A Snapshot of CLP in 2017

About CLP Group

We are an investor and operator in the energy sector of the Asia-Pacific region. For over 100 years, we have powered Hong Kong's dynamic and spectacular growth and we continue to deliver a highly reliable supply of electricity to over 80% of the city's population. Today, our business has expanded to Mainland China, India, Australia, Southeast Asia and Taiwan. Where we operate, we become part of the social and economic fabric of the local communities, working together with them to achieve sustainable growth.

HONG KONG

CLP runs a vertically-integrated regulated business in Hong Kong, which is the core of our operations. We generate, distribute and provide a world-class electricity supply with a reliability rate of over 99.999% to 2.56 million customers.



MAINLAND CHINA

CLP has been in Mainland China's power industry since 1979. We are one of the largest external independent power producers with a focus on clean and low carbon energy including nuclear and renewables.



INDIA

We have a broad generation portfolio in India covering coal, gas and renewables. We are one of the largest foreign players in the Indian power industry and a leading wind project developer.



SOUTHEAST ASIA AND TAIWAN

We entered the Southeast Asia power market in 1994. Currently, we have interests in a solar project in Thailand and a coal-based generation plant in Taiwan. We are also co-developing two coal-fired projects in Vietnam.



AUSTRALIA

EnergyAustralia operates a customer-focused energy business serving 2.62 million accounts across southeast Australia, supported by competitively-priced energy from its generation portfolio.



Financial Highlights

contribution from businesses outside Hong Kong; total earnings increased 12.1% to HK\$14,249 million.

	2017
- For the year (in HK\$ million) Revenue	
Hong Kong electricity business	39,485
Energy businesses outside Hong Kong	52,101
Others	487
Total	92,073
Earnings	
Hong Kong electricity business	8,863
Hong Kong electricity business related ¹	335
Mainland China	1,238
India	647
Southeast Asia and Taiwan	160
Australia	2,738
Other earnings in Hong Kong	(65)
Unallocated net finance (costs) / income	(2)
Unallocated Group expenses	(607)
Operating earnings	13,307
Items affecting comparability	
Property revaluation and transaction	369
Reversal of tax provision	573
Impairment and provision reversal	-
Total earnings	14,249
Net cash inflow from operating activities	24,417
At 31 December (in HK\$ million)	
Total assets ²	228,151
Total borrowings	57,341
Shareholders' funds	108,697
Per share (in HK\$)	
Earnings per share	5.64
Dividends per share	2.91
Shareholders' funds per share	43.02
Ratios	
Return on equity ³ (%)	13.8
Net debt to total capital ⁴ (%)	27.8
EBIT interest cover ⁵ (times)	11
Price / Earnings ⁶ (times)	14
Dividend yield 7 (%)	3.6

Notes

- 1 Hong Kong electricity business related includes PSDC, Hong Kong Branch Line and sales to Guangdong from Hong Kong
- 2 Comparative figure has been reclassified to conform with current year's presentation. Details are set out in Note 1 of the Significant Accounting Policies to the Financial Statements.
- 3 Return on equity = Total earnings / Average shareholders' funds
- 4 Net debt to total capital = Net debt / (Equity + advances from non-controlling interests + net debt). Debt = Bank loans and other borrowings. Net debt = Debt - bank balances, cash and other liquid funds. 5 Earnings before interest and taxes (EBIT) interest cover = Profit before income tax and interest / (Interest charges +
 - capitalised interest) 6 Price / Earnings = Closing share price on the last trading day of the year / Earnings per share
- 7 Dividend yield = Dividends per share / Closing share price on the last trading day of the year

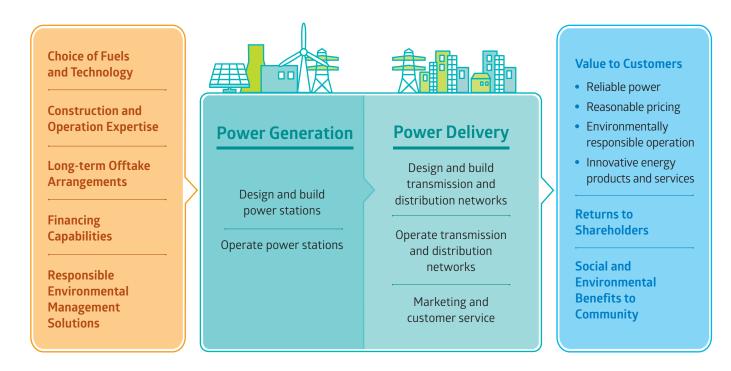
Group operating earnings increased 7.9% to HK\$13,307 million, mainly driven by a 16.3% increase in the



Others

Our Business Model

CLP aims to power the sustainable development of communities in which we operate by providing reliable and safe electricity to our customers at a reasonable price with minimum impact to the environment. In transition to a smarter and greener future, we recognise the rising importance of helping our customers manage their electricity use more efficiently. To deliver these promises, we draw on our resources, experience and talent while utilising the latest technologies and adhering to the highest standard of governance. The results are not only better choices and quality services for our customers, but also values for all our stakeholders. The following diagram depicts how our business model works.



Innovation and Technology

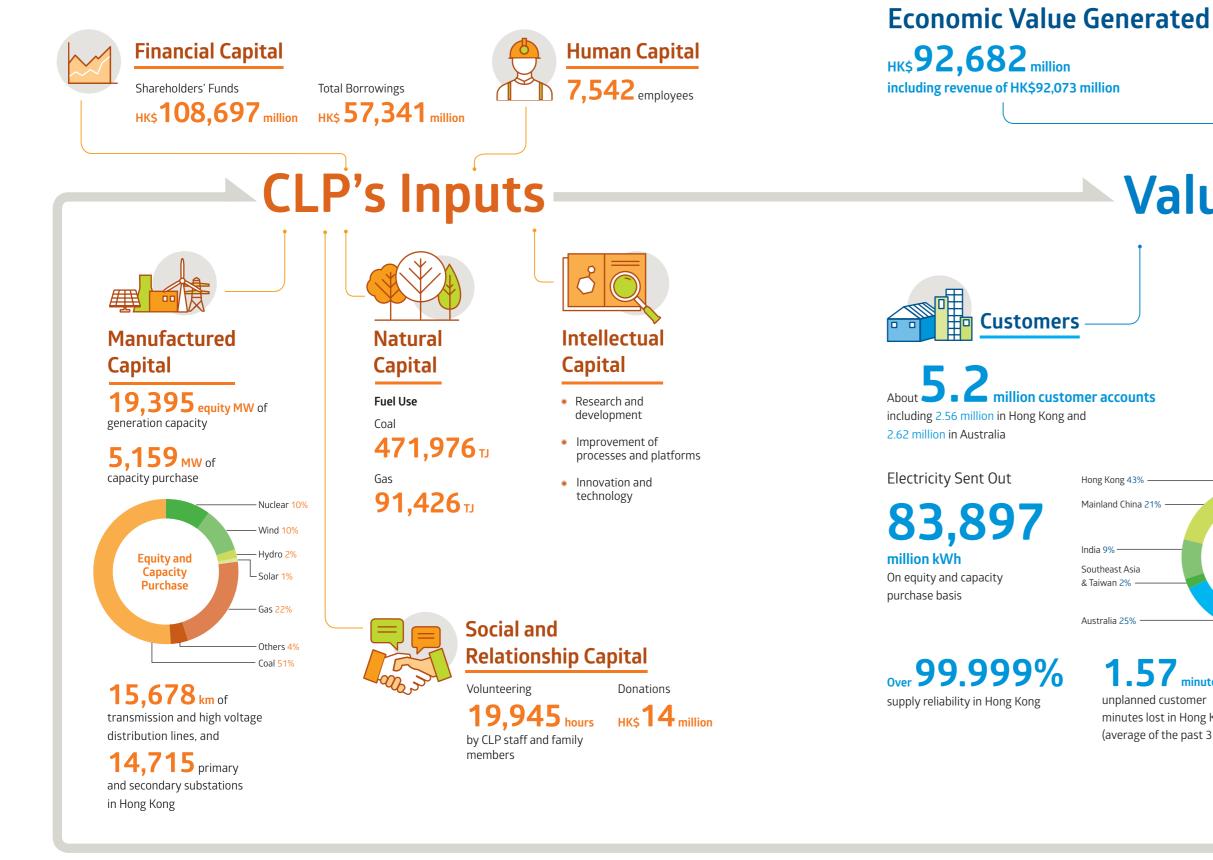
Technology advances are changing the way we do business. We are committed to applying the latest, proven technology and innovation to our operations to enhance our performance. At the same time, by developing new products and services, the door will be open for us to tap into new markets and areas.

Corporate Governance

We conduct our affairs in an ethical, transparent and accountable manner. This is because we recognise good corporate governance does not only promote the interests of our stakeholders but also sustainability of our business. CLP's "Do the Right Thing" culture helps us uphold our credibility and reputation. Under the oversight of our Board, our Corporate Governance Framework guides us in applying effective governance policies and ensuring transparent shareholder communications.

2017 In Figures

At CLP, we utilise a range of capitals, which represent stores of value that can be built up, transformed or depleted in the production of goods or services, to create value for our stakeholders over time. The following diagram shows the key capitals we used and the value we created for different parties, society and the environment in 2017.





Sent Out

Australia 25%

1.57 minutes unplanned customer minutes lost in Hong Kong (average of the past 3 years)

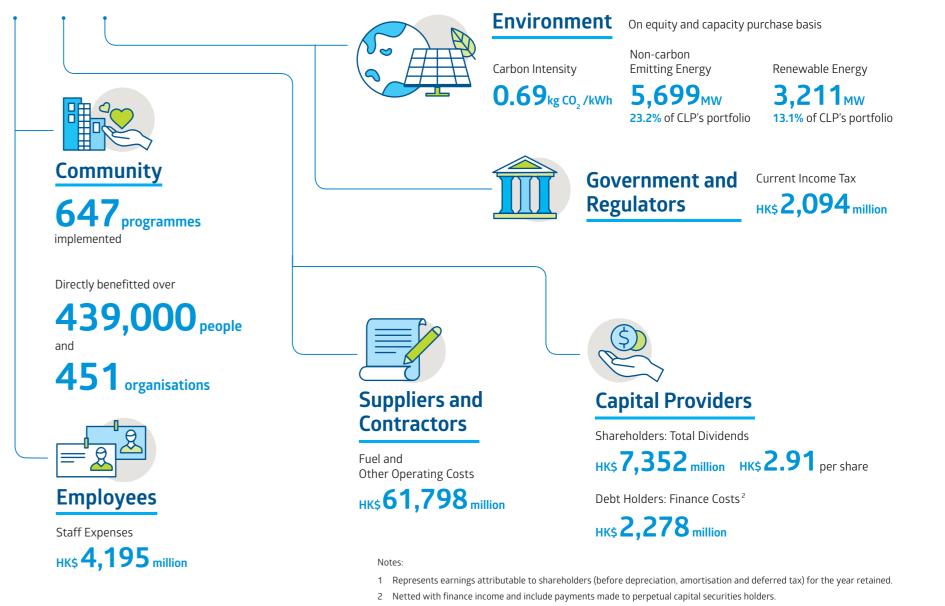


Operating Earnings HK\$ 13,307 million

Total Earnings нк\$ **14,249** million



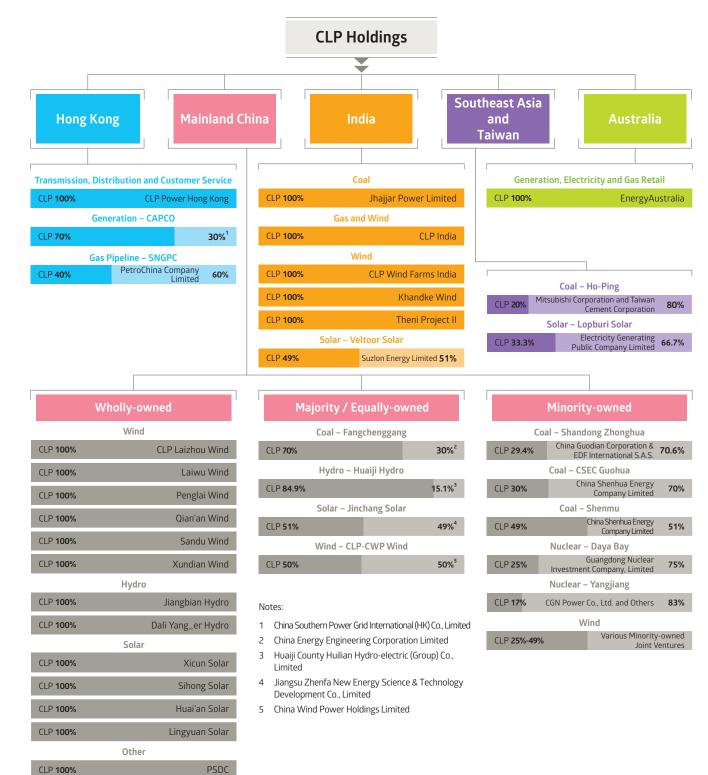
Value Created



Our Portfolio

as at 31 December 2017

We operate a diversified portfolio of generation assets across five Asia-Pacific markets, using coal, gas, nuclear, wind, hydro and solar. In addition to generation facilities where we hold equity interests, our portfolio includes long-term offtake arrangements. As at 31 December 2017, our equity generation capacity that was in operation and under construction stood at 19,395MW, while our long-term capacity purchase amounted to 5,159MW. Among them, renewable energy accounted for 2,751MW and 461MW respectively. Our business also includes over 15,600 kilometres of transmission and distribution lines, and energy retail activities that serve about 5.2 million electricity and gas customer accounts.





Generation capacity by market (equity basis and capacity purchase arrangements)	
	7.483M
Hong Kong Mainland China	7,465™ 8.872M
India	2.948M
Southeast Asia and Taiwan	285M
Australia	4,966M

Total

1W 1W 1W 1W 1W 24,554MW

A Snapshot of CLP in 2017

Coal		Gas	Nuclear	Wind	Solar	Hydro	< ● Other
Hong Kong		Gross M	W/CLP Equity M ¹	W			
Equity	Fuel type	Investmen	its				
100%		Owns and · 555 km · 66,938	of 400kV lines, 1,646	n and distribution syste km of 132kV lines, 22 kr 2 primary and 14,483 se	n of 33kV lines and 13,		
70%		CAPCO ow • Black P 312.5M operati • Castle I 677MV • Penny	Ins and CLP Power Hor Init Power Station (3,0 W units and one 337.5 on before 2020 Peak Power Station (4, V units can use gas as a s Bay Power Station (30)	775MW), one of the wor MW unit, with another 108MW), comprising fou backup fuel. All units ca 00MW), comprising thre	ld's largest gas-fired co new 550MW unit unde ur 350MW coal-fired ur an use oil as a backup fi e 100MW diesel-fired	ombined-cycle power sta r construction and exper nits and another four 67' uel gas turbine units mainly ower Grid International (cted to commence 7MW units. Two of the for backup purpose
40%		Owns and	operates the Hong Kor		ng a 20-km pipeline an	d the associated gas lau in Shenzhen Dachan Isla	
Capacity Purchase ¹		and Guang	dong Daya Bay Nuclea	r Power Station (GNPS)	. These sources of pow	torage Development Cor er (including projects un ′) for serving our Hong K	der construction)

Mainlar	nd China		Gross MW/CLP Equity MW	
Equity		Fuel type	Investments	
25%		A	Guangdong Nuclear Power Joint Venture Company, Limited (GNPJVC) 1,968 / 492MW Owns Guangdong Daya Bay Nuclear Power Station (GNPS) with Guangdong Nuclear Investment Co., Ltd. GNPS is equipped with two 984MW Pressurised Water Reactors. 70% of electricity generated is supplied to Hong Kong, with the remaining 30% sold to Guangdong ² .	
17% ³		K	Yangjiang Nuclear Power Co., Ltd. (Yangjiang Nuclear) 6,516/1,108MW Owns Yangjiang Nuclear Power Station with CGN Power Co., Ltd. and Guangdong Yudean Group Co., Ltd. The power station comprises six 1,086MW generating units, of which four units are in commercial operation and the other two units are currently under construction with targeted commissioning in 2018 and 2019 respectively.	
70%			CLP Guangxi Fangchenggang Power Company Limited (Fangchenggang) 2,580 / 1,806MW Owns and operates a two-phased project at Fangchenggang in Guangxi with China Energy Engineering Corporation Limited. Phase I includes two 630MW supercritical coal-fired units. Phase II includes two 660MW ultra-supercritical coal-fired units	
49%			CLP Guohua Shenmu Power Company Limited (Shenmu) 220 / 108MW Owns Shenmu Power Station (220MW) in Shaanxi with China Shenhua Energy Company Limited	
30%		۲	CSEC Guohua International Power Company Limited (CSEC Guohua) 7,470 / 1,248MW ⁴ Owns interests in five coal-fired power stations with China Shenhua Energy Company Limited: 100% of Beijing Yire ⁵ 65% of Panshan (1,060MW) in Tianjin 55% of Sanhe I and II (1,330MW) in Hebei, a 30MW retrofit expansion was completed in 2017	
29.4%		۲	Shandong Zhonghua Power Company, Ltd. (SZPC) 3,060 / 900MW Owns four coal-fired power stations in Shandong with China Guodian Corporation and EDF International S.A.S.: • Heze II (600MW) • Liaocheng I (1,200MW) • Shiheng I and II (1,260MW)	

Notes:

- 1 Relates to power purchase from these power stations in which CLP has equity or operational control.
- 2 Agreement has been reached to increase the proportion of supply to Hong Kong to slightly above 70% in 2014 and to about 80% from 2015 to 2018, with the remainder continuing to be sold to Guangdong.
- 3 17% equity interest in Yangjiang Nuclear was acquired from CGN Power Co., Ltd. on 12 December 2017.
- 4 The 1,248 equity MW attributed to CLP, through its 30% equity interest in CSEC Guohua, takes into account that CSEC Guohua holds varying equity interests in the generating assets included in the 7,470 gross MW.
- 5 The Beijing Yire power station ceased operation on 20 March 2015.

Mainland Chin	a (cont'd)	Gross MW/CLP Equity MW		
Equity	Fuel type	Investments		
50%		CLP-CWP Wind Power Investment Limited (CLP- Owns two wind farms in Liaoning in a joint ventue · 49% of Qujiagou Wind Farm (49.5MW)		
100%		CLP (Kunming) Renewable Energy Co., Ltd. (Xuno Owns and operates Xundian I Wind Farm (49.5M		
100%		CLP (Laiwu) Renewable Energy Limited (Laiwu W Owns and operates two wind farms in Shandong Laiwu I Wind Farm (49.5MW) Laiwu II Wind Farm (49.5MW) ⁷		
100%		CLP (Laizhou) Renewable Energy Limited (CLP La Owns and operates two wind farms in Shandong CLP Laizhou I Wind Farm (49.5MW) CLP Laizhou II Wind Farm (49.5MW), which is		
100%		CLP (Penglai) Wind Power Ltd. (Penglai Wind) 48 Owns and operates Penglai I Wind Farm (48MW)		
100%		CLP (Sandu) Renewable Energy Limited (Sandu V Owns and operates two wind farms in Guizhou: Sandu I Wind Farm (99MW) Sandu II Wind Farm (99MW), which is expected		
45%		Huadian Laizhou Wind Power Company Limited Owns Huadian Laizhou I Wind Farm (40.5MW) in Limited		
25%		Huaneng Shantou Wind Power Company Limited Owns two wind farms in Guangdong in a joint ver Renewables Corporation Limited: • Nanao II Wind Farm (45MW)		
49%		Jilin Datang Wind Joint Ventures (Jilin Datang W Owns three wind farms in Jilin together with Chin Datong Wind Farm (49.5MW) Shuangliao I Wind Farm (49.3MW) Shuangliao II Wind Farm (49.5MW)		
100%		Qian'an IW Power Company Limited (Qian'an Wi Owns and operates two wind farms in Jilin: • Qian'an I Wind Farm (49.5MW)		
49%	$\langle \mathbf{k} \rangle$	Shandong Guohua Wind Joint Ventures (Shandoi Owns eight wind farms in Shandong together wit Dongying Hekou Wind Farm (49.5MW) Lijin I Wind Farm (49.5MW) Lijin II Wind Farm (49.5MW) Rongcheng I Wind Farm (48.8MW)		
45%		Shandong Huaneng Wind Joint Venture (Shando Owns two wind farms in Shandong in a joint vent · Weihai I Wind Farm (19.5MW)		
29%		Shanghai Chongming Beiyan Wind Power Genera Owns Chongming Wind Farm (48MW) in Shangha Ltd. and CPI New Energy Holding Company Limit		
45%		Sinohydro CLP Wind Power Company Limited (C Owns Changling II Wind Farm (49.5MW) in Jilin ir		

Notes:

- 6 The 24 equity MW attributed to CLP, through its 50% equity interest in CLP-CWP Wind, takes into account that CLP-CWP Wind holds varying equity interests in the generating assets included in the 99 gross MW.
- 7 Commenced commercial operation in October 2017.
- 8 It will be operated by CLP upon completion.
- 9 Changdao Wind Farm ceased operation in 2017.

CLP-CWP Wind) 99 / 24MW⁶

enture with China Wind Power Holdings Limited: • 49% of Mazongshan Wind Farm (49.5MW)

Kundian Wind) 50 / 50MW .5MW) in Yunnan

wu Wind) 99/99MW dong:

LP Laizhou Wind) 99/99MW

dong:

ch is under construction ⁸

d) 48/48MW

1W) in Shandong

ndu Wind) 198 / 198MW

ected to commence construction in 2018 ⁸

ted (Huadian Laizhou Wind) 41 / 18MW

N) in Shandong in a joint venture with Huadian Power International Corporation

nited (Nanao Wind) 60/15MW

venture with Guangdong Wind Power Company Limited and Huaneng

• Nanao III Wind Farm (15MW)

ng Wind) 148 / 73MW

China Datang Corporation Renewable Power Company Limited:

Wind) 99 / 99MW

Qian'an II Wind Farm (49.5MW)

ndong Guohua Wind) 395 / 194MW

with Shenhua Renewable Company Limited:

- Rongcheng II Wind Farm (49.5MW)
- Rongcheng III Wind Farm (49.5MW)
- Zhanhua I Wind Farm (49.5MW)
- · Zhanhua II Wind Farm (49.5MW)

ndong Huaneng Wind) 69/31MW⁹

venture with Huaneng Renewables Corporation Limited: • Weihai II Wind Farm (49.5MW)

neration Company Limited (Shanghai Chongming Wind) 48 / 14MW nghai in a joint venture with Shanghai Green Environmental Protection Energy Co., imited

ed (Changling Wind) 50 / 22MW

ilin in a joint venture with Sinohydro Renewable Energy Company Limited

Mainland China (cont'd)	Gross MW/CLP Equity MW	
Equity Fuel type	Investments	
100%	CLP Sichuan (Jiangbian) Power Company Limited (Jiangbian Hydro) 330 / 330MW Owns and operates Jiangbian Hydropower Station (330MW) in Sichuan	
100%	Dali Yang_er Hydropower Development Co., Ltd. (Dali Yang_er Hydro) 50 / 50MW Owns and operates Dali Yang_er Hydropower Station (49.8MW) in Yunnan	
34.9%	Huaiji Hydropower Joint Ventures (Huaiji Hydro) 129/110MW Owns and operates 12 small hydropower stations in Guangdong with Huaiji County Huilian Hydro-electric (Group) Co., Ltd.	
100%	CLP Dali (Xicun) Solar Power Co., Ltd. (Xicun Solar) 84/84MW ¹⁰ Owns and operates two solar power stations in Yunnan: Xicun I Solar Power Station (42MW) Xicun I Solar Power Station (42MW)	
100%	Huai'an Gangfa PV Power Company Limited (Huai'an Solar) 13 / 13MW ¹¹ Owns and operates Huai'an Solar Power Station (12.8MW), which commenced operation in June 2017	
51%	Jinchang Zhenxin PV Power Company Limited (Jinchang Solar) 85/43MW ¹² Owns and operates Jinchang Solar Power Station (85MW) in Gansu with Jiangsu Zhenfa New Energy Science & Technology Development Co., Ltd.	
100%	Sihong Tianganghu PV Power Co., Ltd. (Sihong Solar) 93 / 93MW ¹³ Owns and operates Sihong Solar Power Station (93.4MW) in Jiangsu	
100%	CLP (Lingyuan) Hejiagou New Energy Company Limited (Lingyuan Solar) 17 / 17MW ¹⁴ Owns Lingyuan Solar Power Station (17MW), which commenced construction in July 2017 ⁸	
100%	Hong Kong Pumped Storage Development Company, Limited (PSDC) 1,200 / 600MW Holds the right to use half of the 1,200MW pumped storage capacity of Phase I of the Guangzhou Pumped Storage Power Station until 2034; PSDC has no equity interest in the power station	

India		Gross MW/CLP Equity MW		
Equity	Fuel type	Investments		
100%	() ()	 CLP India Private Limited (CLP India) 705 / 705MW Owns and operates two projects in Gujarat: Paguthan Power Station, a 655MW combined-cycle gas alternate fuel Samana I Wind Farm (50.4MW) 	-fired power plant designed to run on natural gas with naphtha as	
100%		 CLP Wind Farms (India) Private Limited (CLP Wind Farms I Owns and operates the following wind projects: Andhra Lake Wind Farm (106.4MW) in Maharashtra Bhakrani Wind Farm (102.4MW) in Rajasthan Chandgarh Wind Farm (92MW) in Madhya Pradesh Harapanahalli Wind Farm (39.6MW) in Karnataka Jath Wind Farm (60MW) in Maharashtra Mahidad Wind Farm (50.4MW) in Gujarat 	ndia) 774 / 774MW Samana II Wind Farm (50.4MW) in Gujarat Saundatti Wind Farm (72MW) in Karnataka Sipla Wind Farm (50.4MW) in Rajasthan Tejuva Wind Farm (100.8MW) in Rajasthan Theni I Wind Farm (49.5MW) in Tamil Nadu 	

Notes:

10 Gross/CLP Equity MW are expressed on an alternating current (AC) basis. If converted to direct current (DC), they are equivalent to 100/100MW.

11 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 15/15MW.

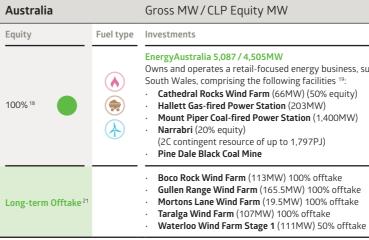
12 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 100/51MW.

13 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 110/110MW.

14 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 20/20MW.



Southeast Asia and Taiwan		Gross MW / CLP Equity MW
Equity	Fuel type	Investments
20%		Ho-Ping Power Company (HPC) 1,320/264MW Owns the 1,320MW coal-fired Ho-Ping Power 5 50:50 project vehicle with Mitsubishi Corporati
33.3%	۲	Natural Energy Development Co., Ltd. (NED) 63 Owns a 63MW solar farm in Lopburi Province in shareholding. Electricity Generating Public Com



Notes:

15 CLP India has an option to acquire Suzlon Group's remaining 51% stake one year after the commissioning of the project.

16 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 120/58.8MW.

17 94MW of the project were commissioned as at 31 December 2017.

18 Except those specified without 100% equity interest.

19 The Cathedral Rocks Wind Farm, Narrabri and Wilga Park Gas-fired Power Station are not operated by EnergyAustralia. 20 EnergyAustralia makes fixed payments to cover operating and capital expenditure and is liable for fuel costs in exchange for dispatch rights and the economic

- benefit of electricity sales from the Newport and Jeeralang Power Stations.
- 21 Long-term offtake relates to power purchase from power stations in which CLP has neither equity nor operational control.

Khandke Wind) 50 / 50MW 4MW) in Maharashtra
<mark>imited (Theni II) 50 / 50MW</mark> YW) in Tamil Nadu
/ 320MW) in Haryana, which comprises two 660MW supercritical coal-fired units
1 Telangana with Suzlon Energy Limited 17
W r Station in Taiwan. CLP's 20% interest is held through OneEnergy Taiwan Ltd, a ition. Taiwan Cement Corporation owns the remaining 60% interest in HPC
63/21MW e in Central Thailand. NED is a joint venture company in which CLP has 33.3% mpany Limited has the remaining 66.7%
usiness, supported by its generation portfolio in Victoria, South Australia and New es ¹⁹ : equity) · Tallawarra Gas-fired Power Station (420MW) · Wilga Park Gas-fired Power Station (16MW) (20% equity) OOMW) · Yallourn Coal-fired Power Station (1,480MW) and Brown Coal Open-cut Mine · Ecogen (966MW) offtake from Newport and Jeeralang Gas-fired Power Stations ²⁰
ake 6 offtake offtake