



**GLORY MARK HI-TECH (HOLDINGS) LIMITED**

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 8159)



ANNUAL REPORT  
**2007**

## **CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET (“GEM”) OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)**

**GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.**

**Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.**

**The principal means of information dissemination on GEM is publication on the Internet website operated by the Stock Exchange. Listed companies are not generally required to issue paid reports in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website in order to obtain up-to-date information on GEM-listed issuers.**

*The Stock Exchange takes no responsibility of the contents of this report, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.*

*This report, for which the directors of Glory Mark Hi-Tech (Holdings) Limited (the “Company”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange for the purpose of giving information with regard to the Company. The directors of the Company having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this report is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this report misleading; and (3) all opinions expressed in this report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.*

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# CORPORATE INFORMATION

## Executive Directors

Pang Kuo-Shi (*Chairman*)

Wong Chun

(*Deputy Chairman and Chief Executive Officer*)

Hsia Chieh-Wen

Wong Ngok Chung

## Independence Non-executive Directors

Dr. Hon. Lui Ming Wah, *S.B.S., JP*

Lau Ho Kit, Ivan

Wong Kwong Chi

## Company Secretary

Wong Ngok Chung, *FCCA, AHKSA*

## Authorised Representative

Wong Chun

Wong Ngok Chung

## Compliance Officer

Wong Ngok Chung

## Qualified Accountant

Wong Ngok Chung, *FCCA, AHKSA*

## Audit Committee

Lau Ho Kit, Ivan (*Chairman*)

Dr. Hon. Lui Ming Wah, *JP*

Wong Kwong Chi

## Remuneration Committee

Wong Kwong Chi (*Chairman*)

Dr. Hon. Lui Ming Wah, *JP*

Lau Ho Kit, Ivan

Wong Chun

## Registered Office

Cricket Square

Hutchins Drive

P.O. Box 2681

Grand Cayman KY1-1111

Cayman Islands

## Head Office and Principal Place of Business

Unit 907, 9th Floor

Westlands Centre

20 Westlands Road

Quarry Bay, Hong Kong

## Principal Registrar and Transfer Office

Butterfield Bank (Cayman) Limited

(formerly named as Bank of Butterfield

International (Cayman) Ltd.)

Butterfield House

68 Fort Street

P.O. Box 705

George Town

Grand Town

Grand Cayman

Cayman Islands

British West Indies

## Hong Kong Share Registrars and Transfer Office

Hong Kong Registrars Limited

Shops 1712-16, 17th Floor

Hopewell Centre

183 Queen's Road East

Hong Kong

## Principal Banker

Standard Chartered Bank

## Auditors

Deloitte Touche Tohmatsu

## Stock Code

8159

# CHAIRMAN'S STATEMENT

To Our Shareholders,

2007 was a challenging year to the Group. With the endeavour of our staff, the Group achieved a record turnover of HK\$523.5 million, an increase of 37.2% as compared to the year of 2006. During the year, the prices of materials stayed in an up-trend. The price of copper climbed to the peak in recent years. The increasing labour costs in the Pearl River Delta region and the appreciation of Renminbi also affected the profit of the Group. Despite of these, the Group achieved a consolidated profit of HK\$20.5 million in the year of 2007. The Group has continued its policies to strengthen its competitiveness in the market. These policies included the focusing of its resources at new and existing customers, enlarging the market share and implementing severe cost controls to compensate the adverse effect of the increasing prices of raw materials.

In 2007, the Group continued to shift some labour intensive manufacturing processes to a leased factory in Fogang. The relatively lower labour costs together with the incentive policy offered by Fogang government helped to lower the manufacturing costs of the Group.

The business environment turns to be severe in 2008. The aggressive labour law of PRC, high material prices, slowing economy in the USA, weak dollars and the appreciation of Renminbi will affect the gross margin of the Group in 2008. The Group will adopt a conserve business strategy to overcome these challenges.

The integration of mobile communication products, computers and digital home alliances continues to generate business opportunities to the Group. The combination of our expanded production facilities in the PRC, our proficient financial management team in Hong Kong and outstanding marketing and research and development teams in Taiwan promises prospect of the Group. The production and efficiency of electronic product department will be increased and the Group will achieve growth from the products of electronic production department. As always, we will continue to seize every opportunity to raise our competitiveness in the market to bring lucrative returns to our valued shareholders.

## Dividend

The final dividend of HK1.2 cents (2006: 1.5 cents) per share has been proposed by the Directors and is subject to approval by the shareholders in general meeting for the year ended 31 December 2007. The final dividend will be payable on 23 May 2008 to the shareholders whose names appear on the Register of Members of the Company on 9 May 2008.

## Closure of Register

The Register of Members will be closed from 7 May 2008, Wednesday to 9 May 2008, Friday (both days inclusive), during which period no share transfer will be registered. In order to be entitled to the recommended final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's branch registrar, Hong Kong Registrars Limited at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration by 4:30 p.m. on 6 May 2008.

On behalf of the Board of Directors, I wish to take this opportunity to extend my sincere gratitude to our customers, shareholders and business partners for their continuous and valuable supports. I would also like to express my heartfelt appreciation to all our dedicated management team and committed staff for their honour, hard work and continuous efforts over the years.

**Pang Kuo-Shi**  
*Chairman*

Hong Kong, 31 March 2008

# MANAGEMENT DISCUSSION AND ANALYSIS

## Turnover and Profit

The Group achieved a record of consolidated revenue of approximately HK\$523.5 million for the year ended 31 December 2007 as compared to HK\$381.6 million in 2006.

Turnover to OEM customers and retail distributors were HK\$413.4 million and 110.2 million respectively, increased by 48.8% and 6.2% respectively as compared to 2006. In terms of geographical segments analysis, the increment of turnover to Taiwan was encouraging, up 76.0%. Turnover to Japan, USA and other regions increased by 22.0%, 38.4% and 12.7% respectively. Turnover to Korea dropped by 25.8%.

## Year in Review

### Liquidity and Financial Resources

As at 31 December 2007, the Group's net current assets, cash and bank balances and shareholders' funds amounted to approximately HK\$64.7 million (2006: HK\$63.9 million), 56.0 million (2006: HK\$64.4 million) and 150.1 million (2006: HK\$131.9 million) respectively. The current ratio, expressed as current assets over current liabilities, was maintained at the satisfactory level of 1.33 (2006: 1.47). The Group had no unsecured bank overdraft at the end of both years.

### Production Capacity and Material Investment and Capital Assets

The construction of the Group's third factory in Fogang falls behind the plan. It is expected that it will be completed at the end of this second quarter.

### Sales and Marketing

Other than allocating its resources to expand its electronics business sector and to solicit value customers, the marketing team will try its endeavor to share the sharply increasing costs with its customers.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Employees

As at 31 December 2007, the Group had 3,176 (2006: 3,113) employees. Employee remuneration, excluding directors' emoluments, for the year ended 31 December 2007 was approximately HK\$61.1 million (2006: HK\$43.8 million). The pay scale of the Group's employees is maintained at a competitive level and employees are rewarded on a performance-related basis within the general framework of the Group's salary and bonus systems, which are reviewed annually.

## Currency Risk

The Group's purchases were made in NT\$, US\$, HK\$ and RMB which represented approximately 56.5%, 23.8%, 13.3% and 6.4% respectively for the year ended 31 December 2006. (2006: 67.3%, 16.4%, 11.5% and 4.8% respectively).

## Prospect

It is anticipated that the business environment in 2008 is severe. The aggressive labour law carried out by the PRC government, rising material prices, weak dollars and appreciating Renminbi will constitute a double-digit increase in the manufacturing cost of the Group. Adding to the slowing down of the economy in USA, all these demonstrate that the manufacture industry in PRC is stepping into winter.

The Directors realize that adopting a cautious strategy is more appropriate to overcome these unfavourable economic situations. The Group will exercise due care to deal with the challenges this year. Keeping sufficient cash level on hand will be one of the options selected. To share the rising costs with customers will be an emphasis in marketing strategy.

Considering the unfavourable economic situations, the Directors keep a conserve view to the operating results of the Group in coming quarters.



# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

## Directors

### Executive Directors

**Mr. Pang Kuo-Shi** also known as Steve Pang (龐國璽), aged 50, is one of the founders of the Group. Mr. Pang is the Chairman of the Company and is responsible for the Group's overall strategic planning, business development, sales and marketing. He has over 26 years of experience in the field of research and development, sales and marketing of computer cables and connectors. Prior to founding the Group, Mr. Pang worked as a sales manager for the US office of 鴻海精密工業股份有限公司 ("Hon-Hai Precision Industrial Company Limited"), one of the leading cable assembly and connector manufacturers in Taiwan. Mr. Pang graduated with a diploma in industrial engineering from 台灣新埔工業專科學校 (Hsinpu Junior College of Technology in Taiwan) in 1978.

**Mr. Wong Chun** (黃震), aged 48, is one of the founders of the Group. Mr. Wong is the deputy chairman and the chief executive officer of the Company. Mr. Wong is responsible for administration, finance and investment project management of the Group. He had worked as a chief officer of China affairs for two Hong Kong listed electronics companies, Tomei International (Holdings) Limited and The Grande Holdings Limited. Mr. Wong has over 23 years of experience in electronic and computer peripherals sector. He is presently serving as the General Committee Member of the Chinese Manufacturers Association of Hong Kong, Vice-Chairman and the Chairman of China Sub-Committee of the Hong Kong Electronic Industries Association, Vice President of the Hong Kong Auto Parts Industry Association, Vice-President and Director of China Affairs of the Hong Kong Critical Components Manufacturers Association, Executive Committee Member, PRD Council (Dongguan Chapter), Federation of Hong Kong Industries, GD Fogang County Committee of Chinese People Political Consultative Conference, Vice-Chairman of the Dongguan City Association of Enterprises with Foreign Investment, Executive Vice-Chairman of Dongguan City Tangxia Association of Enterprises with Foreign Investment. He has also awarded as Fellow by The Professional Validation Council of Hong Kong Industries and Fellow Member by Asian Knowledge Management Association respectively in 2006.

**Mr. Hsia Chieh-Wen**, also known as Paul Hsia (夏傑文), aged 46, is an executive director and is primarily responsible for the Group's product development, quality control and production management. Mr. Hsia graduated with a diploma in mechanical engineering from 台灣龍華工業專科學校 (Lung Hua Technical College in Taiwan) in 1982. Mr. Hsia has over 19 years of experience in the cable assembly and connector industry. Prior to joining the Group in September 1993, Mr. Hsia worked as an engineer for 鴻海精密工業股份有限公司 ("Hon-Hai Precision Industrial Company Limited"), one of the leading cable assembly and connector manufacturers in Taiwan.



# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

**Mr. Wong Ngok Chung** (黃岳松), aged 55, is an executive Director and chief financial officer of the Company and is primarily responsible for the Group's financial management and legal affairs. Mr. Wong is a fellow member of the Association of Chartered Certified Accountants and a member of the Hong Kong Institute of Certified Public Accountants. Mr. Wong has over 26 years of experience in finance, accounting and business management. Mr. Wong joined the Group in May 2000.

## Independence non-executive Directors

**Dr. Hon. Lui Ming Wah** (呂明華), Ph.D., SBS, JP, aged 69, is an established industrialist serving as the Honorary Chairman of the Hong Kong Electronic Industries Association and the Honorary Chairman of Hong Kong Shandong Business Association. He is also the Council Member of the Chinese Manufacturers Association of Hong Kong, an advisor of the Hong Kong International Arbitration Centre, and Vice Chairman of Independent Police Complaints Council. In the mainland, Dr. Lui serves as Member of CPPCC and Council Member of China Overseas Friendship Association. Dr. Lui was elected to the Hong Kong Legislative Council on 24 May 1998 for a term of two years. In 2000 and 2004 Legislative Council Elections, he was successfully elected for a term of four years each. He obtained his Master and Ph.D. degrees from The University of New South Wales in Australia and The University of Saskatchewan in Canada respectively. He is currently the director of Keystone Electronics Co., Ltd. Dr. Lui was appointed an independent non-executive Director in December 2001. Besides, he is currently the independent non-executive director of AV Concept Holdings Ltd., Gold Peak Industries (Holdings) Ltd., S.A.S. Dragon Holdings Ltd. and L.K. Technology Holdings Ltd., all being listed companies in the Stock Exchange, and a director of Asian Citrus Holdings Ltd., a listed company in the London Stock Exchange. In addition, he had been a non-executive director of Fujikon Industrial Holdings Ltd., a listed company in the Stock Exchange, until March 2004.

**Mr. Lau Ho Kit, Ivan** (劉可傑), aged 49, has extensive experience in accounting and financial management while working as a financial director/financial controller in a number of manufacturing companies listed on the Stock Exchange. Mr. Lau graduated from the Hong Kong Polytechnic University with a Masters degree in professional accounting. Mr. Lau is a member of the Hong Kong Institute of Certified Public Accountants, and the Association of Chartered Certified Accountants. Mr. Lau became an independent non-executive Director in December 2001. Mr. Lau is also an independent non-executive director of CCT Tech International Limited, a company listed on the main board of the Stock Exchange.

# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

**Mr. Wong Kwong Chi** (王幹芝), aged 56, holds a Degree in Science and an MBA from the Chinese University of Hong Kong. He has extensive experience in executive positions especially in information technology, electronics, automotive components and pharmaceutical industries. Mr. Wong has acted as director for seven listed public companies in Hong Kong in the last four years. Mr. Wong currently sits on the boards of CDC Corporation (NASDAQ: CHINA), Hang Fung Gold Technology Ltd. (HKEX: 0870), Fountain Set (Holdings) Limited (HKEX: 0420) and Glory Mark Hi-Tech (Holdings) Limited (HKEX: 8159). Mr. Wong is former Chairman of Hong Kong Venture Capital Association in 1993 – 1994, former Vice Chairman of Hong Kong Electronic Industries Association Limited, and former Vice President of Hong Kong Auto Parts Industry Association. He is currently Honorary Treasurer of Hong Kong Critical Components Manufacturers Association; Council member of Hong Kong Biotechnology Association; Advisor to Guangdong Commercial Chamber of High-Tech Industries, Zhuhai High-Tech Innovation Centre, Chengdu City Advisory Group for Science & Technology; Member of Hong Kong Young Industrialists Council; as well as Member of Business and Professionals Federation of Hong Kong. Mr. Wong is also Honorary Citizen of Foshan, Nanhai, Kaiping and Jiangmen.

## Senior Management

**Mr. Chui Wing Kit** (徐永傑), aged 50, is the assistant financial controller of the Group. Mr. Chui gained substantial experience in finance, accounting, and auditing while working as an assistant financial controller of a listed company in Hong Kong. Mr. Chui joined the Group in October 2000.

**Mr. Chen Ching-Chang** (陳慶章), aged 46, is the deputy general manager of the Group's Production and Manufacturing Business Department, and is responsible for the Group's production and manufacturing and quality management. Mr. Chen graduated from 台灣明新工業專科學校 in 1982 with a diploma in electronic engineering. He has over 22 years of experience in cables, connectors assembling and management of electronic products manufacturing. Mr. Chen has worked as production manager in various manufacturing companies in Taiwan, relating to cables, connectors assembling and electronic products manufacturing. Mr. Chen joined the Group on 1 January 2002.

**Dr. Wei-I Lee** (李威儀), aged 49, is the technical consultant of the Group and is responsible for the research and development activities of the Group, especially in the fibre optic business. Dr. Lee obtained a doctoral degree in Electrical Engineering from Rensselaer Polytechnic Institute in U.S. in December 1988. Dr. Lee is at present a professor at 國立交通大學 (The National Communication University) in Taiwan and the executive director of a company engaging in semiconductor opto-electronic and high-speed devices. Dr. Lee joined the Group in June 2001.

# DIRECTORS' REPORT

The Directors present their annual report and the audited consolidated financial statements for the year ended 31 December 2007.

## Principal Activities

The Company acts as an investment holding company. The principal activities of its subsidiaries are set out in note 29 to the consolidated financial statements.

## Major Suppliers and Customers

The largest and the top five suppliers of the Group accounted for about 22.2% and 46.2% respectively of the Group's total purchases for the year.

The largest and the top five customers of the Group accounted for about 27.2% and 68.6% respectively of the Group's total turnover for the year.

At no time during the year did a director, an associate of a director, or a shareholder of the Company (which to the knowledge of the directors owns more than 5% of the Company's share capital) have an interest in any of the Group's five largest suppliers or customers.

## Results and Appropriations

The results of the Group for the year ended 31 December 2007 are set out in the consolidated income statement on page 23.

The directors now recommend the payment of a final dividend of HK1.2 cents per share to the shareholders on the register of members on 9 May 2008, amounting to HK\$3,840,000, and the retention of the remaining profit for the year of HK\$16,642,000.

## Property, Plant and Equipment and Investment Properties

The Group's investment properties were revalued at 31 December 2007. The net increase in fair value of investment properties, which has been credited directly to consolidated income statement, amounted to HK\$1,060,000.

The Group continued its plant replacement policy and expended approximately HK\$21,319,000 on new plant and equipment during the year.

Details of these and other movements during the year in the property, plant and equipment and investment properties of the Group are set out in notes 14 and 16 to the consolidated financial statements, respectively.

# DIRECTORS' REPORT

## Share Capital

Details of movements during the year in the share capital of the Company are set out in note 23 to the consolidated financial statements.

## Distributable Reserves of the Company

The Company's reserves available for distribution to shareholders as at 31 December 2007 comprised the retained profits of HK\$29,570,000 (2006: HK\$34,947,000).

## Directors

The directors of the Company during the year and up to the date of this report were:

### **Executive directors:**

Mr. Pang Kuo-Shi, Steve

Mr. Wong Chun

Mr. Hsia Chieh-Wen

Mr. Wong Ngok Chung

### **Independent non-executive directors:**

Dr. Hon. Lui Ming Wah, S.B.S, JP

Mr. Lau Ho Kit, Ivan

Mr. Wong Kwong Chi

In accordance with Article 87 of the Company's Articles of Association, Mr. Wong Chun, Mr. Hsia Chieh-Wen and Mr. Wong Kwong Chi shall retire at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

Each of the executive directors has entered into service agreement which shall be terminated by not less than six months' notice in writing served by either party on the other.

The term of office of each non-executive director is the period up to his retirement by rotation in accordance with the Company's Articles of Association.

# DIRECTORS' REPORT

## Directors' Service Contract

Other than as disclosed above, no director proposed for re-election at the forthcoming annual general meeting has a service contract which is not determinable by the Company within one year without payment of compensation (other than statutory compensation).

## Directors' Interests in Shares and Underlying Shares

At 31 December 2007, the interests of the directors and their associates in the shares and underlying shares of the Company, as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Futures Ordinance, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the required standard of dealings by directors of listed issuer as referred to the Rules 5.46 to 5.67 of Chapter 5 of the Rules Governing the Listing of Securities on the Growth Enterprise Market ("GEM") operated by the Stock Exchange (the "GEM Listing Rules"), were as follows:

### Ordinary shares of HK\$0.1 each of the Company

Name of director	Capacity	Number of issued ordinary shares held	Percentage of issued share capital of the Company
Mr. Pang Kuo-Shi, Steve (“Mr. Pang”)	Held by family trust (Note)	139,808,000	43.69%
Mr. Wong Chun (“Mr. Wong”)	Beneficial owner	58,447,000	18.26%
Mr. Hsia Chieh-Wen (“Mr. Hsia”)	Beneficial owner	34,944,000	10.92%

Note: Modern Wealth Assets Limited held the 139,808,000 shares. Modern Wealth Assets Limited is a wholly-owned subsidiary of True Profit Management Limited, which in turn is a wholly-owned subsidiary of HSBC International Trustee Limited, the trustee of a discretionary trust, the Pang's Family Trust.

Other than as disclosed above, none of the directors, nor their associates had any interests or short positions in any shares or underlying shares of the Company and its associated corporations at 31 December 2007.

## Share Option Schemes

Particulars of the Company's share option schemes are set out in note 26 to the consolidated financial statements.

During the year, no share options were granted or exercised. As at 31 December 2007, no share options were outstanding.

# DIRECTORS' REPORT

## Arrangements to Purchase Shares or Debentures

Other than as disclosed above, at no time during the year was the Company or any of its subsidiaries, a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## Appointment of Independent Non-executive Directors

The Company has received, from each of the independent non-executive directors, an annual confirmation of his independence pursuant to Rule 5.09 of the GEM Listing Rules. The Company considers all of the independent non-executive directors are independent.

## Directors' Interest in Contracts of Significance

No contract of significance, to which the Company or its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## Substantial Shareholders

Other than the interests disclosed under the section headed "Directors' Interests in Shares and Underlying Shares" above, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the Securities and Futures Ordinance discloses no other person as having a modifiable interest or short positions in the issued share capital of the Company at 31 December 2007.

## Connected Transactions and Directors' Interests in Contracts of Significance

Other than as disclosed in note 28 to the consolidated financial statements, there were no transactions, which need to be disclosed as connected transactions in accordance with the requirements of the GEM Listing Rules.

The independent non-executive directors confirm that the transactions have been entered into by the Group in the ordinary course of its business and in accordance with the terms of the agreement governing such transactions that are fair and reasonable and in the interest of the shareholders as a whole.

## Emolument Policy

The Group's employees are selected, remunerated and promoted based on their merit, qualifications and competence.

# DIRECTORS' REPORT

The emoluments of the Directors of the Company are determined with regard to the performance of individuals, the Company's operating results and market standards.

## Pre-emptive Rights

There are no provisions for pre-emptive rights under the Company's bye-laws, or the laws of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year.

## Donations

During the year, the Group made charitable and other donations amounting to HK\$198,000.

## Auditor

A resolution will be submitted to the annual general meeting to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On behalf of the Board

**Pang Kuo-Shi**

*Chairman*

31 March 2008



# CORPORATE GOVERNANCE REPORT

## Corporate Governance Practices

### (a) Application of Corporate Governance Principles

The Group is committed to promoting good corporate governance, with the objectives of (i) the maintenance of responsible decision making, (ii) the improvement in transparency and disclosure of information to shareholders, (iii) the continuance of respect for the rights of shareholders and the recognition of the legitimate interests of shareholders, and (iv) the improvement in management of risk and the enhancement of performance by the Group. The Group has applied the principles set out in the Code on Corporate Governance Practices (“HKSE Code”) contained in Appendix 15 of the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (“GEM Listing Rules”) with these objectives in mind.

To this end, the Group has adopted all the code provisions in the HKSE Code to be the Group’s code on corporate governance practices. In addition to formalizing existing corporate governance principles and practices within the Group, the HKSE Code also serves the purpose of assimilating existing practices with benchmarks prescribed by the HKSE Code and ultimately ensuring high transparency and accountability to the Group’s shareholders.

### (b) Compliance with HKSE’s Code’s Provisions

Throughout the year of 2007, the Group had complied with all the code provisions in the HKSE Code with one deviation mentioned below.

### (c) Deviation from HKSE Code

HKSE Code provision A.4.1 provides that non-executive directors should be appointed for specific term, subject to re-election. The Company has deviated from this provision in that all non-executive directors of the Company are not appointed for specific term. They are, however, subject to retirement and re-election every three years. The reason for the deviation is that the Company does not believe that arbitrary term limits on directors’ service are appropriate given that directors ought to be committed to representing the long term interests of the Company’s shareholders and the retirement and re-election requirements of non-executive directors have given the Company’s shareholders the right to approve continuation of non-executive directors’ offices.

# CORPORATE GOVERNANCE REPORT

## Securities Transactions by Directors

The Company has adopted a code of conduct regarding directors' securities transactions on terms as set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiry of the Directors of the Company, the Company confirms that all directors have complied with the required standard of dealings and code of conduct regarding securities transactions by directors as set out in the code of conduct for the year 2007.

## Board Composition

The Board of Directors ("Board") of the Company is entrusted with the overall responsibility for promoting the success of the Company by the direction and supervision of the Company's business and affairs and the ultimate responsibility for the day-to-day management of the Company, which is delegated, to the Chairman and Chief Executive Officer and the management.

The Board comprises a total of seven directors, with four executive directors, namely, Mr. Pang Kuo-Shi, Steve (Chairman), Mr. Wong Chun (Vice Chairman and Chief Executive Officer), Mr. Hsia Chieh-Wen and Mr. Wong Ngok Chung; and three independent non-executive directors, namely, Dr. Hon. Lui Ming-Wah, S.B.S., JP, Mr. Lau Ho-Kit, Ivan and Mr. Wong Kwong-Chi. An independent non-executive director has appropriate professional qualifications, accounting and financial management expertise.

The posts of Chairman and Chief Executive Officer are separated and are exercised by different individuals to ensure a clear division between the Chairman's responsibility to manage the Board and the Chief Executive Officer's responsibility to manage the Company's business. The separation ensures a balance of power and authority so that power is not concentrated in any one individual.

Each of the independent non-executive directors has made an annual confirmation of independence pursuant to Rule 5.09 of the Listing Rules. The Company is of the view that all independent non-executive directors meet the independence guidelines set out in Rule 5.09 of the GEM Listing Rules and are independent in accordance with the terms of the guidelines.

The types of decisions taken out by the Board include matters in relation to:

- corporate and capital structure;
- corporate strategy;
- significant policies affecting the Group as a whole;
- business plan, budgets and public announcements;

# CORPORATE GOVERNANCE REPORT

- delegation to the Chairman, and delegation to and by Board committees;
- key financial matters;
- appointment, removal or reappointment of Board members, senior management and auditors;
- remuneration of directors and senior management; and
- communication with key stakeholders, including shareholders and regulatory bodies

The Board has delegated decisions regarding the daily operation and administration of the Company to the management, under the supervision of the Chief Executive Officer.

There are no relationships (including financial, business, family or other material or relevant relationships) among members of the Board.

## Board Operation

The Board meets regularly over the Company's affairs and operations. In 2007, the Board held four meetings. The attendance record of each member of the Board is set out below:

	<b>Attendance</b>
<i>Executive Directors</i>	
Pang Kuo-Shi, Steve	4/4
Wong Chun ( <i>Chief Executive Officer</i> )	4/4
Wong Ngok-Chung	4/4
Hsia Chieh-Wen	4/4
<i>Independent Non-executive Directors</i>	
Dr. Hon Lui Ming-Wah, S.B.S., JP	4/4
Lau Ho-Kit, Ivan	4/4
Wong Kwong-Chi	4/4

# CORPORATE GOVERNANCE REPORT

## Remuneration of Directors and Senior Management

As mentioned above, a remuneration committee was formed for, inter alia, the following purposes:

- (a) to make recommendations to the Board on policies and structure for remuneration of directors and senior management and on the establishment of a formal and transparent procedure for developing policy on such remuneration;
- (b) to determine the remuneration packages for executive directors and senior management and to make recommendations to the Board on the remuneration of non-executive directors.

The Remuneration Committee is made up all of the Company's independent non-executive directors, namely, Mr. Wong Kwong Chi, (Chairman), Dr. Hon. Lui Ming-Wah, S.B.S., JP and Mr. Lau Ho-kit, Ivan and an executive director, Mr. Wong Chun.

A meeting was held in 28 March 2008 to consider and determine (a) the bonus payment of executive directors, (b) bonus payments to employees of the Group and (c) the salary increases of senior management and employees of the Group for the Board's approval. Mr. Wong Kwong-Chi, Dr. Hon. Lui Ming-Wah, S.B.S., JP, Mr. Lau Ho-Kit, Ivan and Mr. Wong Chun attended this meeting.

Details regarding the Company's emolument policy and long-term incentive schemes, as well as the basis of determining the directors' emoluments are set out in this Annual Report.

The Remuneration Committee will meet and review the emolument policy and long-term incentive schemes as well as the basis of determining the emolument payable to the Company's directors in 2008.

## Auditors' Remuneration

The remuneration in respect of audit and non-audit services provided by the auditors, Deloitte Touche Tomatsu, to the Company in the year 2007 amounted to HK\$845,000 and HK\$50,000 respectively. Non-audit services provided by Deloitte Touche Tomatsu included the review of the Group's tax position for results announcements.

## Audit Committee

The Audit Committee comprises the 3 INEDs Mr. Lau Ho-Kit, Ivan, Dr. Hon. Lui Ming Wah, S.B.S., JP and Mr. Wong Kwong-Chi as its members, and its chairman is Mr. Lau Ho-Kit. The Committee is responsible for assisting the Board to establish formal and transparent arrangements for considering how it will apply the financial reporting and internal control principles and for maintaining an appropriate relationship with the Company's auditors.

# CORPORATE GOVERNANCE REPORT

In 2007, the Audit Committee held four meetings. The attendance record of each member of the Committee is set out below:

	<b>Attendance</b>
Lau Ho-Kit, Ivan	4/4
Dr. Hon. Lui Ming Wah, S.B.S., JP	4/4
Wong Kwong-Chi	4/4

For the financial year of 2007, the Audit Committee has carefully reviewed the Company's quarterly, half-yearly and annual results and its system of internal control and has made suggestions to improve them. The Committee also carried out and discharged its duties set out in HKSE Code. In the course of doing so, the Committee has met the company's management, qualified accountant and external auditors several times during 2007.

## Nomination of Directors

The Board has not established a Nomination Committee, and the Board itself is responsible for the selection and approval of new directors. The Board adopts the following procedure and criteria for nomination of Directors:

### 1. Procedure for Nomination of Directors

- 1.1. When there is a vacancy in the Board, the Board evaluates the balance of skills, knowledge and experience of the Board, and identifies any special requirements for the vacancy (e.g. independence status in the case of an INED).
- 1.2. Prepare a description of the role and capabilities required for the particular vacancy.
- 1.3. Identify a list of candidates through personal contacts/recommendations by Board members, senior management, business partners or investors.
- 1.4. Arrange interview(s) with each candidate for the Board to evaluate whether the candidate meets the established written criteria for nomination of directors. One or more members of the Board will attend the interview.
- 1.5. Conduct verification on information provided by the candidate.
- 1.6. Convene a Board meeting to discuss and vote on which candidate to nominate or appoint to the Board.

# CORPORATE GOVERNANCE REPORT

## 2. Criteria for Nomination of Directors

### 2.1. Common Criteria for All Directors

- (a) Character and integrity
- (b) The willingness to assume broad fiduciary responsibility
- (c) Present needs of the Board for particular experience or expertise and whether the candidate would satisfy those needs
- (d) Relevant experience, including experience at the strategy/policy setting level, high level managerial experience in a complex organization, industry experience and familiarity with the products and processes used by the Company
- (e) Significant business or public experience relevant and beneficial to the Board and the Company
- (f) Breadth of knowledge about issues affecting the Company
- (g) Ability to objectively analyse complex business problems and exercise sound business judgment
- (h) Ability and willingness to contribute special competencies to Board activities
- (i) Fit with the Company's culture

### 2.2. Criteria for Non-Executive Directors

- (a) Willingness and ability to make a sufficient time commitment to the affairs of the Company in order to effectively perform the duties of a director, including attendance at and active participation in Board and committee meetings
- (b) Accomplishments of the candidate in his or her field
- (c) Outstanding professional and personal reputation
- (d) The candidate's ability to meet the independence criteria for directors established in the GEM Listing Rules

# CORPORATE GOVERNANCE REPORT

In 2007, the Board did not have any discussion to nominate directors since there had not been any vacancy to fill within the Board.

A statement of Director's responsibilities for preparing the financial statements is set out in this Annual Report. The Auditors' Report states auditors' Reporting responsibilities.

The Directors have reviewed and are satisfied with the effectiveness of the Group's internal control system, including, in particular, financial, operational and compliance controls and risk management functions.



# INDEPENDENT AUDITOR'S REPORT



## TO THE MEMBERS OF GLORY MARK HI-TECH (HOLDINGS) LIMITED

輝煌科技(控股)有限公司

*(incorporated in the Cayman Islands with limited liability)*

We have audited the consolidated financial statements of Glory Mark Hi-Tech (Holdings) Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 23 to 60, which comprise the consolidated balance sheet as at 31 December 2007, and the consolidated income statement, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation and the true and fair presentation of these consolidated financial statements in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the consolidated financial statements are free from material misstatement.

# INDEPENDENT AUDITOR'S REPORT

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and true and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 December 2007 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

**Deloitte Touche Tohmatsu**

*Certified Public Accountants*

Hong Kong

31 March 2008

# CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2007

	Notes	2007 HK\$'000	2006 HK\$'000
Turnover	6	523,541	381,551
Cost of sales		(466,745)	(328,330)
Gross profit		56,796	53,221
Other income	8	4,452	6,203
Increase in fair value of investment properties		1,060	540
Selling and distribution expenses		(10,783)	(10,036)
Administrative expenses		(27,954)	(25,417)
Bank overdraft interest		—	(4)
Profit before taxation	10	23,571	24,507
Taxation	11	(3,089)	(2,960)
Profit for the year		20,482	21,547
Dividend recognised as distribution during the year:			
2006 Final dividend of HK1.5 cents (2005: HK1.5 cents) per ordinary share	12	4,800	4,800
Earnings per share	13		
Basic		HK6.40 cents	HK6.73 cents

# CONSOLIDATED BALANCE SHEET

At 31 December 2007

	<i>Notes</i>	<b>2007</b> <i>HK\$'000</i>	2006 <i>HK\$'000</i>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	14	<b>71,326</b>	55,592
Prepaid lease payments	15	<b>8,947</b>	8,497
Investment properties	16	<b>3,940</b>	2,880
Club debenture	17	<b>560</b>	560
Deposits for land use rights		<b>569</b>	530
		<b>85,342</b>	68,059
<b>CURRENT ASSETS</b>			
Inventories	18	<b>58,457</b>	32,785
Trade and other receivables	19	<b>144,192</b>	101,773
Bank balances and cash	20	<b>55,998</b>	64,435
		<b>258,647</b>	198,993
<b>CURRENT LIABILITIES</b>			
Trade and other payables	21	<b>176,732</b>	121,325
Amounts due to directors	22	<b>1,371</b>	1,338
Taxation payable		<b>15,820</b>	12,465
		<b>193,923</b>	135,128
<b>NET CURRENT ASSETS</b>			
		<b>64,724</b>	63,865
		<b>150,066</b>	131,924
<b>CAPITAL AND RESERVES</b>			
Share capital	23	<b>32,000</b>	32,000
Reserves		<b>118,066</b>	99,924
		<b>150,066</b>	131,924

The consolidated financial statements on pages 23 to 60 were approved and authorised for issue by the Board of Directors on 31 March 2008 and are signed on its behalf by:

**Pang Kuo-Shi**  
DIRECTOR

**Wong Chun**  
DIRECTOR

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2007

	Share capital <i>HK\$'000</i>	Merger reserve <i>HK\$'000</i>	Translation reserve <i>HK\$'000</i>	Retained profits <i>HK\$'000</i>	Total <i>HK\$'000</i>
At 1 January 2006	32,000	680	398	79,633	112,711
Exchange gain on translation of foreign operations recognised directly in equity	—	—	2,466	—	2,466
Profit for the year	—	—	—	21,547	21,547
Total recognised income for the year	—	—	2,466	21,547	24,013
Dividend paid	—	—	—	(4,800)	(4,800)
At 31 December 2006	32,000	680	2,864	96,380	131,924
<b>Exchange gain on translation of foreign operations recognised directly in equity</b>	—	—	<b>2,460</b>	—	<b>2,460</b>
<b>Profit for the year</b>	—	—	—	<b>20,482</b>	<b>20,482</b>
<b>Total recognised income for the year</b>	—	—	<b>2,460</b>	<b>20,482</b>	<b>22,942</b>
<b>Dividend paid</b>	—	—	—	<b>(4,800)</b>	<b>(4,800)</b>
<b>At 31 December 2007</b>	<b>32,000</b>	<b>680</b>	<b>5,324</b>	<b>112,062</b>	<b>150,066</b>

The merger reserve of the Group represents the difference between the nominal value of the share capital of the subsidiaries acquired and the nominal value of the share capital of the Company issued for the acquisition under the group reorganisation in 2001.

# CONSOLIDATED CASH FLOW STATEMENT

For the year ended 31 December 2007

	2007 HK\$'000	2006 HK\$'000
<b>OPERATING ACTIVITIES</b>		
Profit before taxation	23,571	24,507
Adjustments for:		
Bank overdraft interest	—	4
Interest income	(1,481)	(1,358)
Depreciation	8,826	5,888
Amortisation of prepaid lease payments	192	134
Increase in fair value of investment properties	(1,060)	(540)
(Gain) loss on disposal of property, plant and equipment	(7)	194
Impairment loss on trade receivables	—	114
Operating cash flows before movements in working capital	30,041	28,943
(Increase) decrease in inventories	(25,672)	1,608
Increase in trade and other receivables	(42,153)	(28,403)
Increase in trade and other payables	53,502	24,229
Decrease in amount due to a related company	—	(21)
Increase in amount due to directors	33	—
Cash generated from operations	15,751	26,356
Interest paid	—	(4)
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>15,751</b>	<b>26,352</b>
<b>INVESTING ACTIVITIES</b>		
Interest received	1,481	1,358
Proceeds on disposal of property, plant and equipment	12	157
Purchase of property, plant and equipment	(21,113)	(24,644)
Payment of prepaid lease payments	—	(1,221)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(19,620)</b>	<b>(24,350)</b>
<b>FINANCING ACTIVITY</b>		
Dividends paid	(4,800)	(4,800)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(8,669)</b>	<b>(2,798)</b>
<b>CASH AND CASH EQUIVALENTS BROUGHT FORWARD</b>	<b>64,435</b>	<b>66,886</b>
<b>EFFECT OF FOREIGN EXCHANGE RATE CHANGES</b>	<b>232</b>	<b>347</b>
<b>CASH AND CASH EQUIVALENTS CARRIED FORWARD, represented by bank balances and cash</b>	<b>55,998</b>	<b>64,435</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 1. General

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law (2001 Second Revision) of the Cayman Islands. The shares of the Company are listed on the Growth Enterprise Market operated by The Stock Exchange of Hong Kong Limited on 4 January 2002. The addresses of the registered office and principal place of business of the Company are disclosed in the Corporate Information to the annual report.

The consolidated financial statements are presented in Hong Kong dollars, which is the functional currency of the Company.

The Company acts as an investment holding company. Details of the principal activities of its subsidiaries are set out in note 29.

## 2. Application of New and Revised Hong Kong Financial Reporting Standards

In the current year, the Group has applied, for the first time, the following new standard, amendment and interpretations (“new HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”), which are effective for the Group’s financial year beginning 1 January 2007.

HKAS 1 (Amendment)	Capital Disclosures
HKFRS 7	Financial Instruments: Disclosures
HK(IFRIC) – Int 7	Applying the Restatement Approach under HKAS 29 Financial Reporting in Hyperinflationary Economies
HK(IFRIC) – Int 8	Scope of HKFRS 2
HK(IFRIC) – Int 9	Reassessment of Embedded Derivatives
HK(IFRIC) – Int 10	Interim Financial Reporting and Impairment

The adoption of the new HKFRSs had no material effect on how the results and financial position for the current or prior accounting periods have been prepared and presented. Accordingly, no prior period adjustment has been required.

In addition, the Group has applied the disclosure requirements under HKAS 1 (Amendment) and HKFRS 7 retrospectively. The relevant comparative information based on the requirements of HKAS 1 (Amendment) and HKFRS 7 has been presented for the first time in the current year.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 2. Application of New and Revised Hong Kong Financial Reporting Standards (Continued)

The Group has not early applied the following new and revised standards or interpretations that have been issued but are not yet effective.

HKAS 1 (Revised)	Presentation of Financial Statements <sup>1</sup>
HKAS 23 (Revised)	Borrowing Costs <sup>1</sup>
HKAS 27 (Revised)	Consolidated and Separate Financial Statements <sup>2</sup>
HKFRS 2 (Amendment)	Vesting Conditions and Cancellations <sup>1</sup>
HKFRS 3 (Revised)	Business Combinations <sup>2</sup>
HKFRS 8	Operating Segments <sup>1</sup>
HK(IFRIC)-Int 11	HKFRS 2: Group and Treasury Share Transactions <sup>3</sup>
HK(IFRIC)-Int 12	Service Concession Arrangements <sup>4</sup>
HK(IFRIC)-Int 13	Customer Loyalty Programmes <sup>5</sup>
HK(IFRIC)-Int 14	HKAS 19—The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2009

<sup>2</sup> Effective for annual periods beginning on or after 1 July 2009

<sup>3</sup> Effective for annual periods beginning on or after 1 March 2007

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2008

<sup>5</sup> Effective for annual periods beginning on or after 1 July 2008

The directors of the Company anticipate that the application of these standards or interpretations will have no material impact on the results and financial position of the Group.

## 3. Significant Accounting Policies

The consolidated financial statements have been prepared on the historical cost basis except for certain investment properties, which are measured at fair values, as explained in the accounting policies set out below.

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards issued by HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited and by the Hong Kong Companies Ordinance. The principal accounting policies adopted are as follows:

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold and services provided in the normal course of business, net of discounts and sales related taxes.

Revenue from sale of goods is recognised when goods are delivered and title has passed.

Subcontracting fee income is recognised when services are provided.

Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

### **Property, plant and equipment**

Property, plant and equipment including buildings held for use in the production or supply of goods or services, or for administrative purposes other than construction in progress are stated at cost less subsequent accumulated depreciation and accumulated impairment losses.

Depreciation is provided to write off the cost of the assets, other than construction in progress, over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

Construction in progress represents property, plant and equipment in the course of construction for production or for its own use purposes. Construction in progress is carried at cost less any recognised impairment loss. Construction in progress is classified to the appropriate category of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Property, plant and equipment** *(Continued)*

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated income statement in the year in which the item is derecognised.

### **Investment properties**

Investment properties are properties held to earn rentals or for capital appreciation.

On initial recognition, investment properties are measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured at their fair values using the fair value model. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated income statement in the year in which the item is derecognised.

### **Operating leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rental income from operating leases is recognised in the consolidated income statement on a straight-line basis over the term of the relevant lease.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are recognised as a reduction of rental expense over the lease term on a straight-line basis.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are recognised in profit or loss in the period in which they arise.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars) at the rate of exchange prevailing at the balance sheet date, and their income and expenses are translated at the average exchange rates for the year. Exchange differences arising, if any, are recognised as a separate component of equity (the translation reserve). Such exchange differences are recognised in profit or loss in the period in which the foreign operation is disposed of.

### **Retirement benefit costs**

Payments to the defined contribution retirement benefit plan, state-managed retirement benefit scheme and the Mandatory Provident Fund Scheme are charged as an expense when employees have rendered service entitling them to the contributions.

### **Taxation**

Taxation represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Taxation** *(Continued)*

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets or liabilities are not recognised if the temporary difference arises from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

### **Impairment of tangible and intangible assets other than goodwill**

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. In addition, intangible assets with indefinite useful lives are tested for impairment annually, and whenever there is indication that they may be impaired. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the first-in, first-out method.

### **Club debenture**

Club debenture with indefinite useful life is carried at cost less any subsequent accumulated impairment loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Share-based payment transactions**

#### ***Equity-settled share-based payment transactions***

The financial impact of share options granted is not recorded in the consolidated financial statements until such time as the options are exercised, and no charge is recognised in the consolidated income statement in respect of the value of options granted. Upon the exercise of the share options, the resulting shares issued are recorded as additional share capital at the nominal value of the shares, and the excess of the exercise price per share over the nominal value of the shares is recorded as share premium. Options which lapse or are cancelled prior to their exercise date are deleted from the register of outstanding options.

### **Financial instruments**

Financial assets and financial liabilities are recognised on the balance sheet when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### ***Financial assets***

The Group's financial assets are classified as loans and receivables.

#### ***Effective interest method***

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period.

Income is recognised on an effective interest basis for debt instruments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Financial instruments** *(Continued)*

#### **Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At each balance sheet date subsequent to initial recognition, loans and receivables (including trade and other receivables and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment loss on financial assets below).

#### **Impairment of financial assets**

Financial assets are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been impacted.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, that are assessed not to be impaired individually are subsequently assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period ranging from 30 to 180 days and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, an impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Financial instruments** *(Continued)*

#### ***Impairment of financial assets*** *(Continued)*

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment losses was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### ***Financial liabilities and equity***

Financial liabilities and equity instruments issued by a group entity are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

#### ***Effective interest method***

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

Interest expense is recognised on an effective interest basis.

The Group's financial liabilities (including trade and other payables and amounts due to directors) are subsequently measured at amortised cost, using the effective interest method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 3. Significant Accounting Policies *(Continued)*

### **Financial instruments** *(Continued)*

#### ***Derecognition***

Financial assets are derecognised when the rights to receive cash flows from the assets expire or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

Financial liabilities are derecognised when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

## 4. Capital Risk Management

The Group manages its capital to ensure the entities in the Group will be able to continue as a going concern while maximizing the return to stakeholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of equity attributable to equity holders of the Company, comprising issued share capital and retained profits.

The directors of the Company review the capital structure periodically. As part of this review, the directors consider the cost of capital and risks associated with each class of capital. Based on recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends, new share issues as well as issue of new debts.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 5. Financial Instruments

### (a) Categories of financial instruments

	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
<b>Financial assets</b>		
Loans and receivables (including cash and cash equivalents)	198,165	165,204
<b>Financial liabilities at amortised cost</b>	163,649	109,297

### (b) Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, bank balances and cash trade and other payables and amounts due to directors. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below.

#### (i) Currency risk

Several subsidiaries of the Company have foreign currency sales and purchases, which expose the Group to foreign currency risk. The Group currently does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
<b>Assets</b>		
US\$	132,540	103,041
New Taiwan dollar ("NTD")	5,102	11,118
RMB	720	1,627
HK\$	6	1,617
<b>Liabilities</b>		
US\$	32,749	9,022
NTD	84,785	76,248
RMB	6,303	4,723

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 5. Financial Instruments (Continued)

### (b) Financial risk management objectives and policies (Continued)

#### (i) Currency risk (Continued)

The effect of changes in HK\$ against US\$ is not analysed as HK\$ is pegged to US\$. The following table details the Group's sensitivity to a 5% increase and decrease in HK\$ against RMB and NTD. 5% is the sensitivity rate used by management for the assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 5% change in the foreign currency rates. A positive number indicates a decrease in profit where HK\$ weakens against RMB and NTD.

	Impact of RMB		Impact of NTD	
	2007 HK\$'000	2006 HK\$'000	2007 HK\$'000	2006 HK\$'000
Decrease/increase in profit	243	205	3,466	2,834

#### (ii) Interest rate risk

The Group is exposed to fair value interest rate risk in relation to fixed-rate bank deposits and cash flow interest rate due to the fluctuation of the prevailing market interest rate on bank balances. However, the directors consider the Group's exposure to such interest rate risks is not significant as bank balances are all short-term in nature.

The sensitivity analysis below has been determined based on the exposure to interest rates on its variable rate bank balances at the balance sheet date. A 50 basis point increase or decrease is used by the management for the assessment of the possible change in interest rates.

If interest rates had been 50 basis point higher/lower and all other variables were held constant, the Group's profit for the year ended 31 December 2007 would increase/decrease by HK\$62,000 (2006: HK\$64,000).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 5. Financial Instruments *(Continued)*

### (b) Financial risk management objectives and policies *(Continued)*

#### (iii) Credit risk

The Group's maximum exposure to credit risk in the event of the counterparties' failure to perform their obligations as at 31 December 2007 in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated balance sheet.

The Group's principal financial assets are trade and other receivables and bank balances and cash.

The Group's credit risk is primarily attributable to its trade receivables. The Group is exposed to concentration of credit risk as a substantial portion of its sales is generated from a limited number of customers. At the balance sheet date, the top five customers of the Group accounted for about 64.5% (2006: 68.9%) of the Group's trade receivables. The Group manages its credit risk by closely monitoring the granting of credit. The Group also reviews the recoverable amount of each individual trade receivable at each balance sheet date to ensure that adequate allowances are made for irrecoverable amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

The credit risk on bank balances is limited because the counterparties are banks with high credit-ratings.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 5. Financial Instruments *(Continued)*

### (b) Financial risk management objectives and policies *(Continued)*

#### (iv) Liquidity risk

The Group's liquidity position is monitored closely by the management of the Company by maintaining an adequate level of bank balances and cash. The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

	Weighted average effective interest rate %	0-30 days HK\$'000	31-90 days HK\$'000	91-365 days HK\$'000	Total un- discounted cash flow HK\$'000	Carrying amount HK\$'000
<i>As at 31 December 2007</i>						
Non-interest bearing	—	155,847	3,871	3,931	163,649	163,649
<i>As at 31 December 2006</i>						
Non-interest bearing	—	103,227	2,961	3,109	109,297	109,297

### (c) Fair value

The fair value of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices or rates from observable current market transactions as input.

The directors of the Group consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 6. Turnover

Turnover represents the amounts received and receivable, net of discounts and returns, from the sales of connectivity products mainly for computers and peripheral products, and subcontracting service rendered during the year, and is analysed as follows:

	2007 HK\$'000	2006 HK\$'000
Sales of goods	523,541	381,400
Subcontracting fee income	—	151
	<b>523,541</b>	<b>381,551</b>

## 7. Business and Geographical Segments

### Business segments

The Group is currently engaged in providing its products to two classes of customers, namely, original equipment manufacturer (“OEM”) customers and retail distributors. The directors of the Company regard these segments as the primary source of the Group’s risks and returns.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 7. Business and Geographical Segments (Continued)

### Business segments (Continued)

Segment information about these businesses is presented as follows:

	2007			2006		
	OEM customers HK\$'000	Retail distributors HK\$'000	Total HK\$'000	OEM customers HK\$'000	Retail distributors HK\$'000	Total HK\$'000
<b>OPERATING RESULTS</b>						
TURNOVER	413,352	110,189	523,541	277,832	103,719	381,551
SEGMENT RESULTS	41,284	15,512	56,796	38,310	14,911	53,221
Unallocated income and expenses			(34,285)			(29,250)
Increase in fair value of investment properties			1,060			540
Bank overdraft interest			—			(4)
Profit before taxation			23,571			24,507
Taxation			(3,089)			(2,960)
Profit for the year			20,482			21,547
<b>ASSETS AND LIABILITIES</b>						
<b>ASSETS</b>						
Trade receivables (Note)	122,086	16,917	139,003	82,630	14,744	97,374
Unallocated assets			204,986			169,678
Total assets			343,989			267,052
<b>LIABILITIES</b>						
Unallocated total liabilities			193,923			135,128
<b>OTHER INFORMATION</b>						
Impairment loss on trade receivables			—	41	73	114
(Gain) loss on disposal of property, plant and equipment			(7)			194

Note: The nature of products, the production processes and the methods used to distribute the products to these two classes of customers are similar. The Group's production facilities and inventories are located in the People's Republic of China ("PRC"). These two classes of customers utilise the Group's resources in a similar manner. Accordingly, the only separable assets are trade receivables for these customers.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 7. Business and Geographical Segments *(Continued)*

### Geographical segments

The Group's customers are mainly located in the Republic of China (the "ROC"), Japan, Korea and the United States of America ("USA"). The following table provides an analysis of the Group's turnover by geographical location of the Group's customers:

	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
ROC	259,250	147,286
Japan	97,790	80,170
Korea	46,276	62,355
USA	90,727	65,569
Others	29,498	26,171
	<b>523,541</b>	<b>381,551</b>

The following is an analysis of the carrying amount of segment assets and additions to property, plant and equipment, analysed by the geographical areas in which the assets are located:

	Carrying amount of segment assets		Additions to property, plant and equipment	
	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
Hong Kong	84	660	641	90
Mainland China	—	165	20,341	24,217
ROC	88,846	53,924	329	337
USA	22,596	17,713	—	—
Korea	7,150	9,313	—	—
Japan	15,588	6,814	—	—
Others	4,739	8,785	8	—
	<b>139,003</b>	<b>97,374</b>	<b>21,319</b>	<b>24,644</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 8. Other Income

	2007 HK\$'000	2006 HK\$'000
The amount comprises:		
Net foreign exchange gains	379	497
Interest income on bank deposits	1,481	1,358

## 9. Directors' Remuneration and Five Highest Paid Employees' Emoluments

### Directors

	Mr. Pang Kuo-Shi, Steve HK\$'000	Mr. Wong Chun HK\$'000	Mr. Hsia Chieh-Wen HK\$'000	Mr. Wong Ngok Chung HK\$'000	Dr. Hon. Lui Ming Wah, JP HK\$'000	Mr. Lau Ho Kit, Ivan HK\$'000	Mr. Wong Kwong Chi HK\$'000	Total HK\$'000
<b>2007</b>								
Fees	–	–	–	–	88	–	88	176
Other emoluments:								
Salaries and other benefits	2,055	1,838	1,397	536	–	–	–	5,826
Retirement benefit scheme contributions	–	12	–	12	–	–	–	24
	2,055	1,850	1,397	548	88	–	88	6,026
<b>2006</b>								
Fees	–	–	–	–	80	–	80	160
Other emoluments:								
Salaries and other benefits	1,925	1,708	1,267	488	–	–	–	5,388
Retirement benefit scheme contributions	–	12	–	12	–	–	–	24
	1,925	1,720	1,267	500	80	–	80	5,572

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 9. Directors' Remuneration and Five Highest Paid Employees' Emoluments

*(Continued)*

### Directors *(Continued)*

During the year, no emoluments were paid by the Group to these directors as an inducement to join or upon joining the Group or as compensation for loss of office and no director had waived any emoluments.

### Employees

Of the five highest paid individuals of the Group, three (2006: three) were directors of the Company whose emoluments are included above. Emoluments of each individual were within the band from HK\$nil to HK\$1,000,000. The emoluments of the remaining two (2006: two) individual were as follows:

	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
Salaries and other benefits	1,268	1,192
Retirement benefit scheme contributions	32	32
	<b>1,300</b>	1,224

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 10. Profit Before Taxation

	2007 HK\$'000	2006 HK\$'000
Profit before taxation has been arrived at after charging:		
Directors' remuneration ( <i>Note 9</i> )	6,026	5,572
Other staff costs		
Salaries and other benefits	59,248	42,610
Retirement benefit scheme contributions	1,803	1,069
Total staff costs	67,077	49,251
Auditors' remuneration	895	780
Depreciation	8,826	5,888
Amortisation of prepaid lease payments	192	134
Cost of inventories recognised as expenses	466,745	328,330
Impairment loss on trade receivables	—	114
Loss on disposal of property, plant and equipment	—	194
and after crediting:		
Gain on disposal of property, plant and equipment	7	—

## 11. Taxation

The amount represents current tax charge on assessable profit arising in jurisdiction other than Hong Kong and is calculated at the rates prevailing in the relevant jurisdiction.

No tax is payable on the profit for the year arising in Hong Kong since the assessable profit is wholly absorbed by tax losses brought forward.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 11. Taxation (Continued)

The taxation charge for the year can be reconciled to the profit before taxation per the consolidated income statement as follows:

	2007 HK\$'000	2006 HK\$'000
Profit before taxation	23,571	24,507
Tax at the domestic income tax rate of 25% (2006: 25%)	5,893	6,127
Tax effect of income not taxable for tax purpose	(7,847)	(5,547)
Tax effect of expenses not deductible for tax purpose	406	1,890
Tax effect of unrecognised tax losses	4,889	1,294
Tax effect of utilisation of tax losses previously not recognised	—	(488)
Effect of different tax rates of subsidiaries operating in other jurisdictions	(173)	(49)
Others	(79)	(267)
Taxation charge for the year	3,089	2,960

The domestic income tax rate represents income tax rate in the ROC.

At 31 December 2007, the Group has deductible temporary differences of approximately HK\$557,000 (2006: HK\$635,000) and unused tax losses of approximately HK\$34,931,000 (2006: HK\$13,409,000) available for offset against future profits. A deferred tax asset has been recognised in respect of HK\$265,000 (2006: HK\$135,000) of such losses. The deferred tax asset recognised is for set off the deferred tax liabilities arisen on revaluation of investment properties. No deferred tax asset has been recognised in respect of the remaining HK\$292,000 (2006: HK\$500,000) as it is not probable that taxable profit will be available against which the deductible temporary differences and unused tax losses can be utilised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 12. Dividends

	2007 HK\$'000	2006 HK\$'000
Dividend recognised as distribution during the year: 2006 Final—HK1.5 cents per share (2005: HK1.5 cents)	4,800	4,800

The final dividend of HK1.2 cents per share has been proposed by the directors and is subject to approval by the shareholders in general meeting for the year ended 31 December 2007.

## 13. Earnings per Share

The calculation of the basic earnings per share is based on the following data:

	2007 HK\$'000	2006 HK\$'000
Profit for the year	20,482	21,547
	'000	'000
Number of ordinary shares for the purposes of basic earnings per share	320,000	320,000

No dilutive earnings per share has been presented because the Company did not have any outstanding share options at the balance sheet dates.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 14. PROPERTY, PLANT AND EQUIPMENT

	Buildings HK\$'000	Construction in progress HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Computer equipment HK\$'000	Machinery HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
<b>COST</b>								
At 1 January 2006	9,692	16,240	4,396	2,412	670	29,618	1,297	64,325
Currency realignment	1,047	332	105	52	42	1,345	47	2,970
Additions	2,347	16,699	1,499	968	—	2,614	517	24,644
Transfers	19,616	(29,079)	8,258	—	—	1,205	—	—
Disposals	—	—	—	—	—	(771)	—	(771)
At 31 December 2006	32,702	4,192	14,258	3,432	712	34,011	1,861	91,168
Currency realignment	2,449	374	348	146	61	1,614	102	5,094
Additions	190	8,823	2,913	494	177	7,254	1,468	21,319
Transfers	95	(4,424)	1,497	404	—	2,428	—	—
Disposals	—	—	—	(134)	—	(15)	—	(149)
At 31 December 2007	35,436	8,965	19,016	4,342	950	45,292	3,431	117,432
<b>DEPRECIATION</b>								
At 1 January 2006	1,943	—	3,369	1,858	526	20,251	979	28,926
Currency realignment	130	—	31	31	35	919	36	1,182
Provided for the year	433	—	1,239	302	47	3,647	220	5,888
Eliminated on disposals	—	—	—	—	—	(420)	—	(420)
At 31 December 2006	2,506	—	4,639	2,191	608	24,397	1,235	35,576
Currency realignment	217	—	96	60	50	1,363	62	1,848
Provided for the year	696	—	2,703	435	108	4,577	307	8,826
Eliminated on disposals	—	—	—	(134)	—	(10)	—	(144)
At 31 December 2007	3,419	—	7,438	2,552	766	30,327	1,604	46,106
<b>CARRYING VALUES</b>								
At 31 December 2007	32,017	8,965	11,578	1,790	184	14,965	1,827	71,326
At 31 December 2006	30,196	4,192	9,619	1,241	104	9,614	626	55,592

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

Buildings	Over the term of the lease
Furniture and fixtures	20%—33%
Office equipment	20%—25%
Computer equipment	20%
Machinery	14%—20%
Motor vehicles	17%—20%

The buildings are located in the PRC on land held under medium-term leases.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 15. PREPAID LEASE PAYMENTS

The amount represents prepaid lease payments relating to land use rights in the PRC which are held under medium-term leases. Analysis of the carrying amount of prepaid lease payments are as follows:

	2007 HK\$'000	2006 HK\$'000
Current asset (included in trade and other receivables)	199	185
Non-current asset	8,947	8,497
	9,146	8,682

## 16. INVESTMENT PROPERTIES

	HK\$'000
At 1 January 2006	2,340
Increase in fair value recognised in the consolidated income statement	540
At 31 December 2006	2,880
Increase in fair value recognised in the consolidated income statement	1,060
At 31 December 2007	3,940

The investment properties are held under medium-term leases in Hong Kong and are rented out under operating leases.

The fair value of the Group's investment properties at 31 December 2007 and 2006 have been arrived at on the basis of a valuation carried out on that date by DTZ Debenham Tie Leung Limited, independent qualified professional valuers not connected with the Group. DTZ Debenham Tie Leung Limited are members of the Hong Kong Institute of Surveyors, and have appropriate qualifications and recent experiences in the valuation of similar properties in the relevant locations. The valuation, which conforms to Valuation Standards on Properties of the Hong Kong Institute of Surveyors, was arrived at by reference to market evidence of transaction prices for similar properties.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 17. CLUB DEBENTURE

The club debenture represents entrance fee paid to a golf club held on a long-term basis. The directors of the Group are of the opinion that the underlying value of the club debenture is at least equal to its carrying amount.

## 18. INVENTORIES

	2007 HK\$'000	2006 HK\$'000
Raw materials and consumables	35,791	16,091
Work in progress	1,209	658
Finished goods	21,457	16,036
	<b>58,457</b>	<b>32,785</b>

## 19. TRADE AND OTHER RECEIVABLES

	2007 HK\$'000	2006 HK\$'000
Trade receivables	142,231	100,602
Less: Allowance for doubtful debts	(3,228)	(3,228)
	<b>139,003</b>	<b>97,374</b>
Other receivables	5,189	4,399
Total trade and other receivables	<b>144,192</b>	<b>101,773</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 19. TRADE AND OTHER RECEIVABLES (Continued)

The Group allows an average credit period ranging from 30 days to 180 days in both years to its trade customers. The following is an aged analysis of trade receivables net of allowance for doubtful debts at the reporting date:

	2007 HK\$'000	2006 HK\$'000
0-30 days	40,738	29,858
31-120 days	90,626	64,278
121-180 days	6,965	2,196
Over 180 days	674	1,042
	<b>139,003</b>	97,374

The amount of the Group's trade receivables denominated in currencies other than the functional currency of the relevant group entities are set out below:

	2007 HK\$'000	2006 HK\$'000
US\$	102,810	55,308
NTD	672	5,949
RMB	17	—

Included in the Group's trade receivable balance are debtors with aggregate carrying amount of HK\$21,031,000 (2006: HK\$9,373,000) which are past due at the reporting date for which the Group has not provided for impairment loss. The Group does not hold any collateral over these balances. The average age of these receivables is 96 days (2006: 111 days).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 19. TRADE AND OTHER RECEIVABLES (Continued)

Ageing of trade receivables which are past due but not impaired:

	2007 HK\$'000	2006 HK\$'000
31-120 days	16,001	6,558
121-180 days	4,358	1,810
Over 180 days	672	1,005
	<b>21,031</b>	<b>9,373</b>

The Group has provided fully for receivables over 180 days if there is no more trading activities with the debtor because historical experience is that such receivables are generally not recoverable.

Movement in the allowance for doubtful debts is set out below:

	2007 HK\$'000	2006 HK\$'000
Balance at beginning of the year	3,228	3,114
Impairment losses recognised on receivables	—	114
Balance at end of the year	<b>3,228</b>	<b>3,228</b>

## 20. BANK BALANCES AND CASH

Bank balances and cash comprise short-term bank deposits of HK\$36,406,000 (2006: HK\$37,153,000) at fixed interest rates ranging from 2.5% to 5.09% (2006: 0.1% to 5.06%) per annum and bank balances at variable interest rates ranging from 0.5% to 4.14% (2006: 0.5% to 2.8%) per annum.

The amount of the Group's bank balances and cash denominated in currencies other than the functional currency of the relevant group entities are set out below:

	2007 HK\$'000	2006 HK\$'000
US\$	29,290	44,652
NTD	3,709	3,855
RMB	670	820

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 21. TRADE AND OTHER PAYABLES

The Group has been granted an average credit period ranging from 30 days to 150 days (2006: 30 days to 150 days) from its trade suppliers.

The following is an aged analysis of trade payables at the balance sheet date:

	2007 HK\$'000	2006 HK\$'000
Trade payables		
Within 30 days	28,153	24,764
From 31 days to 90 days	62,217	49,312
From 91 days to 150 days	50,821	22,053
Over 150 days	4,952	3,897
	146,143	100,026
Other payables	30,589	21,299
	176,732	121,325

The amount of the Group's trade payables denominated in foreign currencies other than the functional currency of the relevant group entities are set out below:

	2007 HK\$'000	2006 HK\$'000
US\$	27,530	7,286
NTD	83,158	73,448
RMB	275	583

## 22. AMOUNTS DUE TO DIRECTORS

The amounts are unsecured, interest free and repayable on demand.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 23. SHARE CAPITAL

	Number of shares 2007 & 2006	Amount 2007 & 2006 <i>HK\$'000</i>
Authorised:		
Ordinary shares of HK\$0.1 each	1,000,000,000	100,000
Issued and fully paid:		
Ordinary shares of HK\$0.1 each	320,000,000	32,000

## 24. CAPITAL COMMITMENTS

	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
Capital expenditure contracted but not provided for in the consolidated financial statements in respect of the acquisition of property, plant and equipment	4,253	11,464

## 25. OPERATING LEASES

### The Group as lessee

During the year, minimum lease payments made under operating leases in respect of rented premises and equipment was HK\$853,000 (2006: HK\$957,000).

At the balance sheet date, the Group had commitments for future minimum lease payments under non-cancellable operating leases in respect of rented premises and equipment which fall due as follows:

	2007 <i>HK\$'000</i>	2006 <i>HK\$'000</i>
Within one year	114	239
In the second to fifth years inclusive	86	36
	200	275

Leases are negotiated for terms ranging from two months to two years with fixed monthly rentals.

### The Group as lessor

Property rental income earned during the year was HK\$1,065,000 (2006: HK\$1,850,000) before deduction of direct operating expenses of approximately HK\$64,000 (2006: HK\$64,000).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 25. OPERATING LEASES (Continued)

### The Group as lessor (Continued)

At the balance sheet date, the Group had contracted with tenants for future minimum lease payments as follows:

	2007 HK\$'000	2006 HK\$'000
Within one year	126	531
In the second to fifth years inclusive	75	—
	201	531

## 26. SHARE OPTION SCHEMES

Pursuant to the Company's Pre-IPO and Post-IPO share option schemes (the "Schemes") adopted on 13 December 2001 for the purpose of providing incentives to directors and eligible employees, the Company may grant options to executive directors and full-time employees of the Group to subscribe for shares of the Company.

The total number of shares in respect of which options may be granted under the Schemes is not permitted to exceed 30% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. The number of shares in respect of which options may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to substantial shareholders or independent non-executive directors or their associates in excess of 0.1% of the Company's share capital or with a value in excess of HK\$5 million must be approved in advance by the Company's shareholders.

A nominal consideration of HK\$1 is payable on acceptance of the grant of an option. Options may be exercised at any time from the thirteenth month from the date of grant of the share option to the fifth anniversary of the date of grant. The exercise price is determined by the directors of the Company, and will be at least the highest of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant, and (iii) the nominal value of the shares.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 26. SHARE OPTION SCHEMES *(Continued)*

Details of movements in the share options which were granted on 13 December 2001 (fully vested on the same date) with an exercise price of HK\$0.30 each are as follows:

Directors/ employees	Outstanding 1.1.2006	Lapsed during the year	Outstanding at 31.12.2006 and 2007	Number of shares to be issued upon exercise of the options and their exercisable period	
Directors	20,000,000	(20,000,000)	—	6,000,000	13.12.2002—12.12.2006
				6,000,000	13.12.2003—12.12.2006
				8,000,000	13.12.2004—12.12.2006
Employees	9,050,000	(9,050,000)	—	2,715,000	13.12.2002—12.12.2006
				2,715,000	13.12.2003—12.12.2006
				3,620,000	13.12.2004—12.12.2006
	29,050,000	(29,050,000)	—		

No share options were granted or exercised during both years. All share options under the Pre-IPO share option scheme were lapsed in 2006 and no share option were outstanding at the balance sheet dates. No share options were granted under the Post-IPO share option scheme since its adoption.

## 27. RETIREMENT BENEFITS PLANS

The Group operates a Mandatory Provident Fund Scheme and another defined contribution retirement benefit scheme for all qualifying employees in Hong Kong and the ROC, respectively. The assets of the schemes are held separately from those of the Group, in funds under the control of trustees. The Group contributes 2% to 6% of relevant payroll costs to the schemes, which contribution is matched by employees.

Eligible staff of a subsidiary operating in the PRC currently participate in a central pension scheme operated by the local municipal government. The PRC subsidiary is required to contribute an amount of 10% on the covered payroll of its employees to the central pension scheme for the funding of the retirement benefits. The local municipal government undertakes to assume the retirement benefit obligations of the eligible employees of the PRC subsidiary. The total cost charged to consolidated income statement of HK\$1,827,000 (2006: HK\$1,093,000) represents contributions paid and payable to these schemes by the Group in respect of the current accounting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 28. CONNECTED AND RELATED PARTY TRANSACTIONS

In addition to the related party balances disclosed in note 22, during the year, the Group entered into the following transactions with connected and related parties:

Name	Nature of transactions	2007 HK\$'000	2006 HK\$'000
Glory Mark Electronic Limited (incorporated in Taiwan) ("GM (Taiwan)")	Rental paid by the Group	143	144
GM Enterprises	Rental paid by the Group	252	252
San Chen Company ("San Chen")	Rental paid by the Group	143	144
Mr. Pang Kuo-Shi, Steve	Purchase of a motor vehicle by the Group	—	332

Mr. Pang Kuo-Shi, Steve, Mr. Wong Chun and Mr. Hsia Chieh-Wen, directors and shareholders of the Company, together hold 79% interest in GM (Taiwan) and 100% interest in GM Enterprises. Mr. Pang Kuo-Shi, Steve holds 40% interest in San Chen. All the above related parties are also connected persons as defined under Chapter 20 of the GEM Listing Rules that constitutes connected transactions.

Details of the key management remuneration are set out in note 9.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 29. PARTICULARS OF SUBSIDIARIES

Particulars of the Company's subsidiaries at 31 December 2007 and 2006 are as follows:

Name of subsidiary	Form of business structure	Place of incorporation/ registration	Paid up issued share capital/ registered capital	Proportion of nominal value of issued capital/registered capital held by the Company		Principal activities
				Directly	Indirectly	
Asia-Link Technology Limited	Incorporated	British Virgin Islands	US\$50,000 Ordinary shares	—	100%	Trading of connectivity products mainly for products mainly for computers and peripheral products in the USA, investment holding and provision of subcontracting services
Asia-Link Technology Limited	Incorporated	Hong Kong	HK\$100,000 Ordinary shares	—	100%	Trading of connectivity products mainly for computers and peripheral products in Hong Kong
東莞輝煌電子有限公司 Dongguan Glory Mark Electronic Co., Ltd.	Wholly foreign-owned enterprise	PRC	HK\$12,100,000 Paid up registered capital	—	100%	Manufacture of connectivity products mainly for computers and peripheral products
Glory Mark Electronic Limited (Note a)	Incorporated	British Virgin Islands	US\$50,000 Ordinary shares	—	100%	Trading of connectivity products mainly for computers and peripheral products in South East Asia
Glory Mark Electronic Limited	Incorporated	Hong Kong	HK\$100,000 Ordinary shares	—	100%	Trading of connectivity products mainly for computers and peripheral products in Hong Kong, investment holding and provision of subcontracting services
Glory Mark Electronic Limited	Incorporated	Samoa	US\$50,000 Ordinary shares	—	100%	Trading of connectivity products mainly for computers and peripheral products
Glory Mark Development Limited (Note b)	Incorporated	British Virgin Islands	US\$50,000 Ordinary shares	—	100%	Trading of connectivity products mainly for computers and peripheral products
Glory Mark International (Holdings) Limited	Incorporated	British Virgin Islands	US\$400 Ordinary shares	100%	—	Investment holding
東莞亞聯科技電子有限公司 Dongguan Asia-Link Technology Ltd.	Wholly foreign-owned enterprise	PRC	HK\$30,368,440 Paid up registered capital (Note c)	—	100%	Manufacture of connectivity products mainly for computers and peripheral products

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2007

## 29. PARTICULARS OF SUBSIDIARIES (Continued)

Name of subsidiary	Form of business structure	Place of incorporation/ registration	Paid up issued share capital/ registered capital	Proportion of nominal value of issued capital/registered capital held by the Company		Principal activities
				Directly	Indirectly	
亞聯(佛岡)電子有限公司 Asia-Link (Fogang) Electronic Limited	Wholly foreign-owned enterprise	PRC	US\$2,269,757 Paid up registered capital (Note d)	—	100%	Manufacture of connectivity products mainly for computers and peripheral products
Link Win International Limited (Note e)	Incorporated	British Virgin Island	US\$50,000 Ordinary shares	—	100%	Net yet commence business
Link Win (Macau) Limited (Note e)	Incorporated	Macau	MOP\$25,000 Ordinary shares	—	100%	Not yet commence business

### Notes:

- (a) The subsidiary had established a branch, namely Glory Mark Electronic Limited—Taiwan Branch (the “GME Branch”) in the ROC. The GME Branch is engaged as a wholesaler and a retailer of machinery, electric appliances and telecommunications equipment and provides marketing support, materials procurement and research and development services for the Group.
- (b) The subsidiary has established a branch, namely Glory Mark Development Limited—Taiwan Branch (the “GMD Branch”) in the ROC. The GMD Branch is engaged as a wholesaler and a retailer of machinery, electric appliances and telecommunications equipment and provides marketing support, materials procurement and research and development services for the Group.
- (c) At 31 December 2007, the registered capital was HK\$35,360,000 (2006: HK\$30,360,000) of which HK\$30,368,440 (2006: HK\$25,353,240) had been paid by the Group, subject to the issuance of capital verification report.
- (d) At 31 December 2007, the registered capital was US\$2,680,000 (2006: US\$1,680,000) of which US\$2,269,757 (2006: US\$1,185,000) had been paid by the Group, subject to the issuance of capital verification report.
- (e) The companies are newly incorporated in 2007.

None of the subsidiaries has issued any debt securities during the year.

# FINANCIAL SUMMARY

	Year ended 31 December				
	2003 <i>HK\$'000</i>	2004 <i>HK\$'000</i>	2005 <i>HK\$'000</i>	2006 <i>HK\$'000</i>	2007 <i>HK\$'000</i>
<b>RESULTS</b>					
Turnover	183,641	260,475	277,081	381,551	<b>523,541</b>
Profit for the year	21,236	16,663	21,291	21,547	<b>20,482</b>
	At 31 December				
	2003 <i>HK\$'000</i>	2004 <i>HK\$'000</i>	2005 <i>HK\$'000</i>	2006 <i>HK\$'000</i>	2007 <i>HK\$'000</i>
<b>ASSETS AND LIABILITIES</b>					
Total assets	150,007	180,610	220,992	267,052	<b>343,989</b>
Total liabilities	(66,075)	(84,777)	(108,281)	(135,128)	<b>(193,923)</b>
Shareholders' funds	83,932	95,833	112,711	131,924	<b>150,066</b>