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北京汽車股份有限公司 BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

VOLUNTARY ANNOUNCEMENT THE COMPANY RE-WON THREE AWARDS UNDER CHINA SECURITIES "GOLDEN BAUHINIA"

This announcement is made by BAIC Motor Corporation Limited* (the "Company") on a voluntary basis.

The Company is pleased to announce that, on November 30, 2017, the Company won three awards under 2017 China Securities "Golden Bauhinia". Among them, Mr. Xu Heyi, Chairman of the Company, won the "Special Contribution Award for the Capital Market in the 20th Anniversary of Hong Kong Handover"; the Company also won two awards, namely the "Listed Companies with Best Investment Value during the Thirteenth Five-year Plan Period" and the "Best Investors Relation Management of Listed Companies".

The China Securities "Golden Bauhinia" Awards are set for all listed companies, investment banks, funds and their senior management in both Mainland China and Hong Kong, through comprehensive evaluation, they are awarded to the enterprises and managers with unique features and outstanding achievements during the year, and they have currently become significant symbols in the capital market of China with the name of the "Academic Awards of Securities". Up to this year, the Company has won significant awards of "Golden Bauhinia" for three consecutive years: in 2016, Mr. Xu Heyi, Chairman of the Company, won the "Most Influential Listed Companies Leaders" award, the Company also won the "Listed Companies with Best Investment Value" award; in 2015, the Company also won two awards namely the "Best Listed Companies" and the "Best Investors Relation Management of Listed Companies".

Mr. Xu Heyi, Chairman of the Company, said at the awards ceremony: "BAIC Motor has been established for seven years and listed for three years, and it is still a very young enterprise, but with its youthfulness, it will have more possibilities. While confronting the major reforms in the global automotive industry, we will explore our own "BAIC Path"." At the Hong Kong International Finance Forum 2017 which was held at the same time, Chairman Mr. Xu Heyi commented on the development pattern of today's advanced manufacturing industry, "Advanced manufacturing is a new opportunity to change the rules of the global industrial competition, and it is also a new opportunity for enterprises in the manufacturing industry of China to 'grow from big to powerful', which are reflected in the benefits of development in the internet, market and future economy of China, and this has also become a new opportunity for BAIC to achieve innovative development."

The Company will further implement the transformation strategy of the Group gradually through actions and capitalize on the benefits of technological innovation, business model innovation, the "Belt and Road" and consumption upgrades. While broadening financing channels and improving capital structure, the Company will further enhance its capability of sustainable development and core competitiveness.

By Order of the board of directors **BAIC Motor Corporation Limited Gu Xin**

Secretary of the board of directors and Joint Company Secretary

Beijing, the PRC, November 30, 2017

As at the date of this announcement, the board of directors comprises Mr. Xu Heyi, as Chairman of the board of directors and non-executive director; Mr. Zhang Xiyong and Mr. Zhang Jianyong, as non-executive directors; Mr. Chen Hongliang, as executive director; Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Mr. Guo Xianpeng, Ms. Wang Jing and Mr. Zhu Baocheng, as non-executive directors; and Mr. Ge Songlin, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive directors.

* For identification purpose only