



北京汽车
BAIC MOTOR

北京汽车股份有限公司
BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock Code: 1958)

REPLY SLIP

2018 THE FIRST H SHAREHOLDERS CLASS MEETING

To: BAIC Motor Corporation Limited (the "Company")

Name(s) and registered address(es) of shareholder(s)^(Note 1): _____

Number of shares held^(Note 2): _____ H shares.

I/We intend to attend or appoint a proxy(ies) to attend the 2018 First H Shareholders Class Meeting to be held right after the 2018 First Domestic Shareholders Class Meeting at Multi-purpose Hall, 1st Floor, the South Tower of Beijing Automotive Industry Research and Development Base, No. 99 Shuanghe Street, Renhe Town, Shunyi District, Beijing, the PRC, on Friday, June 29, 2018.

Date: _____ 2018 Signature of Shareholder(s): _____

Name of Shareholder(s): _____

Notes:

1. Please insert the full name(s) (in Chinese or English) and registered address(es) as recorded in the register of Shareholders of the Company in BLOCK CAPITALS.
2. Please insert the number of shares registered in your name(s). If no number of shares is inserted, this reply slip will be deemed to relate to all the H shares of the Company registered in your name(s).
3. Please deliver the completed and signed reply slip to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by hand, by post or by fax on or before Saturday, June 9, 2018.

* For identification purpose only