Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



# **GEELY AUTOMOBILE HOLDINGS LIMITED**

(Incorporated in the Cayman Islands with limited liability) (Stock code: 175)

# ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2018

# FINANCIAL HIGHLIGHTS

	Six months e 2018 (Unaudited)	nded 30 June 2017 (Unaudited)	Change %
Revenue (RMB'000)	53,708,605	39,423,646	36
Profit attributable to the equity holders of the Company (RMB'000)	6,670,023	4,343,563	54
Earnings per share Basic (RMB cents)	74.33	48.77	52
Diluted (RMB cents)	72.65	47.68	52
Sales volume (Units) (Note 2)	766,630	530,627	44
	At 30 June 2018 (Unaudited)	At 31 December 2017 (Audited)	
Total assets (RMB'000)	89,274,699	84,980,752	5
Equity attributable to the equity holders of the Company (RMB'000)	39,018,312	34,467,047	13
Net assets per share attributable to the equity holders of the Company (RMB)	4.35	3.84	13

Note:

- 1. At a meeting of the Board held on 22 August 2018, the Board resolved not to pay an interim dividend to the Company's shareholders (2017: Nil).
- 2. It included the sales volume of LYNK & CO-branded vehicles sold by the Group's 50%-owned joint venture.

## **INTERIM RESULTS**

The Board of Directors (the "**Board**") of Geely Automobile Holdings Limited (the "**Company**") is pleased to announce the unaudited interim results of the Company and its subsidiaries (the "**Group**") for the six months ended 30 June 2018. These interim results have been reviewed by the Company's Audit Committee, comprising solely the independent non-executive directors, one of whom chairs the committee, and the Company's auditor, Grant Thornton Hong Kong Limited.

# CONDENSED CONSOLIDATED INCOME STATEMENT

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	Six months ended 30		nded 30 June
		2018	2017
	Note	RMB'000	RMB'000
		(Unaudited)	(Unaudited)
			(Note)
Revenue	3	53,708,605	39,423,646
Cost of sales		(42,871,336)	(31,869,514)
Gross profit		10,837,269	7,554,132
Other income	4	768,588	661,410
Distribution and selling expenses		(2,269,447)	(1,737,487)
Administrative expenses, excluding share-based			
payments		(1,608,650)	(1,180,592)
Share-based payments		(8,046)	(14,023)
Finance income/(cost), net	5(a)	17,393	(9,266)
Share of results of associates		(5,295)	13,986
Share of results of joint ventures		243,532	21,598
Profit before taxation	5	7,975,344	5,309,758
Taxation	6	(1,239,446)	(923,370)
Profit for the period		6,735,898	4,386,388
Attributable to:			
Equity holders of the Company		6,670,023	4,343,563
Non-controlling interests		65,875	42,825
Profit for the period		6,735,898	4,386,388
Earnings per share			
Basic	8	RMB74.33 cents	RMB48.77 cents
Diluted	8	RMB72.65 cents	RMB47.68 cents

*Note:* The Group has initially applied HKFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated. See note 2.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	Six months ended 30 June	
	2018	2017
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
		(Note)
Profit for the period	6,735,898	4,386,388
Other comprehensive income (after tax of RMBNil) for the period:		
Items that may be reclassified subsequently to profit or loss:		
Exchange differences on translation of financial statements		
of foreign operations	46,304	7,118
Total comprehensive income for the period	6,782,202	4,393,506
Attributable to:		
Equity holders of the Company	6,715,853	4,350,626
Non-controlling interests	66,349	42,880
e e e e e e e e e e e e e e e e e e e	´	<u> </u>
Total comprehensive income for the period	6,782,202	4,393,506

*Note:* The Group has initially applied HKFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated. See note 2.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

As at         As at         As at         30 June         31 December         2017           Note         RMB'000         RMB'000         (Audited)         (Note)           Non-current assets         Property, plant and equipment         9         16,557,951         14,052,943           Intangible assets         10         12,079,748         10,551,773         Lad,612         2,123,909           Goodwill         16,079         16,079         16,079         16,079           Interests in associates         11         415,142         369,360           Interests in joint ventures         12         5,559,062         4,435,530           Available-for-sale financial assets         -         21,650         -           Deferred tax assets         603,654         401,325         -           Current assets         13         6,505,599         6,027,312         -           Trade and other receivables         1/4         29,160,089         33,478,308           Income tax recoverable         709         4,072         -           Pledged bank deposits         2,033         36,043         -         -           S1,886,651         53,008,183         -         -         13,414,638         -	AS AT 30 JUNE 2018			
$\begin{array}{c c c c c c c c c c c c c c c c c c c $				
Note         RMB'000 (Unaudited)         RMB'000 (Audited) (Note)           Non-current assets         Property, plant and equipment         9         16,557,951         14,052,943           Intangible assets         10         12,079,748         10,551,773           Land lease prepayments         2,145,612         2,123,909           Goodwill         16,079         16,079           Interests in associates         11         415,142         369,360           Interests in joint ventures         12         5,559,062         4,435,530           Available-fors-ale financial assets         -         21,650         -           Financial assets         10,800         -         -         21,650           Financial assets         603,654         401,325         -         21,650           Current assets         31,972,569         6027,312         -         -           Trade and other receivables         14         29,160,089         33,478,308         -         -           Income tax recoverable         709         4,072         -         2,033         36,043         -           Bank balances and cash         16         151,886,651         53,008,183         -         -         -         -         -			<b>30 June</b>	31 December
			2018	2017
Non-current assets       9       16,557,951       14,052,943         Intangible assets       10       12,079,748       10,551,773         Land lease prepayments       2,145,612       2,123,909         Goodwill       16,079       16,079         Interests in associates       11       415,142       369,350         Available-for-sale financial assets       -       21,650         Financial assets at fair value through profit or loss       10,800       -         Deferred tax assets       -       21,650         Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6.027,312         Trade and other receivables       1/4       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       16,40,553       1,072,958         47,560,752       49,901,947         Net current assets       43,255,899       3,106,236		Note	RMB'000	RMB'000
Non-current assets       9       16,557,951       14,052,943         Intangible assets       10       12,079,748       10,551,773         Land lease prepayments       2,145,612       2,123,909         Goodwill       16,079       16,079         Interests in associates       11       415,142       369,360         Interests in joint ventures       12       5,559,662       4,435,530         Available-for-sale financial assets       -       21,650         Financial assets at fair value through profit or loss       10,800       -         Deferred tax assets       603,654       401,325         Current assets         Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16       45,196,713       47,532,529         Bank bolances and cash       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax p			(Unaudited)	(Audited)
Property, plant and equipment9 $16,557,951$ $14,052,943$ Intangible assets10 $12,079,748$ $10,551,773$ Land lease prepayments $2,145,612$ $2,123,909$ Goodwill $16,079$ $16,079$ Interests in associates11 $415,142$ $309,360$ $112,559,062$ $4,435,530$ Available-for-sale financial assets $ 21,650$ Financial assets at fair value through profit or loss $10,800$ $-$ Deferred tax assets $ 21,650$ $401,325$ Trade and lease prepayments $46,796$ $47,810$ Inventories13 $6,505,599$ $6,027,312$ Trade and other receivables14 $29,160,089$ $33,478,308$ Income tax recoverable709 $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash $16$ $45,196,713$ $47,532,529$ Bank borrowings $17$ $1,323,686$ $1,296,460$ Income tax payable $10,40,353$ $1,072,958$ Matter tax payable $10,40,353$ $1,072,958$				(Note)
Intargible assets       10       12,079,748       10,551,773         Land lease prepayments       2,145,612       2,123,909         Goodwill       16,079       16,079         Interests in associates       11       415,142       369,360         Interests in joint ventures       12       5,559,062       4,435,530         Available-for-sale financial assets       -       21,650       21,650         Financial assets at fair value through profit or loss       10,800       -       21,650         Deferred tax assets       603,654       401,325       401,325         Current assets       603,654       401,325       37,388,048       31,972,569         Current assets       13       6,505,599       6,027,312       37,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       1,040,353       1,072,958         47,560,752       49,901,947       47,560,752       49,9	Non-current assets			
Land lease prepayments $2,145,612$ $2,123,909$ Goodwill $16,079$ $16,079$ Interests in associates $11$ $415,142$ $369,360$ $12$ $5,559,062$ Available-for-sale financial assets $ 21,650$ $21,650$ Financial assets at fair value through profit or loss $-$ Deferred tax assets $ 205,559,062$ $4,435,530$ $ 21,650$ Deferred tax assets $-$ Land lease prepayments $603,654$ Inventorics $13$ $6,505,599$ $6,027,312$ Trade and other receivables $14$ $29,160,089$ $33,478,308$ Income tax recoverable $709$ $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash $16$ $45,196,713$ $47,532,529$ Bank borrowings $17$ $1,323,686$ $1,296,460$ Income tax payable $1,040,353$ $1,072,958$ $47,560,752$ $49,901,947$ Net current assets $4,325,899$ $3,106,236$	Property, plant and equipment	9	16,557,951	14,052,943
Goodwill16,07916,079Interests in associates11415,142 $369,360$ Interests in joint ventures12 $5,559,062$ $4,435,530$ Available-for-sale financial assets- $21,650$ Financial assets at fair value through profit or loss10,800-Deferred tax assets- $603,654$ $401,325$ Current assets- $37,388,048$ $31,972,569$ Land lease prepayments46,796 $47,810$ Inventories13 $6,505,599$ $6.027,312$ Trade and other receivables14 $29,160,089$ $33,478,308$ Income tax recoverable709 $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash16 $45,196,713$ $47,532,529$ Bank borrowings16 $45,196,713$ $47,532,529$ Bank borrowings17 $1,323,686$ $1,296,460$ Income tax payable16 $45,196,752$ $49,901,947$ Net current assets4,325,899 $3,106,236$	Intangible assets	10	12,079,748	10,551,773
Goodwill16,07916,079Interests in associates11415,142 $369,360$ Interests in joint ventures12 $5,559,062$ $4,435,530$ Available-for-sale financial assets- $21,650$ Financial assets at fair value through profit or loss10,800-Deferred tax assets- $603,654$ $401,325$ Current assets- $37,388,048$ $31,972,569$ Land lease prepayments46,796 $47,810$ Inventories13 $6,505,599$ $6.027,312$ Trade and other receivables14 $29,160,089$ $33,478,308$ Income tax recoverable709 $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash16 $45,196,713$ $47,532,529$ Bank borrowings16 $45,196,713$ $47,532,529$ Bank borrowings17 $1,323,686$ $1,296,460$ Income tax payable16 $45,196,752$ $49,901,947$ Net current assets4,325,899 $3,106,236$	Land lease prepayments		2,145,612	2,123,909
Interests in joint ventures $12$ $5,559,062$ $4,435,530$ Available-for-sale financial assets $ 21,650$ Financial assets at fair value through profit or loss $10,800$ $-$ Deferred tax assets $603,654$ $401,325$ Current assets $37,388,048$ $31.972,569$ Land lease prepayments $46,796$ $47,810$ Inventorices $13$ $6,505,599$ $6,027,312$ Trade and other receivables $14$ $29,160,089$ $33,478,308$ Income tax recoverable $709$ $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash $16$ $45,196,713$ $47,532,529$ Bank borrowings $17$ $1,323,686$ $1.296,460$ Income tax payable $16$ $45,196,7152$ $49,901,947$ Net current assets $4,325,899$ $3,106,236$			16,079	16,079
Interests in joint ventures $12$ $5,559,062$ $4,435,530$ Available-for-sale financial assets $ 21,650$ Financial assets at fair value through profit or loss $10,800$ $-$ Deferred tax assets $603,654$ $401,325$ Current assets $37,388,048$ $31.972,569$ Land lease prepayments $46,796$ $47,810$ Inventorices $13$ $6,505,599$ $6,027,312$ Trade and other receivables $14$ $29,160,089$ $33,478,308$ Income tax recoverable $709$ $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash $16$ $45,196,713$ $47,532,529$ Bank borrowings $17$ $1,323,686$ $1.296,460$ Income tax payable $16$ $45,196,7152$ $49,901,947$ Net current assets $4,325,899$ $3,106,236$	Interests in associates	11	415,142	369,360
Available-for-sale financial assets $-$ 21,650Financial assets at fair value through profit or loss10,800 $-$ Deferred tax assets603,654401,325 <b>Current assets</b> 37,388,04831,972,569Land lease prepayments136,505,599Inventories136,505,599Gozorate7094,072Pledged bank deposits2,03336,043Bank balances and cash16,171,42513,414,638Current liabilitiesTrade and other payables1645,196,713Trade and other payables1645,196,71347,532,529Bank borrowings171,323,6861,296,460Income tax payable1,040,3531,072,95847,560,75249,901,94749,901,947Net current assets4,325,8993,106,236	Interests in joint ventures	12		,
Financial assets at fair value through profit or loss $10,800$ $-$ Deferred tax assets $603,654$ $401,325$ $37,388,048$ $31,972,569$ Current assets $37,388,048$ $31,972,569$ Land lease prepayments $13$ $6,505,599$ $6,027,312$ Trade and other receivables $14$ $29,160,089$ $33,478,308$ Income tax recoverable $709$ $4,072$ Pledged bank deposits $2,033$ $36,043$ Bank balances and cash $16$ $45,196,713$ $47,532,529$ Bank borrowings $17$ $1,323,686$ $1,296,460$ Income tax payable $17$ $1,323,686$ $1,296,460$ Income tax payable $47,560,752$ $49,901,947$ Net current assets $4,325,899$ $3,106,236$	-		- · · ·	
Deferred tax assets       603,654       401,325         37,388,048       31,972,569         Current assets       37,388,048       31,972,569         Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       10,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236			10.800	, _
Current assets       37,388,048       31,972,569         Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities       51,886,651       53,008,183         Current liabilities       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236			,	401.325
Current assets         Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities       51,886,651       53,008,183         Current liabilities       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236		-		,
Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236		_	37,388,048	31,972,569
Land lease prepayments       46,796       47,810         Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236				
Inventories       13       6,505,599       6,027,312         Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236				
Trade and other receivables       14       29,160,089       33,478,308         Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236				
Income tax recoverable       709       4,072         Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         Current liabilities         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       47,560,752       49,901,947         Net current assets       4,325,899       3,106,236				
Pledged bank deposits       2,033       36,043         Bank balances and cash       16,171,425       13,414,638         51,886,651       53,008,183         Current liabilities       51,886,651       53,008,183         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       1,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236		14	· · ·	
Bank balances and cash       16,171,425       13,414,638         51,886,651       53,008,183         Current liabilities       51,886,651       53,008,183         Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       1040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236			709	,
Current liabilities         Trade and other payables         16       45,196,713         47,532,529         Bank borrowings         17       1,323,686         1,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236	Pledged bank deposits		2,033	36,043
Current liabilities         Trade and other payables         Bank borrowings         Income tax payable         47,560,752         49,901,947         Net current assets         43,325,899         3,106,236	Bank balances and cash	-	16,171,425	13,414,638
Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       1,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236			51,886,651	53,008,183
Trade and other payables       16       45,196,713       47,532,529         Bank borrowings       17       1,323,686       1,296,460         Income tax payable       1,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236		-		
Bank borrowings       17       1,323,686       1,296,460         Income tax payable       1,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236				
Income tax payable       1,040,353       1,072,958         47,560,752       49,901,947         Net current assets       4,325,899       3,106,236	1 V			
47,560,752       49,901,947         Net current assets       4,325,899       3,106,236	Bank borrowings	17		1,296,460
<b>Net current assets 4,325,899</b> 3,106,236	Income tax payable	-	1,040,353	1,072,958
<b>Net current assets 4,325,899</b> 3,106,236			47,560,752	49,901,947
		-	· · · · · · · · · · · · · · · · · · ·	
Total assets less current liabilities41,713,94735,078,805	Net current assets	-	4,325,899	3,106,236
	Total assets less current liabilities		41,713,947	35,078,805

	Note	As at 30 June 2018 <i>RMB'000</i> (Unaudited)	As at 31 December 2017 <i>RMB'000</i> (Audited) ( <i>Note</i> )
CAPITAL AND RESERVES			
Share capital	18	164,402	164,286
Reserves	-	38,853,910	34,302,761
Equity attributable to equity holders of the Company		39,018,312	34,467,047
Non-controlling interests	-	409,939	343,787
Total equity	-	39,428,251	34,810,834
Non-current liabilities			
Bonds payables	15	1,969,522	_
Deferred tax liabilities	-	316,174	267,971
	-	2,285,696	267,971
	_	41,713,947	35,078,805

*Note:* The Group has initially applied HKFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated. See note 2.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 30 JUNE 2018

FOR THE SIX MONTHS ENDED 30 JUNE 2018		Six months ende 2018	ed <b>30 June</b> 2017
	Note	<i>RMB'000</i> (Unaudited)	<i>RMB'000</i> (Unaudited) ( <i>Note</i> )
<b>Cash flows from operating activities</b> Profit before taxation Adjustments for non-cash items		7,975,344 1,057,219	5,309,758 864,494
Operating profit before working capital changes Net changes in working capital		9,032,563 (1,936,818)	6,174,252 2,891,954
Cash generated from operations Income taxes paid		7,095,745 (1,419,331)	9,066,206 (922,224)
Net cash generated from operating activities		5,676,414	8,143,982
<b>Cash flows from investing activities</b> Purchase of property, plant and equipment Additions of intangible assets Additions of land lease prepayments Proceeds from disposal of property, plant and	10	(1,830,298) (2,140,824) (44,089)	(876,223) (1,511,501) (6,666)
equipment Proceeds from disposal of intangible assets Change in pledged bank deposits Net cash inflow on disposal of an associate	10	1,048 18,459 34,010	18,533 6,115 25,898 13,860
Additional capital injection in an associate Additional capital injection in an associate Interest received	12	(880,000) (51,077) 68,447	(27,592) 47,546
Net cash used in investing activities		(4,824,324)	(2,310,030)
<b>Cash flows from financing activities</b> Proceeds from issuance of shares upon exercise of share options Proceeds from issuance of bonds, net of transaction		22,507	187,656
costs Repayment of bank borrowings Interest paid	15	1,927,161 (49,413)	(174,375) (54,830)
Net cash generated from/(used in) financing activities		1,900,255	(41,549)
<b>Net increase in cash and cash equivalents</b> Cash and cash equivalents at the beginning of the period Effect of foreign exchange rate changes		2,752,345 13,414,638 4,442	5,792,403 15,045,493 (63,460)
Cash and cash equivalents at the end of the period, represented by bank balances and cash	:	16,171,425	20,774,436

*Note:* The Group has initially applied HKFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated. See note 2.

# NOTES

#### 1. BASIS OF PREPARATION

The interim financial report (the "Interim Financial Report") has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "SEHK"), including compliance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It was authorised for issue on 22 August 2018.

The Interim Financial Report is presented in thousands of Renminbi ("RMB'000"), unless otherwise stated.

The accounting policies and methods of computation used in the preparation of the Interim Financial Report are consistent with those used in the annual financial statements for the year ended 31 December 2017 except for the adoption of the new and amended Hong Kong Financial Reporting Standards ("**HKFRSs**") as disclosed in note 2.

The Interim Financial Report does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company and its subsidiaries' (together referred to as the "**Group**") annual financial statements for the year ended 31 December 2017.

#### 2. ADOPTION OF NEW AND AMENDED HKFRSs AND CHANGES IN ACCOUNTING POLICIES

#### 2.1 New and amended HKFRSs adopted as at 1 January 2018

The HKICPA has issued a number of new HKFRSs and amendments to HKFRSs that are first effective for the current accounting period of the Group. Of these, HKFRS 9 "Financial Instruments" ("**HKFRS 9**") and HKFRS 15 "Revenue from Contracts with Customers" ("**HKFRS 15**") are relevant to the Group's financial statements.

The Group has early adopted the amendments to HKFRS 9 "Prepayment Features with Negative Compensation" at the same time as the adoption of HKFRS 9 as at 1 January 2018.

The Group has been impacted by HKFRS 9 in relation to classification of financial assets and measurement of credit losses. Details of the changes in accounting policies are discussed in note 2.1(a) for HKFRS 9 and note 2.1(b) for HKFRS 15.

Under the transition methods chosen, the Group recognises cumulative effect of the initial application of HKFRS 9 as an adjustment to the opening balance of equity at 1 January 2018. Comparative information is not restated. The following table gives a summary of the opening balance adjustments recognised for each line item in the consolidated statement of financial position that has been impacted by HKFRS 9:

	As at 31 December 2017	Impact on initial application of HKFRS 9 (note 2.1(a))	As at 1 January 2018
	RMB'000	RMB'000	RMB'000
Trade and other receivables <b>Total current assets</b>	33,478,308 <b>53,008,183</b>	(37,993) ( <b>37,993</b> )	33,440,315 <b>52,970,190</b>
Deferred tax assets Total non-current assets	401,325 <b>31,972,569</b>	3,483 <b>3,483</b>	404,808 <b>31,976,052</b>
Net assets	34,810,834	(34,510)	34,776,324
Reserves Equity attributable to equity holders	34,302,761	(34,313)	34,268,448
of the Company	34,467,047	(34,313)	34,432,734
Non-controlling interests <b>Total equity</b>	343,787 <b>34,810,834</b>	(197) (34,510)	343,590 <b>34,776,324</b>

Further details of these changes are set out in sub-sections (a) and (b) of this note.

# (a) HKFRS 9, including the amendments to HKFRS 9 "Prepayment Features with Negative Compensation"

HKFRS 9 replaces HKAS 39 "Financial Instruments: Recognition and Measurement" ("**HKAS 39**"). It sets out the requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items.

The Group has applied HKFRS 9 retrospectively to items that existed at 1 January 2018 in accordance with the transition requirements. The Group has recognised the cumulative effect of initial application as an adjustment to the opening equity at 1 January 2018. Therefore, comparative information continues to be reported under HKAS 39.

The following table summarises the impact of transition to HKFRS 9 on accumulated profits, non-controlling interests and the related tax impact at 1 January 2018.

	RMB'000
Accumulated profits	
Recognition of additional expected credit losses on	
financial assets measured at amortised cost	(37,993)
Related taxation	3,483
Net decrease in accumulated profits as at 1 January 2018	(34,510)
Non-controlling interests	
Recognition of additional expected credit losses on financial assets measured at amortised cost and decrease in non-controlling interests as	
at 1 January 2018	(197)

Further details of the nature and effect of the changes of the previous accounting policies and the transition approach are set out below:

#### (i) Classification of financial assets and financial liabilities

HKFRS 9 categorises financial assets into three principal classification categories: measured at amortised cost, at fair value through other comprehensive income ("FVOCI") and at fair value through profit or loss ("FVPL"). These supersede HKAS 39's categories of held-to-maturity investments, loans and receivables, available-for-sale financial assets and financial assets measured at FVPL. The classification of financial assets under HKFRS 9 is based on the business model under which the financial asset is managed and its contractual cash flow characteristics.

Non-equity investments held by the Group are classified into amortised cost, if the investment is held for the collection of contractual cash flows which represent solely payments of principal and interest. Interest income from the investment is calculated using the effective interest method.

An investment in equity securities is classified as FVPL unless the equity investment is not held for trading purposes and on initial recognition of the investment the Group makes an election to designate the investment at FVOCI (non-recycling) such that subsequent changes in fair value are recognised in other comprehensive income. Such elections are made on an instrument-by-instrument basis, but may only be made if the investment meets the definition of equity from the issuer's perspective. Where such an election is made, the amount accumulated in other comprehensive income remains in the fair value reserve (non-recycling) until the investment is disposed of. At the time of disposal, the amount accumulated in the fair value reserve (non-recycling) is transferred to accumulated profits. It is not recycled through profit or loss. Dividends from an investment in equity securities, irrespective of whether classified as at FVPL or FVOCI (non-recycling), are recognised in profit or loss as other income.

Under HKFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are not separated from the host. Instead, the hybrid instrument as a whole is assessed for classification.

The following table shows the original measurement categories for each class of the Group's financial assets under HKAS 39 and reconciles the carrying amounts of those financial assets determined in accordance with HKAS 39 to those determined in accordance with HKFRS 9.

	HKAS 39 carrying amount as at 31 December 2017 <i>RMB</i> '000	Reclassification RMB'000	Remeasurement RMB'000	HKFRS 9 carrying amount as at 1 January 2018 <i>RMB'000</i>
Financial assets carried at amortised cost				
Trade and other receivables	33,478,308		(37,993)	33,440,315
<b>Financial assets measured at</b> <b>FVPL</b> Unlisted equity securities ( <i>note</i> )		21,650		21,650
Financial assets classified as available-for-sale financial assets under HKAS 39 (note)	21,650	(21,650)		

*Note:* Under HKAS 39, unlisted equity securities not held for trading were classified as available-for-sale financial assets. These equity securities are classified as at FVPL under HKFRS 9.

The measurement categories for all financial liabilities remain the same. The carrying amounts for all financial liabilities as at 1 January 2018 have not been impacted by the initial application of HKFRS 9.

#### (ii) Credit losses

HKFRS 9 replaces the "incurred loss" model in HKAS 39 with the "expected credit loss" ("ECL") model. The ECL model requires an ongoing measurement of credit risk associated with a financial asset and therefore recognises ECLs earlier than under the "incurred loss" accounting model in HKAS 39.

The Group applies the new ECL model to the financial assets measured at amortised cost (including bank balances and cash, pledged bank deposits and trade and other receivables).

Financial assets measured at fair value, including unlisted equity securities measured at FVPL, are not subject to the ECL assessment.

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all expected cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive).

The expected cash shortfalls on bank balances and cash, pledged bank deposits and trade and other receivables are discounted using effective interest rate determined at initial recognition or an approximation thereof where the effect of discounting is material.

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

In measuring ECLs, the Group takes into account reasonable and supportable information that is available without undue cost or effort. This includes information about past events, current conditions and forecasts of future economic conditions.

ECLs are measured on either of the following bases:

- 12-month ECLs: these are losses that are expected to result from possible default events within the 12 months after the reporting date; and
- lifetime ECLs: these are losses that are expected to result from all possible default events over the expected lives of the items to which the ECL model applies.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs. ECLs on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors and an assessment of both the current and forecast general economic conditions at the reporting date.

For all other financial instruments, the Group recognises a loss allowance equal to 12-month ECLs unless there has been a significant increase in credit risk of the financial instrument since initial recognition, in which case the loss allowance is measured at an amount equal to lifetime ECLs.

Significant increases in credit risk

In assessing whether the credit risk of a financial instrument (including a loan commitment) has increased significantly since initial recognition, the Group compares the risk of default occurring on the financial instrument assessed at the reporting date with that assessed at the date of initial recognition. In making this reassessment, the Group considers that a default event occurs when (i) the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or (ii) the financial asset is 90 days past due. The Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- failure to make payments of principal or interest on their contractually due dates;
- an actual or expected significant deterioration in a financial instrument's external or internal credit rating (if available);
- an actual or expected significant deterioration in the operating results of the debtor; and
- existing or forecast changes in the technological, market, economic or legal environment that have a significant adverse effect on the debtor's ability to meet its obligation to the Group.

Depending on the nature of the financial instruments, the assessment of a significant increase in credit risk is performed on either an individual basis or a collective basis. When the assessment is performed on a collective basis, the financial instruments are grouped based on shared credit risk characteristics, such as past due status and credit risk ratings.

ECLs are remeasured at each reporting date to reflect changes in the financial instrument's credit risk since initial recognition. Any change in the ECL amount is recognised as an impairment gain or loss in profit or loss. The Group recognises an impairment gain or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

Basis of calculation of interest income on credit-impaired financial assets

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on the amortised cost (i.e. the gross carrying amount less loss allowance) of the financial asset.

At each reporting date, the Group assesses whether a financial asset is credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable events:

- significant financial difficulties of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the borrower will enter into bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; or
- the disappearance of an active market for a security because of financial difficulties of the issuer.

#### Write-off policy

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off.

Subsequent recoveries of an asset that was previously written off are recognised as a reversal of impairment in profit or loss in the period in which the recovery occurs.

#### Opening balance adjustment

As a result of this change in accounting policy, the Group has recognised additional ECLs amounting to RMB37,993,000, which decreased accumulated profits by RMB34,313,000 and non-controlling interests by RMB197,000 and increased gross deferred tax assets by RMB3,483,000 as at 1 January 2018.

The following table reconciles the closing loss allowance determined in accordance with HKAS 39 as at 31 December 2017 with the opening loss allowance determined in accordance with HKFRS 9 as at 1 January 2018.

	RMB'000
Loss allowance at 31 December 2017 under HKAS 39	_
Additional expected credit losses recognised as at 1 January 2018 on trade receivables	37,993
Loss allowance as at 1 January 2018 under HKFRS 9	37,993

#### (iii) Transition

Changes in accounting policies resulting from the adoption of HKFRS 9 have been applied retrospectively, except as described below:

- Information relating to comparative periods has not been restated. Differences in the carrying amounts of financial assets resulting from the adoption of HKFRS
   9 are recognised in accumulated profits as at 1 January 2018. Accordingly, the information presented for 2017 continues to be reported under HKAS 39 and thus may not be comparable with the current period.
- The following assessment has been made on the basis of the facts and circumstances that existed as at 1 January 2018 (the date of initial application of HKFRS 9 by the Group):
  - the determination of the business model within which a financial asset is held.
- If, at the date of initial application, the assessment of whether there has been a significant increase in credit risk since initial recognition would have involved undue cost or effort, a lifetime ECL has been recognised for that financial instrument.

#### (b) **HKFRS 15**

#### Sales of automobiles and automobile parts and components

HKFRS 15 establishes a comprehensive framework for recognising revenue and some costs from contracts with customers. HKFRS 15 replaces HKAS 18 "Revenue", which covered revenue arising from sale of goods and rendering of services, and HKAS 11 "Construction contracts", which specified the accounting for construction contracts.

Revenue are generally recognised at a point in time when the risks and rewards of ownership of the goods had passed to the customers when the customers obtain control of the promised goods in the contract.

A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

A contract liability is recognised when a customer pays consideration, or is contractually required to pay consideration and the amount is already due, before the Group recognises the related revenue. The Group recognised its contract liabilities under "Trade and other payables" as receipts in advance from customers in the condensed consolidated statement of financial position.

The directors of the Company consider that the adoption of HKFRS 15 has no material impact on the Group's financial position and results of operations.

#### 2.2 Issued but not yet effective HKFRSs

In the current period, the HKICPA has issued a number of new and amended HKFRSs but not yet effective. Except for the amendments to HKFRS 9 "Prepayment Features with Negative Compensation", which have been adopted at the same time as HKFRS 9, the Group has not early adopted any new or amended standards in preparing this Interim Financial Report.

The Group has the following updates to the information provided in the last annual financial statements in respect of HKFRS 16 "Leases", which may have a significant impact on the Group's consolidated financial statements.

#### HKFRS 16 "Leases" ("HKFRS 16")

As discussed in the last annual financial statements, currently the Group classifies leases into operating leases. The Group enters into some leases as the lessor and others as the lessee. HKFRS 16 is not expected to impact significantly on the way that lessors account for their rights and obligations under a lease. However, once HKFRS 16 is adopted, lessees will no longer distinguish between finance leases and operating leases. Instead, subject to practical expedients, lessees will account for all leases in a similar way to current finance lease accounting, i.e. at the commencement date of the lease, the lessee will recognise and measure a lease liability at the present value of the minimum future lease payments and will recognise a corresponding "right-of-use" asset. After initial recognition of this asset and liability, the lessee will recognise interest expense accrued on the outstanding balance of the lease liability, and the depreciation of the right-of-use asset, instead of the current policy of recognising rental expenses incurred under operating leases on a systematic basis over the lease term. As a practical expedient, the lessee can elect not to apply this accounting model to short-term leases (i.e. where the lease term is 12 months or less) and to leases of low-value assets, in which case the rental expenses would continue to be recognised on a systematic basis over the lease term.

HKFRS 16 will primarily affect the Group's accounting as a lessee of leases for office and factory premises which are currently classified as operating leases. The application of the new accounting model is expected to lead to an increase in both assets and liabilities and to impact on the timing of the expense recognition in the consolidated income statement over the period of the lease. However, based on an initial assessment, the Group expects that the adoption of HKFRS 16 will not materially affect the Group's consolidated financial statements.

#### 3. REVENUE AND SEGMENT INFORMATION

Revenue from sales of automobiles and automobile parts and components, net of discounts and valueadded taxes ("VAT") or related sales taxes, was generally recognised at a point in time when the risks and rewards of ownership of the goods had passed to the customers when the customers obtain control of the promised goods in the contract. Sales were mainly made to customers located in the People's Republic of China (the "**PRC**").

The only operating segment of the Group is the production and sale of automobiles, automobile parts and related automobile components. The directors consider that the Group operates in a single business segment. No separate analysis of the reportable segment results by operating segment is necessary.

#### 4. OTHER INCOME

	Six months ended 30 June	
	2018	2017
	<i>RMB'000</i>	RMB'000
	(Unaudited)	(Unaudited)
Government grants and subsidies (note)	691,971	500,643
Gain on disposal of scrap materials	11,328	16,196
Gain on disposal of an associate	-	1,192
Net foreign exchange gain	-	89,181
Rental income	14,280	12,821
Sundry income	51,009	41,377
	768,588	661,410

*Note:* Government grants and subsidies mainly related to cash subsidies in respect of operating and research and development activities from government which are either unconditional grants or grants with conditions having been satisfied.

# 5. PROFIT BEFORE TAXATION

Profit before taxation has been arrived at after charging/(crediting):

		Six months er 2018 <i>RMB'000</i> (Unaudited)	nded 30 June 2017 <i>RMB'000</i> (Unaudited) ( <i>Note</i> )
(a)	Finance income and costs		
	Finance costs		
	Effective interest expense on senior notes	-	2,917
	Coupon expense on senior notes	-	53,368
	Effective interest expense on bonds payables (note 15)	1,691	-
	Coupon expense on bonds payables	30,683	_
	Interest on bank borrowings wholly repayable within five years	18,680	527
		51,054	56,812
	Finance income		
	Bank and other interest income	(68,447)	(47,546)
	Net finance (income)/costs	(17,393)	9,266
(b)	Staff costs (including directors' emoluments)		
	Salaries, wages and other benefits	2,466,241	1,788,690
	Retirement benefit scheme contributions	158,743	117,789
	Equity settled share-based payments	8,046	14,023
		2,633,030	1,920,502
(c)	Other items		
	Cost of inventories	42,871,336	31,869,514
	Depreciation	582,051	439,584
	Impairment loss on trade and other receivables	-	-
	Net foreign exchange loss/(gain)	115,793	(89,181)
	Amortisation of land lease prepayments	23,400	23,985
	Amortisation of intangible assets Research and development costs	594,390 223,479	411,775 123,051
	Net loss on disposal of property, plant and equipment	225,479 21,546	123,031
	The ross on disposar of property, plant and equipment	21,540	10,000

*Note:* The Group has initially applied HKFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated. See note 2.

## 6. TAXATION

	Six months ended 30 June		
	2018		
	<i>RMB'000</i>	RMB'000	
	(Unaudited)	(Unaudited)	
Current tax:			
– PRC enterprise income tax	1,392,143	870,622	
– Overseas tax	_	897	
- Over-provision in prior years	(2,054)	(2,481)	
	1,390,089	869,038	
Deferred tax	(150,643)	54,332	
	1,239,446	923,370	

Hong Kong profits tax has not been provided as the Hong Kong incorporated companies within the Group had no estimated assessable profits in Hong Kong for the six months ended 30 June 2018 and 2017.

The income tax provision of the Group in respect of its operations in the PRC has been calculated at the applicable tax rate on the estimated assessable profits for the period based on the existing legislation, interpretations and practises in respect thereof. The PRC enterprise income tax rate is 25% (six months ended 30 June 2017: 25%).

Pursuant to the relevant laws and regulations in the PRC, certain PRC subsidiaries of the Group obtained the High and New Technology Enterprises qualification. Accordingly, they enjoyed a preferential income tax rate of 15% for the six months ended 30 June 2018 (six months ended 30 June 2017: 15%).

The share of results of associates and joint ventures in the condensed consolidated income statement is after income taxes accrued in the appropriate income tax jurisdictions.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

#### 7. DIVIDENDS

During the current period, a final dividend for the year ended 31 December 2017 of HK\$0.29 per ordinary share (six months ended 30 June 2017: HK\$0.12 per ordinary share), amounting to approximately RMB2,160,828,000 (six months ended 30 June 2017: RMB964,665,000), has been declared and approved by the shareholders at the annual general meeting of the Company. The 2017 final dividend was paid in July 2018 and is reflected as dividends payable in the Interim Financial Report.

#### 8. EARNINGS PER SHARE

#### (a) Basic earnings per share

The calculation of the basic earnings per share for the period is based on the profit attributable to equity holders of the Company of RMB6,670,023,000 (six months ended 30 June 2017: RMB4,343,563,000) and the weighted average number of ordinary shares of 8,974,042,761 shares (2017: 8,905,566,319 shares), calculated as follows:

#### Weighted average number of ordinary shares

	Six months ended 30 June		
	<b>2018</b> 201		
	(Unaudited)	(Unaudited)	
Issued ordinary shares at 1 January	8,970,514,540	8,882,861,540	
Effect of shares options exercised	3,528,221	22,704,779	
Weighted average number of ordinary shares at 30 June	8,974,042,761	8,905,566,319	

#### (b) Diluted earnings per share

The calculation of diluted earnings per share for the period is based on the profit attributable to equity holders of the Company of RMB6,670,023,000 (six months ended 30 June 2017: RMB4,343,563,000) and the weighted average number of ordinary shares of 9,181,127,007 shares (2017: 9,110,706,420 shares), calculated as follows:

#### Weighted average number of ordinary shares (diluted)

	Six months ended 30 June	
	<b>2018</b> 20	
	(Unaudited)	(Unaudited)
Weighted average number of ordinary shares (basic)		
at 30 June	8,974,042,761	8,905,566,319
Effect of deemed issue of shares under the Company's		
share options scheme	207,084,246	205,140,101
Weighted average number of ordinary shares (diluted) at		
30 June	9,181,127,007	9,110,706,420

#### 9. PROPERTY, PLANT AND EQUIPMENT

During the period, the Group acquired property, plant and equipment of approximately RMB3,109,697,000 (six months ended 30 June 2017: RMB1,507,582,000). Property, plant and equipment with net book value of approximately RMB22,594,000 (six months ended 30 June 2017: RMB29,341,000) were disposed of during the period, resulting in a net loss on disposal of approximately RMB21,546,000 (six months ended 30 June 2017: RMB10,808,000).

#### **10. INTANGIBLE ASSETS**

During the period, additions to intangible assets by acquisition and capitalisation in respect of development costs amounted to approximately RMB2,140,824,000 (six months ended 30 June 2017: RMB1,511,501,000).

Intangible assets with net book value of approximately RMB18,459,000 (six months ended 30 June 2017: RMB6,115,000) were disposed of during the period, no gain or loss on disposal was resulted.

#### 11. INTERESTS IN ASSOCIATES

	As at 30 June 2018 <i>RMB'000</i> (Unaudited)	As at 31 December 2017 <i>RMB'000</i> (Audited)
Share of net assets Goodwill Impairment loss recognised	418,491 663 (4,012)	372,709 663 (4,012)
	415,142	369,360

During the six months ended 30 June 2018, Closed Joint Stock Company BELGEE ("**BELGEE**") effected an increase in registered capital whereby the Group and other investors injected additional capital to BELGEE amounting to Belarusian ruble ("**BYN**") 15,350,000 (equivalent to approximately RMB51,077,000) and BYN18,018,000 (equivalent to approximately RMB60,405,000), respectively. Upon the completion of the capital increase, the registered capital of BELGEE was changed from BYN97,565,000 (equivalent to approximately RMB394,249,000) to BYN130,933,000 (equivalent to approximately RMB505,731,000). As a result of such an increase in registered capital, the Group's equity interests in BELGEE were increased from 31.7% to 35.4% and the Group is still able to exert significant influence over the financial and operating activities of BELGEE. Accordingly, the Group continues to account for such investment as an associate.

#### 12. INTERESTS IN JOINT VENTURES

	As at 30 June 2018 <i>RMB'000</i> (Unaudited)	As at 31 December 2017 <i>RMB'000</i> (Audited)
Share of net assets	5,559,062	4,435,530
Represented by: Cost of unlisted investments Unrealised gain on disposal of a subsidiary to a joint venture Share of post-acquisition results and other comprehensive income/(expense)	5,350,000 (14,943) 224,005	4,470,000 (14,943) (19,527)
	5,559,062	4,435,530

Details of the Group's principal joint ventures as at 30 June 2018 are as follows:

Name of joint venture	Place of establishments and operations	Form of business structure	Particulars of registered capital	ownersh	ortion of ip interest the Group	Principal activities
				30 June	31 December	
				2018	2017	
Genius Auto Finance Company Limited <sup>#</sup> ("Genius AFC") 吉致汽車金融有限公司	PRC	Incorporated	RMB2,000,000,000 (31 December 2017: RMB900,000,000)	80%	80%	Vehicles financing business
LYNK & CO Investment Co., Ltd. <sup>#</sup> ("LYNK & CO Investment") 領克投資有限公司	PRC	Incorporated	RMB7,500,000,000	50%	50%	Manufacturing and sales of vehicles under the "Lynk & Co" brand

# The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

During the six months ended 30 June 2018, the registered capital of Genius AFC had been increased by RMB1,100,000,000 from RMB900,000,000 as at 31 December 2017 to RMB2,000,000,000 as at 30 June 2018 whereby the Company and the joint venture partner injected additional capital in proportional to their existing shareholding to Genius AFC amounted to RMB880,000,000 and RMB220,000,000, respectively.

Summarised financial information of Genius AFC and LYNK & CO Investment, adjusted for any differences in accounting policies, and a reconciliation to the carrying amount in the condensed consolidated statement of financial position, are disclosed below:

	LYNK & C	O Investment	Genius	AFC
	30 June 2018 <i>RMB'000</i> (Unaudited)	31 December 2017 <i>RMB'000</i> (Audited)	30 June 2018 <i>RMB'000</i> (Unaudited)	31 December 2017 <i>RMB'000</i> (Audited)
Non-current assets Current assets Current liabilities Non-current liabilities	6,879,377 6,078,647 (4,950,198) (236,317)	6,666,672 5,339,868 (4,576,894)	400,334 15,306,699 (13,596,720)	347,162 10,053,066 (9,480,666)
Net assets The above amounts of assets and liabilities include the following: Cash and cash equivalents Current financial liabilities (excluding trade and other payables and provisions) Non-current financial liabilities (excluding trade and other payables and provisions)	<u>7,771,509</u> 622,623	7,429,646	<u>2,110,313</u> 1,157,707 (12,243,846)	<u>919,562</u> 514,635 (8,293,777)
Revenue Profit for the period Other comprehensive income for Total comprehensive income for Dividend received from the join	the period	LYNK & CO Investment Six months ended 30 June 2018 <i>RMB'000</i> (Unaudited) 7,358,921 341,863 - 341,863	Genius Six months en 2018 <i>RMB'000</i> (Unaudited) 571,607 90,751 - 90,751	
The above profits for the period the following: Depreciation and amortisation Interest income Interest expense Income tax expense	including	(274,160) 3,452 (15) (109,692)	(3,864) 563,353 (240,237) (30,250)	(2,898) 154,764 (31,885) (8,992)

Reconciliation of the above summarised financial information to the carrying amount of the Group's interests in joint ventures recognised in the condensed consolidated statement of financial position:

	LYNK & CO Investment		CO Investment Genius AFC	
	<b>30 June</b> 31 December		30 June	31 December
	2018	2017	2018	2017
	RMB'000	RMB'000	RMB'000	RMB'000
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Net assets of the joint ventures The Group's effective interests in the	7,771,509	7,429,646	2,110,313	919,562
joint ventures	50%	50%	80%	80%
The Group's share of the net assets of				
the joint venture	3,885,755	3,714,823	1,688,250	735,650
Unrealised gain on disposal of a subsidiary to a joint venture	(14,943)	(14,943)		
Carrying amount of the Group's				
interests in joint ventures	3,870,812	3,699,880	1,688,250	735,650

# **13. INVENTORIES**

	As at	As at
	30 June	31 December
	2018	2017
	<i>RMB'000</i>	RMB'000
	(Unaudited)	(Audited)
Raw materials	1,297,177	1,317,330
Work in progress	468,179	382,784
Finished goods	4,740,243	4,327,198
	6,505,599	6,027,312

# 14. TRADE AND OTHER RECEIVABLES

	Note	As at 30 June 2018 <i>RMB'000</i> (Unaudited)	As at 31 December 2017 <i>RMB'000</i> (Audited)
<ul> <li>Trade and notes receivables</li> <li>Trade receivables, net of loss allowance <ul> <li>Third parties</li> <li>Associates</li> <li>A joint venture</li> <li>Related companies controlled by the substantial shareholder of the Company</li> </ul> </li> </ul>		346,176 371,143 38,587 518,484	377,966 271,002 - 51,733
Notes receivables	(a) (b)	1,274,390 23,509,655 24,784,045	700,701 28,790,926 29,491,627
<b>Deposits, prepayment and other receivables</b> Prepayment to suppliers – Third parties – Related companies controlled by the substantial shareholder of the Company		523,776 5,375	129,080 
Deposits paid for acquisition of property, plant and equipment VAT and other taxes receivables Utility deposits and other receivables		529,151 357,586 3,097,638 374,551	976,173 600,692 1,877,788 208,595
Amounts due from related companies controlled by the substantial shareholder of the Company	(c)	4,358,926 <u>17,118</u> 4,376,044	3,663,248 323,433 3,986,681
		29,160,089	33,478,308

#### (a) Trade receivables

The Group allows average credit periods ranged from 30 days to 90 days to its PRC customers. The following is an ageing analysis of the trade receivables of the PRC customers, based on invoice date and net of loss allowance, at the reporting date:

	As at	As at
	30 June	31 December
	2018	2017
	<i>RMB'000</i>	RMB'000
	(Unaudited)	(Audited)
0 – 60 days	372,197	167,875
61 – 90 days	71,980	7,689
Over 90 days	247,293	67,476
	691,470	243,040

For overseas customers, the Group allows credit periods ranged from 30 days to 720 days. The following is an ageing analysis of the trade receivables of the overseas customers, based on invoice date and net of loss allowance, at the reporting date:

	As at	As at
	30 June	31 December
	2018	2017
	RMB'000	RMB'000
	(Unaudited)	(Audited)
0 – 60 days	241,370	102,041
61 – 90 days	137,905	84,174
91 – 365 days	154,949	155,309
Over 365 days	48,696	116,137
	582,920	457,661

#### (b) Notes receivables

All notes receivables are denominated in RMB. As at 30 June 2018 and 31 December 2017, all notes receivables were guaranteed by established banks in the PRC and have maturities of less than six months from the reporting date.

#### (c) Amounts due from related companies

The amounts due are unsecured, interest-free and repayable on demand.

Except for trade and other receivables of RMBNil (31 December 2017: RMB140,027,000) which is expected to be recovered after one year from the reporting date, all other trade and other receivables are expected to be recovered or recognised as an expense within one year.

#### **15. BONDS PAYABLES**

On 18 January 2018, the Company issued bonds with an aggregate principal amount of United States dollars ("**US\$**") 300,000,000 (equivalent to approximately RMB1,944,690,000) (the "**Bonds**"). The Bonds carried interest at 3.625% per annum, payable semi-annually in arrears on 25 January and 25 July of each year, and the maturity date was 25 January 2023.

The Bonds were listed on Singapore Exchange Securities Trading Limited. They constitute direct, unconditional, unsubordinated and (subject to the terms and conditions of the Bonds) unsecured obligations of the Company and shall at all times rank pari passu and without any preference among themselves. The payment obligations of the Company under the Bonds shall, save for such exceptions as may be provided by applicable law and subject to the terms and conditions of the Bonds, at all times rank pari passu with all its other present and future unsecured and unsubordinated obligations.

The carrying amount of the Bonds at initial recognition net of transaction costs amounted to US\$297,296,000 (equivalent to approximately RMB1,927,161,000) and the effective interest rate was 3.825% per annum. The Bonds were carried at amortised cost.

The movements of the Bonds for the period are set out below:

	As at
	30 June
	2018
	<i>RMB'000</i>
	(Unaudited)
Carrying amount	
Initial fair value on the date of issuance	1,927,161
Exchange differences	40,670
Interest expenses	1,691
At the end of the period	1,969,522

# 16. TRADE AND OTHER PAYABLES

	Note	As at 30 June 2018 <i>RMB'000</i> (Unaudited)	As at 31 December 2017 <i>RMB'000</i> (Audited)
Trade and notes payables			
Trade payables – Third parties		28,666,182	26,848,633
– Associates		68,730	1,252,227
- Related companies controlled by the			
substantial shareholder of the Company	_	976,326	2,492,942
	<i>(a)</i>	29,711,238	30,593,802
Notes payables	(b)	234,890	1,045,043
		20.046.129	21 629 945
	_	29,946,128	31,638,845
Other payables			
Receipts in advance from customers			<b>7</b> 000 100
<ul> <li>Third parties</li> <li>Related companies controlled by the</li> </ul>		3,924,683	7,980,480
substantial shareholder of the Company	_	43,458	3,992
		2 070 141	7 084 473
Deferred government grants which conditions		3,968,141	7,984,472
have not been satisfied		3,836,012	3,379,500
Payables for acquisition of property,			
plant and equipment		2,111,033	1,074,740
Accrued staff salaries and benefits VAT and other taxes payables		516,031 121,420	908,966 104,388
Dividends payable		2,165,124	
Other accrued charges	_	2,512,875	2,430,232
		15,230,636	15,882,298
Amounts due to related companies controlled		13,230,030	13,882,298
by the substantial shareholder of the Company	( <i>c</i> )	19,949	9,412
Amount due to ultimate holding company	(c) _		1,974
	_	15,250,585	15,893,684
		45,196,713	47,532,529
	=		т,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

#### (a) Trade payables

The following is an ageing analysis of trade payables, based on invoice date, at the reporting date:

	As at	As at
	30 June	31 December
	2018	2017
	<i>RMB'000</i>	RMB'000
	(Unaudited)	(Audited)
0 – 60 days	25,193,825	27,331,331
61 – 90 days	2,646,672	1,849,868
Over 90 days	1,870,741	1,412,603
	29,711,238	30,593,802

Trade payables do not carry interest. The average credit period on purchase of goods is 60 days.

#### (b) Notes payables

All notes payables are denominated in RMB and are notes paid and/or payable to third parties for settlement of trade payables. As at 30 June 2018 and 31 December 2017, all notes payables have maturities of less than six months from the reporting date.

As at 30 June 2018, the Group pledged bank deposits of RMB2,033,000 (31 December 2017: RMB36,043,000) to secure the notes payables.

#### (c) Amounts due to related companies/ultimate holding company

The amounts due are unsecured, interest-free and repayable on demand.

All of the trade and other payables are expected to be settled or recognised as income within one year or are repayable on demand.

#### 17. BANK BORROWINGS

	As at	As at
	30 June	31 December
	2018	2017
	<i>RMB'000</i>	RMB'000
	(Unaudited)	(Audited)
Bank loans, unsecured	1,323,686	1,296,460

As at 30 June 2018 and 31 December 2017, the Group's bank borrowings were carried at amortised cost, repayable in October 2019 and interest bearing at the London Interbank Offered Rates plus 1.05% per annum. Pursuant to the facility agreement, it will be an event of default if Mr. Li Shu Fu is (i) no longer the single largest beneficial shareholder of the Company, or (ii) no longer beneficially owns at least 25% of the issued share capital of the Company. In case of an event of default, the bank may by notice to the Company (a) cancel the loan facility, (b) declare that all or part of the loan, together with accrued interest, be immediately due and payable, and/or (c) declare that all or part of the loans be payable on demand.

#### **18. SHARE CAPITAL**

	Number of shares	Nominal value RMB'000
Authorised:		
Ordinary shares of HK\$0.02 each		
At 31 December 2017 and 30 June 2018 (unaudited)	12,000,000,000	246,720
Issued and fully paid:		
Ordinary shares of HK\$0.02 each		
At 1 January 2017	8,882,861,540	162,708
Shares issued under share option scheme	87,653,000	1,578
At 31 December 2017 and 1 January 2018	8,970,514,540	164,286
Shares issued under share option scheme	7,031,000	116
At 30 June 2018 (unaudited)	8,977,545,540	164,402

#### **19. EVENTS AFTER THE REPORTING DATE**

# Acquisitions of Ningbo Jirun Automobile Components Company Limited<sup>#</sup> 寧波吉潤汽車部件有限公司 ("DMA Target"), Hangzhou Geely Automobile Company Limited<sup>#</sup> 杭州吉利汽車有限公司 ("DJD Target") and Guizhou Geely Automobile Components Company Limited<sup>#</sup> 貴州吉利汽車部件有限 公司 ("GY Target")

On 18 July 2018, Zhejiang Jirun Automobile Company Limited<sup>#</sup> 浙江吉潤汽車有限公司 ("Jirun Automobile"), an indirect 99% owned subsidiary of the Company, and three fellow subsidiaries owned by the Company's ultimate holding company entered into acquisition agreements pursuant to which Jirun Automobile has conditionally agreed to acquire, and the fellow subsidiaries have conditionally agreed to sell the entire equity interests of DJD Target, GY Target and DMA Target for total cash considerations of approximately RMB930,620,000, RMB1,074,309,000 and RMB1,169,399,000, respectively. The acquisition will be subject to, amongst others, the approval of the independent shareholders of the Company at the extraordinary general meeting. Please refer to the Company's announcement dated 18 July 2018 for further details.

# The English translation of the names of the companies established in the PRC is for reference only. The official names of these companies are in Chinese.

#### **20. COMPARATIVE FIGURES**

The Group has initially applied HKFRS 9 as at 1 January 2018. Under the transition methods chosen, comparative information is not restated. Further details of the changes in accounting policies are disclosed in note 2.

## MANAGEMENT DISCUSSION AND ANALYSIS

#### **Overall Performance**

The Group's performance in the first half of 2018 continued to beat the management's expectations. Although the competition in China's passenger vehicles market remains intense, the Group's sedan and Sport Utility Vehicle ("SUV") models demonstrated strong sales performance during the period. Total sales volume of passenger vehicles at Chinese indigenous brands exhibited a modest growth at 3.4% year-on-year ("YoY") during the period, compared with a 4.6% YoY growth of the overall Chinese passenger vehicle market in the same period, according to the data of China Association of Automobile Manufacturers ("CAAM Data"). Nonetheless, the Group's sales in the China market continued to grow strongly, with total sales volume up 44% YoY to 757,931 units in the first half of 2018. The Group's export sales volume also exhibited a strong rebound of 126% YoY to 8,699 units in the first half of 2018, as a result of the introduction of more updated products to the export markets. The Group sold a total of 766,630 units of vehicles (including the sales volume of LYNK & CO-branded vehicles sold by the Group's 50%-owned joint venture, namely LYNK&CO JV) in the first six months of 2018, achieved a 44% YoY growth over the same period in 2017. Total revenue (excluding the revenue of LYNK&CO JV) increased by 36% to RMB53.71 billion during the period. Profit attributable to the equity holders of the Company for the first half of 2018 was up 54% YoY to RMB6.67 billion. Gross margin ratio improved further during the period due to better product mix (i.e. higher proportion of higher-margin models) and economies of scale. The 31% increase in selling and distribution expenses was in line with the increase in revenue. The 35% increase in administrative expenses during the period was primarily attributable to the increase in amortization expenses as a result of the substantial investment in research and development over the past years. These, coupled with additional profit contribution from LYNK&CO JV during the period, resulted in the net profit growing faster than the overall revenue in the first six months of 2018. Diluted earnings per share (EPS) was up 52% to RMB72.65 cents.

# **Financial Resources**

As a result of higher revenues and operating profits in the first half of 2018, the Group's financial position remained very strong at the end of June 2018. The Group's total cash level (bank balances and cash + pledged bank deposits) increased by 20% from the end of 2017 to RMB16.17 billion at the end of June 2018, while its total borrowings (including bank loans and the 5-year US\$300 million 3.625% bonds due 2023 (the "**Bonds**")) increased by 154% to RMB3.29 billion compared with the same period. Net cash on hand (total cash level – total borrowings) increased to RMB12.88 billion, versus a net cash level of RMB12.15 billion six months ago. In addition, net notes receivables (bank notes receivables – bank notes payables) at the end of June 2018 amounted to RMB23.27 billion, which could provide the Group with additional cash reserves when needed through discounting the notes receivables with the banks.

# Vehicle Manufacturing

The Group sold a total of 766,630 units of vehicles (including the sales volume of LYNK & CO-branded vehicles sold by the Group's 50%-owned joint venture, namely LYNK&CO JV) in the first half of 2018, up 44% YoY, helped by the continued good market demand for the Group's existing sedan, crossover and SUV models. Such promising sales volume growth was despite the Group's lack of new products for most of the times in the first half of 2018 as most of the Group's new model launches in 2018 would cluster towards the second half of the year.

The Group's domestic sales volume in the first half of 2018 increased 44% YoY to 757,931 units (including the sales volume of LYNK & CO-branded vehicles sold by LYNK&CO JV), outperforming the overall passenger vehicle market in China, which was up only 4.6% YoY, according to CAAM Data. The Group's market share in China's overall passenger vehicle market increased significantly to 6.4% in the first half of 2018, according to the data published by the same organization. Export sales volume surged significantly by 126% to 8,699 units in the first half of 2018, as a result of the successful introduction of more updated models to the export markets and the improved macro-economic environment in some of its major export markets. Export sales, however, still only accounted for a tiny 1.1% of the Group's total sales volume in the first half of 2018, compared with 0.7% in the same period in 2017 and over 20% back in 2013.

In the first half of 2018, "Geely Boyue" (吉利博越) was the Group's most popular model, achieving sales volume of 127,088 units, an increase of 9% YoY, and accounting for 17% of the Group's total sales volume during the period. The Group's "Emgrand" series sedans , comprising "New Emgrand" and its new energy vehicle ("**NEV**") versions were also a key contributor to the overall sales volume. The combined sales volume of "Emgrand" series sedans was 115,408 units, which was down 2% YoY and constituted 15% of the Group's overall sales volume during the period.

Following the launch of two highly successful mid-size SUV models namely "Geely Boyue" (吉利博 越) and "Vision SUV" (遠景SUV) over the past few years, the Group continued to expand its products offering in the SUV segment by introducing a few new compact SUV models like "Vision X3" (遠景 X3), "Vision S1" (遠景S1) and "Vision X1" (遠景X1) last year. Besides, two brand new SUV models would be launched in the second half of 2018 to further enrich the Group's product portfolio in the SUV segment. The aggregate sales volume of the Group's SUV models including "Geely Boyue" (吉利博越), "Vision SUV" (遠景SUV), "Vision X3" (遠景X3), "Vision S1" (遠景S1) and "Vision X1" (遠景X1) amounted to 318,949 units, up 78% YoY and accounted for 42% of the Group's total sales volume in the first half of 2018. The combined sales volume of crossover model "Emgrand GS" and its NEV version was 84,484 units, up 45% YoY during the same period. As a result of the launch of a few new lower-priced compact SUV models in the second half of 2017 and the exclusion of the higher-priced LYNK & CO-branded vehicles from the calculation, the Group's average ex-factory selling price in the first half of 2018 was maintained at around the same level during the same period last year. Over the past few years, the Group further enhanced its sales and marketing system in China, enabling it to provide better sales and after-sales services to its customers. The Group's products are currently sold under the "Geely" brand and the "LYNK & CO" brand (through an independent distribution channel under the LYNK&CO JV), targeting at different market segments. "Geely" brand is the Group's main stream mass market brand, while "LYNK & CO" is a joint-venture brand between the Group and Volvo Car Corporation ("VCC"), targeting at global premium market. At the end of June 2018, the Group and LYNK&CO JV had more than 940 dealers and 130 dealers, respectively, in China.

# **New Products**

New energy vehicles would be the Group's focus in new products offering in 2018. The Group launched a new "Borui GE" model, which is only available in new energy versions: either MHEV ("**mild hybrid electric vehicle(s**)") version or PHEV ("**plugin-hybrid-electric vehicle(s**)") version. A crossover EV ("**electric vehicle(s**)") model, namely "Emgrand GSe" was also introduced to the China market in June 2018. The Group's 50%-owned LYNK&CO JV launched its second model: a crossover vehicle called "02" in June 2018.

In the remainder of 2018, the Group plans to significantly increase its new model offerings in the new energy sector. The Group also plans to enter the high end MPV market in China by launching its first ever MPV ("**multi-purpose vehicle**(s)") in the second half of 2018. According to the Group's preliminary plan, the following new products are expected to be offered to the market before the end of 2018:

# Under the "Geely" brand:

- A new version of mid-size SUVs under the "Boyue" family;
- A new A0 segment SUV to supplement the Group's current SUV model portfolio;
- A brand new A segment sedan with good fuel efficiency;
- Two pure electric vehicle models;
- The Group's first MPV model;
- Upgraded versions of existing major models; and
- new NEV version for existing major models

# Under the "LYNK & CO" brand:

- "03"; and
- "PHEV" for "01", "02" & "03"

With the launches of more NEV models in 2018 and the expected promulgation of more government policies to encourage the use of NEVs in China, we expect the sales of NEVs to account for a significantly larger proportion of our total sales volume in the coming few years.

# **New Energy Vehicles Strategy**

The Group announced and started to implement its NEV ("**New Energy Vehicle**") strategy named "Blue Geely Initiatives" in November 2015. "Blue Geely Initiatives" is a 5-year campaign demonstrating the Group's dedication to transformation into the industry leader in NEV technologies. The initiative's target is to ensure that up to 90% of the Group's total sales volume would be in the form of new energy vehicles by 2020.

Expanding our NEV products offering will be the core focus of the Group in 2018, during which NEV version will be added to all the Group's major product line. So far the NEV versions for both Borui (known as Borui GE) and Emgrand GS Crossover (known as Emgrand GSe) were launched in the China market. Both received strong market acceptance and their sales performance well exceeded the management's original expectations.

Since the commercial launch of the Group's first EV model "Emgrand EV" in 2015, "Emgrand EV" had consistently ranked amongst the best-selling full size electric vehicle model in China over the past few years. The Group has established good customer recognition in China for the quality and performance of its electric vehicles. In the remainder of the year 2018, the Group plans to launch two additional new EV models and to further speed up the pace of NEV products offering for most of its major vehicle model lines. This should put the Group in a better position to achieve the ambitious target set under the "Blue Geely Initiatives". In the first half of 2018, the Group sold a total of 14,362 units of NEV models, up 71% from the same period in 2017.

# **Genius AFC**

Genius Auto Finance Company Limited ("Genius AFC"), the Group's 80%-owned vehicle financing joint venture formed with BNP Paribas Personal Finance, commenced operation in September 2015. Located in Shanghai, Genius AFC's core business is the provision of auto wholesales financing solutions to auto dealers, and retail financing solutions to end customers, mainly supporting the three key auto brands in Geely Holding Group, including "Geely", "LYNK & CO" and "Volvo Car". Helped by the substantial growth in the sales volume of the Group and the increase in retail financing businesses, Genius AFC's auto finance business registered significant growth in the first half of 2018 with its total loan book growing 48% from the end of 2017 to RMB14.34 billion by 30 June 2018. With a healthy level of interest rate spread and a negligibly low default rate as a result of enhanced sales management and effective risk control, Genius AFC achieved good earnings performance in the first half of 2018 with net profit increasing 236% YoY to RMB90.75 million during the period.

Despite the increasing competition from other financial institutions like commercial banks and financial leasing companies and the challenges during the deleveraging and liquidity management process in China, limiting Genius AFC's ability to grow its loan book, Genius AFC is still on track to achieve its annual target steadily for 2018.

To support the continued growth of Genius AFC's auto finance business, Genius AFC's registered capital was increased from RMB900 million to RMB2 billion in early 2018. The Group contributed 80% (or RMB880 million) of the new capital injection according to its shareholding in Genius AFC.

# LYNK&CO JV

LYNK & CO Investment Co., Ltd. ("LYNK&CO JV"), established in October 2017, is an indirect 50%-owned joint venture of the Group (the remaining interests were held as to 20% by our parent Zhejiang Geely Holding Group Company Limited ("Geely Holding", together with its subsidiaries, "Geely Holding Group"), and as to 30% by a subsidiary of Volvo Car Corporation or "VCC"), which is majority-owned by Geely Holding). The LYNK&CO JV was set up to facilitate the development, manufacture, sales and servicing of high-end passenger vehicles in both the China and international market under the "LYNK & CO" brand.

Positioned as a global brand with state-of-the-art design and manufacturing capabilities, LYNK&CO JV aims to target at the premium mobility market segment globally through the provision of both passenger vehicles and mobility services. The innovative business model of LYNK&CO JV is supported by new vehicle models developed from Compact Modular Architecture ("CMA"), which is jointly developed by Geely Holding and Volvo Car and licenced to the LYNK&CO JV.

The first vehicle model called "01" under the LYNK&CO JV was offered to the China market at the end of 2017. In the first half of 2018, the total sales volume of the LYNK&CO JV amounted to 46,252 units, all of which were initial ramp up contribution solely from "01", exceeding the management's expectations. Encouraged by the strong feedback to the LYNK & CO brand, two more new models under the LYNK&CO JV: "02" and "03" are expected to be launched in the remainder of 2018. Despite its first full six months' operation and the initial manufacturing capacity constraints, LYNK&CO JV managed to post a net profit of RMB341.86 million in the first half of 2018. In view of Chinese consumers' current preference over physical dealer shops to support sales and services, LYNK&CO JV has so far set up a dealer network with over 130 stores in China.

# **Exports**

The Group exported a total of 8,699 units of vehicles in the first six months of 2018, up 126% from the same period last year, and accounted for 1.1% of the Group's total sales volume during the period. The improved export sales performance mainly helped by the Group's introduction of more updated products to its export markets and the gradual economic recovery at some of its export markets in the Eastern Europe, Middle East and South America. "Geely Boyue" and "Kingkong" were the Group's most popular export models in terms of sales volume in the first half of 2018. Total export sales volume of "Geely Boyue" and "Kingkong" amounted to 6,318 units and accounted for 73% of the Group's total export sales volume during the first six months of 2018. At the end of June 2018, the Group exported its products to 24 countries through 24 sales agents and 297 sales and service outlets.

Developing countries located in the Eastern Europe, Middle East and South America were the most important markets for the Group's exports in the first half of 2018. In addition to export of vehicles from China, the Group also assembles some models sold overseas using contract manufacturing arrangements with local partners.

# Acquisitions of 100% interests in Hangzhou Geely Automobile Company Limited (杭州吉利汽車 有限公司 or "Hangzhou Geely DJD"), Guizhou Geely Automobile Components Company Limited (貴州吉利汽車部件有限公司 or "Guizhou Geely GY") and Ningbo Jirun Automobile Components Company Limited (寧波吉潤汽車部件有限公司 or "Ningbo Jirun DMA")

On 18 July 2018, the Group agreed to acquire the entire registered capitals of Hangzhou Geely DJD, Guizhou Geely GY and Ningbo Jirun DMA from three group companies of its parent Geely Holding for RMB930,620,464.36, RMB1,074,308,970.43 and RMB1,169,398,629.60, respectively. The considerations for these acquisitions were determined with reference to the net asset value and the valuation premium of the relevant properties of Hangzhou Geely DJD, Guizhou Geely GY and Ningbo Jirun DMA as at 31 May 2018 and would be funded by internal resources of the Group. As at the date of this announcement, the acquisitions have not yet been completed. The acquisitions would be put forward at the extraordinary general meeting to be held on 4 September 2018 for approval by the independent shareholders of the Company.

The acquisitions would provide an opportunity for the Group to expand its manufacturing capacity to meet the increasing demand of automobiles in the PRC, as well as to enhance the production capabilities of the Group for the manufacture of mid-end to high-end electric vehicles, sedans, sport utility vehicles and multi-purposes vehicles. It is anticipated that after completion of the acquisitions and the commencement of commercial production, the new models to be built at these plants will expand the Group's products offering and enhance the overall competitive strength of the Group's products in the market and will become one of the key drivers of the Group's future profitability. It is currently expected that the commercial production of the Guizhou Geely GY will commence in the third quarter of 2018 and that of Hangzhou Geely DJD and Ningbo Jirun DMA will commence in the fourth quarter of 2018. Upon completions of the acquisitions, Hangzhou Geely DJD, Guizhou Geely GY and Ningbo Jirun DMA will become the 99% indirectly owned subsidiaries of the Company and the financial statements of which will be consolidated into the financial statements of the Group.

# Issuance of US\$300 million 3.625% Bonds Due 2023

In January 2018, the Company issued US\$300 million bonds bearing an interest rate of 3.625% per annum payable semi-annually in arrears due 2023 (the "**Bonds**") commencing on 25 July 2018, raising the net proceeds of US\$297,296,000 (equivalent to approximately RMB1,927,161,000).

As at the date of this announcement, the net proceeds of the Bonds have been utilized as below:

	RMB'000
Finance costs General corporate purposes	57,179 9,227
Total	66,406

# Formation of a joint venture company on powertrain business

On 24 April 2018, 浙江吉利羅佑發動機有限公司 (Zhejiang Geely Luoyou Engine Company Limited or "Zhejiang Engine"), an indirect 99%-owned subsidiary of the Company, entered into a joint venture agreement with AISIN AW Co., Ltd. (愛信AW株式會社 or "AISIN AW"), a company incorporated in Japan, a subsidiary of AISIN SEIKI Company Limited, a company incorporated in Japan and the shares of which are listed on the Tokyo Stock Exchange (stock code: 7259), pursuant to which the parties agreed to establish a joint venture company to principally engage in the manufacture and sales of front-wheel drive 6-speed automatic transmissions and related parts and components (the "**Products**"). The joint venture company will be owned as to 40% by Zhejiang Engine and as to 60% by AISIN AW. The registered capital of the joint venture company will be US\$117,000,000 (equivalent to RMB733,590,000), and will be contributed as to 40% (US\$46,800,000 or equivalent to RMB293,436,000) in cash by Zhejiang Engine and as to 60% (US\$70,200,000 or equivalent to RMB440,154,000) in cash by AISIN AW.

The formation of the joint venture company should leverage on the strength, resources and expertise of both parties in the manufacturing of automatic transmissions and related parts and components in the PRC, which in turn will ensure a stable supply of the Products to the Group in the future in order to cater the Group for the increasing demand for advanced transmissions with efficient performance for its product offerings as well as to meet the more stringent regulatory requirement on fuel consumption standards. As at the date of this announcement, the joint venture company is still in the course of undergoing relevant statutory procedures for business registration in the PRC.

# Outlook

China's passenger vehicle market experienced an obvious slowdown in the first half of 2018, led by the SUV sector, the key driver for growth over the past few years. Demand for SUVs in China shifted from very rapid growth over the past few years to negative growth towards the middle of 2018. The sedan market, however, remained relatively stable at single digit growth throughout the period. The intense market competition in China, the high base in terms of sales volume in corresponding period last year and the elimination of purchase tax subsidies for fuel efficient vehicles at the beginning of 2018 are believed to be the key reasons behind the slowdown of demand. The recent China-US trade dispute has resulted in additional uncertainties and has put further pressure on the passenger vehicle market in China since mid-2018. These could cause the slowdown to continue in the remainder of 2018. Longer-term, the competition in China's automobile market will continue to intensify amid the transformation from conventional vehicles to NEVs and intelligent/connected vehicles, and the gradual relaxation of foreign investment in China's automobile industry.

On the positive front, the Group's overall competitiveness and management capabilities have strengthened significantly over the past few years following its successful strategic transformation to improve brand image, product quality, customer service satisfaction, technology and innovation, as reflected by the encouraging market acceptance for the Group's new products and the continual increase in its market share in China. Also, the Group's financial position remained strong as a result of good operational cash inflow over the past few years. This should enable the Group to continue investing for the future and respond to the rapid market changes.

The Group has broadened its product portfolio through more quality offerings across different segments, including sedan, SUV and crossover, leading to higher sales volume, better economies of scale and enhanced brand recognition. In the remainder of 2018, the Group plans to launch its first MPV model, which should provide the Group with additional momentum for growth. More new SUV models are scheduled to be launched in the second half of 2018, enabling the Group to offer SUV models in every sub-segment of the important SUV sector in China. So far in 2018, the Group's performance has exceeded the management's original expectations. All the Group new product launches have been well accepted by the market, while its existing products continued to sell very well despite a generally weaker market in China during the same period. The Group's market share in China's passenger vehicle manufacturer in China only after Volkswagen and General Motors in terms of sales volume. In view of an even stronger new products pipeline ahead, the Group should be in a good position to secure higher market share in the China's passenger vehicle market in the near future.

With substantial efforts and resources invested in the research and development, together with the continuous technological collaboration with VCC over the past few years, the Group is on track to become one of the most innovative companies in the automobile sector, offering our customers with intelligent vehicles, which are smarter, more fuel-efficient, safer and fully connected. The launches of the Group's "iNTEC" technology platform in 2017 and "GKUI" customer interface platform in March 2018 and the extensive application of these technologies in our products should facilitate the Group to address the radical technological changes and customers' needs in the automobile sector. On the NEV front, the Group would significantly increase the proportion of new energy vehicles in its sales volume by adding new energy version models for most of its major product lines in the remainder of the year.

Further, additional growth could be generated by the upcoming launch of two more new models developed from CMA, which are jointly developed by Geely Holding and VCC, under the new "LYNK & CO" brand in the second half of 2018. The "LYNK & CO" brand, which emphasizes key brand concepts like "personalized"; "open platform" and "full connectivity", are key parts of the Group's strategy to expand into the premium vehicle segment in the global market.

Despite recent uncertainties caused by the trade friction between China and the USA, the devaluation of RMB against US dollar since June 2018 and the slowdown in passenger vehicle demand growth in China, the timely transformation of the Group over the past few years should have made the Group well positioned to meet these challenges. With the Group's negligible dependence on imported components and exports sales, the impact of current trade dispute on the Group's operation should be minimal.

With the strong sales performance of the Group's products in the first half of 2018 and the good market feedback for the upcoming new models to be launched in the remainder of the year, the Group's management team is very confident to achieve and believes it is likely to exceed the full year sales volume target of 1,580,000 units in 2018. The Group is on track of becoming a leading global automobile group with good reputation and integrity, winning respects from our customers, targeting to reach the total sales volume of 2 million units on or before 2020.

# CAPITAL STRUCTURE AND TREASURY POLICIES

The Group funds its short-term working capital requirement mainly through its own operational cash flow, short-term bank loans from commercial banks in China and Hong Kong and the credit from its suppliers. For its longer-term capital expenditures including product and technology development costs, investment in the construction, expansion and upgrading of production facilities, the Group's strategy is to fund these longer-term capital commitments by a combination of its operational cash flow, shareholders' loan from its parent Geely Holding Group and fund raising exercises in the capital market. As at 30 June 2018, the Group's shareholders' fund amounted to approximately RMB39.0 billion (As at 31 December 2017: approximately RMB34.5 billion). Upon exercise of share options, 7.031 million new shares were issued by the Group during the six months ended 30 June 2018.

# **EXPOSURE TO FOREIGN EXCHANGE RISK**

During the six months ended 30 June 2018, the Group's operations were principally related to domestic sales of automobiles and related automobile parts and components in the Mainland China and the Group's assets and liabilities were mainly denominated in RMB, the functional currency of the Group's key subsidiaries.

In terms of export operations, most of the Group's export sales were denominated in United States Dollars (US\$) during the period. Despite the Group has taken a more conservative approach to contain financial risks in the export markets recently, the Group would face foreign exchange risk when export business gets more frequent, particularly in emerging markets if it had local subsidiaries, associates or joint ventures in overseas export markets. The devaluation of local currencies in overseas markets could result in foreign exchange losses and affect the Group's competitiveness and therefore its sales volume in these markets. To mitigate the foreign exchange risk, the Group has embarked on plans to increase the proportion of its costs in local currencies to engage in local business activities. Also, to compensate for higher costs in export markets, the Group has speeded up the renewal of its export models, and has started to streamline its export operations displaying comparative advantages with an aim to achieve higher customer satisfaction, better operating efficiency and economies of scale in its export markets.

The Group was also exposed to foreign exchange risks through interest bearing borrowings and bonds payables that were denominated in US\$ during the period.

The Group's management would also closely monitor the market situation and might consider tools to manage foreign exchange risk whenever necessary.

# LIQUIDITY AND FINANCIAL RESOURCES

As at 30 June 2018, the Group's current ratio (current assets/current liabilities) was 1.09 (As at 31 December 2017: about 1.06) and the gearing ratio of the Group was 8.4% (As at 31 December 2017: 3.8%) which was calculated on the Group's total borrowings (including the bank loans and the 5-year US\$300 million 3.625% bonds due 2023 (the "**Bonds**") but excluding trade and other payables) to total shareholders' equity (excluding non-controlling interests). Total borrowings (including the bank loans, the Bonds but excluding trade and other payables) as at 30 June 2018 amounted to approximately RMB3.3 billion (as at 31 December 2017: approximately RMB1.3 billion) were the Group's bank loans and the Bonds. At the end of June 2018, the Group's total borrowings were denominated in US\$. They aligned with the currency mix of the Group's revenues from export business, which were mainly denominated in US\$. For the Bonds, they were unsecured, interest-bearing and repaid on maturity. Should other opportunities arise requiring additional funding, the Board believes the Group is in a good position to obtain such financing.

# **EMPLOYEES' REMUNERATION POLICY**

As at 30 June 2018, the total number of employees of the Group was about 47,500 (As at 31 December 2017: approximately 41,600). Employees' remuneration packages are based on individual experience and work profile. The packages are reviewed annually by the management who takes into account the overall performance of the working staff and market conditions. The Group also participates in the Mandatory Provident Fund Scheme in Hong Kong and state-managed retirement benefit scheme in the PRC. In addition, employees are eligible for share options under the share option scheme adopted by the Company.

# **INTERIM DIVIDEND**

At a meeting of the Board held on 22 August 2018, the Board resolved not to pay an interim dividend to the Company's shareholders (2017: Nil).

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2018.

# **CORPORATE GOVERNANCE**

The Company has complied with the code provisions ("**CPs**") of the Corporate Governance Code and Corporate Governance Report set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") throughout the six months ended 30 June 2018, except for CP E.1.2 as explained below:

CP E.1.2 provides that the chairman of the Board (the "**Chairman**") and the chairman of respective Board committees should attend the annual general meeting of the Company. During the period ended 30 June 2018, the Chairman did not attend the annual general meeting of the Company in person due to conflict of his schedules and other prior business engagement in the PRC. If the Chairman could not attend the general meeting of the Company in person, he would assign an executive director, who does not have a material interest in the businesses contemplating in the meeting and should report to him on any enquiries shareholders of the Company (the "**Shareholders**") might have, to attend such general meeting on his behalf. Further, the Company would facilitate a conference call for Shareholders and the directors who are unable to attend in person (including the Chairman) to discuss any specific enquiries with respect to the businesses contemplating in the general meeting. Through these measures, views of the Shareholders would be properly communicated to the Board as a whole. In addition, the external auditor will be invited to attend the annual general meeting of the Company to answer questions about the conduct of the audit, the preparation and content of the auditor's report, accounting policies and auditor's independence.

The Company held its annual general meeting on 25 May 2018. Due to conflict of his schedules and other prior business engagement in the PRC, the Chairman was unable to attend the general meeting physically. One independent non-executive director and two executive directors and the Company's external auditor attended and answered questions raised by the Shareholders at the meeting physically. The Chairman, one non-executive director, two other independent non-executive directors and three other executive directors attended the meeting via conference call.

In the interim period under review, the Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("**Model Code**") set out in Appendix 10 to the Listing Rules as its own code of conduct for securities transactions by officers ("**Code**"). All directors of the Company have confirmed their compliance during the review period with the required standards set out in both the Model Code and the Code.

# AUDIT COMMITTEE

The Company has an audit committee which was established in accordance with the requirements of the CG Code for the purpose of reviewing and providing supervision over the Group's financial reporting processes, risk management systems and internal controls. As at 30 June 2018, the audit committee comprises Messrs. Lee Cheuk Yin, Dannis, Yeung Sau Hung, Alex, An Qing Heng and Wang Yang who are the independent non-executive directors of the Company.

The Audit Committee has reviewed the unaudited interim results of the Group for the six months ended 30 June 2018.

# PUBLICATION OF INTERIM REPORT ON THE WEBSITES OF THE COMPANY AND THE STOCK EXCHANGE OF HONG KONG LIMITED

Pursuant to the requirements of the Listing Rules regarding the reporting period, the 2018 interim report will set out all information disclosed in the interim results announcement for the first half of 2018 and will be disclosed on the websites of the Company (http://www.geelyauto.com.hk) and The Stock Exchange of Hong Kong Limited (http://www.hkexnews.hk) in due course.

By Order of the Board of Geely Automobile Holdings Limited Li Shu Fu Chairman

Hong Kong, 22 August 2018

As at the date of this announcement, the executive directors of the Company are Mr. Li Shu Fu (Chairman), Mr. Yang Jian (Vice Chairman), Mr. Li Dong Hui, Daniel (Vice Chairman), Mr. Gui Sheng Yue (Chief Executive Officer), Mr. An Cong Hui, Mr. Ang Siu Lun, Lawrence and Ms. Wei Mei, the non-executive director of the Company is Mr. Carl Peter Edmund Moriz Forster, and the independent non-executive directors of the Company are Mr. Lee Cheuk Yin, Dannis, Mr. Yeung Sau Hung, Alex, Mr. An Qing Heng and Mr. Wang Yang.