# Growth in Asset Values through Quality Earnings Enhancement based on Solid Foundations

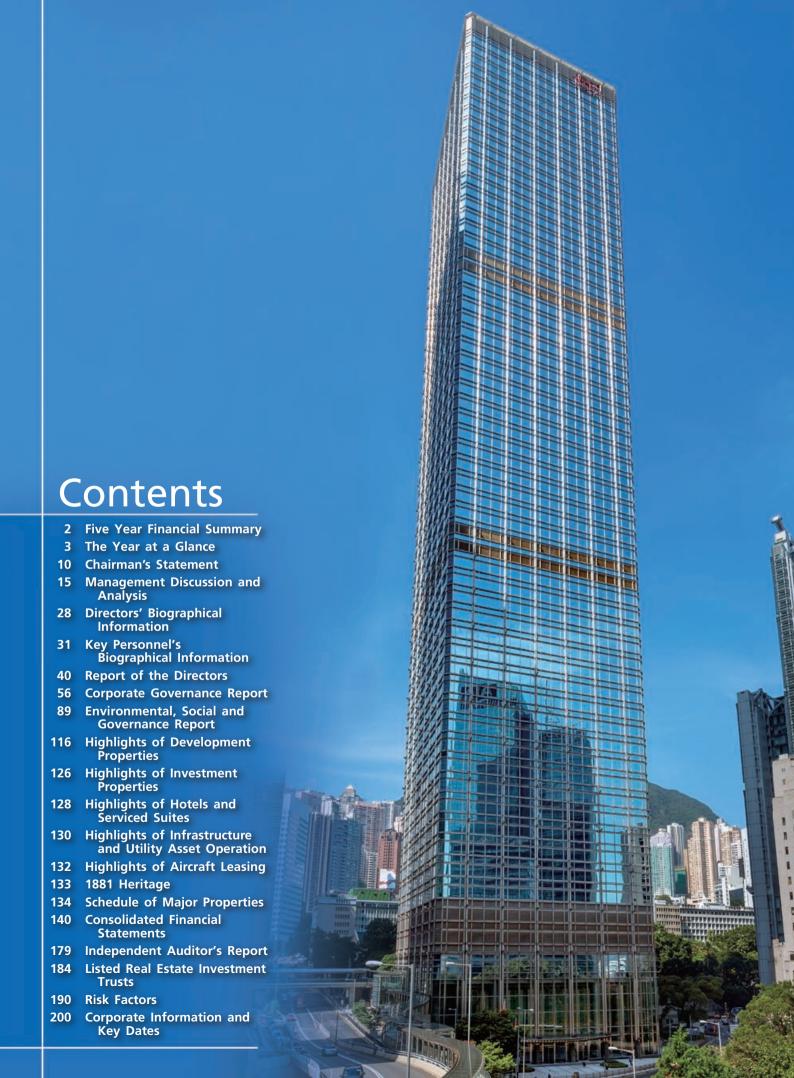
# **Group Structure**

21 March 2019



(A limited liability Cayman Islands company registered and listed in Hong Kong) Stock Code: 1113





# FIVE YEAR FINANCIAL SUMMARY

Consolidated Income Statement	t (HK\$ million)				
	2014	2015	2016	2017	2018
Group revenue Share of revenue of joint ventures	24,038 8,189	57,280 1,513	69,300 610	57,546 6,234	50,368 14,113
Total	32,227	58,793	69,910	63,780	64,481
Profit attributable to shareholders	17,068	17,113	19,415	30,125	40,117
Consolidated Statement of Fina	ncial Position	On (HK\$ million)			
	2014	2015	2016	2017	2018
Fixed assets Investment properties Joint ventures Associates Other non-current assets Net current assets	9,928 33,285 45,897 - 7,473 3,837	18,614 119,959 4,393 7,743 9,599 174,870	33,695 125,306 7,907 7,333 9,791 169,047	35,337 135,998 65,293 7,402 12,331 123,572	37,660 123,478 59,842 7,256 26,784 166,478
Non-current liabilities	100,420 1,349	335,178 65,491	353,079 76,805	379,933 70,753	421,498 80,470
Net assets	99,071	269,687	276,274	309,180	341,028
Representing: Share capital and share premium Combined capital Reserves	– 93 96,161	254,811 – 8,285	253,003 - 17,196	245,875 – 45,677	245,639 - 77,881
Shareholders' funds Perpetual capital securities Non-controlling interests	96,254 - 2,817	263,096 – 6,591	270,199 - 6,075	291,552 11,670 5,958	323,520 11,670 5,838
Total equity	99,071	269,687	276,274	309,180	341,028
Shareholders' funds  – NBV per share (HK\$) (Note 1)	24.94	68.17	70.66	78.85	87.59
Earnings per share (HK\$) (Note 2)	4.42	4.43	5.05	8.07	10.85
Dividends per share (HK\$) Interim dividend Final dividend		1.40 0.35 1.05	1.53 0.38 1.15	1.70 0.42 1.28	1.90 0.47 1.43

Note 1: Calculation of NBV per share for 2015 to 2018 is based on number of shares in issue at the year end dates and calculation of NBV per share for 2014 is based on 3,859,678,500 shares issued on 3 June 2015, the listing date, as if such number of shares had been in issue at the year end date concerned.

Note 2: Calculation of earnings per share for 2016 to 2018 is based on weighted average number of shares in issue during the years concerned and calculation of earnings per share for 2014 and 2015 is based on 3,859,678,500 shares issued on the listing date as if such number of shares had been in issue throughout the years concerned.

# THE YEAR AT A GLANCE



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- 1. The Group announced its 2018 Annual Results on 21 March 2019
- 2. 2018 Annual Results Analysts' Briefing
- 3. Caring Companies



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# THE YEAR AT A GLANCE (CONTINUED)





- 1. 5 Broadgate in London
- 2. 90 Repulse Bay Road in Hong Kong
- 3. Noble Hills in Guangzhou

- On 10 May 2018, Mr. Victor T K Li succeeded Mr. Li Ka-shing, the founder of the CK Group, as Chairman of the Company. Mr. Li Ka-shing continues to serve as Senior Advisor of the Company.
- 90 Repulse Bay Road in Hong Kong was offered for sale with favourable response.
- In May, the sale of a commercial building, The Center, in Central was completed, generating proceeds of HK\$40.2 billion.
- Acquisition of 5 Broadgate in London, the United Kingdom, was made in June at a consideration of GBP1 billion.
- Phase 2A of Noble Hills in Guangzhou was offered for sale with favourable response.







# THE YEAR AT A GLANCE (CONTINUED)



- The Company won the MTR tender for the phase 3 development of Wong Chuk Hang Station.
- Land No. 13 of Regency Hills in Chongqing achieved good sales results.
- CK Group and the Li Ka Shing Foundation made a donation of HK\$10 million to The Community Chest of Hong Kong (the "Community Chest") in commemoration of its 50th anniversary. CK Group was named one of the Community Chest's Top 3 Donors for 19 consecutive years.
- Harbour Plaza Hotels & Resorts was awarded "Best Local Hotel Chain" in the "29th Annual TTG Travel Awards 2018" by TTG Asia Media.

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- 1. Donation to the Community Chest
- 2. Harbour Plaza Hotels & Resorts was awarded "Best Local Hotel Chain"
- 3. Phase 3 development of Wong Chuk Hang Station
- 4. Launch of Regency Hills in Chongqing





# THE YEAR AT A GLANCE (CONTINUED)









- 🖎 Land No. 905 of Lake Como in Shanghai was launched.
- Member companies of the Group were awarded the 2017-18 "Good MPF Employer", "Support for MPF Management Award" and "E-Contribution Award" by the Mandatory Provident Fund Schemes Authority.
- © Directors' training was held with distinguished professionals presenting topics relating to regulatory and compliance issues.
- 481 Heritage received the "Top Ten Malls of Digital EX Awards" and "Brilliance in Tourist Landmark" accolades in Metro Finance's "Digital EX Awards 2018".

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2	4

- 1. Greater China Super Brands Awards 2018
- 2. Directors' training
- 3. Digital EX Awards 2018
- 4. Luxury City Hotel Award



- 1. Listed Company Awards of Excellence 2018
- 2. My Favourite Shopping Mall Event
- 3. Lake Como in Shanghai



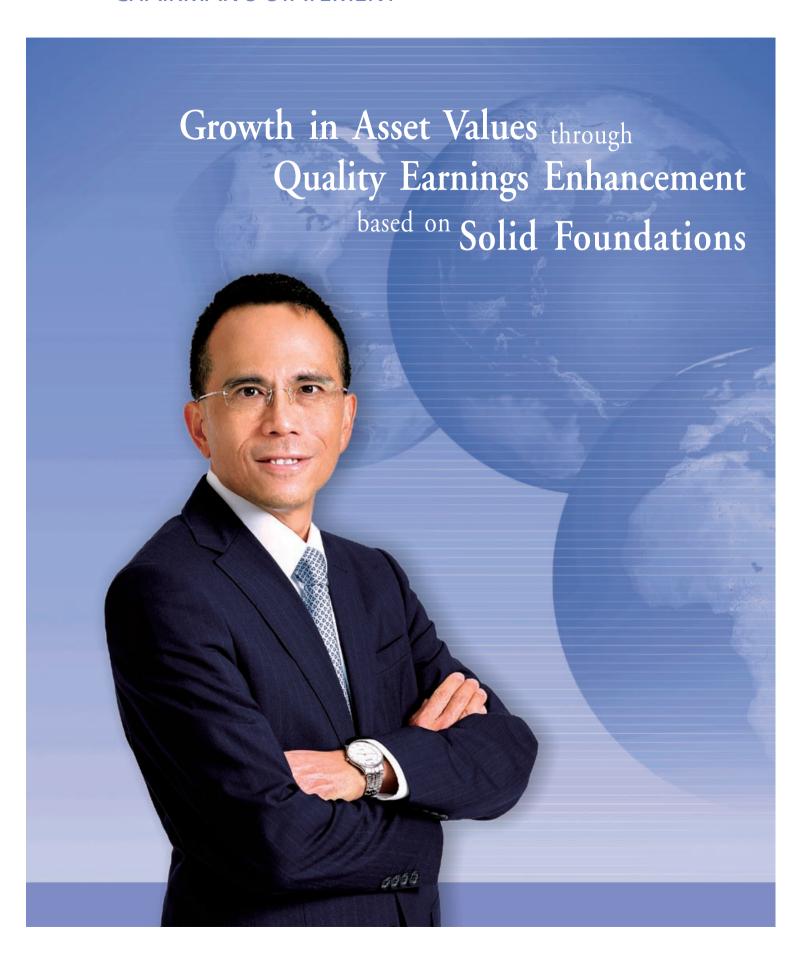




- The Group was awarded the "Listed Company Awards of Excellence 2018" by the *Hong Kong Economic Journal*.
- CK Group received the "Greater China Super Brands Awards 2018" presented by East Week Magazine.
- The "Dog's Got Talent Show at Whampoa" of The Whampoa received "My Favourite Shopping Mall Event" award presented by the Hong Kong Economic Times Group.
- Harbour Grand Hong Kong was named "Luxury City Hotel" in "2018 World Luxury Hotel Awards".

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# **CHAIRMAN'S STATEMENT**



# **HIGHLIGHTS**

	2018 HK\$ Million	2017 HK\$ Million	Change
Revenue <sup>Note</sup>	64,481	63,780	
Profit before investment property ("IP") revaluation and disposal	24,134	20,320	
IP revaluation (after tax and non-controlling interests)	4,155	9,805	
IP disposal (after tax and non-controlling interests)	11,828	-	
Profit attributable to shareholders	40,117	30,125	
Earnings per share – profit before IP revaluation and disposal	HK\$6.53	HK\$5.44	+20%
– profit attributable to shareholders	HK\$10.85	HK\$8.07	+34%
Final dividend per share	HK\$1.43	HK\$1.28	+12%
Full year dividend per share	HK\$1.90	HK\$1.70	+12%

Note: Revenue includes the Group's revenue of HK\$50,368 million and the Group's share of revenue of joint ventures of HK\$14,113 million.

#### PROFIT FOR THE YEAR

The Group's audited profit attributable to shareholders for the year ended 31 December 2018 amounted to HK\$40,117 million (2017 – HK\$30,125 million). Earnings per share were HK\$10.85 (2017 – HK\$8.07), an increase of 34% when compared with last year.

The Group's audited profit attributable to shareholders amounted to HK\$40,117 million.

# DIVIDEND

The Directors recommend the payment of a final dividend of HK\$1.43 per share in respect of 2018 to shareholders whose names appear on the Register of Members of the Company at the close of business on Wednesday, 22 May 2019. This together with the interim dividend of HK\$0.47 per share paid on 13 September 2018 gives a total of HK\$1.90 per share for the year (2017 – HK\$1.70 per share). The proposed final dividend will be paid on Friday, 31 May 2019 following approval at the 2019 Annual General Meeting.



## CHAIRMAN'S STATEMENT (CONTINUED)

# **PROSPECTS**

#### **Business Review**

2018 was a year of solid advancement for CK Asset Holdings Limited (the "Group"). Since my appointment as Chairman, the Group's strategic direction remains unchanged. We continue to build on the Group's heritage and adhere to the motto of "advancing without foregoing stability". The property business produced robust results. Our recurrent income base has been enhanced by the active expansion and diversification of the infrastructure and utility assets portfolios. The Group's balance sheet is solidly managed with ample liquidity to make continued quality investments creating long-term value for shareholders. The Group's results for 2018 were in line with expectations, reflecting the continued stable performance of the property business portfolio and strong profit contributions from the newly acquired businesses.

The macro environment was challenging in 2018 amid global economic and political uncertainties. The Group is resilient in the face of cyclical market volatility through continual enhancement of portfolio quality and diversity.

## Property Development

The Hong Kong property market has exhibited signs of consolidation since August last year amid ongoing Mainland-US trade disputes, volatility in financial markets, as well as an uptrend in local interest rates. Home prices in China remained generally stable during 2018 as government policies supported healthy market development. An increase in property sales contribution was recorded as compared to 2017 after taking into account the profit recognised for Century Link in Shanghai which was sold in 2016 and completed in 2018.

#### **Property Investment**

Revenue from property rental was similar to that of last year. While the completion of the disposal of The Center in May 2018 resulted in decreased contribution from property rental, the acquisition of 5 Broadgate in London in June 2018 has generated immediate enhanced rental income which partly off-sets the rental income loss from the disposals. The Group is actively evaluating appropriate acquisition opportunities, and will continue to optimise the investment property mix in order to maintain a balanced portfolio generating quality steady income yield and long-term capital growth.

#### Hotel and Serviced Suite Operation

The local hotel sector has benefited from improved inbound tourism in 2018 with a visible increase in Mainland visitor arrivals. A modest improvement in average hotel room occupancy rates and average achieved hotel room rates was recorded for the Group's hotel portfolio. Contribution from the Group's hotel and serviced suite operation improved over the previous year. The addition of a total of approximately 1,200 rooms from two hotel projects in Hong Kong, which are expected to open in 2019, will enhance its underlying ability to provide strong income streams for the Group. The Group's hotel and serviced suite portfolio will comprise approximately 15,000 rooms.

# Infrastructure and Utility Asset Operation

Our infrastructure and utility asset operations reported favourable results and generated a first full-year contribution in 2018 and are a key contributor of steady recurring income to the Group. CK William Group (privatised DUET Group in 2017) in Australia contributed HK\$1,605 million from its businesses comprising electricity distribution, gas transmission and distribution, as well as the provision of electricity generation solutions for remote customers. A contribution of HK\$1,021 million from Reliance Home Comfort, a Canadian provider of building equipment and services, and a contribution of HK\$1,299 million from ista, a fully integrated energy management services provider with the main market being Germany were also recorded. The Group will continue to source global diversified infrastructure and utility assets, and related investments with low perceived risks and high predictability of revenue, to strengthen quality cash flows and enhance the overall portfolio value.

# Aircraft Leasing

The aircraft leasing business provides steady income streams to the Group on a medium to long term basis. With solid operational performance in 2018, contribution for the year amounted to HK\$1,276 million as lease income improved over last year due to the increase in the number of aircraft.

# Outlook

Lower global growth in most countries is expected in 2019 amid an increasingly complicated and volatile economic and political landscape. The China-US trade frictions have yet to be fully resolved while the Brexit deadlock has continued. These uncertainties pose potential risks in economic growth and warrant market caution.

China's real GDP growth has moderated to 6.6% in 2018. The Chinese economy is envisaged to grow steadily and sustain healthy development as it continues to deepen its economic reform and focus on quality growth over pace. Major initiatives such as One Belt, One Road, and the Greater Bay Area development are expected to generate growth opportunities for the nation, and in particular, Hong Kong.

Slowing global growth and heightened market uncertainties will inevitably weigh on Hong Kong's economy and the stability of the property market. Housing policies will continue to be a determining factor for the property sector. The Group has a pipeline of property projects which are under varying stages of planning and development, and are poised to generate profit contributions in the years to come. We will continue to enhance our property development portfolio by pursuing quality investments in varying ways as suitable opportunities arise.



# CHAIRMAN'S STATEMENT (CONTINUED)

Against this challenging environment, our targeted strategy to increase stable recurrent income adopted since 2016 has proven successful. The growth in steady revenue streams from newly acquired businesses has contributed to an increase of over 50% in the Group's recurrent profit contribution as compared to 2016. Such contribution is expected to continue to increase steadily. The Group will continue to focus on quality investments with strong growth potential and revenue predictability to propel earnings growth and improve strategic flexibility.

The Group has a very strong cash flow with a debt ratio below 4% as at the year end date. The Group obtained "A/Stable" and "A2 Stable" credit ratings from Standard & Poor's and Moody's respectively. Our solid financial base, coupled with strong fundamentals based on an increasingly diversified global business portfolio rich in stability and potential, will enable further diversification across sectors and geographies which underpins future returns. The Group will continue its prudent strategy of creating long term sustainable value for its shareholders by ensuring that the theme guiding investment decisions in the years ahead is focused on the asset growth that results from improving quality earnings; all based on and benefiting from the Group's solid financial and organisational foundations. We remain prudently optimistic about the Group's future prospects.

# Acknowledgement

Intelligent, creative, dedicated, experienced and loyal employees are the Group's most valuable asset in this extremely competitive and challenging global environment. I have had the pleasure of working with many capable colleagues at the CK Group over the past 30 years. I take this opportunity to thank our colleagues on the Board and diligent employees for their hard work, loyal service and contributions during the year.

Victor T K Li

Chairman

Hong Kong, 21 March 2019

# MANAGEMENT DISCUSSION AND ANALYSIS

# SUSTAINABLE DEVELOPMENT STRATEGY

CK Asset Holdings Limited is a leading multinational corporation committed to achieving long-term sustainable growth through continual strengthening of its existing property businesses, and steady enhancement of its recurrent income base via a prudent investment strategy. Based on the Group's solid financial foundations, coupled with an increasingly diversified global business portfolio, we have diverse capabilities with activities encompassing property development and investment, hotel and serviced suite operation, property and project management, investment in infrastructure and utility asset operation, and aircraft leasing. The Group also has interests in three listed real estate investment trusts.

The Group has a leading market share in property development in Hong Kong and the Mainland, and an international presence through its operations in Singapore and the United Kingdom. We will continue to enhance our property development portfolio by pursuing quality investments in varying ways as suitable opportunities arise.

Our investment portfolio with stable recurring income comprises investment properties and hotel projects in Hong Kong and overseas markets; investment in infrastructure and utility assets in continental Europe, Australia, Canada and the United Kingdom; and the aircraft leasing business.

The Group will continue to adhere to the motto of "advancing without foregoing stability" via its prudent strategy of creating long-term sustainable value for its shareholders by ensuring that the theme guiding investment decisions in the years ahead is focused on the asset growth that results from improving quality earnings. Such solid base will enable our global business portfolio to achieve further diversification across sectors and geographies in order to underpin future returns; all based on and benefiting from the Group's solid financial and organisational foundations.

Through a pool of professional talents specialised in different business areas including investment, operation, finance and risk management, the Group will further enhance its operational efficiency and effectiveness, and strengthen its risk management capacity to deal with unforeseen market changes. The Group's strong and diversified recurring income base provides it with a solid financial foundation and allows it to maintain its credit profile. Through adhering to our fundamental financial policy of maintaining an optimal capital structure and investment grade credit ratings, as well as our policy of seeking access to diversified global funding sources, we are able to manage with ample liquidity to make continued quality investments for driving business growth and creating long-term value for shareholders.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

# **BUSINESS REVIEW**

# **Major Business Activities**

# 1. Developments Completed during 2018:

Name	Location	Gross Floor Area (sq.ft.)	Group's Interest
Ocean Pride Development Ocean Pride and Ocean Supreme	Tsuen Wan Town Lot No. 401	1,798,648	Joint Venture
OP Mall		436,476	100%*
Borrett Road Project Phase 1	Inland Lot No. 8949	286,163	100%
My Central	Inland Lot No. 9038	159,414	Joint Venture
Seanorama	Sha Tin Town Lot No. 574	562,156	100%
Hupan Mingdi Land No. 905	Jiading District, Shanghai	1,633,185	100%
Yuhu Mingdi Phase 2(1)	Huangpu District, Guangzhou	177,349	80%
Upper West Shanghai Phase 2 Tenders 1 and 2, and Phase 4 Tender 1	Putuo District, Shanghai	2,160,799	60%
Noble Hills Phases 4A and 5B	Wangcheng District, Changsha	762,515	100%
Le Parc Phase 6C	Chengdu High-Tech Zone, Chengdu	2,148,671	100%
Regency Hills Land Nos. 13A and 13B	Yangjiashan, Nanan District, Chongqing	1,984,438	95%
Laguna Verona Phase G1b/G2a Zone 2	Hwang Gang Lake, Dongguan	687,856	99.8%
Noble Hills Phases 2A and 2B	Zengcheng, Guangzhou	805,197	100%
City Link	Jing An District, Shanghai	726,757	60%
Chelsea Waterfront Chartwell House and Compton House	Chelsea/Fulham, London	98,138	95%

<sup>\*</sup> As the purchaser under an Agreement for Sale and Purchase dated 24 May 2017 and a Supplemental Agreement dated 28 December 2018, pending completion of the relevant sale and purchase.

# 2. Developments in Progress and Scheduled for Completion in 2019:

Name	Location	Gross Floor Area (sq.ft.)	Group's Interest
Harbour Glory and Hotel Alexandra	Inland Lot No. 8920	755,626	100%
Borrett Road Project Phase 2	Inland Lot No. 8949	149,123	100%
Stars of Kovan	Upper Serangoon Road, Singapore	326,063	100%
Yuhu Mingdi Phase 3	Huangpu District, Guangzhou	685,868	80%
Upper West Shanghai Phase 2 Tender 3, Phase 3 Tender 1, Phase 4 Tender 2, and Phase 5	Putuo District, Shanghai	4,944,796	60%
La Grande Ville Phase 5	Shun Yi District, Beijing	1,063,878	100%
Noble Hills Phase 4B	Wangcheng District, Changsha	882,801	100%
Le Parc Phase 7B	Chengdu High-Tech Zone, Chengdu	519,121	100%
Regency Hills Land Nos. 13B and 14	Yangjiashan, Nanan District, Chongqing	887,704	95%
Noble Hills Phases 2B, 3A and 3B	Zengcheng, Guangzhou	1,696,520	100%
Regency Cove Phase 2A	Caidian District, Wuhan	733,592	100%
Emerald Cove	Wuguishan, Zhongshan	687,953	100%
Chelsea Waterfront West Tower	Chelsea/Fulham, London	157,004	95%



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## 3. New Acquisitions and Joint Developments and Other Major Events:

- (1) June 2018: A wholly owned subsidiary of the Group acquired 5 Broadgate in London, the United Kingdom at a consideration of GBP1 billion (approximately HK\$10.6 billion). This is a Grade-A office building with a gross external area of approximately 1.2 million sq.ft. The existing tenancy agreement of 5 Broadgate is signed through to 2035.
- (2) July 2018: The Group announced its plan to redevelop Hutchison House into a 41-storeys building with 185 car park spaces, offering over 490,000 sq.ft. of premier office space at the prestigious location in Central. The redevelopment program is estimated to complete in 2023.
- (3) August 2018: A wholly owned subsidiary of the Group successfully won in a public tender for the joint development with MTR Corporation Limited of Site C of Aberdeen Inland Lot No. 467. With an area of approximately 240,928 sq.ft., the site is earmarked for a residential and commercial development estimated to have a developable gross floor area of approximately 1,505,870 sq.ft.
- (4) August 2018: A wholly owned subsidiary of the Group ("CKA Sub") entered into an economic benefits agreement ("Economic Benefits Agreement") with a wholly owned subsidiary of Cheung Kong (Holdings) Limited ("CKH Sub") and CK Hutchison Holdings Limited ("CK Hutchison") pursuant to which, CKA Sub would pay CKH Sub a consideration of approximately US\$1,222.93 million (approximately HK\$9,600 million) and CKH Sub would, on an on-going basis, pay CKA Sub economic benefits amounts which refer to the sums equal to 40% of the economic benefits that Cheung Kong (Holdings) Limited receives or is entitled to receive from its interests in six infrastructure businesses in Europe, Australia and Canada respectively. CK Hutchison has unconditionally and irrevocably guaranteed to CKA Sub the obligations of CKH Sub under the Economic Benefits Agreement.
- (5) September 2018: A wholly owned subsidiary of the Group and another developer, reached a land exchange agreement with the Government in respect of the site of various lots in D.D. 379, Siu Sau, Tuen Mun for an area of approximately 266,945 sq.ft. The joint development site is designated for residential development and estimated to have a developable gross floor area of approximately 347,028 sq.ft.
- (6) October 2018: A wholly owned subsidiary of the Group updated the existing US\$5,000 million Euro Medium Term Note Programme (the "Programme") as guaranteed by the Company for the purpose of issuing notes (the "Notes") which may be denominated in any currency as agreed with the dealer(s) from time to time. The Programme provides that the Notes may be listed on The Stock Exchange of Hong Kong Limited ("Stock Exchange") or such other stock exchange(s) as may be agreed with the relevant dealer(s). As at 31 December 2018, Notes of an aggregate nominal amount of approximately US\$1,294.3 million were issued and outstanding under the Programme.

- (7) December 2018: A wholly owned subsidiary of the Group acquired OP Mall in Tsuen Wan in May 2017, and the supplemental agreement of the Agreement for Sale and Purchase was entered into by the relevant parties in December 2018. The acquisition is scheduled for completion in around 2019/2020. The Group's retail property portfolio is set to become stronger following the completion of the acquisition.
- (8) March 2019: The Group accepted the offer for the particulars and conditions of a proposed land exchange with the Government of the Hong Kong Special Administrative Region in respect of a lot at Yau Tong. The lot is designated for private residential purposes and project design and planning are now underway.

# **Property Sales**

Revenue of property sales (including share of joint ventures) recognised for the year was HK\$34,767 million (2017 – HK\$42,851 million), comprising mainly (i) sale of residential units of The Zumurud and Seanorama in Hong Kong; (ii) sale of residential and commercial units of various projects on the Mainland – Laguna Verona in Dongguan, The Harbourfront in Qingdao, Upper West Shanghai and Hupan Mingdi in Shanghai, Noble Hills in Guangzhou, Le Parc in Chengdu and Regency Hills in Chongqing; and (iii) sale of residential units of Chelsea Waterfront in the United Kingdom, and is summarised by locations as follows:

Location	2018 HK\$ Million	2017 HK\$ Million
Hong Kong The Mainland Overseas	11,497 22,142 1,128	12,792 29,555 504
	34,767	42,851

Contribution from property sales (including share of joint ventures) for the year was HK\$12,003 million (2017 – HK\$16,251 million) and was derived from the following locations:

Location	2018 HK\$ Million	2017 HK\$ Million
Hong Kong The Mainland Overseas	3,580 7,783 640	4,889 11,106 256
	12,003	16,251



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

After taking into account the sale of Century Link developed in Shanghai through the sale of the Group's 50% interest in a joint venture and a profit of HK\$6,989 million recognised during the year, the total contribution from property sales for the year amounted to HK\$18,992 million, an increase of HK\$2,741 million when compared with last year.

The presales of residential units of My Central, Harbour Glory, Ocean Pride and Ocean Supreme in Hong Kong as well as Stars of Kovan in Singapore were successful and contribution to group profit is expected when property sales are recognised after completion of these projects. Sales of properties slowed down on the Mainland due to tight pricing and credit policies on property markets.

Property sales contracted (including share of joint ventures) but not yet recognised at 31 December 2018 were as follows:

	Schedule	Scheduled for Sales Recognition		
Location	In 2019	After 2019	Total	
	HK\$ Million	HK\$ Million	HK\$ Million	
Hong Kong	46,781	5,628	52,409	
The Mainland	3,412	4,444	7,856	
Overseas	352	2,503	2,855	
	50,545	12,575	63,120	

At the year end date, the Group had a development land bank (including developers' interests in joint development projects but excluding agricultural land and completed properties) of approximately 104 million sq.ft., of which 4 million sq.ft., 96 million sq.ft. and 4 million sq.ft. were located in Hong Kong, on the Mainland and overseas respectively.

# **Property Rental**

Revenue of property rental (including share of joint ventures) for the year was HK\$7,635 million (2017 – HK\$7,830 million), comprising rental income derived from leasing of office, retail, industrial and other properties as follows:

Use of Property	2018 HK\$ Million	2017 HK\$ Million
Office Retail Industrial Others	3,132 3,334 722 447	3,354 785
	7,635	7,830

The Group's investment properties are mostly located in Hong Kong, including Cheung Kong Center, China Building and Hutchison House in Central, 1881 Heritage in Tsimshatsui, Whampoa Garden in Hunghom, Hutchison Logistics Centre in Kwai Chung and others.

Contribution from property rental (including share of joint ventures) for the year was HK\$6,930 million (2017 – HK\$7,130 million) and was derived from the following locations:

Location	2018 HK\$ Million	2017 HK\$ Million
Hong Kong The Mainland Overseas	5,706 638 586	6,304 503 323
	6,930	7,130

The disposal of The Center in Hong Kong was completed in May 2018 and a surplus of HK\$11.6 billion over its carrying value was recognised upon completion.

In June 2018, the Group acquired a commercial property at 5 Broadgate, London for £1 billion (approximately HK\$10.6 billion) as an investment property which generated immediate rental income contribution to group profit and offset part of the rental loss due to disposal of The Center.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

At the year end date, the Group had an investment property portfolio of approximately 17 million sq.ft. (including share of joint ventures but excluding car parking spaces) as follows:

Location	Office Million sq.ft.	Retail Million sq.ft.	Industrial Million sq.ft.	Total Million sq.ft.
Hong Kong	3	3	7	13
The Mainland	1	1	_	2
Overseas	1	1	_	2
	5	5	7	17

An increase in fair value of investment properties of HK\$3,993 million (2017 – HK\$9,525 million) was recorded at 31 December 2018 based on a professional valuation using capitalisation rates ranging from approximately 4% to 8%. The Group also shared an increase in fair value of investment properties of HK\$18 million (2017 – HK\$14 million) of joint ventures.

#### Hotel and Serviced Suite Operation

Revenue of hotel and serviced suite operation (including share of joint ventures) for the year was HK\$5,152 million (2017 – HK\$4,798 million), comprising revenue generated mainly by Harbour Grand Hotels, Harbour Plaza Hotels & Resorts and Horizon Hotels & Suites operated by the Group in Hong Kong.

Contribution (including share of joint ventures) after depreciation charge of HK\$393 million on properties was HK\$1,924 million (2017 – HK\$1,572 million), an increase of HK\$352 million when compared with last year, and was derived from the following locations:

Location	2018 HK\$ Million	2017 HK\$ Million
Hong Kong The Mainland Overseas	1,978 (21) (33)	1,745 (71) (102)
	1,924	1,572

Profit contribution of hotels and serviced suites in Hong Kong increased as tourist arrivals continued to grow during the year and operating losses on the Mainland and overseas decreased following the disposal of a few non-core hotels. An average occupancy rate of 90.1% was achieved for the year and the average hotel operating profit per square foot was HK\$26 per month, representing an annual yield of 23.3% on the carrying amount of the completed hotel and serviced suite properties at the year end date.

During the second half year, the Group leased out the Hullett House at 1881 Heritage in Hong Kong and disposed of Bahamas Grand Lucayan in The Bahamas at a profit of HK\$675 million.

The Group's hotel and serviced suite portfolio comprises 18 hotel and serviced suite properties, including hotel development and extension projects scheduled for completion in 2019, and provides approximately 15,000 rooms for guest accommodation.

# Property and Project Management

Revenue of property and project management (including share of joint ventures) for the year was HK\$884 million (2017 – HK\$626 million), comprising mainly management fees received for provision of property management and related services to property projects developed and sold by the Group.

Contribution from property and project management (including share of joint ventures) for the year was HK\$371 million (2017 – HK\$275 million) and was derived from the following locations:

Location	2018 HK\$ Million	2017 HK\$ Million
Hong Kong The Mainland Overseas	261 71 39	210 39 26
	371	275

During the year, the Group increased its shareholding in the manager of Hui Xian Real Estate Investment Trust to 70%, which has since become a subsidiary of the Group and provided further contribution to group profit.

At the year end date, the total floor area of properties managed by the Group was approximately 272 million sq.ft. and this is expected to grow steadily following gradual completion of the Group's property development projects in the years ahead. The Group is committed to providing high quality services to the properties under its management.

#### Aircraft Leasing

Revenue of aircraft leasing (including share of joint ventures) for the year was HK\$2,949 million (2017 – HK\$2,192 million), comprising lease income derived from leasing of narrow body and wide body aircraft to airlines.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

Contribution (including share of joint ventures) after depreciation charge of HK\$1,456 million on aircraft was HK\$1,276 million (2017 – HK\$984 million), an increase of HK\$292 million when compared with last year as the Group continued to acquire more aircraft during the year, and is analysed by location with reference to lessee's place of operation as follows:

Location	2018 HK\$ Million	2017 HK\$ Million
Asia Europe North America Latin America	518 300 302 156	373 256 224 131
	1,276	984

At the year end date, the Group (including interest in joint ventures) owned 120 narrow body aircraft and 5 wide body aircraft with an average age of 5.7 years and an average remaining lease term of 5.1 years, and had commitments (including share of joint ventures) of approximately HK\$9.1 billion for acquisition of another 38 aircraft.

# Infrastructure and Utility Asset Operation

At the year end date, the Group had equity interests in the following joint ventures in infrastructure and utility asset operation:

Joint Venture	Principal Activities	Equity Interest
CK William JV (since May 2017)	An owner and operator of energy utility assets in Australia, the United States, Canada and the United Kingdom	40%
CKP (Canada) JV (since July 2017)	A building equipment and service provider under the consumer brand identity of "Reliance Home Comfort" in Canada	75%
Sarvana JV (since October 2017)	A fully integrated energy management service provider operated by ista Group in Europe	65%

The Group's share of revenue for the first full year since acquisitions of these joint ventures in 2017 amounted to HK\$13,094 million (2017 – HK\$5,483 million):

Joint Venture	2018 HK\$ Million	2017 HK\$ Million
CK William JV CKP (Canada) JV Sarvana JV	4,355 3,376 5,363	2,823 1,565 1,095
	13,094	5,483

In October 2018, the Group paid US\$1.2 billion (approximately HK\$9.6 billion) to CK Hutchison group for a 40% share of economic benefits of some of its infrastructure businesses ("Economic Benefits of Infrastructure Businesses") comprising (a) 50% interest in Park'N Fly, the largest off–airport car park provider in Canada; (b) 40% interest in Northumbrian Water, one of the 10 regulated water and sewerage companies in England and Wales; (c) 27.51% interest in Australian Gas Networks, one of the largest distributors of natural gas in Australia; (d) 30% interest in Wales & West Gas Networks, a gas distributor that serves Wales and the South West of England; (e) 50% interest in UK Rails, one of the three major rolling stock operating companies in the United Kingdom; and (f) 35% interest in Dutch Enviro Energy, the largest energy-from-waste company in the Netherlands.

Contribution from infrastructure and utility asset operation for the year amounted to HK\$4,034 million (2017 – HK\$1,969 million), and was derived from the following locations:

	Australia HK\$ Million	Europe HK\$ Million	North America HK\$ Million	2018 Total HK\$ Million	2017 Total HK\$ Million
CK William JV CKP (Canada) JV Sarvana JV Economic Benefits of Infrastructure Businesses	1,596 - - -	(18) - 1,299 95	27 1,021 - 14	1,605 1,021 1,299	1,264 440 265
	1,596	1,376	1,062	4,034	1,969

#### Interests in Real Estate Investment Trusts

At the year end date, the Group had equity interests in the following listed real estate investment trusts ("REITs"):

	Principal Activities	Equity Interest
Hui Xian REIT	Investment in hotels and serviced suites, office and retail properties on the Mainland	32.4%
Fortune REIT	Investment in retail properties in Hong Kong	27.3%
Prosperity REIT	Investment in office, retail and industrial properties in Hong Kong	18.5%

During the year, the Group shared a profit of HK\$218 million (2017 – HK\$549 million) of Hui Xian REIT, an associate, and received distributions in the total amount of HK\$583 million (2017 – HK\$551 million). Decrease in profit of Hui Xian REIT was mainly due to exchange loss on translation of its Hong Kong dollar bank borrowings at the year end date.

For investments in Fortune REIT and Prosperity REIT, cash distributions received during the year in the total amount of HK\$320 million (2017 – HK\$312 million) were recognised as income and a decrease in fair value of HK\$453 million (2017 – increase in fair value of HK\$529 million) was recorded according to closing market price at 31 December 2018.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

# FINANCIAL REVIEW

# Liquidity and Financing

The Group monitors its liquidity requirements on a short to medium term basis and arranges bank and other borrowings accordingly. In September 2018, the Group issued HK\$2 billion notes with a 10-year term under the Euro Medium Term Note programme.

At the year end date, the Group's bank and other borrowings amounted to HK\$69.5 billion, a decrease of HK\$2.5 billion from the last year end date. The maturity profile was spread over a period of 10 years, with HK\$1.8 billion repayable within 1 year, HK\$61.0 billion within 2 to 5 years and HK\$6.7 billion beyond 5 years.

The Group's net debt to net total capital ratio at 31 December 2018 was approximately 3.6%. Net debt is arrived at by deducting bank balances and deposits of HK\$56.7 billion from bank and other borrowings, and net total capital is the aggregate of total equity and net debt.

With plenty of cash on hand as well as available banking facilities, the Group's liquidity position remains strong and the Group has sufficient financial resources to satisfy its commitments and working capital requirements.

# **Treasury Policies**

The Group maintains a conservative approach on foreign exchange exposure management and borrows principally on a floating rate basis. The Group manages and reviews its exposure to foreign exchange rates and interest rates on a regular basis. For investment overseas and at times of exchange rate and interest rate uncertainty or volatility, hedging instruments including swaps and forwards are used in the management of exposure to foreign exchange rate and interest rate fluctuations.

At the year end date, the Group's borrowings were primarily in HK\$ and US\$, bank loans in RMB were borrowed for property development projects on the Mainland and bank loans in AUD were borrowed for investments in infrastructure and utility asset operation in Australia. The Group derives its revenue from property businesses mainly in HK\$ and RMB and maintains bank balances and deposits substantially in HK\$ and RMB. Income in foreign currencies is generated by the Group's overseas projects and joint venture operations, and cash in these foreign currencies is maintained for operational requirements.

## Charges on Assets

At the year end date, properties amounting to HK\$13,393 million (2017 – HK\$15,512 million) were charged to secure bank loans arranged for property development projects on the Mainland.

# **Contingent Liabilities**

At the year end date, the Group provided guarantees for (i) the hotel revenue to be shared by the land owner of a hotel property amounting to HK\$536 million (2017 – HK\$552 million); and (ii) the mortgage loans provided by banks to purchasers of properties developed and sold by the Group on the Mainland amounting to HK\$3,005 million (2017 – HK\$4,103 million).

# **Employees**

At the year end date, the Group (including its subsidiaries) employed approximately 18,900 employees and remuneration for the year (excluding directors' emoluments) amounted to approximately HK\$5,973 million. The Group ensures that the pay levels of its employees are competitive and employees are rewarded on a performance related basis, together with reference to the profitability of the Group, remuneration benchmarks in the industry, and prevailing market conditions within the general framework of the Group's salary and bonus system. The Group does not have any share option scheme for employees.



# DIRECTORS' BIOGRAPHICAL INFORMATION



Victor T K LI IP Tak Chuen, Edmond

LI Tzar Kuoi, Victor, aged 54, joined the CK Group in 1985, and has been the Chairman since 10 May 2018, the Managing Director since February 2015, and the Chairman of the Executive Committee of the Company since June 2015. He has also been a member of the Remuneration Committee of the Company since 10 May 2018 and the Chairman of the Nomination Committee of the Company since January 2019. Mr. Li has been a Director since January 2015 and an Executive Director of the Company since February 2015. He acted as the Deputy Chairman of the Company from February 2015 to 10 May 2018. Mr. Li is the Chairman and Group Co-Managing Director of CK Hutchison Holdings Limited. He is also the Chairman of CK Infrastructure Holdings Limited and CK Life Sciences Int'l., (Holdings) Inc., a Non-executive Director of Power Assets Holdings Limited and HK Electric Investments Manager Limited ("HKEIM") as the trustee-manager of HK Electric Investments, a Non-executive Director and the Deputy Chairman of HK Electric Investments Limited and Co-Chairman HK Electric Investments Limited and Co-Chairman of Husky Energy Inc. Except for HKEIM, all the companies/investment trust mentioned above are listed in Hong Kong or overseas. Mr. Li is also the Deputy Chairman of Li Ka Shing Foundation Limited, Li Ka Shing (Overseas) Foundation and Li Ka Shing (Canada) Foundation, and a Director of the Lieutens and Changles Parking Corporation The Hongkong and Shanghai Banking Corporation Limited. He serves as a member of the Standing Committee of the 13th National Committee of the Chinese People's Political Consultative Conference of the People's Republic of China. He is also a member of the Chief Executive's Council of Advisers member of the Chief Executive's Council of Advisers on Innovation and Strategic Development of the Hong Kong Special Administrative Region and Vice Chairman of the Hong Kong General Chamber of Commerce. Mr. Li is the Honorary Consul of Barbados in Hong Kong. He holds a Bachelor of Science degree in Civil Engineering, a Master of Science degree in Civil Engineering and an honorary degree, Doctor of Laws, honoris causa (LL.D.). Mr. Li is the elder son of Mr. Li Ka-shing, the Senior Advisor of the Company within the meaning of Part XV of the of the Company and a substantial shareholder of the Company within the meaning of Part XV of the Securities and Futures Ordinance ("SFO"), and a nephew of Mr. Kam Hing Lam, Deputy Managing Director and an Executive Committee Member of the Company. Mr. Li is also a director of certain substantial shareholders of the Company within the meaning of Part XV of the SFO, and a director of certain companies controlled by cortain substantial certain companies controlled by certain substantial shareholders of the Company.

KAM Hing Lam, aged 72, joined the CK Group in 1993, and has been an Executive Director and Deputy Managing Director of the Company since February 2015, an Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since January 2019. He is Deputy Managing Director of CK Hutchison Holdings Limited. He is also the Group Managing Director of CK Infrastructure Holdings Limited and the President and Chief Executive Officer of CK Life Sciences Int'l., (Holdings) Inc. All the companies mentioned above are listed companies. Mr. Kam is also the Chairman of Hui Xian Asset Management Limited as the manager of Hui Xian REIT (listed in Hong Kong). He holds a Bachelor of Science degree in Engineering and a Master's degree in Business Administration. Mr. Kam is the brother-in-law of Mr. Li Ka-shing, the Senior Advisor of the Company and a substantial shareholder of the Company within the meaning of Part XV of the Securities and Futures Ordinance, and an uncle of Mr. Li Tzar Kuoi, Victor, the Chairman and Managing Director of the Company and the Chairman of the Executive Committee of the Company.

IP Tak Chuen, Edmond, aged 66, joined the CK Group in 1993, and has been a Director since January 2015, Deputy Managing Director and an Executive Director of the Company since February 2015, an Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since June 2015 and a member of CK Hutchison Holdings Limited. He is also an Executive Director and Deputy Chairman of CK Infrastructure Holdings Limited, and the Senior Vice President and Chief Investment Officer of CK Life Sciences Int'l., (Holdings) Inc. All the companies mentioned above are listed companies. Mr. Ip is also a Non-executive Director of Hui Xian Asset Management Limited as the manager of Hui Xian REIT (listed in Hong Kong). He holds a Bachelor of Arts degree in Economics and a Master of Science degree in Business Administration. Mr. Ip is a director of certain companies controlled by certain substantial shareholders of the Company within the meaning of Part XV of the Securities and Futures Ordinance.



CHUNG Sun Keung, Davy, aged 67, joined the CK Group in 1978, and has been an Executive Director of the Company since February 2015, an Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since January 2019. Mr. Chung is a Registered Architect. He was a member of the 11th Guangzhou Committee of the Chinese People's Political Consultative Conference of the People's Republic of China.

CHIU Kwok Hung, Justin, aged 68, joined the CK Group in 1997, and has been an Executive Director of the Company since February 2015, an Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since January 2019. He is the Chairman of ARA Asset Management (Prosperity) Limited as the manager of Prosperity REIT (listed in Hong Kong). Mr. Chiu is also a Non-executive Director of ARA Asset Management (Fortune) Limited as the manager of Fortune REIT (listed in Hong Kong and Singapore). He is also a Director of ARA Fund Management (Asia Dragon) Limited as the manager of the ARA Asia Dragon Fund. Mr. Chiu has more than 30 years of international experience in real estate in Hong Kong and various countries. Mr. Chiu is a Fellow of The Royal Institution of Chartered Surveyors, a Council Member and a Fellow of The Hong Kong Institute of Directors, a Fellow of Hong Kong Institute of Real Estate Administrators, a Vice Chairman of the Board of Governors of Hong Kong Baptist University Foundation, an Honorary Associate Member of Business of Trent University, Canada, a member of the Singapore Management University International Advisory Council in China, a Senior Visiting Fellow of the Department of Land Economy at University of Cambridge, an Honorary Professor of School of Pharmaceutical Sciences of Sun Yat-sen University and an Adjunct Professor in the School of Business of Hong Kong Baptist University. He was a member of the Standing Committee of the 12th Shanghai Committee of the Chinese People's Political Consultative Conference of the People's Republic of China. He holds Bachelor of Arts degree in Sociology and Economics, and was conferred with the degree of Doctor of Social Sciences, honoris causa by Hong Kong Baptist University and the degree of Doctor of Laws, honoris causa by Trent University, Canada. Mr. Chiu is a director of the Company of the C a company controlled by a substantial shareholder of the Company within the meaning of Part XV of the Securities and Futures Ordinance.

CHOW Wai Kam, Raymond, JP, aged 71, has been an Executive Director of the Company since February 2015, an Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since June 2015 and a member of the Nomination Committee of the Company since January 2019. He joined the Hutchison Group in July 1995 and before his appointment on the Board, he was previously the Group Managing Director of the property and hotels divisions of the Hutchison Group. Mr. Chow is currently the Group Managing Director of Hutchison Property Group Limited, a wholly owned subsidiary of the Company. He is also a Non-executive Director of AVIC International Holding (HK) Limited, a listed company. He has over 40 years of experience in project management and architectural design for various developments, including hotel, residential, commercial, industrial and school projects in Hong Kong, the Mainland and overseas. He holds a Bachelor of Arts degree in Architectural Studies and a Bachelor of Architecture degree from the University of Hong Kong. He is an Authorised Person (List of Architects) and a Registered Architect. He was also admitted as a Fellow of The Hong Kong Institute of Architects since August 2001.

PAU Yee Wan, Ezra, aged 63, joined the CK Group in 1982, and has been an Executive Director of the Company since February 2015, an Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since January 2019. Ms. Pau is a director of certain substantial shareholders of the Company within the meaning of Part XV of the Securities and Futures Ordinance, and a director of certain companies controlled by certain substantial shareholders of the Company.

WOO Chia Ching, Grace, aged 62, joined the CK Group in 1987, and has been an Executive Director of the Company since February 2015, and Executive Committee Member of the Company since June 2015 and a member of the Nomination Committee of the Company since January 2019. She holds a Bachelor of Arts degree from the University of Pennsylvania, U.S.A. and a Master's degree in City and Regional Planning from Harvard University, U.S.A. Ms. Woo is a director of certain companies controlled by a substantial shareholder of the Company within the meaning of Part XV of the Securities and Futures Ordinance.



# DIRECTORS' BIOGRAPHICAL INFORMATION (CONTINUED)



CHEONG Ying Chew, Henry, aged 71, has been an Independent Non-executive Director, the Chairman of the Audit Committee and a member of the Remuneration Committee of the Company since February 2015, and a member of the Nomination Committee of the Company since January 2019. Mr. Cheong is also an Independent Non-executive Director of CK Infrastructure Holdings Limited, CNNC International Limited, Greenland Hong Kong Holdings Limited, Hutchison Telecommunications Hong Kong Holdings Limited ("HTHKH"), New World Department Store China Limited, Skyworth Digital Holdings Limited and TOM Group Limited, an Independent Director of BTS Group Holdings Public Company Limited, and an Alternate Director to Dr. Wong Yick-ming, Rosanna, an Independent Non-executive Director of HTHKH. Mr. Cheong is an Executive Director and Deputy Chairman of Worldsec Limited. All companies mentioned above are listed companies. Mr. Cheong holds a Bachelor of Science degree in Mathematics and a Master of Science degree in Operational Research and Management.

CHOW Nin Mow, Albert, aged 69, has been an Independent Non-executive Director and a member of the Audit Committee of the Company since February 2015, and a member of the Nomination Committee of the Company since January 2019. Mr. Chow is the Chairman and Managing Director of Wah Yip (Holdings) Limited.

HUNG Siu-lin, Katherine, aged 71, joined the CK Group in March 1972, and has been an Independent Non-executive Director, the Chairman of the Remuneration Committee and a member of the Remuneration Committee and a member of the Audit Committee of the Company since February 2015, and a member of the Nomination Committee of the Company since January 2019. Ms. Hung is a member of the Supervisory Board of Hong Kong Housing Society, a Governing Committee Member of The Hong Kong Polytechnic University Foundation, an Honorary Court Member of The Hong Kong Polytechnic University, an Honorary Court Member of Lingnan University, an Honorary Court Member of Lingnan University, and Honorary Vice Chairman of Chinese Academy of Governance (HK) Industrial and Commercial Professionals Alumni Association. She was a member of the Tianjin Committee of the 12th and 13th Chinese People's Political Consultative Conference of the People's Republic of China from January 2008 to January 2018, a Court Member of The Hong Kong University of Science and Technology for the period from 2011 to May 2016, an Executive Committee Member of Hong Kong Housing Society from September 2008 to August 2014, a Member of Estate Agents Authority during the period from November 2006 to October 2012, and a Steering Committee Member of the Institute for Enterprise of The Hong Kong Polytechnic University From April 2000 to August 2011. Ms. Hung is a University Fellow of The Hong Kong Polytechnic University.

Colin Stevens RUSSEL, aged 78, has been an Independent Non-executive Director and a member of the Audit Committee of the Company since March 2017, and a member of the Nomination Committee of the Company since January 2019. He is also an Independent Non-executive Director of CK Infrastructure Holdings Limited, CK Life Sciences Int'l., (Holdings) Inc. and Husky Energy Inc. All the companies mentioned above are listed companies. Mr. Russel is the founder and Managing Director of Emerging Markets Advisory Services Ltd., a company which provides advisory services to organisations on business strategy and planning, market development, competitive positioning and risk management. He is also Managing Director of EMAS (HK) Limited. He was the Canadian Ambassador to Venezuela, Consul General for Canada in Hong Kong, Director for China of the Department of Foreign Affairs, Ottawa, Director for East Asia Trade in Ottawa, Senior Trade Commissioner for Canada in Hong Kong, Director for Japan Trade in Ottawa, and was in the Trade Commissioner Service for Canada in Spain, Hong Kong, Morocco, the Philippines, London and India. He was Project Manager for RCA Ltd in Liberia, Nigeria, Mexico and India and electronic equipment development engineer in Canada with RCA Ltd and in Britain with Associated Electrical Industries. Mr. Russel received his Bachelor's degree in electronics engineering and Master's degree in Business Administration from McGill University, Canada. He is a Qualified Commercial Mediator

Donald Jeffrey ROBERTS, aged 67, has been an Independent Non-executive Director and a member of the Audit Committee of the Company since March 2017, and a member of the Nomination Committee of the Company since January 2019. He is also an Independent Non-executive Director of HK Electric Investments Manager Limited, which is the trustee-manager of HK Electric Investments ("HKEI"), and HK Electric Investments Limited, a company listed together with HKEI in Hong Kong. He is also a Director of The Hongkong Electric Company, Limited. Mr. Roberts joined the Hutchison Whampoa Limited ("HWL") Group in 1988 and was the Group Deputy Chief Financial Officer of HWL from 2000 until his retirement in 2011. Mr. Roberts is a Member of the Listing Committee of the Main Board and Growth Enterprise Market of The Stock Exchange of Hong Kong Limited. He was previously a member of the Executive Committee of The Canadian Chamber of Commerce (the "Chamber") in Hong Kong and is currently Governor of the Canadian International School of Hong Kong for 12 years and also a member on its finance committee. Mr. Roberts served as a Governor of the Canadian International School of Hong Kong for 12 years and also a member on its finance committee. Mr. Roberts served as a member, including as the Deputy Chairman, of the Professional Conduct Committee of the Hong Kong Institute of Certified Public Accountants ("HKICPA") for 9 years. Mr. Roberts holds a Bachelor of Commerce degree.

# KEY PERSONNEL'S BIOGRAPHICAL INFORMATION

#### **Accounts Department**

Man Ka Keung, Simon, aged 61, Executive Committee Member & General Manager, Accounts Department, joined the CK Group in December 1987. He is the Alternate Director to Mr. Ip Tak Chuen, Edmond, Deputy Chairman and Executive Director of CK Infrastructure Holdings Limited and a Director of Harbour Plaza Hotel Management Limited. He is also a board member of the Community Chest of Hong Kong. He has over 38 years of experience in accounting, auditing, tax and finance. He holds a Bachelor's degree in Economics and is a member of Chartered Accountants Australia and New Zealand.

Lee Shu Yan, Simon, aged 55, Deputy Chief Manager, joined the CK Group in October 1987. He has over 36 years of experience in accounting. He holds a Postgraduate Diploma in Management Studies. He is a fellow member of The Association of Chartered Certified Accountants, a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants, a non-practising member of The Chinese Institute of Certified Public Accountants, and a fellow member and Certified Tax Adviser of The Taxation Institute of Hong Kong.

**Ng Yuet Fong, Betty**, aged 70, Senior Manager, joined the CK Group in September 1993. She has over 46 years of experience in accounting and treasury. She holds a Bachelor of Business Administration degree in Accounting.

Lau Chi Ho, Elton, aged 38, Manager, joined the CK Group in September 2013. He has over 16 years of experience in accounting and auditing. He holds a Bachelor of Business Administration degree with Honours in Accounting. He is a fellow member of The Association of Chartered Certified Accountants.

Wong Ling, Suki, aged 35, Manager, joined the CK Group in June 2014. She has over 13 years of experience in accounting and auditing. She holds a Bachelor of Business Administration degree with Honours in Accounting. She is a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

**Ng Wai Ling, Carrie**, aged 50, Manager, joined the CK Group in October 2005. She has over 26 years of experience in accounting and auditing. She holds a Master of Science degree in Financial Management. She is a fellow member of The Association of Chartered Certified Accountants.

Cheung Wan Tung, Walter, aged 36, Manager, joined the CK Group in February 2013. He has over 14 years of experience in accounting and auditing. He holds a Bachelor of Business Administration degree with Honours in Accounting. He is a fellow member of The Association of Chartered Certified Accountants and a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

#### Administration Department

Pau Shiu Yung, Anita, aged 62, Senior Manager, joined the CK Group in December 1977. She has over 41 years of experience in office administration management. She is a professional member of The Hong Kong Institute of Human Resource Management.

**Ng Po Lung**, aged 57, Manager, joined the CK Group in November 1993. He has over 34 years of experience in office administration management. He holds a Diploma in Legal Studies, a Bachelor of Social Science degree with Honours and a Master's degree in Business Administration.

**Yu Wing Han, Jessica**, aged 52, Manager, joined the CK Group in August 2014. She has over 23 years of experience in office administration management. She holds a Bachelor of Science degree with Honours, a Postgraduate Diploma in Professional Accounting and a Master's degree in Business Administration.

#### **Building Cost & Contract Department**

Chee Chun Kit, aged 56, Chief Manager, joined the CK Group in December 1991. She has over 30 years of experience in quantity surveying. She holds an Associateship in Building Technology and Management and a Master of Laws degree in International and Commercial Law. She is a Registered Professional Surveyor, a professional member of the Royal Institution of Chartered Surveyors, a member of The Hong Kong Institute of Surveyors, a member of Hong Kong Institute of Construction Managers and possesses the qualification of PRC Cost Engineer.

Cheung Wai Hung, Kevin, aged 52, Contracts Manager, joined the CK Group in March 1998. He has over 33 years of experience in quantity surveying. He holds a Bachelor of Science degree with Honours in Construction Economics and Management. He is a Registered Professional Surveyor, a professional member of the Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Lam Man Na, Mana, aged 53, Contracts Manager, joined the CK Group in April 1996. She has over 29 years of experience in quantity surveying. She holds a Higher Diploma in Building and a Diploma in Surveying (Quantity Surveying). She is a Registered Professional Surveyor, a professional member of the Royal Institution of Chartered Surveyors, a member of The Hong Kong Institute of Surveyors and possesses the qualification of PRC Cost Engineer.

**To Wing, Karen**, aged 42, Contracts Manager, joined the CK Group in August 2011. She has over 17 years of experience in quantity surveying. She holds a Bachelor of Science degree with Honours in Quantity Surveying, a Bachelor's degree in Chinese Laws and a Postgraduate Diploma in Arbitration and Mediation. She is a professional member of the Royal Institution of Chartered Surveyors and a member of The Chartered Institute of Arbitrators.

#### Chairman's Office

**Li Tuen Yee, Bianca**, aged 55, Manager, joined the CK Group in May 1987. She has over 35 years of experience in secretarial and office management.

#### China Department

#### Beijing

Yeung Shun Kiu, Eva, aged 42, Finance Manager, joined the CK Group in September 2008. She has over 20 years of experience in accounting. She holds a Bachelor of Business Administration degree with Honours in Accounting. She is an associate member of The Association of Chartered Certified Accountants and a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.



# KEY PERSONNEL'S BIOGRAPHICAL INFORMATION (CONTINUED)

#### Beijing Office

Wong K, James, aged 55, Manager, Business Development, joined the CK Group in September 1991. He has over 30 years of experience in business development. He is the Chief Representative of the Beijing Office of the Company, and is also the Director, Deputy General Manager and Chief Corporate Affairs Officer of Beijing Oriental Plaza Company Limited. He holds a Master's degree in Management Science and a Postgraduate Diploma in Global Operations and Management.

#### Dalian

Chan Yuet Ming, Louis, aged 59, Senior Project Manager, joined the CK Group in October 1992. He is the General Manager of Beijing Po Garden Real Estates Development Company Limited, Beijing Chang Le Real Estates Development Company Limited and Dalian Dalian Property Development Company Limited. He has over 34 years of experience in property development. He holds a Bachelor of Science degree in Architecture, a Bachelor's degree in Architecture and an Executive Master's degree in Business Administration. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

Lai Yun Leung, Joseph, aged 52, Finance Manager, joined the CK Group in May 2008. He has over 26 years of experience in accounting. He holds a Bachelor of Laws degree with Honours and a Honours Diploma in Accountancy. He is a fellow of the Hong Kong Institute of Certified Public Accountants.

**Ng Kai Chi, Paul**, aged 64, Project Manager, joined the CK Group in March 2013. He has over 45 years of experience in electrical and mechanical engineering, and project management. He holds a Master of Design Science degree in Building Services. He is a Chartered Engineer, a member of The Chartered Institution of Building Services Engineers (UK), a member of The Hong Kong Institution of Engineers, a member of The Chartered Institute of Plumbing and Heating Engineering, a member of American Society of Plumbing Engineers and a member of The Association of Hydraulic Services Consultants Australia.

#### Guangzhou

Tang Sek Wai, Max, aged 59, Senior Project Manager, joined the CK Group in November 1986. He is the General Manager of Regal Lake Property Development Limited Guangzhou, Shanghai Heya Property Development Company Limited, Shanghai Lianya Investment Consultancy Company Limited (上海聯雅投資諮詢有限公司) and Shanghai Xiangya Investment Consultancy Company Limited (上海翔雅投資諮詢有限公司). He has over 33 years of experience in project management. He holds a Master's degree in Environmental Engineering Management and a Master's degree in Business Administration (Executive). He is a Chartered Builder, a member of The Hong Kong Institution of Engineers and a member of Hong Kong Institute of Construction Managers.

Lam Ka Keung, aged 61, Project Manager, joined the CK Group in June 1994. He has over 41 years of experience in project management. He holds a Higher Certificate in Construction Technology.

#### Shanghai

Lam Yuk, Bruce, aged 50, Senior Project Manager, joined the CK Group in June 1998. He is the General Manager of Shanghai Changrun Jianghe Property Development Company Limited. He has over 25 years of experience in project management. He holds a Bachelor of Arts degree with Honours in Architectural Studies, a Master's degree in Architecture, a Master's degree in Business Administration and a Postgraduate Diploma in Project Management. He is a Registered Architect, a member of The Hong Kong Institute of Architects and possesses the qualification of PRC Class 1 Registered Architect.

Chan Wing Fai, Eric, aged 52, Leasing Manager, joined the CK Group in July 2012. He is also the Chief Leasing Manager of our project Company in Shanghai. He has over 26 years of experience in property leasing. He holds a Bachelor of Science degree in Land Management and a Master of Science degree in International Real Estate. He is a professional member of the Royal Institution of Chartered Surveyors.

Chong Kwan Yi, Charles, aged 43, Leasing Manager, joined the CK Group in January 2006. He is also the Senior Leasing Manager of our project Company in Shanghai. He has over 20 years of experience in property leasing. He holds a Bachelor of Science degree with Honours in Mathematics, a Master of Science degree in Real Estate, a Master of Arts degree in Quantitative Analysis for Business and a Master of Science degree in China Business Studies. He is a professional member of the Royal Institution of Chartered Surveyors, a member of China Institute of Real Estate Appraisers and Agents and possesses the qualification of PRC Real Estate Agent.

Koe Kian Yuen, Tony, aged 48, Leasing Manager, joined the Group in July 2018. He is also the Chief Leasing Manager of our project Company in Shanghai. He has over 24 years of experience in real estate. He holds a Bachelor degree in Administrative Studies.

Shum Kam Yiu, Richard, aged 43, Finance Manager, joined the Group in September 2017. He is also the Financial Controller of our project Companies in Shanghai. He has over 18 years of experience in accounting. He holds a Bachelor of Arts degree with Honours in Accountancy. He is a fellow member of The Association of Chartered Certified Accountants and a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

#### China Property

Lee Chi Kin, Casey, aged 56, Business Development Manager, joined the CK Group in August 1998. He is also an Executive Director, the Chief Operating Officer and a Responsible Officer of Hui Xian Asset Management Limited. He has over 34 years of experience in accounting, hotel management and property development. He holds a Bachelor of Social Sciences degree with Honours. He is a member of The Chinese Institute of Certified Public Accountants, a Certified Public Accountants, and a fellow of The Institute of Chartered Accountants in England and Wales.

Chu Yu Fai, Kenneth, aged 66, Business Development Manager, joined the CK Group in July 1994. He is also the General Manager of Chongqing Metropolitan Oriental Plaza Company Limited. He has over 40 years of experience in finance, accounting, auditing, hotel management and business development. He holds a Bachelor of Arts degree in Economics and a Bachelor of Commerce degree in Business Administration

Cheung Sau Ying, Dorothy, aged 57, Business Development Manager, joined the CK Group in August 2000. She is also the Deputy General Manager of Chengdu Chang Tian Company Limited and Deputy General Manager of Sheraton Chengdu Lido Hotel. She has over 36 years of experience in accounting. She holds a Higher Certificate in Company Secretaries and Administration. She is an associate member of The Institute of Chartered Secretaries and Administrators and an associate member of The Hong Kong Institute of Chartered Secretaries.

**Ng Hok Leung, Sidney**, aged 63, Project Manager, joined the CK Group in June 1998. He is also the Project Manager of Shenyang Lido Business Company Limited. He has over 44 years of experience in hotel construction, E & M engineering and property management.

#### Company Secretarial Department

Yeung, Eirene, aged 58, Executive Committee Member and Company Secretary, and General Manager of Company Secretarial Department. She joined the CK Group in August 1994. She is also the Company Secretary and the Alternate Director to Mr. Kam Hing Lam, the Group Managing Director of CK Infrastructure Holdings Limited. She is also the Company Secretary of CK Life Sciences Int'l., (Holdings) Inc. and a Non-executive Director of ARA Asset Management (Fortune) Limited. She is the Acting Chairman and a member of the Financial Reporting Council, a member of the SFC (HKEC Listing) Committee of the Securities and Futures Commission of Hong Kong, a member of the Advisory Committee on Corruption of the Independent Commission Against Corruption and Vice Chairman of the General Committee of The Chamber of Hong Kong Listed Companies. She is a solicitor of the High Court of the Hong Kong Special Administrative Region and a non-practising solicitor of the Senior Courts of England and Wales. She is also a fellow member of The Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators. She holds a Master of Science degree in Finance, a Master's degree in Business Administration and a Bachelor's degree in Laws.

Cheung Yuen Sang, aged 59, Deputy Chief Group General Counsel, joined the CK Group in January 2015. He has over 30 years of experience in the legal field. He holds a Bachelor of Laws degree with Honours, a Master of Laws degree and a Master's degree in Business Administration. He is a solicitor of the Senior Courts of England & Wales and of the High Court of the Hong Kong Special Administrative Region.

Tse Kin Keung, Augustine, aged 49, Deputy Chief Group General Counsel, joined the CK Group in October 2010. He has over 26 years of experience in the legal field. He holds a Bachelor's degree with Honours in Laws, a Postgraduate Certificate in Laws and a Master's degree in Business Administration. He is a solicitor of the High Court of the Hong Kong Special Administrative Region.

Chan Siu Yin, Bomie, aged 48, Assistant General Manager, joined the CK Group in August 2012. She has over 23 years of experience in company secretarial, accounting, finance and the auditing field. She holds a Master of Science degree in Accountancy and a Graduate Diploma in China Business Law. She is a fellow member of The Association of Chartered Certified Accountants and a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

Cheng Shuk Chi, Bridie, aged 47, Assistant General Manager, joined the CK Group in September 2004. She has over 23 years of experience in the company secretarial field. She holds a Bachelor's degree with Honours in Business Administration. She is an associate member of The Hong Kong Institute of Chartered Secretaries and an associate member of The Institute of Chartered Secretaries and Administrators.

Lo Yuan Shan, Kyna, aged 37, Senior Group General Counsel, joined the Group in November 2018. She has over 12 years of experience in the legal field. She holds a Bachelor of Laws degree with Honours. She is a solicitor of the Senior Courts of England & Wales and an attorney of the Supreme Court of the State of New York. She is also a fellow member of The Hong Kong Institute of Chartered Secretaries and a fellow member of The Institute of Chartered Secretaries and Administrators.

Chan Cho Mui, Jo, aged 50, Senior Manager, joined the CK Group in November 2003. She has over 26 years of experience in the company secretarial field. She is an associate member of The Hong Kong Institute of Chartered Secretaries and an associate member of The Institute of Chartered Secretaries and Administrators.

**Leung Sze Man, Alice**, aged 49, Senior Manager, joined the Group in April 2016. She has over 25 years of experience in the company secretarial field. She holds a Higher Certificate in Company Secretaryship and Administration and a Bachelor of Laws degree with Honours. She is a fellow member of The Hong Kong Institute of Chartered Secretaries and a fellow member of The Institute of Chartered Secretaries and Administrators.

Wong Yee Wah, Eva, aged 50, Senior Copywriting Manager, joined the CK Group in March 1997. She has extensive translation and copywriting experience in areas of finance, economics and commerce. She holds a Bachelor of Arts degree with Honours in Business Studies and a Master of Arts degree in China Development Studies.

Chen Sai Lung, Brian, aged 44, Group General Counsel, joined the Group in January 2016. He has over 15 years of experience in the legal field. He holds a Bachelor of Arts degree with Honours in Economics, a Bachelor of Laws degree with Honours and a Postgraduate Certificate in Laws. He is a solicitor of the High Court of the Hong Kong Special Administrative Region.

Lee Ming Hua, Pauline, aged 47, Group General Counsel, joined the Group in July 2017. She has over 13 years of experience in the legal field. She holds a Bachelor of Commerce degree, a Bachelor of Laws degree, a Postgraduate Certificate in Laws and a Master of Laws degree. She is a solicitor of the High Court of the Hong Kong Special Administrative Region, and a non-practising solicitor of the Supreme Court of Victoria and the Supreme Court of New South Wales. She is also an associate member of The Institute of Chartered Secretaries and Administrators.



# KEY PERSONNEL'S BIOGRAPHICAL INFORMATION (CONTINUED)

Lee Hok Yee, Natalie, aged 48, Manager, joined the CK Group in May 2009. She has over 24 years of experience in the company secretarial field. She holds a Bachelor of Business degree in Business Administration and a Master of Arts degree in Professional Accounting and Information Systems. She is an associate member and a Chartered Governance Professional of The Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators.

**Szeto Mei Sim, Veronica**, aged 47, Manager, joined the CK Group in May 2004. She has over 20 years of experience in the company secretarial field. She holds a Bachelor of Arts degree with Honours in Information Systems, a Postgraduate Diploma in Corporate Administration and a Master's degree in Professional Accounting. She is an associate member of The Hong Kong Institute of Chartered Secretaries and an associate member of The Institute of Chartered Secretaries and Administrators.

#### Construction Management Department

Shen Wai Yee, Grace, aged 67, Executive Committee Member & General Manager, Construction Management Department, joined the CK Group in September 1989. She has over 37 years of experience in project management. She holds a Bachelor of Arts degree in Sociology and a Bachelor of Architecture degree. She is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

Mak Kwok Keung, Charles, aged 57, Senior Executive Manager, joined the CK Group in January 1994. He has over 36 years of experience in construction management. He holds a Postgraduate Diploma in Construction Management.

Cheng Kin Chi, Eddy, aged 43, Senior Manager, joined the CK Group in July 2009. He has over 19 years of experience in construction management. He holds a Bachelor of Science degree with Honours in Building Technology and Management and a Master of Science degree in Project Management. He is a member of The Chartered Institute of Building and a member of The Hong Kong Institution of Engineers.

Law Chi Hang, Tony, aged 44, Senior Manager, joined the CK Group in July 2008. He has over 26 years of experience in construction management. He holds a Diploma in Surveying and a Master of Science degree in Project Management. He is a member of The Chartered Institute of Building.

Chan Wai Shing, Vincent, aged 46, Manager, joined the CK Group in September 2007. He has over 21 years of experience in construction management. He holds a Bachelor of Engineering degree with Honours in Building Services Engineering. He is a Chartered Engineer, a Registered Professional Engineer, a member of The Chartered Institution of Building Services Engineers (UK) and a member of The Hong Kong Institution of Engineers.

Yeung Sim Fong, aged 49, Manager, joined the CK Group in August 2004. She has over 24 years of experience in construction management. She holds a Bachelor of Science degree in Building Technology and Management and a Master's degree in Construction Engineering and Management. She is a member of The Chartered Institute of Building and a member of Hong Kong Institute of Construction Managers.

#### Corporate Affairs Department

Tong Barnes Wai Che, Wendy, aged 58, Chief Corporate Affairs Officer, joined the CK Group in March 1999. She is also the Chief Corporate Affairs Officer of CK Infrastructure Holdings Limited and CK Life Sciences Int'l., (Holdings) Inc. as well as the Deputy Chief Executive Officer of Hui Xian Asset Management Limited. She holds a Bachelor's degree in Business Administration.

Tsui Sau Yuen, Anita, aged 55, Deputy Chief Manager, Marketing Communications, joined the CK Group in August 2005. She has over 30 years of experience in advertising and marketing communications. She holds a Diploma in Journalism

Cheong Yuen Mei, Winnie, aged 50, Deputy Chief Manager, Corporate Affairs, joined the CK Group in March 1999. She is also the Deputy Chief Manager, Corporate Affairs of CK Infrastructure Holdings Limited. She has over 28 years of experience in public relations and corporate affairs. She holds a Bachelor of Arts degree with Honours in Philosophy.

Chan Siu Wah, Susana, aged 49, Senior Corporate Affairs Manager, joined the Group in February 2017. She has over 24 years of experience in public relations and corporate affairs. She holds a Bachelor of Arts degree with Honours and a Diploma in Human Resource Management.

**Huen Ka Lee, Carrie**, aged 48, Senior Corporate Affairs Manager, joined the CK Group in April 2014. She has over 26 years of experience in public relations and corporate affairs. She holds a Bachelor of Arts degree with Honours.

Lai Man Yee, Emily, aged 51, Senior Marketing Communications Manager, joined the CK Group in April 1995. She has over 27 years of experience in advertising and marketing communications. She holds a Bachelor of Business Administration degree with Honours.

Yim Wai Fan, Abby, aged 44, Senior Marketing Communications Manager, joined the CK Group in November 2009. She has over 20 years of experience in the marketing communications field. She holds a Bachelor of Science degree with Honours in Sociology.

Cheung Shung Yin, Veronice, aged 42, Marketing Communications Manager, joined the CK Group in January 2010. She has over 18 years of experience in the marketing communications field. She holds a Bachelor of Social Science degree with Honours.

Lau Yuk Ha, Loretta, aged 55, Marketing Communications Manager, joined the CK Group in November 1995. She has over 26 years of experience in the marketing communications field. She holds a Honours Diploma in Communication and a Master of Arts degree in Economics.

Yuen Pui Shan, Chloe, aged 40, Marketing Communications Manager, joined the CK Group in January 2015. She has over 15 years of experience in marketing communications. She holds a Bachelor of Business Administration degree.

#### Corporate Business Development Department

Ma Lai Chee, Gerald, aged 51, Executive Committee Member & General Manager, Corporate Business Development Department, joined the CK Group in February 1996. He is a Non-Executive Director of ARA Asset Management (Fortune) Limited as the manager of Fortune Real Estate Investment Trust (listed in Hong Kong and Singapore) and ARA Asset Management (Prosperity) Limited as the manager of Prosperity Real Estate Investment Trust (listed in Hong Kong). He is also an Alternate Director to Mr. Lai Kai Ming, Dominic, Non-Executive Director of Hutchison Telecommunications Hong Kong Holdings Limited (listed in Hong Kong), and a Director of aircraft leasing companies, Accipiter Holdings Designated Activity Company (formerly known as Accipiter Holdings Limited), Accipiter Investments Holdings Designated Activity Company and Vermillion Aviation Holdings Limited, members of CK Asset Holdings Limited. He has over 29 years of experience in finance, investment and portfolio management, real estate development and marketing, and managing IT related ventures and services. He holds a Bachelor of Commerce degree in Finance and a Master of Arts degree in Global Business Management. He is a member of the Hospitality Services Committee of Caritas Hong Kong. He is also a member of the President's Circle, the Dean's Advisory Board for the Faculty of Arts and the Faculty Advisory Board of the UBC Sauder School of Business of the University of British Columbia, Canada.

Lee Kwong Wang, Francis, aged 48, Chief Manager, joined the CK Group in August 2000. He is a Director of e-Smart System Inc., iMarkets Limited and Beijing Net-Infinity Technology Development Company Limited. He has over 26 years of experience in banking, investment and managing technology related ventures. He holds a Bachelor of Science degree with Honours and a Master's degree in Business Administration. He is a Chartered Financial Analyst, a member of The CFA Institute and a member of The Hong Kong Society of Financial Analysts Limited.

Chan Cheuk Man, Curley, aged 47, Deputy Chief Manager, joined the CK Group in July 2000. He has over 24 years of experience in finance, investment and business development. He holds a Bachelor of Arts degree with Honours in Accountancy and a Master of Science degree in Accounting and Finance. He is a fellow member of The Association of Chartered Certified Accountants and a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

Chow Ping Leung, Ruskin, aged 49, Deputy Chief Manager, joined the Group in July 2016. He has over 23 years of experience in risk management. He holds a Bachelor of Sciences degree with Honours in Engineering and a Master's degree in Business Administration.

Kiang Shin Ping, Lillian, aged 41, Deputy Chief Manager, joined the CK Group in October 2014. She has over 16 years of experience in finance, investment and business development. She holds a Bachelor of Science degree in Management Science and a Master's degree in Business Administration.

Lau Chun Yu, Sophia, aged 39, Senior Manager, joined the CK Group in August 2000. She has over 18 years of experience in business development. She holds a Bachelor of Science degree, a Bachelor of Commerce degree and a Master's degree in International and Public Affairs. She is an associate member of The Chartered Institute of Management Accountants and a Chartered Global Management Accountant.

Lau Yuen Sun, aged 54, Senior Manager, Project Management, joined the CK Group in August 2001. He has over 28 years of experience in project management. He holds a Bachelor of Engineering degree with Honours, a Master of Science degree and a Diploma in Professional Project Management.

**Au Chi Pun, Esmond**, aged 52, Manager, Group Risk Management and Project Administration, joined the Group in July 2016. He has over 23 years of experience in mortgage underwriting. He holds a Master's degree in Business Administration.

Chan Chuen Kit, Dickie, aged 47, Manager, Engineering, joined the CK Group in August 1995. He has over 23 years of experience in networking & system engineering. He holds a Bachelor of Science degree in Computer Science and a Master of Science degree in E-Commerce.

Chu Hiu Yee, Connie, aged 33, Manager, Finance & Administration, joined the CK Group in November 2011. She has over 11 years of experience in accounting. She holds a Bachelor of Business Administration degree with Honours in Professional Accountancy. She is a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

**Kwok Stephen Joseph**, aged 48, Manager, Engineering, joined the CK Group in May 2001. He has over 23 years of experience in networking & system engineering. He holds a Bachelor of Arts degree in Economics.

Lau Wai Kuen, Aden, aged 52, Manager, Group Risk Management and Project Administration, joined the Group in July 2016. He has over 25 years of experience in insurance. He holds a Master's degree and a Doctor's degree in Business Administration. He is a Senior Associate of Australian and New Zealand Institute of Insurance and Finance.

**Leigh Zen Way, Eric**, aged 49, Manager, Group Risk Management and Project Administration, joined the CK Group in April 2003. He has over 21 years of experience in sales & marketing. He holds a Bachelor of Science degree.

**Leung Wai Ping, Ricky**, aged 55, Manager, Project Management, joined the CK Group in June 1993. He has over 32 years of experience in project management. He holds a Diploma in Electrical Engineering.

Luk Ting Chung, Mike, aged 46, Manager, Group Risk Management and Project Administration, joined the CK Group in February 1998. He has over 28 years of experience in sales & marketing. He holds a Bachelor's degree with Honours in Management Studies.

Wu Cheuk Ying, Ivy, aged 42, Manager, Finance & Administration, joined the CK Group in April 2008. She has over 19 years of experience in accounting and auditing. She holds a Bachelor of Business Administration degree with Honours in Accountancy and a Master of Corporate Governance degree. She is a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

Yip Lai On, Maggie, aged 40, Manager, Finance & Administration, joined the CK Group in May 2008. She has over 18 years of experience in accounting. She holds a Bachelor of Arts degree with Honours in Accountancy and a Master of Professional Accounting degree. She is a fellow member of The Association of Chartered Certified Accountants.



### KEY PERSONNEL'S BIOGRAPHICAL INFORMATION (CONTINUED)

**Yu Lok Lun, Lawrence**, aged 29, Manager, joined the CK Group in January 2015. He has over 7 years of experience in investment banking and business development. He holds a Bachelor of Science degree in Economics.

### Design & Promotion Department

**Leung Yuen Kwan, Josephine**, aged 50, Deputy Chief Manager, joined the CK Group in July 1995. She has over 25 years of experience in design, promotion, market research and property sales. She holds a Bachelor of Commerce degree in Marketing and Finance.

**Tsui Man Wai, Fanny**, aged 40, Promotion Manager, joined the CK Group in March 2006. She has over 16 years of experience in promotion and production management. She holds a Bachelor of Social Science degree with Honours in China Studies (History).

### **Development Department**

Chan Ho Kei, Kevin, aged 46, Senior Project Manager, joined the CK Group in June 2003. He has over 20 years of experience in project management. He holds a Bachelor of Arts degree with Honours in Architectural Studies and a Master's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

Chan Hon Shing, aged 57, Senior Project Manager, joined the CK Group in December 1995. He has over 32 years of experience in architectural profession and project management. He holds a Bachelor of Arts degree with Honours in Architectural Studies and a Bachelor of Architecture degree. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

Chan Kwok Keung, Dennis, aged 51, Senior Project Manager, joined the CK Group in May 1997. He has over 25 years of experience in project management. He holds a Bachelor of Arts degree with Honours in Architecture, a Master's degree in Architecture, and a Master's degree in Business Administration in Digital Technologies Management. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region, a member of The Hong Kong Institute of Architects, and a member of The Chartered Institute of Arbitrators.

Leung Chung Ping, Louis, aged 51, Senior Project Manager, joined the CK Group in November 2003. He is a Director of Property Enterprises Development (Singapore) Pte Limited. He has over 23 years of experience in project management. He holds a Bachelor of Science degree with Honours in Architecture and a Master's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

Lo Kin Yip, Terence, aged 55, Senior Project Manager, joined the CK Group in January 1999. He has over 29 years of experience in project management. He holds a Bachelor of Arts degree with Honours in Architectural Studies and a Bachelor of Architecture degree. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region, a member of The Royal Institute of British Architects and The Hong Kong Institute of Architects and an associate member of The Chartered Institute of Arbitrators.

Pun Wing Chiu, Anthony, aged 55, Senior Project Manager, Structural, joined the CK Group in September 1999. He has over 31 years of experience in project/structural engineering management. He holds a Bachelor of Science degree with Honours in Civil Engineering. He is a Chartered Engineer, a Registered Professional Engineer, a Registered Structural Engineer, a member of The Hong Kong Institution of Engineers and a member of The Institution of Structural Engineers.

Lam Pui Yu, Eric, aged 46, Project Manager, joined the CK Group in November 2004. He has over 20 years of experience in project management. He holds a Bachelor of Arts degree with Honours in Architectural Studies and a Master's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

#### E & M Department

Lo Kin Hing, Isaac, aged 57, Senior Manager, joined the CK Group in April 2003. He has over 32 years of experience in electrical & mechanical engineering. He holds a Master of Science degree in Construction Project Management. He is a Chartered Engineer, a Registered Professional Engineer, a fellow of The Chartered Institution of Building Services Engineers (UK), a fellow of The Institute of Engineering and Technology and a fellow of The Hong Kong Institution of Engineers.

Lau Man Bun, Barry, aged 51, Deputy Senior Manager, joined the CK Group in July 2003. He has over 27 years of experience in electrical & mechanical engineering. He holds a Bachelor of Engineering degree with Honours in Building Services Engineering and a Master of Science degree in Environmental Management. He is a Chartered Engineer, a Registered Professional Engineer, a member of The Chartered Institution of Building Services Engineers (UK) and a member of The Hong Kong Institution of Engineers.

Cheung Sau Hing, Belinda, aged 54, Manager, joined the CK Group in October 1999. She has over 31 years of experience in electrical & mechanical engineering. She holds a Higher Diploma in Building Services Engineering. She is a Chartered Engineer, a member of The Chartered Institution of Building Services Engineers (UK) and a member of The Hong Kong Institution of Engineers.

### **Human Resources Department**

Yip Kim Wing, Kim, aged 55, Senior Manager, joined the CK Group in November 2003. He has over 29 years of experience in human resources and administration management. He holds a Bachelor's degree in Business Administration and a Postgraduate Diploma in Corporate Administration.

Tsang Chi Lun, Alan, aged 50, Senior Manager, joined the CK Group in April 2002. He has over 26 years of experience in human resources management. He holds a Bachelor of Arts degree with Honours in Hospitality Management and a Master's degree in Business Administration. He is a professional member of The Hong Kong Institute of Human Resource Management.

#### Information Technology Department

Lum Man Fai, Brian, aged 51, Deputy Chief Manager, joined the CK Group in August 2000. He has over 27 years of experience in information technology and telecommunication. He holds a Bachelor of Science degree with Honours in Electronics and a Master's degree in Business Administration. Yung Wing Hung, Nelson, aged 48, Senior Manager, System Development, joined the CK Group in November 1994. He has over 24 years of experience in information technology management. He holds a Bachelor of Science degree with Honours in Computer Science and a Master of Finance degree. He is a member of The Hong Kong Computer Society, a Certified Information Systems Auditor of Information Systems Audit & Control Association and a Project Management Professional of Project Management Institute.

Lau Yau Keung, Sam, aged 53, Manager, Networking & Operations, joined the CK Group in July 2005. He has over 27 years of experience in information technology management and network operations. He holds a Bachelor of Science degree with Honours in Mathematics Science and a Bachelor of Science degree with Honours in Computing and Information Systems. He is a member of The Hong Kong Computer Society.

Leung Chun Wai, aged 49, Manager, System Development, joined the Group in July 2016. He has over 23 years of experience in information technology management. He holds a Bachelor of Arts degree with Honours in Computing Studies.

#### Internal Audit Department

Lee King Yuen, Albert, aged 63, Senior Manager, joined the CK Group in November 1987. He has over 41 years of experience in auditing. He holds a Bachelor of Science degree in Business Administration. He is a fellow member of The Association of Chartered Certified Accountants and a fellow of the Hong Kong Institute of Certified Public Accountants.

Tse Chun Wai, Richard, aged 52, Senior Manager, joined the CK Group in January 2009. He is the Internal Audit Manager of Hui Xian Asset Management Limited. He has over 27 years of experience in auditing. He holds a Master's degree in Business Administration, a Master of Science degree in Information Systems Management, a Master of Science degree in Investment Management, a Master of Laws degree in Common Law and a Juris Doctor degree. He is a fellow member of The Association of Chartered Certified Accountants, an associate member of The Chartered Institute of Management Accountants and a Certified Public Accountants.

Chan Mui Wah, Magdalene, aged 55, Manager, joined the Group in July 2018. She has over 29 years of experience in auditing. She holds a Bachelor of Commerce degree and a Master of Commerce degree. She is a Certified Practicing Accountant of CPA Australia and a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants.

Chau Wai Keung, Allen, aged 64, Manager, joined the CK Group in November 1994. He has over 39 years of experience in auditing. He holds a Bachelor of Business Administration degree and a Master's degree in Business Administration.

Chu Kai Wah, Richard, aged 56, Manager, joined the CK Group in August 1995. He has over 30 years of experience in auditing. He holds a Professional Diploma in Accountancy and a Master of Business degree in Electronic Commerce. He is a fellow member of The Association of Chartered Certified Accountants, an associate member of The Institute of Chartered Accountants in England and Wales and a fellow of the Hong Kong Institute of Certified Public Accountants.

#### **Leasing Department**

Wong See Hang, Resina, aged 55, Deputy Chief Manager, Leasing, joined the CK Group in June 1990. She is a Director of Cheung Kong Real Estate Limited and E-Park Parking Management Limited. She has over 32 years of experience in property leasing. She holds a Bachelor of Arts degree with Honours in History and a Master of Science degree in Facilities Management.

Lee Po Chu, Eileen, aged 58, Assistant Chief Manager, Leasing, joined the CK Group in October 2003. She has over 37 years of experience in property leasing. She holds a Diploma in Business.

Wong Ling Fei, Mable, aged 56, Assistant Chief Manager, Leasing, joined the CK Group in September 2002. She has over 30 years of experience in property leasing.

Fung Kam Sun, Kam, aged 58, Senior Leasing Manager, joined the CK Group in June 2007. He has over 32 years of experience in property leasing. He holds a Bachelor of Arts degree in Business Administration and a Master's degree of Housing Management. He is a Registered Professional Housing Manager, a member of The Chartered Institute of Marketing, a chartered member of Chartered Institute of Housing, a member of The Hong Kong Institute of Housing and an ordinary member of Hong Kong Institute of Real Estate Administrators.

**Ng Kwok Leung, Christopher**, aged 57, Senior Manager, E-Park, joined the CK Group in October 2007. He has over 25 years of experience in car park management. He holds a Bachelor of Science degree with Honours in Engineering and a Postgraduate Diploma in Business Administration.

Chan Chun Kwok, Boris, aged 46, Leasing Manager, joined the CK Group in March 2007. He has over 23 years of experience in property leasing. He holds a Bachelor of Business Administration degree with Honours in Finance and a Postgraduate Diploma in Surveying (Real Estate Development). He is an associate member of Hong Kong Institute of Real Estate Administrators and a senior professional member of The Hong Kong Institute of Real Estate.

Deng Chi Yung, Jonathan, aged 48, Leasing Manager, joined the CK Group in April 2008. He has over 22 years of experience in property leasing. He holds a Bachelor of Business degree in Property and a Master's degree in Business Administration. He is an associate member of Australian Property Institute and a member of The Hong Kong Institute of Surveyors.

Law Mei Chun, Sandy, aged 57, Manager, Leasing Administration, joined the CK Group in February 2009. She has over 16 years of experience in leasing administration. She holds a Bachelor of Business Administration degree.

Leung Ho Shan, Susana, aged 50, Leasing Manager, joined the CK Group in March 1996. She has over 29 years of experience in property leasing. She holds a Bachelor of Science degree with Honours in Estate Management and a Master's degree in Business Administration.

Wong On Kei, Angela, aged 49, Leasing Manager, joined the Group in July 2018. She has over 15 years of experience in property leasing. She holds a Bachelor degree in Land Economics and a Master of Science degree in Real Estate.



### KEY PERSONNEL'S BIOGRAPHICAL INFORMATION (CONTINUED)

### Legal Department

Yip Kin Ming, Emmanuel, aged 66, Executive Committee Member & General Manager, Legal Department, joined the CK Group in July 1985. He has over 35 years of experience in the legal field. He holds a Diploma in Economics.

Wong Fung King, Amy, aged 59, Assistant Chief Manager, joined the CK Group in June 1998. She has over 34 years of experience in the legal field. She holds a Bachelor of Laws degree with Honours and a Postgraduate Certificate in Laws. She is a solicitor of the High Court of the Hong Kong Special Administrative Region.

Cheung Kam Heung, Bella, aged 50, Assistant Chief Manager, joined the CK Group in December 2002. She has over 27 years of experience in the legal field. She holds a Bachelor of Laws degree with Honours and a Postgraduate Certificate in Laws. She is a solicitor of the High Court of the Hong Kong Special Administrative Region.

Ching Mei Yee, Elisa, aged 50, Legal Manager, joined the CK Group in June 2006. She has over 27 years of experience in the legal field. She holds a Bachelor of Laws degree with Honours and a Postgraduate Certificate in Laws. She is a solicitor of the High Court of the Hong Kong Special Administrative Region.

### Property Investment & Valuation Department

Chiu Siu Kam, Selene, aged 52, Assistant Chief Manager, joined the CK Group in February 1997. She has over 29 years of experience in property development & investment, land management and property valuation. She holds a Bachelor of Science degree with Honours in Estate Management and a Master's degree in Business Administration. She is a Registered Professional Surveyor and a member of The Hong Kong Institute of Surveyors.

Chan Man Wai, Anthony, aged 56, Assistant Chief Manager, joined the CK Group in January 1994. He has over 29 years of experience in property development & investment, land management and property valuation. He holds a Bachelor of Science degree with Honours in Electrical Engineering, a Master's degree in Business Administration and a Master of Science degree in Land Management. He is a Registered Professional Surveyor and a member of The Hong Kong Institute of Surveyors.

Ho Kwong Ngai, Eric, aged 55, Assistant Chief Manager, joined the CK Group in July 2005. He has over 28 years of experience in property development & investment, land management and property valuation. He holds a Bachelor of Science degree with Honours in Estate Management and a Master of Science degree in International Real Estate. He is a Registered Professional Surveyor, a professional member of the Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Leung Hon Man, Alex, aged 47, Senior Manager, joined the CK Group in May 1996. He has over 24 years of experience in property development & investment, land management and property valuation. He holds a Bachelor of Social Science degree with Honours. He is a Registered Professional Surveyor, a professional member of the Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Fung Sing Tak, Patrick, aged 45, Manager, joined the CK Group in January 2008. He has over 23 years of experience in property development & investment, land management and property valuation. He holds a Bachelor of Science degree with Honours in Surveying. He is a Registered Professional Surveyor and a member of The Hong Kong Institute of Surveyors.

#### Sales Department

Lau Kai Man, Joseph, aged 60, Deputy Chief Manager, Sales, joined the CK Group in June 1981. He is a Director of Cheung Kong Real Estate Limited, Goodwell-Fortune Property Services Limited and Goodwell-Prosperity Property Services Limited. He has over 40 years of experience in property sales.

Kwok Tze Wai, William, aged 53, Deputy Chief Manager, Sales, joined the CK Group in May 1989. He is a Director of Cheung Kong Real Estate Limited. He has over 30 years of experience in property sales. He holds a Bachelor of Science degree in Business Administration Marketing.

Wong See Chung, Francis, aged 57, Deputy Chief Manager, Sales, joined the CK Group in January 1994. He is a Director of Cheung Kong Real Estate Limited and Property Enterprises Development (Singapore) Pte Limited. He has over 23 years of experience in property sales. He holds a Master's degree in Business Administration.

Ho Ka Yan, Cannas, aged 41, Assistant Chief Manager, Sales, joined the CK Group in April 2007. She has over 19 years of experience in property sales. She holds a Bachelor of Science degree with Honours in Surveying and a Master of Science degree in Marketing. She is a professional member of the Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Fung Hoi Lun, Helen, aged 48, Senior Sales Manager, joined the CK Group in March 2001. She has over 25 years of experience in property sales. She holds a Higher Diploma in Hotel and Catering Management.

**Ng Chui Ha, Fiona**, aged 55, Senior Manager, Sales Administration, joined the CK Group in December 1990. She has over 32 years of experience in sales administration. She holds a Bachelor of Arts degree in History.

**Tai Mei Ling, Marinda**, aged 60, Senior Manager, Customer Service, joined the CK Group in August 1985. She has over 33 years of experience in customer service.

Yeung Kwai Ling, Moni, aged 48, Senior Sales Manager, joined the CK Group in February 2013. She has over 18 years of experience in property sales. She holds a Bachelor of Arts degree with Honours, a Master of Science degree with Honours in Marketing and a Master of Science degree in Real Estate.

**Cho Kau Ming, Iris**, aged 50, Sales Manager, joined the CK Group in May 1995. She has over 24 years of experience in property sales. She holds a Bachelor of Science degree in Business Administration.

Nee Tak Sum, Sam, aged 47, Sales Manager, joined the CK Group in September 1995. He has over 23 years of experience in property sales. He holds a Bachelor of Social Science degree with Honours.

#### Sales Department - Building Management

Tang Shuk Fan, Shirley, aged 52, Assistant Chief Manager, Building Management, joined the CK Group in April 2012. She is a Director of Goodwell-Fortune Property Services Limited and Goodwell-Prosperity Property Services Limited. She has over 33 years of experience in building management. She holds a Professional Diploma in Housing Management, a Postgraduate Diploma in Cultural Heritage Management and a Master of Science Degree in Facilities Management. She is an ordinary member of Hong Kong Institute of Real Estate Administrators, a professional member of International Facility Management Association, a chartered member of Chartered Institute of Housing, a member of The Hong Kong Institute of Housing and a professional member of the Royal Institution of Chartered Surveyors.

Tse Ka Li, Gary, aged 57, Assistant Chief Manager, Building Management, joined the CK Group in September 2014. He has over 29 years of experience in building management. He holds a Bachelor of Science degree in Civil Engineering and a Bachelor of Arts degree with Honours in Housing Studies. He is a Registered Professional Housing Manager, a chartered member of Chartered Institute of Housing, a member of The Hong Kong Institute of Housing, an ordinary member of Hong Kong Institute of Real Estate Administrators and a corporate member of Building Services Operation and Maintenance Executives Society.

Wong Wo Muk, Philip, aged 59, Manager, Building Management, joined the CK Group in May 1987. He is a Director of E-Park Parking Management Limited, Goodwell-Fortune Property Services Limited and Goodwell-Prosperity Property Services Limited. He has over 36 years of experience in building management. He holds a Bachelor of Arts degree with Honours in Business Studies and a Postgraduate Diploma in Surveying (Real Estate Development).

### Senior Advisor's Office

**Au Siu Yin, Amy**, aged 56, Manager, joined the CK Group in February 1990. She has over 34 years of experience in office and charity project management. She holds a Bachelor of Arts degree with Honours and a Master's degree in Business Administration. She is an associate member of The Institute of Chartered Secretaries and Administrators.

Yue Shuk Chun, Jennie, aged 58, Manager & Secretary to Senior Advisor, joined the CK Group in March 1993. She has over 39 years of experience in secretarial and office management. She holds a Bachelor of Social Sciences degree.

Hung Hiu King, Denise, aged 48, Manager, Secretarial Section, joined the Group in May 2016. She has over 22 years of experience in reporting, editing and external affairs. She holds a Bachelor of Social Science degree with Honours in Communication and a Master of Arts degree in Cultural Management.

### **Hutchison Property Group Limited**

**Tsui Kin Tung, Tony**, aged 59, Deputy Managing Director, Hutchison Property Group Limited, joined the CK Group in June 1990. He has over 30 years of experience in property sales and leasing in Hong Kong, the PRC and the United Kingdom. He is a Registered Professional Surveyor, a professional member of the Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Tam, Raymond, aged 65, Director – Finance, Hutchison Property Group Limited, joined the CK Group in May 1982. He has over 40 years of experience in accounting, auditing and finance in Hong Kong, the PRC and overseas. He holds a Master's degree in Business Administration. He is a fellow member of The Association of Chartered Certified Accountants, a fellow of the Hong Kong Institute of Certified Public Accountants, a fellow member of The Taxation Institute of Hong Kong and a fellow member of Institute of Chartered Accountants in England & Wales.

Tsui Ching Sang, Stephen, aged 58, Director – Projects, Hutchison Property Group Limited, joined the CK Group in April 1990. He has over 30 years of experience in project management and architectural design for various developments in Hong Kong, the PRC and the United Kingdom. He holds a Bachelor of Arts degree in Architectural Studies and a Bachelor's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of The Hong Kong Institute of Architects.

Tam Kin Yuk, Jason, aged 48, Director – Marketing and Director – Corporate Business Development, Hutchison Property Group Limited, joined the CK Group in August 2000. He has over 25 years of experience in property sales and leasing in the PRC. He holds a Bachelor of Science degree in Surveying. He is a professional member of the Royal Institution of Chartered Surveyors.

Chan Ching Man, Janice, aged 58, Director – Cost Control, Hutchison Property Group Limited, joined the CK Group in December 1994. She has over 30 years of experience in contract management and quantity surveying in Hong Kong, the PRC and the United Kingdom. She holds a Master's degree in Construction Project Management. She is a Registered Professional Surveyor, a fellow member of the Royal Institution of Chartered Surveyors and a fellow member of The Hong Kong Institute of Surveyors.

Mak Kin Wo, Kenneth, aged 53, Director – Projects, Hutchison Property Group Limited, joined the CK Group in October 2004. He has 30 years of experience in project management and architectural design for various developments in Hong Kong and the PRC. He holds a Bachelor's degree in Architecture. He is a Registered Architect and a member of The Hong Kong Institute of Architects.

#### Harbour Plaza Hotel Management Limited

Koh Poh Chan, aged 70, Finance Director of Harbour Plaza Hotel Management Limited, joined the CK Group in January 1991. She is also a Member of the Executive Committee of CK Asset Holdings Limited and a Director of Harbour Plaza Hotel Management Limited and Husky Energy Inc. She has over 38 years of experience in accounting, auditing, tax and finance. She graduated from the London School of Accountancy. She is also a fellow member of The Institute of Chartered Accountants in England and Wales, an associate member of the Canadian Institute of Chartered Accountants as well as of the Chartered Institute of Taxation in the United Kingdom.



## REPORT OF THE DIRECTORS

The Directors have pleasure in presenting to shareholders their report together with the audited consolidated financial statements of the Group for the year ended 31 December 2018 on pages 140 to 178.

## **Principal Activities**

The Group has diverse capabilities with activities encompassing property development and investment, hotel and serviced suite operation, property and project management, investment in infrastructure and utility asset operation and aircraft leasing.

### **Business Review**

A fair review of the Group's business, an indication of likely future development in the Group's business and an analysis using financial key performance indicators are provided in the Chairman's Statement and the Management Discussion and Analysis respectively from pages 10 to 14 and pages 15 to 27 of this Annual Report. A description of the principal risks and uncertainties facing the Group can be found in the Risk Factors from pages 190 to 199. A discussion on the Group's environmental policies and performance and an account of the Group's key relationships with its stakeholders are included in the Environmental, Social and Governance Report from pages 89 to 110. The above discussions form part of this Report of the Directors.

In connection with the Group's property business in Hong Kong, the Residential Properties (First-hand Sales) Ordinance regulates the sales of first-hand uncompleted and completed residential properties and sets out detailed requirements in relation to, among other things, sales brochures, price lists, show flats, viewing of properties in completed developments, disclosures of transaction information, sales arrangements, the mandatory provision for the preliminary agreement for sale and purchase and agreement for sale and purchase for the sales of first-hand residential properties, advertisements and promotional materials. The Group strives to and has taken special care and all necessary steps and reasonable precautions and exercised all due diligence to comply with the said Ordinance including developing internal compliance procedures, familiarising its employees with the specific requirements of the said Ordinance by internal seminars and issuing internal memoranda with updates of the requirements of the said Ordinance and seeking external professional advice to ensure, among other things, accuracy of information made available to public so that transparency and consumer protection of sales of first-hand residential properties can be enhanced.

In connection with the Group's property business on the Mainland, save as the compliance matters as disclosed in the listing document of the Company dated 8 May 2015 where measures have been undertaken to closely monitor the status, the Group has complied with all applicable laws and regulations, including the Law of the Administration of Urban Real Estate, Property Rights Law, Law of Urban and Rural Planning and Civil Air Defence Law, and will seek legal and/or technical advice from external professional consultants, wherever required, to ensure compliance.

In connection with the Group's hotel and serviced suite operation in Hong Kong, the Group ensures its compliance with the Hotel and Guesthouse Accommodation Ordinance, the Public Health and Municipal Services Ordinance, the Food Business Regulations and the Dutiable Commodities (Liquor) Regulations and the Group has maintained requisite licences such as hotel and guesthouse licence, hotel television (transmission) licence, restaurant and liquor licence and water pollution control licence from the relevant regulatory bodies if required for its operations.

The Group is committed to the compliance with the Competition Ordinance and has established internal compliance policies and implemented compliance programme to educate its employees so as to ensure that its business practices are compliant with the relevant laws from time to time.

### Results and Dividends

Results of the Group for the year ended 31 December 2018 are set out in the consolidated income statement on page 140.

The Directors recommend the payment of a final dividend of HK\$1.43 per share which, together with the interim dividend of HK\$0.47 per share paid on 13 September 2018, makes a total dividend of HK\$1.90 per share for the year.

## **Group Financial Summary**

Results, assets and liabilities of the Group for the last five years are summarised on page 2.

### Directors

The Directors of the Company in office at the date of this report are listed on page 200. The Directors' biographical information is set out on pages 28 to 30.

Mr. Li Ka-shing retired as Chairman and Executive Director of the Company with effect from the conclusion of the annual general meeting of the Company held on 10 May 2018 (the "2018 AGM").

With effect from 1 June 2018, Mr. Yeh Yuan Chang, Anthony resigned as an Independent Non-executive Director of the Company by reason of age.

In accordance with the Company's Amended and Restated Articles of Association, the Directors of the Company (including Independent Non-executive Directors) shall be subject to retirement by rotation at each annual general meeting. Mr. Kam Hing Lam, Mr. Chung Sun Keung, Davy, Ms. Pau Yee Wan, Ezra, Ms. Woo Chia Ching, Grace and Mr. Donald Jeffrey Roberts will retire by rotation and, being eligible, offer themselves for re-election at the forthcoming annual general meeting.

Each of the Independent Non-executive Directors had made an annual confirmation of independence pursuant to Rule 3.13 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules"). The Company considered that all Independent Non-executive Directors meet the independence guidelines set out in Rule 3.13 of the Listing Rules and are independent in accordance with the terms of the guidelines.



## Arrangement to Purchase Shares or Debentures

At no time during the year was the Company or its subsidiary a party to any arrangements which enabled any Director to acquire benefits by means of the acquisition of shares in or debentures of the Company or of any other body corporate.

## Directors' Interests in Transactions, Arrangements or Contracts

Save for otherwise disclosed under the section "Continuing Connected Transactions and Connected Transactions", there were no other transactions, arrangements or contracts of significance in relation to the businesses of the Company and its subsidiaries to which the Company or any of its subsidiary was a party and in which a Director of the Company or his/her connected entity had a material interest, whether directly or indirectly, subsisted at any time during the year 2018 and as at the date of this Report.

## **Directors' Service Contracts**

None of the Directors of the Company has a service contract with the Company which is not determinable by the Company within one year without payment of compensation (other than statutory compensation).

## Permitted Indemnity Provision

The Amended and Restated Articles of Association of the Company provides that every Director shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities incurred or sustained by him/her as a Director in defending any proceedings, whether civil or criminal, in which judgment is given in his/her favour, or in which he/she is acquitted. A Directors Liability Insurance is in place to protect the Directors against potential costs and liabilities arising from claims brought against the Directors.

## Disclosure of Interests

### Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 31 December 2018, the interests or short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were notified to the Company and The Stock Exchange of Hong Kong Limited ("Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were required to be kept by the Company under Section 352 of the SFO, or which were required, pursuant to the Model Code for Securities Transactions by Directors adopted by the Company ("Model Code"), to be notified to the Company and the Stock Exchange, were as follows:

## Long Positions in Shares

## (a) The Company

			Nui	mber of Ordin	nary Shares		
Name of Director	Capacity	Personal Interest	Family Interest	Corporate Interest	Other Interest	Total	Approximate % of Shareholding
Li Tzar Kuoi, Victor	Beneficial owner, interest of child or spouse, interest of controlled corporations & beneficiary of trusts	220,000	405,200	70,625,850 (Note 1)	1,160,195,710 (Note 2)	1,231,446,760	33.34%
Kam Hing Lam	Beneficial owner & interest of child or spouse	51,040	57,360	_	-	108,400	0.0029%
Chow Nin Mow, Albert	Beneficial owner	66	-	-	-	66	≃ 0%
Hung Siu-lin, Katherine	Beneficial owner	43,256	-	-	-	43,256	0.0012%
Donald Jeffrey Roberts	Beneficial owner	167,396	-	-	-	167,396	0.0045%

### (b) Associated Corporations

				Nur	nber of Ordinary	Shares		
Name of Company	Name of Director	Capacity	Personal Interest	Family Interest	Corporate Interest	Other Interest	Total	Approximate % of Shareholding
Precise Result Global Limited	Li Tzar Kuoi, Victor	Beneficiary of trusts	-	-	-	15 (Note 3)	15	15%
Jabrin Limited	Li Tzar Kuoi, Victor	Beneficiary of trusts	-	-	-	2,000 (Note 3)	2,000	20%
Mightycity Company Limited	Li Tzar Kuoi, Victor	Beneficiary of trusts	-	-	-	168,375 (Note 3)	168,375	1.53%

#### Notes:

- (1) The 70,625,850 shares of the Company comprise:
  - (a) 35,728,850 shares held by certain companies of which Mr. Li Tzar Kuoi, Victor is entitled to exercise or control the exercise of one-third or more of the voting power at their general meetings.
  - (b) 34,897,000 shares held by Li Ka Shing Foundation Limited ("LKSF"). By virtue of the terms of the constituent documents of LKSF, Mr. Li Tzar Kuoi, Victor may be regarded as having the ability to exercise or control the exercise of one-third or more of the voting power at general meetings of LKSF.



- (2) The 1,160,195,710 shares of the Company comprise:
  - (a) 1,003,380,744 shares of the Company held by Li Ka-Shing Unity Trustee Company Limited ("TUT1") as trustee of The Li Ka-Shing Unity Trust ("UT1") and its related companies in which TUT1 as trustee of UT1 is entitled to exercise or control the exercise of one-third or more of the voting power at their general meetings ("TUT1 related companies"). Mr. Li Ka-shing is the settlor of each of The Li Ka-Shing Unity Discretionary Trust ("DT1") and another discretionary trust ("DT2"). Each of Li Ka-Shing Unity Trustee Corporation Limited ("TDT1", which is the trustee of DT1) and Li Ka-Shing Unity Trustcorp Limited ("TDT2", which is the trustee of DT2) holds units in UT1 but is not entitled to any interest or share in any particular property comprising the trust assets of the said unit trust. The discretionary beneficiaries of each of DT1 and DT2 are, inter alia, Mr. Li Tzar Kuoi, Victor, his wife and children, and Mr. Li Tzar Kai, Richard.

The entire issued share capital of TUT1, TDT1 and TDT2 are owned by Li Ka-Shing Unity Holdings Limited ("Unity Holdco"). Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor are respectively interested in one-third and two-thirds of the entire issued share capital of Unity Holdco. TUT1 is only interested in the shares of the Company by reason only of its obligation and power to hold interests in those shares in its ordinary course of business as trustee and, when performing its functions as trustee, exercises its power to hold interests in the shares of the Company independently without any reference to Unity Holdco or any of Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor as a holder of the shares of Unity Holdco as aforesaid.

As Mr. Li Tzar Kuoi, Victor is a discretionary beneficiary of each of DT1 and DT2, and by virtue of the above, Mr. Li Tzar Kuoi, Victor is taken to have a duty of disclosure in relation to the said shares of the Company held by TUT1 as trustee of UT1 and TUT1 related companies under the SFO as a Director of the Company.

(b) 72,387,720 shares of the Company held by Li Ka-Shing Castle Trustee Company Limited ("TUT3") as trustee of The Li Ka-Shing Castle Trust ("UT3") and its related companies in which TUT3 as trustee of UT3 is entitled to exercise or control the exercise of one-third or more of the voting power at their general meetings ("TUT3 related companies"). Mr. Li Ka-shing is the settlor of each of the two discretionary trusts ("DT3" and "DT4"). Each of Li Ka-Shing Castle Trustee Corporation Limited ("TDT3", which is the trustee of DT3) and Li Ka-Shing Castle Trustcorp Limited ("TDT4", which is the trustee of DT4) holds units in UT3 but is not entitled to any interest or share in any particular property comprising the trust assets of the said unit trust. The discretionary beneficiaries of each of DT3 and DT4 are, inter alia, Mr. Li Tzar Kuoi, Victor, his wife and children, and Mr. Li Tzar Kai, Richard.

The entire issued share capital of TUT3, TDT3 and TDT4 are owned by Li Ka-Shing Castle Holdings Limited ("Castle Holdco"). Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor are respectively interested in one-third and two-thirds of the entire issued share capital of Castle Holdco. TUT3 is only interested in the shares of the Company by reason only of its obligation and power to hold interests in those shares in its ordinary course of business as trustee and, when performing its functions as trustee, exercises its power to hold interests in the shares of the Company independently without any reference to Castle Holdco or any of Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor as a holder of the shares of Castle Holdco as aforesaid.

As Mr. Li Tzar Kuoi, Victor is a discretionary beneficiary of each of DT3 and DT4, and by virtue of the above, Mr. Li Tzar Kuoi, Victor is taken to have a duty of disclosure in relation to the said shares of the Company held by TUT3 as trustee of UT3 and TUT3 related companies under the SFO as a Director of the Company.

- (c) 84,427,246 shares of the Company held by a company controlled by TDT3 as trustee of DT3.
- (3) These companies are subsidiaries of the Company and such shares are held through TUT1 as trustee of UT1. By virtue of Mr. Li Tzar Kuoi, Victor's deemed interests as described in Note (2)(a) above, Mr. Li Tzar Kuoi, Victor is taken to have a duty of disclosure in relation to such shares under the SFO as a Director of the Company.

Save as disclosed above, none of the Directors or chief executives of the Company had, as at 31 December 2018, any interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company under Section 352 of the SFO, or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

### Interests and Short Positions of Shareholders

So far as is known to any Director or chief executive of the Company, as at 31 December 2018, shareholders of the Company (other than Directors or chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

## 1. Long Positions of Substantial Shareholders in the Shares of the Company

Name of Shareholder	Capacity	Number of Ordinary Shares	Total	Approximate % of Shareholding
Li Ka-Shing Unity Trustee Company Limited as trustee of The Li Ka-Shing Unity Trust	Trustee	1,003,380,744	1,003,380,744 (Note 1)	27.16% (Note 5)
Li Ka-Shing Unity Trustee Corporation Limited as trustee of The Li Ka-Shing Unity Discretionary Trust	Trustee & beneficiary of a trust	1,003,380,744	1,003,380,744 (Note 1)	27.16% (Note 5)
Li Ka-Shing Unity Trustcorp Limited as trustee of another discretionary trust	Trustee & beneficiary of a trust	1,003,380,744	1,003,380,744 (Note 1)	27.16% (Note 5)
Li Ka-shing	(i) Interest of         controlled corporations     (ii) Founder of         discretionary trusts	68,761,300 ) ) 1,160,195,710 )	1,228,957,010 (Note 2)	33.27% (Note 5)



### 2. (a) Long Positions of Other Persons in the Shares and Underlying Shares of the Company

Name of Shareholder	Capacity	Number of Shares/ Underlying Shares	Total	Approximate % of Shareholding
BlackRock, Inc.	Interest of controlled corporations	226,025,652	226,025,652 (Note 3)	6.12% (Note 5)

### (b) Short Positions of Other Persons in the Shares and Underlying Shares of the Company

Name of Shareholder	Capacity	Number of Shares/ Underlying Shares	Total	Approximate % of Shareholding
BlackRock, Inc.	Interest of controlled corporations	798,500	798,500 (Notes 4)	0.02% (Note 5)

#### Notes:

- (1) The three references to 1,003,380,744 shares relate to the same block of shares in the Company. Of these 1,003,380,744 shares of the Company, 913,378,704 shares of the Company are held by TUT1 as trustee of UT1 and 90,002,040 shares of the Company are held by companies controlled by TUT1 as trustee of UT1. Each of TUT1 as trustee of UT1, TDT1 as trustee of DT1 and TDT2 as trustee of another discretionary trust is taken to have a duty of disclosure under the SFO in relation to the same 1,003,380,744 shares of the Company as described in Note (2)(a) under the section headed "Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures" above.
- (2) The 1,228,957,010 shares of the Company comprise:
  - (a) 68,761,300 shares of the Company of which:
    - (i) 33,864,300 shares held by certain companies of which Mr. Li Ka-shing are entitled to exercise or control the exercise of one-third or more of the voting power at the general meetings.
    - (ii) 34,897,000 shares held by LKSF. By virtue of the terms of the constituent documents of LKSF, Mr. Li Ka-shing may be regarded as having the ability to exercise or control the exercise of one-third or more of the voting power at general meetings of LKSF.
  - (b) 1,160,195,710 shares of the Company as described in Note (2) under the section headed "Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures" above. As Mr. Li Ka-shing may be regarded as a founder of each of DT1, DT2, DT3 and DT4 for the purpose of the SFO, Mr. Li Ka-shing is taken to have a duty of disclosure under the SFO as a substantial shareholder in relation to the same 1,160,195,710 shares of the Company after his retirement from the directorship of the Company.
- (3) Such long position includes derivatives interests in 1,350,500 underlying shares of the Company derived from unlisted and cash settled derivatives.

- (4) Such short position includes derivative interests in 50,500 underlying shares of the Company derived from unlisted and cash settled derivatives.
- (5) The approximate percentages of shareholding were based on the issued share capital of the Company as at 31 December 2018 (i.e. 3,693,400,500 shares).

Save as disclosed above, as at 31 December 2018, the Company had not been notified by any persons (other than Directors or chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

## Continuing Connected Transactions and Connected Transactions

Each of CK Hutchison Holdings Limited ("CK Hutchison", together with its subsidiaries, "CK Hutchison Group") and the Company has been deemed by the Stock Exchange to be a connected person of the other after completion of the listing of the ordinary shares in the share capital of the Company by way of introduction (the "Listing") on 3 June 2015 (the "Listing Date"), notwithstanding that CK Hutchison does not fall within the scope of connected persons of the Company pursuant to the Listing Rules. Accordingly, transactions entered into between members of the Group and members of the CK Hutchison Group following the Listing would constitute connected transactions of the Company under the Listing Rules.

## 1. Continuing Connected Transactions

The following transactions constituted continuing connected transactions of the Company ("Continuing Connected Transactions") under the Listing Rules during the financial year ended 31 December 2018:

### (a) Leasing and licensing of premises by the Group to the CK Hutchison Group

On 15 December 2017, the Company entered into a new agreement with CK Hutchison to set out the framework terms governing the leasing transactions between the Group and the CK Hutchison Group (the "Leasing Transactions") to be entered into for the period from 1 January 2018 to 31 December 2020 (the "Term") (the "New Master Leasing Agreement"). Pursuant to the New Master Leasing Agreement, the Company agrees to lease or license or to procure its subsidiaries to lease or license the premises owned by the Group (including office space, car parks and building areas but excluding hotel premises) to members of the CK Hutchison Group as and when reasonably requested by members of the CK Hutchison Group from time to time during the Term, at a rental or licence fee to be negotiated on a case-by-case and an arm's length basis, and shall be on normal commercial terms.

The aggregate rental or licence fees of the Leasing Transactions are subject to the annual caps of HK\$770 million, HK\$891 million and HK\$937 million for the year ended 31 December 2018, and for the years ending 31 December 2019 and 31 December 2020 respectively. During the year ended 31 December 2018, HK\$679 million has been paid/payable by the CK Hutchison Group to the Group for the Leasing Transactions.



(b) Purchases of goods and services by the Group from the CK Hutchison Group for use in connection with the Group's property development projects

On 15 December 2017, the Company entered into a new agreement with CK Hutchison to set out the framework terms governing the purchases of goods and services (the "Project Related Supplies") by the Group from the CK Hutchison Group for use in connection with the Group's property development projects (the "Project Related Supplies Transactions") to be entered into for the Term (the "New Master Purchase Agreement"). Pursuant to the New Master Purchase Agreement, CK Hutchison agrees to provide, or to procure its subsidiaries to provide, the Project Related Supplies to members of the Group as and when reasonably requested by the members of the Group from time to time during the Term, at a fee or charge to be negotiated on a case-by-case and an arm's length basis, and shall be on normal commercial terms.

The aggregate fees and charges of the Project Related Supplies Transactions are subject to the annual caps of HK\$154 million, HK\$154 million and HK\$190 million for the year ended 31 December 2018, and for the years ending 31 December 2019 and 31 December 2020 respectively. During the year ended 31 December 2018, HK\$78 million has been paid/payable by the Group to the CK Hutchison Group for the Project Related Supplies Transactions.

As each of Mr. Li Ka-shing and Mr. Victor T K Li had or might be regarded as having a material interest in the Continuing Connected Transactions, each of them voluntarily abstained from voting on the board resolutions of the Company approving the Continuing Connected Transactions. An announcement in respect of the above Continuing Connected Transactions was published on 15 December 2017 in accordance with the Listing Rules.

The Continuing Connected Transactions have been reviewed by the Independent Non-executive Directors. The Independent Non-executive Directors have confirmed that for the year 2018 the Continuing Connected Transactions have been entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or better; and (iii) according to the agreements governing them on terms that are fair and reasonable and in the interests of the Company's shareholders as a whole.

Pursuant to Rule 14A.56 of the Listing Rules, the Company has engaged the auditor of the Company to report the Continuing Connected Transactions of the Group in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has reported to the Board of Directors and confirmed that for the year 2018 nothing has come to their attention that causes them to believe that the Continuing Connected Transactions (i) have not been approved by the Board of Directors of the Company; (ii) were not, in all material respects, in accordance with the pricing policies of the Group for transactions involving the provision of goods or services by the Group; (iii) were not entered into, in all material respects, in accordance with the relevant agreements governing such transactions; and (iv) have exceeded the annual caps as set by the Company.

## 2. Connected Transaction

The following transaction constituted connected transaction of the Company under the Listing Rules during the financial year ended 31 December 2018 and up to the date of this Report:

On 31 August 2018, Henley Riches Limited ("Henley"), an indirect wholly-owned subsidiary of CK Hutchison and CK Hutchison (as guarantor of Henley) entered into an economic benefits agreement with Team Ace Enterprises Limited ("Team Ace"), an indirect wholly-owned subsidiary of the Company ("Economic Benefits Agreement"), pursuant to which, Henley would, with effect from the date on which the relevant consideration is actually received by Henley ("Effective Date"), on an on-going basis, pay Team Ace economic benefits amounts in consideration for the payment of approximately US\$1,222.93 million (approximately HK\$9,600 million) to Henley. The economic benefits amount payable by Henley to Team Ace under the Economic Benefits Agreement refer to the sums equal to 40% of the economic benefits, comprising amounts including dividends and other distributions declared by Cheung Kong (Infrastructure Investment) Limited ("CKII"), a wholly-owned subsidiary of Cheung Kong (Holdings) Limited ("CKH"), which in turn a wholly-owned subsidiary of CK Hutchison, to CKH and other proceeds or payments (including interest payments) received by CKH from CKII from and including the Effective Date. The Economic Benefits Agreement thereby allows Team Ace to earn a reasonable return based on the performance of the portfolio of infrastructure assets which comprise the relevant businesses of (a) Park'N Fly, the largest off-airport car park provider in Canada, of which CKII holds an indirect interest of 50%, (b) Northumbrian Water, one of the 10 regulated water and sewerage companies in England and Wales, of which CKII holds an indirect interest of 40%, (c) Australian Gas Networks, one of Australia's largest distributors of natural gas, of which CKII holds an indirect interest of 27.51%, (d) Wales & West Gas Networks, a gas distribution network that serves Wales and the South West of England, of which CKII holds an indirect interest of 30%, (e) UK Rails, one of the three major rolling stock operating companies in the United Kingdom, of which CKII holds an indirect interest of 50% and (f) Dutch Enviro Energy, the largest energy-from-waste company in the Netherlands, of which CKII holds an indirect interest of 35%, owned by CKII. CK Hutchison has unconditionally and irrevocably guaranteed to Team Ace the due and punctual performance by Henley of its obligations, covenants and undertakings under the Economic Benefits Agreement (including the payment obligation of Henley in respect of the economic benefits amount). As Mr. Victor T K Li had or might be regarded as having a material interest in the transactions contemplated in the Economic Benefits Agreement, he voluntarily abstained from voting on the board resolutions of the Company in relation to the transactions contemplated under the Economic Benefits Agreement. An announcement in respect of the Economic Benefits Agreement was published on 31 August 2018 in accordance with the Listing Rules. The Economic Benefits Agreement was effective in October 2018.



# Major Customers and Suppliers

During the year, 55% of the Group's purchases were attributable to the Group's five largest suppliers with the largest supplier accounted for 41% of the Group's purchases. The Group's revenue from sales of goods or rendering of services attributable to the Group's five largest customers was less than 30%.

As at 31 December 2018, Mr. Ip Tak Chuen, Edmond and Ms. Pau Yee Wan, Ezra, the Executive Directors of the Company, respectively held 2,000 shares and 3,908 shares of MTR Corporation Limited, being one of the five largest suppliers of the Group. Saved as disclosed and to the best knowledge of the Company, no other Directors, their close associates or any shareholder owning more than 5% of the issued shares of the Company has any interest in the Group's five largest suppliers.

## Directors' Interests in Competing Businesses

During the year, the interests of Directors in the businesses which compete or are likely to compete, either directly or indirectly, with the businesses of the Group ("Competing Business") as required to be disclosed pursuant to the Listing Rules were as follows:

### 1. Principal Business Activities of the Group

- (1) Property development and investment
- (2) Hotel and serviced suite operation
- (3) Property and project management
- (4) Interests in Real Estate Investment Trusts
- (5) Ownership and leasing of movable assets
- (6) Investment in infrastructure and utility asset operation

### 2. Interests in Competing Business

Name of Director	Name of Company	Nature of Interest	Competing Business (Note)
Li Ka-shing*	CK Hutchison Holdings Limited	Chairman**	(5) & (6)
Victor T K Li	CK Hutchison Holdings Limited	Chairman*** and Group Co-Managing Director	(5) & (6)
	CK Infrastructure Holdings Limited	Chairman	(5) & (6)
	CK Life Sciences Int'l., (Holdings) Inc.	Chairman	(1)
	HK Electric Investments and HK Electric Investments Limited	Non-executive Director and Deputy Chairman	(6)
	Husky Energy Inc.	Co-Chairman	(6)
	Power Assets Holdings Limited	Non-executive Director	(6)
Kam Hing Lam	CK Hutchison Holdings Limited	Deputy Managing Director	(5) & (6)
<b>5</b>	CK Infrastructure Holdings Limited	Group Managing Director	(5) & (6)
	CK Life Sciences Int'l., (Holdings) Inc.	President and Chief Executive Officer	(1)
	Hui Xian Asset Management Limited	Chairman	(1), (2), (3) & (4)
Ip Tak Chuen, Edmond	ARA Asset Management Holdings Pte. Ltd.	Director	(3) & (4)
	CK Hutchison Holdings Limited	Deputy Managing Director	(5) & (6)
	CK Infrastructure Holdings Limited	Deputy Chairman	(5) & (6)
	CK Life Sciences Int'l., (Holdings) Inc.	Senior Vice President and Chief Investment Officer	(1)
	Hui Xian Asset Management Limited	Non-executive Director	(1), (2), (3) & (4)
Chiu Kwok Hung, Justin	ARA Asset Management Holdings Pte. Ltd.	Director	(3) & (4)
<b>.</b>	ARA Asset Management (Fortune) Limited	Non-executive Director	(3) & (4)
	ARA Asset Management (Prosperity) Limited	Chairman	(3) & (4)
Chow Wai Kam, Raymond	AVIC International Holding (HK) Limited	Non-executive Director	(1)

Note: Such businesses may be conducted through subsidiaries, associated companies or by way of other forms of investments.

- \* With effect from the conclusion of the 2018 AGM, Mr. Li Ka-shing retired from the position as Chairman and Executive Director of the Company.
- \*\* With effect from the conclusion of the annual general meeting of CK Hutchison held on 10 May 2018, Mr. Li Ka-shing retired from the position as Chairman and Executive Director of CK Hutchison.
- \*\*\* With effect from the conclusion of the annual general meeting of CK Hutchison held on 10 May 2018, Mr. Victor T K Li succeeded as Chairman of CK Hutchison.

Save as disclosed above, none of the Directors is interested in any business apart from the Group's businesses which competes or is likely to compete, either directly or indirectly, with businesses of the Group.



## **Pre-Emptive Rights**

There are no provisions for pre-emptive rights under the Company's Amended and Restated Articles of Association, or the laws of Cayman Islands, which would oblige the Company to offer new shares on pro-rata basis to existing shareholders.

## Purchase, Sale or Redemption of the Company's Listed Securities

During the year ended 31 December 2018, the Company bought back a total of 4,098,000 shares of a nominal value of HK\$1.00 each in the capital of the Company ("Share") on the Stock Exchange, with the aggregate consideration paid (before expenses) amounting to HK\$230,556,350. All the Shares bought back were subsequently cancelled during the year. As at 31 December 2018, the total number of Shares in issue was 3,693,400,500.

Particulars of the share buy-backs during the year are as follows:

	Number of Shares	Purchase price	e per Share	Aggregate consideration	
Month	bought back	Highest (HK\$)	Lowest (HK\$)	(before expenses) (HK\$)	
September 2018	4,098,000	57.35	55.55	230,556,350	

Save as disclosed above, during the year ended 31 December 2018, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

The Directors believed that the above share buy-backs should reflect the underlying value of the Company, and signify the Group's confidence in its long term growth prospects.

# **Equity-Linked Agreements**

For the year ended 31 December 2018, the Company has not entered into any equity-linked agreement, and there did not subsist any equity-linked agreement entered into by the Company as at 31 December 2018.

# **Management Contracts**

No contracts concerning to the management and administration of the whole or any substantial part of any business of the Group were entered into or existed during the year.

# Sufficiency of Public Float

Based on information publicly available to the Company and within the knowledge of the Directors as at the date of this Report, the Company has maintained the prescribed public float under the Listing Rules.

### **Donations**

During the year, the Group supported a wide variety of charitable activities of the community. Donations of approximately HK\$6 million were made by the Group to various charitable organisations.

## Disclosure Under Chapter 13 of the Listing Rules

The following information is disclosed in accordance with Rule 13.22 of Chapter 13 of the Listing Rules:

As at 31 December 2018, the Group's financial assistance given to affiliated companies (as defined under Rule 13.11(2)(a) of the Listing Rules) exceeded 8% of the relevant percentage ratio under the Listing Rules. A combined statement of financial position of the affiliated companies as at 31 December 2018 is set out below:

HK\$ million	
Non-current assets	224,398
Current assets	27,192
Current liabilities	(20,026)
Non-current liabilities	(158,222)
Net assets	73,342
Share capital	26,981
Reserves	46,493
Non-controlling interests	(132)
Total equity	73,342

As at 31 December 2018, the consolidated attributable interest of the Group in these affiliated companies amounted to HK\$31,081 million.

## **Audit Committee**

The Group's Annual Report for the year ended 31 December 2018 has been reviewed by the audit committee of the Company (the "Audit Committee"). Information on the work of Audit Committee and its composition are set out in the Code Provision C.3 of the Corporate Governance Report on pages 76 to 78.

### Auditor

The consolidated financial statements for the year have been audited by Messrs. Deloitte Touche Tohmatsu who will retire and offer themselves for re-appointment at the 2019 annual general meeting.

On behalf of the Board

### Victor T K Li

Chairman and Managing Director

Hong Kong, 21 March 2019



# ANNUAL GENERAL MEETING ON 10 MAY 2018













# CORPORATE GOVERNANCE REPORT

The Board of Directors ("Board") and the management of the Company are committed to the maintenance of good corporate governance practices and procedures. The Company believes that good corporate governance provides a framework that is essential for effective management, a healthy corporate culture, successful business growth and enhancing shareholders' value. The corporate governance principles of the Company emphasize a quality Board, sound internal controls, and transparency and accountability to all shareholders.

The Company had applied the principles and complied with all code provisions (except as stated below) and, where applicable, the recommended best practices of the Corporate Governance Code ("CG Code") as set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") throughout the year ended 31 December 2018. In respect of code provision A.2.1 of the CG Code, the positions of the Chairman of the Board (the "Chairman") and the Managing Director are held by the same individual, namely, Mr. Victor T K Li, following the retirement of Mr. Li Ka-shing as Chairman and Executive Director of the Company after the conclusion of the annual general meeting of the Company held on 10 May 2018 ("2018 AGM"). Although the positions of the Chairman and the Managing Director are not separately held, the Board is of the view that this is the most appropriate arrangement in the interest of the shareholders as a whole, especially given that Mr. Victor T K Li, has worked side-by-side with Mr. Li Ka-shing at the CK Group for 33 years. All major decisions will, in accordance with current practice, be continued to be made in consultation with members of the Board and relevant board committees and key personnel of the Company and its subsidiaries (collectively, the "Group") after thorough discussions. In addition, Mr. Li Ka-shing has agreed to stay on as Senior Advisor of the Company at the request of the Board and in that capacity to continue to contribute to the Group on significant matters. Furthermore, the Board comprises five Independent Non-executive Directors who will continue to provide their views and comments to Mr. Victor T K Li as Chairman and Managing Director as they have done so previously. In respect of code provisions A.5.1 to A.5.4 of the CG Code, the Company did not have a nomination committee during the year 2018. During the year, the full Board was responsible for reviewing the structure, size and composition of the Board and the appointment of new Directors from time to time to ensure that it had a balanced and diversified composition of skills and experience appropriate for the requirements of the businesses of the Company, and the Board as a whole was also responsible for reviewing the succession plan for the Directors, in particular the positions of Chairman and Managing Director. In respect of code provision A.6.7 of the CG Code, an Independent Non-executive Director was not in a position to attend the 2018 AGM due to indisposition.

Key corporate governance principles and corporate governance practices of the Company are summarised below:

### Code Provisions

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices	
A.	DIRECTORS			
A.1	The Board			
	supervising the Company's affairs.	ility for lea the contrib	dership and control of the Company; and is collectively responsible for di oution required from a Director to perform his responsibilities to the Cor ing them.	
A.1.1	A.1.1 Regular board meetings should be held at least four times a year involving active participation, either in person or through electronic		<ul> <li>The Board meets regularly and held meetings in March, May, August and 2018.</li> <li>Directors' attendance records in 2018 are as follows:</li> </ul>	
means of co	means of communication, of			Attendance
	majority of directors.		Executive Directors  LI Ka-shing * Victor T K LI ^ (Chairman and Managing Director) KAM Hing Lam (Deputy Managing Director) IP Tak Chuen, Edmond (Deputy Managing Director) CHUNG Sun Keung, Davy CHUK Wok Hung, Justin CHOW Wai Kam, Raymond PAU Yee Wan, Ezra WOO Chia Ching, Grace	2/2 4/4 3/4 4/4 4/4 4/4 4/4 4/4
			Independent Non-executive Directors	
			CHEONG Ying Chew, Henry CHOW Nin Mow, Albert HUNG Siu-lin, Katherine YEH Yuan Chang, Anthony # Colin Stevens RUSSEL Donald Jeffrey Roberts  * Retired as Chairman and Executive Director with effect from the conclusion of th ^ Appointed as Chairman with effect from the conclusion of the 2018 AGM.  * Resigned as an Independent Non-executive Director with effect from 1 June 20:  • The Directors may attend meetings in person, by phone or throug electronic communication or by their alternate directors (if applicable in accordance with the Company's Amended and Restated Articles of	18. h means of

("Articles"). An updated and consolidated version of the Company's Amended and Restated Memorandum and Articles of Association (both English and Chinese versions) are available on the websites of the Company and Hong Kong Exchanges and Clearing Limited ("HKEx"). There were no significant changes in the Company's

constitutional documents during the year 2018.

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.1.2	All directors are given an opportunity to include matters in the agenda for regular board meetings.	С	All Directors are consulted as to whether they may wish to include any matter in the agenda before the agenda for each regular Board meeting is issued.
A.1.3	<ul><li>At least 14 days notice for regular board meetings.</li><li>Reasonable notice for other board meetings.</li></ul>	C	<ul> <li>Regular Board meetings in a particular year are usually scheduled towards the end of the immediately preceding year to give all Directors adequate time to plan their schedules to attend the meetings.</li> <li>At least 14 days formal notice would be given before each regular meeting.</li> </ul>
A.1.4	Minutes of board meetings and meetings of board committees should be kept by a duly appointed secretary of the meeting and should be open for inspection at any reasonable time on reasonable notice by any director.	С	<ul> <li>The Company Secretary prepares written resolutions or minutes and keeps records of substantive matters discussed and decisions resolved at all Board and Board Committee meetings.</li> <li>Board and Board Committee minutes are sent to all Directors/Board Committee members within a reasonable time after each Board and Board Committee meeting.</li> <li>Board and Board Committee minutes/resolutions are available for inspection by Directors/Board Committee members.</li> </ul>
A.1.5	<ul> <li>Minutes of board meetings and meetings of board committees should record in sufficient detail the matters considered and decisions reached.</li> <li>Draft and final versions of minutes for all directors to comment and to keep records within a reasonable time after the board meeting.</li> </ul>	С	<ul> <li>Minutes record in sufficient detail the matters considered by the Board/Board Committees and decisions reached.</li> <li>Directors are given an opportunity to comment on draft Board minutes.</li> <li>Final version of Board minutes is placed on record within a reasonable time after the Board meeting.</li> </ul>
A.1.6	<ul> <li>A procedure agreed by the board to enable directors, upon reasonable request, to seek independent professional advice in appropriate circumstances, at the company's expense.</li> <li>The board should resolve to provide separate independent professional advice to directors to assist them</li> </ul>	С	Directors have been advised that the Company Secretary can arrange independent professional advice at the expense of the Company should such advice be considered necessary by any Director.
A.1.7	perform their duties to the company.  If a substantial shareholder or a director has a conflict of interest in a matter to be considered by the board which the board has determined to	С	<ul> <li>Important matters are usually dealt with by way of written resolutions so that all Directors (including Independent Non-executive Directors) can note and comment, as appropriate, the matters before approval is granted.</li> <li>Director must declare his/her interest in the matters to be passed in the resolution,</li> </ul>
	be material, the matter should be dealt with by a physical board meeting rather than a written resolution.  Independent non-executive directors who, and whose close associates, have no material interest in the transaction should be present at that board meeting.	If a substantial shareholder or a Director has a considered by the Board which the Board has matter will be dealt with in accordance with application if appropriate, an independent Board Committee matter.	<ul> <li>If a substantial shareholder or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter will be dealt with in accordance with applicable rules and regulations and, if appropriate, an independent Board Committee will be set up to deal with the matter.</li> </ul>
A.1.8	Arrange appropriate insurance cover in respect of legal action against the directors.		<ul> <li>The Company has arranged appropriate Directors and Officers liability insurance coverage for its Directors and officers since 3 June 2015 including the year 2018/2019.</li> </ul>



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.2	Chairman and Chief Executive		
	Corporate Governance Principle	e	
	There should be a clear division of balance of power and authority.	responsibi	lities between the Chairman and the Managing Director of the Company to ensure a
A.2.1	<ul> <li>Separate roles of chairman and chief executive not to be performed by the same individual.</li> <li>Division of responsibilities between the chairman and chief executive should be clearly established and set out in writing.</li> </ul>	E	<ul> <li>The positions of Chairman and Managing Director were held by separate individuals during the period from 1 January 2018 to the conclusion of the 2018 AGM.</li> <li>With effect from the conclusion of the 2018 AGM, the positions of Chairman and Managing Director are held by the same individual, namely, Mr. Victor T K Li, following the retirement of Mr. Li Ka-shing as Chairman and Executive Director of the Company.</li> <li>Although the positions of Chairman and Managing Director are not separately held, the Board is of the view that this is the most appropriate arrangement in the interest of the shareholders as a whole, especially given that Mr. Victor T K Li, has worked side-by-side with Mr. Li Ka-shing at the CK Group for 33 years.</li> <li>All major decisions will, in accordance with current practice, be continued to be made in consultation with members of the Board and relevant board committees and key personnel of the Group after thorough discussions.</li> <li>In addition, Mr. Li Ka-shing has agreed to stay on as Senior Advisor of the Company at the request of the Board and in that capacity to continue to contribute to the Group on significant matters.</li> <li>Furthermore, the Board comprises five Independent Non-executive Directors who will continue to provide their views and comments to Mr. Victor T K Li as Chairman and Managing Director as they have done so previously.</li> <li>During the period from 1 January 2018 to the conclusion of the 2018 AGM, the Chairman determined the broad strategic direction of the Group in consultation with the Board and was responsible for the high-level oversight of management and the Managing Director, with the support of the Executive Directors, was responsible for strategic planning of different business functions and day-to-day management and operation of the Group in 2018. After the conclusion of the 2018 AGM, such responsibilities are taken up by the Chairman and Managing Director.</li> </ul>
A.2.2	The chairman should ensure that all directors are properly briefed on issues arising at board meetings.	С	With the support of the Executive Directors and the Company Secretary, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information on a timely basis.  In addition to regular Board meetings, the Chairman met with the Independent Non-executive Directors without the presence of the Executive Directors in May and October of 2018. Attendance record of the meetings are as follows:  Attendance  Chairman  LI Ka-shing * 1/1 Victor T K LI ^ 1/1  Independent Non-executive Directors  CHEONG Ying Chew, Henry 2/2 CHOW Nin Mow, Albert 2/2 HUNG Siu-lin, Katherine 2/2 YEH Yuan Chang, Anthony # 0/1 Colin Stevens RUSSEL 2/2 Donald Jeffrey ROBERTS 2/2  * Retired as Chairman with effect from the conclusion of the 2018 AGM.  Appointed as Chairman with effect from the conclusion of the 2018 AGM.  * Resigned as an Independent Non-executive Director with effect from 1 June 2018.

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.2.3	The chairman should be responsible for ensuring that directors receive, in a timely manner, adequate information which must be accurate, clear, complete and reliable.	C	<ul> <li>The Board papers including supporting analysis and related background information are normally sent to the Directors at least three days before Board meetings.</li> <li>Communications between Independent Non-executive Directors on the one hand, and the Company Secretary as co-ordinator for the other business units of the Group on the other, is a dynamic and interactive process to ensure that queries raised and clarification sought by the Directors are dealt with and further supporting information and/or documentation is provided as appropriate.</li> </ul>
A.2.4	<ul> <li>The chairman to provide leadership for the board.</li> <li>The chairman should ensure that the board works effectively and performs its responsibilities, and that all key and appropriate issues are discussed by it in a timely manner.</li> <li>The chairman should be primarily responsible for drawing up and approving the agenda for each board meeting. He should take into account, where appropriate, any matters proposed by the other directors for inclusion in the agenda. The chairman may delegate this responsibility to a designated director or the company secretary.</li> </ul>	C	<ul> <li>The Chairman is an Executive Director who is responsible for the leadership and effective running of the Board.</li> <li>The Chairman determines the broad strategic direction of the Group in consultation with the Board and is responsible for the high-level oversight of management.</li> <li>The Board meets regularly and held meetings in March, May, August and October of 2018.</li> <li>With the support of the Executive Directors and the Company Secretary, the Chairman ensures that all Directors are properly briefed on all key and appropriate issues on a timely manner.</li> <li>The Company Secretary assists the Chairman in preparing the agenda for each Board meeting and ensures that, where applicable, matters proposed by other Directors are included in the agenda; and that all applicable rules and regulations are followed.</li> </ul>
A.2.5	The chairman should take primary responsibility for ensuring that good corporate governance practices and procedures are established.	С	The Board as a whole and the management of the Company are committed to the maintenance of good corporate governance practices and procedures.
A.2.6	<ul> <li>The chairman should encourage all directors to make a full and active contribution to the board's affairs and take the lead to ensure that it acts in the best interests of the company.</li> <li>The chairman should encourage directors with different views to voice their concerns, allow sufficient time for discussion of issues and ensure that board decisions fairly reflect board consensus.</li> </ul>	С	Please refer to A.2.3 and A.2.4 above for the details.



Code Ref.		Comply ("C")/ Explain ("E")	Corporate Governance Practices				
A.2.7	The chairman should at least annually hold meetings with the non-executive directors (including independent non-executive directors) without the executive directors present.	С	• In addition to regular Board meetings, the Chairman met with the Independent Non-executive Directors without the presence of the Executive Directors in May and October of 2018. Please refer to A.2.2 above for the attendance record.				
A.2.8	The chairman should ensure that appropriate steps are taken to provide effective communication with shareholders and that their views are communicated to the board as a whole.	С	<ul> <li>The Company establishes different communication channels with shareholders and investors, including (i) printed copies of corporate communications (including but not limited to annual reports, interim reports, notices of meetings, circulars and proxy forms) required under the Listing Rules, and shareholders can choose to receive such documents using electronic means through the Company's website; (ii) the annual general meeting provides a forum for shareholders to raise comments and exchange views with the Board; (iii) updated and key information on the Group is available on the website of the Company; (iv) the Company's website offers a communication channel between the Company and its shareholders and stakeholders; (v) press conferences and briefing meetings with analysts are arranged from time to time, where applicable, to update on the performance of the Group; (vi) the Company's Hong Kong Share Registrar deals with shareholders for share registration and related matters; and (vii) the Corporate Affairs Department of the Company handles enquiries from shareholders and investors generally.</li> <li>In February 2015, the Board has established a shareholders communication policy</li> </ul>				
			and has made it available on the Company's website in June 2015. The policy is subject to review on a regular basis to ensure its effectiveness.				
A.2.9	The chairman should promote a culture of openness and debate by facilitating the effective contribution of non-executive directors in particular and ensuring constructive relations between executive and non-executive directors.	C	• The Chairman promotes a culture of openness and actively encourages Directors with different views to voice their opinion and be fully engaged in the Board's affairs so as to contribute to the Board's functions.				
A.3	Board composition						
		skills, exp	erience and diversity of perspectives appropriate to the requirements of the Company's position of Executive and Non-executive Directors so that independent judgement can				
A.3.1	Independent non-executive directors should be identified in all corporate communications that disclose the names of directors.	С	<ul> <li>The composition of the Board, by category and position of Directors including the names of the Chairman, the Executive Directors and the Independent Non-executive Directors, is disclosed in all corporate communications.</li> <li>The Board consists of a total of thirteen Directors, comprising eight Executive Directors and five Independent Non-executive Directors. One-third of the Board are Independent Non-executive Directors of which more than one have appropriate</li> </ul>				
			professional qualifications, or accounting or related financial management expertise.				
			Details of the composition of the Board are set out on page 200.  The Biggs of the composition of the Board are set out on page 200.  The Biggs of the composition of the Board are set out on page 200.  The Biggs of the composition of the Board are set out on page 200.				
			• The Directors' biographical information and the relationships among the Directors are set out on pages 28 to 30.				
			• Review of the Board composition is made regularly to ensure that it has a balance of expertise, skills and experience appropriate for the requirements of the business of the Company.				
A.3.2	The company should maintain on its website and on HKEx's website an updated list of its directors identifying their role and function and whether they are independent non-executive directors.	C	• The Company maintains on its website an updated list of its Directors identifying their respective roles and functions together with their biographical information, and whether they are independent non-executive directors. Since June 2015, the updated list of Directors has been posted on the website of HKEx which has been revised from time to time. The Company has also posted on its website and/or the website of HKEx the Terms of Reference of its Board Committees to enable the shareholders to understand the roles played by those Independent Non-executive Directors who serve on the relevant Board Committees.				

Code Ref.		Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.4	Appointments, re-election and	removal	
		d and tran	sparent procedure for the appointment of new Directors and plans in place for orderly uld be subject to re-election at regular intervals.
A.4.1	Non-executive directors should be appointed for a specific term, subject to re-election.	С	• All Directors (including Independent Non-executive Directors) are subject to retirement by rotation once every three years and are subject to re-election in accordance with the Articles and the CG Code.
A.4.2	<ul> <li>All directors appointed to fill a casual vacancy should be subject to election by shareholders at the first general meeting after appointment.</li> <li>Every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.</li> </ul>	С	<ul> <li>In accordance with the Articles, newly appointed Directors are required to offer themselves for re-election at the next following general meeting (in the case of filling a casual vacancy) or at the next following annual general meeting (in the case of an addition to the Board) following their appointment.</li> <li>The Board as a whole was responsible for the appointment of new Directors and Directors' nomination for re-election by shareholders at the general meeting of the Company. Under the Articles, the Board may from time to time appoint a Director either to fill a casual vacancy or as an addition to the Board. Any such new Director shall hold office until the next following general meeting of the Company (in the case of filling a casual vacancy) or until the next following annual general meeting of the Company (in the case of an addition to the Board) and shall then be eligible for re-election at the same general meeting.</li> <li>All Directors (including Independent Non-executive Directors) are subject to retirement by rotation once every three years and are subject to re-election in accordance with the Articles and the CG Code.</li> <li>The structure, size and composition of the Board are reviewed from time to time to ensure the Board has a balanced and diversified composition of skills and experience appropriate for the requirements of the businesses of the Company. The independence of the Independent Non-executive Directors is assessed according to the relevant rules and requirements under the Listing Rules.</li> <li>Each of the Independent Non-executive Directors makes an annual confirmation of independence pursuant to the requirements of the Listing Rules. The Company is of the view that all Independent Non-executive Directors meet the independence guidelines set out in the relevant requirements of the Listing Rules and are independent in accordance with the terms of the guidelines.</li> </ul>
			The Company has published on its website the procedures for shareholders to propose a person for election as a Director.
A.4.3	<ul> <li>If an independent non-executive director serves more than 9 years, his further appointment should be subject to a separate resolution to be approved by shareholders.</li> <li>The papers to shareholders accompanying that resolution should include the reasons why the board believes he is still independent and should be re-elected.</li> </ul>	С	<ul> <li>Each Independent Non-executive Director who is subject to retirement by rotation will be appointed by a separate resolution in the Company's annual general meeting. Each Independent Non-executive Director who is eligible for re-election at the annual general meeting will make a confirmation of independence pursuant to Rule 3.13 of the Listing Rules.</li> <li>Currently, there is no Independent Non-executive Director who has served more than nine years. The Company has expressed the view in its circular for 2019 Annual General Meeting that each Independent Non-executive Director who is eligible for re-election has met the independence guidelines set out in Rule 3.13 of the Listing Rules and is independent in accordance with the terms of the guidelines. In accordance with the CG Code, the Company has to include its own recommendation in the circular to explain why a particular candidate should be re-elected. As their relevant credentials have been included in the circular for the shareholders' information, the Company opines that it is more important for the shareholders themselves to make their own independent decision on whether to approve a particular re-election or not.</li> </ul>



Code Ref. Code Provisions Comply ("C")/
Explain ("E") Corporate Governance Practices

A.5 Nomination Committee

Corporate Governance Principle
In carrying out its responsibilities, the nomination committee should give adequate consideration to the principles under Sections A.3 and A.4 in the CG Code.

#### A.5.1 – A.5.4

- The company should establish a nomination committee which is chaired by the chairman of the board or an independent non-executive director and comprises a majority of independent non-executive directors.
- The nomination committee should be established with specific written terms of reference which deal clearly with its authority and duties.
- It should perform the following duties:
  - (a) review the structure, size and composition (including the skills, knowledge and experience) of the board at least annually and make recommendations on any proposed changes to the board to complement the company's corporate strategy;
  - (b) identify individuals suitably qualified to become board members and select or make recommendations to the board on the selection of individuals nominated for directorships;
  - (c) assess the independence of independent non-executive directors; and
  - (d) make recommendations to the board on the appointment or re-appointment of directors and succession planning for directors, in particular the chairman and the chief executive.

- The Company did not have a nomination committee during the year 2018. The Board as a whole was responsible for the appointment of new Directors and the nomination of Directors for re-election by shareholders at the general meeting of the Company. Under the Articles, the Board may from time to time appoint a Director either to fill a casual vacancy or as an addition to the Board. Any such new Director shall hold office until the next following general meeting of the Company (in the case of filling a casual vacancy) or until the next following annual general meeting of the Company (in the case of an addition to the Board) and shall then be eligible for re-election at the same general meeting.
- During the year, the full Board was responsible for reviewing the structure, size and composition of the Board from time to time to ensure that it had a balanced and diversified composition of skills and experience appropriate for the requirements of the businesses of the Company, and the Board as a whole was also responsible for reviewing the succession plan for the Directors, in particular the positions of Chairman and Managing Director.
- The Company adopts a formal, considered and transparent procedure for the
  appointment of new Directors. Before a prospective Director's name is formally
  proposed, the opinions of the existing Directors (including the Independent
  Non-executive Directors) are sought. After considering the proposal for the
  appointment of a new Director, the Board as a whole will make the final decision.
- The Board as a whole was responsible for assessing the independence of the Independent Non-executive Directors according to the relevant rules and requirements under the Listing Rules. The Company is of the view that all Independent Non-executive Directors meet the independence guidelines set out in the relevant requirements of the Listing Rules and are independent in accordance with the terms of the guidelines.
- The Company established its nomination committee ("Nomination Committee") on 1 January 2019 which comprises all the Directors of the Company, and the Chairman of the Board is the Chairman of the Nomination Committee. When the need to select, nominate or re-elect Directors arises, a sub-committee will be established comprising members from the Nomination Committee in compliance with the requirements under the Listing Rules in relation to the composition of the Nomination Committee. The terms of reference of the Nomination Committee (both English and Chinese versions) are posted on the websites of the Company and HKEx. Also, a Director Nomination Policy was adopted with effect from January 2019.

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.5.1 – A.5.4 (cont'd)	<ul> <li>The nomination committee should make available its terms of reference explaining its role and the authority delegated to it by the board by including them on HKEx's website and the company's website.</li> </ul>		
	<ul> <li>The company should provide the nomination committee sufficient resources to perform its duties. Where necessary, the nomination committee should seek independent professional advice, at the company's expense, to perform its responsibilities.</li> </ul>		
A.5.5	Where the board proposes a resolution to elect an individual as an independent non-executive director at the general meeting, it should set out in the circular to shareholders and/or explanatory statement accompanying the notice of the relevant general meeting why they believe he should be elected and the reasons why they consider him to be independent.	С	Please refer to A.4.3 above for the details.
A.5.6	The nomination committee (or the board) should have a policy concerning diversity of board members, and should disclose the policy or a summary of the policy in the Corporate Governance Report.	C	<ul> <li>In February 2015, the Company has established a policy concerning diversity of Board members ("Board Diversity Policy") and in June 2015, the Company has made it available on the Company's website.</li> <li>In the Board Diversity Policy: <ol> <li>The Company recognises the benefits of having a Board that has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's businesses.</li> <li>The Company maintains that appointments to the Board should be based on merit that complements and expands the skills and experience of the Board as a whole, and after due regard to factors which include but not limited to gender, age, cultural and educational background, and/or professional experience, and any other factors that the Board may consider relevant and applicable from time to time towards achieving a diverse Board.</li> <li>The full Board of the Company is responsible for reviewing the structure, size and composition and the appointment of new Directors of the Company from time to time to ensure that it has a balanced composition of skills and experience appropriate to the requirements of the Company's businesses, with due regard to the benefits of diversity on the Board. The Board as a whole is also responsible for reviewing the succession plan for the Directors of the Company, in particular, for the Chairman and the Managing Director.</li> </ol> </li> </ul>



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.5.6 (cont'd)			<ul> <li>Selection of Board members is based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and other factors that the Board may consider relevant and applicable from time to time. The ultimate decision is based on merit and contribution that the selected Board members could bring to the Board.</li> </ul>
			• The Board has, from time to time, reviewed and monitored the implementation of the policy to ensure its effectiveness. It will at appropriate time set measurable objectives for achieving diversity on the Board.
			• The Board Diversity Policy has been modified since January 2019 to follow closely the requirements of the Listing Rules.
			• In January 2019, the Company has also established a Director Nomination Policy setting out the approach and procedures adopted for the nomination and selection of directors and has made it available on the Company's website.
A.6	Responsibilities of directors		
	Corporate Governance Principle  Every Director must always know his		ilities as a Director of the Company and its conduct, business activities and development.
A.6.1	Every newly appointed director of the company should receive a comprehensive, formal and tailored induction on appointment. Subsequently he should receive any briefing and professional development necessary to ensure that he has a proper understanding of the company's operations and business and is fully aware of his responsibilities under statute and common law, the Listing Rules, legal and other regulatory requirements and the company's business and governance policies.	C	<ul> <li>The Company Secretary and key officers of the Company Secretarial Department liaise closely with newly appointed Directors both immediately before and after his/her appointment to acquaint them with the duties and responsibilities as a Director of the Company and the business operation of the Company.</li> <li>A package, which has been compiled and reviewed by the Company's legal advisers, setting out the duties and responsibilities of directors under the Listing Rules and relevant regulatory requirements is provided to each newly appointed Director. Further information package comprising the latest developments in laws, rules and regulations relating to the duties and responsibilities of directors will be forwarded to each Director from time to time for his/her information and ready reference. Guidelines for directors have also been forwarded to each Director for his/her information and ready reference.</li> <li>During the year, the Company had arranged at the cost of the Company, Directors' seminar sessions conducted by qualified professionals experienced on topics relating to the roles, functions and duties of the Directors. Attendance certificates would be issued to Directors who had attended the seminar sessions and requested the said certificates.</li> <li>In addition, the Company has from time to time provided information and briefings to Directors on the latest developments in the laws, rules and regulations relating to Directors' duties and responsibilities. The Company had also, on an individual basis, advised Directors on queries raised or issues which arise in the performance of their duties as directors.</li> </ul>
A.6.2	The functions of non-executive directors include:		• The Independent Non-executive Directors exercise their independent judgement and advise on the future business direction and strategic plans of the Company.
	bring independent judgement on issues of strategy, policy, performance, accountability, resources, key appointments and standards of conduct at board meetings	<ul> <li>The Independent Non-executive Directors review the financial information and operational performance of the Company on a regular basis.</li> <li>The Independent Non-executive Directors are invited to serve on the Audit Committee and Remuneration Committee of the Company.</li> <li>All Independent Non-executive Directors are also invited to serve as members of the Namination Committee with offset from 1 Inquary 2010.</li> </ul>	
	<ul> <li>take the lead on potential conflicts of interests</li> </ul>	С	Nomination Committee with effect from 1 January 2019.
	<ul> <li>serve on the audit, remuneration, nomination and other governance committees, if invited</li> </ul>	С	
	<ul> <li>scrutinise the company's performance in achieving agreed corporate goals and objectives, and monitoring performance reporting</li> </ul>	С	

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
A.6.3	Every director should ensure that he can give sufficient time and attention to the company's affairs and should not accept the appointment if he cannot do so.	C	<ul> <li>There is satisfactory attendance at Board meetings during the year. Please refer to A.1.1 above for the attendance records.</li> <li>Every Executive Director has hands-on knowledge and expertise in the areas and operation in which he/she is charged with. Appropriate attention to the affairs of the Company is measured in terms of time as well as the quality of such attention and the ability of the Directors to contribute with reference to his/her area of knowledge and expertise, and his/her global perspective.</li> </ul>
A.6.4	The board should establish written guidelines no less exacting than the Model Code for relevant employees.	С	<ul> <li>The Company had adopted the model code for securities transactions by directors of listed issuers set out in Appendix 10 to the Listing Rules as its own code of conduct regarding Directors' securities transactions effective from 3 June 2015 ("Model Code"). The Model Code has been reviewed by the Company from time to time to comply with the new requirements set out in Appendix 10 to the Listing Rules.</li> <li>Confirmation has been received from all Directors that they complied with the required standards set out in the Model Code for the year ended 31 December 2018.</li> </ul>
			Written guidelines no less exacting than the Model Code relating to securities
			<ul> <li>Since February 2015, the Company has established a policy on handling of confidential information, information disclosure and securities dealing for all employees of the Group to comply with when they are in possession of confidential or inside information in relation to the Group. Such policy has complied with the requirements set out in Part XIVA of the Securities and Futures Ordinance. Such policy has been posted on Company's intranet and disseminated to all employees of the Company.</li> </ul>
A.6.5	All directors should participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the board remains informed and relevant. The company should be responsible for arranging and funding suitable training, placing an appropriate emphasis on the roles, functions and duties of a listed company director.	C	• A package, which has been compiled and reviewed by the Company's legal advisers, setting out the duties and responsibilities of directors under the Listing Rules and relevant regulatory requirements, is provided to each newly appointed Director. Further information package comprising the latest developments in laws, rules and regulations relating to the duties and responsibilities of directors will be forwarded to each Director from time to time for his/her information and ready reference. Guidelines for directors have also been forwarded to each Director for his/her information and ready reference.
			<ul> <li>In addition, the Company has from time to time provided information and briefings to Directors on the latest developments in the laws, rules and regulations relating to Directors' duties and responsibilities. The Company had also, on an individual basis, advised Directors on queries raised or issues which arise in the performance of their duties as directors.</li> </ul>
			• The Directors have provided to the Company their records of continuous professional development during the year 2018.
			• During the year, the Company had arranged at the cost of the Company, Directors' seminar sessions conducted by qualified professionals experienced on topics relating to the roles, functions and duties of the Directors. Attendance certificates would be issued to Directors who had attended the seminar sessions and requested the said certificates. Directors have also participated in continuous professional training organised by professional bodies and/or government authorities.
			The Directors' knowledge and skills are continuously developed and refreshed by, inter alia, the following means:
			(1) Reading memoranda issued or materials provided (for example, in-house directors' seminar) from time to time by the Company to Directors, and as applicable, briefings and reports by the Company Secretary, as regards legal and regulatory changes and matters of relevance to the Directors in the discharge of their duties with the latest developments in public consultations, laws, rules and regulations relating to the duties and responsibilities of directors and corporate governance;
			(2) Participation in continuous professional training seminars/conferences/courses/ workshops on subjects relating to directors' duties and corporate governance, etc. organised by the Company and/or professional bodies and/or government authorities; and



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")		Corporate Governance Practices	
A.6.5 (cont'd)				(3) Reading news/journal/magazine/other reading mate regulatory changes and matters of relevance to the Di their duties.	
			•	Records of the Directors' training during 2018 are as follow	vs.
				Members of the Board	
				-	Training received
				Executive Directors	
				LI Ka-shing *	(1) & (3)
				Victor T K LI ^ (Chairman and Managing Director)	(1), (2) & (3)
				KAM Hing Lam (Deputy Managing Director)  IP Tak Chuen, Edmond (Deputy Managing Director)	(1), (2) & (3) (1), (2) & (3)
				CHUNG Sun Keung, Davy	(1) & (3)
				CHIU Kwok Hung, Justin	(1), (2) & (3)
				CHOW Wai Kam, Raymond	(1), (2) & (3)
				PAU Yee Wan, Ezra	(1), (2) & (3)
				WOO Chia Ching, Grace	(1) & (3)
				Independent Non-executive Directors	
				CHEONG Ying Chew, Henry	(1), (2) & (3)
				CHOW Nin Mow, Albert	(1), (2) & (3)
				HUNG Siu-lin, Katherine YEH Yuan Chang, Anthony #	(1), (2) & (3) (1)
				Colin Stevens RUSSEL	(1), (2) & (3)
				Donald Jeffrey ROBERTS	(1), (2) & (3)
				* Retired as Chairman and Executive Director with effect from the	
				^ Appointed as Chairman with effect from the conclusion of the 20	18 AGM
				* Resigned as an Independent Non-executive Director with effect fro	
				Resigned as an independent Non-executive Director with effect no	111 1 Julie 2016.
	the company at the time of his appointment, and in a timely manner for any change, the number and nature of offices held in public companies or organisations and other significant commitments. The identity of the public companies or organisations and an indication of the time involved should also be disclosed. The board should determine for itself how frequently this disclosure should be made.			The Directors have disclosed to the Company at the tile and from time to time thereafter the number and nature companies or organisations and other significant compublic companies or organisations involved.	e of offices held in public
A.6.7	Independent non-executive directors and other non-executive directors, as equal board members, should give the board and any committees on which they serve the benefit of their skills, expertise and varied backgrounds and qualifications through regular attendance and active participation. They should also attend general meetings and develop a balanced understanding of the views of shareholders.	Е	•	There is satisfactory attendance at Board meetings, Board the meetings between the Chairman and the Ind Directors and the general meetings during the year exc Non-executive Director was not in a position to attend indisposition. Please refer to A.1.1, A.2.2, B.1.2, C.3.1 and records.  Extent of participation and contribution should be viewed qualitatively.	ependent Non-executive ept that an Independent I the 2018 AGM due to I E.1.2 for the attendance
A.6.8	Independent non-executive directors and other non-executive directors should make a positive contribution to the development of the company's strategy and policies through independent, constructive and informed comments.	С	•	Please refer to A.6.7 above.	

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices	
A.7	Supply of and access to information	ation		
	Corporate Governance Principle Directors should be provided in a ti informed decision and perform their	imely man	ner with appropriate information in the form and quality to enable them to make and responsibilities.	
A.7.1	<ul> <li>Send agenda and full board papers to all directors at least 3 days before a regular board or board committee meeting.</li> </ul>	С	Board/Board Committee papers are circulated not less than three days before the regular Board/Board Committee meetings to enable the Directors/Board Committee members to make informed decisions on matters to be raised at the Board/Board Committee meetings.	
	<ul> <li>As far as practicable for other board or board committee meetings.</li> </ul>	С		
A.7.2	<ul> <li>Management has an obligation to supply the board and its committees with adequate and reliable information in a timely manner to enable it to make informed decisions.</li> <li>The board and individual</li> </ul>	C	<ul> <li>The Company Secretary and the General Manager of the Accounts Department attend all regular Board meetings to advise on corporate governance, statutory compliance, and accounting and financial matters, as appropriate.</li> <li>Communications between Directors on the one hand, and the Company Secretary, who acts as co-ordinator for the other business units of the Group on the other, is a dynamic and interactive process to ensure that queries raised and clarification sought by the Directors are dealt with and that further supporting information is provided if appropriate.</li> </ul>	
	directors should have separate and independent access to the company's senior management for making further enquiries where necessary.	е		
A.7.3	<ul> <li>All directors are entitled to have access to board papers and related materials.</li> </ul>	С	Please refer to A.7.1 and A.7.2 above.	
	<ul> <li>Queries raised by directors should receive a prompt and full response, if possible.</li> </ul>	С		
В.	REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT AND BOARD EVALUATION			
B.1	The level and make-up of remu	ıneratior	and disclosure	
		rector's re	emuneration policy and other remuneration related matters. The procedure for setting and all Directors' remuneration packages should be formal and transparent.	
B.1.1	The remuneration committee should consult the chairman and/or chief executive about their remuneration proposals for other executive directors and should have access to independent professional advice if necessary.		• The Remuneration Committee has consulted the Chairman and/or the Managing Director about proposals relating to the remuneration packages and other human resources issues of the Directors and senior management, including, without limitation, succession plan and key personnel movements as well as policies for recruiting and retaining qualified personnel.	
			• The emoluments of Directors have been determined with reference to the skills, knowledge, involvement in the Company's affairs and the performance of each Director, and to the profitability of the Company and prevailing market conditions during the year.	
			• To enable them to better advise on the Group's future remuneration policy and related strategies, the Remuneration Committee has been advised of the Group's existing remuneration policy and succession plan, including the corporate philosophy in formulating employees' remuneration packages, and market trends and related information.	
			• The Remuneration Committee is satisfied that there is in place a clear system for determining remuneration, which is reasonable and has been followed consistently in its application.	



Code Ref.		Comply ("C")/ Explain ("E")	Corporate Governance Practices
Code Ref. B.1.2	The remuneration committee's terms of reference should include:  - recommend to the board on the company's policy and structure for all directors' and senior management remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy  - review and approve the management's remuneration proposals with reference to the board's corporate goals and objectives  - either to determine, with delegated responsibility, or to make recommendations to the board on the remuneration packages of individual executive directors and senior management  - recommend to the board on the remuneration of non-executive directors  - consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the group  - review and approve compensation payable on loss or termination of office or appointment  - review and approve compensation arrangements relating to dismissal or removal of directors for misconduct  - ensure that no director or any of his associates is involved in		<ul> <li>The Company established its remuneration committee ("Remuneration Committee") on 26 February 2015. A majority of the members are Independent Non-executive Directors.</li> <li>The Remuneration Committee comprises the Chairman, Mr. Victor T K Li, who succeeded as Chairman and member of Remuneration Committee following the retirement of Mr. Li Ka-shing as Chairman and Executive Director and member of the Remuneration Committee with effect from the conclusion of the 2018 AGM, and two Independent Non-executive Directors, namely, Ms. Hung Siu-lin, Katherine (Chairman of the Remuneration Committee) and Mr. Cheong Ying Chew, Henry.</li> <li>The terms of reference of the Remuneration Committee (both English and Chinese versions) follow closely the requirements of the CG Code. The same as modified from time to time and adopted by the Board, are posted on the websites of the Company and HKEx.</li> <li>The Remuneration Committee, with delegated responsibility, determines the remuneration packages of individual Executive Directors and senior management, and reviews the remuneration of Independent Non-executive Directors.</li> <li>Since the publication of the Annual Report 2017 in April 2018, meeting of the Remuneration Committee was held in January 2019. Attendance record of the members of the Remuneration Committee is as follows:</li> <li>Members of the Remuneration Committee</li> <li>Attendance</li> <li>HUNG Siu-lin, Katherine (Chairman of the Remuneration Committee)</li> <li>"Mr. Li Ka-shing, with effect from the conclusion of the 2018 AGM, retired as a member of the Remuneration Committee of the Company. Mr. Victor T K Li, with effect from the conclusion of the 2018 AGM, become a member of the Remuneration Committee of the Company.</li> <li>The following is a summary of the work of the Remuneration Committee during the said meeting:</li> <li>Review the remuneration packages of Executive Directors and the management with reference to the established system of the Compa</li></ul>
	deciding his own remuneration		<ul> <li>No Director or any of his/her associates was involved in deciding his/her own remuneration at the meeting of the Remuneration Committee held in January 2019.</li> </ul>
B.1.3	The remuneration committee should make available its terms of reference, explaining its role and the authority delegated to it by the board by including them on HKEx's website and the company's website.	С	<ul> <li>The terms of reference of the Remuneration Committee are posted on the websites of the Company and HKEx.</li> <li>The principal responsibilities of the Remuneration Committee include making recommendations to the Board on the Company's policy and structure for the remuneration of Directors and the management, and reviewing the remuneration packages of all Executive Directors and the management with reference to the corporate goals and objectives of the Board resolved from time to time.</li> </ul>
B.1.4	The remuneration committee should be provided with sufficient resources to perform its duties.	С	• The Human Resources Department provides administrative support and implements the approved remuneration packages and other human resources related decisions approved by the Remuneration Committee.
B.1.5	The company should disclose details of any remuneration payable to members of senior management by band in the annual reports.	С	• The Board has resolved that the senior management of the Company comprises only the Executive Directors of the Company. Please refer to note 4 in the Notes to Consolidated Financial Statements for details of the remuneration payable to the Directors.

Code Ref.		Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.	ACCOUNTABILITY AND AU	DIT	
C.1	Financial reporting  Corporate Governance Principle The Board should present a balance		nd comprehensible assessment of the Company's performance, position and prospects.
C.1.1	Management should provide sufficient explanation and information to the board to enable it to make an informed assessment of financial and other information put before it for approval.	С	Directors are provided with a review of the Group's major business activities and key financial information on a quarterly basis.
C.1.2	Management should provide all members of the board with monthly updates giving a balanced and understandable assessment of the company's performance, position and prospects in sufficient detail to enable the board as a whole and each director to discharge their duties.	С	<ul> <li>Monthly updates had been provided to all members of the Board since 3 June 2015, for the purpose of providing a balanced and understandable assessment of the Company's performance, position and prospects in sufficient detail and to enable the Board as a whole and each Director to discharge their duties.</li> </ul>
C.1.3	<ul> <li>The directors should acknowledge in the Corporate Governance Report their responsibility for preparing the accounts.</li> <li>There should be a statement by the auditors about their reporting responsibilities in the auditor's report on the financial statements.</li> <li>Unless it is inappropriate to assume that the company will continue in business, the directors should prepare the accounts on a going concern basis, with supporting assumptions or qualifications as necessary.</li> <li>Where the directors are aware of material uncertainties relating to events or conditions that may cast significant doubt on the company's ability to continue as a going concern, they should be clearly and prominently disclosed and discussed at length in the Corporate Governance Report.</li> </ul>	C C	<ul> <li>The Directors acknowledged in writing on an annual basis their responsibility for preparing the financial statements of the Group.</li> <li>Directors are not aware of material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern as referred to in C.1.3 of the CG Code.</li> <li>With the assistance of the Company's Accounts Department which is under the supervision of the General Manager who is a professional accountant, the Directors ensure the preparation of the consolidated financial statements of the Group are in accordance with statutory requirements and applicable accounting standards.</li> <li>The Directors also ensure the publication of the consolidated financial statements of the Group is in a timely manner.</li> <li>The statement by the auditor of the Company regarding its reporting responsibilities on the consolidated financial statements of the Group is set out in the Independent Auditor's Report on pages 179 to 183.</li> </ul>
C.1.4	The directors should include in the separate statement containing a discussion and analysis of the group's performance in the annual report, an explanation of the basis on which the company generates or preserves value over the longer term (the business model) and the strategy for delivering the company's objectives.	С	The Board has included the separate statement containing a discussion and analysis of the Group's sustainable development strategy in the Management Discussion and Analysis of Annual Report 2018.



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.1.5	The board should present a balanced, clear and understandable assessment in annual and interim reports, and other financial disclosures required by the Listing Rules. It should also do so for reports to regulators and information disclosed under statutory requirements.	С	<ul> <li>The Board aims to present a clear, balanced and understandable assessment of the Group's performance and position in all shareholder communications.</li> <li>The Board is aware of and updated with the requirements under the applicable rules and regulations about timely disclosure of information or matters regarding the Company and will authorise the publication of such announcements as and when the occasion arises. The Company Secretary and key officers of the Company Secretarial Department work closely and in consultation with legal advisers to review the materiality and sensitivity of transactions and proposed transactions and advise the Board accordingly.</li> </ul>

### C.2 Risk management and internal control

#### Corporate Governance Principle

The Board is responsible for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Company's strategic objectives, and ensuring that the Company establishes and maintains appropriate and effective risk management and internal control systems. The Board should oversee management in the design, implementation and monitoring of the risk management and internal control systems, and management should provide a confirmation to the Board on the effectiveness of these systems.

#### C.2.1 – C.2.5

- The board to oversee the company's risk management and internal control systems on an ongoing basis, to review the effectiveness of the company's and its subsidiaries' risk management and internal control systems has been conducted at least annually and to report that they have done so in the Corporate Governance Report.
- The review should cover all material controls, including financial, operational and compliance controls.
- The board's annual review should, in particular, ensure the adequacy of resources, staff qualifications and experience, training programmes and budget of the company's accounting, internal audit and financial reporting functions.
- The board's annual review should, in particular, consider:
  - (a) the changes, since the last annual review, in the nature and extent of significant risks, and the company's ability to respond to changes in its business and the external environment;

#### INTRODUCTION

The Group strives to maintain high standards of corporate governance. It also maintains a robust internal controls system that is designed to provide reasonable, but not absolute, assurance regarding the prevention, detection and handling of any material misstatement or loss and to manage, rather than eliminate, the risk of failure in operating systems and in the achievement of its objectives. The main features of this system, which continue to operate, are described as below.

Throughout the 2018 financial year, the Group complied with the Provisions of the CG Code, as set out in Appendix 14 of the Listing Rules of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

In view of the implementation of the Consultation Conclusions on Risk Management and Internal Control, relating to Section C.2.1 of the CG Code, issued by the Stock Exchange in December 2014 ("Consultation Conclusions"), the Group has reviewed its risk management framework and processes and has implemented relevant measures resulting from this exercise that aim to enhance these. In particular, the Group has developed, approved and implemented an enterprise risk management ("ERM") system (the "ERM System"), which is defined in and supported by a risk management policy (the "RM Policy"). The RM Policy has been endorsed by the Audit Committee.

The terms of reference of the Audit Committee, which were approved by the Board, include responsibility for the oversight of the Group's risk management and internal controls systems, as delegated by the Board. In addition, a Risk Management Taskforce ("RMTF") has been established and is the decision-making body for the operation of the ERM System.

The ERM System defines the roles and responsibilities within the Group for risk management activity and describes the methodology and approach to risk identification and assessment that the Group has adopted. It also contains the established protocols for the communication of risks and measures to address them. The Board is ultimately responsible for determining and evaluating the risks it is willing to take in achieving the Group's objectives, ensuring it establishes and maintains effective risk management and internal controls systems, and overseeing these systems on an ongoing basis. The Group's management is responsible for designing, implementing and monitoring its risk management and internal controls systems.

Code Ref.		Code Provisions	Comply ("C")/ Explain ("E")		ernance Practices					
C.2.1 – C.2.5 (cont'd)	(b)	the scope and quality of management's ongoing monitoring of risks and of the internal control system, and where		to enhance the communication of informa	Consultation Conclusions, the Group strives ation on risk and controls between different the Group for the purpose of obtaining					
		applicable, the work of its internal audit function and other assurance providers;		In addition, the RM Policy provides direction to management within the for applying consistent risk management practices in which its significant identified, prioritised and addressed. It also serves to provide continuity in the risk management activities, as personnel may change over time, and to facility						
		the extent and frequency of communication of monitoring results to the board (or board committee(s)) which enables it to assess control of the company and the effectiveness of risk management; significant control failings		transitioning.  Overall, risk management activity is a key element of our corporate gove practices. We recognise that effective risk management is essential to the fand operational success of the Group. The Group is committed to the con improvement of its risk management and internal control systems and will con conduct regular reviews to ensure that they are effective and appropriate, espe business conditions and the organisation develops.  A "Top-Down" approach is adopted for the Group's risk management system manifested by strong oversight exercised by the Board, the Audit Committee, the and senior management in the establishment and maintenance of the ERM Systems.	k management is essential to the financial he Group is committed to the continuous nternal control systems and will continue to y are effective and appropriate, especially as levelops.  The Group's risk management system. This is y the Board, the Audit Committee, the RMTF					
		or weaknesses that have been identified during the period. Also, the extent to which they have resulted in unforeseen outcomes or contingencies that							The governance structure for our ERM Sy	
		have had, could have had, or may in the future have, a material impact on the company's financial performance or condition; and		Governance Board of	Implementation/ Execution  Directors					
	(e)	the effectiveness of the company's processes for financial reporting and Listing Rule compliance.			Ultir Responsi	mate ible Body				
	in the Report on he with and proven proven from the contract of the contract o	company should disclose, ne Corporate Governance ort, a narrative statement now they have complied a the risk management internal control code visions during the orting period. In particular, a should disclose:			Audit Committee  Governance Body  Internal Audit Department	Risk Management Taskforce  Decision-Making body  Department/ Functional Heads				
		the process used to identify, evaluate and manage significant risks;		Independent Assessor	Risk Owners					
	(b)	the main features of the risk management and internal control systems;								



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.2.5 (cont'd)  (d)  (d)  (e)  The continue of	an acknowledgement by the board that it is responsible for the risk management and internal control systems and reviewing their effectiveness; the board to explain that such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss; the process used to review the effectiveness of the risk management and internal control systems and to resolve material internal control defects; and the procedures and internal controls for the handling and dissemination of inside information.  Isompany should have ternal audit function should we the need for one on an all audit function should so the reasons for the need of such a function excorporate Governance rt.		The Board has overall responsibility for maintaining a sound and effective risk management and internal controls system for the Group including, but not limited to, the following tasks:  Setting and communicating the Group's strategies and objectives;  Overseeing the Group's ERM System and activity, including internal controls, on an ongoing basis, having overall accountability for the effectiveness of these;  Evaluating and providing direction to the Group on the nature and extent of the risks that shall be taken to achieve its strategic objectives (i.e. setting the Risk Appetite);  Ensuring a review of the effectiveness of the Group's ERM System and material financial, operational and compliance controls is conducted at least annually, considering any significant failings or weaknesses identified in relation to these, their impact and how they are being addressed;  Reviewing changes in the nature and extent of significant risks from the last annual review and the Group's ability to respond to these and to changes in its business and external environment; and  Reviewing the scope and quality of management's ongoing monitoring of risks and internal controls, the extent and frequency of communication of the results of risk monitoring to the Board.  The Audit Committee also plays a vital role in overseeing the ERM System on behalf of the Board, including by way of the following:  Reviewing and approving the RM Policy and changes to this that are requested or required;  On behalf of the Board, reviewing, on at least an annual basis, the Group's ERM System and internal controls with the RMTF and the Internal Audit Department to ensure that management has fulfilled its duties of establishing and maintaining an effective ERM system and internal controls; with the RMTF and the Internal Audit Department to ensure that management and internal controls; of the annual risk assessment, including changes in the nature, and extent of significant risks since the last review and the Group's ability to respond to changes in the

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.2.1 – C.2.5 (cont'd)			The RMTF is the decision-making body of the ERM System. It is chaired by an Executive Director of the Group and comprises of delegates of the Executive Directors and representatives from different functions of the Group, so as to provide effective coverage of the Group as a whole. The RMTF is responsible for the following:
			• Assisting the Board and the Audit Committee with overseeing the ERM System and its implementation;
			• Making decisions relating to the design or modification of the ERM System, i.e. risk assessment approach/methodology;
			• Ensuring that a risk management culture is fostered and developed and that the ERM System is embedded over time into the Group's daily operations;
			Performing ad hoc reviews of the ERM System, as needed;
			• Resolving and aligning any risk management practices and activities of different departments/functions that are inconsistent;
			• Ensuring that departments/functions of the Group commit sufficient resources to carrying out risk management activity in accordance with the RM Policy;
			• Reviewing and approving the Risk Inventory (which covered the operational, compliance, and environmental, social and governance risks) produced as part of the annual risk assessment process performed by Functional Heads and which summarizes all key strategic, financial, operational and compliance risks identified;
			• Reviewing the results of the annual risk assessment and submitting these to the Audit Committee for its own review; and
			• Proposing enhancements to the ERM System, including those required to fulfill any changes in regulatory requirements, and submitting these to the Audit Committee for review.
			The Internal Audit Department acts as an independent assessor of the ERM System. In maintaining a sound ERM System, the Internal Audit Department's major responsibilities include but are not limited to the following:
			• Carrying out independent assessments of the adequacy and effectiveness of the Group's ERM System;
			• Acting as an advisory member of the RMTF on such matters as the design, implementation and development of the ERM System, risk assessment practices, etc.;
			• Reporting to the Audit Committee on the results of its independent assessments, the scope, frequency and timing of which are subject to the discretion of the Audit Committee; and
			• Providing administrative support in relation to the Group's risk assessment process.
			On top of the above responsibilities, Internal Audit Department also provides an independent appraisal of the Group's financial and operating activities, and makes constructive recommendations to relevant management regarding actions necessary to address any areas for improvement.
			The Internal Audit Department carries out an annual risk assessment of the Group's operations and derives a yearly audit plan based on the risk ratings of various auditable areas. The audit plan is reviewed and endorsed by the Audit Committee before execution. In addition to its agreed schedule of work derived from this plan, the Internal Audit Department conducts other review and investigative work as may be required. The results of internal audit reviews and agreed management action plans in response to the Internal Audit Department's recommendations are reported to the Executive Directors and Audit Committee periodically. The Internal Audit Department also follows up with management regarding the implementation of the agreed action plans, to ensure that internal controls are continuously enhanced.



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.2.1 – C.2.5 (cont'd)			Department/Functional Heads and their delegates are responsible for managing risks during their day-to-day operations. Their major responsibilities include, but are not limited to, the following:
			Operating in a manner that is consistent with the Group's risk appetite;
			• Embedding appropriate risk management processes and practices into day-to-day operations and fostering a risk culture within the departments/functions under their responsibility;
			• Supporting and participating in the implementation of the ERM System;
			• Attending meetings on risk assessment and other risk management-related meetings upon the request of the RMTF;
			• Identifying and assessing risks associated with business activities (including new business) within their own departments/functions;
			<ul> <li>Participating in the Group's control self-assessment process (which is performed at least annually), in order to assess the effectiveness of controls over the reliability of financial reporting, the effectiveness and efficiency of operations, compliance with applicable laws and regulations as well as mitigation of the Group's risks;</li> </ul>
			<ul> <li>Preparing for and seeking the approval of the responsible Executive Director for operational budgets, as well as complying with processes for appraising, reviewing and approving major capital and recurrent expenditure;</li> </ul>
			• Reporting the results of operations against budgets to the Executive Directors on a regular basis; and
			• Implementing risk action plans to address key risks for which systems, processes and controls are assessed as being ineffective.
			ENTERPRISE RISK ASSESSMENT METHODOLOGY
			The Group adopted the Committee of Sponsoring Organizations of the Treadway Commission's ERM Framework in establishing the ERM System which illustrates the key components of any ERM system necessary for managing risks.
			Our ERM activity is integrated into our business and decision-making process, including with regards to the formulation of strategic objectives, business planning and development and daily operations.
			The Group's methodology for its risk assessment comprises four core stages that are shown below.
			Risk Risk Risk Response Risk Monitoring & Reporting  Ongoing communication, monitoring and review
			It mainly involves:
			a) Risk Identification
			Department/Functional Heads identify risks in the operations they are responsible for as well as risks they believe are relevant to the Group as a whole. All the identified risks are consolidated into a risk inventory.
			b) Risk Assessment
			Risks in the Risk Inventory are evaluated by assessment participants from the Group using predefined risk assessment criteria associated with two risk dimensions – (i) impact of each risk; and (ii) the Group's vulnerability to each risk. The risk scoring and prioritization process is then performed.

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.2.1 –			c) Risk Response
C.2.5 (cont'd)			The prioritized risk ranking is then submitted to the Internal Audit Department and the RMTF for review. Risk Owners are assigned for each selected risk, with more significant risks being assigned to more senior individuals. Risk Owners also formulate risk mitigation plans for the significant risks identified and relating to their areas of responsibility.
			When determining appropriate risk mitigation plans, four types of risk response are generally adopted:
			<ul> <li>Acceptance: Risks are considered immaterial and are therefore accepted, based on the Group's risk appetite. No action is considered necessary.</li> </ul>
			<ul> <li>Reduction: Risks cannot be considered immaterial and actions, such as implementing more effective controls, have to be taken to reduce the potential impact of the risk, and the Group's vulnerability to it, to an acceptable level.</li> </ul>
			• Sharing: Risks cannot be considered immaterial and the Group itself cannot effectively reduce the risk to an acceptably low level in isolation. Therefore, a portion of the risk has to be transferred to, or shared with, other parties (by insurance, outsourcing, etc.).
			<ul> <li>Avoidance: Risks are so significant that there are no means, either through reduction or sharing, of reducing them to acceptable levels without incurring excessive costs. Therefore, activities giving rise to such risks should be avoided.</li> </ul>
			Such plans are assessed by the Internal Audit Department and reviewed and approved by the RMTF. The Internal Audit Department takes the finalised risk ranking account into its internal audit plan and revises this plan as needed. The revised internal audit plan will then be submitted to the Audit Committee for approval.
			d) Risk Monitoring and Reporting
			Risk monitoring and reporting are key components of the ERM System as they enable the Board, the Audit Committee, the RMTF and Department/Functional Heads to determine whether it is functioning effectively. This includes ensuring that risks are identified, prioritised and communicated to those responsible for taking action to address them, and that such actions have been taken and are operating effectively.
			Risk Owners are responsible for monitoring the implementation and effectiveness of the risk mitigation plans they are responsible for. They provide periodic updates to the RMTF regarding the progress of the implementation of their risk mitigation plans and on the performance of these plans, according to the frequency specified in each plan. Risk management monitoring activities and the effectiveness of the implementation of risk mitigation plans are made subjects of review by the Internal Audit Department and are included in its internal audit plans.
			COMMUNICATION OF RISK EVENTS
			Where risk events arise, our communication, both within the Group and to external parties, is an integral part of the ERM System. To enable the Group to make appropriate decisions and responses to mitigate or address any risk event, relevant information on the incident is communicated by and to the right functions and individuals, completely and accurately, and in a timely manner.
			The Group has written procedures relating to the handling of confidential and inside information, including Price Sensitive Information in accordance with Hong Kong regulations, that meet many of the requirements for communication of information on risk events specified above. These procedures are posted on the Group's intranet and disseminated to all employees of the Group.
			In addition, various functions in the Group have established practices and protocols for the escalation and handling of crisis level events, involving the Executive Directors, senior management, the Corporate Affairs Department, etc., as appropriate. Group personnel refer to their functional/departmental leadership if they require further information or guidance relating to the crisis management practices and protocols that are relevant to them.



Code Ref.		Code Provisions	Comply ("C")/ Explain ("E")		Corporate Governance Practices				
C.2.1 – C.2.5					N OF THE EFFECTIVENESS OF ENTERPRISE RISK MANAGEMENT SYSTEM NTERNAL CONTROL				
(cont'd)					ntioned above, the Board is ultimately responsible for the Group's rislement and internal controls system and for reviewing its effectiveness.				
				Group subsidi also re	ternal Audit Department conducts ongoing independent assessments of the 's risk management and internal controls systems, including those of it iaries, and reports on these to the Audit Committee. The Audit Committee viewed the effectiveness of the Group's risk management and internal control is and reported on these to the Board for the financial year.				
				manag system interna adequa its acco of con	e year ended 31 December 2018, the Board has received a confirmation from gement on the effectiveness of the risk management and internal control is. The Board and its Audit Committee considered the risk management and all controls system to be effective and adequate. They also considered the act of resources, staff qualifications and experience, training and budget of counting, internal audit and financial reporting functions. No significant area accern that might affect our stakeholders, including our shareholders, were ded during the captioned period.				
C.3	Au	dit Committee							
	Co	rporate Governance Principle	2						
	The	e Board should establish formal a	nd transp		rangements to consider how it will apply financial reporting, risk managemen oriate relationship with the Company's auditors.				
C.3.1		С	• Aud	nutes drafted by the Company Secretary are circulated to members of the Audi mmittee within a reasonable time after each meeting. dit Committee meetings were held in March and August 2018. Attendance ords of members of the Audit Committee are as follows:					
		minutes should be sent to all committee members for their			mbers of the Audit Committee Attendance				
		comment and records, within		CHO	EONG Ying Chew, Henry ( <i>Chairman of the Audit Committee</i> ) 2/.  OW Nin Mow, Albert 2/.				
		a reasonable time after the meeting.			NG Siu-lin, Katherine 2/3 in Stevens RUSSEL 2/3				
		meeting.			nald Jeffrey Roberts 2/3				
				• The	following is a summary of the work of the Audit Committee during 2018:				
								1.	Review the financial reports for 2017 annual results and 2018 interim results;
				3.	Review the effectiveness of the risk management and internal control systems;				
				4.	Review the external auditor's audit findings;				
				5.	Review the auditor's remuneration;				
				6.	Review the risks of different business units and analysis thereof provided by the relevant business units;				
				7.	Review the control mechanisms for such risks and advising on action plans for improvement of the situations;				
				8.	Review the arrangements employees can use, in confidence, to raise concern about possible improprieties in financial reporting, internal control or other matters; and				
				9.	Perform the corporate governance functions and review the corporate governance policies and practices.				

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.3.1 (cont'd)			<ul> <li>After due and careful consideration of reports from management and the internal and external auditors, the Audit Committee noted that no suspected fraud or irregularities, significant internal control deficiencies, or significant suspected infringement of laws, rules, or regulations had been found, and concluded at the meeting held on 19 March 2019 that the risk management and internal control systems were adequate and effective.</li> </ul>
			• On 19 March 2019, the Audit Committee met to review the Group's 2018 consolidated financial statements, including the accounting principles and practices adopted by the Group, in conjunction with the Company's external auditor. After review and discussions with the management, internal auditor and external auditor, the Audit Committee endorsed the accounting treatment adopted by the Company, and the Audit Committee had to the best of its ability assured itself that the disclosure of the financial information in the Annual Report 2018 complied with the applicable accounting standards and Appendix 16 to the Listing Rules. The Audit Committee therefore resolved to recommend for the Board's approval the consolidated financial statements for the year ended 31 December 2018.
			• The Audit Committee also recommended to the Board the re-appointment of Deloitte as the Company's external auditor for 2019 and that the related resolution shall be put forth for shareholders' consideration and approval at the 2019 Annual General Meeting.
			• The Group's Annual Report 2018 has been reviewed by the Audit Committee.
C.3.2	A former partner of existing auditing firm shall not act as a member of the audit committee for 1 year from the date of his ceasing to be a partner of or to have any financial interest in, the firm, whichever is later.	С	<ul> <li>No member of the Audit Committee is a former partner of the existing auditing firm of the Company during the one year after he/she ceases to be a partner of the auditing firm.</li> <li>The terms of reference of the Audit Committee were revised with effect from 1 January 2019 to comply with the new requirement under the Listing Rules for prohibiting a former partner of the Company's existing auditing firm from acting as a member of Audit Committee for a period of two years from the later of (a) the date of his/her ceasing to be a partner of the firm; or (b) the date of his/her ceasing to have any financial interest in the firm.</li> </ul>
C.3.3	The audit committee's terms of reference should include:  - recommendations to the board on the appointment, reappointment and removal of external auditor and approval of their terms of engagement;  - review and monitor external auditor's independence and objectivity and effectiveness of audit process;  - review of the company's financial information; and  - oversight of the company's financial reporting system, risk management and internal control systems, including the adequacy of resources, staff qualifications and experience, training programmes and budget of the company's accounting and financial reporting function.	C	The terms of reference of the Audit Committee (both English and Chinese versions), which follow closely the requirements of the CG Code and are modified from time to time and adopted by the Board, are posted on the websites of the Company and HKEx.



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
C.3.4	The audit committee should make available its terms of reference, explaining its role and the authority delegated to it by the board by including them on HKEx's and the company's website.	C	<ul> <li>The Listing Rules require every listed issuer to establish an audit committee comprising at least three members who must be non-executive directors only, and the majority thereof must be independent non-executive directors, at least one of whom must have appropriate professional qualifications, or accounting or related financial management expertise. The Company established the Audit Committee on 26 February 2015 with written terms of reference based on the guidelines recommended by the Hong Kong Institute of Certified Public Accountants.</li> <li>In accordance with the requirements of the CG Code, the terms of reference of the Audit Committee are revised from time to time in terms substantially the same as the provisions set out in the CG Code. The latest version of the terms of reference of the Audit Committee is available on the websites of the Company and HKEx.</li> <li>The principal duties of the Audit Committee include the review and supervision of the Group's financial reporting system, risk management and internal control systems, review of the Group's financial information, review of the relationship with the external auditor of the Company and performance of the corporate governance functions delegated by the Board. Regular meetings have been held by the Audit Committee since its establishment.</li> <li>The Audit Committee comprises five Independent Non-executive Directors, namely, Mr. Cheong Ying Chew, Henry (Chairman of the Audit Committee), Mr. Chow Nin Mow, Albert, Ms. Hung Siu-lin, Katherine, Mr. Colin Stevens Russel and Mr. Donald Jeffrey Roberts. The Audit Committee held two meetings in 2018.</li> </ul>
C.3.5	Where the board disagrees with the audit committee's view on the selection, appointment, resignation or dismissal of the external auditors, the company should include in the Corporate Governance Report a statement from the audit committee explaining its recommendation and also the reason(s) why the board has taken a different view.	N/A	<ul> <li>The Audit Committee recommended to the Board that, subject to shareholders' approval at the forthcoming annual general meeting, Deloitte be re-appointed as the Company's external auditor for 2019.</li> <li>The fees for (i) audit services, (ii) tax services and (iii) advisory services provided by the external auditor of the Company for the year ended 31 December 2018 amounted to approximately HK\$22 million, HK\$5 million and HK\$15 million, respectively.</li> </ul>
C.3.6	The audit committee should be provided with sufficient resources to perform its duties.	С	The Audit Committee has been advised that the Company Secretary can arrange independent professional advice at the expense of the Company should the seeking of such advice be considered necessary by the Audit Committee.
C.3.7	The terms of reference of the audit committee should also require it:  to review arrangements employees of the company can use, in confidence, to raise concerns about possible improprieties in financial reporting, internal control or other matters. The audit committee should ensure that proper arrangements are in place for fair and independent investigation of these matters and for appropriate follow-up action; and  to act as the key representative body for overseeing the company's relations with the external auditor.	C	<ul> <li>The terms of reference of the Audit Committee were adopted with effect from 26 February 2015 to include the requirement to review arrangements that employees of the Company can use, in confidence, to raise concerns about possible improprieties in financial reporting, internal control or other matters.</li> <li>The Company has established the Procedures for Reporting Possible Improprieties in Matters of Financial Reporting, Internal Control or Other Matters for employees and those who deal with the Group to raise concerns, in confidence, with the Audit Committee about possible improprieties in matters of financial reporting, internal control or other matters relating to the Group. Such procedures are included into the Company's Employee Handbook and posted on the Company's website.</li> <li>The Company has issued an Employee Handbook to its staff, which contains the mechanism for employees to raise any issues they may have to their department heads and to the Human Resources Department for necessary action (whether these relate to their career development or any other grievances and complaints they may have).</li> </ul>

		Comply ("C")/	
Code Ref.	Code Provisions	Explain ("E")	Corporate Governance Practices
D.	DELEGATION BY THE BOAF	RD	
D.1	Management functions		
	Corporate Governance Principle The Company should have a formal s		of matters specifically reserved for Board approval and those delegated to management.
D.1.1	When the board delegates aspects of its management and administration functions to management, it must, at the same time, give clear directions as to the management's powers, in particular, where management should report back and obtain prior	С	<ul> <li>Executive Directors are in charge of different businesses and functional divisions in accordance with their respective areas of expertise.</li> <li>Please refer to the Management Structure Chart set out on page 88.</li> <li>For matters or transactions of a material nature, the same will be referred to the Board for approval.</li> <li>For matters or transactions of a magnitude requiring disclosure under the Listing Rules or other applicable rules or regulations, appropriate disclosure will be made</li> </ul>
	board approval before making decisions or entering into any commitments on the company's behalf.		and where necessary, circular will be prepared and shareholders' approval will be obtained in accordance with the requirements of the applicable rules and regulations.
D.1.2	Formalise functions reserved to the board and those delegated to management and to review those arrangements periodically to ensure that they remain appropriate to the company's needs.	С	<ul> <li>The Board is responsible for the Group's future development directions; overall strategies and policies; evaluation of the performance of the Group and the management; and approval of matters that are of a material or substantial nature.</li> <li>The management is responsible for the day-to-day operations of the Group.</li> </ul>
D.1.3	The company should disclose the respective responsibilities, accountabilities and contributions of the board and management.	С	Please refer to the Management Structure Chart set out on page 88.
D.1.4	Directors should clearly understand delegation arrangements in place. The company should have formal letters of appointment for directors setting out the key terms and conditions of their appointment.	С	• In February 2015, formal letters of appointment have been issued to all Directors setting out the key terms and conditions of their respective appointment. Each newly appointed Director will also be issued with a letter of appointment.
D.2	Board Committees		
	Corporate Governance Principle Board Committees should be formed		ecific written terms of reference which deal clearly with their authority and duties.
D.2.1	Where board committees are established to deal with matters, the board should give them sufficiently clear terms of reference to enable them to perform their functions properly.	С	<ul> <li>Three Board Committees, namely, Audit Committee, Remuneration Committee and Executive Committee, have been established with specific terms of reference.</li> <li>Nomination Committee has been established with specific terms of reference with effect from 1 January 2019.</li> </ul>
D.2.2	The terms of reference of board committees should require them to report back to the board on their decisions or recommendations, unless there are legal or regulatory restrictions on their ability to do so (such as a restriction on disclosure due to regulatory requirements).	С	Board Committees report to the Board of their decisions and recommendations at the Board meetings.



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
D.3	Corporate Governance Function	าร	
	The terms of reference of the board (or a committee or committees performing this function) should include:  — develop and review the	С	<ul> <li>The terms of reference of the Audit Committee that were adopted with effect from 26 February 2015 includes the following corporate governance functions delegated by the Board:</li> <li>Develop and review the Company's policies and practices on corporate governance and make recommendations to the Board;</li> </ul>
	company's policies and practices on corporate governance and make recommendations to the board;		<ol> <li>Review and monitor the training and continuous professional development of Directors and senior management;</li> <li>Review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;</li> </ol>
	<ul> <li>review and monitor the training and continuous professional development of directors and senior</li> </ul>		Develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and
	management;		<ol><li>Review the Company's compliance with the CG Code and disclosure in this Corporate Governance Report.</li></ol>
	<ul> <li>review and monitor the company's policies and practices on compliance with legal and regulatory requirements;</li> </ul>	company's policies and practices on compliance with legal and regulatory requirements; develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and directors; and review the company's compliance with the CG Code and disclosure in the	<ul> <li>At the Audit Committee's meeting held in March 2019, the Audit Committee was satisfied that the above-mentioned corporate governance functions were adhered to, and members of the Audit Committee had examined the Company's policies and practices on corporate governance and compliance with legal and regulatory requirements including:-</li> </ul>
	<ul> <li>develop, review and monitor the code of conduct and compliance manual (if any)</li> </ul>		(a) Policy on Handling of Confidential Information, Information Disclosure, and Securities Dealing;
	applicable to employees and directors; and		(b) Procedures for Reporting Possible Improprieties in Matters of Financial Reporting, Internal Control or Other Matters;
	<ul> <li>review the company's compliance with the CG</li> </ul>		(c) Shareholders Communication Policy;
	Code and disclosure in the Corporate Governance		(d) Media and Public Engagement Policy;
	Report.		(e) Model Code for Securities Transactions by Directors;
			(f) Board Diversity Policy (updated in January 2019);
			(g) Competition Compliance Policy;
			(h) Director Nomination Policy (with effect from January 2019); and
			(i) Dividend Policy (with effect from January 2019).
			<ul> <li>The Company adopted the Dividend Policy with effect from January 2019 whereby the Board is committed to maintaining an optimal capital structure and investment grade credit ratings. This is pursued to deliver returns to shareholders and ensure that adequate capital resources are available for business growth and investment opportunities. Subject to business conditions, market opportunities and maintenance of the Company's strong investment grade credit ratings, the Board aims to deliver a sustainable dividend that is in line with the earnings improvements and long-term growth of the Company.</li> </ul>
D.3.2	The board should be responsible for performing the corporate governance duties set out in the terms of reference in D.3.1 or it may delegate the responsibility to a committee or committees.	С	The Board has delegated the responsibility of performing the corporate governance duties to the Audit Committee. To that effect, the terms of reference of the Audit Committee as set out in D.3.1 above to include the corporate governance functions delegated by the Board.

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices						
E.	COMMUNICATION WITH S	HAREH	OLDERS						
E.1	Effective communication								
	Corporate Governance Principle								
			ining an on-going dialogue with shareholders and in particular, use a unicate with them and encourage their participation.	nnual general					
E.1.1	For each substantially separate issue at a general meeting, a separate resolution should be proposed by the chairman of that meeting. The company should avoid "bundling" resolutions unless they are interdependent and linked forming one significant proposal. Where the resolutions are "bundled", the company should explain the reasons and material implications in the notice of meeting.	C	Separate resolutions are proposed at the general meetings of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantially separate issue, including the election of individual Direction of the Corsubstantial Separate issue, including the election of individual Direction of the Corsubstantial Separate issue, including the election of the Corsubstantial Separate issue, including the election of the Corsubstantial Separate issue, including the election of the Corsubstantial Separate is the Corsubstantial						
E.1.2	- The chairman of the board should attend the annual general meeting. He should	С	<ul> <li>In 2018, Mr. Li Ka-shing, the then Chairman of the Company, Ch Audit Committee and Chairman of the Remuneration Committee 2018 AGM and were available to answer questions.</li> </ul>						
	general meeting. He should also invite the chairmen of the audit, remuneration, nomination and any other committees (as appropriate) to attend. In their absence, he should invite another member of the committee to be available to answer questions at the annual general meeting.  - The chairman of the independent board committee (if any) should also be available to answer questions at any general meeting to approve a	С	<ul> <li>The Company established an independent board committee on 2 ("IBC") for advising the independent shareholders in relation to of a joint venture ("JV Transaction") in connection with the propose by CKM Australia Bidco Pty Ltd ("Bidco") by way of the trust sch the stapled securities in issue of APA which are listed on the Austra Exchange ("Acquisition"). The IBC comprised three Independent Directors, namely, Mr. Chow Nin Mow, Albert, Ms. Hung Siu-lin, Mr. Donald Jeffrey Roberts. The Chairman of the IBC was available to an at the extraordinary general meeting of the Company held on 30 ("EGM"). On 20 November 2018, Bidco became aware that one of precedents would not be satisfied and such condition could not be implementation agreement had been terminated on 20 November Company did not proceed with the JV Transaction and the Acquisition.</li> <li>Directors' attendance records of 2018 AGM and the EGM are as followed the sound of the Board.</li> </ul>	the formation sed acquisition sed acquisition semes of all of alian Securities Non-executive Katherine and aswer questions October 2018 f the condition see waived. The 2018 and the on.					
	other transaction that requires		Executive Directors						
	<ul> <li>independent shareholders' approval.</li> <li>The company's management should ensure the external auditor attend the annual general meeting to answer questions about the conduct of the audit, the preparation and content of the auditor's report, the accounting policies and auditor independence.</li> </ul>	С	LI Ka-shing * Victor T K LI ^ (Chairman and Managing Director) KAM Hing Lam (Deputy Managing Director) IP Tak Chuen, Edmond (Deputy Managing Director) CHUNG Sun Keung, Davy CHIU Kwok Hung, Justin CHOW Wai Kam, Raymond PAU Yee Wan, Ezra WOO Chia Ching, Grace Independent Non-executive Directors	1/1 2/2 1/2 2/2 2/2 2/2 2/2 2/2 2/2					
	ана аванот тиерепиенсе.		CHEONG Ying Chew, Henry (Chairman of the Audit Committee)	2/2					
			CHOW Nin Mow, Albert HUNG Siu-lin, Katherine (Chairman of the Remuneration Committee YEH Yuan Chang, Anthony # Colin Stevens RUSSEL Donald Jeffrey ROBERTS	2/2 2/2 0/1 2/2 2/2					
			* Retired as Chairman and Executive Director with effect from the conclusion of	f the 2018 AGM.					
			^ Appointed as Chairman with effect from the conclusion of the 2018 AGM.						
			* Resigned as an Independent Non-executive Director with effect from 1 June	2018.					
			<ul> <li>In 2018, the Company's external auditor attended the 2018 AGM and</li> </ul>	d was available					
			to answer questions.						



Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices
E.1.3	The company should arrange for the notice to shareholders to be sent for annual general meeting at least 20 clear business days before the meeting and to be sent at least 10 clear business days for all other general meetings.	С	• The Company's notice to shareholders for the 2018 AGM and the EGM were sent at least 20 clear business days and at least 10 clear business days before the meeting respectively.
E.1.4	The board should establish a shareholders' communication policy and review it on a regular basis to ensure its effectiveness.	С	<ul> <li>In February 2015, the Board established a shareholders communication policy and made it available on the Company's website in June 2015. The policy is subject to review on a regular basis to ensure its effectiveness.</li> <li>The particulars of shareholders' rights relating to, inter alia, convening of general</li> </ul>
			<ul><li>meetings and making enquiries to the Company are as follows:</li><li>1. The Company has only one class of shares. All shares have the same voting rights and are entitled to the dividends declared. The Articles set out the rights of shareholders.</li></ul>
			2. Any two or more shareholders holding not less than one-tenth of the paid-up capital of the Company or any one shareholder which is a recognised clearing house (or its nominee(s)) holding not less than one-tenth of the paid-up capital of the Company may, in accordance with the requirements and procedures set out in the Articles, request the Board to convene an extraordinary general meeting pursuant to Article 73 of the Articles. The objects of the meeting must be stated in the written requisition which must be signed by the requisitionist(s) and deposited at the principal office of the Company in Hong Kong. The notice shall contain, inter alia, a description of the proposed resolution desired to be put forward at the meeting, the reasons for such proposal and any material interest of the proposing shareholder in such proposal.
			3. Pursuant to Article 115 of the Articles, if a shareholder wishes to propose a person other than a retiring Director for election as a Director at a general meeting (including annual general meeting), the shareholder should lodge a written notice of his/her intention to propose such person for election as a Director with the Company Secretary during a period, as may from time to time be designated by the Company, of a seven-day period commencing on a day after the dispatch of the notice of the general meeting appointed for such election. If there is a different period for lodgement of the notice, such period shall in any event be a period of not less than seven days, commencing no earlier than the day after the dispatch of the notice of the general meeting and ending no later than seven days prior to the date of such general meeting. Such written notice must be accompanied by a notice signed by the person to be proposed of his/her willingness to be elected as a Director.
			4. In conducting a poll, subject to any special rights, privileges or restrictions as to voting for the time being attached to any shares by or in accordance with the Articles, every shareholder present in person or by proxy or, in the case of a shareholder being a corporation, by its duly authorised representative, shall have one vote for each share registered in his/her/its name in the register. On a poll a shareholder entitled to more than one vote is under no obligation to cast all his/her/its votes in the same way.
			5. Shareholders have the right to receive corporate communications issued by the Company in hard copies or through electronic means in accordance with the manner as specified in Article 176 of the Articles.
			6. Shareholders whose shares are held in the Central Clearing and Settlement System (CCASS) may notify the Company from time to time through Hong Kong Securities Clearing Company Limited if they wish to receive the Company's corporate communications.
			7. Shareholders and other stakeholders may send their enquiries and concerns, in written form, to the Board by addressing them to the Company Secretary at 7th Floor, Cheung Kong Center, 2 Queen's Road Central, Hong Kong.

Code Ref.	Code Provisions	Comply ("C")/ Explain ("E")	Corporate Governance Practices		
E.2	Voting by Poll				
	Corporate Governance Principle The Company should ensure that sh		s are familiar with the detailed procedures for conducting a poll.		
E.2.1	The chairman of a meeting should ensure that an explanation is provided of the detailed procedures for conducting a poll and answer any questions from shareholders on voting by poll.	C	<ul> <li>At the 2018 AGM and the EGM, the chairman of the meeting explained (through the Company Secretary) the detailed procedures for conducting a poll, and answered questions from shareholders.</li> <li>At the 2018 AGM and the EGM, the chairman of the meeting exercised his power under the Articles to put each resolution set out in the notice to be voted by way of a poll.</li> <li>Representatives of the Hong Kong Share Registrar of the Company were appointed as scrutineers to monitor and count the poll votes cast at the 2018 AGM and the EGM.</li> <li>All the resolutions (other than procedural or administrative resolutions) put to vote at the Company's general meetings were taken by poll.</li> <li>Poll results were posted on the websites of the Company and HKEx.</li> </ul>		
F.	COMPANY SECRETARY	1			
	Corporate Governance Principle  The Company Secretary plays an important role in supporting the Board by ensuring good information flow within the Board and that Board policy and procedures are followed. The Company Secretary is responsible for advising the Board through the Chairman and/or the Managing Director on governance matters and should also facilitate induction and professional development of Directors.				
F.1.1	The company secretary should be an employee of the company and have day-to-day knowledge of the company's affairs.	С	<ul> <li>The Company has appointed an employee of the Company to be the Company Secretary of the Company since its incorporation in January 2015.</li> <li>The Company Secretary ensures the effective conduct of Board meetings and that Board procedures are duly followed.</li> <li>The Company Secretary prepares written resolutions or minutes and keeps recorded of substantive matters discussed and decisions resolved at all Board and Board Committee meetings.</li> <li>The Company Secretary also advises on compliance with all applicable laws, rules and regulations in relation to the investments of the Group and keeps the Board fully abreast of all legislative, regulatory and corporate governance developments.</li> </ul>		
F.1.2	The board should approve the selection, appointment or dismissal of the company secretary.	С	The appointment and removal of the Company Secretary is subject to Board approval in accordance with the Articles.		
F.1.3	The company secretary should report to the board chairman and/or the chief executive.	С	The Company Secretary reports to the Board through the Chairman whilst al members of the Board have access to the advice of the Company Secretary.		
F.1.4	All directors should have access to the advice and services of the company secretary to ensure that board procedures, and all applicable law, rules and regulations, are followed.	С	<ul> <li>Directors have access to the Company Secretary and key officers of the Company Secretarial Department who are responsible to the Board for ensuring that Board procedures, and all applicable rules and regulations, are followed.</li> <li>Memoranda are issued to Directors from time to time to update them with legal and regulatory changes and matters of relevance to Directors in the discharge of their duties.</li> </ul>		



#### II. Recommended Best Practices

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#### A. DIRECTORS

#### A.1 The Board

#### Corporate Governance Principle

The Board should assume responsibility for leadership and control of the Company; and is collectively responsible for directing and supervising the Company's affairs.

The Board should regularly review the contribution required from a Director to perform his responsibilities to the Company, and whether he is spending sufficient time performing them.

There is no recommended best practice under Section A.1 in the CG Code.

#### A.2 Chairman and Chief Executive

#### Corporate Governance Principle

There should be a clear division of responsibilities between the Chairman and the Managing Director of the Company to ensure a balance of power and authority.

There is no recommended best practice under Section A.2 in the CG Code.

#### A.3 Board composition

#### Corporate Governance Principle

The Board should have a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business and should include a balanced composition of Executive and Non-executive Directors so that independent judgement can effectively be exercised.

There is no recommended best practice under Section A.3 in the CG Code.

#### A.4 Appointments, re-election and removal

#### Corporate Governance Principle

There should be a formal, considered and transparent procedure for the appointment of new Directors and plans in place for orderly succession for appointments. All Directors should be subject to re-election at regular intervals.

There is no recommended best practice under Section A.4 in the CG Code.

#### A.5 Nomination Committee

#### Corporate Governance Principle

In carrying out its responsibilities, the nomination committee should give adequate consideration to the principles under Sections A.3 and A.4 in the CG Code.

There is no recommended best practice under Section A.5 in the CG Code.

#### A.6 Responsibilities of directors

### Corporate Governance Principle

Every Director must always know his responsibilities as a Director of the Company and its conduct, business activities and development.

There is no recommended best practice under Section A.6 in the CG Code.

#### A.7 Supply of and access to information

#### Corporate Governance Principle

Directors should be provided in a timely manner with appropriate information in the form and quality to enable them to make an informed decision and perform their duties and responsibilities.

There is no recommended best practice under Section A.7 in the CG Code.

Recommended	Recommended	Comply ("C")/	
Best Practice Ref.	Best Practices	Explain ("E")	Corporate Governance Practices

#### B. REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT AND BOARD EVALUATION

#### B.1 The level and make-up of remuneration and disclosure

#### Corporate Governance Principle

The Company should disclose its Director's remuneration policy and other remuneration related matters. The procedure for setting policy on Executive Directors' remuneration and all Directors' remuneration packages should be formal and transparent.

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B.1.6	Where the board resolves to approve any remuneration or compensation arrangements with which the remuneration committee disagrees, the board should disclose the reasons for its resolution in its next Corporate Governance Report.		The Board has never approved any remuneration or compensation arrangements which have previously been rejected by the Remuneration Committee.				
B.1.7	A significant proportion of executive directors' remuneration should link rewards to corporate and individual performance.	С	• In 2018, a significant proportion of Executive Directors' remuneration has been structured to link rewards to corporate and individual performance. Please refer to note 4 in the Notes to Consolidated Financial Statements for details of discretionary bonus.				
B.1.8	The company should disclose details of any remuneration payable to members of senior management, on an individual and named basis, in the annual reports.	С	The Board has resolved that the senior management of the Company comprises only the Executive Directors of the Company. Please refer to note 4 in the Notes to Consolidated Financial Statements for details of the remuneration payable to the Directors.				
B.1.9	The board should conduct a regular evaluation of its performance.	E	The performances of the Board or individual Directors are best reflected by the Company's results and stock price performance, as well as the Company's decisions to retain the individuals as its Directors.				

### C. ACCOUNTABILITY AND AUDIT

#### C.1 Financial reporting

#### Corporate Governance Principle

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The Board should present a balanced, clear and comprehensible assessment of the Company's performance, position and prospects.

- C.1.6 -The company should C.1.7 announce and publish quarterly financial results within 45 days after the end of the relevant quarter. These should disclose sufficient information to enable shareholders to assess the company's performance, financial position and prospects. The company's quarterly financial results should be prepared using the accounting policies of its half-year and annual accounts.
  - Once the company announces quarterly financial results, it should continue to do so for each of the first 3 and 9 months periods of subsequent financial years. Where it decides not to continuously announce and publish its financial results for a particular quarter, it should announce the reason(s) for this decision.

- The Company issued half-yearly financial results within 2 months after the end of the relevant period, and annual financial results within 3 months after the end of the relevant year. In addition, all significant transactions and inside information have been announced and disclosed in accordance with the Listing Rules during the year. The shareholders of the Company are therefore able to assess the performance, financial position and prospects of the Company. The Company does not consider it necessary, nor is it in the interests of the Company and its shareholders, to issue quarterly financial results. This would result in incurring costs disproportionate to any additional benefits to the shareholders.
- Quarterly financial reports may not fairly reflect the actual performance of the Company given that the development cycle of property projects often spans a period of three to five years.



Recommended Best Practice Ref		Comply ("C")/ Explain ("E")	Corporate Governance Practices			
C.2	Risk management and internal control					
	Corporate Governance Principle  The Board is responsible for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Company's strategic objectives, and ensuring that the Company establishes and maintains appropriate and effective risk managemen and internal control systems. The Board should oversee management in the design, implementation and monitoring of the risk management and internal control systems, and management should provide a confirmation to the Board on the effectiveness of these systems.					
C.2.6	The board may disclose in the Corporate Governance Report that it has received a confirmation from management on the effectiveness of the company's risk management and internal control systems.	С	• Please refer to C.2.1 – C.2.5 above for the details.			
C.2.7	The board may disclose in the Corporate Governance Report details of any significant areas of concern.	С	• Please refer to C.2.1 – C.2.5 above for the details.			
C.3	Audit Committee					
	Corporate Governance Principle  The Board should establish formal and transparent arrangements to consider how it will apply financial reporting, risk management and internal control principles and maintain an appropriate relationship with the Company's auditors.					
C.3.8	The audit committee should establish a whistleblowing policy and system for employees and those who deal with the company (e.g. customers and suppliers) to raise concerns, in confidence, with the audit committee about possible improprieties in any matter related to the company.	С	Please refer to C.3.7 above for the details.			
D.	DELEGATION BY THE BOAI	RD				
D.1	Management functions					
	Corporate Governance Principle  The Company should have a formal schedule of matters specifically reserved for Board approval and those delegated to management.					
There is r	is no recommended best practice under Section D.1 in the CG Code.					
D.2	Board Committees					
	Corporate Governance Principle  Board Committees should be formed with specific written terms of reference which deal clearly with their authority and duties.					
There is r	re is no recommended best practice under Section D.2 in the CG Code.					
D.3	Corporate Governance Functions					
There is r	no recommended best practice under	Section D	0.3 in the CG Code.			

Recommended	Recommended	Comply ("C")/	
Best Practice Ref.	Best Practices	Explain ("E")	Corporate Governance Practices

#### E. COMMUNICATION WITH SHAREHOLDERS

#### E.1 Effective communication

#### Corporate Governance Principle

The Board should be responsible for maintaining an on-going dialogue with shareholders and in particular, use annual general meetings or other general meetings to communicate with them and encourage their participation.

There is no recommended best practice under Section E.1 in the CG Code.

#### E.2 Voting by Poll

#### Corporate Governance Principle

The Company should ensure that shareholders are familiar with the detailed procedures for conducting a poll.

There is no recommended best practice under Section E.2 in the CG Code.

#### F. COMPANY SECRETARY

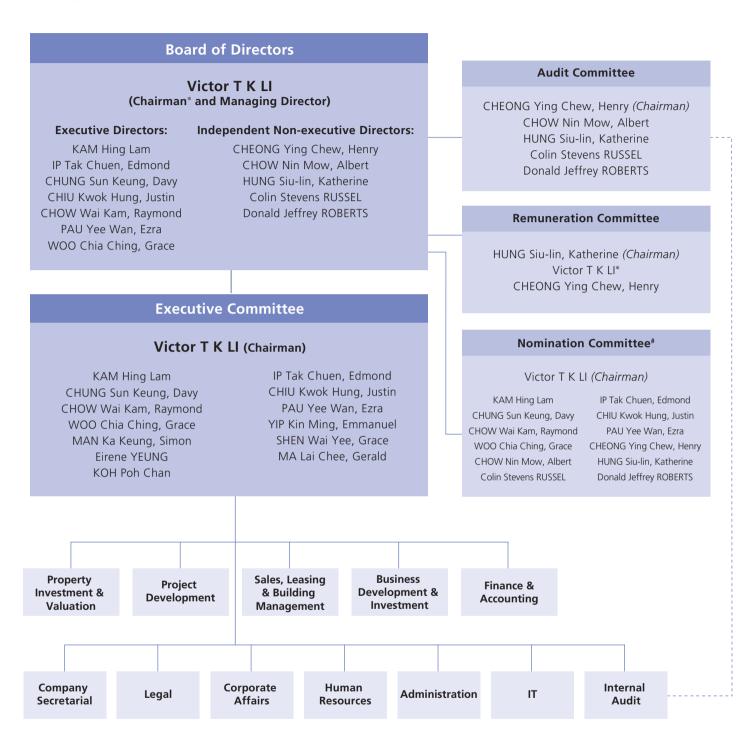
#### Corporate Governance Principle

The Company Secretary plays an important role in supporting the Board by ensuring good information flow within the Board and that Board policy and procedures are followed. The Company Secretary is responsible for advising the Board through the Chairman and/or the Managing Director on governance matters and should also facilitate induction and professional development of Directors.

There is no recommended best practice under Section F in the CG Code.



### Management Structure Chart



 $<sup>^{</sup>st}$  With effect from the conclusion of the 2018 AGM

<sup>#</sup> Established on 1 January 2019

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

### REPORTING PERIOD AND FRAMEWORK

This Environmental, Social and Governance ("ESG") Report ("ESG Report") summarises the ESG policies, initiatives and performance of CK Asset Holdings Limited ("Company") and its subsidiaries (collectively, "Group") as well as demonstrates its commitment to sustainability for the year ended 31 December 2018 ("Reporting Period"). It is prepared in accordance with the ESG Reporting Guide ("Reporting Guide") set out in Appendix 27 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

### SCOPE OF REPORTING

The ESG Report is organised into two sections, focusing on environment and social aspects respectively. The ESG Report covers the Group's businesses and operations of property development and investment, hotel and serviced suite operation, property and project management and aircraft leasing, over which it had direct management control during the Reporting Period, unless otherwise specified.

During the Reporting Period, the Group did not have direct management control of the following investments:

- 40% interest in the CK William Group, which comprises Multinet Gas Networks, Dampier Bunbury Pipeline, United Energy, and Energy Developments, is an owner and operator of energy utility assets predominantly in Australia but also in the United States, Canada, and the United Kingdom;
- 75% interest in the building equipment services business which provides water heaters and related services under the consumer brand "Reliance Home Comfort" in Canada; and
- 65% interest in ista Luxemburg GmbH, which is a fully integrated energy management services provider with its main market being Germany.

Information relating to the Group's corporate governance practices can be found in the Corporate Governance Report on pages 56 to 88.



### APPROACH TO ESG AND ESG REPORTING

As a multinational corporation, the Company recognises the importance of operating businesses in a sustainable way. The Group's ESG approach is to factor the concept of sustainability into our business operations with a view to creating long-term value for customers, employees, business partners, shareholders, investors and the wider community. The Board oversees the Group's overall ESG direction. A cross-departmental ESG working group is responsible for the implementation of ESG practices and control systems in the Group's operations and businesses. The ESG working group comprises members designated by the management team spanning across accounts department, administration department, building cost & contract department, China department, company secretarial department, construction audit & quality assurance department, construction management department, corporate affairs department, corporate business development department, development department, E & M department, human resources department, information technology department, internal audit department, legal department, sales department, sales department – building management, Hutchison Property Group, and Harbour Plaza Hotel Management Group, ESG performance is measured and reviewed as well as reported to the management team who will then confirm to the Board through the Audit Committee whether appropriate and effective ESG risk management and internal control systems are in place.

When deciding to make new investments, the investment committee of the Group takes into account the ESG performance of the targeted investment (where applicable). Due diligence of relevant ESG aspects of the target business is conducted, and performance criteria such as compliance with environmental regulations, labour supply and relations, supply chain and customers, environmental and social risks, management capability, integrity and financial management are applied. Relevant ESG aspects are properly assessed and considered as part of the overall investment decision. Continuous monitoring of the ESG performance of the Group's invested businesses is conducted through representation on the boards of the businesses after acquisition. The management teams of the newly invested businesses are required to report and disclose material environmental, health and safety, human resources, social and community responsibility issues and performance at regular board meetings and board committee meetings.

As in the previous reporting years, an independent consultant has been retained to provide reporting advisory services to the Company and to assist with the Company's compilation of the ESG Report in accordance with the requirements of the Reporting Guide. For the purpose of meeting the said requirements, the ESG working group continues to identify and assess material ESG aspects of the Group's operations.

#### STAKEHOLDER ENGAGEMENT

To better understand stakeholders' concerns and expectations, the Group engages its key stakeholders, including employees, shareholders, investors, investees, tenants, customers, suppliers, government bodies as well as local communities, from time to time through various channels, such as meetings, surveys and e-communication platforms. The Group continues to enhance its performance, deliver products and services that address stakeholders' needs and create greater value for the wider community on a continuous basis. Over 50 key stakeholders (including delegates from the Executive Directors and/or department heads) were engaged in the preparation of the ESG Report.

### SUSTAINABILITY GOVERNANCE

Information and data collection templates formulated based on the assessed material ESG aspects is adopted and used for collection of ESG information and data from relevant departments and business units of the Group. The ESG Report is prepared based on the information and data so collected. The ESG Report has been reviewed by the independent consultant which confirms that disclosures made by the Company in the ESG Report meets with the requirements of the Reporting Guide. The management confirms that appropriate and effective ESG risk management and internal control systems are in place.

### MATERIALITY ASSESSMENT

Based on the ESG aspects set out in the Reporting Guide, feedback was obtained from stakeholders for identifying and determining the material ESG aspects to be covered in the ESG Report. The results are shown in the table below, together with the aspects of the Reporting Guide to which they relate:

A. Environmental	A1	Emissions (Note i)	•	Managing Greenhouse Gases Waste Minimisation
	A2	Use of Resources	•	Achieving Higher Energy Efficiency Reducing Use of Water Reducing Use of Packaging Materials
	A3	The Environment and Natural Resources	•	Managing Other Environmental Impacts
B. Social	В1	Employment	•	Fair Employment Practices
	B2	Health and Safety	•	Health and Safety Management
	В3	Development and Training	•	Talent Development
	В4	Labour Standards	•	Anti-Child and Forced Labour
	B5	Supply Chain Management	•	Responsible Procurement Practices
	B6	Product Responsibility (Note ii)	•	Maintaining Products and Services Quality Protecting Personal Data Privacy and Intellectual Property
	В7	Anti-corruption	•	Anti-Bribery and Anti-Corruption
	В8	Community Investment	•	Contributions to Society

#### Notes:

- (i) Due to the nature of the Group's business activities in property development and investment, hotel and serviced suite operation, property and project management and aircraft leasing, the data collected during the Reporting Period relating to air emissions or water discharges is assessed as immaterial.
- (ii) Due to the nature of the Group's business activities in property development and investment, hotel and serviced suite operation, property and project management, and aircraft leasing, the data collected during the Reporting Period relating to product recall, labelling and advertising is assessed as either immaterial or irrelevant.



### A. ENVIRONMENTAL

### A1: Emissions

#### Managing Greenhouse Gases ("GHG")

The Group is committed to managing GHG by incorporating green practices in its daily operations. During the Reporting Period, the Group took various actions to manage GHG. Notable examples include: performing carbon audits in certain residential, commercial or industrial properties managed by the Group's property management subsidiaries ("Managed Properties"); using low-emissions equipment in certain offices, hotels of the Harbour Plaza Hotel Management Group ("Hotels") and Managed Properties; using environmentally friendly refrigerants in air-conditioners installed in certain Hotels and Managed Properties; requiring restaurants at the Hotels and Managed Properties to apply practical pollution control measures against cooking fume emissions; using ultra-low sulphur diesel oil for the emergency generators in the Hotels; and installing charging facilities for electric cars at the Harbour Grand Hong Kong and certain Managed Properties.

Various actions were also taken by the Group to manage GHG emissions from the construction contractors at different construction sites of the Group's property development projects, such as: establishing environmental monitoring committee or similar oversight bodies; monitoring contractors' emissions performance; requesting contractors to deploy machinery and vehicles at the construction sites of the Group's development projects the emissions from which comply with international green standards; requiring contractors to reduce engine speed of vehicles or shut down vehicles and plants in intermittent use between work periods; and prohibiting the burning of refuse within site areas.

In 2018, Citybase Property Management Limited ("Citybase"), Goodwell Property Management Limited ("Goodwell") and Hutchison Property Management Company Limited achieved ISO 14001 certification.

In recognition of the Group's effort in carbon reduction, certain Hotels and Managed Properties achieved the Certificate in Tree Conservation Scheme and were recognised as Hong Kong Green Organisations by the Environment Protection Department in 2018.

Table 1: GHG emissions of the Group in 2017 and 2018 (Note 1)

Scope of GHG Emission (Note 2)	Unit	2018	2017
Property Development (Note 3)			
Scope 1 – Direct GHG emissions	Tonnes CO <sub>2</sub> e	_	_
Scope 2 – Indirect GHG emissions	Tonnes CO <sub>2</sub> e	_	_
Scope 3 – Other indirect GHG emissions (Note 4)	Tonnes CO <sub>2</sub> e	115,616.27	60,465.23
Total GHG emissions	Tonnes CO <sub>2</sub> e	115,616.27	60,465.23
GHG emission intensity (Note 5)	Tonnes CO <sub>2</sub> e/sq.ft.	0.0029	0.0015
Property Management			
Scope 1 – Direct GHG emissions (Note 6)	Tonnes CO <sub>2</sub> e	17,469.89	28,592.02
Scope 2 – Indirect GHG emissions	Tonnes CO <sub>2</sub> e	307,919.92	332,615.76
Scope 3 – Other indirect GHG emissions	Tonnes CO <sub>2</sub> e	3,943.96	4,351.09
Total GHG emissions	Tonnes CO₂e	329,333.77	365,558.87
GHG emission intensity (Note 5)	Tonnes CO <sub>2</sub> e/sq.ft.	0.0024	0.0025
Hotel and Serviced Suite Operation (Note 7)			
Scope 1 – Direct GHG emissions	Tonnes CO₂e	4,831.07	4,154.34
Scope 2 – Indirect GHG emissions	Tonnes CO <sub>2</sub> e	95,792.18	99,225.28
Scope 3 – Other indirect GHG emissions	Tonnes CO <sub>2</sub> e	1,651.13	1,576.74
Total GHG emissions	Tonnes CO₂e	102,274.38	104,956.36
GHG emission intensity (Note 5)	Tonnes CO <sub>2</sub> e/sq.ft.	0.014	0.015
Aircraft Leasing (Note 8)			
Scope 1 – Direct GHG emissions	Tonnes CO₂e	_	_
Scope 2 – Indirect GHG emissions	Tonnes CO <sub>2</sub> e	78.37	88.10
Scope 3 – Other indirect GHG emissions	Tonnes CO <sub>2</sub> e	0.70	4.20
Total GHG emissions	Tonnes CO₂e	79.07	92.30
GHG emission intensity (Note 5)	Tonnes CO <sub>2</sub> e/sq.ft.	0.011	0.012
Offices			
Scope 1 – Direct GHG emissions	Tonnes CO₂e	423.41	140.95
Scope 2 – Indirect GHG emissions	Tonnes CO <sub>2</sub> e	5,481.13	6,193.06
Scope 3 – Other indirect GHG emissions	Tonnes CO <sub>2</sub> e	525.59	709.65
Total GHG emissions	Tonnes CO <sub>2</sub> e	6,430.13	7,043.66
GHG emission intensity (Note 5)	Tonnes CO <sub>2</sub> e/sq.ft.	0.010	0.010



#### Notes:

- (1) GHG emissions data of 2017 include 26 construction sites, 219 managed properties, 16 hotels and serviced suites in Hong Kong and self-occupied offices. GHG emissions data of 2018 include 20 construction sites, 212 managed properties, 15 hotels and serviced suites in Hong Kong and self-occupied offices. Besides GHG emissions, no other material air emissions or water discharges were identified in the Group's direct operations.
- (2) Carbon emissions are calculated with reference to the Greenhouse Gas Protocol published by World Resources Institute (WRI) and World Business Council on Sustainable Development (WBCSD), and the Guidelines to Account for and Report on Greenhouse Gas Emissions and Removals for Buildings (Commercial, Residential or Institutional Purposes) in Hong Kong, published by the Environmental Protection Department and the Electrical and Mechanical Services Department. Emission factors were updated on an annual basis, in order to reflect the actual situation of emissions.
- (3) All property development projects were undertaken by contractors. Therefore, the related GHG emissions (which are calculated based on the data provided by contractors) are reported under Scope 3 Other indirect GHG emissions.
- (4) The increase in other indirect GHG emissions is attributable to the commencement of construction and foundation excavation at a construction site on the Mainland in 2018. Such foundation excavation has already completed by the end of 2018.
- (5) Intensities are calculated using the following metrics according to the nature of each business segment:
  - Property Development: Total gross floor areas of construction projects;
  - Property Management: Total gross floor areas of managed properties;
  - Hotel and Serviced Suite Operation: Total gross floor areas of hotels and serviced suites;
  - Aircraft Leasing: Total gross floor areas of self-occupied office; and
  - Offices: Total gross floor areas of self-occupied offices.
- (6) The decrease in direct GHG emissions from the property management business is attributable to the use of more environmental friendly refrigerant in air-conditioners in 2018.
- (7) The data of hotel and serviced suite operation include GHG emissions from tenants and hotel guests.
- (8) The data for the aircraft leasing business covers only GHG emissions relating to the office space occupied by the business because the Group does not operate the aircraft that it owns and has no direct control over the GHG emissions of the aircraft operated by its airline customers.

#### Waste Minimisation

The Group is committed to minimising waste by avoiding generation of waste at source and reusing and recycling waste produced.

With respect to the Group's property development business, the Group strives to avoid generating unnecessary waste through various actions, including proper inventory planning and construction site management, use of precast units, segregating and recycling of certain materials such as timber, rubble, steel and metal. Contractors are also required to submit a waste management plan and to comply with a set of waste management procedures for handling non-hazardous and hazardous waste, which must be collected by qualified and licensed waste collectors in accordance with the applicable regulations.

With respect to the Group's property management, hotels and serviced suite operation, and aircraft leasing businesses, employees are encouraged to use less paper by duplex printing and copying, and to use e-platforms for internal communication in order to reduce waste generated. The Group's property management subsidiaries continue to raise the environmental awareness of tenants and owners of the Managed Properties by providing recycling facilities and encouraging them to participate in various green activities, such as the Programme on Source Separation of Domestic Waste organized by the Environmental Protection Department, Food Wise Charter, Recycling Weeks at South Horizons, and Coin Collection Programme organized by the Hong Kong Monetary Authority. Harbour Plaza Hotel Management Group participated in a plastic bottle recycling programme and soap recycling programme in 2018, under which slightly used soaps and bathroom amenities were collected, sanitized and recycled and then distributed to underprivileged families and schools in disadvantaged communities around the world.

In 2018, 56 Wastewi\$e Certificates were awarded to certain Managed Properties in recognition of their efforts in adopting measures to reduce the amount of waste generated.

Table 2: Waste generated by the Group in 2017 and 2018 (Note 9)

Type of Waste Disposed	Unit	2018	2017
Property Development (Note 10)			
Non-hazardous waste (Note 11)	Tonnes	688,687.90	94,536.17
Hazardous waste	Tonnes	39.89	260.81
Property Management			
Non-hazardous waste	Tonnes	114.89	135.25
Hazardous waste	Tonnes	6.91	10.36
Hotels and Serviced Suites			
Non-hazardous waste	Tonnes	111.45	112.00
Hazardous waste	Tonnes	-	-
Aircraft Leasing (Note 12)			
Non-hazardous waste	Tonnes	0.96	0.77
Hazardous waste	Tonnes	-	_
Offices			
Non-hazardous waste	Tonnes	105.34	141.18
Hazardous waste	Tonnes	0.45	1.01



Type of Waste Recycled	Unit	2018	2017
Property Development (Note 10)			
Concrete, steel and metals, mixed rock and soil and other construction waste (Note 13)	Tonnes	30,218.56	209,953.14
Property Management			
Paper	Tonnes	7,044.65	7,243.03
Glass bottle	Tonnes	104.96	99.32
Aluminium can	Tonnes	194.31	215.32
Plastic bottle	Tonnes	380.45	393.23
Hotels and Serviced Suites Operation			
Paper	Tonnes	48.64	55.44
Glass bottle	Tonnes	_	_
Aluminium can	Tonnes	_	-
Plastic bottle	Tonnes	22.91	14.51
Aircraft Leasing (Note 12)			
Paper	Tonnes	0.96	0.77
Glass bottle	Tonnes	0.74	0.03
Aluminium can	Tonnes	-	-
Plastic bottle	Tonnes	-	1.45
Offices			
Paper	Tonnes	50.81	75.77
Glass bottle	Tonnes	0.03	0.06
Aluminium can	Tonnes	0.11	0.17
Plastic bottle	Tonnes	0.40	0.19

#### Notes:

- (9) Waste data of 2017 include 26 construction sites, 219 managed properties, 16 hotels and serviced suites in Hong Kong and self-occupied offices. Waste data of 2018 include 20 construction sites, 212 managed properties, 15 hotels and serviced suites in Hong Kong and self-occupied offices.
- (10) The data of property development business are provided by contractors of the property development projects.
- (11) The increase in non-hazardous waste from property development business is attributable to commencement of construction and foundation excavation in a construction site on the Mainland in 2018. Such foundation excavation has already completed by the end of 2018.
- (12) As the Group does not operate the aircraft that it owns and has no direct control over the waste generated by the aircraft operated by its airline customers, the reported figures cover only the waste generated in relation to the office space occupied by the aircraft leasing business.
- (13) The decrease is attributable to the different stages of the property development projects. In 2017, a substantial quantity of rocks and soils was recycled.

#### A2: Use of Resources

### Achieving Higher Energy Efficiency

The Group achieves higher energy efficiency through adopting resource efficiency and eco-friendly measures and by optimising the use of resources in its business operations.

The Group is committed to minimising the environmental impact of its development properties from as early as the planning and design stage through incorporating insulation and sun-shading features in the building envelope, adopting naturally ventilated staircases and lift lobbies in residential buildings, using double-glazing with Low-E glass and insulated window frames, optimising the size of windows. These help to reduce energy consumption without compromising comfort levels in the buildings.

Various energy saving practices are also implemented in certain Hotels, serviced suites and Managed Properties, including establishing energy saving guideline, installing energy efficient lighting appliances, reducing number of lifts operating at mid-night, adopting naturally ventilated guest floor corridors, encouraging guests to open suite windows to save energy on operating air-conditioning and using renewable energy or utilizing natural sunlight for interior lighting. The Group also encourages its employees, hotel or serviced suites guests and tenants to adopt a more environmentally friendly way of living.

All the Hotels and serviced suites and selected Managed Properties, participated in "Earth Hour", which is the world's annual environment event aimed at raising public awareness of energy saving and carbon reduction for a sustainable future through switching off non-essential lighting. The Group has also participated in the following programmes and pledged to make efforts to save energy in Hotels and Managed Properties:

- 4Ts (target, timeline, transparency, together) Charter;
- Energy Saving Charter;
- Energy Saving Championship Scheme;
- Energy Saving Charter on "No ILB"; and
- Green Office Award Labelling Scheme.

In recognition of the Group's effort in environmental performance, certain Managed Properties achieved the following awards in 2018:

- Energy Saving Outstanding Award, Energy Saving Achievement Award and Joint Energy Saving Award in CLP Smart Energy Award 2018;
- 10th Anniversary Special Award in Hong Kong Awards for Environmental Excellence; and
- "EcoChallenger" and "EcoPartner" in BOCHK Corporate Environmental Leadership Awards.



Table 3: Electricity consumption of the Group in 2017 and 2018 (Note 14)

Electricity (Note 15)	Unit	2018	2017
Property Development (Note 16)			
Electricity consumption	kWh	40,746,913	35,849,557
Electricity consumption intensity (Note 17)	kWh/sq.ft.	1.01	0.86
Property Management (Note 18)			
Electricity consumption	kWh	513,198,880	530,423,317
Electricity consumption intensity (Note 17)	kWh/sq.ft.	3.68	3.70
Hotels and Serviced Suites Operation (Note 19)			
Electricity consumption	kWh	172,095,541	169,861,031
Electricity consumption intensity (Note 17)	kWh/sq.ft.	24.07	23.75
Aircraft Leasing			
Electricity consumption	kWh	179,505	188,447
Electricity consumption intensity (Note 17)	kWh/sq.ft.	24.13	25.34
Offices			
Electricity consumption	kWh	8,448,618	9,287,340
Electricity consumption intensity (Note 17)	kWh/sq.ft.	13.04	13.26

#### Notes:

- (14) Electricity data of 2017 include 26 construction sites, 219 managed properties, 16 hotels and serviced suites in Hong Kong and self-occupied offices. Electricity data of 2018 include 20 construction sites, 212 managed properties, 15 hotels and serviced suites in Hong Kong and self-occupied offices.
- (15) Electricity accounts for over 95% of the energy consumed by the Group. Accordingly, other energy consumed by the Group is considered to be insignificant and is not disclosed in the ESG Report. Nevertheless, the Group will continue to monitor the consumption of other energy.
- (16) The data of property development business include data provided by contractors of the property development projects.
- (17) Intensities are calculated using the following metrics according to the nature of each business segment:
  - Property Development: Total gross floor areas of construction projects;
  - Property Management: Total gross floor areas of managed properties;
  - Hotel and Serviced Suite Operation: Total gross floor areas of hotels and serviced suites;
  - Aircraft Leasing: Total gross floor areas of self-occupied office; and
  - Offices: Total gross floor areas of self-occupied offices.
- (18) The data of property management business only include energy consumption in common areas and air-conditioning systems in managed properties which are under the control of the Group.
- (19) The data of hotels and serviced suites operation include energy consumption of tenants and hotel guests.

### Reducing Use of Water

The Group is committed to reducing the use of water by promoting awareness of water conservation amongst its employees, contractors, tenants and hotel guests. Actions taken by the Group include:

- displaying labels in the offices to remind employees to avoid unnecessary resource consumption;
- sharing sessions about environmental practices during staff meetings of Citybase;
- organising activities in certain Managed Properties to promote green awareness on the part of residents, tenants and owners;
- posting notices in the Hotels to raise guests' awareness of ecological matters and energy saving measures; and
- incorporating conservation of water as one of the conditions in the license agreement for the Group's serviced suites.

Measures are also incorporated into the operations of certain Managed Properties to reduce the use of freshwater, including using sea water for flushing systems and chiller plants, monitoring and reporting on water usage and implementing rainwater collection systems for landscaping or cleaning purposes.

In 2018, a total of 78 certificates were awarded to certain Managed Properties by Water Supplies Department under Quality Water Supply Scheme for Buildings – Fresh Water (Management System) and under Quality Water Supply Scheme for Buildings – Flushing Water in recognition of their well-maintained internal plumbing systems.



Table 4: Water consumption of the Group in 2017 and 2018 (Note 20)

Water	Unit	2018	2017
Property Development (Note 21)			
Water consumption (Note 22)	m³	3,025,359	2,809,487
Water consumption intensity (Note 23)	m³/sq.ft.	80.0	0.07
Property Management			
Water consumption	m³	3,881,968	4,222,597
Water consumption intensity (Note 23)	m³/sq.ft.	0.03	0.03
Hotels and Serviced Suites Operation (Note 24)			
Water consumption	m³	1,921,854	1,853,178
Water consumption intensity (Note 23)	m³/sq.ft.	0.27	0.26
Aircraft Leasing			
Water consumption	m³	663	500
Water consumption intensity (Note 23)	m³/sq.ft.	0.09	0.07
Offices			
Water consumption	m³	21,141	30,403
Water consumption intensity (Note 23)	m³/sq.ft.	0.03	0.04

#### Notes:

- (20) Water consumption data of 2017 include 26 construction sites, 219 managed properties, 16 hotels and serviced suites in Hong Kong and self-occupied offices. Water consumption data of 2018 include 20 construction sites, 212 managed properties, 15 hotels and serviced suites in Hong Kong and self-occupied offices. During the Reporting Period, the Group mainly consumed municipal water and no issue in sourcing water was identified.
- (21) The data of property development business include data provided by contractors of the property development projects.
- (22) The increase in water consumption by the property development business is attributable to the commencement of superstructure works of a property development project in 2018.
- (23) Intensities are calculated using the following metrics according to the nature of each business segment:
  - Property Development: Total gross floor areas of construction projects;
  - Property Management: Total gross floor areas of managed properties;
  - Hotel and Serviced Suite Operation: Total gross floor areas of hotels and serviced suites;
  - Aircraft Leasing: Total gross floor areas of self-occupied office; and
  - Offices: Total gross floor areas of self-occupied offices.
- (24) The data of hotels and serviced suites operation include water consumption of tenants and hotel guests.

### Reducing Use of Packaging Materials

Use of packaging materials is not considered to be a material ESG aspect in the Group's property development, property management and aircraft leasing businesses. Regarding its hotel and serviced suite operation, Harbour Plaza Hotel Management Group has adopted the following practices with a view to minimising its use of packaging material:

- using paper bags made with FSC (Forest Stewardship Council) paper as an alternative for plastic bags to carry dry food items;
- providing plastic shopping bags only upon request;
- reducing the use of packaging materials for bathroom amenities; and
- using biodegradable plastics for packaging materials.

In 2018, due to the increase in the volume of business of certain Hotels, a total of approximately 29 tonnes of packaging materials were used by the Hotels compared with 27 tonnes in 2017.



#### A3. The Environment and Natural Resources

### Managing Other Environmental Impact

The Group is committed to managing the impact of our construction projects and business operations on the environment and natural resources. The Group's property management subsidiaries strive to uplift the quality of living environment of the Managed Properties through comprehensive landscape planning and management. In 2018, a property managed by Goodwell attained the Gold Award (Large-scale Domestic Property – Properties of 21 years of age or above) of "Best Landscape Award for Private Property Development" organized by the Leisure and Cultural Services Department.

Regarding the Group's property development business, dialogue with contractors is maintained to ensure that suitable ESG measures are implemented during the construction period. Various measures implemented at different construction sites include use of noise enclosures for piling rigs, weekly dust inspections of designated dust emission sources during periods of construction, and regular pH tests of waste water quality.

In the course of business operations, renovation activities are performed at offices, the Hotels and Managed Properties from time to time. To lessen the disturbance caused by these activities, renovation guidelines are established for contractors, and materials used for renovations are monitored. Repair and renovation works are planned and arranged well in advance to minimise disturbance to hotel guests, tenants and employees. During the Reporting Period, indoor air quality in selected Managed Properties is also regularly monitored and measured. In 2018, the Group continued to participate in the Indoor Air Quality Certification Scheme and a total of 48 "Indoor Air Quality Certificate Awards" were received by certain Managed Properties in recognition of their efforts in improving indoor air quality.

With respect to external lighting, Cheung Kong Center, The HUB, Harbour Grand Kowloon, Harbour Plaza North Point, Harbour Plaza Resort City, Harbour Plaza Metropolis, The Kowloon Hotel, Rambler Garden Hotel, and Rambler Oasis Hotel received the Platinum Award and Yardley Commercial Building, Harbour Grand Hong Kong and Sheraton Hong Kong Hotel & Towers received the Gold Award in the Charter on External Lighting award ceremony held by the Environment Bureau in 2018.

The Group is not aware of any material non-compliance with laws and regulations relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste that would have a significant impact on the Group during the Reporting Period.

### B. SOCIAL

### **Employment and labour practices**

### **B1: Employment**

#### Fair Employment Practices

The Group is committed to promoting equal opportunities and diversity in recruitment, internal transfer and promotion. The Group adopts fair evaluation practices and criteria for all candidates and employees regardless of their gender and age. It recognises that sustainable growth in its business relies on recruitment and retention of talent regardless of gender, age, family status, sexual orientation, disability, race, religion or other characteristics. Gender diversity is demonstrated by the Group's employee profile of approximately 58% (2017: 57%) male and 42% (2017: 43%) female. The age distribution of the Group's employees is approximately 20% (2017: 22%) for 18 to 30, 52% (2017: 52%) for 31-50 and 28% (2017: 26%) for above 50. The employee turnover rate among the Group's full-time employees by gender is approximately 14% (2017: 13%) for males and 16% (2017: 15%) for females; while this rate by age is approximately 32% (2017: 29%) for ages 18 to 30, 12% (2017: 11%) for 31-50 and 9% (2017: 8%) for above 50.



To motivate and retain talent, the Group offers competitive remuneration which is reviewed annually to reflect each employee's performance and contribution as well as market developments. Permanent and contract employees of the Company are also provided with other fringe benefits such as medical, life and disability insurance coverage and marriage leave. A five-day week policy has also been adopted. Retirement schemes are included as part of their remuneration packages.

The Group treasures its employees. The Group has zero tolerance of discrimination of any form and will not tolerate any kind of harassment that consists of unwelcome and offensive conduct (whether verbal, physical or visual) which is based upon a person's sex, marital status, disability or otherwise.



The Group cares about the physical and mental wellbeing of its employees. Permanent employees of the Company are entitled to free annual health checks. Fresh fruit as well as nutraceutical soup are regularly provided. Recreational activities such as health talks, leather DIY, cookery class, pool soccer competition, summer parties and sports activities are organised by the Company or subsidiaries of the Group.

Each year, the Group hosts an annual dinner at which employees can interact socially and enjoy a sense of belonging. Employees can also enjoy discounted services and products offered by Group entities and affiliates.

### **B2: Health and Safety**

### Health and Safety Management

The Group is committed to promoting workplace safety. To ensure that the contractors of the Group's property development business meet the Group's safety standards, regular inspections of construction sites are conducted. Contractors are requested to conduct risk assessments to identify the risks associated with each construction activity, and the nature and extent of these risks, as well as determine the preventive or protective measures required to address them.

During the Reporting Period, there were 10,141 lost days (2017: 12,362 lost days) due to reported work-related injuries for employees directly employed by the Group. Safety committees for property management subsidiaries Citybase, Goodwell, Cheung Kong Center Property Management Limited and Hutchison Property Management Company Limited as well as the Hotels have been established respectively for managing and monitoring matters relating to health and safety.

To provide a safe working environment for employees in the office, risk assessments of workstations, equipment and tools are performed on a regular basis. Upgrades and maintenance of office equipment and tools are performed in line with the pace of technological change and the needs and demands of employees. Regular spot checks are also carried out to ensure a safe working environment.

In 2018, Citybase achieved its annual OHSAS 18001 accreditation and Goodwell and Hutchison Property Management Company Limited achieved the ISO45001 accreditation for their respective occupational health and safety management system. In recognition of its efforts in occupational safety, certain Managed Properties received the following awards:

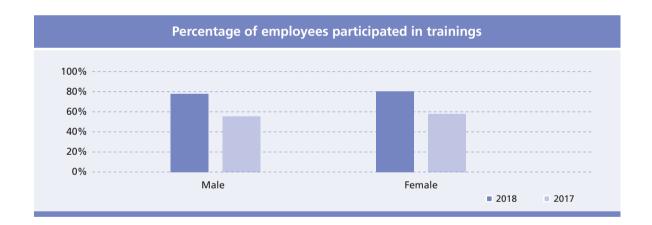
- Merit Award in "Best Property Management Award in Occupational Safety and Health" category and Bronze Award in "Safety Culture Award" category in the "Best Property Safety Management Award" organised by Occupational Safety & Health Council;
- Safety Performance Award in the Occupational Health Award organised by Occupational Safety
   & Health Council; and
- Outstanding Award in Joyful@Healthy Workplace Best Practices Award organised by Department of Health and Occupational Safety & Health Council.

### **B3: Development and Training**

### Talent Development

The Group aspires to develop employees by providing them with opportunities to advance their careers. Employees of the Group are encouraged to take part in internal and external training courses to continually enhance and update knowledge and information in their respective functions. Directors of the Group are provided with continuous professional development training to develop and refresh their knowledge and skills and are also updated on the latest legal and regulatory issues.

In both 2017 and 2018, at least 50% of the Group's employees attended training organised by the Group and/or received support from the Group by way of sponsorship and/or fully-paid training leave for them to attend job-related training courses or professional seminars. During the Reporting Period, computer training and management skills and occupational training were organised internally by the Hutchison Property Group for its employees. Seminars relating to Personal Data (Privacy) Ordinance and Competition Ordinance were held by the Company. Vocational training, for skills enhancement and development, are provided by Goodwell and Citybase on an as-needed basis. A total of 7 core training programs, such as delightful service, personal development, with 34 modules are also regularly held for staff members of Harbour Plaza Hotel Management Group. Corporate orientation programmes are held for new staff to assist them with adopting the Group's corporate culture. Approximately 78% (2017: 56%) of the Group's male employees and 80% (2017: 58%) of the Group's female employees participated in foregoing training in 2018.



Citybase and Goodwell received the Gold Award at the "Security Services Best Training Awards" organised by the Vocational Training Council and The Crime Prevention Bureau of the Hong Kong Police Force.



#### **B4: Labour Standards**

#### Anti-Child and Forced Labour

The Group does not engage in or tolerate any use of child or forced labour. Procedures are established to ensure that no child labour is engaged. Contractors and sub-contractors are also required to declare that they have not engaged and will not engage in child or forced labour.

The Group is not aware of (i) any material non-compliance with laws and regulations relating to employment and labour practices, occupational health and safety that have a significant impact on the Group during the Reporting Period; or (ii) any incident that has a significant impact on the Group relating to the use of child or forced labour during the Reporting Period.

### Other social aspects

### **B5: Supply Chain Management**

#### **Responsible Procurement Practices**

The Group has an extensive supplier base providing a variety of products and services for its businesses and operations. It strives not to over-rely on a specific supplier so as to ensure the stability of the supply chain. During the Reporting Period, 55% (2017: 26%) of the Group's purchases were attributable to the Group's five largest suppliers, of which 48% (2017: 13%) were in Hong Kong and 7% (2017: 13%) on the Mainland.

Regarding property development projects, bribery or corruption in any form is strictly and expressly prohibited in the tendering process for construction projects. Employees are reminded to avoid situations that may lead to or involve a conflict or potential conflict of interest. To ensure fairness in the tendering process, a Tender Committee has been in place to monitor the supplier and contractor selection process. The Tender Committee makes use of analyses and recommendations made by external consultants and internal project staff when awarding contracts to bidders.

All approved suppliers of the Harbour Plaza Hotel Management Group have been provided with the Group's Supplier Code of Conduct, which requires them to promote safe and healthy working conditions, use fair hiring practices, treat their employees with dignity and respect and adhere to environmentally responsible practices in their operations. Any breach of the Supplier Code of Conduct by a supplier may result in its business relationship with the Group being terminated. If any supplier's performance is determined to be below expectations, it will receive a Supplier Performance Evaluation Report which is a formal notice of poor performance with the intention of terminating the supplier's contract. Such supplier would not be re-invited to future bids or tenders.

The Group evaluates and monitors the performance of its suppliers to ensure their compliance with service standards, contract conditions and quality provisions. In line with its commitment to business integrity, the Company has established an open and fair procurement process. There are internal written records of the reasons for any non-inclusion or suspension of contractors or suppliers.

### **B6: Product Responsibility**

### Maintaining Products and Services Quality

The Group is committed to delivering superior customer services and handling queries from customers in a timely and efficient manner. In line with this approach, customer services teams of the Group's property development projects have been established. Re-examinations and re-inspections of properties are carried out for residential properties developed by the Group in Hong Kong, the Mainland and overseas when they are handed over to purchasers. Follow-up services are provided to purchasers to assist them with setting up connections to utilities, telecommunications and other services. Regular inspections are carried out by the Group in order to ensure the quality of the properties being constructed and to be delivered by contractors. The Group's property development projects complied with the codes and regulations for property development, including in the area of environmental protection.

The Hotels also endeavours to provide an excellent experience to its guests and has established standard procedures on handling guests' opinions and comments. In 2018, in recognition of the excellent quality services provided by the Hotels, the Group was awarded:

- "Best Local Hotel Chain" TTG Travel Awards 2018 (Harbour Plaza Hotels & Resorts);
- "Best Mid-range Hotel in Hong Kong" TTG China Travel Awards 2018 (Harbour Plaza 8 Degrees);
- "Michelin Guide Hong Kong & Macau 2018" Recommended Restaurant Robatayaki Japanese Restaurant at Harbour Grand Kowloon; and
- 2018 QTS Scheme Certification Mark (Restaurant category) Senzuru Japanese Restaurant at Harbour Plaza Metropolis, Hoi Yat Heen and Greens at Harbour Plaza North Point, and The Point at Harbour Plaza North Point.

In order to enhance the services of its property management on a continuous basis, customers are encouraged to provide feedback on their experience and customer satisfaction survey and mystery calls have been conducted. Employees of certain property management subsidiaries of the Group may also share their experience in resolving customers' queries during training sessions. In 2018, Goodwell, Hutchison Logistics Centre Management Ltd and Harbourfront Landmark Premium Services Ltd were awarded Excellence Award in the Excellence in Facility Management Award organized by The Hong Kong Institute of Facility Management and an employee of Harbourfront Landmark Premium Services Ltd was awarded the Outstanding Management Practitioners in the Property Management Week 2018 – Outstanding Practitioners Award, which recognized the personnel of property management sector in Hong Kong with highly outstanding performance.



### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT (CONTINUED)

### Protecting Personal Data Privacy and Intellectual Property

The Group respects personal data privacy and intellectual property rights. Policies and measures regarding the protection, collection and usage of personal data and protection of intellectual property are in place. Training is provided to relevant employees regarding the protection of personal data. Review and revision of the personal data and privacy protection practices are carried out to ensure compliance with relevant laws. Trademarks and domain names are registered in various jurisdictions in order to protect the intellectual property of the Group. Action will be taken immediately if scam or infringing articles or materials in relation to the Group are discovered.

The Group is not aware of any incidents of material non-compliance with laws and regulations concerning health and safety, advertising, labelling and privacy matters relating to products and services and methods of redress, that have a significant impact on the Group during the Reporting Period.

#### **B7:** Anti-corruption

### Anti-Bribery and Anti-Corruption

The Group adopts a "zero tolerance" approach to bribery, corruption and fraud of any kind. As part of the Company's corporate orientation programme, newly joining permanent employees attend seminars delivered by the Independent Commission Against Corruption ("ICAC") which introduces them to anti-corruption guidelines and practices. Members of the Group continue to co-operate with the ICAC in promoting anti-corruption practices.

The Group has a code of conduct under the Employee Handbook and whistle-blowing procedures. Employees are encouraged to report any concerns they have regarding bribery and corruption or suspected cases. In addition, in line with the Group's commitment to integrity in business, employees and stakeholders who deal with the Group, including customers, suppliers, creditors and debtors, are encouraged to report any suspected impropriety, misconduct or malpractice that they encounter within the Group. Procedures are in place to ensure that such reports are logged and investigated, and that appropriate action to address them will be taken. The reporting employee making appropriate reports under these procedures is assured of protection against unfair dismissal, victimisation or unwarranted disciplinary action, even if the reports are subsequently proved to be incorrect or unsubstantiated.

The Group is not aware of any material breach of laws and regulations relating to bribery, extortion, fraud and money laundering that would have a significant impact on the Group during the Reporting Period.

### **B8: Community Investment**

#### Contributions to Society

The Group strives to make its shares of contributions towards enhancing the well-being of society through community investment. Apart from making donations to charitable organisations, members of the Group also took the initiative to support local communities and promote youth development.

The Group is a donor to The Community Chest of Hong Kong ("Community Chest"). In commemoration of the Community Chest's 50th Anniversary in 2018, the Group, together with its affiliates ("CK Group") and Li Ka Shing Foundation made a donation of HK\$10 million. In addition, during the Reporting Period, the Group continued to support and take part in a matching donation programme of the Community Chest, which encouraged the public to make donations via the programme. The matching proportion was raised from 120% in 2017 to 150%. In 2018, CK Group was presented the "Benefactor of the Year Award 2017/2018" and continued to be named as one of The Community Chest's top three donors for 19 consecutive years.

Recognising the continuous effort of the Group in integrating corporate social responsibility into its businesses through caring for the community, employees and the environment, members of the Group (including property management services centres) were awarded a total of 111 "Caring Company" logos under the Caring Company Scheme in 2018. Among those 111 "Caring Company" logos, 4 were "15 Years Plus Caring Company Logo" and 28 were "10 Years Plus Caring Company Logo".

During the Reporting Period, the Group made donations totalling approximately HK\$6 million to various charitable organisations. The Group's subsidiaries also participated in various charitable and environmental protection events, including The Communist Chest Green Day, blood donation day with Hong Kong Red Cross Blood Transfusion Service, Food Bank Drive 2018 organized by St. James Settlement, "Hong Kong Citizen Hong Kong Heart" Volunteer Ambassador Programme organised by the Social Welfare Department, The Community Chest Skip Lunch Day and "Anti-Deception Chinese Opera Show" organized together with Hong Kong Police Force's. With the aim of fostering a caring culture among children, Citybase has also formed a Kid Volunteer Team. In 2018, Citybase continued to be awarded "Award of 10,000 Hours for Volunteer Service" by the Steering Committee on the Promotion of Volunteer Service of the Social Welfare Department, which was the 10 consecutive years for Citybase to receive this award.

The Group continues to support the "333 Learning Companion Leadership Programme" ("333 Programme") under We R Family Foundation. Around 6,000 underprivileged students and their families have benefited from the programme since 2010 when it was launched. 333 Programme provides free tutoring and value-added courses and professional support to advance the whole person development and competitiveness of children and youth of underprivileged families. Not only their behaviors and academic results improved, in 2018, 333 Programme started to develop a STEM programme with practical business wisdom to enhance the future skills of students under 333 Programme. There are four 333 Programme centres in North District, Kwun Tong, Sham Shui Po and Tin Shui Wai, which also serve neighbouring districts including Tai Po, Wong Tai Sin, Kowloon City and Kwai Tsing. In 2018, 333 Programme continued to receive matching funds from the Government's Partnership Fund for the Disadvantaged.

Furthermore, Harbour Plaza Hotel Management Group continuously organises student internship programmes with various colleges in Hong Kong and overseas to provide industry placement for students to fulfil their mandatory or elective requirements of undergraduate education and has also participated in VTC Career Expo and Career Day held by universities to provide students in Hong Kong with industry exposure.



### ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT (CONTINUED)









- 1 2 3 4
- 1. Gold Award (Largescale Domestic Property – Properties of 21 years of age or above) of "Best Landscape Award for Private Property Development" organised by the Leisure and Culture Services Department.
- 2. Directors of We R Family Foundation attending the charity movie screening fundraising event held by the Foundation.
- 3. Awards presentation by The Community Chest CK Group was named one of the top three donors.
- 4. "Hong Kong Citizen Hong Kong Heart" Volunteer Ambassador Program organised by the Social Welfare Department.







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- Hong Kong SAR Chief Executive Mrs. Carrie Lam, LKSF Chairman Mr. Li Ka-shing, Director of Liaison Office of the Central People's Government in the Hong Kong SAR Mr. Wang Zhimin, Mr. Victor T K Li and Mr. Richard Li officiated at the ceremony celebrating the Grand Opening of Tsz Shan Monastery.
- 2. Mr. Li Ka-shing delivered a speech at the Shantou University Commencement Ceremony in 2018.
- Mr. Li Ka-shing initiated the "Love Can Help" programme at a meeting with the management of the Hospital Authority and two universities.
- 4. Mr. Li Ka-shing received a Special Contribution Award from the Chinese Medical Association.
- 5. The Foundation supported the University of Sydney to conduct Australia's first clinical trial testing CAR T-cell immunotherapy.







### LI KA SHING FOUNDATION - CHANGING TIMES, UNCHANGING PROMISE

Mr. Li Ka-shing recognises the importance of education and healthcare to societal development. Established in 1980, the Li Ka Shing Foundation ("LKSF") has invested over HK\$21.8 billion to develop education and healthcare initiatives, with over 80% of the projects benefiting the Greater China region. After stepping down as Chairman of the CK Group on 10 May 2018, Mr. Li donned a new coat of armour to focus on the philanthropic efforts of his foundations to effect positive change.

Below are some of LKSF's major projects in 2018:

#### Love Can Help

In August 2018, LKSF announced a contribution of HK\$100 million to launch "Love Can Help", a healthcare subsidy scheme in collaboration with the Hospital Authority ("HA"), The University of Hong Kong ("HKU") and The Chinese University of Hong Kong ("CUHK"). The programme offers financial assistance to self-sufficient patients with certain illnesses who fall outside of Government subsidy schemes.

HK\$30 million out of the contribution from LKSF to the HA will be used to subsidise Positron Emission Tomography – Computed Tomography (PET-CT) scan services and Percutaneous Coronary Intervention (PCI) Stents, and another HK\$35 million to establish a PET-CT Centre in New Territories West Cluster. Further, HKU Li Ka Shing Faculty of Medicine and CUHK Faculty of Medicine will each receive HK\$17.5 million to fund critical research and support patients suffering from certain illnesses in their respective teaching hospitals to alleviate their financial burden.

#### **Pioneering Medical Services**

LKSF donated HK\$10 million to finance a pilot study of personalised cancer treatment for the digestive system at CUHK. Hong Kong Sanatorium & Hospital also received a contribution of HK\$10 million to launch a Transcatheter Cardiovascular Intervention Subsidy Scheme to provide local residents with access to advanced medical technologies and services.

#### **Compassionate Guardians**

From 2007, LKSF has contributed HK\$126 million towards the "Heart of Gold" Hong Kong Hospice Care Service Programme in collaboration with the HA. Providing a host of integrated palliative care services in hospice centres in 10 public hospitals, this innovative programme has served 38,000 terminally ill cancer patients and their family members.

### The Community Chest

LKSF and the CK Group jointly contributed HK\$10 million to The Community Chest of Hong Kong to mark its 50th anniversary and to support its charitable work going forward.

#### **Listening Angels**

As at the end of December 2018, the Caritas Family Crisis Hotline and Education Centre had received over HK\$50 million from LKSF to offer a 24-hour hotline as well as crisis prevention workshops to meet public demand. Since 2008, the Centre has handled over 509,000 sessions.

#### Hot Meals for the Elderly

In February 2018, Mr. Li Ka-shing visited a Food Angel community centre in Sham Shui Po, Hong Kong and enjoyed a warm meal with the elderly. LKSF pledged HK\$10 million for Food Angel to expand its good work in the community.

### Tsz Shan Monastery - Clarity, Compassion and Action

Since its opening in 2015, the Tsz Shan Monastery has welcomed almost one million visitors, including 269,286 visitors in 2018. Using the notions of clarity, compassion and action, Tsz Shan Institute focuses on Buddhist education, research and close examination to allow a holistic approach to learning about Buddhism. "Loving-Care Project" life education services are spreading to hospitals, retirement homes, and even correctional facilities, girls' homes, etc. The Buddhist Spiritual Counselling Centre strives to provide professional counselling services through Buddhist wisdom. Since its establishment in 2015, the Centre has provided counselling services for over 6,000 residents, and over 72,475 people have participated in workshops and other activities.

Moreover, the Tsz Shan Monastery Buddhist Art Museum will open to the public in May 2019. The Museum aims to nourish the spirituality of all generations through important Buddhist art objects gathered from different historical periods and regions expressing the beauty of Buddhist art. LKSF's total donation of HK\$3 billion has supported the development of the Monastery and is also funding its daily operation.

#### **Shantou University**

Shantou University ("STU") is a comprehensive tertiary institution co-developed by the Ministry of Education, the Guangdong Provincial Government and LKSF. As the only privately funded public university in Mainland China, STU is dedicated to promoting reform and innovation in Mainland China's higher education sector. LKSF has made grants and commitments of over HK\$10 billion to support STU's development.

In 2018, STU became the first university in Guangdong that was awarded "Guangdong Demonstration University for Institutional Reform". STU initiated a collaboration with the University of Michigan to develop an undergraduate curriculum in Biomedical Engineering. The Clinical Medicine, Chemistry, Marine Science and Mathematics departments garnered grants under the Top-tier University Development Funding Programme of Guangdong Province. For the fourth consecutive year, STU has been recognised internationally with a spot on the Times Higher Education World University Rankings.

For the sixth consecutive year, the quality of STU's freshmen class continued to improve. In 2018, 100% of enrolled freshmen from Guangdong Province chose STU as their first preference. The first-time employment rate for STU graduates has been the highest in Guangdong Province for the past three years.



### Shantou University Medical College

Shantou University Medical College ("SUMC") is pioneering reforms in medical education in Mainland China based on student-centred education and internationalisation initiatives. For 21 consecutive years, all incoming students have selected SUMC as their first choice. SUMC has taken the lead in adopting the United States Medical Licensing Examination (USMLE Step 1) to evaluate students in the English-stream medical programme. Over the past seven years, SUMC students taking part in the USMLE Step 1 have passed with an average passing rate of over 92%, which is close to those of accredited medical schools in the U.S. In 2018 the employment rate of new graduates was among the highest for universities in Guangdong Province, a record for 18 consecutive years. The Clinical Medicine major has been in the global top 1% of ESI (Essential Science Index) for six years in a row.

In 2018, SUMC earned a second prize in the National Higher Education Achievement Award with the HEART (Humanity, Empathy, Art, Respect, Team) teaching module for medical students, as well as a special recognition award for Clinical Medicine Programme Accreditation granted by the Ministry of Education. Eleven SUMC students out of 871 contestants made it through to the final round of the First Chinese University Student Academic English competition, winning two of the top prizes in the nation, along with other accolades.

Currently under construction is a new 55,000 sq.m. research centre with an estimated development cost of RMB476 million. The new Affiliated Cancer Hospital is being developed with a total investment of RMB1 billion. The new facility will cover an area of 150,000 sq.m. and have a capacity of about 700 beds.

Through the East-West Alliance programme, STU has expanded its international exchange and cooperation with 14 world-class universities such as Oxford University, Cambridge University, Stanford University and the University of California, Berkeley.

## Guangdong Technion Israel Institute of Technology (Joint venture between STU and Technion)

In 2018, Guangdong Technion Israel Institute of Technology ("GTIIT") recruited its second cohort of students, and began admitting students from Hong Kong and Macau through the Joint Entrance Examination. With the enrollment of 263 undergraduate students in 2018, there are now 479 students in GTIIT, which was the latest university to be listed in the "Guangdong High Level University Development Program" in 2018.

LKSF donated US\$130 million to Technion to promote the co-establishment of GTIIT by Technion and STU, which is fully supported by the People's Government of Guangdong Province and the Shantou Municipal Government.

#### Cheung Kong Graduate School of Business

Since its founding in 2002, the Cheung Kong Graduate School of Business has aimed to cultivate business leaders with a global vision, a humanistic spirit, a strong sense of social responsibility and an innovative mind-set. After 16 years, the school boasts a growing network of 12,000 alumni who embody best practices in management education between the East and the West.

#### Jiangxi Education and Women's Development

LKSF pledged RMB3 million to set up a collaboration between Nanchang University, its First Affiliated Hospital, and the Nanchang's Women's Federation to launch multifaceted initiatives in Jiangxi Province.

#### Free Healthcare Services in Mainland China

Over the years, LKSF has contributed over RMB1 billion to support free medical care services, including "Heart of Gold" Nationwide Hospice Care Services, China Disabled Persons Federation's "Cheung Kong New Milestone" (three phases) to install prosthetics and provide rehabilitation support and training, Nationwide Medical Relief for the Poor, and the Kumbum Tibetan Medical Hospital Aid Programme. Over 17 million patients have benefited.

#### Overseas Medical Research

In 2018, LKSF made new commitments of over HK\$250 million to support overseas projects. These include the following donations: HK\$7 million to Medecins Sans Frontieres to support the organisation's work in Bangladesh and an HIV/AIDs Project in the Republic of Congo; and HK\$25 million (approximately AUD4.5 million) to the University of Sydney to support Australia's first clinical trial testing Chimeric Antigen Receptor (CAR) T-cell immunotherapy.

LKSF will continue to cultivate a culture of giving as its unchanging promise.



### HIGHLIGHTS OF DEVELOPMENT PROPERTIES

# OCEAN PRIDE

### Tsuen Wan

The two-phase premier residential development situated above the Tsuen Wan West Station of the MTR West Rail Line offers scenic sea views and spacious shopping mall facilities.







# HARBOUR GLORY

### North Point

Located along the premium Hong Kong Island harbourside land lot in the vicinity of MTR Fortress Hill Station, this residential-commercial complex seizes the advantages of transportation convenience and broad views of the picturesque Victoria Harbour.









### HIGHLIGHTS OF DEVELOPMENT PROPERTIES (CONTINUED)

# **BORRETT ROAD**

## Mid-levels

Spacious deluxe residence built on a premium Mid-levels land plot offers commanding and beautiful views of the Hong Kong Island's central business hub.









# **SEANORAMA**

## Ma On Shan

Seanorama is situated in close proximity to the Wu Kai Sha Station of the Ma On Shan Line in the New Territories. As a quality seaside residence, this project offers scenic views of the nearby Starfish Bay and lush green landscape.











### HIGHLIGHTS OF DEVELOPMENT PROPERTIES (CONTINUED)

# LE PARC

## Chengdu

Situated in a premier residential development project, Le Parc, Xin Jie Li is a large-scale shopping precinct. The project offers consumers a one-stop leisure experience with a host of shopping, dining, entertainment, and education and parental facilities.







# **REGENCY HILLS**

## Chongqing

Regency Hills is situated in Chongqing's Nanan District in the Yangjiashan area. The new phase, Regency Hills • Uptown, consists of high-rise residential buildings, house-on-house villas and retail shops. Adjacent to the Chongqing Metro Haitangxi Station, the development project enjoys unrivalled convenience.











### HIGHLIGHTS OF DEVELOPMENT PROPERTIES (CONTINUED)

## LAGUNA VERONA

## Dongguan

Close by the renowned Harbour Plaza Golf Club and Hwanggang Lake's waterfront greenery, Laguna Verona, located in Houjie Town, is a luxury golf villa community in Dongguan. With a total area of around 3,333,000 square metres, this opulent residence is a place where tranquility meets convenience, providing dwellers with an aspirational living experience.







# **UPPER WEST SHANGHAI**

## Shanghai

The mega development at Zhen Ru Fu Zhong Xin in the Putuo District represents a new landmark in Shanghai featuring retail, office, residential premises and serviced apartments as well as a hotel.









### HIGHLIGHTS OF DEVELOPMENT PROPERTIES (CONTINUED)

# CITY LINK

## Shanghai

Conveniently located at the junction of Xinzha Road and Datian Road in Jingan District of Shanghai, City Link, a contemporary complex of Grade A offices and grand shopping mall, enjoys close proximity to the city centre with a wide selection of international dining options, hotels, shopping centres and residential complexes.



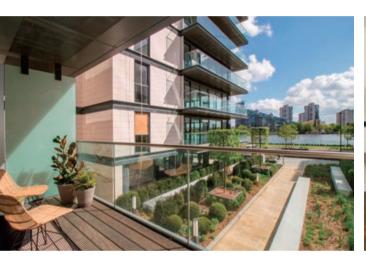




## CHELSEA WATERFRONT

### London

Situated at the entrance of Chelsea Creek, the project comprises of two glass residential towers of 37 and 25 floors. It also includes four riverside buildings located next to landscaped gardens, as well as the refurbished 1902 historic Lots Road Power Station. Chelsea Waterfront also offers selections of retail and dining options, providing residents with comprehensive leisure facilities.









## HIGHLIGHTS OF INVESTMENT PROPERTIES



1	2	3
	4	5

- 1. Cheung Kong Center
- 2. China Building
- 3. 5 Broadgate in London
- 4. The Harbourfront
- 5. Hutchison House

The Group has an investment property portfolio of approximately 17 million sq.ft., comprising mainly office, retail, and industrial properties. It continues to evaluate and strategically adjust the mix of investment properties from time to time in order to timely release the underlying value of the portfolio.











## HIGHLIGHTS OF HOTELS AND SERVICED SUITES

The Group's hotel and serviced suite portfolio comprises 18 hotel and serviced suite properties, including hotel development and extension projects scheduled for completion in 2019, and providing approximately 15,000 rooms for guest accommodation.













- 1 & 2. Harbourfront Horizon All-Suite Hotel
- 3. Horizon Suite Hotel Tolo Harbour Hotel
- 4 & 7. Harbour Grand Kowloon
- 5 & 6. Harbour Grand Hong Kong



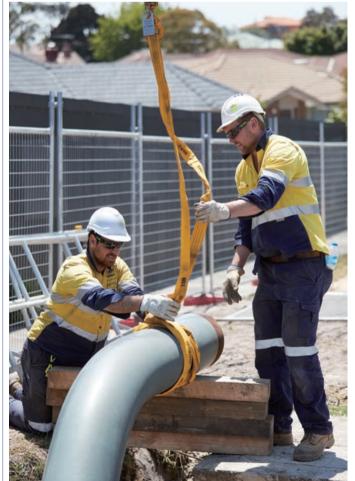


### HIGHLIGHTS OF INFRASTRUCTURE AND UTILITY ASSET OPERATION

# United Energy, Dampier Bunbury Pipeline, Multinet Gas, Energy Developments

The Group has actively expanded its investment portfolio of businesses with stable recurrent income through various acquisitions. Its diversified businesses now include infrastructure and utility asset operations in continental Europe, Australia, Canada and the United Kingdom.









## ista





# Reliance Home Comfort





1	2
3	4

- United Energy distributes electricity across east and southeast Melbourne and the Mornington Peninsula.
- 2. Dampier Bunbury Pipeline is Western Australia's principal gas transmission pipeline.
- 3. Multinet Gas operates a regulated network which covers 1,860 square kilometres of the eastern and south-eastern suburbs of Melbourne, the Yarra Ranges and South Gippsland.
- 4. Energy Developments specialises in producing electricity from safe, clean, low greenhouse gas emissions sources such as landfill gas, waste coal mine gas, wind, and solar; as well as provides energy solutions in remote regions.

1	2
3	4

- 1. ista is a leading global provider of sub-metering and related services.
- 2. Headquartered in Essen, Germany, ista's operations range from hardware development, manufacturing, installation and maintenance to meter reading, data collection and processing, individual billing based on actual consumption, as well as energy data management.
- 3. Reliance Home Comfort is principally engaged in the home and commercial services sector providing the sale and rental of water heaters, HVAC (heating, ventilation and air conditioning) equipment, water purification, plumbing, comfort protection plans and other related services primarily in Ontario, Canada.
- 4. Reliance Home Comfort has over 1.7 million customers in Canada.



### HIGHLIGHTS OF AIRCRAFT LEASING

The aircraft leasing business provides steady income streams to the Group on a medium to long term basis. The Group (including interest in joint ventures) owned 120 narrow body aircraft and 5 wide body aircraft with an average age of 5.7 years and an average remaining lease term of 5.1 years.





1	
2	

- 1. An A321 narrow body aircraft leased to Wizz Air.
- 2. An A320 Neo narrow body aircraft leased to Frontier Airlines.

## 1881 HERITAGE







## SCHEDULE OF MAJOR PROPERTIES

As at 31 December 2018

### A. PROPERTIES FOR/UNDER DEVELOPMENT

		<i>.</i>		
Description	Lot Number/Location	Group's Interest	Approx. Site Area (sq. ft.)	
Hong Kong				
Harbour Glory and Hotel Alexandra, North Point	I.L. 8920	100.0%	84,895	
A site at Mid-level	I.L. 8949	100.0%	112,892	
A site at Sha Tin	S.T.T.L. 614	100.0%	67,802	
A site at Yuen Long	Lot 4328 in D.D. 124	100.0%	110,223	
A site at Tuen Mun	T.M.T.L. 463	100.0%	266,945	
A site at Fung Yuen, Tai Po	Various lots in D.D. 11	100.0%	747,176	
A site at Yuen Long	Lot 1457 R.P. in D.D. 123 Y.L.	60.0%	8,610,937	
A site at North District	Various lots	100.0%	1,814,524	
Various sites at Yuen Long	Various lots	100.0%	2,095,602	
Various sites at Tai Po	Various lots	100.0%	133,472	
The Mainland				
La Grande Ville	Beijing	100.0%	1,176,118	
The Greenwich	Beijing	100.0%	1,052,720	
Beixinjiayuan	Beijing	100.0%	2,759,132	
Noble Hills	Changsha	100.0%	1,205,815	
Le Parc	Chengdu	100.0%	1,840,326	
Regency Hills	Chongqing	95.0%	9,635,068	
		420.004	4.500.464	
Heizuizi, Xigang District	Dalian	100.0%	1,538,161	
The South Bay	Dalian	100.0%	3,007,111	
Laguna Verona	Dongguan	99.8%	11,362,394	
Yuhu Mingdi	Guangzhou	80.0%	998,133	
Noble Hills	Guangzhou	100.0%	5,195,089	

Approx. Floor Area Attributable to the Group (sq. ft.)	Existing Land Use	Stage of Completion	Estimated Date of Completion
(34. 16.)			
755,626	Residential/Hotel	Interior finishing	March, 2019
286,163	Residential	Completed	Completed
149,123	Residential	Superstructure in progress	December, 2019
244,084	Residential	Foundation work	January, 2022
138,875	Residential	Ground investigation work	March, 2022
142,073	Residential	Planning	-
-	Agricultural land	Planning	_
_	Agricultural land	Planning	_
_	Agricultural land	Planning	_
_	Agricultural land	Planning	_
_	Agricultural land	Planning	-
1,063,878	Residential	Interior finishing	December, 2019
2,535,092	Residential/Commercial	Superstructure in progress	June, 2021
861,112	Residential	Planning	- Jane, 202
882,801	Residential	Superstructure completed	March, 2019
1,200,078	Residential/Commercial	Planning	September, 2021
519,121	Commercial	Superstructure in progress	December, 2019
2,813,253	Residential/Commercial	Superstructure in progress	June, 2020
3,927,338	Residential/Commercial	Superstructure in progress	June, 2021
329,881	Residential	Superstructure in progress	March, 2019
513,438	Residential/Commercial	Superstructure in progress	December, 2019
1,321,979	Residential	Superstructure in progress	January, 2020
1,412,460	Residential/Commercial	Planning	December, 2020
3,670,695	Residential/Commercial	Planning	September, 2021
3,772,983	Residential/Commercial	Planning	June, 2022
3,680,059	Residential/Commercial	Planning	June, 2023
14,725,209	Residential/Commercial	Planning	-
2,541,152	Residential/Commercial	Foundation work	December, 2021
1,355,498	Residential	Foundation work	February, 2022
872,167	Commercial	Planning	December, 2023
3,651,373	Residential/Commercial	Planning	-
3,118,205	Residential	Foundation work	June, 2020
559,744	Residential	Foundation work	September, 2020
1,385,809	Residential	Planning	September, 2021
1,873,091	Residential	Planning	September, 2022
1,298,654	Residential	Planning	June, 2023
2,149,734	Residential/Commercial	Planning	
548,690	Residential	Superstructure completed	June, 2019
479,607	Residential	Superstructure in progress	December, 2021
279,581	Residential	Superstructure completed	March, 2019
797,831	Residential	Superstructure in progress	June, 2019
619,108	Residential	Site formation	September, 2019
1,390,265	Residential	Planning	September, 2021



### SCHEDULE OF MAJOR PROPERTIES (CONTINUED)

### A. PROPERTIES FOR/UNDER DEVELOPMENT (continued)

Description	Lot Number/Location	Group's Interest	Approx. Site Area (sq. ft.)
The Mainland (continued)			
Emerald Cove	Huizhou	100.0%	861,672
Upper West Shanghai	Shanghai	60.0%	1,181,510
Regency Garden	Shanghai	85.0%	326,792
Regency Cove	Wuhan	100.0%	7,676,900
Emerald Cove	Zhongshan	100.0%	1,121,760
Horizon Costa	Zhuhai	100.0%	2,152,780
Overseas			
Stars of Kovan Chelsea Waterfront, Chelsea	Singapore London, the United Kingdom	100.0% 95.0%	108,686 340,505
A site at Convoys Wharf	London, the United Kingdom	100.0%	1,742,400
A site at Teversham Road, Fulbourn	Cambridgeshire, the United Kingdom	100.0%	737,327

### B. PROPERTIES IN WHICH THE GROUP HAS A DEVELOPMENT INTEREST

Description	Lot Number/Location	Approx. Site Area (sq. ft.)
Hong Kong		
My Central, Central	I.L. 9038	18.191
Ocean Pride, Ocean Supreme and OP Mall, Tsuen Wan	T.W.T.L. 401	461,453
Seaside Sonata, Sham Shui Po	N.K.I.L. 6506	80,805
Area 86, Tseung Kwan O (Package 8)	T.K.O.T.L. 70 R.P., Site H	179,090
Wong Chuk Hang Station Package 3, Aberdeen	A.I.L. 467, Site C	240,928

Approx. Floor Area Attributable to the Group (sq. ft.)	Existing Land Use	Stage of Completion	Estimated Date of Completion
1,295,683	Residential/Commercial	Superstructure in progress	June, 2020
1,223,371	Residential/Commercial	Foundation work	September, 2020
2,190,895	Residential/Commercial/Hotel	Superstructure in progress	June, 2019
775,980	Residential/Commercial/Hotel	Superstructure in progress	October, 2019
816,528	Commercial	Superstructure in progress	June, 2020
282,402	Residential	Foundation work	March, 2020
733,592 2,583,002 3,227,329 2,066,453 6,706,405	Residential Residential/Commercial Residential/Commercial Residential Residential	Superstructure in progress Foundation work Planning Planning Planning	June, 2019 September, 2021 December, 2022 December, 2023
687,953	Residential/Commercial	Superstructure in progress	May, 2019
1,202,801	Residential/Commercial	Planning	June, 2022
1,354,314	Residential	Planning	June, 2023
326,063	Residential/Commercial	Superstructure in progress	November, 2019
127,690	Residential	Interior finishing	June, 2019
21,464	Residential	Interior finishing	September, 2019
4,468	Commercial	Demolition work	September, 2020
126,303	Residential/Commercial	Planning	June, 2021
183,888	Residential/Commercial	Planning	December, 2021
179,914	Residential/Commercial	Planning	August, 2022
7,320	Commercial	Planning	July, 2020
342,188	Residential/Commercial	Planning	December, 2021
240,217	Residential/Commercial	Planning	June, 2022
296,761	Residential/Commercial	Planning	December, 2022
511,963	Residential/Commercial/Hotel	Planning	December, 2023
1,669,574	Residential/Commercial/Hotel	Planning	–
43,873	Residential	Planning	March, 2022
45,027	Residential	Planning	September, 2022
Approx. Floor Area of the Development (sq. ft.)	Existing Land Use	Stage of Completion	Estimated Date of Completion
191,490	Residential/Commercial	Completed	Completed
2,235,124	Residential/Commercial	Completed	Completed
595,701	Residential/Commercial	Superstructure in progress	April, 2020
1,044,098	Residential	Superstructure in progress	March, 2021
505,903	Commercial	Planning	March, 2022
999,967	Residential	Planning	–



### SCHEDULE OF MAJOR PROPERTIES (CONTINUED)

#### C. PROPERTIES FOR INVESTMENT/OWN USE

Description	Lot Number/Location	Group's Interest
Hong Kong		
Cheung Kong Center, Central	I.L. 8887	100.0%
One and Two Harbourfront, Hung Hom	Sections A, B & R.P. of H.H.M.L. 6 & Extension	100.0%
Hutchison House, Central	I.L. 8286	100.0%
THE HUB, Aberdeen	A.I.L. 399	100.0%
Hutchison Telecom Tower (portion), Tsing Yi	T.Y.T.L. 139 section A	100.0%
China Building, Central	I.L. 2317	100.0%
Whampoa Garden (portion), Hung Hom	K.I.L. 10750 sections A to H & J to L	100.0%
Aberdeen Centre (portion), Aberdeen	A.I.L. 302 & 304	100.0%
Victoria Mall, Tsim Sha Tsui	K.I.L. 11086 R.P.	85.0%
1881 Heritage, Tsim Sha Tsui	K.I.L. 11161 R.P.	100.0%
Harbourview Horizon All-Suite Hotel, Hung Hom Bay	K.I.L. 11103	100.0%
Harbourfront Horizon All-Suite Hotel and Kowloon Harbourfront Hotel, Hung Hom Bay	K.I.L. 11110	100.0%
Harbour Plaza Resort City, Tin Shui Wai	T.S.W.T.L. 4	98.5%
Horizon Suite Hotel at Tolo Harbour, Ma On Shan	S.T.T.L. 461	100.0%
Harbour Grand Kowloon, Hung Hom	Sections A, B & R.P. of H.H.M.L. 6 & Extension	100.0%
Harbour Plaza Metropolis, Hung Hom	K.I.L. 11077	100.0%
Harbour Grand Hong Kong, North Point	I.L. 7106 s.A & Extension	Development interest
Harbour Plaza North Point	I.L. 8885	100.0%
The Kowloon Hotel, Tsim Sha Tsui	K.I.L. 10737	100.0%
Sheraton Hong Kong Hotel & Towers, Tsim Sha Tsui	K.I.L. 9172	39.0%
Harbour Plaza 8 Degrees, Kowloon City	K.I.L. 4013 R.P.	100.0%
The Apex Horizon, Kwai Chung	K.C.T.L. 467 R.P.	100.0%
Rambler Oasis Hotel, Tsing Yi	T.Y.T.L. 140	100.0%
Rambler Garden Hotel, Tsing Yi	T.Y.T.L. 140	100.0%
Hutchison Logistics Centre (portion), Kwai Chung	K.C.L. 4 & Extension	100.0%
Watson Centre, Kwai Chung	K.C.T.L. 258	100.0%
Conic Investment Building, Hung Hom	Subsection 1 of section O of K.M.L. 40	100.0%
The Mainland		
Century Place	Shenzhen	80.0%
Westgate Mall	Shanghai	60.0%
Kerry Everbright City	Shanghai	24.8%
The Great Wall Hotel Beijing	Beijing	49.8%
Sofitel Shenyang Lido	Shenyang	29.0%
Overseas	Landon Aba H. C. J. W I	100.00/
5 Broadgate	London, the United Kingdom	100.0%
1 & 2 Heuston South Quarter	Dublin, Ireland	100.0%

### Notes to Schedule of Major Properties:

- 1. Properties which are insignificant, including overseas properties, agricultural land and completed properties for sales, are not included.
- 2. Properties owned by associates are not included.
- 3. For properties in which the Group has a development interest, other parties provide the land whilst the Group finances the construction costs and occasionally also the land costs, and is entitled to a share of the revenue/development profits/properties after completion in accordance with the terms and conditions of the joint development agreements.

Approx. Floor Area Attributable to the Group (sq. ft.)	Existing Use	Lease Term
1,289,356	Office/Retail	Medium Term Lease
961,281	Office/Retail	Long Lease
503,715	Office/Retail	Long Lease
342,868	Office	Long Lease
300,268	Office	Medium Term Lease
258,751	Office/Retail	Long Lease
1,713,990	Retail	Long Lease
345,026	Retail	Long Lease
143,040	Retail	Medium Term Lease
140,180	Retail/Hotel	Medium Term Lease
1,283,918	Hotel	Medium Term Lease
1,156,516	Hotel	Medium Term Lease
651,990	Hotel	Medium Term Lease
602,778	Hotel	Medium Term Lease
510,932	Hotel	Long Lease
461,309 444,988 343,078 329,486 260,061 230,565 228,087 213,233 211,111 4,705,141 687,200 327,324	Hotel Hotel Hotel Hotel/Retail Hotel/Retail Hotel Hotel Hotel Hotel Industrial/Office Industrial Industrial	Medium Term Lease Medium Term Lease Medium Term Lease Medium Term Lease Long Lease Long Lease Medium Term Lease
454,346	Retail	Medium Term Lease
659,611	Retail/Office	Short Lease
124,020	Retail/Office	Medium Term Lease
437,393	Hotel	Short Lease
252,090	Hotel	Medium Term Lease
1,171,348	Office	Long Lease
242,115	Office	Freehold



## CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2018

	Note	2018 \$ Million	2017 \$ Million
Group revenue Share of revenue of joint ventures		50,368 14,113	57,546 6,234
Total	(3)	64,481	63,780
Group revenue Interest from joint ventures Investment and other income Operating costs Property and related costs Salaries and related expenses Interest and other finance costs Depreciation Other expenses  Profit on disposal of a property development joint venture Gain on financial instruments Change in fair value of investment properties		50,368 2,175 2,013 (22,755) (3,873) (1,079) (1,771) (559) (30,037) 6,989 511 3,993	57,546 988 1,932 (26,503) (3,807) (1,222) (1,573) (543) (33,648) – 633 9,525
Surplus on disposal of investment properties Profit on disposal of hotel properties Share of profit of joint ventures Share of profit of associates		11,850 675 420 218	- 363 239 549
Profit before taxation Taxation	(4) (5)	49,175 (7,541)	38,127 (7,239)
Profit after taxation		41,634	30,888
Profit attributable to Non-controlling interests Holders of perpetual capital securities		(977) (540)	(428) (335)
Profit attributable to shareholders		40,117	30,125
Earnings per share	(6)	\$10.85	\$8.07

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2018

	2018 \$ Million	2017 \$ Million
Profit after taxation	41,634	30,888
Other comprehensive income (loss) – reclassifiable to profit or loss		
Translation of financial statements of operations outside Hong Kong Exchange gain (loss) Exchange loss reclassified to profit or loss Exchange gain (loss) on translation of bank loans for hedging Gain (loss) on derivative financial instruments	(5,635) 175 759	5,494 166 (48)
Net investment hedges Cash flow hedges Change in fair value of investments Share of other comprehensive income (loss) of joint ventures	4,127 358 (4) (1,417)	(2,075) 18 1 730
Other comprehensive income (loss) – not reclassifiable to profit or loss Gain (loss) on remeasurement of defined benefit obligations Share of other comprehensive income (loss) of joint ventures and associates	(17) 25	75 (12)
Other comprehensive income (loss)	(1,629)	4,349
Total comprehensive income	40,005	35,237
Total comprehensive income attributable to Non-controlling interests Holders of perpetual capital securities	(794) (540)	(611) (335)
Total comprehensive income attributable to shareholders	38,671	34,291



## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

	Note	2018 \$ Million	2017 \$ Million		
	Note	\$ IVIIIION	) IVIIIIIVII		
Non-current assets	(0)	27.660	25 227		
Fixed assets	(8)	37,660	35,337		
Investment properties	(9)	123,478	135,998		
Joint ventures	(10)	59,842	65,293		
Associates	(11)	7,256	7,402		
Investments	(12)	16,796	6,706		
Loan receivables		3,848	2,776		
Derivative financial instruments	(13)	3,006	129		
Deferred tax assets	(14)	3,134	2,720		
		255,020	256,361		
Current assets					
Properties for sale	(15)	143,373	135,589		
Debtors, prepayments and others	(16)	3,710	3,709		
Loan receivables	(10)	17,117	1,270		
Joint venture contracted for sale		- 17,117	1,493		
Bank balances and deposits		56,725	54,917		
		220,925	196,978		
		220,323	130,370		
Current liabilities					
Bank and other loans	(17)	1,829	14,342		
Creditors, accruals and others	(18)	15,622	19,958		
Customers' deposits received		33,916	35,680		
Provision for taxation		3,080	3,426		
		54,447	73,406		
Net current assets		166,478	123,572		
Nicolar Communication (Control Control					
Non-current liabilities	/4.7\	67.662	F7.6F0		
Bank and other loans	(17)	67,663	57,650		
Deferred tax liabilities	(14)	12,474	11,655		
Derivative financial instruments	(13)	167	1,317		
Pension obligations	(19)	166	131		
		80,470	70,753		
Net assets		341,028	309,180		
Representing:					
Share capital and share premium	(20)	245,639	245,875		
Reserves		77,881	45,677		
Shareholders' funds		323,520	291,552		
Perpetual capital securities	(21)	11,670	11,670		
Non-controlling interests	(21)	5,838	5,958		
Total equity		341,028	309,180		

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2018

		Shareho	ders' funds		Holders of perpetual	Non-	
	Share capital \$ Million	Share premium \$ Million	Reserves (Note) \$ Million	Total \$ Million	capital securities \$ Million	controlling interests \$ Million	Total equity \$ Million
Balance at 1 January 2017	3,824	249,179	17,196	270,199	-	6,075	276,274
Profit after taxation Other comprehensive income (loss) Translation of financial statements of operations outside Hong Kong	-	-	30,125	30,125	335	428	30,888
Exchange gain	-	-	5,273	5,273	-	221	5,494
Exchange loss reclassified to profit or loss Exchange loss on translation of bank loans for hedging Gain (loss) on derivative financial instruments	-	-	210 (48)	210 (48)	-	(44)	166 (48)
Net investment hedges	-	-	(2,075)	(2,075)	-	-	(2,075)
Cash flow hedges Change in fair value of investments	-	-	18	18 1	-	-	18 1
Share of other comprehensive income of joint ventures	-	-	718	718	_	_	718
Gain on remeasurement of defined benefit obligations	_	_	69	69	_	6	75
Total comprehensive income Change in non-controlling interests	-	- -	34,291 -	34,291 –	335 -	611 (65)	35,237 (65)
Buy-back and cancellation of issued shares	(126)	(7,002)	126	(7,002)	11 670	-	(7,002)
Issue of perpetual capital securities  Costs for issue of perpetual capital securities	-	-	(92)	(92)	11,670 –	-	11,670 (92)
Distribution to holders of perpetual capital securities	-	-	-	_	(335)	_	(335)
Dividend paid to non-controlling interests	-	-	-	-	-	(663)	(663)
Dividend paid to shareholders 2016 final dividend \$1.15 per share 2017 interim dividend \$0.42 per share	-	-	(4,291) (1,553)	(4,291) (1,553)	-	-	(4,291) (1,553)
Balance at 31 December 2017	3,698	242,177	45,677	291,552	11,670	5,958	309,180
Dalance at 1 January 2010	2 600	242 177	AE 677	201 552	11.670	E 0E0	200 100
Balance at 1 January 2018	3,698	242,177	45,677	291,552	11,670	5,958	309,180
Profit after taxation Other comprehensive income (loss) Translation of financial statements of operations outside Hong Kong	-	-	40,117	40,117	540	977	41,634
Exchange loss	-	_	(5,460)	(5,460)	_	(175)	(5,635)
Exchange loss reclassified to profit or loss  Exchange gain on translation of bank loans for hedging	-	-	175 759	175 759	-	-	175 759
Gain on derivative financial instruments							
Net investment hedges Cash flow hedges	-	-	4,127 358	4,127 358	-	-	4,127 358
Change in fair value of investments	_	_	(4)	(4)	_	_	(4)
Share of other comprehensive loss of joint ventures							
and associates Loss on remeasurement of defined benefit obligations	-	-	(1,392) (9)	(1,392) (9)	-	(8)	(1,392) (17)
Total comprehensive income	_	_	38,671	38,671	540	794	40,005
Change in non-controlling interests	-	_	-	-	-	(560)	(560)
Buy-back and cancellation of issued shares  Distribution to holders of perpetual capital securities	(4)	(232)	4	(232)	_ (E40)	-	(232)
Distribution to holders of perpetual capital securities Dividend paid to non-controlling interests	-	-	-	-	(540) –	(354)	(540) (354)
Dividend paid to shareholders						(/	
2017 final dividend \$1.28 per share 2018 interim dividend \$0.47 per share	-	-	(4,733) (1,738)	(4,733) (1,738)	- -	-	(4,733) (1,738)
Balance at 31 December 2018	3,694	241,945	77,881	323,520	11,670	5,838	341,028



#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

#### Note: Reserves

	Business combination reserve \$ Million	Exchange reserve \$ Million	Other reserves Million	Retained profits \$ Million	Total \$ Million
Balance at 1 January 2017	(69,014)	(5,105)	6	91,309	17,196
Profit after taxation	-	_	-	30,125	30,125
Other comprehensive income	-	4,032	77	57	4,166
Buy-back and cancellation of issued shares	-	-	126	-	126
Costs for issue of perpetual capital securities Dividend paid to shareholders	-	-	-	(92)	(92)
2016 final dividend \$1.15 per share	-	-	-	(4,291)	(4,291)
2017 interim dividend \$0.42 per share	-	-	-	(1,553)	(1,553)
Balance at 31 December 2017	(69,014)	(1,073)	209	115,555	45,677
Balance at 1 January 2018	(69,014)	(1,073)	209	115,555	45,677
Profit after taxation	-	-	-	40,117	40,117
Other comprehensive income (loss)	-	(1,669)	207	16	(1,446)
Buy-back and cancellation of issued shares	-	-	4	-	4
Dividend paid to shareholders					
2017 final dividend \$1.28 per share	-	-	-	(4,733)	(4,733)
2018 interim dividend \$0.47 per share	-	_	_	(1,738)	(1,738)
Balance at 31 December 2018	(69,014)	(2,742)	420	149,217	77,881

#### At the year end date:

- (a) other reserves comprised (i) investment revaluation deficit of \$8 million (31 December 2017 deficit of \$5 million and 1 January 2017 \$162 million and 1 January 2017 \$36 million); and (iii) hedging reserve of \$262 million (31 December 2017 \$51 million and 1 January 2017 deficit of \$25 million); and
- (b) exchange reserve included accumulated gain on net investment hedges of \$2,888 million (31 December 2017 loss of \$1,998 million and 1 January 2017 gain of \$125 million).

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2018

Note	2018 \$ Million	2017 \$ Million
Operating activities		
Cash generated from operations (a)	17,195	54,670
Investment in/loan advance to joint ventures	(10)	(270)
Dividend/loan repayment from joint ventures	480	325
Interest received	3,666	1,626
Profits tax paid	(7,364)	(6,761)
Net cash from operating activities	13,967	49,590
nvesting activities		
Investment in/loan advance to joint ventures	(1,921)	(57,154)
Dividend/loan repayment from joint ventures	873	_
Dividend/distribution from associates	455	551
Dividend/distribution from investments	437	312
Increase in loan receivables	(10,230)	_
Acquisition of investments	(10,536)	_
Acquisition of investment properties	(12,950)	(314)
Acquisition of aircraft	(3,909)	(3,050)
Acquisition of other fixed assets	(1,125)	(685)
Disposal of investment properties	36,110	174
Disposal of hotel properties	527	854
Disposal of aircraft	743	-
Disposal of investments and other fixed assets	-	159
Sale deposit for investment properties	-	4,020
Net cash received on hedging instruments	721	_
Net cash used in investing activities	(805)	(55,133)
Financing activities		
Borrowing of bank and other loans	19,412	56,069
Repayment of bank and other loans	(21,177)	(55,094)
Distribution paid to holders of perpetual capital securities	(541)	(269)
Dividend paid to non-controlling interests	(354)	(663)
Dividend paid to shareholders	(6,471)	(5,844)
Decrease in funding from non-controlling interests	(560)	(65)
Buy-back and cancellation of issued shares	(232)	(7,002)
Issue of perpetual capital securities	-	11,578
Interest and other finance costs paid	(1,834)	(1,731)
Net cash used in financing activities	(11,757)	(3,021)
Net increase (decrease) in cash and cash equivalents	1,405	(8,564)
Translation differences	(357)	1,403
Cash and cash equivalents at 1 January	54,369	61,530



## CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

#### Notes:

### (a) Cash generated from operations

	2018 \$ Million	2017 \$ Million
Profit before taxation	49,175	38,127
Interest income	(3,835)	(1,842)
Interest and other finance costs	1,079	1,222
Dividend/distribution from investments	(437)	(312)
Depreciation	1,771	1,573
Gain on financial instruments	(511)	(633)
Change in fair value of investment properties	(3,993)	(9,525)
Surplus on disposal of investment properties	(11,850)	_
Profit on disposal of hotel properties	(675)	(363)
Share of profit of joint ventures	(420)	(239)
Share of profit of associates	(218)	(549)
Others	107	107
Changes in working capital		
(Increase) decrease in properties for sale	(9,797)	6,923
Decrease in debtors, prepayments and others	548	7,434
Increase in loan receivables	(3,356)	(821)
Decrease in joint venture contracted for sale	1,493	_
(Increase) decrease in restricted bank balances	(760)	523
Increase in creditors, accruals and others	80	1,786
Increase (decrease) in customers' deposits received	(1,206)	11,259
	(12,998)	27,104
	17,195	54,670

#### (b) Cash and cash equivalents

	2018 \$ Million	2017 \$ Million
Bank balances and deposits Less: restricted bank balances	56,725 (1,308)	54,917 (548)
	55,417	54,369

Restricted bank balances represent property sale proceeds placed with banks in accordance with the requirements of property development on the Mainland and are restricted for use until certain conditions are fulfilled.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### General Information

The Company is an exempted company with limited liability incorporated in the Cayman Islands and its shares are listed on The Stock Exchange of Hong Kong Limited. The addresses of its registered office and principal place of business are set out on page 200 of the annual report.

The consolidated financial statements set out on pages 140 to 178 were reported in Hong Kong dollars and approved by the Board of Directors on 21 March 2019.

## 2. Principal Accounting Policies

#### (a) Basis of preparation

The consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRSs") under the historical cost convention except for investments, investment properties and derivative financial instruments which are stated at fair values as described in (f), (h) and (k).

The International Accounting Standards Board has issued a number of new and revised IFRSs. IFRS 9 "Financial Instruments" was early adopted in 2017 and its impacts were described in note 2(a) to the consolidated financial statements for the year ended 31 December 2017. The adoption of other IFRSs effective for the Group's annual accounting periods beginning on 1 January 2018 has no significant impact on the Group's results and financial position. For the following IFRSs which are not yet effective, the Group is in the process of assessing their impact on the Group's results and financial position. Based on preliminary assessment, no significant impact is anticipated for the adoption of IFRSs scheduled to be effective in 2019.

#### Effective for annual accounting periods beginning on 1 January 2019

Amendments to IFRSs Annual Improvements 2015 – 2017 Cycle

Amendments to IFRS 9 Prepayment Features with Negative Compensation

IFRS 16 Leases

Amendments to IAS 19 Plan Amendment, Curtailment or Settlement IFRIC 23 Uncertainty over Income Tax Treatments

Amendments to IAS 28 Long-term Interests in Associates and Joint Ventures

Effective for annual accounting periods beginning on 1 January 2020

Amendments to IAS 1 and IAS 8 Definition of Material Amendments to IFRS 3 Definition of a Business

Effective for annual accounting periods beginning on 1 January 2021

IFRS 17 Insurance Contracts

Effective date not vet determined

Amendments to IFRS 10 Sale or Contribution of Assets between an Investor

and IAS 28 and its Associate or Joint Venture



## 2. Principal Accounting Policies (continued)

#### (b) Consolidation

The consolidated financial statements include the financial statements of the Company and its direct and indirect subsidiaries made up to the year end date, and incorporate the Group's interests in joint ventures and associates as described in (d) and (e).

Results of subsidiaries, joint ventures and associates acquired or disposed of during the year are included as from the effective dates of acquisition to the year end date or up to the dates of disposal as the case may be. Goodwill on acquisition of subsidiaries is carried at cost and reviewed for impairment annually. Impairment, if any, is charged to consolidated income statement.

#### (c) Subsidiaries

A subsidiary is an entity which the Group has (i) power over the entity; (ii) exposure, or rights, to variable returns from involvement with the entity; and (iii) the ability to use power over the entity to affect the amount of returns.

#### (d) Joint ventures

A joint venture is an entity of which the Group shares joint control with other parties under contractual arrangements on decisions that significantly affect its returns.

Investments in joint ventures are carried in the consolidated financial statements at cost plus the Group's share of post-acquisition results less dividends received and provision for impairment.

Results of joint ventures are incorporated in the consolidated financial statements to the extent of the Group's share of total comprehensive income based on financial statements made up to 31 December 2018 and after adjusting, where necessary, to ensure consistency with the Group's accounting policies.

#### (e) Associates

An associate is an entity, other than a subsidiary or a joint venture, of which the Group has significant influence over the financial and operating policy decisions.

Investments in associates are carried in the consolidated financial statements at cost plus the Group's share of post-acquisition results less dividends/distributions received and provision for impairment.

Results of associates are incorporated in the consolidated financial statements to the extent of the Group's share of total comprehensive income based on financial statements made up to 31 December 2018 and after adjusting, where necessary, to ensure consistency with the Group's accounting policies.

## 2. Principal Accounting Policies (continued)

#### (f) Investments

Investments, other than subsidiaries, joint ventures or associates, are classified as either investments measured at fair value through other comprehensive income or investments measured at fair value through profit or loss depending on the nature and characteristics of the investments. Changes in fair value are recognised in other comprehensive income and profit or loss accordingly.

#### (g) Fixed assets

Fixed assets are stated at cost less depreciation and provision for impairment which takes into account the fair value of the fixed asset and its value in use.

For hotel and serviced suite properties and properties for own use, leasehold land is amortised over the remaining term of the lease on a straight-line basis and buildings are depreciated over the shorter of 50 years or the remaining term of the lease of the underlying leasehold land. Aircraft are depreciated on a straight-line basis over the expected remaining useful lives after taking 10% of acquisition costs as residual values. Other fixed assets are depreciated on a straight-line basis at annual rates ranging from 5% to 331/3% over the expected useful lives.

#### (h) Investment properties

Investment properties held for rental are stated at fair value. Investment properties under development are stated at fair value when fair values become reliably determinable or upon completion of construction, whichever is the earlier, otherwise at cost less provision for impairment. Changes in fair value are recognised in profit or loss.

#### (i) Properties for sale

Properties for sale are stated at the lower of cost and net realisable value. Net realisable value is determined with reference to sale proceeds received after year end date less necessary costs incurred, or by management estimates based on prevailing market conditions.

Costs of properties include acquisition costs, development expenditure, interest and other costs attributable to the properties. Costs of properties of subsidiaries are adjusted in the consolidated financial statements to reflect the Group's actual costs incurred where appropriate.



## 2. Principal Accounting Policies (continued)

#### (i) Debtors and receivables

Debtors and receivables are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method less provision for impairment.

#### (k) Derivative financial instruments

Derivative financial instruments are stated at fair value and changes in fair value are recognised in profit or loss.

For derivative financial instruments that qualify for hedging and are designated as (i) fair value hedges – changes in fair value are recognised in profit or loss together with changes in fair value of the hedged assets or liabilities; (ii) net investment hedges – changes in fair value are recognised in other comprehensive income and the associated changes in fair value are reclassified to profit or loss upon disposal of the hedged investments; and (iii) cash flow hedges – changes in fair value are recognised in other comprehensive income and the associated changes in fair value are reclassified to profit or loss when the hedged transactions affect profit or loss.

#### (I) Bank and other loans

Bank and other loans are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

#### (m) Creditors

Creditors are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

#### (n) Pension obligations

Defined benefit obligations are measured at the present value of estimated future cash outflows, using discount rates by reference to market yields of high quality bonds at the year end date, after taking into account the fair value of pension scheme assets. Gain or loss on remeasurement of defined benefit obligations is recognised in other comprehensive income.

Costs of defined benefit schemes are charged to profit or loss using the projected unit credit method to spread the costs over the employees' future service lives. Contributions to defined contribution schemes are charged to profit or loss when employees' services are provided.

## 2. Principal Accounting Policies (continued)

#### (o) Revenue recognition

Revenue of property sale is recognised when control of the property is transferred with the associated risks and rewards to the purchaser. Payments received from purchasers prior to revenue recognition are accounted for as customers' deposits received.

Revenue of property rental and aircraft leasing are recognised on a straight-line basis over the lease term. Revenue of hotel and serviced suite operation is recognised upon provision of services. Revenue of property and project management is recognised when services are rendered. Revenue of infrastructure and utility asset operation is recognised upon provision of goods or services.

#### (p) Foreign exchange

Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the year end date. Transactions in foreign currencies are converted at the rates of exchange ruling at the transaction dates. Exchange differences are recognised in profit or loss.

For translation of financial statements of subsidiaries, joint ventures and associates denominated in foreign currencies into Hong Kong dollars for consolidation, assets and liabilities are translated at the rates of exchange ruling at the year end date and results are translated at the average rates of exchange during the year. Exchange differences are recognised in other comprehensive income.

#### (g) Taxation

Profits tax is provided for, using the applicable enacted rates at the year end date, on estimated taxable profits less available tax relief for losses of each individual company comprising the Group.

Deferred tax liabilities are provided for, using the applicable enacted rates, on temporary differences between the carrying amounts of assets and liabilities and their tax bases. Deferred tax assets are recognised, using the applicable enacted rates, to the extent that future taxable profits will be available, and deductible temporary differences and unused tax losses can be utilised to offset the profits.

#### (r) Borrowing costs

Borrowing costs incurred are charged to profit or loss unless capitalised as being directly attributable to property acquisition and development which necessarily take a substantial period of time to complete.



## 3. Revenue and Profit Contribution

The principal activities of the Group are property development and investment, hotel and serviced suite operation, property and project management, aircraft leasing and investment in infrastructure and utility asset operation.

Revenue by principal activities is as follows:

	Group		Joint ve	ntures	Tot	al
	2018	2017	2018	2017	2018	2017
	\$ Million					
Property sales	34,763	42,825	4	26	34,767	42,851
Property rental	7,479	7,689	156	141	7,635	7,830
Hotel and serviced suite operation	5,136	4,774	16	24	5,152	4,798
Property and project management	826	511	58	115	884	626
Aircraft leasing	2,164	1,747	785	445	2,949	2,192
Infrastructure and utility asset operation	_	_	13,094	5,483	13,094	5,483
	50,368	57,546	14,113	6,234	64,481	63,780

and is derived from the following locations:

	2018 \$ Million	2017 \$ Million
Hong Kong The Mainland Overseas	23,094 23,809 17,578	24,576 30,917 8,287
	64,481	63,780

## 3. Revenue and Profit Contribution (continued)

Profit contribution by principal activities after allocation of operating costs and other income is as follows:

	Gro	up	Joint ve	ntures	Tot	al
	2018 \$ Million	2017 \$ Million	2018 \$ Million	2017 \$ Million	2018 \$ Million	2017 \$ Million
	) IVIIIIIVI ¢	\$ IVIIIIIVII	) IVIIIIIVI ¢	\$ IVIIIIIOII	) IVIIIIIVI ¢	\$ IVIIIIIOII
Property sales	12,003	16,235	_	16	12,003	16,251
Property rental	6,791	7,010	139	120	6,930	7,130
Hotel and serviced suite operation	1,944	1,588	(20)	(16)	1,924	1,572
Property and project management	331	232	40	43	371	275
Aircraft leasing	872	704	404	280	1,276	984
Infrastructure and utility asset operation	109		3,925	1,969	4,034	1,969
	22,050	25,769	4,488	2,412	26,538	28,181
Interest and other finance costs	(1,079)	(1,222)	(1,184)	(804)	(2,263)	(2,026)
	20,971	24,547	3,304	1,608	24,275	26,155
Profit on disposal of a property development joint venture						_
Interests in real estate investment trusts	•				538	861
Gain on financial instruments					511	633
Change in fair value of investment propert	ties					
Group						
Joint ventures					3,993	9,525
					18	9,525 14
Surplus on disposal of investment properties	es				18 11,850	14
Surplus on disposal of investment properties Profit on disposal of hotel properties	es				18 11,850 675	14 - 363
Surplus on disposal of investment properties Profit on disposal of hotel properties Others	es				18 11,850	14
Surplus on disposal of investment properties Profit on disposal of hotel properties Others Taxation	es				18 11,850 675 717	14 - 363 829
Surplus on disposal of investment properties Profit on disposal of hotel properties Others Taxation Group	25				18 11,850 675 717 (7,541)	14 - 363 829 (7,239)
Surplus on disposal of investment properties Profit on disposal of hotel properties Others Taxation Group Joint ventures					18 11,850 675 717	14 - 363 829
Surplus on disposal of investment properties Profit on disposal of hotel properties Others Taxation Group					18 11,850 675 717 (7,541)	14 - 363 829 (7,239)

Information on profit contribution by principal activities is set out in management discussion and analysis on pages 15 to 27 of the annual report.



## 4. Profit before Taxation

	2018 \$ Million	2017 \$ Million
Profit before taxation is arrived at after charging:	4 111111111111	•
Interest and other finance costs		
Bank and other loans	2,010	1,894
Less: amount capitalised	(931)	(672)
	1,079	1,222
Directors' emoluments		
Salaries, allowances and benefits in kind	164	157
Pension scheme contribution	16	15
Discretionary bonus	144	138
	324	310
Auditors' remuneration	25	22
Costs of properties sold	19,869	23,324
Commission for contract sales	878	850
Change in fair value of investments	453	_
Exchange differences	433	_
and after crediting:		
Interest income		
Bank balances and deposits	650	614
Loan receivables	1,007	237
Investments	3	3
Dividend/distribution from investments	437	312
Change in fair value of investments	-	591
Exchange differences	_	167

#### Notes:

(a) Interest and other finance costs were capitalised to property development projects at rates which approximated to the weighted average cost of 2.8% (2017 – 2.2%) for general borrowings.

## 4. Profit before Taxation (continued)

(b) Directors' emoluments paid to directors (including the five highest paid individuals in the Group) in connection with the management of affairs of the Company and its subsidiaries are as follows:

		Salaries, Allowances	Pension		Inducement or		
	Director's	and Benefits	Scheme	Discretionary	Compensation	2018	2017
	Fees	in Kind	Contribution	Bonus	. Fee	Total	Total
	\$ Million	\$ Million	\$ Million	\$ Million	\$ Million	\$ Million	\$ Million
Li Ka-shing	_	-	-	-	-	-	0.01
Victor T K Li	0.26	55.82	5.58	32.76	-	94.42	89.64
Kam Hing Lam	0.22	24.12	2.41	1.07	_	27.82	27.00
Ip Tak Chuen, Edmond	0.22	21.73	2.17	2.34	_	26.46	24.86
Chung Sun Keung, Davy	0.22	12.40	1.24	21.58		35.44	34.08
Chiu Kwok Hung, Justin	0.22	12.62	1.26	21.59	-	35.69	34.32
Chow Wai Kam, Raymond	0.22	5.51	0.49	26.43		32.65	31.10
Pau Yee Wan, Ezra	0.22	14.07	1.40	17.12	_	32.81	31.56
Woo Chia Ching, Grace	0.22	14.07	1.40	21.49	-	37.18	35.76
Cheong Ying Chew, Henry	0.41	-	-	-	-	0.41	0.41
Chow Nin Mow, Albert	0.35	-	-	-	_	0.35	0.35
Hung Siu-lin, Katherine	0.41	-	-	-	_	0.41	0.41
Yeh Yuan Chang, Anthony	0.09	-	-	-	-	0.09	0.22
Colin Stevens Russel	0.35	-	-	-	_	0.35	0.27
Donald Jeffrey Roberts	0.35	-	-	-	_	0.35	0.27
Simon Murray	-	-	-	-	-	-	0.08
Total for 2018	3.76	160.34	15.95	144.38	-	324.43	
Total for 2017	3.78	153.15	15.23	138.18			310.34

During the year, Mr. Li Ka-shing retired as Chairman and Executive Director and received a pro rata director's fee of \$1,781 based on an annual fee of \$5,000, and Mr. Yeh Yuan Chang, Anthony resigned as Independent Non-executive Director and received a pro rata director's fee of \$91,014 based on an annual fee of \$220,000.

All other Directors received an annual fee of \$220,000 each and Directors acting as members of Audit Committee and/or Remuneration Committee received an additional annual fee of \$130,000 each for the former and \$60,000 each for the latter.



### 5. Taxation

	2018 \$ Million	2017 \$ Million
Current tax		
Hong Kong	1,707	1,694
Outside Hong Kong	5,205	5,962
Deferred tax	629	(417)
	7,541	7,239

Profits tax is provided for at the rate of 16.5% (2017 – 16.5%) on the estimated taxable profits in Hong Kong. Tax outside Hong Kong is provided for at the local enacted rates on the estimated taxable profits of the individual company concerned.

Profit before results of joint ventures and associates is reconciled with taxation as follows:

	2018 \$ Million	2017 \$ Million
Profit before taxation Less: share of profit of joint ventures share of profit of associates	49,175 (420) (218)	38,127 (239) (549)
	48,537	37,339
Tax at the profits tax rate of 16.5% in Hong Kong, the principal place of business  Tax at different rates for locations outside Hong Kong Dividend/distribution income  Fair value changes of investment properties  Surplus on disposal of hotel and investment properties  Tax losses and deductible temporary differences  Non-assessable/deductible items  Deferred tax assets derecognised  Adjustments for prior years  Others	8,009 2,874 (54) (708) (2,067) (80) (519) 67 22 (3)	6,161 3,487 (52) (1,664) – (172) (358) – (163)
Taxation	7,541	7,239

## 6. Earnings Per Share

The calculation of earnings per share is based on profit attributable to shareholders and on the weighted average of 3,696,161,344 shares (2017 – 3,732,203,704 shares) in issue during the year.

## 7. Dividends

Dividends paid and proposed for the year by the Company are as follows:

	2018 \$ Million	2017 \$ Million
Interim dividend paid at \$0.47 (2017 – \$0.42) per share Final dividend proposed at \$1.43 (2017 – \$1.28) per share	1,738 5,282	1,553 4,733
	7,020	6,286

At the year end date, the Company's reserves available for distribution to shareholders amounted to \$257,243 million (2017 – \$255,012 million). Final dividend proposed for 2017 was approved by shareholders on 10 May 2018 and paid on 31 May 2018.

## 8. Fixed Assets

		Hotels and serviced suites				
	Hotels and serviced suites \$ Million	under development \$ Million	Land and buildings \$ Million	Aircraft \$ Million	Other assets \$ Million	Total \$ Million
Cost At 1 January 2017 Additions/cost adjustments Disposals Translation differences	20,698 (91) (1,132) 48	2,071 612 - -	3,583 4 - 26	15,186 3,066 - 78	3,501 109 (376) 40	45,039 3,700 (1,508) 192
At 31 December 2017 Additions Disposals Translation differences	19,523 5 (1,757) (21)	2,683 <b>911</b> - -	3,613 1 (25) (18)	18,330 3,912 (846)	3,274 191 (437) (19)	47,423 5,020 (3,065) (58)
At 31 December 2018	17,750	3,594	3,571	21,396	3,009	49,320
Accumulated depreciation/provisions At 1 January 2017 Depreciation Disposals Translation differences	8,115 379 (574) 30	- - - -	506 92 - 11	90 879 - 2	2,633 223 (332) 32	11,344 1,573 (906) 75
At 31 December 2017 Depreciation Disposals Translation differences	7,950 377 (1,632) (12)	- - - -	609 90 (25) (8)	971 1,073 (64)	2,556 231 (437) (19)	12,086 1,771 (2,158) (39)
At 31 December 2018	6,683	-	666	1,980	2,331	11,660
Net book value At 31 December 2018	11,067	3,594	2,905	19,416	678	37,660
At 31 December 2017	11,573	2,683	3,004	17,359	718	35,337



### 8. Fixed Assets (continued)

Analysis of aircraft by geographical location is not practicable as aircraft are movable assets leased to airline operators. Other fixed assets with carrying amounts of \$17,472 million (2017 – \$17,030 million) and \$772 million (2017 – \$948 million) at the year end date were located in Hong Kong and outside Hong Kong respectively.

Depreciation for the year by principal activities is as follows:

	2018 \$ Million	2017 \$ Million
Property sales	25	29
Property rental	95	96
Hotel and serviced suite operation	561	554
Property and project management	16	14
Aircraft leasing	1,074	880
	1,771	1,573

## 9. Investment Properties

	Properties completed \$ Million	Properties under development \$ Million	Total \$ Million
At 1 January 2017	124,707	599	125,306
Additions/transfers	1,232	(694)	538
Disposals	(60)	_	(60)
Change in fair value	9,430	95	9,525
Translation differences	689	_	689
At 31 December 2017	135,998	_	135,998
Additions	12,833	_	12,833
Disposals	(28,280)	_	(28,280)
Change in fair value	3,993	_	3,993
Translation differences	(1,066)	_	(1,066)
At 31 December 2018	123,478	-	123,478

Gross rental income and direct operating expenses of investment properties for the year amounted to \$6,937 million (2017 – \$7,247 million) and \$105 million (2017 – \$108 million) respectively.

## 9. Investment Properties (continued)

At the year end date:

- (a) investment properties with carrying amounts of \$103,633 million (2017 \$126,826 million) and \$19,845 million (2017 \$9,172 million), based on independent professional valuation, were located in Hong Kong and outside Hong Kong respectively;
- (b) investment properties in Hong Kong were fair valued by Cushman & Wakefield Limited, independent professional valuers, using valuation methods and inputs described in (c) and (d); and property valuations were dependent on the determination of inputs which involved judgements and estimates after considering information available;
- (c) fair values of investment properties were derived using the income capitalisation method and by adopting the appropriate capitalisation rates ranging from 4% to 8% after current rental income and reversionary income potential of the investment properties were considered;
- (d) fair values of investment properties under development were determined using the residual method; the investment properties under development would be fair valued as if they were completed using the income capitalisation method and by adopting a capitalisation rate of 5%, and outstanding costs to completion and profit margins would be deducted to arrive at the fair values for the investment properties under development; and
- (e) capitalisation rates were adopted after analysis of relevant observable market transactions and interpretation of indirectly observable market information; and capitalisation rates adopted would be inversely related to the values derived.

#### 10. Joint Ventures

	2018 \$ Million	2017 \$ Million
Investments in joint ventures – unlisted Share of results less dividends	21,799 (579)	20,001 866
Leans to joint ventures	21,220	20,867
Loans to joint ventures  Interest bearing loans – repayable within 5 years	3,689	7,277
Interest bearing loans – repayable after 5 years	5,890	6,445
Subordinated interest bearing loans – repayable within 5 years	21,371	_
Subordinated interest bearing loans – repayable after 5 years	7,386	30,420
Non-interest bearing loans – no fixed repayment terms	286	284
	59,842	65,293

Loans to joint ventures are made on a pro rata basis and interest bearing loans carry interest at rates ranging from 4.4% to 7.5%.



## 10. Joint Ventures (continued)

At the year end date, particulars of the major joint ventures are as follows:

Joint venture	Equity interest of the Group	Principal activities and places of businesses
CK William UK Holdings Limited  – incorporated in the United Kingdom for privatisation of the DUET Group (the "CK William JV")	40%	An owner and operator of energy utility assets in Australia, the United States, Canada and the United Kingdom
CKP (Canada) Holdings Limited  – incorporated in Canada for investment in the Reliance Group (the "CKP (Canada) JV")	75%	A building equipment and service provider under the consumer brand identity of "Reliance Home Comfort" in Canada
Sarvana S.à r.l.  – incorporated in Luxembourg for investment in the ista Group (the "Sarvana JV")	65%	A fully integrated energy management service provider operated by the ista Group in Europe

During the year, dividend received from the CK William JV and the CKP (Canada) JV amounted to \$113 million and \$107 million respectively.

Summarised financial information of the major joint ventures is as follows:

	CK Will	iam JV	CKP (Car	nada) JV	Sarvan	a JV
	2018	2017	2018	2017	2018	2017
For the year ended 31 December	\$ Million					
Revenue	10,888	7,057	4,501	2,087	8,251	1,684
Operating profit before interest, taxation,						
depreciation and amortisation	6,438	4,478	2,518	1,122	3,473	720
Interest expense	(2,790)	(1,955)	(1,219)	(618)	(1,829)	(404)
Depreciation and amortisation	(2,638)	(1,187)	(1,112)	(535)	(1,564)	(313)
Acquisition stamp duty	_	(745)	_	_	_	_
Taxation	(304)	(423)	(46)	11	(284)	(68)
Net profit (loss)	706	168	141	(20)	(204)	(65)
Other comprehensive income (loss)	(2,074)	826	(458)	340	(242)	61
Non-controlling interests	(108)	(131)	_	-	(2)	-
Total comprehensive income	(1,476)	863	(317)	320	(448)	(4)

## 10. Joint Ventures (continued)

	CK Willi	am JV	CKP (Car	nada) JV	Sarvan	a JV
	2018	2017	2018	2017	2018	2017
As at 31 December	\$ Million					
Non-current assets	86,570	92,357	30,464	32,281	63,035	64,881
Current assets						
Cash and cash equivalents	513	2,036	278	185	778	1,111
Other current assets	2,190	2,451	638	494	1,895	1,987
	2,703	4,487	916	679	2,673	3,098
Current liabilities						
Trade creditors, provisions and others	(3,106)	(4,048)	(685)	(758)	(1,384)	(1,297)
Other financial liabilities	(5,060)	(4,615)	(1,916)	(47)	(1)	(16)
Other non-financial liabilities	(399)	(189)	(165)	(156)	(1,425)	(1,346)
	(8,565)	(8,852)	(2,766)	(961)	(2,810)	(2,659)
Non-current liabilities						
Shareholders' loan	(22,080)	(24,160)	(9,849)	(10,569)	(32,878)	(34,606)
Trade creditors, provisions and others	(4,651)	(1,569)	(100)	(135)	(79)	(54)
Other financial liabilities	(32,961)	(37,120)	(8,977)	(11,002)	(14,412)	(14,670)
Other non-financial liabilities	(2,137)	(4,185)	(3,126)	(3,271)	(9,951)	(9,962)
	(61,829)	(67,034)	(22,052)	(24,977)	(57,320)	(59,292)
Net assets	18,879	20,958	6,562	7,022	5,578	6,028
Non-controlling interests	148	(172)	_	_	(1)	(3)
Shareholders' equity	19,027	20,786	6,562	7,022	5,577	6,025
Shareholders' equity shared by the Group	7,611	8,314	4,922	5,266	3,625	3,916
Capitalised costs	55	55	_	_	72	76
Carrying amount	7,666	8,369	4,922	5,266	3,697	3,992

At the year end date, the aggregated carrying amount of other joint ventures was \$4,935 million (2017 – \$3,240 million) and the Group's share of results of other joint ventures are as follows:

For the year ended 31 December	2018 \$ Million	2017 \$ Million
Net profit Other comprehensive income (loss)	209 (65)	281 93
Total comprehensive income	144	374



### 11. Associates

	2018 \$ Million	2017 \$ Million
Investment in an associate – listed in Hong Kong Share of results less distributions	8,363 (1,107)	8,147 (745)
	7,256	7,402
Market value on quoted market price	6,778	6,712

At the year end date, particulars of the associate are as follows:

Name	Equity interest of the Group	Principal activities and place of business
Hui Xian Real Estate Investment Trust ("Hui Xian REIT")	32.4%	Investment in hotels and serviced suites, office and retail properties on the Mainland

Summarised financial information of Hui Xian REIT is as follows:

	2018	2017
For the year ended 31 December	RMB Million	RMB Million
Revenue	3,201	3,199
Profit attributable to unitholders	574	1,456

As at 31 December	2018 RMB Million	2017 RMB Million
Current assets	6,431	7,734
Non-current assets	39,736	39,875
Current liabilities	(2,642)	(5,914)
Non-current liabilities	(16,120)	(13,834)
Non-controlling interests	(319)	(350)
Net assets before distribution payable	27,086	27,511

The Group's share of net assets before distribution payable amounted to 10,004 million (2017 - 10,509 million) at the year end exchange rate. During the year, distribution received from Hui Xian REIT amounted to 583 million (2017 - 551 million).

#### 12. Investments

	2018 \$ Million	2017 \$ Million
Investments measured at fair value through profit or loss		
Equity securities listed in Hong Kong	3,476	3,767
Equity securities listed outside Hong Kong	2,056	2,218
Equity securities unlisted	1,065	656
Investments in infrastructure businesses	9,575	-
Investment in a hotel development project	563	_
	16,735	6,641
Investments measured at fair value through other comprehensive income		
Debt securities listed in Hong Kong	61	65
	16,796	6,706

During the year, the Group paid \$9,575 million to CK Hutchison Holdings Limited for a 40% share of economic benefits of six of its infrastructure businesses.

## 13. Derivative Financial Instruments

	Assets		Liabilities	
	2018	2017	2018	2017
	\$ Million	\$ Million	\$ Million	\$ Million
Currency swaps and forward contracts	3,283	_	_	1,546
Interest rate swaps	162	129	45	_
Price index swaps	-	_	122	_
	3,445	129	167	1,546
Less: maturities within 1 year (note 16)	(439)	_	_	_
maturities within 1 year (note 18)	-	_	_	(229)
	3,006	129	167	1,317

During the year, a gain of 964 million (2017 - 42 million) was recognised in profit or loss as a result of the ineffectiveness of hedging instruments.



### 13. Derivative Financial Instruments (continued)

At the year end date:

(a) the following currency swaps and forward contracts were in place to hedge the net foreign exchange exposure of the investment costs of investment properties and major joint ventures outside Hong Kong:

Pay	Receive	Maturities
AUD1,550 million	US\$1,164 million	2019 – 2022
CAD2,145 million	US\$1,633 million	2019 – 2020
EUR3,046 million	US\$3,614 million	2020 – 2023
GBP1,300 million	US\$1,894 million	2022 – 2028

(b) the following interest rate swaps were in place to convert the interest rates of bank loans:

Notional amount	Pay fixed interest rate	Receive floating interest rate	Maturities
US\$1,235 million	1% - 3.2%	LIBOR	2019 – 2023

(c) the following price index and currency swaps were in place to convert the annual retail price index adjusted rental of investment properties in GBP into annually adjusted rental at fixed rates in US\$:

Notional amount	Pay	Receive	Maturities
GBP40 million	Retail price index adjusted GBP amount	US\$54 million annually adjusted at fixed rates	2035

## 14. Deferred Tax Assets / Liabilities

	2018 \$ Million	2017 \$ Million
Deferred tax assets Deferred tax liabilities	3,134 (12,474)	2,720 (11,655)
Net deferred tax liabilities	(9,340)	(8,935)

Analysis of net deferred tax liabilities is as follows:

	2018 \$ Million	2017 \$ Million
Accelerated tax depreciation	(3,815)	(3,572)
Fair value changes of investment properties	(257)	(344)
Increase in value of properties	(5,775)	(5,190)
Retained earnings of subsidiaries	(1,065)	(886)
Tax losses	1,410	1,258
Other temporary differences	162	(201)
	(9,340)	(8,935)

Movements of net deferred tax liabilities are as follows:

	2018 \$ Million	2017 \$ Million
At 1 January	(8,935)	(8,981)
Net credit (charge) to profit or loss		
Accelerated tax depreciation	(263)	(165)
Fair value changes of investment properties	74	141
Increase in value of properties	(761)	(533)
Retained earnings of subsidiaries	(218)	736
Tax losses	180	242
Other temporary differences	359	(4)
Translation differences	224	(371)
At 31 December	(9,340)	(8,935)

At the year end date, no deferred tax asset was recognised for (i) deductible temporary differences amounting to 2.914 million (2017 - 3.001 million); and (ii) tax losses amounting to 4.054 million (2017 - 4.472 million) of which 244 million (2017 - 4.466 million) would expire within 5 years.



## 15. Properties for Sale

	2018 \$ Million	2017 \$ Million
Properties for/under development Joint development projects Completed properties Commission for contract sales	61,155 41,571 39,502 1,145	77,723 24,560 32,560 746
	143,373	135,589

At the year end date:

- (a) properties for sale amounting to \$74,908 million (2017 \$62,276 million) and \$67,320 million (2017 \$72,567 million) were located in Hong Kong and outside Hong Kong respectively; and
- (b) properties for/under development and joint development projects amounting to \$51,912 million (2017 \$38,814 million) were not scheduled for completion within twelve months.

## 16. Debtors, Prepayments and Others

	2018 \$ Million	2017 \$ Million
Trade debtors	599	600
Derivative financial instruments (note 13)	439	_
Deposits for derivative financial instruments	_	643
Prepayments and others	2,672	2,466
	3,710	3,709

Ageing analysis of trade debtors with reference to terms of agreements is as follows:

	2018 \$ Million	2017 \$ Million
Current to one month	458	502
Two to three months	76	48
Over three months	65	50
	599	600

Ageing analysis of trade debtors past due but not impaired is as follows:

	2018 \$ Million	2017 \$ Million
Overdue within one month	110	112
Overdue for two to three months	76	48
Overdue over three months	65	50
	251	210

## 17. Bank and Other Loans

	2018	2017
	\$ Million	\$ Million
Bank loans repayable		
within 1 year	1,829	14,342
after 1 year but not exceeding 2 years	6,737	1,568
after 2 years but not exceeding 5 years	48,912	40,772
after 5 years	1,914	7,215
	59,392	63,897
Other loans repayable		
after 2 years but not exceeding 5 years	5,361	5,353
after 5 years	4,739	2,742
	10,100	8,095
	69,492	71,992
Less: amounts classified under current liabilities	(1,829)	(14,342)
Amounts classified under non-current liabilities	67,663	57,650
Movements of bank and other loans are as follows:		
	2018	2017
	\$ Million	\$ Million
At 1 January	71,992	70,176
Borrowing of bank and other loans	19,412	56,069
Repayment of bank and other loans	(21,177)	(55,094)
Amortisation of costs	192	137
Translation differences	(927)	704
At 31 December	69,492	71,992



#### 17. Bank and Other Loans (continued)

At the year end date:

- (a) bank loans amounting to \$5,286 million (2017 \$13,812 million) were secured by assets as described in note 23;
- (b) bank loans in RMB carried interest at rates generally within the range from 90% to 110% of the rates prescribed by the People's Bank of China; bank loans in other currencies carried interest at rates generally based on the inter-bank offered rates of the relevant currency plus a margin of approximately 1%; and
- (c) other loans included the following notes issued by CK Property Finance (MTN) Limited in Hong Kong and guaranteed by the Company:

HK\$750,000,0002.29% due September 2026 (issued in 2016)US\$500,000,000LIBOR+0.78% due December 2021 (issued in 2016)HK\$1,450,000,0002.25% due August 2022 (issued in 2017)HK\$1,100,000,0003% due April 2027 (issued in 2017)HK\$896,000,0002.69% due September 2027 (issued in 2017)HK\$2,000,000,0003.57% due September 2028 (issued in 2018)

## 18. Creditors, Accruals and Others

	2018 \$ Million	2017 \$ Million
Trade creditors Accruals and other creditors	5,049 10,573	4,924 10,785
Sale deposit for investment properties	_	4,020
Derivative financial instruments (note 13)	_	229
	15,622	19,958

Ageing analysis of trade creditors with reference to invoice dates and credit terms is as follows:

	2018 \$ Million	2017 \$ Million
Current to one month Two to three months Over three months	4,999 28 22	4,852 54 18
	5,049	4,924

## 19. Pension Obligations

	2018 \$ Million	2017 \$ Million
Present value of defined benefit obligations Less: fair value of scheme assets	902 (736)	940 (809)
	166	131

Employees pension schemes include defined benefit schemes and defined contribution schemes. Assets of the employees pension schemes are held independently of the Group's assets.

Defined benefit schemes include (i) provision of benefits based on employer and employee vested contributions plus interest at 6% per annum, or a sum derived by a formula using the final salary and years of service, whichever is greater ("Scheme A"); and (ii) provision of benefits based on employer vested contributions only plus interest at 5% per annum ("Scheme B").

For Scheme A's funding purpose, an independent actuarial valuation as at 31 July 2017 reported a funding level of 104% of the accrued actuarial liabilities on an ongoing basis. The actuarial valuation was performed by Tian Keat Aun, a Fellow of The Institute and Faculty of Actuaries, of Towers Watson Hong Kong Limited using the attained age valuation method which adopted an investment return of 3.25% per annum and a salary increment of 4% per annum as the main assumptions. For Scheme B, the vested benefits were fully funded.

Costs of defined benefit schemes amounting to \$60 million (2017 – \$66 million) were charged to profit or loss and a loss of \$17 million (2017 – gain of \$75 million) on remeasurement of defined benefit obligations was recognised in other comprehensive income. Employers' contributions to defined benefit schemes amounted to \$41 million (2017 – \$43 million) for the year and forfeited contributions amounting to \$5 million (2017 – \$7 million) had been used to reduce the employers' contributions.

Defined contribution schemes include occupational retirement schemes and mandatory pension schemes. For occupational retirement schemes, contributions are made either by employer only or by both employer and employees at rates ranging from 5% to 10% of the employees' salary. For mandatory pension schemes, contributions are made by both employer and employees based on the employees' relevant monthly income in accordance with statutory requirements. Employers' contributions to defined contribution schemes amounted to \$322 million (2017 – \$317 million) for the year and forfeited contributions amounting to \$4 million (2017 – \$5 million) had been used to reduce the employers' contributions.



## 20. Share Capital and Share Premium

	Number of shares	Share capital \$ Million	Share premium \$ Million
Authorised share capital			
Shares of \$1 each	8,000,000,000	8,000	
Issued share capital			
Shares of \$1 each issued			
At 1 January 2017	3,823,999,500	3,824	249,179
Buy-back and cancellation of issued shares	(126,501,000)	(126)	(7,002)
At 31 December 2017	3,697,498,500	3,698	242,177
Buy-back and cancellation of issued shares	(4,098,000)	(4)	(232)
At 31 December 2018	3,693,400,500	3,694	241,945

During the year, the Company bought back 4,098,000 of its own issued shares on The Stock Exchange of Hong Kong Limited for a total consideration (including expenses) of \$232 million and cancelled all the shares bought back.

Particulars of the share buy-backs during the year are as follows:

	Number			Aggregate
	of shares	Purchase pri	ce per share	consideration
Month	bought back	Highest	Lowest	(before expenses)
September 2018	4,098,000	\$57.35	\$55.55	\$230,556,350

## 21. Perpetual Capital Securities

In 2017, US\$1,500 million perpetual capital securities were issued with an annual distribution rate of 4.6%. The perpetual capital securities have no fixed maturity and are redeemable at the Group's option on or after 18 May 2020.

Distribution to holders of perpetual capital securities may be deferred at the Group's discretion and in which event, the Company and the issuer will not declare/pay any dividends or distributions, redeem, reduce, cancel or buy-back any of the Company's and/or the issuer's share capital.

## 22. Operating Leases

Operating leases are contracted generally with a 2 to 6 year term for property rental and a 8 to 12 year term for aircraft leasing. Analysis of future minimum lease income receivable under non-cancellable operating leases at the year end date is as follows:

	2018 \$ Million	2017 \$ Million
Future minimum lease income receivable		
not later than 1 year	8,447	8,053
later than 1 year but not later than 5 years	19,346	16,241
later than 5 years	16,758	10,327
	44,551	34,621

### 23. Charges on Assets

At the year end date, properties amounting to \$13,393 million (2017 – \$15,512 million) were charged to secure bank loans arranged for property development projects on the Mainland.

#### 24. Commitments

At the year end date, the Group had capital commitments for (i) development of investment properties amounting to \$3,650 million (2017 – \$46 million); (ii) acquisition of aircraft amounting to \$9,079 million (2017 – \$12,868 million); and (iii) addition of other fixed assets amounting to \$1,030 million (2017 – \$1,233 million).

## 25. Contingent Liabilities

At the year end date, the Group provided guarantees for (i) the hotel revenue to be shared by the land owner of a hotel property amounting to \$536 million (2017 – \$552 million); and (ii) the mortgage loans provided by banks to purchasers of properties developed and sold by the Group on the Mainland amounting to \$3,005 million (2017 – \$4,103 million).

## 26. Financial Risks and Management

Financial assets and financial liabilities of the Group include investments, bank balances and deposits, trade debtors, loan receivables, loans to joint ventures, creditors, borrowings and derivative financial instruments. The Group's treasury policies and its management of financial risks and liquidity are described below:

### (a) Treasury policies

The Group maintains a conservative approach on foreign exchange exposure management and borrows principally on a floating rate basis. The Group manages and reviews its exposure to foreign exchange rates and interest rates on a regular basis. For investment overseas and at times of exchange rate and interest rate uncertainty or volatility, hedging instruments including swaps and forwards are used in the management of exposure to foreign exchange rate and interest rate fluctuations.



## 26. Financial Risks and Management (continued)

## (a) Treasury policies (continued)

At the year end date, the Group's borrowings were primarily in HK\$ and US\$, bank loans in RMB were borrowed for property development projects on the Mainland and bank loans in AUD were borrowed for investments in infrastructure and utility asset operation in Australia. The Group derives its revenue from property businesses mainly in HK\$ and RMB and maintains bank balances and deposits substantially in HK\$ and RMB. Income in foreign currencies is generated by the Group's overseas projects and joint venture operations, and cash in these foreign currencies is maintained for operational requirements.

#### (b) Risk management

The outstanding amounts of trade debtors, loan receivables and loans to joint ventures are the main exposure to credit risks, and collaterals including properties and other assets are arranged as much as possible to minimise credit risks. During the year, a short term loan amounting to \$10,230 million was made for treasury income which was secured by collaterals including guarantees and mortgage on properties. Bank balances and deposits are placed with a number of banks to mitigate bank default risk.

Generally, the credit risks of trade debtors and loan receivables are assessed on a collective basis, unless and until collection of outstanding amounts become doubtful. The credit risks of loans to joint ventures and other significant loan transactions are assessed separately. Outstanding balances are reviewed regularly and follow-up actions are carried out promptly on any overdue amounts to minimise credit risk exposure. Allowance for credit losses is considered if recovery of outstanding balances is doubtful following credit assessment and determination of realisable value of collaterals.

At the year end date, (i) overdue trade debtors and loan receivables were insignificant; (ii) most of the loan receivables were secured by collaterals; and (iii) loans to joint ventures were fully recoverable based on the current financial positions of the joint ventures.

The exposure of investments to price changes is managed by closely monitoring changes in market conditions that may have an impact on prices or factors affecting the fair value. If the fair value of the Group's investments was 5% higher/lower at the year end date, the profit for the year would increase/decrease by \$837 million (2017 – \$332 million) and investment revaluation reserve would increase/decrease by \$3 million (2017– \$3 million).

The Group's borrowings are exposed to interest rate fluctuation. An increase/decrease of 1% in interest rates would increase/decrease interest costs for the year by \$540 million (2017 – \$608 million) assuming the change in interest rates had been applied to the Group's borrowings at the year end date which were kept constant throughout the year, and interest amount capitalised would increase/decrease by \$250 million (2017 – \$216 million) using the proportion of interest amount capitalised during the year.

## 26. Financial Risks and Management (continued)

#### (c) Liquidity management

The Group monitors its liquidity requirements on a short to medium term basis and arranges bank and other borrowings accordingly. With plenty of cash on hand as well as available banking facilities, the Group's liquidity position remains strong and the Group has sufficient financial resources to satisfy its commitments and working capital requirements.

At the year end date, the undiscounted contractual cash outflows (including interest payments after interest rate hedging where applicable) of the Group's borrowings by maturities were as follows:

	2018 \$ Million	2017 \$ Million
Within 1 year After 1 year but not exceeding 2 years After 2 years but not exceeding 5 years After 5 years	3,930 8,756 57,445 7,319	16,004 3,004 49,470 10,504
	77,450	78,982

At the year end date, the undiscounted contractual cash inflows and outflows of the currency swaps and forward contracts designated to hedge foreign exchange risk of the net investment in foreign operations by maturities were as follows:

Cash inflows	2018 \$ Million	2017 \$ Million
Within 1 year After 1 year but not exceeding 2 years After 2 years but not exceeding 5 years After 5 years	10,847 16,567 36,783 3,623	5,617 10,262 37,527 –
	67,820	53,406
Cash outflows	2018 \$ Million	2017 \$ Million
Within 1 year After 1 year but not exceeding 2 years After 2 years but not exceeding 5 years After 5 years	9,626 15,351 33,913 2,997	5,366 10,183 37,373 –
	61,887	52,922



#### 27. Fair Value of Financial Assets and Financial Liabilities

Investments and derivative financial instruments are measured at fair value using value inputs in the following categories:

- Level 1: quoted prices in active markets
- Level 2: inputs other than quoted prices that are observable either directly or indirectly
- Level 3: inputs, including discounted cash flow on projections and estimates based on assumptions, that are not observable market data

The fair values of investments and derivative financial instruments are summarised by levels as follows:

	Level 1 Level 2		Level 3			
	2018	2017	2018	2017	2018	2017
	\$ Million	\$ Million	\$ Million	\$ Million	\$ Million	\$ Million
Investments						
Listed securities	5,593	6,050	_	_	_	_
Unlisted securities	_	_	_	_	1,065	656
Investments in infrastructure						
businesses	_	_	_	_	9,575	_
Investment in a hotel						
development project	_	_	_	_	563	_
Derivative financial instruments						
– assets	_	_	3,445	129	_	_
– liabilities	_	_	(167)	(1,546)	_	_

For investments' fair value measurements using level 3 value inputs, change of the value inputs reasonably to possible alternatives would not have material effect on the Group's results and financial position and their fair values had not changed significantly during the year.

The carrying amounts of other financial assets and financial liabilities approximated their fair values at the year end date.

## 28. Capital Management

The Group manages its capital to ensure that it will be able to continue as a going concern while maximising returns to shareholders through the optimisation of debt and equity balances. The Group's capital structure consists of bank and other loan borrowings, shareholders' funds, perpetual capital securities and non-controlling interests as set out in the consolidated statement of financial position. The Group reviews its capital structure on a regular basis and maintains a low net debt to net total capital ratio calculated as follows:

	2018 \$ Million	2017 \$ Million
Bank and other loans Less: bank balances and deposits	69,492 (56,725)	71,992 (54,917)
Net debt	12,767	17,075
Total equity Net debt	341,028 12,767	309,180 17,075
Net total capital	353,795	326,255
Net debt to net total capital ratio	3.6%	5.2%

## 29. Comparative Information

Certain comparative information has been reclassified to conform to the current year's presentation.



## 30. Statement of Financial Position of the Company

	As at 31 December	
	2018 \$ Million	2017 \$ Million
Non-current assets		
Fixed assets Subsidiaries (note (a))	5 229,275	5 242,171
	229,280	242,176
Current assets		
Debtors, prepayments and others Bank balances and deposits	67 31,957	52 16,800
	32,024	16,852
Current liabilities Creditors, accruals and others Provision for taxation	329 38	318
	367	318
Net current assets	31,657	16,534
Net assets	260,937	258,710
Representing: Share capital and share premium Reserves (note (b))	245,639 15,298	245,875 12,835
Shareholders' funds	260,937	258,710

#### Notes:

- (a) Particulars regarding the principal subsidiaries are set out in the Appendix.
- (b) Movements of reserves are as follows:

	Capital redemption reserve \$ Million	Retained profits \$ Million	Total \$ Million
At 1 January 2017	36	9,876	9,912
Profit for the year	_	8,641	8,641
Buy-back and cancellation of issued shares	126	_	126
Dividend paid	_	(5,844)	(5,844)
At 31 December 2017	162	12,673	12,835
Profit for the year	_	8,930	8,930
Buy-back and cancellation of issued shares	4	_	4
Dividend paid	_	(6,471)	(6,471)
At 31 December 2018	166	15,132	15,298

## PRINCIPAL SUBSIDIARIES

## **Appendix**

The Directors are of the opinion that a full list of the subsidiaries will result in particulars of excessive length. Therefore the following list contains only the particulars of subsidiaries which principally affect the revenue, results, net assets or business aspects of the Group. Unless otherwise stated, the subsidiaries were incorporated in Hong Kong, and the principal place of operation was in Hong Kong.

Name	Paid up share/ registered capital		Effective percentage held by the Group	Principal activities	
Accipiter Holdings Designated Activity Company <sup>1</sup>	US\$	311,515,356	100	Aircraft leasing	
Albany Investments Limited	HK\$	1	100	Property development	
Almeisan B.V. <sup>2</sup>	GBP	1	100	Property investment	
Beijing Chang Le Real Estates Development Co., Ltd. <sup>3</sup>	US\$	29,000,000	100	Property development	
Beijing Po Garden Real Estates Development Co., Ltd. <sup>3</sup>	US\$	29,000,000	100	Property development	
Bermington Investment Limited	HK\$	2	100	Hotel & serviced suite operation	
Bluebutton (5 Broadgate) UK Limited <sup>4</sup>	GBP	235,718,934	100	Property investment	
Bradford Investments Limited	HK\$	1	80	Property development	
Bristow Investments Limited	HK\$	1	100	Property development	
Cheung Kong Property Development Limited	HK\$	2	100	Project management	
Circadian Limited <sup>4</sup>	GBP	100	100	Property development	
Citybase Property Management Limited	HK\$	100,000	100	Property management	
CK Global Holdings Limited 5	US\$	2,000	100	Property investment	
CK Property Finance Limited <sup>6</sup>	US\$	1 000	100	Finance	
CK Property Finance (MTN) Limited 7	US\$	1,000	100	Finance	
Consolidated Hotels Limited Crown Treasure Investments Limited	HK\$ HK\$	78,000,000 1	39 100	Hotel & serviced suite operation Property development	
Elbe Office Investments Limited	HK\$	2	100	Property investment	
Tying Snow Limited	HK\$	2	100	Property investment	
Galaxy Power Investment Limited	HK\$	2	100	Property development	
Goodwell Property Management Limited	HK\$	100,000	100	Property management	
Great Wall Hotel Joint Venture of Beijing 8	US\$	40,000,000	49.82	Hotel & serviced suite operation	
Harbour Grand Hong Kong Limited	HK\$	2	100	Hotel & serviced suite operation	
Harbour Plaza 8 Degrees Limited	HK\$	2	100	Hotel & serviced suite operation	
Harbour Plaza Hotel Management Limited	HK\$	2	100	Hotel management	
Harbour Plaza Metropolis Limited <sup>6</sup>	US\$	1	100	Hotel & serviced suite operation	
Harbour Plaza Resort City Limited <sup>6</sup>	US\$	10,000	98.47	Hotel & serviced suite operation	
Hongville Limited	HK\$	2	100	Property investment	
Hutchison Estate Agents Limited	HK\$	50,000	100	Property agency	
Hutchison Hotel Hong Kong Limited	HK\$	2	100	Hotel & serviced suite operation	
Hutchison Lucaya Limited <sup>9</sup>	US\$	5,000	100	Hotel & serviced suite operation	
Hutchison Property Group Limited <sup>6</sup>	US\$	1	100	Project management	
Hutchison Whampoa Properties (Chengdu) Limited <sup>10</sup>	RMB	1,000,000,000	100	Property development	
Hutchison Whampoa Properties (Chongqing Nanan) Limited <sup>8</sup>	RMB	3,300,000,000	95	Property development	
Hutchison Whampoa Properties (Nanjing) Limited <sup>10</sup>	HK\$	4,006,400,000	100	Property development	
Hutchison Whampoa Properties (Qingdao) Limited <sup>10</sup>	US\$	75,000,000	90	Property development	
Hutchison Whampoa Properties	US\$	178,700,000	100	Property development	
(Wuhan Jianghan South) Limited 10					
ubilee Year Investments Limited	HK\$	1	100	Property development	
King Century Investments Limited	HK\$	1	100	Property development	
Kingsmark Investments Limited	HK\$	1	100	Property development & investme	
Kovan Treasure Pte. Ltd. <sup>11</sup>	SGD	1,000,000	100	Property development	



#### PRINCIPAL SUBSIDIARIES (CONTINUED)

Name	Paid up share/ percentage		Effective percentage held by the Group	Principal activities	
Matrica Limited	HK\$	20	100	Hotel & serviced suite operation	
New Harbour Investments Limited	HK\$	1	100	Property development	
Ocean Century Investments Limited	HK\$	1	100	Property development	
Pearl Wisdom Limited	HK\$	2	100	Hotel & serviced suite operation	
Queen Investments Limited	HK\$	1	100	Property development	
Radiant Access Limited <sup>6</sup>	US\$	1	100	Finance	
Randash Investment Limited	HK\$	110	100	Hotel & serviced suite operation	
Rhine Office Investments Limited	HK\$	2	100	Property investment	
Rich View Investments Limited	HK\$	1	100	Property development	
Sai Ling Realty Limited	HK\$	10,000	100	Property development	
Shanghai Changrun Jianghe Property Development Co., Ltd. <sup>8</sup>	RMB	2,645,560,000	60	Property development	
Shanghai Heya Property Development Co., Ltd. 12	RMB	700,000,000	100	Property development	
Shanghai Westgate Mall Co., Ltd. <sup>3</sup>	US\$	40,000,000	60	Property investment	
Shenzhen Century Place Shopping Mall Limited <sup>3</sup>	RMB	620,000,000	80	Property development & investment	
Sino China Enterprises Limited	HK\$	2	100	Hotel & serviced suite operation	
Swiss Investments Limited	HK\$	1	100	Property development	
Team Ace Enterprises Limited 13	US\$	1	100	Investment holding	
The Kowloon Hotel Limited 14	US\$	5	100	Hotel & serviced suite operation	
Towerich Limited	HK\$	2	100	Hotel & serviced suite operation	
Turbo Top Limited	HK\$	2	100	Property investment	
Ultimate Sino Investments Limited <sup>6</sup>	US\$	10,000	100	Finance	
Vember Lord Limited	HK\$	2	100	Property investment	
Winchesto Finance Company Limited	HK\$	15,000,000	100	Finance	

- 1 Incorporated and operated in Ireland
- 2 Incorporated in The Netherlands and operated in the United Kingdom
- 3 Cooperative joint venture registered and operated on the Mainland
- 4 Incorporated and operated in the United Kingdom
- 5 Incorporated in the Cayman Islands and operated in Ireland
- 6 Incorporated in the British Virgin Islands
- 7 Incorporated in the Cayman Islands
- 8 Equity joint venture registered and operated on the Mainland
- 9 Incorporated and operated in The Bahamas
- 10 Wholly foreign owned enterprise registered and operated on the Mainland
- 11 Incorporated and operated in Singapore
- 12 Registered and operated on the Mainland
- 13 Incorporated in the British Virgin Islands and invested overseas
- 14 Incorporated in The Bahamas

# INDEPENDENT AUDITOR'S REPORT

# Deloitte.

# 德勤

#### TO THE MEMBERS OF CK ASSET HOLDINGS LIMITED

(incorporated in the Cayman Islands with limited liability)

### Opinion

We have audited the consolidated financial statements of CK Asset Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 140 to 178, which comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Key audit matter

# How our audit addressed the key audit matter

# Revenue recognition of property sales

We identified revenue recognition of property sales as a key audit matter as it is quantitatively significant to the consolidated income statement and there is judgement involved in determining the appropriate point at which to recognise revenue from property sales.

The Group's revenue from property sales for the year ended 31 December 2018 amounted to HK\$34,763 million, which is disclosed in note 3 to the consolidated financial statements, represented 69% of the Group revenue. As disclosed in note 2(o) to the consolidated financial statements, revenue of property sale is recognised when control of the property is transferred with the associated risks and rewards to the purchaser.

Our procedures in relation to revenue recognition of property sales included:

- Testing the management's key controls over revenue recognition; and
- Evaluating whether the control of the properties, with the associated risks and rewards, have been transferred to the purchasers, on a sample basis, with reference to the occupation permits and/ or the terms set out in the sale and purchase agreements; assessing the progress of the transfer of the properties to the purchasers and the settlement of the considerations for the property sales.

### Valuation of investment properties

We identified the valuation of investment properties as a key audit matter due to the significance of the balance to the consolidated financial statements as a whole, combined with the judgements involved in determining the inputs used in the valuation.

As at 31 December 2018, the Group's investment properties amounted to HK\$123,478 million and represented 26% of the Group's total assets. As disclosed in note 9 to the consolidated financial statements, the Group's investment properties are stated at fair values based on valuation performed by independent professional valuers ("Valuers"). For the completed investment properties, the fair values are derived using income capitalisation method. The valuations are dependent on certain significant inputs that involve judgements, including reversionary income.

Our procedures in relation to the valuation of the investment properties included:

- Evaluating the competence, capabilities and objectivity of the Valuers;
- Assessing the scope of the valuations, appropriateness of significant assumptions, critical judgements and data used in the valuations and assessing the appropriateness of the methodology and assumptions used;
- Checking the reasonableness of source data used in the valuations on a sample basis by benchmarking them to relevant market information; and
- Comparing the inputs adopted to the data of the market and assessing the reasonableness of the inputs.

### Key audit matter

# How our audit addressed the key audit matter

### Determination of the net realisable value of the Properties

We identified the assessment of whether the properties for/under development, joint development projects and completed properties (the "Properties") were stated at the lower of cost and net realisable value ("NRV") as a key audit matter due to the significance of the balance to the consolidated financial statements as a whole and the involvement of estimations in the assessment. As disclosed in note 2(i) to the consolidated financial statements, the Properties are stated at the lower of cost or NRV. As at 31 December 2018, the Properties amounted to HK\$142,228 million and represented 30% of the Group's total assets. The determination of the NRV involves estimates based on prevailing market conditions and also taking into account the estimated future costs to completion.

Our procedures in relation to assessing whether the Properties were stated at the lower of cost and NRV included:

- Assessing the management's process in estimating the future costs to completion for the Properties, on a sample basis, by comparing them to the actual development cost of similar completed properties of the Group and comparing the adjustments made by the management in the future costs to completion to current market data; and
- Assessing the appropriateness of the NRV of the Properties, on a sample basis, by comparing the NRV to market prices achieved in the same projects or comparable properties, based on the current market development trend, government regulations in the real estate industry and our knowledge of the Group's business.

### Other Information

The Directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon ("Other Information").

Our opinion on the consolidated financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.



### INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Responsibilities of the Directors and the Audit Committee for the Consolidated Financial Statements

The Directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of Hong Kong Companies Ordinance, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Directors, in particular the Audit Committee, are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identified during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Li Man Kei.

Deloitte Touche Tohmatsu Certified Public Accountants Hong Kong 21 March 2019



# LISTED REAL ESTATE INVESTMENT TRUSTS



Hui Xian REIT is the first RMB-denominated REIT listed in Hong Kong. Its property portfolio spans across retail, office, serviced apartment and hotel sectors on the Mainland. The assets are namely Beijing Oriental Plaza, Chongqing Metropolitan Oriental Plaza, Sofitel Shenyang Lido, Harbour Plaza Chongqing and Sheraton Chengdu Lido Hotel.



1	2 3
	4
	5 6

- 1. Beijing Oriental Plaza, Hui Xian REIT's flagship asset
- 2. The Malls at Beijing Oriental Plaza
- 3. The Tower Offices at Beijing Oriental Plaza
- 4. Grand Hyatt Beijing at Beijing Oriental Plaza
- 5. Sofitel Shenyang Lido
- 6. Chongqing Metropolitan Oriental Plaza













# LISTED REAL ESTATE INVESTMENT TRUSTS (CONTINUED)



Fortune REIT has a primary listing in Hong Kong and a secondary listing in Singapore. It is Asia's first cross-border REIT and also the first REIT to hold assets in Hong Kong. As at 31 December 2018, it holds a portfolio of 16 private housing estate retail properties in Hong Kong comprising 3.0 million sq.ft. of retail space and 2,713 car parking spaces.













- 1. Fortune City One, the commercial constituent of the over 10,000-unit City One Shatin residential development.
- 2. Fortune Kingswood, the largest shopping center in Tin Shui Wai.
- 3. Ma On Shan Plaza, one of the largest malls along the MTR Ma On Shan line.
- 4. Metro Town, located on top of Tiu Keng Leng MTR Station.
- 5. Fortune Metropolis, located in the Kowloon transportation hub of Hung Hom. It is directly connected to Hung Hom MTR Station with the Cross Harbour Tunnel just minutes away.



# LISTED REAL ESTATE INVESTMENT TRUSTS (CONTINUED)



Prosperity REIT is the first private sector REIT listed on the Main Board of The Stock Exchange of Hong Kong Limited. It owns a diverse portfolio of seven properties in the decentralised business districts of Hong Kong, with a total gross rentable area of 1,275,153 sq.ft., and a total of 498 car park spaces.









- 1. The Metropolis Tower Flagship property of Prosperity REIT at Hung Hom Station of the MTR East Rail Line, enjoys convenient transportation access and panoramic sea views of the Victoria Harbour.
- 2. Prosperity Millennia Plaza It is strategically located in the Island East office district and adjacent to Harbour Plaza North Point Hotel.
- 3. 9 Chong Yip Street It is a Grade A office building located in Kwun Tong which is progressing to CBD2.
- 4. Prosperity Place Located in Kwun Tong, within close vicinity of major shopping malls and commercial buildings, positioned as a vertical shopping spot with retail and service trade tenants. With a spacious main lobby with wide street frontage, plus a café and living green wall, it is the most eye catching building on Shing Yip Street.





# **RISK FACTORS**

The Group's businesses, financial conditions, results of operations and growth prospects may be affected by risks and uncertainties directly or indirectly pertaining to the Group's businesses. The risk factors set out below are those that could result in the Group's businesses, financial conditions, results of operations or growth prospects differing materially from expected or historical results. Such factors are by no means exhaustive or comprehensive, and there may be other risks in addition to those shown below which are not known to the Group or which may not be material now but could turn out to be material in the future. In addition, this Annual Report does not constitute a recommendation or advice to invest in the shares or other securities of the Company and investors are advised to make their own judgment or consult their own investment advisors before making any investment in the shares or other securities of the Company.

# **Property Developments**

There exist general risks inherent in property developments and in the ownership of properties, including, among other things, rising construction costs, risks that financing for developments may not be available on favourable terms, that construction may not be completed on schedule or within budget especially due to issues such as inclement weather, aging workforce, labour shortage, skills mismatch and succession gap as well as the escalation of material prices, that long-term financing may not be available on completion of construction, that developed properties may not be sold or leased on profitable terms, that there will be intense competition from other developers or property owners which may lead to vacant properties or an inability to sell or rent properties on favourable terms, that purchasers or tenants may default, that properties held for rental purpose will need to be renovated, repaired and re-let on a periodic basis, that it may not be possible to renew leases or re-let spaces when existing leases expire, and that the property market conditions are subject to changes in environmental laws and regulations and zoning laws and other governmental rules and fiscal policies. Property values and rental values are also affected by factors such as the changes in the relationships between countries or sovereign states, the state of the local economy, political and societal developments, governmental regulations and changes in planning or tax laws, levels of interest rates and consumer prices, the overall supply of properties, and the imposition of governmental measures to dampen property prices. Taxes, levies, stamp duties and similar taxes or charges payable for the vacancy of first-hand private residential units, the property management services, the sale or transfer of residential properties, as well as policies and rules on profit repatriation may be imposed by the relevant authorities from time to time.

Investment in property is generally illiquid, which may limit the ability of the Group to timely monetise property assets.

Supply of land is subject to the development of land policies in different markets. Acquisition of land in Hong Kong, the Mainland and overseas markets may be subject to various regulatory requirements or restrictions as well as changes in demand and supply dynamics. Future growth prospects of the property development business are therefore affected by the availability and price levels of prime sites in Hong Kong, the Mainland and overseas markets.

The Group may be subject to fines or sanctions if it does not pay land premiums or does not develop properties according to the terms of the land grant documents. Under the Mainland laws and regulations relating to idle land, if a developer fails to develop land according to the terms of the land grant contracts (including but not limited to, the payment of fees, the designated uses of land and the time for commencement and completion of development of the land), the relevant authorities may issue a warning to or impose a fine on the developer or require the developer to forfeit the land use rights. Any violation of the terms of the land grant contracts may also restrict a developer's ability to participate, or prevent it from participating, in future land bidding. Furthermore, there are specific requirements regarding idle land and other aspects of land use rights grant contracts in many cities on the Mainland, and the local authorities are expected to enforce such rules in accordance with the instructions from the central government of the Mainland.

Circumstances leading to the repossession of land or delays in the completion of a property development may arise, in particular, in view of the increasing complications in governmental approval process and if the Group's land is repossessed, the Group will not be able to continue its property development on the forfeited land, recover the costs incurred for the initial acquisition of the repossessed land or recover development costs and other costs incurred up to the date of the repossession. Furthermore, regulations relating to idle land or other aspects of land use rights may become more restrictive or punitive in the future. If the Group does not comply with the terms of any land use rights grant contracts as a result of delays in project development, or as a result of other factors, the Group may lose the opportunity to develop the project, as well as its past investments in the land, which may materially and adversely impact its businesses, financial conditions, results of operations or growth prospects.

Properties could suffer physical damage by fire or other causes and the Group may be exposed to any potential risks associated with public liability claims, resulting in losses (including loss of rent and value of properties) which may not be fully compensated for by insurance proceeds, and such events may in turn affect the Group's financial conditions or results of operations. There is also the possibility of other losses for which the Group may not obtain insurance at a reasonable cost or at all. Should an uninsured loss or a loss in excess of insured limits occur, payment of compensation may be required and this may affect the returns on capital invested in that property. The Group would also remain liable for any debt or other financial obligation, such as committed capital expenditures, related to that property. In addition, insurance policies will have to be renewed every year and acceptable terms for coverage will have to be negotiated, thus exposing the Group to the volatility of the insurance markets, including the possibility of rate increases. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.



# RISK FACTORS (CONTINUED)

# Global Economy

Increasing trade tensions between the United States and certain major nations, the unclear outcomes of the negotiations of the United Kingdom ("UK") to leave the European Union, the fluctuation of the US dollar against major currencies around the world and the continuing geopolitical tensions create uncertainties in the world economy and global financial market. A slowdown in global economic growth could lead to economic contractions in certain markets, commercial and consumer delinquencies, weakened consumer confidence and increased market volatility. The Group is a leading multinational corporation with businesses in Hong Kong, the Mainland, Singapore, the UK, continental Europe, Australia, Canada and the United States. Any adverse economic conditions in those countries and places in which the Group operates may potentially impact on the Group's businesses, financial conditions, results of operations or growth prospects.

# **Industry Trends and Interest Rates**

The trends in the industries in which the Group operates, including the property market sentiment and conditions, property values, the mark to market value of investment securities, the currency environment and interest rate cycles, may pose significant risks to the Group's businesses, financial conditions, results of operations or growth prospects. There can be no assurance that the combination of industry trends and interest rates the Group experiences in the future will not adversely affect its businesses, financial conditions, results of operations or growth prospects.

In particular, income from finance and treasury operations is dependent upon the capital markets, interest rate and currency environment, and the worldwide economic and market conditions, and therefore there can be no assurance that changes in these conditions will not adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. The volatility in the financial markets may also adversely affect the income to be derived by the Group from its finance and treasury activities.

# **Highly Competitive Markets**

The Group's business operations face significant competition across the markets in which they operate. New market entrants and intensified price competition among existing market players could adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. Competition risks faced by the Group include (a) an increasing number of developers undertaking property investment and development in Hong Kong, the Mainland and in other overseas markets, which may affect the market share and returns of the Group; and (b) significant competition and pricing pressure from other developers which may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

### New Business Ventures and Investments

To balance and mitigate the inherent risks associated with the cyclical nature of property development, or generally, the Group is committed to balancing and strengthening its business portfolio through diversification and globalisation. The Group has taken steps to create and will continue to explore ways to create new sources of revenue by investing into new business sectors and geographical regions if appropriate in respect of investments that meet its criteria. However, there can be no assurance that the Group will implement its diversification and globalisation strategies successfully or that its strategies will be able to deliver the results as anticipated. Also, expansion into new sectors and markets may expose the Group to new uncertainties including but not limited to risks relating to insufficient operating experience in certain sectors and markets, changes in governmental policies and regulations and other adverse developments affecting such sectors and markets. There is also no assurance that all investors would favour the new ventures or investments that may be made by the Group.

# The Aviation Industry

### Deterioration in the Financial Conditions of the Commercial Airline Industry

The financial conditions of the commercial airline industry generally may have an impact on the Group's businesses, financial conditions, results of operations or growth prospects. The Group may experience (a) downward pressure on demand for the aircraft in the Group's fleet and reduced market lease rates and effective lease margins, as well as reduced aircraft values; (b) a higher incidence of lessee defaults, lease restructurings, repossessions and airline bankruptcies and restructurings, resulting in lower lease rates and effective margins and/or increased costs due to maintenance, insurance, storage and legal costs associated with the repossession, as well as lost revenue for the time the aircraft are off lease, increased aircraft transition costs to new lessees (including refurbishment and modification of aircraft to fit the specifications of new lessees) and possibly lower lease rates from the new lessees; and (c) an inability to lease aircraft on commercially acceptable terms, resulting in lower lease margins due to aircraft not earning revenue and resulting in maintenance, insurance and storage costs. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

### Aircraft Repossession Rights and Other Remedies

In the event that an aircraft lessee defaults on its obligations under an aircraft lease, the lessor will be entitled to exercise certain remedies, including the right to terminate the leasing of the aircraft, take possession and control of the aircraft, and procure the de-registration, exportation and physical transfer of the aircraft from the territory in which it is located. The lessor's ability to exercise such remedies in a cost effective and timely manner will vary significantly depending upon the jurisdiction in question and whether the aircraft is returned voluntarily by the lessee through negotiation. If the lessor cannot obtain the lessee's co-operation, enforcement of the lessor's rights under the lease may need to be sought through the courts, which may be difficult, expensive and time-consuming, particularly if the proceedings are contested by the lessee.



# RISK FACTORS (CONTINUED)

Furthermore, if the lessee is the subject of bankruptcy, insolvency or similar proceedings, the lessor's ability to exercise its remedies under the lease will be affected by the insolvency laws of the jurisdiction in the question, which may not have an equivalent of the protections provided by Section 1110 of the U.S. Bankruptcy Code in U.S. domestic airline bankruptcies. Remedies under the Cape Town Convention on International Interests in Mobile Equipment and the related Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment (collectively, the "Cape Town Convention"), which include the ability to obtain possession of aircraft after a prescribed stay period, mitigate some of these risks. However, there are many jurisdictions in the world that have not ratified and fully implemented the Cape Town Convention.

In jurisdictions that have newly enacted insolvency laws, or that have recently adopted the Cape Town Convention, there may be limited experience in their application and limited jurisprudence that would indicate how such insolvency laws or the Cape Town Convention (or any inconsistencies between existing law and such insolvency laws or the Cape Town Convention) will be implemented, interpreted, applied or enforced by the courts or government agencies, and there can be no assurance that any court or government agency interpreting the Cape Town Convention will do so in a manner that maximises the benefits of the Cape Town Convention for the lessor. Any application of such insolvency laws in an adverse manner, and any interpretation of the Cape Town Convention by a court or government agency in a manner that does not maximise the benefits of the Cape Town Convention with respect to the lessor, may materially and adversely affect the lessor's ability to exercise its remedies under the lease and present significant and firm hurdles to effect repossession, de-registration and exportation of the aircraft, which will have an impact on the Group's businesses, financial conditions, results of operations or growth prospects.

### Cyclicality of Supply and Demand for Aircraft

The commercial jet aircraft leasing and sales industry has periodically experienced cycles of aircraft oversupply and undersupply. The oversupply of a specific type of aircraft in the market is likely to depress aircraft lease rates and values of that type of aircraft.

The supply and demand of aircraft is affected by various cyclical factors that are not under the Group's control, including (a) passenger air travel demand; (b) airline profitability; (c) fuel costs and general economic condition; (d) geopolitical events; (e) outbreaks of communicable, pandemic diseases and natural disasters; (f) governmental regulations, including new Airworthiness Directives and environmental and safety regulations; (g) interest rates; (h) airline restructurings and bankruptcies; (i) cancellation or deferral of orders for aircraft; (j) delays in delivery by manufacturers; (k) the cost and availability of credit; (l) manufacturer production levels and technological innovation, including introduction of new generation aircraft; (m) retirement and obsolescence of aircraft models; (n) manufacturers merging or exiting the industry or ceasing to produce aircraft or engine types; (o) accuracy of estimates relating to future supply and demand made by manufacturers and airlines; (p) re-introduction into service of aircraft previously in storage; and (q) airport and air traffic control infrastructure constraints.

These factors may produce sharp decreases or increases in aircraft values and lease rates, and may result in lease defaults and may prevent the aircraft from being re-leased or, where applicable, sold on satisfactory terms. This would have an adverse effect on the Group's businesses, financial conditions, results of operations or growth prospects.

#### Effects of Fuel Costs

Fuel costs represent a major expense to companies operating within the airline industry. Fuel prices fluctuate widely depending primarily on international market conditions, geopolitical and environmental events, natural disasters, regulatory changes and currency exchange rates. Significant changes in fuel prices could have a material adverse impact on airline profitability (including the profitability of the initial lessees) and may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

# Dependence on Aircraft and Engine Manufacturers

The supply of large passenger jet aircraft is dominated by a small number of airframe manufacturers, and a limited number of engine manufacturers. The Group therefore depends on these manufacturers' success in remaining financially stable, producing aircraft and related components that meet technical and regulatory requirements and airlines' demands and providing ongoing and reliable customer support. Should the manufacturers fail to respond appropriately to market changes, or to fulfill their contractual obligations or to produce aircraft or components that meet technical or regulatory requirements, the Group may experience (a) poor customer support from the manufacturers of aircraft and components resulting in reduced demand for a particular manufacturer's product, creating downward pressure on demand for those aircraft and components of those types in the Group's fleet and reduced market lease rates for aircraft of those types; (b) a reduction in the Group's competitiveness due to deep discounting by the manufacturers, which may lead to reduced market lease rates and may adversely affect the value of the Group's portfolio and the Group's ability to remarket or sell some of the aircraft; and (c) poor customer support from the manufacturers of associated components resulting in disruption to the lessees' operations and consequent loss of revenue for the lessees. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

### Effects of Environmental Regulations

Many aspects of commercial airlines' operations are subject to increasingly stringent federal, state, local and foreign laws protecting the environment, including the imposition of additional taxes on airlines or their passengers. Regulatory actions that may be taken in the future by the relevant governments and authorities may have a materially adverse impact on the airline industry, particularly if regulators were to conclude that emissions from commercial aircraft cause significant harm to the upper atmosphere or have a greater impact on climate change. Potential actions may include the imposition of requirements to purchase emission offsets or credits, which could require participation in emission trading, substantial taxes on emissions and growth restrictions on airline operations, among other potential regulatory actions. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.



# RISK FACTORS (CONTINUED)

# Effects of Terrorist Attacks, War or Armed Hostilities and Other Geopolitical Conditions

Terrorist attacks and geopolitical conditions have negatively affected the airline industry and concerns about geopolitical conditions, war or armed hostilities and further terrorist attacks could continue to negatively affect airlines (including the initial lessees) for the foreseeable future depending upon various factors including (a) higher costs to airlines due to the increased security measures; (b) losses in passenger revenue due to a decrease in travel; (c) the price and availability of jet fuel and the ability to obtain fuel hedges under current market conditions; (d) higher financing costs and difficulty in raising financing; (e) significantly higher costs of aircraft insurance coverage for future claims caused by acts of war, terrorism, sabotage, hijacking and other similar perils, and the extent to which such insurance will continue to be available or may exclude events such as radioactive dirty bombs, bio-hazardous materials and electromagnetic pulsing, which may damage or destroy aircraft; (f) the ability of airlines to reduce their operating costs and conserve financial resources; and (g) special charges recognised by some airlines, such as those related to the impairment of aircraft and other long lived assets stemming from the grounding of aircraft as a result of terrorist attacks. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

#### Infrastructure Market

Some of the investments owned by the Group (for example, gas and electricity) are subject to regulatory pricing and strict adherence must be made to the licence requirements, codes and guidelines established by the relevant regulatory authorities from time to time. Failure to comply with these licence requirements, codes or guidelines may lead to penalties, or, in extreme circumstances, amendment, suspension or cancellation of the relevant licences by the authorities. Infrastructure projects are capital intensive, and with only a few major players in the market, there can be no assurance of ready buyers on disposal.

The distribution and transmission networks of the Group's utilities investments are also exposed to supply interruptions. If a severe earthquake, storm, flood, fire, sabotage, terrorist attack or other unplanned event interrupts service, the loss of cash flow resulting from the interruption and the cost of recovery from network damage could be considerable and potentially cause poor customer perception and may also lead to claims and litigations. Moreover, some losses from events such as terrorist attacks may not be recoverable. Increases in the number or duration of supply interruptions could result in material increases in the costs associated with the operation of the distribution and transmission networks. All of these uncertain factors could have a material adverse effect on the businesses, financial conditions, results of operations or growth prospects of the Group.

# **Currency Fluctuations**

The Group is a leading multinational corporation with businesses in Hong Kong, the Mainland, Singapore, the UK, continental Europe, Australia, Canada and the United States, and is exposed to potential currency fluctuations in these countries and places in which the Group operates. The results of the Group are reported in Hong Kong dollars but its various subsidiaries, associates and joint ventures may receive revenue and incur expenses in other currencies. Any currency fluctuations on translation of the accounts of these subsidiaries, associates and joint ventures and also on the repatriation of earnings, equity investments and loans may therefore impact on the Group's financial conditions, results of operations, asset values or liabilities.

To minimise currency risk exposure in respect of its investments in other countries, the Group generally hedges those investments with (a) currency swaps and (b) appropriate level of borrowings denominated in the local currencies. The Group has not entered into any speculative derivative transaction.

Although currency exposures have been managed by the Group, a depreciation or fluctuation of the currencies in which the Group conducts operations relative to the Hong Kong dollars could adversely affect its businesses, financial conditions, results of operations or growth prospects. For instance, the volatility of the British pounds relative to the Hong Kong dollars subsequent to the referendum in the UK in favour of Brexit could affect the Group's financial conditions, results of operations, asset values or liabilities.

# Cybersecurity

With the fast expanding adoption of internet and networking operational technology, cyberattacks around the world are occurring at a higher frequency and intensity. The Group's critical utility and information assets are exposed to attack, damage or unauthorised access in the cyberworld. Cybersecurity risks could have material adverse effect on the operational and business performance, as well as the business reputation of the Group.

Although the Group has not experienced any major damage to its assets or activities from cyberattacks to date, there can be no assurance that future cyberattacks or breaches of the Group's cybersecurity will not occur and result in significant impact on the Group's reputation, businesses, financial conditions, results of operations or growth prospects.

# **Strategic Partners**

Some of the businesses of the Group are conducted through non-wholly owned subsidiaries, associates and joint ventures in which the Group shares control (in whole or in part) and strategic alliances had been formed by the Group with other strategic or business partners. There can be no assurance that any of these strategic or business partners will continue their relationships with the Group in the future or that the Group will be able to pursue its stated strategies with respect to its non-wholly owned subsidiaries, associates and joint ventures and the markets in which they operate. Furthermore, the joint venture partners may (a) have economic or business interests or goals that are inconsistent with those of the Group; (b) take actions contrary to the Group's policies or objectives; (c) undergo a change of control; (d) experience financial and other difficulties; or (e) be unable or unwilling to fulfil their obligations under the joint ventures, which may affect the Group's businesses, financial conditions, results of operations or growth prospects.



# RISK FACTORS (CONTINUED)

# **Acquisitions**

The Group has undertaken acquisition activities in the past and may continue to do so if there are appropriate acquisition opportunities in the market. Although due diligence and detailed analysis are conducted before these activities are undertaken, there can be no assurance that these can fully expose all hidden problems, potential liabilities and unresolved disputes that the target company may have. In addition, valuations and analyses on the target company conducted by the Group and by professionals alike are based on numerous assumptions, and there can be no assurance that those assumptions are correct or appropriate or that they will receive universal recognition. Relevant facts and circumstances used in the analyses could have changed over time, and new facts and circumstances may come to light as to render the previous assumptions and the valuations and analyses based thereon obsolete. Some of these acquisition activities are subject to regulatory approvals in overseas countries and there can be no assurance that such approvals will be obtained, and even if granted, that there will be no burdensome conditions attached to such approvals. The Group may not necessarily be able to successfully integrate the target business into the Group and may not be able to derive any synergy from the acquisition, leading to an increase in costs, time and resources. For acquisition activities undertaken overseas, the Group may also be exposed to different and changing political, social, legal and regulatory requirements at the local, national and international level. The Group may also need to face different cultural issues when dealing with local employees, customers, governmental authorities and pressure groups.

# Impact of Local, National and International Regulations

The local business risks in different countries and cities in which the Group operates could have a material impact on the businesses, financial conditions, results of operations or growth prospects. The Group has investments in different countries and cities around the world and the Group is, and may increasingly become, exposed to different and changing political, social, legal, tax, regulatory and environmental requirements at the local, national or international level. Also, new guidelines, directives, policies or measures by governments, whether fiscal, tax, regulatory, environmental or other competitive changes, may lead to an increase in additional or unplanned operating expenses and capital expenditures, increase in market capacity, reduction in government subsidies, pose a risk to the overall investment return of the Group's businesses and may delay or prevent the commercial operation of a business with resulting loss of revenue and profit, which may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

# Impact of New Accounting Standards

The International Accounting Standards Board has from time to time issued new and revised International Financial Reporting Standards ("IFRS"). As accounting standards continue to develop, the International Accounting Standards Board may in the future issue more new and revised IFRS and the Group may be required to adopt new accounting policies which might or could have a significant impact on the Group's financial position or results of operations.

# Outbreak of Highly Contagious Disease

In 2003, there was an outbreak of Severe Acute Respiratory Syndrome ("SARS") in Hong Kong, the Mainland and other places. The SARS outbreak had a significant adverse impact on the economies of the affected areas. The spread of Influenza and other communicable diseases from time to time have also affected many areas of the world. The outbreak of the Ebola virus disease and Zika virus also pose a significant threat to global industries. Additional outbreaks of other epidemic diseases may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

### **Connected Transactions**

CK Hutchison Holdings Limited ("CK Hutchison") is also listed on The Stock Exchange of Hong Kong Limited ("Stock Exchange"). CK Hutchison has been deemed by the Stock Exchange to be a connected person of the Company under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules"). Although the Group believes that its relationship with CK Hutchison provides it with significant business advantages, the relationship results in various connected transactions under the Listing Rules and accordingly any transactions entered into between the Group and CK Hutchison or its subsidiaries are connected transactions, which, unless one of the exemptions is available, will be subject to compliance with the applicable requirements of the Listing Rules, including the issuance of announcements, the obtaining of independent shareholders' approval at general meetings and disclosure in annual reports and financial statements. Independent shareholders' approval requirements may also lead to unpredictable outcomes causing disruptions to as well as an increase in the risks of the Group's business activities. Independent shareholders may also take actions that are in conflict with the interests of the Group.

#### **Natural Disasters**

Some of the Group's assets and businesses, customers and suppliers are located in areas at risk of damage from earthquakes, floods, drought and similar events and the occurrence of any of these events could disrupt the Group's businesses and materially and adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. There can be no assurance that earthquakes, floods, drought or other natural disasters will not occur and result in major damage to the Group's property development projects, or assets or facilities or on the general supporting infrastructure facilities in the vicinity, which could adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

### **Terrorist Threat**

The Group is a leading multinational corporation with businesses in Hong Kong, the Mainland, Singapore, the UK, continental Europe, Australia, Canada and the United States. In recent years, a series of terrorist activities occurred across the globe that resulted in multiple deaths and casualties. There can be no assurance that countries in which the Group operates will not have any political unrest or they will be immune from terrorist threat, and if these events occur, they may have an adverse impact on the Group's businesses, financial conditions, results of operations or growth prospects.

# Past Performance and Forward-Looking Statements

The past performance and the results of operations of the Group as contained in this Annual Report are historical in nature and past performance can be no guarantee of future results of the Group. This Annual Report may contain forward-looking statements and opinions that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements and opinions. Neither the Group nor the directors, employees or agents of the Group assume (a) any obligation to correct or update the forward-looking statements or opinions contained in this Annual Report; and (b) any liability in the event that any of the forward-looking statements or opinions does not materialise or turns out to be incorrect.



# CORPORATE INFORMATION AND KEY DATES

### **Board of Directors**

LI Tzar Kuoi, Victor KAM Hing Lam IP Tak Chuen, Edmond CHUNG Sun Keung, Davy CHIU Kwok Hung, Justin CHOW Wai Kam, Raymond PAU Yee Wan, Ezra WOO Chia Ching, Grace

CHEONG Ying Chew, Henry CHOW Nin Mow, Albert HUNG Siu-lin, Katherine Colin Stevens RUSSEL Donald Jeffrey ROBERTS Chairman and Managing Director
Deputy Managing Director
Deputy Managing Director
Executive Director
Executive Director
Executive Director
Executive Director
Executive Director
Executive Director

Independent Non-executive Director Independent Non-executive Director Independent Non-executive Director Independent Non-executive Director Independent Non-executive Director Independent Non-executive Director

#### Senior Advisor

### LI Ka-shing

### **Audit Committee**

CHEONG Ying Chew, Henry (Chairman) CHOW Nin Mow, Albert HUNG Siu-lin, Katherine Colin Stevens RUSSEL Donald Jeffrey ROBERTS

#### Remuneration Committee

HUNG Siu-lin, Katherine (Chairman) LI Tzar Kuoi, Victor CHEONG Ying Chew, Henry

#### **Nomination Committee**

LI Tzar Kuoi, Victor (Chairman)

KAM Hing Lam CHUNG Sun Keung, Davy CHOW Wai Kam, Raymond WOO Chia Ching, Grace CHOW Nin Mow, Albert Colin Stevens RUSSEL IP Tak Chuen, Edmond CHIU Kwok Hung, Justin PAU Yee Wan, Ezra CHEONG Ying Chew, Henry HUNG Siu-lin, Katherine Donald Jeffrey ROBERTS

#### Stock Codes

The Stock Exchange of Hong Kong Limited: 1113 Bloomberg: 1113 HK

Reuters: 1113.HK

#### Website

www.ckah.com

### **Key Dates**

Annual Results Announcement	21 March 2019
Closure of Register of Members	10 to 16 May 2019
(for determination of shareholders	(both days inclusive)
who are entitled to attend and	
vote at Annual General Meeting)	
Annual General Meeting	16 May 2019
Record Date (for determination of	22 May 2019
shareholders who qualify	·
for the Final Dividend)	
Payment of Final Dividend	31 May 2019

#### **Executive Committee**

LI Tzar Kuoi, Victor (Chairman)

KAM Hing Lam
CHUNG Sun Keung, Davy
CHOW Wai Kam, Raymond
WOO Chia Ching, Grace
MAN Ka Keung, Simon
Eirene YEUNG
KOH Poh Chan

IP Tak Chuen, Edmond CHIU Kwok Hung, Justin PAU Yee Wan, Ezra YIP Kin Ming, Emmanuel SHEN Wai Yee, Grace MA Lai Chee, Gerald

### **Company Secretary**

Eirene YEUNG

### **Authorised Representatives**

IP Tak Chuen, Edmond Eirene YEUNG

### General Manager, Accounts Department

MAN Ka Keung, Simon

### **Principal Bankers**

Bank of China (Hong Kong) Limited
Mizuho Bank, Ltd.
MUFG Bank, Ltd.
The Hongkong and Shanghai Banking Corporation Limited
DBS Bank Ltd., Hong Kong Branch
Sumitomo Mitsui Banking Corporation
Hang Seng Bank Limited
China Construction Bank Corporation
The Bank of Nova Scotia, Hong Kong Branch
Oversea-Chinese Banking Corporation Limited

#### Auditor

Deloitte Touche Tohmatsu

### **Legal Advisers**

Woo, Kwan, Lee & Lo

### Registered Office

PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands

### Principal Place of Business

7th Floor, Cheung Kong Center, 2 Queen's Road Central, Hong Kong

# Principal Share Registrar and Transfer Office

Maples Fund Services (Cayman) Limited PO Box 1093, Boundary Hall, Cricket Square, Grand Cayman, KY1-1102, Cayman Islands

# Hong Kong Share Registrar and Transfer Office

Computershare Hong Kong Investor Services Limited Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong This annual report 2018 ("Annual Report") is available in both English and Chinese versions. Shareholders who have received either the English or the Chinese version of the Annual Report may request a copy in the other language by writing to the Company c/o the Company's Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong or by email to ckah.ecom@computershare.com.hk.

The Annual Report (both English and Chinese versions) has been posted on the Company's website at www.ckah.com. Shareholders who have chosen (or are deemed to have consented) to read the Company's corporate communications (including but not limited to the Annual Report) published on the Company's website in place of receiving printed copies thereof may request the printed copy of the Annual Report in writing to the Company c/o the Company's Hong Kong Share Registrar or by email to ckah.ecom@computershare.com.hk.

Shareholders who have chosen (or are deemed to have consented) to receive the corporate communications using electronic means through the Company's website and who for any reason have difficulty in receiving or gaining access to the Annual Report posted on the Company's website will upon request in writing to the Company c/o the Company's Hong Kong Share Registrar or by email to ckah.ecom@computershare.com.hk promptly be sent the Annual Report in printed form free of charge.

Shareholders may at any time choose to change their choice as to the means of receipt (i.e. in printed form or by electronic means through the Company's website) and/or the language of the Company's corporate communications by reasonable prior notice in writing to the Company c/o the Company's Hong Kong Share Registrar or sending a notice to ckah.ecom@computershare.com.hk.



#### CK ASSET HOLDINGS LIMITED

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