



北京汽车  
BAIC MOTOR

北京汽车股份有限公司  
BAIC MOTOR CORPORATION LIMITED\*

(A joint stock company incorporated in the People's Republic of China with limited liability)  
(Stock Code: 1958)

PROXY FORM FOR THE 2017 ANNUAL GENERAL MEETING  
TO BE HELD ON FRIDAY, JUNE 29, 2018

Number of Shares in respect of the form of proxy	
Class of Shares in respect of the form of proxy (Domestic Shares or H Shares)	

I/We<sup>(Note 1)</sup>, \_\_\_\_\_,  
of \_\_\_\_\_ (address)  
being the registered holder(s) of \_\_\_\_\_ Domestic Share(s)/H Share(s)<sup>(Note 2)</sup> of BAIC Motor Corporation Limited  
(the "Company"), hereby appoint the Chairman of the Meeting, or<sup>(Note 3)</sup> \_\_\_\_\_ (name)  
of \_\_\_\_\_ (address)  
as my/our proxy to attend and vote for me/us and on my/our behalf at the 2017 annual general meeting (the "Meeting") to be held at  
9:30 a.m. on Friday, June 29, 2018 at Multi-purpose Hall, 1st Floor, the South Tower of Beijing Automotive Industry Research and  
Development Base, No. 99 Shuanghe Street, Renhe Town, Shunyi District, Beijing, the PRC or at any adjournment thereof as indicated  
hereunder in respect of the resolutions set out in the notice of the Meeting. In the absence of any indication, the proxy may vote at his/her  
own discretion. Unless the context otherwise requires, capitalised terms used herein shall have the same meanings as those defined in  
the circular of the 2017 Annual General Meeting, the 2018 First Domestic Shareholders Class Meeting and the 2018 First H Shareholders  
Class Meeting of the Company dated May 15, 2018 (the "2017 AGM Circular").

ORDINARY RESOLUTIONS <sup>(Note 5)</sup>		For <sup>(Note 4)</sup>	Against <sup>(Note 4)</sup>	Abstain <sup>(Note 4)</sup>
1	Report of the Board of Directors for 2017			
2	Report of the Board of Supervisors for 2017			
3	Financial report for 2017			
4	Profits distribution and dividends distribution plan for 2017			
5	Re-appointment of the international auditor and domestic auditor for 2018			
6	Revised Maximum Daily Balance of and Revised Annual Caps for Interest Income from Deposits Placed by the Group with BAIC Finance under the Financial Services Framework Agreement for 2018 and 2019			
7	Appointment of Non-executive Directors of the Company:			
7.1	Appointment of Mr. Lei Hai as Non-executive Director of the Company			
7.2	Appointment of Ms. Shang Yuanxian as Non-executive Director of the Company			
7.3	Appointment of Mr. Yan Xiaolei as Non-executive Director of the Company			
SPECIAL RESOLUTIONS <sup>(Note 5)</sup>		For <sup>(Note 4)</sup>	Against <sup>(Note 4)</sup>	Abstain <sup>(Note 4)</sup>
8	General Mandate for the Issuance of Onshore and Offshore Corporate Debt Financing Instruments			
9	General Mandate for the Issuance of Shares			
10	General Mandate for the Repurchase of Shares			
11	Proposed Amendments to the Articles of Association			

Date: \_\_\_\_\_

Signature(s) or Company Stamp<sup>(Note 6)</sup>: \_\_\_\_\_

\* For identification purpose only

*Notes:*

1. Please insert the full name(s) (in Chinese or English) and registered address as recorded in the register of members of the Company in BLOCK CAPITALS.
2. Please insert the number of Shares registered in your name and to which the proxy relates in the space provided (delete where inapplicable). If the number is inserted, this proxy form will be deemed to relate only to the Shares specified. If no number is inserted, this proxy form will be deemed to relate to all the Shares registered in your name.
3. If any proxy other than the Chairman of the Meeting of the Company is to be appointed, please delete the words “the Chairman of the Meeting, or” and insert the full name(s) and address(s) of the proxy to be appointed in the spaces provided. A Shareholder may appoint one or more proxies to attend and vote on his/her stead at the Meeting. A proxy does not need to be a Shareholder. **Any alteration made to this proxy form must be initialed by the person who signs it.**
4. **Important: If you wish to vote for any resolution, please tick [✓] in the appropriate box marked “FOR” or write the relevant number of Shares you wish to vote for. If you wish to vote against any resolution, please tick [✓] in the appropriate box marked “AGAINST” or insert the relevant number of Shares you wish to vote against for. If you wish to abstain from voting on any resolution, please tick [✓] in the appropriate box marked “ABSTAIN” or insert the relevant number of Shares that you wish to abstain.** If no direction is given, your proxy may vote at his/her discretion. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the Meeting other than those referred to in the notice convening the Meeting. The Shares in respect of which you abstain from voting will be counted in the calculation of the required majority in passing a resolution.
5. The full text of the resolutions is set out in the 2017 AGM Circular which was sent to the Shareholders together with this form of proxy. Any Shareholder who wishes to appoint a proxy shall refer to the 2017 AGM Circular.
6. A proxy shall be appointed by a Shareholder by a written instrument signed by the appointor or his attorney duly authorized in writing. In case of a corporation, the same must be either under its common seal or under the hand of its legal representative or duly authorized attorney(s). If the written instrument is signed by an attorney of the appointor, the power of attorney or other documents of authorization of such attorney shall be notarized.
7. To be valid, in case of holders of H Shares of the Company, the form of proxy and the relevant notarized power of attorney (if any) and other relevant documents of authorization (if any) as mentioned above must be delivered to the Company’s H Share Registrar, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong; and for the holders of Company’s Domestic Shares, to the Board of Directors’ Office at Room 3-062, Tower A, Beijing Automotive Industry Research and Development Base, No. 99 Shuanghe Street, Renhe Town, Shunyi District, Beijing, PRC, no later than 24 hours before the time appointed for the Meeting or any adjournment thereof (as the case may be). Completion and return of a form of proxy will not preclude a Shareholder from attending and voting in person at the meeting if he/she so desires. In such event, his/her form of proxy will be deemed to have been revoked.
8. A Shareholder or his/her proxy should produce proof of identity when attending the Meeting. Where a Shareholder is a legal person, the legal representative of that Shareholder or the person authorized by the Board of Directors or other governing body shall produce a copy of the resolution of the Board of Directors or other governing body of such Shareholder appointing such person to attend the Meeting.
9. In the case of joint registered holders of any Shares, any one of such joint registered holders may attend and vote at the Meeting, either in person or by proxy, in respect of such Shares as if he/she were solely entitled thereto; but should more than one of such joint registered holders be present at the Meeting, either in person or by proxy, the vote of that one of them so present, whose name stands first on the register of members of the Company in respect of such Shares shall be accepted to the exclusion of the votes of the other joint registered holder(s).

#### PERSONAL INFORMATION COLLECTION STATEMENT

“Personal Data” in this form of proxy has the same meaning as “personal data” in the Personal Data (Privacy) Ordinance, Cap 486 (“PDPO”), which includes your and your proxy’s name and address.

Your and your proxy’s Personal Data provided in this form of proxy will be used in connection with processing your request for the appointment of a proxy to attend and vote on your behalf as directed above at the Meeting. The supply of your and your proxy’s Personal Data is on a voluntary basis. However, the Company may not be able to process your request unless you provide us with your and your proxy’s Personal Data.

Your and your proxy’s Personal Data will be disclosed or transferred to the Company’s H Share Registrar and/or other companies or bodies for the purpose stated above, or when it is required to do so by law, for example, in response to a court order or a law enforcement agency’s request, and will be retained for such period as may be necessary for our verification and record purpose.

By providing your proxy’s Personal Data in this form of proxy, you should have obtained the express consent (which has not been withdrawn in writing) from your proxy in using his/her Personal Data provided in this form of proxy and that you have informed your proxy of the purpose for and the manner in which his/her Personal Data may be used.

You/your proxy have/has the right to request access to and/or correction of your/your proxy’s Personal Data respectively in accordance with the PDPO. Any such request for access to and/or correction of your/your proxy’s Personal Data should be in writing by either of the following means:

By mail to: Personal Data Privacy Officer  
Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong

By email to: [hkinfo@computershare.com.hk](mailto:hkinfo@computershare.com.hk)