



M21 TECHNOLOGY LIMITED

Incorporated in Bermuda with limited liability

2003

A n n u a l R e p o r t

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Dear Shareholders,

On behalf of the Board of Directors of M21 Technology Limited (the "Company") and its subsidiaries (collectively referred to as the "Group"). I would like to present the annual results of the Group for the year ended 31st March 2003.

MANAGEMENT DISCUSSION AND ANALYSIS

Group results

During the year under review, the Group achieved approximately 71% growth in turnover comparing with last year.

For the year ended 31st March 2003, income from pre-mastering and media services accounted for approximately 27% (2002: approximately 22%) of the Group's turnover whilst income from mastering services accounted for approximately 42% (2002: approximately 78%) of the Group's turnover. Income from playout services, a new business of the Group, accounted for approximately 31% (2002: Nil) of the Group's turnover, which contributed to the sharp rise of 71% in the Group's turnover. Most of the Group's sales during the year was derived from Hong Kong, accounting for approximately 91% (2002: 86%) of the Group's sales, whilst the remaining 9% (2002: 14%) was principally derived from India.

The Group has generated a remarkable gross profit of approximately HK\$4.3 million (2002: HK\$1.3 million) out of total turnover of approximately HK\$12.2 million (2002: HK\$7.1 million) for the year ended 31st March 2003 as well as an increase in gross profit margin from 19% to 36%.

The stamper market has been undergoing transformation during the year, where the economic depression together with the competition among the replication industry itself has driven many plants to migrate north, and some even simply closed their plants for good. Consequently, the stamper industry has suffered a direct impact. Though the Group has been acting aggressively on sales and marketing, the stampers sales experienced a decline of 7.5% as a result of the fierce marketing competition and interruption of operation during the period of equipment maintenance.

The proportion of business from our largest customer has dropped to 26% in comparison to 38% in last year as a result of the increase in external orders during the year.

MANAGEMENT DISCUSSION AND ANALYSIS *(Continued)*

Business pursuits/prospects *(Continued)*

The development of the IP encoder as stated in the prospectus dated 26th March 2001 of the Company (the "Prospectus") has been suspended due to the slow and deferred roll-out of multi-cast network in Hong Kong and other countries. Due to the worsening economic condition, the Group has also deferred the development of MPEG-4 and 7 complicant compression algorithm as stated in the Prospectus until the economic condition becomes visionable.

Since the economic condition has been worsening globally after the 11th of September attack, the Group has exercised additional care and has been more selective in making new investments. The Group will place priority in projects that generate synergy to the digitised platform. The Group remains cautiously optimistic about the future and expects the economic environment will become favourable in the near future.

LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

The Group generally finances its operation with internally generated cash flows. During the year, the loan from a shareholder was fully repaid and the Group has no external borrowing as at 31st March 2003. The Group has no exposure to foreign currency fluctuations.

EMPLOYEE INFORMATION

As at 31st March 2003, the Group has 26 full-time employees. Employees costs, including directors' emoluments, for the year amounted to approximately HK\$5.3 million. Remuneration is reviewed annually and employees are rewarded on a performance related basis. In addition to basic salaries, a wide range of benefits, including medical coverage, provident funds, training and development programmes and long service awards are also provided on an ongoing basis to employees of the Group. The Group has a share option scheme whereby qualified employees may be granted options to acquire shares of the Company.

APPRECIATION

On behalf of the Board of Directors, I would like to take this opportunity to extend my sincere thanks and express appreciation to our business associates, customers and suppliers for their continual support, and to the management and staff for their valuable contribution and devotion to the Group throughout the years.

Tong Hing Chi

Chairman

Hong Kong, 25th June 2003

DIRECTORS' AND SENIOR MANAGEMENT'S PROFILE

Senior Management

Mr. SIT Hon Wing, aged 26, is the Financial Controller of the Group and the Qualified Accountant of the Company. Mr. Sit is responsible for all financial and accounting matters including budgetary control and internal control procedures of the Group. Mr. Sit holds a Bachelor of Arts Degree in Accountancy and is an associate member of the Hong Kong Society of Accountants. Mr. Sit possesses four years' auditing and accounting experience. Mr. Sit joined the Group in December 2002.

Mr. CHAN Lun Ho, aged 33, is the Company Secretary of the Company with effect from August 2002. He is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Society of Accountants. He has over 11 years of auditing and accounting experience.

Mr. XING Yi Zhi, aged 40, is the Production Manager of the Group. Mr. Xing is responsible for the supervision of the stamper production and overseeing the smooth running of the production process flow. Mr. Xing holds a degree from 中國人民解放軍空軍導彈學院 (University of Air Force Missile P.I.A.). Before he joined the Group in July 2001, Mr. Xing possessed over 6 years experience in stamper production, servicing and management.

Directors *(Continued)*

Independent non-executive directors

Mr. CHANG Carl

Mr. SOUSA Richard Alvaro

In accordance with clause 87 of the Company's bye-laws, Mr. LAW Kwok Leung retires by rotation and, being eligible, offers himself for re-election.

The non-executive directors of the Company are subject to retirement by rotation and re-election at the annual general meeting in accordance with the Company's bye-laws.

Directors' service contracts

None of the directors who are proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable within one year without payment of compensation, other than statutory compensation.

Directors' interests in contracts

Save as disclosed under "Connected transactions", no other contracts of significance in relation to the Group's business to which the Company or its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

Save as disclosed under "Share Option Scheme", at no time during the year was the Company or its subsidiaries a party to any arrangement to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

Biographical details of directors and senior management

Brief biographical details of directors and senior management are set out on pages 8 to 9.

CONSOLIDATED BALANCE SHEET

As at 31st March 2003

	Note	2003 HK\$'000	2002 HK\$'000
Non-current assets			
Fixed assets	11	14,592	18,353
Current assets			
Inventories	13	202	206
Accounts receivable	14	2,100	779
Other receivables and deposits		1,080	1,558
Amounts due from related companies	16	1,638	2,360
Bank balances and cash		88	1,397
		5,108	6,300
Current liabilities			
Accounts payable	17	227	364
Other payables and accrued charges		1,651	1,570
Amount due to a related company	16	360	—
		2,238	1,934
Net current assets		2,870	4,366
Total assets less current liabilities		17,462	22,719
Financed by:			
Share capital	18	3,125	3,125
Reserves	20	14,337	16,603
Shareholders' funds		17,462	19,728
Loan from a shareholder	22	—	2,991
		17,462	22,719

On behalf of the Board

Tong Hing Chi

Director

Law Kwok Leung

Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31st March 2003

		2003	2002
	<i>Note</i>	<i>HK\$'000</i>	<i>HK\$'000</i>
Total equity as at the beginning of year		19,728	25,667
Listing expenses	20(a)	—	(154)
Loss for the year	20(a)	(2,266)	(5,785)
Total equity as at the end of year		17,462	19,728

1 Principal accounting policies

The principal accounting policies adopted in the preparation of these accounts are set out below:

(a) Basis of preparation

The accounts have been prepared in accordance with accounting principles generally accepted in Hong Kong and comply with accounting standards issued by the Hong Kong Society of Accountants ("HKSA"). They have been prepared under the historical cost convention.

In the current year, the Group adopted the following Statements of Standard Accounting Practice ("SSAPs") issued by the HKSA which are effective for accounting periods commencing on or after 1st January 2002.

SSAP 1 (revised)	:	Presentation of financial statements
SSAP 15 (revised)	:	Cash flow statements
SSAP 34 (revised)	:	Employee benefits

The adoption of these new or revised SSAPs had no material effects on the Group's results.

(b) Consolidation

The consolidated accounts include the accounts of the Company and its subsidiaries made up to 31st March.

Subsidiaries are those entities in which the Company, directly or indirectly, controls more than one half of the voting power; has the power to govern the financial and operating policies; to appoint or remove the majority of the members of the board of directors; or to cast majority of votes at the meetings of the board of directors.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated profit and loss account from the effective date of acquisition or up to the effective date of disposal, as appropriate.

All significant intercompany transactions and balances within the Group are eliminated on consolidation.

1 Principal accounting policies *(Continued)*

(d) Operating leases

Leases where substantially all the risks and rewards of ownership of assets remain with the leasing company are accounted for as operating leases. Payments made under operating leases net of any incentives received from the leasing company are charged to the profit and loss account on a straight-line basis over the lease periods.

(e) Accounts receivable

Provision is made against accounts receivable to the extent they are considered to be doubtful. Accounts receivable in the balance sheet are stated net of such provision.

(f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost, calculated on the first-in, first-out basis, comprises invoiced cost of raw materials. Net realisable value is determined on the basis of anticipated sales proceeds less estimated selling expenses.

(g) Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprises cash on hand and deposits held at call with banks.

(h) Deferred taxation

Deferred taxation is accounted for at the current taxation rate in respect of timing differences between profit as computed for taxation purposes and profit as stated in the accounts to the extent that a liability or an asset is expected to be payable or recoverable in the foreseeable future.

(i) Employee benefits

(i) Employee leave entitlements

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision, where appropriate, is made for the estimated liability for annual leave and long-service leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity or paternity leave are not recognised until the time of leave.

1 Principal accounting policies *(Continued)*

(m) Segment reporting

In accordance with the Group's internal financial reporting, the Group has determined that business segments be presented as the primary reporting format and geographical as the secondary reporting format.

Unallocated costs represent corporate expenses. Segment assets consist primarily of fixed assets, inventories, receivables and operating cash. Segment liabilities comprise operating liabilities and exclude items such as taxation and certain corporate borrowings. Capital expenditure comprises additions to fixed assets (note 11).

In respect of geographical segment reporting, sales are based on the country in which the customer is located. Total assets and capital expenditure are based on where the assets are located.

2 Turnover, revenues and segment information

The Group is principally engaged in the manufacture and sale of stampers for audiovisual products, the provision of pre-mastering and other media services and the provision of audiovisual playout services. Revenues recognised during the year are as follows:

	Group	
	2003 HK\$'000	2002 HK\$'000
Turnover		
Sale of stampers for audiovisual products	5,134	5,549
Provision of pre-mastering and other media services	3,338	1,605
Provision of audiovisual playout services	3,760	—
	12,232	7,154
Other revenues		
Interest income	2	298
Others	35	65
	37	363
Total revenues	12,269	7,517

2 Turnover, revenues and segment information *(Continued)*

An analysis of the Group's turnover and contribution to operating loss for the year by principal activity and market is as follows:

Primary report format — business segments

	For the year ended 31st March 2003			
	Sale of	Provision of	Provision	Total
	stamper	pre-mastering	of audiovisual	
	services	and other	services	
	HK\$'000	media	playout	HK\$'000
		services	services	
		HK\$'000	HK\$'000	
Turnover	5,134	3,338	3,760	12,232
Segment results	(1,496)	1,670	1,711	1,885
Unallocated income				2
Unallocated costs				(4,047)
Operating loss				(2,160)
Finance costs				(106)
Loss attributable to shareholders				(2,266)
Segment assets	6,701	575	10,651	17,927
Unallocated assets				1,773
Total assets				19,700
Segment liabilities	587	—	463	1,050
Unallocated liabilities				1,188
Total liabilities				2,238
Capital expenditure	—	—	650	650
Unallocated capital expenditure				15
				665
Depreciation	2,845	—	458	3,303
Unallocated depreciation				177
				3,480

2 Turnover, revenues and segment information *(Continued)*

Secondary report format — geographical segments

For the year ended 31st March 2003

	Turnover <i>HK\$'000</i>	Segment results <i>HK\$'000</i>	Segment assets <i>HK\$'000</i>	Capital expenditure <i>HK\$'000</i>
Hong Kong	11,134	1,290	19,355	665
Other countries	1,098	595	345	—
	12,232	1,885	19,700	665
Unallocated income		2		
Unallocated costs		(4,047)		
Operating loss		(2,160)		

For the year ended 31st March 2002

	Turnover <i>HK\$'000</i>	Segment results <i>HK\$'000</i>	Segment assets <i>HK\$'000</i>	Capital expenditure <i>HK\$'000</i>
Hong Kong	6,159	(4,216)	24,653	11,745
The People's Republic of China (the "PRC")	167	530	—	—
Other countries	828	(667)	—	—
	7,154	(4,353)	24,653	11,745
Unallocated income		298		
Unallocated costs		(1,477)		
Operating loss		(5,532)		

6 Taxation

No provision for Hong Kong profits tax has been made in the accounts as there was no estimated assessable profit for the year (2002: Nil).

Deferred tax assets/(liabilities) for the year have not been recognised in the consolidated profit and loss account in respect of the following:

	Group	
	2003	2002
	<i>HK\$'000</i>	<i>HK\$'000</i>
Accelerated depreciation allowances	1,063	(535)
Tax losses	939	1,756
	2,002	1,221

At 31st March 2003, the net potential deferred tax assets/(liabilities) not recognised in the accounts amounted to:

	Group	
	2003	2002
	<i>HK\$'000</i>	<i>HK\$'000</i>
Accelerated depreciation allowances	(534)	(1,597)
Tax losses	4,534	3,595
	4,000	1,998

7 Loss attributable to shareholders

The loss attributable to shareholders is dealt with in the accounts of the Company to the extent of HK\$5,257,000 (2002: HK\$12,900,000).

17 Accounts payable

Details of the ageing analysis of accounts payable were as follows:

	Group	
	2003	2002
	<i>HK\$'000</i>	<i>HK\$'000</i>
Current	104	162
30-60 days	8	192
Over 60 days	115	10
	227	364

18 Share capital

	Authorised	
	Ordinary shares of HK\$0.01 each	
	No. of shares	<i>HK\$'000</i>
At 31st March 2003 and 31st March 2002	700,000,000	7,000

	Issued and fully paid	
	Ordinary shares of HK\$0.01 each	
	No. of shares	<i>HK\$'000</i>
At 31st March 2003 and 31st March 2002	312,500,000	3,125

19 Share options

Under the share option scheme (the "Share Option Scheme") approved by the shareholders, the Board of the Company may, at its discretion, invite full-time employees including any executive directors to take up options to subscribe for shares in the Company representing up to a maximum of 30 per cent. of the issued share capital of the Company from time to time, excluding for this purpose from the calculation of issued share capital (i) any shares issued pursuant to the exercise of options under the Share Option Scheme or pursuant to the exercise of options under any other scheme; and (ii) any pro rata entitlements to further shares issued in respect of those shares referred to in (i) above during a period of 10 consecutive years from the date of adoption of the Share Option Scheme.

20 Reserves *(Continued)*

(b) Company

	Share premium <i>HK\$'000</i>	Accumulated losses <i>HK\$'000</i>	Contributed surplus <i>HK\$'000</i> <i>(note (i))</i>	Total <i>HK\$'000</i>
At 1st April 2001	19,755	(214)	13,107	32,648
Listing expenses	(154)	—	—	(154)
Loss for the year	—	(12,900)	—	(12,900)
At 31st March 2002	19,601	(13,114)	13,107	19,594
At 1st April 2002	19,601	(13,114)	13,107	19,594
Loss for the year	—	(5,257)	—	(5,257)
At 31st March 2003	19,601	(18,371)	13,107	14,337

Note

- (i) The contributed surplus of the Company represents the difference between the underlying net assets of the subsidiaries acquired by the Company and the nominal value of the shares issued by the Company in exchange thereof pursuant to the Group reorganisation on 20th March 2001 as set out in the prospectus of the Company dated 26th March 2001. Under the Companies Act 1998 of Bermuda (as amended), contributed surplus is available for distribution to shareholders, subject to the condition that the Company cannot declare or pay a dividend, or make a distribution out of contributed surplus if (a) it is, or would after the payment be, unable to pay its liabilities as they become due, or (b) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium account.

22 Loan from a shareholder

During the year, the Group has fully repaid the loan due by M21 Investment to Sundowner Management Limited ("Sundowner"), a substantial shareholder of the Company, which was unsecured and beared interest at Hong Kong dollars prime lending rate plus 1.5 per cent..

23 Commitments

(a) Capital commitment for property, plant and equipment

	2003	2002
	<i>HK\$'000</i>	<i>HK\$'000</i>
Contracted but not provided for	59	—

(b) Commitments under operating leases

At 31st March 2003, the Group had future aggregate minimum lease payments under non-cancellable operating leases as follows:

	2003		2002	
	Machinery	Others	Machinery	Others
	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>
Not later than one year	—	276	600	276
Later than one year and not later than five years	—	207	—	483
	—	483	600	759

24 Related party transactions *(Continued)*

Notes: *(Continued)*

- (iii) pursuant to the leasing agreement dated 20th March 2001 (the "Leasing Agreement") and the extended agreement dated 15th May 2003, pre-mastering equipment was leased from MAVP for the period from 1st April 2000 to 31st March 2003 for a term of three years and from 1st April 2003 to 31st March 2004 for a term of one year respectively at a monthly rent of HK\$50,000 or such lower sum as may be agreed between MAVP and Mastertech from time to time; the rental was determined in accordance with the Leasing Agreement.
- (iv) pursuant to the Loan Agreement dated 20th March 2001, loan of approximately HK\$8,741,000 was advanced by Sundowner to M21 Investment, a subsidiary of the Company, for the period from 20th March 2001 to 20th March 2004. The amount was unsecured and interest was charged at Hong Kong dollars prime lending rate plus 1.5 per cent per annum. The Group has fully repaid the loan during the year.
- (v) pursuant to an agreement dated 30 March 2002 (the "Trial Agreement") entered into between M21 Digicast Company Limited ("Digicast"), a subsidiary of the Company, and MATV, a wholly-owned subsidiary of Mei Ah Entertainment, Digicast provided audiovisual playout services to MATV for distributing its TV programmes on a trial basis at a monthly fee of HK\$198,000 for a five-month period from 1st April 2002 to 31st August 2002.

On 25th July 2002, Digicast and MATV entered into another agreement (the "Formal Agreement"), under which Digicast will provide (i) playout services to MATV for one or more of MATV's TV channel(s); and (ii) editing and post-production services to MATV upon request at a fee of not more than HK\$50,000 per month from 1st September 2002 to 31st August 2005. During the year, Digicast provided playout services to two MATV's channels at monthly fees of HK\$250,000 and HK\$120,000 for the channels commencing 1st September 2002 and 1st January 2003 respectively; The post-production services provided by Digicast to MATV during the year under the Formal Agreement amounted to approximately HK\$91,000.

The transactions were entered into in the normal course of business and charged in accordance with the terms of the Trial Agreement and the Formal Agreement.

- (vi) Pursuant to a rental agreement dated 1st January 2002 (the "Rental Agreement"), factory premise was leased from MAI, an indirect wholly-owned subsidiary of Mei Ah Entertainment, for a period from 1st January 2002 to 31st December 2004 at a monthly rental of HK\$23,000.

The transaction was entered into in the normal course of business and the rental is charged in accordance with the terms of the Rental Agreement.

25 Approval of accounts

The accounts were approved by the board of directors on 25th June 2003.

NOTICE OF ANNUAL GENERAL MEETING

- (iii) any scrip dividend scheme or similar arrangement implemented in accordance with the bye-laws of the Company; and
 - (c) for the purpose of this Resolution, "Relevant Period" means the period from the passing of this Resolution until whichever is the earliest of:
 - (i) the conclusion of the next annual general meeting of the Company;
 - (ii) the expiration of the period within which the next annual general meeting of the Company is required by the bye-laws of the Company or any applicable law to be held; and
 - (iii) the revocation or variation of the authority given under this Resolution by an ordinary resolution of the shareholders of the Company in general meeting."
- C. **"THAT** conditional upon Resolutions 4A and 4B being passed, the general mandate granted to the directors of the Company pursuant to Resolution 4B to exercise the powers of the Company to allot shares in the capital of the Company be and is hereby extended by the addition to the aggregate nominal amount of the share capital which may be allotted or agreed conditionally or unconditionally to be allotted by the directors of the Company pursuant to such general mandate an amount representing the aggregate nominal amount of the share capital of the Company repurchased by the Company under the authority granted pursuant to Resolution 4A, provided that such amount shall not exceed 10% of the aggregate nominal amount of the share capital of the Company in issue as at the date of passing this Resolution."

By order of the Board
Chan Lun Ho
Company Secretary

Hong Kong, 25th June 2003

