

(Incorporated in the Cayman Islands with limited liability)

**First Quarterly Report 2003-2004** 

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "EXCHANGE")

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

The principal means of information dissemination on GEM is publication on the internet website operated by the Exchange. Listed companies are not generally required to issue paid announcements in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website in order to obtain up-to-date information on GEM-listed issuers.

The Exchange takes no responsibility for the contents of this report, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.

This report, for which the directors (the "Directors") of B&S Entertainment Holdings Limited collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Exchange ("GEM Listing Rules") for the purpose of giving information with regard to B&S Entertainment Holdings Limited. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (i) the information contained in this report is accurate and complete in all material respects and not misleading; (ii) there are no other matters the omission of which would make any statement in this report misleading; and (iii) all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

# QUARTERLY RESULTS FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2003 (UNAUDITED)

The board (the "Board") of directors (the "Directors") of B&S Entertainment Holdings Limited (the "Company") is pleased to announce the unaudited quarterly consolidated results of the Company and its subsidiaries (the "Group") for the three months ended 30 September 2003 together with comparative unaudited figures for the corresponding period of 2002 as follows:

For the three menths

		For the three months ended 30 September		
	Notes	2003 HK\$'000	2002 HK\$'000	
TURNOVER	2	5,235	5,607	
Cost of sales		(2,957)	(3,534)	
Gross profit		2,278	2,073	
Other income Selling and distribution costs Administrative expenses		21 (630) (1,223)	30 (650) (1,329)	
PROFIT FROM OPERATING ACTIVITIES		446	124	
Finance costs		(201)	(6)	
PROFIT BEFORE TAX		245	118	
Tax	3		(10)	
NET PROFIT FROM ORDINARY ACTIVITIES ATTRIBUTABLE TO SHAREHOLDERS		245	108	
EARNINGS PER SHARE Basic	4	HK0.06 cent	HK0.03 cent	
Diluted		N/A	N/A	

#### Notes:

## 1. Group reorganisation and basis of presentation

#### Group reorganisation

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands on 11 April 2002. Pursuant to a group reorganisation (the "Group Reorganisation") to rationalise the structure of the Group in preparation for the listing of its shares on the GEM of the Exchange on 6 August 2002, the Company became the holding company of the companies now comprising the Group on 22 July 2002. Further details of the Group Reorganisation are set out in the Company's prospectus (the "Prospectus") dated 29 July 2002.

#### Basis of presentation

The Group Reorganisation has been accounted for by the Company using the merger accounting method in accordance with the Statement of Standard Accounting Practice ("SSAP") No. 2.127 "Accounting for Group Reconstructions". The unaudited consolidated results of the Group included the results of all companies now comprising the Group as if the current group structure had been in existence throughout the periods covered by this report or since their respective dates of incorporation, where this is a shorter period.

All significant transactions and balances among the companies comprising the Group have been eliminated on consolidation. The unaudited consolidated results have been prepared in accordance with Hong Kong Statements of Standard Accounting Practice issued by the Hong Kong Society of Accountants and accounting principles generally accepted in Hong Kong.

#### 2. Turnover

Turnover represents licensing and sub-licensing fee income and the net invoiced value of goods sold, after allowances for returns and trade discounts.

For	the	th	ree	months
end	led	30	Sep	tember

2003 HK\$'000	2002 HK\$'000
5,193	5,586
35	_
7	21
5,235	5,607

Licensing of film rights
Sub-licensing of film rights
Sale of videos and video
compact discs

#### 3. Tax

No Hong Kong profits tax has been provided as there are no assessable profits arising in Hong Kong for the period under review of the individual companies within the Group. In prior period, Hong Kong profits tax has been provided at the rate of 16% on the estimated assessable profits arising in Hong Kong of the individual companies within the Group.

There was no unprovided deferred tax liability in respect of the period under review (2002: Nil).

### 4. Earnings per share

The basic earnings per share for the three months ended 30 September 2003 is calculated based on the unaudited consolidated net profit from ordinary activities attributable to shareholders of the Company for the said period of approximately HK\$245,000 (2002: approximately HK\$108,000) and on a weighted average number of approximately 400,000,000 shares (2002: 379,130,435 shares on the assumption that the Group Reorganisation and the subsequent capitalisation issue of 330,000,000 shares of the Company had been effective on 1 July 2001).

Diluted earnings per share for the three months ended 30 September 2003 and 2002 has not been disclosed as no diluting event existed during these periods.

#### 5. Movement of reserves

	Share premium	Capital reserve	Accumulated losses	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 July 2002	_	17,590	(16,175)	1,415
Premium on issuance of shares	29,400	_	_	29,400
Capitalisation issue	(3,300)	-	_	(3,300)
Share issuance expenses	(6,073)	_	_	(6,073)
Profit for the period			108	108
At 30 September 2002	20,027	17,590	(16,067)	21,550
At 1 July 2003	20,027	17,590	(14,115)	23,502
Profit for the period			245	245
At 30 September 2003	20,027	17,590	(13,870)	23,747

The capital reserve of the Group represents the followings:

- (i) the difference between the aggregate nominal value of the share capital of subsidiaries acquired by the Company and the nominal value of the share capital of the Company issued as consideration in exchange therefor of HK\$157,000; and
- (ii) the surplus of HK\$17,433,000 arising from allotment and issuance of 15,000 shares of US\$1 each of B & S Group Limited, credited as fully paid to set off against loans of HK\$17,550,000 owing to the executive Directors pursuant to the Group Reorganisation as set out in the Prospectus.

#### 6. Dividends

The Directors do not recommend the payment of an interim dividend for the three months ended 30 September 2003 (2002: Nil).

#### MANAGEMENT DISCUSSION AND ANALYSIS

## **Operation Review**

The Group's unaudited turnover for the three months ended 30 September 2003 amounted to approximately HK\$5.2 million (2002: approximately HK\$5.6 million), representing a slight decrease of around 7% over the corresponding previous quarter.

The gross profit margin of the Group was approximately 44 %, representing an increase of approximately 7% as compared to that of the corresponding previous quarter. The significant increase in gross profit margin was mainly contributed from licensing of film rights for which the film cost has already been fully amortised in prior years.

Administrative expenses were slightly decreased by approximately HK\$0.1 million to approximately HK\$1.2 million and selling and distribution costs maintained at approximately HK\$0.6 million (2002: approximately HK\$0.7 million) as the operations run at similar level of corresponding previous quarter.

Due to the net effect of the above, the net profit from ordinary activities attributable to shareholders of the Company, therefore improved, for the two periods under comparison, from net profit of about HK\$0.1 million to about HK\$0.2 million while the net profit margin improved to about 5%.

#### Outlook

During the period under review, the Group has launched 5 DV format movies to the market. The launching of DV format movies has been slowed down due to the impact of SARS and the uncertainty of global economic environment.

We foresee that the economy of the PRC will grow continuously and its policies will become more open after it has entered into the WTO. As such, under the effect of beneficial policies to be implemented in the coming year and the growing demand from PRC people on films other than those local ones, we expect that we will have more benefit from the areas of cinema, home video, pay and non-pay TV.

With our experience in the DV format movie production, strength in the distribution of DV format movies and the extensive experience and expertise of the Group's management team, the Directors are confident that the Group can capture a greater share of the DV film market and achieve its objective to become an active movie producer and distributor of Chinese language movies in the Greater China region, North America, Europe, Asia and other countries by using both 35mm filming and DV filming techniques.

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES

As at 30 September 2003, the interests and short positions of the Directors in the securities of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were notified to the Company and the Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, including interests and short positions which they were deemed or taken to have under such provisions of the SFO, or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required, pursuant to Rules 5.40 to 5.58 of the GEM Listing

Rules relating to securities transactions by directors, to be notified to the Company and the Exchange, were as follows:

# Long positions in the shares of the Company

Name of director	Corporate interest	Percentage of shareholding
Mr. Siu Luen Fat	200,400,000 *	50.1%
Mr. Siu Kin Fat	200,400,000 *	50.1%
Mr. Siu Kuen Fat	200,400,000 *	50.1%
Mr. Hung Kam Po	40,800,000 **	10.2%

- \* Mr. Siu Luen Fat, Mr. Siu Kin Fat and Mr. Siu Kuen Fat have equal beneficial interests in Coxwell Corp., which owns 200,400,000 ordinary shares of the Company.
- \*\* Mr. Hung Kam Po has a beneficial interest of 34.2% in Baserich International Limited, which owns 40,800,000 ordinary shares of the Company.

Save as disclosed above, none of the Directors had, as at 30 September 2003, any interests and short positions in the securities of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, including interests and short positions which they were deemed or taken to have under such provisions of the SFO, or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or which were required to be notified to the Company and the Exchange pursuant to Rules 5.40 to 5.58 of the GEM Listing Rules.

# DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the heading "Share option scheme" below, at no time during the period under review was the Company, its holding company or any of its subsidiaries a party to any arrangement to enable the Directors, their respective spouse or children under 18 years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

### SHARE OPTION SCHEME

On 22 July 2002, a share option scheme (the "Scheme") was approved by the Company. The purpose of the Scheme is to provide incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Scheme include directors of the Company or any of its subsidiaries, non-executive directors and employees of the Group, and suppliers of goods or services to the Group.

No share option has been granted by the Company under the Scheme up to the date of this report.

# INTERESTS AND SHORT POSITIONS OF SHAREHOLDERS DISCLOSABLE UNDER THE SEO

So far is known to any Director of the Company, as at 30 September 2003, shareholders (other than Directors of the Company) who had interests and short positions in the securities of the Company which would fall to be disclosed to the Company under provisions of Divisions 2 and 3 of Part XV of the SFO, or who were deemed to be directly and indirectly interested in 5% or more of the issued share capital of the Company, or which were recorded in the register of interests required to be

kept by the Company pursuant to Section 336 of the SFO were as follows:

Name	Number of shares held	Percentage of shareholding
Coxwell Corp. (Note 1)	200,400,000	50.1%
Baserich International Limited	40,800,000	10.2%
(Note 2)		
Mr. Lee Tat Chiu (Note 2)	40,800,000	10.2%
Amerose International Limited	33,200,000	8.3%
(Note 3)		
Mr. Cheng Wing Ming (Note 3)	33,200,000	8.3%

#### Notes:

- 1. The 200,400,000 shares are registered in the name of Coxwell Corp.. Mr. Siu Luen Fat, Mr. Siu Kin Fat and Mr. Siu Kuen Fat have equal beneficial interests in Coxwell Corp.. Accordingly, each of Mr. Siu Luen Fat, Mr. Siu Kin Fat and Mr. Siu Kuen Fat is deemed to be interested in all the shares in which Coxwell Corp. is interested pursuant to the SFO.
- 2. The 40,800,000 shares are registered in the name of Baserich International Limited. Mr. Hung Kam Po and Mr. Lee Tat Chiu have a beneficial interest of 34.2% and 43.9% respectively in Baserich International Limited. Accordingly, each of Mr. Hung Kam Po and Mr. Lee Tat Chiu is deemed to be interested in all the shares in which Baserich International Limited is interested pursuant to the SFO.
- 3. The 33,200,000 shares are registered in the name of Amerose International Limited. Mr. Cheng Wing Ming and his wife Ms. Siu Yin Ping have a beneficial interest of 43.2% and 6.2% respectively in Amerose International Limited. Accordingly, Mr. Cheng Wing Ming is deemed to be interested in all the shares in which Amerose International Limited is interested pursuant to the SFO.

Save as disclosed above, as at 30 September 2003, the Company had not been notified by any persons (other than Directors of the Company) who had interests and short positions in the securities of the Company which would fall to be disclosed to the Company under provisions of Divisions 2 and 3 of Part XV of the SFO, or who were deemed to be directly and indirectly interested in 5% or more of the issued share capital of the Company, or which were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO.

### SPONSOR'S INTEREST

Kim Eng Capital (Hong Kong) Limited (the "Sponsor") has confirmed that, as at 30 September 2003, to its best knowledge, none of the Sponsor or its associates, directors or employees have or may have any interest in any class of securities of the Company or any of member company of the Group (including options or rights to subscribe for such securities).

Pursuant to a sponsor agreement dated 29 July 2002 between the Company and the Sponsor, the Sponsor is entitled to receive a fee for acting as the Company's sponsor for the period from 6 August 2002 (date of commencement of the dealing of the Company's shares on the GEM of the Exchange) to 30 June 2005.

#### COMPETITION AND CONFLICT OF INTERESTS

None of the Directors, the management shareholders or substantial shareholders of the Company or any of their respective associates has engaged in any business that competes or may compete with the business of the Group or has any other conflict of interests with the Group during the three months ended 30 September 2003.

# PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the three months ended 30 September 2003.

### AUDIT COMMITTEE

The Company established an audit committee with written terms of reference in compliance with Rules 5.23 and 5.24 of the GEM Listing Rules. The primary duties of the audit committee are to review and supervise the financial reporting process and internal controls system of the Group and to review the Company's annual reports and accounts, and half yearly and quarterly reports. The Group's unaudited results for the three months ended 30 September 2003 have been reviewed by the audit committee, who was of the opinion that the preparation of such results complied with the applicable accounting standards and requirements and that adequate disclosures have been made.

By order of the Board
Siu Luen Fat
Chairman

Hong Kong, 13 November 2003