574,771</b>	<b>40,590,631,436</b>	<b>6,164,885,263</b>	<b>38,657,017,941</b>

On 7th December, 2016 and 12th April, 2017, the Company issued and allotted a total of 96,700,993 (2016: 35,903,687) ordinary shares and 54,560,515 (2016: 47,582,181) ordinary shares at an issue price of HK\$12.512 (2016: HK\$12.148) and HK\$13.264 (2016: HK\$11.624) per ordinary share, to the shareholders in lieu of cash for the 2016 final and 2017 interim dividends (2016: 2015 final and 2016 interim dividends) respectively.

During the year, 572,000 (2016: 4,190,000) ordinary shares bought back on the Stock Exchange were cancelled.

The shares rank pari passu in all respects with the existing shares.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 33. DEFERRED TAXATION

The major deferred taxation liabilities and assets recognised and movements thereon during the current and prior reporting periods are as follows:

	Accelerated tax depreciation HK\$	Revaluation of investment properties HK\$	Undistributed profits of subsidiaries and associates HK\$	Tax losses HK\$	Others HK\$	Total HK\$
At 1st July, 2015	696,639,223	1,230,351,772	108,274,935	(37,202,692)	31,455,381	2,029,518,619
Exchange realignment (Credited) charged to profit or loss for the year	– (3,617,972)	(67,881,049) 43,572,153	(3,479,015) (26,883,456)	– (18,181,560)	533,782 (27,652,862)	(70,826,282) (32,763,697)
At 30th June, 2016	693,021,251	1,206,042,876	77,912,464	(55,384,252)	4,336,301	1,925,928,640
Exchange realignment Charged (credited) to profit or loss for the year	– 104,948,401	(18,387,910) 31,424,277	(5,241,308) 130,001,534	– (620,086)	(1,573,116) (5,510,473)	(25,202,334) 260,243,653
<b>At 30th June, 2017</b>	<b>797,969,652</b>	<b>1,219,079,243</b>	<b>202,672,690</b>	<b>(56,004,338)</b>	<b>(2,747,288)</b>	<b>2,160,969,959</b>

For the purpose of presentation in the consolidated statement of financial position, the deferred taxation assets and liabilities have been offset.

At 30th June, 2017, the Group had unused tax losses of HK\$910,906,964 (2016: HK\$901,619,030) available for offset against future profits. A deferred taxation asset has been recognised in respect of HK\$339,420,231 (2016: HK\$335,662,131) of such losses. No deferred taxation asset has been recognised in respect of the remaining HK\$571,486,733 (2016: HK\$565,956,899) due to the unpredictability of future profit streams. The losses may be carried forward indefinitely.

At 30th June, 2017, the Group had deductible temporary differences of HK\$399,021,109 (2016: HK\$405,127,173). No deferred taxation asset has been recognised in relation to such deductible temporary differences as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

At the end of the reporting period, the aggregate amount of temporary differences associated with undistributed earnings of subsidiaries for which deferred taxation liabilities have not been recognised was HK\$783,523,470 (2016: HK\$682,517,981). No liability has been recognised in respect of these differences because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 34. ADVANCES FROM ASSOCIATES

The advances from associates of the Group are unsecured, interest-free and have no fixed repayment terms. The associates agreed not to demand repayment within the next twelve months from the end of the reporting period and the advances are therefore shown as non-current. The effective interest rate for imputed interest expense for the interest-free loan is determined based on the cost-of-funds of the Group per annum.

### 35. ADVANCES FROM NON-CONTROLLING INTERESTS

The advances from non-controlling interests of the Group amounted to HK\$9,283,591 (2016: HK\$16,576,710) are unsecured, bear interest ranging from 1% to 6.25% (2016: 1% to 6.25%) per annum and have no fixed repayment terms. The remaining balance of HK\$648,096,372 (2016: HK\$473,724,765) is unsecured and interest-free. The non-controlling interests agreed not to demand repayment within the next twelve months from the end of the reporting period and the advances are therefore shown as non-current.

The interest-free advances from non-controlling interests of the Group had been initially reduced to its present value based on management's estimates of future cash payments with a corresponding adjustment of HK\$16,180,547 (2016: HK\$11,815,848) which was regarded as a deemed contribution from the non-controlling interests during the year ended 30th June, 2017. The effective interest rate adopted for measurement at fair value at initial recognition of the advances from non-controlling interests of a subsidiary in respect of the year is determined based on the cost-of-funds of the Group per annum.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 36. JOINT OPERATIONS

The Group has entered into joint venture agreements (“Agreements”) in the form of joint operations to engage in residential/commercial property development, sales and investment in Hong Kong. Under the Agreements, the Group is mainly responsible for the development of the projects.

At 30th June, 2017 and 2016, the aggregate amount of assets, liabilities, income and expenses recognised in the consolidated financial statements in relation to interests in joint operations attributable to the Group are as follows:

	2017 HK\$	2016 HK\$
Investment properties	<b>10,953,596,871</b>	10,783,105,550
Other non-current assets	<b>673,864</b>	985,102
Current assets	<b>7,174,278,092</b>	6,857,669,757
	<b><u>18,128,548,827</u></b>	<u>17,641,760,409</u>
Non-current liabilities	<b>766,057,156</b>	583,452,804
Current liabilities	<b>1,631,911,574</b>	3,209,743,079
	<b><u>2,397,968,730</u></b>	<u>3,793,195,883</u>
Income	<b>747,218,419</b>	738,332,051
Expenses	<b>189,035,638</b>	113,365,064

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 37. PLEDGE OF ASSETS

- (a) At 30th June, 2017, the aggregate facilities of bank loans granted to the Group amounting to approximately HK\$391,351,000 (2016: HK\$576,575,000) were secured by certain of the Group's assets amounting to a total carrying amount of HK\$1,734,211,954 (2016: HK\$1,793,851,313). At the end of the reporting period, all the facilities were utilised by the Group.

Assets with the following carrying amounts have been pledged to secure borrowings of the Group:

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
Investment properties	<b>212,690,625</b>	216,215,625
Hotel properties	<b>790,349,873</b>	819,502,035
Prepaid lease payments	<b>731,171,456</b>	758,133,653
	<b><u>1,734,211,954</u></b>	<u>1,793,851,313</u>

- (b) At 30th June, 2017, shares in certain associates and joint ventures with aggregate investment costs amounting to HK\$42 (2016: HK\$36), advances to certain associates and joint ventures in aggregate carrying amount of approximately HK\$2,120,580,000 (2016: HK\$1,971,333,000) and certain assets of the associates and joint ventures were pledged to or assigned to secure loan facilities made available by banks to such associates and joint ventures. Loan facilities granted to certain associates were jointly guaranteed by the Company and the other shareholders of the associates. Details of the relevant guarantees granted are set out in Note 38.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 38. CONTINGENT LIABILITIES

At the end of the reporting period, the Group had contingent liabilities as follows:

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
Guarantees given to banks in respect of:		
Banking facilities of an associate and a joint venture attributable to the Group		
– Utilised	<b>1,263,390,500</b>	907,521,893
– Unutilised	<b>956,609,500</b>	979,678,107
	<b><u>2,220,000,000</u></b>	<u>1,887,200,000</u>
Mortgage loans granted to property purchasers	<b><u>647,461,553</u></b>	<u>1,022,802,309</u>

At 30th June, 2017 and 2016, the Group issued corporate financial guarantees to banks in respect of banking facilities granted to an associate and a joint venture. At the end of both reporting periods, the Group did not recognise any liabilities in respect of such corporate financial guarantees as the Directors of the Company consider that the fair values of these financial guarantee contracts at their initial recognition and at the end of the reporting period are insignificant.

Guarantees are given to banks with respect to loans procured by the purchasers of the Group's properties. Such guarantees will be released by banks upon completion of the relevant mortgage properties registration. In the opinion of the Directors, the fair values of these financial guarantee contracts of the Group are insignificant at initial recognition and the Directors consider that the possibility of default of the parties involved is remote; accordingly, no value has been recognised at the inception of these guarantee contracts and at the end of the each reporting period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 39. OPERATING LEASE ARRANGEMENTS

#### The Group as lessor

Property rental income earned during the year, net of outgoings of HK\$389,388,331 (2016: HK\$414,880,585), was HK\$2,679,433,112 (2016: HK\$2,547,700,740). Most of the properties held have committed tenants with fixed rental for an average term of two years.

At the end of the reporting period, the Group had contracted with tenants for the following future minimum lease payments, which fall due:

	2017 HK\$	2016 HK\$
Within one year	2,213,046,124	2,200,428,880
In the second to fifth year inclusive	2,420,215,949	2,550,671,513
After five years	126,559,871	45,134,629
	<u>4,759,821,944</u>	<u>4,796,235,022</u>

#### The Group as lessee

Minimum lease payments paid under operating leases during the year was HK\$42,256,845 (2016: HK\$45,943,779).

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	2017 HK\$	2016 HK\$
Within one year	36,908,244	24,292,968
In the second to fifth year inclusive	18,009,308	2,377,206
	<u>54,917,552</u>	<u>26,670,174</u>

Operating lease payments represent rentals payable by the Group for certain of its office properties to its related companies. Leases are negotiated for an average term of two years and rentals are fixed for an average term of two years.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 40. RETIREMENT BENEFIT SCHEME

The Group operates a Mandatory Provident Fund Scheme (“MPF Scheme”) for all qualifying employees in Hong Kong. The MPF Scheme is registered with the Mandatory Provident Fund Schemes Authority under the Hong Kong Mandatory Provident Fund Schemes Ordinance. The assets of the MPF Scheme are held separately from those of the Group in funds under the control of an independent trustee. Under the rules of the MPF Scheme, the employer and its employees are each required to make contributions to the scheme at rates specified in the rules. The only obligation of the Group with respect to MPF Scheme is to make the required contributions under the scheme. No forfeited contribution is available to reduce the contribution payable in the future years.

The Group is also required to make contributions to state pension scheme, the Central Provident Fund, based on certain percentages of the monthly salaries of the employees of the Company’s subsidiaries operating in Singapore. The Group has no other obligations under this state pension scheme other than the contribution payments.

The eligible employees of the Company’s subsidiaries in the PRC are members of pension schemes operated by the Chinese local government. The subsidiaries are required to contribute a certain percentage of the relevant cost of the basic payroll of these employees to the pension schemes to fund the benefits. The Group has no other obligations under this state pension scheme other than the contribution payments.

## 41. PROPERTIES UNDER DEVELOPMENT

At the end of the reporting period, properties under development amounting to approximately HK\$19,229,128,000 (2016: HK\$16,104,863,000) were not expected to be realised within twelve months from the end of the reporting period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 42. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balances.

The capital structure of the Group consists of debts, which include bank and other borrowings, advances from associates/non-controlling interests, amounts due to associates/joint ventures/non-controlling interests and equity attributable to the Company's shareholders, comprising issued share capital, retained profits and other reserves as disclosed in the consolidated statement of changes in equity.

The management of the Group reviews the capital structure periodically. As a part of this review, the management of the Group considers the cost of capital and the risks associated with each class of capital. The Group will balance its overall capital structure through the payment of dividends, new shares issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

There are no changes on the Group's approach to capital risk management during the year.

### 43. FINANCIAL INSTRUMENTS

#### Categories of financial instruments

	2017 HK\$	2016 HK\$
<b>Financial assets</b>		
Trading securities (fair value through profit or loss)	10,167,465	8,217,269
Available-for-sale investments	962,731,330	733,811,163
Loans and receivables (including cash and cash equivalents)	<u>44,041,805,651</u>	<u>38,331,545,874</u>
<b>Financial liabilities</b>		
Amortised cost	<u>12,230,006,167</u>	<u>12,248,770,217</u>

#### Financial risk management objectives and policies

The Group's major financial instruments include accounts and other receivables, advances to associates/joint ventures/an investee company, available-for-sale investments, loans receivable, trading securities, amounts due from/to associates/joint ventures/non-controlling interests, restricted bank deposits, time deposits, bank balances and cash, accounts and other payables, bank and other borrowings and advances from associates/non-controlling interests.

Details of these financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 43. FINANCIAL INSTRUMENTS *(Continued)*

### Financial risk management objectives and policies *(Continued)*

#### Market risk

The Group's activities expose the Group primarily to the financial risks of changes in foreign currency exchange rates, interest rates and other equity price. There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risks. Details of each type of market risks are described as follows:

#### *Currency risk*

The Group undertakes certain transactions denominated in foreign currencies, hence exposures to exchange rate fluctuations arise. The Group currently does not use any derivative contracts to hedge against its exposure to currency risk. The Group manages its foreign currency risk by closely monitoring the movement of the foreign currency rates.

The carrying amounts of the Group's foreign currency denominated monetary assets (excluding available-for-sale investments) and monetary liabilities at the end of the respective reporting periods are as follows:

	<b>2017</b>	2016
	<b>HK\$</b>	<i>HK\$</i>
<b>Assets</b>		
Renminbi ("RMB")	<b>4,275,774,613</b>	3,373,184,123
United States Dollars ("USD")	<b>1,364,228,293</b>	831,741,457
Australian Dollars ("AUD")	<b>1,023,339,076</b>	678,230,172
New Zealand Dollars ("NZD")	<b>26,248,480</b>	24,885,194
	<hr/>	<hr/>
<b>Liabilities</b>		
RMB	<b>491,980,817</b>	527,689,032
	<hr/>	<hr/>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 43. FINANCIAL INSTRUMENTS (Continued)

#### Financial risk management objectives and policies (Continued)

##### Market risk (Continued)

##### *Foreign currency sensitivity analysis*

The Group's foreign currency risk is mainly concentrated on the fluctuation of RMB, AUD and NZD (the "Foreign Currencies") against HK\$, functional currency of the relevant group entities. The exposure of USD against HK\$ is considered insignificant as HK\$ is pegged to USD, therefore is excluded from the sensitivity analysis below.

The sensitivity analysis below has been determined based on the exposure to 5% increase and decrease in the Foreign Currencies against HK\$. 5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign currency rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the end of the reporting period for a 5% change in foreign currency rates. A positive number indicates an increase in profit for the year where the Foreign Currencies strengthens against HK\$. For a weakening of the Foreign Currencies against HK\$, there would be an equal and opposite impact on the profit.

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
RMB	<b>157,973,391</b>	118,799,420
AUD	<b>42,724,406</b>	28,316,110
NZD	<b>1,095,874</b>	1,038,957

Certain available-for-sale investments are denominated in foreign currency of the group entities. For available-for-sale investments amounted to HK\$181,758,778 (2016: HK\$197,049,204) as at 30th June, 2017, an increase/a decrease in 5% of Singaporean dollar against the functional currency of the relevant group entities would result in an increase/a decrease of HK\$9,087,939 (2016: HK\$9,852,460) in the Group's investment revaluation reserve.

##### *Interest rate risk*

Long-term loans receivable, advances to associates, advances to joint ventures, advance to an investee company, certain accounts and other payables and bank borrowings at floating rates expose the Group to cash flow interest rate risk. Advances from non-controlling interests and other borrowings at fixed rates expose the Group to fair value interest rate risk. The Group currently does not have an interest rate hedging policy. However, management monitors interest rate exposure and will consider hedging significant interest rate exposure should the need arise.

The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of HIBOR or SIBOR arising from the bank borrowings and prime rate arising from the loans receivable.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 43. FINANCIAL INSTRUMENTS (Continued)

### Financial risk management objectives and policies (Continued)

#### Market risk (Continued)

##### *Interest rate sensitivity analysis*

The sensitivity analysis below has been determined based on the exposure to interest rates for the floating rate long-term loans receivable, advances to associates, advances to joint ventures, advance to an investee company, certain accounts and other payables and bank borrowings. Bank balances are not included in the analysis as the management expects that bank deposit rates do not fluctuate significantly. The analysis is prepared assuming that the change in interest rate had occurred at the end of the respective reporting period and had been applied to the exposure to interest rate risk for these financial assets and financial liabilities in existence at that date and outstanding for the whole year. The 50 basis points represent the best estimation of the possible change in the interest rates over the period until the end of the next reporting period.

At the end of the respective reporting periods, if interest rates had increased/decreased by 50 basis points and all other variables were held constant, the Group's profit for the year would have decreased/increased by HK\$604,666 (2016: increased/decreased by HK\$662,717).

##### *Other price risk*

The Group is exposed to equity price risk through its investments in equity securities. The management manages this exposure by maintaining a portfolio of investments with different risks and returns. The Group's equity price risk is primarily arising from listed equity securities which are mainly concentrated on blue chip stocks quoted in the Stock Exchange and the Singapore Exchange Securities Trading Limited. In this regard, the management considers the Group's exposure to equity price risk is reduced.

##### *Other price risk sensitivity analysis*

The following tables show the sensitivity to equity price risk on the available-for-sale investments and trading securities which are carried at fair value at the end of such reporting period. Sensitivity rate of 5% represents management's assessment of the reasonably possible change in equity price while all other variables were held constant.

	2017 HK\$	2016 HK\$
Available-for-sale investments		
Increase (decrease) in investment revaluation reserve		
– as a result of increase in equity price	45,745,027	34,299,018
– as a result of decrease in equity price	<u>(45,745,027)</u>	<u>(34,299,018)</u>
Trading securities		
Increase (decrease) in profit for the year		
– as a result of increase in equity price	424,492	343,071
– as a result of decrease in equity price	<u>(424,492)</u>	<u>(343,071)</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

### 43. FINANCIAL INSTRUMENTS *(Continued)*

#### **Financial risk management objectives and policies** *(Continued)*

##### Credit risk

At the end of the reporting period, other than those financial assets whose carrying amounts best represent the maximum exposure to credit risk, the Group's maximum exposure to credit risk which will cause a financial loss to the Group arising from the amount of contingent liabilities in relation to financial guarantees provided by the Group is disclosed in Note 38. In order to minimise the credit risk of trade and other receivables, the management of the Group has delegated a team responsible for determination of credit limits, credit approvals and other monitoring procedures to ensure that follow-up action is taken to recover overdue debts.

With respect to credit risk arising from advances to associates/joint ventures/an investee company and amounts due from associates/joint ventures/non-controlling interests, the Group's exposure to credit risk arising from default of the counterparty is limited as the counterparty has good history of repayment and the Group does not expect to incur a significant loss for uncollected advances to associates/joint ventures/an investee company and amounts due from associates/joint ventures/non-controlling interests.

The credit risk on liquid fund is limited because the counterparties are banks with good reputation.

Other than concentration of credit risk on advances to associates/joint ventures/an investee company and amounts due from associates/joint ventures/non-controlling interests, the Group does not have any other significant concentration of credit risk. Trade receivables and long-term loans receivable consist of a large number of customers and borrowers.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 43. FINANCIAL INSTRUMENTS (Continued)

### Financial risk management objectives and policies (Continued)

#### Liquidity risk

In the management of the liquidity risk, the Group monitor and maintain a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The management monitors the utilisation of bank borrowings and ensures compliance with loan covenants.

The following table details the Group's contractual maturity for its non-derivative financial liabilities based on the agreed repayment terms. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows.

	Weighted average effective interest rate %	Repayable on demand or less than 1 month HK\$	1-3 months HK\$	3 months to 1 year HK\$	1-2 years HK\$	2-5 years HK\$	Over 5 years HK\$	Total undiscounted cash flows HK\$	Carrying amount HK\$
<b>2017</b>									
Accounts and other payables									
– non-interest bearing	N/A	1,135,080,920	47,331,499	587,959,573	956,763,711	181,351,436	-	2,908,487,139	2,908,487,139
– variable rate	5.00	14,330,723	-	-	-	-	-	14,330,723	14,330,723
Other liabilities									
– non-interest bearing	2.89	1,646,855,946	55,962,725	-	1,706,415,474	-	-	3,409,234,145	3,376,235,636
– fixed rate	3.21	24,820	49,639	223,378	9,283,591	-	-	9,581,428	9,283,591
Borrowings									
– variable rate	1.15	1,954,313	3,908,626	17,588,819	412,807,832	1,692,519,845	-	2,128,779,435	2,046,229,161
– fixed rate	3.25	10,723,827	3,887,973,827	-	-	-	-	3,898,697,654	3,875,439,917
Financial guarantee contracts	N/A	647,461,553	-	-	-	2,220,000,000	-	2,867,461,553	-
		<u>3,456,432,102</u>	<u>3,995,226,316</u>	<u>605,771,770</u>	<u>3,085,270,608</u>	<u>4,093,871,281</u>	<u>-</u>	<u>15,236,572,077</u>	<u>12,230,006,167</u>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 43. FINANCIAL INSTRUMENTS (Continued)

#### Financial risk management objectives and policies (Continued)

##### Liquidity risk (Continued)

	Weighted average effective interest rate %	Repayable on demand or less than 1 month HK\$	1 – 3 months HK\$	3 months to 1 year HK\$	1 – 2 years HK\$	2 – 5 years HK\$	Over 5 years HK\$	Total undiscounted cash flows HK\$	Carrying amount HK\$
2016									
Accounts and other payables									
– non-interest bearing	N/A	648,730,626	1,784,123,848	256,877,220	1,251,509,377	202,586,684	6,150	4,143,833,905	4,143,833,905
– variable rate	5.00	15,500,681	–	–	–	–	–	15,500,681	15,500,681
Other liabilities									
– non-interest bearing	2.89	1,133,208,417	147,634,967	–	2,406,239,444	–	–	3,687,082,828	3,630,691,653
– fixed rate	3.92	54,200	108,400	487,802	16,576,710	–	–	17,227,112	16,576,710
Borrowings									
– variable rate	1.33	639,571	1,279,141	5,756,136	7,674,847	581,443,989	–	596,793,684	574,783,293
– fixed rate	3.25	10,723,827	21,447,655	96,514,446	3,898,697,655	–	–	4,027,383,583	3,867,383,975
Financial guarantee contracts	N/A	1,022,802,309	–	–	445,600,000	1,441,600,000	–	2,910,002,309	–
		<u>2,831,659,631</u>	<u>1,954,594,011</u>	<u>359,635,604</u>	<u>8,026,298,033</u>	<u>2,225,630,673</u>	<u>6,150</u>	<u>15,397,824,102</u>	<u>12,248,770,217</u>

The amounts included above for financial guarantee contracts are the maximum amounts the Group could be required to settle under the arrangement for the full guaranteed amount if that amount is claimed by the counterparty to the guarantee. At the end of the reporting period, financial guarantee contracts are measured at the higher of: (i) the amount determined in accordance with HKAS 37 "Provisions, Contingent Liabilities and Contingent Assets"; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation recognised in accordance with HKAS 18 "Revenue". However, this estimate is subject to change depending on the probability of the counterparty claiming under the guarantee which is a function of the likelihood that the financial receivables held by the counterparty which are guaranteed suffer credit losses.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 43. FINANCIAL INSTRUMENTS *(Continued)*

### Fair value measurements

Some of the Group's assets and liabilities are measured at fair value for financial reporting purposes. The Directors have to determine the appropriate valuation techniques and inputs for fair value measurements.

In estimating the fair value of an asset or a liability, the Group uses market-observable data to the extent it is available. Where Level 1 inputs are not available, the Group engages independent qualified valuers to perform the valuation. The Directors work closely with the qualified external valuers to establish the appropriate valuation techniques and inputs to the model.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Level 1 based on the degree to which the fair value is observable.

	<b>2017</b>	2016
	<b>HK\$</b>	HK\$
Available-for-sale investments	<b>914,900,535</b>	685,980,368
Trading securities:		
Equity securities listed in Hong Kong	<b>9,819,582</b>	7,966,104
Equity securities listed elsewhere	<b>347,883</b>	251,165
Total	<b>925,068,000</b>	694,197,637

### Fair values of financial instruments

The fair values of the Level 1 financial assets with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market bid prices in an active market.

The Directors consider that the carrying amounts of financial assets and liabilities classified as current assets or liabilities and recorded at amortised costs in the consolidated financial statements approximate their fair values as these financial instruments are short-term in nature. For non-current financial assets and liabilities which are interest-free, the Directors consider that their carrying amounts approximate their fair values as their carrying amounts are discounted using the relevant effective interest rates which approximated to the prevailing borrowing rates. For non-current financial assets and liabilities which bear interest at fixed interest rates, these rates approximated to the prevailing borrowing rates of the respective group entities and accordingly, the Directors consider that their carrying amounts approximate their fair values.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 44. RELATED PARTY DISCLOSURES

The Group had the following transactions with related parties:

#### (a) Related companies

	2017 HK\$	2016 HK\$
Service fees received (Note i)	193,074,787	181,167,153
Rental paid (Notes i & iii)	41,888,216	46,195,168
Consultancy fee paid (Note ii)	1,666,664	1,666,664
	<u>193,074,787</u>	<u>181,167,153</u>

Note i: Mr. Robert Ng Chee Siong, Director and the controlling shareholder of the Company, was interested in these transactions as he holds controlling interests and directorships of the related companies.

Note ii: The consultancy fee was paid to Ronald Arculli and Associates, of which The Honourable Ronald Joseph Arculli, Non-Executive Director of the Company, was interested in this transaction as a sole proprietor.

Note iii: The Group had commitments for future minimum lease payments under non-cancellable operating leases to its related companies. The details of such commitments are set out in Note 39.

#### (b) Associates and joint ventures

	2017 HK\$	2016 HK\$
Service fees paid	34,722,091	28,787,518
Administrative fees received	47,777,318	46,578,594
Interest income received	31,158,927	104,446,273
Imputed interest income on non-current interest-free advances to associates and joint ventures	79,563,133	143,959,578
Imputed interest expense on non-current interest-free advances from associates	44,575,328	40,118,159
	<u>34,722,091</u>	<u>28,787,518</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 44. RELATED PARTY DISCLOSURES (Continued)

Certain of the above related party transactions also constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. Those continuing connected transactions have complied with the requirements of Chapter 14A of the Listing Rules and their details are disclosed on pages 72 to 74 in the Directors' report.

Included in the advances to associates, amounts due to associates, advances from associates, amounts due from associates and advances to joint ventures, HK\$3,304,153,045 (2016: HK\$4,646,816,103), HK\$2,161,407 (2016: HK\$1,705,573), HK\$616,780,853 (2016: HK\$1,587,241,130), HK\$172,118,098 (2016: HK\$177,106,597) and HK\$487,767,023 (2016: HK\$445,695,092) represent the balances respectively with the associates and joint ventures in which Mr. Robert Ng Chee Siong, Director and the controlling shareholder of the Company, has controlling interests and directorships. Other than the aforesaid, details of the outstanding balances with associates, joint ventures and non-controlling interests at the end of the reporting period are set out in the Group's consolidated statement of financial position and in Notes 21, 22, 24, 34 and 35.

In addition, as set out in Notes 37 and 38, the Group has granted guarantees and pledged certain assets to banks for facilities granted to the associates and joint ventures.

Apart from the transactions disclosed above, there were no other transactions, arrangements or contracts of significance in relation to the Group's business to which the Company was a party and in which a Director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or any time during the year.

### Compensation of key management personnel

The remuneration of Directors during the year was as follows:

	2017 HK\$	2016 HK\$
Short-term benefits	26,402,926	21,057,916
Retirement benefit scheme contributions	135,000	126,000
	<u>26,537,926</u>	<u>21,183,916</u>

The remuneration of the Directors is determined by Remuneration Committee having regard to the performance of individuals and market trends.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)

For the year ended 30th June, 2017

**45. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENTS OF THE COMPANY****Statement of financial position of the Company**

	2017 HK\$	2016 HK\$
Non-current assets		
Investments in subsidiaries (Note)	448,441,989	448,441,989
Interests in associates (Note)	515,829,723	515,829,723
Available-for-sale investments	874,066,233	667,393,497
	<u>1,838,337,945</u>	<u>1,631,665,209</u>
Current assets		
Trading securities	10,167,465	8,217,269
Amounts due from subsidiaries	62,196,412,845	59,867,199,612
Accounts and other receivables	4,750,184	5,802,562
Time deposits, bank balances and cash	1,231,299	2,773,443
	<u>62,212,561,793</u>	<u>59,883,992,886</u>
Current liabilities		
Accounts and other payables	9,396,231	7,888,251
Amount due to a subsidiary	361,274,581	309,706,089
Amounts due to associates	77,494,445	71,141,817
Taxation payable	–	33,436,700
	<u>448,165,257</u>	<u>422,172,857</u>
Net current assets	<u>61,764,396,536</u>	<u>59,461,820,029</u>
Total assets less current liabilities	<u>63,602,734,481</u>	<u>61,093,485,238</u>
Capital and reserves		
Share capital	40,590,631,436	38,657,017,941
Reserves	23,012,103,045	22,436,467,297
Total equity	<u>63,602,734,481</u>	<u>61,093,485,238</u>

Note: Investments in subsidiaries and interests in associates are included in the Company's statement of financial position at cost less any identified impairment loss. The results of subsidiaries and associates are accounted for by the Company on the basis of dividends received and receivable.

Approved and authorised for issue by the Board of Directors on 24th August, 2017 and are signed on its behalf by:

**Robert NG Chee Siong**  
Chairman

**Daryl NG Win Kong**  
Director

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 45. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENTS OF THE COMPANY (Continued)

### Reserve movements of the Company

	Investment revaluation reserve <i>HK\$</i>	Retained profits <i>HK\$</i>	Total <i>HK\$</i>
At 1st July, 2015	137,828,117	18,208,006,284	18,345,834,401
Profit for the year	–	7,430,835,938	7,430,835,938
Loss on fair value change of available-for-sale investments	(186,105,196)	–	(186,105,196)
Net comprehensive (expense) income for the year	(186,105,196)	7,430,835,938	7,244,730,742
Cancellation upon repurchase of own shares	–	(46,738,635)	(46,738,635)
Final dividend – 2015	–	(2,311,979,810)	(2,311,979,810)
Interim dividend – 2016	–	(795,379,401)	(795,379,401)
At 30th June, 2016	(48,277,079)	22,484,744,376	22,436,467,297
Profit for the year	–	3,561,261,540	3,561,261,540
Gain on fair value change of available-for-sale investments	178,515,189	–	178,515,189
Net comprehensive income for the year	178,515,189	3,561,261,540	3,739,776,729
Cancellation upon repurchase of own shares	–	(7,770,088)	(7,770,088)
Final dividend – 2016	–	(2,342,439,040)	(2,342,439,040)
Interim dividend – 2017	–	(813,931,853)	(813,931,853)
<b>At 30th June, 2017</b>	<b>130,238,110</b>	<b>22,881,864,935</b>	<b>23,012,103,045</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 46. PRINCIPAL SUBSIDIARIES

The Directors are of the opinion that a complete list of all subsidiaries will be of excessive length and therefore the following list contains only the particulars of subsidiaries at 30th June, 2017 and 2016 which materially affected the results or assets and liabilities of the Group.

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<b>Direct:</b>						
Best Result Environmental Services Limited	Hong Kong	Ordinary	HK\$2	100	100	Cleaning services
Fu King Investment Limited	Hong Kong	Ordinary	HK\$1,000,000	100	100	Investment holding
Glorypark Limited	Hong Kong	Ordinary	HK\$1,000	100	100	Property investment
Hong Kong Elite Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
King Chance Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Investment holding
Serenity Park Building Management Limited	Hong Kong	Ordinary	HK\$10	100	100	Building management
Sharp Rise Company Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading
Sing-Ho Finance Company Limited	Hong Kong	Ordinary	HK\$30,000,000	100	100	Financing
Sino (MTN) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Notes issuer
Sino (Xiamen) Realty Development Co., Ltd. (Note i)	PRC	Registered	HK\$290,000,000	100	100	Property development, trading and investment
Sino Administration Services Limited	Hong Kong	Ordinary	HK\$3	100	100	Administration services



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS *(Continued)*

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES *(Continued)*

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017	2016	
				%	%	
<b>Direct:</b> <i>(Continued)</i>						
Sino Estates Management Limited	Hong Kong	Ordinary	HK\$6,500,000	100	100	Building management
Sino Estates Services Limited	Hong Kong	Ordinary	HK\$20	100	100	Building management
Sino Land (Fuzhou) Co., Ltd. <i>(Note i)</i>	PRC	Registered	HK\$50,000,000	100	100	Property investment
Sino Security Services Limited	Hong Kong	Ordinary	HK\$2	100	100	Security services
World Ace Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
<b>Indirect:</b>						
Ackerley Estates Limited	Hong Kong	Ordinary	HK\$20,000,000	100	100	Property investment
Active Success Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Advance Profit Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Alfaso Investment Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Allways Success Finance Limited	Hong Kong	Ordinary	HK\$10	100	100	Mortgage loan financing
Ample Way Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Apex Speed Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Asian View Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Beauty Plaza Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Benefit Bright Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Best Origin Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Best Wisdom Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Bestone Limited	Hong Kong	Ordinary	HK\$2	100	100	Property development
Bright Land Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Brighton Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property development
Capital Faith (Hong Kong) Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Central Wisdom Limited	Hong Kong	Ordinary	HK\$2	100	100	Property development
Century Link (Hong Kong) Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Century Profit Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Champion Asia Investments Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Champion Rise Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Champion Top Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property development
Cheer Asia Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Cheer Result Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Cheer View Holdings Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Citywalk Management Company Limited	Hong Kong	Ordinary	HK\$2	100	100	Building management
Citywalk 2 Management Company Limited	Hong Kong	Ordinary	HK\$2	100	100	Building management
Corinthia By The Sea Finance Company Limited	Hong Kong	Ordinary	HK\$1	60	60	Mortgage loan financing
Corinthia By The Sea Property Management Limited	Hong Kong	Ordinary	HK\$1	60	60	Building management
Dragon (Hong Kong) Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
e.Sino Company Limited	Hong Kong	Ordinary	HK\$2	100	100	Investment holding
Elegant Lane Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Elite Land Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Entertainment City Limited	Hong Kong	Ordinary	HK\$4,500,000	100	100	Property investment
Ever Champion Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading
Excel Wisdom Development Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Falcon City Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Falcon Land Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Famous General Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Famous Palace Properties Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Far Gain Limited	Hong Kong	Ordinary	HK\$10,000	100	100	Property investment
Forlink Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Fortune Glory Investments Limited	Hong Kong	Ordinary	HK\$1	100	100	Property investment
Free Champion Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Full Fair Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Fullerton Hotels & Resorts Pte. Ltd.	Singapore	Ordinary	S\$10,000	100	100	Management services
Fung Yuen Construction Company Limited	Hong Kong	Ordinary	HK\$1,000,000	100	100	Building construction
Global Honest Finance Limited	Hong Kong	Ordinary	HK\$2	100	100	Mortgage loan financing
Globaland Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Golden Leaf Investment Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Good Champion Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Grace Rays Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Grand Creator Investment (BVI) Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$10	60	60	Investment holding
Grand Creator Investment Limited	Hong Kong	Ordinary	HK\$2	60	60	Property trading
Grand Empire Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Project management
Grand Rise Investments Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Grand Start Holdings Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Grandeal Limited	Hong Kong/ PRC	Ordinary	HK\$2	100	100	Property trading
Handsome Lift Investment (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Hang Hau Station (Project Management) Limited	Hong Kong	Ordinary	HK\$2	60	60	Project management
Harley Investments Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Harvest Sun Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Harvestrade Investment Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property trading and investment
HCP Hong Kong Fully Co Ltd	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Hickson Limited	Hong Kong	Ordinary	HK\$20	100	100	Property investment
High Elite Finance Limited	Hong Kong	Ordinary	HK\$2	100	100	Mortgage loan financing
High Elite Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Jade Bird Development Limited	Hong Kong	Ordinary	HK\$100,000	100	100	Property trading and investment
Jade Line Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Jade Mate Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Jade Pine Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Jet Fame (Hong Kong) Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Jet Rise Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Jet Union Development Limited	Hong Kong	Ordinary	HK\$1	60	60	Property trading and investment
Joint Prospect Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Joint Rise Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Joy Rise Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
King Century Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
King Regent Limited	Hong Kong	Ordinary	HK\$1	85	85	Property trading and investment
Kingdom Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Kingsfield International Investments Limited	Hong Kong	Ordinary	HK\$1	100	100	Property investment
Land Success Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Lucky Fortress Inc.	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Share investment
Mayfair By The Sea I Finance Company Limited	Hong Kong	Ordinary	HK\$1	85	85	Financing
Mega Sino Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Morbest Profits Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Share investment
Multipurpose Investment Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property trading and investment
New Realm Enterprises Limited	British Virgin Islands	Ordinary	US\$1	100	100	Investment holding
Nice Scene International Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Ocean Treasure (Hong Kong) Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Octerworth Enterprises Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Olympian City 1 (Project Management) Limited	Hong Kong	Ordinary	HK\$2	100	100	Project management
Olympian City 2 Finance Company Limited	Hong Kong	Ordinary	HK\$1,000	100	100	Mortgage loan financing
Olympian City 2 (Project Management) Limited	Hong Kong	Ordinary	HK\$2	100	100	Project management
Orient Field Holdings Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Orient Harvest International Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading
Park Summit Commercial Management Company Limited	Hong Kong	Ordinary	HK\$1	100	100	Building management
Peace Success Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading
Perfect Green Supplies Company Limited	Hong Kong	Ordinary	HK\$1	100	100	Cleaning services
Perfect Sun Properties Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Precious Land Pte. Limited	Singapore	Ordinary	S\$2	100	100	Property investment
Precious Quay Pte. Ltd.	Singapore	Ordinary	S\$10,000	100	100	Hotel operation and property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Precious Treasure Pte Ltd	Singapore	Ordinary	S\$20,000,000	100	100	Hotel operation and property investment
Premium Living Limited	Hong Kong	Ordinary	HK\$2	100	100	Premium living services
Pridegate (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Prime Harvest (Administration Services) Limited	Hong Kong	Ordinary	HK\$2	100	100	Consultant services provider
Prime Harvest Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Primewin Properties Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Rainbow City Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Rankchief Company Limited	Hong Kong	Ordinary	HK\$200	100	100	Property trading
Real Maker Development Limited	Hong Kong	Ordinary	HK\$200,000	90	90	Property investment
Regal Crown Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Regent Profit Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Region One Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Rich Tact International (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Rich Treasure Investments Limited	Hong Kong	Ordinary	HK\$1	100	100	Mortgage loan financing
Rickson Investment Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Roystar Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Ruddiman Trading Company Limited	Hong Kong	Ordinary	HK\$100,000	100	100	Investment holding
Saky Investment (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Shine Harvest International Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
Sidak Investment Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Silver Palm Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Silver Target Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Sincere Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property development
Sino Fortune Garden Inc.	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Share investment
Sino Land Finance Limited	Hong Kong	Ordinary	HK\$2	100	100	Deposit placing
Sino Land (Guangzhou) Company Limited (Note i)	PRC	Registered	US\$3,200,000	100	100	Property investment
Sino Land (Zhangzhou) Company Limited (Note i)	PRC	Registered	HK\$374,150,000	100	100	Property development, trading and investment
Sino Land Investment (Holdings) Ltd.	Cayman Islands/ Hong Kong	Ordinary	US\$6,000,000	100	100	Investment holding
Sky Target (Hong Kong) Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Sky Vision Development Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Smart Champion (Hong Kong) Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Standard Union Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Share investment
Star Talent Development Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
Success One Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Sunfairs International Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Sunny Force Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Sunrise Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Super One Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Thousand Growth Development Limited	Hong Kong	Ordinary	HK\$20,000	100	100	Property investment
Timeshare Development (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Top Gallant Limited	Hong Kong	Ordinary	HK\$1	100	100	Property trading and investment



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Trans China Investment Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Triple Reach International (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Triumph One Limited	Hong Kong	Ordinary	HK\$10,000	100	100	Property trading and investment
Union Century (Hong Kong) Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Union Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading
Union Harvest Investments Limited	Hong Kong	Ordinary	HK\$2	100	100	Property development
Union Rich Development Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Union Score Investments Limited	Hong Kong	Ordinary	HK\$10	90	90	Property development
Union Top Properties Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Union Vision Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
United Link Investments Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Vantage Plus Investments Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$100	85	85	Investment holding
Vasilon Pte Ltd	Singapore	Ordinary	S\$2	100	100	Investment holding
Victory Top Properties Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Vision Land Limited	Hong Kong	Ordinary	HK\$1	100	–	Property development
Vista Commercial Management Company Limited	Hong Kong	Ordinary	HK\$2	100	100	Property management
Weiland Development Company Limited	Hong Kong	Ordinary	HK\$33,140,000	100	100	Property investment
Well Growth International Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Well Victory Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Wellord Investments Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Wendia Limited	Hong Kong	Ordinary	HK\$20	100	100	Property investment
Will Glory Company (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
Win Chanford Enterprises Limited	Hong Kong	Ordinary	HK\$1,000,000	52.63	52.63	Property investment

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 46. PRINCIPAL SUBSIDIARIES (Continued)

Name of subsidiary	Place of incorporation/ establishment/ operation	Class of shares held	Issued share/ registered capital	Proportion of nominal value of issued share capital/ registered capital held by the Company		Principal activities
				2017 %	2016 %	
<i>Indirect: (Continued)</i>						
Win Harvest (HK) Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Winchamp Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Winning Limited	Hong Kong	Ordinary	HK\$1	100	100	Investment holding
Wisdom Power Holdings Limited	British Virgin Islands/ Hong Kong	Ordinary	US\$1	100	100	Investment holding
Wise Century Limited	Hong Kong	Ordinary	HK\$2	100	100	Property investment
Wise Grand Limited	Hong Kong	Ordinary	HK\$1	52.63	52.63	Property investment
Wise Mate Limited	Hong Kong	Ordinary	HK\$2	100	100	Property trading and investment
World Empire Investment (CI) Limited	Cayman Islands/ Hong Kong	Ordinary	US\$1	100	100	Property investment
World Talent (Hong Kong) Limited	Hong Kong	Ordinary	HK\$1	100	100	Property development
信和置業(成都)有限公司 (Note i)	PRC	Registered	HK\$5,118,000,000	100	100	Property development and trading

**Notes:**

- i. Wholly foreign owned enterprises established in the PRC.
- ii. Other than guarantee notes issued by Sino (MTN) Limited as disclosed in Note 31, none of the subsidiaries had issued any debt securities at 30th June, 2017 and 2016.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 47. PRINCIPAL ASSOCIATES

The Directors are of the opinion that a complete list of all associates will be of excessive length and therefore the following list contains only the particulars of associates at 30th June, 2017 and 2016 which materially affected the results of the year or form a substantial portion of the net assets of the Group.

Name of associate	Place of incorporation/ establishment/ operation	Class of shares held	Proportion of nominal value of issued share capital/registered capital held by the Company			Principal activities	
			2017		Total %	2016 Total %	
			Directly %	Indirectly %			
Ace Glory Limited	Hong Kong	Ordinary	–	25	25	25	Property trading and investment
Astoria Estate Management Company Limited	Hong Kong	Ordinary	–	50	50	50	Building management
Best Profit Limited	Hong Kong	Ordinary	–	50	50	50	Property investment
Beverhill Limited	Hong Kong	Ordinary	–	20	20	20	Property investment
Boatswain Enterprises Limited	Hong Kong	Ordinary	–	20	20	20	Property investment
Brisbane Trading Company Limited	Hong Kong	Ordinary and non-voting deferred	–	50	50	50	Property trading
Century Rise Limited	Hong Kong	Ordinary	–	50	50	50	Property trading and investment
Cheer City Properties Limited	Hong Kong	Ordinary	–	20	20	20	Property investment
C.H.K.C. Building Management Limited	Hong Kong	Ordinary	–	25	25	25	Building management
Cosmos Door Limited	Hong Kong	Ordinary	–	50	50	50	Property investment
Credit World Limited	Hong Kong	Ordinary	–	20	20	20	Property trading
Direct Win Development Limited	Hong Kong	Ordinary	–	33.3	33.3	33.3	Property trading
Dramstar Company Limited	Hong Kong	Ordinary	–	22	22	22	Property trading

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 47. PRINCIPAL ASSOCIATES (Continued)

Name of associate	Place of incorporation/ establishment/ operation	Class of shares held	Proportion of nominal value of issued share capital/registered capital held by the Company			Principal activities	
			2017		2016 Total %		
			Directly %	Indirectly %		Total %	
Eternal Honest Finance Company Limited	Hong Kong	Ordinary	–	50	50	50	Mortgage loan financing
Finedale Industries Limited	Hong Kong	Ordinary	–	33.3	33.3	33.3	Property investment
Full Raise International Limited	British Virgin Islands/ Hong Kong	Ordinary	–	25	25	25	Investment holding
Gloryland Limited	Hong Kong	Ordinary	–	33.3	33.3	33.3	Property investment
Grace Sign Limited	Hong Kong	Ordinary	–	30	30	30	Property trading
Grand Palisades Finance Company Limited	Hong Kong	Ordinary	–	20	20	20	Mortgage loan financing
Great Maker Limited	Hong Kong	Ordinary	–	30	30	30	Property development
Greenroll Limited	Hong Kong	Ordinary	–	30	30	30	Hotel operation
Hua Qing Holdings Pte Ltd	Singapore	Ordinary	–	23.5	23.5	23.5	Investment holding
Island Resort Estate Management Company Limited	Hong Kong	Ordinary	–	45	45	45	Building management
Lead Bright Finance Limited	Hong Kong	Ordinary	–	20	20	20	Mortgage loan financing
Lead Bright Limited	Hong Kong	Ordinary	–	20	20	20	Property trading
Million Success Limited	Hong Kong	Ordinary	–	25	25	25	Property investment
More Treasure Company Limited	Hong Kong	Ordinary	–	25	25	25	Property investment
Murdoch Investments Inc.	British Virgin Islands/ Hong Kong	Ordinary	–	45	45	45	Property investment

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

### 47. PRINCIPAL ASSOCIATES (Continued)

Name of associate	Place of incorporation/ establishment/ operation	Class of shares held	Proportion of nominal value of issued share capital/registered capital held by the Company			Principal activities	
			2017		2016 Total %		
			Directly %	Indirectly %			Total %
Nimble Limited	British Virgin Islands/ Hong Kong	Ordinary	–	45	45	45	Investment holding
Pacific Bond Limited	Hong Kong	Ordinary	–	35	35	35	Property trading and investment
Pembroke Development Investments Limited	British Virgin Islands/ Hong Kong	Ordinary and non-voting deferred	–	40	40	40	Property trading
Providence Bay Finance Company Limited	Hong Kong	Ordinary	–	35	35	35	Mortgage loan financing
Providence Bay Property Management Company Limited	Hong Kong	Ordinary	–	35	35	35	Building management
Providence Peak Finance Company Limited	Hong Kong	Ordinary	–	25	25	25	Mortgage loan financing
Providence Peak Property Management Company Limited	Hong Kong	Ordinary	–	25	25	25	Building management
Pui Hay Enterprises Limited	Hong Kong	Ordinary	–	50	50	50	Property trading
Sea Dragon Limited	Hong Kong	Ordinary	–	30	30	30	Property investment
Silver Link Investment Limited	Hong Kong	Ordinary	–	45	45	45	Property trading and investment
Sino Parking Services Limited	Hong Kong	Ordinary	50	–	50	50	Carpark operation
Sino Real Estate Agency Limited	Hong Kong	Ordinary	50	–	50	50	Real estate agency



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 30th June, 2017

## 47. PRINCIPAL ASSOCIATES (Continued)

Name of associate	Place of incorporation/ establishment/ operation	Class of shares held	Proportion of nominal value of issued share capital/registered capital held by the Company			Principal activities	
			2017		Total %	2016 Total %	
			Directly %	Indirectly %			
Tat Lee Construction Company Limited	Hong Kong	Ordinary	25	–	25	25	Building construction
Teamer International Limited	Hong Kong	Ordinary	–	35	35	35	Property trading
The Coronation Estates Management Limited	Hong Kong	Ordinary	–	45	45	45	Building management
The Graces – Providence Bay Finance Company Limited	Hong Kong	Ordinary	–	50	50	50	Mortgage loan financing
The Graces – Providence Bay Property Management Company Limited	Hong Kong	Ordinary	–	50	50	50	Building management
The Hermitage Estates Management Limited	Hong Kong	Ordinary	–	50	50	50	Building management
Union King (Hong Kong) Limited	Hong Kong	Ordinary	–	45	45	45	Property investment
United Best Hong Kong Limited	Hong Kong	Ordinary	–	40	40	40	Property development
Victory World Limited	Hong Kong	Ordinary	–	50	50	50	Property trading and investment
Wide Harvest Investment Limited	Hong Kong	Ordinary	–	25	25	25	Property investment
Wisekey Investment Limited	British Virgin Islands/ Hong Kong	Ordinary	–	50	50	50	Investment holding
中海信和(成都)物業發展有限公司	PRC	Registered	–	20	20	20	Property development and trading

## DISCLOSURE PURSUANT TO RULE 13.22 OF THE LISTING RULES

In accordance with Rule 13.22 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, the Company discloses the following statement of indebtedness, capital commitments and contingent liabilities reported on by the affiliated companies of the Company and/or its subsidiaries as at the end of the most recent financial period. This information has been extracted from the relevant audited financial statements of the affiliated companies.

	<b>At 30th June, 2017 HK\$</b>	At 30th June, 2016 HK\$
The Group's share of total indebtedness of its affiliated companies		
– Bank loans	<b>2,011,207,748</b>	1,707,790,644
Advances from the Group	<b>9,762,555,908</b>	9,081,238,087
	<b><u>11,773,763,656</u></b>	<u>10,789,028,731</u>
The Group's share of capital commitments and contingent liabilities of its affiliated companies	<u>–</u>	<u>–</u>

Note: "Affiliated companies" mentioned above refers to associates and joint ventures of the Group.

# MAJOR PROPERTIES HELD BY THE GROUP

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>HONG KONG</b>							
1. No. 1 Chatham Path Mid-levels, Hong Kong	2072	100.0%	–	7,800	R	Completed	Existing
2. 38 Repulse Bay Road Hong Kong	2084	100.0%	16,176	12,126	R	Completed	Existing
3. 148 Electric Road North Point, Hong Kong	2047	100.0%	13,160	197,400	C	Completed	Existing
4. Central Plaza 18 Harbour Road, Wan Chai, Hong Kong	2047	10.0%	77,824	140,000	C	Completed	Existing
5. The Centrium 60 Wyndham Street, Central, Hong Kong	2047	70.0%	17,061	179,138	C	Completed	Existing
6. Conrad Hong Kong Pacific Place, 88 Queensway, Hong Kong	2047	30.0%	–	165,506	H	Completed	Existing
7. Harbour Centre Harbour Road & Fleming Road, Hong Kong	2128	17.5%	32,626	42,091	C	Completed	Existing

## MAJOR PROPERTIES HELD BY THE GROUP (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>HONG KONG</b>							
8. The Hennessy 256 Hennessy Road, Wan Chai, Hong Kong	2127	100.0%	4,791	71,862	C	Completed	Existing
9. Hollywood Centre 233 Hollywood Road, Hong Kong	2128	52.6%	6,706	52,933	C	Completed	Existing
10. Island Resort Mall 28 Siu Sai Wan Road, Chai Wan, Hong Kong	2047	45.0%	275,470	85,136 <u>60,302*</u> <u>145,438</u>	C P	Completed	Existing
* 540 carparks							
11. The Johnston Suites Hong Kong 74-80 Johnston Road, Wan Chai, Hong Kong	2047	100.0%	5,353	46,331 <u>11,777</u> <u>58,108</u>	R C	Completed	Existing
12. Lee Tung Avenue 200 Queen's Road East, Wan Chai, Hong Kong	2060	Joint Venture	75,176	87,720 <sup>†</sup>	C	Completed	Existing
13. Marina House 68 Hing Man Street, Shau Kei Wan, Hong Kong	2047	100.0%	7,818	119,298	C	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>HONG KONG</b>							
14. One Capital Place 18 Luard Road, Wan Chai, Hong Kong	2127	100.0%	5,315	73,443	C	Completed	Existing
15. Pacific Palisades 1 Braemar Hill Road, Hong Kong	2047	20.0%	165,550	93,550	R	Completed	Existing
16. Pacific Plaza 418 Des Voeux Road West, Hong Kong	2860	100.0%	9,450	164,460	C	Completed	Existing
17. The Staunton Suites 22 Staunton Street, Central, Hong Kong	2844	100.0%	4,482	28,439 9,190 <u>37,629</u>	R C	Completed	Existing
18. 25/F United Centre Queensway, Hong Kong	2128	50.0%	–	10,225	C	Completed	Existing
<b>KOWLOON</b>							
19. No. 1 Hung To Road Kwun Tong, Kowloon	2047	33.3%	60,970	177,337	I	Completed	Existing
20. The Astrid 180 Argyle Street, Kowloon	2047	100.0%	61,118	9,852	R	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>KOWLOON</b>							
21. The Avery 12, 16 and 18 Hau Wong Road, Kowloon	2047	100.0%	3,967	10,455	C	Completed	Existing
22. Cameron Plaza 23 Cameron Road, Tsim Sha Tsui, Kowloon	2038	100.0%	5,413	65,550	C	Completed	Existing
23. The Camphora 51-52 Haiphong Road, Kowloon	2863	100.0%	1,800	18,043	R	Completed	Existing
24. China Hong Kong City 33 Canton Road, Tsim Sha Tsui, Kowloon	2135	25.0%	165,334	359,433	C	Completed	Existing
25. Coronation Circle 1 Yau Cheung Road, South West Kowloon, Kowloon	2057	45.0%	86,758	39,041	C	Completed	Existing
26. Corporation Square 8 Lam Lok Street, Kowloon Bay, Kowloon	2047	100.0%	21,745	155,910	I	Completed	Existing
27. Exchange Tower 33 Wang Chiu Road, Kowloon Bay, Kowloon	2055	100.0%	50,752	259,503	C	Completed	Existing



# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>KOWLOON</b>							
28. Fullerton Centre 19 Hung To Road, Kwun Tong, Kowloon	2047	100.0%	10,394	114,334	I	Completed	Existing
29. Futura Plaza 111-113 How Ming Street, Kwun Tong, Kowloon	2047	100.0%	18,783	225,396	C	Completed	Existing
30. Hong Kong Pacific Centre 28 Hankow Road, Tsim Sha Tsui, Kowloon	2039	100.0%	18,028	232,606	C	Completed	Existing
31. Kwun Tong Harbour Plaza 182 Wai Yip Street, Kwun Tong, Kowloon	2047	100.0%	31,018	130,728 <u>198,758*</u> <u>329,486</u>	C P	Completed	Existing
				* 474 carparks			
32. Kwun Tong Plaza 68 Hoi Yuen Road, Kwun Tong, Kowloon	2047	100.0%	25,995	192,694*	P	Completed	Existing
				* 366 carparks			

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>KOWLOON</b>							
33. Maison Rosé 270 Cheung Sha Wan Road, Cheung Sha Wan, Kowloon	2047	100.0%	4,490	6,873	C	Completed	Existing
34. Olympian City 1 11 Hoi Fai Road, MTR Olympic Station, Kowloon	2047	Joint Venture	712,614	139,931 <sup>†</sup>	C	Completed	Existing
35. Olympian City 2 18 Hoi Ting Road, MTR Olympic Station, Kowloon	2047	Joint Venture	708,577	511,287 <sup>†</sup>	C	Completed	Existing
36. Olympian City 3 1 Hoi Wang Road, South West Kowloon, Kowloon	2055	50.0%	146,131	59,423	C	Completed	Existing
37. The Olympian Hong Kong 18 Hoi Fai Road, Kowloon	2052	100.0%	112,484	43,759 <u>68,456</u>	H C	Completed	Existing
				<u>112,215</u>			
38. Omega Plaza 32 Dundas Street, Kowloon	2047	100.0%	5,385	80,775	C	Completed	Existing
39. One Madison 305 Castle Peak Road, Kowloon	2047	100.0%	7,200	12,800	C	Completed	Existing

# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>KOWLOON</b>							
40. One New York 468 Castle Peak Road, Kowloon	2047	100.0%	6,448	9,621	C	Completed	Existing
41. Park Ivy 8 Ivy Street, Kowloon	2061	Joint Venture	6,032	9,042 <sup>†</sup>	C	Completed	Existing
42. Park Summit Shopping Arcade, 88 Beech Street, Kowloon	2058	Joint Venture	25,058	37,588 <sup>†</sup>	C	Completed	Existing
43. Remington Centre 23 Hung To Road, Kwun Tong, Kowloon	2047	100.0%	10,370	114,103	I	Completed	Existing
44. Skyline Tower 39 Wang Kwong Road, Kowloon Bay, Kowloon	2047	50.0%	68,986	413,915	C	Completed	Existing
45. Sunshine Plaza Shopping Arcade, 17 Sung On Street, Hung Hom, Kowloon	2047	100.0%	26,598	58,887	C	Completed	Existing
46. Tsim Sha Tsui Centre Salisbury Road, Tsim Sha Tsui, Kowloon	2127	45.0%	42,835	231,309	C	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>KOWLOON</b>							
47. Vista Shopping Arcade, 188 Fuk Wa Street, Sham Shui Po, Kowloon	2054	Joint Venture	14,895	22,335 <sup>†</sup>	C	Completed	Existing
48. Westley Square 48 Hoi Yuen Road, Kwun Tong, Kowloon	2047	100.0%	21,110	238,187	I/O	Completed	Existing
49. Yau Tong Industrial City 17 Ko Fai Road, Yau Tong, Kowloon	2047	90.0%	100,580	464,627	I	Completed	Existing
<b>NEW TERRITORIES</b>							
50. Avon Mall 15 Yat Ming Street, Fanling, New Territories	2047	100.0%	145,649	101,980	C	Completed	Existing
51. Citywalk 1 Yeung Uk Road, Tsuen Wan, New Territories	2052	Joint Venture	207,659	245,419 <sup>†</sup>	C	Completed	Existing
52. Citywalk 2 18 Yeung Uk Road, Tsuen Wan, New Territories	2054	Joint Venture	77,823	191,568 <sup>†</sup>	C	Completed	Existing

# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>NEW TERRITORIES</b>							
53. Corporation Park 11 On Lai Road, Shatin, New Territories	2047	30.0%	43,056	122,708	I	Completed	Existing
54. Corinthia By The Sea 23 Tong Yin Street, Tseung Kwan O, New Territories	2062	60.0%	139,016	41,708	C	Completed	Existing
55. Golden Plaza 28 Shui Che Kwun Street, Yuen Long, New Territories	2047	100.0%	21,420	32,178 <u>173,571*</u> <u>205,749</u>	C P	Completed	Existing
* 438 carparks							
56. The Graces • Providence Bay Shopping Arcade, 9 Fo Chun Road, Tai Po, New Territories	2057	50.0%	107,941	10,791	C	Completed	Existing
57. Grand Regentville Shopping Mall, 9 Wo Mun Street, Fanling, New Territories	2049	100.0%	131,448	71,462 <u>148,292*</u> <u>219,754</u>	C P	Completed	Existing
* 415 carparks							

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>NEW TERRITORIES</b>							
58. Lake Silver Shopping Arcade, 599 Sai Sha Road, Ma On Shan, New Territories	2055	Joint Venture	367,601	43,056 <sup>†</sup>	C	Completed	Existing
59. Mansfield Industrial Centre 19 Hong Yip Street, Tung Tau, Yuen Long, New Territories	2047	100.0%	52,582	111,253	I	Completed	Existing
60. Mayfair By The Sea I 23 Fo Chun Road, Tai Po, New Territories	2059	85.0%	225,237	38,289	C	Completed	Existing
61. Mayfair Lane 21 Fo Chun Road, Tai Po, New Territories	2059	100.0%	225,237	45,047	C	Completed	Existing
62. Oceania Heights Shopping Mall, 2 Hoi Chu Road, Tuen Mun, New Territories	2052	100.0%	65,552	29,082	C	Completed	Existing
63. Paloma Bay 18 Peng Lei Road, Peng Chau, New Territories	2062	100.0%	49,127	36,845	R	Completed	Existing



# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>NEW TERRITORIES</b>							
64. Paloma Cove 8 Peng Chau Ho King Street, Peng Chau, New Territories	2062	100.0%	19,163	14,372	R	Completed	Existing
65. The Palazzo Shopping Arcade, 28 Lok King Street, Shatin, New Territories	2053	Joint Venture	287,258	21,528 <sup>†</sup>	C	Completed	Existing
66. Parklane Centre 25 Kin Wing Street, Tuen Mun, New Territories	2047	100.0%	26,522	84,988 <u>166,976*</u>  <u>251,964</u>	I P	Completed	Existing
				* 116 carparks			
67. Ping Wui Centre 13-17 Ping Wui Street, Yuen Long, New Territories	2047	100.0%	20,376	20,401 <u>173,267*</u>  <u>193,668</u>	C P	Completed	Existing
				* 450 carparks			
68. Riverwalk 6 Ngan Kwong Wan Road, Mui Wo, New Territories	2062	100.0%	24,327	32,400 <u>17,007</u>  <u>49,407</u>	R C	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>NEW TERRITORIES</b>							
69. Rosedale Gardens Shopping Arcade, 133 Castle Peak Road, Tuen Mun, New Territories	2047	100.0%	29,956	35,213	C	Completed	Existing
70. Shatin Galleria 18-24 Shan Mei Street, Fo Tan, Shatin, New Territories	2047	100.0%	38,234	268,798 <u>93,691*</u> <u>362,489</u>	C P	Completed	Existing
* 268 carparks							
71. Springdale Mall 80 Ma Tin Road, Yuen Long, New Territories	2047	100.0%	45,273	39,668 <u>87,102*</u> <u>126,770</u>	C P	Completed	Existing
* 261 carparks							
72. Sunley Centre 9 Wing Yin Street, Tsuen Wan, New Territories	2047	100.0%	17,362	170,570	I	Completed	Existing
73. Tuen Mun Town Plaza, Phase I 1 Tuen Shun Street & 1 Tuen Shing Street, Tuen Mun, New Territories	2047	100.0%	262,715	853,553 <u>157,335*</u> <u>1,010,888</u>	C P	Completed	Existing
* 525 carparks							

# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>NEW TERRITORIES</b>							
74. The Waterside Shopping Mall, 15 On Chun Street, Ma On Shan, Shatin, New Territories	2047	50.0%	69,428	28,285	C	Completed	Existing
<b>MAINLAND CHINA</b>							
75. Dynasty Park, Zhangzhou 298 Tengfei Road, Xiangcheng District, Zhangzhou, Fujian Province	2045	100.0%	1,004,199	25,654	C	Completed	Existing
76. Greenfields Chuangye Road, Guangzhou Economic & Technology Development District, Guangzhou	2054	100.0%	53,131	14,931 <u>12,861</u> * <u>27,792</u>	C P	Completed	Existing
* 52 carparks							
77. Le Sommet 279 Jiahe Road, Xiamen	2041	100.0%	33,188	15,973	C	Completed	Existing
78. Park Place 130 Jiahe Road, Xiamen	2039	100.0%	44,118	10,689	C	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>MAINLAND CHINA</b>							
79. Raffles City Shanghai Plot 105 A&B, 228 Xizang Road Central, Huangpu District, Shanghai	2044 2046	22.4%	163,624	301,145	C	Completed	Existing
80. Sino International Plaza 137 Wusi Road, Fuzhou	2059	100.0%	58,126	499,158	C	Completed	Existing
<b>OVERSEAS – SINGAPORE &amp; AUSTRALIA</b>							
81. Clifford Pier 80 Collyer Quay, Singapore	2067	100.0%	70,397	13,731	C	Completed	Existing
82. Customs House 70 Collyer Quay, Singapore	2067	100.0%	44,348	14,822	C	Completed	Existing
83. The Fullerton Hotel Singapore 1 Fullerton Square, Singapore	2096	100.0%	139,469	466,423	H	Completed	Existing
84. The Fullerton Bay Hotel 80 Collyer Quay, Singapore	2067	100.0%	38,965	79,087	H	Completed	Existing
85. The Fullerton Waterboat House 3 Fullerton Road, Singapore	2032	100.0%	16,921	21,743	C	Completed	Existing

# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties for investment and hotels</b>							
<b>OVERSEAS – SINGAPORE &amp; AUSTRALIA</b>							
86. One Fullerton 1 Fullerton Road, Singapore	2096	100.0%	92,646	80,433	C	Completed	Existing
87. The Westin Sydney 1 Martin Place, Sydney, Australia	Freehold 2096	50.0%	–	155,070 <u>29,722</u> <u>184,792</u>	H C	Completed	Existing
<b>Completed properties for sale</b>							
<b>HONG KONG</b>							
1. Far East Finance Centre 16 Harcourt Road, Hong Kong	2130	19.1%	34,595	9,869	C	Completed	Existing
<b>KOWLOON</b>							
2. Chevalier Commercial Centre Wang Hoi Road, Kowloon Bay, Kowloon	2047	33.3%	44,350	11,484	C	Completed	Existing
3. Hewlett Centre 54 Hoi Yuen Road, Kwun Tong, Kowloon	2047	100.0%	38,000	15,099	I	Completed	Existing
4. Kowloon Plaza 485 Castle Peak Road, Cheung Sha Wan, Kowloon	2047	100.0%	19,375	25,702	I	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Completed properties for sale</b>							
<b>KOWLOON</b>							
5. Metro Centre 32 Lam Hing Street, Kowloon Bay, Kowloon	2047	100.0%	27,125	18,395	I	Completed	Existing
6. Pan Asia Centre 137 Wai Yip Street, Kwun Tong, Kowloon	2047	100.0%	5,760	66,512	I	Completed	Existing
7. Westin Centre 26 Hung To Road, Kwun Tong, Kowloon	2047	50.0%	17,280	103,576	I	Completed	Existing
<b>NEW TERRITORIES</b>							
8. The Balmoral 1 Ma Shing Path, Tai Po, New Territories	2055	100.0%	63,603	15,178 <sup>#</sup>	R	Completed	Existing
9. Botanica Bay 3 Cheung Fu Street, South Lantau Coast, New Territories	2057	100.0%	178,542	7,450 <sup>#</sup>	R	Completed	Existing
10. Cambridge Plaza 188 San Wan Road, Sheung Shui, New Territories	2047	100.0%	–	174,358	I	Completed	Existing

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Completed properties for sale</b>							
<b>NEW TERRITORIES</b>							
11. Lincoln Centre 20 Yip Fung Street, Fanling, New Territories	2047	100.0%	21,163	61,144	I	Completed	Existing
12. Poly Centre 15 Yip Fung Street, Fanling, New Territories	2047	100.0%	18,191	10,430	I	Completed	Existing
13. Providence Bay 5 Fo Chun Road, Tai Po, New Territories	2057	35.0%	238,164	9,801 <sup>#</sup>	R	Completed	Existing
14. Raleigh Centre 9 Yip Cheong Street, Fanling, New Territories	2047	100.0%	10,194	8,386	I	Completed	Existing
15. Sea Crest Terrace Mui Wo, Lantau Island, New Territories	2047	100.0%	7,976	800 <u>7,498</u> <u>8,298</u>	R C	Completed	Existing
16. Technology Plaza 29-35 Sha Tsui Road, Tsuen Wan, New Territories	2047	100.0%	20,000	15,468	I	Completed	Existing



**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Completed properties for sale</b>							
<b>MAINLAND CHINA</b>							
17. Chengdu International Community Xipu Zhen, Pi Xian, Jin Niu District, Chengdu, Sichuan	2074	20.0%	14,253,628	16,327	C	Completed	Existing
18. The Palazzo, Chengdu 9 The Second Yufeng Road, Chenghua District, East Chengdu	2078 2048	100.0%	2,673,385	74,123 <u>162</u> <u>74,285</u>	R C	Completed	Existing
<b>Properties under development</b>							
<b>HONG KONG</b>							
1. Sik On Street, Wan Chai, Hong Kong Inland Lot No. 9049	2063	100.0%	2,239	11,195	R	Superstructure works in progress	March 2018
2. The Fullerton Hotel Ocean Park Hong Kong Tai Shue Wan, Hong Kong	2047	60.0%	133,474	262,020	H	Planning stage	January 2021
3. Yip Kan Street and Wong Chuk Hang Road, Wong Chuk Hang, Hong Kong Aberdeen Inland Lot No. 462	2066	60.0%	18,996	144,567	C	Site formation works in progress	July 2021

# MAJOR PROPERTIES HELD BY THE GROUP *(Continued)*

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties under development</b>							
<b>HONG KONG</b>							
4. Peel Street / Graham Street Project (Site A) Central, Hong Kong Inland Lot No. 9064	2067	Joint Venture	9,607	84,260 <sup>†</sup>	R	Planning stage	February 2022
<b>KOWLOON</b>							
5. Junction of Cheung Yip Street, Sheung Yee Road and Wai Yip Street, Kowloon Bay, Kowloon New Kowloon Inland Lot No. 6313	2065	30.0%	40,849	147,058	C	Superstructure works in progress	August 2018
6. 1-3B Kowloon Road / 1-5 Kiu Yam Street, Sham Shui Po, Kowloon New Kowloon Inland Lot No. 6558	2067	Joint Venture	5,841	43,809 <u>8,762</u> <u>52,571<sup>†</sup></u>	R C	Planning stage	July 2020
7. Kwun Tong Town Centre Development Areas 2 and 3, Kwun Tong, Kowloon New Kowloon Inland Lot No. 6514	2064	Joint Venture	234,160	1,495,981 <sup>†</sup>	R	Foundation works completed	September 2020

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties under development</b>							
<b>NEW TERRITORIES</b>							
8. The Spectra 8 Kwong Yip Street, Yuen Long, New Territories Yuen Long Town Lot No. 513	2063	Joint Venture	106,564	523,938 <sup>†</sup>	R	Superstructure works in progress	August 2017
9. The Mediterranean 8 Tai Mong Tsai Road, Sai Kung, New Territories Lot No. 1949 in Demarcation District No. 221	2063	100.0%	166,089	249,133	R	Superstructure works in progress	August 2017
10. Park Mediterranean 9 Hong Tsuen Road, Sai Kung, New Territories Lot No. 1180 in Demarcation District No. 215	2063	100.0%	86,898	173,796	R	Superstructure works in progress	September 2017
11. Commune Modern 28 Wo Fung Street, Luen Wo Hui, Fanling, New Territories Fanling Sheung Shui Town Lot No. 255	2064	100.0%	30,440	135,896 34,337 <u>39,676</u> <u>209,909</u>	R C P	Superstructure works in progress	May 2018
12. Hong Kin Road, Tui Min Hoi, Sai Kung, New Territories Lot No. 1181 in Demarcation District No. 215	2065	100.0%	36,856	51,592	R	Site formation works in progress	July 2019

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties under development</b>							
<b>NEW TERRITORIES</b>							
13. Wing Kei Road, Kwai Chung, New Territories Kwai Chung Town Lot No. 524	2067	100.0%	18,623	176,906	I	Planning stage	January 2020
14. Fo Yin Road, Pak Shek Kok, Tai Po, New Territories Tai Po Town Lot No. 228	2066	100.0%	114,594	412,530	R	Site formation works in progress	August 2020
15. Junction of Wang Yip Street West, and Hong Yip Street, Tung Tau Industrial Area, Yuen Long, New Territories Yuen Long Town Lot No. 532	2066	100.0%	99,524	497,620	C	Site formation works in progress	July 2021
16. West Rail Kam Sheung Road Station Package One Property Development Kam Ho Road and Tung Wui Road, New Territories Lot No. 1040 in Demarcation District No. 103	2067	Joint Venture	448,719	1,236,741 <sup>†</sup>	R	Planning stage	June 2023

**MAJOR PROPERTIES HELD BY THE GROUP** (Continued)

Dated at 30th June, 2017

Description	Lease expiry	Group's interest	Approx. site area (sq. ft.)	Approx. floor area attributable to the Group (sq. ft.)	Type	Stage of completion	Estimated completion date
<b>Properties under development</b>							
<b>MAINLAND CHINA</b>							
17. Chengdu International Community Xipu Zhen, Pi Xian, Jin Niu District, Chengdu, Sichuan	2044	20.0%	14,253,628	39,317	C	Superstructure works in progress	June 2018
18. Land Parcel 04, Unit 7, Qianwan Area, Qianhai Shenzhen-Hong Kong Modern Service Industry Cooperation Zone, Shenzhen Land Parcel No. T102-0262	2057	50.0%	80,485	247,572	C	Planning stage	June 2020
19. The Palazzo, Chengdu 9 The Second Yufeng Road, Chenghua District, East Chengdu	2078 2048	100.0%	2,673,385	10,940,447 672,600 <u>152,752</u>	R C H	Foundation works in progress	April 2022
				<u>11,765,799</u>			
20. Dynasty Park, Zhangzhou 298 Tengfei Road, Xiangcheng District, Zhangzhou, Fujian Province	2075 2045	100.0%	962,939	3,577,334 <u>148,164</u> <u>3,725,498</u>	R C	Foundation works in progress	June 2022

Note: C : Commercial

R : Residential

I : Industrial

I/O : Industrial/Office

H : Hotel

P : Multi-storey carpark

† : it represents the total approximate floor area of the property

# : it represents the saleable floor area

# Sino Land Company Limited

## Proxy Form for use at the Annual General Meeting (or at any adjournment thereof)

I/We <sup>(Note 1)</sup> \_\_\_\_\_  
of \_\_\_\_\_  
being the registered holder(s) of <sup>(Note 2)</sup> \_\_\_\_\_  
ordinary shares of the above-named Company, **HEREBY APPOINT** the Chairman of the Meeting or <sup>(Note 3)</sup> \_\_\_\_\_

of \_\_\_\_\_  
as my/our proxy to act for me/us at the Annual General Meeting (or at any adjournment thereof) of the Company to be held at The Pacific Rooms, 9th Floor, Towers Wing, The Royal Pacific Hotel & Towers, 33 Canton Road, Tsim Sha Tsui, Kowloon on Thursday, the 26th day of October, 2017 at 9:30 a.m. and at such Meeting (or at any adjournment thereof) to vote for me/us and in my/our name(s) as indicated below or if no such indication is given, as my/our proxy thinks fit.

	For <sup>(Note 4)</sup>	Against <sup>(Note 4)</sup>
1. To receive, consider and adopt the audited Financial Statements and the Directors' and Independent Auditor's Reports for the year ended 30th June, 2017.		
2. To declare a final dividend of HK\$0.40 per ordinary share with an option for scrip dividend.		
3. (i) To re-elect Mr. Robert Ng Chee Siong as Director.		
(ii) To re-elect Mr. Adrian David Li Man-kiu as Director.		
(iii) To re-elect Ms. Alice Ip Mo Lin as Director.		
(iv) To re-elect Mr. Sunny Yeung Kwong as Director.		
(v) To authorise the Board to fix the Directors' remuneration for the financial year ending 30th June, 2018.		
4. To re-appoint Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorise the Board to fix their remuneration.		
5. (i) To approve share buy-back mandate (Ordinary Resolution on item 5(i) of the Notice of Annual General Meeting).		
(ii) To approve share issue mandate (Ordinary Resolution on item 5(ii) of the Notice of Annual General Meeting).		
(iii) To approve extension of share issue mandate (Ordinary Resolution on item 5(iii) of the Notice of Annual General Meeting).		

Dated \_\_\_\_\_ Signature <sup>(Note 5)</sup> \_\_\_\_\_

### Notes:

1. Full name(s) and address(es) to be inserted in **BLOCK CAPITALS**.
2. Please insert the number of ordinary shares registered in your name(s). If no number is inserted, this form of proxy will be deemed to relate to all the ordinary shares of the Company registered in your name(s).
3. If any proxy other than the Chairman of the Meeting is preferred, strike out the words "the Chairman of the Meeting or" herein inserted and insert the name and address of the proxy desired in the space provided. **ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALLED BY THE PERSON WHO SIGNS IT.**
4. **IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, TICK IN THE RELEVANT BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, TICK IN THE RELEVANT BOX MARKED "AGAINST"**. Failure to complete the boxes will entitle your proxy to cast his/her vote at his/her discretion. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the Meeting other than those referred to in the Notice convening the Meeting.
5. This form of proxy must be signed by you or your attorney duly authorised in writing or, in the case of a corporation, must be either under its common seal or under the hand of an officer or attorney duly authorised.
6. In order to be valid, this form of proxy, together with the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of such power or authority, must be deposited at the registered office of the Company, 12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong not less than 48 hours before the time appointed for holding the Meeting or adjourned Meeting (as the case may be).
7. In the case of joint holders, any one of such joint holders may vote at the Meeting, either personally or by proxy, but if more than one of such joint holders be present at the Meeting personally or by proxy, that one of the said persons whose name stands first on the register of members in respect of the relevant shares shall alone be entitled to vote in respect thereof.
8. Any shareholder entitled to attend and vote at the Meeting may appoint one or more proxies to exercise all or any of his/her rights to attend and vote instead of him/her, provided that the proxy is appointed to represent respectively the number of shares held by the shareholder as specified in the relevant instrument of appointment. The proxy need not be a shareholder of the Company but must attend the Meeting in person to represent you.
9. Completion and deposit of the form of proxy will not preclude you from attending and voting at the Meeting if you so wish.
10. At the Annual General Meeting, the Chairman of the Meeting will put each of the above resolutions to the vote by way of a poll. On a poll, every shareholder who is present in person or by proxy shall have one vote for every share of which he/she is the holder.

### PERSONAL INFORMATION COLLECTION STATEMENT

"Personal Data" in this statement has the same meaning as "personal data" defined in the Personal Data (Privacy) Ordinance, Cap 486 ("PDPO"), which will include your and your appointed proxy's name and mailing address.

Your supply of Personal Data is on a voluntary basis for the purpose of processing your request for the appointment of a proxy (or proxies), your voting instructions for the Meeting of the Company and your other instructions (the "Purposes"). However, failure to supply your Personal Data may result in us or our third party service providers unable to process your request for the Purposes. We may transfer your Personal Data to our subsidiaries, Share Registrars, agent, contractor, third party service provider and/or other bodies who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorised by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your Personal Data will be retained for such period as may be necessary to fulfil the Purposes and for our verification and record purposes.

You and your appointed proxy have the right to request access to and/or correction of the respective Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of the Personal Data should be in writing and sent by mail to the Privacy Compliance Officer of Tricor Standard Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong or by email at [sinoland83-ecom@hk.tricorglobal.com](mailto:sinoland83-ecom@hk.tricorglobal.com).



