



# **HENDERSON CYBER LIMITED**

(Incorporated in the Cayman Islands with limited liability)

# 恒基數碼科技有限公司

(在開曼群島註冊成立的有限公司)

THIRD QUARTERLY REPORT Period ended 31st March, 2003

第三季業績報告 截至2003年3月31日

## **3rd QUARTERLY REPORT**

To 31st March, 2003

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "EXCHANGE")

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

The principal means of information dissemination on GEM is publication on the Internet website operated by the Exchange. Listed companies are not generally required to issue paid announcements in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website in order to obtain up-to-date information on GEM-listed issuers.

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This report, for which the directors of Henderson Cyber Limited collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to Henderson Cyber Limited. The directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief:- (1) the information contained in this report is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this report misleading; and (3) all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

Nine months ended

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## SUMMARY OF RESULTS

- Turnover for the nine months ended 31st March, 2003 amounted to approximately HK\$58,533,000.
- Net loss for the nine months ended 31st March, 2003 amounted to approximately HK\$14,871,000.
- The Directors do not recommend the payment of a dividend for the nine months ended 31st March, 2003.

#### RESULTS

The unaudited consolidated results of the Company and its subsidiaries (the "Group") for the three months and the nine months ended 31st March, 2003 together with the comparative figures for the corresponding periods in 2002 were as follows:

Three months ended

		Inree months ended		Nine m	Nine months ended	
		31	st March	31s	t March	
		2003	2002	2003	2002	
	Note	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Turnover	2	19,126	20,130	58,533	54,889	
Other revenue		5,573	6,918	17,642	18,471	
Other net income / (loss)	3	4	(5,247)	4	(5,247)	
		24,703	21,801	76,179	68,113	
Direct costs and operating expe	nses	(21,628)	(31,985)	(69,165)	(95,076)	
Selling and distribution costs		(3,221)	(6,081)	(10,920)	(12,886)	
Administrative expenses		(2,015)	(3,401)	(7,037)	(11,436)	
Loss from operations		(2,161)	(19,666)	(10,943)	(51,285)	
Provision for impairment loss	4		(71,262)	(3,857)	(71,262)	
Write off of inventories			(11,254)		(11,254)	
		(2.464)	(102 102)	(14 000)	(122.001)	
Finance costs		(2,161)	(102,182)	(14,800)	(133,801)	
Finance costs		(3)	(4)	(14)	(19)	
		(2,164)	(102,186)	(14,814)	(133,820)	
Share of losses of jointly						
controlled entities		(3)		(10)	(20)	
Loss from ordinary activities		2.2.2	00000	0.0.0.0.0.	0000	
before taxation		(2,167)	(102,186)	(14,824)	(133,840)	
Taxation	5					
Loss from ordinary activities						
Loss from ordinary activities after taxation		(2,167)	(102 196)	(14,824)	(133,840)	
		(2,167)	(102,186) 3,328	(14,624) (47)		
Minority interests				(47)	4,870	
Loss attributable to shareholder	rs	(2,100)	(98,858)	(14,871)	(128,970)	
Loss per share	6					
Basic	•	HK0.04 cent	HK1.98 cents	HK0.30 cent	HK2.58 cents	

#### Notes:

#### 1 Basis of preparation

The principal accounting policies adopted in preparing the unaudited consolidated results of the Group conform with accounting principles generally accepted in Hong Kong and accounting standards issued by the Hong Kong Society of Accountants.

#### 2 Turnover

Turnover represents the sale of goods to customers, revenue from Internet and telecommunications services, income from data centre and network services, and project consultancy and application service provider ("ASP") service income earned during the period, after elimination of all material intercompany transactions within the Group.

## 3 Other net income / (loss)

Other net income for the three months and the nine months ended 31st March, 2003 represents exchange gain. Included in other net loss for the three months and the nine months ended 31st March, 2002 are exchange gain of HK\$1,000 and loss on disposal of fixed assets of HK\$5,248,000.

#### 4 Provision for impairment loss

The Group has made provision of HK\$3,857,000 (2002: HK\$60,260,000) on data centre and network equipment and facilities and provision of HK\$Nil (2002: HK\$11,002,000) on investment securities for the nine months ended 31st March, 2003.

## 5 Taxation

No provision has been made for Hong Kong Profits Tax as the Group sustained losses for taxation purposes during the period.

No provision for deferred taxation has been made as the Group has a net potential deferred tax asset at 31st March, 2003, the future realisation of which is uncertain.

#### 6 Loss per share

The calculation of basic loss per share for the three months and the nine months ended 31st March, 2003 is based on the loss attributable to shareholders of HK\$2,100,000 and HK\$14,871,000 (2002: HK\$98,858,000 and HK\$128,970,000) respectively and on the weighted average number of 5,000,000,000 and 5,000,000,000 (2002: 5,000,000,000 and 5,000,000,000) shares respectively in issue during the periods.

Diluted loss per share is not presented for the three months and the nine months ended 31st March, 2003 and 31st March, 2002 because there were no dilutive potential shares in existence during the periods.

#### 7 Reserves

There were no movements in the reserves of the Group for the nine months ended 31st March, 2003 and 31st March, 2002 other than loss for the periods.

#### 8 Comparative figures

Certain comparative figures have been reclassified to conform with the current period's presentation.

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The Group recorded turnover of HK\$58.5 million for the nine months ended 31st March, 2003, compared with HK\$54.9 million for the nine months ended 31st March, 2002. The Group's loss attributable to shareholders for the nine months ended 31st March, 2003 was HK\$14.9 million, compared with a loss of HK\$129.0 million for the corresponding period in the previous year.

## INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend for the nine months ended 31st March, 2003.

## **BUSINESS REVIEW**

The main focus of the Group during the quarter ended 31st March, 2003 was to further implement its strategies in the Internet services, data centre, high technology and network infrastructure businesses including its Local Fixed Carrier ("LFC") business.

#### *iCare*

iCare's major achievements during the quarter ended 31st March, 2003 included:

- iCare's Internet Service Provider ("ISP") service continued its growth during the period via the following promotion campaigns:
  - Broadband promotion was launched in January 2003 to offer Towngas customers a one-month service fee waiver with one-year broadband subscription.
  - Broadband cross-selling promotion targeting at iCare1608 IDD customers was launched in February 2003.
  - Joint promotion with Bank of East Asia was launched in February 2003 targeting at credit cardholders. A two-month service fee waiver was offered to subscribers of one-year broadband service plans.
  - The "Switch" campaign to iCare's 56K ISP service was launched in February 2003. New subscribers are offered a two-month service fee waiver upon presentation of existing ISP monthly invoices.
  - Upselling programmes continued to encourage existing 56K ISP customers to subscribe for oneyear plan or broadband plan.
- iCare IDD service, iCare1608, has continued its growth with over 164,000 telephone lines registered as at the end of March 2003 via the following:
  - China non-peak rate promotion for residential customers was launched in February 2003 and was well received. China non-peak minutes increased by over 90% and overall usage increased by 48%.



- A promotion to reactivate inactive accounts was launched in January 2003 by sending direct mail
  to selected residential customers.
- Special tariff was offered to 5,000 selected customers in February 2003 for calls destined for Asian countries.
- A distribution drive has successfully increased the number of distribution channels for China prepaid calling cards, which accounted for over 10% of daily IDD traffic.
- The iCare Internet-on-TV Set-Top Box ("STB") subscribers, ISP users, Internet Content Provider ("ICP") users, broadband users and IDD subscribers grew to a total of over 298,000 by 31st March, 2003.
- An eSurvey was conducted on iCare customers in March 2003 with the objective to update customer background information, to gather their comments on iCare website, and to learn more about their habits on using the Internet. Over 8,000 responses were received.
- The iCare shopping business continued to register encouraging revenue and margins growth
  through Towngas bill inserts, iCare Hot Spots, iCare shopping mall website and other promotional
  channels such as credit card statement inserts and magazine ads. Popular merchandise during the
  period included Sony Wega television sets, Innotech water-filtered vacuum cleaners, steam cleaning
  apparatus, GE DECT phones, Yukiko facial ionizers and Samsung DVDs and VCRs.
- The loyalty programme for frequent shoppers, the iCare Club, continued to be well received by customers. Total membership has grown to around 4,000 as at the end of March 2003.
- Total revenue for the quarter ended 31st March, 2003 was HK\$17.5 million. In comparison, the total revenue for the quarter ended 31st March, 2002 was HK\$20.3 million.

## Henderson Data Centre ("HDC")

HDC's major achievements during the quarter ended 31st March, 2003 included:

- Improved the cost efficiency of international Internet traffic by switching to an alternative service provider.
- Established a back-up link with iCare to strengthen the overall service recovery process.
- Commenced preliminary discussions with several service providers on network management services.
- Signed independent reselling agreements with four reseller agents to enhance the sales channels for HDC.
- Continued to focus on cost management and efficiency improvement.
- Total revenue for the quarter ended 31st March, 2003 was HK\$0.5 million. In comparison, the total revenue for the quarter ended 31st March, 2002 was HK\$0.7 million.

To 31st March, 2003

#### Eastar

Eastar's major achievements during the quarter ended 31st March, 2003 included:

- · Completed the second phase network rollout to meet the milestone commitments to Office of Telecommunications Authority of Hong Kong ("OFTA") and received the "Certificate of Completion".
- Received a draft Block Licence from The Lands Department for installation of duct system on unleased Government land.
- Received approval from OFTA on Road Opening Plan of Year 2003.
- Continued the discussion with PCCW-HKT on cable duct lead-in sharing agreement and commenced discussion with New World Telephone.
- Continued the discussion with Hutchison Global Crossing on blockwiring agreement.
- Continued with the implementation of blockwiring projects in some selective property sites of Henderson Group.
- Total revenue for the quarter ended 31st March, 2003 was HK\$0.4 million. In comparison, the total revenue for the guarter ended 31st March, 2002 was HK\$0.3 million.

#### **Future Home**

Future Home's major achievements during the guarter ended 31st March, 2003 included:

- Installed Car Park Management System in two Henderson Group estates and completed design for a Henderson Group estate.
- Commenced installation of a traffic control system in a Henderson Group estate.
- Installed Attendance and Access Control System with smart card and image verification facility in three construction sites of E Man Construction Company Limited and commenced design for three other construction sites of E Man Construction Company Limited.
- Commenced installation of idHOME System which includes Property Management System, Customer Relationship Management System, Facilities Booking System and information broadcast through TV in a Henderson Group estate.
- Installed an attendance management system in a Henderson Group estate managed by Well Born Real Estate Management Limited.
- Installed a payroll and attendance system for Megastrength Security Services Company Limited.
- Installed a smart card access control system in two Henderson Group estates and commenced design for four other Henderson Group estates.



- Completed installation of a Closed Circuit Television ("CCTV") system in a Henderson Group estate.
- Total revenue for the quarter ended 31st March, 2003 was HK\$1.4 million. In comparison, the total revenue for the quarter ended 31st March, 2002 was HK\$1.0 million.

#### IT Investments

IT Investments's major achievements during the quarter ended 31st March, 2003 included:

- Increased its stake in Googol Technology (HK) Limited from approximately 11.02% to approximately 12.41% at a cash consideration of HK\$1.5 million in February 2003.
- Reviewed a number of opportunities during the quarter ended 31st March, 2003 but did not proceed with any investments.

## **PROSPECTS**

The Group has been actively implementing its strategies during the quarter ended 31st March, 2003. Due to the fact that the Internet, telecommunication and high technology industries are dynamic and fast changing, the Group must be flexible and versatile in order to respond to such changes.

The Group seeks to integrate its existing businesses and wherever feasible, to offer "one-stop shopping". The objective is to either reduce costs or move up the value chain by bundling services together to create higher value-added tailored products and services for the customers.

The Group is exploring a range of partnerships and alliances with leading technology companies to accelerate access to technologies and further enhance the relationship with the large customer bases of Henderson Group and Towngas.

The Group, while focused on implementing its strategies in Hong Kong, is also looking for opportunities in other areas of Greater China. The Group will utilize the expertise and connections of Towngas and Henderson Group to accelerate entry to other markets.

## *iCare*

iCare aims to become a well-established and widely accepted brand for the distribution of goods, Internet and telecommunication services. With respect to distribution of goods, iCare, via its website, direct marketing channels and Hot Spots, will continue to seek growth while achieving satisfactory margins. With respect to Internet services, iCare will continue to develop market share in Internet broadband services and retain ISP customers. With respect to telecommunication services, iCare will seek to continue with the encouraging growth of iCare 1608 since its launch. iCare will continue to expand the breadth of its infotainment and e-commerce offerings on its portal site. The rich content and desirable offerings will make it a popular site for PC users via broadband or the ISP.

It is anticipated that iCare is well positioned to succeed in establishing itself as a widely accepted brand for the distribution of goods, Internet and telecommunication services.

## 3rd QUARTERLY REPORT

To 31st March, 2003

## HDC

HDC will continue to optimize operational efficiency and to explore more cost-effective sales channels with respect to the revenue-generation potential. It is also expected to facilitate the network rollout of Eastar by providing equipment co-location and management services.

#### Eastar

Eastar will aim to achieve cost benefit and time efficiency at a higher level by combining both wireless and wireline technologies for future service delivery. Partnering with affiliated entities and leveraging on available resources within Henderson Group will further minimise costs.

#### **Future Home**

Future Home will continue to provide IT network infrastructure and upgrade for companies in Henderson Group.

Future Home will focus on the development, installation and promotion of the idHOME System, smart card system, Car Park Management System and Attendance and Access Control System for Henderson Group developments and is exploring opportunities to provide these systems to other customers.

#### IT Investments

IT Investments will continue to look for sound investment opportunities in companies with attractive valuations, good growth potential, sound management and products or services where there is a synergy with the Group's activities.

## DISCLOSURE OF INTERESTS

## **Directors' Interests in Shares**

As at 31st March, 2003, the interests of the Directors of the Company in the equity securities of the Company and its associated corporations as recorded in the register required to be kept under Section 29 of the Securities (Disclosure of Interests) Ordinance ("SDI Ordinance") or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the GEM Listing Rules were as follows:

## **Ordinary Shares** (unless otherwise specified)

Name of Company	Name of Director	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total
Henderson Cyber Limited	Lee Shau Kee	173,898			4,244,996,094 (Note 15)	4,245,169,992
Cyber Ellinted	Lam Ko Yin, Colin	55			(Note 13)	55
Henderson Land Development	Lee Shau Kee			2///	1,122,938,300 (Note 1)	1,122,938,300
Company Limited	Woo Ka Biu, Jackson		2,000			2,000
Henderson Investment Limited	Lee Shau Kee	34,779,936			2,075,859,007 (Note 6)	2,110,638,943
Henderson China Holdings	Lee Shau Kee				325,133,977 (Note 13)	325,133,977
Limited	Woo Ka Biu, Jackson	544,802				544,802
Hong Kong Ferry (Holdings)	Lee Shau Kee	7,799,220		29992399	110,363,090 (Note 7)	118,162,310
Company Limited	Lam Ko Yin, Colin	150,000				150,000
The Hong Kong and China Gas Company	Lee Shau Kee	3,226,174			2,157,017,776 (Note 8)	2,160,243,950
Limited	Li Kwok Po, David	10,964,082			(11111)	10,964,082
	Chan Wing Kin, Alfred	102,825 (Note 5)				102,825
Miramar Hotel and Investment Company, Limited	Lee Shau Kee	101/2			252,169,250 (Note 11)	252,169,250

# Ordinary Shares (unless otherwise specified) (Cont'd)

Name of Company	Name of Director	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total
Henderson	Lee Shau Kee		7		8,190	8,190
Development					(Ordinary	(Ordinary
Limited					A Shares)	A Shares)
Lillited					(Note 2)	A Siluics)
	Lee Shau Kee	35,000,000			15,000,000	50,000,000
	Lee Jilau Kee	(Non-			(Non-	(Non-
		•			•	•
		voting			voting	voting
		Deferred			Deferred	Deferred
		Shares)			Shares)	Shares)
					(Note 3)	
	Lee Shau Kee				3,510	3,510
					(Non-voting	(Non-voting
					B Shares)	B Shares)
					(Note 14)	
	Lee Ka Kit				8,190	8,190
					(Ordinary	(Ordinary
					A Shares)	A Shares)
					(Note 4)	,
	Lee Ka Shing				8,190	8.190
	Lee Ra Jillig				(Ordinary	(Ordinary
					A Shares)	A Shares)
					·	A Stidles)
					(Note 10)	
Angelfield Investment Limited	Lam Ko Yin, Colin			1 (Note 9)		1
	5.					45.00
China Investment	Woo Ka Biu,			16,000		16,000
Group Limited	Jackson			(Note 9)		
Henfield Properties	Lee Ka Kit			4,000		4,000
Limited				(Note 9)		
Shellson International	Lee Ka Kit			25		25
Limited				(Note 9)		
Feswin Investment	Lee Ka Kit			5,000		5,000
Limited	Lee Na Nit			(Note 9)		3,000
				(Note 3)		
Perlin Development	Lee Ka Kit			5		5
Limited				(Note 9)		
Quickcentre Properties	Lee Ka Kit			1		1
Limited	Lee Ra Rit			(Note 9)		
Techno Factor	Lee Ka Kit	2,575,000				2,575,000
(Development) Limited	Lee Na Nit	2,373,000				2,313,000
Amanwana Limited	Lee Ka Kit	5				5



## **Ordinary Shares** (unless otherwise specified) (Cont'd)

Name of Company	Name of Director	Personal Interests	Family Interests	Corporate Interests	Other Interests	Total
Maxfine Development Limited	Lee Ka Kit			1,525 (Note 9)		1,525
Shanghai Henfield Properties Co., Ltd.	Lee Ka Kit			(see Note 12)		(see Note 12)

#### Notes:

- 1 Dr. Lee Shau Kee owned beneficially all the issued share capital of Rimmer (Cayman) Limited which was the trustee of a discretionary trust which held the majority of units in a unit trust ("Unit Trust") and Hopkins (Cayman) Limited which was the trustee of the Unit Trust which beneficially owned all the issued ordinary shares which carry the voting rights in the share capitals of Henderson Development Limited ("HD") and Fu Sang Company Limited ("FS" and which beneficially owned 192,500 of these shares). HD and its subsidiaries owned 1,117,143,200 of these shares. In addition, 5,602,600 of these shares were beneficially owned by a subsidiary of The Hong Kong and China Gas Company Limited ("Towngas"). Dr. Lee Shau Kee was taken to be interested in Towngas as set out in Note 8 by virtue of the SDI Ordinance.
- 2 Dr. Lee Shau Kee was taken to be interested in HD through the Unit Trust, Hopkins (Cayman) Limited and Rimmer (Cayman) Limited as set out in Note 1 by virtue of the SDI Ordinance.
- 3 These shares were beneficially owned by FS. Dr. Lee Shau Kee was taken to be interested in FS through the Unit Trust, Hopkins (Cayman) Limited and Rimmer (Cayman) Limited as set out in Note 1 by virtue of the SDI Ordinance.
- **4** These shares were beneficially owned by the Unit Trust. The units of the Unit Trust were owned by two discretionary trusts in which Mr. Lee Ka Kit was one of the discretionary beneficiaries.
- 5 These shares were jointly held by Mr. Chan Wing Kin, Alfred and his spouse.
- 6 These shares were beneficially owned by FS and certain subsidiaries of Henderson Land Development Company Limited ("HL"). Dr. Lee Shau Kee was taken to be interested in FS and HL as set out in Note 1 by virtue of the SDI Ordinance.
- 7 These shares were beneficially owned by certain subsidiaries of Henderson Investment Limited ("HI"). Dr. Lee Shau Kee was taken to be interested in HI through FS and HL as set out in Note 1 and Note 6 by virtue of the SDI Ordinance.
- 8 These shares were beneficially owned by certain subsidiaries of HI, FS and a subsidiary of HD. Dr. Lee Shau Kee was taken to be interested in HI, FS and HD as set out in Note 1 and Note 6 by virtue of the SDI Ordinance.
- **9** These shares were beneficially owned by a company in which the relevant director is entitled to exercise or control the exercise of one-third or more of the voting power at its general meetings.
- 10 These shares were beneficially owned by the Unit Trust. The units of the Unit Trust were owned by two discretionary trusts in which Mr. Lee Ka Shing was one of the discretionary beneficiaries.

- 11 These shares were beneficially owned by certain subsidiaries of HI. Dr. Lee Shau Kee was taken to be interested in HI through FS and HL as set out in Note 1 and Note 6 by virtue of the SDI Ordinance.
- 12 Shanghai Henfield Properties Co., Ltd. was an equity joint venture company in the PRC of which the registered capital was US\$27,000,000. Henfield Properties Limited ("Henfield") (owned as to 40 per cent. by a company controlled by Mr. Lee Ka Kit) and the PRC partner to the joint venture had entered into a joint venture contract under which Henfield and the PRC partner agreed to make contributions to the total amount of investment in the proportion of 99 per cent. and 1 per cent. respectively and to share the profits of the joint venture company in accordance with their equity interest in the joint venture company.
- 13 These shares were beneficially owned by certain subsidiaries of HL. Dr. Lee Shau Kee was taken to be interested in HL as set out in Note 1 by virtue of the SDI Ordinance.
- 14 These shares were beneficially owned by Hopkins (Cayman) Limited as trustee of the Unit Trust. Dr. Lee Shau Kee was taken to be interested in HD through the Unit Trust, Hopkins (Cayman) Limited and Rimmer (Cayman) Limited as set out in Note 1 by virtue of the SDI Ordinance.
- 15 These shares were beneficially owned by a subsidiary of HI, FS, certain subsidiaries of HL and a subsidiary of Towngas. Dr. Lee Shau Kee was taken to be interested in HI, FS, HL and Towngas as set out in Note 1, Note 6 and Note 8 by virtue of the SDI Ordinance.

Save as disclosed above, none of the Directors, Chief Executive or their associates had any interests in any securities of the Company or its associated corporations as defined in the SDI Ordinance.

## ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

## (i) Options to subscribe for shares in the Company

As at 31st March, 2003, the following Directors of the Company had interests in options to subscribe for shares in the Company which were granted on 28th June, 2000 at the consideration of HK\$1.00 for each grant of options under the Pre-IPO Share Option Plan of the Company (the "Option Plan"):

Name of Director	Number of share options at 1st July, 2002	Number of share options granted during the period	Number of share options outstanding at 31st March, 2003
Dr. Lee Shau Kee	2,400,000		2,400,000
Chan Wing Kin, Alfred	1,200,000	<u> </u>	1,200,000
Lam Ko Yin, Colin	1,200,000	9 4 9 / 9_ 1	1,200,000
Lee Ka Kit	1,200,000		1,200,000
Lee Ka Shing	1,200,000	2/	1,200,000
Yip Ying Chee, John	1,200,000		1,200,000
Dr. Li Kwok Po, David	1,200,000		1,200,000
Professor Ko Ping Keung	1,200,000	<del>-</del>	1,200,000
Douglas H. Moore	1,200,000	_	1,200,000

Particulars of outstanding share options of employees of the Company at the consideration of HK\$1.00 for each grant of options under the Option Plan are as follows:

Date of Grant	Aggregate number of share options at 1st July, 2002	Number of share options granted during the period	Aggregate number of share options outstanding at 31st March, 2003
28/06/2000	1,250,000	)) <u> </u>	1,850,000*

Particulars of outstanding share options of all other participants under the Option Plan are as follows:

Date of Grant	Aggregate number of share options at 1st July, 2002	Number of share options granted during the period	Number of share options lapsed during the period	Aggregate number of share options outstanding at 31st March, 2003
28/06/2000	14,500,000		100,000	13,800,000*

<sup>\*</sup> This adjusted figure is due to the re-grouping of 600,000 share options from "Other Participants" to "Employees".

Subject to the terms and conditions of the Option Plan, each of the above Directors, employees and other participants will be entitled to exercise at the price of HK\$1.25 per share (i) 30 per cent. of the share options so granted at any time after the expiry of 12 months from 14th July, 2000, (ii) a further 30 per cent. of the share options so granted at any time after the expiry of 24 months from 14th July, 2000 and (iii) the remaining share options at any time after the expiry of 36 months from 14th July, 2000 and, in each case, not later than four years from 14th July, 2000.

Particulars of outstanding share options of the employee of the Company under the Share Option Scheme of the Company (the "Share Option Scheme") are as follows:

Date of Grant	Aggregate number of share options at 1st July, 2002	Number of share options granted during the period	Aggregate number of share options outstanding at 31st March, 2003
04/10/2000	100,000	_	100,000

Subject to the terms and conditions of the Share Option Scheme, the employee of the Company will be entitled to exercise at the price of HK\$0.89 per share (i) 30 per cent. of the share options so granted at any time after the expiry of 12 months from 16th October, 2000 (the date of acceptance of the share options), (ii) a further 30 per cent. of the share options so granted at any time after the expiry of 24 months from 16th October, 2000 and (iii) the remaining share options at any time after the expiry of 36 months from 16th October, 2000 and, in each case, not later than four years from 16th October, 2000.

## **3rd QUARTERLY REPORT**

To 31st March, 2003

As at 31st March, 2003, share options for a total of 27,650,000 shares in the Company under the Option Plan and 100,000 shares in the Company under the Share Option Scheme remained outstanding, representing in aggregate approximately 0.6 per cent. of the existing issued share capital of the Company. These share options were granted to the following categories of grantees:

Categories of Grantees	Number of Grantees	Number of share options
Option Plan		
Directors	9	12,000,000
Employees	4	1,850,000
Other participants	41	13,800,000
	<u>54</u>	27,650,000
Share Option Scheme		
Employee	1	100,000

Save as disclosed above, no share options under the Option Plan and the Share Option Scheme had been granted, exercised, cancelled or lapsed during the nine months ended 31st March, 2003.

## (ii) Options to subscribe for shares in associated corporation

As at 31st March, 2003, the following Directors of the Company had interests in options to subscribe for shares in Henderson China Holdings Limited, an associated corporation of the Company:

Name of Director	Number of share options	Exercisable Period
Colin Lam Ko Yin	1,500,000	21/08/2001 - 20/08/2004
Lee Ka Kit	1,500,000	02/11/2001 - 01/11/2004

The above Directors will be entitled to exercise the share options in whole or in part at the price of HK\$4.00 per share at any time during the respective exercisable periods.

Except for the above, at no time during the period was the Company or any of its holding companies, subsidiary companies or fellow subsidiaries a party to any arrangement to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 31st March, 2003, the interests of substantial shareholders, other than Directors of the Company, in the ordinary shares of the Company (the "Shares") as recorded in the register required to be kept under Section 16(1) of the SDI Ordinance were as follows:

Name of Company	Number of Shares in which interested
Felix Technology Limited	3,333,213,616
Technology Capitalization Limited	902,700,000
Best Selection Investments Limited (Note 1)	3,333,213,616
Henderson Investment Limited (Notes 1 and 2)	3,333,213,616
Henderson Land Development Company Limited (Notes 1, 2 and 3)	3,342,268,019
Towngas Investment Company Limited (Note 4)	902,700,000
The Hong Kong and China Gas Company Limited (Notes 4 and 5)	902,700,000
Henderson Development Limited (Notes 1, 2, 3 and 6)	3,342,268,019
Rimmer (Cayman) Limited (Note 7)	3,342,296,094
Hopkins (Cayman) Limited (Note 7)	3,342,296,094

#### Notes:

- 1 As Felix Technology Limited ("Felix Technology") is a wholly-owned subsidiary of Best Selection Investments
  Limited ("Best Selection"), Best Selection had a deemed interest in the 3,333,213,616 Shares held by Felix
  Technology under the SDI Ordinance.
- 2 As Best Selection is a wholly-owned subsidiary of Henderson Investment Limited ("HI"), HI had a deemed interest in the 3,333,213,616 Shares held by Felix Technology under the SDI Ordinance.
- 3 Of these Shares, 3,333,213,616 are duplicated in the interest described in Note 1 and Note 2, as HI is a subsidiary of Henderson Land Development Company Limited ("HL").
- 4 As Technology Capitalization Limited ("Technology Capitalization") is a wholly-owned subsidiary of Towngas Investment Company Limited ("Towngas Investment"), Towngas Investment had a deemed interest in the 902,700,000 Shares held by Technology Capitalization under the SDI Ordinance.
- 5 As Towngas Investment is a wholly-owned subsidiary of The Hong Kong and China Gas Company Limited ("Towngas"), Towngas had a deemed interest in the 902,700,000 Shares held by Technology Capitalization under the SDI Ordinance.
- 6 As HL is a subsidiary of Henderson Development Limited ("HD"), HD had a deemed interest in the 3,342,268,019
  Shares in which HL was deemed to have an interest under the SDI Ordinance.

7 Of these Shares, 3,342,268,019 are duplicated in the interest described in Note 6. Rimmer (Cayman) Limited was the trustee of a discretionary trust which held the majority of units in a unit trust ("Unit Trust"). Hopkins (Cayman) Limited as trustee of the Unit Trust beneficially owned all the issued ordinary shares which carry the voting rights in the share capital of HD and also all the issued ordinary shares in Fu Sang Company Limited ("FS"). Accordingly, each of Rimmer (Cayman) Limited and Hopkins (Cayman) Limited had a deemed interest in the 3,342,268,019 Shares by virtue of their interest in the discretionary trust, the Unit Trust and HD and the SDI Ordinance in addition to its interest in the Shares held by FS. The beneficiaries of the discretionary trust referred to herein are certain members of Dr. Lee Shau Kee's family.

## **COMPETING INTERESTS**

Newspeed Technology Limited, a wholly-owned subsidiary of Henderson Investment Limited, the Company's holding company, has a 8.9 per cent. interest in iLink Holdings Limited, the businesses of which include the operation of data centres in Hong Kong.

Save as disclosed above, none of the Directors or the management shareholders of the Company (as defined in the GEM Listing Rules) had an interest in a business which competes or may compete with the business of the Group.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the nine months ended 31st March, 2003, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

#### **AUDIT COMMITTEE**

The Audit Committee was established on 25th May, 2000 and reports to the Board of Directors. The members of the Audit Committee are Dr. Li Kwok Po, David, Professor Ko Ping Keung and Mr. Woo Ka Biu, Jackson, all of whom are Independent Non-executive Directors. The written terms of reference include the authority and duties of the Audit Committee and amongst its principal duties are the review and supervision of the Company's financial reporting process and internal control procedures. The Audit Committee members have reviewed the Quarterly Report for the nine months ended 31st March, 2003.

By Order of the Board Lee Shau Kee Chairman

Hong Kong, 13th May, 2003