

## 北京汽車股份有限公司 BAIC MOTOR CORPORATION LIMITED\*

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1958)

## SUPPLEMENTAL PROXY FORM FOR THE 2017 ANNUAL GENERAL MEETING

	TO BE HELD ON FRID	AY, JUNE 29, 201	18	
		Number of Shares in respect of the supplemental form of proxy		
		Class of Shares in respectionm of proxy (Domestic	et of the supplemental Shares or H Shares)	
/We <sup>(Note</sup>	1),			•
of				(address
he Chair	registered holder(s) of Domestic Share(s)/H Sharen of the Meeting, or [Note 3]	are(s) <sup>(Note 2)</sup> of BAIC Motor Co	rporation Limited (the "Compa	any"), hereby appoin (name
s my/ou Multi-pu PRC or a nay vote	r proxy to attend and vote for me/us and on my/our behalf at the 2017 annual generose Hall, 1st Floor, the South Tower of Beijing Automotive Industry Research and D tany adjournment thereof as indicated hereunder in respect of the resolutions set out if at his/her own discretion. Unless the context otherwise requires, capitalised terms use 17 Annual General Meeting of the Company dated June 13, 2018 (the "2017 AGM S	evelopment Base, No. 99 Shuan in the supplemental notice of the ed herein shall have the same mo	ghe Street, Renhe Town, Shunyi Meeting. In the absence of any	lay, June 29, 2018 at District, Beijing, the indication, the proxi
	ORDINARY RESOLUTIONS(Note 5)	For <sup>(Note 4)</sup>	Against(Note 4)	Abstain <sup>(Note 4)</sup>
12	Appointment of Mr. Xie Wei as Non-executive Director of the Company			
13	Appointment of Ms. Jiao Ruifang as Non-executive Director of the Company			
Date:	Signature(	s) or Company Stamp <sup>(Note 6)</sup> :		
mportant:	You should first review the 2017 AGM Supplemental Circular before appointing a proxy.			
	Please insert the full name(s) (in Chinese or English) and registered address as recorded in the regist Please insert the number of Shares registered in your name and to which the supplemental proxy form proxy form will be deemed to relate only to the Shares specified. If no number is inserted, this suppl	relates in the space provided (delete we emental proxy form will be deemed to	there inapplicable). If the number is in relate to all the Shares registered in	your name.
	If any proxy other than the Chairman of the Meeting of the Company is to be appointed, please delete to be appointed in the spaces provided. A Shareholder may appoint one or more proxies to attend and v to this supplemental proxy form must be initialled by the person who signs it.	ote on his/her stead at the Meeting. A	ng, or and insert the full name(s) are proxy does not need to be a Sharehold	der. Any alteration mad
	Important: If you wish to vote for any resolution, please tick [\mu] in the appropriate box marked any resolution, please tick [\mu] in the appropriate box marked "AGAINST" or insert the relevant in please tick [\mu] in the appropriate box marked "ABSTAIN" or insert the relevant number of Shar proxy will also be entitled to vote at his/her discretion on any resolution properly put to the Meeting abstain from voting will be counted in the calculation of the required majority in passing a resolution	umber of Shares you wish to vote aga res that you wish to abstain. If no direction other than those referred to in the noti	inst for. If you wish to abstain from ection is given, your proxy may yote:	voting on any resolution at his/her discretion. You
	The full text of the supplemental resolutions is set out in the 2017 AGM Supplemental Circular which Shareholder who wishes to appoint a proxy shall refer to the 2017 AGM Supplemental Circular.	h was sent to the Shareholders of the		
	A proxy shall be appointed by a Shareholder by a written instrument signed by the appointor or his att	orney duly authorized in writing. In ca	se of a corporation, the same must be	e either under its commo

- A proxy shall be appointed by a Shareholder by a written instrument signed by the appointor or his attorney duly authorized in writing. In case of a corporation, the same must be either under its common seal or under the hand of its legal representative or duly authorized attorney(s). If the written instrument is signed by an attorney of the appointor, the power of attorney or other documents of authorization of such attorney shall be notarized.

  To be valid, in case of holders of H Shares of the Company, the supplemental form of proxy and the relevant notarized power of attorney (if any) and other relevant documents of authorization (if any) as mentioned above must be delivered to the Company's H Share Registrar, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong; or for the holders of Company's Domestic Shares, to the Board of Directors' Office at Room 3-062, Tower A, Beijing Automotive Industry Research and Development Base, No. 99 Shuanghe Street, Renhe Town, Shunyi District, Beijing, PRC, no later than 24 hours before the time appointed for the Meeting or any adjournment thereof (as the case may be). Completion and return of a supplemental form of proxy will not preclude a Shareholder from attending and voting in person at the meeting if he/she so wishes. In such event, his/her form of proxy will be deemed to have been revoked.

  A Shareholder or his/her proxy should produce proof of identity when attending the Meeting. Where a Shareholder is a legal person, the legal representative of that Shareholder or the person authorized by the Board of Directors or other governing body of such Shareholder appointing such person to attend the Meeting. In the case of joint registered holders on any Shares, any one of such joint registered holders on or by proxy, in respect of such Shares is fle/she were solely entitled thereto; but should more than one of such joint registered holders be present at the Meeting, either in person or by proxy, in resp

## PERSONAL INFORMATION COLLECTION STATEMENT

"Personal Data" in this supplemental form of proxy has the same meaning as "personal data" in the Personal Data (Privacy) Ordinance, Cap 486 ("PDPO"), which includes your and your proxy's name and address.

Your and your proxy's Personal Data provided in this supplemental form of proxy will be used in connection with processing your request for the appointment of a proxy to attend and vote on your behalf as directed above at the Meeting. The supply of your and your proxy's Personal Data is on a voluntary basis. However, the Company may not be able to process your request unless you provide us with your and your proxy's

Your and your proxy's Personal Data will be disclosed or transferred to the Company's H Share Registrar and/or other companies or bodies for the purpose stated above, or when it is required to do so by law, for example, in response to a court order or a law enforcement agency's request, and will be retained for such period as may be necessary for our verification and record purpose.

By providing your proxy's Personal Data in this supplemental form of proxy, you should have obtained the express consent (which has not been withdrawn in writing) from your proxy in using his/her Personal Data provided in this supplemental form of proxy and that you have informed your proxy of the purpose for and the manner in which his/her Personal Data may be used.

You/your proxy have/has the right to request access to and/or correction of your/your proxy's Personal Data respectively in accordance with the PDPO. Any such request for access to and/or correction of your/your proxy's Personal Data should be in writing by either of the following means:

By mail to: Personal Data Privacy Officer
Computershare Hong Kong Investor Services Limited
Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

By email to: hkinfo@computershare.com.hk